

Massachusetts

1997

Issued March 2000

EC97W42A-MA(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).
6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MASSACHUSETTS									
42	Wholesale trade	9 993	112 792 386	6 484 762	1 534 025	146 827	12 686 743	6 433 160	6 769 124
	Wholesaler distributors and jobbers	7 388	51 034 257	4 201 892	964 376	104 160	8 275 782	4 502 371	4 817 336
	Importers	312	2 929 332	238 045	56 026	5 032	530 423	389 198	398 215
	Exporters	169	1 380 675	52 520	11 977	1 161	133 718	49 087	49 358
	Own brand importer-marketers	77	5 794 008	217 949	45 463	4 023	567 283	755 696	670 657
	Assemblers of farm products, except country grain elevators	33	391 997	26 933	5 499	595	45 463	10 301	11 502
	Sales branches (with stock)	302	8 209 343	675 661	174 722	13 390	1 249 276	716 981	809 515
	Sales offices (without stock)	343	24 121 609	648 210	177 643	9 788	1 128 171	-	-
	Auction companies	7	D	D	D	f	D	D	D
	Brokers	192	7 148 857	109 120	24 803	2 559	183 666	2 747	3 375
	Commission merchants	173	1 954 510	58 404	14 653	1 152	105 276	715	977
	Import agents	19	713 155	11 067	2 679	173	35 459	78	242
	Export agents	23	D	D	D	b	D	D	D
	Manufacturers' agents	955	7 395 474	230 799	52 920	4 039	405 104	5 906	7 883
421	Wholesale trade, durable goods	6 527	60 270 187	4 059 782	971 702	85 542	7 525 613	3 500 574	3 694 768
4211	Motor vehicle & motor vehicle parts & supplies whsle	540	13 412 767	207 550	46 202	6 497	398 346	434 062	403 125
42111	Automobile & other motor vehicle whsle	103	11 821 124	73 860	14 803	2 025	139 678	255 215	238 708
421110	Automobile & other motor vehicle whsle	103	11 821 124	73 860	14 803	2 025	139 678	255 215	238 708
4211101	Automobile & motorcycle whsle	51	5 453 342	40 382	6 976	1 176	82 734	212 445	194 841
4211102	Bus & recreational vehicle whsle	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	9	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	26	169 310	13 329	3 236	401	25 319	27 036	27 049
42112	Motor vehicle supplies & new parts whsle	241	1 296 078	93 144	22 119	3 027	178 284	131 982	124 835
421120	Motor vehicle supplies & new parts whsle	241	1 296 078	93 144	22 119	3 027	178 284	131 982	124 835
4211201	Motor vehicle supplies & new parts—warehouse distributors	85	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	144	967 799	63 915	15 046	1 998	117 779	87 739	80 959
4211203	Petroleum products marketing equipment whsle	12	D	D	D	b	D	D	D
42113	Tire & tube whsle	29	D	D	D	e	D	D	D
421130	Tire & tube whsle	29	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	167	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle	167	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle	397	2 246 696	142 789	32 569	3 482	297 656	97 483	107 487
42121	Furniture whsle	170	1 155 122	73 003	17 104	1 658	137 491	35 665	40 241
421210	Furniture whsle	170	1 155 122	73 003	17 104	1 658	137 491	35 665	40 241
4212101	Household & lawn furniture whsle	71	302 856	14 951	3 455	445	29 511	10 768	11 795
4212102	Office & business furniture whsle	99	852 266	58 052	13 649	1 213	107 980	24 897	28 446
42122	Home furnishings whsle	227	1 091 574	69 786	15 465	1 824	160 165	61 818	67 246
421220	Home furnishings whsle	227	1 091 574	69 786	15 465	1 824	160 165	61 818	67 246
4212201	Household china, glassware, & crockery whsle	36	219 148	24 706	5 187	552	59 057	18 931	20 413
4212202	Linens, domestics, draperies, & curtains whsle	67	442 350	11 385	2 449	390	21 715	7 064	8 290
4212203	Floor coverings whsle	44	98 748	13 597	3 199	296	28 024	13 449	14 084
4212204	Other home furnishings whsle	80	331 328	20 098	4 630	586	51 369	22 374	24 459
4213	Lumber & other construction materials whsle	312	1 978 530	144 312	32 601	3 622	284 581	154 161	176 897
42131	Lumber, plywood, millwork, & wood panel whsle	158	1 390 336	88 666	20 515	2 263	169 902	116 818	131 201
421310	Lumber, plywood, millwork, & wood panel whsle	158	1 390 336	88 666	20 515	2 263	169 902	116 818	131 201
4213101	Lumber without yard whsle	37	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	33	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	88	684 774	47 432	11 370	1 311	91 646	54 134	57 047
42132	Brick, stone, & related construction materials whsle	70	168 450	19 040	4 192	486	40 069	14 055	16 105
421320	Brick, stone, & related construction materials whsle	70	168 450	19 040	4 192	486	40 069	14 055	16 105
4213201	Brick, block, tile, clay/cement sewer pipe whsle	18	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	29	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	23	94 192	7 560	1 729	159	17 203	6 899	7 701
42133	Roofing, siding, & insulation material whsle	26	271 871	18 141	3 434	347	36 696	12 506	18 288
421330	Roofing, siding, & insulation material whsle	26	271 871	18 141	3 434	347	36 696	12 506	18 288
4213301	Roofing, siding, & insulation material whsle	26	271 871	18 141	3 434	347	36 696	12 506	18 288
42139	Other construction materials whsle	58	147 873	18 465	4 460	526	37 914	10 782	11 303
421390	Other construction materials whsle	58	147 873	18 465	4 460	526	37 914	10 782	11 303
4213901	Flat glass & other construction glass whsle	13	43 707	6 495	1 483	157	10 688	4 244	4 340
4213902	Other construction materials whsle	45	104 166	11 970	2 977	369	27 226	6 538	6 963

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MASSACHUSETTS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	1 338	14 025 001	1 473 941	362 530	26 728	2 548 228	840 965	928 812
42141	Photographic equipment & supplies whsle	54	928 212	40 458	9 254	887	87 580	106 157	109 674
421410	Photographic equipment & supplies whsle	54	928 212	40 458	9 254	887	87 580	106 157	109 674
42142	Office equipment whsle	164	1 103 747	144 669	36 488	3 550	261 513	66 680	74 234
421420	Office equipment whsle	164	1 103 747	144 669	36 488	3 550	261 513	66 680	74 234
42143	Computer & computer peripheral equipment & software whsle	599	8 024 282	852 592	209 771	13 122	1 350 495	188 273	202 668
421430	Computer & computer peripheral equipment & software whsle	599	8 024 282	852 592	209 771	13 122	1 350 495	188 273	202 668
4214301	Computer & peripheral equipment whsle	456	7 367 843	733 509	183 170	11 363	1 135 144	173 851	184 337
42143011	Computers & peripheral equipment for resale	197	3 943 547	216 716	47 486	3 492	331 787	76 060	82 421
42143012	Computers & peripheral equipment for end use	259	3 424 296	516 793	135 684	7 871	803 357	97 791	101 916
4214302	Computer software (packaged) whsle	143	656 439	119 083	26 601	1 759	215 351	14 422	18 331
42144	Other commercial equipment whsle	122	333 190	42 859	9 064	1 093	80 156	22 748	23 308
421440	Other commercial equipment whsle	122	333 190	42 859	9 064	1 093	80 156	22 748	23 308
4214401	Restaurant & hotel equipment & supplies whsle	73	231 677	26 683	5 392	673	46 837	17 016	17 732
4214402	Store machines & equipment whsle	49	101 513	16 176	3 672	420	33 319	5 732	5 576
42145	Medical, dental, & hospital equipment & supplies whsle	248	2 536 940	237 371	61 266	4 970	479 919	281 655	342 099
421450	Medical, dental, & hospital equipment & supplies whsle	248	2 536 940	237 371	61 266	4 970	479 919	281 655	342 099
4214501	Surgical, medical, & hospital supplies whsle	221	2 421 194	217 448	56 658	4 597	440 193	275 510	333 810
4214502	Dental equipment & supplies whsle	27	115 746	19 923	4 608	373	39 726	6 145	8 289
42146	Ophthalmic goods whsle	44	163 901	22 166	4 756	564	54 877	18 915	30 025
421460	Ophthalmic goods whsle	44	163 901	22 166	4 756	564	54 877	18 915	30 025
42149	Other professional equipment & supplies whsle	107	934 729	133 826	31 931	2 542	233 688	156 537	146 804
421490	Other professional equipment & supplies whsle	107	934 729	133 826	31 931	2 542	233 688	156 537	146 804
4214901	Religious & school supplies whsle	11	26 483	3 561	692	108	6 977	4 458	4 519
4214902	Other professional equipment & supplies whsle	96	908 246	130 265	31 239	2 434	226 711	152 079	142 285
4215	Metal & mineral (except petroleum) whsle	243	D	D	D	h	D	D	D
42151	Metal service centers & offices	238	1 404 925	119 730	26 731	2 657	231 654	153 086	178 280
421510	Metal service centers & offices	238	1 404 925	119 730	26 731	2 657	231 654	153 086	178 280
4215101	Ferrous metal service centers & sales offices	176	967 328	82 495	20 399	2 078	159 273	94 759	101 980
42151011	Ferrous metal service centers	113	730 978	71 014	17 434	1 846	137 488	94 759	101 980
42151012	Ferrous metal sales offices	63	236 350	11 481	2 965	232	21 785	—	—
4215102	Nonferrous metal service centers & sales offices	62	437 597	37 235	6 332	579	72 381	58 327	76 300
42151021	Nonferrous metal service centers	36	381 498	35 253	5 829	539	68 429	58 327	76 300
42151022	Nonferrous metal sales offices	26	56 099	1 982	503	40	3 952	—	—
42152	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	1 118	13 662 363	846 630	203 638	16 958	1 610 189	672 382	707 824
42161	Electrical apparatus & equip, wiring supp, & const material whsle	324	2 157 481	172 899	40 474	4 199	302 801	123 057	130 917
421610	Electrical apparatus & equip, wiring supp, & const material whsle	324	2 157 481	172 899	40 474	4 199	302 801	123 057	130 917
42162	Electrical appliance, television & radio set whsle	108	1 746 158	58 392	14 280	1 322	180 470	192 957	191 350
421620	Electrical appliance, television & radio set whsle	108	1 746 158	58 392	14 280	1 322	180 470	192 957	191 350
42169	Other electronic parts & equipment whsle	686	9 758 724	615 339	148 884	11 437	1 126 918	356 368	385 557
421690	Other electronic parts & equipment whsle	686	9 758 724	615 339	148 884	11 437	1 126 918	356 368	385 557
4216901	Communications equipment & supplies whsle	238	2 396 816	271 587	69 258	5 134	480 689	92 846	101 427
4216902	Electronic parts (excluding communications equipment) whsle	448	7 361 908	343 752	79 626	6 303	646 229	263 522	284 130

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MASSACHUSETTS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	465	3 073 479	270 050	61 917	5 316	452 480	178 276	190 999
42171	Hardware whsle	222	1 993 525	160 840	34 949	2 797	252 982	88 658	96 694
421710	Hardware whsle	222	1 993 525	160 840	34 949	2 797	252 982	88 658	96 694
42172	Plumbing & heating equipment & supplies (hydronics) whsle	124	716 079	53 825	13 171	1 286	100 603	50 533	54 723
421720	Plumbing & heating equipment & supplies (hydronics) whsle	124	716 079	53 825	13 171	1 286	100 603	50 533	54 723
42173	Warm air heating & air-conditioning equipment & supplies whsle	86	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	86	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	33	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	33	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 345	6 190 596	593 411	140 582	13 414	1 092 135	605 010	623 359
42181	Construction & mining (except petroleum) machinery & equip whsle	79	529 493	48 861	11 810	1 093	82 973	101 636	111 323
421810	Construction & mining (except petroleum) machinery & equip whsle	79	529 493	48 861	11 810	1 093	82 973	101 636	111 323
42182	Farm & garden machinery & equipment whsle	39	179 742	16 546	3 528	488	30 000	30 971	36 623
421820	Farm & garden machinery & equipment whsle	39	179 742	16 546	3 528	488	30 000	30 971	36 623
4218201	Farm machinery & equipment—farm dealers	17	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	7	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	15	127 962	9 578	2 032	227	18 471	19 698	24 225
42183	Industrial machinery & equipment whsle	763	3 091 460	348 573	82 741	7 561	646 882	341 767	336 900
421830	Industrial machinery & equipment whsle	763	3 091 460	348 573	82 741	7 561	646 882	341 767	336 900
4218301	Food-processing machinery & equipment whsle	39	163 381	20 773	5 038	402	42 051	35 493	34 509
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	72	273 043	36 610	8 677	784	66 741	27 136	28 535
42183021	Hydraulic & pneumatic pumps & motors whsle	34	101 008	11 907	2 727	265	24 082	9 223	9 910
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	38	172 035	24 703	5 950	519	42 659	17 913	18 625
4218303	General-purpose industrial machinery & equipment whsle	255	1 012 135	98 044	22 898	2 083	178 618	99 914	103 199
4218304	Metalworking machinery & equipment whsle	98	427 439	38 082	8 809	795	72 503	63 235	52 319
4218305	Materials handling equipment whsle	90	307 964	51 365	12 011	1 226	95 870	28 985	27 661
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	200	D	D	D	g	D	D	D
42184	Industrial supplies whsle	284	1 967 849	128 577	30 909	2 842	238 493	95 520	100 392
421840	Industrial supplies whsle	284	1 967 849	128 577	30 909	2 842	238 493	95 520	100 392
4218401	General-line industrial supplies whsle	36	45 276	7 078	1 650	190	12 104	5 376	5 943
4218402	Mechanical power transmission supplies whsle	52	157 041	15 588	3 464	426	29 605	18 046	18 719
4218403	Welding supplies whsle	30	65 397	12 639	2 881	348	25 235	8 705	8 380
4218404	Industrial containers & supplies whsle	47	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	27	215 414	31 374	7 545	575	54 487	32 838	33 378
4218406	Other industrial supplies whsle	92	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	142	294 289	42 560	9 636	1 205	75 681	26 524	26 608
421850	Service establishment equipment & supplies whsle	142	294 289	42 560	9 636	1 205	75 681	26 524	26 608
4218501	Beauty & barber shop equipment & supplies whsle	32	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	41	111 142	11 297	2 597	361	20 956	4 775	4 957
4218503	Laundry & dry-cleaning equipment & supplies whsle	15	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	54	97 075	15 286	3 594	366	27 069	11 479	11 296
42186	Transportation equipment & supplies (exc motor vehicle) whsle	38	127 763	8 294	1 958	225	18 106	8 592	11 513
421860	Transportation equipment & supplies (exc motor vehicle) whsle	38	127 763	8 294	1 958	225	18 106	8 592	11 513
4218601	Aircraft & aeronautical equipment & supplies whsle	17	98 296	3 469	890	99	9 534	3 161	5 970
4218602	Marine machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D

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MASSACHUSETTS—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	769	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	153	1 537 497	95 182	26 105	2 053	247 232	161 866	172 876
421910	Sporting & recreational goods & supplies whsle	153	1 537 497	95 182	26 105	2 053	247 232	161 866	172 876
42192	Toy & hobby goods & supplies whsle	63	296 862	12 443	2 603	307	30 219	9 390	15 948
421920	Toy & hobby goods & supplies whsle	63	296 862	12 443	2 603	307	30 219	9 390	15 948
42193	Recyclable material whsle	218	612 554	63 758	14 938	2 056	146 714	29 760	32 499
421930	Recyclable material whsle	218	612 554	63 758	14 938	2 056	146 714	29 760	32 499
4219301	Iron & steel scrap processors & dealers	64	277 092	25 345	5 952	721	67 067	13 755	13 759
42193011	Iron & steel scrap processors (using power processing equipment)	38	201 959	20 211	4 660	573	56 835	12 220	12 078
42193012	Iron & steel scrap processors (not using power processing equip)	26	75 133	5 134	1 292	148	10 232	1 535	1 681
4219302	Recyclable paper & paperboard whsle	35	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	119	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	127	481 244	25 267	5 904	633	53 353	86 231	97 376
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	127	481 244	25 267	5 904	633	53 353	86 231	97 376
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	114	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	208	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	208	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	15	27 697	3 805	792	122	8 092	3 434	3 706
4219902	Forest products (except lumber) whsle	14	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	53	297 527	9 313	2 645	348	22 163	27 388	6 529
4219904	Prerecorded media whsle	46	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	37	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	21	D	D	D	c	D	D	D
4219906	Other durable goods whsle	59	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	3 466	52 522 199	2 424 980	562 323	61 285	5 161 130	2 932 586	3 074 356
4221	Paper & paper product whsle	425	3 548 147	263 716	62 064	6 089	478 425	184 239	188 831
42211	Printing & writing paper whsle	65	1 171 103	41 326	9 873	843	76 432	38 489	38 248
422110	Printing & writing paper whsle	65	1 171 103	41 326	9 873	843	76 432	38 489	38 248
42212	Stationery & office supplies whsle	187	1 371 883	110 147	26 525	2 701	208 054	84 009	86 785
422120	Stationery & office supplies whsle	187	1 371 883	110 147	26 525	2 701	208 054	84 009	86 785
42213	Industrial & personal service paper whsle	173	1 005 161	112 243	25 666	2 545	193 939	61 741	63 798
422130	Industrial & personal service paper whsle	173	1 005 161	112 243	25 666	2 545	193 939	61 741	63 798
4222	Drugs, & druggists' sundries whsle	137	4 238 968	169 657	41 696	4 244	383 100	481 412	556 660
42221	Drugs, & druggists' sundries whsle	137	4 238 968	169 657	41 696	4 244	383 100	481 412	556 660
422210	Drugs, & druggists' sundries whsle	137	4 238 968	169 657	41 696	4 244	383 100	481 412	556 660
4222101	General-line drugs whsle	62	2 856 832	95 164	24 157	2 421	242 427	379 622	391 143
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	75	1 382 136	74 493	17 539	1 823	140 673	101 790	165 517
4223	Apparel, piece goods, & notions whsle	447	6 962 408	420 928	94 317	8 507	1 037 408	895 503	890 255
42231	Piece goods, notions, & other dry goods whsle	116	578 546	41 209	9 450	1 077	95 043	50 717	51 941
422310	Piece goods, notions, & other dry goods whsle	116	578 546	41 209	9 450	1 077	95 043	50 717	51 941
4223101	Piece goods—jobbers	80	490 015	32 396	7 507	848	76 646	39 804	42 588
4223102	Notions & other dry goods whsle	36	88 531	8 813	1 943	229	18 397	10 913	9 353
42232	Men's & boys' clothing & furnishings whsle	91	821 474	68 792	15 713	2 130	170 673	95 862	111 628
422320	Men's & boys' clothing & furnishings whsle	91	821 474	68 792	15 713	2 130	170 673	95 862	111 628
42233	Women's, children's, & infants' clothing & accessories whsle	153	823 514	84 073	21 108	1 558	185 945	87 330	101 628
422330	Women's, children's, & infants' clothing & accessories whsle	153	823 514	84 073	21 108	1 558	185 945	87 330	101 628
42234	Footwear whsle	87	4 738 874	226 854	48 046	3 742	585 747	661 594	625 058
422340	Footwear whsle	87	4 738 874	226 854	48 046	3 742	585 747	661 594	625 058

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MASSACHUSETTS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	1 233	21 314 279	853 598	196 453	23 812	1 683 070	545 068	571 354
42241	General-line grocery whsle	131	3 773 772	158 938	38 359	4 278	261 493	117 392	116 410
422410	General-line grocery whsle	131	3 773 772	158 938	38 359	4 278	261 493	117 392	116 410
4224103	Other general-line grocery whsle	121	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	106	3 167 837	89 349	22 647	2 627	180 666	125 318	129 159
422420	Packaged frozen food whsle	106	3 167 837	89 349	22 647	2 627	180 666	125 318	129 159
42243	Dairy products, (except dried or canned) whsle	50	530 391	29 176	7 460	813	53 643	10 030	9 740
422430	Dairy products, (except dried or canned) whsle	50	530 391	29 176	7 460	813	53 643	10 030	9 740
4224302	Dairy product (except raw milk) whsle	49	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	27	458 142	13 012	2 589	294	25 517	7 627	7 327
422440	Poultry & poultry product whsle	27	458 142	13 012	2 589	294	25 517	7 627	7 327
4224402	Poultry & poultry product (except live) whsle	26	D	D	D	e	D	D	D
42245	Confectionery whsle	49	598 461	46 657	11 381	1 285	74 004	6 058	7 363
422450	Confectionery whsle	49	598 461	46 657	11 381	1 285	74 004	6 058	7 363
42246	Fish & seafood whsle	245	1 517 030	79 328	16 921	2 405	171 663	64 319	73 446
422460	Fish & seafood whsle	245	1 517 030	79 328	16 921	2 405	171 663	64 319	73 446
42247	Meat & meat product whsle	82	2 243 479	65 923	16 195	2 152	160 991	53 147	55 465
422470	Meat & meat product whsle	82	2 243 479	65 923	16 195	2 152	160 991	53 147	55 465
42248	Fresh fruit & vegetable whsle	178	1 297 091	91 415	17 568	2 341	184 546	16 317	16 824
422480	Fresh fruit & vegetable whsle	178	1 297 091	91 415	17 568	2 341	184 546	16 317	16 824
42249	Other grocery & related products whsle	365	7 728 076	279 800	63 333	7 617	570 547	144 860	155 620
422490	Other grocery & related products whsle	365	7 728 076	279 800	63 333	7 617	570 547	144 860	155 620
4224901	Coffee, tea, & spice whsle	45	407 617	11 007	2 633	540	36 318	6 353	6 172
4224902	Bread & baked goods whsle	104	502 421	42 160	9 709	1 408	89 788	4 077	4 839
4224903	Soft drinks whsle	50	468 711	67 810	14 952	1 715	134 571	8 938	9 022
4224904	Canned goods whsle	37	989 864	30 583	6 716	680	65 577	58 803	60 768
4224905	Food & beverage basic materials whsle	24	156 481	3 201	738	132	11 346	4 152	3 806
4224906	Other grocery specialties whsle	105	5 202 982	125 039	28 585	3 142	232 947	62 537	71 013
4225	Farm-product raw material whsle	54	445 266	10 147	2 318	301	30 772	29 291	31 279
42251	Grain & field bean whsle	13	40 188	2 732	643	86	6 472	3 069	4 743
422510	Grain & field bean whsle	13	40 188	2 732	643	86	6 472	3 069	4 743
42252	Livestock whsle	8	D	D	D	b	D	D	D
422520	Livestock whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	33	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	33	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	12	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	20	80 649	2 756	563	44	6 241	9 902	11 643
4226	Chemical & allied products whsle	329	2 225 179	157 009	35 781	3 615	318 802	134 895	135 208
42261	Plastics materials & basic forms & shapes whsle	111	826 886	48 041	11 571	1 239	98 999	57 338	49 177
422610	Plastics materials & basic forms & shapes whsle	111	826 886	48 041	11 571	1 239	98 999	57 338	49 177
42269	Other chemical & allied products whsle	218	1 398 293	108 968	24 210	2 376	219 803	77 557	86 031
422690	Other chemical & allied products whsle	218	1 398 293	108 968	24 210	2 376	219 803	77 557	86 031
4226901	Industrial gases (except LP) whsle	22	45 915	6 428	1 508	226	13 995	3 323	3 371
4226902	Other chemical & allied products whsle	196	1 352 378	102 540	22 702	2 150	205 808	74 234	82 660
4227	Petroleum & petroleum products whsle	131	7 407 711	98 433	23 590	2 338	304 082	269 267	279 184
42271	Petroleum bulk stations & terminals	64	3 361 998	55 761	13 795	1 291	121 163	121 203	123 859
422710	Petroleum bulk stations & terminals	64	3 361 998	55 761	13 795	1 291	121 163	121 203	123 859
4227101	Petroleum bulk stations & terminals (except LP)	62	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	40	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	22	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	67	4 045 713	42 672	9 795	1 047	182 919	148 064	155 325
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	67	4 045 713	42 672	9 795	1 047	182 919	148 064	155 325

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MASSACHUSETTS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	87	1 825 401	161 341	37 586	3 990	336 569	167 129	174 575
42281	Beer & ale whsle.....	32	737 263	76 316	17 883	2 069	141 766	25 137	27 447
422810	Beer & ale whsle.....	32	737 263	76 316	17 883	2 069	141 766	25 137	27 447
42282	Wine & distilled alcoholic beverage whsle.....	55	1 088 138	85 025	19 703	1 921	194 803	141 992	147 128
422820	Wine & distilled alcoholic beverage whsle.....	55	1 088 138	85 025	19 703	1 921	194 803	141 992	147 128
4228201	Wine & distilled alcoholic bev (licensed operation) whsle....	55	1 088 138	85 025	19 703	1 921	194 803	141 992	147 128
4229	Miscellaneous nondurable goods whsle.....	623	4 554 840	290 151	68 518	8 389	588 902	225 782	247 010
42291	Farm supplies whsle.....	41	91 427	7 654	1 492	235	17 107	7 147	8 055
422910	Farm supplies whsle.....	41	91 427	7 654	1 492	235	17 107	7 147	8 055
4229101	Farm supplies—farm dealers...	14	18 607	2 154	420	85	4 570	1 874	2 260
4229102	Farm supplies—whsle distributors.....	27	72 820	5 500	1 072	150	12 537	5 273	5 795
42292	Book, periodical, & newspaper whsle.....	141	1 338 275	115 890	29 517	3 173	218 108	62 083	61 108
422920	Book, periodical, & newspaper whsle.....	141	1 338 275	115 890	29 517	3 173	218 108	62 083	61 108
42293	Flower, nursery stock, & florists' supplies whsle.....	85	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle.....	85	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle...	28	1 728 140	42 689	9 994	1 367	84 943	47 455	56 823
422940	Tobacco & tobacco product whsle.	28	1 728 140	42 689	9 994	1 367	84 943	47 455	56 823
42295	Paint, varnish, & supplies whsle....	41	202 629	23 730	5 455	635	52 134	22 235	23 528
422950	Paint, varnish, & supplies whsle....	41	202 629	23 730	5 455	635	52 134	22 235	23 528
4229501	Paint, varnish, & supplies whsle.....	41	202 629	23 730	5 455	635	52 134	22 235	23 528
42299	Other miscellaneous nondurable goods whsle.....	287	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle.....	287	D	D	D	g	D	D	D
4229901	Art goods whsle.....	96	136 884	16 293	3 531	567	43 344	20 548	23 185
4229902	General merchandise (nondurable goods) whsle.....	53	62 180	8 281	1 672	210	17 912	3 900	4 718
4229903	Textile bags, bagging, & burlap whsle.....	13	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle....	125	D	D	D	g	D	D	D
	Merchant wholesalers.....	7 979	61 530 269	4 737 339	1 083 341	114 971	9 552 669	5 706 653	5 947 068
421	Wholesale trade, durable goods.....	5 165	29 911 602	2 877 963	658 152	66 107	5 544 181	3 074 069	3 204 026
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	493	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle.....	92	2 841 064	52 250	9 261	1 215	103 566	255 210	238 708
421110	Automobile & other motor vehicle whsle.....	92	2 841 064	52 250	9 261	1 215	103 566	255 210	238 708
4211101	Automobile & motorcycle whsle..	47	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle.....	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle.....	6	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle.....	8	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle.....	26	169 310	13 329	3 236	401	25 319	27 036	27 049
42112	Motor vehicle supplies & new parts whsle.....	208	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle.....	208	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors..	71	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	127	D	D	D	g	D	D	D
42113	Tire & tube whsle.....	26	D	D	D	e	D	D	D
421130	Tire & tube whsle.....	26	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle...	167	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle..	167	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle...	282	1 043 203	119 327	27 010	3 015	248 810	95 524	105 388
42121	Furniture whsle.....	116	557 103	61 378	14 224	1 422	111 866	34 475	38 957
421210	Furniture whsle.....	116	557 103	61 378	14 224	1 422	111 866	34 475	38 957
4212101	Household & lawn furniture whsle.....	45	D	D	D	e	D	D	D
4212102	Office & business furniture whsle.....	71	D	D	D	g	D	D	D
42122	Home furnishings whsle.....	166	486 100	57 949	12 786	1 593	136 944	61 049	66 431
421220	Home furnishings whsle.....	166	486 100	57 949	12 786	1 593	136 944	61 049	66 431
4212201	Household china, glassware, & crockery whsle.....	26	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle.....	43	D	D	D	e	D	D	D
4212203	Floor coverings whsle.....	39	D	D	D	e	D	D	D
4212204	Other home furnishings whsle....	58	D	D	D	f	D	D	D

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MASSACHUSETTS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	261	1 542 698	124 340	27 974	3 090	233 752	146 976	168 020
42131	Lumber, plywood, millwork, & wood panel whsle	134	1 199 685	82 509	19 004	2 107	152 932	114 120	127 454
421310	Lumber, plywood, millwork, & wood panel whsle	134	1 199 685	82 509	19 004	2 107	152 932	114 120	127 454
4213101	Lumber without yard whsle	35	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	33	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	66	D	D	D	g	D	D	D
42132	Brick, stone, & related construction materials whsle	60	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	60	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	27	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	18	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	18	123 051	12 362	2 067	222	22 481	12 188	17 914
421330	Roofing, siding, & insulation material whsle	18	123 051	12 362	2 067	222	22 481	12 188	17 914
4213301	Roofing, siding, & insulation material whsle	18	123 051	12 362	2 067	222	22 481	12 188	17 914
42139	Other construction materials whsle ..	49	D	D	D	e	D	D	D
421390	Other construction materials whsle	49	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	10	D	D	D	b	D	D	D
4213902	Other construction materials whsle	39	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 115	8 356 583	900 961	203 958	17 963	1 640 909	626 809	644 521
42141	Photographic equipment & supplies whsle	48	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	48	D	D	D	f	D	D	D
42142	Office equipment whsle	143	586 631	103 671	25 585	2 535	199 236	54 933	61 328
421420	Office equipment whsle	143	586 631	103 671	25 585	2 535	199 236	54 933	61 328
42143	Computer & computer peripheral equipment & software whsle	498	4 927 867	436 530	94 062	7 529	743 472	175 782	188 736
421430	Computer & computer peripheral equipment & software whsle	498	4 927 867	436 530	94 062	7 529	743 472	175 782	188 736
4214301	Computer & peripheral equipment whsle	370	4 504 457	328 729	70 174	5 886	552 427	162 076	173 784
42143011	Computers & peripheral equipment for resale	159	2 383 184	93 069	19 753	1 889	165 003	67 770	75 018
42143012	Computers & peripheral equipment for end use	211	2 121 273	235 660	50 421	3 997	387 424	94 306	98 766
4214302	Computer software (packaged) whsle	128	423 410	107 801	23 888	1 643	191 045	13 706	14 952
42144	Other commercial equipment whsle .	104	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	104	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	60	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	44	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	195	1 476 236	153 776	36 957	3 375	314 155	170 755	166 567
421450	Medical, dental, & hospital equipment & supplies whsle	195	1 476 236	153 776	36 957	3 375	314 155	170 755	166 567
4214501	Surgical, medical, & hospital supplies whsle	169	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	26	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	38	144 685	20 669	4 345	520	52 353	18 915	30 025
421460	Ophthalmic goods whsle	38	144 685	20 669	4 345	520	52 353	18 915	30 025
42149	Other professional equipment & supplies whsle	89	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	89	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	8	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	81	D	D	D	g	D	D	D

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MASSACHUSETTS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	187	D	D	D	g	D	D	D
42151	Metal service centers & offices	182	975 681	106 692	23 557	2 373	205 770	135 541	156 954
421510	Metal service centers & offices	182	975 681	106 692	23 557	2 373	205 770	135 541	156 954
4215101	Ferrous metal service centers & sales offices	144	718 463	74 844	18 560	1 906	144 598	88 495	95 279
42151011	Ferrous metal service centers	106	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	38	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	38	257 218	31 848	4 997	467	61 172	47 046	61 675
42151021	Nonferrous metal service centers	28	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle ...	5	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	731	6 307 034	598 433	137 244	12 453	1 176 208	599 340	635 496
42161	Electrical apparatus & equip, wiring supp, & const material whsle	210	1 053 883	121 498	28 619	3 200	222 257	104 661	111 769
421610	Electrical apparatus & equip, wiring supp, & const material whsle	210	1 053 883	121 498	28 619	3 200	222 257	104 661	111 769
42162	Electrical appliance, television & radio set whsle	81	1 110 550	46 311	11 300	1 104	145 332	185 857	187 027
421620	Electrical appliance, television & radio set whsle	81	1 110 550	46 311	11 300	1 104	145 332	185 857	187 027
42169	Other electronic parts & equipment whsle	440	4 142 601	430 624	97 325	8 149	808 619	308 822	336 700
421690	Other electronic parts & equipment whsle	440	4 142 601	430 624	97 325	8 149	808 619	308 822	336 700
4216901	Communications equipment & supplies whsle	159	989 243	194 660	44 247	3 478	361 565	81 301	89 548
4216902	Electronic parts (excluding communications equipment) whsle	281	3 153 358	235 964	53 078	4 671	447 054	227 521	247 152
4217	Hardware, & plumbing & heating equipment & supplies whsle	357	1 109 113	158 709	37 084	4 250	288 712	172 303	183 477
42171	Hardware whsle	181	553 992	84 920	19 190	2 344	150 142	88 044	95 461
421710	Hardware whsle	181	553 992	84 920	19 190	2 344	150 142	88 044	95 461
42172	Plumbing & heating equipment & supplies (hydronics) whsle	81	298 242	36 240	8 723	921	68 637	47 348	50 841
421720	Plumbing & heating equipment & supplies (hydronics) whsle	81	298 242	36 240	8 723	921	68 637	47 348	50 841
42173	Warm air heating & air-conditioning equipment & supplies whsle	66	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	66	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	29	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	29	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1 082	3 927 034	497 096	117 192	11 584	920 913	559 425	580 255
42181	Construction & mining (except petroleum) machinery & equip whsle	70	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	70	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	33	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	33	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	7	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	580	2 179 185	294 862	70 424	6 519	547 434	323 055	321 163
421830	Industrial machinery & equipment whsle	580	2 179 185	294 862	70 424	6 519	547 434	323 055	321 163
4218301	Food-processing machinery & equipment whsle	29	121 700	18 363	4 471	364	37 584	34 942	34 022
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	58	228 560	33 412	7 806	713	60 927	26 551	28 098
42183021	Hydraulic & pneumatic pumps & motors whsle	25	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	33	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	178	586 470	75 402	17 869	1 644	139 161	93 918	97 890
4218304	Metalworking machinery & equipment whsle	76	306 686	30 657	7 004	665	59 934	58 419	50 426
4218305	Materials handling equipment whsle	75	238 949	45 010	10 419	1 076	79 456	26 885	24 861

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MASSACHUSETTS— Con.									
Merchant wholesalers— Con.									
421	Wholesale trade, durable goods— Con.								
4218	Machinery, equipment, & supplies whsle— Con.								
42183	Industrial machinery & equipment whsle— Con.								
421830	Industrial machinery & equipment whsle— Con.								
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle.	155	D	D	D	g	D	D	D
42184	Industrial supplies whsle	235	786 541	92 466	21 470	2 213	177 929	78 133	83 820
421840	Industrial supplies whsle	235	786 541	92 466	21 470	2 213	177 929	78 133	83 820
4218401	General-line industrial supplies whsle	33	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle.	44	126 606	14 397	3 191	395	27 202	17 695	18 343
4218403	Welding supplies whsle	20	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	40	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	21	149 869	12 870	3 128	216	26 133	17 100	17 916
4218406	Other industrial supplies whsle	77	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle.	131	247 737	40 274	9 079	1 151	72 017	25 458	25 390
421850	Service establishment equipment & supplies whsle.	131	247 737	40 274	9 079	1 151	72 017	25 458	25 390
4218501	Beauty & barber shop equipment & supplies whsle	30	D	D	D	e	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle.	37	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	14	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	50	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	33	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	33	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	12	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle.	20	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	657	2 809 257	212 411	49 595	6 191	514 479	323 408	340 150
42191	Sporting & recreational goods & supplies whsle.	122	710 610	63 227	14 656	1 736	183 218	122 291	137 593
421910	Sporting & recreational goods & supplies whsle.	122	710 610	63 227	14 656	1 736	183 218	122 291	137 593
42192	Toy & hobby goods & supplies whsle	41	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	41	D	D	D	c	D	D	D
42193	Recyclable material whsle	213	D	D	D	g	D	D	D
421930	Recyclable material whsle	213	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	63	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	38	201 959	20 211	4 660	573	56 835	12 220	12 078
42193012	Iron & steel scrap processors (not using power processing equip)	25	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	35	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	115	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	117	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	117	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	104	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	164	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	164	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	12	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	13	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	36	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	36	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	27	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle.	18	D	D	D	c	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MASSACHUSETTS—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42199	Other miscellaneous durable goods whse—Con.								
421990	Other miscellaneous durable goods whse—Con.								
4219906	Other durable goods whse	49	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 814	31 618 667	1 859 376	425 189	48 864	4 008 488	2 632 584	2 743 042
4221	Paper & paper product whse	329	2 160 813	215 637	49 775	5 218	382 808	162 281	167 964
42211	Printing & writing paper whse	51	715 650	38 016	9 138	795	69 481	38 489	38 208
422110	Printing & writing paper whse	51	715 650	38 016	9 138	795	69 481	38 489	38 208
42212	Stationery & office supplies whse . . .	134	667 523	74 002	16 637	1 998	133 324	63 276	67 063
422120	Stationery & office supplies whse . .	134	667 523	74 002	16 637	1 998	133 324	63 276	67 063
42213	Industrial & personal service paper whse	144	777 640	103 619	24 000	2 425	180 003	60 516	62 693
422130	Industrial & personal service paper whse	144	777 640	103 619	24 000	2 425	180 003	60 516	62 693
4222	Drugs, & druggists' sundries whse	122	3 311 038	132 233	32 300	3 528	326 391	441 173	515 469
42221	Drugs, & druggists' sundries whse . . .	122	3 311 038	132 233	32 300	3 528	326 391	441 173	515 469
422210	Drugs, & druggists' sundries whse	122	3 311 038	132 233	32 300	3 528	326 391	441 173	515 469
4222101	General-line drugs whse	62	2 856 832	95 164	24 157	2 421	242 427	379 622	391 143
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	60	454 206	37 069	8 143	1 107	83 964	61 551	124 326
4223	Apparel, piece goods, & notions whse . .	328	4 487 389	345 211	76 081	7 111	835 290	769 322	728 802
42231	Piece goods, notions, & other dry goods whse	87	211 703	25 860	5 754	704	54 300	31 670	33 690
422310	Piece goods, notions, & other dry goods whse	87	211 703	25 860	5 754	704	54 300	31 670	33 690
4223101	Piece goods—jobbers	59	149 122	17 555	3 888	484	37 597	20 757	24 337
4223102	Notions & other dry goods whse	28	62 581	8 305	1 866	220	16 703	10 913	9 353
42232	Men's & boys' clothing & furnishings whse	74	536 589	61 368	13 925	1 934	155 984	89 281	101 937
422320	Men's & boys' clothing & furnishings whse	74	536 589	61 368	13 925	1 934	155 984	89 281	101 937
42233	Women's, children's, & infants' clothing & accessories whse	106	712 289	80 382	20 251	1 485	179 003	86 505	100 779
422330	Women's, children's, & infants' clothing & accessories whse	106	712 289	80 382	20 251	1 485	179 003	86 505	100 779
42234	Footwear whse	61	3 026 808	177 601	36 151	2 988	446 003	561 866	492 396
422340	Footwear whse	61	3 026 808	177 601	36 151	2 988	446 003	561 866	492 396
4224	Grocery & related products whse	1 043	10 893 143	593 915	134 551	17 454	1 206 028	513 107	538 861
42241	General-line grocery whse	114	1 889 981	130 046	31 463	3 516	216 167	117 392	116 410
422410	General-line grocery whse	114	1 889 981	130 046	31 463	3 516	216 167	117 392	116 410
4224103	Other general-line grocery whse	104	D	D	D	h	D	D	D
42242	Packaged frozen food whse	84	1 662 765	63 943	16 173	2 011	130 765	123 307	127 463
422420	Packaged frozen food whse	84	1 662 765	63 943	16 173	2 011	130 765	123 307	127 463
42243	Dairy products, (except dried or canned) whse	41	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whse	41	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whse	40	D	D	D	f	D	D	D
42244	Poultry & poultry product whse	22	263 355	10 794	2 009	248	21 419	7 627	7 327
422440	Poultry & poultry product whse	22	263 355	10 794	2 009	248	21 419	7 627	7 327
4224402	Poultry & poultry product (except live) whse	21	D	D	D	c	D	D	D
42245	Confectionery whse	32	D	D	D	e	D	D	D
422450	Confectionery whse	32	D	D	D	e	D	D	D
42246	Fish & seafood whse	239	D	D	D	g	D	D	D
422460	Fish & seafood whse	239	D	D	D	g	D	D	D
42247	Meat & meat product whse	77	D	D	D	g	D	D	D
422470	Meat & meat product whse	77	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whse	167	1 229 797	89 312	17 277	2 306	180 476	16 043	16 476
422480	Fresh fruit & vegetable whse	167	1 229 797	89 312	17 277	2 306	180 476	16 043	16 476
42249	Other grocery & related products whse	267	D	D	D	h	D	D	D
422490	Other grocery & related products whse	267	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whse	37	271 643	8 430	1 966	465	31 825	5 886	5 690
4224902	Bread & baked goods whse	70	104 715	12 315	2 810	668	24 595	1 798	2 764
4224903	Soft drinks whse	35	D	D	D	e	D	D	D
4224904	Canned goods whse	26	540 419	24 196	5 149	543	48 827	56 415	57 778
4224905	Food & beverage basic materials whse	17	D	D	D	c	D	D	D
4224906	Other grocery specialties whse	82	D	D	D	g	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MASSACHUSETTS—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle	43	D	D	D	e	D	D	D
42251	Grain & field bean whsle	12	D	D	D	b	D	D	D
422510	Grain & field bean whsle	12	D	D	D	b	D	D	D
42252	Livestock whsle	5	D	D	D	a	D	D	D
422520	Livestock whsle	5	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	26	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	26	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	9	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	16	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	245	1 484 349	124 348	27 397	2 798	252 653	106 081	114 414
42261	Plastics materials & basic forms & shapes whsle	87	600 235	38 060	8 615	910	80 114	37 350	38 722
422610	Plastics materials & basic forms & shapes whsle	87	600 235	38 060	8 615	910	80 114	37 350	38 722
42269	Other chemical & allied products whsle	158	884 114	86 288	18 782	1 888	172 539	68 731	75 692
422690	Other chemical & allied products whsle	158	884 114	86 288	18 782	1 888	172 539	68 731	75 692
4226901	Industrial gases (except LP) whsle	15	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	143	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	111	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	53	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	53	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	51	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	36	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	15	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	58	2 560 450	35 234	8 327	983	161 630	147 895	155 064
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	58	2 560 450	35 234	8 327	983	161 630	147 895	155 064
4228	Beer, wine, & distilled alcoholic beverage whsle	76	D	D	D	h	D	D	D
42281	Beer & ale whsle	31	D	D	D	g	D	D	D
422810	Beer & ale whsle	31	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	45	869 255	79 828	18 491	1 836	159 249	141 992	147 128
422820	Wine & distilled alcoholic beverage whsle	45	869 255	79 828	18 491	1 836	159 249	141 992	147 128
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	45	869 255	79 828	18 491	1 836	159 249	141 992	147 128
4229	Miscellaneous nondurable goods whsle	517	D	D	D	i	D	D	D
42291	Farm supplies whsle	38	D	D	D	c	D	D	D
422910	Farm supplies whsle	38	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	12	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	26	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	103	611 757	73 302	18 079	2 456	145 289	61 220	60 153
422920	Book, periodical, & newspaper whsle	103	611 757	73 302	18 079	2 456	145 289	61 220	60 153
42293	Flower, nursery stock, & florists' supplies whsle	79	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	79	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle	26	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	26	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	32	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle	32	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	32	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	239	445 865	54 779	12 379	1 657	128 088	68 275	74 790
422990	Other miscellaneous nondurable goods whsle	239	445 865	54 779	12 379	1 657	128 088	68 275	74 790
4229901	Art goods whsle	80	D	D	D	f	D	D	D
4229902	General merchandise (nondurable goods) whsle	46	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	10	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	103	208 416	23 448	5 517	697	54 412	35 048	38 109

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MASSACHUSETTS—Con.									
	Manufacturers' sales branches and sales offices . . .	645	32 330 952	1 323 871	352 365	23 178	2 377 447	716 981	809 515
421	Wholesale trade, durable goods	402	20 966 385	928 176	253 535	14 498	1 537 167	420 658	482 809
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	11	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	11	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle . . .	16	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	23	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	9	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	9	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	92	4 630 104	535 322	148 071	8 105	836 368	213 066	282 899
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	11	344 996	38 318	10 220	970	56 923	11 715	12 872
421420	Office equipment whsle	11	344 996	38 318	10 220	970	56 923	11 715	12 872
42143	Computer & computer peripheral equipment & software whsle	56	2 662 239	402 223	112 207	5 388	584 598	12 079	13 260
421430	Computer & computer peripheral equipment & software whsle	56	2 662 239	402 223	112 207	5 388	584 598	12 079	13 260
4214301	Computer & peripheral equipment whsle	51	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	18	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	33	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	g	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	20	243 755	8 306	2 080	199	16 876	17 388	21 228
42151	Metal service centers & offices	20	243 755	8 306	2 080	199	16 876	17 388	21 228
421510	Metal service centers & offices	20	243 755	8 306	2 080	199	16 876	17 388	21 228
4215101	Ferrous metal service centers & sales offices	13	146 727	5 356	1 321	135	10 548	6 254	6 691
42151011	Ferrous metal service centers	6	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	7	97 028	2 950	759	64	6 328	11 134	14 537
42151021	Nonferrous metal service centers	6	D	D	D	b	D	D	D

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MASSACHUSETTS—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	133	3 817 578	151 728	44 559	2 978	280 417	72 211	71 217
42161	Electrical apparatus & equip, wiring supp, & const material whsle	30	388 532	28 098	6 819	540	39 655	18 127	18 848
421610	Electrical apparatus & equip, wiring supp, & const material whsle	30	388 532	28 098	6 819	540	39 655	18 127	18 848
42162	Electrical appliance, television & radio set whsle	6	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	97	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	97	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	59	1 258 783	72 384	24 180	1 589	111 342	11 545	11 878
4216902	Electronic parts (excluding communications equipment) whsle	38	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	1 361 374	87 461	18 995	620	119 413	4 183	4 655
42171	Hardware whsle	9	D	D	D	e	D	D	D
421710	Hardware whsle	9	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	69	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	38	288 104	25 554	6 109	529	50 517	17 002	13 693
421830	Industrial machinery & equipment whsle	38	288 104	25 554	6 109	529	50 517	17 002	13 693
4218303	General-purpose industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	4	52 272	4 916	1 217	74	7 493	4 000	635
4218307	Other industrial machinery & equipment whsle	10	102 247	6 748	1 455	126	11 336	4 604	4 730
42184	Industrial supplies whsle	25	1 087 232	32 443	8 599	548	53 426	17 230	16 337
421840	Industrial supplies whsle	25	1 087 232	32 443	8 599	548	53 426	17 230	16 337
4218404	Industrial containers & supplies whsle	1	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	243	11 364 567	395 695	98 830	8 680	840 280	296 323	326 706
4221	Paper & paper product whsle	37	988 091	35 728	9 734	693	71 549	21 757	20 582
42211	Printing & writing paper whsle	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	28	559 731	31 277	8 721	623	63 833	20 532	19 477
422120	Stationery & office supplies whsle	28	559 731	31 277	8 721	623	63 833	20 532	19 477
4222	Drugs, & druggists' sundries whsle	6	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	6	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	23	1 199 730	49 836	12 863	981	132 981	126 152	161 422
42231	Piece goods, notions, & other dry goods whsle	11	155 731	12 820	3 101	326	34 409	19 047	18 251
422310	Piece goods, notions, & other dry goods whsle	11	155 731	12 820	3 101	326	34 409	19 047	18 251
42234	Footwear whsle	5	D	D	D	f	D	D	D
422340	Footwear whsle	5	D	D	D	f	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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MASSACHUSETTS—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	69	4 348 157	157 299	37 819	3 735	305 182	29 292	29 150
42242	Packaged frozen food whsle	6	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	c	D	D	D
42245	Confectionery whsle	6	D	D	D	f	D	D	D
422450	Confectionery whsle	6	D	D	D	f	D	D	D
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
422460	Fish & seafood whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	53	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	53	D	D	D	h	D	D	D
4224902	Bread & baked goods whsle	21	291 365	24 725	5 721	581	57 265	2 272	2 070
4224903	Soft drinks whsle	13	365 397	50 689	11 337	1 241	100 576	4 427	4 421
4224906	Other grocery specialties whsle	11	2 639 037	32 905	8 085	710	60 043	5 060	5 217
4226	Chemical & allied products whsle	51	617 593	28 047	7 498	737	57 697	28 136	20 116
42269	Other chemical & allied products whsle	41	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	41	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	35	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	10	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	10	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	23	659 115	36 496	9 951	590	62 865	863	948
422920	Book, periodical, & newspaper whsle	23	659 115	36 496	9 951	590	62 865	863	948
42295	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	2	D	D	D	e	D	D	D
Agents, brokers, and commission merchants		1 369	18 931 165	423 552	98 319	8 678	756 627	9 526	12 541
421	Wholesale trade, durable goods	960	9 392 200	253 643	60 015	4 937	444 265	5 847	7 933
4211	Motor vehicle & motor vehicle parts & supplies whsle	28	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	6	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	2	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	99	D	D	D	e	D	D	D
42121	Furniture whsle	44	D	D	D	c	D	D	D
421210	Furniture whsle	44	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	22	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	22	D	D	D	b	D	D	D
42122	Home furnishings whsle	55	D	D	D	c	D	D	D
421220	Home furnishings whsle	55	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	10	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	19	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	22	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MASSACHUSETTS—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	28	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	131	1 038 314	37 658	10 501	660	70 951	1 090	1 392
42141	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
42142	Office equipment whsle	10	172 120	2 680	683	45	5 354	32	34
421420	Office equipment whsle	10	172 120	2 680	683	45	5 354	32	34
42143	Computer & computer peripheral equipment & software whsle	45	434 176	13 839	3 502	205	22 425	412	672
421430	Computer & computer peripheral equipment & software whsle	45	434 176	13 839	3 502	205	22 425	412	672
4214301	Computer & peripheral equipment whsle	35	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	20	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	40	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	40	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	40	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	12	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	36	185 489	4 732	1 094	85	9 008	157	98
42151	Metal service centers & offices	36	185 489	4 732	1 094	85	9 008	157	98
421510	Metal service centers & offices	36	185 489	4 732	1 094	85	9 008	157	98
4215101	Ferrous metal service centers & sales offices	19	102 138	2 295	518	37	4 127	10	10
42151012	Ferrous metal sales offices	18	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	17	83 351	2 437	576	48	4 881	147	88
42151021	Nonferrous metal service centers	2	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	15	D	D	D	b	D	D	D
4216	Electrical goods whsle	254	3 537 751	96 469	21 835	1 527	153 564	831	1 111
42161	Electrical apparatus & equip, wiring supp, & const material whsle	84	715 066	23 303	5 036	459	40 889	269	300
421610	Electrical apparatus & equip, wiring supp, & const material whsle	84	715 066	23 303	5 036	459	40 889	269	300
42162	Electrical appliance, television & radio set whsle	21	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	21	D	D	D	c	D	D	D

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MASSACHUSETTS— Con.									
Agents, brokers, and commission merchants— Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	149	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	149	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	20	148 790	4 543	831	67	7 782	—	1
4216902	Electronic parts (excluding communications equipment) whsle	129	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	87	602 992	23 880	5 838	446	44 355	1 790	2 867
42171	Hardware whsle	32	D	D	D	c	D	D	D
421710	Hardware whsle	32	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	36	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	36	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	194	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	145	624 171	28 157	6 208	513	48 931	1 710	2 044
421830	Industrial machinery & equipment whsle	145	624 171	28 157	6 208	513	48 931	1 710	2 044
4218301	Food-processing machinery & equipment whsle	10	41 681	2 410	567	38	4 467	551	487
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	7	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	60	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	18	68 481	2 509	588	56	5 076	816	1 258
4218305	Materials handling equipment whsle	11	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	35	108 431	4 933	998	88	9 391	60	81
42184	Industrial supplies whsle	24	94 076	3 668	840	81	7 138	157	235
421840	Industrial supplies whsle	24	94 076	3 668	840	81	7 138	157	235
4218404	Industrial containers & supplies whsle	6	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	103	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	28	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	28	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	22	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	22	D	D	D	b	D	D	D
42193	Recyclable material whsle	5	D	D	D	b	D	D	D
421930	Recyclable material whsle	5	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	9	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	9	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	9	D	D	D	b	D	D	D

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MASSACHUSETTS—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	39	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	39	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	17	D	D	D	b	D	D	D
4219906	Other durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	409	9 538 965	169 909	38 304	3 741	312 362	3 679	4 608
4221	Paper & paper product whsle	59	399 243	12 351	2 555	178	24 068	201	285
42212	Stationery & office supplies whsle ..	25	144 629	4 868	1 167	80	10 897	201	245
422120	Stationery & office supplies whsle ..	25	144 629	4 868	1 167	80	10 897	201	245
42213	Industrial & personal service paper whsle	27	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	27	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	9	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle ..	9	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	96	1 275 289	25 881	5 373	415	69 137	29	31
42231	Piece goods, notions, & other dry goods whsle	18	211 112	2 529	595	47	6 334	—	—
422310	Piece goods, notions, & other dry goods whsle	18	211 112	2 529	595	47	6 334	—	—
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	15	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	15	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	42	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	42	D	D	D	b	D	D	D
42234	Footwear whsle	21	D	D	D	e	D	D	D
422340	Footwear whsle	21	D	D	D	e	D	D	D
4224	Grocery & related products whsle	121	6 072 979	102 384	24 083	2 623	171 860	2 669	3 343
42241	General-line grocery whsle	17	1 883 791	28 892	6 896	762	45 326	—	—
422410	General-line grocery whsle	17	1 883 791	28 892	6 896	762	45 326	—	—
4224103	Other general-line grocery whsle	17	1 883 791	28 892	6 896	762	45 326	—	—
42242	Packaged frozen food whsle	16	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	5	194 787	2 218	580	46	4 098	—	—
422440	Poultry & poultry product whsle	5	194 787	2 218	580	46	4 098	—	—
4224402	Poultry & poultry product (except live) whsle	5	194 787	2 218	580	46	4 098	—	—
42245	Confectionery whsle	11	D	D	D	b	D	D	D
422450	Confectionery whsle	11	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	11	67 294	2 103	291	35	4 070	274	348
422480	Fresh fruit & vegetable whsle	11	67 294	2 103	291	35	4 070	274	348
42249	Other grocery & related products whsle	45	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	45	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	5	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	13	106 341	5 120	1 178	159	7 928	7	5
4224904	Canned goods whsle	7	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	6	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle ..	12	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	7	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	7	D	D	D	a	D	D	D
4225903	Wool, wool tops, & mohair whsle	4	D	D	D	a	D	D	D

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MASSACHUSETTS—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	33	123 237	4 614	886	80	8 452	678	678
42261	Plastics materials & basic forms & shapes whsle	14	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	14	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	68	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	15	67 403	6 092	1 487	127	9 954	—	7
422920	Book, periodical, & newspaper whsle	15	67 403	6 092	1 487	127	9 954	—	7
42299	Other miscellaneous nondurable goods whsle	46	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	46	D	D	D	c	D	D	D
4229901	Art goods whsle	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	20	D	D	D	b	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MASSACHUSETTS									
42	Wholesale trade	5.3	3.8	9.7	5.5	—	2.5	.2	.8
421	Wholesale trade, durable goods	3.3	4.2	6.6	6.8	—	2.2	.3	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.8	1.2	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.9	.3	3.6	1.2	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.9	.3	3.6	1.2	D	D	D	D
4211101	Automobile & motorcycle whsle .....	.8	.5	D	D	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	18.9	.2	18.9	.2	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	3.6	6.9	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	3.6	6.9	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	4.0	7.0	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	D	D	—	—	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	5.0	3.6	10.5	2.8	D	D	D	D
42121	Furniture whsle	1.7	4.3	3.2	3.4	D	D	D	D
421210	Furniture whsle	1.7	4.3	3.2	3.4	D	D	D	D
4212101	Household & lawn furniture whsle	4.0	2.5	D	D	—	—	D	D
4212102	Office & business furniture whsle	1.0	4.9	D	D	D	D	D	D
42122	Home furnishings whsle	8.4	2.9	18.8	2.0	D	D	D	D
421220	Home furnishings whsle	8.4	2.9	18.8	2.0	D	D	D	D
4212201	Household china, glassware, & crockery whsle	10.7	.5	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	4.6	5.1	D	D	D	D	D	D
4212203	Floor coverings whsle	9.3	1.1	D	D	—	—	—	—
4212204	Other home furnishings whsle	11.7	2.2	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	6.2	5.4	7.9	7.0	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4.6	6.3	5.3	7.3	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4.6	6.3	5.3	7.3	D	D	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	2.2	6.5	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whsle	14.9	3.6	D	D	D	D	D	D
421320	Brick, stone, & related construction materials whsle	14.9	3.6	D	D	D	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	1.0	1.7	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whsle .....	.3	1.6	.7	3.5	D	D	D	D
421330	Roofing, siding, & insulation material whsle .....	.3	1.6	.7	3.5	D	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	.3	1.6	.7	3.5	D	D	D	D
42139	Other construction materials whsle	21.6	6.1	D	D	—	—	—	—
421390	Other construction materials whsle	21.6	6.1	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	46.5	16.0	D	D	—	—	—	—
4213902	Other construction materials whsle	11.1	2.0	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.2	5.9	5.2	8.3	—	2.8	2.0	1.1
42141	Photographic equipment & supplies whsle	1.3	4.2	D	D	D	D	D	D
421410	Photographic equipment & supplies whsle	1.3	4.2	D	D	D	D	D	D
42142	Office equipment whsle	2.2	7.7	4.1	7.8	—	11.5	—	—
421420	Office equipment whsle	2.2	7.7	4.1	7.8	—	11.5	—	—
42143	Computer & computer peripheral equipment & software whsle	3.0	5.5	5.0	7.3	—	2.6	.1	2.2
421430	Computer & computer peripheral equipment & software whsle	3.0	5.5	5.0	7.3	—	2.6	.1	2.2
4214301	Computer & peripheral equipment whsle	3.1	5.4	5.0	7.2	D	D	D	D
42143011	Computers & peripheral equipment for resale	4.0	4.3	6.6	5.6	D	D	D	D
42143012	Computers & peripheral equipment for end use	2.0	6.7	3.3	8.9	D	D	D	D
4214302	Computer software (packaged) whsle	2.8	6.5	4.3	8.6	D	D	D	D

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MASSACHUSETTS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	13.4	1.6	D	D	—	—	D	D
421440	Other commercial equipment whsle	13.4	1.6	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle								
4214402	Store machines & equipment whsle	15.4	1.6	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8.9	1.7	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3.6	8.7	6.1	13.8	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	3.6	8.7	6.1	13.8	D	D	D	D
4214502	Dental equipment & supplies whsle	3.7	8.8	D	D	D	D	D	D
42146	Ophthalmic goods whsle . . . . .	.7	7.2	D	D	—	—	—	—
421460	Ophthalmic goods whsle	4.9	13.3	5.5	14.0	—	—	D	D
42149	Other professional equipment & supplies whsle	4.9	13.3	5.5	14.0	—	—	D	D
421490	Other professional equipment & supplies whsle	3.0	2.3	D	D	D	D	D	D
4214901	Religious & school supplies whsle	3.0	2.3	D	D	D	D	D	D
4214902	Other professional equipment & supplies whsle	4.3	—	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	3.0	2.4	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	—	5.7	—	2.1
421510	Metal service centers & offices	3.2	3.6	4.6	3.4	—	5.7	—	2.1
4215101	Ferrous metal service centers & sales offices	3.2	3.6	4.6	3.4	—	5.7	—	2.1
42151011	Ferrous metal service centers	4.5	4.2	6.0	4.0	—	8.0	—	.5
42151012	Ferrous metal sales offices	4.1	3.8	D	D	D	D	—	—
4215102	Nonferrous metal service centers & sales offices	4.1	5.4	D	D	—	—	D	D
42151021	Nonferrous metal service centers . . . . .	.4	2.2	.6	1.7	—	2.2	—	4.0
42151022	Nonferrous metal sales offices . . . . .	.2	1.7	D	D	D	D	D	D
42152	Coal & other mineral & ore whsle	1.6	5.5	—	—	—	—	D	D
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.5	6.5	5.3	9.9	—	6.0	—	.9
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4.7	8.8	9.7	14.2	—	9.2	—	.7
42162	Electrical appliance, television & radio set whsle	4.7	8.8	9.7	14.2	—	9.2	—	.7
421620	Electrical appliance, television & radio set whsle	1.7	7.8	2.6	8.0	D	D	D	D
42169	Other electronic parts & equipment whsle	1.7	7.8	2.6	8.0	D	D	D	D
421690	Other electronic parts & equipment whsle	2.1	5.7	5.0	9.3	D	D	D	D
4216901	Communications equipment & supplies whsle	2.1	5.7	5.0	9.3	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	2.0	6.6	4.9	7.5	—	6.5	—	.5
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.1	5.4	5.0	9.9	D	D	D	D
42171	Hardware whsle	7.4	1.6	20.4	4.2	—	.3	.2	—
421710	Hardware whsle	7.2	1.4	25.8	4.4	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7.2	1.4	25.8	4.4	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.7	2.2	13.6	5.2	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5.7	2.2	13.6	5.2	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	5.0	3.7	7.9	5.1	D	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2.7	4.1	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	2.7	4.1	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	3.9	2.2	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	3.9	2.2	D	D	—	—	D	D
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
		2.1	—	D	D	—	—	D	D

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Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MASSACHUSETTS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whse—Con.								
42183	Industrial machinery & equipment whse	5.9	4.1	8.3	5.2	—	2.7	.4	.6
421830	Industrial machinery & equipment whse	5.9	4.1	8.3	5.2	—	2.7	.4	.6
4218301	Food-processing machinery & equipment whse	2.4	.5	2.2	.7	—	—	2.9	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whse	13.4	5.0	16.0	6.0	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whse	4.0	5.1	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse	18.9	4.9	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whse	1.4	1.6	2.3	2.8	D	D	D	D
4218304	Metalworking machinery & equipment whse	9.5	7.7	13.2	10.8	—	—	—	—
4218305	Materials handling equipment whse	10.0	8.4	12.9	9.7	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whse	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whse	D	D	D	D	—	4.8	1.1	3.6
42184	Industrial supplies whse	2.4	2.8	6.0	6.1	—	.8	—	—
421840	Industrial supplies whse	2.4	2.8	6.0	6.1	—	.8	—	—
4218401	General-line industrial supplies whse	9.7	3.0	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whse	3.9	9.1	4.8	7.3	—	—	—	—
4218403	Welding supplies whse	15.9	1.0	D	D	—	—	—	—
4218404	Industrial containers & supplies whse	D	D	D	D	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whse . . . . .	.2	.6	.2	.9	D	D	D	D
4218406	Other industrial supplies whse	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whse	17.9	6.1	21.2	7.2	—	—	D	D
421850	Service establishment equipment & supplies whse	17.9	6.1	21.2	7.2	—	—	D	D
4218501	Beauty & barber shop equipment & supplies whse	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whse	40.3	4.4	D	D	—	—	D	D
4218503	Laundry & dry-cleaning equipment & supplies whse	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whse	7.9	.5	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whse	6.2	4.5	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whse	6.2	4.5	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whse	6.4	3.7	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	5.7	4.8	D	D	D	D
42191	Sporting & recreational goods & supplies whse	3.0	2.1	6.4	4.4	D	D	D	D
421910	Sporting & recreational goods & supplies whse	3.0	2.1	6.4	4.4	D	D	D	D
42192	Toy & hobby goods & supplies whse	2.0	4.8	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whse	2.0	4.8	D	D	—	—	D	D
42193	Recyclable material whse	7.1	9.8	D	D	—	—	D	D
421930	Recyclable material whse	7.1	9.8	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	3.5	3.4	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	4.1	4.2	4.1	4.2	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	1.9	1.2	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whse	D	D	D	D	—	—	—	—
4219303	Other recyclable material whse	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	7.8	.8	D	D	—	—	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whse	7.8	.8	D	D	—	—	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	D	D	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whse	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whse	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whse	13.7	1.1	D	D	—	—	—	—
4219902	Forest products (except lumber) whse	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whse	1.4	1.6	D	D	—	—	D	D
4219904	Prerecorded media whse	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whse	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whse	D	D	D	D	—	—	—	—
4219906	Other durable goods whse	D	D	D	D	—	—	D	D

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MASSACHUSETTS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	7.6	3.4	12.6	4.2	—	3.2	.1	1.0
4221	Paper & paper product whsle	2.3	8.2	3.7	4.9	—	18.9	.5	—
42211	Printing & writing paper whsle .....	.9	16.5	1.5	6.6	D	D	—	—
422110	Printing & writing paper whsle .....	.9	16.5	1.5	6.6	D	D	—	—
42212	Stationery & office supplies whsle	2.1	4.3	4.3	2.8	—	7.2	—	.1
422120	Stationery & office supplies whsle	2.1	4.3	4.3	2.8	—	7.2	—	.1
42213	Industrial & personal service paper whsle	4.3	3.9	5.3	5.0	—	—	D	D
422130	Industrial & personal service paper whsle	4.3	3.9	5.3	5.0	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	.2	2.2	.2	2.8	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.2	2.2	.2	2.8	D	D	D	D
422210	Drugs, & druggists' sundries whsle .....	.2	2.2	.2	2.8	D	D	D	D
4222101	General-line drugs whsle .....	.1	2.5	.1	2.5	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.4	1.5	1.2	4.6	D	D	D	D
4223	Apparel, piece goods, & notions whsle	4.3	3.6	6.7	3.9	—	4.5	.2	2.0
42231	Piece goods, notions, & other dry goods whsle	14.7	5.4	40.2	5.2	—	10.0	.1	2.2
422310	Piece goods, notions, & other dry goods whsle	14.7	5.4	40.2	5.2	—	10.0	.1	2.2
4223101	Piece goods—jobbers	14.4	4.9	47.3	5.6	—	—	D	D
4223102	Notions & other dry goods whsle	16.5	8.2	23.3	4.3	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	1.5	6.2	2.1	9.5	—	—	D	D
422320	Men's & boys' clothing & furnishings whsle	1.5	6.2	2.1	9.5	—	—	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6.4	7.2	7.3	5.9	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6.4	7.2	7.3	5.9	—	—	D	D
42234	Footwear whsle	3.2	2.3	5.0	2.3	D	D	D	D
422340	Footwear whsle	3.2	2.3	5.0	2.3	D	D	D	D
4224	Grocery & related products whsle	4.6	2.5	8.9	3.9	—	.7	.1	1.2
42241	General-line grocery whsle	2.7	3.5	5.5	4.2	—	—	—	2.9
422410	General-line grocery whsle	2.7	3.5	5.5	4.2	—	—	—	2.9
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	2.9
42242	Packaged frozen food whsle	2.5	.5	4.8	.7	D	D	D	D
422420	Packaged frozen food whsle	2.5	.5	4.8	.7	D	D	D	D
42243	Dairy products, (except dried or canned) whsle .....	.9	1.8	D	D	—	—	D	D
422430	Dairy products, (except dried or canned) whsle .....	.9	1.8	D	D	—	—	D	D
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	D	D
42244	Poultry & poultry product whsle	14.9	3.2	26.0	2.3	—	—	—	4.4
422440	Poultry & poultry product whsle	14.9	3.2	26.0	2.3	—	—	—	4.4
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	4.4
42245	Confectionery whsle	1.2	.8	D	D	D	D	D	D
422450	Confectionery whsle	1.2	.8	D	D	D	D	D	D
42246	Fish & seafood whsle	14.5	4.9	D	D	D	D	—	—
422460	Fish & seafood whsle	14.5	4.9	D	D	D	D	—	—
42247	Meat & meat product whsle	1.2	.8	D	D	—	—	—	—
422470	Meat & meat product whsle	1.2	.8	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	12.4	10.3	13.0	10.9	—	—	—	—
422480	Fresh fruit & vegetable whsle	12.4	10.3	13.0	10.9	—	—	—	—
42249	Other grocery & related products whsle	4.0	1.6	D	D	D	D	D	D
422490	Other grocery & related products whsle	4.0	1.6	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	53.9	.5	80.9	.7	—	—	D	D
4224902	Bread & baked goods whsle	4.4	3.0	20.9	12.0	—	.4	.1	1.2
4224903	Soft drinks whsle	3.6	1.6	D	D	—	—	—	—
4224904	Canned goods whsle	2.3	.1	3.3	.2	—	—	D	D
4224905	Food & beverage basic materials whsle	7.6	3.2	D	D	—	—	D	D
4224906	Other grocery specialties whsle .....	.2	1.7	D	D	—	.7	D	D
4225	Farm-product raw material whsle	11.0	.3	D	D	—	—	D	D
42251	Grain & field bean whsle	19.3	—	D	D	—	—	—	—
422510	Grain & field bean whsle	19.3	—	D	D	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whsle	8.5	1.4	D	D	—	—	D	D
4226	Chemical & allied products whsle	4.4	11.6	6.4	12.2	—	12.0	2.6	1.0
42261	Plastics materials & basic forms & shapes whsle	3.1	6.8	4.2	1.9	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle	3.1	6.8	4.2	1.9	—	—	D	D
42269	Other chemical & allied products whsle	5.2	14.4	7.8	19.3	D	D	D	D
422690	Other chemical & allied products whsle	5.2	14.4	7.8	19.3	D	D	D	D
4226901	Industrial gases (except LP) whsle	9.2	6.3	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	5.0	14.7	D	D	D	D	D	D

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MASSACHUSETTS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	29.7	1.5	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	54.4	2.8	85.9	4.3	—	—	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	54.4	2.8	85.9	4.3	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6.2	8.2	D	D	D	D	D	D
42281	Beer & ale whsle	—	8.6	D	D	—	—	—	—
422810	Beer & ale whsle	—	8.6	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	10.4	7.8	13.0	9.8	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	10.4	7.8	13.0	9.8	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	10.4	7.8	13.0	9.8	—	—	—	—
4229	Miscellaneous nondurable goods whsle	3.4	2.6	D	D	D	D	D	D
42291	Farm supplies whsle	20.6	6.1	D	D	—	—	—	—
422910	Farm supplies whsle	20.6	6.1	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	75.1	1.4	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	6.7	7.3	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	1.3	3.1	2.9	3.6	—	2.9	—	—
422920	Book, periodical, & newspaper whsle	1.3	3.1	2.9	3.6	—	2.9	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	.3	1.8	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	.3	1.8	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	5.5	.4	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	5.5	.4	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	5.5	.4	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	17.0	4.4	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	17.0	4.4	D	D	D	D
4229901	Art goods whsle	31.3	10.3	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	16.4	1.9	D	D	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	7.9	2.4	D	D	D	D

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BARNSTABLE-YARMOUTH, MA MSA								
42	Wholesale trade	190	346 166	32 549	6 618	970	63 609	19 549	23 614
421	Wholesale trade, durable goods	98	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	12 360	1 880	453	60	3 848	1 131	1 235
4215	Metal & mineral (except petroleum) whsle	5	36 953	2 371	521	62	3 436	2 447	1 805
42151	Metal service centers & offices	5	36 953	2 371	521	62	3 436	2 447	1 805
421510	Metal service centers & offices ...	5	36 953	2 371	521	62	3 436	2 447	1 805
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	21 970	2 342	483	59	4 616	799	1 441
4218	Machinery, equipment, & supplies whsle	16	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	92	D	D	D	e	D	D	D
4224	Grocery & related products whsle	33	D	D	D	e	D	D	D
42246	Fish & seafood whsle	14	33 565	2 757	538	100	6 495	845	1 519
422460	Fish & seafood whsle	14	33 565	2 757	538	100	6 495	845	1 519
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	23	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
	Merchant wholesalers	160	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	78	122 420	14 456	2 888	419	26 975	11 864	13 256
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices ...	4	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BARNSTABLE–YARMOUTH, MA MSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	82	D	D	D	e	D	D	D
4224	Grocery & related products whsle	32	D	D	D	e	D	D	D
42246	Fish & seafood whsle	14	33 565	2 757	538	100	6 495	845	1 519
422460	Fish & seafood whsle	14	33 565	2 757	538	100	6 495	845	1 519
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	21	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	25	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA									
42	Wholesale trade	9 988	113 792 498	6 633 030	1 570 880	148 205	12 935 029	6 599 301	6 902 659
421	Wholesale trade, durable goods	6 671	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	520	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	106	11 915 459	82 513	16 433	2 361	157 200	264 997	250 260
421110	Automobile & other motor vehicle whsle	106	11 915 459	82 513	16 433	2 361	157 200	264 997	250 260
4211101	Automobile & motorcycle whsle	48	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	8	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	11	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	27	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	229	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	229	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	84	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	133	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	12	D	D	D	b	D	D	D
42113	Tire & tube whsle	37	D	D	D	e	D	D	D
421130	Tire & tube whsle	37	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	148	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle	148	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle	400	D	D	D	h	D	D	D
42121	Furniture whsle	180	D	D	D	g	D	D	D
421210	Furniture whsle	180	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	74	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	106	D	D	D	g	D	D	D
42122	Home furnishings whsle	220	D	D	D	g	D	D	D
421220	Home furnishings whsle	220	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	37	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	66	422 810	10 453	2 163	316	19 254	3 241	4 131
4212203	Floor coverings whsle	38	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	79	D	D	D	f	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	300	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	151	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	151	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	33	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	30	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	88	D	D	D	g	D	D	D
42132	Brick, stone, & related construction materials whsle	67	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	67	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	19	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	26	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	22	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	27	210 262	17 765	3 173	320	31 463	14 990	20 482
421330	Roofing, siding, & insulation material whsle	27	210 262	17 765	3 173	320	31 463	14 990	20 482
4213301	Roofing, siding, & insulation material whsle	27	210 262	17 765	3 173	320	31 463	14 990	20 482
42139	Other construction materials whsle ..	55	D	D	D	e	D	D	D
421390	Other construction materials whsle	55	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	13	D	D	D	c	D	D	D
4213902	Other construction materials whsle	42	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 435	D	D	D	k	D	D	D
42141	Photographic equipment & supplies whsle	53	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	53	D	D	D	f	D	D	D
42142	Office equipment whsle	154	D	D	D	h	D	D	D
421420	Office equipment whsle	154	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	691	D	D	D	j	D	D	D
421430	Computer & computer peripheral equipment & software whsle	691	D	D	D	j	D	D	D
4214301	Computer & peripheral equipment whsle	520	D	D	D	j	D	D	D
42143011	Computers & peripheral equipment for resale	229	D	D	D	h	D	D	D
42143012	Computers & peripheral equipment for end use	291	D	D	D	i	D	D	D
4214302	Computer software (packaged) whsle	171	D	D	D	g	D	D	D
42144	Other commercial equipment whsle ..	124	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	124	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	74	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	50	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	258	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	258	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	232	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	26	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	44	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	44	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	111	D	D	D	h	D	D	D
421490	Other professional equipment & supplies whsle	111	D	D	D	h	D	D	D
4214901	Religious & school supplies whsle	9	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	102	D	D	D	g	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
42	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	235	1 325 947	117 373	25 874	2 575	224 725	144 673	169 725
42151	Metal service centers & offices	230	D	D	D	h	D	D	D
421510	Metal service centers & offices	230	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	176	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	106	722 517	70 205	17 042	1 804	134 405	96 780	104 627
42151012	Ferrous metal sales offices	70	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	54	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	33	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	21	D	D	D	b	D	D	D
4216	Electrical goods whsle	1 234	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	358	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	358	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	107	1 711 793	52 877	13 276	1 195	171 999	188 381	185 551
421620	Electrical appliance, television & radio set whsle	107	1 711 793	52 877	13 276	1 195	171 999	188 381	185 551
42169	Other electronic parts & equipment whsle	769	D	D	D	j	D	D	D
421690	Other electronic parts & equipment whsle	769	D	D	D	j	D	D	D
4216901	Communications equipment & supplies whsle	253	D	D	D	i	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	516	D	D	D	i	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	468	D	D	D	i	D	D	D
42171	Hardware whsle	225	D	D	D	h	D	D	D
421710	Hardware whsle	225	D	D	D	h	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	123	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	123	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	86	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	86	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 354	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	76	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	76	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	31	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	31	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	14	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	781	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	781	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	40	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	78	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	42	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	36	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	262	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	93	D	D	D	f	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle—Con.								
4218305	Materials handling equipment whsle	89	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	11	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	208	945 985	104 784	25 406	2 278	192 486	86 305	87 994
42184	Industrial supplies whsle	275	D	D	D	h	D	D	D
421840	Industrial supplies whsle	275	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	34	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	49	D	D	D	e	D	D	D
4218403	Welding supplies whsle	30	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	42	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	26	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle	94	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	147	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	147	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	31	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	41	D	D	D	e	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	19	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	56	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	44	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	44	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	23	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	725	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	154	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	154	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	65	285 801	13 660	2 848	319	33 486	13 590	19 989
421920	Toy & hobby goods & supplies whsle	65	285 801	13 660	2 848	319	33 486	13 590	19 989
42193	Recyclable material whsle	196	D	D	D	g	D	D	D
421930	Recyclable material whsle	196	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	51	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	26	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	25	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	31	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	114	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	120	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	120	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	107	243 935	20 226	4 554	527	43 570	54 461	63 787
4219402	Precious metal (excluding ores) whsle	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	190	D	D	D	g	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle—Con.								
421990	Other miscellaneous durable goods whsle	190	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	14	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	17	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	47	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	39	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	33	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	6	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	20	D	D	D	c	D	D	D
4219906	Other durable goods whsle	53	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	3 317	D	D	D	l	D	D	D
4221	Paper & paper product whsle	428	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	66	1 166 338	40 406	9 688	711	74 843	34 751	34 011
422110	Printing & writing paper whsle	66	1 166 338	40 406	9 688	711	74 843	34 751	34 011
42212	Stationery & office supplies whsle	204	D	D	D	h	D	D	D
422120	Stationery & office supplies whsle	204	D	D	D	h	D	D	D
42213	Industrial & personal service paper whsle	158	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	158	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	130	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle	130	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle	130	D	D	D	h	D	D	D
4222101	General-line drugs whsle	57	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	73	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	440	D	D	D	i	D	D	D
42231	Piece goods, notions, & other dry goods whsle	110	D	D	D	g	D	D	D
422310	Piece goods, notions, & other dry goods whsle	110	D	D	D	g	D	D	D
4223101	Piece goods—jobbers	76	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	34	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	99	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	99	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	135	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	135	D	D	D	g	D	D	D
42234	Footwear whsle	96	5 360 238	269 714	59 306	4 681	677 070	793 225	759 901
422340	Footwear whsle	96	5 360 238	269 714	59 306	4 681	677 070	793 225	759 901
4224	Grocery & related products whsle	1 153	D	D	D	j	D	D	D
42241	General-line grocery whsle	115	D	D	D	h	D	D	D
422410	General-line grocery whsle	115	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	106	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	111	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	111	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	38	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	38	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	38	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	32	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	32	D	D	D	e	D	D	D
4224401	Live poultry whsle	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	29	D	D	D	e	D	D	D
42245	Confectionery whsle	47	D	D	D	g	D	D	D
422450	Confectionery whsle	47	D	D	D	g	D	D	D
42246	Fish & seafood whsle	219	D	D	D	g	D	D	D
422460	Fish & seafood whsle	219	D	D	D	g	D	D	D
42247	Meat & meat product whsle	81	D	D	D	g	D	D	D
422470	Meat & meat product whsle	81	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	159	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	159	D	D	D	g	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	351	8 529 327	300 148	68 288	7 956	632 387	164 452	171 649
422490	Other grocery & related products whsle	351	8 529 327	300 148	68 288	7 956	632 387	164 452	171 649
4224901	Coffee, tea, & spice whsle	40	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	96	D	D	D	g	D	D	D
4224903	Soft drinks whsle	49	D	D	D	g	D	D	D
4224904	Canned goods whsle	37	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	22	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	107	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	48	D	D	D	e	D	D	D
42259	Other farm product raw material whsle	34	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	34	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	12	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	21	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	344	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	120	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	120	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	224	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	224	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	22	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	202	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	125	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals ..	59	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	59	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	58	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	34	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	24	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	66	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	66	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	79	D	D	D	h	D	D	D
42281	Beer & ale whsle	26	D	D	D	g	D	D	D
422810	Beer & ale whsle	26	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	53	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	53	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	53	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	570	D	D	D	i	D	D	D
42291	Farm supplies whsle	39	D	D	D	c	D	D	D
422910	Farm supplies whsle	39	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers ..	14	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	25	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	141	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	141	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	67	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	67	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle ...	27	1 638 318	40 149	9 592	1 339	79 423	47 762	53 536
422940	Tobacco & tobacco product whsle ...	27	1 638 318	40 149	9 592	1 339	79 423	47 762	53 536
42295	Paint, varnish, & supplies whsle	36	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle ..	36	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	36	D	D	D	f	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	260	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	260	D	D	D	g	D	D	D
4229901	Art goods whsle	83	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	48	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	13	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	116	742 853	35 356	7 474	942	77 870	37 092	39 572
	Merchant wholesalers	7 860	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	5 210	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	473	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	94	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	94	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	44	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	8	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	7	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	10	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	25	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	196	D	D	D	g	D	D	D
421120	Motor vehicle supplies & new parts whsle	196	D	D	D	g	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	72	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	114	D	D	D	g	D	D	D
42113	Tire & tube whsle	35	D	D	D	e	D	D	D
421130	Tire & tube whsle	35	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	148	D	D	D	g	D	D	D
421140	Motor vehicle parts, (used) whsle	148	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle	278	D	D	D	h	D	D	D
42121	Furniture whsle	120	D	D	D	g	D	D	D
421210	Furniture whsle	120	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	45	D	D	D	e	D	D	D
4212102	Office & business furniture whsle	75	D	D	D	g	D	D	D
42122	Home furnishings whsle	158	D	D	D	g	D	D	D
421220	Home furnishings whsle	158	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	27	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	41	D	D	D	c	D	D	D
4212203	Floor coverings whsle	33	D	D	D	c	D	D	D
4212204	Other home furnishings whsle	57	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	242	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	123	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	123	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	32	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	30	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	61	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	53	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	53	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	15	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	23	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	15	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	19	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	19	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	19	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle	47	D	D	D	e	D	D	D
421390	Other construction materials whsle	47	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	11	D	D	D	b	D	D	D
4213902	Other construction materials whsle	36	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1 192	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	46	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	46	D	D	D	f	D	D	D
42142	Office equipment whsle	130	D	D	D	h	D	D	D
421420	Office equipment whsle	130	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	578	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	578	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	422	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	188	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	234	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	156	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	106	220 370	37 736	7 955	994	72 395	20 933	21 708
421440	Other commercial equipment whsle	106	220 370	37 736	7 955	994	72 395	20 933	21 708
4214401	Restaurant & hotel equipment & supplies whsle	61	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	45	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	200	1 340 783	153 903	36 982	3 391	313 802	161 522	157 100
421450	Medical, dental, & hospital equipment & supplies whsle	200	1 340 783	153 903	36 982	3 391	313 802	161 522	157 100
4214501	Surgical, medical, & hospital supplies whsle	174	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	26	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	38	D	D	D	f	D	D	D
421460	Ophthalmic goods whsle	38	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	94	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	94	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	9	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	85	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	182	D	D	D	g	D	D	D
42151	Metal service centers & offices	177	D	D	D	g	D	D	D
421510	Metal service centers & offices	177	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	143	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	98	D	D	D	g	D	D	D
42151012	Ferrous metal sales offices	45	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	34	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	26	D	D	D	e	D	D	D
4216	Electrical goods whsle	786	D	D	D	j	D	D	D
42161	Electrical apparatus & equip. wiring supp. & const material whsle	221	D	D	D	h	D	D	D
421610	Electrical apparatus & equip. wiring supp. & const material whsle	221	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	79	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	79	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	486	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	486	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	168	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	318	D	D	D	i	D	D	D

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BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	359	D	D	D	h	D	D	D
42171	Hardware whsle	185	D	D	D	h	D	D	D
421710	Hardware whsle	185	D	D	D	h	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	79	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	79	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	65	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	65	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	30	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	30	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1 079	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	64	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	64	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	25	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	13	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	4	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	587	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	587	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	28	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	63	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	32	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	31	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	184	619 750	78 606	18 474	1 740	144 328	99 163	101 434
4218304	Metalworking machinery & equipment whsle	75	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	72	D	D	D	f	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	155	653 265	89 312	21 931	1 997	164 257	77 949	80 268
42184	Industrial supplies whsle	229	D	D	D	g	D	D	D
421840	Industrial supplies whsle	229	D	D	D	g	D	D	D
4218401	General-line industrial supplies whsle	30	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	42	D	D	D	e	D	D	D
4218403	Welding supplies whsle	22	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	35	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	20	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	80	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	133	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	133	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	29	D	D	D	f	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	36	77 447	8 738	2 039	290	17 246	3 660	3 758
4218503	Laundry & dry-cleaning equipment & supplies whsle	17	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	51	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	41	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	41	D	D	D	c	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	20	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	619	2 649 422	199 553	46 260	5 757	498 947	329 269	356 843
42191	Sporting & recreational goods & supplies whsle	119	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	119	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	47	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	47	D	D	D	e	D	D	D
42193	Recyclable material whsle	193	D	D	D	g	D	D	D
421930	Recyclable material whsle	193	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	50	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	26	D	D	D	e	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	24	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	31	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	112	244 040	24 058	5 784	938	50 504	13 986	15 843
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	113	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	113	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	100	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	147	863 670	49 519	11 347	1 307	99 276	53 137	54 748
421990	Other miscellaneous durable goods whsle	147	863 670	49 519	11 347	1 307	99 276	53 137	54 748
4219901	Musical instruments & supplies whsle	11	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	15	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	32	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	29	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	23	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	6	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	17	D	D	D	c	D	D	D
4219906	Other durable goods whsle	43	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 650	D	D	D	k	D	D	D
4221	Paper & paper product whsle	330	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	51	D	D	D	f	D	D	D
422110	Printing & writing paper whsle	51	D	D	D	f	D	D	D
42212	Stationery & office supplies whsle . . .	147	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle . . .	147	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	132	D	D	D	g	D	D	D
422130	Industrial & personal service paper whsle	132	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle	115	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle . .	115	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle	115	D	D	D	h	D	D	D
4222101	General-line drugs whsle	57	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	58	D	D	D	g	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	321	D	D	D	i	D	D	D
42231	Piece goods, notions, & other dry goods whsle	81	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	81	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	56	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	25	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	80	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	92	D	D	D	g	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	92	D	D	D	g	D	D	D
42234	Footwear whsle	68	D	D	D	h	D	D	D
422340	Footwear whsle	68	D	D	D	h	D	D	D
4224	Grocery & related products whsle	956	9 273 816	557 201	125 084	15 802	1 120 385	449 886	475 964
42241	General-line grocery whsle	98	D	D	D	h	D	D	D
422410	General-line grocery whsle	98	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	89	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	85	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	85	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	30	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	30	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	30	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	25	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	25	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	23	D	D	D	e	D	D	D
42245	Confectionery whsle	29	D	D	D	e	D	D	D
422450	Confectionery whsle	29	D	D	D	e	D	D	D
42246	Fish & seafood whsle	216	D	D	D	g	D	D	D
422460	Fish & seafood whsle	216	D	D	D	g	D	D	D
42247	Meat & meat product whsle	75	D	D	D	g	D	D	D
422470	Meat & meat product whsle	75	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	149	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	149	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	249	2 056 070	134 808	29 444	4 042	307 618	130 885	135 708
422490	Other grocery & related products whsle	249	2 056 070	134 808	29 444	4 042	307 618	130 885	135 708
4224901	Coffee, tea, & spice whsle	32	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	64	D	D	D	f	D	D	D
4224903	Soft drinks whsle	32	D	D	D	e	D	D	D
4224904	Canned goods whsle	25	D	D	D	f	D	D	D
4224905	Food & beverage basic materials whsle	14	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	82	877 920	68 914	14 963	1 797	140 731	52 123	57 862
4225	Farm-product raw material whsle	38	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	27	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	27	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	9	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	255	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	93	D	D	D	f	D	D	D
422610	Plastics materials & basic forms & shapes whsle	93	D	D	D	f	D	D	D
42269	Other chemical & allied products whsle	162	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	162	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	150	896 266	80 157	17 924	1 614	160 703	71 452	78 154

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	106	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	50	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	50	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	49	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	31	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	18	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	56	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	56	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	66	D	D	D	h	D	D	D
42281	Beer & ale whsle	25	D	D	D	g	D	D	D
422810	Beer & ale whsle	25	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	41	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle	41	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	41	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle	463	D	D	D	i	D	D	D
42291	Farm supplies whsle	36	D	D	D	c	D	D	D
422910	Farm supplies whsle	36	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	12	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	24	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	101	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	101	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	63	151 617	20 471	4 489	700	40 488	8 654	10 295
422930	Flower, nursery stock, & florists' supplies whsle	63	151 617	20 471	4 489	700	40 488	8 654	10 295
42294	Tobacco & tobacco product whsle	25	D	D	D	g	D	D	D
422940	Tobacco & tobacco product whsle	25	D	D	D	g	D	D	D
42295	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	28	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	210	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	210	D	D	D	g	D	D	D
4229901	Art goods whsle	67	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	41	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	10	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	92	D	D	D	f	D	D	D
Manufacturers' sales branches and sales offices ..									
		697	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	443	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	7	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	16	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	27	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	13	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	13	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	105	D	D	D	i	D	D	D
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	14	D	D	D	g	D	D	D
421420	Office equipment whsle	14	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	66	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	66	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	61	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	21	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	40	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	g	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	g	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	13	D	D	D	g	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	20	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	D	D	D	e	D	D	D
421510	Metal service centers & offices	20	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	151	4 288 843	176 800	52 133	3 591	336 149	77 431	76 513
42161	Electrical apparatus & equip, wiring supp, & const material whsle	39	694 816	39 708	9 540	725	65 377	22 980	23 748
421610	Electrical apparatus & equip, wiring supp, & const material whsle	39	694 816	39 708	9 540	725	65 377	22 980	23 748
42162	Electrical appliance, television & radio set whsle	6	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	106	D	D	D	h	D	D	D
421690	Other electronic parts & equipment whsle	106	D	D	D	h	D	D	D
4216901	Communications equipment & supplies whsle	62	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	44	D	D	D	f	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	D	D	D	f	D	D	D
42171	Hardware whsle	10	D	D	D	f	D	D	D
421710	Hardware whsle	10	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	78	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	47	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	4	52 272	4 916	1 217	74	7 493	4 000	635
4218307	Other industrial machinery & equipment whsle	14	182 818	10 425	2 381	187	18 806	7 960	7 404
42184	Industrial supplies whsle	23	D	D	D	f	D	D	D
421840	Industrial supplies whsle	23	D	D	D	f	D	D	D
4218404	Industrial containers & supplies whsle	1	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	254	D	D	D	i	D	D	D
4221	Paper & paper product whsle	42	858 503	34 607	9 505	698	72 805	21 757	20 582
42211	Printing & writing paper whsle	9	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	30	408 943	29 317	8 286	613	63 496	20 532	19 477
422120	Stationery & office supplies whsle	30	408 943	29 317	8 286	613	63 496	20 532	19 477
4222	Drugs, & druggists' sundries whsle	7	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	22	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	9	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	9	D	D	D	e	D	D	D
42234	Footwear whsle	6	D	D	D	f	D	D	D
422340	Footwear whsle	6	D	D	D	f	D	D	D
4224	Grocery & related products whsle	74	4 975 397	174 784	42 018	4 141	340 005	47 317	49 212
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42245	Confectionery whsle	6	D	D	D	g	D	D	D
422450	Confectionery whsle	6	D	D	D	g	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
422460	Fish & seafood whsle	1	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	58	4 244 236	126 840	29 590	2 942	262 011	31 167	32 940
422490	Other grocery & related products whsle	58	4 244 236	126 840	29 590	2 942	262 011	31 167	32 940
4224902	Bread & baked goods whsle	21	D	D	D	f	D	D	D
4224903	Soft drinks whsle	15	D	D	D	g	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle .	12	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	52	521 561	27 425	7 422	727	54 467	21 595	11 563
42269	Other chemical & allied products whsle	43	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	43	D	D	D	f	D	D	D
4226901	Industrial gases (except LP) whsle	9	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	34	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	25	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	25	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	7	37 599	2 270	478	59	7 066	3 284	3 212
422950	Paint, varnish, & supplies whsle ..	7	37 599	2 270	478	59	7 066	3 284	3 212
4229501	Paint, varnish, & supplies whsle	7	37 599	2 270	478	59	7 066	3 284	3 212
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle .	2	D	D	D	e	D	D	D
Agents, brokers, and commission merchants		1 431	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	1 018	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	31	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle .	2	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	10	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	106	D	D	D	e	D	D	D
42121	Furniture whsle	50	D	D	D	c	D	D	D
421210	Furniture whsle	50	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	25	214 583	3 211	782	63	7 478	—	—
4212102	Office & business furniture whsle	25	D	D	D	b	D	D	D
42122	Home furnishings whsle	56	D	D	D	c	D	D	D
421220	Home furnishings whsle	56	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	10	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	20	D	D	D	b	D	D	D
4212204	Other home furnishings whsle ..	22	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	31	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	138	D	D	D	f	D	D	D
42141	Photographic equipment & supplies whsle	5	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	5	D	D	D	a	D	D	D
42142	Office equipment whsle	10	D	D	D	b	D	D	D
421420	Office equipment whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	47	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	47	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	37	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	20	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	17	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	16	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	45	251 273	13 087	4 708	296	28 814	465	549
421450	Medical, dental, & hospital equipment & supplies whsle	45	251 273	13 087	4 708	296	28 814	465	549
4214501	Surgical, medical, & hospital supplies whsle	45	251 273	13 087	4 708	296	28 814	465	549
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	11	59 441	3 663	688	46	6 102	295	292
421490	Other professional equipment & supplies whsle	11	59 441	3 663	688	46	6 102	295	292
4214902	Other professional equipment & supplies whsle	11	59 441	3 663	688	46	6 102	295	292
4215	Metal & mineral (except petroleum) whsle	33	D	D	D	b	D	D	D
42151	Metal service centers & offices	33	D	D	D	b	D	D	D
421510	Metal service centers & offices	33	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	20	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	19	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	13	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices	11	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	297	3 845 194	105 148	23 866	1 683	168 540	925	1 156
42161	Electrical apparatus & equip, wiring supp, & const material whsle	98	740 210	24 395	5 467	501	43 231	265	297
421610	Electrical apparatus & equip, wiring supp, & const material whsle	98	740 210	24 395	5 467	501	43 231	265	297
42162	Electrical appliance, television & radio set whsle	22	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	22	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	177	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	177	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	23	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	154	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	87	633 545	25 296	6 096	460	45 870	1 774	2 907
42171	Hardware whsle	30	D	D	D	c	D	D	D
421710	Hardware whsle	30	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	38	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	38	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	17	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	197	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	a	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	147	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	147	D	D	D	f	D	D	D
4218301	Food-processing machinery & equipment whsle	12	D	D	D	b	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	6	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	60	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	14	40 305	1 479	349	37	2 700	—	242
4218305	Materials handling equipment whsle	12	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	39	109 902	5 047	1 094	94	9 423	396	322
42184	Industrial supplies whsle	23	D	D	D	b	D	D	D
421840	Industrial supplies whsle	23	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	D	D	D	a	D	D	D
4218404	Industrial containers & supplies whsle	6	40 784	578	145	8	1 265	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	11	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	98	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	32	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	32	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	18	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
421930	Recyclable material whsle	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	15	D	D	D	b	D	D	D
4219906	Other durable goods whsle	10	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	413	9 591 918	164 867	37 286	3 647	302 986	4 838	6 065
4221	Paper & paper product whsle	56	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	27	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	27	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	150 792	4 406	932	66	7 607	—	—
422130	Industrial & personal service paper whsle	23	150 792	4 406	932	66	7 607	—	—
4222	Drugs, & druggists' sundries whsle . . .	8	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . .	8	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	8	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	97	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	14	205 897	2 657	675	46	6 464	3	2
42232	Men's & boys' clothing & furnishings whsle	17	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	17	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	b	D	D	D
42234	Footwear whsle	22	D	D	D	c	D	D	D
422340	Footwear whsle	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle	123	D	D	D	h	D	D	D
42241	General-line grocery whsle	17	D	D	D	f	D	D	D
422410	General-line grocery whsle	17	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	17	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	19	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	19	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
4224401	Live poultry whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	6	D	D	D	b	D	D	D
42245	Confectionery whsle	12	D	D	D	b	D	D	D
422450	Confectionery whsle	12	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	10	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	10	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	44	2 229 021	38 500	9 254	972	62 758	2 400	3 001
422490	Other grocery & related products whsle	44	2 229 021	38 500	9 254	972	62 758	2 400	3 001
4224901	Coffee, tea, & spice whsle	5	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	b	D	D	D
4224904	Canned goods whsle	7	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	6	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	13	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	7	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	7	D	D	D	a	D	D	D
4225903	Wool, wool tops, & mohair whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	37	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	8	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	69	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	15	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	15	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	48	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	48	D	D	D	c	D	D	D
4229901	Art goods whsle	16	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	22	D	D	D	b	D	D	D
Boston, MA-NH PMSA									
42	Wholesale trade	6 285	85 284 775	4 621 723	1 092 213	98 865	8 937 288	4 614 303	4 862 960
421	Wholesale trade, durable goods	4 084	45 615 588	2 910 870	696 989	58 394	5 291 334	2 477 732	2 632 486
4211	Motor vehicle & motor vehicle parts & supplies whsle	292	11 994 788	145 318	32 013	4 156	271 797	328 190	308 390
42111	Automobile & other motor vehicle whsle	57	10 726 056	56 100	10 775	1 444	105 587	218 753	200 676
421110	Automobile & other motor vehicle whsle	57	10 726 056	56 100	10 775	1 444	105 587	218 753	200 676
4211101	Automobile & motorcycle whsle	29	D	D	D	f	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	8	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	6	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
42112	Motor vehicle supplies & new parts whsle	149	1 101 987	68 561	16 350	2 059	126 774	87 433	84 320
421120	Motor vehicle supplies & new parts whsle	149	1 101 987	68 561	16 350	2 059	126 774	87 433	84 320
4211201	Motor vehicle supplies & new parts—warehouse distributors .	59	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	82	844 659	47 342	10 978	1 335	85 433	58 600	55 094
42113	Tire & tube whsle	12	D	D	D	c	D	D	D
421130	Tire & tube whsle	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	74	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .	74	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	285	1 891 135	113 473	25 567	2 449	235 953	72 943	79 971
42121	Furniture whsle	115	984 725	57 582	13 442	1 139	110 177	27 676	30 948
421210	Furniture whsle	115	984 725	57 582	13 442	1 139	110 177	27 676	30 948
4212101	Household & lawn furniture whsle	50	264 355	10 236	2 205	289	21 744	7 867	8 259
4212102	Office & business furniture whsle	65	720 370	47 346	11 237	850	88 433	19 809	22 689
42122	Home furnishings whsle	170	906 410	55 891	12 125	1 310	125 776	45 267	49 023
421220	Home furnishings whsle	170	906 410	55 891	12 125	1 310	125 776	45 267	49 023
4212201	Household china, glassware, & crockery whsle	26	184 438	22 686	4 751	456	54 377	16 974	18 072
4212202	Linens, domestics, draperies, & curtains whsle	57	402 803	9 591	2 014	284	17 622	3 069	3 967
4212203	Floor coverings whsle	27	72 240	9 924	2 327	202	18 919	9 528	9 775
4212204	Other home furnishings whsle ..	60	246 929	13 690	3 033	368	34 858	15 696	17 209
4213	Lumber & other construction materials whsle	166	947 175	71 877	15 801	1 721	136 715	79 924	92 992
42131	Lumber, plywood, millwork, & wood panel whsle	75	582 340	35 113	8 161	910	64 985	52 836	58 335
421310	Lumber, plywood, millwork, & wood panel whsle	75	582 340	35 113	8 161	910	64 985	52 836	58 335
4213101	Lumber without yard whsle	12	D	D	D	b	D	D	D
4213102	Lumber with yard whsle.....	14	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle.....	49	343 838	20 876	5 000	606	39 446	25 924	28 990
42132	Brick, stone, & related construction materials whsle	42	126 006	13 557	3 100	322	29 461	10 004	11 427
421320	Brick, stone, & related construction materials whsle	42	126 006	13 557	3 100	322	29 461	10 004	11 427
4213201	Brick, block, tile, clay/cement sewer pipe whsle	11	27 541	3 197	772	88	6 877	3 514	3 658
4213202	Sand, gravel, & stone whsle	16	15 573	3 461	762	105	6 971	923	1 525
4213203	Cement, lime, & related products whsle	15	82 892	6 899	1 566	129	15 613	5 567	6 244
42133	Roofing, siding, & insulation material whsle	17	133 837	10 529	1 570	159	19 375	8 986	14 833
421330	Roofing, siding, & insulation material whsle	17	133 837	10 529	1 570	159	19 375	8 986	14 833
4213301	Roofing, siding, & insulation material whsle.....	17	133 837	10 529	1 570	159	19 375	8 986	14 833
42139	Other construction materials whsle ..	32	104 992	12 678	2 970	330	22 894	8 098	8 397
421390	Other construction materials whsle	32	104 992	12 678	2 970	330	22 894	8 098	8 397
4213901	Flat glass & other construction glass whsle	9	D	D	D	b	D	D	D
4213902	Other construction materials whsle	23	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	942	10 893 021	1 196 407	294 954	21 068	2 012 778	667 600	737 511
42141	Photographic equipment & supplies whsle	38	888 651	32 439	7 109	708	73 789	102 045	105 730
421410	Photographic equipment & supplies whsle.....	38	888 651	32 439	7 109	708	73 789	102 045	105 730
42142	Office equipment whsle	101	889 584	119 057	29 966	2 871	219 528	53 946	60 522
421420	Office equipment whsle	101	889 584	119 057	29 966	2 871	219 528	53 946	60 522
42143	Computer & computer peripheral equipment & software whsle	447	6 290 078	732 429	180 744	11 086	1 131 868	147 959	159 778
421430	Computer & computer peripheral equipment & software whsle.....	447	6 290 078	732 429	180 744	11 086	1 131 868	147 959	159 778
4214301	Computer & peripheral equipment whsle	339	5 698 391	627 885	157 848	9 587	940 551	134 724	142 662
42143011	Computers & peripheral equipment for resale	146	2 932 098	197 157	43 777	3 120	293 965	66 696	72 647
42143012	Computers & peripheral equipment for end use	193	2 766 293	430 728	114 071	6 467	646 586	68 028	70 015
4214302	Computer software (packaged) whsle	108	591 687	104 544	22 896	1 499	191 317	13 235	17 116

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	76	233 465	33 345	6 988	818	62 322	17 981	18 164
421440	Other commercial equipment whsle	76	233 465	33 345	6 988	818	62 322	17 981	18 164
4214401	Restaurant & hotel equipment & supplies whsle	46	153 197	20 566	4 099	512	36 289	12 854	13 200
4214402	Store machines & equipment whsle	30	80 268	12 779	2 889	306	26 033	5 127	4 964
42145	Medical, dental, & hospital equipment & supplies whsle	175	1 780 397	161 830	42 599	3 453	316 376	213 985	269 389
421450	Medical, dental, & hospital equipment & supplies whsle	175	1 780 397	161 830	42 599	3 453	316 376	213 985	269 389
4214501	Surgical, medical, & hospital supplies whsle	155	1 711 285	148 874	39 644	3 227	291 000	210 766	264 359
4214502	Dental equipment & supplies whsle	20	69 112	12 956	2 955	226	25 376	3 219	5 030
42146	Ophthalmic goods whsle	32	76 113	9 803	2 172	235	19 915	6 926	8 599
421460	Ophthalmic goods whsle	32	76 113	9 803	2 172	235	19 915	6 926	8 599
42149	Other professional equipment & supplies whsle	73	734 733	107 504	25 376	1 897	188 980	124 758	115 329
421490	Other professional equipment & supplies whsle	73	734 733	107 504	25 376	1 897	188 980	124 758	115 329
4214901	Religious & school supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	66	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	128	D	D	D	g	D	D	D
42151	Metal service centers & offices	125	D	D	D	g	D	D	D
421510	Metal service centers & offices	125	D	D	D	g	D	D	D
4215101	Ferrous metal service centers & sales offices	90	521 053	44 180	11 346	1 052	82 905	50 966	54 595
42151011	Ferrous metal service centers	50	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	40	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	35	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	23	223 177	27 126	4 033	346	51 905	34 104	46 155
42151022	Nonferrous metal sales offices	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	758	10 707 053	602 416	146 750	11 794	1 149 481	513 703	543 175
42161	Electrical apparatus & equip, wiring supp, & const material whsle	210	1 595 155	115 791	27 405	2 609	207 950	68 751	74 874
421610	Electrical apparatus & equip, wiring supp, & const material whsle	210	1 595 155	115 791	27 405	2 609	207 950	68 751	74 874
42162	Electrical appliance, television & radio set whsle	79	1 276 496	43 131	10 520	920	147 350	180 911	180 791
421620	Electrical appliance, television & radio set whsle	79	1 276 496	43 131	10 520	920	147 350	180 911	180 791
42169	Other electronic parts & equipment whsle	469	7 835 402	443 494	108 825	8 265	794 181	264 041	287 510
421690	Other electronic parts & equipment whsle	469	7 835 402	443 494	108 825	8 265	794 181	264 041	287 510
4216901	Communications equipment & supplies whsle	149	1 537 563	163 641	43 773	3 381	272 232	36 945	44 072
4216902	Electronic parts (excluding communications equipment) whsle	320	6 297 839	279 853	65 052	4 884	521 949	227 096	243 438
4217	Hardware, & plumbing & heating equipment & supplies whsle	299	2 061 971	188 963	43 908	3 728	322 663	131 598	138 407
42171	Hardware whsle	135	1 242 278	99 041	21 734	1 744	160 227	58 793	62 193
421710	Hardware whsle	135	1 242 278	99 041	21 734	1 744	160 227	58 793	62 193
42172	Plumbing & heating equipment & supplies (hydronics) whsle	83	523 571	42 109	10 164	963	77 284	40 465	43 222
421720	Plumbing & heating equipment & supplies (hydronics) whsle	83	523 571	42 109	10 164	963	77 284	40 465	43 222
42173	Warm air heating & air-conditioning equipment & supplies whsle	59	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	59	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	22	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	22	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	756	3 893 513	366 556	86 999	7 977	677 005	397 932	399 429
421810	Construction & mining (except petroleum) machinery & equip whsle	42	389 812	34 518	8 759	737	55 082	74 980	81 104
421810	Construction & mining (except petroleum) machinery & equip whsle	42	389 812	34 518	8 759	737	55 082	74 980	81 104
42182	Farm & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	11	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	45 682	3 409	703	89	6 090	3 750	4 000
42183	Industrial machinery & equipment whsle	442	2 146 668	226 904	53 562	4 783	427 713	252 532	245 344
421830	Industrial machinery & equipment whsle	442	2 146 668	226 904	53 562	4 783	427 713	252 532	245 344
4218301	Food-processing machinery & equipment whsle	24	94 543	9 907	2 446	209	20 407	25 765	24 395
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	46	182 563	24 391	5 893	535	45 726	19 210	19 653
42183021	Hydraulic & pneumatic pumps & motors whsle	26	87 681	10 925	2 496	240	22 169	9 093	9 776
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	20	94 882	13 466	3 397	295	23 557	10 117	9 877
4218303	General-purpose industrial machinery & equipment whsle .	148	794 789	70 034	16 279	1 396	126 181	82 084	84 761
4218304	Metalworking machinery & equipment whsle	47	247 343	20 924	4 616	441	39 979	45 354	36 307
4218305	Materials handling equipment whsle	51	209 361	33 655	7 860	753	66 986	20 227	18 242
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	121	D	D	D	g	D	D	D
42184	Industrial supplies whsle	156	1 085 742	64 000	15 364	1 356	120 425	37 752	40 141
421840	Industrial supplies whsle	156	1 085 742	64 000	15 364	1 356	120 425	37 752	40 141
4218401	General-line industrial supplies whsle	24	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	24	90 843	8 392	1 909	225	16 472	9 634	10 231
4218403	Welding supplies whsle	17	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle	27	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	18	129 236	8 875	2 026	161	19 289	9 292	10 455
4218406	Other industrial supplies whsle .	46	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	82	161 773	28 181	6 498	732	48 403	19 064	18 559
421850	Service establishment equipment & supplies whsle	82	161 773	28 181	6 498	732	48 403	19 064	18 559
4218501	Beauty & barber shop equipment & supplies whsle . . .	15	35 649	7 761	1 669	238	12 555	5 989	5 869
4218502	Custodial, janitors' equipment & supplies whsle	24	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	11	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle . . .	32	78 051	13 403	3 132	280	23 456	9 051	8 610
42186	Transportation equipment & supplies (exc motor vehicle) whsle	23	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	23	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	458	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	87	475 267	39 703	9 576	1 173	105 358	76 340	87 486
421910	Sporting & recreational goods & supplies whsle	87	475 267	39 703	9 576	1 173	105 358	76 340	87 486
42192	Toy & hobby goods & supplies whsle	42	230 277	9 482	1 851	188	22 955	5 639	12 191
421920	Toy & hobby goods & supplies whsle	42	230 277	9 482	1 851	188	22 955	5 639	12 191

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42193	Recyclable material whse	98	335 197	30 285	6 938	898	68 798	13 214	15 528
421930	Recyclable material whse	98	335 197	30 285	6 938	898	68 798	13 214	15 528
4219301	Iron & steel scrap processors & dealers	27	153 114	11 093	2 589	277	29 348	5 855	6 159
42193011	Iron & steel scrap processors (using power processing equipment)	13	85 104	7 331	1 627	179	21 915	4 906	5 142
42193012	Iron & steel scrap processors (not using power processing equip)	14	68 010	3 762	962	98	7 433	949	1 017
4219302	Recyclable paper & paperboard whse	18	D	D	D	c	D	D	D
4219303	Other recyclable material whse	53	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	96	298 914	20 233	4 592	502	44 045	56 446	66 199
421940	Jewelry/watch/silverware/precious stone, & precious metal whse	96	298 914	20 233	4 592	502	44 045	56 446	66 199
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	86	D	D	D	e	D	D	D
4219402	Precious metal (excluding ores) whse	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse	135	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whse	135	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whse	11	26 190	3 595	736	113	7 601	3 300	3 567
4219902	Forest products (except lumber) whse	11	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whse	32	D	D	D	c	D	D	D
4219904	Prerecorded media whse	33	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	28	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whse	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	14	16 054	4 549	1 127	127	7 996	1 380	1 418
4219906	Other durable goods whse	34	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 201	39 669 187	1 710 853	395 224	40 471	3 645 954	2 136 571	2 230 474
4221	Paper & paper product whse	279	2 520 663	189 489	45 575	4 278	346 950	135 926	138 897
42211	Printing & writing paper whse	46	968 788	35 003	8 386	594	63 606	30 722	30 097
422110	Printing & writing paper whse	46	968 788	35 003	8 386	594	63 606	30 722	30 097
42212	Stationery & office supplies whse	136	1 009 190	86 885	21 258	2 115	166 110	74 852	77 714
422120	Stationery & office supplies whse	136	1 009 190	86 885	21 258	2 115	166 110	74 852	77 714
42213	Industrial & personal service paper whse	97	542 685	67 601	15 931	1 569	117 234	30 352	31 086
422130	Industrial & personal service paper whse	97	542 685	67 601	15 931	1 569	117 234	30 352	31 086
4222	Drugs, & druggists' sundries whse	85	3 227 573	131 013	32 467	2 869	299 040	340 208	405 568
42221	Drugs, & druggists' sundries whse	85	3 227 573	131 013	32 467	2 869	299 040	340 208	405 568
422210	Drugs, & druggists' sundries whse	85	3 227 573	131 013	32 467	2 869	299 040	340 208	405 568
4222101	General-line drugs whse	33	2 000 413	70 047	17 846	1 553	184 920	258 107	260 577
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	52	1 227 160	60 966	14 621	1 316	114 120	82 101	144 991
4223	Apparel, piece goods, & notions whse	328	5 646 053	329 077	70 906	6 632	812 372	756 579	731 861
42231	Piece goods, notions, & other dry goods whse	83	337 553	31 604	7 170	827	72 981	42 815	43 039
422310	Piece goods, notions, & other dry goods whse	83	337 553	31 604	7 170	827	72 981	42 815	43 039
4223101	Piece goods—jobbers	58	271 824	25 380	5 768	664	58 833	34 141	35 829
4223102	Notions & other dry goods whse	25	65 729	6 224	1 402	163	14 148	8 674	7 210
42232	Men's & boys' clothing & furnishings whse	64	525 988	48 590	10 519	1 425	113 707	40 405	47 489
422320	Men's & boys' clothing & furnishings whse	64	525 988	48 590	10 519	1 425	113 707	40 405	47 489
42233	Women's, children's, & infants' clothing & accessories whse	109	432 696	40 561	9 460	926	92 538	44 624	49 914
422330	Women's, children's, & infants' clothing & accessories whse	109	432 696	40 561	9 460	926	92 538	44 624	49 914
42234	Footwear whse	72	4 349 816	208 322	43 757	3 454	533 146	628 735	591 419
422340	Footwear whse	72	4 349 816	208 322	43 757	3 454	533 146	628 735	591 419

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	781	15 695 852	601 325	137 866	15 442	1 152 178	334 871	358 218
42241	General-line grocery whsle	76	2 818 520	108 868	26 605	2 640	169 841	52 722	53 256
422410	General-line grocery whsle	76	2 818 520	108 868	26 605	2 640	169 841	52 722	53 256
4224103	Other general-line grocery whsle	72	2 811 342	107 727	26 311	2 605	167 860	52 114	52 566
42242	Packaged frozen food whsle	77	2 322 036	67 940	17 217	1 947	132 723	81 762	85 135
422420	Packaged frozen food whsle	77	2 322 036	67 940	17 217	1 947	132 723	81 762	85 135
42243	Dairy products, (except dried or canned) whsle	27	400 267	18 821	5 361	463	32 419	7 100	6 766
422430	Dairy products, (except dried or canned) whsle	27	400 267	18 821	5 361	463	32 419	7 100	6 766
4224302	Dairy product (except raw milk) whsle	27	400 267	18 821	5 361	463	32 419	7 100	6 766
42244	Poultry & poultry product whsle	19	313 313	11 126	2 084	237	21 049	7 220	6 907
422440	Poultry & poultry product whsle	19	313 313	11 126	2 084	237	21 049	7 220	6 907
4224402	Poultry & poultry product (except live) whsle	19	313 313	11 126	2 084	237	21 049	7 220	6 907
42245	Confectionery whsle	30	D	D	D	f	D	D	D
422450	Confectionery whsle	30	D	D	D	f	D	D	D
42246	Fish & seafood whsle	150	1 047 981	53 328	11 334	1 457	111 096	44 656	53 615
422460	Fish & seafood whsle	150	1 047 981	53 328	11 334	1 457	111 096	44 656	53 615
42247	Meat & meat product whsle	56	D	D	D	g	D	D	D
422470	Meat & meat product whsle	56	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	128	1 166 998	80 437	15 242	1 863	161 600	14 597	15 110
422480	Fresh fruit & vegetable whsle	128	1 166 998	80 437	15 242	1 863	161 600	14 597	15 110
42249	Other grocery & related products whsle	218	6 596 055	201 112	45 595	5 122	410 919	108 369	115 951
422490	Other grocery & related products whsle	218	6 596 055	201 112	45 595	5 122	410 919	108 369	115 951
4224901	Coffee, tea, & spice whsle	23	360 178	6 182	1 426	365	27 783	4 012	4 062
4224902	Bread & baked goods whsle	58	220 588	19 290	4 440	660	42 770	1 718	1 972
4224903	Soft drinks whsle	27	278 673	39 428	8 688	1 000	76 823	3 167	3 547
4224904	Canned goods whsle	26	904 073	28 653	6 278	640	59 222	55 602	57 355
4224905	Food & beverage basic materials whsle	15	59 185	2 121	490	79	8 304	4 776	3 683
4224906	Other grocery specialties whsle	69	4 773 358	105 438	24 273	2 378	196 017	39 094	45 332
4225	Farm-product raw material whsle	41	386 687	8 580	2 015	249	26 538	21 868	23 820
42259	Other farm product raw material whsle	29	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	29	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	12	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	17	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	167	1 253 773	89 466	19 820	1 880	178 932	67 710	74 733
42261	Plastics materials & basic forms & shapes whsle	47	302 996	19 650	4 441	368	35 976	14 949	15 089
422610	Plastics materials & basic forms & shapes whsle	47	302 996	19 650	4 441	368	35 976	14 949	15 089
42269	Other chemical & allied products whsle	120	950 777	69 816	15 379	1 512	142 956	52 761	59 644
422690	Other chemical & allied products whsle	120	950 777	69 816	15 379	1 512	142 956	52 761	59 644
4226902	Other chemical & allied products whsle	113	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	74	6 540 201	70 072	17 289	1 658	237 628	244 777	253 815
42271	Petroleum bulk stations & terminals	35	2 732 042	37 431	9 307	818	85 776	101 415	103 629
422710	Petroleum bulk stations & terminals	35	2 732 042	37 431	9 307	818	85 776	101 415	103 629
4227101	Petroleum bulk stations & terminals (except LP)	35	2 732 042	37 431	9 307	818	85 776	101 415	103 629
42271011	Petroleum bulk stations (except LP)	21	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	39	3 808 159	32 641	7 982	840	151 852	143 362	150 186
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	39	3 808 159	32 641	7 982	840	151 852	143 362	150 186
4228	Beer, wine, & distilled alcoholic beverage whsle	48	948 916	85 043	20 289	2 077	173 691	71 132	71 037
42281	Beer & ale whsle	12	387 702	42 293	10 269	1 143	74 914	12 141	13 408
422810	Beer & ale whsle	12	387 702	42 293	10 269	1 143	74 914	12 141	13 408
42282	Wine & distilled alcoholic beverage whsle	36	561 214	42 750	10 020	934	98 777	58 991	57 629
422820	Wine & distilled alcoholic beverage whsle	36	561 214	42 750	10 020	934	98 777	58 991	57 629
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	36	561 214	42 750	10 020	934	98 777	58 991	57 629

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	398	3 449 469	206 788	48 997	5 386	418 625	163 500	172 525
42291	Farm supplies whsle	21	28 492	2 793	501	69	6 353	2 241	2 501
422910	Farm supplies whsle	21	28 492	2 793	501	69	6 353	2 241	2 501
4229102	Farm supplies—whsle distributors	15	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	107	1 109 321	95 378	24 530	2 293	177 149	59 808	58 545
422920	Book, periodical, & newspaper whsle	107	1 109 321	95 378	24 530	2 293	177 149	59 808	58 545
42293	Flower, nursery stock, & florists' supplies whsle	43	D	D	D	f	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	43	D	D	D	f	D	D	D
42294	Tobacco & tobacco product whsle...	17	1 220 788	27 608	6 592	810	56 517	27 210	31 253
422940	Tobacco & tobacco product whsle.	17	1 220 788	27 608	6 592	810	56 517	27 210	31 253
42295	Paint, varnish, & supplies whsle	27	139 596	18 138	4 222	491	38 424	19 188	20 469
422950	Paint, varnish, & supplies whsle ..	27	139 596	18 138	4 222	491	38 424	19 188	20 469
4229501	Paint, varnish, & supplies whsle	27	139 596	18 138	4 222	491	38 424	19 188	20 469
42299	Other miscellaneous nondurable goods whsle	183	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	183	D	D	D	g	D	D	D
4229901	Art goods whsle	55	103 531	11 146	2 289	318	30 030	14 484	16 483
4229902	General merchandise (nondurable goods) whsle	37	56 782	7 343	1 514	171	16 251	3 241	3 817
4229903	Textile bags, bagging, & burlap whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	80	D	D	D	f	D	D	D
	Merchant wholesalers	4 849	43 911 666	3 242 726	734 314	73 593	6 508 601	4 052 090	4 192 571
421	Wholesale trade, durable goods	3 119	21 959 031	1 973 687	446 173	42 623	3 771 918	2 164 240	2 249 365
4211	Motor vehicle & motor vehicle parts & supplies whsle	256	D	D	D	h	D	D	D
42111	Automobile & other motor vehicle whsle	48	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	48	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle ..	26	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	3	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	5	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	11	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	123	555 340	45 008	10 846	1 632	85 847	74 375	74 960
421120	Motor vehicle supplies & new parts whsle	123	555 340	45 008	10 846	1 632	85 847	74 375	74 960
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	49	D	D	D	f	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	68	D	D	D	f	D	D	D
42113	Tire & tube whsle	11	D	D	D	c	D	D	D
421130	Tire & tube whsle	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	74	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle ..	74	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	186	D	D	D	g	D	D	D
42121	Furniture whsle	70	D	D	D	f	D	D	D
421210	Furniture whsle	70	D	D	D	f	D	D	D
4212101	Household & lawn furniture whsle	29	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	41	D	D	D	f	D	D	D
42122	Home furnishings whsle	116	D	D	D	g	D	D	D
421220	Home furnishings whsle	116	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	18	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	34	D	D	D	c	D	D	D
4212203	Floor coverings whsle	23	D	D	D	c	D	D	D
4212204	Other home furnishings whsle ..	41	D	D	D	e	D	D	D

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	Boston, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	133	727 068	63 841	14 087	1 514	116 188	75 955	87 920
42131	Lumber, plywood, millwork, & wood panel whsle	60	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	60	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	11	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	14	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	35	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	35	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	35	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	15	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	11	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	27	D	D	D	e	D	D	D
421390	Other construction materials whsle	27	D	D	D	e	D	D	D
4213901	Flat glass & other construction glass whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	20	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	776	6 762 847	692 374	153 153	13 319	1 253 437	468 700	471 704
42141	Photographic equipment & supplies whsle	32	D	D	D	f	D	D	D
421410	Photographic equipment & supplies whsle	32	D	D	D	f	D	D	D
42142	Office equipment whsle	87	478 439	81 706	20 080	1 934	163 261	43 898	49 369
421420	Office equipment whsle	87	478 439	81 706	20 080	1 934	163 261	43 898	49 369
42143	Computer & computer peripheral equipment & software whsle	372	4 326 054	353 269	73 914	5 953	598 112	136 461	147 070
421430	Computer & computer peripheral equipment & software whsle	372	4 326 054	353 269	73 914	5 953	598 112	136 461	147 070
4214301	Computer & peripheral equipment whsle	275	3 941 721	258 626	53 371	4 552	428 756	123 391	132 765
42143011	Computers & peripheral equipment for resale	119	2 217 187	79 832	16 980	1 573	139 483	58 619	65 452
42143012	Computers & peripheral equipment for end use	156	1 724 534	178 794	36 391	2 979	289 273	64 772	67 313
4214302	Computer software (packaged) whsle	97	384 333	94 643	20 543	1 401	169 356	13 070	14 305
42144	Other commercial equipment whsle ..	64	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	64	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	38	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	26	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	132	949 817	103 342	24 426	2 250	214 228	115 629	109 359
421450	Medical, dental, & hospital equipment & supplies whsle	132	949 817	103 342	24 426	2 250	214 228	115 629	109 359
4214501	Surgical, medical, & hospital supplies whsle	112	880 705	90 386	21 471	2 024	188 852	112 410	104 329
4214502	Dental equipment & supplies whsle	20	69 112	12 956	2 955	226	25 376	3 219	5 030
42146	Ophthalmic goods whsle	28	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	28	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	61	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	61	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	7	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	54	D	D	D	g	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	99	D	D	D	g	D	D	D
42151	Metal service centers & offices	96	585 793	66 817	14 242	1 305	125 913	77 461	92 043
421510	Metal service centers & offices	96	585 793	66 817	14 242	1 305	125 913	77 461	92 043
4215101	Ferrous metal service centers & sales offices	72	D	D	D	g	D	D	D
42151011	Ferrous metal service centers	48	D	D	D	f	D	D	D
42151012	Ferrous metal sales offices	24	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	24	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	18	D	D	D	e	D	D	D
4216	Electrical goods whsle	475	4 679 659	400 672	92 377	8 071	801 766	455 081	482 718
42161	Electrical apparatus & equip, wiring supp. & const material whsle	125	715 958	73 494	17 481	1 781	142 918	56 530	61 989
421610	Electrical apparatus & equip, wiring supp. & const material whsle	125	715 958	73 494	17 481	1 781	142 918	56 530	61 989
42162	Electrical appliance, television & radio set whsle	57	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	57	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	293	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	293	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	104	494 581	107 524	25 074	2 095	189 722	29 719	36 546
4216902	Electronic parts (excluding communications equipment) whsle	189	D	D	D	h	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	221	831 641	116 358	27 489	2 946	212 537	126 100	131 600
42171	Hardware whsle	105	384 292	55 913	12 756	1 442	99 683	58 251	61 041
421710	Hardware whsle	105	384 292	55 913	12 756	1 442	99 683	58 251	61 041
42172	Plumbing & heating equipment & supplies (hydronics) whsle	53	236 199	29 204	7 087	708	54 558	37 519	39 771
421720	Plumbing & heating equipment & supplies (hydronics) whsle	53	236 199	29 204	7 087	708	54 558	37 519	39 771
42173	Warm air heating & air-conditioning equipment & supplies whsle	42	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	42	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	21	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	587	D	D	D	i	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	36	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	36	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	320	1 428 310	184 567	43 938	3 949	347 999	239 172	231 789
421830	Industrial machinery & equipment whsle	320	1 428 310	184 567	43 938	3 949	347 999	239 172	231 789
4218301	Food-processing machinery & equipment whsle	18	64 252	8 446	2 155	185	17 642	25 635	24 264
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	36	144 611	21 528	5 126	474	40 536	18 653	19 243
42183021	Hydraulic & pneumatic pumps & motors whsle	20	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	16	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	92	417 422	49 423	11 706	1 010	90 600	76 164	79 573
4218304	Metalworking machinery & equipment whsle	36	204 426	18 581	4 026	386	35 906	45 354	36 070
4218305	Materials handling equipment whsle	41	147 862	27 739	6 388	617	51 314	18 127	15 442
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	5	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle—Con.								
4218307	Other industrial machinery & equipment whsle.....	92	D	D	D	g	D	D	D
42184	Industrial supplies whsle.....	126	429 002	47 087	10 670	1 097	88 844	36 516	39 260
421840	Industrial supplies whsle.....	126	429 002	47 087	10 670	1 097	88 844	36 516	39 260
4218401	General-line industrial supplies whsle.....	22	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle.....	19	67 815	7 376	1 682	198	14 407	9 283	9 855
4218403	Welding supplies whsle.....	13	D	D	D	c	D	D	D
4218404	Industrial containers & supplies whsle.....	23	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle....	13	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle..	36	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle.....	77	D	D	D	f	D	D	D
421850	Service establishment equipment & supplies whsle.....	77	D	D	D	f	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle...	14	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle.....	22	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle...	11	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle...	30	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle.....	20	D	D	D	c	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle.....	20	D	D	D	c	D	D	D
4218602	Marine machinery, equipment, & supplies whsle.....	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle...	386	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	67	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	67	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle.....	27	68 008	5 833	1 048	135	17 268	5 639	12 191
421920	Toy & hobby goods & supplies whsle.....	27	68 008	5 833	1 048	135	17 268	5 639	12 191
42193	Recyclable material whsle.....	95	D	D	D	f	D	D	D
421930	Recyclable material whsle.....	95	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers.....	26	D	D	D	e	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	13	85 104	7 331	1 627	179	21 915	4 906	5 142
42193012	Iron & steel scrap processors (not using power processing equip).....	13	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle.....	18	D	D	D	c	D	D	D
4219303	Other recyclable material whsle..	51	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle....	90	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle....	90	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle.....	80	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle.....	107	820 357	44 985	10 332	1 128	89 018	47 845	48 871
421990	Other miscellaneous durable goods whsle.....	107	820 357	44 985	10 332	1 128	89 018	47 845	48 871
4219901	Musical instruments & supplies whsle.....	9	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle.....	11	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle.....	23	D	D	D	b	D	D	D
4219904	Prerecorded media whsle.....	23	D	D	D	e	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle.....	18	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle.....	5	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle.....	12	D	D	D	c	D	D	D
4219906	Other durable goods whsle.....	29	D	D	D	e	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Boston, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	1 730	21 952 635	1 269 039	288 141	30 970	2 736 683	1 887 850	1 943 206
4221	Paper & paper product whsle	213	1 584 302	152 224	35 519	3 573	270 485	115 193	119 135
42211	Printing & writing paper whsle	37	645 478	32 274	7 806	557	58 061	30 722	30 057
422110	Printing & writing paper whsle	37	645 478	32 274	7 806	557	58 061	30 722	30 057
42212	Stationery & office supplies whsle	94	518 455	55 990	12 565	1 498	101 537	54 119	57 992
422120	Stationery & office supplies whsle	94	518 455	55 990	12 565	1 498	101 537	54 119	57 992
42213	Industrial & personal service paper whsle	82	420 369	63 960	15 148	1 518	110 887	30 352	31 086
422130	Industrial & personal service paper whsle	82	420 369	63 960	15 148	1 518	110 887	30 352	31 086
4222	Drugs, & druggists' sundries whsle	73	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	73	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	73	D	D	D	g	D	D	D
4222101	General-line drugs whsle	33	2 000 413	70 047	17 846	1 553	184 920	258 107	260 577
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	40	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	226	3 631 264	267 807	56 210	5 516	641 319	640 594	583 038
42231	Piece goods, notions, & other dry goods whsle	62	176 558	20 506	4 551	533	44 141	27 387	27 733
422310	Piece goods, notions, & other dry goods whsle	62	176 558	20 506	4 551	533	44 141	27 387	27 733
4223101	Piece goods—jobbers	44	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	18	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	49	302 102	44 917	9 644	1 368	106 835	40 401	47 483
422320	Men's & boys' clothing & furnishings whsle	49	302 102	44 917	9 644	1 368	106 835	40 401	47 483
42233	Women's, children's, & infants' clothing & accessories whsle	67	327 282	37 121	8 675	859	86 126	43 799	49 065
422330	Women's, children's, & infants' clothing & accessories whsle	67	327 282	37 121	8 675	859	86 126	43 799	49 065
42234	Footwear whsle	48	2 825 322	165 263	33 340	2 756	404 217	529 007	458 757
422340	Footwear whsle	48	2 825 322	165 263	33 340	2 756	404 217	529 007	458 757
4224	Grocery & related products whsle	654	6 662 897	409 951	92 201	10 771	802 740	308 565	330 681
42241	General-line grocery whsle	65	982 532	80 555	19 781	1 892	125 561	52 722	53 256
422410	General-line grocery whsle	65	982 532	80 555	19 781	1 892	125 561	52 722	53 256
4224103	Other general-line grocery whsle	61	975 354	79 414	19 487	1 857	123 580	52 114	52 566
42242	Packaged frozen food whsle	61	907 523	46 530	11 982	1 407	92 335	81 705	85 025
422420	Packaged frozen food whsle	61	907 523	46 530	11 982	1 407	92 335	81 705	85 025
42243	Dairy products, (except dried or canned) whsle	22	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	22	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	22	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	16	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	16	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	16	D	D	D	c	D	D	D
42245	Confectionery whsle	16	D	D	D	c	D	D	D
422450	Confectionery whsle	16	D	D	D	c	D	D	D
42246	Fish & seafood whsle	147	D	D	D	g	D	D	D
422460	Fish & seafood whsle	147	D	D	D	g	D	D	D
42247	Meat & meat product whsle	51	D	D	D	g	D	D	D
422470	Meat & meat product whsle	51	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	119	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	119	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	157	1 531 789	88 518	18 824	2 459	196 689	96 424	103 336
422490	Other grocery & related products whsle	157	1 531 789	88 518	18 824	2 459	196 689	96 424	103 336
4224901	Coffee, tea, & spice whsle	17	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	44	D	D	D	e	D	D	D
4224903	Soft drinks whsle	18	D	D	D	c	D	D	D
4224904	Canned goods whsle	17	508 000	22 772	4 832	515	43 514	53 214	54 365
4224905	Food & beverage basic materials whsle	11	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	50	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	32	D	D	D	c	D	D	D
42259	Other farm product raw material whsle	23	D	D	D	c	D	D	D
422590	Other farm product raw material whsle	23	D	D	D	c	D	D	D
4225901	Hides, skins, & pelts whsle	9	D	D	D	c	D	D	D
4225903	Wool, wool tops, & mohair whsle	14	D	D	D	b	D	D	D

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	Boston, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	116	890 140	72 267	15 871	1 540	144 972	64 072	69 916
42261	Plastics materials & basic forms & shapes whsle	34	240 288	15 940	3 736	322	30 234	14 191	14 311
422610	Plastics materials & basic forms & shapes whsle	34	240 288	15 940	3 736	322	30 234	14 191	14 311
42269	Other chemical & allied products whsle	82	649 852	56 327	12 135	1 218	114 738	49 881	55 605
422690	Other chemical & allied products whsle	82	649 852	56 327	12 135	1 218	114 738	49 881	55 605
4226902	Other chemical & allied products whsle	79	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	61	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	28	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	28	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	28	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	20	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	8	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	33	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	38	624 049	68 431	16 792	1 618	115 785	68 909	68 688
42281	Beer & ale whsle	11	D	D	D	f	D	D	D
422810	Beer & ale whsle	11	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	27	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	27	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	27	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	317	D	D	D	h	D	D	D
42291	Farm supplies whsle	20	D	D	D	b	D	D	D
422910	Farm supplies whsle	20	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	14	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	76	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	76	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	41	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	41	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	15	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	15	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	21	96 020	16 326	3 761	440	33 461	16 562	17 733
422950	Paint, varnish, & supplies whsle	21	96 020	16 326	3 761	440	33 461	16 562	17 733
4229501	Paint, varnish, & supplies whsle	21	96 020	16 326	3 761	440	33 461	16 562	17 733
42299	Other miscellaneous nondurable goods whsle	144	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	144	D	D	D	f	D	D	D
4229901	Art goods whsle	42	D	D	D	e	D	D	D
4229902	General merchandise (nondurable goods) whsle	30	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	8	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	64	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Manufacturers' sales branches and sales offices . . .	438	25 396 717	1 032 694	276 781	18 014	1 813 035	554 727	660 369
421	Wholesale trade, durable goods	276	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle . . .	15	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	c	D	D	D
421210	Furniture whsle	9	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	13	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	68	3 293 304	473 138	132 884	7 215	701 124	198 172	264 976
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	9	D	D	D	f	D	D	D
421420	Office equipment whsle	9	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	1 577 372	368 062	104 083	4 977	516 348	11 395	12 555
421430	Computer & computer peripheral equipment & software whsle	41	1 577 372	368 062	104 083	4 977	516 348	11 395	12 555
4214301	Computer & peripheral equipment whsle	38	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	25	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	b	D	D	D
42151	Metal service centers & offices	10	D	D	D	b	D	D	D
421510	Metal service centers & offices	10	D	D	D	b	D	D	D
4216	Electrical goods whsle	93	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	270 148	22 846	5 566	433	31 033	11 956	12 608
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	270 148	22 846	5 566	433	31 033	11 956	12 608
42169	Other electronic parts & equipment whsle	69	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	69	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	34	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	35	D	D	D	f	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	e	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
421710	Hardware whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	43	837 694	36 587	9 485	689	72 713	20 844	21 530
42183	Industrial machinery & equipment whsle	27	231 132	20 454	4 889	460	42 948	13 002	13 015
421830	Industrial machinery & equipment whsle	27	231 132	20 454	4 889	460	42 948	13 002	13 015
4218303	General-purpose industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
42184	Industrial supplies whsle	13	D	D	D	c	D	D	D
421840	Industrial supplies whsle	13	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	162	D	D	D	i	D	D	D
4221	Paper & paper product whsle	28	664 672	28 365	7 990	579	59 521	20 532	19 477
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	f	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	5	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	18	1 083 297	43 169	11 181	776	117 142	115 956	148 792
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	e	D	D	D
42234	Footwear whsle	5	D	D	D	f	D	D	D
422340	Footwear whsle	5	D	D	D	f	D	D	D
4224	Grocery & related products whsle	39	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	4	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	b	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
422460	Fish & seafood whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	30	3 190 020	79 010	18 658	1 830	160 966	9 550	9 620
422490	Other grocery & related products whsle	30	3 190 020	79 010	18 658	1 830	160 966	9 550	9 620
4224902	Bread & baked goods whsle	6	86 965	8 286	2 018	197	21 782	770	793
4224903	Soft drinks whsle	7	253 264	34 722	7 778	871	68 528	2 238	2 332
4224906	Other grocery specialties whsle	10	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	28	265 154	13 469	3 184	280	27 030	3 026	4 190
42269	Other chemical & allied products whsle	25	254 116	11 891	2 995	270	24 724	2 880	4 039
422690	Other chemical & allied products whsle	25	254 116	11 891	2 995	270	24 724	2 880	4 039
4226902	Other chemical & allied products whsle	22	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	29	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	20	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle	20	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	5	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle ..	2	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	998	15 976 392	346 303	81 118	7 258	615 652	7 486	10 020
421	Wholesale trade, durable goods	689	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	24	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle ..	2	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	19	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	8	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	9	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	84	D	D	D	e	D	D	D
42121	Furniture whsle	36	D	D	D	c	D	D	D
421210	Furniture whsle	36	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	18	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	18	D	D	D	b	D	D	D
42122	Home furnishings whsle	48	D	D	D	c	D	D	D
421220	Home furnishings whsle	48	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	18	D	D	D	b	D	D	D
4212204	Other home furnishings whsle ..	19	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	20	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	98	836 870	30 895	8 917	534	58 217	728	831
42141	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	a	D	D	D
42142	Office equipment whsle	5	D	D	D	b	D	D	D
421420	Office equipment whsle	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	34	386 652	11 098	2 747	156	17 408	103	153
421430	Computer & computer peripheral equipment & software whsle	34	386 652	11 098	2 747	156	17 408	103	153
4214301	Computer & peripheral equipment whsle	26	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	14	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	8	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	35	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	35	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	35	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	b	D	D	D
42151	Metal service centers & offices	19	D	D	D	b	D	D	D
421510	Metal service centers & offices	19	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	190	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	65	609 049	19 451	4 358	395	33 999	265	277
421610	Electrical apparatus & equip, wiring supp, & const material whsle	65	609 049	19 451	4 358	395	33 999	265	277
42162	Electrical appliance, television & radio set whsle	18	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	18	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	107	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	107	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	96	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	62	D	D	D	e	D	D	D
42171	Hardware whsle	24	D	D	D	c	D	D	D
421710	Hardware whsle	24	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	24	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	24	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	126	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	a	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	95	487 226	21 883	4 735	374	36 766	358	540
421830	Industrial machinery & equipment whsle	95	487 226	21 883	4 735	374	36 766	358	540
4218301	Food-processing machinery & equipment whsle	6	30 291	1 461	291	24	2 765	130	131
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	41	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	8	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	23	D	D	D	b	D	D	D
42184	Industrial supplies whsle	17	D	D	D	b	D	D	D
421840	Industrial supplies whsle	17	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	4	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	66	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	19	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	19	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	15	162 269	3 649	803	53	5 687	—	—
421920	Toy & hobby goods & supplies whsle	15	162 269	3 649	803	53	5 687	—	—
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
421930	Recyclable material whsle	3	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	6	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	6	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	6	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	23	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	309	D	D	D	h	D	D	D
4221	Paper & paper product whsle	38	271 689	8 900	2 066	126	16 944	201	285
42212	Stationery & office supplies whsle ...	18	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	18	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	15	122 316	3 641	783	51	6 347	—	—
422130	Industrial & personal service paper whsle	15	122 316	3 641	783	51	6 347	—	—
4222	Drugs, & druggists' sundries whsle	7	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	7	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	84	931 492	18 101	3 515	340	53 911	29	31
42231	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	9	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	14	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	14	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	37	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	37	D	D	D	b	D	D	D
42234	Footwear whsle	19	D	D	D	c	D	D	D
422340	Footwear whsle	19	D	D	D	c	D	D	D
4224	Grocery & related products whsle	88	D	D	D	g	D	D	D
42241	General-line grocery whsle	11	1 835 988	28 313	6 824	748	44 280	—	—
422410	General-line grocery whsle	11	1 835 988	28 313	6 824	748	44 280	—	—
4224103	Other general-line grocery whsle	11	1 835 988	28 313	6 824	748	44 280	—	—
42242	Packaged frozen food whsle	12	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	12	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42245	Confectionery whsle	11	D	D	D	b	D	D	D
422450	Confectionery whsle	11	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	31	1 874 246	33 584	8 113	833	53 264	2 395	2 995
422490	Other grocery & related products whsle	31	1 874 246	33 584	8 113	833	53 264	2 395	2 995
4224901	Coffee, tea, & spice whsle	3	D	D	D	a	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	9	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	23	98 479	3 730	765	60	6 930	612	627
42261	Plastics materials & basic forms & shapes whsle	10	51 670	2 132	516	36	3 436	612	627
422610	Plastics materials & basic forms & shapes whsle	10	51 670	2 132	516	36	3 436	612	627
42269	Other chemical & allied products whsle	13	46 809	1 598	249	24	3 494	—	—
422690	Other chemical & allied products whsle	13	46 809	1 598	249	24	3 494	—	—
4226902	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Boston, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	52	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	37	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	37	D	D	D	b	D	D	D
4229901	Art goods whsle	13	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	14	D	D	D	b	D	D	D
	Brockton, MA PMSA								
42	Wholesale trade	362	2 843 099	241 738	58 389	6 081	541 578	321 335	351 050
421	Wholesale trade, durable goods	237	1 251 176	122 573	30 145	3 063	264 095	153 359	165 302
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	28	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	18	154 190	7 693	1 780	192	16 469	13 935	14 890
42131	Lumber, plywood, millwork, & wood panel whsle	8	118 812	5 163	1 170	127	11 656	11 119	12 142
421310	Lumber, plywood, millwork, & wood panel whsle	8	118 812	5 163	1 170	127	11 656	11 119	12 142
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	38	289 482	32 793	8 185	706	70 946	24 440	32 401
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	7	45 728	3 494	518	41	4 731	702	638
421430	Computer & computer peripheral equipment & software whsle.....	7	45 728	3 494	518	41	4 731	702	638
4214301	Computer & peripheral equipment whsle.....	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	9	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle.....	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	D	D	D	e	D	D	D
421510	Metal service centers & offices	20	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	30	125 287	15 666	4 020	456	24 298	10 437	10 836
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	60 215	5 180	1 262	161	7 905	6 627	5 772
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8	60 215	5 180	1 262	161	7 905	6 627	5 772
42169	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	63 259	5 350	1 584	163	9 503	3 593	3 886
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	40 238	1 913	709	54	2 997	925	1 175
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	40 238	1 913	709	54	2 997	925	1 175
4218	Machinery, equipment, & supplies whsle	43	127 857	28 843	6 877	634	49 053	29 433	29 803
42183	Industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	20	D	D	D	c	D	D	D
4218301	Food-processing machinery & equipment whsle	3	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	12	D	D	D	e	D	D	D
421840	Industrial supplies whsle	12	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	2	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	33	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
42193	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
421930	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
4219302	Recyclable paper & paperboard whsle	5	19 094	3 701	931	89	9 136	805	836
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
4219402	Precious metal (excluding ores) whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	125	1 591 923	119 165	28 244	3 018	277 483	167 976	185 748
4221	Paper & paper product whsle	20	65 082	4 884	975	106	8 898	2 474	2 614
42213	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	24	463 059	33 785	8 649	731	101 049	83 178	93 972
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	140 182	7 782	2 211	212	19 293	21 795	26 278
422320	Men's & boys' clothing & furnishings whsle	6	140 182	7 782	2 211	212	19 293	21 795	26 278
42233	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
422330	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	37	345 408	29 820	6 875	922	54 257	7 330	6 124
42243	Dairy products, (except dried or canned) whsle	3	38 805	1 692	317	94	4 534	580	600
422430	Dairy products, (except dried or canned) whsle	3	38 805	1 692	317	94	4 534	580	600
4224302	Dairy product (except raw milk) whsle	3	38 805	1 692	317	94	4 534	580	600
42245	Confectionery whsle	1	D	D	D	e	D	D	D
422450	Confectionery whsle	1	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	10	140 371	6 880	1 426	318	16 086	2 817	2 949
422490	Other grocery & related products whsle	10	140 371	6 880	1 426	318	16 086	2 817	2 949
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	8	40 509	4 397	1 188	108	8 925	1 460	1 535
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
422810	Beer & ale whsle	1	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
422820	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4229	Miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
422910	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	314	2 289 279	194 004	46 224	5 034	462 373	298 460	328 086
421	Wholesale trade, durable goods	208	974 790	95 037	22 967	2 474	220 016	130 761	142 648
4211	Motor vehicle & motor vehicle parts & supplies whsle	27	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	4	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	14	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	14	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	34	D	D	D	f	D	D	D
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	19	D	D	D	c	D	D	D
42151	Metal service centers & offices	18	D	D	D	c	D	D	D
421510	Metal service centers & offices	18	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	15	49 031	6 422	1 510	176	11 710	5 349	5 434
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	24	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	36	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	17	D	D	D	c	D	D	D
4218301	Food-processing machinery & equipment whsle	3	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
421930	Recyclable material whsle	17	34 398	6 511	1 658	173	14 962	1 813	1 954
4219302	Recyclable paper & paperboard whsle	5	19 094	3 701	931	89	9 136	805	836
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219402	Precious metal (excluding ores) whsle	2	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Brockton, MA PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	106	1 314 489	98 967	23 257	2 560	242 357	167 699	185 438
4221	Paper & paper product whsle	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	23	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
422330	Women's, children's, & infants' clothing & accessories whsle	7	182 900	15 930	4 158	301	52 085	40 587	47 111
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	29	139 660	13 629	2 922	554	27 169	7 281	6 073
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	f	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
422820	Wine & distilled alcoholic beverage whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	422 464	32 232	7 425	712	75 809	64 089	70 454
4229	Miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
422910	Farm supplies whsle	6	17 280	1 899	352	76	4 278	1 545	1 611
4229101	Farm supplies—farm dealers	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
		18	294 552	42 458	10 839	945	69 921	22 840	22 859
421	Wholesale trade, durable goods	11	159 917	23 742	6 097	517	38 101	22 563	22 549
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	e	D	D	D
42184	Industrial supplies whsle	3	D	D	D	e	D	D	D
421840	Industrial supplies whsle	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	7	134 635	18 716	4 742	428	31 820	277	310
4224	Grocery & related products whsle	4	84 887	15 329	3 820	354	25 551	49	51
Agents, brokers, and commission merchants									
		30	259 268	5 276	1 326	102	9 284	35	105
421	Wholesale trade, durable goods	18	116 469	3 794	1 081	72	5 978	35	105
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Brockton, MA PMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	12	142 799	1 482	245	30	3 306	—	—
4224	Grocery & related products whsle	4	120 861	862	133	14	1 537	—	—
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
Fitchburg-Leominster, MA PMSA									
42	Wholesale trade	152	780 238	56 460	13 454	1 579	114 115	47 821	52 029
421	Wholesale trade, durable goods	101	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	33 651	4 881	1 087	158	9 827	2 860	3 321
42114	Motor vehicle parts, (used) whsle	8	30 100	4 388	972	140	8 895	2 061	2 497
421140	Motor vehicle parts, (used) whsle	8	30 100	4 388	972	140	8 895	2 061	2 497
4212	Furniture & home furnishings whsle	16	72 899	5 342	1 346	165	9 337	1 418	2 342
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	10	D	D	D	b	D	D	D
421220	Home furnishings whsle	10	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	51	D	D	D	f	D	D	D
4221	Paper & paper product whsle	6	137 521	7 037	1 896	164	11 170	4 501	4 330
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	10	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	10	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D

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	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Fitchburg—Leominster, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	14	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	2	D	D	D	b	D	D	D
	Merchant wholesalers	128	514 646	47 273	11 192	1 429	95 631	46 357	50 487
421	Wholesale trade, durable goods	83	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	11	33 651	4 881	1 087	158	9 827	2 860	3 321
42114	Motor vehicle parts, (used) whsle ...	8	30 100	4 388	972	140	8 895	2 061	2 497
421140	Motor vehicle parts, (used) whsle .	8	30 100	4 388	972	140	8 895	2 061	2 497
4212	Furniture & home furnishings whsle ...	12	D	D	D	c	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	45	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	9	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	9	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Fitchburg-Leominster, MA PMSA—Con.									
	Agents, brokers, and commission merchants	16	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4216901	Communications equipment & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	a	D	D	D
Lawrence, MA-NH PMSA									
42	Wholesale trade	610	4 794 531	373 003	86 726	8 173	735 900	296 201	314 912
421	Wholesale trade, durable goods	446	2 558 244	248 701	56 549	5 009	488 499	161 150	168 518
4211	Motor vehicle & motor vehicle parts & supplies whsle	33	69 148	6 538	1 539	245	12 333	7 937	9 287
42111	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
421110	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	9	9 758	1 722	410	72	3 311	478	453
421140	Motor vehicle parts, (used) whsle . . .	9	9 758	1 722	410	72	3 311	478	453
4212	Furniture & home furnishings whsle . . .	23	D	D	D	c	D	D	D
42121	Furniture whsle	15	D	D	D	b	D	D	D
421210	Furniture whsle	15	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	8	D	D	D	a	D	D	D
42122	Home furnishings whsle	8	35 552	3 705	866	82	10 349	4 233	4 423
421220	Home furnishings whsle	8	35 552	3 705	866	82	10 349	4 233	4 423
4212203	Floor coverings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	19	196 332	16 942	3 851	406	30 899	12 680	13 943
42131	Lumber, plywood, millwork, & wood panel whsle	12	175 922	12 957	3 139	320	19 725	11 834	12 898
421310	Lumber, plywood, millwork, & wood panel whsle	12	175 922	12 957	3 139	320	19 725	11 834	12 898
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle . . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	96	395 344	39 318	8 899	735	74 787	15 246	16 778
42142	Office equipment whsle	8	94 124	2 883	748	69	5 247	716	797
421420	Office equipment whsle	8	94 124	2 883	748	69	5 247	716	797
42143	Computer & computer peripheral equipment & software whsle	56	221 404	26 574	5 999	455	50 680	6 883	8 215
421430	Computer & computer peripheral equipment & software whsle	56	221 404	26 574	5 999	455	50 680	6 883	8 215
4214301	Computer & peripheral equipment whsle	41	189 873	18 036	3 726	291	34 734	5 726	7 041
42143011	Computers & peripheral equipment for resale	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	15	31 531	8 538	2 273	164	15 946	1 157	1 174
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle	17	73 829	3 761	1 031	94	7 437	3 446	3 583
421510	Metal service centers & offices	17	73 829	3 761	1 031	94	7 437	3 446	3 583
4215101	Metal service centers & offices	17	73 829	3 761	1 031	94	7 437	3 446	3 583
4215101	Ferrous metal service centers & sales offices	13	24 588	2 796	861	78	5 448	3 009	3 132
4215102	Nonferrous metal service centers & sales offices	4	49 241	965	170	16	1 989	437	451
42151021	Nonferrous metal service centers	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	94	1 142 033	115 176	26 023	1 966	221 581	61 954	65 891
42161	Electrical apparatus & equip, wiring supp, & const material whsle	22	110 384	10 871	2 323	221	16 302	7 547	9 658
421610	Electrical apparatus & equip, wiring supp, & const material whsle	22	110 384	10 871	2 323	221	16 302	7 547	9 658
42162	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	68	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	68	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	29	678 056	81 276	18 451	1 196	158 773	43 595	47 108
4216902	Electronic parts (excluding communications equipment) whsle	39	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	79 922	6 957	1 544	183	13 843	8 080	8 861
42171	Hardware whsle	7	D	D	D	b	D	D	D
421710	Hardware whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	22 309	2 181	513	46	4 680	1 804	2 439
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	22 309	2 181	513	46	4 680	1 804	2 439
42174	Refrigeration equipment & supplies whsle	1	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	102	406 659	39 895	9 174	881	77 864	32 298	27 935
42181	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	4	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	65	214 058	24 288	5 641	524	41 638	18 239	12 178
421830	Industrial machinery & equipment whsle	65	214 058	24 288	5 641	524	41 638	18 239	12 178
4218303	General-purpose industrial machinery & equipment whsle	22	35 081	5 904	1 212	155	10 685	3 238	3 527
4218304	Metalworking machinery & equipment whsle	11	64 376	3 448	852	67	7 008	7 647	999
4218305	Materials handling equipment whsle	9	23 956	4 909	1 195	132	7 725	2 442	2 431
4218307	Other industrial machinery & equipment whsle	13	72 104	7 223	1 787	114	11 593	3 552	3 713
42184	Industrial supplies whsle	17	56 499	8 901	2 113	163	16 978	4 311	4 593
421840	Industrial supplies whsle	17	56 499	8 901	2 113	163	16 978	4 311	4 593
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	11	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	40	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
421930	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
42199	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	164	2 236 287	124 302	30 177	3 164	247 401	135 051	146 394
4221	Paper & paper product whsle	19	121 754	7 453	1 583	163	14 565	1 724	1 589
42212	Stationery & office supplies whsle ...	6	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ...	6	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	10	60 857	5 242	1 106	106	8 698	1 584	1 463
422130	Industrial & personal service paper whsle	10	60 857	5 242	1 106	106	8 698	1 584	1 463
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	15	278 983	30 594	7 865	323	45 645	17 658	29 437
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
422340	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	1 281 977	56 745	13 806	1 779	124 409	59 094	56 297
42241	General-line grocery whsle	11	D	D	D	f	D	D	D
422410	General-line grocery whsle	11	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ...	2	D	D	D	b	D	D	D
4224401	Live poultry whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	18	331 275	19 987	4 540	615	53 387	9 215	7 186
422490	Other grocery & related products whsle	18	331 275	19 987	4 540	615	53 387	9 215	7 186
4224902	Bread & baked goods whsle	7	83 712	7 383	1 519	274	13 443	1 730	1 647
4224903	Soft drinks whsle	5	60 992	7 621	1 739	252	17 697	1 978	1 848
4224905	Food & beverage basic materials whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	26	110 719	10 486	2 234	232	22 402	6 104	5 060
42261	Plastics materials & basic forms & shapes whsle	7	41 436	2 289	448	38	7 031	4 076	3 111
422610	Plastics materials & basic forms & shapes whsle	7	41 436	2 289	448	38	7 031	4 076	3 111
42269	Other chemical & allied products whsle	19	69 283	8 197	1 786	194	15 371	2 028	1 949
422690	Other chemical & allied products whsle	19	69 283	8 197	1 786	194	15 371	2 028	1 949
4226901	Industrial gases (except LP) whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	16	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
422810	Beer & ale whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	e	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	57 850	8 843	2 324	269	17 695	7 558	8 267
422990	Other miscellaneous nondurable goods whsle	17	57 850	8 843	2 324	269	17 695	7 558	8 267
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	480	3 371 838	307 097	70 901	6 934	606 347	276 504	302 025
421	Wholesale trade, durable goods	350	1 741 550	208 026	46 495	4 315	409 606	146 116	159 806
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
421110	Automobile & other motor vehicle whsle	8	42 841	2 887	634	75	5 367	5 437	6 175
42112	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	12	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	9	9 758	1 722	410	72	3 311	478	453
421140	Motor vehicle parts, (used) whsle	9	9 758	1 722	410	72	3 311	478	453
4212	Furniture & home furnishings whsle	16	41 363	4 978	1 234	138	13 154	6 930	7 853
42121	Furniture whsle	10	D	D	D	b	D	D	D
421210	Furniture whsle	10	D	D	D	b	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212203	Floor coverings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	17	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	83	D	D	D	f	D	D	D
42142	Office equipment whsle	6	D	D	D	b	D	D	D
421420	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	50	155 585	19 664	4 787	407	39 271	6 252	7 565
421430	Computer & computer peripheral equipment & software whsle	50	155 585	19 664	4 787	407	39 271	6 252	7 565
4214301	Computer & peripheral equipment whsle	36	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	16	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	20	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	14	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	11	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	11	19 455	2 445	776	67	4 594	1 566	1 644
42151	Metal service centers & offices	11	19 455	2 445	776	67	4 594	1 566	1 644
421510	Metal service centers & offices	11	19 455	2 445	776	67	4 594	1 566	1 644
4215101	Ferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
4216	Electrical goods whsle	62	726 367	97 244	20 935	1 642	184 010	55 912	62 826
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	44	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	44	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	28	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	b	D	D	D
421710	Hardware whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	83	323 502	34 716	7 866	794	69 304	28 488	27 559
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	52	169 190	20 636	4 707	466	35 642	14 429	11 802
421830	Industrial machinery & equipment whsle	52	169 190	20 636	4 707	466	35 642	14 429	11 802
4218303	General-purpose industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	23 956	4 909	1 195	132	7 725	2 442	2 431
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	14	D	D	D	c	D	D	D
421840	Industrial supplies whsle	14	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	10	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	33	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	c	D	D	D
42193	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
421930	Recyclable material whsle	12	13 586	2 276	472	89	4 759	1 187	597
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	130	1 630 288	99 071	24 406	2 619	196 741	130 388	142 219
4221	Paper & paper product whsle	11	24 531	3 374	732	95	5 768	1 724	1 589
42213	Industrial & personal service paper whsle	6	21 661	2 895	631	75	4 717	1 584	1 463
422130	Industrial & personal service paper whsle	6	21 661	2 895	631	75	4 717	1 584	1 463
4222	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	11	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	11	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lawrence, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	14	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	4	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
422340	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	45	863 053	41 631	10 377	1 451	94 594	55 282	52 943
42241	General-line grocery whsle	10	D	D	D	f	D	D	D
422410	General-line grocery whsle	10	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	18	54 913	5 173	943	99	11 871	5 253	4 239
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
4229903	Textile bags, bagging, & burlap whsle	1	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . .	42	792 049	48 594	11 963	893	96 802	19 117	12 332
421	Wholesale trade, durable goods	28	468 574	27 823	7 101	427	54 172	14 522	8 214
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	312 328	14 081	4 220	254	31 305	6 042	3 065
42169	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lawrence, MA-NH PMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	14	323 475	20 771	4 862	466	42 630	4 595	4 118
4221	Paper & paper product whsle	4	51 984	3 073	681	55	7 262	—	—
4224	Grocery & related products whsle	7	222 546	12 910	2 962	288	25 580	3 812	3 354
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	48 945	4 788	1 219	123	9 788	783	764
42269	Other chemical & allied products whsle	3	48 945	4 788	1 219	123	9 788	783	764
422690	Other chemical & allied products whsle	3	48 945	4 788	1 219	123	9 788	783	764
Agents, brokers, and commission merchants		88	630 644	17 312	3 862	346	32 751	580	555
421	Wholesale trade, durable goods	68	348 120	12 852	2 953	267	24 721	512	498
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42142	Office equipment whsle	2	D	D	D	b	D	D	D
421420	Office equipment whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
421510	Metal service centers & offices	4	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	19	103 338	3 851	868	70	6 266	—	—
42169	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	282 524	4 460	909	79	8 030	68	57
4221	Paper & paper product whsle	4	45 239	1 006	170	13	1 535	—	—
42212	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	196 378	2 204	467	40	4 235	—	—
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224401	Live poultry whsle	1	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lowell, MA-NH PMSA									
42	Wholesale trade	449	3 604 842	297 123	70 559	6 423	543 342	205 095	220 100
421	Wholesale trade, durable goods	342	2 153 504	230 049	55 111	4 789	413 260	165 451	178 531
4211	Motor vehicle & motor vehicle parts & supplies whsle	31	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	15	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	15	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
42121	Furniture whsle	4	D	D	D	a	D	D	D
421210	Furniture whsle	4	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
421220	Home furnishings whsle	3	D	D	D	a	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	12	132 139	11 744	2 763	276	18 569	14 814	20 570
42131	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
421310	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	81	690 219	115 622	29 188	2 174	206 097	80 211	85 456
42142	Office equipment whsle	9	D	D	D	b	D	D	D
421420	Office equipment whsle	9	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	39	289 620	58 045	14 378	935	97 496	20 684	22 126
421430	Computer & computer peripheral equipment & software whsle	39	289 620	58 045	14 378	935	97 496	20 684	22 126
4214301	Computer & peripheral equipment whsle	29	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	16	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	20	236 695	34 590	8 780	672	70 523	33 172	37 725
421450	Medical, dental, & hospital equipment & supplies whsle	20	236 695	34 590	8 780	672	70 523	33 172	37 725
4214501	Surgical, medical, & hospital supplies whsle	19	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	9	138 893	17 471	4 558	404	29 411	24 889	23 922
421490	Other professional equipment & supplies whsle	9	138 893	17 471	4 558	404	29 411	24 889	23 922
4214902	Other professional equipment & supplies whsle	9	138 893	17 471	4 558	404	29 411	24 889	23 922
4215	Metal & mineral (except petroleum) whsle	16	69 386	4 426	789	97	7 481	6 551	7 745
42151	Metal service centers & offices	16	69 386	4 426	789	97	7 481	6 551	7 745
421510	Metal service centers & offices ...	16	69 386	4 426	789	97	7 481	6 551	7 745
4215101	Ferrous metal service centers & sales offices	10	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices ...	6	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	87	708 928	43 000	9 747	849	78 358	13 499	13 676
42161	Electrical apparatus & equip, wiring supp, & const material whsle	26	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	26	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	57	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	57	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	8	63 242	5 509	1 415	101	10 620	1 740	1 921
4216902	Electronic parts (excluding communications equipment) whsle	49	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	80 844	7 813	1 684	182	13 740	7 897	7 444
42171	Hardware whsle	12	D	D	D	c	D	D	D
421710	Hardware whsle	12	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	66	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	43	145 993	23 658	5 402	474	35 999	17 583	17 874
421830	Industrial machinery & equipment whsle	43	145 993	23 658	5 402	474	35 999	17 583	17 874
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	7	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	11	D	D	D	c	D	D	D
421840	Industrial supplies whsle	11	D	D	D	c	D	D	D
4218403	Welding supplies whsle	1	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	21	D	D	D	c	D	D	D
42193	Recyclable material whsle	11	D	D	D	c	D	D	D
421930	Recyclable material whsle	11	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	107	1 451 338	67 074	15 448	1 634	130 082	39 644	41 569
4221	Paper & paper product whsle	19	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	9	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	5	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	4	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	35	678 971	19 303	4 546	520	38 488	2 953	2 979
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	326 431	4 789	1 104	138	9 711	406	418
4226	Chemical & allied products whsle	19	83 021	6 480	1 277	97	11 475	3 572	3 841
42269	Other chemical & allied products whsle	17	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	17	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
422810	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	349	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	270	1 387 314	195 615	47 110	4 258	345 138	153 805	166 090
4211	Motor vehicle & motor vehicle parts & supplies whsle	30	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	15	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	12	132 139	11 744	2 763	276	18 569	14 814	20 570
42131	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
421310	Lumber, plywood, millwork, & wood panel whsle	6	116 445	10 260	2 426	237	15 727	13 403	19 035
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	2	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle.....	70	569 323	96 137	24 507	1 873	164 683	72 067	76 529
42143	Computer & computer peripheral equipment & software whsle.....	35	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle.....	35	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle.....	26	D	D	D	f	D	D	D
42143011	Computers & peripheral equipment for resale.....	12	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use.....	14	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle.....	18	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle.....	18	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle.....	17	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle.....	7	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle.....	7	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle.....	7	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle.....	10	D	D	D	b	D	D	D
42151	Metal service centers & offices.....	10	D	D	D	b	D	D	D
421510	Metal service centers & offices.....	10	D	D	D	b	D	D	D
4216	Electrical goods whsle.....	56	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle.....	19	50 055	11 312	2 854	284	19 518	5 443	5 459
421610	Electrical apparatus & equip, wiring supp, & const material whsle.....	19	50 055	11 312	2 854	284	19 518	5 443	5 459
42169	Other electronic parts & equipment whsle.....	33	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle.....	33	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle.....	28	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	13	D	D	D	c	D	D	D
42171	Hardware whsle.....	9	D	D	D	c	D	D	D
421710	Hardware whsle.....	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle.....	55	242 704	33 745	7 655	727	56 945	27 617	28 110
42183	Industrial machinery & equipment whsle.....	37	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle.....	37	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle.....	4	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle.....	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.....	12	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle.....	3	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle.....	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle.....	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle.....	9	D	D	D	c	D	D	D
421840	Industrial supplies whsle.....	9	D	D	D	c	D	D	D
4218403	Welding supplies whsle.....	1	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle.....	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle.....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle.....	19	D	D	D	c	D	D	D
42193	Recyclable material whsle.....	11	D	D	D	c	D	D	D
421930	Recyclable material whsle.....	11	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers.....	3	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment).....	2	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Lowell, MA-NH PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	79	D	D	D	g	D	D	D
4221	Paper & paper product whsle	16	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	7	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . .	7	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	23	38 474	3 836	863	181	8 021	2 419	2 502
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	55 471	5 750	1 099	76	9 975	3 451	3 664
42269	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	15	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	2	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .		32	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	19	183 027	19 702	4 848	314	42 744	11 338	11 901
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	5	246 113	10 801	2 623	231	20 576	534	477
42249	Other grocery & related products whsle	5	246 113	10 801	2 623	231	20 576	534	477
422490	Other grocery & related products whsle	5	246 113	10 801	2 623	231	20 576	534	477
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		68	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	53	583 163	14 732	3 153	217	25 378	308	540
4212	Furniture & home furnishings whsle . . .	2	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
421210	Furniture whsle	1	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	a	D	D	D
42151	Metal service centers & offices	5	D	D	D	a	D	D	D
421510	Metal service centers & offices	5	D	D	D	a	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Lowell, MA-NH PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	23	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	19	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	19	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	19	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4223101	Piece goods—jobbers	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	7	394 384	4 666	1 060	108	9 891	—	—
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	2	D	D	D	b	D	D	D
	Manchester, NH PMSA								
42	Wholesale trade	405	2 553 596	206 147	49 370	5 534	377 007	165 943	174 925
421	Wholesale trade, durable goods	287	1 312 963	125 928	30 833	3 235	228 917	112 427	117 623
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	120 412	12 435	2 468	498	23 852	16 750	17 910
42111	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
421110	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	11	D	D	D	b	D	D	D
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	95 745	7 190	1 050	154	11 446	11 511	12 869
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	68	223 868	36 442	9 375	782	62 837	13 943	14 891
42141	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	b	D	D	D
42142	Office equipment whsle	9	D	D	D	c	D	D	D
421420	Office equipment whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	34	153 058	24 439	6 585	441	41 494	7 571	7 996
421430	Computer & computer peripheral equipment & software whsle	34	153 058	24 439	6 585	441	41 494	7 571	7 996
4214301	Computer & peripheral equipment whsle	23	118 575	16 137	4 751	309	29 542	6 963	7 473
42143012	Computers & peripheral equipment for end use	16	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	11	34 483	8 302	1 834	132	11 952	608	523
42144	Other commercial equipment whsle	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	26 834	3 812	896	106	7 402	3 880	3 676
42151	Metal service centers & offices	4	26 834	3 812	896	106	7 402	3 880	3 676
421510	Metal service centers & offices	4	26 834	3 812	896	106	7 402	3 880	3 676
4215101	Ferrous metal service centers & sales offices	4	26 834	3 812	896	106	7 402	3 880	3 676
42151011	Ferrous metal service centers	4	26 834	3 812	896	106	7 402	3 880	3 676
4216	Electrical goods whsle	63	304 599	28 562	8 515	605	54 337	13 154	13 672
42161	Electrical apparatus & equip, wiring supp, & const material whsle	23	236 342	16 623	4 048	343	35 149	10 529	10 107
421610	Electrical apparatus & equip, wiring supp, & const material whsle	23	236 342	16 623	4 048	343	35 149	10 529	10 107
42169	Other electronic parts & equipment whsle	38	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	38	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	20	33 681	8 690	3 765	178	13 122	1 269	1 453
4216902	Electronic parts (excluding communications equipment) whsle	18	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	24	308 396	13 871	3 177	413	23 030	31 888	31 389
42171	Hardware whsle	12	D	D	D	e	D	D	D
421710	Hardware whsle	12	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
4218	Machinery, equipment, & supplies whsle	62	184 849	18 614	4 424	557	36 308	18 477	20 177
42183	Industrial machinery & equipment whsle	31	101 480	7 610	1 779	178	16 477	3 868	2 881
421830	Industrial machinery & equipment whsle	31	101 480	7 610	1 779	178	16 477	3 868	2 881
4218303	General-purpose industrial machinery & equipment whsle	17	23 098	3 341	744	86	8 772	2 901	1 831
4218307	Other industrial machinery & equipment whsle	9	74 007	3 537	875	70	6 683	605	675
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
421840	Industrial supplies whsle	16	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	10	37 802	5 962	1 429	235	9 756	6 752	7 541
421850	Service establishment equipment & supplies whsle	10	37 802	5 962	1 429	235	9 756	6 752	7 541
4218501	Beauty & barber shop equipment & supplies whsle . . .	3	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	19	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	118	1 240 633	80 219	18 537	2 299	148 090	53 516	57 302
4221	Paper & paper product whsle	20	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	14	20 688	3 541	933	101	6 100	488	436
422120	Stationery & office supplies whsle . . .	14	20 688	3 541	933	101	6 100	488	436
4223	Apparel, piece goods, & notions whsle .	11	15 638	1 611	357	73	2 482	773	1 017
4224	Grocery & related products whsle	30	833 473	40 032	9 177	1 061	76 878	31 104	32 453
42244	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	2	D	D	D	e	D	D	D
422450	Confectionery whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	16	657 347	24 861	5 874	579	52 797	30 343	31 339
422490	Other grocery & related products whsle	16	657 347	24 861	5 874	579	52 797	30 343	31 339
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	19	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . .	3	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	116 460	8 094	1 800	200	13 915	2 683	3 090
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . .	2	D	D	D	c	D	D	D
	Merchant wholesalers	320	1 456 995	146 725	32 398	4 342	262 384	139 714	148 445
421	Wholesale trade, durable goods	227	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	21	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
421110	Automobile & other motor vehicle whsle	7	88 617	8 516	1 616	354	16 458	10 389	11 211
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	10	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	59	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	31	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	31	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	20	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	11	34 483	8 302	1 834	132	11 952	608	523
42144	Other commercial equipment whsle .	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	26 834	3 812	896	106	7 402	3 880	3 676
42151	Metal service centers & offices	4	26 834	3 812	896	106	7 402	3 880	3 676
421510	Metal service centers & offices ..	4	26 834	3 812	896	106	7 402	3 880	3 676
4215101	Ferrous metal service centers & sales offices	4	26 834	3 812	896	106	7 402	3 880	3 676
4216	Electrical goods whsle	38	97 672	12 568	2 865	324	21 804	9 829	10 316
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	59 586	5 677	1 414	140	10 407	7 818	7 415
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	59 586	5 677	1 414	140	10 407	7 818	7 415
42169	Other electronic parts & equipment whsle	26	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	D	D	D	e	D	D	D
42171	Hardware whsle	11	D	D	D	e	D	D	D
421710	Hardware whsle	11	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	16 034	2 529	551	62	4 284	2 006	1 997
4218	Machinery, equipment, & supplies whsle	48	95 277	14 115	3 381	473	25 964	16 427	19 084
42183	Industrial machinery & equipment whsle	21	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	21	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	12	8 881	1 675	397	53	3 369	922	799
42184	Industrial supplies whsle	14	D	D	D	b	D	D	D
421840	Industrial supplies whsle	14	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	8	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	8	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	3	D	D	D	c	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	17	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manchester, NH PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	93	D	D	D	g	D	D	D
4221	Paper & paper product whsle	16	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	22	263 667	18 675	4 048	565	34 534	12 645	12 102
42244	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	c	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	15	22 602	3 881	898	109	7 126	1 629	1 941
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices . .									
		48	885 387	51 936	15 312	1 026	101 933	25 691	25 572
421	Wholesale trade, durable goods	32	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	165 914	14 452	5 323	249	29 721	3 325	3 356
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	f	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		37	211 214	7 486	1 660	166	12 690	538	908
421	Wholesale trade, durable goods	28	D	D	D	c	D	D	D
4216	Electrical goods whsle	9	41 013	1 542	327	32	2 812	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Manchester, NH PMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1	D	D	D	b	D	D	D
Nashua, NH PMSA									
42	Wholesale trade	361	2 529 791	196 600	46 747	4 233	354 372	155 528	168 869
421	Wholesale trade, durable goods	272	1 984 547	144 307	34 889	3 056	250 672	96 255	98 792
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	60 123	5 645	1 334	167	11 181	7 748	7 583
42111	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	14	20 633	1 601	297	55	3 306	704	791
42121	Furniture whsle	5	D	D	D	b	D	D	D
421210	Furniture whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	12	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	68	589 869	68 658	16 353	1 300	109 337	17 421	24 455
42142	Office equipment whsle	5	D	D	D	c	D	D	D
421420	Office equipment whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	51	513 247	55 117	13 255	949	85 692	6 669	7 701
421430	Computer & computer peripheral equipment & software whsle	51	513 247	55 117	13 255	949	85 692	6 669	7 701
4214301	Computer & peripheral equipment whsle	36	501 773	51 295	12 479	875	79 379	6 143	6 962
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	24	D	D	D	f	D	D	D
4214302	Computer software (packaged) whsle	15	11 474	3 822	776	74	6 313	526	739
42149	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices . . .	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	58	465 385	24 822	5 697	597	46 453	13 089	13 365
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	41	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	41	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	35	D	D	D	e	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	
421710	Hardware whsle	8	D	D	D	b	D	D	
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	
4218	Machinery, equipment, & supplies whsle	57	216 292	19 980	4 716	419	37 462	21 384	20 933
42183	Industrial machinery & equipment whsle	38	139 989	15 760	3 746	349	28 926	16 174	15 506
421830	Industrial machinery & equipment whsle	38	139 989	15 760	3 746	349	28 926	16 174	15 506
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	16 150	2 580	625	68	4 728	1 540	1 595
4218303	General-purpose industrial machinery & equipment whsle	10	50 770	5 737	1 552	124	9 689	8 560	6 051
4218304	Metalworking machinery & equipment whsle	2	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	a	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	89	545 244	52 293	11 858	1 177	103 700	59 273	70 077
4221	Paper & paper product whsle	16	101 184	9 176	2 168	263	19 706	13 013	15 123
42212	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	8	D	D	D	e	D	D	D
42234	Footwear whsle	3	D	D	D	c	D	D	D
422340	Footwear whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	20	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	21	85 984	10 021	2 433	162	21 122	10 322	11 594
42261	Plastics materials & basic forms & shapes whsle	9	37 401	5 053	1 198	68	9 860	4 233	5 165
422610	Plastics materials & basic forms & shapes whsle	9	37 401	5 053	1 198	68	9 860	4 233	5 165
42269	Other chemical & allied products whsle	12	48 583	4 968	1 235	94	11 262	6 089	6 429
422690	Other chemical & allied products whsle	12	48 583	4 968	1 235	94	11 262	6 089	6 429
4226902	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
422810	Beer & ale whsle	2	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	a	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	1	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	4	D	D	D	a	D	D	D
	Merchant wholesalers	276	1 401 904	125 999	29 598	3 007	229 375	116 371	125 043
421	Wholesale trade, durable goods	211	1 096 953	93 440	22 487	2 226	164 768	82 185	84 597
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	56	D	D	D	f	D	D	D
42142	Office equipment whsle	5	D	D	D	c	D	D	D
421420	Office equipment whsle	5	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	41	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	41	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	26	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	16	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	15	11 474	3 822	776	74	6 313	526	739
42149	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
4214901	Religious & school supplies whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	38	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	26	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	20	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	D
421710	Hardware whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D

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	BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	whsle	42	135 541	16 507	3 836	361	30 610	16 548	16 834
421830	Industrial machinery & equipment								
4218302	whsle	26	99 735	13 166	3 135	303	23 523	12 482	12 586
4218303	Hydraulic & pneumatic (fluid-power) machinery & equipment								
421830303	whsle	26	99 735	13 166	3 135	303	23 523	12 482	12 586
4218304	General-purpose industrial machinery & equipment whsle .								
421830404	whsle	6	D	D	D	b	D	D	D
421830404	Metalworking machinery & equipment whsle.....								
42183040404	whsle	9	D	D	D	c	D	D	D
4218304040404	whsle	2	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle								
421860	whsle	2	D	D	D	a	D	D	D
4218600	Transportation equipment & supplies (exc motor vehicle) whsle								
42186000	whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...								
42191	Sporting & recreational goods & supplies whsle.....	20	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle.....								
4219100	whsle.....	5	D	D	D	b	D	D	D
42191000	whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	65	304 951	32 559	7 111	781	64 607	34 186	40 446
4221	Paper & paper product whsle	11	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	4	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle								
422490	whsle	8	D	D	D	c	D	D	D
4224903	Other grocery & related products whsle								
422490303	whsle	8	D	D	D	c	D	D	D
42249030303	Soft drinks whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	17	62 221	8 451	2 012	129	17 511	9 501	10 825
42261	Plastics materials & basic forms & shapes whsle								
422610	whsle	7	D	D	D	b	D	D	D
4226100	Plastics materials & basic forms & shapes whsle								
42261000	whsle	7	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle								
422690	whsle	10	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle								
422690202	whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle								
42270	whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle								
42290	whsle	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	34	798 443	61 324	15 280	1 088	109 001	38 723	43 532
421	Wholesale trade, durable goods	21	592 097	42 632	10 759	714	71 747	13 636	13 901
4213	Lumber & other construction materials whsle								
42130	whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....								
42143	Computer & computer peripheral equipment & software whsle.....								
421430	Computer & computer peripheral equipment & software whsle.....								
4214301	Computer & peripheral equipment whsle.....								
42143012	Computers & peripheral equipment for end use								
421430120	whsle	7	D	D	D	f	D	D	D
4214301200	whsle	7	D	D	D	f	D	D	D
42143012000	whsle	7	D	D	D	f	D	D	D
421430120000	whsle	7	D	D	D	f	D	D	D
4214301200000	whsle	6	D	D	D	f	D	D	D
4216	Electrical goods whsle								
42169	Other electronic parts & equipment whsle								
421690	whsle	3	D	D	D	b	D	D	D
4216902	Other electronic parts & equipment whsle								
421690202	whsle	3	D	D	D	b	D	D	D
42169020202	Electronic parts (excluding communications equipment) whsle								
4216902020202	whsle	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	6	54 531	2 233	633	36	4 820	4 500	3 853
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	206 346	18 692	4 521	374	37 254	25 087	29 631
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	53 561	2 925	743	92	4 524	—	—
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	51	329 444	9 277	1 869	138	15 996	434	294
421	Wholesale trade, durable goods	40	295 497	8 235	1 643	116	14 157	434	294
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	16	229 835	5 428	1 070	70	8 858	98	48
42169	Other electronic parts & equipment whsle	12	222 277	5 173	1 007	63	8 422	98	48
421690	Other electronic parts & equipment whsle	12	222 277	5 173	1 007	63	8 422	98	48
4216902	Electronic parts (excluding communications equipment) whsle	12	222 277	5 173	1 007	63	8 422	98	48
4218	Machinery, equipment, & supplies whsle	9	26 220	1 240	247	22	2 032	336	246
42183	Industrial machinery & equipment whsle	8	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	33 947	1 042	226	22	1 839	—	—
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	New Bedford, MA PMSA								
42	Wholesale trade	235	1 739 521	108 748	28 417	3 073	246 507	142 907	149 838
421	Wholesale trade, durable goods	108	843 219	54 183	16 162	1 290	112 978	73 890	78 195
4211	Motor vehicle & motor vehicle parts & supplies whsle	20	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	4 082	1 062	223	39	1 684	709	664
421140	Motor vehicle parts, (used) whsle .	6	4 082	1 062	223	39	1 684	709	664
4212	Furniture & home furnishings whsle ...	7	21 822	2 454	586	145	5 587	3 864	4 049
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	24 974	5 354	1 262	226	8 760	5 934	9 906
42171	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342
421710	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	New Bedford, MA PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	24	D	D	D	c	D	D	D
42184	Industrial supplies whsle	10	D	D	D	c	D	D	
421840	Industrial supplies whsle	10	D	D	D	c	D	D	
4218401	General-line industrial supplies whsle	1	D	D	D	b	D	D	
4218402	Mechanical power transmission supplies whsle	3	D	D	D	b	D	D	
4219	Miscellaneous durable goods whsle ...	20	D	D	D	e	D	D	
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	e	D	D	
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	e	D	D	
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	
422	Wholesale trade, nondurable goods	127	896 302	54 565	12 255	1 783	133 529	69 017	71 643
4221	Paper & paper product whsle	12	68 327	6 704	1 202	124	12 497	6 419	6 914
42213	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
422130	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
4223	Apparel, piece goods, & notions whsle	14	D	D	D	e	D	D	D
42232	Men's & boys' clothing & furnishings whsle	6	D	D	D	e	D	D	
422320	Men's & boys' clothing & furnishings whsle	6	D	D	D	e	D	D	
4224	Grocery & related products whsle	71	D	D	D	f	D	D	
42242	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
422420	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
42246	Fish & seafood whsle	44	321 617	15 909	3 542	573	38 186	12 020	12 159
422460	Fish & seafood whsle	44	321 617	15 909	3 542	573	38 186	12 020	12 159
42249	Other grocery & related products whsle	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	212	1 000 509	75 713	16 862	2 660	180 155	97 272	105 401
421	Wholesale trade, durable goods	95	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	19	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	4 082	1 062	223	39	1 684	709	664
421140	Motor vehicle parts, (used) whsle	6	4 082	1 062	223	39	1 684	709	664
4212	Furniture & home furnishings whsle ...	7	21 822	2 454	586	145	5 587	3 864	4 049
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	24 974	5 354	1 262	226	8 760	5 934	9 906
42171	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342
421710	Hardware whsle	4	20 125	4 536	1 038	196	7 173	5 368	9 342
4218	Machinery, equipment, & supplies whsle	21	D	D	D	c	D	D	D
42184	Industrial supplies whsle	8	D	D	D	c	D	D	D
421840	Industrial supplies whsle	8	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	1	D	D	D	b	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
New Bedford, MA PMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	5	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	117	D	D	D	g	D	D	D
4221	Paper & paper product whsle	12	68 327	6 704	1 202	124	12 497	6 419	6 914
42213	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
422130	Industrial & personal service paper whsle	8	63 088	5 986	1 063	102	11 165	6 192	6 665
4223	Apparel, piece goods, & notions whsle	11	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	69	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
422420	Packaged frozen food whsle	9	102 837	2 784	661	106	8 228	11 044	10 542
42246	Fish & seafood whsle.....	44	321 617	15 909	3 542	573	38 186	12 020	12 159
422460	Fish & seafood whsle.....	44	321 617	15 909	3 542	573	38 186	12 020	12 159
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle.....	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	4	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle.....	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle.....	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	9	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Portsmouth-Rochester, NH-ME PMSA									
42	Wholesale trade	399	3 070 121	189 315	44 649	5 009	394 334	323 793	280 515
421	Wholesale trade, durable goods	255	961 850	93 978	21 762	2 732	188 219	74 598	74 896
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	15	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4212204	Other home furnishings whsle ..	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	17	80 199	7 538	1 567	209	14 208	6 297	6 351
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	b	D	D	D
4213102	Lumber with yard whsle.....	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle ..	3	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	48	189 132	22 055	5 151	434	42 824	5 922	6 498
42143	Computer & computer peripheral equipment & software whsle	22	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	22	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	6	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	7 638	943	180	29	2 104	709	940
421450	Medical, dental, & hospital equipment & supplies whsle	11	7 638	943	180	29	2 104	709	940
4215	Metal & mineral (except petroleum) whsle	4	16 943	2 920	530	46	3 857	2 280	2 775
42151	Metal service centers & offices	4	16 943	2 920	530	46	3 857	2 280	2 775
421510	Metal service centers & offices	4	16 943	2 920	530	46	3 857	2 280	2 775
4215101	Ferrous metal service centers & sales offices	4	16 943	2 920	530	46	3 857	2 280	2 775
4216	Electrical goods whsle	40	306 377	20 217	5 156	615	40 946	7 063	8 226
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	23	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	23	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	8	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	e	D	D	D
42171	Hardware whsle	10	D	D	D	e	D	D	D
421710	Hardware whsle	10	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	58	100 917	15 982	3 409	416	29 000	9 392	10 928
42183	Industrial machinery & equipment whsle	31	58 128	10 131	2 031	224	17 610	4 995	5 601
421830	Industrial machinery & equipment whsle	31	58 128	10 131	2 031	224	17 610	4 995	5 601
4218303	General-purpose industrial machinery & equipment whsle	9	16 404	1 192	243	28	2 527	397	417
4218307	Other industrial machinery & equipment whsle	11	25 984	5 341	1 049	115	8 293	3 160	3 217
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
421850	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	38	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	134 801	6 088	1 392	250	25 688	30 640	25 790
421910	Sporting & recreational goods & supplies whsle	16	134 801	6 088	1 392	250	25 688	30 640	25 790
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	144	2 108 271	95 337	22 887	2 277	206 115	249 195	205 619
4221	Paper & paper product whsle	13	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	5	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	5	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	17	D	D	D	f	D	D	D
42234	Footwear whsle	8	D	D	D	f	D	D	D
422340	Footwear whsle	8	D	D	D	f	D	D	D
4224	Grocery & related products whsle	53	385 606	17 324	2 867	516	36 169	19 568	26 024
42242	Packaged frozen food whsle	7	163 887	2 343	343	32	5 124	10 563	11 855
422420	Packaged frozen food whsle	7	163 887	2 343	343	32	5 124	10 563	11 855
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	2	D	D	D	b	D	D	D
42245	Confectionery whsle	3	D	D	D	c	D	D	D
422450	Confectionery whsle	3	D	D	D	c	D	D	D
42246	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
422460	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
42249	Other grocery & related products whsle	17	37 259	4 429	961	158	10 692	1 504	1 692
422490	Other grocery & related products whsle	17	37 259	4 429	961	158	10 692	1 504	1 692
4224902	Bread & baked goods whsle	6	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	20	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	6	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	6	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
422810	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	12	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
	Merchant wholesalers	334	2 491 045	152 544	36 225	3 911	323 663	316 983	273 002
421	Wholesale trade, durable goods	213	640 945	69 711	16 134	1 889	141 123	69 181	68 706
4211	Motor vehicle & motor vehicle parts & supplies whsle	18	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	12	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4212204	Other home furnishings whsle . .	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	75 527	7 110	1 495	199	12 989	5 202	4 755
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	178 338	21 316	4 936	415	41 197	5 692	6 237
42143	Computer & computer peripheral equipment & software whsle	21	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	21	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	17	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	16 943	2 920	530	46	3 857	2 280	2 775
42151	Metal service centers & offices	4	16 943	2 920	530	46	3 857	2 280	2 775
421510	Metal service centers & offices . . .	4	16 943	2 920	530	46	3 857	2 280	2 775
4215101	Ferrous metal service centers & sales offices	4	16 943	2 920	530	46	3 857	2 280	2 775
4216	Electrical goods whsle	25	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	10	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	D	D	D	b	D	D	D
42171	Hardware whsle	8	D	D	D	b	D	D	D
421710	Hardware whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	52	85 487	15 163	3 212	406	27 612	9 392	10 928
42183	Industrial machinery & equipment whsle	26	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	26	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
421840	Industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
421850	Service establishment equipment & supplies whsle	4	13 748	2 250	562	79	4 240	579	1 381
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	35	134 771	7 310	1 650	305	27 464	31 599	26 839
42191	Sporting & recreational goods & supplies whsle	13	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	13	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

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BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA—Con.									
Portsmouth–Rochester, NH–ME PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	121	1 850 100	82 833	20 091	2 022	182 540	247 802	204 296
4221	Paper & paper product whsle	12	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	9	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	9	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	14	D	D	D	f	D	D	D
42234	Footwear whsle	7	D	D	D	f	D	D	D
422340	Footwear whsle	7	D	D	D	f	D	D	D
4224	Grocery & related products whsle	44	291 967	13 796	2 081	431	28 407	19 074	25 554
42242	Packaged frozen food whsle	6	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	c	D	D	D
422450	Confectionery whsle	2	D	D	D	c	D	D	D
42246	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
422460	Fish & seafood whsle	14	52 655	1 961	406	67	4 947	661	901
42249	Other grocery & related products whsle	12	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	18	407 278	32 627	7 464	993	62 198	6 037	6 790
4216	Electrical goods whsle	10	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Portsmouth-Rochester, NH-ME PMSA—Con.								
	Agents, brokers, and commission merchants	47	171 798	4 144	960	105	8 473	773	723
421	Wholesale trade, durable goods	32	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	15 430	819	197	10	1 388	—	—
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Worcester, MA-CT PMSA								
42	Wholesale trade	730	6 591 984	342 173	80 356	9 235	690 586	326 375	327 461
421	Wholesale trade, durable goods	539	4 997 287	236 428	55 099	5 814	481 301	207 741	213 046
4211	Motor vehicle & motor vehicle parts & supplies whsle	46	1 039 015	17 655	3 928	564	34 432	43 026	34 310
42111	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	10	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	22	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	D	D	D	c	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	17	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	c	D	D	D
421210	Furniture whsle	12	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	11	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	36	205 613	11 486	2 422	256	24 805	9 515	11 294
42131	Lumber, plywood, millwork, & wood panel whsle	22	184 806	9 584	1 797	178	21 408	7 995	9 607
421310	Lumber, plywood, millwork, & wood panel whsle	22	184 806	9 584	1 797	178	21 408	7 995	9 607
4213101	Lumber without yard whsle	5	109 627	4 838	836	65	8 645	3 910	5 242
4213102	Lumber with yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	75	1 432 775	66 428	15 101	1 252	140 087	23 604	25 481
42142	Office equipment whsle	10	D	D	D	e	D	D	D
421420	Office equipment whsle	10	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	29	1 113 363	29 787	6 791	458	61 814	8 113	8 005
421430	Computer & computer peripheral equipment & software whsle	29	1 113 363	29 787	6 791	458	61 814	8 113	8 005
4214301	Computer & peripheral equipment whsle	25	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	14	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	11	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	4	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	10	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	5	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	14	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	23	158 344	11 215	2 458	301	24 436	18 193	21 683
42151	Metal service centers & offices	22	D	D	D	e	D	D	D
421510	Metal service centers & offices	22	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	20	143 954	10 149	2 189	275	22 620	17 023	20 396
42151011	Ferrous metal service centers	15	104 534	9 379	2 026	255	21 209	17 023	20 396
42151012	Ferrous metal sales offices	5	39 420	770	163	20	1 411	—	—
4216	Electrical goods whsle	77	756 023	41 246	10 189	938	79 191	30 166	29 038
42161	Electrical apparatus & equip, wiring supp, & const material whsle	29	175 920	16 243	3 742	501	27 069	18 257	19 097
421610	Electrical apparatus & equip, wiring supp, & const material whsle	29	175 920	16 243	3 742	501	27 069	18 257	19 097
42162	Electrical appliance, television & radio set whsle	8	379 591	4 020	1 361	88	10 253	543	504
421620	Electrical appliance, television & radio set whsle	8	379 591	4 020	1 361	88	10 253	543	504
42169	Other electronic parts & equipment whsle	40	200 512	20 983	5 086	349	41 869	11 366	9 437
421690	Other electronic parts & equipment whsle	40	200 512	20 983	5 086	349	41 869	11 366	9 437
4216901	Communications equipment & supplies whsle	16	59 490	14 147	3 621	244	28 656	9 485	6 487
4216902	Electronic parts (excluding communications equipment) whsle	24	141 022	6 836	1 465	105	13 213	1 881	2 950
4217	Hardware, & plumbing & heating equipment & supplies whsle	37	D	D	D	e	D	D	D
42171	Hardware whsle	24	D	D	D	c	D	D	D
421710	Hardware whsle	24	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	167	987 807	59 800	14 140	1 546	116 724	52 172	58 573
42181	Construction & mining (except petroleum) machinery & equip whsle	14	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	90	264 716	26 418	6 444	679	51 074	17 850	17 932
421830	Industrial machinery & equipment whsle	90	264 716	26 418	6 444	679	51 074	17 850	17 932
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	18 589	1 663	428	43	3 151	760	826
42183021	Hydraulic & pneumatic pumps & motors whsle	5	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	28	71 765	7 162	1 602	185	13 146	4 897	5 411
4218304	Metalworking machinery & equipment whsle	19	79 482	6 415	1 361	122	12 618	6 444	6 071
4218305	Materials handling equipment whsle	9	20 539	3 122	791	88	5 692	1 191	1 060
4218307	Other industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle	34	587 286	15 047	3 836	395	30 423	12 450	12 913
421840	Industrial supplies whsle	34	587 286	15 047	3 836	395	30 423	12 450	12 913
4218402	Mechanical power transmission supplies whsle	5	13 198	1 175	288	35	2 099	1 477	1 447
4218404	Industrial containers & supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	24	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	24	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle . . .	8	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	61	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	11	D	D	D	c	D	D	D
42193	Recyclable material whsle	27	D	D	D	e	D	D	D
421930	Recyclable material whsle	27	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .	20	55 719	4 829	1 341	244	9 123	4 727	5 263
42199	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	191	1 594 697	105 745	25 257	3 421	209 285	118 634	114 415
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	13	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	6	218 876	23 787	5 919	831	45 634	48 138	50 210
42221	Drugs, & druggists' sundries whsle . .	6	218 876	23 787	5 919	831	45 634	48 138	50 210
422210	Drugs, & druggists' sundries whsle	6	218 876	23 787	5 919	831	45 634	48 138	50 210
4222101	General-line drugs whsle	3	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	13	42 093	4 185	957	143	8 496	4 191	5 547
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	57	621 788	30 653	7 123	934	63 091	13 822	15 209
42241	General-line grocery whsle	4	D	D	D	b	D	D	D
422410	General-line grocery whsle	4	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42245	Confectionery whsle	5	187 933	3 279	821	109	5 488	2 293	2 797
422450	Confectionery whsle	5	187 933	3 279	821	109	5 488	2 293	2 797
42248	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
422480	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
42249	Other grocery & related products whsle	30	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	8	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	43	243 801	14 387	3 818	476	26 150	22 894	11 983
42261	Plastics materials & basic forms & shapes whsle	27	175 480	10 120	2 831	339	17 135	16 584	5 320
422610	Plastics materials & basic forms & shapes whsle	27	175 480	10 120	2 831	339	17 135	16 584	5 320
42269	Other chemical & allied products whsle	16	68 321	4 267	987	137	9 015	6 310	6 663
422690	Other chemical & allied products whsle	16	68 321	4 267	987	137	9 015	6 310	6 663
4226901	Industrial gases (except LP) whsle	3	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	9	48 512	3 494	821	94	6 517	2 134	1 939
422710	Petroleum bulk stations & terminals	9	48 512	3 494	821	94	6 517	2 134	1 939
4227101	Petroleum bulk stations & terminals (except LP)	9	48 512	3 494	821	94	6 517	2 134	1 939
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	89 199	7 632	1 732	198	14 362	7 021	7 099
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	598	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	434	1 763 850	174 173	39 926	4 836	343 970	193 602	196 923
4211	Motor vehicle & motor vehicle parts & supplies whsle	43	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	9	75 313	6 477	1 393	203	9 994	18 742	20 231
421110	Automobile & other motor vehicle whsle	9	75 313	6 477	1 393	203	9 994	18 742	20 231
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	20	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	b	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	14	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	10	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	29	164 324	9 689	1 979	215	17 494	8 422	9 712
42131	Lumber, plywood, millwork, & wood panel whsle	17	152 940	8 171	1 423	145	14 779	7 460	8 600
421310	Lumber, plywood, millwork, & wood panel whsle	17	152 940	8 171	1 423	145	14 779	7 460	8 600
4213101	Lumber without yard whsle	5	109 627	4 838	836	65	8 645	3 910	5 242
4214	Professional & commercial equipment & supplies whsle	58	234 918	29 489	6 392	746	54 824	20 880	20 578
42142	Office equipment whsle	9	D	D	D	c	D	D	D
421420	Office equipment whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	20	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	7	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	7	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	12	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	16	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	49	404 542	30 051	7 290	764	59 615	26 345	25 081
42161	Electrical apparatus & equip, wiring supp, & const material whsle	17	96 801	12 674	3 010	434	21 651	14 848	15 583
421610	Electrical apparatus & equip, wiring supp, & const material whsle	17	96 801	12 674	3 010	434	21 651	14 848	15 583
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	27	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	27	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	9	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	18	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	33	D	D	D	e	D	D	D
42171	Hardware whsle	22	D	D	D	c	D	D	D
421710	Hardware whsle	22	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	137	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	69	179 875	21 667	5 355	594	43 337	17 183	17 288
421830	Industrial machinery & equipment whsle	69	179 875	21 667	5 355	594	43 337	17 183	17 288
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	24	51 551	6 352	1 423	169	11 559	4 872	5 408
4218304	Metalworking machinery & equipment whsle	15	54 544	4 828	1 008	93	10 085	5 835	5 469
4218305	Materials handling equipment whsle	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle	30	D	D	D	e	D	D	D
421840	Industrial supplies whsle	30	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	5	13 198	1 175	288	35	2 099	1 477	1 447
4218404	Industrial containers & supplies whsle	5	36 557	3 319	818	76	8 717	2 927	3 341
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	22	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	22	D	D	D	c	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	7	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	53	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	27	D	D	D	e	D	D	D
421930	Recyclable material whsle	27	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	6	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	20	55 719	4 829	1 341	244	9 123	4 727	5 263
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	164	D	D	D	h	D	D	D
4221	Paper & paper product whsle	21	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	6	218 876	23 787	5 919	831	45 634	48 138	50 210
42221	Drugs, & druggists' sundries whsle ...	6	218 876	23 787	5 919	831	45 634	48 138	50 210
422210	Drugs, & druggists' sundries whsle	6	218 876	23 787	5 919	831	45 634	48 138	50 210
4222101	General-line drugs whsle	3	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	12	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D

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BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.									
Worcester, MA-CT PMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	48	423 095	21 024	4 852	648	46 177	13 228	14 663
42241	General-line grocery whsle	4	D	D	D	b	D	D	D
422410	General-line grocery whsle	4	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	2	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	c	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
422480	Fresh fruit & vegetable whsle	9	31 517	2 850	683	126	5 663	687	655
42249	Other grocery & related products whsle	24	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	24	D	D	D	c	D	D	D
4224903	Soft drinks whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	34	122 643	12 426	2 676	311	22 680	7 107	7 449
42261	Plastics materials & basic forms & shapes whsle	22	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	22	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	28	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	52	3 128 115	60 954	15 562	1 196	136 072	30 747	21 454
421	Wholesale trade, durable goods	39	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	1 157 120	35 336	8 335	471	82 302	2 724	4 903
42143	Computer & computer peripheral equipment & software whsle	6	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	6	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	2	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	9	D	D	D	c	D	D	D

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	BOSTON-WORCESTER-LAWRENCE, MA-NH-ME-CT CMSA—Con.								
	Worcester, MA-CT PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	whsle	8	D	D	D	b	D	D	D
421830	Industrial machinery & equipment								
421830	whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment								
421830	whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218404	Industrial containers & supplies								
4218404	whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products								
422490	whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products								
422490	whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	117 045	1 844	1 126	163	3 198	15 787	4 534
42269	Other chemical & allied products								
422690	whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products								
422690	whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	80	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	66	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
4213	whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	40 737	1 603	374	35	2 961	—	—
42143	Computer & computer peripheral								
421430	equipment & software whsle	3	D	D	D	a	D	D	D
421430	Computer & computer peripheral								
4214302	equipment & software whsle	3	D	D	D	a	D	D	D
4214302	Computer software (packaged)								
4214302	whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	3	D	D	D	b	D	D	D
421440	Other commercial equipment								
4214401	whsle	3	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	19	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring								
421610	supp. & const material whsle	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip,								
421610	wiring supp. & const material								
421610	whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment								
421690	whsle	8	D	D	D	b	D	D	D
421690	Other electronic parts & equipment								
4216902	whsle	8	D	D	D	b	D	D	D
4216902	Electronic parts (excluding								
4216902	communications equipment)								
4216902	whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating								
42172	equipment & supplies whsle	3	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	22	D	D	D	b	D	D	D
421830	Industrial machinery & equipment								
421830	whsle	17	D	D	D	b	D	D	D
421830	Industrial machinery & equipment								
4218303	whsle	17	D	D	D	b	D	D	D
4218303	General-purpose industrial								
4218303	machinery & equipment whsle .	4	20 214	810	179	16	1 587	25	3
4219	Miscellaneous durable goods whsle ...	8	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products								
422490	whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products								
422490	whsle	3	D	D	D	b	D	D	D

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PITTSFIELD, MA MSA									
42	Wholesale trade	92	230 990	23 813	5 619	795	49 932	21 989	22 371
421	Wholesale trade, durable goods	61	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	78 664	7 028	1 844	158	14 168	10 118	10 189
42183	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
Merchant wholesalers		80	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	e	D	D	D
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D

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PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA									
42	Wholesale trade	1 767	8 453 452	707 525	161 759	21 000	1 416 131	689 751	720 249
421	Wholesale trade, durable goods	1 171	4 531 843	462 722	105 601	13 246	921 815	502 572	513 465
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	118	356 737	33 347	7 931	1 117	57 612	47 287	46 728
42111	Automobile & other motor vehicle whsle	32	212 443	13 436	3 005	397	23 431	24 181	23 266
421110	Automobile & other motor vehicle whsle	32	212 443	13 436	3 005	397	23 431	24 181	23 266
4211101	Automobile & motorcycle whsle	15	108 963	2 511	557	112	6 474	5 244	5 449
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	b	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	4	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	43 917	5 707	1 193	149	8 796	9 744	9 115
42112	Motor vehicle supplies & new parts whsle	39	105 599	11 400	3 134	416	20 586	18 922	19 083
421120	Motor vehicle supplies & new parts whsle	39	105 599	11 400	3 134	416	20 586	18 922	19 083
4211201	Motor vehicle supplies & new parts—warehouse distributors	16	49 949	5 985	1 430	263	11 433	11 235	11 053
4211202	Motor vehicle supplies & new parts—jobbers	21	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle.....	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	43	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	43	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	44	214 282	33 455	8 396	845	79 842	31 112	31 538
42121	Furniture whsle	14	D	D	D	c	D	D	D
421210	Furniture whsle	14	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	6	11 832	1 247	367	50	2 961	1 786	1 716
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	30	D	D	D	f	D	D	D
421220	Home furnishings whsle	30	D	D	D	f	D	D	D
4212201	Household china, glassware, & crockery whsle	6	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	8	24 942	2 142	469	123	5 107	3 765	4 120
4212203	Floor coverings whsle	10	93 934	12 824	3 392	275	25 921	13 478	14 133
4212204	Other home furnishings whsle	6	13 007	1 878	416	67	3 912	1 225	1 341
4213	Lumber & other construction materials whsle	52	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	c	D	D	D
4213101	Lumber without yard whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	12	31 983	3 141	674	85	5 015	3 164	3 095
42132	Brick, stone, & related construction materials whsle	11	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	11	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	4	29 926	2 240	512	53	4 977	3 483	3 582
42133	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
42139	Other construction materials whsle	16	D	D	D	c	D	D	D
421390	Other construction materials whsle	16	D	D	D	c	D	D	D
4213901	Flat glass & other construction glass whsle	7	D	D	D	b	D	D	D
4213902	Other construction materials whsle	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	158	846 749	103 317	21 697	2 597	169 519	61 158	61 202
42141	Photographic equipment & supplies whsle	8	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	8	D	D	D	c	D	D	D
42142	Office equipment whsle	35	106 657	21 242	4 972	645	33 721	9 013	9 787
421420	Office equipment whsle	35	106 657	21 242	4 972	645	33 721	9 013	9 787

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	46	284 545	32 733	4 661	479	43 251	7 097	7 164
421430	Computer & computer peripheral equipment & software whsle	46	284 545	32 733	4 661	479	43 251	7 097	7 164
4214301	Computer & peripheral equipment whsle	44	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	16	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	28	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	26	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	26	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	18	101 731	10 426	2 675	333	20 664	10 783	9 948
4214402	Store machines & equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	29	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	29	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	23	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle	6	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	50	D	D	D	f	D	D	D
42151	Metal service centers & offices	49	D	D	D	f	D	D	D
421510	Metal service centers & offices	49	D	D	D	f	D	D	D
4215101	Ferrous metal service centers & sales offices	24	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	19	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	5	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	25	D	D	D	e	D	D	D
42151021	Nonferrous metal service centers	21	196 700	10 270	2 460	283	20 939	31 218	28 957
4216	Electrical goods whsle	127	476 520	43 300	11 015	1 162	79 816	43 208	45 710
42161	Electrical apparatus & equip, wiring supp, & const material whsle	40	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	40	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	18	82 955	4 303	953	133	11 525	7 997	9 806
421620	Electrical appliance, television & radio set whsle	18	82 955	4 303	953	133	11 525	7 997	9 806
42169	Other electronic parts & equipment whsle	69	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	69	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	30	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	39	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	72	642 398	41 104	9 478	1 105	93 011	84 322	87 347
42171	Hardware whsle	39	D	D	D	f	D	D	D
421710	Hardware whsle	39	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	45 906	5 459	1 189	150	11 012	6 091	7 014
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	45 906	5 459	1 189	150	11 012	6 091	7 014
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	273	687 590	80 745	18 152	2 295	168 883	77 340	83 696
42181	Construction & mining (except petroleum) machinery & equip whsle	12	43 126	5 802	1 216	138	11 483	11 476	11 954
421810	Construction & mining (except petroleum) machinery & equip whsle	12	43 126	5 802	1 216	138	11 483	11 476	11 954
42183	Industrial machinery & equipment whsle	138	431 531	46 929	10 563	1 212	104 836	42 602	45 549
421830	Industrial machinery & equipment whsle	138	431 531	46 929	10 563	1 212	104 836	42 602	45 549
4218302	Hydraulic & pneumatic (fluid power) machinery & equipment whsle	13	29 493	4 035	1 086	125	7 979	2 957	3 526
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	10	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	40	96 923	12 294	2 516	289	25 164	8 277	8 990
4218304	Metalworking machinery & equipment whsle	21	40 029	3 868	882	119	9 670	6 750	7 155
4218305	Materials handling equipment whsle	16	56 456	9 424	1 921	285	20 804	5 462	5 921
4218307	Other industrial machinery & equipment whsle	40	197 582	15 819	3 808	355	38 572	18 580	19 408
42184	Industrial supplies whsle	73	133 336	19 222	4 304	604	34 554	15 886	18 050
421840	Industrial supplies whsle	73	133 336	19 222	4 304	604	34 554	15 886	18 050
4218402	Mechanical power transmission supplies whsle	8	23 277	2 581	613	70	4 547	2 581	2 647
4218403	Welding supplies whsle	9	8 682	1 258	304	37	2 628	886	817
4218404	Industrial containers & supplies whsle	14	30 957	5 233	1 230	203	7 181	3 178	3 604
4218405	Industrial valves & fittings (except fluid-power) whsle	8	18 984	2 846	535	73	4 426	1 994	2 238
4218406	Other industrial supplies whsle	25	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	37	57 709	7 227	1 727	272	14 511	6 027	5 961
421850	Service establishment equipment & supplies whsle	37	57 709	7 227	1 727	272	14 511	6 027	5 961
4218501	Beauty & barber shop equipment & supplies whsle	7	13 546	2 181	521	86	4 878	2 188	2 257
4218502	Custodial, janitors' equipment & supplies whsle	12	14 195	2 600	606	87	4 945	1 664	1 718
4218504	Other service establishment equipment & supplies whsle	16	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	277	D	D	D	h	D	D	D
42191	Sporting & recreational goods & supplies whsle	17	27 596	2 869	452	72	6 214	3 466	3 321
421910	Sporting & recreational goods & supplies whsle	17	27 596	2 869	452	72	6 214	3 466	3 321
42192	Toy & hobby goods & supplies whsle	13	24 880	5 030	1 160	93	8 440	3 080	3 662
421920	Toy & hobby goods & supplies whsle	13	24 880	5 030	1 160	93	8 440	3 080	3 662
42193	Recyclable material whsle	45	D	D	D	f	D	D	D
421930	Recyclable material whsle	45	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	10	81 484	6 751	1 532	198	22 421	2 860	3 021
42193011	Iron & steel scrap processors (using power processing equipment)	6	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	9	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	26	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	171	D	D	D	g	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	171	D	D	D	g	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	160	D	D	D	g	D	D	D
4219402	Precious metal (excluding ores) whsle	11	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	31	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	31	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	9	27 075	1 512	349	22	2 382	273	287
4219906	Other durable goods whsle	7	D	D	D	b	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	596	3 921 609	244 803	56 158	7 754	494 316	187 179	206 784
4221	Paper & paper product whsle	61	183 028	12 949	3 171	375	28 149	7 336	7 329
42211	Printing & writing paper whsle	13	45 990	3 722	911	98	6 528	3 632	3 248
422110	Printing & writing paper whsle	13	45 990	3 722	911	98	6 528	3 632	3 248
42212	Stationery & office supplies whsle ...	28	39 087	4 223	1 050	125	8 607	757	826
422120	Stationery & office supplies whsle .	28	39 087	4 223	1 050	125	8 607	757	826
42213	Industrial & personal service paper whsle	20	97 951	5 004	1 210	152	13 014	2 947	3 255
422130	Industrial & personal service paper whsle	20	97 951	5 004	1 210	152	13 014	2 947	3 255
4222	Drugs, & druggists' sundries whsle	22	308 838	10 525	2 655	286	22 176	6 442	7 227
42221	Drugs, & druggists' sundries whsle ..	22	308 838	10 525	2 655	286	22 176	6 442	7 227
422210	Drugs, & druggists' sundries whsle	22	308 838	10 525	2 655	286	22 176	6 442	7 227
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	16	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	56	327 978	22 843	4 743	772	42 374	19 923	23 850
42231	Piece goods, notions, & other dry goods whsle	25	85 133	8 515	1 408	266	16 629	9 856	11 168
422310	Piece goods, notions, & other dry goods whsle	25	85 133	8 515	1 408	266	16 629	9 856	11 168
4223101	Piece goods—jobbers	18	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	9	22 916	4 249	854	236	7 434	6 200	8 337
422320	Men's & boys' clothing & furnishings whsle	9	22 916	4 249	854	236	7 434	6 200	8 337
42233	Women's, children's, & infants' clothing & accessories whsle	17	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	17	D	D	D	c	D	D	D
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	214	1 257 652	85 045	19 207	3 122	171 880	50 561	58 075
42241	General-line grocery whsle	19	55 548	4 566	1 151	188	9 851	5 343	5 223
422410	General-line grocery whsle	19	55 548	4 566	1 151	188	9 851	5 343	5 223
4224103	Other general-line grocery whsle	17	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	21	187 008	8 184	1 631	184	14 673	10 721	10 802
422420	Packaged frozen food whsle	21	187 008	8 184	1 631	184	14 673	10 721	10 802
42243	Dairy products, (except dried or canned) whsle	9	53 311	5 811	1 384	209	13 629	640	963
422430	Dairy products, (except dried or canned) whsle	9	53 311	5 811	1 384	209	13 629	640	963
4224302	Dairy product (except raw milk) whsle	9	53 311	5 811	1 384	209	13 629	640	963
42245	Confectionery whsle	7	18 277	1 138	245	38	3 847	612	569
422450	Confectionery whsle	7	18 277	1 138	245	38	3 847	612	569
42246	Fish & seafood whsle	56	D	D	D	e	D	D	D
422460	Fish & seafood whsle	56	D	D	D	e	D	D	D
42247	Meat & meat product whsle	21	303 829	11 692	2 779	527	27 064	10 953	12 030
422470	Meat & meat product whsle	21	303 829	11 692	2 779	527	27 064	10 953	12 030
42248	Fresh fruit & vegetable whsle	32	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	32	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	47	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	47	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	12	107 307	6 079	1 456	279	11 361	1 036	1 271
4224903	Soft drinks whsle	9	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle .	16	78 850	7 302	1 483	252	13 832	3 611	4 280
4226	Chemical & allied products whsle	81	328 689	33 221	7 663	790	65 657	24 216	26 154
42261	Plastics materials & basic forms & shapes whsle	25	125 408	10 795	2 399	234	18 587	8 873	9 396
422610	Plastics materials & basic forms & shapes whsle	25	125 408	10 795	2 399	234	18 587	8 873	9 396
42269	Other chemical & allied products whsle	56	203 281	22 426	5 264	556	47 070	15 343	16 758
422690	Other chemical & allied products whsle	56	203 281	22 426	5 264	556	47 070	15 343	16 758
4226902	Other chemical & allied products whsle	53	D	D	D	f	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	29	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	18	850 290	14 636	3 633	340	35 447	27 361	29 599
422710	Petroleum bulk stations & terminals	18	850 290	14 636	3 633	340	35 447	27 361	29 599
4227101	Petroleum bulk stations & terminals (except LP)	18	850 290	14 636	3 633	340	35 447	27 361	29 599
42271011	Petroleum bulk stations (except LP)	12	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	11	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	15	D	D	D	f	D	D	D
42281	Beer & ale whsle	6	107 028	12 256	3 119	295	21 199	5 687	5 426
422810	Beer & ale whsle	6	107 028	12 256	3 119	295	21 199	5 687	5 426
42282	Wine & distilled alcoholic beverage whsle	9	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	9	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	9	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	109	D	D	D	g	D	D	D
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	10	40 465	4 399	988	181	8 365	1 499	1 791
422920	Book, periodical, & newspaper whsle	10	40 465	4 399	988	181	8 365	1 499	1 791
42293	Flower, nursery stock, & florists' supplies whsle	11	42 596	8 910	2 124	299	14 275	2 069	2 268
422930	Flower, nursery stock, & florists' supplies whsle	11	42 596	8 910	2 124	299	14 275	2 069	2 268
42294	Tobacco & tobacco product whsle ...	6	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	6	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	8	56 872	5 058	1 138	146	9 595	5 716	5 985
422950	Paint, varnish, & supplies whsle ..	8	56 872	5 058	1 138	146	9 595	5 716	5 985
4229501	Paint, varnish, & supplies whsle	8	56 872	5 058	1 138	146	9 595	5 716	5 985
42299	Other miscellaneous nondurable goods whsle	67	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	67	D	D	D	f	D	D	D
4229901	Art goods whsle	20	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	37	90 994	8 048	1 695	344	14 866	5 954	6 844
	Merchant wholesalers	1 536	5 493 528	548 052	125 896	17 559	1 109 237	567 861	591 138
421	Wholesale trade, durable goods	1 028	3 097 367	356 883	82 401	11 043	716 547	406 675	416 474
4211	Motor vehicle & motor vehicle parts & supplies whsle	115	322 714	32 359	7 688	1 061	55 541	46 821	46 248
42111	Automobile & other motor vehicle whsle	31	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	31	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle .	14	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	5	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	8	43 917	5 707	1 193	149	8 796	9 744	9 115
42112	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	37	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	20	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	43	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .	43	D	D	D	e	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	40	D	D	D	f	D	D	D
42121	Furniture whsle	12	D	D	D	b	D	D	D
421210	Furniture whsle	12	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	28	D	D	D	f	D	D	D
421220	Home furnishings whsle	28	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	8	24 942	2 142	469	123	5 107	3 765	4 120
4212203	Floor coverings whsle	10	93 934	12 824	3 392	275	25 921	13 478	14 133
4212204	Other home furnishings whsle	6	13 007	1 878	416	67	3 912	1 225	1 341
4213	Lumber & other construction materials whsle	46	169 190	14 416	3 004	384	31 821	13 263	15 701
42131	Lumber, plywood, millwork, & wood panel whsle	19	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	19	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	9	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	a	D	D	D
42139	Other construction materials whsle	14	D	D	D	c	D	D	D
421390	Other construction materials whsle	14	D	D	D	c	D	D	D
4213902	Other construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	135	476 271	66 717	15 725	2 033	120 540	54 874	55 074
42141	Photographic equipment & supplies whsle	8	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	8	D	D	D	c	D	D	D
42142	Office equipment whsle	32	D	D	D	f	D	D	D
421420	Office equipment whsle	32	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	39	92 924	9 448	2 090	235	17 605	6 555	6 682
421430	Computer & computer peripheral equipment & software whsle	39	92 924	9 448	2 090	235	17 605	6 555	6 682
4214301	Computer & peripheral equipment whsle	37	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	14	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	23	57 364	5 961	1 284	145	10 155	3 929	4 250
42144	Other commercial equipment whsle	24	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	24	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	16	D	D	D	e	D	D	D
4214402	Store machines & equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	21	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	21	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	16	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	45	D	D	D	f	D	D	D
42151	Metal service centers & offices	44	D	D	D	f	D	D	D
4215101	Metal service centers & offices	44	D	D	D	f	D	D	D
42151011	Ferrous metal service centers & sales offices	22	D	D	D	e	D	D	D
42151012	Ferrous metal service centers	19	D	D	D	e	D	D	D
4215102	Ferrous metal sales offices	3	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers & sales offices	22	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	19	D	D	D	c	D	D	D
4216	Electrical goods whsle	98	244 606	27 720	6 791	776	54 138	38 611	40 929
42161	Electrical apparatus & equip, wiring supp. & const material whsle	27	84 328	8 357	1 878	248	15 579	10 274	9 925
421610	Electrical apparatus & equip, wiring supp. & const material whsle	27	84 328	8 357	1 878	248	15 579	10 274	9 925
42162	Electrical appliance, television & radio set whsle	14	50 220	3 698	826	110	10 503	7 997	9 806
421620	Electrical appliance, television & radio set whsle	14	50 220	3 698	826	110	10 503	7 997	9 806
42169	Other electronic parts & equipment whsle	57	110 058	15 665	4 087	418	28 056	20 340	21 198
421690	Other electronic parts & equipment whsle	57	110 058	15 665	4 087	418	28 056	20 340	21 198
4216901	Communications equipment & supplies whsle	25	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	32	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	66	D	D	D	f	D	D	D
42171	Hardware whsle	35	D	D	D	e	D	D	D
421710	Hardware whsle	35	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	45 906	5 459	1 189	150	11 012	6 091	7 014
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	45 906	5 459	1 189	150	11 012	6 091	7 014
42173	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	9	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	236	595 221	73 289	16 388	2 096	153 041	73 345	79 539
42181	Construction & mining (except petroleum) machinery & equip whsle	12	43 126	5 802	1 216	138	11 483	11 476	11 954
421810	Construction & mining (except petroleum) machinery & equip whsle	12	43 126	5 802	1 216	138	11 483	11 476	11 954
42183	Industrial machinery & equipment whsle	114	391 444	43 135	9 673	1 125	98 641	41 391	44 347
421830	Industrial machinery & equipment whsle	114	391 444	43 135	9 673	1 125	98 641	41 391	44 347
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	31	75 157	10 774	2 191	254	22 834	7 716	8 455
4218304	Metalworking machinery & equipment whsle	19	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	14	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	33	189 338	14 405	3 455	332	36 275	17 934	18 746
42184	Industrial supplies whsle	62	108 887	16 479	3 648	512	26 739	13 423	15 277
421840	Industrial supplies whsle	62	108 887	16 479	3 648	512	26 739	13 423	15 277
4218402	Mechanical power transmission supplies whsle	8	23 277	2 581	613	70	4 547	2 581	2 647
4218404	Industrial containers & supplies whsle	11	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	7	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	23	D	D	D	c	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	36	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	36	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	7	13 546	2 181	521	86	4 878	2 188	2 257
4218502	Custodial, janitors' equipment & supplies whsle	12	14 195	2 600	606	87	4 945	1 664	1 718
4218504	Other service establishment equipment & supplies whsle	15	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	247	661 582	79 632	17 992	2 819	170 169	96 540	94 651
42191	Sporting & recreational goods & supplies whsle	14	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	14	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	11	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	11	D	D	D	b	D	D	D
42193	Recyclable material whsle	45	D	D	D	f	D	D	D
421930	Recyclable material whsle	45	D	D	D	f	D	D	D
4219301	Iron & steel scrap processors & dealers	10	81 484	6 751	1 532	198	22 421	2 860	3 021
42193011	Iron & steel scrap processors (using power processing equipment)	6	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	9	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	26	D	D	D	e	D	D	D
42194	Jewelry/watch/silverware/precious stone & precious metal whsle	150	387 098	50 923	11 917	1 856	98 443	76 075	71 760
421940	Jewelry/watch/silverware/precious stone & precious metal whsle	150	387 098	50 923	11 917	1 856	98 443	76 075	71 760
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	140	D	D	D	g	D	D	D
42199	Other miscellaneous durable goods whsle	27	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	27	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	4 053	875	214	38	2 107	371	393
4219906	Other durable goods whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	508	2 396 161	191 169	43 495	6 516	392 690	161 186	174 664
4221	Paper & paper product whsle	45	84 329	8 887	2 207	302	20 530	7 089	7 030
42211	Printing & writing paper whsle	11	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	11	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	20	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	20	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	14	27 116	3 330	828	126	9 733	2 700	2 956
422130	Industrial & personal service paper whsle	14	27 116	3 330	828	126	9 733	2 700	2 956
4222	Drugs, & druggists' sundries whsle	16	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	16	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	16	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	47	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	22	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	22	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	16	D	D	D	c	D	D	D
4223102	Notions & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	9	22 916	4 249	854	236	7 434	6 200	8 337
422320	Men's & boys' clothing & furnishings whsle	9	22 916	4 249	854	236	7 434	6 200	8 337
42233	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	c	D	D	D

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PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	194	1 009 237	62 620	14 382	2 459	136 383	47 305	54 251
42241	General-line grocery whsle	17	D	D	D	c	D	D	D
422410	General-line grocery whsle	17	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	15	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	20	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	20	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	c	D	D	D
42246	Fish & seafood whsle	54	D	D	D	e	D	D	D
422460	Fish & seafood whsle	54	D	D	D	e	D	D	D
42247	Meat & meat product whsle	18	D	D	D	e	D	D	D
422470	Meat & meat product whsle	18	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	31	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	31	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	39	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	39	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle	16	78 850	7 302	1 483	252	13 832	3 611	4 280
4226	Chemical & allied products whsle	68	D	D	D	f	D	D	D
42261	Plastics materials & basic forms & shapes whsle	22	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	22	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	46	D	D	D	f	D	D	D
422690	Other chemical & allied products whsle	46	D	D	D	f	D	D	D
4226902	Other chemical & allied products whsle	43	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	22	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	12	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	12	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	10	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	14	D	D	D	f	D	D	D
42281	Beer & ale whsle	6	107 028	12 256	3 119	295	21 199	5 687	5 426
422810	Beer & ale whsle	6	107 028	12 256	3 119	295	21 199	5 687	5 426
42282	Wine & distilled alcoholic beverage whsle	8	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	8	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	8	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	93	237 251	30 904	7 098	1 228	60 018	22 855	25 333
42291	Farm supplies whsle	7	D	D	D	b	D	D	D
422910	Farm supplies whsle	7	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	4	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	11	42 596	8 910	2 124	299	14 275	2 069	2 268
422930	Flower, nursery stock, & florists' supplies whsle	11	42 596	8 910	2 124	299	14 275	2 069	2 268
42295	Paint, varnish, & supplies whsle	6	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	57	D	D	D	f	D	D	D
422990	Other miscellaneous nondurable goods whsle	57	D	D	D	f	D	D	D
4229901	Art goods whsle	18	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	32	D	D	D	e	D	D	D

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	PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.								
	Manufacturers' sales branches and sales offices . . .	79	1 862 443	123 438	27 524	2 604	246 397	120 820	128 007
421	Wholesale trade, durable goods	38	966 043	86 616	19 010	1 748	173 948	95 200	96 258
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	219 880	29 525	4 365	397	39 461	5 704	5 609
42145	Medical, dental, & hospital equipment & supplies whsle	4	139 178	10 139	2 547	240	18 771	5 401	5 276
421450	Medical, dental, & hospital equipment & supplies whsle	4	139 178	10 139	2 547	240	18 771	5 401	5 276
4216	Electrical goods whsle	9	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	f	D	D	D
42171	Hardware whsle	1	D	D	D	f	D	D	D
421710	Hardware whsle	1	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	41	896 400	36 822	8 514	856	72 449	25 620	31 749
4221	Paper & paper product whsle	9	40 527	2 480	605	47	4 588	213	278
4224	Grocery & related products whsle	7	145 382	19 090	4 048	506	30 453	3 252	3 820
42249	Other grocery & related products whsle	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	6	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	152	1 097 481	36 035	8 339	837	60 497	1 070	1 104
421	Wholesale trade, durable goods	105	468 433	19 223	4 190	455	31 320	697	733
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	150 598	7 075	1 607	167	9 518	580	519
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	4	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	20	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	26 192	780	187	13	1 308	—	—
4218	Machinery, equipment, & supplies whsle	26	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	20	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	20	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	7	D	D	D	a	D	D	D

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PROVIDENCE-FALL RIVER-WARWICK, RI-MA MSA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	28	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	20	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	20	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	19	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	47	629 048	16 812	4 149	382	29 177	373	371
4221	Paper & paper product whsle	7	58 172	1 582	359	26	3 031	34	21
42213	Industrial & personal service paper whsle	4	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle ...	4	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	4	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, & toiletries whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
422340	Footwear whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	13	103 033	3 335	777	157	5 044	4	4
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
422610	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	10	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	10	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle .	5	D	D	D	a	D	D	D
SPRINGFIELD, MA MSA									
42	Wholesale trade	673	6 247 315	342 289	78 948	9 554	684 423	409 321	416 303
421	Wholesale trade, durable goods	430	2 177 642	182 392	41 876	4 540	328 019	179 592	167 779
4211	Motor vehicle & motor vehicle parts & supplies whsle	48	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	18	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	18	D	D	D	e	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	17	6 387	1 426	326	76	2 827	1 009	1 015
421140	Motor vehicle parts, (used) whsle .	17	6 387	1 426	326	76	2 827	1 009	1 015
4212	Furniture & home furnishings whsle ...	20	D	D	D	c	D	D	D
42121	Furniture whsle	9	D	D	D	b	D	D	D
421210	Furniture whsle	9	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	11	D	D	D	b	D	D	D
421220	Home furnishings whsle	11	D	D	D	b	D	D	D

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42	SPRINGFIELD, MA MSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	27	248 342	17 373	4 156	505	37 484	18 595	18 221
42131	Lumber, plywood, millwork, & wood panel whsle	15	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	15	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	59	334 018	23 268	5 483	633	42 442	26 036	27 110
42141	Photographic equipment & supplies whsle	4	16 079	1 770	417	38	3 458	1 649	1 430
421410	Photographic equipment & supplies whsle	4	16 079	1 770	417	38	3 458	1 649	1 430
42142	Office equipment whsle	19	35 232	5 124	1 152	183	8 562	4 190	4 738
421420	Office equipment whsle	19	35 232	5 124	1 152	183	8 562	4 190	4 738
42143	Computer & computer peripheral equipment & software whsle	17	101 228	9 333	2 358	199	16 290	5 097	5 340
421430	Computer & computer peripheral equipment & software whsle	17	101 228	9 333	2 358	199	16 290	5 097	5 340
4214301	Computer & peripheral equipment whsle	12	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	10	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	16	108 989	8 042	2 025	228	16 770	13 550	15 850
42151	Metal service centers & offices	16	108 989	8 042	2 025	228	16 770	13 550	15 850
421510	Metal service centers & offices	16	108 989	8 042	2 025	228	16 770	13 550	15 850
4215101	Ferrous metal service centers & sales offices	11	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	10	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	40	110 567	17 525	3 831	519	29 007	14 189	14 201
42161	Electrical apparatus & equip, wiring supp, & const material whsle	14	61 979	6 924	1 709	251	12 164	10 993	10 456
421610	Electrical apparatus & equip, wiring supp, & const material whsle	14	61 979	6 924	1 709	251	12 164	10 993	10 456
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	11	16 128	2 670	664	55	4 084	327	414
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	38	624 522	42 455	8 946	421	59 516	10 722	11 028
42171	Hardware whsle	18	D	D	D	e	D	D	D
421710	Hardware whsle	18	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D

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42	SPRINGFIELD, MA MSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	115	312 985	41 519	9 444	1 022	74 093	41 038	48 059
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	15 973	1 556	309	54	3 021	4 612	4 861
421820	Farm & garden machinery & equipment whsle	7	15 973	1 556	309	54	3 021	4 612	4 861
42183	Industrial machinery & equipment whsle	63	183 449	26 343	5 960	592	46 845	20 422	22 459
421830	Industrial machinery & equipment whsle	63	183 449	26 343	5 960	592	46 845	20 422	22 459
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	21	33 138	5 748	1 286	128	10 263	3 463	3 586
4218304	Metalworking machinery & equipment whsle	13	65 456	6 438	1 380	102	12 161	5 331	6 502
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	26	66 366	8 262	1 861	224	14 851	7 297	8 103
421840	Industrial supplies whsle	26	66 366	8 262	1 861	224	14 851	7 297	8 103
4218402	Mechanical power transmission supplies whsle	11	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	8	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	67	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	12	68 621	3 376	743	79	6 852	11 346	9 363
421910	Sporting & recreational goods & supplies whsle	12	68 621	3 376	743	79	6 852	11 346	9 363
42193	Recyclable material whsle	28	D	D	D	c	D	D	D
421930	Recyclable material whsle	28	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	11	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	4	13 070	861	135	19	2 309	227	233
4219303	Other recyclable material whsle .	13	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	18	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	18	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	6	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	243	4 069 673	159 897	37 072	5 014	356 404	229 729	248 524
4221	Paper & paper product whsle	37	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	13	214 004	6 803	1 644	129	12 453	686	729
422120	Stationery & office supplies whsle .	13	214 004	6 803	1 644	129	12 453	686	729
42213	Industrial & personal service paper whsle	18	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	18	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ...	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
4222101	General-line drugs whsle	6	D	D	D	c	D	D	D

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	SPRINGFIELD, MA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	11	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
422340	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	70	2 197 893	64 065	15 420	2 253	148 502	91 983	94 302
42241	General-line grocery whsle	9	100 435	6 235	1 317	191	12 192	6 796	6 971
422410	General-line grocery whsle	9	100 435	6 235	1 317	191	12 192	6 796	6 971
4224103	Other general-line grocery whsle	9	100 435	6 235	1 317	191	12 192	6 796	6 971
42242	Packaged frozen food whsle	3	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	c	D	D	D
42245	Confectionery whsle	6	D	D	D	c	D	D	D
422450	Confectionery whsle	6	D	D	D	c	D	D	D
42247	Meat & meat product whsle	4	D	D	D	f	D	D	D
422470	Meat & meat product whsle	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	26	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	26	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	38	265 129	23 536	5 609	648	47 721	18 701	20 597
42261	Plastics materials & basic forms & shapes whsle	16	126 461	10 154	2 430	342	21 224	11 558	12 641
422610	Plastics materials & basic forms & shapes whsle	16	126 461	10 154	2 430	342	21 224	11 558	12 641
42269	Other chemical & allied products whsle	22	138 668	13 382	3 179	306	26 497	7 143	7 956
422690	Other chemical & allied products whsle	22	138 668	13 382	3 179	306	26 497	7 143	7 956
4226902	Other chemical & allied products whsle	21	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	13	D	D	D	e	D	D	D
42281	Beer & ale whsle	6	D	D	D	c	D	D	D
422810	Beer & ale whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	54	D	D	D	f	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	14	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	14	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	11	D	D	D	c	D	D	D

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SPRINGFIELD, MA MSA—Con.									
	Merchant wholesalers	585	4 860 255	273 014	63 039	8 548	570 311	385 423	388 445
421	Wholesale trade, durable goods	377	1 357 551	134 977	31 252	4 058	257 630	170 513	156 875
4211	Motor vehicle & motor vehicle parts & supplies whsle	44	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	16	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	16	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	17	6 387	1 426	326	76	2 827	1 009	1 015
421140	Motor vehicle parts, (used) whsle .	17	6 387	1 426	326	76	2 827	1 009	1 015
4212	Furniture & home furnishings whsle ...	19	D	D	D	c	D	D	D
42121	Furniture whsle	8	D	D	D	b	D	D	D
421210	Furniture whsle	8	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	11	D	D	D	b	D	D	D
421220	Home furnishings whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	26	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	15	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	15	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	53	D	D	D	f	D	D	D
42142	Office equipment whsle	19	35 232	5 124	1 152	183	8 562	4 190	4 738
421420	Office equipment whsle	19	35 232	5 124	1 152	183	8 562	4 190	4 738
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	13	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	c	D	D	D
42151	Metal service centers & offices	12	D	D	D	c	D	D	D
421510	Metal service centers & offices ...	12	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	33	93 081	14 700	3 106	465	24 667	12 331	12 268
42161	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	12	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D

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SPRINGFIELD, MA MSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	101	276 805	39 612	9 018	980	70 056	40 166	46 926
42181	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	11	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	7	15 973	1 556	309	54	3 021	4 612	4 861
421820	Farm & garden machinery & equipment whsle	7	15 973	1 556	309	54	3 021	4 612	4 861
42183	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	10	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	59	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	27	D	D	D	c	D	D	D
421930	Recyclable material whsle	27	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	11	D	D	D	b	D	D	D
4219302	Recyclable paper & paperboard whsle	4	13 070	861	135	19	2 309	227	233
4219303	Other recyclable material whsle	12	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	5	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	208	3 502 704	138 037	31 787	4 490	312 681	214 910	231 570
4221	Paper & paper product whsle	29	100 217	12 407	3 003	420	21 732	8 899	9 020
42212	Stationery & office supplies whsle	8	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	16	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	16	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	c	D	D	D
4222101	General-line drugs whsle	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	10	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
422340	Footwear whsle	2	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
SPRINGFIELD, MA MSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	62	D	D	D	g	D	D	D
42241	General-line grocery whsle	9	100 435	6 235	1 317	191	12 192	6 796	6 971
422410	General-line grocery whsle	9	100 435	6 235	1 317	191	12 192	6 796	6 971
4224103	Other general-line grocery whsle	9	100 435	6 235	1 317	191	12 192	6 796	6 971
42242	Packaged frozen food whsle	3	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	c	D	D	D
42247	Meat & meat product whsle	4	D	D	D	f	D	D	D
422470	Meat & meat product whsle	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	20	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	20	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	29	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	18	D	D	D	e	D	D	D
422690	Other chemical & allied products whsle	18	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	119 102	7 372	1 257	147	23 328	6 642	6 849
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	13	D	D	D	e	D	D	D
42281	Beer & ale whsle	6	D	D	D	c	D	D	D
422810	Beer & ale whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	47	D	D	D	f	D	D	D
42291	Farm supplies whsle	2	D	D	D	b	D	D	D
422910	Farm supplies whsle	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	2	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	13	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	13	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .		35	1 236 297	64 054	14 796	872	102 161	23 001	26 739
421	Wholesale trade, durable goods	18	739 566	43 756	9 772	393	62 888	8 186	9 785
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	1	D	D	D	c	D	D	D
421710	Hardware whsle	1	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
SPRINGFIELD, MA MSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	17	496 731	20 298	5 024	479	39 273	14 815	16 954
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		53	150 763	5 221	1 113	134	11 951	897	1 119
421	Wholesale trade, durable goods	35	80 525	3 659	852	89	7 501	893	1 119
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	70 238	1 562	261	45	4 450	4	—
4221	Paper & paper product whsle	5	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle . . .	3	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle . . .	3	D	D	D	a	D	D	D
AREA OUTSIDE MASSACHUSETTS METROPOLITAN AREAS									
42	Wholesale trade	250	598 101	52 658	11 692	1 597	109 872	31 400	34 549
421	Wholesale trade, durable goods	138	229 388	23 806	5 746	776	49 571	21 134	23 743
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	17 689	2 149	519	90	4 589	3 167	3 524
4212	Furniture & home furnishings whsle . . .	12	11 878	1 225	371	41	2 881	1 337	1 476
4213	Lumber & other construction materials whsle	10	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	a	D	D	D
42151	Metal service centers & offices	6	D	D	D	a	D	D	D
421510	Metal service centers & offices	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	30	72 008	8 717	2 171	224	16 116	7 717	8 819
42183	Industrial machinery & equipment whsle	18	60 129	7 056	1 798	162	12 603	5 389	6 124
421830	Industrial machinery & equipment whsle	18	60 129	7 056	1 798	162	12 603	5 389	6 124
4218303	General-purpose industrial machinery & equipment whsle	9	20 561	3 030	901	66	6 100	3 656	3 058
4218307	Other industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	28	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	29 381	2 662	582	97	6 997	1 664	1 683
421930	Recyclable material whsle	7	29 381	2 662	582	97	6 997	1 664	1 683
4219301	Iron & steel scrap processors & dealers	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MASSACHUSETTS METROPOLITAN AREAS—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	112	368 713	28 852	5 946	821	60 301	10 266	10 806
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	54	121 593	12 650	2 479	368	27 055	3 923	3 594
42246	Fish & seafood whsle	16	D	D	D	b	D	D	D
422460	Fish & seafood whsle	16	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	22	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	22	D	D	D	c	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	20	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	218	421 097	41 072	9 210	1 336	87 284	29 791	33 174
421	Wholesale trade, durable goods	120	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	17 689	2 149	519	90	4 589	3 167	3 524
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	15	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	20 561	3 030	901	66	6 100	3 656	3 058
4218307	Other industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	24	D	D	D	c	D	D	D
42193	Recyclable material whsle	7	29 381	2 662	582	97	6 997	1 664	1 683
421930	Recyclable material whsle	7	29 381	2 662	582	97	6 997	1 664	1 683
4219301	Iron & steel scrap processors & dealers	5	D	D	D	b	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	98	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	47	D	D	D	c	D	D	D
42246	Fish & seafood whsle	15	D	D	D	b	D	D	D
422460	Fish & seafood whsle	15	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	18	D	D	D	b	D	D	D

Table 3. **Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AREA OUTSIDE MASSACHUSETTS METROPOLITAN AREAS—Con.									
	Manufacturers' sales branches and sales offices . . .	6	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	26	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BARNSTABLE–YARMOUTH, MA MSA									
42	Wholesale trade	7.2	8.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	7.8	13.2	–	–	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	–	–	–	–
4212	Furniture & home furnishings whsle	D	D	D	D	–	–	–	–
4213	Lumber & other construction materials whsle	D	D	D	D	–	–	–	–
4214	Professional & commercial equipment & supplies whsle	15.4	.9	D	D	–	–	–	–
4215	Metal & mineral (except petroleum) whsle	–	.3	D	D	–	–	–	–
42151	Metal service centers & offices	–	.3	D	D	–	–	–	–
421510	Metal service centers & offices	–	.3	D	D	–	–	–	–
4215101	Ferrous metal service centers & sales offices	D	D	D	D	–	–	–	–
42151011	Ferrous metal service centers	D	D	–	–	–	–	–	–
4216	Electrical goods whsle	D	D	D	D	–	–	–	–
42169	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
421690	Other electronic parts & equipment whsle	D	D	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	.1	7.6	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle	D	D	D	D	–	–	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	–	–	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	–	–	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	–	–	–	–
4224	Grocery & related products whsle	D	D	D	D	–	–	–	–
42246	Fish & seafood whsle	16.5	16.3	16.5	16.3	–	–	–	–
422460	Fish & seafood whsle	16.5	16.3	16.5	16.3	–	–	–	–
42249	Other grocery & related products whsle	D	D	D	D	–	–	–	–
422490	Other grocery & related products whsle	D	D	D	D	–	–	–	–
4224903	Soft drinks whsle	D	D	D	D	–	–	–	–
4226	Chemical & allied products whsle	D	D	–	–	–	–	–	–
42269	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
422690	Other chemical & allied products whsle	D	D	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle	D	D	D	D	–	–	–	–
42271	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals	D	D	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	–	–	–	–
BOSTON–WORCESTER–LAWRENCE, MA–NH–ME–CT CMSA									
42	Wholesale trade	5.3	3.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.7	.3	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.7	.3	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	–	–	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	D	D	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	–	–	–	–
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	–	–	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	D	D	–	–	–	–	–	–
42113	Tire & tube whsle	D	D	D	D	–	–	–	–
421130	Tire & tube whsle	D	D	D	D	–	–	–	–
42114	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–
421140	Motor vehicle parts, (used) whsle	D	D	D	D	–	–	–	–

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	.1	.5
4212102	Office & business furniture whsle	D	D	D	D	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	D	D	D	D
421220	Home furnishings whsle	D	D	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1.2	5.4	D	D	D	D	D	D
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	D	D	D	D
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	D	D	D	D	—	—
42133	Roofing, siding, & insulation material whsle ....	.4	1.7	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle ..	.4	1.7	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle .....	.4	1.7	D	D	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	D	D	D	D
421410	Photographic equipment & supplies whsle ...	D	D	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	D	D	D	D
421420	Office equipment whsle	D	D	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	D	D
4214302	Computer software (packaged) whsle	D	D	D	D	D	D	D	D
42144	Other commercial equipment whsle	D	D	20.8	1.9	—	—	D	D
421440	Other commercial equipment whsle	D	D	20.8	1.9	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whsle	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	6.8	15.4	D	D	.2	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	6.8	15.4	D	D	.2	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	D	D	.2	—
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	D	D
421460	Ophthalmic goods whsle	D	D	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	D	D	32.9	2.7
421490	Other professional equipment & supplies whsle	D	D	D	D	D	D	32.9	2.7
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	D	D	32.9	2.7

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
42	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	3.1	3.1	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151011	Ferrous metal service centers	3.2	2.9	D	D	D	D	D	D
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	D	D
42151021	Nonferrous metal service centers	D	D	D	D	—	—	D	D
42151022	Nonferrous metal sales offices	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	—	5.5	.1	1.1
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	5.1	—	.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	5.1	—	.8
42162	Electrical appliance, television & radio set whsle	1.6	8.2	D	D	D	D	D	D
421620	Electrical appliance, television & radio set whsle	1.6	8.2	D	D	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	.2	—
42171	Hardware whsle	D	D	D	D	D	D	D	D
421710	Hardware whsle	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	2.3	3.1	D	D	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	6.0	2.7	8.4	3.3	—	2.0	1.2	.3
42184	Industrial supplies whsle	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle	D	D	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	D	D
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	D	D	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	D	D	D	D
4218406	Other industrial supplies whsle	D	D	D	D	D	D	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	55.6	5.2	—	—	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	6.0	4.3	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	D	D
42192	Toy & hobby goods & supplies whsle	2.6	4.9	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whsle	2.6	4.9	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	D	D
421930	Recyclable material whsle	D	D	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	11.0	18.0	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	16.4	1.6	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	2.9	2.7	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	2.9	2.7	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—
42199042	Pre-recorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	.1	1.0
4221	Paper & paper product whsle	D	D	D	D	—	21.8	D	D
42211	Printing & writing paper whsle .....	.2	14.8	D	D	D	D	—	—
422110	Printing & writing paper whsle .....	.2	14.8	D	D	D	D	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	10.1	D	D
422120	Stationery & office supplies whsle	D	D	D	D	—	10.1	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	1.2	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	1.2	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
42	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	.1	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	D	D
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	2.8	2.2	D	D	D	D	D	D
422340	Footwear whsle	2.8	2.2	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	10.4	3.8	—	.5	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	D	D
422410	General-line grocery whsle	D	D	D	D	—	—	D	D
4224103	Other general-line grocery whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	D	D
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	D	D
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
422440	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
4224401	Live poultry whsle	D	—	—	—	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	D	D
42245	Confectionery whsle	D	D	D	D	D	D	D	D
422450	Confectionery whsle	D	D	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	D	D	—	—
422460	Fish & seafood whsle	D	D	D	D	D	D	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	3.6	1.2	14.6	3.8	—	.5	.2	.1
422490	Other grocery & related products whsle	3.6	1.2	14.6	3.8	—	.5	.2	.1
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	D	D	—	—	D	D
4224903	Soft drinks whsle	D	D	D	D	—	—	D	D
4224904	Canned goods whsle	D	D	D	D	—	—	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	—	—	D	D
4224906	Other grocery specialties whsle	D	D	1.2	5.7	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	—	11.2	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	8.4	18.7	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	D	D	D	D
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	D	D
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	D	D	D	D
422910	Farm supplies whsle	D	D	D	D	D	D	D	D
4229101	Farm supplies—farm dealers	D	D	D	D	D	D	D	D
4229102	Farm supplies—whsle distributors	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	12.6	9.5	—	—	D	D
422930	Flower, nursery stock, & florists' supplies whsle	D	D	12.6	9.5	—	—	D	D
42294	Tobacco & tobacco product whsle .....	.3	1.4	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle .....	.3	1.4	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	2.3	.8	D	D	D	D	D	D
	Boston, MA—NH PMSA								
42	Wholesale trade	5.7	3.6	11.0	5.4	—	2.4	.2	.8
421	Wholesale trade, durable goods	3.0	4.1	6.2	6.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.3	.6	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.5	.1	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle .....	.5	.1	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	2.9	5.3	5.7	9.6	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	2.9	5.3	5.7	9.6	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	3.5	5.0	D	D	D	D	D	D
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	4.0	3.2	D	D	D	D	D	D
42121	Furniture whsle	1.7	3.7	D	D	D	D	D	D
421210	Furniture whsle	1.7	3.7	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	3.7	1.4	D	D	—	—	D	D
4212102	Office & business furniture whsle .....	.9	4.6	D	D	D	D	D	D
42122	Home furnishings whsle	6.6	2.7	D	D	D	D	D	D
421220	Home furnishings whsle	6.6	2.7	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	12.7	.4	D	D	—	—	—	—
4212202	Linen, domestics, draperies, & curtains whsle	1.2	5.6	D	D	D	D	D	D
4212203	Floor coverings whsle	9.1	.2	D	D	—	—	—	—
4212204	Other home furnishings whsle	10.1	.5	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	8.6	8.9	11.1	11.5	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6.9	12.5	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6.9	12.5	D	D	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	2.3	9.7	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whsle	11.9	.8	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle	11.9	.8	D	D	D	D	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	25.7	1.6	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	47.5	—	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle .....	.7	.7	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42133	Roofing, siding, & insulation material whsle	—	2.1	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle	—	2.1	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	—	2.1	D	D	—	—	D	D
42139	Other construction materials whsle	24.4	7.0	D	D	—	—	—	—
421390	Other construction materials whsle	24.4	7.0	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.3	6.0	5.1	8.1	—	2.9	2.5	.9
42141	Photographic equipment & supplies whsle . . . . .	.2	4.1	D	D	D	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	.2	4.1	D	D	D	D	D	D
42142	Office equipment whsle	1.6	8.2	3.0	7.2	D	D	D	D
421420	Office equipment whsle	1.6	8.2	3.0	7.2	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3.4	5.7	4.9	7.1	—	3.1	.1	1.6
421430	Computer & computer peripheral equipment & software whsle	3.4	5.7	4.9	7.1	—	3.1	.1	1.6
4214301	Computer & peripheral equipment whsle	3.6	5.8	5.1	6.9	D	D	D	D
42143011	Computers & peripheral equipment for resale	5.2	4.8	6.8	4.9	D	D	D	D
42143012	Computers & peripheral equipment for end use	1.9	6.8	3.0	9.5	D	D	D	D
4214302	Computer software (packaged) whsle	1.8	5.7	2.8	8.5	D	D	D	D
42144	Other commercial equipment whsle	15.5	1.7	D	D	—	—	D	D
421440	Other commercial equipment whsle	15.5	1.7	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	21.4	2.0	D	D	—	—	D	D
4214402	Store machines & equipment whsle	4.1	1.0	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3.9	8.7	7.2	15.8	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3.9	8.7	7.2	15.8	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4.0	8.8	7.7	16.5	D	D	D	D
4214502	Dental equipment & supplies whsle	1.2	7.1	1.2	7.1	—	—	—	—
42146	Ophthalmic goods whsle	9.3	3.2	D	D	—	—	D	D
421460	Ophthalmic goods whsle	9.3	3.2	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	3.1	2.9	D	D	D	D	D	D
421490	Other professional equipment & supplies whsle	3.1	2.9	D	D	D	D	D	D
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	D	D	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	2.9	1.0	D	D	D	D
421510	Metal service centers & offices	D	D	2.9	1.0	D	D	D	D
4215101	Ferrous metal service centers & sales offices	3.1	1.9	D	D	—	—	D	D
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers . . . . .	.2	1.4	D	D	—	—	—	—
42151022	Nonferrous metal sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	1.5	6.6	3.4	11.2	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4.7	6.4	10.5	12.6	—	2.6	—	.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4.7	6.4	10.5	12.6	—	2.6	—	.8
42162	Electrical appliance, television & radio set whsle	1.3	9.3	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle	1.3	9.3	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle . . . . .	.8	6.3	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	.8	6.3	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	2.2	8.4	6.9	12.1	D	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	.5	5.7	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	10.1	1.6	24.9	3.5	D	D	D	D
42171	Hardware whsle	11.0	1.6	35.4	4.2	D	D	D	D
421710	Hardware whsle	11.0	1.6	35.4	4.2	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5.9	1.3	13.1	2.9	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5.9	1.3	13.1	2.9	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.7	4.2	D	D	—	.6	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	1.4	2.6	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	1.4	2.6	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	—	.1	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	5.8	4.1	8.5	6.0	—	1.4	.4	—
421830	Industrial machinery & equipment whsle	5.8	4.1	8.5	6.0	—	1.4	.4	—
4218301	Food-processing machinery & equipment whsle	3.1	.9	2.7	1.4	—	—	4.0	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4.4	2.8	5.6	3.6	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4.6	5.9	D	D	—	—	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	4.2	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.4	1.6	2.8	3.1	D	D	D	D
4218304	Metalworking machinery & equipment whsle	7.1	10.8	8.6	13.0	—	—	D	D
4218305	Materials handling equipment whsle	14.2	11.9	20.2	15.6	—	—	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	3.1	4.3	7.7	10.4	D	D	D	D
421840	Industrial supplies whsle	3.1	4.3	7.7	10.4	D	D	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle .....	.8	9.7	1.1	13.0	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	D	D	—	—	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	—	1.0	D	D	—	—	D	D
4218406	Other industrial supplies whsle	D	D	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle	7.3	9.3	D	D	—	—	D	D
421850	Service establishment equipment & supplies whsle	7.3	9.3	D	D	—	—	D	D
4218501	Beauty & barber shop equipment & supplies whsle	—	31.4	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	9.6	—	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	9.0	2.2	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	9.0	2.2	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	2.0	4.9	5.7	16.6	—	—	.5	—
421920	Toy & hobby goods & supplies whsle	2.0	4.9	5.7	16.6	—	—	.5	—
42193	Recyclable material whsle	8.3	7.2	D	D	—	—	D	D
421930	Recyclable material whsle	8.3	7.2	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	3.0	.9	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	5.1	1.6	5.1	1.6	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip) .....	.5	—	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	12.3	1.3	D	D	—	—	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	12.3	1.3	D	D	—	—	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	2.4	2.3	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	2.4	2.3	D	D	D	D
4219901	Musical instruments & supplies whsle	14.5	—	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	4.6	13.1	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	8.8	3.1	15.8	3.9	D	D	D	D
4221	Paper & paper product whsle	1.8	9.4	2.7	3.1	—	28.1	.4	.1
42211	Printing & writing paper whsle .....	.2	15.5	.3	.6	D	D	—	—
422110	Printing & writing paper whsle .....	.2	15.5	.3	.6	D	D	—	—
42212	Stationery & office supplies whsle	1.3	5.8	2.5	3.6	D	D	D	D
422120	Stationery & office supplies whsle	1.3	5.8	2.5	3.6	D	D	D	D
42213	Industrial & personal service paper whsle	5.4	5.0	6.7	6.5	—	—	.9	—
422130	Industrial & personal service paper whsle	5.4	5.0	6.7	6.5	—	—	.9	—
4222	Drugs, & druggists' sundries whsle .....	.1	2.4	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle .....	.1	2.4	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle .....	.1	2.4	D	D	D	D	D	D
4222101	General-line drugs whsle	—	3.0	—	3.0	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.2	1.5	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	4.6	2.3	7.2	1.9	—	3.8	.2	2.2
42231	Piece goods, notions, & other dry goods whsle	20.9	3.5	39.8	4.6	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	20.9	3.5	39.8	4.6	D	D	D	D
4223101	Piece goods—jobbers	25.5	3.3	D	D	—	—	D	D
4223102	Notions & other dry goods whsle	1.7	4.1	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	1.1	8.3	1.6	14.5	—	—	D	D
422320	Men's & boys' clothing & furnishings whsle	1.1	8.3	1.6	14.5	—	—	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	8.2	5.3	10.7	1.7	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	8.2	5.3	10.7	1.7	—	—	D	D
42234	Footwear whsle	3.5	1.2	5.3	.4	D	D	D	D
422340	Footwear whsle	3.5	1.2	5.3	.4	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whse	4.5	2.4	10.6	4.3	D	D	D	D
42241	General-line grocery whse	3.0	3.2	8.7	3.7	—	—	—	3.0
422410	General-line grocery whse	3.0	3.2	8.7	3.7	—	—	—	3.0
4224103	Other general-line grocery whse	3.0	3.2	8.8	3.7	—	—	—	3.0
42242	Packaged frozen food whse	3.4	.3	8.6	.5	D	D	D	D
422420	Packaged frozen food whse	3.4	.3	8.6	.5	D	D	D	D
42243	Dairy products, (except dried or canned) whse . . . . .	.1	1.1	D	D	—	—	D	D
422430	Dairy products, (except dried or canned) whse . . . . .	.1	1.1	D	D	—	—	D	D
4224302	Dairy product (except raw milk) whse . . . . .	.1	1.1	D	D	—	—	D	D
42244	Poultry & poultry product whse	21.8	3.3	D	D	—	—	D	D
422440	Poultry & poultry product whse	21.8	3.3	D	D	—	—	D	D
4224402	Poultry & poultry product (except live) whse	21.8	3.3	D	D	—	—	—	—
42245	Confectionery whse	D	D	D	D	—	—	D	D
422450	Confectionery whse	D	D	D	D	—	—	D	D
42246	Fish & seafood whse	8.2	3.9	D	D	D	D	—	—
422460	Fish & seafood whse	8.2	3.9	D	D	D	D	—	—
42247	Meat & meat product whse	D	D	D	D	—	—	—	—
422470	Meat & meat product whse	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whse	11.2	10.8	D	D	—	—	D	D
422480	Fresh fruit & vegetable whse	11.2	10.8	D	D	—	—	D	D
42249	Other grocery & related products whse	3.5	1.3	15.0	4.0	—	.6	—	.1
422490	Other grocery & related products whse	3.5	1.3	15.0	4.0	—	.6	—	.1
4224901	Coffee, tea, & spice whse	60.3	.5	D	D	—	—	D	D
4224902	Bread & baked goods whse	1.7	5.6	D	D	—	—	D	D
4224903	Soft drinks whse . . . . .	.1	1.8	D	D	—	—	—	—
4224904	Canned goods whse . . . . .	.4	.1	.7	.1	—	—	D	D
4224905	Food & beverage basic materials whse	5.2	8.4	D	D	—	—	—	—
4224906	Other grocery specialties whse	—	1.2	D	D	D	D	D	D
4225	Farm-product raw material whse	3.9	.3	D	D	—	—	D	D
42259	Other farm product raw material whse	D	D	D	D	—	—	D	D
422590	Other farm product raw material whse	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whse	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whse	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse	6.3	14.2	8.5	17.9	—	7.0	3.2	—
42261	Plastics materials & basic forms & shapes whse	5.5	3.5	6.9	3.0	—	—	—	—
422610	Plastics materials & basic forms & shapes whse	5.5	3.5	6.9	3.0	—	—	—	—
42269	Other chemical & allied products whse	6.6	17.6	9.1	23.4	—	6.0	6.8	—
422690	Other chemical & allied products whse	6.6	17.6	9.1	23.4	—	6.0	6.8	—
4226902	Other chemical & allied products whse	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whse	33.4	1.2	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	57.4	2.1	D	D	—	—	D	D
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals)	57.4	2.1	D	D	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	7.9	6.5	12.0	9.8	D	D	D	D
42281	Beer & ale whse	—	.5	D	D	—	—	—	—
422810	Beer & ale whse	—	.5	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whse	13.4	10.6	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whse	13.4	10.6	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whse	13.4	10.6	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Boston, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	3.2	2.7	D	D	D	D	D	D
42291	Farm supplies whsle	17.2	11.3	D	D	—	—	—	—
422910	Farm supplies whsle	17.2	11.3	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	1.5	3.7	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	1.5	3.7	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	.4	1.8	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	.4	1.8	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	3.3	.2	4.8	.3	D	D	D	—
422950	Paint, varnish, & supplies whsle	3.3	.2	4.8	.3	D	D	D	—
4229501	Paint, varnish, & supplies whsle	3.3	.2	4.8	.3	D	D	D	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	36.3	12.4	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	12.3	1.5	D	D	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	D	D	D	D
	Brockton, MA PMSA								
42	Wholesale trade	3.2	4.8	4.0	5.7	—	2.5	.4	—
421	Wholesale trade, durable goods	3.5	2.4	4.5	2.3	—	4.6	.2	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	1.8	—	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	—	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	—	—	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.0	1.0	D	D	—	—	D	D
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.1	—	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.1	—	—	—	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
421440	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whse—Con.								
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	5.2	3.0	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whse	7.4	4.5	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	—	—	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whse	—	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whse	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whse	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whse	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	1.9	2.0	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse	1.9	3.1	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whse	1.9	3.1	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whse	4.2	2.3	D	D	D	D	—	—
42183	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
4218301	Food-processing machinery & equipment whse	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	D	D	—	—
421840	Industrial supplies whse	D	D	D	D	D	D	—	—
4218405	Industrial valves & fittings (except fluid-power) whse	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
4218504	Other service establishment equipment & supplies whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whse	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whse	D	D	—	—	—	—	—	—
421920	Toy & hobby goods & supplies whse	D	D	—	—	—	—	—	—
42193	Recyclable material whse	2.8	14.6	2.8	14.6	—	—	—	—
421930	Recyclable material whse	2.8	14.6	2.8	14.6	—	—	—	—
4219302	Recyclable paper & paperboard whse	—	6.1	—	6.1	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whse	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.1	6.7	3.6	8.2	—	—	.6	—
4221	Paper & paper product whse	1.8	9.7	D	D	—	—	—	—
42213	Industrial & personal service paper whse	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whse	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse	2.7	19.2	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whse	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whse	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whse	4.7	.2	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whse	4.7	.2	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whse	3.4	17.4	3.4	17.4	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whse	3.4	17.4	3.4	17.4	—	—	—	—
42234	Footwear whse	D	D	D	D	—	—	—	—
422340	Footwear whse	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Brockton, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	1.5	2.8	3.6	7.0	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	—	—	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	—	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	—	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	.6	6.9	D	D	—	—	D	D
422490	Other grocery & related products whsle . . . . .	.6	6.9	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	—	—	—	—	D	D
4226	Chemical & allied products whsle . . . . .	.4	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	—	—	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	77.4	—	77.4	—	—	—	—	—
422910	Farm supplies whsle	77.4	—	77.4	—	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Fitchburg—Leominster, MA PMSA								
42	Wholesale trade	1.1	4.6	1.7	6.8	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.8	56.8	2.8	56.8	—	—	—	—
42114	Motor vehicle parts, (used) whsle	1.2	59.3	1.2	59.3	—	—	—	—
421140	Motor vehicle parts, (used) whsle	1.2	59.3	1.2	59.3	—	—	—	—
4212	Furniture & home furnishings whsle . . . . .	.5	9.1	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
421220	Home furnishings whsle	D	D	—	—	—	—	D	D
4212204	Other home furnishings whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	—	—	—	—	—	—
421710	Hardware whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Fitchburg—Leominster, MA PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	—	.2	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	Lawrence, MA—NH PMSA								
42	Wholesale trade	5.3	4.5	7.6	4.2	—	8.5	—	.8
421	Wholesale trade, durable goods	7.5	6.0	11.0	4.7	—	14.2	.1	1.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	27.0	9.9	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	36.2	8.8	36.2	8.8	—	—	—	—
421110	Automobile & other motor vehicle whsle	36.2	8.8	36.2	8.8	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	8.5	12.5	8.5	12.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle	8.5	12.5	8.5	12.5	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	1.4	.8	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	1.1	—	D	D	—	—	—	—
421220	Home furnishings whsle	1.1	—	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.2	.3	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	.5	—	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	.5	—	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	D	D
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	D	D
4213202	Sand, gravel, & stone whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	7.6	18.3	D	D	D	D	D	D
42142	Office equipment whsle	—	8.1	D	D	—	—	D	D
421420	Office equipment whsle	—	8.1	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	8.4	22.5	11.9	23.7	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	8.4	22.5	11.9	23.7	D	D	—	—
4214301	Computer & peripheral equipment whsle	9.1	19.9	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	3.9	38.5	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lawrence, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	3.2	10.4	12.2	11.0	—	—	D	D
42151	Metal service centers & offices	3.2	10.4	12.2	11.0	—	—	D	D
421510	Metal service centers & offices	3.2	10.4	12.2	11.0	—	—	D	D
4215101	Ferrous metal service centers & sales offices	—	31.2	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	4.8	—	—	—	—	—	D	D
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	9.7	4.8	15.2	2.1	—	11.1	—	4.0
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.1	11.9	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2.1	11.9	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle .....	.3	1.9	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6.1	.1	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9.9	.5	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9.9	.5	—	—	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.4	2.1	4.3	2.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	2.8	1.7	3.5	1.5	D	D	D	D
421830	Industrial machinery & equipment whsle	2.8	1.7	3.5	1.5	D	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	3.0	6.0	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	1.5	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle .....	.1	1.5	.1	1.5	—	—	—	—
4218307	Other industrial machinery & equipment whsle .....	.5	1.6	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.8	—	D	D	—	—	—	—
421840	Industrial supplies whsle .....	.8	—	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lawrence, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	22.2	—	22.2	—	—	—	—	—
421930	Recyclable material whsle	22.2	—	22.2	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.9	2.6	3.9	3.6	—	.3	—	—
4221	Paper & paper product whsle .....	.8	.7	4.1	—	—	1.6	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
422120	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
42213	Industrial & personal service paper whsle	1.1	—	3.0	—	—	—	—	—
422130	Industrial & personal service paper whsle	1.1	—	3.0	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	.3	3.4	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4223101	Piece goods—jobbers	D	D	—	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.9	1.1	2.9	1.6	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
422420	Packaged frozen food whsle	D	D	—	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
422440	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
4224401	Live poultry whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	5.0	.5	D	D	D	D	—	—
422490	Other grocery & related products whsle	5.0	.5	D	D	D	D	—	—
4224902	Bread & baked goods whsle	—	2.1	D	D	D	D	—	—
4224903	Soft drinks whsle	27.2	—	D	D	—	—	—	—
4224905	Food & beverage basic materials whsle	D	D	D	D	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	2.0	—	4.1	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	1.1	—	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	1.1	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle	2.6	—	D	D	—	—	—	—
422690	Other chemical & allied products whsle	2.6	—	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	1.4	1.1	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	1.4	1.1	D	D	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lowell, MA—NH PMSA								
42	Wholesale trade	5.7	4.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	5.7	6.3	8.9	6.5	—	20.3	—	1.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
421210	Furniture whsle	D	D	—	—	—	—	D	D
4212102	Office & business furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
421220	Home furnishings whsle	D	D	—	—	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	4.0	—	4.0	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	.4	—	.4	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	.4	—	.4	—	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.7	7.9	2.1	9.4	D	D	D	D
42142	Office equipment whsle	D	D	—	—	—	—	—	—
421420	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	.8	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.5	.8	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	4.0	20.8	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	4.0	20.8	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	.5	—	D	D	—	—	D	D
421490	Other professional equipment & supplies whsle .....	.5	—	D	D	—	—	D	D
4214902	Other professional equipment & supplies whsle .....	.5	—	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whsle .....	.6	—	D	D	—	—	D	D
42151	Metal service centers & offices .....	.6	—	D	D	—	—	D	D
421510	Metal service centers & offices .....	.6	—	D	D	—	—	D	D
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	3.0	8.4	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	11.1	—	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	11.1	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	18.9	18.7	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.5	—	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lowell, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	28.3	.1	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	20.8	.1	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	20.8	.1	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	D	D
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	5.5	2.7	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	D	D
4223101	Piece goods—jobbers	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	1.1	—	19.3	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
422440	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
422490	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4224902	Bread & baked goods whsle	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	.7	—	—	—	—	—	D	D
4226	Chemical & allied products whsle	16.9	17.7	25.4	26.4	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Lowell, MA—NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
	Manchester, NH PMSA								
42	Wholesale trade	2.7	1.1	4.6	1.7	—	.6	.3	—
421	Wholesale trade, durable goods	1.9	1.5	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.6	1.5	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle .....	.2	—	.2	—	—	—	—	—
421110	Automobile & other motor vehicle whsle .....	.2	—	.2	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	1.6	5.0	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.1	.8	D	D	D	D	—	—
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
42142	Office equipment whsle	D	D	—	—	—	—	—	—
421420	Office equipment whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	2.8	.9	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	2.8	.9	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	1.8	1.1	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	6.4	.2	6.4	.2	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
421510	Metal service centers & offices	—	—	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	—	—	—	—	—	—
42151011	Ferrous metal service centers	—	—	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.0	1.3	2.6	1.6	—	1.4	.9	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.5	—	2.1	—	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.5	—	2.1	—	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	4.5	4.8	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.4	.7	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	13.1	—	13.1	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	—	13.1	—	13.1	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.7	2.7	2.9	3.2	D	D	D	D
42183	Industrial machinery & equipment whsle	2.1	2.1	D	D	D	D	—	—
421830	Industrial machinery & equipment whsle	2.1	2.1	D	D	D	D	—	—
4218303	General-purpose industrial machinery & equipment whsle	4.6	.6	12.0	1.6	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	.6	2.0	—	—	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	1.3	3.8	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	1.3	3.8	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	3.4	.8	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	17.3	—	D	D	—	—	—	—
422120	Stationery & office supplies whsle	17.3	—	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	6.0	27.7	—	—	—	—	—	—
4224	Grocery & related products whsle . . . . .	.1	.2	.4	.7	D	D	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle . . . . .	.1	.3	D	D	D	D	—	—
422490	Other grocery & related products whsle . . . . .	.1	.3	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	7.3	6.0	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Manchester, NH PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	D	D	—	—	D	D
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	D	D
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Nashua, NH PMSA								
42	Wholesale trade	2.9	3.7	5.1	5.4	—	2.1	.4	—
421	Wholesale trade, durable goods	3.2	2.5	5.7	3.2	—	2.3	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.5	.6	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	4.5	3.6	D	D	—	—	—	—
42121	Furniture whsle	D	D	—	—	—	—	—	—
421210	Furniture whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.7	4.4	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.8	4.1	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.8	4.1	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	.5	3.1	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	13.5	46.3	13.5	46.3	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	6.7	3.4	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
421690	Other electronic parts & equipment whsle ...	D	D	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Nashua, NH PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	9.8	2.0	15.7	.9	—	5.9	—	—
42183	Industrial machinery & equipment whsle	14.6	.9	20.6	1.2	D	D	D	D
421830	Industrial machinery & equipment whsle	14.6	.9	20.6	1.2	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	.2	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	—	.4	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	.4	1.9	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	D	D	—	—
421850	Service establishment equipment & supplies whsle	D	D	—	—	D	D	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	—	—	D	D	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.7	8.1	2.6	13.5	—	1.4	4.0	—
4221	Paper & paper product whsle	6.7	1.6	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	D	D	—	—
42234	Footwear whsle	D	D	—	—	—	—	—	—
422340	Footwear whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	5.4	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.4	—	2.0	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	2.2	—	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	2.2	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	.8	—	D	D	—	—	—	—
422690	Other chemical & allied products whsle .....	.8	—	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	New Bedford, MA PMSA								
42	Wholesale trade	12.8	4.9	21.8	7.6	D	D	D	D
421	Wholesale trade, durable goods	3.7	3.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	—	—	—	—	—	—	—	—
421140	Motor vehicle parts, (used) whsle	—	—	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	51.5	34.6	51.5	34.6	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	—	—	—	—	—	—	—
42171	Hardware whsle	—	—	—	—	—	—	—	—
421710	Hardware whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	21.3	6.6	D	D	D	D	D	D
4221	Paper & paper product whsle .....	.6	4.3	.6	4.3	—	—	—	—
42213	Industrial & personal service paper whsle .....	.5	4.6	.5	4.6	—	—	—	—
422130	Industrial & personal service paper whsle .....	.5	4.6	.5	4.6	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	—	.9	—	.9	—	—	—	—
422420	Packaged frozen food whsle	—	.9	—	.9	—	—	—	—
42246	Fish & seafood whsle	36.9	6.4	36.9	6.4	—	—	—	—
422460	Fish & seafood whsle	36.9	6.4	36.9	6.4	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Portsmouth—Rochester, NH—ME PMSA								
42	Wholesale trade	1.9	1.5	2.3	1.2	—	1.8	1.6	5.2
421	Wholesale trade, durable goods	2.6	4.3	3.5	4.0	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.9	—	3.1	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.5	2.0	1.5	1.6	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	—	—
421440	Other commercial equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	8.9	26.9	—	—	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	8.9	26.9	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
421510	Metal service centers & offices	—	—	—	—	—	—	—	—
4215101	Ferrous metal service centers & sales offices	—	—	—	—	—	—	—	—
4216	Electrical goods whsle	1.5	4.2	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.6	5.1	3.7	6.0	—	—	3.2	—
42183	Industrial machinery & equipment whsle	4.3	8.9	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	4.3	8.9	D	D	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle	—	11.1	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	5.5	3.8	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	—	—	—	—	—	—	—	—
421850	Service establishment equipment & supplies whsle	—	—	—	—	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	4.6	3.5	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	2.2	6.9	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	2.2	6.9	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle ...	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Portsmouth—Rochester, NH—ME PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.6	.2	1.8	.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	7.2	.8	9.5	1.1	—	—	D	D
42242	Packaged frozen food whsle	3.4	—	D	D	—	—	—	—
422420	Packaged frozen food whsle	3.4	—	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
422440	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
422450	Confectionery whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	5.4	—	5.4	—	—	—	—	—
422460	Fish & seafood whsle	5.4	—	5.4	—	—	—	—	—
42249	Other grocery & related products whsle	26.7	4.4	D	D	—	—	—	—
422490	Other grocery & related products whsle	26.7	4.4	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	Worcester, MA—CT PMSA								
42	Wholesale trade	2.0	4.0	D	D	—	1.5	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Worcester, MA—CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	1.8	3.6	5.2	9.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.4	2.9	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	3.4	29.0	D	D	—	—
421110	Automobile & other motor vehicle whsle	D	D	3.4	29.0	D	D	—	—
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	4.2	5.3	5.3	6.6	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4.2	3.4	5.1	4.1	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	4.2	3.4	5.1	4.1	—	—	—	—
4213101	Lumber without yard whsle	—	—	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.3	3.6	8.1	21.3	—	.1	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
421420	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	2.8	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	.5	2.8	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	D	D	—	—	—	—	D	D
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	D	D	—	—	—	—	D	D
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	5.5	5.1	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	6.0	4.2	D	D	—	—	—	—
42151011	Ferrous metal service centers	7.6	—	D	D	—	—	—	—
42151012	Ferrous metal sales offices	1.9	15.2	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Worcester, MA—CT PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	4.8	5.1	9.0	9.1	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8.2	19.4	15.0	33.2	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8.2	19.4	15.0	33.2	—	—	D	D
42162	Electrical appliance, television & radio set whsle	—	—	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	—	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	10.9	2.2	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	10.9	2.2	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	—	2.3	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	15.5	2.2	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.4	1.2	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	.5	3.3	.7	4.2	D	D	D	D
421830	Industrial machinery & equipment whsle .....	.5	3.3	.7	4.2	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	.2	.9	.3	1.3	—	—	—	—
4218304	Metalworking machinery & equipment whsle .....	.4	3.7	.6	5.3	—	—	—	—
4218305	Materials handling equipment whsle	—	5.5	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle .....	.1	.3	D	D	D	D	—	—
421840	Industrial supplies whsle .....	.1	.3	D	D	D	D	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	—	—	D	D	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	1.4	27.8	1.4	27.8	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON—WORCESTER—LAWRENCE, MA—NH—ME—CT CMSA—Con.								
	Worcester, MA—CT PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.4	5.3	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	—	.2	—	.2	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	.2	—	.2	—	—	—	—
422210	Drugs, & druggists' sundries whsle	—	.2	—	.2	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	16.1	—	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	2.6	2.1	3.8	3.0	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	.3	—	D	D	—	—	—	—
422450	Confectionery whsle .....	.3	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.8	19.5	.8	19.5	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.8	19.5	.8	19.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	—	—	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	2.2	17.4	4.3	1.0	—	34.1	—	—
42261	Plastics materials & basic forms & shapes whsle	3.0	23.7	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	3.0	23.7	D	D	—	—	—	—
42269	Other chemical & allied products whsle	—	1.2	D	D	D	D	—	—
422690	Other chemical & allied products whsle	—	1.2	D	D	D	D	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	23.5	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PITTSFIELD, MA MSA									
42	Wholesale trade	2.8	8.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214901	Religious & school supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.3	2.6	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
PROVIDENCE—FALL RIVER—WARWICK, RI—MA MSA									
42	Wholesale trade	6.3	2.4	9.6	3.3	—	1.1	.3	.5
421	Wholesale trade, durable goods	8.1	2.8	11.8	3.8	—	.9	.5	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	21.2	2.1	23.4	2.3	—	—	D	D
42111	Automobile & other motor vehicle whsle	15.3	.2	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	15.3	.2	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	20.6	.2	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	D	D	—	—	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	13.9	.1	13.9	.1	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	37.6	4.5	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	37.6	4.5	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	9.1	7.1	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
4211203	Petroleum products marketing equipment whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	9.3	.3	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212101	Household & lawn furniture whsle	5.1	—	—	—	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212201	Household china, glassware, & crockery whsle	D	D	—	—	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	61.8	—	61.8	—	—	—	—	—
4212203	Floor coverings whsle	1.6	—	1.6	—	—	—	—	—
4212204	Other home furnishings whsle	14.0	—	14.0	—	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PROVIDENCE—FALL RIVER—WARWICK, RI—MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	D	D	10.1	2.2	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	—	—
4213101	Lumber without yard whse	D	D	—	—	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	13.3	1.0	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whse	D	D	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whse	—	—	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whse	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whse	D	D	D	D	—	—	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
421390	Other construction materials whse	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whse	D	D	—	—	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	4.5	1.8	7.9	2.9	—	—	—	.7
42141	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
42142	Office equipment whse	16.1	4.6	D	D	—	—	—	—
421420	Office equipment whse	16.1	4.6	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	3.1	.9	9.4	1.5	—	—	D	D
421430	Computer & computer peripheral equipment & software whse	3.1	.9	9.4	1.5	—	—	D	D
4214301	Computer & peripheral equipment whse	D	D	D	D	—	—	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	8.3	2.4	—	—	D	D
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
421440	Other commercial equipment whse	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whse	8.2	—	D	D	—	—	—	—
4214402	Store machines & equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whse	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whse	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whse	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4214901	Religious & school supplies whse	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whse	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	—	3.7	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PROVIDENCE—FALL RIVER—WARWICK, RI—MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	5.5	6.7	10.8	9.2	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	7.0	17.4	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	7.0	17.4	—	—	D	D
42162	Electrical appliance, television & radio set whsle	4.2	3.7	7.0	6.1	—	—	—	—
421620	Electrical appliance, television & radio set whsle	4.2	3.7	7.0	6.1	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	15.3	4.4	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	15.3	4.4	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.9	.6	D	D	D	D	—	—
42171	Hardware whsle	D	D	D	D	D	D	—	—
421710	Hardware whsle	D	D	D	D	D	D	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	19.7	3.2	19.7	3.2	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	19.7	3.2	19.7	3.2	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	15.4	2.0	17.6	2.3	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	32.3	3.1	32.3	3.1	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	32.3	3.1	32.3	3.1	—	—	—	—
42183	Industrial machinery & equipment whsle	15.0	1.9	16.3	2.1	—	—	D	D
421830	Industrial machinery & equipment whsle	15.0	1.9	16.3	2.1	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	11.6	1.5	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	2.0	.4	1.0	.6	—	—	D	D
4218304	Metalworking machinery & equipment whsle	8.7	.9	D	D	—	—	—	—
4218305	Materials handling equipment whsle	63.4	—	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	9.5	3.5	9.9	3.7	—	—	—	—
42184	Industrial supplies whsle	9.5	1.3	11.7	1.6	—	—	—	—
421840	Industrial supplies whsle	9.5	1.3	11.7	1.6	—	—	—	—
4218402	Mechanical power transmission supplies whsle	1.6	—	1.6	—	—	—	—	—
4218403	Welding supplies whsle	—	—	—	—	—	—	—	—
4218404	Industrial containers & supplies whsle	16.5	.1	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	2.5	6.6	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	18.7	3.3	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	18.7	3.3	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	58.4	5.2	58.4	5.2	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	18.7	7.6	18.7	7.6	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	—	—	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PROVIDENCE—FALL RIVER—WARWICK, RI—MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	9.4	4.8	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	9.3	6.8	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	9.3	6.8	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	4.6	2.2	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	4.6	2.2	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	10.0	—	10.0	—	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	10.4	6.4	—	—	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	10.4	6.4	—	—	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	D	D
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle	1.3	.9	1.0	—	—	—	D	D
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.1	2.0	6.7	2.6	—	1.2	.1	.7
4221	Paper & paper product whsle	7.4	2.4	16.0	.8	—	9.4	—	—
42211	Printing & writing paper whsle	1.2	8.6	D	D	—	—	—	—
422110	Printing & writing paper whsle	1.2	8.6	D	D	—	—	—	—
42212	Stationery & office supplies whsle	5.5	1.2	D	D	—	—	—	—
422120	Stationery & office supplies whsle	5.5	1.2	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	11.0	—	39.8	—	—	—	D	D
422130	Industrial & personal service paper whsle	11.0	—	39.8	—	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	.6	1.1	D	D	—	—	D	D
42221	Drugs, & druggists' sundries whsle .....	.6	1.1	D	D	—	—	D	D
422210	Drugs, & druggists' sundries whsle .....	.6	1.1	D	D	—	—	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	3.8	4.2	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	10.1	2.0	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	10.1	2.0	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	.2	18.6	.2	18.6	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle .....	.2	18.6	.2	18.6	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	—	—	—	—	D	D
422340	Footwear whsle	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	7.0	2.7	8.7	2.6	—	3.3	—	2.7
42241	General-line grocery whsle	30.2	15.0	D	D	—	—	—	—
422410	General-line grocery whsle	30.2	15.0	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.8	1.5	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	.8	1.5	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	6.2	8.9	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	6.2	8.9	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	6.2	8.9	D	D	—	—	—	—
42245	Confectionery whsle	—	—	—	—	—	—	—	—
422450	Confectionery whsle	—	—	—	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	8.0	—	D	D	—	—	—	—
422470	Meat & meat product whsle	8.0	—	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	3.7	—	—	—	D	D	D	D
4224903	Soft drinks whsle	D	D	—	—	D	D	—	—
4224906	Other grocery specialties whsle	2.4	2.3	2.4	2.3	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PROVIDENCE—FALL RIVER—WARWICK, RI—MA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	2.6	2.8	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle . . . . .	.5	5.2	D	D	—	—	D	D
422610	Plastics materials & basic forms & shapes whsle . . . . .	.5	5.2	D	D	—	—	D	D
42269	Other chemical & allied products whsle	3.9	1.3	D	D	—	—	—	—
422690	Other chemical & allied products whsle	3.9	1.3	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	19.6	.2	19.6	.2	—	—	—	—
422810	Beer & ale whsle	19.6	.2	19.6	.2	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	6.1	5.3	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	4.6	.9	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	4.6	.9	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	.6	.3	.6	.3	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	.6	.3	.6	.3	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	.6	5.5	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle . . . . .	.6	5.5	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle . . . . .	.6	5.5	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	7.3	4.0	D	D	—	—	D	D
	SPRINGFIELD, MA MSA								
42	Wholesale trade	2.0	4.2	2.6	4.8	—	2.6	.6	—
421	Wholesale trade, durable goods	3.8	4.9	6.0	6.7	—	2.2	1.1	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	33.0	—	33.0	—	—	—	—	—
421140	Motor vehicle parts, (used) whsle	33.0	—	33.0	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SPRINGFIELD, MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	3.1	.4	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	D	D	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	D	D	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	2.1	5.8	D	D	—	—	—	—
42141	Photographic equipment & supplies whsle	4.0	—	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle	4.0	—	—	—	—	—	—	—
42142	Office equipment whsle	11.1	5.1	11.1	5.1	—	—	—	—
421420	Office equipment whsle	11.1	5.1	11.1	5.1	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.4	16.8	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.4	16.8	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	1.9	7.0	D	D	D	D	—	—
42151	Metal service centers & offices	1.9	7.0	D	D	D	D	—	—
421510	Metal service centers & offices	1.9	7.0	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	4.0	19.9	4.8	22.0	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	27.5	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	—	27.5	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	1.2	14.6	—	—	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	.4	.7	D	D	D	D	—	—
42171	Hardware whsle	D	D	D	D	D	D	—	—
421710	Hardware whsle	D	D	D	D	D	D	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SPRINGFIELD, MA MSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	8.1	2.7	9.1	3.0	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	1.5	9.6	1.5	9.6	—	—	—	—
421820	Farm & garden machinery & equipment whsle	1.5	9.6	1.5	9.6	—	—	—	—
42183	Industrial machinery & equipment whsle	10.2	1.4	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	10.2	1.4	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.7	5.8	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	23.9	—	D	D	—	—	D	D
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	7.4	1.1	D	D	—	—	—	—
421840	Industrial supplies whsle	7.4	1.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	.3	22.1	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	.3	22.1	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	24.1	—	24.1	—	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.1	3.9	1.3	4.1	—	3.1	—	—
4221	Paper & paper product whsle	D	D	13.2	23.2	D	D	D	D
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	.3	—	D	D	D	D	D	D
422120	Stationery & office supplies whsle . . . . .	.3	—	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SPRINGFIELD, MA MSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle .....	.5	2.8	D	D	D	D	—	—
42241	General-line grocery whsle	2.2	35.1	2.2	35.1	—	—	—	—
422410	General-line grocery whsle	2.2	35.1	2.2	35.1	—	—	—	—
4224103	Other general-line grocery whsle	2.2	35.1	2.2	35.1	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	1.3	5.9	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	2.4	—	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	2.4	—	D	D	—	—	—	—
42269	Other chemical & allied products whsle .....	.3	11.3	D	D	D	D	—	—
422690	Other chemical & allied products whsle .....	.3	11.3	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	1.0	.2	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	AREA OUTSIDE MASSACHUSETTS METROPOLITAN AREAS								
42	Wholesale trade	6.6	7.5	9.3	8.4	D	D	D	D
421	Wholesale trade, durable goods	11.8	12.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.3	39.5	2.3	39.5	—	—	—	—
4212	Furniture & home furnishings whsle	28.8	1.2	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	11.2	10.3	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	9.1	12.0	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	9.1	12.0	D	D	—	—	D	D
4218303	General-purpose industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE MASSACHUSETTS METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	4.1	3.0	4.1	3.0	—	—	—	—
421930	Recyclable material whsle	4.1	3.0	4.1	3.0	—	—	—	—
4219301	Iron & steel scrap processors & dealers ...	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.4	4.6	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	D	D
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	D	D
422130	Industrial & personal service paper whsle ...	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	8.2	6.1	D	D	D	D	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .	D	D	—	—	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BARNSTABLE COUNTY, MA									
42	Wholesale trade	259	462 848	45 462	9 239	1 361	89 630	27 325	32 055
421	Wholesale trade, durable goods	135	240 080	24 222	5 001	698	45 729	17 135	19 592
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	18 463	2 496	586	79	5 088	1 392	1 514
4215	Metal & mineral (except petroleum) whsle	7	37 771	2 514	532	66	3 773	2 513	1 911
42151	Metal service centers & offices	7	37 771	2 514	532	66	3 773	2 513	1 911
421510	Metal service centers & offices ...	7	37 771	2 514	532	66	3 773	2 513	1 911
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
42151011	Ferrous metal service centers	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	19	29 522	4 296	705	88	6 491	2 343	2 465
42169	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	26	49 604	5 163	1 036	126	10 910	3 149	3 492
42183	Industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	18	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	3	13 107	784	176	20	1 649	880	908
4219	Miscellaneous durable goods whsle ...	22	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	124	222 768	21 240	4 238	663	43 901	10 190	12 463
4223	Apparel, piece goods, & notions whsle ..	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	55	D	D	D	e	D	D	D
42246	Fish & seafood whsle	25	59 693	4 529	756	140	9 721	2 336	2 782
422460	Fish & seafood whsle	25	59 693	4 529	756	140	9 721	2 336	2 782
42249	Other grocery & related products whsle	11	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	27	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	BARNSTABLE COUNTY, MA—Con.								
	Merchant wholesalers	220	350 634	38 794	7 726	1 187	77 062	26 563	31 125
421	Wholesale trade, durable goods	110	163 422	20 451	4 155	610	39 009	16 931	19 127
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D
421510	Metal service centers & offices	6	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	16	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	25 646	3 754	702	84	8 132	2 209	2 470
421830	Industrial machinery & equipment whsle	11	25 646	3 754	702	84	8 132	2 209	2 470
4219	Miscellaneous durable goods whsle	18	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	110	187 212	18 343	3 571	577	38 053	9 632	11 998
4224	Grocery & related products whsle	51	D	D	D	e	D	D	D
42246	Fish & seafood whsle	25	59 693	4 529	756	140	9 721	2 336	2 782
422460	Fish & seafood whsle	25	59 693	4 529	756	140	9 721	2 336	2 782
42249	Other grocery & related products whsle	9	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	9	D	D	D	c	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	25	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	27 896	2 423	550	72	4 784	558	465
	Agents, brokers, and commission merchants	31	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	22	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BERKSHIRE COUNTY, MA									
42	Wholesale trade	136	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	83	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214901	Religious & school supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	23	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	14	22 489	3 367	840	105	6 753	1 605	1 718
421830	Industrial machinery & equipment whsle	14	22 489	3 367	840	105	6 753	1 605	1 718
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
421930	Recyclable material whsle	4	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	53	D	D	D	f	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	2	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	23	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
	Merchant wholesalers	124	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	76	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
421840	Industrial supplies whsle	3	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	4	D	D	D	b	D	D	D
421930	Recyclable material whsle	4	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	D	D	D	e	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	20	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D

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BRISTOL COUNTY, MA									
42	Wholesale trade	709	11 586 281	471 274	116 592	12 089	953 536	585 445	576 353
421	Wholesale trade, durable goods	424	6 407 381	227 526	59 170	5 560	478 948	386 369	365 020
4211	Motor vehicle & motor vehicle parts & supplies whsle	54	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	17	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	17	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	8	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	211 793	12 148	2 574	258	18 371	22 817	20 450
421120	Motor vehicle supplies & new parts whsle	14	211 793	12 148	2 574	258	18 371	22 817	20 450
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	c	D	D	D
42113	Tire & tube whsle	8	D	D	D	b	D	D	D
421130	Tire & tube whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	15	15 488	2 664	618	110	5 653	1 635	1 489
421140	Motor vehicle parts, (used) whsle	15	15 488	2 664	618	110	5 653	1 635	1 489
4212	Furniture & home furnishings whsle	20	128 731	13 486	3 541	515	34 214	7 826	8 395
42121	Furniture whsle	6	11 905	1 661	434	96	3 108	1 300	1 347
421210	Furniture whsle	6	11 905	1 661	434	96	3 108	1 300	1 347
42122	Home furnishings whsle	14	116 826	11 825	3 107	419	31 106	6 526	7 048
421220	Home furnishings whsle	14	116 826	11 825	3 107	419	31 106	6 526	7 048
4212201	Household china, glassware, & crockery whsle	3	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	23	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	45 036	3 422	631	92	6 813	3 593	3 611
42139	Other construction materials whsle	5	D	D	D	b	D	D	D
421390	Other construction materials whsle	5	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	61	389 379	39 610	9 987	852	82 812	34 098	38 885
42141	Photographic equipment & supplies whsle	5	49 177	2 410	582	66	5 321	5 257	4 439
421410	Photographic equipment & supplies whsle	5	49 177	2 410	582	66	5 321	5 257	4 439
42143	Computer & computer peripheral equipment & software whsle	16	50 101	5 888	1 061	87	9 104	1 607	1 220
421430	Computer & computer peripheral equipment & software whsle	16	50 101	5 888	1 061	87	9 104	1 607	1 220
4214301	Computer & peripheral equipment whsle	14	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	14	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	14	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	12	29 018	1 830	429	52	3 066	792	796
42145	Medical, dental, & hospital equipment & supplies whsle	11	173 355	16 980	4 465	370	32 618	16 840	13 555
421450	Medical, dental, & hospital equipment & supplies whsle	11	173 355	16 980	4 465	370	32 618	16 840	13 555
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D

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BRISTOL COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	25	D	D	D	e	D	D	D
42151	Metal service centers & offices	25	D	D	D	e	D	D	D
421510	Metal service centers & offices	25	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	13	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	51	369 063	35 103	8 922	910	67 369	38 330	39 666
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	87 861	5 952	1 283	204	10 918	8 087	7 730
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	87 861	5 952	1 283	204	10 918	8 087	7 730
42162	Electrical appliance, television & radio set whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	27	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	27	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	15	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	120 299	15 584	3 836	509	26 178	19 508	24 496
42171	Hardware whsle	14	80 983	10 788	2 529	373	18 479	15 619	20 043
421710	Hardware whsle	14	80 983	10 788	2 529	373	18 479	15 619	20 043
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	95	254 865	31 854	7 627	780	61 328	35 733	36 042
42181	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	45	160 858	20 014	5 149	465	38 799	21 381	20 549
421830	Industrial machinery & equipment whsle	45	160 858	20 014	5 149	465	38 799	21 381	20 549
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	15	22 614	2 195	518	60	4 321	682	762
4218307	Other industrial machinery & equipment whsle	16	D	D	D	e	D	D	D
42184	Industrial supplies whsle	30	63 336	8 151	1 654	187	15 615	6 438	7 271
421840	Industrial supplies whsle	30	63 336	8 151	1 654	187	15 615	6 438	7 271
4218401	General-line industrial supplies whsle	5	D	D	D	b	D	D	D
4218402	Mechanical power transmission supplies whsle	4	15 701	1 708	305	33	2 956	1 430	1 464
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	65	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	19	D	D	D	c	D	D	D
421930	Recyclable material whsle	19	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	9	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	6	D	D	D	c	D	D	D

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BRISTOL COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle								
421990	Other miscellaneous durable goods whsle	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	285	5 178 900	243 748	57 422	6 529	474 588	199 076	211 333
4221	Paper & paper product whsle	29	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	11	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	13	205 324	22 146	4 820	435	40 019	17 379	17 835
422130	Industrial & personal service paper whsle	13	205 324	22 146	4 820	435	40 019	17 379	17 835
4222	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	12	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	12	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	31	406 796	26 408	6 111	664	59 553	27 969	34 486
42231	Piece goods, notions, & other dry goods whsle	10	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	10	D	D	D	e	D	D	D
4223101	Piece goods—jobbers	5	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	5	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	9	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	9	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	b	D	D	D
422340	Footwear whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	132	2 778 201	119 023	28 403	3 365	221 195	67 856	66 362
42241	General-line grocery whsle	14	D	D	D	g	D	D	D
422410	General-line grocery whsle	14	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	13	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	15	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	15	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42246	Fish & seafood whsle	55	D	D	D	f	D	D	D
422460	Fish & seafood whsle	55	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	28	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	28	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle	3	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	8	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	14	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	196 560	3 189	919	94	6 439	1 417	1 460
42271	Petroleum bulk stations & terminals .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	f	D	D	D
42281	Beer & ale whsle	5	162 481	16 013	3 732	388	27 371	3 209	3 377
422810	Beer & ale whsle	5	162 481	16 013	3 732	388	27 371	3 209	3 377
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	6	D	D	D	c	D	D	D

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BRISTOL COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	43	D	D	D	f	D	D	D
42291	Farm supplies whsle	4	D	D	D	b	D	D	D
422910	Farm supplies whsle	4	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers ..	3	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper								
	whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists'								
	supplies whsle	7	36 877	5 450	1 324	143	8 428	953	978
422930	Flower, nursery stock, & florists'								
	supplies whsle	7	36 877	5 450	1 324	143	8 428	953	978
42294	Tobacco & tobacco product whsle ..	3	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle.	3	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	6	47 129	3 276	769	78	8 201	1 804	1 892
422950	Paint, varnish, & supplies whsle ..	6	47 129	3 276	769	78	8 201	1 804	1 892
4229501	Paint, varnish, & supplies								
	whsle	6	47 129	3 276	769	78	8 201	1 804	1 892
42299	Other miscellaneous nondurable								
	goods whsle	19	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle	19	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	9	D	D	D	c	D	D	D
	Merchant wholesalers	611	5 929 767	345 331	82 349	9 729	712 593	512 625	504 565
421	Wholesale trade, durable goods	365	3 419 310	168 244	40 720	4 761	374 832	340 199	322 901
4211	Motor vehicle & motor vehicle parts &								
	supplies whsle	51	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle								
	whsle	16	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle								
	whsle	16	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle .	8	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle	13	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle	13	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new								
	parts—warehouse distributors .	2	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new								
	parts—jobbers	11	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	15	15 488	2 664	618	110	5 653	1 635	1 489
421140	Motor vehicle parts, (used) whsle .	15	15 488	2 664	618	110	5 653	1 635	1 489
4212	Furniture & home furnishings whsle ...	20	128 731	13 486	3 541	515	34 214	7 826	8 395
42121	Furniture whsle	6	11 905	1 661	434	96	3 108	1 300	1 347
421210	Furniture whsle	6	11 905	1 661	434	96	3 108	1 300	1 347
42122	Home furnishings whsle	14	116 826	11 825	3 107	419	31 106	6 526	7 048
421220	Home furnishings whsle	14	116 826	11 825	3 107	419	31 106	6 526	7 048
4212201	Household china, glassware, &								
	crockery whsle	3	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, &								
	curtains whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials								
	whsle	20	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood								
	panel whsle	15	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, &								
	wood panel whsle	15	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	1	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, &								
	wood panel whsle	10	45 036	3 422	631	92	6 813	3 593	3 611
4214	Professional & commercial equipment								
	& supplies whsle	52	D	D	D	f	D	D	D
42141	Photographic equipment & supplies								
	whsle	5	49 177	2 410	582	66	5 321	5 257	4 439
421410	Photographic equipment &								
	supplies whsle	5	49 177	2 410	582	66	5 321	5 257	4 439
42143	Computer & computer peripheral								
	equipment & software whsle	13	D	D	D	b	D	D	D
421430	Computer & computer peripheral								
	equipment & software whsle	13	D	D	D	b	D	D	D
4214301	Computer & peripheral								
	equipment whsle	11	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	11	D	D	D	b	D	D	D
421440	Other commercial equipment								
	whsle	11	D	D	D	b	D	D	D
42145	Medical, dental, & hospital								
	equipment & supplies whsle	9	D	D	D	e	D	D	D
421450	Medical, dental, & hospital								
	equipment & supplies whsle	9	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital								
	supplies whsle	8	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	3	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	3	D	D	D	c	D	D	D

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BRISTOL COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	23	D	D	D	c	D	D	D
42151	Metal service centers & offices	23	D	D	D	c	D	D	D
421510	Metal service centers & offices	23	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	36	204 356	29 511	7 325	836	58 924	37 846	39 173
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	20	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	20	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	11	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	26	D	D	D	e	D	D	D
42171	Hardware whsle	13	D	D	D	e	D	D	D
421710	Hardware whsle	13	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	79	224 183	29 353	7 110	726	56 106	35 207	35 505
42183	Industrial machinery & equipment whsle	39	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	39	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	15	D	D	D	e	D	D	D
42184	Industrial supplies whsle	20	44 804	6 285	1 263	148	11 713	5 916	6 748
421840	Industrial supplies whsle	20	44 804	6 285	1 263	148	11 713	5 916	6 748
4218401	General-line industrial supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	58	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	14	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	19	D	D	D	c	D	D	D
421930	Recyclable material whsle	19	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	9	D	D	D	c	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D

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BRISTOL COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	246	2 510 457	177 087	41 629	4 968	337 761	172 426	181 664
4221	Paper & paper product whsle	28	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	10	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	13	205 324	22 146	4 820	435	40 019	17 379	17 835
422130	Industrial & personal service paper whsle	13	205 324	22 146	4 820	435	40 019	17 379	17 835
4222	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	22	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	6	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	7	30 059	2 568	435	77	6 440	3 459	6 080
422320	Men's & boys' clothing & furnishings whsle	7	30 059	2 568	435	77	6 440	3 459	6 080
4224	Grocery & related products whsle	114	D	D	D	h	D	D	D
42241	General-line grocery whsle	13	D	D	D	g	D	D	D
422410	General-line grocery whsle	13	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	12	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	13	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	13	D	D	D	c	D	D	D
42246	Fish & seafood whsle	53	D	D	D	f	D	D	D
422460	Fish & seafood whsle	53	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	17	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	17	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	8	19 293	1 417	335	70	2 630	525	530
4226	Chemical & allied products whsle	13	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	11	D	D	D	f	D	D	D
42281	Beer & ale whsle	5	162 481	16 013	3 732	388	27 371	3 209	3 377
422810	Beer & ale whsle	5	162 481	16 013	3 732	388	27 371	3 209	3 377
42282	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	37	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	3	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle .	2	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle . .	5	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	c	D	D	D

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BRISTOL COUNTY, MA—Con.									
	Manufacturers' sales branches and sales offices . .	42	5 163 415	106 635	29 582	2 009	206 965	72 624	71 534
421	Wholesale trade, durable goods	21	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	149 171	13 257	3 131	393	33 802	21 081	24 017
42231	Piece goods, notions, & other dry goods whsle	3	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3	D	D	D	e	D	D	D
4224	Grocery & related products whsle	11	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	f	D	D	D
4224906	Other grocery specialties whsle .	3	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	56	493 099	19 308	4 661	351	33 978	196	254
421	Wholesale trade, durable goods	38	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	3	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	a	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	19 345	1 859	381	42	3 761	161	249
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
421840	Industrial supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	a	D	D	D

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BRISTOL COUNTY, MA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	18	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
422340	Footwear whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
DUKES COUNTY, MA									
42	Wholesale trade	22	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
ESSEX COUNTY, MA									
42	Wholesale trade	1 071	9 270 732	671 392	156 571	14 836	1 329 197	704 195	714 940
421	Wholesale trade, durable goods	655	4 613 877	426 880	99 626	8 313	832 062	338 561	353 064
4211	Motor vehicle & motor vehicle parts & supplies whsle	47	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	19	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	19	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	17	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	17	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	37	75 829	7 215	1 674	207	18 259	7 309	8 461
42121	Furniture whsle	17	14 659	1 703	430	65	3 395	1 355	1 470
421210	Furniture whsle	17	14 659	1 703	430	65	3 395	1 355	1 470
42122	Home furnishings whsle	20	61 170	5 512	1 244	142	14 864	5 954	6 991
421220	Home furnishings whsle	20	61 170	5 512	1 244	142	14 864	5 954	6 991
4212202	Linens, domestics, draperies, & curtains whsle	6	20 071	674	153	21	1 293	218	226
4212203	Floor coverings whsle	4	D	D	D	b	D	D	D

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ESSEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	23	216 980	19 128	4 497	433	34 742	10 201	10 615
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	5	14 054	2 536	411	62	6 053	420	646
421320	Brick, stone, & related construction materials whsle	5	14 054	2 536	411	62	6 053	420	646
4213202	Sand, gravel, & stone whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	3	D	D	D	a	D	D	D
42139	Other construction materials whsle ..	6	D	D	D	b	D	D	D
421390	Other construction materials whsle ..	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle ..	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	145	1 017 781	113 113	27 460	1 867	230 216	118 927	116 039
42142	Office equipment whsle	14	240 463	14 035	3 765	291	48 125	19 683	21 546
421420	Office equipment whsle	14	240 463	14 035	3 765	291	48 125	19 683	21 546
42143	Computer & computer peripheral equipment & software whsle	75	407 253	38 038	7 862	597	72 596	12 956	17 108
421430	Computer & computer peripheral equipment & software whsle	75	407 253	38 038	7 862	597	72 596	12 956	17 108
4214301	Computer & peripheral equipment whsle	55	290 790	25 675	4 543	391	44 008	12 144	13 524
42143011	Computers & peripheral equipment for resale	24	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	31	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	20	116 463	12 363	3 319	206	28 588	812	3 584
42144	Other commercial equipment whsle .	10	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	10	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	24	138 517	34 062	9 710	542	58 460	65 161	51 705
421450	Medical, dental, & hospital equipment & supplies whsle	24	138 517	34 062	9 710	542	58 460	65 161	51 705
4214501	Surgical, medical, & hospital supplies whsle	22	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	17	D	D	D	e	D	D	D
421490	Other professional equipment & supplies whsle	17	D	D	D	e	D	D	D
4214902	Other professional equipment & supplies whsle	16	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	17	101 549	6 142	1 632	152	11 569	6 424	7 382
42151	Metal service centers & offices	17	101 549	6 142	1 632	152	11 569	6 424	7 382
421510	Metal service centers & offices ...	17	101 549	6 142	1 632	152	11 569	6 424	7 382
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	5	40 891	3 639	932	109	6 281	6 308	7 262
42151012	Ferrous metal sales offices ...	7	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	125	2 145 676	166 997	37 503	2 935	319 905	103 514	110 800
42161	Electrical apparatus & equip, wiring supp, & const material whsle	31	204 175	13 968	2 939	276	21 191	10 404	12 394
421610	Electrical apparatus & equip, wiring supp, & const material whsle	31	204 175	13 968	2 939	276	21 191	10 404	12 394
42162	Electrical appliance, television & radio set whsle	9	36 243	2 174	587	64	9 272	3 724	803

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ESSEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	85	1 905 258	150 855	33 977	2 595	289 442	89 386	97 603
421690	Other electronic parts & equipment whsle	85	1 905 258	150 855	33 977	2 595	289 442	89 386	97 603
4216901	Communications equipment & supplies whsle	34	958 395	79 799	18 153	1 185	157 247	43 333	46 977
4216902	Electronic parts (excluding communications equipment) whsle	51	946 863	71 056	15 824	1 410	132 195	46 053	50 626
4217	Hardware, & plumbing & heating equipment & supplies whsle	31	D	D	D	c	D	D	D
42171	Hardware whsle	13	D	D	D	b	D	D	D
421710	Hardware whsle	13	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	35 113	4 551	1 370	126	7 175	4 784	4 946
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	35 113	4 551	1 370	126	7 175	4 784	4 946
4218	Machinery, equipment, & supplies whsle	155	639 019	67 369	16 045	1 432	117 767	47 930	45 582
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	88	411 245	49 767	12 046	1 034	84 580	33 293	29 986
421830	Industrial machinery & equipment whsle	88	411 245	49 767	12 046	1 034	84 580	33 293	29 986
4218301	Food-processing machinery & equipment whsle	7	26 186	2 972	635	56	4 994	629	555
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	31	147 593	17 456	3 942	396	30 326	9 764	9 112
4218304	Metalworking machinery & equipment whsle	13	61 814	5 029	1 170	80	8 200	4 220	982
4218305	Materials handling equipment whsle	10	23 919	4 922	1 196	128	7 691	1 987	2 105
4218307	Other industrial machinery & equipment whsle	23	D	D	D	e	D	D	D
42184	Industrial supplies whsle	32	70 731	7 768	1 936	163	15 052	3 840	4 453
421840	Industrial supplies whsle	32	70 731	7 768	1 936	163	15 052	3 840	4 453
4218404	Industrial containers & supplies whsle	4	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle	16	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	36 982	4 307	935	113	8 005	4 536	4 515
421850	Service establishment equipment & supplies whsle	20	36 982	4 307	935	113	8 005	4 536	4 515
4218504	Other service establishment equipment & supplies whsle	11	30 187	3 675	774	87	6 643	3 599	3 527
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	4	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	75	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	22	145 072	14 915	3 302	360	36 309	17 803	23 479
421910	Sporting & recreational goods & supplies whsle	22	145 072	14 915	3 302	360	36 309	17 803	23 479
42192	Toy & hobby goods & supplies whsle	5	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	5	D	D	D	b	D	D	D
42193	Recyclable material whsle	22	31 977	4 305	918	150	8 344	1 797	1 841
421930	Recyclable material whsle	22	31 977	4 305	918	150	8 344	1 797	1 841
4219303	Other recyclable material whsle	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	16	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	c	D	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	4	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	2	D	D	D	b	D	D	D
4219906	Other durable goods whsle	5	D	D	D	a	D	D	D

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ESSEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	416	4 656 855	244 512	56 945	6 523	497 135	365 634	361 876
4221	Paper & paper product whsle	33	183 689	15 308	3 194	366	27 762	5 601	5 825
42212	Stationery & office supplies whsle . . .	9	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle . . .	9	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	157 843	13 108	2 775	316	23 012	4 799	4 836
422130	Industrial & personal service paper whsle	23	157 843	13 108	2 775	316	23 012	4 799	4 836
4222	Drugs, & druggists' sundries whsle	19	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	19	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	19	D	D	D	f	D	D	D
4222101	General-line drugs whsle	12	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle . . .	56	596 668	62 006	15 029	980	118 503	44 408	51 818
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	10	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	5	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	10	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	10	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	16	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	16	D	D	D	f	D	D	D
42234	Footwear whsle	15	210 469	14 284	3 066	296	31 732	15 798	19 060
422340	Footwear whsle	15	210 469	14 284	3 066	296	31 732	15 798	19 060
4224	Grocery & related products whsle	169	1 869 711	102 061	24 064	3 088	196 662	97 453	102 946
42241	General-line grocery whsle	15	D	D	D	f	D	D	D
422410	General-line grocery whsle	15	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	11	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	25	258 685	14 257	3 577	402	27 972	10 463	13 632
422420	Packaged frozen food whsle	25	258 685	14 257	3 577	402	27 972	10 463	13 632
42243	Dairy products, (except dried or canned) whsle	6	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle	6	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle	6	D	D	D	a	D	D	D
42245	Confectionery whsle	8	D	D	D	e	D	D	D
422450	Confectionery whsle	8	D	D	D	e	D	D	D
42246	Fish & seafood whsle	62	363 793	14 721	3 366	493	32 781	23 352	25 449
422460	Fish & seafood whsle	62	363 793	14 721	3 366	493	32 781	23 352	25 449
42248	Fresh fruit & vegetable whsle	12	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	12	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	31	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	31	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	5	118 653	2 165	468	44	4 115	574	731
4224902	Bread & baked goods whsle	9	D	D	D	e	D	D	D
4224903	Soft drinks whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	7	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	12	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	10	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	10	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	40	288 652	14 665	2 807	306	30 349	8 073	8 812
42261	Plastics materials & basic forms & shapes whsle	8	30 851	4 080	598	67	9 595	1 754	1 802
422610	Plastics materials & basic forms & shapes whsle	8	30 851	4 080	598	67	9 595	1 754	1 802
42269	Other chemical & allied products whsle	32	257 801	10 585	2 209	239	20 754	6 319	7 010
422690	Other chemical & allied products whsle	32	257 801	10 585	2 209	239	20 754	6 319	7 010
4226902	Other chemical & allied products whsle	29	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	15	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	8	58 816	3 278	793	152	8 174	4 121	3 791
422710	Petroleum bulk stations & terminals	8	58 816	3 278	793	152	8 174	4 121	3 791
4227101	Petroleum bulk stations & terminals (except LP)	8	58 816	3 278	793	152	8 174	4 121	3 791
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D

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ESSEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	101 453	8 323	1 598	318	16 710	4 854	4 427
422810	Beer & ale whsle	3	101 453	8 323	1 598	318	16 710	4 854	4 427
4229	Miscellaneous nondurable goods whsle	68	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	13	41 343	2 981	802	81	5 414	3 450	3 451
422920	Book, periodical, & newspaper whsle	13	41 343	2 981	802	81	5 414	3 450	3 451
42294	Tobacco & tobacco product whsle . . .	3	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle . . .	3	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	43	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	43	D	D	D	e	D	D	D
4229901	Art goods whsle	12	21 447	1 729	363	67	3 978	1 443	1 880
4229903	Textile bags, bagging, & burlap whsle	4	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle . . .	22	D	D	D	b	D	D	D
	Merchant wholesalers	873	6 726 961	541 241	124 441	12 465	1 079 584	588 093	613 702
421	Wholesale trade, durable goods	520	3 071 102	340 640	77 048	6 757	667 439	249 315	282 055
4211	Motor vehicle & motor vehicle parts & supplies whsle	45	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	17	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	17	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	17	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	28	D	D	D	c	D	D	D
42121	Furniture whsle	12	D	D	D	b	D	D	D
421210	Furniture whsle	12	D	D	D	b	D	D	D
42122	Home furnishings whsle	16	41 172	5 101	1 142	130	13 967	5 954	6 991
421220	Home furnishings whsle	16	41 172	5 101	1 142	130	13 967	5 954	6 991
4212203	Floor coverings whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	18	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	8	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	2	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
42139	Other construction materials whsle . .	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	127	668 638	76 633	17 056	1 359	165 194	57 168	66 072
42142	Office equipment whsle	13	D	D	D	e	D	D	D
421420	Office equipment whsle	13	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	69	253 957	31 394	6 158	530	55 508	12 195	13 684
421430	Computer & computer peripheral equipment & software whsle	69	253 957	31 394	6 158	530	55 508	12 195	13 684
4214301	Computer & peripheral equipment whsle	51	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	23	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	28	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	18	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . .	9	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	9	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	4	D	D	D	b	D	D	D

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ESSEX COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	17	37 610	5 647	1 389	122	13 044	4 177	5 178
421450	Medical, dental, & hospital equipment & supplies whsle	17	37 610	5 647	1 389	122	13 044	4 177	5 178
4214501	Surgical, medical, & hospital supplies whsle	15	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	16	181 699	21 630	4 933	322	37 928	19 293	23 620
421490	Other professional equipment & supplies whsle	16	181 699	21 630	4 933	322	37 928	19 293	23 620
4214902	Other professional equipment & supplies whsle	15	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	11	55 103	5 198	1 450	134	9 447	6 352	7 307
42151	Metal service centers & offices	11	55 103	5 198	1 450	134	9 447	6 352	7 307
421510	Metal service centers & offices	11	55 103	5 198	1 450	134	9 447	6 352	7 307
4215101	Ferrous metal service centers & sales offices	9	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	5	40 891	3 639	932	109	6 281	6 308	7 262
4216	Electrical goods whsle	82	1 334 426	139 042	30 370	2 339	258 896	84 364	94 227
42161	Electrical apparatus & equip, wiring supp, & const material whsle	23	136 859	11 494	2 373	231	16 781	10 391	12 383
421610	Electrical apparatus & equip, wiring supp, & const material whsle	23	136 859	11 494	2 373	231	16 781	10 391	12 383
42169	Other electronic parts & equipment whsle	54	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	54	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	21	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	33	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	23	D	D	D	c	D	D	D
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	123	427 074	52 629	12 535	1 142	93 415	39 967	41 540
42182	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	65	252 766	36 363	8 878	775	62 663	25 330	25 944
421830	Industrial machinery & equipment whsle	65	252 766	36 363	8 878	775	62 663	25 330	25 944
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	18	49 444	8 510	1 919	198	15 254	5 611	5 446
4218304	Metalworking machinery & equipment whsle	9	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	21	D	D	D	e	D	D	D
42184	Industrial supplies whsle	28	D	D	D	c	D	D	D
421840	Industrial supplies whsle	28	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	8	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	8	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	2	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
ESSEX COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	63	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	e	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	22	31 977	4 305	918	150	8 344	1 797	1 841
421930	Recyclable material whsle	22	31 977	4 305	918	150	8 344	1 797	1 841
4219303	Other recyclable material whsle	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	c	D	D	D
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	3	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	353	3 655 859	200 601	47 393	5 708	412 145	338 778	331 647
4221	Paper & paper product whsle	25	82 183	10 665	2 234	317	19 212	5 601	5 825
42213	Industrial & personal service paper whsle	16	67 337	8 909	1 926	273	15 884	4 799	4 836
422130	Industrial & personal service paper whsle	16	67 337	8 909	1 926	273	15 884	4 799	4 836
4222	Drugs, & druggists' sundries whsle	19	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	19	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	19	D	D	D	f	D	D	D
4222101	General-line drugs whsle	12	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	46	485 271	50 157	12 678	758	94 556	34 918	39 050
42231	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	14	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	10	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	4	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	10	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	10	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	f	D	D	D
42234	Footwear whsle	10	D	D	D	b	D	D	D
422340	Footwear whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	149	1 338 704	80 315	18 918	2 624	156 778	80 260	85 677
42241	General-line grocery whsle	14	D	D	D	f	D	D	D
422410	General-line grocery whsle	14	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	10	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	21	161 817	10 503	2 401	332	19 529	8 557	12 096
422420	Packaged frozen food whsle	21	161 817	10 503	2 401	332	19 529	8 557	12 096
42246	Fish & seafood whsle	61	D	D	D	e	D	D	D
422460	Fish & seafood whsle	61	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	12	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	12	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	24	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	24	D	D	D	f	D	D	D
4224903	Soft drinks whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	7	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	29	96 762	10 523	2 081	257	20 671	7 900	8 620
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	21	D	D	D	c	D	D	D

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ESSEX COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whse	14	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	58 816	3 278	793	152	8 174	4 121	3 791
4227101	Petroleum bulk stations & terminals (except LP)	8	58 816	3 278	793	152	8 174	4 121	3 791
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	4	D	D	D	e	D	D	D
42281	Beer & ale whse	3	101 453	8 323	1 598	318	16 710	4 854	4 427
422810	Beer & ale whse	3	101 453	8 323	1 598	318	16 710	4 854	4 427
4229	Miscellaneous nondurable goods whse	59	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whse	11	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whse	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whse	37	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whse	37	D	D	D	e	D	D	D
4229901	Art goods whse	12	21 447	1 729	363	67	3 978	1 443	1 880
4229903	Textile bags, bagging, & burlap whse	3	D	D	D	c	D	D	D
4229904	Other nondurable goods whse	17	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		55	1 534 956	97 370	25 582	1 813	191 357	115 439	100 673
421	Wholesale trade, durable goods	40	978 291	66 606	18 370	1 187	131 673	88 674	70 520
4214	Professional & commercial equipment & supplies whse	6	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse	4	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whse	4	D	D	D	b	D	D	D
4214302	Computer software (packaged) whse	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse	2	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whse	2	D	D	D	e	D	D	D
4216	Electrical goods whse	22	669 548	23 148	6 191	512	52 602	19 096	16 522
42161	Electrical apparatus & equip, wiring supp, & const material whse	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whse	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse	17	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whse	17	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whse	11	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whse	7	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whse	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	556 665	30 764	7 212	626	59 684	26 765	30 153
4223	Apparel, piece goods, & notions whse ..	2	D	D	D	c	D	D	D
4224	Grocery & related products whse	8	294 187	19 649	4 739	423	35 841	17 193	17 269
42246	Fish & seafood whse	1	D	D	D	b	D	D	D
422460	Fish & seafood whse	1	D	D	D	b	D	D	D
42249	Other grocery & related products whse	3	89 007	6 118	1 051	118	11 171	1 257	1 269
422490	Other grocery & related products whse	3	89 007	6 118	1 051	118	11 171	1 257	1 269
4224902	Bread & baked goods whse	2	D	D	D	c	D	D	D
4226	Chemical & allied products whse	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whse	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whse	3	D	D	D	b	D	D	D

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ESSEX COUNTY, MA—Con.									
	Agents, brokers, and commission merchants	143	1 008 815	32 781	6 548	558	58 256	663	565
421	Wholesale trade, durable goods	95	564 484	19 634	4 208	369	32 950	572	489
4212	Furniture & home furnishings whsle ...	8	D	D	D	a	D	D	D
42122	Home furnishings whsle	4	19 998	411	102	12	897	—	—
421220	Home furnishings whsle	4	19 998	411	102	12	897	—	—
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	b	D	D	D
42142	Office equipment whsle	1	D	D	D	a	D	D	D
421420	Office equipment whsle	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	2	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	46 446	944	182	18	2 122	72	75
42151	Metal service centers & offices	6	46 446	944	182	18	2 122	72	75
421510	Metal service centers & offices	6	46 446	944	182	18	2 122	72	75
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	21	141 702	4 807	942	84	8 407	54	51
42169	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	14	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	24	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	16	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	11	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	444 331	13 147	2 340	189	25 306	91	76
4221	Paper & paper product whsle	7	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	236 820	2 097	407	41	4 043	—	—
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4224901	Coffee, tea, & spice whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	a	D	D	D

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FRANKLIN COUNTY, MA									
42	Wholesale trade	87	349 039	29 273	6 723	782	68 191	15 634	17 033
421	Wholesale trade, durable goods	56	125 974	12 132	3 275	377	25 706	11 833	12 775
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	a	D	D	D
42151	Metal service centers & offices	4	D	D	D	a	D	D	D
421510	Metal service centers & offices ...	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
421930	Recyclable material whsle	1	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	223 065	17 141	3 448	405	42 485	3 801	4 258
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4224903	Soft drinks whsle	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	147 765	9 890	1 871	180	26 296	2 155	2 141
42271	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	c	D	D	D
	Merchant wholesalers	70	261 262	22 521	5 149	615	53 760	14 531	15 896
421	Wholesale trade, durable goods	46	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
421930	Recyclable material whsle	1	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	4	147 765	9 890	1 871	180	26 296	2 155	2 141
42271	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D

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HAMPDEN COUNTY, MA									
42	Wholesale trade	573	4 481 158	285 429	65 738	7 696	535 871	331 277	336 566
421	Wholesale trade, durable goods	378	2 025 634	167 213	38 248	4 088	296 990	159 478	147 423
4211	Motor vehicle & motor vehicle parts & supplies whsle	40	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	47 072	3 135	732	102	5 611	5 639	5 464
421110	Automobile & other motor vehicle whsle	8	47 072	3 135	732	102	5 611	5 639	5 464
42112	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	15	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	23 599	3 711	970	197	5 777	4 356	4 460
42114	Motor vehicle parts, (used) whsle ...	13	5 146	1 140	259	57	2 223	467	469
421140	Motor vehicle parts, (used) whsle .	13	5 146	1 140	259	57	2 223	467	469
4212	Furniture & home furnishings whsle ...	16	40 827	3 662	739	117	7 694	2 268	2 745
42121	Furniture whsle	7	D	D	D	b	D	D	D
421210	Furniture whsle	7	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	24	193 825	13 246	3 243	369	28 111	11 100	11 549
42131	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	50	305 867	20 323	4 864	550	36 400	23 310	23 779
42141	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
42142	Office equipment whsle	17	25 002	4 109	988	153	6 221	2 640	2 650
421420	Office equipment whsle	17	25 002	4 109	988	153	6 221	2 640	2 650
42143	Computer & computer peripheral equipment & software whsle	12	87 466	7 968	2 041	160	13 936	4 380	4 525
421430	Computer & computer peripheral equipment & software whsle	12	87 466	7 968	2 041	160	13 936	4 380	4 525
4214301	Computer & peripheral equipment whsle	9	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	7	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	13	89 587	6 546	1 675	191	14 728	9 724	11 826
42151	Metal service centers & offices	13	89 587	6 546	1 675	191	14 728	9 724	11 826
421510	Metal service centers & offices ...	13	89 587	6 546	1 675	191	14 728	9 724	11 826
4215101	Ferrous metal service centers & sales offices	10	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	9	D	D	D	c	D	D	D
42151012	Ferrous metal sales offices	1	D	D	D	a	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
HAMPDEN COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	36	100 952	16 663	3 630	492	27 397	13 449	13 437
42161	Electrical apparatus & equip, wiring supp. & const material whsle	13	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	13	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	35	D	D	D	e	D	D	D
42171	Hardware whsle	16	D	D	D	e	D	D	D
421710	Hardware whsle	16	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	13 112	1 586	395	53	3 033	2 008	1 839
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	13 112	1 586	395	53	3 033	2 008	1 839
42174	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	106	299 478	39 111	8 835	955	69 077	38 714	45 664
42181	Construction & mining (except petroleum) machinery & equip whsle	9	31 239	3 021	714	71	5 599	7 304	8 490
421810	Construction & mining (except petroleum) machinery & equip whsle	9	31 239	3 021	714	71	5 599	7 304	8 490
42182	Farm & garden machinery & equipment whsle	5	11 875	1 179	210	32	2 241	3 250	3 456
421820	Farm & garden machinery & equipment whsle	5	11 875	1 179	210	32	2 241	3 250	3 456
42183	Industrial machinery & equipment whsle	58	175 316	24 553	5 503	554	43 108	19 755	21 780
421830	Industrial machinery & equipment whsle	58	175 316	24 553	5 503	554	43 108	19 755	21 780
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	15 978	2 721	602	75	4 649	2 072	2 089
4218303	General-purpose industrial machinery & equipment whsle	20	29 587	4 486	976	110	7 734	2 979	3 153
4218304	Metalworking machinery & equipment whsle	12	64 106	6 352	1 352	98	11 828	5 223	6 345
4218305	Materials handling equipment whsle	6	21 742	4 642	1 077	127	7 624	2 884	3 603
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	26	66 366	8 262	1 861	224	14 851	7 297	8 103
421840	Industrial supplies whsle	26	66 366	8 262	1 861	224	14 851	7 297	8 103
4218402	Mechanical power transmission supplies whsle	11	18 330	2 250	453	74	4 127	2 685	2 679
4218406	Other industrial supplies whsle	8	39 718	5 020	1 152	114	8 883	3 868	4 305
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	58	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	10	68 961	2 551	528	68	5 459	10 465	8 375
421910	Sporting & recreational goods & supplies whsle	10	68 961	2 551	528	68	5 459	10 465	8 375
42193	Recyclable material whsle	26	52 690	6 622	1 488	207	14 731	2 307	2 547
421930	Recyclable material whsle	26	52 690	6 622	1 488	207	14 731	2 307	2 547
4219301	Iron & steel scrap processors & dealers	12	19 256	2 620	644	98	6 499	1 031	1 073
4219302	Recyclable paper & paperboard whsle	4	13 070	861	135	19	2 309	227	233
4219303	Other recyclable material whsle	10	20 364	3 141	709	90	5 923	1 049	1 241
42199	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
HAMPDEN COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	195	2 455 524	118 216	27 490	3 608	238 881	171 799	189 143
4221	Paper & paper product whsle	32	301 552	16 240	3 863	452	26 941	8 491	8 639
42211	Printing & writing paper whsle	6	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	15	58 439	7 086	1 681	158	11 220	3 283	3 025
422130	Industrial & personal service paper whsle	15	58 439	7 086	1 681	158	11 220	3 283	3 025
4222	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . .	9	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
422340	Footwear whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	53	738 523	33 430	7 851	1 126	63 304	38 947	41 264
42241	General-line grocery whsle	7	99 762	6 192	1 306	187	12 106	6 747	6 920
422410	General-line grocery whsle	7	99 762	6 192	1 306	187	12 106	6 747	6 920
4224103	Other general-line grocery whsle	7	99 762	6 192	1 306	187	12 106	6 747	6 920
42242	Packaged frozen food whsle	3	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	5	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	6	D	D	D	c	D	D	D
422450	Confectionery whsle	6	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	19	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	19	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	33	252 838	22 416	5 341	623	45 490	18 557	20 462
42261	Plastics materials & basic forms & shapes whsle	16	126 461	10 154	2 430	342	21 224	11 558	12 641
422610	Plastics materials & basic forms & shapes whsle	16	126 461	10 154	2 430	342	21 224	11 558	12 641
42269	Other chemical & allied products whsle	17	126 377	12 262	2 911	281	24 266	6 999	7 821
422690	Other chemical & allied products whsle	17	126 377	12 262	2 911	281	24 266	6 999	7 821
4226902	Other chemical & allied products whsle	16	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	13	148 410	15 024	3 248	382	29 455	10 921	10 950
42281	Beer & ale whsle	6	107 944	10 225	2 191	237	19 031	3 459	3 604
422810	Beer & ale whsle	6	107 944	10 225	2 191	237	19 031	3 459	3 604
4229	Miscellaneous nondurable goods whsle	40	D	D	D	f	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
422910	Farm supplies whsle	1	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	13	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	13	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	8	D	D	D	c	D	D	D

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	HAMPDEN COUNTY, MA—Con.								
	Merchant wholesalers	498	3 152 079	218 079	50 305	6 737	426 718	307 446	308 781
421	Wholesale trade, durable goods	332	1 224 149	120 526	27 802	3 622	227 944	150 466	136 592
4211	Motor vehicle & motor vehicle parts & supplies whsle	37	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	8	47 072	3 135	732	102	5 611	5 639	5 464
421110	Automobile & other motor vehicle whsle	8	47 072	3 135	732	102	5 611	5 639	5 464
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	8	23 599	3 711	970	197	5 777	4 356	4 460
42114	Motor vehicle parts, (used) whsle ...	13	5 146	1 140	259	57	2 223	467	469
421140	Motor vehicle parts, (used) whsle .	13	5 146	1 140	259	57	2 223	467	469
4212	Furniture & home furnishings whsle ...	15	D	D	D	c	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	23	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	14	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	5	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	44	D	D	D	e	D	D	D
42142	Office equipment whsle	17	25 002	4 109	988	153	6 221	2 640	2 650
421420	Office equipment whsle	17	25 002	4 109	988	153	6 221	2 640	2 650
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	5	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	5	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	5	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
421510	Metal service centers & offices ...	10	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	32	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	55 407	9 329	1 997	246	17 022	10 345	10 595
42171	Hardware whsle	13	32 475	6 604	1 306	164	11 720	6 440	6 889
421710	Hardware whsle	13	32 475	6 604	1 306	164	11 720	6 440	6 889
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	13 112	1 586	395	53	3 033	2 008	1 839
421730	Warm air heating & air-conditioning equipment & supplies whsle	10	13 112	1 586	395	53	3 033	2 008	1 839

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HAMPDEN COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	92	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	9	31 239	3 021	714	71	5 599	7 304	8 490
421810	Construction & mining (except petroleum) machinery & equip whsle	9	31 239	3 021	714	71	5 599	7 304	8 490
42182	Farm & garden machinery & equipment whsle	5	11 875	1 179	210	32	2 241	3 250	3 456
421820	Farm & garden machinery & equipment whsle	5	11 875	1 179	210	32	2 241	3 250	3 456
42183	Industrial machinery & equipment whsle	47	144 286	22 924	5 146	517	39 565	18 883	20 647
421830	Industrial machinery & equipment whsle	47	144 286	22 924	5 146	517	39 565	18 883	20 647
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	7	15 978	2 721	602	75	4 649	2 072	2 089
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	15 978	2 721	602	75	4 649	2 072	2 089
4218303	General-purpose industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	9	44 380	5 479	1 150	81	9 775	4 407	5 329
4218305	Materials handling equipment whsle	6	21 742	4 642	1 077	127	7 624	2 884	3 603
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	7	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	6	D	D	D	b	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	52	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	8	D	D	D	b	D	D	D
42193	Recyclable material whsle	25	D	D	D	c	D	D	D
421930	Recyclable material whsle	25	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	12	19 256	2 620	644	98	6 499	1 031	1 073
4219302	Recyclable paper & paperboard whsle	4	13 070	861	135	19	2 309	227	233
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	166	1 927 930	97 553	22 503	3 115	198 774	156 980	172 189
4221	Paper & paper product whsle	25	95 396	11 806	2 869	389	20 506	8 491	8 639
42213	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	c	D	D	D
4222101	General-line drugs whsle	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	8	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
422340	Footwear whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	46	D	D	D	f	D	D	D
42241	General-line grocery whsle	7	99 762	6 192	1 306	187	12 106	6 747	6 920
422410	General-line grocery whsle	7	99 762	6 192	1 306	187	12 106	6 747	6 920
4224103	Other general-line grocery whsle	7	99 762	6 192	1 306	187	12 106	6 747	6 920
42242	Packaged frozen food whsle	3	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	3	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	5	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
HAMPDEN COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	13	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	25	D	D	D	e	D	D	D
42261	Plastics materials & basic forms & shapes whsle	11	53 578	5 276	1 243	205	10 282	3 747	2 964
422610	Plastics materials & basic forms & shapes whsle	11	53 578	5 276	1 243	205	10 282	3 747	2 964
42269	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	13	148 410	15 024	3 248	382	29 455	10 921	10 950
42281	Beer & ale whsle	6	107 944	10 225	2 191	237	19 031	3 459	3 604
422810	Beer & ale whsle	6	107 944	10 225	2 191	237	19 031	3 459	3 604
4229	Miscellaneous nondurable goods whsle	35	D	D	D	f	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
422910	Farm supplies whsle	1	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	1	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	12	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	12	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
		33	1 225 316	63 156	14 567	858	100 550	22 950	26 686
421	Wholesale trade, durable goods	17	738 085	43 524	9 721	390	62 563	8 135	9 732
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	1	D	D	D	c	D	D	D
421710	Hardware whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	16	487 231	19 632	4 846	468	37 987	14 815	16 954
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	2	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	129 304	6 426	1 535	165	15 698	8 672	10 621
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
HAMPDEN COUNTY, MA—Con.									
	Agents, brokers, and commission merchants	42	103 763	4 194	866	101	8 603	881	1 099
421	Wholesale trade, durable goods	29	63 400	3 163	725	76	6 483	877	1 099
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	3	19 726	873	202	17	2 053	816	1 016
422	Wholesale trade, nondurable goods	13	40 363	1 031	141	25	2 120	4	—
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
HAMPSHIRE COUNTY, MA									
42	Wholesale trade	109	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	60	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
421510	Metal service centers & offices	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	49	D	D	D	g	D	D	D
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	17	D	D	D	g	D	D	D
42247	Meat & meat product whsle	1	D	D	D	f	D	D	D
422470	Meat & meat product whsle	1	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D

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HAMPSHIRE COUNTY, MA—Con.									
	Merchant wholesalers	95	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	51	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
421510	Metal service centers & offices	2	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	16	D	D	D	g	D	D	D
42247	Meat & meat product whsle	1	D	D	D	f	D	D	D
422470	Meat & meat product whsle	1	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
422120	Stationery & office supplies whsle	1	D	D	D	a	D	D	D
MIDDLESEX COUNTY, MA									
42	Wholesale trade	2 914	33 893 461	2 386 269	587 988	49 166	4 448 305	1 779 772	1 949 792
421	Wholesale trade, durable goods	2 087	20 432 776	1 782 744	444 615	35 075	3 158 831	1 159 154	1 274 686
4211	Motor vehicle & motor vehicle parts & supplies whsle	129	1 579 293	41 937	10 117	1 493	85 583	50 049	50 571
42111	Automobile & other motor vehicle whsle	22	D	D	D	f	D	D	D
421110	Automobile & other motor vehicle whsle	22	D	D	D	f	D	D	D
4211101	Automobile & motorcycle whsle	10	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	3	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	67	202 828	15 308	3 942	545	30 739	24 831	24 732
421120	Motor vehicle supplies & new parts whsle	67	202 828	15 308	3 942	545	30 739	24 831	24 732
4211201	Motor vehicle supplies & new parts—warehouse distributors	24	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	39	127 208	10 109	2 454	355	19 441	15 448	15 531
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	35	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	35	D	D	D	e	D	D	D

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MIDDLESEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	101	448 036	26 615	6 357	582	48 970	15 221	16 566
42121	Furniture whsle	35	176 187	12 013	3 080	244	20 866	3 200	4 230
421210	Furniture whsle	35	176 187	12 013	3 080	244	20 866	3 200	4 230
4212101	Household & lawn furniture whsle	14	52 123	2 455	502	49	4 945	696	757
4212102	Office & business furniture whsle	21	124 064	9 558	2 578	195	15 921	2 504	3 473
42122	Home furnishings whsle	66	271 849	14 602	3 277	338	28 104	12 021	12 336
421220	Home furnishings whsle	66	271 849	14 602	3 277	338	28 104	12 021	12 336
4212201	Household china, glassware, & crockery whsle	8	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	24	92 032	3 411	745	67	6 176	1 286	1 692
4212203	Floor coverings whsle	9	27 449	4 273	881	82	7 586	2 900	2 539
4212204	Other home furnishings whsle	25	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	82	433 855	47 177	9 969	1 098	84 536	50 346	64 820
42131	Lumber, plywood, millwork, & wood panel whsle	33	268 778	26 657	6 218	646	45 202	34 138	41 829
421310	Lumber, plywood, millwork, & wood panel whsle	33	268 778	26 657	6 218	646	45 202	34 138	41 829
4213101	Lumber without yard whsle	5	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	22	100 446	10 129	2 392	274	19 524	10 483	11 289
42132	Brick, stone, & related construction materials whsle	27	65 960	8 792	1 936	223	18 403	5 538	6 356
421320	Brick, stone, & related construction materials whsle	27	65 960	8 792	1 936	223	18 403	5 538	6 356
4213201	Brick, block, tile, clay/cement sewer pipe whsle	10	22 068	3 046	707	76	6 412	2 871	3 050
4213202	Sand, gravel, & stone whsle	11	13 279	3 153	713	96	5 767	713	1 280
4213203	Cement, lime, & related products whsle	6	30 613	2 593	516	51	6 224	1 954	2 026
42133	Roofing, siding, & insulation material whsle	6	69 164	7 792	1 022	95	14 051	8 004	13 809
421330	Roofing, siding, & insulation material whsle	6	69 164	7 792	1 022	95	14 051	8 004	13 809
4213301	Roofing, siding, & insulation material whsle	6	69 164	7 792	1 022	95	14 051	8 004	13 809
42139	Other construction materials whsle	16	29 953	3 936	793	134	6 880	2 666	2 826
421390	Other construction materials whsle	16	29 953	3 936	793	134	6 880	2 666	2 826
4213902	Other construction materials whsle	12	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	561	7 100 995	939 749	241 925	16 382	1 519 780	397 066	472 395
42141	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
42142	Office equipment whsle	58	440 919	76 551	19 318	1 772	123 282	19 302	21 773
421420	Office equipment whsle	58	440 919	76 551	19 318	1 772	123 282	19 302	21 773
42143	Computer & computer peripheral equipment & software whsle	291	4 493 457	629 483	164 281	9 499	953 068	90 590	99 513
421430	Computer & computer peripheral equipment & software whsle	291	4 493 457	629 483	164 281	9 499	953 068	90 590	99 513
4214301	Computer & peripheral equipment whsle	221	4 162 903	544 304	146 146	8 345	806 714	81 155	89 340
42143011	Computers & peripheral equipment for resale	98	2 063 784	157 768	36 137	2 540	218 178	27 341	33 875
42143012	Computers & peripheral equipment for end use	123	2 099 119	386 536	110 009	5 805	588 536	53 814	55 465
4214302	Computer software (packaged) whsle	70	330 554	85 179	18 135	1 154	146 354	9 435	10 173
42144	Other commercial equipment whsle	34	59 091	8 234	2 139	244	15 298	5 143	5 090
421440	Other commercial equipment whsle	34	59 091	8 234	2 139	244	15 298	5 143	5 090
4214401	Restaurant & hotel equipment & supplies whsle	18	28 431	3 753	905	92	7 354	3 313	3 543
4214402	Store machines & equipment whsle	16	30 660	4 481	1 234	152	7 944	1 830	1 547
42145	Medical, dental, & hospital equipment & supplies whsle	100	1 294 509	112 209	29 354	2 651	230 995	134 915	209 801
421450	Medical, dental, & hospital equipment & supplies whsle	100	1 294 509	112 209	29 354	2 651	230 995	134 915	209 801
4214501	Surgical, medical, & hospital supplies whsle	89	1 231 637	99 995	26 512	2 436	207 175	131 795	204 927
4214502	Dental equipment & supplies whsle	11	62 872	12 214	2 842	215	23 820	3 120	4 874
42146	Ophthalmic goods whsle	12	13 381	2 701	519	100	4 962	1 825	2 457
421460	Ophthalmic goods whsle	12	13 381	2 701	519	100	4 962	1 825	2 457
42149	Other professional equipment & supplies whsle	46	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	46	D	D	D	g	D	D	D
4214902	Other professional equipment & supplies whsle	43	D	D	D	g	D	D	D

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MIDDLESEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	62	434 321	31 793	8 178	745	60 877	45 522	55 069
42151	Metal service centers & offices	62	434 321	31 793	8 178	745	60 877	45 522	55 069
421510	Metal service centers & offices	62	434 321	31 793	8 178	745	60 877	45 522	55 069
4215101	Ferrous metal service centers & sales offices	42	263 670	20 069	5 455	487	38 130	22 361	23 464
42151011	Ferrous metal service centers	22	179 429	16 665	4 753	435	31 893	22 361	23 464
42151012	Ferrous metal sales offices	20	84 241	3 404	702	52	6 237	—	—
4215102	Nonferrous metal service centers & sales offices	20	170 651	11 724	2 723	258	22 747	23 161	31 605
42151021	Nonferrous metal service centers	13	D	D	D	c	D	D	D
4216	Electrical goods whsle	468	6 417 825	352 099	86 782	6 974	695 185	258 945	264 390
42161	Electrical apparatus & equip, wiring supp, & const material whsle	124	801 876	63 998	15 580	1 475	110 606	36 345	40 414
421610	Electrical apparatus & equip, wiring supp, & const material whsle	124	801 876	63 998	15 580	1 475	110 606	36 345	40 414
42162	Electrical appliance, television & radio set whsle	48	851 815	29 743	7 320	609	100 804	85 387	82 674
421620	Electrical appliance, television & radio set whsle	48	851 815	29 743	7 320	609	100 804	85 387	82 674
42169	Other electronic parts & equipment whsle	296	4 764 134	258 358	63 882	4 890	483 775	137 213	141 302
421690	Other electronic parts & equipment whsle	296	4 764 134	258 358	63 882	4 890	483 775	137 213	141 302
4216901	Communications equipment & supplies whsle	72	519 023	78 507	21 884	1 842	129 239	17 826	22 922
4216902	Electronic parts (excluding communications equipment) whsle	224	4 245 111	179 851	41 998	3 048	354 536	119 387	118 380
4217	Hardware, & plumbing & heating equipment & supplies whsle	147	791 263	89 558	21 434	2 103	161 669	74 761	77 023
42171	Hardware whsle	67	271 039	31 481	7 180	825	56 179	32 297	32 334
421710	Hardware whsle	67	271 039	31 481	7 180	825	56 179	32 297	32 334
42172	Plumbing & heating equipment & supplies (hydronics) whsle	38	313 582	21 223	4 863	500	39 802	17 975	20 135
421720	Plumbing & heating equipment & supplies (hydronics) whsle	38	313 582	21 223	4 863	500	39 802	17 975	20 135
42173	Warm air heating & air-conditioning equipment & supplies whsle	30	D	D	D	f	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	30	D	D	D	f	D	D	D
42174	Refrigeration equipment & supplies whsle	12	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	347	2 297 544	194 408	46 191	4 136	364 637	212 311	210 983
42181	Construction & mining (except petroleum) machinery & equip whsle	18	143 617	13 700	3 037	287	25 694	35 140	37 733
421810	Construction & mining (except petroleum) machinery & equip whsle	18	143 617	13 700	3 037	287	25 694	35 140	37 733
42182	Farm & garden machinery & equipment whsle	5	33 961	1 613	354	47	2 509	1 565	1 628
421820	Farm & garden machinery & equipment whsle	5	33 961	1 613	354	47	2 509	1 565	1 628
4218203	Lawn & garden machinery & equipment whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	210	1 069 376	112 869	26 685	2 360	210 908	133 520	128 785
421830	Industrial machinery & equipment whsle	210	1 069 376	112 869	26 685	2 360	210 908	133 520	128 785
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	22	98 901	11 968	2 598	230	21 854	9 981	10 294
42183021	Hydraulic & pneumatic pumps & motors whsle	13	40 717	5 015	1 009	118	11 714	4 724	4 848
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	9	58 184	6 953	1 589	112	10 140	5 257	5 446
4218303	General-purpose industrial machinery & equipment whsle	75	443 954	36 509	9 028	710	67 265	60 831	62 812
4218304	Metalworking machinery & equipment whsle	21	129 407	10 713	2 775	225	21 427	27 242	21 912
4218305	Materials handling equipment whsle	31	179 240	29 554	6 900	661	59 208	17 310	15 112
4218307	Other industrial machinery & equipment whsle	52	208 358	22 675	5 122	506	38 256	17 055	17 769

Table 5. Summary Statistics for Counties: 1997—Con.

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MIDDLESEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	69	895 682	43 216	10 864	871	82 647	26 270	27 463
421840	Industrial supplies whsle	69	895 682	43 216	10 864	871	82 647	26 270	27 463
4218402	Mechanical power transmission supplies whsle	12	49 856	3 922	902	118	7 457	5 230	5 382
4218403	Welding supplies whsle	7	31 074	7 010	1 529	198	14 027	4 861	4 896
4218404	Industrial containers & supplies whsle	14	59 100	5 217	1 136	112	10 328	2 859	2 893
4218405	Industrial valves & fittings (except fluid-power) whsle	8	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	22	661 506	20 891	5 842	346	37 023	5 168	5 422
42185	Service establishment equipment & supplies whsle	37	135 766	20 275	4 611	496	34 630	12 309	11 632
421850	Service establishment equipment & supplies whsle	37	135 766	20 275	4 611	496	34 630	12 309	11 632
4218501	Beauty & barber shop equipment & supplies whsle ...	9	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	13	63 579	3 678	833	90	7 456	1 110	1 102
4218504	Other service establishment equipment & supplies whsle ...	12	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	8	19 142	2 735	640	75	8 249	3 507	3 742
421860	Transportation equipment & supplies (exc motor vehicle) whsle	8	19 142	2 735	640	75	8 249	3 507	3 742
4219	Miscellaneous durable goods whsle ...	190	929 644	59 408	13 662	1 562	137 594	54 933	62 869
42191	Sporting & recreational goods & supplies whsle	35	184 294	10 960	2 716	312	28 119	12 674	15 369
421910	Sporting & recreational goods & supplies whsle	35	184 294	10 960	2 716	312	28 119	12 674	15 369
42192	Toy & hobby goods & supplies whsle	21	84 504	4 190	893	104	10 124	2 431	5 069
421920	Toy & hobby goods & supplies whsle	21	84 504	4 190	893	104	10 124	2 431	5 069
42193	Recyclable material whsle	41	148 987	13 982	3 292	416	39 537	8 472	8 665
421930	Recyclable material whsle	41	148 987	13 982	3 292	416	39 537	8 472	8 665
4219301	Iron & steel scrap processors & dealers	9	93 991	7 134	1 910	177	23 261	6 083	6 268
42193011	Iron & steel scrap processors (using power processing equipment)	7	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	9	14 368	1 977	456	76	4 784	122	224
4219303	Other recyclable material whsle	23	40 628	4 871	926	163	11 492	2 267	2 173
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	26	58 024	3 224	582	74	6 751	2 108	3 780
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	26	58 024	3 224	582	74	6 751	2 108	3 780
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	24	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	67	453 835	27 052	6 179	656	53 063	29 248	29 986
421990	Other miscellaneous durable goods whsle	67	453 835	27 052	6 179	656	53 063	29 248	29 986
4219903	General merchandise (durable goods) whsle	17	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	13	D	D	D	c	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	12	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	8 972	2 619	629	73	4 736	1 077	1 114
4219906	Other durable goods whsle	22	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	827	13 460 685	603 525	143 373	14 091	1 289 474	620 618	675 106
4221	Paper & paper product whsle	123	1 413 625	108 312	27 306	2 538	204 896	81 278	82 605
42211	Printing & writing paper whsle	20	447 976	14 253	3 506	283	30 767	16 238	16 374
422110	Printing & writing paper whsle	20	447 976	14 253	3 506	283	30 767	16 238	16 374
42212	Stationery & office supplies whsle ...	60	747 614	56 767	14 254	1 363	111 083	48 261	48 525
422120	Stationery & office supplies whsle	60	747 614	56 767	14 254	1 363	111 083	48 261	48 525
42213	Industrial & personal service paper whsle	43	218 035	37 292	9 546	892	63 046	16 779	17 706
422130	Industrial & personal service paper whsle	43	218 035	37 292	9 546	892	63 046	16 779	17 706
4222	Drugs, & druggists' sundries whsle ...	39	603 391	25 705	6 038	631	54 970	35 860	44 678
42221	Drugs, & druggists' sundries whsle ...	39	603 391	25 705	6 038	631	54 970	35 860	44 678
422210	Drugs, & druggists' sundries whsle	39	603 391	25 705	6 038	631	54 970	35 860	44 678
4222101	General-line drugs whsle	12	316 579	9 374	2 291	238	20 791	30 194	37 255
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	27	286 812	16 331	3 747	393	34 179	5 666	7 423

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MIDDLESEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	128	2 477 204	111 599	28 429	2 094	337 699	239 773	255 149
42231	Piece goods, notions, & other dry goods whsle	30	246 314	6 868	1 743	147	18 064	6 492	6 593
422310	Piece goods, notions, & other dry goods whsle	30	246 314	6 868	1 743	147	18 064	6 492	6 593
4223101	Piece goods—jobbers	24	222 598	5 266	1 357	105	14 057	5 617	5 773
4223102	Notions & other dry goods whsle	6	23 716	1 602	386	42	4 007	875	820
42232	Men's & boys' clothing & furnishings whsle	24	139 746	5 945	1 277	141	12 264	1 687	2 899
422320	Men's & boys' clothing & furnishings whsle	24	139 746	5 945	1 277	141	12 264	1 687	2 899
42233	Women's, children's, & infants' clothing & accessories whsle	41	80 386	9 470	2 291	237	22 006	11 231	16 011
422330	Women's, children's, & infants' clothing & accessories whsle	41	80 386	9 470	2 291	237	22 006	11 231	16 011
42234	Footwear whsle	33	2 010 758	89 316	23 118	1 569	285 365	220 363	229 646
422340	Footwear whsle	33	2 010 758	89 316	23 118	1 569	285 365	220 363	229 646
4224	Grocery & related products whsle	239	4 847 598	168 961	39 004	4 480	309 477	62 236	66 898
42241	General-line grocery whsle	22	1 868 004	46 052	11 092	1 056	65 829	11 870	13 010
422410	General-line grocery whsle	22	1 868 004	46 052	11 092	1 056	65 829	11 870	13 010
4224103	Other general-line grocery whsle	22	1 868 004	46 052	11 092	1 056	65 829	11 870	13 010
42242	Packaged frozen food whsle	16	394 457	16 352	4 194	592	31 312	9 526	9 289
422420	Packaged frozen food whsle	16	394 457	16 352	4 194	592	31 312	9 526	9 289
42243	Dairy products, (except dried or canned) whsle	9	180 755	6 765	1 492	186	12 865	2 612	2 969
422430	Dairy products, (except dried or canned) whsle	9	180 755	6 765	1 492	186	12 865	2 612	2 969
4224302	Dairy product (except raw milk) whsle	9	180 755	6 765	1 492	186	12 865	2 612	2 969
42244	Poultry & poultry product whsle	6	190 714	4 172	895	73	7 990	3 585	3 198
422440	Poultry & poultry product whsle	6	190 714	4 172	895	73	7 990	3 585	3 198
4224402	Poultry & poultry product (except live) whsle	6	190 714	4 172	895	73	7 990	3 585	3 198
42245	Confectionery whsle	11	97 025	4 214	946	124	7 127	1 434	1 624
422450	Confectionery whsle	11	97 025	4 214	946	124	7 127	1 434	1 624
42246	Fish & seafood whsle	17	51 062	3 686	980	99	7 249	2 995	3 900
422460	Fish & seafood whsle	17	51 062	3 686	980	99	7 249	2 995	3 900
42247	Meat & meat product whsle	19	D	D	D	e	D	D	D
422470	Meat & meat product whsle	19	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	36	358 281	20 452	4 373	585	37 334	4 141	4 256
422480	Fresh fruit & vegetable whsle	36	358 281	20 452	4 373	585	37 334	4 141	4 256
42249	Other grocery & related products whsle	103	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	103	D	D	D	g	D	D	D
4224901	Coffee, tea, & spice whsle	8	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	29	157 921	12 704	2 878	343	29 002	813	1 005
4224903	Soft drinks whsle	13	D	D	D	e	D	D	D
4224904	Canned goods whsle	11	206 622	7 070	1 562	153	13 963	7 722	9 105
4224906	Other grocery specialties whsle	34	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	13	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	8	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	8	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	84	690 255	57 670	12 686	1 213	121 081	47 689	53 804
42261	Plastics materials & basic forms & shapes whsle	23	125 927	8 904	2 267	199	18 004	8 481	8 554
422610	Plastics materials & basic forms & shapes whsle	23	125 927	8 904	2 267	199	18 004	8 481	8 554
42269	Other chemical & allied products whsle	61	564 328	48 766	10 419	1 014	103 077	39 208	45 250
422690	Other chemical & allied products whsle	61	564 328	48 766	10 419	1 014	103 077	39 208	45 250
4226901	Industrial gases (except LP) whsle	5	13 495	1 305	318	39	2 311	256	272
4226902	Other chemical & allied products whsle	56	550 833	47 461	10 101	975	100 766	38 952	44 978

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MIDDLESEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
42271	whsle	32	2 210 169	32 449	7 314	539	69 921	66 050	77 200
422710	Petroleum bulk stations & terminals	16	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals	16	D	D	D	e	D	D	D
42271011	Petroleum bulk stations & terminals (except LP)	16	D	D	D	e	D	D	D
42271012	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
4227102	Petroleum bulk terminals (except LP)	5	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	16	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	22	D	D	D	f	D	D	D
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	17	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	17	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	17	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	147	D	D	D	g	D	D	D
42291	Farm supplies whsle	11	D	D	D	b	D	D	D
422910	Farm supplies whsle	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	40	435 946	41 317	9 764	922	78 528	32 449	33 934
422920	Book, periodical, & newspaper whsle	40	435 946	41 317	9 764	922	78 528	32 449	33 934
42293	Flower, nursery stock, & florists' supplies whsle	19	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	19	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	12	45 259	4 384	876	102	10 066	3 411	4 030
422950	Paint, varnish, & supplies whsle	12	45 259	4 384	876	102	10 066	3 411	4 030
4229501	Paint, varnish, & supplies whsle	12	45 259	4 384	876	102	10 066	3 411	4 030
42299	Other miscellaneous nondurable goods whsle	61	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	61	D	D	D	c	D	D	D
4229901	Art goods whsle	23	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	14	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	20	D	D	D	b	D	D	D
	Merchant wholesalers	2 214	17 452 550	1 569 179	368 697	34 750	3 050 220	1 575 511	1 659 805
421	Wholesale trade, durable goods	1 583	10 681 058	1 133 713	266 460	24 161	2 128 343	1 055 792	1 089 673
4211	Motor vehicle & motor vehicle parts & supplies whsle	114	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	19	117 133	6 087	1 441	212	13 444	10 327	9 895
421110	Automobile & other motor vehicle whsle	19	117 133	6 087	1 441	212	13 444	10 327	9 895
4211105	Heavy truck & tractor (over 26,000 lb) whsle	5	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	56	140 947	13 314	3 433	491	25 804	22 570	23 486
421120	Motor vehicle supplies & new parts whsle	56	140 947	13 314	3 433	491	25 804	22 570	23 486
4211201	Motor vehicle supplies & new parts—warehouse distributors	20	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	33	D	D	D	e	D	D	D
42113	Tire & tube whsle	4	D	D	D	b	D	D	D
421130	Tire & tube whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	35	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	35	D	D	D	e	D	D	D

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	MIDDLESEX COUNTY, MA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	62	D	D	D	e	D	D	D
42121	Furniture whsle	23	D	D	D	c	D	D	D
421210	Furniture whsle	23	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	8	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	15	D	D	D	c	D	D	D
42122	Home furnishings whsle	39	D	D	D	c	D	D	D
421220	Home furnishings whsle	39	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	14	D	D	D	b	D	D	D
4212203	Floor coverings whsle	8	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	69	384 486	43 064	9 126	979	74 050	48 090	61 562
42131	Lumber, plywood, millwork, & wood panel whsle	29	D	D	D	f	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	29	D	D	D	f	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	c	D	D	D
4213102	Lumber with yard whsle	6	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	23	D	D	D	c	D	D	D
421320	Brick, stone, & related construction materials whsle	23	D	D	D	c	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	9	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	10	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	4	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	13	26 063	3 576	711	117	5 969	2 250	2 442
421390	Other construction materials whsle	13	26 063	3 576	711	117	5 969	2 250	2 442
4213902	Other construction materials whsle	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	459	4 443 360	501 743	119 118	9 642	879 683	333 122	330 433
42141	Photographic equipment & supplies whsle	17	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	17	D	D	D	e	D	D	D
42142	Office equipment whsle	47	210 781	49 435	12 685	1 153	85 169	13 457	15 358
421420	Office equipment whsle	47	210 781	49 435	12 685	1 153	85 169	13 457	15 358
42143	Computer & computer peripheral equipment & software whsle	239	3 020 068	269 349	62 429	4 482	454 733	87 862	96 823
421430	Computer & computer peripheral equipment & software whsle	239	3 020 068	269 349	62 429	4 482	454 733	87 862	96 823
4214301	Computer & peripheral equipment whsle	176	2 704 445	188 513	45 313	3 380	315 032	78 441	86 660
42143011	Computers & peripheral equipment for resale	79	1 542 765	47 581	10 987	1 049	81 940	27 289	33 624
42143012	Computers & peripheral equipment for end use	97	1 161 680	140 932	34 326	2 331	233 092	51 152	53 036
4214302	Computer software (packaged) whsle	63	315 623	80 836	17 116	1 102	139 701	9 421	10 163
42144	Other commercial equipment whsle	30	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	30	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	16	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	14	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	80	594 249	79 802	19 311	1 863	163 124	88 055	86 193
421450	Medical, dental, & hospital equipment & supplies whsle	80	594 249	79 802	19 311	1 863	163 124	88 055	86 193
4214501	Surgical, medical, & hospital supplies whsle	69	531 377	67 588	16 469	1 648	139 304	84 935	81 319
4214502	Dental equipment & supplies whsle	11	62 872	12 214	2 842	215	23 820	3 120	4 874
42146	Ophthalmic goods whsle	11	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	11	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	35	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	35	D	D	D	g	D	D	D
4214902	Other professional equipment & supplies whsle	32	D	D	D	g	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	MIDDLESEX COUNTY, MA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	46	296 823	27 805	7 298	676	52 406	39 424	47 616
42151	Metal service centers & offices	46	296 823	27 805	7 298	676	52 406	39 424	47 616
421510	Metal service centers & offices	46	296 823	27 805	7 298	676	52 406	39 424	47 616
4215101	Ferrous metal service centers & sales offices	33	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	21	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	12	17 832	1 925	377	37	3 526	—	—
4215102	Nonferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	10	D	D	D	c	D	D	D
4216	Electrical goods whsle	293	2 661 551	228 942	52 887	4 634	475 704	239 834	244 557
42161	Electrical apparatus & equip, wiring supp, & const material whsle	73	308 585	33 293	8 266	879	64 700	24 551	28 193
421610	Electrical apparatus & equip, wiring supp, & const material whsle	73	308 585	33 293	8 266	879	64 700	24 551	28 193
42162	Electrical appliance, television & radio set whsle	34	514 736	22 212	5 654	474	81 607	81 239	78 391
421620	Electrical appliance, television & radio set whsle	34	514 736	22 212	5 654	474	81 607	81 239	78 391
42169	Other electronic parts & equipment whsle	186	1 838 230	173 437	38 967	3 281	329 397	134 044	137 973
421690	Other electronic parts & equipment whsle	186	1 838 230	173 437	38 967	3 281	329 397	134 044	137 973
4216901	Communications equipment & supplies whsle	52	289 015	54 098	12 394	984	91 839	14 836	19 746
4216902	Electronic parts (excluding communications equipment) whsle	134	1 549 215	119 339	26 573	2 297	237 558	119 208	118 227
4217	Hardware, & plumbing & heating equipment & supplies whsle	111	462 002	65 533	15 594	1 721	121 435	70 939	72 321
42171	Hardware whsle	54	194 611	29 272	6 667	783	52 254	31 961	32 015
421710	Hardware whsle	54	194 611	29 272	6 667	783	52 254	31 961	32 015
42172	Plumbing & heating equipment & supplies (hydronics) whsle	25	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	25	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	e	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	22	D	D	D	e	D	D	D
42174	Refrigeration equipment & supplies whsle	10	D	D	D	c	D	D	D
421740	Refrigeration equipment & supplies whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	273	1 324 883	161 656	37 900	3 559	301 981	206 448	204 473
42181	Construction & mining (except petroleum) machinery & equip whsle	17	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	17	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	155	749 709	95 116	22 665	1 991	174 751	129 314	123 983
421830	Industrial machinery & equipment whsle	155	749 709	95 116	22 665	1 991	174 751	129 314	123 983
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	18	D	D	D	c	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	11	D	D	D	c	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	46	302 370	30 137	7 581	593	55 916	59 634	61 966
4218304	Metalworking machinery & equipment whsle	17	113 940	9 886	2 567	207	20 031	27 242	21 675
4218305	Materials handling equipment whsle	25	128 956	24 306	5 640	542	44 834	15 210	12 312
4218307	Other industrial machinery & equipment whsle	40	117 761	18 308	4 246	412	30 995	16 179	16 873
42184	Industrial supplies whsle	56	296 853	29 668	6 923	696	58 284	26 270	27 463
421840	Industrial supplies whsle	56	296 853	29 668	6 923	696	58 284	26 270	27 463
4218402	Mechanical power transmission supplies whsle	10	D	D	D	c	D	D	D
4218403	Welding supplies whsle	7	31 074	7 010	1 529	198	14 027	4 861	4 896
4218404	Industrial containers & supplies whsle	11	D	D	D	c	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	17	D	D	D	c	D	D	D

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MIDDLESEX COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	36	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	36	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	9	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	12	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	12	D	D	D	c	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	156	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	27	120 165	9 992	2 470	293	25 079	12 674	15 369
421910	Sporting & recreational goods & supplies whsle	27	120 165	9 992	2 470	293	25 079	12 674	15 369
42192	Toy & hobby goods & supplies whsle	15	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	15	D	D	D	b	D	D	D
42193	Recyclable material whsle	40	D	D	D	e	D	D	D
421930	Recyclable material whsle	40	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	9	93 991	7 134	1 910	177	23 261	6 083	6 268
42193011	Iron & steel scrap processors (using power processing equipment)	7	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	9	14 368	1 977	456	76	4 784	122	224
4219303	Other recyclable material whsle	22	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	22	26 554	2 262	364	60	5 353	2 108	3 780
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	22	26 554	2 262	364	60	5 353	2 108	3 780
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	20	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	52	D	D	D	f	D	D	D
421990	Other miscellaneous durable goods whsle	52	D	D	D	f	D	D	D
4219903	General merchandise (durable goods) whsle	11	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	8	36 497	5 330	1 299	156	8 360	4 230	4 778
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	7	D	D	D	c	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	7	8 972	2 619	629	73	4 736	1 077	1 114
4219906	Other durable goods whsle	19	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	631	6 771 492	435 466	102 237	10 589	921 877	519 719	570 132
4221	Paper & paper product whsle	102	777 994	85 508	20 622	2 051	155 833	62 118	64 663
42211	Printing & writing paper whsle	16	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	16	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle	47	409 320	36 249	8 162	929	66 601	30 326	31 688
422120	Stationery & office supplies whsle	47	409 320	36 249	8 162	929	66 601	30 326	31 688
42213	Industrial & personal service paper whsle	39	D	D	D	f	D	D	D
422130	Industrial & personal service paper whsle	39	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	33	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	33	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	33	D	D	D	f	D	D	D
4222101	General-line drugs whsle	12	316 579	9 374	2 291	238	20 791	30 194	37 255
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	21	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	87	991 725	82 547	20 753	1 693	236 908	190 245	202 785
42231	Piece goods, notions, & other dry goods whsle	18	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	18	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	15	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	17	30 889	2 970	562	102	7 039	1 683	2 893
422320	Men's & boys' clothing & furnishings whsle	17	30 889	2 970	562	102	7 039	1 683	2 893

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MIDDLESEX COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle—Con.								
42233	Women's, children's, & infants' clothing & accessories whsle	31	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	31	D	D	D	c	D	D	D
42234	Footwear whsle	21	867 633	67 626	17 234	1 286	202 040	174 458	180 233
422340	Footwear whsle	21	867 633	67 626	17 234	1 286	202 040	174 458	180 233
4224	Grocery & related products whsle	183	1 384 403	101 630	22 993	2 880	182 255	55 680	59 689
42241	General-line grocery whsle	15	D	D	D	e	D	D	D
422410	General-line grocery whsle	15	D	D	D	e	D	D	D
4224103	Other general-line grocery whsle	15	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	10	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	10	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	6	21 718	1 932	458	78	3 305	1 434	1 624
422450	Confectionery whsle	6	21 718	1 932	458	78	3 305	1 434	1 624
42246	Fish & seafood whsle	16	D	D	D	b	D	D	D
422460	Fish & seafood whsle	16	D	D	D	b	D	D	D
42247	Meat & meat product whsle	19	D	D	D	e	D	D	D
422470	Meat & meat product whsle	19	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	34	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle	34	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	71	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	71	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	7	D	D	D	b	D	D	D
4224902	Bread & baked goods whsle	22	D	D	D	c	D	D	D
4224904	Canned goods whsle	6	63 364	4 608	970	97	8 042	5 334	6 115
4224906	Other grocery specialties whsle	23	164 630	10 238	1 892	242	23 712	7 467	8 115
4225	Farm-product raw material whsle	11	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	8	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	8	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	62	601 595	50 218	10 780	1 042	106 843	44 881	50 028
42261	Plastics materials & basic forms & shapes whsle	19	101 261	8 335	2 114	186	16 738	8 335	8 403
422610	Plastics materials & basic forms & shapes whsle	19	101 261	8 335	2 114	186	16 738	8 335	8 403
42269	Other chemical & allied products whsle	43	500 334	41 883	8 666	856	90 105	36 546	41 625
422690	Other chemical & allied products whsle	43	500 334	41 883	8 666	856	90 105	36 546	41 625
4226902	Other chemical & allied products whsle	42	D	D	D	f	D	D	D
4227	Petroleum & petroleum products whsle	26	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	14	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	14	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	14	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	10	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	4	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	19	186 126	18 835	4 177	465	33 713	30 013	31 104
42282	Wine & distilled alcoholic beverage whsle	15	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	15	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	15	D	D	D	e	D	D	D

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MIDDLESEX COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42291	whsle	108	D	D	D	g	D	D	D
422910	Farm supplies whsle	11	D	D	D	b	D	D	D
422910	Farm supplies whsle	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle	29	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper								
422920	whsle	29	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists'								
422930	supplies whsle	18	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists'								
422930	supplies whsle	18	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle...	4	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle...	4	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	8	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
422990	goods whsle	38	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
4229901	goods whsle	38	D	D	D	c	D	D	D
4229901	Art goods whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	14	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		225	8 418 986	645 583	178 800	10 931	1 073 755	198 621	282 369
421	Wholesale trade, durable goods	159	5 522 371	544 116	152 899	8 890	841 631	100 559	180 953
4213	Lumber & other construction materials								
4213	whsle	8	44 126	3 789	765	109	9 927	2 256	3 258
4214	Professional & commercial equipment								
4214	& supplies whsle	51	2 176 806	418 439	116 785	6 355	600 302	63 033	140 731
42142	Office equipment whsle	9	D	D	D	f	D	D	D
421420	Office equipment whsle	9	D	D	D	f	D	D	D
42143	Computer & computer peripheral								
421430	equipment & software whsle	30	1 255 791	353 103	100 048	4 904	486 485	2 410	2 109
421430	Computer & computer peripheral								
4214301	equipment & software whsle	30	1 255 791	353 103	100 048	4 904	486 485	2 410	2 109
4214301	Computer & peripheral								
42143011	equipment whsle	27	D	D	D	h	D	D	D
42143011	Computers & peripheral								
42143012	equipment for resale	9	D	D	D	g	D	D	D
42143012	Computers & peripheral								
42143012	equipment for end use	18	899 441	242 909	75 009	3 430	350 964	2 410	1 957
421440	Other commercial equipment								
421440	whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital								
421450	equipment & supplies whsle	5	D	D	D	f	D	D	D
421450	Medical, dental, & hospital								
4214501	equipment & supplies whsle	5	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital								
4214501	supplies whsle	5	D	D	D	f	D	D	D
42149	Other professional equipment &								
421490	supplies whsle	5	D	D	D	c	D	D	D
421490	Other professional equipment &								
4214902	supplies whsle	5	D	D	D	c	D	D	D
4214902	Other professional equipment &								
4214902	supplies whsle	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	58	2 251 186	80 536	24 389	1 730	152 126	18 725	19 419
42161	Electrical apparatus & equip, wiring								
421610	supp. & const material whsle	13	228 364	21 163	5 138	396	28 816	11 612	11 992
421610	Electrical apparatus & equip,								
421610	wiring supp. & const material								
421610	whsle	13	228 364	21 163	5 138	396	28 816	11 612	11 992
42169	Other electronic parts & equipment								
421690	whsle	41	D	D	D	g	D	D	D
421690	Other electronic parts & equipment								
4216901	whsle	41	D	D	D	g	D	D	D
4216901	Communications equipment &								
4216902	supplies whsle	16	D	D	D	f	D	D	D
4216902	Electronic parts (excluding								
4216902	communications equipment)								
4216902	whsle	25	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating								
42172	equipment & supplies whsle	9	D	D	D	c	D	D	D
421720	Plumbing & heating equipment &								
421720	supplies (hydronics) whsle	3	D	D	D	b	D	D	D
421720	Plumbing & heating equipment &								
421720	supplies (hydronics) whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MIDDLESEX COUNTY, MA—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	18	707 089	20 424	5 631	351	42 163	5 644	6 116
42183	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	c	D	D	D
421840	Industrial supplies whsle	5	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle ..	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	66	2 896 615	101 467	25 901	2 041	232 124	98 062	101 416
4221	Paper & paper product whsle	12	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	3	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	8	291 153	18 467	5 488	407	40 727	17 764	16 623
422120	Stationery & office supplies whsle .	8	291 153	18 467	5 488	407	40 727	17 764	16 623
4223	Apparel, piece goods, & notions whsle .	6	584 662	19 204	5 568	212	61 824	49 524	52 358
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
42234	Footwear whsle	3	D	D	D	c	D	D	D
422340	Footwear whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	15	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	14	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	2	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle .	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	17	83 424	7 020	1 789	165	12 789	2 808	3 776
42269	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	14	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	7	303 277	11 299	2 608	155	17 736	223	288
422920	Book, periodical, & newspaper whsle	7	303 277	11 299	2 608	155	17 736	223	288
42295	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle ..	4	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		475	8 021 925	171 507	40 491	3 485	324 330	5 640	7 618
421	Wholesale trade, durable goods	345	4 229 347	104 915	25 256	2 024	188 857	2 803	4 060
4211	Motor vehicle & motor vehicle parts & supplies whsle	10	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle .	1	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D

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MIDDLESEX COUNTY, MA—Con.									
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	36	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	b	D	D	D
421210	Furniture whsle	11	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	a	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	a	D	D	D
42122	Home furnishings whsle	25	D	D	D	b	D	D	D
421220	Home furnishings whsle	25	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	8	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	51	480 829	19 567	6 022	385	39 795	911	1 231
42143	Computer & computer peripheral equipment & software whsle	22	217 598	7 031	1 804	113	11 850	318	581
421430	Computer & computer peripheral equipment & software whsle	22	217 598	7 031	1 804	113	11 850	318	581
4214301	Computer & peripheral equipment whsle	18	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	10	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	8	37 998	2 695	674	44	4 480	252	472
42144	Other commercial equipment whsle	3	D	D	D	a	D	D	D
421440	Other commercial equipment whsle	3	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	15	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	12	D	D	D	b	D	D	D
42151	Metal service centers & offices	12	D	D	D	b	D	D	D
421510	Metal service centers & offices	12	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151012	Ferrous metal sales offices	7	D	D	D	a	D	D	D
4216	Electrical goods whsle	117	1 505 088	42 621	9 506	610	67 355	386	414
42161	Electrical apparatus & equip, wiring supp, & const material whsle	38	264 927	9 542	2 176	200	17 090	182	229
421610	Electrical apparatus & equip, wiring supp, & const material whsle	38	264 927	9 542	2 176	200	17 090	182	229
42162	Electrical appliance, television & radio set whsle	10	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	69	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	69	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	65	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	D	D	D	c	D	D	D
42171	Hardware whsle	10	D	D	D	b	D	D	D
421710	Hardware whsle	10	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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MIDDLESEX COUNTY, MA—Con.									
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42182	whsle	56	265 572	12 328	2 660	226	20 493	219	394
421820	Farm & garden machinery & equipment whsle	3	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment								
421830	whsle	43	D	D	D	c	D	D	D
4218302	Industrial machinery & equipment whsle	43	D	D	D	c	D	D	D
4218303	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	23	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle	4	15 467	827	208	18	1 396	—	237
4218305	Materials handling equipment whsle	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	a	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	31	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	8	64 129	968	246	19	3 040	—	—
421910	Sporting & recreational goods & supplies whsle	8	64 129	968	246	19	3 040	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	4	31 470	962	218	14	1 398	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	4	31 470	962	218	14	1 398	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	4	31 470	962	218	14	1 398	—	—
42199	Other miscellaneous durable goods whsle	12	45 894	1 262	280	33	3 250	—	—
421990	Other miscellaneous durable goods whsle	12	45 894	1 262	280	33	3 250	—	—
4219903	General merchandise (durable goods) whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	130	3 792 578	66 592	15 235	1 461	135 473	2 837	3 558
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	5	47 141	2 051	604	27	3 755	171	214
422120	Stationery & office supplies whsle ...	5	47 141	2 051	604	27	3 755	171	214
4222	Drugs, & druggists' sundries whsle ...	6	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ...	6	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	6	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	35	900 817	9 848	2 108	189	38 967	4	6
42231	Piece goods, notions, & other dry goods whsle	10	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	10	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	8	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	7	108 857	2 975	715	39	5 225	4	6
422320	Men's & boys' clothing & furnishings whsle	7	108 857	2 975	715	39	5 225	4	6
42234	Footwear whsle	9	D	D	D	c	D	D	D
422340	Footwear whsle	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	41	D	D	D	g	D	D	D
42241	General-line grocery whsle	7	D	D	D	f	D	D	D
422410	General-line grocery whsle	7	D	D	D	f	D	D	D
4224103	Other general-line grocery whsle	7	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	5	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	b	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	2	D	D	D	b	D	D	D

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MIDDLESEX COUNTY, MA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	5	75 307	2 282	488	46	3 822	—	—
422450	Confectionery whsle	5	75 307	2 282	488	46	3 822	—	—
42249	Other grocery & related products whsle	18	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	28	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	23	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	23	D	D	D	b	D	D	D
4229901	Art goods whsle	11	8 849	738	161	30	2 071	—	—
4229904	Other nondurable goods whsle	6	D	D	D	b	D	D	D
NANTUCKET COUNTY, MA									
42	Wholesale trade	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
NORFOLK COUNTY, MA									
42	Wholesale trade	1 451	21 949 384	1 128 825	250 737	23 872	2 193 230	1 438 731	1 459 427
421	Wholesale trade, durable goods	959	11 131 966	617 400	133 324	12 410	1 157 094	724 866	767 167
4211	Motor vehicle & motor vehicle parts & supplies whsle	65	3 399 431	51 551	9 466	1 348	95 335	97 033	107 053
42111	Automobile & other motor vehicle whsle	12	2 995 678	24 153	2 844	527	40 714	64 574	76 736
421110	Automobile & other motor vehicle whsle	12	2 995 678	24 153	2 844	527	40 714	64 574	76 736
4211101	Automobile & motorcycle whsle	6	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	38	394 838	25 407	6 146	755	50 850	30 501	28 303
421120	Motor vehicle supplies & new parts whsle	38	394 838	25 407	6 146	755	50 850	30 501	28 303
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	24	D	D	D	f	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	71	549 408	27 085	5 406	589	60 627	26 909	29 046
42121	Furniture whsle	34	137 642	7 694	1 673	175	14 039	5 888	6 494
421210	Furniture whsle	34	137 642	7 694	1 673	175	14 039	5 888	6 494
4212101	Household & lawn furniture whsle	19	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	15	D	D	D	b	D	D	D
42122	Home furnishings whsle	37	411 766	19 391	3 733	414	46 588	21 021	22 552
421220	Home furnishings whsle	37	411 766	19 391	3 733	414	46 588	21 021	22 552
4212201	Household china, glassware, & crockery whsle	5	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	9	D	D	D	b	D	D	D
4212203	Floor coverings whsle	8	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	15	D	D	D	c	D	D	D

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	NORFOLK COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	45	426 463	20 588	4 910	470	45 043	40 064	44 851
42131	Lumber, plywood, millwork, & wood panel whsle	25	346 117	12 595	2 922	274	26 758	33 691	37 943
421310	Lumber, plywood, millwork, & wood panel whsle	25	346 117	12 595	2 922	274	26 758	33 691	37 943
4213101	Lumber without yard whsle	6	D	D	D	b	D	D	D
4213102	Lumber with yard whsle	8	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	147 442	6 282	1 366	152	12 813	12 416	14 596
42132	Brick, stone, & related construction materials whsle	8	18 141	2 145	533	58	4 580	2 663	3 131
421320	Brick, stone, & related construction materials whsle	8	18 141	2 145	533	58	4 580	2 663	3 131
4213201	Brick, block, tile, clay/cement sewer pipe whsle	3	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	8	46 037	4 069	1 122	101	9 642	2 901	2 925
421390	Other construction materials whsle	8	46 037	4 069	1 122	101	9 642	2 901	2 925
4213901	Flat glass & other construction glass whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	205	2 617 715	178 405	37 160	3 252	316 679	177 087	188 539
42141	Photographic equipment & supplies whsle	6	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	6	D	D	D	c	D	D	D
42142	Office equipment whsle	25	162 740	16 940	3 494	427	28 848	9 343	10 983
421420	Office equipment whsle	25	162 740	16 940	3 494	427	28 848	9 343	10 983
42143	Computer & computer peripheral equipment & software whsle	87	1 238 308	91 328	17 564	1 410	148 479	42 076	43 103
421430	Computer & computer peripheral equipment & software whsle	87	1 238 308	91 328	17 564	1 410	148 479	42 076	43 103
4214301	Computer & peripheral equipment whsle	68	1 203 007	81 864	14 897	1 184	132 903	39 622	40 564
42143011	Computers & peripheral equipment for resale	28	599 131	17 467	3 894	249	36 215	19 157	19 312
42143012	Computers & peripheral equipment for end use	40	603 876	64 397	11 003	935	96 688	20 465	21 252
4214302	Computer software (packaged) whsle	19	35 301	9 464	2 667	226	15 576	2 454	2 539
42144	Other commercial equipment whsle ..	15	D	D	D	e	D	D	D
421440	Other commercial equipment whsle	15	D	D	D	e	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	10	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	50	424 218	37 456	8 550	669	68 351	35 239	42 258
421450	Medical, dental, & hospital equipment & supplies whsle	50	424 218	37 456	8 550	669	68 351	35 239	42 258
4214501	Surgical, medical, & hospital supplies whsle	46	420 901	37 123	8 470	658	67 480	34 919	42 037
42146	Ophthalmic goods whsle	8	37 146	3 887	928	96	7 435	3 031	3 599
421460	Ophthalmic goods whsle	8	37 146	3 887	928	96	7 435	3 031	3 599
42149	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	34	D	D	D	e	D	D	D
42151	Metal service centers & offices	32	D	D	D	e	D	D	D
421510	Metal service centers & offices ..	32	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	25	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	16	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices ..	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	7	D	D	D	c	D	D	D
42151021	Nonferrous metal service centers	5	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
42	NORFOLK COUNTY, MA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	150	1 390 029	90 450	21 734	1 835	180 537	153 324	160 141
42161	Electrical apparatus & equip, wiring supp. & const material whsle	51	485 021	40 225	9 348	894	73 985	24 553	25 858
421610	Electrical apparatus & equip, wiring supp. & const material whsle	51	485 021	40 225	9 348	894	73 985	24 553	25 858
42162	Electrical appliance, television & radio set whsle	17	327 197	10 368	2 410	223	39 671	94 776	96 991
421620	Electrical appliance, television & radio set whsle	17	327 197	10 368	2 410	223	39 671	94 776	96 991
42169	Other electronic parts & equipment whsle	82	577 811	39 857	9 976	718	66 881	33 995	37 292
421690	Other electronic parts & equipment whsle	82	577 811	39 857	9 976	718	66 881	33 995	37 292
4216901	Communications equipment & supplies whsle	29	156 254	21 520	5 700	363	34 127	4 875	5 936
4216902	Electronic parts (excluding communications equipment) whsle	53	421 557	18 337	4 276	355	32 754	29 120	31 356
4217	Hardware, & plumbing & heating equipment & supplies whsle	84	1 063 121	74 041	16 238	947	116 171	32 606	32 569
42171	Hardware whsle	33	824 042	51 079	10 690	499	75 396	14 081	13 827
421710	Hardware whsle	33	824 042	51 079	10 690	499	75 396	14 081	13 827
42172	Plumbing & heating equipment & supplies (hydronics) whsle	30	180 303	16 313	3 908	343	30 599	15 885	15 936
421720	Plumbing & heating equipment & supplies (hydronics) whsle	30	180 303	16 313	3 908	343	30 599	15 885	15 936
42173	Warm air heating & air-conditioning equipment & supplies whsle	15	D	D	D	b	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	200	792 712	103 324	23 963	2 330	185 757	113 565	111 290
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	27 259	5 739	1 159	171	9 518	5 323	5 665
421820	Farm & garden machinery & equipment whsle	3	27 259	5 739	1 159	171	9 518	5 323	5 665
4218202	Farm machinery & equipment— whsle distributors	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	124	549 853	60 236	14 028	1 276	112 696	76 642	72 448
421830	Industrial machinery & equipment whsle	124	549 853	60 236	14 028	1 276	112 696	76 642	72 448
4218301	Food-processing machinery & equipment whsle	9	100 758	13 615	3 418	249	28 871	32 801	31 557
4218302	Hydraulic & pneumatic (fluid- power) machinery & equipment whsle	15	43 284	6 039	1 442	126	9 898	3 978	4 138
42183021	Hydraulic & pneumatic pumps & motors whsle	8	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	7	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	33	178 502	12 658	2 844	260	21 423	5 621	6 193
4218304	Metalworking machinery & equipment whsle	17	64 532	6 069	1 324	157	12 046	17 208	13 593
4218305	Materials handling equipment whsle	14	31 642	4 973	1 116	121	8 900	3 391	3 664
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	35	D	D	D	e	D	D	D
42184	Industrial supplies whsle	44	139 518	31 242	7 343	685	52 248	24 908	25 443
421840	Industrial supplies whsle	44	139 518	31 242	7 343	685	52 248	24 908	25 443
4218402	Mechanical power transmission supplies whsle	7	19 433	2 723	623	57	5 059	2 812	3 164
4218403	Welding supplies whsle	4	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	8	20 256	2 536	522	73	4 251	691	973
4218405	Industrial valves & fittings (except fluid-power) whsle	5	51 584	18 245	4 387	357	27 589	17 332	17 035
4218406	Other industrial supplies whsle	14	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	14 527	1 753	438	71	2 593	808	837
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D

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NORFOLK COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse ...	105	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whse.....	21	189 662	15 859	3 667	458	49 474	40 410	43 862
421910	Sporting & recreational goods & supplies whse.....	21	189 662	15 859	3 667	458	49 474	40 410	43 862
42192	Toy & hobby goods & supplies whse	9	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whse	9	D	D	D	b	D	D	D
42193	Recyclable material whse	22	105 493	9 714	2 440	285	19 074	1 070	1 058
421930	Recyclable material whse	22	105 493	9 714	2 440	285	19 074	1 070	1 058
4219301	Iron & steel scrap processors & dealers	7	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whse.	11	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	18	57 359	3 291	860	88	5 847	2 435	2 586
421940	Jewelry/watch/silverware/precious stone, & precious metal whse	18	57 359	3 291	860	88	5 847	2 435	2 586
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	16	D	D	D	b	D	D	D
4219402	Precious metal (excluding ores) whse	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse	35	D	D	D	e	D	D	D
421990	Other miscellaneous durable goods whse	35	D	D	D	e	D	D	D
4219903	General merchandise (durable goods) whse	9	100 367	3 545	617	59	6 288	4 936	4 733
4219904	Prerecorded media whse	13	87 675	2 308	564	82	5 529	1 838	2 208
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	10	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whse	3	D	D	D	b	D	D	D
4219906	Other durable goods whse	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	492	10 817 418	511 425	117 413	11 462	1 036 136	713 865	692 260
4221	Paper & paper product whse	75	410 974	33 556	7 488	784	58 990	19 167	18 934
42211	Printing & writing paper whse	13	137 578	5 385	1 216	84	9 600	3 936	3 285
422110	Printing & writing paper whse	13	137 578	5 385	1 216	84	9 600	3 936	3 285
42212	Stationery & office supplies whse ...	38	189 374	21 738	5 100	581	37 469	12 756	13 152
422120	Stationery & office supplies whse ..	38	189 374	21 738	5 100	581	37 469	12 756	13 152
42213	Industrial & personal service paper whse	24	84 022	6 433	1 172	119	11 921	2 475	2 497
422130	Industrial & personal service paper whse	24	84 022	6 433	1 172	119	11 921	2 475	2 497
4222	Drugs, & druggists' sundries whse	22	1 107 443	53 874	14 615	1 176	100 108	111 202	138 959
42221	Drugs, & druggists' sundries whse ..	22	1 107 443	53 874	14 615	1 176	100 108	111 202	138 959
422210	Drugs, & druggists' sundries whse	22	1 107 443	53 874	14 615	1 176	100 108	111 202	138 959
4222101	General-line drugs whse	10	163 909	11 197	4 108	319	25 309	36 247	4 261
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	12	943 534	42 677	10 507	857	74 799	74 955	134 698
4223	Apparel, piece goods, & notions whse .	76	2 127 846	115 791	21 033	1 896	263 528	361 734	302 225
42231	Piece goods, notions, & other dry goods whse	19	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whse	19	D	D	D	e	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	e	D	D	D
4223102	Notions & other dry goods whse	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whse	17	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whse	17	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse	28	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse	28	D	D	D	e	D	D	D
42234	Footwear whse	12	D	D	D	g	D	D	D
422340	Footwear whse	12	D	D	D	g	D	D	D

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42	NORFOLK COUNTY, MA—Con.								
	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	144	4 798 839	152 683	35 856	3 809	281 069	71 616	77 272
42241	General-line grocery whsle	23	235 327	9 214	2 170	286	16 497	3 046	3 219
422410	General-line grocery whsle	23	235 327	9 214	2 170	286	16 497	3 046	3 219
4224103	Other general-line grocery whsle		D	D	D	e	D	D	D
42242	Packaged frozen food whsle	20	1 376 164	22 840	5 363	559	45 293	5 474	8 200
422420	Packaged frozen food whsle	20	1 376 164	22 840	5 363	559	45 293	5 474	8 200
42244	Poultry & poultry product whsle	6	79 332	2 079	310	27	4 843	1 407	1 419
422440	Poultry & poultry product whsle	6	79 332	2 079	310	27	4 843	1 407	1 419
4224402	Poultry & poultry product (except live) whsle	6	79 332	2 079	310	27	4 843	1 407	1 419
42245	Confectionery whsle	8	191 732	22 340	5 518	543	33 991	319	368
422450	Confectionery whsle	8	191 732	22 340	5 518	543	33 991	319	368
42246	Fish & seafood whsle	9	65 707	2 980	753	128	6 564	635	606
422460	Fish & seafood whsle	9	65 707	2 980	753	128	6 564	635	606
42247	Meat & meat product whsle	10	D	D	D	b	D	D	D
422470	Meat & meat product whsle	10	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	52	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	52	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	11	121 323	6 644	1 558	184	13 950	903	943
4224903	Soft drinks whsle	5	D	D	D	e	D	D	D
4224904	Canned goods whsle	9	715 909	20 350	4 432	440	41 327	46 909	46 635
4224906	Other grocery specialties whsle	19	1 777 497	42 252	9 883	1 014	70 614	8 409	11 244
4226	Chemical & allied products whsle	37	186 786	16 905	4 003	314	30 908	8 574	8 731
42261	Plastics materials & basic forms & shapes whsle	11	75 732	4 493	1 093	81	7 351	2 771	3 095
422610	Plastics materials & basic forms & shapes whsle	11	75 732	4 493	1 093	81	7 351	2 771	3 095
42269	Other chemical & allied products whsle	26	111 054	12 412	2 910	233	23 557	5 803	5 636
422690	Other chemical & allied products whsle	26	111 054	12 412	2 910	233	23 557	5 803	5 636
4226902	Other chemical & allied products whsle	24	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	10	305 895	11 129	2 617	252	31 454	1 499	1 553
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	10	305 895	11 129	2 617	252	31 454	1 499	1 553
4228	Beer, wine, & distilled alcoholic beverage whsle	23	D	D	D	f	D	D	D
42281	Beer & ale whsle	5	D	D	D	c	D	D	D
422810	Beer & ale whsle	5	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	18	523 509	34 973	8 407	705	84 948	56 451	59 585
422820	Wine & distilled alcoholic beverage whsle	18	523 509	34 973	8 407	705	84 948	56 451	59 585
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	18	523 509	34 973	8 407	705	84 948	56 451	59 585
4229	Miscellaneous nondurable goods whsle	96	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	22	540 846	37 449	10 659	943	68 182	9 067	9 566
422920	Book, periodical, & newspaper whsle	22	540 846	37 449	10 659	943	68 182	9 067	9 566
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	5	429 371	14 752	3 472	442	26 486	18 342	21 588
422940	Tobacco & tobacco product whsle	5	429 371	14 752	3 472	442	26 486	18 342	21 588
42295	Paint, varnish, & supplies whsle	7	78 249	12 586	3 058	364	26 043	15 333	15 866
422950	Paint, varnish, & supplies whsle	7	78 249	12 586	3 058	364	26 043	15 333	15 866
4229501	Paint, varnish, & supplies whsle	7	78 249	12 586	3 058	364	26 043	15 333	15 866
42299	Other miscellaneous nondurable goods whsle	56	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	56	D	D	D	e	D	D	D
4229901	Art goods whsle	12	33 648	4 112	987	131	12 551	5 675	5 657
4229902	General merchandise (nondurable goods) whsle	16	37 045	5 535	1 015	111	12 066	2 608	3 192
4229904	Other nondurable goods whsle	25	D	D	D	c	D	D	D

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NORFOLK COUNTY, MA—Con.									
	Merchant wholesalers	1 053	9 793 916	785 850	167 260	17 385	1 566 336	1 251 076	1 271 963
421	Wholesale trade, durable goods	705	4 741 645	453 200	95 050	9 858	872 625	585 051	628 861
4211	Motor vehicle & motor vehicle parts & supplies whsle	53	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	29	86 603	13 038	3 101	530	26 394	19 704	20 189
421120	Motor vehicle supplies & new parts whsle	29	86 603	13 038	3 101	530	26 394	19 704	20 189
4211201	Motor vehicle supplies & new parts—warehouse distributors	9	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	19	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	13	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	44	193 594	22 328	4 365	512	51 715	26 500	28 624
42121	Furniture whsle	19	D	D	D	c	D	D	D
421210	Furniture whsle	19	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	25	D	D	D	e	D	D	D
421220	Home furnishings whsle	25	D	D	D	e	D	D	D
4212201	Household china, glassware, & crockery whsle	3	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	6	29 105	2 603	417	79	4 423	793	888
4212203	Floor coverings whsle	7	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	9	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	36	389 080	18 801	4 484	420	40 345	38 646	43 458
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	8	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	8	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	169	1 645 087	148 036	29 590	2 885	251 099	97 807	108 268
42141	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
421410	Photographic equipment & supplies whsle	4	D	D	D	b	D	D	D
42142	Office equipment whsle	23	D	D	D	e	D	D	D
421420	Office equipment whsle	23	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	71	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	71	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	54	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	20	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	34	D	D	D	f	D	D	D
4214302	Computer software (packaged) whsle	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	39	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	39	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	35	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle	8	37 146	3 887	928	96	7 435	3 031	3 599
421460	Ophthalmic goods whsle	8	37 146	3 887	928	96	7 435	3 031	3 599
42149	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
NORFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	25	D	D	D	e	D	D	D
42151	Metal service centers & offices	23	D	D	D	e	D	D	D
421510	Metal service centers & offices	23	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	20	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	15	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	90	628 293	65 017	15 688	1 415	137 479	130 757	136 510
42161	Electrical apparatus & equip, wiring supp, & const material whsle	30	206 935	32 256	7 533	739	60 693	22 986	24 105
421610	Electrical apparatus & equip, wiring supp, & const material whsle	30	206 935	32 256	7 533	739	60 693	22 986	24 105
42162	Electrical appliance, television & radio set whsle	15	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	15	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	45	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	45	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	21	67 169	14 176	3 921	268	23 300	4 077	5 065
4216902	Electronic parts (excluding communications equipment) whsle	24	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	50	202 628	27 607	6 194	586	50 041	30 959	31 120
42171	Hardware whsle	22	D	D	D	e	D	D	D
421710	Hardware whsle	22	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	155	489 627	73 616	16 921	1 779	136 848	91 142	89 233
42182	Farm & garden machinery & equipment whsle	3	27 259	5 739	1 159	171	9 518	5 323	5 665
421820	Farm & garden machinery & equipment whsle	3	27 259	5 739	1 159	171	9 518	5 323	5 665
4218202	Farm machinery & equipment—whsle distributors	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	90	326 826	49 174	11 457	1 102	92 249	72 092	67 742
421830	Industrial machinery & equipment whsle	90	326 826	49 174	11 457	1 102	92 249	72 092	67 742
4218301	Food-processing machinery & equipment whsle	6	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	10	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	24	D	D	D	c	D	D	D
4218304	Metalworking machinery & equipment whsle	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	13	D	D	D	c	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	1	D	D	D	a	D	D	D
4218307	Other industrial machinery & equipment whsle	23	D	D	D	e	D	D	D
42184	Industrial supplies whsle	38	D	D	D	e	D	D	D
421840	Industrial supplies whsle	38	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	7	19 433	2 723	623	57	5 059	2 812	3 164
4218403	Welding supplies whsle	2	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	8	20 256	2 536	522	73	4 251	691	973
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	15	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	15	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	6	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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NORFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	83	D	D	D	g	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	D	D	D	e	D	D	D
421910	Sporting & recreational goods & supplies whsle	16	D	D	D	e	D	D	D
42193	Recyclable material whsle	20	D	D	D	e	D	D	D
421930	Recyclable material whsle	20	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	10	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	18	57 359	3 291	860	88	5 847	2 435	2 586
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	18	57 359	3 291	860	88	5 847	2 435	2 586
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	16	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	25	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	25	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	5	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	9	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle	3	D	D	D	b	D	D	D
4219906	Other durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	348	5 052 271	332 650	72 210	7 527	693 711	666 025	643 102
4221	Paper & paper product whsle	45	227 056	23 560	5 162	621	40 502	16 369	16 009
42211	Printing & writing paper whsle	8	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	8	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	20	92 606	14 351	3 297	455	23 380	9 958	10 267
422120	Stationery & office supplies whsle	20	92 606	14 351	3 297	455	23 380	9 958	10 267
42213	Industrial & personal service paper whsle	17	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	17	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	17	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	17	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	17	D	D	D	f	D	D	D
4222101	General-line drugs whsle	10	163 909	11 197	4 108	319	25 309	36 247	4 261
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	7	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	54	2 069 280	114 111	20 706	1 850	259 851	360 410	300 839
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	e	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	e	D	D	D
4223101	Piece goods—jobbers	9	D	D	D	e	D	D	D
4223102	Notions & other dry goods whsle	6	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle	11	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	19	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	19	D	D	D	e	D	D	D
42234	Footwear whsle	9	D	D	D	g	D	D	D
422340	Footwear whsle	9	D	D	D	g	D	D	D
4224	Grocery & related products whsle	99	1 021 055	54 563	11 759	1 377	112 298	69 646	75 220
42241	General-line grocery whsle	18	D	D	D	c	D	D	D
422410	General-line grocery whsle	18	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	16	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	12	124 101	4 020	805	81	10 552	5 474	8 200
422420	Packaged frozen food whsle	12	124 101	4 020	805	81	10 552	5 474	8 200
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	9	65 707	2 980	753	128	6 564	635	606
422460	Fish & seafood whsle	9	65 707	2 980	753	128	6 564	635	606
42249	Other grocery & related products whsle	32	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	32	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4224904	Canned goods whsle	5	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	13	D	D	D	e	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NORFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	25	106 901	10 649	2 512	183	19 876	7 730	7 812
42261	Plastics materials & basic forms & shapes whsle	7	36 135	2 726	669	54	4 678	2 159	2 468
422610	Plastics materials & basic forms & shapes whsle	7	36 135	2 726	669	54	4 678	2 159	2 468
42269	Other chemical & allied products whsle	18	70 766	7 923	1 843	129	15 198	5 571	5 344
422690	Other chemical & allied products whsle	18	70 766	7 923	1 843	129	15 198	5 571	5 344
4226902	Other chemical & allied products whsle	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	12	136 216	10 420	2 353	260	19 632	22 742	16 202
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	16	D	D	D	f	D	D	D
42281	Beer & ale whsle	5	D	D	D	c	D	D	D
422810	Beer & ale whsle	5	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	11	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	11	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	11	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	78	D	D	D	g	D	D	D
42292	Book, periodical, & newspaper whsle	14	272 298	17 196	4 594	581	32 230	8 588	9 072
422920	Book, periodical, & newspaper whsle	14	272 298	17 196	4 594	581	32 230	8 588	9 072
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	4	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle	4	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	6	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle	6	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	6	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	48	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	48	D	D	D	e	D	D	D
4229901	Art goods whsle	10	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	14	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	21	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .		107	6 816 072	224 479	55 614	3 749	427 997	185 961	185 343
421	Wholesale trade, durable goods	59	4 402 762	110 638	25 621	1 372	191 143	138 770	136 888
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	2	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
421220	Home furnishings whsle	1	D	D	D	a	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D

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NORFOLK COUNTY, MA—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	12	837 294	25 595	6 296	300	57 494	79 255	80 250
42141	Photographic equipment & supplies whsle	1	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	1	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	150 929	9 604	2 405	138	16 015	22 248	23 125
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	52 996	2 028	529	41	3 022	1 515	1 702
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	52 996	2 028	529	41	3 022	1 515	1 702
42169	Other electronic parts & equipment whsle	8	97 933	7 576	1 876	97	12 993	20 733	21 423
421690	Other electronic parts & equipment whsle	8	97 933	7 576	1 876	97	12 993	20 733	21 423
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	c	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
421710	Hardware whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	e	D	D	D
421840	Industrial supplies whsle	4	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	48	2 413 310	113 841	29 993	2 377	236 854	47 191	48 455
4221	Paper & paper product whsle	9	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	8	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	4	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle	4	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle	4	D	D	D	f	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	f	D	D	D
4224	Grocery & related products whsle	12	783 281	46 230	11 676	1 113	84 705	1 963	2 047
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
422420	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	7	453 664	23 320	5 793	567	48 315	1 963	2 047
422490	Other grocery & related products whsle	7	453 664	23 320	5 793	567	48 315	1 963	2 047
4224902	Bread & baked goods whsle	1	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	e	D	D	D

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NORFOLK COUNTY, MA—Con.									
	Agents, brokers, and commission merchants	291	5 339 396	118 496	27 863	2 738	198 897	1 694	2 121
421	Wholesale trade, durable goods	195	1 987 559	53 562	12 653	1 180	93 326	1 045	1 418
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	1	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	25	D	D	D	b	D	D	D
42121	Furniture whsle	14	D	D	D	b	D	D	D
421210	Furniture whsle	14	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	10	73 076	1 318	312	25	2 691	—	—
4212102	Office & business furniture whsle	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	11	D	D	D	b	D	D	D
421220	Home furnishings whsle	11	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	135 334	4 774	1 274	67	8 086	25	21
42142	Office equipment whsle	2	D	D	D	a	D	D	D
421420	Office equipment whsle	2	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	47	610 807	15 829	3 641	282	27 043	319	506
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	225 090	5 941	1 286	114	10 270	52	51
421610	Electrical apparatus & equip, wiring supp, & const material whsle	16	225 090	5 941	1 286	114	10 270	52	51
42169	Other electronic parts & equipment whsle	29	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	25	305 713	7 957	1 916	140	13 412	267	455
4217	Hardware, & plumbing & heating equipment & supplies whsle	30	D	D	D	c	D	D	D
42171	Hardware whsle	9	D	D	D	b	D	D	D
421710	Hardware whsle	9	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	31	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	27	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	27	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

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NORFOLK COUNTY, MA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	20	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	5	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	5	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
421930	Recyclable material whsle	2	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	96	3 351 837	64 934	15 210	1 558	105 571	649	703
4221	Paper & paper product whsle	21	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	19	53 271	1 240	230	39	2 670	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	8	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	33	2 994 503	51 890	12 421	1 319	84 066	7	5
42242	Packaged frozen food whsle	6	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	e	D	D	D
42245	Confectionery whsle	4	D	D	D	b	D	D	D
422450	Confectionery whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	13	1 663 167	29 851	7 243	762	44 957	7	5
422490	Other grocery & related products whsle	13	1 663 167	29 851	7 243	762	44 957	7	5
4224902	Bread & baked goods whsle	3	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	5	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	4	39 597	1 767	424	27	2 673	612	627
422610	Plastics materials & basic forms & shapes whsle	4	39 597	1 767	424	27	2 673	612	627
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D
PLYMOUTH COUNTY, MA									
42	Wholesale trade	700	5 772 636	361 136	84 263	9 214	783 732	374 710	446 422
421	Wholesale trade, durable goods	465	2 626 968	175 641	40 688	4 326	333 675	175 658	202 262
4211	Motor vehicle & motor vehicle parts & supplies whsle	52	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	8	47 774	2 799	648	96	8 804	5 738	6 387
421110	Automobile & other motor vehicle whsle	8	47 774	2 799	648	96	8 804	5 738	6 387
42112	Motor vehicle supplies & new parts whsle	23	76 567	11 004	2 539	380	24 111	20 326	18 138
421120	Motor vehicle supplies & new parts whsle	23	76 567	11 004	2 539	380	24 111	20 326	18 138
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D

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PLYMOUTH COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whse . . .	18	141 577	5 333	918	136	11 328	4 628	4 806
42121	Furniture whse	7	D	D	D	b	D	D	D
421210	Furniture whse	7	D	D	D	b	D	D	D
4212101	Household & lawn furniture whse	2	D	D	D	b	D	D	D
42122	Home furnishings whse	11	D	D	D	b	D	D	D
421220	Home furnishings whse	11	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whse	3	D	D	D	b	D	D	D
4212202	Linens, domestics, draperies, & curtains whse	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	30	168 397	6 687	1 480	188	12 284	3 591	3 730
42131	Lumber, plywood, millwork, & wood panel whse	15	110 375	4 181	908	115	7 489	1 235	1 310
421310	Lumber, plywood, millwork, & wood panel whse	15	110 375	4 181	908	115	7 489	1 235	1 310
4213103	Plywood, veneer, millwork, & wood panel whse	12	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whse	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse	5	D	D	D	b	D	D	D
42139	Other construction materials whse	6	D	D	D	b	D	D	D
421390	Other construction materials whse	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	74	338 795	24 814	5 144	576	51 838	17 656	19 891
42142	Office equipment whse	8	14 974	2 867	640	70	4 773	1 093	1 406
421420	Office equipment whse	8	14 974	2 867	640	70	4 773	1 093	1 406
42143	Computer & computer peripheral equipment & software whse	33	230 263	12 329	2 263	263	24 653	11 527	12 071
421430	Computer & computer peripheral equipment & software whse	33	230 263	12 329	2 263	263	24 653	11 527	12 071
4214301	Computer & peripheral equipment whse	21	101 389	7 934	1 231	196	14 328	10 102	10 590
42143011	Computers & peripheral equipment for resale	8	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	c	D	D	D
4214302	Computer software (packaged) whse	12	128 874	4 395	1 032	67	10 325	1 425	1 481
42144	Other commercial equipment whse	7	D	D	D	b	D	D	D
421440	Other commercial equipment whse	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse	15	62 118	5 563	1 296	131	13 555	3 890	3 876
421450	Medical, dental, & hospital equipment & supplies whse	15	62 118	5 563	1 296	131	13 555	3 890	3 876
4214501	Surgical, medical, & hospital supplies whse	15	62 118	5 563	1 296	131	13 555	3 890	3 876
4215	Metal & mineral (except petroleum) whse	23	D	D	D	c	D	D	D
42151	Metal service centers & offices	21	D	D	D	c	D	D	D
421510	Metal service centers & offices	21	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whse	75	1 055 292	53 495	12 796	1 120	88 680	42 665	56 595
42161	Electrical apparatus & equip, wiring supp, & const material whse	20	80 947	5 654	1 343	126	10 737	2 945	3 157
421610	Electrical apparatus & equip, wiring supp, & const material whse	20	80 947	5 654	1 343	126	10 737	2 945	3 157
42162	Electrical appliance, television & radio set whse	9	24 286	4 253	1 028	153	6 598	2 147	2 556
42169	Other electronic parts & equipment whse	46	950 059	43 588	10 425	841	71 345	37 573	50 882
421690	Other electronic parts & equipment whse	46	950 059	43 588	10 425	841	71 345	37 573	50 882
4216901	Communications equipment & supplies whse	16	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whse	30	D	D	D	f	D	D	D

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PLYMOUTH COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	38	100 903	11 754	2 838	286	20 691	7 439	9 719
42171	Hardware whsle	17	47 942	6 993	1 613	159	11 864	5 870	7 888
421710	Hardware whsle	17	47 942	6 993	1 613	159	11 864	5 870	7 888
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	37 005	1 705	485	38	3 329	690	776
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	37 005	1 705	485	38	3 329	690	776
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	11 865	2 063	484	61	3 739	816	936
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	11 865	2 063	484	61	3 739	816	936
4218	Machinery, equipment, & supplies whsle	100	297 060	33 026	8 069	772	63 278	23 455	27 453
42181	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	9	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	16 384	1 056	258	42	2 068	1 524	1 576
421820	Farm & garden machinery & equipment whsle	6	16 384	1 056	258	42	2 068	1 524	1 576
42183	Industrial machinery & equipment whsle	56	221 150	26 481	6 555	544	50 775	17 218	20 613
421830	Industrial machinery & equipment whsle	56	221 150	26 481	6 555	544	50 775	17 218	20 613
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	4	34 478	4 949	1 161	109	9 395	3 719	3 595
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	17	39 470	5 846	1 372	119	11 495	3 634	3 789
4218305	Materials handling equipment whsle	10	14 285	1 595	353	31	2 287	679	612
4218307	Other industrial machinery & equipment whsle	19	128 717	13 641	3 567	270	26 844	9 075	12 304
42184	Industrial supplies whsle	19	D	D	D	b	D	D	D
421840	Industrial supplies whsle	19	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	55	309 074	15 526	3 653	429	31 650	37 126	38 234
42191	Sporting & recreational goods & supplies whsle	12	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	12	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	3	D	D	D	a	D	D	D
421920	Toy & hobby goods & supplies whsle	3	D	D	D	a	D	D	D
42193	Recyclable material whsle	21	33 769	5 328	1 183	142	12 669	1 946	2 105
421930	Recyclable material whsle	21	33 769	5 328	1 183	142	12 669	1 946	2 105
4219302	Recyclable paper & paperboard whsle	6	16 375	2 612	481	51	6 629	782	826
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	5	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	5	D	D	D	c	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	3	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	14	D	D	D	b	D	D	D
4219902	Forest products (except lumber) whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	235	3 145 668	185 495	43 575	4 888	450 057	199 052	244 160
4221	Paper & paper product whsle	38	145 077	11 509	2 577	341	21 929	17 284	19 222
42212	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	17	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	14	50 589	4 435	865	89	7 303	2 292	2 415
422130	Industrial & personal service paper whsle	14	50 589	4 435	865	89	7 303	2 292	2 415
4222	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
4222101	General-line drugs whsle	2	D	D	D	e	D	D	D

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PLYMOUTH COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	35	475 944	52 289	13 212	1 696	141 379	94 417	94 636
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12	310 791	38 055	9 893	1 362	104 961	57 354	57 194
422320	Men's & boys' clothing & furnishings whsle	12	310 791	38 055	9 893	1 362	104 961	57 354	57 194
42233	Women's, children's, & infants' clothing & accessories whsle	9	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	9	D	D	D	c	D	D	D
42234	Footwear whsle	7	D	D	D	c	D	D	D
422340	Footwear whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	75	1 116 117	28 904	6 426	949	68 121	17 806	18 310
42241	General-line grocery whsle	10	112 584	7 190	1 528	173	11 226	8 243	6 085
422410	General-line grocery whsle	10	112 584	7 190	1 528	173	11 226	8 243	6 085
4224103	Other general-line grocery whsle	10	112 584	7 190	1 528	173	11 226	8 243	6 085
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	15	62 345	2 502	542	70	5 528	2 398	3 079
422460	Fish & seafood whsle	15	62 345	2 502	542	70	5 528	2 398	3 079
42248	Fresh fruit & vegetable whsle	11	77 207	3 237	706	127	9 017	225	157
422480	Fresh fruit & vegetable whsle	11	77 207	3 237	706	127	9 017	225	157
42249	Other grocery & related products whsle	22	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	22	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	3	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle	9	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	22	65 547	6 265	1 534	152	11 761	1 358	1 756
42269	Other chemical & allied products whsle	17	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	17	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	9	169 675	5 423	1 103	119	10 617	1 610	1 675
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	f	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
422810	Beer & ale whsle	1	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	2	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	2	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	2	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	42	D	D	D	f	D	D	D
42291	Farm supplies whsle	5	10 385	850	150	28	1 997	598	616
422910	Farm supplies whsle	5	10 385	850	150	28	1 997	598	616
42292	Book, periodical, & newspaper whsle	13	92 981	5 441	1 419	149	10 248	5 646	4 737
422920	Book, periodical, & newspaper whsle	13	92 981	5 441	1 419	149	10 248	5 646	4 737
42294	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle	9	D	D	D	e	D	D	D

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PLYMOUTH COUNTY, MA—Con.									
	Merchant wholesalers	559	3 078 422	298 191	69 533	7 916	667 398	361 571	430 981
421	Wholesale trade, durable goods	371	1 238 482	139 251	31 689	3 641	274 370	170 947	197 411
4211	Motor vehicle & motor vehicle parts & supplies whsle	50	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	8	47 774	2 799	648	96	8 804	5 738	6 387
421110	Automobile & other motor vehicle whsle	8	47 774	2 799	648	96	8 804	5 738	6 387
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	11	D	D	D	c	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	21	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	64	D	D	D	f	D	D	D
42142	Office equipment whsle	8	14 974	2 867	640	70	4 773	1 093	1 406
421420	Office equipment whsle	8	14 974	2 867	640	70	4 773	1 093	1 406
42143	Computer & computer peripheral equipment & software whsle	29	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	29	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	12	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	6	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	42 456	4 687	1 082	113	11 893	3 890	3 876
421450	Medical, dental, & hospital equipment & supplies whsle	11	42 456	4 687	1 082	113	11 893	3 890	3 876
4214501	Surgical, medical, & hospital supplies whsle	11	42 456	4 687	1 082	113	11 893	3 890	3 876
4215	Metal & mineral (except petroleum) whsle	20	D	D	D	c	D	D	D
42151	Metal service centers & offices	18	D	D	D	c	D	D	D
421510	Metal service centers & offices	18	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	14	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	11	D	D	D	c	D	D	D
4216	Electrical goods whsle	49	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	11	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	29	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	19	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	32	65 065	10 354	2 438	258	18 588	7 439	9 719
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	8	11 865	2 063	484	61	3 739	816	936
421730	Warm air heating & air-conditioning equipment & supplies whsle	8	11 865	2 063	484	61	3 739	816	936

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PLYMOUTH COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42183	whsle	76	D	D	D	f	D	D	D
421830	Industrial machinery & equipment								
4218302	whsle	42	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic (fluid-power) machinery & equipment								
42183021	whsle	42	D	D	D	e	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	3	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
4218307	whsle	16	D	D	D	e	D	D	D
42184	Industrial supplies whsle	12	16 112	1 986	441	56	3 769	1 240	1 561
421840	Industrial supplies whsle	12	16 112	1 986	441	56	3 769	1 240	1 561
4219	Miscellaneous durable goods whsle ...	48	251 968	13 616	3 307	415	28 599	37 126	38 234
42191	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	10	D	D	D	b	D	D	D
42193	Recyclable material whsle	21	33 769	5 328	1 183	142	12 669	1 946	2 105
421930	Recyclable material whsle	21	33 769	5 328	1 183	142	12 669	1 946	2 105
4219302	Recyclable paper & paperboard whsle	6	16 375	2 612	481	51	6 629	782	826
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	4	D	D	D	c	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	4	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	12	D	D	D	b	D	D	D
4219902	Forest products (except lumber) whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	188	1 839 940	158 940	37 844	4 275	393 028	190 624	233 570
4221	Paper & paper product whsle	31	100 999	11 011	2 459	327	20 815	17 284	19 222
42212	Stationery & office supplies whsle ..	15	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle ..	15	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	7	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ...	7	D	D	D	e	D	D	D
422210	Drugs, & druggists' sundries whsle	7	D	D	D	e	D	D	D
4222101	General-line drugs whsle	2	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle ..	26	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	12	310 791	38 055	9 893	1 362	104 961	57 354	57 194
422320	Men's & boys' clothing & furnishings whsle	12	310 791	38 055	9 893	1 362	104 961	57 354	57 194
42233	Women's, children's, & infants' clothing & accessories whsle	5	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	5	D	D	D	c	D	D	D
42234	Footwear whsle	5	D	D	D	c	D	D	D
422340	Footwear whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	62	D	D	D	f	D	D	D
42241	General-line grocery whsle	10	112 584	7 190	1 528	173	11 226	8 243	6 085
422410	General-line grocery whsle	10	112 584	7 190	1 528	173	11 226	8 243	6 085
4224103	Other general-line grocery whsle	10	112 584	7 190	1 528	173	11 226	8 243	6 085
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	b	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	b	D	D	D
42246	Fish & seafood whsle	15	62 345	2 502	542	70	5 528	2 398	3 079
422460	Fish & seafood whsle	15	62 345	2 502	542	70	5 528	2 398	3 079
42248	Fresh fruit & vegetable whsle	8	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	8	D	D	D	c	D	D	D

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	PLYMOUTH COUNTY, MA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	15	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	15	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	13	13 691	2 208	517	66	4 189	1 130	1 339
42269	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	10	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	9	169 675	5 423	1 103	119	10 617	1 610	1 675
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	f	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
422810	Beer & ale whsle	1	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	2	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	2	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	2	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	33	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	8	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	8	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	14	7 005	1 216	253	50	2 441	855	1 178
422990	Other miscellaneous nondurable goods whsle	14	7 005	1 216	253	50	2 441	855	1 178
	Manufacturers' sales branches and sales offices ..	29	1 182 802	29 561	6 886	699	62 235	13 071	15 280
421	Wholesale trade, durable goods	16	117 022	6 898	2 039	176	12 186	4 643	4 697
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	1 065 780	22 663	4 847	523	50 049	8 428	10 583
4224	Grocery & related products whsle	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle ..	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
4229904	Other nondurable goods whsle ..	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	112	1 511 412	33 384	7 844	599	54 099	68	161
421	Wholesale trade, durable goods	78	1 271 464	29 492	6 960	509	47 119	68	154
4212	Furniture & home furnishings whsle ...	6	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
421210	Furniture whsle	2	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	7	80 741	736	149	16	1 383	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
4213301	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D

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PLYMOUTH COUNTY, MA—Con.									
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	19 662	876	214	18	1 662	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	4	19 662	876	214	18	1 662	—	—
4214501	Surgical, medical, & hospital supplies whsle	4	19 662	876	214	18	1 662	—	—
4216	Electrical goods whsle	22	817 727	19 533	4 716	342	28 699	53	132
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	48 786	1 480	351	35	2 755	3	1
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7	48 786	1 480	351	35	2 755	3	1
42169	Other electronic parts & equipment whsle	15	768 941	18 053	4 365	307	25 944	50	131
421690	Other electronic parts & equipment whsle	15	768 941	18 053	4 365	307	25 944	50	131
4216901	Communications equipment & supplies whsle	4	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	13	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	7	57 106	1 910	346	14	3 051	—	—
422	Wholesale trade, nondurable goods	34	239 948	3 892	884	90	6 980	—	7
4221	Paper & paper product whsle	6	D	D	D	a	D	D	D
4224	Grocery & related products whsle	8	170 184	1 599	364	31	2 773	—	—
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	a	D	D	D
4224905	Food & beverage basic materials whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	a	D	D	D
SUFFOLK COUNTY, MA									
42	Wholesale trade	923	10 935 602	523 755	118 576	11 910	1 091 280	602 699	657 587
421	Wholesale trade, durable goods	459	2 958 968	247 916	59 029	5 495	455 833	188 612	207 150
4211	Motor vehicle & motor vehicle parts & supplies whsle	46	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	25	100 471	11 609	2 941	390	18 714	9 968	10 652
421120	Motor vehicle supplies & new parts whsle	25	100 471	11 609	2 941	390	18 714	9 968	10 652
4211201	Motor vehicle supplies & new parts—warehouse distributors	12	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	12	D	D	D	b	D	D	D

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SUFFOLK COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	74	659 817	43 038	10 055	856	85 345	22 261	24 451
42121	Furniture whsle	36	600 386	35 149	8 202	631	69 032	15 600	16 948
421210	Furniture whsle	36	600 386	35 149	8 202	631	69 032	15 600	16 948
4212101	Household & lawn furniture whsle	12	17 461	1 580	331	71	4 072	1 719	1 764
4212102	Office & business furniture whsle	24	582 925	33 569	7 871	560	64 960	13 881	15 184
42122	Home furnishings whsle	38	59 431	7 889	1 853	225	16 313	6 661	7 503
421220	Home furnishings whsle	38	59 431	7 889	1 853	225	16 313	6 661	7 503
4212202	Linens, domestics, draperies, & curtains whsle	10	D	D	D	b	D	D	D
4212203	Floor coverings whsle	8	D	D	D	b	D	D	D
4212204	Other home furnishings whsle	16	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	18	112 407	8 860	2 302	248	14 991	8 978	9 454
42131	Lumber, plywood, millwork, & wood panel whsle	8	38 606	2 364	847	122	4 578	3 658	3 866
421310	Lumber, plywood, millwork, & wood panel whsle	8	38 606	2 364	847	122	4 578	3 658	3 866
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	81	595 340	66 900	15 477	1 422	119 757	29 905	30 562
42141	Photographic equipment & supplies whsle	9	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	9	D	D	D	c	D	D	D
42142	Office equipment whsle	9	128 249	12 510	3 709	397	21 576	5 851	6 394
421420	Office equipment whsle	9	128 249	12 510	3 709	397	21 576	5 851	6 394
42143	Computer & computer peripheral equipment & software whsle	28	328 940	31 009	6 942	514	53 216	12 613	12 449
421430	Computer & computer peripheral equipment & software whsle	28	328 940	31 009	6 942	514	53 216	12 613	12 449
4214301	Computer & peripheral equipment whsle	23	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	9	188 751	15 199	2 911	236	28 358	9 977	9 611
42143012	Computers & peripheral equipment for end use	14	D	D	D	c	D	D	D
42144	Other commercial equipment whsle	16	D	D	D	c	D	D	D
421440	Other commercial equipment whsle	16	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	11	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	8	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	90 424	9 410	2 168	159	16 683	10 972	11 925
42151	Metal service centers & offices	18	90 424	9 410	2 168	159	16 683	10 972	11 925
421510	Metal service centers & offices	18	90 424	9 410	2 168	159	16 683	10 972	11 925
4215101	Ferrous metal service centers & sales offices	13	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	68 381	6 839	1 242	114	12 761	9 625	10 314

Table 5. Summary Statistics for Counties: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
SUFFOLK COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	55	529 595	53 213	13 704	1 022	90 902	20 960	21 991
42161	Electrical apparatus & equip, wiring supp. & const material whsle	18	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	18	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	37	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	37	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	22	D	D	D	f	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	31	86 897	10 721	2 448	313	19 794	11 100	12 082
42171	Hardware whsle	18	50 193	6 633	1 574	203	11 723	3 879	4 042
421710	Hardware whsle	18	50 193	6 633	1 574	203	11 723	3 879	4 042
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	13 071	1 174	269	36	2 084	2 601	3 129
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	13 071	1 174	269	36	2 084	2 601	3 129
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	53	107 325	14 827	3 044	355	26 509	15 389	16 868
42183	Industrial machinery & equipment whsle	21	32 167	4 908	895	120	8 867	5 598	6 783
421830	Industrial machinery & equipment whsle	21	32 167	4 908	895	120	8 867	5 598	6 783
4218307	Other industrial machinery & equipment whsle	5	13 196	1 688	354	43	3 259	1 859	1 597
42184	Industrial supplies whsle	16	44 520	6 083	1 200	122	10 379	4 063	4 154
421840	Industrial supplies whsle	16	44 520	6 083	1 200	122	10 379	4 063	4 154
4218401	General-line industrial supplies whsle	6	8 998	1 938	384	40	2 176	921	932
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	83	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	6	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	23	89 988	7 764	1 710	215	15 765	3 836	5 383
421930	Recyclable material whsle	23	89 988	7 764	1 710	215	15 765	3 836	5 383
4219301	Iron & steel scrap processors & dealers	5	17 940	3 633	740	81	7 185	842	894
4219303	Other recyclable material whsle	13	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	40	166 730	10 557	2 332	214	24 324	47 945	55 663
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	40	166 730	10 557	2 332	214	24 324	47 945	55 663
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	35	D	D	D	c	D	D	D
4219402	Precious metal (excluding ores) whsle	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	464	7 976 634	275 839	59 547	6 415	635 447	414 087	450 437
4221	Paper & paper product whsle	41	324 641	19 538	4 315	351	32 712	8 277	8 123
42211	Printing & writing paper whsle	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	19	59 647	8 872	2 005	147	14 032	3 554	3 666
422120	Stationery & office supplies whsle . . .	19	59 647	8 872	2 005	147	14 032	3 554	3 666
42213	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	15	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	SUFFOLK COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	69	620 344	40 535	7 793	803	84 261	106 936	129 026
42231	Piece goods, notions, & other dry goods whsle	20	42 119	4 194	807	100	9 360	5 109	5 871
422310	Piece goods, notions, & other dry goods whsle	20	42 119	4 194	807	100	9 360	5 109	5 871
4223101	Piece goods—jobbers	16	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	9	51 236	8 850	1 070	109	14 610	6 194	7 383
422320	Men's & boys' clothing & furnishings whsle	9	51 236	8 850	1 070	109	14 610	6 194	7 383
42233	Women's, children's, & infants' clothing & accessories whsle	29	83 616	5 933	1 348	159	10 512	3 195	3 299
422330	Women's, children's, & infants' clothing & accessories whsle	29	83 616	5 933	1 348	159	10 512	3 195	3 299
42234	Footwear whsle	11	443 373	21 558	4 568	435	49 779	92 438	112 473
422340	Footwear whsle	11	443 373	21 558	4 568	435	49 779	92 438	112 473
4224	Grocery & related products whsle	228	2 504 513	151 555	31 977	3 644	305 847	100 710	107 042
42241	General-line grocery whsle	22	77 177	3 759	762	139	7 480	3 816	4 772
422410	General-line grocery whsle	22	77 177	3 759	762	139	7 480	3 816	4 772
4224103	Other general-line grocery whsle	21	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	15	286 259	12 328	3 205	283	25 490	47 467	44 557
422420	Packaged frozen food whsle	15	286 259	12 328	3 205	283	25 490	47 467	44 557
42243	Dairy products, (except dried or canned) whsle	6	114 140	9 750	3 198	236	14 756	4 271	3 566
422430	Dairy products, (except dried or canned) whsle	6	114 140	9 750	3 198	236	14 756	4 271	3 566
4224302	Dairy product (except raw milk) whsle	6	114 140	9 750	3 198	236	14 756	4 271	3 566
42244	Poultry & poultry product whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
422440	Poultry & poultry product whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
4224402	Poultry & poultry product (except live) whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
42246	Fish & seafood whsle	50	D	D	D	f	D	D	D
422460	Fish & seafood whsle	50	D	D	D	f	D	D	D
42247	Meat & meat product whsle	24	564 622	25 733	6 259	733	53 644	11 964	14 246
422470	Meat & meat product whsle	24	564 622	25 733	6 259	733	53 644	11 964	14 246
42248	Fresh fruit & vegetable whsle	70	750 936	56 162	10 057	1 148	115 508	9 633	9 967
422480	Fresh fruit & vegetable whsle	70	750 936	56 162	10 057	1 148	115 508	9 633	9 967
42249	Other grocery & related products whsle	33	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	33	D	D	D	e	D	D	D
4224903	Soft drinks whsle	4	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	10	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	7	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	7	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	b	D	D	D
4225903	Wool, wool tops, & mohair whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	15	185 308	7 223	1 584	137	11 632	6 652	6 494
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	19	3 868 994	20 078	5 796	630	120 622	151 041	155 793
42271	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	8	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	8	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	11	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D

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SUFFOLK COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
42292	whsle	72	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper								
422920	whsle	20	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper								
422920	whsle	20	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists'								
422930	supplies whsle	19	64 832	7 531	1 394	211	15 034	3 818	4 163
422930	Flower, nursery stock, & florists'								
422930	supplies whsle	19	64 832	7 531	1 394	211	15 034	3 818	4 163
42294	Tobacco & tobacco product whsle . . .	4	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
422990	goods whsle	22	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
4229901	goods whsle	22	D	D	D	c	D	D	D
4229901	Art goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	10	D	D	D	b	D	D	D
	Merchant wholesalers	806	7 837 826	451 666	98 578	10 376	958 644	538 606	565 969
421	Wholesale trade, durable goods	400	2 018 474	207 343	46 265	4 601	386 215	180 137	197 807
4211	Motor vehicle & motor vehicle parts &								
42111	supplies whsle	43	D	D	D	e	D	D	D
421111	Automobile & other motor vehicle								
4211110	whsle	7	D	D	D	b	D	D	D
4211110	Automobile & other motor vehicle								
4211110	whsle	7	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts								
421120	whsle	22	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts								
4211201	whsle	22	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new								
4211201	parts—warehouse distributors .	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new								
4211202	parts—jobbers	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	12	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	12	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	55	D	D	D	f	D	D	D
42121	Furniture whsle	23	D	D	D	f	D	D	D
421210	Furniture whsle	23	D	D	D	f	D	D	D
4212102	Office & business furniture								
4212102	whsle	14	D	D	D	e	D	D	D
42122	Home furnishings whsle	32	D	D	D	c	D	D	D
421220	Home furnishings whsle	32	D	D	D	c	D	D	D
4212203	Floor coverings whsle	7	D	D	D	b	D	D	D
4212204	Other home furnishings whsle . .	15	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
42131	whsle	17	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood								
421310	panel whsle	8	38 606	2 364	847	122	4 578	3 658	3 866
421310	Lumber, plywood, millwork, &								
421310	wood panel whsle	8	38 606	2 364	847	122	4 578	3 658	3 866
42132	Brick, stone, & related construction								
421320	materials whsle	4	D	D	D	b	D	D	D
421320	Brick, stone, & related construction								
4213203	materials whsle	4	D	D	D	b	D	D	D
4213203	Cement, lime, & related								
4213203	products whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	2	D	D	D	b	D	D	D
421390	Other construction materials								
4213901	whsle	2	D	D	D	b	D	D	D
4213901	Flat glass & other construction								
4213901	glass whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment								
42142	& supplies whsle	69	380 026	50 629	10 296	1 015	93 466	25 539	25 656
421420	Office equipment whsle	5	D	D	D	b	D	D	D
421420	Office equipment whsle	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral								
421430	equipment & software whsle	25	D	D	D	e	D	D	D
4214301	Computer & computer peripheral								
4214301	equipment & software whsle	25	D	D	D	e	D	D	D
42143011	Computer & peripheral								
42143011	equipment whsle	20	D	D	D	e	D	D	D
42143012	Computers & peripheral								
42143012	equipment for resale	9	188 751	15 199	2 911	236	28 358	9 977	9 611
42143012	Computers & peripheral								
42143012	equipment for end use	11	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	15	D	D	D	c	D	D	D
421440	Other commercial equipment								
4214401	whsle	15	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment &								
4214401	supplies whsle	10	D	D	D	c	D	D	D
4214402	Store machines & equipment								
4214402	whsle	5	D	D	D	b	D	D	D

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SUFFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	15	D	D	D	c	D	D	D
42151	Metal service centers & offices	15	D	D	D	c	D	D	D
421510	Metal service centers & offices	15	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	12	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	7	68 381	6 839	1 242	114	12 761	9 625	10 314
4216	Electrical goods whsle	42	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	15	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	27	D	D	D	f	D	D	D
421690	Other electronic parts & equipment whsle	27	D	D	D	f	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	e	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	15	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	29	D	D	D	e	D	D	D
42171	Hardware whsle	16	D	D	D	c	D	D	D
421710	Hardware whsle	16	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	13 071	1 174	269	36	2 084	2 601	3 129
421720	Plumbing & heating equipment & supplies (hydronics) whsle	5	13 071	1 174	269	36	2 084	2 601	3 129
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	50	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	19	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	19	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	5	13 196	1 688	354	43	3 259	1 859	1 597
42184	Industrial supplies whsle	16	44 520	6 083	1 200	122	10 379	4 063	4 154
421840	Industrial supplies whsle	16	44 520	6 083	1 200	122	10 379	4 063	4 154
4218401	General-line industrial supplies whsle	6	8 998	1 938	384	40	2 176	921	932
4218402	Mechanical power transmission supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	80	D	D	D	f	D	D	D
42193	Recyclable material whsle	23	89 988	7 764	1 710	215	15 765	3 836	5 383
421930	Recyclable material whsle	23	89 988	7 764	1 710	215	15 765	3 836	5 383
4219301	Iron & steel scrap processors & dealers	5	17 940	3 633	740	81	7 185	842	894
4219303	Other recyclable material whsle	13	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	40	166 730	10 557	2 332	214	24 324	47 945	55 663
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	40	166 730	10 557	2 332	214	24 324	47 945	55 663
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	35	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
4219902	Forest products (except lumber) whsle	1	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
SUFFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	406	5 819 352	244 323	52 313	5 775	572 429	358 469	368 162
4221	Paper & paper product whsle	31	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	7	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	7	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	13	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	48	295 454	28 856	5 092	570	59 081	62 178	58 108
42231	Piece goods, notions, & other dry goods whsle	17	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	17	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	13	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	13	D	D	D	c	D	D	D
42234	Footwear whsle	10	D	D	D	e	D	D	D
422340	Footwear whsle	10	D	D	D	e	D	D	D
4224	Grocery & related products whsle	221	2 443 808	146 605	31 177	3 519	295 994	100 422	106 745
42241	General-line grocery whsle	21	D	D	D	c	D	D	D
422410	General-line grocery whsle	21	D	D	D	c	D	D	D
4224103	Other general-line grocery whsle	20	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	15	286 259	12 328	3 205	283	25 490	47 467	44 557
422420	Packaged frozen food whsle	15	286 259	12 328	3 205	283	25 490	47 467	44 557
42243	Dairy products, (except dried or canned) whsle	6	114 140	9 750	3 198	236	14 756	4 271	3 566
422430	Dairy products, (except dried or canned) whsle	6	114 140	9 750	3 198	236	14 756	4 271	3 566
4224302	Dairy product (except raw milk) whsle	6	114 140	9 750	3 198	236	14 756	4 271	3 566
42244	Poultry & poultry product whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
422440	Poultry & poultry product whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
4224402	Poultry & poultry product (except live) whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
42246	Fish & seafood whsle	49	D	D	D	f	D	D	D
422460	Fish & seafood whsle	49	D	D	D	f	D	D	D
42247	Meat & meat product whsle	24	564 622	25 733	6 259	733	53 644	11 964	14 246
422470	Meat & meat product whsle	24	564 622	25 733	6 259	733	53 644	11 964	14 246
42248	Fresh fruit & vegetable whsle	66	D	D	D	g	D	D	D
422480	Fresh fruit & vegetable whsle	66	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	32	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	32	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	6	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	2	D	D	D	b	D	D	D
4225903	Wool, wool tops, & mohair whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	9	D	D	D	e	D	D	D

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SUFFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	65	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	14	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	14	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	19	64 832	7 531	1 394	211	15 034	3 818	4 163
422930	Flower, nursery stock, & florists' supplies whsle	19	64 832	7 531	1 394	211	15 034	3 818	4 163
42299	Other miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	21	D	D	D	c	D	D	D
4229901	Art goods whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle ..	9	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		59	1 669 748	58 282	16 709	1 237	107 702	63 933	91 182
421	Wholesale trade, durable goods	29	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	9	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	c	D	D	D
421210	Furniture whsle	7	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	189 393	14 877	4 787	382	23 831	4 359	4 899
42142	Office equipment whsle	1	D	D	D	e	D	D	D
421420	Office equipment whsle	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle ..	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	4	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		58	1 428 028	13 807	3 289	297	24 934	160	436
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	10	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
421210	Furniture whsle	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
421220	Home furnishings whsle	4	D	D	D	b	D	D	D

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SUFFOLK COUNTY, MA—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	7	25 921	1 394	394	25	2 460	7	7
42141	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	16	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	a	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	a	D	D	D
WORCESTER COUNTY, MA									
42	Wholesale trade	1 026	12 038 267	493 932	116 940	12 865	985 682	466 074	469 182
421	Wholesale trade, durable goods	754	9 381 520	344 347	80 687	8 135	671 235	298 559	304 522
4211	Motor vehicle & motor vehicle parts & supplies whsle	69	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	14	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	14	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	5	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	1	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	26	233 811	8 168	1 577	264	17 543	11 857	10 700
421120	Motor vehicle supplies & new parts whsle	26	233 811	8 168	1 577	264	17 543	11 857	10 700
4211202	Motor vehicle supplies & new parts—jobbers	18	D	D	D	c	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	26	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle	26	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	39	166 154	12 804	2 933	358	23 095	7 706	8 822
42121	Furniture whsle	21	D	D	D	e	D	D	D
421210	Furniture whsle	21	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	7	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	14	D	D	D	c	D	D	D
42122	Home furnishings whsle	18	D	D	D	b	D	D	D
421220	Home furnishings whsle	18	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle	2	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	40	208 224	11 871	2 517	269	25 296	9 537	11 317
42131	Lumber, plywood, millwork, & wood panel whsle	24	187 144	9 821	1 844	186	21 692	7 995	9 607
421310	Lumber, plywood, millwork, & wood panel whsle	24	187 144	9 821	1 844	186	21 692	7 995	9 607
4213101	Lumber without yard whsle	6	109 846	4 988	868	72	8 824	3 910	5 242
4213102	Lumber with yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	13	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	b	D	D	D

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	WORCESTER COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	112	1 586 005	82 253	18 612	1 565	173 541	35 790	30 852
42142	Office equipment whsle	13	63 496	12 004	3 032	280	18 990	5 650	5 743
421420	Office equipment whsle	13	63 496	12 004	3 032	280	18 990	5 650	5 743
42143	Computer & computer peripheral equipment & software whsle	42	1 163 625	33 969	7 138	524	70 887	11 367	11 405
421430	Computer & computer peripheral equipment & software whsle	42	1 163 625	33 969	7 138	524	70 887	11 367	11 405
4214301	Computer & peripheral equipment whsle	33	1 137 477	31 842	6 749	496	66 973	11 271	11 204
42143011	Computers & peripheral equipment for resale	19	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	14	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle	9	26 148	2 127	389	28	3 914	96	201
42144	Other commercial equipment whsle	15	52 089	4 704	947	108	9 194	664	653
421440	Other commercial equipment whsle	15	52 089	4 704	947	108	9 194	664	653
4214401	Restaurant & hotel equipment & supplies whsle	6	39 826	2 046	443	42	3 617	328	326
4214402	Store machines & equipment whsle	9	12 263	2 658	504	66	5 577	336	327
42145	Medical, dental, & hospital equipment & supplies whsle	21	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	21	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	19	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	12	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	35	D	D	D	e	D	D	D
42151	Metal service centers & offices	34	D	D	D	e	D	D	D
421510	Metal service centers & offices	34	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	28	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	20	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	117	1 595 913	69 920	16 802	1 423	125 285	36 465	35 793
42161	Electrical apparatus & equip, wiring supp, & const material whsle	39	194 148	17 291	3 973	531	29 066	18 758	19 892
421610	Electrical apparatus & equip, wiring supp, & const material whsle	39	194 148	17 291	3 973	531	29 066	18 758	19 892
42162	Electrical appliance, television & radio set whsle	11	446 294	4 753	1 582	104	11 850	612	575
421620	Electrical appliance, television & radio set whsle	11	446 294	4 753	1 582	104	11 850	612	575
42169	Other electronic parts & equipment whsle	67	955 471	47 876	11 247	788	84 369	17 095	15 326
421690	Other electronic parts & equipment whsle	67	955 471	47 876	11 247	788	84 369	17 095	15 326
4216901	Communications equipment & supplies whsle	27	255 979	27 226	6 565	420	48 858	11 414	8 678
4216902	Electronic parts (excluding communications equipment) whsle	40	699 492	20 650	4 682	368	35 511	5 681	6 648
4217	Hardware, & plumbing & heating equipment & supplies whsle	48	187 076	14 758	3 442	415	28 785	13 071	13 893
42171	Hardware whsle	33	93 254	11 624	2 663	322	20 560	8 016	9 103
421710	Hardware whsle	33	93 254	11 624	2 663	322	20 560	8 016	9 103
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	a	D	D	D

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	WORCESTER COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	215	1 321 388	89 492	21 812	2 152	164 036	96 482	107 540
42181	Construction & mining (except petroleum) machinery & equip whsle	20	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	20	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	117	375 265	37 545	8 833	910	72 583	26 569	28 118
421830	Industrial machinery & equipment whsle	117	375 265	37 545	8 833	910	72 583	26 569	28 118
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	12	25 620	2 742	702	69	5 048	1 595	1 687
42183021	Hydraulic & pneumatic pumps & motors whsle	6	18 344	1 671	422	42	3 246	921	952
4218303	General-purpose industrial machinery & equipment whsle	38	107 199	11 964	2 600	292	22 944	8 772	9 560
4218304	Metalworking machinery & equipment whsle	19	76 058	6 139	1 293	112	11 989	6 132	5 830
4218305	Materials handling equipment whsle	12	28 951	4 164	990	111	7 325	1 939	1 776
4218307	Other industrial machinery & equipment whsle	28	D	D	D	e	D	D	D
42184	Industrial supplies whsle	42	601 138	16 250	4 136	431	33 318	13 618	14 182
421840	Industrial supplies whsle	42	601 138	16 250	4 136	431	33 318	13 618	14 182
4218402	Mechanical power transmission supplies whsle	9	25 974	2 183	528	64	4 568	2 495	2 516
4218404	Industrial containers & supplies whsle	6	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle	17	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	30	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	30	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	10	20 875	4 235	841	125	7 678	2 040	2 006
4218502	Custodial, janitors' equipment & supplies whsle	8	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	79	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	16	187 660	11 479	2 954	264	23 763	20 825	21 444
421910	Sporting & recreational goods & supplies whsle	16	187 660	11 479	2 954	264	23 763	20 825	21 444
42193	Recyclable material whsle	31	D	D	D	e	D	D	D
421930	Recyclable material whsle	31	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	8	21 286	1 767	388	44	7 870	1 364	1 393
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	22	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle	19	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	19	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	272	2 656 747	149 585	36 253	4 730	314 447	167 515	164 660
4221	Paper & paper product whsle	33	385 921	23 720	5 486	490	40 412	18 606	18 635
42211	Printing & writing paper whsle	4	D	D	D	c	D	D	D
422110	Printing & writing paper whsle	4	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	15	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	15	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	14	177 346	14 516	3 416	313	24 069	10 741	11 210
422130	Industrial & personal service paper whsle	14	177 346	14 516	3 416	313	24 069	10 741	11 210

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	WORCESTER COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	9	221 194	24 029	5 961	835	45 991	48 191	50 254
42221	Drugs, & druggists' sundries whsle . .	9	221 194	24 029	5 961	835	45 991	48 191	50 254
422210	Drugs, & druggists' sundries whsle	9	221 194	24 029	5 961	835	45 991	48 191	50 254
4222101	General-line drugs whsle	5	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	18	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	7	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	77	949 056	39 930	9 969	1 403	96 275	26 208	28 047
42241	General-line grocery whsle	5	D	D	D	b	D	D	D
422410	General-line grocery whsle	5	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	5	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	5	D	D	D	e	D	D	D
42245	Confectionery whsle	6	188 158	3 322	832	111	5 574	2 323	2 828
422450	Confectionery whsle	6	188 158	3 322	832	111	5 574	2 323	2 828
42246	Fish & seafood whsle	3	18 265	745	171	31	1 569	396	428
422460	Fish & seafood whsle	3	18 265	745	171	31	1 569	396	428
42248	Fresh fruit & vegetable whsle	11	33 987	2 924	698	129	5 880	687	655
422480	Fresh fruit & vegetable whsle	11	33 987	2 924	698	129	5 880	687	655
42249	Other grocery & related products whsle	38	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	38	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle	9	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	10	D	D	D	b	D	D	D
4224903	Soft drinks whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	61	490 355	24 557	6 256	697	52 177	40 787	31 603
42261	Plastics materials & basic forms & shapes whsle	39	359 671	16 196	4 294	486	35 067	29 587	19 946
422610	Plastics materials & basic forms & shapes whsle	39	359 671	16 196	4 294	486	35 067	29 587	19 946
42269	Other chemical & allied products whsle	22	130 684	8 361	1 962	211	17 110	11 200	11 657
422690	Other chemical & allied products whsle	22	130 684	8 361	1 962	211	17 110	11 200	11 657
4226901	Industrial gases (except LP) whsle	4	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	9	48 512	3 494	821	94	6 517	2 134	1 939
422710	Petroleum bulk stations & terminals	9	48 512	3 494	821	94	6 517	2 134	1 939
4227101	Petroleum bulk stations & terminals (except LP)	9	48 512	3 494	821	94	6 517	2 134	1 939
42271011	Petroleum bulk stations (except LP)	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
42281	Beer & ale whsle	4	92 838	8 867	2 084	222	17 608	3 710	3 608
422810	Beer & ale whsle	4	92 838	8 867	2 084	222	17 608	3 710	3 608
4229	Miscellaneous nondurable goods whsle	53	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	14	81 551	8 033	1 860	396	18 412	517	463
422920	Book, periodical, & newspaper whsle	14	81 551	8 033	1 860	396	18 412	517	463
42293	Flower, nursery stock, & florists' supplies whsle	9	9 120	871	177	32	1 804	88	911
422930	Flower, nursery stock, & florists' supplies whsle	9	9 120	871	177	32	1 804	88	911
42294	Tobacco & tobacco product whsle . . .	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . .	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	19	D	D	D	c	D	D	D
4229901	Art goods whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	7	D	D	D	b	D	D	D

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WORCESTER COUNTY, MA—									
Con.									
	Merchant wholesalers	825	5 001 906	383 070	89 699	10 882	762 558	423 522	434 731
421	Wholesale trade, durable goods	595	2 984 889	251 742	58 369	6 722	483 464	273 158	275 834
4211	Motor vehicle & motor vehicle parts & supplies whsle	64	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	11	83 179	7 288	1 598	222	11 435	20 238	21 830
421110	Automobile & other motor vehicle whsle	11	83 179	7 288	1 598	222	11 435	20 238	21 830
4211105	Heavy truck & tractor (over 26,000 lb) whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	16	D	D	D	c	D	D	D
42113	Tire & tube whsle	3	D	D	D	b	D	D	D
421130	Tire & tube whsle	3	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	26	D	D	D	e	D	D	D
421140	Motor vehicle parts, (used) whsle .	26	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	29	80 545	10 227	2 413	326	18 759	7 706	8 822
42121	Furniture whsle	17	D	D	D	e	D	D	D
421210	Furniture whsle	17	D	D	D	e	D	D	D
4212101	Household & lawn furniture whsle	5	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	12	D	D	D	c	D	D	D
42122	Home furnishings whsle	12	D	D	D	b	D	D	D
421220	Home furnishings whsle	12	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	32	164 816	9 987	2 059	227	17 880	8 444	9 735
42131	Lumber, plywood, millwork, & wood panel whsle	18	153 159	8 321	1 455	152	14 958	7 460	8 600
421310	Lumber, plywood, millwork, & wood panel whsle	18	153 159	8 321	1 455	152	14 958	7 460	8 600
4213101	Lumber without yard whsle	6	109 846	4 988	868	72	8 824	3 910	5 242
4214	Professional & commercial equipment & supplies whsle	88	359 254	43 906	9 615	1 040	85 363	32 853	25 741
42142	Office equipment whsle	12	D	D	D	c	D	D	D
421420	Office equipment whsle	12	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	30	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	30	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	23	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale	13	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use	10	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	17	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	17	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	15	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	4	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	4	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	11	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	26	D	D	D	e	D	D	D
42151	Metal service centers & offices	25	D	D	D	e	D	D	D
421510	Metal service centers & offices ...	25	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	22	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	18	D	D	D	e	D	D	D

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	WORCESTER COUNTY, MA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	73	870 153	40 665	9 643	993	77 204	28 359	27 781
42161	Electrical apparatus & equip, wiring supp, & const material whsle	25	100 629	13 438	3 176	458	23 138	15 349	16 378
421610	Electrical apparatus & equip, wiring supp, & const material whsle	25	100 629	13 438	3 176	458	23 138	15 349	16 378
42162	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	42	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	42	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	16	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	26	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	42	94 736	12 559	2 938	384	23 328	12 899	13 218
42171	Hardware whsle	29	D	D	D	e	D	D	D
421710	Hardware whsle	29	D	D	D	e	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	174	D	D	D	g	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	16	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	90	276 306	32 055	7 621	810	63 651	25 900	27 456
421830	Industrial machinery & equipment whsle	90	276 306	32 055	7 621	810	63 651	25 900	27 456
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	32	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	15	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	9	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	21	94 714	9 706	2 653	277	20 656	7 871	8 974
42184	Industrial supplies whsle	36	D	D	D	e	D	D	D
421840	Industrial supplies whsle	36	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	7	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	5	36 557	3 319	818	76 c	8 717	2 927	3 341
4218406	Other industrial supplies whsle	15	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	27	D	D	D	e	D	D	D
421850	Service establishment equipment & supplies whsle	27	D	D	D	e	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	9	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	67	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle	12	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle	12	D	D	D	c	D	D	D
42193	Recyclable material whsle	31	D	D	D	e	D	D	D
421930	Recyclable material whsle	31	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	8	21 286	1 767	388	44	7 870	1 364	1 393
42193011	Iron & steel scrap processors (using power processing equipment)	5	D	D	D	b	D	D	D
4219303	Other recyclable material whsle	22	D	D	D	e	D	D	D

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WORCESTER COUNTY, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	c	D	D	D
4219904	Prerecorded media whsle	3	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	230	2 017 017	131 328	31 330	4 160	279 094	150 364	158 897
4221	Paper & paper product whsle	27	235 770	21 379	5 106	462	36 140	18 606	18 635
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	12	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	12	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	13	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle	13	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	9	221 194	24 029	5 961	835	45 991	48 191	50 254
42221	Drugs, & druggists' sundries whsle ..	9	221 194	24 029	5 961	835	45 991	48 191	50 254
422210	Drugs, & druggists' sundries whsle	9	221 194	24 029	5 961	835	45 991	48 191	50 254
4222101	General-line drugs whsle	5	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle.	16	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	4	D	D	D	c	D	D	D
422320	Men's & boys' clothing & furnishings whsle	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	65	D	D	D	g	D	D	D
42241	General-line grocery whsle	5	D	D	D	b	D	D	D
422410	General-line grocery whsle	5	D	D	D	b	D	D	D
4224103	Other general-line grocery whsle	4	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	4	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	e	D	D	D
42245	Confectionery whsle	5	D	D	D	b	D	D	D
422450	Confectionery whsle	5	D	D	D	b	D	D	D
42246	Fish & seafood whsle	3	18 265	745	171	31	1 569	396	428
422460	Fish & seafood whsle	3	18 265	745	171	31	1 569	396	428
42248	Fresh fruit & vegetable whsle	10	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	30	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	30	D	D	D	e	D	D	D
4224901	Coffee, tea, & spice whsle	7	D	D	D	e	D	D	D
4224903	Soft drinks whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	49	366 516	22 405	5 064	524	48 285	24 916	26 994
42261	Plastics materials & basic forms & shapes whsle	33	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	33	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	16	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	2	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	14	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
42281	Beer & ale whsle	4	92 838	8 867	2 084	222	17 608	3 710	3 608
422810	Beer & ale whsle	4	92 838	8 867	2 084	222	17 608	3 710	3 608

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
WORCESTER COUNTY, MA—									
Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	46	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	12	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	12	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	9	9 120	871	177	32	1 804	88	911
422930	Flower, nursery stock, & florists' supplies whsle	9	9 120	871	177	32	1 804	88	911
42294	Tobacco & tobacco product whsle . . .	3	D	D	D	c	D	D	D
422940	Tobacco & tobacco product whsle . . .	3	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	17	D	D	D	c	D	D	D
4229901	Art goods whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . . .	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .		76	6 202 919	86 450	21 702	1 581	181 457	42 380	34 285
421	Wholesale trade, durable goods	54	5 669 073	71 542	17 401	1 091	150 858	25 249	28 544
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	1 157 968	35 393	8 349	472	82 460	2 857	5 040
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	7	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle	7	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	4	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	15	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	10	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	7	187 887	14 007	3 482	179	19 726	2 181	2 267
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
421840	Industrial supplies whsle	5	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	22	533 846	14 908	4 301	490	30 599	17 131	5 741
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	7	118 657	2 016	1 169	169	3 492	15 871	4 609
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	WORCESTER COUNTY, MA— Con.								
	Agents, brokers, and commission merchants	125	833 442	24 412	5 539	402	41 667	172	166
421	Wholesale trade, durable goods	105	727 558	21 063	4 917	322	36 913	152	144
4212	Furniture & home furnishings whsle ...	10	85 609	2 577	520	32	4 336	—	—
42121	Furniture whsle	4	D	D	D	a	D	D	D
421210	Furniture whsle	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	6	D	D	D	b	D	D	D
421220	Home furnishings whsle	6	D	D	D	b	D	D	D
4212204	Other home furnishings whsle ..	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	68 783	2 954	648	53	5 718	80	71
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	a	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5	D	D	D	a	D	D	D
4214302	Computer software (packaged) whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	29	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle	15	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle	4	D	D	D	a	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	29	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	22	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	22	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	5	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	12	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	105 884	3 349	622	80	4 754	20	22
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	3	D	D	D	b	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BARNSTABLE COUNTY, MA									
42	Wholesale trade	8.3	11.1	11.0	11.7	D	D	D	D
421	Wholesale trade, durable goods	7.1	13.1	10.4	14.9	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	19.3	13.7	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	.5	.3	D	D	—	—	—	—
42151	Metal service centers & offices .....	.5	.3	D	D	—	—	—	—
421510	Metal service centers & offices .....	.5	.3	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	7.0	4.9	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	7.4	33.5	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	5.1	46.1	—	—	D	D
421830	Industrial machinery & equipment whsle	D	D	5.1	46.1	—	—	D	D
4218304	Metalworking machinery & equipment whsle	D	25.5	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	9.7	8.9	11.5	8.9	—	3.7	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	17.7	10.6	17.7	10.6	—	—	—	—
422460	Fish & seafood whsle	17.7	10.6	17.7	10.6	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
BERKSHIRE COUNTY, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214901	Religious & school supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	23.0	9.0	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	23.0	9.0	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BERKSHIRE COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BRISTOL COUNTY, MA									
42	Wholesale trade	3.0	1.9	5.9	3.1	—	.6	.9	1.2
421	Wholesale trade, durable goods	2.4	1.0	4.5	1.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	D	D	—	—
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.4	4.7	D	D	D	D	—	—
421120	Motor vehicle supplies & new parts whsle .....	.4	4.7	D	D	D	D	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	—	—
42113	Tire & tube whsle	D	D	—	—	—	—	—	—
421130	Tire & tube whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	—	.5	—	.5	—	—	—	—
421140	Motor vehicle parts, (used) whsle	—	.5	—	.5	—	—	—	—
4212	Furniture & home furnishings whsle	21.4	5.9	21.4	5.9	—	—	—	—
42121	Furniture whsle	5.1	63.4	5.1	63.4	—	—	—	—
421210	Furniture whsle	5.1	63.4	5.1	63.4	—	—	—	—
42122	Home furnishings whsle	23.1	—	23.1	—	—	—	—	—
421220	Home furnishings whsle	23.1	—	23.1	—	—	—	—	—
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	8.0	.7	8.0	.7	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
421390	Other construction materials whsle	D	D	—	—	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.6	1.2	D	D	—	—	D	D
42141	Photographic equipment & supplies whsle	4.0	5.3	4.0	5.3	—	—	—	—
421410	Photographic equipment & supplies whsle	4.0	5.3	4.0	5.3	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	8.9	3.4	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle	8.9	3.4	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	D	D
421440	Other commercial equipment whsle	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	4.0	.1	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	—	—	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	—	—	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle	D	D	—	—	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BRISTOL COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle . . . . .	.4	.3	.8	.5	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.2	—	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.2	—	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	43.0	1.1	D	D	—	—	D	D
42171	Hardware whsle	60.5	.1	D	D	—	—	—	—
421710	Hardware whsle	60.5	.1	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.9	4.9	7.7	3.2	—	—	.9	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	2.1	3.6	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	2.1	3.6	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.3	1.2	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	7.9	8.8	11.1	.9	—	—	D	D
421840	Industrial supplies whsle	7.9	8.8	11.1	.9	—	—	D	D
4218401	General-line industrial supplies whsle	D	D	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	—	32.8	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	D	D	—	—
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BRISTOL COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	3.8	3.0	7.7	5.0	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	.1	1.4	.1	1.4	—	—	—	—
422130	Industrial & personal service paper whsle .....	.1	1.4	.1	1.4	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	1.1	7.1	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	—	80.8	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	—	80.8	—	—	—	—
42234	Footwear whsle	D	D	—	—	—	—	D	D
422340	Footwear whsle	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	5.9	1.8	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whsle	D	D	52.5	.2	—	—	D	D
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	—	—	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	1.3	16.5	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	.1	—	.1	—	—	—	—
422810	Beer & ale whsle	—	.1	—	.1	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	—	—	—	—	—	—
422910	Farm supplies whsle	D	D	—	—	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	—	—	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	.5	—	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	.5	—	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	14.0	1.3	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	14.0	1.3	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	14.0	1.3	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DUKES COUNTY, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
ESSEX COUNTY, MA									
42	Wholesale trade	4.3	3.6	5.8	4.0	—	3.9	.3	.5
421	Wholesale trade, durable goods	5.7	3.6	8.5	3.4	—	5.8	.3	.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	7.7	1.9	D	D	—	—	D	D
42121	Furniture whsle	7.3	5.9	D	D	—	—	—	—
421210	Furniture whsle	7.3	5.9	D	D	—	—	—	—
42122	Home furnishings whsle	7.8	1.0	11.5	1.5	—	—	—	—
421220	Home furnishings whsle	7.8	1.0	11.5	1.5	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	5.1	—	—	—	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.5	.3	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	20.7	3.9	—	—	—	—	D	D
421320	Brick, stone, & related construction materials whsle	20.7	3.9	—	—	—	—	D	D
4213202	Sand, gravel, & stone whsle	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
421330	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.3	6.0	5.1	6.3	D	D	D	D
42142	Office equipment whsle .....	.2	4.2	D	D	—	—	D	D
421420	Office equipment whsle .....	.2	4.2	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	5.1	8.7	8.1	11.6	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	5.1	8.7	8.1	11.6	D	D	D	D
4214301	Computer & peripheral equipment whsle	6.1	9.0	D	D	—	—	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	D	D
4214302	Computer software (packaged) whsle	2.5	7.8	D	D	D	D	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	—	—	—	—	—	—
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	7.4	10.3	27.2	4.6	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	7.4	10.3	27.2	4.6	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	—	—	—	—	D	D
421460	Ophthalmic goods whsle	D	D	—	—	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	.3	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	.3	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ESSEX COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle . . . . .	.5	.8	1.0	1.5	—	—	—	—
42151	Metal service centers & offices . . . . .	.5	.8	1.0	1.5	—	—	—	—
421510	Metal service centers & offices . . . . .	.5	.8	1.0	1.5	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	—	—	—	—	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	5.1	2.3	8.3	.8	—	5.6	—	1.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.4	6.5	2.2	4.1	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.4	6.5	2.2	4.1	D	D	—	—
42162	Electrical appliance, television & radio set whsle	1.1	48.5	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	5.6	1.0	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	5.6	1.0	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	.1	1.6	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	11.2	.4	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	50.4	5.4	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	50.4	5.4	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.3	3.0	9.1	4.2	D	D	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	8.9	3.5	14.1	5.4	D	D	D	D
421830	Industrial machinery & equipment whsle	8.9	3.5	14.1	5.4	D	D	D	D
4218301	Food-processing machinery & equipment whsle	4.4	—	—	—	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	.4	—	1.2	—	—	—	D	D
4218304	Metalworking machinery & equipment whsle	3.5	.2	D	D	—	—	—	—
4218305	Materials handling equipment whsle	1.0	1.4	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	3.3	.3	D	D	—	—	D	D
421840	Industrial supplies whsle	3.3	.3	D	D	—	—	D	D
4218404	Industrial containers & supplies whsle	D	D	—	—	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	—	.3	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	—	.3	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	—	—	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	10.7	3.7	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	10.7	3.7	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	9.4	2.4	9.4	2.4	—	—	—	—
421930	Recyclable material whsle	9.4	2.4	9.4	2.4	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	ESSEX COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
4219904	Prerecorded media whse	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whse	D	D	D	D	—	—	—	—
4219906	Other durable goods whse	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	2.8	3.6	3.6	4.4	—	.7	.2	.4
4221	Paper & paper product whse	1.5	11.4	2.7	25.5	—	—	D	D
42212	Stationery & office supplies whse	D	D	—	—	—	—	—	—
422120	Stationery & office supplies whse	D	D	—	—	—	—	—	—
42213	Industrial & personal service paper whse	1.1	13.3	1.7	31.1	—	—	D	D
422130	Industrial & personal service paper whse	1.1	13.3	1.7	31.1	—	—	D	D
4222	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
4222101	General-line drugs whse	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse	2.2	3.3	2.7	3.7	D	D	D	D
42231	Piece goods, notions, & other dry goods whse	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whse	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whse	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whse	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whse	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whse	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whse	D	D	D	D	—	—	—	—
42234	Footwear whse . . . . .	.1	2.7	D	D	—	—	—	—
422340	Footwear whse . . . . .	.1	2.7	D	D	—	—	—	—
4224	Grocery & related products whse	3.5	1.9	4.9	2.5	—	.7	—	—
42241	General-line grocery whse	D	D	D	D	—	—	—	—
422410	General-line grocery whse	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whse	D	D	D	D	—	—	—	—
42242	Packaged frozen food whse	5.6	2.4	8.9	2.5	—	—	—	—
422420	Packaged frozen food whse	5.6	2.4	8.9	2.5	—	—	—	—
42243	Dairy products, (except dried or canned) whse	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whse	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whse	D	D	—	—	—	—	—	—
42245	Confectionery whse	D	D	—	—	—	—	—	—
422450	Confectionery whse	D	D	—	—	—	—	—	—
42246	Fish & seafood whse	4.6	3.5	D	D	D	D	—	—
422460	Fish & seafood whse	4.6	3.5	D	D	D	D	—	—
42248	Fresh fruit & vegetable whse	D	D	D	D	—	—	—	—
422480	Fresh fruit & vegetable whse	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	D	D
422490	Other grocery & related products whse	D	D	D	D	—	—	D	D
4224901	Coffee, tea, & spice whse . . . . .	.2	—	—	—	—	—	D	D
4224902	Bread & baked goods whse	D	D	—	—	D	D	—	—
4224903	Soft drinks whse	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whse	D	D	D	D	—	—	—	—
4225	Farm-product raw material whse	D	D	D	D	—	—	—	—
42259	Other farm product raw material whse	D	D	D	D	—	—	—	—
422590	Other farm product raw material whse	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whse	D	D	—	—	—	—	—	—
4226	Chemical & allied products whse	4.7	.2	13.8	.7	D	D	—	—
42261	Plastics materials & basic forms & shapes whse	35.5	—	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whse	35.5	—	D	D	—	—	—	—
42269	Other chemical & allied products whse	1.0	.2	D	D	D	D	—	—
422690	Other chemical & allied products whse	1.0	.2	D	D	D	D	—	—
4226902	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals . . . . .	.5	—	.5	—	—	—	—	—
422710	Petroleum bulk stations & terminals . . . . .	.5	—	.5	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	.5	—	.5	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse	D	D	D	D	—	—	—	—
42281	Beer & ale whse	—	31.7	—	31.7	—	—	—	—
422810	Beer & ale whse	—	31.7	—	31.7	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ESSEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42292	Book, periodical, & newspaper whsle . . . . .	.5	44.6	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	.5	44.6	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	1.5	57.4	1.5	57.4	—	—	—	—
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	D	D
FRANKLIN COUNTY, MA									
42	Wholesale trade	3.6	4.5	4.8	6.0	D	D	D	D
421	Wholesale trade, durable goods	9.4	8.5	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
421510	Metal service centers & offices	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	.4	2.3	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
HAMPDEN COUNTY, MA									
42	Wholesale trade	2.4	4.9	3.4	5.9	—	2.5	1.0	—
421	Wholesale trade, durable goods	3.9	5.0	6.3	7.0	—	2.0	1.6	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	40.8	—	40.8	—	—	—	—	—
421110	Automobile & other motor vehicle whsle	40.8	—	40.8	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	12.3	17.9	12.3	17.9	—	—	—	—
42114	Motor vehicle parts, (used) whsle	25.8	—	25.8	—	—	—	—	—
421140	Motor vehicle parts, (used) whsle	25.8	—	25.8	—	—	—	—	—
4212	Furniture & home furnishings whsle	3.5	8.5	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	HAMPDEN COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	4.0	.5	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	D	D	—	—
421330	Roofing, siding, & insulation material whsle	D	D	—	—	D	D	—	—
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	2.0	5.5	D	D	—	—	—	—
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
42142	Office equipment whsle	15.7	7.2	15.7	7.2	—	—	—	—
421420	Office equipment whsle	15.7	7.2	15.7	7.2	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.4	16.7	D	D	—	—	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.4	16.7	D	D	—	—	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	2.3	8.5	D	D	D	D	—	—
42151	Metal service centers & offices	2.3	8.5	D	D	D	D	—	—
421510	Metal service centers & offices	2.3	8.5	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	—	—	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	4.4	17.8	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	4.2	8.2	D	D	—	—
42171	Hardware whsle	D	D	1.3	—	D	D	—	—
421710	Hardware whsle	D	D	1.3	—	D	D	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	14.7	—	14.7	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	14.7	—	14.7	—	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	HAMPDEN COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	8.2	2.8	D	D	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	3.7	—	3.7	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	3.7	—	3.7	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	2.0	12.9	2.0	12.9	—	—	—	—
421820	Farm & garden machinery & equipment whsle	2.0	12.9	2.0	12.9	—	—	—	—
42183	Industrial machinery & equipment whsle	10.5	1.4	12.6	1.8	—	—	D	D
421830	Industrial machinery & equipment whsle	10.5	1.4	12.6	1.8	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	D	D	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	—	—	—	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	1.9	6.5	D	D	—	—	—	—
4218304	Metalworking machinery & equipment whsle	24.4	—	35.3	—	—	—	—	—
4218305	Materials handling equipment whsle	—	—	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	7.4	1.1	D	D	—	—	—	—
421840	Industrial supplies whsle	7.4	1.1	D	D	—	—	—	—
4218402	Mechanical power transmission supplies whsle	22.5	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle	—	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle . . . . .	.3	21.1	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	.3	21.1	D	D	—	—	—	—
42193	Recyclable material whsle	6.7	10.6	D	D	—	—	—	—
421930	Recyclable material whsle	6.7	10.6	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	1.7	8.0	1.7	8.0	—	—	—	—
4219302	Recyclable paper & paperboard whsle	24.1	—	24.1	—	—	—	—	—
4219303	Other recyclable material whsle . . . . .	.2	19.9	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.3	4.8	1.6	5.3	—	3.2	—	—
4221	Paper & paper product whsle	4.5	7.0	14.1	22.2	D	D	D	D
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
422110	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	D	D	—	—
422120	Stationery & office supplies whsle	D	D	—	—	D	D	—	—
42213	Industrial & personal service paper whsle	8.0	—	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	8.0	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.1	5.7	D	D	D	D	—	—
42241	General-line grocery whsle	2.2	35.3	2.2	35.3	—	—	—	—
422410	General-line grocery whsle	2.2	35.3	2.2	35.3	—	—	—	—
4224103	Other general-line grocery whsle	2.2	35.3	2.2	35.3	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	HAMPDEN COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	1.2	6.2	D	D	—	12.1	—	—
42261	Plastics materials & basic forms & shapes whsle	2.4	—	5.6	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	2.4	—	5.6	—	—	—	—	—
42269	Other chemical & allied products whsle	—	12.4	D	D	D	D	—	—
422690	Other chemical & allied products whsle	—	12.4	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	—	23.2	—	23.2	—	—	—	—
42281	Beer & ale whsle	—	27.3	—	27.3	—	—	—	—
422810	Beer & ale whsle	—	27.3	—	27.3	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	HAMPSHIRE COUNTY, MA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	D	D
42212	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
422120	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MIDDLESEX COUNTY, MA									
42	Wholesale trade	3.3	5.1	6.2	7.1	—	4.5	.3	1.2
421	Wholesale trade, durable goods	3.3	5.3	6.2	8.1	—	3.3	.5	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	5.7	2.2	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	3.8	2.5	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	3.8	2.5	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	5.2	13.7	7.4	15.9	—	—	D	D
421120	Motor vehicle supplies & new parts whsle	5.2	13.7	7.4	15.9	—	—	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	6.9	12.6	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	2.5	3.8	D	D	—	—	D	D
42121	Furniture whsle	1.4	2.8	D	D	—	—	D	D
421210	Furniture whsle	1.4	2.8	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	1.5	.2	D	D	—	—	D	D
4212102	Office & business furniture whsle	1.3	3.8	D	D	—	—	D	D
42122	Home furnishings whsle	3.2	4.5	D	D	—	—	D	D
421220	Home furnishings whsle	3.2	4.5	D	D	—	—	D	D
4212201	Household china, glassware, & crockery whsle	D	D	—	—	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	1.4	13.0	D	D	—	—	D	D
4212203	Floor coverings whsle	3.9	—	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	6.0	2.6	6.7	3.0	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	2.9	3.9	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	2.9	3.9	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	6.0	10.5	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	23.4	.7	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	23.4	.7	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	33.8	2.0	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	55.5	—	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	1.8	—	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	—	—	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle	—	—	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle	—	—	D	D	—	—	—	—
42139	Other construction materials whsle	8.9	1.3	10.2	1.5	—	—	—	—
421390	Other construction materials whsle	8.9	1.3	10.2	1.5	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.2	5.0	3.0	6.6	—	2.7	4.2	1.1
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle .....	.8	10.3	1.6	2.8	D	D	—	—
421420	Office equipment whsle .....	.8	10.3	1.6	2.8	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	1.7	2.7	2.5	3.4	—	1.2	.2	2.5
421430	Computer & computer peripheral equipment & software whsle	1.7	2.7	2.5	3.4	—	1.2	.2	2.5
4214301	Computer & peripheral equipment whsle	1.6	2.3	2.5	2.8	D	D	D	D
42143011	Computers & peripheral equipment for resale	1.7	1.5	2.2	1.4	D	D	D	D
42143012	Computers & peripheral equipment for end use	1.6	3.1	2.9	4.6	—	1.3	—	—
4214302	Computer software (packaged) whsle	2.3	8.1	2.4	8.5	—	—	—	—
42144	Other commercial equipment whsle	6.6	4.1	D	D	—	—	D	D
421440	Other commercial equipment whsle	6.6	4.1	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8.9	5.3	D	D	—	—	—	—
4214402	Store machines & equipment whsle	4.5	3.0	D	D	—	—	—	—

See footnotes at end of table.

Table 6. **Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MIDDLESEX COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	3.8	10.3	8.3	21.5	D	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	3.8	10.3	8.3	21.5	D	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4.0	10.3	9.2	23.0	D	D	D	D
4214502	Dental equipment & supplies whsle .....	.8	9.2	.8	9.2	—	—	—	—
42146	Ophthalmic goods whsle	7.9	2.9	D	D	—	—	—	—
421460	Ophthalmic goods whsle	7.9	2.9	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	D	D	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	D	D	D	D
4214902	Other professional equipment & supplies whsle	D	D	D	D	D	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	.5	.4	.7	.6	—	—	D	D
42151	Metal service centers & offices .....	.5	.4	.7	.6	—	—	D	D
421510	Metal service centers & offices .....	.5	.4	.7	.6	—	—	D	D
4215101	Ferrous metal service centers & sales offices .....	.7	.7	D	D	—	—	D	D
42151011	Ferrous metal service centers	—	—	D	D	—	—	—	—
42151012	Ferrous metal sales offices	2.1	2.0	9.9	9.7	—	—	D	D
4215102	Nonferrous metal service centers & sales offices .....	.2	—	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	1.3	7.7	3.2	14.2	—	4.0	—	1.9
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3.0	4.4	7.9	3.3	—	9.0	—	1.8
421610	Electrical apparatus & equip, wiring supp, & const material whsle	3.0	4.4	7.9	3.3	—	9.0	—	1.8
42162	Electrical appliance, television & radio set whsle .....	.6	10.2	1.0	10.9	—	—	D	D
421620	Electrical appliance, television & radio set whsle .....	.6	10.2	1.0	10.9	—	—	D	D
42169	Other electronic parts & equipment whsle	1.2	7.8	3.0	17.0	D	D	D	D
421690	Other electronic parts & equipment whsle	1.2	7.8	3.0	17.0	D	D	D	D
4216901	Communications equipment & supplies whsle	7.4	7.8	13.3	12.1	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle .....	.4	7.8	1.1	17.9	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14.6	2.6	24.9	4.5	D	D	D	D
42171	Hardware whsle	27.2	5.3	37.9	7.3	—	—	D	D
421710	Hardware whsle	27.2	5.3	37.9	7.3	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	.4	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1.7	.4	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.5	4.7	11.3	7.0	—	2.2	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	—	7.9	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	—	7.9	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	D	D
421820	Farm & garden machinery & equipment whsle	—	—	—	—	—	—	D	D
4218203	Lawn & garden machinery & equipment whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	8.3	4.4	11.9	6.0	D	D	D	D
421830	Industrial machinery & equipment whsle	8.3	4.4	11.9	6.0	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	34.4	.1	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	9.9	.2	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	51.6	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	.9	1.9	1.3	2.8	—	—	D	D
4218304	Metalworking machinery & equipment whsle	6.2	9.3	7.1	10.6	—	—	—	—
4218305	Materials handling equipment whsle	15.6	11.3	21.6	14.3	—	—	D	D
4218307	Other industrial machinery & equipment whsle	6.3	3.0	11.2	5.3	D	D	D	D

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MIDDLESEX COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	1.7	4.3	5.0	12.3	D	D	D	D
421840	Industrial supplies whsle	1.7	4.3	5.0	12.3	D	D	D	D
4218402	Mechanical power transmission supplies whsle	1.5	17.3	D	D	—	—	—	—
4218403	Welding supplies whsle	—	—	—	—	—	—	—	—
4218404	Industrial containers & supplies whsle	—	44.8	D	D	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	1.8	.3	D	D	D	D	—	—
42185	Service establishment equipment & supplies whsle	29.8	8.2	D	D	—	—	D	D
421850	Service establishment equipment & supplies whsle	29.8	8.2	D	D	—	—	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	61.0	.3	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	24.4	—	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	24.4	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	5.5	3.5	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	13.5	.5	20.7	.5	—	—	—	.4
421910	Sporting & recreational goods & supplies whsle	13.5	.5	20.7	.5	—	—	—	.4
42192	Toy & hobby goods & supplies whsle	3.8	4.1	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	3.8	4.1	D	D	—	—	—	—
42193	Recyclable material whsle	3.3	10.5	D	D	—	—	—	—
421930	Recyclable material whsle	3.3	10.5	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	1.7	—	1.7	—	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219302	Recyclable paper & paperboard whsle	13.7	2.8	13.7	2.8	—	—	—	—
4219303	Other recyclable material whsle	3.4	37.4	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	6.7	.8	14.6	1.7	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	6.7	.8	14.6	1.7	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	3.1	2.8	D	D	D	D	.9	.7
421990	Other miscellaneous durable goods whsle	3.1	2.8	D	D	D	D	.9	.7
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle	D	D	4.8	15.3	—	—	—	—
42199041	Compact discs/pre-recorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	7.0	23.5	7.0	23.5	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.2	4.8	6.2	5.7	—	6.9	.1	1.7
4221	Paper & paper product whsle	2.9	13.4	5.3	3.9	D	D	D	D
42211	Printing & writing paper whsle .....	.5	37.6	D	D	D	D	—	—
422110	Printing & writing paper whsle .....	.5	37.6	D	D	D	D	—	—
42212	Stationery & office supplies whsle	2.5	2.4	4.5	1.1	—	4.5	—	—
422120	Stationery & office supplies whsle	2.5	2.4	4.5	1.1	—	4.5	—	—
42213	Industrial & personal service paper whsle	9.4	1.4	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	9.4	1.4	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.1	12.2	D	D	—	—	D	D
42221	Drugs, & druggists' sundries whsle .....	.1	12.2	D	D	—	—	D	D
422210	Drugs, & druggists' sundries whsle .....	.1	12.2	D	D	—	—	D	D
4222101	General-line drugs whsle .....	.1	18.5	.1	18.5	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.2	5.3	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	1.0	2.5	2.4	1.9	—	5.9	—	1.1
42231	Piece goods, notions, & other dry goods whsle	2.0	1.3	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2.0	1.3	D	D	D	D	D	D
4223101	Piece goods—jobbers	1.3	.5	D	D	—	—	D	D
4223102	Notions & other dry goods whsle	8.5	8.3	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	2.2	1.8	10.2	8.3	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	2.2	1.8	10.2	8.3	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	17.0	10.7	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	17.0	10.7	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MIDDLESEX COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle—Con.								
42234	Footwear whsle . . . . .	.1	2.4	.3	.8	D	D	D	D
422340	Footwear whsle . . . . .	.1	2.4	.3	.8	D	D	D	D
4224	Grocery & related products whsle	2.4	2.5	8.6	4.7	D	D	D	D
42241	General-line grocery whsle . . . . .	.1	4.1	D	D	—	—	D	D
422410	General-line grocery whsle . . . . .	.1	4.1	D	D	—	—	D	D
4224103	Other general-line grocery whsle . . . . .	.1	4.1	D	D	—	—	D	D
42242	Packaged frozen food whsle	10.3	.1	D	D	—	—	D	D
422420	Packaged frozen food whsle	10.3	.1	D	D	—	—	D	D
42243	Dairy products, (except dried or canned) whsle	—	.7	D	D	—	—	D	D
422430	Dairy products, (except dried or canned) whsle	—	.7	D	D	—	—	D	D
4224302	Dairy product (except raw milk) whsle	—	.7	D	D	—	—	D	D
42244	Poultry & poultry product whsle	1.3	.2	D	D	—	—	D	D
422440	Poultry & poultry product whsle	1.3	.2	D	D	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	1.3	.2	D	D	—	—	D	D
42245	Confectionery whsle	6.3	.4	28.0	1.7	—	—	—	—
422450	Confectionery whsle	6.3	.4	28.0	1.7	—	—	—	—
42246	Fish & seafood whsle	7.9	3.4	D	D	—	—	—	—
422460	Fish & seafood whsle	7.9	3.4	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	15.0	.3	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	15.0	.3	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	3.6	6.9	D	D	D	D	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224904	Canned goods whsle . . . . .	.2	—	.7	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	1.7	7.1	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	4.6	23.1	4.9	25.8	—	5.2	—	—
42261	Plastics materials & basic forms & shapes whsle	4.4	2.7	5.5	.1	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	4.4	2.7	5.5	.1	—	—	—	—
42269	Other chemical & allied products whsle	4.7	27.6	4.8	31.0	D	D	—	—
422690	Other chemical & allied products whsle	4.7	27.6	4.8	31.0	D	D	—	—
4226901	Industrial gases (except LP) whsle	19.6	—	—	—	—	—	—	—
4226902	Other chemical & allied products whsle	4.3	28.3	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	2.4	.2	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	58.3	18.6	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
422810	Beer & ale whsle	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MIDDLESEX COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	1.8	.4	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	1.8	.4	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	9.6	—	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	9.6	—	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	9.6	—	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	D	D	—	—	—	6.6
4229902	General merchandise (nondurable goods) whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	D	D
	NANTUCKET COUNTY, MA								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	NORFOLK COUNTY, MA								
42	Wholesale trade	2.0	2.2	4.4	4.1	—	1.1	.2	.2
421	Wholesale trade, durable goods	2.6	3.2	5.9	6.7	—	.9	.3	.3
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.8	.3	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	—	—	D	D	D	D	D	D
421110	Automobile & other motor vehicle whsle	—	—	D	D	D	D	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	6.4	2.0	29.0	9.0	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	6.4	2.0	29.0	9.0	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	5.3	1.2	14.0	1.4	D	D	D	D
42121	Furniture whsle	7.2	3.7	D	D	—	—	D	D
421210	Furniture whsle	7.2	3.7	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	—	.8
4212102	Office & business furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	4.7	.4	D	D	D	D	D	D
421220	Home furnishings whsle	4.7	.4	D	D	D	D	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	5.2	.5	D	D	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	7.2	9.3	7.9	10.2	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8.5	8.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	8.5	8.7	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	1.0	.7	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	6.7	—	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	6.7	—	D	D	—	—	—	—
4213201	Brick, block, tile, clay/cement sewer pipe whsle	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	—	14.6	D	D	—	—	—	—
421390	Other construction materials whsle	—	14.6	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	—	—	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NORFOLK COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	3.6	6.0	5.8	8.1	—	2.9	.3	.5
42141	Photographic equipment & supplies whsle	D	D	D	D	D	D	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	D	D	—	—
42142	Office equipment whsle	3.8	9.9	D	D	—	—	D	D
421420	Office equipment whsle	3.8	9.9	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	2.7	9.6	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	2.7	9.6	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle	2.6	9.4	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	4.9	4.2	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	.4	14.6	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	5.8	13.5	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	5.9	4.0	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	5.9	4.0	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	5.9	4.1	D	D	—	—	—	—
42146	Ophthalmic goods whsle	—	5.3	—	5.3	—	—	—	—
421460	Ophthalmic goods whsle	—	5.3	—	5.3	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	1.3	7.2	2.8	15.0	—	3.5	—	.2
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.1	12.3	.1	28.0	—	3.4	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	.1	12.3	.1	28.0	—	3.4	—	—
42162	Electrical appliance, television & radio set whsle	3.8	9.8	D	D	—	—	—	—
421620	Electrical appliance, television & radio set whsle	3.8	9.8	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	.8	1.6	D	D	—	3.6	D	D
421690	Other electronic parts & equipment whsle . . . . .	.8	1.6	D	D	—	3.6	D	D
4216901	Communications equipment & supplies whsle	2.2	3.7	5.1	3.5	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	.3	.8	D	D	—	—	—	.3
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.0	.1	10.1	.7	D	D	D	D
42171	Hardware whsle	1.0	—	D	D	D	D	D	D
421710	Hardware whsle	1.0	—	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7.0	.6	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	7.0	.6	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	D	D

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NORFOLK COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	5.8	3.8	9.2	5.9	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	—	D	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	—	D	—	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	3.4	4.1	5.5	6.5	D	D	D	D
421830	Industrial machinery & equipment whsle	3.4	4.1	5.5	6.5	D	D	D	D
4218301	Food-processing machinery & equipment whsle . . . . .	.6	—	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	.5	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	—	—	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	2.5	1.6	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle	11.8	22.4	D	D	—	—	—	—
4218305	Materials handling equipment whsle	3.7	11.6	D	D	—	—	—	—
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	11.2	5.7	D	D	D	D	—	—
421840	Industrial supplies whsle	11.2	5.7	D	D	D	D	—	—
4218402	Mechanical power transmission supplies whsle	—	—	—	—	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle	15.8	—	15.8	—	—	—	—	—
4218405	Industrial valves & fittings (except fluid-power) whsle	—	—	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	21.7	—	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	.2	.2	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	.2	.2	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	D	D
421920	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	D	D
42193	Recyclable material whsle . . . . .	.7	2.2	D	D	—	—	D	D
421930	Recyclable material whsle . . . . .	.7	2.2	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	D	D	—	—	—	—	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	—	—	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1.6	—	1.6	—	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	1.6	—	1.6	—	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	.2	—	D	D	—	—	D	D
4219904	Prerecorded media whsle . . . . .	.5	3.5	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	—	—	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NORFOLK COUNTY, MA—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	1.4	1.2	2.9	1.7	—	1.5	.1	.2
4221	Paper & paper product whsle	1.8	9.8	2.9	6.5	D	D	D	D
42211	Printing & writing paper whsle	—	1.0	D	D	—	—	—	—
422110	Printing & writing paper whsle	—	1.0	D	D	—	—	—	—
42212	Stationery & office supplies whsle	2.3	20.2	4.6	13.6	D	D	D	D
422120	Stationery & office supplies whsle	2.3	20.2	4.6	13.6	D	D	D	D
42213	Industrial & personal service paper whsle	3.5	.9	D	D	—	—	D	D
422130	Industrial & personal service paper whsle	3.5	.9	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	—	—	D	D	D	D	—	—
42221	Drugs, & druggists' sundries whsle	—	—	D	D	D	D	—	—
422210	Drugs, & druggists' sundries whsle	—	—	D	D	D	D	—	—
4222101	General-line drugs whsle	—	—	—	—	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	—	—	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	2.4	1.0	2.4	.8	—	—	2.1	4.0
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	D	D	—	—	—	—
422340	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.0	.9	4.9	3.9	—	—	—	.1
42241	General-line grocery whsle	14.1	3.7	D	D	—	—	—	—
422410	General-line grocery whsle	14.1	3.7	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	.2	—	2.6	—	D	D	D	D
422420	Packaged frozen food whsle .....	.2	—	2.6	—	D	D	D	D
42244	Poultry & poultry product whsle	—	1.3	D	D	—	—	—	—
422440	Poultry & poultry product whsle	—	1.3	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	—	1.3	D	D	—	—	—	—
42245	Confectionery whsle	—	2.1	—	—	—	—	D	D
422450	Confectionery whsle	—	2.1	—	—	—	—	D	D
42246	Fish & seafood whsle	1.1	27.9	1.1	27.9	—	—	—	—
422460	Fish & seafood whsle	1.1	27.9	1.1	27.9	—	—	—	—
42247	Meat & meat product whsle	D	D	—	—	—	—	—	—
422470	Meat & meat product whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	—	D	—	D	D	D	D
4224903	Soft drinks whsle	D	D	—	—	D	D	—	—
4224904	Canned goods whsle .....	.1	—	D	D	—	—	—	—
4224906	Other grocery specialties whsle .....	.1	.3	D	D	—	—	D	D
4226	Chemical & allied products whsle .....	.6	.5	.8	.8	—	—	D	D
42261	Plastics materials & basic forms & shapes whsle	—	—	—	—	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whsle	1.0	.9	1.3	1.2	—	—	D	D
422690	Other chemical & allied products whsle	1.0	.9	1.3	1.2	—	—	D	D
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	15.8	—	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7.0	—	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7.0	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	.8	—	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	.8	—	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	.8	—	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NORFOLK COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	.4	1.5	.8	.1	D	D	—	—
422920	Book, periodical, & newspaper whsle . . . . .	.4	1.5	.8	.1	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	—	—	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	—	—	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	—	.3	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	—	.3	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	—	.3	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	14.2	.1	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	4.0	.6	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	PLYMOUTH COUNTY, MA								
42	Wholesale trade	4.0	4.1	7.5	6.9	—	1.4	—	.6
421	Wholesale trade, durable goods	5.0	3.3	10.5	5.8	—	12.7	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	88.4	4.3	88.4	4.3	—	—	—	—
421110	Automobile & other motor vehicle whsle	88.4	4.3	88.4	4.3	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	3.9	9.8	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle	3.9	9.8	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	14.0	—	D	D	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
421210	Furniture whsle	D	D	—	—	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	—	—
4212202	Linens, domestics, draperies, & curtains whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	3.1	.8	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	—	1.2	—	—	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	—	1.2	—	—	—	—	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	7.5	6.2	D	D	—	—	D	D
42142	Office equipment whsle	26.0	—	26.0	—	—	—	—	—
421420	Office equipment whsle	26.0	—	26.0	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	4.2	8.9	D	D	—	—	D	D
421430	Computer & computer peripheral equipment & software whsle	4.2	8.9	D	D	—	—	D	D
4214301	Computer & peripheral equipment whsle	9.6	20.0	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	D	D	—	—	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
4214302	Computer software (packaged) whsle	—	.2	D	D	—	—	D	D
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—

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Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PLYMOUTH COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	4.9	.1	7.1	.1	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	4.9	.1	7.1	.1	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	4.9	.1	7.1	.1	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	1.4	2.0	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2.5	5.6	D	D	—	—	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2.5	5.6	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	38.0	1.5	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	.4	1.7	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle .....	.4	1.7	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	D	D
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.9	4.0	2.9	.2	—	—	D	D
42171	Hardware whsle	1.9	8.3	D	D	—	—	—	—
421710	Hardware whsle	1.9	8.3	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.2	—	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.2	—	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	1.2	—	1.2	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	1.2	—	1.2	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.0	3.6	D	D	—	—	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle	19.9	13.4	—	—	—	—	—	—
421820	Farm & garden machinery & equipment whsle	19.9	13.4	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	1.5	1.1	D	D	—	—	D	D
421830	Industrial machinery & equipment whsle	1.5	1.1	D	D	—	—	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	.3	—	D	D	—	—	—	—
4218305	Materials handling equipment whsle	—	—	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	2.1	.6	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	7.0	2.6	—	—	D	D
421840	Industrial supplies whsle	D	D	7.0	2.6	—	—	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	1.4	3.4	1.7	4.1	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	3.5	19.2	3.5	19.2	—	—	—	—
421930	Recyclable material whsle	3.5	19.2	3.5	19.2	—	—	—	—
4219302	Recyclable paper & paperboard whsle	—	7.2	—	7.2	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	—	—	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PLYMOUTH COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.2	4.8	5.5	7.7	—	.2	—	3.5
4221	Paper & paper product whse .....	.4	4.9	.6	7.0	—	—	D	D
42212	Stationery & office supplies whse	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whse	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whse	—	12.3	D	D	—	—	—	—
422130	Industrial & personal service paper whse	—	12.3	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whse	D	D	D	D	—	—	—	—
4222101	General-line drugs whse	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whse	3.6	19.0	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whse	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whse	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whse .....	.1	.1	.1	.1	—	—	—	—
422320	Men's & boys' clothing & furnishings whse .....	.1	.1	.1	.1	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whse	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whse	D	D	D	D	—	—	—	—
42234	Footwear whse	D	D	D	D	—	—	—	—
422340	Footwear whse	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	5.0	4.1	D	D	D	D	—	5.0
42241	General-line grocery whse	26.1	—	26.1	—	—	—	—	—
422410	General-line grocery whse	26.1	—	26.1	—	—	—	—	—
4224103	Other general-line grocery whse	26.1	—	26.1	—	—	—	—	—
42243	Dairy products, (except dried or canned) whse	D	D	D	D	—	—	—	—
422430	Dairy products, (except dried or canned) whse	D	D	D	D	—	—	—	—
4224302	Dairy product (except raw milk) whse	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whse	D	D	—	—	—	—	—	—
422440	Poultry & poultry product whse	D	D	—	—	—	—	—	—
4224402	Poultry & poultry product (except live) whse	D	D	—	—	—	—	—	—
42246	Fish & seafood whse	3.3	2.2	3.3	2.2	—	—	—	—
422460	Fish & seafood whse	3.3	2.2	3.3	2.2	—	—	—	—
42248	Fresh fruit & vegetable whse	29.0	34.1	D	D	—	—	—	—
422480	Fresh fruit & vegetable whse	29.0	34.1	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	D	D	D	D
422490	Other grocery & related products whse	D	D	D	D	D	D	D	D
4224902	Bread & baked goods whse	D	D	—	—	—	—	—	—
4224905	Food & beverage basic materials whse	D	D	D	D	—	—	D	D
4224906	Other grocery specialties whse	D	D	—	—	D	D	—	—
4226	Chemical & allied products whse	1.6	12.5	7.7	59.9	—	—	D	D
42269	Other chemical & allied products whse	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whse	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whse	7.4	—	7.4	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	D	D	—	—	—	—
42281	Beer & ale whse	D	D	D	D	—	—	—	—
422810	Beer & ale whse	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whse	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whse	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whse	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	D	D	—	—
42291	Farm supplies whse	39.7	—	—	—	—	—	—	—
422910	Farm supplies whse	39.7	—	—	—	—	—	—	—
42292	Book, periodical, & newspaper whse	2.8	—	D	D	—	—	—	—
422920	Book, periodical, & newspaper whse	2.8	—	D	D	—	—	—	—
42294	Tobacco & tobacco product whse	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whse	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whse ..	D	D	75.0	7.8	D	D	—	—
422990	Other miscellaneous nondurable goods whse	D	D	75.0	7.8	D	D	—	—
4229904	Other nondurable goods whse	D	D	—	—	D	D	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SUFFOLK COUNTY, MA									
42	Wholesale trade	26.5	4.8	37.0	5.4	—	5.2	.1	.8
421	Wholesale trade, durable goods	8.7	8.9	12.7	10.1	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.7	4.3	D	D	—	—	D	D
421120	Motor vehicle supplies & new parts whsle .....	.7	4.3	D	D	—	—	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	1.6	5.8	D	D	D	D	D	D
42121	Furniture whsle .....	.5	4.6	D	D	D	D	D	D
421210	Furniture whsle .....	.5	4.6	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	16.7	5.6	—	—	—	—	—	—
4212102	Office & business furniture whsle .....	.1	4.6	D	D	D	D	D	D
42122	Home furnishings whsle	12.8	17.3	D	D	—	—	D	D
421220	Home furnishings whsle	12.8	17.3	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	—	—	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	—	—
4212204	Other home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	21.6	27.5	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	7.7	78.9	7.7	78.9	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	7.7	78.9	7.7	78.9	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	D	D	—	—
4213203	Cement, lime, & related products whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	16.2	16.1	25.4	21.7	—	7.0	.3	—
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	D	D
421410	Photographic equipment & supplies whsle	D	D	—	—	—	—	D	D
42142	Office equipment whsle .....	.1	8.9	D	D	D	D	—	—
421420	Office equipment whsle .....	.1	8.9	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	28.2	23.9	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	28.2	23.9	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143011	Computers & peripheral equipment for resale	46.0	28.0	46.0	28.0	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
4214402	Store machines & equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	1.2	2.8	D	D	—	—	—	—
42151	Metal service centers & offices	1.2	2.8	D	D	—	—	—	—
421510	Metal service centers & offices	1.2	2.8	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	1.6	3.7	1.6	3.7	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SUFFOLK COUNTY, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	10.6	13.2	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.7	6.0	D	D	—	—	D	D
42171	Hardware whsle	5.0	3.6	D	D	—	—	—	—
421710	Hardware whsle	5.0	3.6	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	—	20.1	—	20.1	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	—	20.1	—	20.1	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.6	6.8	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	7.2	2.3	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	7.2	2.3	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	.2	—	.2	—	—	—	—	—
42184	Industrial supplies whsle	1.1	.2	1.1	.2	—	—	—	—
421840	Industrial supplies whsle	1.1	.2	1.1	.2	—	—	—	—
4218401	General-line industrial supplies whsle	1.6	.8	1.6	.8	—	—	—	—
4218402	Mechanical power transmission supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	22.0	4.9	22.0	4.9	—	—	—	—
421930	Recyclable material whsle	22.0	4.9	22.0	4.9	—	—	—	—
4219301	Iron & steel scrap processors & dealers	—	5.1	—	5.1	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	18.7	1.0	18.7	1.0	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	18.7	1.0	18.7	1.0	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
4219402	Precious metal (excluding ores) whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	33.2	3.2	45.4	3.7	D	D	D	D
4221	Paper & paper product whsle	2.8	2.1	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	1.3	5.1	D	D	—	—	—	—
422120	Stationery & office supplies whsle	1.3	5.1	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	27.6	2.3	57.8	1.2	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	11.8	11.5	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	11.8	11.5	D	D	—	—	—	—
4223101	Piece goods—jobbers	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	2.0	—	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	2.0	—	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	21.1	11.2	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	21.1	11.2	D	D	—	—	D	D
42234	Footwear whsle	33.3	—	D	D	—	—	—	—
422340	Footwear whsle	33.3	—	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	SUFFOLK COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	10.2	5.3	10.5	5.4	—	—	D	D
42241	General-line grocery whsle	27.0	7.1	D	D	—	—	—	—
422410	General-line grocery whsle	27.0	7.1	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	7.0	—	7.0	—	—	—	—	—
422420	Packaged frozen food whsle	7.0	—	7.0	—	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	—	—	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	—	—	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	—	—	—	—	—	—	—	—
42244	Poultry & poultry product whsle	60.5	—	60.5	—	—	—	—	—
422440	Poultry & poultry product whsle	60.5	—	60.5	—	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	60.5	—	60.5	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	3.7	.4	3.7	.4	—	—	—	—
422470	Meat & meat product whsle	3.7	.4	3.7	.4	—	—	—	—
42248	Fresh fruit & vegetable whsle	8.5	13.0	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	8.5	13.0	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4225903	Wool, wool tops, & mohair whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	21.5	7.6	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	54.6	1.9	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	25.6	.2	25.6	.2	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	25.6	.2	25.6	.2	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WORCESTER COUNTY, MA									
42	Wholesale trade	3.1	3.7	7.3	6.3	—	2.1	—	.4
421	Wholesale trade, durable goods	1.1	3.8	3.6	8.9	—	1.6	—	.3
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	3.8	26.3	D	D	—	—
421110	Automobile & other motor vehicle whsle	D	D	3.8	26.3	D	D	—	—
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.9	4.3	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	.9	4.3	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	.9	4.5	1.8	8.9	—	—	—	.3
42121	Furniture whsle	D	D	D	D	—	—	D	D
421210	Furniture whsle	D	D	D	D	—	—	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	D	D
421220	Home furnishings whsle	D	D	D	D	—	—	D	D
4212201	Household china, glassware, & crockery whsle	D	D	—	—	—	—	—	—
4212204	Other home furnishings whsle	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	4.2	5.2	5.3	6.6	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4.1	3.3	5.1	4.1	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	4.1	3.3	5.1	4.1	—	—	—	—
4213101	Lumber without yard whsle	—	—	—	—	—	—	—	—
4213102	Lumber with yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.3	7.2	5.8	30.8	—	.2	.1	2.3
42142	Office equipment whsle .....	.6	.4	D	D	—	—	—	—
421420	Office equipment whsle .....	.6	.4	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	3.7	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	.5	3.7	D	D	D	D	D	D
4214301	Computer & peripheral equipment whsle .....	.1	3.6	D	D	D	D	—	—
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	17.7	5.1	D	—	—	—	D	D
42144	Other commercial equipment whsle	4.5	—	D	D	—	—	D	D
421440	Other commercial equipment whsle	4.5	—	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	—	—	—	—	—	—	D	D
4214402	Store machines & equipment whsle	19.2	—	D	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	D	D	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
4214502	Dental equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
421510	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
42151012	Ferrous metal sales offices	D	D	—	—	—	—	—	—

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42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	2.4	7.5	4.4	4.4	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7.7	18.4	14.9	33.5	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	7.7	18.4	14.9	33.5	D	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	.1	—	D	D	—	—	D	D
421620	Electrical appliance, television & radio set whsle . . . . .	.1	—	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	2.3	8.9	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	2.3	8.9	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	.2	20.5	D	D	—	27.1	D	D
4216902	Electronic parts (excluding communications equipment) whsle	3.1	4.6	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4.3	4.4	8.6	8.8	—	—	D	D
42171	Hardware whsle	4.3	8.1	D	D	—	—	—	—
421710	Hardware whsle	4.3	8.1	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	.7	1.2	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.2	3.2	1.6	3.9	D	D	D	D
421830	Industrial machinery & equipment whsle	1.2	3.2	1.6	3.9	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	—	—	D	D	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle	—	—	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	2.1	2.6	D	D	—	—	D	D
4218304	Metalworking machinery & equipment whsle . . . . .	.4	3.8	D	D	—	—	—	—
4218305	Materials handling equipment whsle	1.2	6.2	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	.7	4.7	—	—	D	D
42184	Industrial supplies whsle . . . . .	.3	.4	D	D	D	D	—	—
421840	Industrial supplies whsle . . . . .	.3	.4	D	D	D	D	—	—
4218402	Mechanical power transmission supplies whsle	4.5	—	D	D	—	—	—	—
4218404	Industrial containers & supplies whsle	D	D	—	—	D	D	—	—
4218406	Other industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218501	Beauty & barber shop equipment & supplies whsle	—	1.4	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	.4	.9	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle . . . . .	.4	.9	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	7.5	—	7.5	—	—	—	—	—
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WORCESTER COUNTY, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	9.8	3.4	12.9	2.5	—	7.5	.3	1.2
4221	Paper & paper product whsle	1.3	.2	2.1	.3	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	2.2	.4	D	D	—	—	D	D
422130	Industrial & personal service paper whsle	2.2	.4	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	—	1.1	—	1.1	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	1.1	—	1.1	—	—	—	—
422210	Drugs, & druggists' sundries whsle	—	1.1	—	1.1	—	—	—	—
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	24.8	1.4	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
422410	General-line grocery whsle	D	D	D	D	—	—	—	—
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle . . . . .	.3	—	D	D	—	—	—	—
422450	Confectionery whsle . . . . .	.3	—	D	D	—	—	—	—
42246	Fish & seafood whsle	—	25.2	—	25.2	—	—	—	—
422460	Fish & seafood whsle	—	25.2	—	25.2	—	—	—	—
42248	Fresh fruit & vegetable whsle . . . . .	.8	20.2	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle . . . . .	.8	20.2	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.2	9.1	1.6	1.0	—	33.7	—	—
42261	Plastics materials & basic forms & shapes whsle	1.6	12.2	D	D	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle	1.6	12.2	D	D	—	—	—	—
42269	Other chemical & allied products whsle . . . . .	.1	.8	D	D	D	D	—	—
422690	Other chemical & allied products whsle . . . . .	.1	.8	D	D	D	D	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	—	—	—	—	—	—	—	—
422810	Beer & ale whsle	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle . . . . .	.5	1.5	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	.5	1.5	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	9.4	58.6	9.4	58.6	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	9.4	58.6	9.4	58.6	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ABINGTON TOWN, MA									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
ACTON TOWN, MA									
42	Wholesale trade	49	753 932	50 278	19 410	1 120	85 436	12 090	13 904
421	Wholesale trade, durable goods	39	D	D	D	g	D	D	D
4212	Furniture & home furnishings whsle ...	4	15 121	516	84	6	852	67	69
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	17 381	2 556	1 067	33	5 158	1 266	1 305
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Merchant wholesalers	34	76 527	13 553	3 505	253	23 192	12 014	13 810
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	12 493	3 161	678	57	5 215	525	686
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	6	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	f	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AGAWAM, MA									
42	Wholesale trade	41	377 025	20 103	4 337	492	39 180	32 508	35 708
421	Wholesale trade, durable goods	28	265 779	14 191	3 056	347	26 759	29 804	32 654
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	111 246	5 912	1 281	145	12 421	2 704	3 054
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	58 191	1 861	345	39	3 523	548	610
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
Merchant wholesalers		33	296 157	17 199	3 642	430	33 341	28 911	29 883
421	Wholesale trade, durable goods	23	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		4	75 377	2 652	651	53	5 362	3 597	5 825
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		4	5 491	252	44	9	477	-	-

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
AMESBURY TOWN, MA									
42	Wholesale trade	15	53 350	6 311	1 455	169	12 828	3 720	4 067
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
AMHERST TOWN, MA									
42	Wholesale trade	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
ANDOVER TOWN, MA									
42	Wholesale trade	70	1 623 575	146 417	35 061	2 593	261 634	102 842	105 460
421	Wholesale trade, durable goods	50	806 199	96 575	21 737	1 530	179 324	56 164	59 953
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	63 815	9 775	2 595	173	17 684	2 768	2 883
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	18	586 720	76 688	16 547	1 130	146 780	45 155	48 553
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	13	498 751	69 877	15 085	1 024	133 498	36 496	40 955
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	817 376	49 842	13 324	1 063	82 310	46 678	45 507
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	f	D	D	D
42241	General-line grocery whsle	4	D	D	D	f	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
ANDOVER TOWN, MA—Con.									
	Merchant wholesalers	53	1 442 459	135 276	32 558	2 361	239 245	96 832	102 278
421	Wholesale trade, durable goods	37	D	D	D	g	D	D	D
4213	Lumber & other construction materials	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	43 699	8 112	2 156	147	14 089	463	507
4216	Electrical goods whsle	10	484 526	68 152	14 634	937	129 082	41 450	47 747
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	f	D	D	D
42241	General-line grocery whsle	4	D	D	D	f	D	D	D
	Manufacturers' sales branches and sales offices	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
ARLINGTON TOWN, MA									
42	Wholesale trade	25	71 149	4 341	862	107	8 129	2 002	2 508
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D

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ASHLAND TOWN, MA									
42	Wholesale trade	39	214 055	14 342	3 250	355	28 809	9 051	10 412
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	10	83 390	5 326	1 039	87	11 933	2 722	3 019
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	28	139 929	10 319	2 153	277	22 868	9 051	10 412
421	Wholesale trade, durable goods	21	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	a	D	D	D
ATHOL TOWN, MA									
42	Wholesale trade	4	75 151	3 015	486	32	5 779	545	1 236
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	a	D	D	D

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ATTLEBORO, MA									
42	Wholesale trade	40	172 131	16 733	3 723	394	33 542	10 177	10 214
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	35	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	c	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
AUBURN TOWN, MA									
42	Wholesale trade	53	398 212	37 257	8 103	1 214	71 732	58 935	52 570
421	Wholesale trade, durable goods	38	180 451	19 432	4 024	608	38 862	33 809	26 864
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	c	D	D	D

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AUBURN TOWN, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	15	217 761	17 825	4 079	606	32 870	25 126	25 706
4222	Drugs, & druggists' sundries whsle	1	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	44	355 836	34 786	7 484	1 150	67 908	54 594	47 629
421	Wholesale trade, durable goods	31	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
BARNSTABLE, MA									
42	Wholesale trade	52	82 301	8 053	1 645	244	14 867	4 531	5 246
421	Wholesale trade, durable goods	28	41 456	4 541	961	128	7 055	3 032	3 627
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	8 982	972	244	28	2 272	721	778
422	Wholesale trade, nondurable goods	24	40 845	3 512	684	116	7 812	1 499	1 619
4224	Grocery & related products whsle	4	17 481	846	120	26	2 766	66	79
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	44	57 256	7 118	1 456	229	13 402	4 531	5 244
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	17 481	846	120	26	2 766	66	79
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D

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BEDFORD TOWN, MA									
42	Wholesale trade	65	658 209	68 501	16 876	1 535	128 258	98 270	77 850
421	Wholesale trade, durable goods	46	617 745	65 117	16 276	1 397	120 621	95 338	74 781
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	16 391	384	90	15	926	28	29
42122	Home furnishings whsle	6	16 391	384	90	15	926	28	29
4214	Professional & commercial equipment & supplies whsle	16	405 090	48 070	12 360	935	86 326	74 672	54 535
42143	Computer & computer peripheral equipment & software whsle	9	117 739	11 820	2 780	197	20 764	271	378
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	f	D	D	D
4216	Electrical goods whsle	10	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	6	20 918	3 000	588	68	7 279	1 998	2 126
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	11 646	1 702	374	47	5 031	1 704	1 757
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	40 464	3 384	600	138	7 637	2 932	3 069
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	40	569 058	61 390	15 267	1 403	114 672	97 562	77 120
421	Wholesale trade, durable goods	32	554 556	59 159	14 888	1 300	109 248	94 630	74 051
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	117 739	11 820	2 780	197	20 764	271	378
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	2	D	D	D	f	D	D	D
4216	Electrical goods whsle	8	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	14 502	2 231	379	103	5 424	2 932	3 069
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	25 962	1 153	221	35	2 213	-	-
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
BELCHERTOWN TOWN, MA									
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D

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BELLINGHAM TOWN, MA									
42	Wholesale trade	25	232 627	16 092	3 444	500	33 425	20 317	23 111
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	17	152 022	11 120	2 478	383	20 891	17 921	20 543
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle	1	D	D	D	b	D	D	D
BELMONT TOWN, MA									
42	Wholesale trade	22	115 859	4 017	1 005	90	7 799	3 383	4 515
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	16	15 460	1 736	432	49	2 356	995	1 525
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	100 399	2 281	573	41	5 443	2 388	2 990
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BEVERLY, MA									
42	Wholesale trade	46	210 789	18 030	4 381	331	41 421	6 157	11 790
421	Wholesale trade, durable goods	34	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	141 314	9 360	2 229	108	25 633	2 111	5 767
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	10 599	2 555	698	75	4 817	1 500	1 615
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	38	109 146	13 821	3 356	285	27 701	5 979	8 969
421	Wholesale trade, durable goods	28	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
BILLERICA TOWN, MA									
42	Wholesale trade	113	1 556 172	128 574	31 396	2 655	238 037	98 118	102 122
421	Wholesale trade, durable goods	93	902 163	105 215	25 816	2 109	190 185	86 608	90 390
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	24	314 282	57 517	14 408	987	104 834	41 550	41 724
42143	Computer & computer peripheral equipment & software whsle	10	105 626	28 043	6 936	382	47 145	4 997	5 425
42145	Medical, dental, & hospital equipment & supplies whsle	5	86 915	12 040	2 872	186	28 068	11 626	12 287
42149	Other professional equipment & supplies whsle	4	D	D	D	e	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	a	D	D	D
42151	Metal service centers & offices	5	D	D	D	a	D	D	D
4216	Electrical goods whsle	16	185 700	12 295	3 189	279	21 465	4 706	4 789
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	22 134	4 979	1 412	138	7 437	2 879	2 911
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BILLERICA TOWN, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42181	whsle	20	168 276	19 444	4 560	422	34 274	22 230	22 505
42183	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	a	D	D	D
42184	Industrial machinery & equipment whsle	14	85 135	12 991	3 146	253	20 233	14 370	14 354
42185	Industrial supplies whsle	3	24 030	4 753	1 053	135	9 930	4 302	4 455
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	20	654 009	23 359	5 580	546	47 852	11 510	11 732
4221	Paper & paper product whsle	5	126 597	10 621	2 596	270	20 338	8 956	9 113
42212	Stationery & office supplies whsle ...	3	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	457 060	8 236	2 015	159	17 392	866	904
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	89	735 629	96 334	23 593	2 124	169 398	87 100	90 247
421	Wholesale trade, durable goods	76	580 953	82 345	20 200	1 744	142 893	76 320	79 252
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	e	D	D	D
4216	Electrical goods whsle	13	69 087	10 706	2 795	255	18 851	4 706	4 789
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	22 134	4 979	1 412	138	7 437	2 879	2 911
42169	Other electronic parts & equipment whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	19	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	14	85 135	12 991	3 146	253	20 233	14 370	14 354
42184	Industrial supplies whsle	3	24 030	4 753	1 053	135	9 930	4 302	4 455
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	154 676	13 989	3 393	380	26 505	10 780	10 995
4221	Paper & paper product whsle	5	126 597	10 621	2 596	270	20 338	8 956	9 113
42212	Stationery & office supplies whsle ...	3	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D

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BILLERICA TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	9	209 093	22 686	5 439	346	49 783	10 710	11 351
421	Wholesale trade, durable goods	6	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	15	611 450	9 554	2 364	185	18 856	308	524
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	1	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	116 613	1 589	394	24	2 614	—	—
42169	Other electronic parts & equipment whsle	3	116 613	1 589	394	24	2 614	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
BOSTON, MA									
42	Wholesale trade	770	7 574 878	437 197	101 130	9 857	822 905	429 212	478 376
421	Wholesale trade, durable goods	412	2 820 339	235 499	56 276	5 183	426 554	178 070	195 808
4211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	20	95 362	10 559	2 658	355	16 842	9 330	9 832
42114	Motor vehicle parts, (used) whsle . . .	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	73	D	D	D	f	D	D	D
42121	Furniture whsle	35	D	D	D	f	D	D	D
42122	Home furnishings whsle	38	59 431	7 889	1 853	225	16 313	6 661	7 503
4213	Lumber & other construction materials whsle	16	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	38 606	2 364	847	122	4 578	3 658	3 866
42132	Brick, stone, & related construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	71	574 693	64 291	14 853	1 346	112 729	28 192	28 831
42141	Photographic equipment & supplies whsle	8	D	D	D	c	D	D	D
42142	Office equipment whsle	8	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	f	D	D	D
42144	Other commercial equipment whsle . .	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	11	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	17	D	D	D	c	D	D	D
42151	Metal service centers & offices	17	D	D	D	c	D	D	D
4216	Electrical goods whsle	51	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	16	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	35	D	D	D	f	D	D	D

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42	BOSTON, MA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	28	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	13 071	1 174	269	36	2 084	2 601	3 129
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	45	88 319	12 888	2 773	317	22 616	13 467	14 966
42183	Industrial machinery & equipment whsle	18	D	D	D	c	D	D	D
42184	Industrial supplies whsle	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	76	D	D	D	f	D	D	D
42192	Toy & hobby goods & supplies whsle	6	D	D	D	b	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	39	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	358	4 754 539	201 698	44 854	4 674	396 351	251 142	282 568
4221	Paper & paper product whsle	36	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	18	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	12	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	66	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	20	42 119	4 194	807	100	9 360	5 109	5 871
42232	Men's & boys' clothing & furnishings whsle	9	51 236	8 850	1 070	109	14 610	6 194	7 383
42233	Women's, children's, & infants' clothing & accessories whsle	28	D	D	D	c	D	D	D
42234	Footwear whsle	9	D	D	D	e	D	D	D
4224	Grocery & related products whsle	148	D	D	D	h	D	D	D
42241	General-line grocery whsle	17	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	12	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
42246	Fish & seafood whsle	46	D	D	D	f	D	D	D
42247	Meat & meat product whsle	22	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	10	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	29	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	15	185 308	7 223	1 584	137	11 632	6 652	6 494
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	10	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	7	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	66	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	19	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	19	64 832	7 531	1 394	211	15 034	3 818	4 163
42294	Tobacco & tobacco product whsle ...	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	19	D	D	D	b	D	D	D

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	BOSTON, MA—Con.								
	Merchant wholesalers	662	4 633 776	368 665	81 848	8 398	696 839	367 021	388 852
421	Wholesale trade, durable goods	356	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	32	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	6	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	17	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	54	D	D	D	f	D	D	D
42121	Furniture whsle	22	D	D	D	f	D	D	D
42122	Home furnishings whsle	32	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	15	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	8	38 606	2 364	847	122	4 578	3 658	3 866
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	60	D	D	D	f	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	24	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	14	D	D	D	c	D	D	D
42151	Metal service centers & offices	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	38	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	25	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	28	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	13 071	1 174	269	36	2 084	2 601	3 129
42174	Refrigeration equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	42	79 417	11 985	2 542	301	21 116	13 362	14 863
42183	Industrial machinery & equipment whsle	16	D	D	D	c	D	D	D
42184	Industrial supplies whsle	13	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	73	D	D	D	f	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	39	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BOSTON, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	306	D	D	D	h	D	D	D
4221	Paper & paper product whsle	26	275 549	13 932	3 112	223	23 558	7 493	7 395
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	45	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	17	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	8	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	12	D	D	D	c	D	D	D
42234	Footwear whsle	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	145	D	D	D	h	D	D	D
42241	General-line grocery whsle	16	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	12	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	5	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	4	103 948	4 816	931	134	8 667	2 228	2 264
42246	Fish & seafood whsle	45	D	D	D	f	D	D	D
42247	Meat & meat product whsle	22	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	10	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	28	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	59	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	13	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	19	64 832	7 531	1 394	211	15 034	3 818	4 163
42299	Other miscellaneous nondurable goods whsle	18	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
		57	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	29	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42121	Furniture whsle	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	189 393	14 877	4 787	382	23 831	4 359	4 899
42142	Office equipment whsle	1	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D

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BOSTON, MA—Con.									
	Agents, brokers, and commission merchants	51	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	10	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	16	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	14	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	a	D	D	D
BOURNE TOWN, MA									
42	Wholesale trade	33	84 316	8 254	1 703	249	16 318	6 003	6 243
421	Wholesale trade, durable goods	23	39 455	4 088	911	134	8 218	3 823	4 505
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	13 065	1 350	302	41	2 913	1 344	1 584
42183	Industrial machinery & equipment whsle	6	13 065	1 350	302	41	2 913	1 344	1 584
422	Wholesale trade, nondurable goods	10	44 861	4 166	792	115	8 100	2 180	1 738
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42246	Fish & seafood whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	26	58 898	5 556	1 066	172	11 213	5 522	6 048
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42246	Fish & seafood whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

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BRAINTREE TOWN, MA									
42	Wholesale trade	105	1 198 382	65 020	16 142	1 512	128 605	35 793	38 007
421	Wholesale trade, durable goods	63	362 074	33 025	8 267	719	59 627	24 113	25 144
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	90 703	10 479	2 724	242	18 454	7 562	8 008
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	41 610	6 332	1 711	154	11 245	1 714	1 767
4215	Metal & mineral (except petroleum) whsle	6	41 409	1 947	491	47	4 815	4 447	4 667
42151	Metal service centers & offices	6	41 409	1 947	491	47	4 815	4 447	4 667
4216	Electrical goods whsle	13	128 627	10 228	2 446	178	16 803	1 978	2 120
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	42	836 308	31 995	7 875	793	68 978	11 680	12 863
4221	Paper & paper product whsle	10	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	8	81 961	9 070	2 047	305	13 936	5 061	5 319
4222	Drugs, & druggists' sundries whsle . . .	5	413 953	8 757	2 488	147	18 501	1 861	1 810
42221	Drugs, & druggists' sundries whsle . . .	5	413 953	8 757	2 488	147	18 501	1 861	1 810
4224	Grocery & related products whsle	10	176 544	9 034	2 161	242	17 324	1 582	2 536
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	69	271 162	31 395	8 041	904	58 894	27 484	29 440
421	Wholesale trade, durable goods	46	170 663	17 896	4 652	477	32 345	19 511	20 421
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	23	100 499	13 499	3 389	427	26 549	7 973	9 019
4221	Paper & paper product whsle	4	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	3	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D

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BRAINTREE TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	19	636 066	25 188	6 195	423	54 206	8 179	8 503
421	Wholesale trade, durable goods	7	98 870	9 946	2 413	127	17 198	4 472	4 659
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	537 196	15 242	3 782	296	37 008	3 707	3 844
	Agents, brokers, and commission merchants	17	291 154	8 437	1 906	185	15 505	130	64
421	Wholesale trade, durable goods	10	92 541	5 183	1 202	115	10 084	130	64
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	198 613	3 254	704	70	5 421	—	—
4221	Paper & paper product whsle	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
BRIDGEWATER TOWN, MA									
42	Wholesale trade	28	217 037	7 286	1 824	271	14 286	37 029	35 603
421	Wholesale trade, durable goods	24	204 941	6 340	1 627	218	12 063	36 412	34 967
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	12 096	946	197	53	2 223	617	636
	Merchant wholesalers	25	207 773	7 029	1 772	241	13 729	37 029	35 603
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BROCKTON, MA									
42	Wholesale trade	84	604 238	58 147	13 798	1 666	121 203	64 791	64 865
421	Wholesale trade, durable goods	50	116 515	18 582	4 571	583	34 864	10 850	11 310
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	34 952	3 814	886	100	7 989	3 165	3 411
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	13 685	1 765	452	54	3 383	1 504	1 369
4218	Machinery, equipment, & supplies whsle	10	7 155	985	225	56	1 805	685	896
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D

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BROCKTON, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	34	487 723	39 565	9 227	1 083	86 339	53 941	53 555
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	8	226 971	17 894	4 542	458	44 872	46 061	47 204
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	c	D	D	D
42234	Footwear whsle	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	10	75 362	9 923	2 120	369	20 376	4 464	2 981
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	77	562 947	51 298	11 764	1 500	107 088	64 196	64 239
421	Wholesale trade, durable goods	46	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	13 685	1 765	452	54	3 383	1 504	1 369
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	9	D	D	D	b	D	D	D
42193	Recyclable material whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	D	D	D	f	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	8	226 971	17 894	4 542	458	44 872	46 061	47 204
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	c	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	c	D	D	D
42234	Footwear whsle	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BROOKLINE TOWN, MA									
42	Wholesale trade	53	137 046	8 874	1 844	211	16 672	6 038	7 416
421	Wholesale trade, durable goods	27	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	9	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	36	83 011	7 537	1 534	182	14 279	6 038	7 416
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	17	54 035	1 337	310	29	2 393	-	-
421	Wholesale trade, durable goods	12	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
BURLINGTON TOWN, MA									
42	Wholesale trade	118	1 947 681	148 134	33 709	2 183	228 107	61 906	63 002
421	Wholesale trade, durable goods	102	1 572 260	133 904	30 073	1 918	202 653	48 783	49 616
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	7 820	1 353	282	29	2 599	1 092	1 126
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	40	809 055	85 658	19 142	1 138	129 722	16 166	14 316
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	29	737 143	75 513	16 634	959	107 925	7 691	7 906
42145	Medical, dental, & hospital equipment & supplies whsle	7	55 556	5 981	1 216	82	13 716	5 788	3 529
4216	Electrical goods whsle	32	647 723	34 727	7 934	491	47 998	5 545	7 087
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	107 758	11 855	2 793	228	13 703	2 274	2 601
42162	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	8 830	1 067	247	28	2 494	2 112	2 070
42185	Service establishment equipment & supplies whsle	3	13 326	2 296	523	57	3 920	1 937	1 951

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BURLINGTON TOWN, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	16	375 421	14 230	3 636	265	25 454	13 123	13 386
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
42234	Footwear whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	134 951	3 753	1 015	78	6 178	431	444
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	82	926 282	61 067	13 476	1 117	109 279	57 200	58 684
421	Wholesale trade, durable goods	72	752 489	52 746	11 326	948	92 384	44 077	45 298
4213	Lumber & other construction materials whsle	4	7 820	1 353	282	29	2 599	1 092	1 126
42132	Brick, stone, & related construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	32	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	22	488 588	24 839	4 987	377	37 576	5 325	5 994
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	110 299	7 138	1 434	127	13 245	3 205	4 681
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	8 830	1 067	247	28	2 494	2 112	2 070
42185	Service establishment equipment & supplies whsle	3	13 326	2 296	523	57	3 920	1 937	1 951
422	Wholesale trade, nondurable goods	10	173 793	8 321	2 150	169	16 895	13 123	13 386
4223	Apparel, piece goods, & notions whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	14	483 591	67 357	15 565	851	92 980	4 622	4 238
421	Wholesale trade, durable goods	14	483 591	67 357	15 565	851	92 980	4 622	4 238
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	f	D	D	D
4216	Electrical goods whsle	7	204 021	14 238	3 415	253	18 325	2 256	2 326
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	22	537 808	19 710	4 668	215	25 848	84	80
421	Wholesale trade, durable goods	16	336 180	13 801	3 182	119	17 289	84	80
4216	Electrical goods whsle	12	333 403	13 351	3 085	111	16 428	84	80
42169	Other electronic parts & equipment whsle	9	280 771	10 696	2 578	76	12 804	66	62
422	Wholesale trade, nondurable goods	6	201 628	5 909	1 486	96	8 559	—	—
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	2	D	D	D	b	D	D	D

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CAMBRIDGE, MA									
42	Wholesale trade	145	1 457 862	183 435	44 041	3 696	360 941	192 163	202 992
421	Wholesale trade, durable goods	87	897 283	107 675	25 427	1 995	197 809	53 094	56 941
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	12 439	857	155	27	3 060	1 048	1 084
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	36	555 705	76 039	17 403	1 219	136 768	20 229	21 087
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	485 768	67 118	15 127	1 030	120 477	12 793	13 462
4215	Metal & mineral (except petroleum) whsle	5	101 645	6 778	2 525	206	15 562	13 205	13 909
42151	Metal service centers & offices	5	101 645	6 778	2 525	206	15 562	13 205	13 909
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	10 123	2 396	494	77	4 700	1 272	1 295
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	58	560 579	75 760	18 614	1 701	163 132	139 069	146 051
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	9	D	D	D	e	D	D	D
42234	Footwear whsle	3	D	D	D	e	D	D	D
4224	Grocery & related products whsle	14	123 845	9 852	1 869	238	20 425	7 089	7 830
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	24 613	3 869	916	91	6 624	2 373	2 445
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	20	99 151	26 880	6 563	677	47 883	29 977	31 174
42292	Book, periodical, & newspaper whsle	10	81 481	25 518	6 241	618	44 662	28 744	29 934
	Merchant wholesalers	128	984 719	155 931	37 130	3 255	288 493	143 262	150 117
421	Wholesale trade, durable goods	79	579 034	91 116	21 419	1 696	170 642	51 602	54 696
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	12 439	857	155	27	3 060	1 048	1 084
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	f	D	D	D
42141	Photographic equipment & supplies whsle	2	D	D	D	c	D	D	D
42142	Office equipment whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	19	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	101 645	6 778	2 525	206	15 562	13 205	13 909
42151	Metal service centers & offices	5	101 645	6 778	2 525	206	15 562	13 205	13 909
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	D	D	D	b	D	D	D

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CAMBRIDGE, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	49	405 685	64 815	15 711	1 559	117 851	91 660	95 421
4223	Apparel, piece goods, & notions whsle ..	7	D	D	D	e	D	D	D
42234	Footwear whsle	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	17	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	9	D	D	D	f	D	D	D
Manufacturers' sales branches and sales offices ..									
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
CANTON TOWN, MA									
42	Wholesale trade	102	2 230 807	135 789	29 549	2 804	235 084	117 873	124 036
421	Wholesale trade, durable goods	56	489 274	57 625	10 948	986	99 455	42 839	47 751
4213	Lumber & other construction materials whsle	4	38 464	2 065	505	44	3 909	5 524	5 695
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	105 074	12 572	3 075	235	19 893	6 343	6 520
42143	Computer & computer peripheral equipment & software whsle	6	49 177	6 495	1 504	105	10 129	4 839	5 094
42144	Other commercial equipment whsle ..	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	94 915	6 925	1 806	165	11 627	2 559	2 837
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	c	D	D	D

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	CANTON TOWN, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	102 301	8 959	1 794	141	12 881	5 080	4 514
42171	Hardware whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	6	69 123	3 356	746	64	5 092	3 199	2 791
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	42 668	6 897	1 558	171	11 821	4 773	4 164
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle	4	15 335	1 844	445	49	3 641	654	662
4219	Miscellaneous durable goods whsle ...	6	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	46	1 741 533	78 164	18 601	1 818	135 629	75 034	76 285
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	5	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	5	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	9	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	15	1 439 491	39 406	9 108	963	67 265	49 539	49 005
42246	Fish & seafood whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	9	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	69	917 843	87 618	17 574	1 701	160 381	104 669	110 962
421	Wholesale trade, durable goods	39	304 855	48 301	8 487	795	84 305	39 829	44 913
4213	Lumber & other construction materials whsle	4	38 464	2 065	505	44	3 909	5 524	5 695
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	13 603	3 757	820	102	5 356	2 800	1 684
42184	Industrial supplies whsle	4	15 335	1 844	445	49	3 641	654	662
4219	Miscellaneous durable goods whsle ...	6	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
CANTON TOWN, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	30	612 988	39 317	9 087	906	76 076	64 840	66 049
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	e	D	D	D
42246	Fish & seafood whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		8	162 039	20 391	5 123	446	31 861	12 855	12 497
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
Agents, brokers, and commission merchants									
		25	1 150 925	27 780	6 852	657	42 842	349	577
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
CARVER TOWN, MA									
42	Wholesale trade	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
		4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
CHARLTON TOWN, MA									
42	Wholesale trade	8	19 576	2 255	361	59	4 697	883	925
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
Merchant wholesalers									
		7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D

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CHELMSFORD TOWN, MA									
42	Wholesale trade	79	621 903	29 781	6 348	550	52 020	16 577	17 289
421	Wholesale trade, durable goods	67	D	D	D	e	D	D	D
4212	Furniture & home furnishings whse ...	1	D	D	D	a	D	D	D
42122	Home furnishings whse	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse	22	115 643	9 395	1 901	175	14 961	7 436	7 732
42143	Computer & computer peripheral equipment & software whse	11	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whse	3	D	D	D	a	D	D	D
4216	Electrical goods whse	21	260 036	8 207	1 668	128	15 826	2 073	2 310
42161	Electrical apparatus & equip, wiring supp, & const material whse	4	32 807	1 834	413	16	3 601	304	294
42169	Other electronic parts & equipment whse	17	227 229	6 373	1 255	112	12 225	1 769	2 016
4218	Machinery, equipment, & supplies whse	13	50 389	6 200	1 439	118	9 528	4 464	4 435
42183	Industrial machinery & equipment whse	10	18 825	2 995	674	68	4 264	1 422	1 498
42184	Industrial supplies whse	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whse	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whse ...	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whse	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whse	4	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
4226	Chemical & allied products whse	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse	1	D	D	D	b	D	D	D
	Merchant wholesalers	48	173 454	20 302	4 278	404	35 501	16 456	17 112
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whse	18	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whse	10	D	D	D	c	D	D	D
4216	Electrical goods whse	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	8	32 426	5 433	1 270	106	8 464	4 464	4 435
42183	Industrial machinery & equipment whse	6	D	D	D	b	D	D	D
42184	Industrial supplies whse	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	9	184 447	4 448	1 066	61	8 328	121	177
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whse	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	1	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whse	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	22	264 002	5 031	1 004	85	8 191	-	-
421	Wholesale trade, durable goods	21	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	3	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whse	2	D	D	D	a	D	D	D
4216	Electrical goods whse	12	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse	11	193 169	3 389	733	58	5 424	-	-
4218	Machinery, equipment, & supplies whse	3	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whse	1	D	D	D	a	D	D	D

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CHELSEA, MA									
42	Wholesale trade	116	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	
42144	Other commercial equipment whsle .	4	D	D	D	b	D	D	
4216	Electrical goods whsle	2	D	D	D	b	D	D	
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	
42184	Industrial supplies whsle	3	D	D	D	b	D	D	
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	
42193	Recyclable material whsle	4	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods	89	D	D	D	g	D	D	
4221	Paper & paper product whsle	3	D	D	D	b	D	D	
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	a	D	D	
4224	Grocery & related products whsle	74	D	D	D	f	D	D	
42248	Fresh fruit & vegetable whsle	59	D	D	D	f	D	D	
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	
42259	Other farm product raw material whsle	1	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle	5	D	D	D	e	D	D	
42271	Petroleum bulk stations & terminals .	3	D	D	D	e	D	D	
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	e	D	D	
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	
	Merchant wholesalers	110	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	26	D	D	D	c	D	D	
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	
42144	Other commercial equipment whsle .	4	D	D	D	b	D	D	
4216	Electrical goods whsle	2	D	D	D	b	D	D	
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	
42184	Industrial supplies whsle	3	D	D	D	b	D	D	
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	
42193	Recyclable material whsle	4	D	D	D	b	D	D	
422	Wholesale trade, nondurable goods	84	D	D	D	g	D	D	
4221	Paper & paper product whsle	3	D	D	D	b	D	D	
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	a	D	D	
4224	Grocery & related products whsle	70	D	D	D	f	D	D	
42248	Fresh fruit & vegetable whsle	55	D	D	D	f	D	D	
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	
4225	Farm-product raw material whsle	1	D	D	D	b	D	D	
42259	Other farm product raw material whsle	1	D	D	D	b	D	D	
4227	Petroleum & petroleum products whsle	4	D	D	D	e	D	D	
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	e	D	D	
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	
4224	Grocery & related products whsle	4	D	D	D	a	D	D	

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	CHICOPEE, MA								
42	Wholesale trade	57	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	4 748	830	204	59	1 621	1 083	1 123
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	34 455	2 952	651	83	6 066	1 842	2 256
42183	Industrial machinery & equipment whsle	4	14 776	971	241	33	2 250	295	300
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	26	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	3	D	D	D	b	D	D	D
42234	Footwear whsle.....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	2	D	D	D	b	D	D	D
42281	Beer & ale whsle.....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
	Merchant wholesalers	55	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	4 748	830	204	59	1 621	1 083	1 123
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle.	3	D	D	D	b	D	D	D
42234	Footwear whsle.....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	2	D	D	D	b	D	D	D
42281	Beer & ale whsle.....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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CLINTON TOWN, MA									
42	Wholesale trade	14	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
CONCORD TOWN, MA									
42	Wholesale trade	36	281 026	23 530	5 847	520	41 569	9 445	19 275
421	Wholesale trade, durable goods	23	177 111	18 818	4 698	415	33 478	9 335	18 939
4214	Professional & commercial equipment & supplies whsle	10	112 706	11 169	2 793	190	19 086	2 223	10 287
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	34 759	3 336	784	136	6 913	5 296	6 032
42169	Other electronic parts & equipment whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	103 915	4 712	1 149	105	8 091	110	336
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	28	155 706	20 485	5 126	470	35 699	9 393	19 176
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	6	38 765	6 860	1 692	136	9 824	2 058	3 940
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1	D	D	D	b	D	D	D

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DANVERS TOWN, MA									
42	Wholesale trade	58	796 284	78 151	19 725	1 586	165 312	111 084	106 616
421	Wholesale trade, durable goods	36	405 981	51 429	13 690	851	113 752	85 381	80 550
4214	Professional & commercial equipment & supplies whsle	8	264 293	42 935	11 836	678	96 083	81 405	70 504
42142	Office equipment whsle	1	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	22 837	1 664	330	38	3 465	780	745
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	88 315	2 746	606	46	5 706	1 061	1 602
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	15 731	1 997	517	57	4 010	602	751
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	22	390 303	26 722	6 035	735	51 560	25 703	26 066
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	209 262	11 622	2 860	275	21 014	15 242	16 044
42245	Confectionery whsle	1	D	D	D	c	D	D	D
42246	Fish & seafood whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
Merchant wholesalers		45	472 878	38 124	8 549	892	99 377	37 811	47 422
421	Wholesale trade, durable goods	29	302 605	23 478	5 488	430	68 719	26 138	35 820
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	e	D	D	D
42142	Office equipment whsle	1	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	22 837	1 664	330	38	3 465	780	745
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	16	170 273	14 646	3 061	462	30 658	11 673	11 602
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D

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DANVERS TOWN, MA—Con.									
Manufacturers' sales branches and sales offices . . .		4	250 532	37 677	10 670	658	62 265	73 260	59 183
421	Wholesale trade, durable goods	1	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		9	72 874	2 350	506	36	3 670	13	11
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42213	Industrial & personal service paper whsle	2	D	D	D	a	D	D	D
DARTMOUTH TOWN, MA									
42	Wholesale trade	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
Merchant wholesalers		21	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42246	Fish & seafood whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . . .		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
DEDHAM TOWN, MA									
42	Wholesale trade	53	634 526	47 726	9 962	941	106 647	110 905	115 195
421	Wholesale trade, durable goods	38	456 131	40 499	8 130	832	92 839	108 938	113 100
4213	Lumber & other construction materials whsle	5	28 367	2 328	501	59	5 369	2 030	2 108
42139	Other construction materials whsle . . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	71 950	15 154	2 485	235	24 140	7 221	7 575
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	294 046	14 219	3 183	307	45 791	93 875	97 361
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	36 074	6 774	1 634	145	13 265	3 795	3 925
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	21 601	4 827	1 143	102	9 610	2 765	2 800
4219	Miscellaneous durable goods whsle . . .	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D

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	DEDHAM TOWN, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	15	178 395	7 227	1 832	109	13 808	1 967	2 095
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	42	414 863	40 791	8 131	866	93 504	90 480	94 142
421	Wholesale trade, durable goods	31	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	71 950	15 154	2 485	235	24 140	7 221	7 575
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4221	Paper & paper product whsle	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	4	147 146	4 809	1 335	42	9 009	19 935	20 552
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	72 517	2 126	496	33	4 134	490	501
421	Wholesale trade, durable goods	4	16 899	400	90	13	1 108	—	—
422	Wholesale trade, nondurable goods	3	55 618	1 726	406	20	3 026	490	501
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
	DENNIS TOWN, MA								
42	Wholesale trade	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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DRACUT TOWN, MA									
42	Wholesale trade	29	256 775	30 770	7 999	604	55 976	21 514	22 132
421	Wholesale trade, durable goods	18	77 568	20 500	5 353	366	35 087	10 767	11 853
4214	Professional & commercial equipment & supplies whsle	6	54 706	16 636	4 662	282	27 763	9 639	10 719
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	179 207	10 270	2 646	238	20 889	10 747	10 279
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	23	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	54 706	16 636	4 662	282	27 763	9 639	10 719
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	49 729	4 429	1 110	86	8 817	7 044	7 262
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	3	129 478	5 841	1 536	152	12 072	3 703	3 017
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
DUXBURY TOWN, MA									
42	Wholesale trade	24	41 562	2 300	545	59	4 925	755	782
421	Wholesale trade, durable goods	19	33 090	2 083	508	50	4 546	657	712
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	8 472	217	37	9	379	98	70
	Merchant wholesalers	16	20 022	1 370	356	43	3 143	755	782
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	14 266	711	151	12	1 329	—	—
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D

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EAST BRIDGEWATER TOWN, MA									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
EASTHAMPTON TOWN, MA									
42	Wholesale trade	14	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
Agents, brokers, and commission merchants									
EAST LONGMEADOW TOWN, MA									
42	Wholesale trade	30	82 659	11 759	2 591	318	20 954	12 037	13 278
421	Wholesale trade, durable goods	21	74 963	10 782	2 359	275	18 943	11 529	12 763
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	47 304	7 377	1 741	167	12 199	8 419	9 261
42183	Industrial machinery & equipment whsle	5	21 477	4 236	951	95	7 243	2 016	2 662
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	7 696	977	232	43	2 011	508	515
Merchant wholesalers									
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	7 696	977	232	43	2 011	508	515
Agents, brokers, and commission merchants									
2 D D D a D D D									

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EASTON TOWN, MA									
42	Wholesale trade	56	484 694	40 450	9 495	935	112 889	44 015	51 650
421	Wholesale trade, durable goods	39	421 187	35 124	8 349	758	101 821	40 573	47 689
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	208 921	21 745	5 217	431	51 819	17 941	24 767
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	63 507	5 326	1 146	177	11 068	3 442	3 961
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Merchant wholesalers		43	367 642	34 942	8 075	828	103 005	42 485	50 072
421	Wholesale trade, durable goods	30	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	12 558	1 719	393	60	2 883	1 114	1 130
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
EVERETT, MA									
42	Wholesale trade	75	925 567	59 819	13 376	1 269	111 819	48 509	53 299
421	Wholesale trade, durable goods	35	178 801	17 724	3 647	390	39 202	13 488	14 340
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	37 543	5 437	1 089	105	9 493	3 129	3 270
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	40	746 766	42 095	9 729	879	72 617	35 021	38 959
4224	Grocery & related products whsle	25	456 715	35 578	8 230	735	54 276	15 405	17 070
42241	General-line grocery whsle	2	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	14	234 225	11 979	2 458	273	22 335	3 421	3 436
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
	Merchant wholesalers	72	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	35	178 801	17 724	3 647	390	39 202	13 488	14 340
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	37 543	5 437	1 089	105	9 493	3 129	3 270
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	37	D	D	D	f	D	D	D
4224	Grocery & related products whsle	25	456 715	35 578	8 230	735	54 276	15 405	17 070
42241	General-line grocery whsle	2	D	D	D	e	D	D	D
42243	Dairy products, (except dried or canned) whsle	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	14	234 225	11 979	2 458	273	22 335	3 421	3 436
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
FAIRHAVEN TOWN, MA									
42	Wholesale trade	19	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whse	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whse	10	D	D	D	b	D	D	D
42246	Fish & seafood whse	7	D	D	D	b	D	D	D
	Merchant wholesalers	17	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whse	10	D	D	D	b	D	D	D
42246	Fish & seafood whse	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	1	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whse	1	D	D	D	c	D	D	D
FALL RIVER, MA									
42	Wholesale trade	87	401 823	27 361	6 528	1 079	51 910	15 367	17 628
421	Wholesale trade, durable goods	47	75 579	8 034	1 890	361	16 975	9 481	10 792
4212	Furniture & home furnishings whse ...	4	D	D	D	c	D	D	D
42122	Home furnishings whse	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	3	D	D	D	b	D	D	D
42139	Other construction materials whse ..	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	326 244	19 327	4 638	718	34 935	5 886	6 836
4223	Apparel, piece goods, & notions whse .	7	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whse	2	D	D	D	a	D	D	D
4224	Grocery & related products whse	19	D	D	D	c	D	D	D
42249	Other grocery & related products whse	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	7	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whse	2	D	D	D	c	D	D	D
42295	Paint, varnish, & supplies whse	1	D	D	D	b	D	D	D
	Merchant wholesalers	77	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	43	D	D	D	e	D	D	D
4212	Furniture & home furnishings whse ...	4	D	D	D	c	D	D	D
42122	Home furnishings whse	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	34	D	D	D	f	D	D	D
4224	Grocery & related products whse	17	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	6	D	D	D	e	D	D	D
42293	Flower, nursery stock, & florists' supplies whse	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whse	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
FALL RIVER, MA—Con.									
	Agents, brokers, and commission merchants	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
FALMOUTH TOWN, MA									
42	Wholesale trade	22	16 488	3 021	640	85	5 751	975	1 247
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 647	1 716	362	32	3 060	533	568
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
	Merchant wholesalers	20	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 647	1 716	362	32	3 060	533	568
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
FITCHBURG, MA									
42	Wholesale trade	45	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	130 252	7 665	1 814	263	14 333	4 341	4 602
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	38	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

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	FOXBOROUGH TOWN, MA								
42	Wholesale trade	45	3 001 585	26 326	5 969	631	49 796	13 204	13 718
421	Wholesale trade, durable goods	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	32	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D

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FRAMINGHAM TOWN, MA									
42	Wholesale trade	159	3 518 070	77 545	19 061	2 033	151 011	40 400	37 952
421	Wholesale trade, durable goods	105	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	9	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	70 973	10 689	2 730	283	18 616	6 523	5 862
42143	Computer & computer peripheral equipment & software whsle	16	60 214	8 145	2 077	200	14 298	5 537	4 891
4216	Electrical goods whsle	24	392 552	17 991	5 052	327	40 343	5 865	6 431
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	48 627	2 219	543	52	4 463	1 419	1 614
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	16	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	79 308	3 431	647	75	8 060	21 900	15 524
42183	Industrial machinery & equipment whsle	9	74 179	2 925	517	60	7 228	21 832	15 464
4219	Miscellaneous durable goods whsle ...	18	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	54	D	D	D	f	D	D	D
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	5	36 738	1 603	330	17	3 194	1 328	1 371
42221	Drugs, & druggists' sundries whsle ..	5	36 738	1 603	330	17	3 194	1 328	1 371
4223	Apparel, piece goods, & notions whsle.	13	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	10 620	518	101	10	1 043	175	654
4224	Grocery & related products whsle	11	D	D	D	f	D	D	D
42241	General-line grocery whsle	4	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	104	359 219	30 925	7 211	735	58 574	39 313	36 664
421	Wholesale trade, durable goods	66	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	c	D	D	D
4216	Electrical goods whsle	14	117 992	9 036	2 224	147	16 053	5 434	5 957
42169	Other electronic parts & equipment whsle	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	72 721	3 193	581	67	7 543	21 900	15 524
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	38	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	9	179 621	7 988	2 718	168	25 601	1 022	1 188
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	161 658	6 734	2 324	140	20 412	431	474

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FRAMINGHAM TOWN, MA—Con.									
	Agents, brokers, and commission merchants	46	2 979 230	38 632	9 132	1 130	66 836	65	100
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	112 902	2 221	504	40	3 878	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	f	D	D	D
4224	Grocery & related products whsle	3	D	D	D	f	D	D	D
42241	General-line grocery whsle	2	D	D	D	f	D	D	D
FRANKLIN, MA									
42	Wholesale trade	62	849 917	38 944	9 111	1 024	78 812	83 119	52 570
421	Wholesale trade, durable goods	48	394 720	24 513	5 204	574	50 570	48 180	49 146
4212	Furniture & home furnishings whsle	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	62 636	6 167	1 450	139	12 061	2 996	3 590
42183	Industrial machinery & equipment whsle	13	37 710	4 155	947	94	6 795	2 158	2 385
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	455 197	14 431	3 907	450	28 242	34 939	3 424
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	307 509	9 254	2 472	277	17 525	—	—
42245	Confectionery whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	46	488 501	27 674	6 175	659	57 760	80 916	50 026
421	Wholesale trade, durable goods	40	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D

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FRANKLIN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	7	323 911	10 327	2 747	337	19 569	2 203	2 544
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	9	37 505	943	189	28	1 483	—	—
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
GARDNER, MA									
42	Wholesale trade	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
GLOUCESTER, MA									
42	Wholesale trade	66	227 773	10 953	2 544	318	22 745	7 717	11 974
421	Wholesale trade, durable goods	16	35 591	1 912	438	53	3 721	973	1 043
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	50	192 182	9 041	2 106	265	19 024	6 744	10 931
4224	Grocery & related products whsle	40	175 472	7 991	1 852	222	16 784	6 280	10 584
42242	Packaged frozen food whsle	10	D	D	D	b	D	D	D
42246	Fish & seafood whsle	28	88 847	3 851	788	125	8 047	1 677	2 823
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	63	202 642	10 245	2 360	307	21 811	7 717	11 974
421	Wholesale trade, durable goods	13	10 460	1 204	254	42	2 787	973	1 043
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	50	192 182	9 041	2 106	265	19 024	6 744	10 931
4224	Grocery & related products whsle	40	175 472	7 991	1 852	222	16 784	6 280	10 584
42242	Packaged frozen food whsle	10	D	D	D	b	D	D	D
42246	Fish & seafood whsle	28	88 847	3 851	788	125	8 047	1 677	2 823
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D

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GRAFTON TOWN, MA									
42	Wholesale trade	17	25 239	2 212	376	50	4 182	751	1 116
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
Merchant wholesalers		15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		2	D	D	D	a	D	D	D
GREENFIELD TOWN, MA									
42	Wholesale trade	37	228 424	17 894	4 469	455	38 072	10 640	10 588
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4213	Lumber & other construction materials whse	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whse	3	D	D	D	a	D	D	D
42151	Metal service centers & offices	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse	5	D	D	D	b	D	D	D
42193	Recyclable material whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4224	Grocery & related products whse	2	D	D	D	c	D	D	D
42249	Other grocery & related products whse	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
Merchant wholesalers		31	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse	5	D	D	D	b	D	D	D
42193	Recyclable material whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whse	2	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices		2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	c	D	D	D
4224	Grocery & related products whse	1	D	D	D	c	D	D	D
42249	Other grocery & related products whse	1	D	D	D	c	D	D	D
Agents, brokers, and commission merchants		4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

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HANOVER TOWN, MA									
42	Wholesale trade	46	175 077	14 301	2 981	413	28 529	13 031	13 874
421	Wholesale trade, durable goods	32	158 018	12 072	2 480	342	24 769	12 491	12 970
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	61 184	4 425	631	138	7 984	7 231	7 512
42143	Computer & computer peripheral equipment & software whsle	5	54 504	3 895	527	123	7 015	7 026	7 301
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	17 059	2 229	501	71	3 760	540	904
Merchant wholesalers									
36 121 816 12 773 2 519 379 25 903 13 016 13 849									
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	54 504	3 895	527	123	7 015	7 026	7 301
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
10 53 261 1 528 462 34 2 626 15 25									
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
HARVARD TOWN, MA									
42	Wholesale trade	16	117 085	12 646	2 919	183	19 916	4 469	4 921
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
Merchant wholesalers									
8 D D D b D D D									
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
2 D D D b D D D									
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
6 D D D a D D D									
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42144	Other commercial equipment whsle .	1	D	D	D	a	D	D	D

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HARWICH TOWN, MA									
42	Wholesale trade	15	34 318	2 928	636	90	5 772	1 239	1 855
421	Wholesale trade, durable goods	9	26 989	1 688	372	41	3 550	968	1 619
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	7 329	1 240	264	49	2 222	271	236
Merchant wholesalers		13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	7 329	1 240	264	49	2 222	271	236
Agents, brokers, and commission merchants		2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
HAVERHILL, MA									
42	Wholesale trade	71	157 683	19 431	4 237	703	36 930	11 138	12 044
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	16 158	2 537	531	77	4 451	1 467	1 949
4218	Machinery, equipment, & supplies whsle	10	16 720	2 697	625	79	4 348	1 299	1 444
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
Merchant wholesalers		63	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	35	67 717	8 589	1 987	275	14 897	6 000	7 063
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	16 158	2 537	531	77	4 451	1 467	1 949
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	28	D	D	D	e	D	D	D
4224	Grocery & related products whsle	9	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D

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HINGHAM TOWN, MA									
42	Wholesale trade	87	1 643 322	58 511	13 730	1 169	106 997	65 244	79 656
421	Wholesale trade, durable goods	60	1 012 744	49 033	11 644	945	88 168	51 946	66 063
4212	Furniture & home furnishings whsle ...	4	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	39 111	2 559	578	58	7 746	2 568	2 750
4216	Electrical goods whsle	13	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	41 860	5 083	1 203	92	8 816	4 220	6 210
42171	Hardware whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	44 251	4 865	1 248	110	11 024	2 473	2 488
42183	Industrial machinery & equipment whsle	8	35 663	4 549	1 134	100	10 344	2 354	2 375
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	27	630 578	9 478	2 086	224	18 829	13 298	13 593
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	11	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	63	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	43	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	39 111	2 559	578	58	7 746	2 568	2 750
4216	Electrical goods whsle	9	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
42171	Hardware whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	26 386	3 726	963	88	8 901	2 067	2 169
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	7	57 160	2 296	493	46	4 799	6 343	7 349
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
HINGHAM TOWN, MA—Con.									
	Agents, brokers, and commission merchants	19	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	e	D	D	D
4216	Electrical goods whsle	4	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
HOLBROOK TOWN, MA									
42	Wholesale trade	20	54 036	8 244	1 809	189	14 233	5 040	5 276
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	17	46 527	7 550	1 591	178	12 920	5 040	5 276
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	7 509	694	218	11	1 313	—	—
421	Wholesale trade, durable goods	3	7 509	694	218	11	1 313	—	—
HOLDEN TOWN, MA									
42	Wholesale trade	16	37 442	5 195	1 088	106	10 217	1 349	1 273
421	Wholesale trade, durable goods	8	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
HOLLISTON TOWN, MA									
42	Wholesale trade	54	207 691	27 061	6 251	701	56 299	25 583	20 116
421	Wholesale trade, durable goods	41	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	44 477	9 919	2 103	255	21 802	6 023	7 009
42145	Medical, dental, & hospital equipment & supplies whsle	5	26 400	7 187	1 672	207	16 413	3 987	4 211
4216	Electrical goods whsle	9	36 225	2 744	750	64	5 763	9 298	1 511
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	34 297	4 295	1 100	100	10 269	6 164	7 522
42185	Service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	42	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	33	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	26 400	7 187	1 672	207	16 413	3 987	4 211
4216	Electrical goods whsle	5	21 703	1 972	505	47	4 477	9 298	1 511
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
HOLYOKE, MA									
42	Wholesale trade	47	245 630	24 318	5 821	765	44 727	17 952	18 815
421	Wholesale trade, durable goods	29	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	13 074	1 595	337	40	2 465	1 349	1 431
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D

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HOLYOKE, MA—Con.									
	Merchant wholesalers	42	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	13 074	1 595	337	40	2 465	1 349	1 431
42144	Other commercial equipment whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
HOPKINTON TOWN, MA									
42	Wholesale trade	44	234 052	20 353	4 987	444	41 396	18 237	18 695
421	Wholesale trade, durable goods	35	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	67 684	6 220	1 605	147	12 182	4 779	5 325
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	a	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	46 291	4 565	982	76	8 875	4 927	5 383
42183	Industrial machinery & equipment whsle	5	23 867	1 778	408	32	3 822	311	469
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D

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HOPKINTON TOWN, MA—Con.									
	Merchant wholesalers	32	158 618	17 414	4 235	386	36 201	17 754	17 958
421	Wholesale trade, durable goods	27	151 493	16 213	3 949	330	34 100	16 907	17 276
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	7 125	1 201	286	56	2 101	847	682
	Manufacturers' sales branches and sales offices	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
HUDSON TOWN, MA									
42	Wholesale trade	39	332 720	30 213	7 023	515	47 393	8 223	9 176
421	Wholesale trade, durable goods	30	283 157	26 312	6 198	451	39 412	6 971	7 873
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	137 723	14 984	3 760	220	21 257	3 376	3 597
42143	Computer & computer peripheral equipment & software whsle	7	134 837	13 486	3 218	157	19 346	3 294	3 512
4216	Electrical goods whsle	8	52 251	5 631	1 252	99	8 209	1 206	1 732
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	49 563	3 901	825	64	7 981	1 252	1 303
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	28	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	20 480	3 979	874	71	5 947	356	542
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D

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HUDSON TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . .	5	176 198	11 973	2 830	160	15 704	—	—
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
HULL TOWN, MA									
42	Wholesale trade	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
IPSWICH TOWN, MA									
42	Wholesale trade	31	124 873	11 394	2 598	341	25 748	12 535	13 060
421	Wholesale trade, durable goods	18	61 444	6 166	1 410	158	15 029	6 765	6 429
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	12 083	2 066	495	56	3 397	1 675	1 705
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	63 429	5 228	1 188	183	10 719	5 770	6 631
4224	Grocery & related products whsle	6	51 419	4 285	994	155	8 438	3 739	4 774
42246	Fish & seafood whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	28	121 175	11 159	2 559	337	23 921	12 535	13 015
421	Wholesale trade, durable goods	15	57 746	5 931	1 371	154	13 202	6 765	6 384
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	63 429	5 228	1 188	183	10 719	5 770	6 631
4224	Grocery & related products whsle	6	51 419	4 285	994	155	8 438	3 739	4 774
42246	Fish & seafood whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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KINGSTON TOWN, MA									
42	Wholesale trade	13	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42184	whsle	2	D	D	D	b	D	D	D
	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic								
42281	beverage whsle	1	D	D	D	c	D	D	D
	Beer & ale whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	12	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
	whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic								
42281	beverage whsle	1	D	D	D	c	D	D	D
	Beer & ale whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and	1	D	D	D	a	D	D	D
	commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies								
42184	whsle	1	D	D	D	a	D	D	D
	Industrial supplies whsle	1	D	D	D	a	D	D	D
LAWRENCE, MA									
42	Wholesale trade	72	344 505	37 140	8 665	1 119	72 829	28 784	34 003
421	Wholesale trade, durable goods	47	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	23 895	3 119	771	74	8 125	3 899	4 108
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42182	whsle	12	47 728	7 441	1 736	193	13 246	5 350	5 820
	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	f	D	D	D
4221	Paper & paper product whsle	4	36 552	4 043	850	75	6 749	843	845
42213	Industrial & personal service paper whsle	4	36 552	4 043	850	75	6 749	843	845
4223	Apparel, piece goods, & notions whsle .	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic								
42281	beverage whsle	2	D	D	D	c	D	D	D
	Beer & ale whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
LAWRENCE, MA—Con.									
	Merchant wholesalers	70	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	46	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	23 895	3 119	771	74	8 125	3 899	4 108
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	f	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LEICESTER TOWN, MA									
42	Wholesale trade	13	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	5 554	807	198	36	1 749	1 526	1 742
422	Wholesale trade, nondurable goods	5	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	e	D	D	D
	Merchant wholesalers	13	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	5 554	807	198	36	1 749	1 526	1 742
422	Wholesale trade, nondurable goods	5	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	e	D	D	D
LEOMINSTER, MA									
42	Wholesale trade	56	408 658	22 403	5 222	602	50 858	23 600	26 007
421	Wholesale trade, durable goods	33	103 008	7 502	1 765	231	14 807	4 830	5 460
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	a	D	D	D
42122	Home furnishings whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 069	733	166	24	1 595	461	465
422	Wholesale trade, nondurable goods	23	305 650	14 901	3 457	371	36 051	18 770	20 547
4226	Chemical & allied products whsle	13	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	9	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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LEOMINSTER, MA—Con.									
	Merchant wholesalers	45	311 316	18 249	4 320	555	42 901	23 380	25 780
421	Wholesale trade, durable goods	24	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	6 069	733	166	24	1 595	461	465
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	8	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
LEXINGTON TOWN, MA									
42	Wholesale trade	65	1 482 727	57 480	14 390	1 180	122 274	48 388	129 025
421	Wholesale trade, durable goods	50	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	554 576	37 660	9 920	769	67 010	43 903	120 510
42143	Computer & computer peripheral equipment & software whsle	10	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	f	D	D	D
4216	Electrical goods whsle	17	175 278	5 726	1 431	102	10 161	1 975	2 011
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	13	76 925	2 921	782	59	5 591	593	586
4218	Machinery, equipment, & supplies whsle	7	37 731	2 275	392	51	4 093	886	944
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
42234	Footwear whsle	3	D	D	D	c	D	D	D

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LEXINGTON TOWN, MA—Con.									
	Merchant wholesalers	36	283 014	23 466	5 231	359	47 552	8 977	13 522
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	9	630 596	28 479	8 112	697	49 475	39 319	115 428
421	Wholesale trade, durable goods	7	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	f	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	e	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	20	569 117	5 535	1 047	124	25 247	92	75
421	Wholesale trade, durable goods	17	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
LONGMEADOW TOWN, MA									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

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LOWELL, MA									
42	Wholesale trade	88	353 861	41 527	9 930	1 159	72 668	23 157	23 515
421	Wholesale trade, durable goods	58	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	45 020	7 712	1 844	159	15 292	1 674	1 725
4216	Electrical goods whsle	17	51 225	7 410	1 776	206	12 440	3 870	3 776
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	21 645	3 103	683	88	5 567	1 825	1 850
42169	Other electronic parts & equipment whsle	9	29 580	4 307	1 093	118	6 873	2 045	1 926
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	13	38 921	5 326	1 204	186	10 556	1 451	1 433
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
	Merchant wholesalers	83	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	54	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	45 020	7 712	1 844	159	15 292	1 674	1 725
4216	Electrical goods whsle	14	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	29	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

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LUDLOW TOWN, MA									
42	Wholesale trade	15	45 209	3 628	857	116	7 415	6 961	7 977
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
LYNN, MA									
42	Wholesale trade	61	419 482	31 414	7 441	856	62 049	29 335	30 731
421	Wholesale trade, durable goods	40	125 809	18 750	4 793	553	33 165	15 912	17 629
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	59 371	7 668	1 844	206	13 564	4 231	3 713
42183	Industrial machinery & equipment whsle	8	56 134	6 969	1 678	178	12 366	3 726	3 207
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	293 673	12 664	2 648	303	28 884	13 423	13 102
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle ..	4	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
	Merchant wholesalers	54	191 669	18 396	4 828	622	35 368	25 635	27 531
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42193	Recyclable material whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D

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LYNN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
LYNNFIELD TOWN, MA									
42	Wholesale trade	24	61 083	3 702	592	69	6 665	1 298	1 937
421	Wholesale trade, durable goods	10	19 896	1 597	291	22	2 503	408	725
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	41 187	2 105	301	47	4 162	890	1 212
4224	Grocery & related products whsle	5	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
MALDEN, MA									
42	Wholesale trade	48	463 788	29 810	6 806	845	56 181	55 720	58 497
421	Wholesale trade, durable goods	35	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	25 799	1 788	404	42	2 773	1 128	1 142
42151	Metal service centers & offices	3	25 799	1 788	404	42	2 773	1 128	1 142
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	77 962	9 625	2 163	256	19 873	16 034	15 560
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D

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MALDEN, MA—Con.									
	Merchant wholesalers	41	425 399	26 532	6 039	762	50 905	54 520	57 264
421	Wholesale trade, durable goods	29	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42113	Tire & tube whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	77 962	9 625	2 163	256	19 873	16 034	15 560
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
MANSFIELD TOWN, MA									
42	Wholesale trade	42	6 871 377	110 481	27 030	2 431	211 745	231 594	207 275
421	Wholesale trade, durable goods	20	4 173 100	45 476	11 285	913	79 742	151 103	121 361
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	7	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	2 698 277	65 005	15 745	1 518	132 003	80 491	85 914
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	e	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	2	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D

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MANSFIELD TOWN, MA—Con.									
Merchant wholesalers		28	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	f	D	D	D
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices		11	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
Agents, brokers, and commission merchants		3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
MARBLEHEAD TOWN, MA									
42	Wholesale trade	41	189 704	7 838	1 611	177	15 744	3 857	3 913
421	Wholesale trade, durable goods	23	54 227	3 280	784	68	6 351	2 188	2 159
4214	Professional & commercial equipment & supplies whsle	6	25 379	1 203	309	14	1 996	—	31
4218	Machinery, equipment, & supplies whsle	6	14 471	1 246	266	18	2 341	1 431	1 303
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	18	135 477	4 558	827	109	9 393	1 669	1 754
4223	Apparel, piece goods, & notions whsle	6	14 205	1 588	371	70	4 056	1 044	1 088
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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MARBLEHEAD TOWN, MA—Con.									
	Merchant wholesalers	28	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	22 800	740	189	5	1 230	—	—
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
MARLBOROUGH, MA									
42	Wholesale trade	104	2 244 455	201 314	46 737	3 725	359 534	141 238	146 212
421	Wholesale trade, durable goods	82	1 650 209	153 618	35 495	2 614	213 291	53 080	55 422
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	26	1 174 106	123 075	27 919	1 946	156 371	33 400	32 875
42143	Computer & computer peripheral equipment & software whsle	18	1 116 444	109 093	24 501	1 575	128 130	6 748	5 480
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	37 856	2 794	591	52	5 773	4 257	5 649
42151	Metal service centers & offices	3	37 856	2 794	591	52	5 773	4 257	5 649
4216	Electrical goods whsle	22	275 962	16 792	4 321	343	30 316	7 503	8 336
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	32 083	2 114	517	45	4 288	827	786
42169	Other electronic parts & equipment whsle	12	242 244	14 368	3 710	284	25 225	6 428	7 294
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	85 094	4 829	1 295	115	8 064	3 531	3 783
42183	Industrial machinery & equipment whsle	12	D	D	D	b	D	D	D
42184	Industrial supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	594 246	47 696	11 242	1 111	146 243	88 158	90 790
4223	Apparel, piece goods, & notions whsle	4	D	D	D	f	D	D	D
42234	Footwear whsle	1	D	D	D	f	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D

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MARLBOROUGH, MA—Con.									
	Merchant wholesalers	65	1 762 739	89 842	21 229	2 156	217 278	135 450	138 707
421	Wholesale trade, durable goods	51	1 210 717	46 735	11 145	1 128	81 149	47 716	48 657
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	14	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	17 548	1 226	297	25	2 385	827	786
42169	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	65 745	3 936	1 058	95	6 178	2 742	2 970
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	552 022	43 107	10 084	1 028	136 129	87 734	90 050
4223	Apparel, piece goods, & notions whsle	3	D	D	D	f	D	D	D
42234	Footwear whsle	1	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	24	339 255	107 243	24 474	1 483	133 479	5 788	7 505
421	Wholesale trade, durable goods	18	D	D	D	g	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	g	D	D	D
4216	Electrical goods whsle	8	148 737	3 597	1 028	63	7 115	62	—
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	15	142 461	4 229	1 034	86	8 777	—	—
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D

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MARSHFIELD TOWN, MA									
42	Wholesale trade	26	254 515	7 981	1 913	170	16 180	14 722	15 551
421	Wholesale trade, durable goods	21	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	18	130 790	5 817	1 410	149	12 721	14 722	15 551
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
MAYNARD TOWN, MA									
42	Wholesale trade	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MEDFIELD TOWN, MA									
42	Wholesale trade	23	97 283	7 174	1 239	130	12 780	1 894	1 973
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	14 532	2 239	241	24	3 199	462	477
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	14 532	2 239	241	24	3 199	462	477
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	31 899	521	117	13	1 008	-	-
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
MEDFORD, MA									
42	Wholesale trade	64	386 211	40 160	8 698	1 146	92 079	29 711	32 003
421	Wholesale trade, durable goods	35	141 205	14 040	3 371	383	37 045	15 222	15 778
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	17 841	2 760	631	83	5 270	272	305
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	245 006	26 120	5 327	763	55 034	14 489	16 225
4223	Apparel, piece goods, & notions whsle ..	4	15 402	1 742	406	40	3 509	1 604	3 212
4224	Grocery & related products whsle	13	57 167	6 348	1 223	184	16 445	2 015	1 739
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
42281	Beer & ale whsle	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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MEDFORD, MA—Con.									
	Merchant wholesalers	55	222 082	23 713	5 202	656	56 560	26 102	28 305
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	17 841	2 760	631	83	5 270	272	305
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	15 402	1 742	406	40	3 509	1 604	3 212
4224	Grocery & related products whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	6	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
MEDWAY TOWN, MA									
42	Wholesale trade	17	22 991	2 168	467	71	4 172	1 806	1 896
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	12	13 545	1 642	379	56	3 142	1 806	1 896
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	9 446	526	88	15	1 030	-	-
MELROSE, MA									
42	Wholesale trade	18	67 257	5 788	1 329	238	11 534	10 264	10 878
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	18	67 257	5 788	1 329	238	11 534	10 264	10 878
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	c	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	c	D	D	D

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METHUEN, MA									
42	Wholesale trade	38	571 662	33 055	7 358	711	68 797	52 030	51 049
421	Wholesale trade, durable goods	25	255 007	23 292	5 500	435	48 767	16 219	13 581
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	316 655	9 763	1 858	276	20 030	35 811	37 468
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
	Merchant wholesalers	30	452 534	23 036	5 452	520	51 510	47 382	49 742
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	a	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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MIDDLEBOROUGH TOWN, MA									
42	Wholesale trade	21	40 798	4 466	1 149	158	8 833	2 522	2 693
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
	Merchant wholesalers	18	29 261	3 604	936	125	6 912	2 522	2 693
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whse ...	3	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
MILFORD TOWN, MA									
42	Wholesale trade	34	587 588	26 825	7 173	751	58 946	42 152	44 478
421	Wholesale trade, durable goods	27	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42171	Hardware whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whse	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	25	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	e	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4224	Grocery & related products whse	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D

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MILLBURY TOWN, MA									
42	Wholesale trade	8	37 918	5 329	1 612	182	10 589	4 032	4 017
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	8	37 918	5 329	1 612	182	10 589	4 032	4 017
421	Wholesale trade, durable goods	6	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
MILTON TOWN, MA									
42	Wholesale trade	12	5 752	762	157	25	1 698	381	416
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
NATICK TOWN, MA									
42	Wholesale trade	84	856 498	40 469	11 095	942	90 194	25 741	28 271
421	Wholesale trade, durable goods	55	438 660	22 387	6 855	533	44 939	6 637	9 892
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	12	123 013	4 073	1 142	72	9 254	1 551	2 090
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	45 365	2 680	569	41	3 952	1 055	1 156
42182	Farm & garden machinery & equipment whsle.....	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	417 838	18 082	4 240	409	45 255	19 104	18 379
4224	Grocery & related products whsle	11	222 507	4 445	1 235	136	9 347	4 379	2 851
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	c	D	D	D

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NATICK TOWN, MA—Con.									
Merchant wholesalers		61	294 790	26 576	6 088	566	57 770	25 684	28 177
421	Wholesale trade, durable goods	39	70 710	11 958	2 706	271	19 134	6 580	9 798
4213	Lumber & other construction materials								
42139	whsle	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	224 080	14 618	3 382	295	38 636	19 104	18 379
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices . .		3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		20	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	193 758	3 464	858	114	6 619	—	—
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	b	D	D	D
NEEDHAM TOWN, MA									
42	Wholesale trade	154	3 379 112	153 981	37 077	2 537	271 701	110 005	119 221
421	Wholesale trade, durable goods	95	1 962 979	96 583	22 172	1 165	162 341	91 870	99 514
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	9	D	D	D	b	D	D	D
42121	Furniture whsle	6	40 151	1 343	325	26	2 262	41	42
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	979 536	38 565	9 373	532	76 092	80 095	86 649
42141	Photographic equipment & supplies whsle	3	D	D	D	c	D	D	D
42142	Office equipment whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	249 768	16 150	3 649	177	23 040	2 486	2 791
42145	Medical, dental, & hospital equipment & supplies whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	16	63 049	8 401	2 221	152	13 313	2 737	2 688
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	15	755 119	41 640	8 682	283	59 464	5 329	5 680
42171	Hardware whsle	10	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	5	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
NEEDHAM TOWN, MA—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	59	1 416 133	57 398	14 905	1 372	109 360	18 135	19 707
4221	Paper & paper product whsle	10	55 860	6 765	1 651	147	11 602	4 943	4 920
42212	Stationery & office supplies whsle . . .	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	22	1 087 314	31 491	7 745	839	60 725	7 568	9 109
42241	General-line grocery whsle	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	6	D	D	D	e	D	D	D
42245	Confectionery whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	29 527	1 330	435	24	1 778	989	1 020
4229	Miscellaneous nondurable goods whsle	15	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
Merchant wholesalers		87	607 159	55 057	13 461	1 043	100 478	38 797	45 854
421	Wholesale trade, durable goods	52	355 581	40 132	10 041	709	69 809	21 343	26 849
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	D	D	D	e	D	D	D
42142	Office equipment whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	37 930	7 430	1 981	131	11 417	2 696	2 688
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42171	Hardware whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	251 578	14 925	3 420	334	30 669	17 454	19 005
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	3	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	13	141 536	5 077	1 014	120	11 195	7 568	9 109
42249	Other grocery & related products whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D

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NEEDHAM TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . .	16	1 586 868	74 040	17 628	915	127 995	71 161	73 362
421	Wholesale trade, durable goods	6	1 324 637	47 286	10 058	305	77 457	70 480	72 660
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	10	262 231	26 754	7 570	610	50 538	681	702
4224	Grocery & related products whsle	2	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	3	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	51	1 185 085	24 884	5 988	579	43 228	47	5
421	Wholesale trade, durable goods	37	282 761	9 165	2 073	151	15 075	47	5
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42121	Furniture whsle	5	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	a	D	D	D
4216	Electrical goods whsle	5	25 119	971	240	21	1 896	41	—
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
42171	Hardware whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	902 324	15 719	3 915	428	28 153	—	—
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	2	D	D	D	e	D	D	D
NEW BEDFORD, MA									
42	Wholesale trade	146	782 747	59 373	13 450	2 111	131 348	72 691	84 998
421	Wholesale trade, durable goods	61	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42171	Hardware whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42184	Industrial supplies whsle	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D

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NEW BEDFORD, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	85	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	10	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	50	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42246	Fish & seafood whsle	30	241 697	13 246	3 030	500	32 554	10 656	10 856
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	136	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	57	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42171	Hardware whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	9	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	79	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	49	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	7	D	D	D	b	D	D	D
42246	Fish & seafood whsle	30	241 697	13 246	3 030	500	32 554	10 656	10 856
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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NEWBURYPORT, MA									
42	Wholesale trade	45	216 756	18 381	4 079	513	38 508	12 304	12 663
421	Wholesale trade, durable goods	29	139 713	10 137	2 172	246	18 896	7 514	7 784
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	17 805	949	220	30	1 982	2 146	2 309
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	57 465	2 800	657	48	4 572	1 623	1 725
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	77 043	8 244	1 907	267	19 612	4 790	4 879
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	20 462	3 815	799	158	5 088	886	856
	Merchant wholesalers	34	153 780	16 143	3 525	460	34 380	11 726	12 068
421	Wholesale trade, durable goods	21	84 269	8 241	1 690	202	15 326	7 336	7 601
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	17 805	949	220	30	1 982	2 146	2 309
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	69 511	7 902	1 835	258	19 054	4 390	4 467
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	20 462	3 815	799	158	5 088	886	856
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
NEWTON, MA									
42	Wholesale trade	175	1 857 534	109 041	28 230	2 587	215 442	117 307	118 322
421	Wholesale trade, durable goods	119	1 259 925	76 558	20 372	1 974	139 027	57 263	56 832
4212	Furniture & home furnishings whsle ...	10	58 624	4 762	1 083	88	8 402	1 398	2 484
42121	Furniture whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	32	315 340	26 914	7 372	485	45 766	9 051	9 525
42143	Computer & computer peripheral equipment & software whsle	16	269 929	20 598	5 811	320	33 139	82	121
42144	Other commercial equipment whsle ..	3	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	25	226 062	18 586	4 652	760	32 511	16 947	13 504
42161	Electrical apparatus & equip, wiring supp, & const material whsle	6	34 812	5 095	1 193	158	9 282	8 036	8 248
42162	Electrical appliance, television & radio set whsle	7	116 463	2 251	879	66	5 846	4 315	221
42169	Other electronic parts & equipment whsle	12	74 787	11 240	2 580	536	17 383	4 596	5 035
4217	Hardware, & plumbing & heating equipment & supplies whsle	12	33 662	3 694	1 394	128	8 536	3 133	3 894
42171	Hardware whsle	4	17 814	845	245	34	2 399	1 835	1 858

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	NEWTON, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	15	459 297	10 272	3 266	232	17 373	5 960	6 971
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle.....	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	56	597 609	32 483	7 858	613	76 415	60 044	61 490
4221	Paper & paper product whsle	9	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle.	19	258 441	16 052	3 936	208	47 401	42 427	43 835
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	a	D	D	D
42234	Footwear whsle	7	227 647	14 894	3 677	187	45 022	41 701	42 991
4224	Grocery & related products whsle	14	101 891	8 112	1 787	264	14 214	4 826	4 783
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	9	15 328	1 064	212	24	2 036	288	624
42299	Other miscellaneous nondurable goods whsle	6	10 366	463	108	15	1 106	116	451
	Merchant wholesalers	122	861 003	75 910	18 414	1 638	158 195	106 124	106 754
421	Wholesale trade, durable goods	82	518 299	46 723	11 339	1 085	89 414	46 084	45 270
4212	Furniture & home furnishings whsle ...	8	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	23	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	2	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	93 914	4 966	1 308	182	10 430	8 359	4 577
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	27 651	2 551	423	57	4 553	3 510	3 842
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle.....	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	40	342 704	29 187	7 075	553	68 781	60 040	61 484
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	9	D	D	D	c	D	D	D
42234	Footwear whsle.....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	11	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D

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NEWTON, MA—Con.									
	Manufacturers' sales branches and sales offices . .	10	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	9	625 418	26 715	8 287	838	43 725	11 133	11 517
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	89 518	12 613	3 112	559	20 251	8 582	8 921
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	43	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	28	116 208	3 120	746	51	5 888	46	45
4214	Professional & commercial equipment & supplies whsle	6	10 607	339	99	8	524	14	10
4216	Electrical goods whsle	9	42 630	1 007	232	19	1 830	6	6
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	10	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	a	D	D	D
42234	Footwear whsle	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
NORFOLK TOWN, MA									
42	Wholesale trade	13	16 778	1 135	240	30	2 016	861	1 338
421	Wholesale trade, durable goods	13	16 778	1 135	240	30	2 016	861	1 338
	Merchant wholesalers	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	11 524	321	65	9	698	—	—
421	Wholesale trade, durable goods	5	11 524	321	65	9	698	—	—
NORTH ADAMS, MA									
42	Wholesale trade	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D

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NORTHAMPTON, MA									
42	Wholesale trade	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
NORTH ANDOVER TOWN, MA									
42	Wholesale trade	57	630 935	29 473	8 036	554	63 985	16 845	18 574
421	Wholesale trade, durable goods	45	549 478	26 551	7 386	484	55 856	11 923	13 353
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	167 028	8 489	2 223	169	18 220	4 891	5 348
42142	Office equipment whsle	1	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	36 855	3 456	703	56	6 134	843	937
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	81 457	2 922	650	70	8 129	4 922	5 221
4224	Grocery & related products whsle	4	9 795	445	86	17	885	464	437
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	39	189 751	18 434	4 331	430	40 627	14 422	16 224
421	Wholesale trade, durable goods	29	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	11	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	9 795	445	86	17	885	464	437
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D

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NORTH ANDOVER TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	9	296 140	8 745	3 158	91	19 267	2 337	2 259
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	9	145 044	2 294	547	33	4 091	86	91
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42142	Office equipment whsle	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	a	D	D	D
NORTH ATTLEBOROUGH TOWN, MA									
42	Wholesale trade	44	370 140	27 059	6 958	619	53 928	31 739	30 855
421	Wholesale trade, durable goods	33	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	38	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42246	Fish & seafood whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	b	D	D	D

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	NORTH ATTLEBOROUGH TOWN, MA—Con.								
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
	NORTHBOROUGH TOWN, MA								
42	Wholesale trade	46	817 064	21 449	5 157	526	42 954	21 005	23 316
421	Wholesale trade, durable goods	35	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	49 131	1 661	388	39	3 893	852	655
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	73 316	7 234	1 827	187	11 295	3 784	3 716
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	36	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	73 316	7 234	1 827	187	11 295	3 784	3 716
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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NORTHBOROUGH TOWN, MA—									
Con.									
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
NORTHBRIDGE TOWN, MA									
42	Wholesale trade	13	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	10	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
NORTH READING TOWN, MA									
42	Wholesale trade	38	819 645	33 321	8 350	702	67 637	26 548	28 589
421	Wholesale trade, durable goods	30	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	221 353	9 848	2 345	295	23 355	15 512	14 665
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	155 174	7 712	1 762	207	14 751	8 728	7 837
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	31 628	3 847	868	112	7 458	4 313	5 511
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Merchant wholesalers	25	194 815	20 927	4 992	564	43 877	25 669	27 306
421	Wholesale trade, durable goods	19	D	D	D	e	D	D	D
4216	Electrical goods whsle	3	68 500	7 053	1 847	263	18 621	15 512	14 665
42169	Other electronic parts & equipment whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	31 628	3 847	868	112	7 458	4 313	5 511
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
NORTH READING TOWN, MA—									
Con.									
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
NORTON TOWN, MA									
42	Wholesale trade	30	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	21	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	g	D	D	D
4224	Grocery & related products whsle	3	D	D	D	g	D	D	D
42241	General-line grocery whsle	1	D	D	D	g	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	22	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	g	D	D	D
4224	Grocery & related products whsle	2	D	D	D	g	D	D	D
42241	General-line grocery whsle	1	D	D	D	g	D	D	D
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
NORWOOD TOWN, MA									
42	Wholesale trade	133	1 750 622	128 723	25 164	2 561	252 477	146 332	162 318

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NORWOOD TOWN, MA—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods	97	1 332 204	89 549	15 654	1 649	159 010	114 315	128 785
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	30 500	2 386	488	63	7 246	3 537	4 351
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	448 257	38 193	5 269	701	62 662	15 104	15 656
42142	Office equipment whsle	6	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	348 394	32 593	3 842	557	51 231	11 252	11 497
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	24	222 969	22 519	5 823	466	40 576	22 334	23 747
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	70 000	8 267	1 979	184	13 278	11 547	11 563
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	17	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	33 986	2 627	736	64	5 377	3 011	2 779
4218	Machinery, equipment, & supplies whsle	15	35 171	3 831	781	97	6 254	2 785	2 976
42183	Industrial machinery & equipment whsle	10	17 172	2 343	440	57	4 221	2 357	2 531
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	418 418	39 174	9 510	912	93 467	32 017	33 533
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	8	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	9	165 770	13 644	3 146	299	27 781	6 328	9 518
42245	Confectionery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	5	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D

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NORWOOD TOWN, MA—Con.									
	Merchant wholesalers	98	1 317 870	112 166	21 072	2 237	200 371	144 446	160 411
421	Wholesale trade, durable goods	68	1 050 463	81 805	13 728	1 489	143 232	113 192	127 665
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	348 394	32 593	3 842	557	51 231	11 252	11 497
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	10	53 103	10 450	2 954	207	17 666	7 801	9 430
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	267 407	30 361	7 344	748	57 139	31 254	32 746
4223	Apparel, piece goods, & notions whsle	8	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	14	201 646	12 053	2 985	237	42 935	1 838	1 837
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	21	231 106	4 504	1 107	87	9 171	48	70
421	Wholesale trade, durable goods	19	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
42142	Office equipment whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	79 473	1 458	300	30	2 998	-	-
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D

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OXFORD TOWN, MA									
42	Wholesale trade	25	212 230	11 252	2 338	294	22 148	12 255	14 674
421	Wholesale trade, durable goods	18	64 710	6 429	1 215	151	12 291	6 841	8 921
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	147 520	4 823	1 123	143	9 857	5 414	5 753
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	22	181 546	10 513	2 179	280	20 514	12 255	14 674
421	Wholesale trade, durable goods	15	34 026	5 690	1 056	137	10 657	6 841	8 921
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	147 520	4 823	1 123	143	9 857	5 414	5 753
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	30 684	739	159	14	1 634	-	-
421	Wholesale trade, durable goods	3	30 684	739	159	14	1 634	-	-
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42144	Other commercial equipment whsle ..	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
PALMER TOWN, MA									
42	Wholesale trade	17	95 418	3 051	684	87	7 861	3 695	3 717
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D

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PEABODY, MA									
42	Wholesale trade	109	2 689 728	132 369	29 587	2 817	258 917	243 444	233 013
421	Wholesale trade, durable goods	71	1 260 099	88 267	19 134	1 558	155 373	78 995	83 506
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	a	D	D	D
42122	Home furnishings whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	203 342	22 930	4 346	294	32 285	18 992	21 154
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	21	922 596	50 788	11 211	921	94 026	40 982	42 980
42169	Other electronic parts & equipment whsle	16	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	13	91 123	11 019	2 699	229	19 684	12 377	12 308
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	38	1 429 629	44 102	10 453	1 259	103 544	164 449	149 507
4221	Paper & paper product whsle	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle ...	4	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	4	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	c	D	D	D
42234	Footwear whsle	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	4	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	5	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	86	2 176 997	113 664	25 287	2 347	218 800	221 414	207 286
421	Wholesale trade, durable goods	55	839 061	76 626	16 555	1 252	130 194	66 137	70 251
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	62 747	10 133	1 115	86	14 497	5 927	6 151
42149	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	15	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	10	D	D	D	f	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	31	1 337 936	37 038	8 732	1 095	88 606	155 277	137 035
4222	Drugs, & druggists' sundries whsle ...	4	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	4	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	e	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D

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PEABODY, MA—Con.									
	Manufacturers' sales branches and sales offices . .	11	436 704	15 773	3 674	426	35 019	22 030	25 727
421	Wholesale trade, durable goods	9	D	D	D	e	D	D	D
4216	Electrical goods whsle	6	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	6	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	12	76 027	2 932	626	44	5 098	—	—
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
PEMBROKE TOWN, MA									
42	Wholesale trade	34	145 032	9 678	2 135	279	21 367	8 739	10 522
421	Wholesale trade, durable goods	24	103 400	7 490	1 604	199	16 406	7 073	8 354
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	25 434	2 767	650	62	6 086	2 475	2 764
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	17 217	2 264	526	44	4 697	2 041	2 172
4218	Machinery, equipment, & supplies whsle	5	8 778	1 429	283	33	2 206	745	849
422	Wholesale trade, nondurable goods	10	41 632	2 188	531	80	4 961	1 666	2 168
4224	Grocery & related products whsle	4	29 098	918	179	30	1 776	930	1 259
	Merchant wholesalers	26	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	25 434	2 767	650	62	6 086	2 475	2 764
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	17 217	2 264	526	44	4 697	2 041	2 172
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	a	D	D	D

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PEPPERELL TOWN, MA									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Merchant wholesalers	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
PITTSFIELD, MA									
42	Wholesale trade	51	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	34	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
	Merchant wholesalers	44	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
PLYMOUTH TOWN, MA									
42	Wholesale trade	56	580 273	24 512	4 885	712	51 210	20 308	23 997
421	Wholesale trade, durable goods	29	64 915	7 313	1 671	257	14 542	7 136	7 312
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	20 353	2 937	593	97	5 247	3 228	3 458
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	27	515 358	17 199	3 214	455	36 668	13 172	16 685
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	31 691	1 574	266	53	3 621	807	1 297
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
	Merchant wholesalers	42	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	D	D	D	c	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	31 691	1 574	266	53	3 621	807	1 297
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D

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PLYMOUTH TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	2	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods								
42299	whsle	1	D	D	D	e	D	D	D
	Other miscellaneous nondurable goods whsle	1	D	D	D	e	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
42133	whsle	1	D	D	D	a	D	D	D
	Roofing, siding, & insulation material whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
QUINCY, MA									
42	Wholesale trade	89	384 809	27 953	7 175	859	56 735	32 288	31 081
421	Wholesale trade, durable goods	53	110 168	13 251	3 084	335	24 862	11 102	12 295
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle	3	D	D	D	b	D	D	D
	Metal service centers & offices	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	11	D	D	D	b	D	D	D
	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	274 641	14 702	4 091	524	31 873	21 186	18 786
4222	Drugs, & druggists' sundries whsle . . .	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	15	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42292	whsle	9	D	D	D	c	D	D	D
	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Merchant wholesalers	74	287 084	26 193	6 817	820	53 563	31 779	30 559
421	Wholesale trade, durable goods	44	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle	2	D	D	D	b	D	D	D
	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	8	D	D	D	b	D	D	D
	Industrial machinery & equipment whsle	5	14 116	2 421	519	56	5 037	1 694	1 897
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	30	D	D	D	f	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	13	D	D	D	c	D	D	D
4227	Petroleum & petroleum products								
42271	whsle	2	D	D	D	a	D	D	D
	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods								
42292	whsle	8	D	D	D	c	D	D	D
	Book, periodical, & newspaper whsle	2	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices . .	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	QUINCY, MA—Con.								
	Agents, brokers, and commission merchants	13	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	a	D	D	D
	RANDOLPH TOWN, MA								
42	Wholesale trade	54	443 345	49 712	11 725	1 323	104 846	74 272	115 462
421	Wholesale trade, durable goods	30	218 108	19 908	4 836	528	45 035	32 703	35 060
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	24	225 237	29 804	6 889	795	59 811	41 569	80 402
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	7 657	744	173	19	1 732	471	494
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	1	D	D	D	c	D	D	D
42281	Beer & ale whsle.....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	3	D	D	D	e	D	D	D
	Merchant wholesalers	45	398 235	46 534	10 983	1 244	97 095	71 933	112 894
421	Wholesale trade, durable goods	25	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	4	D	D	D	c	D	D	D
42122	Home furnishings whsle	4	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	3	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	D	D	D	f	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	2	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D

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RAYNHAM TOWN, MA									
42	Wholesale trade	23	85 960	6 865	2 079	180	11 826	4 385	4 440
421	Wholesale trade, durable goods	16	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	22 141	3 991	1 369	101	5 437	1 075	1 109
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	22 141	3 991	1 369	101	5 437	1 075	1 109
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
READING TOWN, MA									
42	Wholesale trade	29	74 625	5 211	1 058	106	9 227	1 198	1 334
421	Wholesale trade, durable goods	22	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	1	D	D	D	a	D	D	D
	Merchant wholesalers	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D

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REVERE, MA									
42	Wholesale trade	30	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
	Merchant wholesalers	29	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
ROCKLAND TOWN, MA									
42	Wholesale trade	50	318 171	26 374	6 337	554	48 400	15 665	19 335
421	Wholesale trade, durable goods	35	249 043	22 497	5 296	486	40 495	13 886	17 420
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	6	45 540	3 850	708	69	6 276	597	887
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	97 848	12 268	3 168	224	23 747	10 080	13 003
42183	Industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	69 128	3 877	1 041	68	7 905	1 779	1 915
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	42	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	29	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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ROCKLAND TOWN, MA—Con.									
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse . . .	1	D	D	D	a	D	D	D
42121	Furniture whse	1	D	D	D	a	D	D	D
4216	Electrical goods whse	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse	1	D	D	D	a	D	D	D
SALEM, MA									
42	Wholesale trade	49	175 272	20 661	4 692	456	42 637	16 006	14 913
421	Wholesale trade, durable goods	27	83 177	14 939	3 329	319	30 477	8 427	7 575
4211	Motor vehicle & motor vehicle parts & supplies whse	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse	4	D	D	D	b	D	D	D
42144	Other commercial equipment whse	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	7	13 499	2 205	361	48	4 097	2 454	2 508
42185	Service establishment equipment & supplies whse	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse . . .	7	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	22	92 095	5 722	1 363	137	12 160	7 579	7 338
4224	Grocery & related products whse	10	31 728	2 445	545	64	5 278	1 212	1 727
42249	Other grocery & related products whse	4	14 978	1 369	269	42	3 519	921	1 384
4226	Chemical & allied products whse	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whse	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	43	143 986	18 938	4 303	431	40 196	15 712	14 610
421	Wholesale trade, durable goods	24	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	4	D	D	D	b	D	D	D
42144	Other commercial equipment whse	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	7	13 499	2 205	361	48	4 097	2 454	2 508
42185	Service establishment equipment & supplies whse	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse . . .	6	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4224	Grocery & related products whse	9	D	D	D	b	D	D	D
42249	Other grocery & related products whse	4	14 978	1 369	269	42	3 519	921	1 384
4226	Chemical & allied products whse	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whse	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whse	1	D	D	D	a	D	D	D

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SANDWICH TOWN, MA									
42	Wholesale trade	28	108 039	8 710	2 040	239	16 413	5 971	5 651
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	a	D	D	D
	Merchant wholesalers	23	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	a	D	D	D
42151	Metal service centers & offices	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
SAUGUS TOWN, MA									
42	Wholesale trade	18	70 817	4 545	1 138	153	11 330	4 012	4 039
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	34 150	1 115	303	40	2 909	712	735
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
SCITUATE TOWN, MA									
42	Wholesale trade	19	40 926	2 390	521	73	4 138	803	1 124
421	Wholesale trade, durable goods	10	21 989	1 252	258	33	2 202	271	698
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	18 937	1 138	263	40	1 936	532	426
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	11	20 796	1 248	268	51	2 425	800	1 122
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	8	20 130	1 142	253	22	1 713	3	2
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D

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SEEKONK TOWN, MA									
42	Wholesale trade	32	76 361	7 264	1 619	233	14 339	9 403	11 133
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4216	Electrical goods whse	5	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whse	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Merchant wholesalers	26	59 191	5 827	1 306	194	11 880	9 312	11 061
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4216	Electrical goods whse	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
SHARON TOWN, MA									
42	Wholesale trade	45	216 188	18 733	4 118	444	35 298	7 441	9 553
421	Wholesale trade, durable goods	33	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whse	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whse	8	18 733	2 460	756	27	3 983	681	955
4216	Electrical goods whse	6	24 733	3 160	645	58	6 070	1 029	1 046
4218	Machinery, equipment, & supplies whse	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whse	2	D	D	D	a	D	D	D
42249	Other grocery & related products whse	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	2	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whse...	1	D	D	D	c	D	D	D
	Merchant wholesalers	28	167 793	15 790	3 435	389	29 973	7 441	9 553
421	Wholesale trade, durable goods	23	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whse	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4224	Grocery & related products whse	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whse	2	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	17	48 395	2 943	683	55	5 325	-	-
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whse	1	D	D	D	a	D	D	D

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SHREWSBURY TOWN, MA									
42	Wholesale trade	51	144 458	13 507	3 240	388	27 781	9 596	10 175
421	Wholesale trade, durable goods	41	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	11 582	1 318	402	33	2 684	1 151	1 266
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
	Merchant wholesalers	36	93 060	10 276	2 452	296	17 968	7 894	7 996
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	11 582	1 318	402	33	2 684	1 151	1 266
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	10	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
SOMERSET TOWN, MA									
42	Wholesale trade	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D

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SOMERVILLE, MA									
42	Wholesale trade	80	351 962	35 044	7 880	1 020	64 875	36 549	44 235
421	Wholesale trade, durable goods	60	293 944	28 413	5 871	645	53 201	32 983	40 026
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	42 208	3 149	911	99	5 588	5 274	5 353
42112	Motor vehicle supplies & new parts whsle	6	34 134	2 384	740	74	3 559	4 424	4 432
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	69 114	8 518	1 173	110	15 518	8 652	14 328
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	3	54 090	6 632	738	67	11 639	6 645	12 381
4215	Metal & mineral (except petroleum) whsle	3	16 088	2 202	475	49	3 907	2 194	2 315
42151	Metal service centers & offices	3	16 088	2 202	475	49	3 907	2 194	2 315
4216	Electrical goods whsle	6	39 152	3 030	826	93	5 521	4 036	5 415
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	7	82 284	6 349	1 449	163	12 501	7 460	7 884
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	58 018	6 631	2 009	375	11 674	3 566	4 209
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	20 657	2 610	1 117	269	4 769	809	1 026
	Merchant wholesalers	77	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	57	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	42 208	3 149	911	99	5 588	5 274	5 353
42112	Motor vehicle supplies & new parts whsle	6	34 134	2 384	740	74	3 559	4 424	4 432
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	69 114	8 518	1 173	110	15 518	8 652	14 328
42132	Brick, stone, & related construction materials whsle	1	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	3	54 090	6 632	738	67	11 639	6 645	12 381
4215	Metal & mineral (except petroleum) whsle	3	16 088	2 202	475	49	3 907	2 194	2 315
42151	Metal service centers & offices	3	16 088	2 202	475	49	3 907	2 194	2 315
4216	Electrical goods whsle	6	39 152	3 030	826	93	5 521	4 036	5 415
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	20	58 018	6 631	2 009	375	11 674	3 566	4 209
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	20 657	2 610	1 117	269	4 769	809	1 026
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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SOUTHBRIDGE TOWN, MA									
42	Wholesale trade	19	39 498	6 203	1 051	217	12 483	4 368	4 528
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
SOUTH HADLEY TOWN, MA									
42	Wholesale trade	12	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle ..	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle ..	1	D	D	D	a	D	D	D
SPENCER TOWN, MA									
42	Wholesale trade	5	8 764	1 011	386	61	2 204	919	1 101
421	Wholesale trade, durable goods	5	8 764	1 011	386	61	2 204	919	1 101
	Merchant wholesalers	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D

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SPRINGFIELD, MA									
42	Wholesale trade	166	1 989 428	116 442	26 202	2 524	201 571	113 603	122 916
421	Wholesale trade, durable goods	105	891 320	71 519	15 879	1 272	118 118	34 073	36 142
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	11 352	2 408	517	68	4 576	983	1 077
42121	Furniture whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	64 230	4 868	1 178	118	9 599	7 381	7 600
42131	Lumber, plywood, millwork, & wood panel whsle	4	64 230	4 868	1 178	118	9 599	7 381	7 600
4214	Professional & commercial equipment & supplies whsle	12	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	22 163	4 236	1 111	118	9 720	3 377	3 511
42151	Metal service centers & offices	5	22 163	4 236	1 111	118	9 720	3 377	3 511
4216	Electrical goods whsle	14	44 094	6 940	1 616	243	13 354	6 067	5 861
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	26 070	2 694	642	115	5 993	4 442	4 123
42169	Other electronic parts & equipment whsle	9	18 024	4 246	974	128	7 361	1 625	1 738
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	20	34 949	4 399	926	125	8 508	4 527	5 894
42183	Industrial machinery & equipment whsle	11	14 284	1 959	423	53	3 769	1 584	2 338
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	18	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	10	26 086	3 160	679	96	8 032	1 759	1 958
422	Wholesale trade, nondurable goods	61	1 098 108	44 923	10 323	1 252	83 453	79 530	86 774
4221	Paper & paper product whsle	8	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle ...	7	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	18	D	D	D	e	D	D	D
42245	Confectionery whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	9	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	65 564	7 180	1 604	187	13 486	4 426	4 193
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	7 843	1 106	247	57	1 926	622	593

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SPRINGFIELD, MA—Con.									
	Merchant wholesalers	148	1 060 382	68 770	15 577	2 072	135 816	106 599	115 695
421	Wholesale trade, durable goods	96	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	6	11 352	2 408	517	68	4 576	983	1 077
42121	Furniture whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	64 230	4 868	1 178	118	9 599	7 381	7 600
42131	Lumber, plywood, millwork, & wood panel whsle	4	64 230	4 868	1 178	118	9 599	7 381	7 600
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	22 163	4 236	1 111	118	9 720	3 377	3 511
42151	Metal service centers & offices	5	22 163	4 236	1 111	118	9 720	3 377	3 511
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	26 070	2 694	642	115	5 993	4 442	4 123
4217	Hardware, & plumbing & heating equipment & supplies whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	34 949	4 399	926	125	8 508	4 527	5 894
42183	Industrial machinery & equipment whsle	11	14 284	1 959	423	53	3 769	1 584	2 338
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	18	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	a	D	D	D
42193	Recyclable material whsle	10	26 086	3 160	679	96	8 032	1 759	1 958
422	Wholesale trade, nondurable goods	52	D	D	D	g	D	D	D
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	2	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	c	D	D	D
4224	Grocery & related products whsle	17	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	8	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	3	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	5	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	7	65 564	7 180	1 604	187	13 486	4 426	4 193
42281	Beer & ale whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	4	7 843	1 106	247	57	1 926	622	593
	Manufacturers' sales branches and sales offices . .	13	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	c	D	D	D
4221	Paper & paper product whsle	2	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D

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STONEHAM TOWN, MA									
42	Wholesale trade	22	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
STOUGHTON TOWN, MA									
42	Wholesale trade	107	2 507 135	131 119	23 648	2 461	279 208	373 753	331 388
421	Wholesale trade, durable goods	68	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle ...	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	33 687	1 842	378	39	3 807	2 858	2 948
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	18 482	3 010	752	71	5 958	1 503	1 161
4216	Electrical goods whsle	6	19 766	918	204	29	1 709	367	515
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	17	38 992	4 398	981	143	8 129	3 396	4 294
42183	Industrial machinery & equipment whsle	14	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	a	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	39	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	7	D	D	D	g	D	D	D
42234	Footwear whsle	3	D	D	D	g	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	c	D	D	D

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STOUGHTON TOWN, MA—Con.									
	Merchant wholesalers	81	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	48	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	g	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	3	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle . .	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	7	D	D	D	g	D	D	D
42234	Footwear whsle	3	D	D	D	g	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices . .	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	23	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	18	137 315	3 642	889	76	6 462	—	59
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle . . .	4	D	D	D	a	D	D	D
42121	Furniture whsle	2	D	D	D	a	D	D	D
42122	Home furnishings whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
SUDBURY TOWN, MA									
42	Wholesale trade	43	408 749	27 662	7 535	690	52 927	53 496	60 212
421	Wholesale trade, durable goods	26	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4216	Electrical goods whsle	6	54 558	1 238	236	15	2 494	101	98
42162	Electrical appliance, television & radio set whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	3	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	17	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
SUDBURY TOWN, MA—Con.									
	Merchant wholesalers	30	329 738	25 390	7 055	652	48 730	53 419	60 130
421	Wholesale trade, durable goods	15	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	e	D	D	D
4221	Paper & paper product whsle	3	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	13	79 011	2 272	480	38	4 197	77	82
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	1	D	D	D	a	D	D	D
SWAMPSCOTT TOWN, MA									
42	Wholesale trade	20	48 956	1 951	394	49	3 831	1 491	2 138
421	Wholesale trade, durable goods	9	D	D	D	a	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	14	16 357	1 190	211	37	2 441	1 458	2 109
421	Wholesale trade, durable goods	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	6	32 599	761	183	12	1 390	33	29
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
SWANSEA TOWN, MA									
42	Wholesale trade	21	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	a	D	D	D
	Merchant wholesalers	18	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

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TAUNTON, MA									
42	Wholesale trade	73	644 460	56 175	12 955	1 364	100 742	51 213	51 172
421	Wholesale trade, durable goods	49	259 210	19 747	4 982	547	35 625	32 540	27 819
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
42113	Tire & tube whsle	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	91 085	4 234	963	113	8 483	11 254	9 264
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	24	385 250	36 428	7 973	817	65 117	18 673	23 353
4221	Paper & paper product whsle	4	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	142 343	13 285	3 124	305	19 918	6 655	6 659
42281	Beer & ale whsle	2	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	63	521 089	46 634	10 991	1 139	82 220	48 548	48 634
421	Wholesale trade, durable goods	43	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	91 085	4 234	963	113	8 483	11 254	9 264
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	c	D	D	D
42171	Hardware whsle	2	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D

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TAUNTON, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	20	D	D	D	f	D	D	D
4221	Paper & paper product whsle	4	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	3	142 343	13 285	3 124	305	19 918	6 655	6 659
42281	Beer & ale whsle	2	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
TEWKSBURY TOWN, MA									
42	Wholesale trade	59	489 573	44 724	10 392	1 012	84 858	39 544	47 440
421	Wholesale trade, durable goods	44	395 638	35 511	8 425	818	68 099	34 631	41 450
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	10	123 303	17 059	4 514	390	31 420	16 973	19 917
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	102 635	14 519	4 071	325	27 234	16 312	19 076
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	121 100	8 136	1 549	111	14 290	1 447	1 380
42169	Other electronic parts & equipment whsle	8	106 500	7 392	1 377	87	12 925	234	241
4217	Hardware, & plumbing & heating equipment & supplies whsle	2	D	D	D	b	D	D	D
42171	Hardware whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	93 935	9 213	1 967	194	16 759	4 913	5 990
4221	Paper & paper product whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D

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	TEWKSBURY TOWN, MA—Con.								
	Merchant wholesalers	44	372 841	40 067	9 497	943	76 738	37 144	45 245
421	Wholesale trade, durable goods	35	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	19 262	2 283	332	41	3 846	598	772
42145	Medical, dental, & hospital equipment & supplies whsle	3	102 635	14 519	4 071	325	27 234	16 312	19 076
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42193	Recyclable material whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	5	22 442	1 237	322	34	1 738	2 400	2 195
	Agents, brokers, and commission merchants	10	94 290	3 420	573	35	6 382	-	-
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	UXBRIDGE TOWN, MA								
42	Wholesale trade	19	26 282	4 349	1 073	124	7 797	2 663	2 396
421	Wholesale trade, durable goods	13	21 613	3 856	971	97	6 394	2 134	1 890
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	a	D	D	D
	Merchant wholesalers	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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WAKEFIELD TOWN, MA									
42	Wholesale trade	75	442 505	27 144	6 971	594	57 183	16 050	18 012
421	Wholesale trade, durable goods	54	305 310	21 646	5 607	464	43 385	12 340	13 696
4214	Professional & commercial equipment & supplies whsle	18	60 992	5 198	1 330	126	9 967	3 282	3 359
42143	Computer & computer peripheral equipment & software whsle	10	45 013	3 162	775	60	5 939	2 413	2 489
4216	Electrical goods whsle	11	163 954	7 905	1 753	155	18 168	7 171	7 630
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	39 229	3 635	917	80	6 183	932	1 062
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	137 195	5 498	1 364	130	13 798	3 710	4 316
4223	Apparel, piece goods, & notions whsle ..	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	55	272 564	21 879	5 485	485	46 948	15 930	17 906
421	Wholesale trade, durable goods	41	201 961	17 952	4 560	391	36 390	12 220	13 590
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	8	139 813	7 230	1 610	141	17 173	7 171	7 630
42169	Other electronic parts & equipment whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	14 429	2 744	668	61	4 695	932	1 062
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	70 603	3 927	925	94	10 558	3 710	4 316
4223	Apparel, piece goods, & notions whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	17	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	a	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	24 141	675	143	14	995	—	—
4218	Machinery, equipment, & supplies whsle	4	24 800	891	249	19	1 488	—	—
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	66 592	1 571	439	36	3 240	—	—
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D

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	WALPOLE TOWN, MA								
42	Wholesale trade	38	838 585	33 877	7 204	1 055	62 661	24 171	25 293
421	Wholesale trade, durable goods	28	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	81 517	9 707	2 045	282	16 563	7 582	7 613
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	4	40 698	4 009	862	89	10 470	2 995	3 272
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
42242	Packaged frozen food whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	1	D	D	D	b	D	D	D
	Merchant wholesalers	29	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	23	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	81 517	9 707	2 045	282	16 563	7 582	7 613
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	b	D	D	D
42144	Other commercial equipment whsle .	1	D	D	D	c	D	D	D
4216	Electrical goods whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	e	D	D	D

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WALTHAM, MA									
42	Wholesale trade	158	4 387 296	279 228	77 291	4 158	465 664	95 626	106 408
421	Wholesale trade, durable goods	117	1 649 472	239 629	68 810	3 514	390 246	45 379	46 529
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	42	856 700	165 866	48 896	2 253	259 344	21 522	24 701
42142	Office equipment whsle	13	300 133	36 747	9 024	735	58 818	6 392	7 216
42143	Computer & computer peripheral equipment & software whsle	18	500 049	116 426	36 548	1 271	174 958	6 281	6 794
42145	Medical, dental, & hospital equipment & supplies whsle	3	20 462	3 712	826	46	8 025	1 208	2 605
42149	Other professional equipment & supplies whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	35	632 843	52 280	14 778	807	92 675	11 154	12 424
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	27	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	66 154	11 718	2 784	193	21 974	4 953	5 000
42171	Hardware whsle	7	31 605	4 387	938	109	7 181	2 076	2 093
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	41	2 737 824	39 599	8 481	644	75 418	50 247	59 879
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
42211	Printing & writing paper whsle	4	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	4	25 714	4 819	902	74	7 052	1 342	1 424
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	7	D	D	D	b	D	D	D
42234	Footwear whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D

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WALTHAM, MA—Con.									
Merchant wholesalers		113	2 311 872	113 567	25 524	1 948	201 916	82 883	92 311
421	Wholesale trade, durable goods	81	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	27	D	D	D	f	D	D	D
42142	Office equipment whsle	8	86 822	15 652	3 842	247	28 580	1 467	1 750
42143	Computer & computer peripheral equipment & software whsle	12	112 258	19 473	4 703	272	30 760	6 281	6 642
42149	Other professional equipment & supplies whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	24	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	18	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	c	D	D	D
42171	Hardware whsle	6	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4221	Paper & paper product whsle	7	27 746	5 233	998	83	7 738	1 397	1 481
42212	Stationery & office supplies whsle	4	25 714	4 819	902	74	7 052	1 342	1 424
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	20 245	1 692	381	49	3 845	349	328
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices		27	1 718 468	155 457	49 699	2 081	246 425	12 687	14 097
421	Wholesale trade, durable goods	22	993 672	147 397	47 911	1 968	232 103	12 395	13 712
4214	Professional & commercial equipment & supplies whsle	13	529 905	123 076	38 429	1 597	184 952	10 049	11 371
42142	Office equipment whsle	5	213 311	21 095	5 182	488	30 238	4 925	5 466
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	f	D	D	D
4216	Electrical goods whsle	7	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	5	724 796	8 060	1 788	113	14 322	292	385
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	b	D	D	D

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WALTHAM, MA—Con.									
	Agents, brokers, and commission merchants	18	356 956	10 204	2 068	129	17 323	56	—
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	b	D	D	D
42234	Footwear whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	a	D	D	D
WAREHAM TOWN, MA									
42	Wholesale trade	32	86 497	8 985	2 103	240	19 797	4 783	5 658
421	Wholesale trade, durable goods	20	56 903	4 646	1 031	108	10 028	2 746	3 076
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	29 594	4 339	1 072	132	9 769	2 037	2 582
4224	Grocery & related products whsle	5	17 383	2 200	557	61	5 582	555	764
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	29	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	19	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	a	D	D	D

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WATERTOWN, MA									
42	Wholesale trade	48	196 997	21 588	4 852	617	41 261	15 206	15 907
421	Wholesale trade, durable goods	34	95 947	13 717	2 983	369	28 268	11 651	11 463
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	10 701	1 849	419	36	2 983	1 125	1 158
4218	Machinery, equipment, & supplies whsle	5	18 976	2 937	705	82	5 592	2 560	2 239
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	101 050	7 871	1 869	248	12 993	3 555	4 444
4224	Grocery & related products whsle	6	87 400	6 388	1 492	212	10 495	2 790	3 157
42246	Fish & seafood whsle	1	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	48	196 997	21 588	4 852	617	41 261	15 206	15 907
421	Wholesale trade, durable goods	34	95 947	13 717	2 983	369	28 268	11 651	11 463
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	3	D	D	D	b	D	D	D
42122	Home furnishings whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	10 701	1 849	419	36	2 983	1 125	1 158
4218	Machinery, equipment, & supplies whsle	5	18 976	2 937	705	82	5 592	2 560	2 239
4219	Miscellaneous durable goods whsle ...	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	101 050	7 871	1 869	248	12 993	3 555	4 444
4224	Grocery & related products whsle	6	87 400	6 388	1 492	212	10 495	2 790	3 157
42246	Fish & seafood whsle	1	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
WAYLAND TOWN, MA									
42	Wholesale trade	21	56 405	7 500	1 010	104	12 540	1 190	3 173
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
	Merchant wholesalers	14	36 051	6 596	876	92	10 475	1 190	3 173
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	20 354	904	134	12	2 065	-	-
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

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WEBSTER TOWN, MA									
42	Wholesale trade	12	25 711	3 016	651	105	7 393	1 647	1 750
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	12	25 711	3 016	651	105	7 393	1 647	1 750
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
WELLESLEY TOWN, MA									
42	Wholesale trade	57	893 617	22 188	4 573	436	39 547	8 912	11 079
421	Wholesale trade, durable goods	42	D	D	D	e	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	a	D	D	D
42122	Home furnishings whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42142	Office equipment whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	4	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	40	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	34	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42142	Office equipment whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	24 792	2 391	568	101	5 601	159	164
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle ...	1	D	D	D	a	D	D	D
42122	Home furnishings whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
WESTBOROUGH TOWN, MA									
42	Wholesale trade	93	3 078 817	100 663	24 155	1 979	205 594	70 031	74 622
421	Wholesale trade, durable goods	76	2 696 915	85 237	20 417	1 549	175 073	59 481	63 392
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	21	1 177 188	43 741	10 276	642	92 981	9 438	12 165
42142	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	4	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	22	379 449	21 910	5 584	404	45 272	15 286	12 688
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	73 176	4 954	1 252	153	8 646	6 020	6 390
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	14	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	84 500	8 652	2 045	208	15 340	12 878	15 791
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	6	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	381 902	15 426	3 738	430	30 521	10 550	11 230
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	279 083	9 998	2 369	265	19 523	3 879	4 270
42241	General-line grocery whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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	WESTBOROUGH TOWN, MA— Con.								
	Merchant wholesalers	60	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	47	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	13	D	D	D	c	D	D	D
42142	Office equipment whsle	2	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	9	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	1	D	D	D	b	D	D	D
42184	Industrial supplies whsle	1	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42241	General-line grocery whsle	1	D	D	D	b	D	D	D
42245	Confectionery whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	20	2 421 950	47 335	11 265	715	99 448	7 652	9 932
421	Wholesale trade, durable goods	17	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and comission merchants	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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WESTFIELD, MA									
42	Wholesale trade	51	765 276	23 880	6 372	879	56 038	72 237	52 713
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	14	25 815	4 040	934	109	6 433	3 134	5 783
	Industrial machinery & equipment								
42183	whsle	8	16 476	3 187	694	79	4 667	1 922	1 852
4219	Miscellaneous durable goods whsle ...	11	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	3	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	2	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	b	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	42	722 354	22 308	6 017	827	49 212	66 581	46 551
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	11	D	D	D	c	D	D	D
	Industrial machinery & equipment								
42183	whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	10	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
WESTFORD TOWN, MA									
42	Wholesale trade	35	119 803	9 658	2 054	165	16 366	3 374	3 754
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	54 867	3 643	825	54	6 554	819	828
42169	Other electronic parts & equipment whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	5	20 460	1 881	307	21	2 958	475	581
	Industrial machinery & equipment								
42183	whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	b	D	D	D
	Merchant wholesalers	25	81 642	8 540	1 821	152	14 802	3 374	3 754
421	Wholesale trade, durable goods	20	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle	4	D	D	D	b	D	D	D
	Industrial machinery & equipment								
42183	whsle	3	16 904	1 749	266	18	2 690	475	581
4219	Miscellaneous durable goods whsle ...	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D

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WESTFORD TOWN, MA—Con.									
	Manufacturers' sales branches and sales offices . . .	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
WESTON TOWN, MA									
42	Wholesale trade	15	56 623	1 469	334	22	2 653	70	205
421	Wholesale trade, durable goods	12	D	D	D	a	D	D	D
4216	Electrical goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	10	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices . . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
WESTPORT TOWN, MA									
42	Wholesale trade	12	12 392	1 615	341	48	2 906	1 605	1 606
421	Wholesale trade, durable goods	7	3 036	680	139	17	1 169	156	218
422	Wholesale trade, nondurable goods	5	9 356	935	202	31	1 737	1 449	1 388
	Merchant wholesalers	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	9 356	935	202	31	1 737	1 449	1 388
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
WEST SPRINGFIELD TOWN, MA									
42	Wholesale trade	90	287 734	38 828	9 434	1 214	66 640	28 246	29 748
421	Wholesale trade, durable goods	63	173 324	23 367	5 650	721	39 657	21 517	22 992
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	16 777	1 598	440	60	3 026	2 247	1 968
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	12 824	2 510	652	76	4 427	1 372	1 456
4214	Professional & commercial equipment & supplies whsle	11	10 138	2 469	670	92	3 705	1 734	1 777
4216	Electrical goods whsle	7	19 606	2 333	631	84	3 874	3 753	3 605
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	16 463	1 884	520	66	2 788	3 376	3 137
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	19	51 151	6 784	1 487	152	11 772	5 691	7 168
42183	Industrial machinery & equipment whsle	10	33 439	4 457	925	86	7 705	3 157	3 845

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	WEST SPRINGFIELD TOWN, MA								
	—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	27	114 410	15 461	3 784	493	26 983	6 729	6 756
4221	Paper & paper product whsle	7	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	6	41 446	4 677	1 035	108	7 682	2 410	2 169
4224	Grocery & related products whsle	4	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	9	40 977	6 534	1 661	179	12 076	3 218	3 393
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Merchant wholesalers	82	249 199	34 984	8 434	1 115	60 784	25 319	26 723
421	Wholesale trade, durable goods	59	156 455	21 819	5 250	676	36 749	18 590	19 967
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	1	D	D	D	a	D	D	D
42121	Furniture whsle	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	3	12 824	2 510	652	76	4 427	1 372	1 456
4214	Professional & commercial equipment & supplies whsle	11	10 138	2 469	670	92	3 705	1 734	1 777
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	23	92 744	13 165	3 184	439	24 035	6 729	6 756
4221	Paper & paper product whsle	6	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	9	40 977	6 534	1 661	179	12 076	3 218	3 393
42269	Other chemical & allied products whsle	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
	WESTWOOD TOWN, MA								
42	Wholesale trade	52	1 576 432	77 519	19 230	1 392	148 178	72 795	71 180
421	Wholesale trade, durable goods	35	721 696	49 927	11 464	847	91 905	41 471	38 691
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	6	165 884	6 334	1 429	99	10 787	2 555	2 627
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	60 687	11 229	2 367	262	18 335	10 090	10 928
42183	Industrial machinery & equipment whsle	6	47 600	7 433	1 653	152	12 662	7 593	8 454
42184	Industrial supplies whsle	2	D	D	D	b	D	D	D

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	WESTWOOD TOWN, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	17	854 736	27 592	7 766	545	56 273	31 324	32 489
4221	Paper & paper product whsle	4	17 497	2 312	585	36	5 712	—	—
42212	Stationery & office supplies whsle . . .	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	1	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle . . .	1	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	102 402	2 606	603	60	4 276	474	628
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	36	477 800	37 202	8 813	832	67 617	25 037	26 368
421	Wholesale trade, durable goods	27	231 890	26 136	5 686	550	45 753	24 240	25 350
4214	Professional & commercial equipment & supplies whsle	7	70 587	7 583	1 572	143	12 192	4 865	4 888
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	4	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . .	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	9	245 910	11 066	3 127	282	21 864	797	1 018
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	1	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices	7	826 619	33 945	8 971	464	70 939	47 628	44 681
421	Wholesale trade, durable goods	4	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D

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WESTWOOD TOWN, MA—Con.									
	Agents, brokers, and commission merchants	9	272 013	6 372	1 446	96	9 622	130	131
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse . . .	1	D	D	D	a	D	D	D
42121	Furniture whse	1	D	D	D	a	D	D	D
4216	Electrical goods whse	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whse	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whse	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whse	4	D	D	D	b	D	D	D
42249	Other grocery & related products whse	2	D	D	D	b	D	D	D
WEYMOUTH TOWN, MA									
42	Wholesale trade	67	382 474	18 859	4 398	473	35 283	22 742	19 805
421	Wholesale trade, durable goods	49	117 950	11 652	2 782	315	21 088	9 734	10 208
4211	Motor vehicle & motor vehicle parts & supplies whse	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse . . .	3	D	D	D	b	D	D	D
42122	Home furnishings whse	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	9	21 975	3 189	751	75	4 687	2 012	2 017
4218	Machinery, equipment, & supplies whse	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whse	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse . . .	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	264 524	7 207	1 616	158	14 195	13 008	9 597
4224	Grocery & related products whse	6	213 472	4 994	1 139	103	10 168	1 193	1 302
42242	Packaged frozen food whse	1	D	D	D	b	D	D	D
42244	Poultry & poultry product whse	1	D	D	D	a	D	D	D
42249	Other grocery & related products whse	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Merchant wholesalers	58	196 557	15 405	3 448	407	27 816	22 684	19 759
421	Wholesale trade, durable goods	43	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whse . . .	2	D	D	D	b	D	D	D
42122	Home furnishings whse	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whse	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse . . .	5	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	c	D	D	D
4224	Grocery & related products whse	4	D	D	D	b	D	D	D
42244	Poultry & poultry product whse	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whse	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whse	1	D	D	D	b	D	D	D
42242	Packaged frozen food whse	1	D	D	D	b	D	D	D

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WEYMOUTH TOWN, MA—Con.									
	Agents, brokers, and commission merchants	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	1	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
WHITMAN TOWN, MA									
42	Wholesale trade	16	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
WILBRAHAM TOWN, MA									
42	Wholesale trade	21	31 757	2 351	496	77	4 639	1 175	1 242
421	Wholesale trade, durable goods	14	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	5	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
WILMINGTON TOWN, MA									
42	Wholesale trade	97	1 620 174	134 841	32 997	3 033	268 876	124 979	124 406
421	Wholesale trade, durable goods	68	1 079 006	93 085	22 178	2 144	184 730	94 581	93 264
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	28 025	4 035	1 180	96	6 668	4 467	4 696
42121	Furniture whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	27 506	2 017	568	55	3 819	4 089	4 202
42132	Brick, stone, & related construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	245 076	29 851	7 279	708	56 888	17 642	20 241
42142	Office equipment whsle	2	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	108 657	7 905	2 081	164	13 747	2 020	2 894
42145	Medical, dental, & hospital equipment & supplies whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	15	539 046	29 552	6 711	521	64 221	37 408	32 530
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	13	D	D	D	e	D	D	D

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	WILMINGTON TOWN, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	95 374	9 928	2 368	278	18 679	10 993	11 555
42171	Hardware whsle	2	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	67 885	10 531	2 320	227	20 438	8 518	8 940
42183	Industrial machinery & equipment whsle	9	57 935	9 577	2 111	196	18 808	7 864	8 266
42184	Industrial supplies whsle	3	9 950	954	209	31	1 630	654	674
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	29	541 168	41 756	10 819	889	84 146	30 398	31 142
4221	Paper & paper product whsle	7	309 056	26 115	7 131	487	49 930	21 136	19 514
42212	Stationery & office supplies whsle	5	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	78	1 131 719	109 206	25 962	2 428	213 206	101 351	102 194
421	Wholesale trade, durable goods	57	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	4	28 025	4 035	1 180	96	6 668	4 467	4 696
42121	Furniture whsle	2	D	D	D	b	D	D	D
42122	Home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	f	D	D	D
42142	Office equipment whsle	2	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	108 657	7 905	2 081	164	13 747	2 020	2 894
42145	Medical, dental, & hospital equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
42151	Metal service centers & offices	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	13	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	12	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	e	D	D	D
42171	Hardware whsle	1	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	9	57 935	9 577	2 111	196	18 808	7 864	8 266
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D

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WILMINGTON TOWN, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle . . .	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	1	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	11 358	851	197	20	1 867	370	424
4226	Chemical & allied products whsle	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices . .		15	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants		4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42171	Hardware whsle	1	D	D	D	a	D	D	D
WINCHESTER TOWN, MA									
42	Wholesale trade	30	60 060	7 220	1 453	180	16 099	3 888	4 609
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4216	Electrical goods whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Merchant wholesalers		25	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	b	D	D	D

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WINTHROP TOWN, MA									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
42171	Hardware whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	5	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
WOBURN, MA									
42	Wholesale trade	288	2 780 576	216 525	51 342	4 495	433 257	210 812	232 679
421	Wholesale trade, durable goods	214	1 961 274	160 724	38 510	3 196	312 499	157 300	174 863
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	14 526	1 844	452	61	3 311	2 537	2 970
42112	Motor vehicle supplies & new parts whsle	6	13 641	1 648	406	52	2 934	2 537	2 937
4212	Furniture & home furnishings whsle ...	9	16 578	2 456	455	47	5 419	1 415	1 510
42122	Home furnishings whsle	6	14 130	2 228	414	42	4 903	1 395	1 488
4213	Lumber & other construction materials whsle	9	26 114	4 424	1 041	140	7 829	3 834	4 069
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	56	313 279	50 750	11 154	929	82 727	34 738	31 813
42142	Office equipment whsle	7	43 575	12 008	2 731	302	18 058	5 677	6 656
42143	Computer & computer peripheral equipment & software whsle	27	163 252	14 946	3 387	301	32 208	8 619	11 888
42145	Medical, dental, & hospital equipment & supplies whsle	11	58 287	7 544	1 712	133	14 168	902	1 124
42149	Other professional equipment & supplies whsle	5	33 758	14 973	3 104	165	15 860	18 757	11 332
4215	Metal & mineral (except petroleum) whsle	5	D	D	D	c	D	D	D
42151	Metal service centers & offices	5	D	D	D	c	D	D	D
4216	Electrical goods whsle	42	1 037 259	49 189	12 390	879	112 203	70 704	81 929
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	174 336	10 345	2 839	251	23 611	5 421	6 166
42162	Electrical appliance, television & radio set whsle	1	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	28	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	21	83 759	14 592	3 581	293	22 072	8 149	7 768
42172	Plumbing & heating equipment & supplies (hydronics) whsle	7	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	39 490	9 722	2 526	168	13 538	3 963	3 807
4218	Machinery, equipment, & supplies whsle	44	248 426	24 522	6 049	553	56 561	21 020	23 583
42183	Industrial machinery & equipment whsle	26	135 497	16 756	4 114	385	38 526	11 957	13 450
42184	Industrial supplies whsle	14	109 880	7 270	1 830	156	17 219	8 726	9 621
4219	Miscellaneous durable goods whsle ...	19	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	10	135 983	4 499	1 168	99	8 524	5 101	5 362

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WOBURN, MA—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	74	819 302	55 801	12 832	1 299	120 758	53 512	57 816
4221	Paper & paper product whsle	19	387 225	24 308	5 691	568	49 581	32 108	32 837
42211	Printing & writing paper whsle	5	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	11	275 586	15 571	3 641	401	31 976	21 687	23 161
4222	Drugs, & druggists' sundries whsle	6	41 163	4 806	1 452	153	10 361	2 231	3 446
42221	Drugs, & druggists' sundries whsle	6	41 163	4 806	1 452	153	10 361	2 231	3 446
4223	Apparel, piece goods, & notions whsle	13	107 877	6 102	1 243	101	13 615	5 980	6 811
42234	Footwear whsle	5	93 355	5 101	989	67	10 259	3 547	3 870
4224	Grocery & related products whsle	16	204 478	13 009	2 564	307	26 161	8 785	9 607
42247	Meat & meat product whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	99 081	5 121	909	119	10 839	2 802	3 316
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	24 767	2 608	680	64	6 766	1 770	1 984
4227	Petroleum & petroleum products whsle	3	18 804	2 084	516	36	8 614	1 699	1 755
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	234	1 943 679	181 271	42 562	3 849	368 645	204 940	225 948
421	Wholesale trade, durable goods	174	1 235 666	130 322	30 922	2 622	257 013	152 832	169 740
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	6	13 641	1 648	406	52	2 934	2 537	2 937
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	c	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	51	D	D	D	f	D	D	D
42142	Office equipment whsle	6	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	27	163 252	14 946	3 387	301	32 208	8 619	11 888
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	5	33 758	14 973	3 104	165	15 860	18 757	11 332
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	c	D	D	D
42151	Metal service centers & offices	4	D	D	D	c	D	D	D
4216	Electrical goods whsle	30	518 656	35 160	8 829	642	88 873	70 239	81 404
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	14	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	35	168 006	19 198	4 630	415	40 405	18 006	20 042
42183	Industrial machinery & equipment whsle	19	D	D	D	e	D	D	D
42184	Industrial supplies whsle	12	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle	17	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D

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WOBURN, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	60	708 013	50 949	11 640	1 227	111 632	52 108	56 208
4221	Paper & paper product whsle	15	331 837	21 900	4 959	539	45 684	30 761	31 339
42211	Printing & writing paper whsle	4	81 712	5 324	1 302	115	12 324	9 823	9 046
42212	Stationery & office supplies whsle . . .	8	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	6	41 163	4 806	1 452	153	10 361	2 231	3 446
42221	Drugs, & druggists' sundries whsle . .	6	41 163	4 806	1 452	153	10 361	2 231	3 446
4223	Apparel, piece goods, & notions whsle .	11	D	D	D	b	D	D	D
42234	Footwear whsle	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle	12	160 425	11 525	2 362	282	22 438	8 728	9 497
42247	Meat & meat product whsle	2	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	6	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	24 767	2 608	680	64	6 766	1 770	1 984
4227	Petroleum & petroleum products whsle	3	18 804	2 084	516	36	8 614	1 699	1 755
4229	Miscellaneous nondurable goods whsle	6	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	23	609 192	25 108	6 639	461	46 802	5 831	6 680
421	Wholesale trade, durable goods	16	567 736	23 416	6 166	424	43 087	4 427	5 072
4216	Electrical goods whsle	5	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	5	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	57 772	4 504	1 252	121	15 114	3 014	3 541
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	1	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	41 456	1 692	473	37	3 715	1 404	1 608
	Agents, brokers, and commission merchants	31	227 705	10 146	2 141	185	17 810	41	51
421	Wholesale trade, durable goods	24	157 872	6 986	1 422	150	12 399	41	51
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	7	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	22 648	820	167	17	1 042	—	—
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
42184	Industrial supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	69 833	3 160	719	35	5 411	—	—
4221	Paper & paper product whsle	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle . . .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D

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WORCESTER, MA									
42	Wholesale trade	216	803 428	69 978	16 374	2 085	143 720	74 369	66 131
421	Wholesale trade, durable goods	160	587 904	54 593	12 186	1 468	112 497	56 941	59 664
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	35 816	2 459	478	52	3 910	3 933	3 541
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	7	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	96 835	6 062	995	87	10 004	5 752	6 931
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	45 945	3 449	627	73	7 280	5 859	8 074
42151	Metal service centers & offices	5	45 945	3 449	627	73	7 280	5 859	8 074
4216	Electrical goods whsle	16	63 814	5 620	1 534	166	9 289	6 712	6 716
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	44 565	4 084	1 092	133	6 724	6 274	6 312
42162	Electrical appliance, television & radio set whsle	3	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	17	D	D	D	c	D	D	D
42171	Hardware whsle	9	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	51	128 342	15 430	3 620	360	31 932	11 772	11 247
42183	Industrial machinery & equipment whsle	24	67 185	7 525	1 767	167	14 453	5 474	4 744
42184	Industrial supplies whsle	18	46 893	5 269	1 292	129	11 085	4 522	4 450
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	26	D	D	D	e	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	56	215 524	15 385	4 188	617	31 223	17 428	6 467
4224	Grocery & related products whsle	23	76 715	7 420	1 686	282	15 937	2 501	2 574
42249	Other grocery & related products whsle	10	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	16	99 342	4 320	1 594	208	7 771	13 096	1 889
42261	Plastics materials & basic forms & shapes whsle	10	85 650	3 312	1 390	176	5 318	12 397	1 001
42269	Other chemical & allied products whsle	6	13 692	1 008	204	32	2 453	699	888
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . .	5	D	D	D	b	D	D	D
	Merchant wholesalers	197	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	149	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	13	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	35 816	2 459	478	52	3 910	3 933	3 541
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	6	D	D	D	b	D	D	D
42121	Furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	8	96 835	6 062	995	87	10 004	5 752	6 931
42131	Lumber, plywood, millwork, & wood panel whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	5	45 945	3 449	627	73	7 280	5 859	8 074
42151	Metal service centers & offices	5	45 945	3 449	627	73	7 280	5 859	8 074
4216	Electrical goods whsle	13	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	44 565	4 084	1 092	133	6 724	6 274	6 312

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WORCESTER, MA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	16	D	D	D	c	D	D	D
42171	Hardware whsle	8	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	47	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
42184	Industrial supplies whsle	16	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	26	D	D	D	e	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	48	D	D	D	e	D	D	D
4224	Grocery & related products whsle	20	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		11	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	c	D	D	D
Agents, brokers, and commission merchants									
		8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
WRENTHAM TOWN, MA									
42	Wholesale trade	23	97 134	9 498	2 466	222	19 510	26 038	24 420
421	Wholesale trade, durable goods	22	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	19 050	1 266	326	35	2 315	86	82
42151	Metal service centers & offices	4	19 050	1 266	326	35	2 315	86	82
4218	Machinery, equipment, & supplies whsle	8	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	c	D	D	D
Merchant wholesalers									
		18	76 253	8 855	2 362	210	18 302	26 038	24 420
421	Wholesale trade, durable goods	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	c	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D

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YARMOUTH, MA									
42	Wholesale trade	27	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	15	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	10 185	507	130	13	2 146	—	652
	Merchant wholesalers	24	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	10 185	507	130	13	2 146	—	652
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF BARNSTABLE COUNTY, MA									
42	Wholesale trade	74	92 230	8 443	1 289	250	17 171	4 769	5 763
421	Wholesale trade, durable goods	31	48 714	4 814	663	112	9 369	3 636	3 680
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	43	43 516	3 629	626	138	7 802	1 133	2 083
4224	Grocery & related products whsle	25	27 677	2 152	311	86	4 357	578	540
42246	Fish & seafood whsle.....	14	19 282	1 593	246	56	2 984	170	175
	Merchant wholesalers	62	75 237	7 784	1 160	232	16 034	4 647	5 626
421	Wholesale trade, durable goods	23	33 902	4 372	559	101	8 510	3 636	3 680
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	39	41 335	3 412	601	131	7 524	1 011	1 946
4224	Grocery & related products whsle	24	D	D	D	b	D	D	D
42246	Fish & seafood whsle.....	14	19 282	1 593	246	56	2 984	170	175
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	11	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	8	14 812	442	104	11	859	—	—
4218	Machinery, equipment, & supplies whsle	3	D	D	D	a	D	D	D
BALANCE OF BERKSHIRE COUNTY, MA									
42	Wholesale trade	75	177 191	19 236	4 408	603	38 174	17 537	17 953
421	Wholesale trade, durable goods	40	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle.....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	35	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	1	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	6	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	16	D	D	D	b	D	D	D

Table 7. **Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF BERKSHIRE COUNTY, MA—Con.									
	Merchant wholesalers	70	148 302	18 537	4 284	589	37 007	17 537	17 953
421	Wholesale trade, durable goods	37	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
42184	Industrial supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	33	D	D	D	e	D	D	D
4221	Paper & paper product whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	15	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
BALANCE OF BRISTOL COUNTY, MA									
42	Wholesale trade	47	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	31	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	13 424	1 649	372	71	3 455	2 668	2 638
4212	Furniture & home furnishings whsle	1	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4224	Grocery & related products whsle	6	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Merchant wholesalers	44	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	13 424	1 649	372	71	3 455	2 668	2 638
4212	Furniture & home furnishings whsle	1	D	D	D	c	D	D	D
42122	Home furnishings whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
	BALANCE OF ESSEX COUNTY, MA								
42	Wholesale trade	180	657 505	60 176	12 977	1 321	117 287	39 596	42 956
421	Wholesale trade, durable goods	117	383 121	35 439	7 448	783	69 675	17 391	21 692
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	12	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	53 886	5 010	915	96	10 136	2 057	2 505
42143	Computer & computer peripheral equipment & software whsle	8	28 100	3 058	523	52	5 088	487	537
42144	Other commercial equipment whsle ..	2	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	27 612	2 346	564	58	4 152	4 177	5 401
42151	Metal service centers & offices	6	27 612	2 346	564	58	4 152	4 177	5 401
4216	Electrical goods whsle	19	97 326	8 298	1 625	222	13 263	927	1 041
42169	Other electronic parts & equipment whsle	16	81 170	7 183	1 372	207	11 350	927	1 041
4218	Machinery, equipment, & supplies whsle	34	59 190	7 770	1 791	141	14 541	3 975	4 403
42183	Industrial machinery & equipment whsle	22	38 685	4 446	929	96	7 820	1 677	1 720
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	15	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	63	274 384	24 737	5 529	538	47 612	22 205	21 264
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	10	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	32	147 358	6 535	1 766	203	13 634	2 982	2 759
42243	Dairy products, (except dried or canned) whsle	1	D	D	D	a	D	D	D
42246	Fish & seafood whsle	14	32 258	2 189	464	103	4 185	657	719
4226	Chemical & allied products whsle	4	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	3	D	D	D	a	D	D	D
	Merchant wholesalers	141	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	87	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	18	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	28 100	3 058	523	52	5 088	487	537
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	8	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	17	D	D	D	b	D	D	D
42184	Industrial supplies whsle	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	54	D	D	D	e	D	D	D
4221	Paper & paper product whsle	2	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle.	9	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	c	D	D	D
4224	Grocery & related products whsle	27	46 068	2 965	618	136	5 924	1 076	1 223
42246	Fish & seafood whsle	14	32 258	2 189	464	103	4 185	657	719
	Manufacturers' sales branches and sales offices ..	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D

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BALANCE OF ESSEX COUNTY, MA—Con.									
	Agents, brokers, and commission merchants	34	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	27	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	a	D	D	D
BALANCE OF FRANKLIN COUNTY, MA									
42	Wholesale trade	50	120 615	11 379	2 254	327	30 119	4 994	6 445
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	7	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Merchant wholesalers	39	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	25	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
BALANCE OF HAMPDEN COUNTY, MA									
42	Wholesale trade	29	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	22	68 347	5 607	1 201	138	11 274	7 376	7 230
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
	Merchant wholesalers	24	64 446	5 373	1 119	135	11 193	7 713	7 636
421	Wholesale trade, durable goods	18	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	3	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	a	D	D	D

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	BALANCE OF HAMPDEN COUNTY, MA—Con.								
	Agents, brokers, and commission merchants	4	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
	BALANCE OF HAMPSHIRE COUNTY, MA								
42	Wholesale trade	33	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	19	85 328	7 209	1 744	214	13 646	12 066	11 599
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	b	D	D	D
42151	Metal service centers & offices	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	5	D	D	D	g	D	D	D
42247	Meat & meat product whsle	1	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	27	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	14	68 133	6 626	1 603	202	12 623	12 050	11 579
4213	Lumber & other construction materials whsle	2	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	1	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	1	D	D	D	b	D	D	D
42151	Metal service centers & offices	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	13	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle.	1	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	4	D	D	D	g	D	D	D
42247	Meat & meat product whsle	1	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	5	17 195	583	141	12	1 023	16	20
	BALANCE OF MIDDLESEX COUNTY, MA								
42	Wholesale trade	126	967 764	96 426	23 050	1 880	168 360	30 774	32 523
421	Wholesale trade, durable goods	91	380 714	75 631	18 338	1 433	118 799	17 508	18 717
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	17 518	2 461	675	87	4 765	1 892	2 062
42114	Motor vehicle parts, (used) whsle ...	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	18 386	2 694	649	79	5 030	1 743	2 045
4214	Professional & commercial equipment & supplies whsle	19	145 499	52 814	12 806	905	74 382	3 213	3 933
42141	Photographic equipment & supplies whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	11	D	D	D	f	D	D	D
4216	Electrical goods whsle	25	145 156	9 278	2 303	168	18 513	4 869	5 103
42161	Electrical apparatus & equip, wiring supp, & const material whsle	11	35 559	3 095	690	53	6 092	1 716	1 776
42169	Other electronic parts & equipment whsle	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	14	25 976	4 966	1 146	101	8 000	3 150	2 384
42183	Industrial machinery & equipment whsle	6	12 811	3 088	754	63	4 728	1 566	1 270
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D

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BALANCE OF MIDDLESEX COUNTY, MA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	35	587 050	20 795	4 712	447	49 561	13 266	13 806
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	3	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	10	354 553	11 717	2 719	289	24 529	5 580	6 657
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Merchant wholesalers	94	525 588	46 083	11 129	998	96 045	25 206	26 053
421	Wholesale trade, durable goods	72	226 579	30 846	7 754	662	59 379	14 087	14 526
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	17 518	2 461	675	87	4 765	1 892	2 062
42114	Motor vehicle parts, (used) whsle . . .	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	8	D	D	D	c	D	D	D
4216	Electrical goods whsle	15	90 830	7 437	1 889	136	14 283	3 974	4 024
42169	Other electronic parts & equipment whsle	9	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	22	299 009	15 237	3 375	336	36 666	11 119	11 527
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	6	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	10	252 882	47 106	11 217	820	64 644	5 271	6 092
421	Wholesale trade, durable goods	7	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle	2	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	f	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	22	189 294	3 237	704	62	7 671	297	378
421	Wholesale trade, durable goods	12	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	2	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF NORFOLK COUNTY, MA									
42	Wholesale trade	102	998 201	98 409	24 026	2 041	203 846	142 751	153 675
421	Wholesale trade, durable goods	65	421 016	46 177	11 060	972	85 460	59 825	57 110
4212	Furniture & home furnishings whsle ...	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	84 106	3 613	910	55	8 088	8 109	9 386
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	45 378	5 513	1 333	116	8 986	4 541	5 237
42146	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	34 721	2 081	494	54	4 338	980	1 018
4216	Electrical goods whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	11 215	986	199	27	2 692	1 711	1 891
4218	Machinery, equipment, & supplies whsle	21	161 854	26 907	6 374	525	46 399	36 969	33 282
42183	Industrial machinery & equipment whsle	13	111 645	9 709	2 259	183	20 561	19 849	16 350
42184	Industrial supplies whsle	5	D	D	D	e	D	D	D
42185	Service establishment equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	c	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	37	577 185	52 232	12 966	1 069	118 386	82 926	96 565
4223	Apparel, piece goods, & notions whsle ..	12	219 729	14 829	3 877	255	54 519	36 387	46 009
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	5	D	D	D	e	D	D	D
42245	Confectionery whsle	1	D	D	D	e	D	D	D
4226	Chemical & allied products whsle	4	18 527	1 344	341	32	3 037	1 214	1 257
4228	Beer, wine, & distilled alcoholic beverage whsle	4	D	D	D	e	D	D	D
42281	Beer & ale whsle	1	D	D	D	b	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	83	774 643	65 764	16 076	1 387	154 578	125 410	136 642
421	Wholesale trade, durable goods	51	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	5	D	D	D	b	D	D	D
42121	Furniture whsle	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	4	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	2	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	6	D	D	D	b	D	D	D
42151	Metal service centers & offices	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	17	80 339	9 928	2 305	193	20 890	20 322	16 837
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	c	D	D	D

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BALANCE OF NORFOLK COUNTY, MA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods	32	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle .	12	219 729	14 829	3 877	255	54 519	36 387	46 009
42232	Men's & boys' clothing & furnishings whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	4	17 841	493	108	8	1 511	206	86
4226	Chemical & allied products whsle	4	18 527	1 344	341	32	3 037	1 214	1 257
4228	Beer, wine, & distilled alcoholic beverage whsle	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	2	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices									
		7	137 459	30 837	7 530	616	45 985	17 341	17 033
421	Wholesale trade, durable goods	6	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	e	D	D	D
42184	Industrial supplies whsle	1	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	1	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1	D	D	D	e	D	D	D
Agents, brokers, and commission merchants									
		12	86 099	1 808	420	38	3 283	-	-
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	2	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	2	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	a	D	D	D
BALANCE OF PLYMOUTH COUNTY, MA									
42	Wholesale trade	139	1 414 306	116 685	26 988	2 907	299 046	118 933	164 630
421	Wholesale trade, durable goods	87	353 772	28 179	6 292	658	56 003	24 480	30 279
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	15	21 468	3 806	863	93	8 505	250	1 082
4215	Metal & mineral (except petroleum) whsle	11	D	D	D	c	D	D	D
42151	Metal service centers & offices	11	D	D	D	c	D	D	D
4216	Electrical goods whsle	14	35 143	2 597	561	50	4 482	931	2 020
42169	Other electronic parts & equipment whsle	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	7	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	1	D	D	D	a	D	D	D

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	BALANCE OF PLYMOUTH COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	52	1 060 534	88 506	20 696	2 249	243 043	94 453	134 351
4221	Paper & paper product whsle	6	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	6	D	D	D	g	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	g	D	D	D
4224	Grocery & related products whsle	21	209 694	4 773	1 101	156	11 119	1 040	1 230
42244	Poultry & poultry product whsle	2	D	D	D	a	D	D	D
42248	Fresh fruit & vegetable whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	3	D	D	D	a	D	D	D
42269	Other chemical & allied products whsle	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	11	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	1	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	b	D	D	D
	Merchant wholesalers	109	1 044 710	109 136	25 297	2 760	285 229	115 027	160 518
421	Wholesale trade, durable goods	67	199 337	22 506	5 029	550	45 522	20 574	26 167
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	14	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	10	D	D	D	c	D	D	D
42151	Metal service centers & offices	10	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	42	845 373	86 630	20 268	2 210	239 707	94 453	134 351
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	e	D	D	D
42221	Drugs, & druggists' sundries whsle . .	2	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	4	D	D	D	g	D	D	D
42232	Men's & boys' clothing & furnishings whsle	3	D	D	D	g	D	D	D
4224	Grocery & related products whsle	18	64 831	3 687	838	134	9 256	1 040	1 230
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	1	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	1	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	6	103 805	2 767	750	74	5 584	3 871	4 007
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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BALANCE OF PLYMOUTH COUNTY, MA—Con.									
	Agents, brokers, and commission merchants	24	265 791	4 782	941	73	8 233	35	105
421	Wholesale trade, durable goods	16	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	22 653	807	188	13	1 161	35	105
4217	Hardware, & plumbing & heating equipment & supplies whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	144 863	1 086	263	22	1 863	—	—
42249	Other grocery & related products whsle	1	D	D	D	a	D	D	D
BALANCE OF WORCESTER COUNTY, MA									
42	Wholesale trade	230	4 460 545	102 438	24 406	2 500	190 581	73 159	70 276
421	Wholesale trade, durable goods	176	3 880 465	64 723	14 696	1 436	118 268	39 159	36 161
4211	Motor vehicle & motor vehicle parts & supplies whsle	24	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	11	D	D	D	c	D	D	D
42121	Furniture whsle	6	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	31	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	9	63 028	4 507	455	68	9 260	3 030	3 120
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	7	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	8	D	D	D	b	D	D	D
42151	Metal service centers & offices	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	30	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	7	41 543	1 484	263	17	2 602	61	63
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	48	D	D	D	e	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	25	D	D	D	c	D	D	D
42184	Industrial supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	14	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle	4	D	D	D	b	D	D	D

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BALANCE OF WORCESTER COUNTY, MA—Con.									
42 Wholesale trade—Con.									
422	Wholesale trade, nondurable goods	54	580 080	37 715	9 710	1 064	72 313	34 000	34 115
4221	Paper & paper product whsle	8	208 025	15 304	3 717	293	26 815	15 124	14 968
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	4	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	4	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	15	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	22 780	2 647	597	76	5 496	1 643	1 707
42261	Plastics materials & basic forms & shapes whsle	7	21 541	2 170	482	64	4 655	1 597	1 664
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	e	D	D	D
Merchant wholesalers		176	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	132	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	22	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	14	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	9	D	D	D	c	D	D	D
42121	Furniture whsle	4	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	25	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	b	D	D	D
4216	Electrical goods whsle	18	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	15	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	33	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	15	D	D	D	b	D	D	D
42184	Industrial supplies whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	44	D	D	D	f	D	D	D
4221	Paper & paper product whsle	7	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	1	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	3	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	11	D	D	D	c	D	D	D
42242	Packaged frozen food whsle	3	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	10	22 780	2 647	597	76	5 496	1 643	1 707
42261	Plastics materials & basic forms & shapes whsle	7	21 541	2 170	482	64	4 655	1 597	1 664
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	9	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	e	D	D	D

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BALANCE OF WORCESTER COUNTY, MA—Con.									
	Manufacturers' sales branches and sales offices . .	15	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	10	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	4	168 895	6 023	1 404	75	9 852	1 536	1 081
42169	Other electronic parts & equipment whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	39	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	34	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	8	D	D	D	a	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
BALANCE OF DUKES COUNTY, MA									
42	Wholesale trade	22	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4224	Grocery & related products whsle	10	D	D	D	b	D	D	D
	Merchant wholesalers	18	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	b	D	D	D
4224	Grocery & related products whsle	8	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices . .	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
BALANCE OF NANTUCKET COUNTY, MA									
42	Wholesale trade	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
	Merchant wholesalers	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ABINGTON TOWN, MA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	D	D
4216	Electrical goods whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
ACTON TOWN, MA									
42	Wholesale trade .....	.7	4.7	6.6	23.4	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	-	-	-	-	-	-	-	-
42122	Home furnishings whsle	D	D	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	4.6	-	D	D	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	-	-	-	-	-	-
42149	Other professional equipment & supplies whsle	D	D	-	-	D	D	-	-
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4218	Machinery, equipment, & supplies whsle	24.5	13.3	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	-	-
AGAWAM, MA									
42	Wholesale trade	8.8	1.6	11.0	2.0	-	-	11.4	-
421	Wholesale trade, durable goods	11.6	2.2	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42111	Automobile & other motor vehicle whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	-	-	-	-	-	-
42151	Metal service centers & offices	D	D	-	-	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	2.3	-	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	-	-	D	D	D	D	-	-
42269	Other chemical & allied products whsle	D	D	-	-	D	D	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
AMESBURY TOWN, MA									
42	Wholesale trade	20.5	11.2	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
AMHERST TOWN, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ANDOVER TOWN, MA									
42	Wholesale trade	5.1	3.3	5.7	1.2	D	D	D	D
421	Wholesale trade, durable goods	9.8	5.9	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.1	45.5	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	1.6	21.1	—	—	—	—
4216	Electrical goods whsle	13.3	2.9	16.1	—	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	15.7	.1	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	.7	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
ARLINGTON TOWN, MA									
42	Wholesale trade	5.9	.6	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
ASHLAND TOWN, MA									
42	Wholesale trade	3.4	1.5	5.1	1.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	.5	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
ATHOL TOWN, MA									
42	Wholesale trade	—	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	D	D
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ATTLEBORO, MA									
42	Wholesale trade	3.5	1.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
AUBURN TOWN, MA									
42	Wholesale trade	6.1	7.5	6.8	8.3	D	D	D	D
421	Wholesale trade, durable goods	13.4	4.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	9.6	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
BARNSTABLE, MA									
42	Wholesale trade	7.2	9.1	10.4	13.1	D	D	D	D
421	Wholesale trade, durable goods	8.4	4.4	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	5.8	1.2	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	6.0	14.0	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.5	32.7	.5	32.7	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BEDFORD TOWN, MA									
42	Wholesale trade	3.8	11.7	.9	12.2	D	D	D	D
421	Wholesale trade, durable goods	4.0	11.4	.9	11.6	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	1.4	39.2	—	—	—	—	—	—
42122	Home furnishings whsle	1.4	39.2	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.8	.5	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	—	1.7	—	1.7	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	22.3	—	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	15.2	2.0	38.3	—	—	—	2.2
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	D	D
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	D	D
BELCHERTOWN TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
BELLINGHAM TOWN, MA									
42	Wholesale trade	11.7	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	16.5	.5	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
42193	Recyclable material whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BELMONT TOWN, MA									
42	Wholesale trade	5.5	1.2	41.0	7.9	—	—	—	.1
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BEVERLY, MA									
42	Wholesale trade	2.5	6.5	4.8	11.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	—	2.1	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	D	D	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.8	69.1	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BILLERICA TOWN, MA									
42	Wholesale trade	6.1	4.0	12.8	6.8	—	5.9	—	—
421	Wholesale trade, durable goods	10.5	4.4	16.2	4.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.5	.9	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	—	1.9	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	1.5	—	D	D	D	D	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	D	D
42151	Metal service centers & offices	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	6.8	12.5	18.4	33.6	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	40.3	6.8	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	34.8	.1	34.8	.1	—	—	—	—
42184	Industrial supplies whsle	—	—	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	3.4	—	14.3	D	D	D	D
4221	Paper & paper product whsle	—	17.5	—	17.5	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	—	—	—	—	D	D	D	D
42244	Poultry & poultry product whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON, MA								
42	Wholesale trade	9.0	4.6	14.7	5.4	D	D	D	D
421	Wholesale trade, durable goods	8.9	9.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whse .....	.5	4.6	D	D	—	—	D	D
42114	Motor vehicle parts, (used) whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	D	D	D	D	D	D	D	D
42121	Furniture whse	D	D	D	D	D	D	D	D
42122	Home furnishings whse	12.8	17.3	D	D	—	—	D	D
4213	Lumber & other construction materials whse	D	D	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whse	7.7	78.9	7.7	78.9	—	—	—	—
42132	Brick, stone, & related construction materials whse	D	D	D	D	D	D	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	16.8	16.6	D	D	—	7.0	D	D
42141	Photographic equipment & supplies whse	D	D	—	—	—	—	D	D
42142	Office equipment whse	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	—	—
42144	Other commercial equipment whse	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whse	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whse	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whse	D	D	D	D	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
42171	Hardware whse	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whse	—	20.1	—	20.1	—	—	—	—
42174	Refrigeration equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	8.0	4.2	8.9	4.7	—	—	—	—
42183	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
42184	Industrial supplies whse	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whse	D	D	—	—	—	—	—	—
42193	Recyclable material whse	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BOSTON, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	9.1	1.9	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	3.2	1.7	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	11.8	11.5	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	2.0	—	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	60.5	—	60.5	—	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	21.5	7.6	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	—	—	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	25.6	.2	25.6	.2	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	BOURNE TOWN, MA								
42	Wholesale trade	10.3	19.1	14.7	15.1	D	D	D	D
421	Wholesale trade, durable goods	7.9	34.0	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	10.1	55.2	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	10.1	55.2	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	12.3	6.0	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BRAINTREE TOWN, MA									
42	Wholesale trade	3.0	6.0	13.0	7.9	—	7.4	.2	1.1
421	Wholesale trade, durable goods	8.3	10.4	17.5	9.8	—	18.0	.5	3.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.6	32.1	D	D	—	—	—	—
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	42.9	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	22.9	7.7	D	D	—	—	—	—
42151	Metal service centers & offices	22.9	7.7	D	D	—	—	—	—
4216	Electrical goods whsle	1.4	—	—	—	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	4.1	5.4	4.7	—	5.4	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	D	D
42212	Stationery & office supplies whsle	—	29.7	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	—	—	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle	2.1	—	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
BRIDGEWATER TOWN, MA									
42	Wholesale trade	5.4	.6	5.7	.6	D	D	D	D
421	Wholesale trade, durable goods	3.8	.6	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	32.8	—	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BROCKTON, MA									
42	Wholesale trade	4.4	17.4	4.7	18.7	D	D	D	D
421	Wholesale trade, durable goods	10.6	2.5	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.6	—	2.6	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	23.7	6.3	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.9	21.0	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	—	39.0	—	39.0	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.1	10.9	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BROOKLINE TOWN, MA									
42	Wholesale trade	19.1	7.0	28.9	11.5	—	—	4.0	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BURLINGTON TOWN, MA									
42	Wholesale trade	2.2	2.8	4.6	4.6	—	2.5	—	—
421	Wholesale trade, durable goods	2.6	3.5	5.4	5.6	—	2.5	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	92.4	—	92.4	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.2	2.4	D	D	D	D	—	—
42141	Photographic equipment & supplies whsle	D	D	—	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	1.7	2.7	2.6	4.0	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	24.3	—	D	D	—	—	—	—
4216	Electrical goods whsle .....	.9	3.8	5.1	15.9	—	3.6	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	.3	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle	—	44.9	—	44.9	—	—	—	—
42185	Service establishment equipment & supplies whsle	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	.1	1.0	.2	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	D	D
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42245	Confectionery whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
CAMBRIDGE, MA									
42	Wholesale trade	8.8	7.9	13.1	7.6	D	D	D	D
421	Wholesale trade, durable goods	3.7	6.1	5.7	8.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	64.7	—	64.7	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.6	7.3	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	1.3	1.0	D	D	D	D	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	52.6	15.0	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CAMBRIDGE, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	17.1	10.7	23.7	5.8	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	2.6	1.7	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	39.3	46.7	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	13.3	.1	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	6.9	—	D	D	—	—	—	—
	CANTON TOWN, MA								
42	Wholesale trade	3.3	3.9	8.0	9.1	—	2.1	—	—
421	Wholesale trade, durable goods	6.8	13.8	10.9	21.1	D	D	D	D
4213	Lumber & other construction materials whsle	71.4	16.1	71.4	16.1	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.2	42.4	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	83.8	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	15.3	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	.9	D	D	—	—	D	D
42171	Hardware whsle	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	—	1.3	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	13.0	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle	36.2	—	36.2	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.3	1.1	6.6	3.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle ..	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	.1	D	D	—	—	D	D
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
CARVER TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
CHARLTON TOWN, MA									
42	Wholesale trade .....	.6	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
CHELMSFORD TOWN, MA									
42	Wholesale trade	2.3	5.3	8.4	2.9	—	11.1	—	2.8
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	4.2	4.4	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	.1	10.8	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	62.6	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle .....	.1	3.3	D	D	—	—	—	3.9
4218	Machinery, equipment, & supplies whsle .....	.2	.1	.3	.1	—	—	D	D
42183	Industrial machinery & equipment whsle .....	.5	.2	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
CHELSEA, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	CHELSEA, MA—Con.								
	Wholesale trade—Con.								
42	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	CHICOPEE, MA								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	82.7	—	82.7	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	—	—	—	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	CLINTON TOWN, MA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
	CONCORD TOWN, MA								
42	Wholesale trade	1.6	7.2	3.0	12.8	D	D	D	D
421	Wholesale trade, durable goods	2.4	11.3	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	2.4	6.2	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	6.9	17.9	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	37.7	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	—	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DANVERS TOWN, MA									
42	Wholesale trade	1.2	2.9	2.0	4.9	—	—	—	—
421	Wholesale trade, durable goods	2.1	3.8	2.8	5.0	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	—	.3	D	D	D	D	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	—	3.7	—	3.7	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	D	D	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	9.2	1.2	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.4	2.2	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	2.1	.6	4.7	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	D	D
42213	Industrial & personal service paper whsle	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	.1	D	D	D	D	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
DARTMOUTH TOWN, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
DEDHAM TOWN, MA									
42	Wholesale trade	2.8	1.4	4.4	2.2	—	—	—	—
421	Wholesale trade, durable goods .....	.7	1.0	D	D	D	D	—	—
4213	Lumber & other construction materials whsle	—	9.5	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.8	2.1	3.8	2.1	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	—	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.9	—	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.5	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DEDHAM TOWN, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	8.4	2.4	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	—	—	—	—	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
	DENNIS TOWN, MA								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	DRACUT TOWN, MA								
42	Wholesale trade	13.8	5.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.3	1.6	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.7	—	.7	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	18.8	7.0	67.9	25.1	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
	DUXBURY TOWN, MA								
42	Wholesale trade	1.4	7.9	2.9	1.8	D	D	D	D
421	Wholesale trade, durable goods .....	.6	9.9	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	4.7	—	—	—	—	—	—	—
	EAST BRIDGEWATER TOWN, MA								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	D	D	—	—
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
	EASTHAMPTON TOWN, MA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
EAST LONGMEADOW TOWN, MA									
42	Wholesale trade	5.6	1.1	D	D	—	—	D	D
421	Wholesale trade, durable goods	4.4	.1	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.0	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	—	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	17.7	10.8	17.7	10.8	—	—	—	—
EASTON TOWN, MA									
42	Wholesale trade	3.8	1.4	5.0	1.8	D	D	D	D
421	Wholesale trade, durable goods	1.4	1.1	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.8	1.3	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	19.7	2.9	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	23.4	11.8	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
EVERETT, MA									
42	Wholesale trade	6.2	5.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.2	21.8	3.2	21.8	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.5	70.6	1.5	70.6	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	6.9	1.6	D	D	D	D	—	—
4224	Grocery & related products whsle	10.0	1.8	10.0	1.8	—	—	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	19.2	—	19.2	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	—	—	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—

See footnotes at end of table.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FAIRHAVEN TOWN, MA									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	D	D	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
FALL RIVER, MA									
42	Wholesale trade	8.4	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	33.8	7.2	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
42139	Other construction materials whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	2.5	.9	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	—	—	D	D	—	—
FALMOUTH TOWN, MA									
42	Wholesale trade	21.8	18.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	30.8	—	30.8	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
FITCHBURG, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.6	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FOXBOROUGH TOWN, MA									
42	Wholesale trade .....	.3	.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	—	—	D	D	—	—
	Automobile & other motor vehicle whsle	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies								
	whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	D	D
42185	Service establishment equipment & supplies								
	whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
FRAMINGHAM TOWN, MA									
42	Wholesale trade .....	.5	3.7	5.1	15.6	—	11.9	—	1.8
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	—	—	—	—	D	D
	Automobile & other motor vehicle whsle	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies								
42143	whsle	1.5	10.0	D	D	—	—	—	—
	Computer & computer peripheral equipment & software whsle	1.8	11.2	D	D	—	—	—	—
4216	Electrical goods whsle .....	.2	9.9	.6	17.5	—	11.2	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	—	—	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.9	.4	5.4	.5	—	—	—	—
42183	Industrial machinery & equipment whsle	5.3	.5	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	—	65.6	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	65.6	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	17.8	—	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
FRANKLIN, MA									
42	Wholesale trade .....	.2	1.5	.3	2.2	—	.6	—	—
421	Wholesale trade, durable goods .....	.3	2.6	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.1	13.6	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	1.8	2.6	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	.7	—	—	D	D	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
GARDNER, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
GLOUCESTER, MA									
42	Wholesale trade	6.9	9.8	7.7	11.1	D	D	D	D
421	Wholesale trade, durable goods	8.9	4.0	30.4	13.6	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	6.5	10.9	6.5	10.9	—	—	—	—
4224	Grocery & related products whsle	6.6	4.6	6.6	4.6	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	11.9	4.5	11.9	4.5	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
GRAFTON TOWN, MA									
42	Wholesale trade	—	1.5	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
GREENFIELD TOWN, MA									
42	Wholesale trade	4.8	4.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HANOVER TOWN, MA									
42	Wholesale trade	22.1	.1	31.7	.2	—	—	—	—
421	Wholesale trade, durable goods	24.3	.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	8.9	—	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whse	4.0	—	4.0	—	—	—	—	—
4216	Electrical goods whse	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whse	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whse	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.6	—	D	D	—	—	—	—
HARVARD TOWN, MA									
42	Wholesale trade	1.3	44.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4212	Furniture & home furnishings whse	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse	D	D	—	—	—	—	D	D
42144	Other commercial equipment whse	D	D	—	—	—	—	D	D
4216	Electrical goods whse	D	D	—	—	D	D	—	—
42169	Other electronic parts & equipment whse	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
HARWICH TOWN, MA									
42	Wholesale trade	8.3	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	2.3	—	D	D	—	—	D	D
4212	Furniture & home furnishings whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	30.2	—	30.2	—	—	—	—	—
HAVERTHILL, MA									
42	Wholesale trade	22.2	3.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	24.2	3.2	—	—	D	D
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	65.6	1.7	65.6	1.7	—	—	—	—
4218	Machinery, equipment, & supplies whse	6.5	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whse	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	D	D	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HINGHAM TOWN, MA									
42	Wholesale trade	2.5	1.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.5	3.0	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	7.6	49.7	7.6	49.7	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	—	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	6.5	—	10.9	—	—	—	D	D
42183	Industrial machinery & equipment whsle	7.4	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.5	.1	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
HOLBROOK TOWN, MA									
42	Wholesale trade	7.1	25.1	8.3	29.2	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
HOLDEN TOWN, MA									
42	Wholesale trade	3.6	3.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
HOLLISTON TOWN, MA									
42	Wholesale trade	12.6	1.0	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	46.0	—	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	65.7	—	65.7	—	—	—	—	—
4216	Electrical goods whsle	12.2	3.4	20.3	5.6	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	1.1	—	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HOLYOKE, MA									
42	Wholesale trade	1.6	16.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	-	-	D	D	-	-
42133	Roofing, siding, & insulation material whsle	D	D	-	-	D	D	-	-
4214	Professional & commercial equipment & supplies whsle	-	-	-	-	-	-	-	-
42144	Other commercial equipment whsle	D	D	D	D	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42185	Service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	-	-	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
HOPKINTON TOWN, MA									
42	Wholesale trade	2.7	1.5	4.0	2.2	D	D	D	D
421	Wholesale trade, durable goods	D	D	4.2	2.3	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	-	-	-	-	-	-
42122	Home furnishings whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	-	-	-	-
42151	Metal service centers & offices	D	D	D	D	-	-	-	-
4216	Electrical goods whsle	6.0	5.1	D	D	-	-	-	-
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
42162	Electrical appliance, television & radio set whsle	D	D	-	-	-	-	-	-
42169	Other electronic parts & equipment whsle	D	D	D	D	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	-	-
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	-	-	D	D	-	-	D	D
42183	Industrial machinery & equipment whsle	-	-	D	D	-	-	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	-	-	-	-	-	-
HUDSON TOWN, MA									
42	Wholesale trade .....	.7	3.3	D	D	-	-	D	D
421	Wholesale trade, durable goods .....	.9	3.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4212	Furniture & home furnishings whsle	D	D	-	-	-	-	-	-
42122	Home furnishings whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	.4	1.7	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	-	-	D	D	D	D	-	-
4216	Electrical goods whsle	-	16.7	D	D	-	-	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
42169	Other electronic parts & equipment whsle	D	D	-	42.6	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	-	-
42183	Industrial machinery & equipment whsle	D	D	-	-	D	D	-	-
422	Wholesale trade, nondurable goods	-	-	D	D	D	D	-	-
4221	Paper & paper product whsle	D	D	-	-	-	-	-	-
42212	Stationery & office supplies whsle	D	D	-	-	-	-	-	-
4223	Apparel, piece goods, & notions whsle	D	D	D	D	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
HULL TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
IPSWICH TOWN, MA									
42	Wholesale trade .....	.5	3.4	.5	3.5	D	D	D	D
421	Wholesale trade, durable goods .....	.4	2.1	.4	2.2	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	.4	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	4.7	.7	4.7	—	—	—	—
4224	Grocery & related products whsle .....	.4	5.8	.4	5.8	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
KINGSTON TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
LAWRENCE, MA									
42	Wholesale trade	3.8	16.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle ..	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	1.6	—	1.6	—	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle ..	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	.1	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	—	—	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	—	—	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
LEICESTER TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	23.6	—	23.6	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LEOMINSTER, MA									
42	Wholesale trade .....	.7	2.1	.9	2.5	D	D	D	D
421	Wholesale trade, durable goods	1.5	5.9	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42114	whsle	D	D	D	D	—	—	—	—
	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	—	8.3	—	8.3	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.8	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes								
	whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
LEXINGTON TOWN, MA									
42	Wholesale trade .....	.4	3.7	1.2	15.4	—	1.7	.5	—
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	—	—	—	—
	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies								
42143	whsle .....	.4	1.1	D	D	D	D	—	—
	Computer & computer peripheral equipment &								
	software whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment &								
	supplies whsle	D	D	D	D	D	D	—	—
4216	Electrical goods whsle	—	5.9	—	—	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, &								
	const material whsle	D	D	—	—	D	D	—	—
42162	Electrical appliance, television & radio set								
	whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	—	.8	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	3.8	—	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	D	D
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	D	D	—	—	D	D
LONGMEADOW TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
LOWELL, MA									
42	Wholesale trade	14.1	1.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	—	—	—	—	—	—	—	—
4216	Electrical goods whsle	15.1	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	25.7	—	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	7.4	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	17.3	—	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
LUDLOW TOWN, MA									
42	Wholesale trade	6.0	2.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	—	—	—	—
LYNN, MA									
42	Wholesale trade	8.9	9.4	19.5	20.7	D	D	D	D
421	Wholesale trade, durable goods	28.9	2.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.5	2.0	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	1.6	2.1	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	12.3	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
LYNNFIELD TOWN, MA									
42	Wholesale trade	2.5	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods	3.3	1.6	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	2.0	—	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	MALDEN, MA								
42	Wholesale trade	15.3	.1	16.7	.1	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	8.5	—	8.5	—	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
	MANSFIELD TOWN, MA								
42	Wholesale trade	—	.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	—	.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	D	D	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	D	D	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	.7	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	MARBLEHEAD TOWN, MA								
42	Wholesale trade	1.5	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	5.1	1.4	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	.8	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	1.4	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	—	—	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MARLBOROUGH, MA									
42	Wholesale trade	1.1	4.1	1.3	4.5	—	4.0	—	.2
421	Wholesale trade, durable goods	1.3	5.4	1.8	6.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.6	4.0	D	D	D	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1.7	.3	D	D	D	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	.2	14.4	D	D	—	6.8	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	2.1	—	3.9	—	—	—	—
42169	Other electronic parts & equipment whsle	—	16.1	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	3.4	2.0	4.4	—	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	.4	.3	.4	D	D	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
MARSHFIELD TOWN, MA									
42	Wholesale trade	12.6	1.0	24.3	.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	—	—	—	—
MAYNARD TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
MEDFIELD TOWN, MA									
42	Wholesale trade	—	—	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	D	D	D	—	—	—	—
42139	Other construction materials whse	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	—	—	—	—	—	—	—	—
4216	Electrical goods whse	D	D	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	D	D
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whse	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	—	—	—	—
MEDFORD, MA									
42	Wholesale trade	2.3	13.6	4.0	23.7	D	D	D	D
421	Wholesale trade, durable goods	3.8	11.8	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse	2.0	67.0	2.0	67.0	—	—	—	—
4216	Electrical goods whse	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whse	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.4	14.6	D	D	D	D	—	—
4223	Apparel, piece goods, & notions whse	6.8	13.5	6.8	13.5	—	—	—	—
4224	Grocery & related products whse	3.7	2.7	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
4226	Chemical & allied products whse	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whse	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse ..	D	D	—	—	—	—	—	—
42281	Beer & ale whse	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whse	D	D	—	—	—	—	—	—
MEDWAY TOWN, MA									
42	Wholesale trade .....	.4	4.2	.7	7.1	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
4224	Grocery & related products whse	D	D	—	—	—	—	—	—
MELROSE, MA									
42	Wholesale trade	7.2	2.7	7.2	2.7	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	D	D	D	D	—	—	—	—
42141	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
METHUEN, MA									
42	Wholesale trade	4.1	2.7	5.2	1.7	D	D	D	D
421	Wholesale trade, durable goods	8.5	6.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods .....	.6	—	D	D	D	D	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
MIDDLEBOROUGH TOWN, MA									
42	Wholesale trade	16.8	1.2	23.4	1.6	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
MILFORD TOWN, MA									
42	Wholesale trade	37.3	1.8	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
42171	Hardware whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
MILLBURY TOWN, MA									
42	Wholesale trade	1.3	—	1.3	—	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
MILTON TOWN, MA									
42	Wholesale trade	9.0	2.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NATICK TOWN, MA									
42	Wholesale trade	1.1	17.0	3.2	49.5	D	D	D	D
421	Wholesale trade, durable goods	1.4	2.6	8.5	16.2	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle .....	.2	3.9	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle ..	D	D	—	—	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.8	32.2	1.6	60.0	—	—	—	—
4224	Grocery & related products whsle .....	.1	—	D	D	—	—	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
NEEDHAM TOWN, MA									
42	Wholesale trade .....	.9	1.9	4.8	9.2	—	.3	—	.4
421	Wholesale trade, durable goods .....	.3	2.6	1.5	13.7	—	.1	—	.2
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42121	Furniture whsle .....	.7	—	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	.3	5.0	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	—	—	D	D	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.6	18.7	D	D	D	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	.9	—	1.5	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	—	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	D	D	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEEDHAM TOWN, MA—Con.								
	Wholesale trade—Con.								
42	Wholesale trade, nondurable goods	1.7	1.0	9.5	2.9	—	1.1	—	.4
422	Paper & paper product whsle	1.5	2.0	D	D	—	—	—	—
4221	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	1.6	1.0	12.4	5.0	D	D	D	D
42241	General-line grocery whsle	D	D	—	—	—	—	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42245	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	—	—	—	—	—	—
	NEW BEDFORD, MA								
42	Wholesale trade	18.9	10.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	D	D	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	40.5	8.5	40.5	8.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	NEWBURYPORT, MA								
42	Wholesale trade	7.9	6.1	10.4	7.5	D	D	D	D
421	Wholesale trade, durable goods	2.3	6.6	2.5	11.0	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	6.7	52.0	6.7	52.0	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.0	—	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	—	—	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	18.0	5.2	19.9	3.2	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	66.2	—	66.2	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NEWTON, MA									
42	Wholesale trade .....	.8	5.7	1.8	10.5	D	D	D	D
421	Wholesale trade, durable goods .....	.5	6.9	1.3	15.7	—	—	.1	5.2
4212	Furniture & home furnishings whsle .....	.1	5.8	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.9	5.0	D	D	D	D	1.1	51.2
42143	Computer & computer peripheral equipment & software whsle .....	.1	4.7	D	D	D	D	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle .....	.1	22.6	.2	54.3	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	—	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	.2	43.1	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	—	1.1	—	3.0	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	19.0	D	D	—	—	—	—
42171	Hardware whsle	—	28.1	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.4	2.3	D	D	D	D	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	—	—	D	D	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.5	3.1	2.5	2.7	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	1.2	6.0	D	D	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	—	—	—	—	D	D
42234	Footwear whsle .....	.8	6.9	D	D	—	—	D	D
4224	Grocery & related products whsle	2.1	1.1	D	D	—	—	D	D
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	12.7	2.2	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	18.7	3.2	D	D	—	—	—	—
NORFOLK TOWN, MA									
42	Wholesale trade	2.6	—	D	D	D	D	—	—
421	Wholesale trade, durable goods	2.6	—	D	D	—	—	—	—
NORTH ADAMS, MA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
NORTHAMPTON, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NORTH ANDOVER TOWN, MA									
42	Wholesale trade	6.9	2.7	22.8	3.4	—	3.6	—	—
421	Wholesale trade, durable goods	2.2	2.3	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	7.4	1.2	D	D	—	—	D	D
42142	Office equipment whsle	D	D	—	—	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	D	D
42151	Metal service centers & offices	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	—	—	D	D	—	—	D	D
42182	Farm & garden machinery & equipment whsle	D	D	—	—	—	—	D	D
42184	Industrial supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	38.1	5.4	D	D	D	D	—	—
4224	Grocery & related products whsle	—	43.3	—	43.3	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whsle	D	D	—	—	D	D	—	—
NORTH ATTLEBOROUGH TOWN, MA									
42	Wholesale trade	1.3	.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42234	Footwear whsle	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
NORTHBOROUGH TOWN, MA									
42	Wholesale trade .....	.3	.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	—	1.6	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.4	—	2.4	—	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	D	D	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NORTHBOROUGH TOWN, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42245	Confectionery whsle	D	D	D	D	-	-	-	-
4226	Chemical & allied products whsle	D	D	-	-	-	-	-	-
42261	Plastics materials & basic forms & shapes whsle	D	D	-	-	-	-	-	-
	NORTHBRIDGE TOWN, MA								
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4223	Apparel, piece goods, & notions whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42294	Tobacco & tobacco product whsle	D	D	D	D	-	-	-	-
	NORTH READING TOWN, MA								
42	Wholesale trade	2.4	1.5	10.2	6.1	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4213	Lumber & other construction materials whsle	D	D	-	-	D	D	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	-	-	-	-	-	-
42144	Other commercial equipment whsle	D	D	-	-	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	-	-	-	-	-	-
42151	Metal service centers & offices	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	-	-	-	-	-	-	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
42162	Electrical appliance, television & radio set whsle	D	D	-	-	-	-	-	-
42169	Other electronic parts & equipment whsle	-	-	D	D	-	-	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	-	36.7	-	36.7	-	-	-	-
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	-	-	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
42211	Printing & writing paper whsle	D	D	D	D	-	-	-	-
4223	Apparel, piece goods, & notions whsle	D	D	-	-	D	D	-	-
42234	Footwear whsle	D	D	-	-	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
	NORTON TOWN, MA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42241	General-line grocery whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
NORWOOD TOWN, MA									
42	Wholesale trade	1.0	3.2	1.2	3.9	—	2.3	.6	—
421	Wholesale trade, durable goods .....	.5	4.1	.5	4.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle .....	.6	2.0	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.1	1.4	D	D	—	—	D	D
42142	Office equipment whsle	D	D	—	—	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle .....	.2	.8	.2	.8	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	21.0	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	61.2	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	1.7	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.5	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	10.8	2.6	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	22.2	5.3	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	2.5	.2	3.9	.3	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	5.8	—	D	D	D	D	D	D
42245	Confectionery whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
OXFORD TOWN, MA									
42	Wholesale trade	1.1	1.3	1.3	1.6	—	—	—	—
421	Wholesale trade, durable goods	3.6	.6	6.8	1.1	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	D	D
42144	Other commercial equipment whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	—	1.7	—	1.7	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PALMER TOWN, MA									
42	Wholesale trade .....	.4	52.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
PEABODY, MA									
42	Wholesale trade	1.5	.3	1.9	.2	—	.1	—	2.6
421	Wholesale trade, durable goods	2.8	.4	4.2	.5	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle .....	.4	1.4	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.1	—	D	D	D	D	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	36.1	—	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	.2	.4	.1	D	D	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
PEMBROKE TOWN, MA									
42	Wholesale trade	1.4	10.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.0	9.8	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	4.1	8.5	4.1	8.5	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.1	56.7	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	10.3	D	D	—	—	—	—
4224	Grocery & related products whsle	—	14.8	D	D	—	—	—	—
PEPPERELL TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

See footnotes at end of table.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
PITTSFIELD, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
PLYMOUTH TOWN, MA									
42	Wholesale trade .....	.7	5.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	1.7	7.1	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	—	5.0	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	4.9	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	6.3	77.2	6.3	77.2	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42299	Other miscellaneous nondurable goods whsle .	D	D	—	—	D	D	—	—
QUINCY, MA									
42	Wholesale trade	4.2	5.0	5.2	5.1	D	D	D	D
421	Wholesale trade, durable goods	8.3	7.7	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	19.0	—	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	2.5	3.9	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
RANDOLPH TOWN, MA									
42	Wholesale trade	—	2.1	—	2.4	D	D	D	D
421	Wholesale trade, durable goods	—	.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42112	whsle	D	D	D	D	—	—	—	—
	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies								
42143	whsle	D	D	D	D	—	—	—	—
	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.1	3.4	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	—	30.1	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
RAYNHAM TOWN, MA									
42	Wholesale trade	5.4	2.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies								
42149	whsle	D	—	D	—	—	—	—	—
	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
READING TOWN, MA									
42	Wholesale trade	7.2	8.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies								
4216	whsle	D	D	—	—	—	—	D	D
42169	Electrical goods whsle	D	D	—	—	—	—	D	D
	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
REVERE, MA									
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies								
422	whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
ROCKLAND TOWN, MA									
42	Wholesale trade .....	.4	6.7	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.6	1.8	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
4216	Electrical goods whsle	—	—	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	24.2	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
SALEM, MA									
42	Wholesale trade	6.9	1.2	8.4	1.5	D	D	D	D
421	Wholesale trade, durable goods	10.4	1.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	—	—	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.8	1.4	D	D	—	—	—	—
4224	Grocery & related products whsle	5.5	.1	D	D	—	—	—	—
42249	Other grocery & related products whsle	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
SANDWICH TOWN, MA									
42	Wholesale trade	1.7	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
SAUGUS TOWN, MA									
42	Wholesale trade .....	.6	13.3	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	—	24.4	D	D	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	D	D
42295	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SCITUATE TOWN, MA									
42	Wholesale trade .....	.4	—	.4	—	—	—	.4	—
421	Wholesale trade, durable goods .....	.4	—	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	—	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
SEEKONK TOWN, MA									
42	Wholesale trade	4.3	20.7	5.6	18.6	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SHARON TOWN, MA									
42	Wholesale trade	2.0	2.8	2.5	3.6	—	—	.1	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	8.6	—	D	D	—	—	—	—
4216	Electrical goods whsle	—	—	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
SHREWSBURY TOWN, MA									
42	Wholesale trade	3.2	12.2	4.9	19.0	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	—	—	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	18.4	32.4	18.4	32.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
SOMERSET TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SOMERVILLE, MA									
42	Wholesale trade	15.9	8.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	15.9	6.1	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	10.8	14.6	10.8	14.6	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	2.0	10.6	2.0	10.6	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.3	—	2.3	—	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	—	—	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
4216	Electrical goods whsle	—	2.7	—	2.7	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	45.5	.7	D	D	D	D	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	15.7	19.3	15.7	19.3	—	—	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	9.3	52.0	9.3	52.0	—	—	—	—
SOUTHBRIDGE TOWN, MA									
42	Wholesale trade	5.5	51.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
SOUTH HADLEY TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	D	D
42212	Stationery & office supplies whsle	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
SPENCER TOWN, MA									
42	Wholesale trade	7.5	—	D	D	—	—	D	D
421	Wholesale trade, durable goods	7.5	—	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SPRINGFIELD, MA									
42	Wholesale trade	1.5	3.0	2.8	4.3	D	D	D	D
421	Wholesale trade, durable goods	2.5	5.9	D	D	D	D	—	—
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	—	—	—	—	—	—
	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	7.7	3.6	7.7	3.6	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	—	—	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	15.7	—	15.7	—	—	—	—
42151	Metal service centers & offices	—	15.7	—	15.7	—	—	—	—
4216	Electrical goods whsle	9.7	34.7	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	55.8	—	55.8	—	—	—	—
42169	Other electronic parts & equipment whsle	23.8	4.2	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	—	—
42171	Hardware whsle	D	D	—	—	D	D	—	—
4218	Machinery, equipment, & supplies whsle	20.4	2.1	20.4	2.1	—	—	—	—
42183	Industrial machinery & equipment whsle	19.8	—	19.8	—	—	—	19.8	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	12.1	7.7	12.1	7.7	—	—	—	—
422	Wholesale trade, nondurable goods .....	.7	.7	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	—	—
42212	Stationery & office supplies whsle	D	D	—	—	D	D	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	.6	—	.6	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	29.0	—	29.0	—	—	—	—	—
STONEHAM TOWN, MA									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	D	D	—	—
42184	Industrial supplies whsle	D	D	—	—	D	D	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
STOUGHTON TOWN, MA									
42	Wholesale trade	1.0	1.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	.6	.7
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	D	D
42121	Furniture whsle	D	D	—	—	—	—	D	D
42122	Home furnishings whsle	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	—	86.7	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	1.2	13.8	D	D	—	—	—	—
4216	Electrical goods whsle .....	.3	4.9	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	11.0	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	—	—	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42234	Footwear whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
SUDBURY TOWN, MA									
42	Wholesale trade	4.3	3.6	5.4	4.4	—	—	.1	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	2.9	—	—	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SWAMPSCOTT TOWN, MA									
42	Wholesale trade	17.6	.2	49.1	.5	—	—	1.8	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	D	D
42299	Other miscellaneous nondurable goods whsle ..	D	D	—	—	—	—	D	D
SWANSEA TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
TAUNTON, MA									
42	Wholesale trade	8.7	10.5	10.8	13.0	D	D	D	D
421	Wholesale trade, durable goods	21.2	3.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42113	Tire & tube whsle	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	.1	—	.1	—	—	—	—
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	15.1	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	17.8	—	17.8	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
TEWKSBURY TOWN, MA									
42	Wholesale trade .....	.9	9.8	1.2	12.9	—	—	—	—
421	Wholesale trade, durable goods .....	.3	12.2	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	37.6	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	—	44.7	—	44.7	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	1.4	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	—	1.6	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
42171	Hardware whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.5	—	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
UXBRIDGE TOWN, MA									
42	Wholesale trade	12.6	5.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	10.7	6.6	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
WAKEFIELD TOWN, MA									
42	Wholesale trade	10.6	6.0	17.2	9.3	D	D	D	D
421	Wholesale trade, durable goods	1.5	8.1	2.1	12.3	D	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	.5	4.6	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle .....	.7	6.0	D	D	—	—	D	D
4216	Electrical goods whsle	1.4	12.7	1.7	14.9	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.8	—	12.9	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42199	Other miscellaneous durable goods whsle	D	D	—	—	D	D	—	—
422	Wholesale trade, nondurable goods	31.0	1.3	60.3	.7	—	—	—	2.0
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42245	Confectionery whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WALPOLE TOWN, MA									
42	Wholesale trade	6.3	3.6	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	35.7	4.2	35.7	4.2	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	30.9	65.2	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42242	Packaged frozen food whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	—	—	D	D	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
WALTHAM, MA									
42	Wholesale trade	1.3	5.6	2.5	2.9	—	10.4	—	.2
421	Wholesale trade, durable goods	3.3	6.7	D	D	—	4.6	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.3	8.6	D	D	—	8.7	D	D
42142	Office equipment whsle	—	13.2	—	1.3	—	18.1	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	4.3	2.4	12.5	D	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	—	—	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	5.6	1.9	D	D	D	D	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	12.2	.1	D	D	—	—	D	D
42171	Hardware whsle	25.6	.3	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WALTHAM, MA—Con.								
	Wholesale trade—Con.								
42	Wholesale trade, nondurable goods .....	.1	5.0	D	D	—	18.4	D	D
4221	Paper & paper product whsle	D	D	1.1	—	D	D	—	—
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle	1.1	—	1.1	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42234	Footwear whsle	D	D	—	—	—	—	D	D
4224	Grocery & related products whsle	D	D	5.6	—	D	D	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
	WAREHAM TOWN, MA								
42	Wholesale trade	6.6	3.3	D	D	D	D	D	D
421	Wholesale trade, durable goods	7.7	5.0	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	4.6	.1	D	D	—	—	—	—
4224	Grocery & related products whsle	—	—	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	WATERTOWN, MA								
42	Wholesale trade	3.9	9.0	3.9	9.0	—	—	—	—
421	Wholesale trade, durable goods	6.5	14.2	6.5	14.2	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	—	46.0	—	46.0	—	—	—	—
4218	Machinery, equipment, & supplies whsle	25.4	—	25.4	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.3	4.0	1.3	4.0	—	—	—	—
4224	Grocery & related products whsle	—	4.2	—	4.2	—	—	—	—
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	WAYLAND TOWN, MA								
42	Wholesale trade	4.7	.5	7.3	.8	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WEBSTER TOWN, MA									
42	Wholesale trade	—	3.1	—	3.1	—	—	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
WELLESLEY TOWN, MA									
42	Wholesale trade	1.2	2.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	—	—	D	D	—	—
42122	Home furnishings whsle	D	D	—	—	D	D	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	—	—	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	11.1	62.1	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	—	—	—	—	D	D
42245	Confectionery whsle	D	D	—	—	—	—	D	D
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
WESTBOROUGH TOWN, MA									
42	Wholesale trade	1.3	2.7	D	D	—	.1	D	D
421	Wholesale trade, durable goods	1.2	3.0	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	D	D	—	—
4212	Furniture & home furnishings whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.7	2.4	D	D	D	D	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	—	—	D	D	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	4.2	8.4	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.8	41.4	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	D	D	D	D	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WESTBOROUGH TOWN, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.3	.1	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle ..	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	2.7	—	D	D	D	D	—	—
42241	General-line grocery whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
	WESTFIELD, MA								
42	Wholesale trade .....	.2	1.7	.2	1.8	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	2.6	18.7	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	4.1	—	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle ..	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle ..	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
	WESTFORD TOWN, MA								
42	Wholesale trade	3.1	3.9	4.6	1.7	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle ..	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	1.6	6.1	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	—	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
	WESTON TOWN, MA								
42	Wholesale trade	1.2	4.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle ..	D	D	—	—	—	—	D	D
	WESTPORT TOWN, MA								
42	Wholesale trade	5.5	2.7	D	D	—	—	D	D
421	Wholesale trade, durable goods	11.9	11.1	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.4	—	3.4	—	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WEST SPRINGFIELD TOWN, MA									
42	Wholesale trade	5.9	2.8	6.8	3.2	D	D	D	D
421	Wholesale trade, durable goods	6.1	4.4	6.8	4.9	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whse	23.4	—	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whse	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whse	D	D	D	D	—	—	—	—
42121	Furniture whse	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whse	D	—	D	—	—	—	—	—
4214	Professional & commercial equipment & supplies whse	12.0	.5	12.0	.5	—	—	—	—
4216	Electrical goods whse	—	—	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whse	—	—	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	—	1.7	D	D	—	—	D	D
42183	Industrial machinery & equipment whse	—	1.8	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	5.5	.3	6.8	.3	D	D	—	—
4221	Paper & paper product whse	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whse	5.6	—	D	D	—	—	—	—
4224	Grocery & related products whse	D	D	—	—	—	—	—	—
42249	Other grocery & related products whse	D	D	—	—	—	—	—	—
4226	Chemical & allied products whse	—	—	—	—	—	—	—	—
42269	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	—	—	—	—	—	—
WESTWOOD TOWN, MA									
42	Wholesale trade	3.2	1.2	10.5	3.8	—	—	—	—
421	Wholesale trade, durable goods	6.2	2.5	19.4	7.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whse	D	D	—	—	D	D	—	—
4212	Furniture & home furnishings whse	D	D	—	—	—	—	D	D
42121	Furniture whse	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whse	D	D	42.0	.1	D	D	—	—
42143	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	—	—
4216	Electrical goods whse .....	.1	2.8	D	D	—	—	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whse	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whse	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	4.3	22.1	D	D	—	—	D	D
42183	Industrial machinery & equipment whse	—	28.2	D	D	—	—	D	D
42184	Industrial supplies whse	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	—	2.1	—	D	D	D	D
4221	Paper & paper product whse	—	—	—	—	—	—	—	—
42212	Stationery & office supplies whse	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whse	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whse	D	D	—	—	—	—	—	—
4224	Grocery & related products whse	1.8	—	D	D	—	—	D	D
42249	Other grocery & related products whse	D	D	—	—	—	—	D	D
4226	Chemical & allied products whse	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whse	D	D	D	D	—	—	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
WEYMOUTH TOWN, MA									
42	Wholesale trade	2.8	.3	5.5	.4	D	D	D	D
421	Wholesale trade, durable goods	8.6	1.1	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	1.9	1.0	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.2	—	D	D	D	D	D	D
4224	Grocery & related products whsle	—	—	D	D	D	D	D	D
42242	Packaged frozen food whsle	D	D	—	—	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
WHITMAN TOWN, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
WILBRAHAM TOWN, MA									
42	Wholesale trade	1.8	1.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	—	—	—	—
WILMINGTON TOWN, MA									
42	Wholesale trade	4.3	5.7	6.1	5.7	D	D	D	D
421	Wholesale trade, durable goods	6.1	8.1	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	—	—	—	—	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	—	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	3.6	12.1	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	7.3	1.8	7.3	1.8	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	—	10.4	D	D	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	52.3	—	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WILMINGTON TOWN, MA—Con.								
	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	3.1	—	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	3.7	—	3.7	—	—	—	—	—
42184	Industrial supplies whsle	—	—	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.6	.7	D	D	D	D	—	—
4221	Paper & paper product whsle .....	.2	.5	D	D	D	D	—	—
42212	Stationery & office supplies whsle	D	D	D	D	D	D	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	2.5	22.8	D	D	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	—	—	—	—	—	—
	WINCHESTER TOWN, MA								
42	Wholesale trade	16.7	35.4	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	WINTHROP TOWN, MA								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42171	Hardware whsle	D	D	—	—	—	—	—	—
	WOBURN, MA								
42	Wholesale trade	4.1	4.5	5.8	4.9	—	4.5	.3	.3
421	Wholesale trade, durable goods	3.1	3.5	5.0	5.5	—	—	—	.1
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.5	32.0	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	.5	33.5	.5	33.5	—	—	—	—
4212	Furniture & home furnishings whsle	32.6	.9	D	D	—	—	—	—
42122	Home furnishings whsle	32.6	1.0	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	22.2	1.5	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	2.2	7.1	D	D	—	—	D	D
42142	Office equipment whsle .....	.7	—	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	4.0	12.8	4.0	12.8	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	—	—	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	—	—	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.3	2.5	.6	5.0	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.9	—	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WOBURN, MA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	2.2	3.8	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	—	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	12.2	3.2	18.0	4.7	—	—	—	—
42183	Industrial machinery & equipment whsle	19.9	4.6	D	D	D	D	D	D
42184	Industrial supplies whsle	2.9	1.2	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	—	—
42199	Other miscellaneous durable goods whsle	5.3	.7	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	6.5	6.9	7.4	4.0	—	66.6	1.1	.8
4221	Paper & paper product whsle . . . . .	.1	6.6	.2	.3	—	—	D	D
42211	Printing & writing paper whsle	D	D	—	—	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	.2	4.6	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	—	—	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	—	—	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle	6.2	3.4	D	D	—	—	—	—
42234	Footwear whsle	—	.6	D	D	—	—	—	—
4224	Grocery & related products whsle	17.4	13.1	22.2	16.6	—	—	D	D
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	—	6.6	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	22.4	—	22.4	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	—	D	—	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	WORCESTER, MA								
42	Wholesale trade	1.9	11.7	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.2	6.7	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	—	1.0	—	1.0	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	2.9	5.1	2.9	5.1	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	1.7	—	1.7	—	—	—	—	—
42151	Metal service centers & offices	1.7	—	1.7	—	—	—	—	—
4216	Electrical goods whsle	—	6.2	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	8.7	—	8.7	—	—	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42171	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.0	4.6	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	.6	4.9	D	D	—	—	—	—
42184	Industrial supplies whsle	1.6	3.3	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WORCESTER, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	1.0	25.5	D	D	D	D	—	—
4224	Grocery & related products whsle	1.6	13.0	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	—	40.9	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	—	47.1	D	D	—	—	—	—
42269	Other chemical & allied products whsle	—	2.1	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
	WRENTHAM TOWN, MA								
42	Wholesale trade	2.5	5.0	2.2	.5	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whsle .....	.4	23.5	—	—	—	—	—	—
42151	Metal service centers & offices .....	.4	23.5	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
	YARMOUTH, MA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	32.1	—	32.1	—	—	—	—	—
	BALANCE OF BARNSTABLE COUNTY, MA								
42	Wholesale trade	9.7	22.3	11.8	27.2	D	D	D	D
421	Wholesale trade, durable goods	9.7	25.5	13.8	36.3	—	—	.3	.8
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	9.6	18.6	10.1	19.6	—	—	—	—
4224	Grocery & related products whsle	3.6	28.8	D	D	—	—	—	—
42246	Fish & seafood whsle .....	.2	32.6	.2	32.6	—	—	—	—
	BALANCE OF BERKSHIRE COUNTY, MA								
42	Wholesale trade	6.2	11.4	7.5	5.7	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF BRISTOL COUNTY, MA									
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	46.5	—	46.5	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF ESSEX COUNTY, MA									
42	Wholesale trade	5.2	6.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	5.3	4.3	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	.6	.6	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	—	1.1	—	1.1	—	—	—	—
42144	Other commercial equipment whsle	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	3.1	D	D	—	—	—	—
42151	Metal service centers & offices	—	3.1	D	D	—	—	—	—
4216	Electrical goods whsle	16.4	2.7	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	19.7	1.4	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle	4.9	9.5	D	D	—	—	D	D
42183	Industrial machinery & equipment whsle	4.7	2.3	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	5.1	8.9	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	7.3	1.5	23.3	.2	—	—	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	13.6	—	13.6	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
BALANCE OF FRANKLIN COUNTY, MA									
42	Wholesale trade	1.5	5.2	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
BALANCE OF HAMPDEN COUNTY, MA									
42	Wholesale trade	D	D	1.7	2.5	D	D	D	D
421	Wholesale trade, durable goods .....	.6	—	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	D	D	—	—
4221	Paper & paper product whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF HAMPSHIRE COUNTY, MA									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	1.5	-	1.9	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	-	-	-	-
42151	Metal service centers & offices	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	-	-	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	-	-	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4223	Apparel, piece goods, & notions whsle	D	D	D	D	-	-	-	-
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	-	-	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42247	Meat & meat product whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	-	-	-	-
BALANCE OF MIDDLESEX COUNTY, MA									
42	Wholesale trade	1.3	1.0	2.4	1.8	-	-	-	-
421	Wholesale trade, durable goods	1.4	2.3	2.4	3.9	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2.7	-	2.7	-	-	-	-	-
42114	Motor vehicle parts, (used) whsle	D	D	D	D	-	-	-	-
4213	Lumber & other construction materials whsle	8.7	-	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle .....	.4	2.4	D	D	D	D	-	-
42141	Photographic equipment & supplies whsle	D	D	-	-	-	-	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	-	-
4216	Electrical goods whsle .....	.3	3.7	.5	5.9	-	-	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	-	4.5	-	-	-	-	-	-
42169	Other electronic parts & equipment whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle .....	.6	-	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	1.2	-	D	D	-	-	-	-
42185	Service establishment equipment & supplies whsle	D	D	D	D	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	1.2	.1	2.3	.2	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	-	-	-	-
42212	Stationery & office supplies whsle	D	D	D	D	-	-	-	-
4223	Apparel, piece goods, & notions whsle	D	D	-	-	-	-	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	-	-	-	-	D	D
4224	Grocery & related products whsle	-	.1	D	D	D	D	D	D
42242	Packaged frozen food whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	D	D	D	D	-	-
4226	Chemical & allied products whsle	D	D	D	D	-	-	-	-
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
BALANCE OF NORFOLK COUNTY, MA									
42	Wholesale trade	2.2	.4	2.7	.5	—	—	1.0	—
421	Wholesale trade, durable goods	2.6	.7	D	D	D	D	D	D
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	—	—	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	—	—	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	5.6	—	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	63.2	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.7	—	1.5	—	D	D	D	D
42183	Industrial machinery & equipment whsle	1.0	—	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	—	—	D	D	—	—
42185	Service establishment equipment & supplies whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	1.9	.1	D	D	D	D	D	D
4223	Apparel, piece goods, & notions whsle	3.7	.2	3.7	.2	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	—	—	D	D	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
BALANCE OF PLYMOUTH COUNTY, MA									
42	Wholesale trade	3.6	1.6	4.9	1.2	—	10.7	—	—
421	Wholesale trade, durable goods	7.0	6.4	12.4	5.8	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	D	D	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	24.2	1.5	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	5.9	14.1	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	—	—	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

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		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF PLYMOUTH COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.5	.1	3.1	.1	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	11.5	—	37.3	—	—	—	—	—
42244	Poultry & poultry product whsle	D	D	—	—	—	—	—	—
42248	Fresh fruit & vegetable whsle	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	BALANCE OF WORCESTER COUNTY, MA								
42	Wholesale trade .....	.6	2.6	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.3	2.9	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	—	—
42111	Automobile & other motor vehicle whsle	D	D	—	—	D	D	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	D	D
42143	Computer & computer peripheral equipment & software whsle	—	3.8	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	—	—	—	—	—	—
42151	Metal service centers & offices	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	17.3	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	.9	—	—	—	—	—	D	D
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	D	D
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF WORCESTER COUNTY, MA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2.8	.5	D	D	D	D	D	D
4221	Paper & paper product whsle .....	.2	—	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	—	—	D	D	—	—
42232	Men's & boys' clothing & furnishings whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	D	D
4226	Chemical & allied products whsle	23.4	.8	23.4	.8	—	—	—	—
42261	Plastics materials & basic forms & shapes whsle	24.7	—	24.7	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
	BALANCE OF DUKES COUNTY, MA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
	BALANCE OF NANTUCKET COUNTY, MA								
42	Wholesale trade	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

MASSACHUSETTS

There are no geographic notes for the state of Massachusetts.

Appendix E. Metropolitan Areas

MASSACHUSETTS

Barnstable—Yarmouth, MA MSA

Barnstable County, MA
Barnstable city, MA
Dennis town, MA
Harwich town, MA
Sandwich town, MA
Yarmouth town, MA

Boston, MA—NH PMSA

Bristol County, MA (Part)
Mansfield town, MA
Norton town, MA
Taunton city, MA
Essex County, MA (Part)
Amesbury town, MA
Beverly city, MA
Danvers town, MA
Gloucester city, MA
Ipswich town, MA
Lynn city, MA
Lynnfield town, MA
Marblehead town, MA
Newburyport city, MA
Peabody city, MA
Salem city, MA
Saugus town, MA
Swampscott town, MA
Middlesex County, MA (Part)
Acton town, MA
Arlington town, MA
Ashland town, MA
Bedford town, MA

Boston, MA—NH PMSA—Con.

Middlesex County, MA (Part)—Con.

Belmont town, MA
Burlington town, MA
Cambridge city, MA
Concord town, MA
Everett city, MA
Framingham town, MA
Holliston town, MA
Hopkinton town, MA
Hudson town, MA
Lexington town, MA
Malden city, MA
Marlborough city, MA
Maynard town, MA
Medford city, MA
Melrose city, MA
Natick town, MA
Newton city, MA
North Reading town, MA
Reading town, MA
Somerville city, MA
Stoneham town, MA
Sudbury town, MA
Wakefield town, MA
Waltham city, MA
Watertown city, MA
Wayland town, MA
Weston town, MA
Wilmington town, MA
Winchester town, MA
Woburn city, MA

Boston, MA—NH PMSA—Con.

Norfolk County, MA (Part)
Bellingham town, MA
Braintree town, MA
Brookline town, MA
Canton town, MA
Dedham town, MA
Foxborough town, MA
Franklin city, MA
Holbrook town, MA
Medfield town, MA
Medway town, MA
Milton town, MA
Needham town, MA
Norfolk town, MA
Norwood town, MA
Quincy city, MA
Randolph town, MA
Sharon town, MA
Stoughton town, MA
Walpole town, MA
Wellesley town, MA
Westwood town, MA
Weymouth town, MA
Wrentham town, MA
Plymouth County, MA (Part)
Carver town, MA
Duxbury town, MA
Hanover town, MA
Hingham town, MA
Hull town, MA
Kingston town, MA
Marshfield town, MA
Pembroke town, MA
Plymouth town, MA
Rockland town, MA
Scituate town, MA
Wareham town, MA

Boston, MA—NH PMSA—Con.

Suffolk County, MA (Part)
Boston city, MA
Chelsea city, MA
Revere city, MA
Winthrop town, MA
Worcester County, MA (Part)
Harvard town, MA
Milford town, MA
Rockingham County, NH (Part)

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA**

Boston, MA—NH PMSA
Bristol County, MA (Part)
Mansfield town, MA
Norton town, MA
Taunton city, MA
Essex County, MA (Part)
Amesbury town, MA
Beverly city, MA
Danvers town, MA
Gloucester city, MA
Ipswich town, MA
Lynn city, MA
Lynnfield town, MA
Marblehead town, MA
Newburyport city, MA
Peabody city, MA
Salem city, MA
Saugus town, MA
Swampscott town, MA
Middlesex County, MA (Part)
Acton town, MA
Arlington town, MA
Ashland town, MA
Bedford town, MA
Belmont town, MA
Burlington town, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Boston, MA—NH PMSA—Con.

Middlesex County, MA (Part)—Con.

Cambridge city, MA
Concord town, MA
Everett city, MA
Framingham town, MA
Holliston town, MA
Hopkinton town, MA
Hudson town, MA
Lexington town, MA
Malden city, MA
Marlborough city, MA
Maynard town, MA
Medford city, MA
Melrose city, MA
Natick town, MA
Newton city, MA
North Reading town, MA
Reading town, MA
Somerville city, MA
Stoneham town, MA
Sudbury town, MA
Wakefield town, MA
Waltham city, MA
Watertown city, MA
Wayland town, MA
Weston town, MA
Wilmington town, MA
Winchester town, MA
Woburn city, MA

Norfolk County, MA (Part)

Bellingham town, MA
Braintree town, MA
Brookline town, MA
Canton town, MA
Dedham town, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Boston, MA—NH PMSA—Con.

Norfolk County, MA (Part)—Con.

Foxborough town, MA
Franklin city, MA
Holbrook town, MA
Medfield town, MA
Medway town, MA
Milton town, MA
Needham town, MA
Norfolk town, MA
Norwood town, MA
Quincy city, MA
Randolph town, MA
Sharon town, MA
Stoughton town, MA
Walpole town, MA
Wellesley town, MA
Westwood town, MA
Weymouth town, MA
Wrentham town, MA

Plymouth County, MA (Part)

Carver town, MA
Duxbury town, MA
Hanover town, MA
Hingham town, MA
Hull town, MA
Kingston town, MA
Marshfield town, MA
Pembroke town, MA
Plymouth town, MA
Rockland town, MA
Scituate town, MA
Wareham town, MA

Suffolk County, MA (Part)

Boston city, MA
Chelsea city, MA

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Boston, MA—NH PMSA—Con.
Suffolk County, MA (Part)—Con.
Revere city, MA
Winthrop town, MA
Worcester County, MA (Part)
Harvard town, MA
Milford town, MA
Rockingham County, NH (Part)
Brockton, MA PMSA
Bristol County, MA (Part)
Easton town, MA
Raynham town, MA
Norfolk County, MA (Part)
Plymouth County, MA (Part)
Abington town, MA
Bridgewater town, MA
Brockton city, MA
East Bridgewater town, MA
Middleborough town, MA
Whitman town, MA
Fitchburg—Leominster, MA PMSA
Middlesex County, MA (Part)
Worcester County, MA (Part)
Fitchburg city, MA
Gardner city, MA
Leominster city, MA
Lawrence, MA—NH PMSA
Essex County, MA (Part)
Andover town, MA
Haverhill city, MA
Lawrence city, MA
Methuen city, MA
North Andover town, MA
Rockingham County, NH (Part)
Derry town, NH
Salem town, NH

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Lowell, MA—NH PMSA
Middlesex County, MA (Part)
Billerica town, MA
Chelmsford town, MA
Dracut town, MA
Lowell city, MA
Pepperell town, MA
Tewksbury town, MA
Westford town, MA
Hillsborough County, NH (Part)
Pelham town, NH
Manchester, NH PMSA
Hillsborough County, NH (Part)
Bedford town, NH
Goffstown town, NH
Manchester city, NH
Merrimack County, NH (Part)
Rockingham County, NH (Part)
Londonderry town, NH
Nashua, NH PMSA
Hillsborough County, NH (Part)
Hudson town, NH
Merrimack town, NH
Milford town, NH
Nashua city, NH
New Bedford, MA PMSA
Bristol County, MA (Part)
Dartmouth town, MA
Fairhaven town, MA
New Bedford city, MA
Plymouth County, MA (Part)
Portsmouth—Rochester, NH—ME PMSA
York County, ME (Part)
York town, ME

**Boston—Worcester—Lawrence, MA—NH—ME—CT
CMSA—Con.**

Portsmouth—Rochester, NH—ME PMSA—Con.

Rockingham County, NH (Part)

Exeter town, NH

Hampton town, NH

Portsmouth city, NH

Strafford County, NH (Part)

Dover city, NH

Durham town, NH

Rochester city, NH

Somersworth city, NH

Worcester, MA—CT PMSA

Windham County, CT (Part)

Hampden County, MA (Part)

Worcester County, MA (Part)

Auburn town, MA

Charlton town, MA

Clinton town, MA

Grafton town, MA

Holden town, MA

Leicester town, MA

Millbury town, MA

Northborough town, MA

Northbridge town, MA

Oxford town, MA

Shrewsbury town, MA

Southbridge town, MA

Spencer town, MA

Uxbridge town, MA

Webster town, MA

Westborough town, MA

Worcester city, MA

Brockton, MA PMSA

Bristol County, MA (Part)

Easton town, MA

Raynham town, MA

Norfolk County, MA (Part)

Brockton, MA PMSA—Con.

Plymouth County, MA (Part)

Abington town, MA

Bridgewater town, MA

Brockton city, MA

East Bridgewater town, MA

Middleborough town, MA

Whitman town, MA

Fitchburg—Leominster, MA PMSA

Middlesex County, MA (Part)

Worcester County, MA (Part)

Fitchburg city, MA

Gardner city, MA

Leominster city, MA

Lawrence, MA—NH PMSA

Essex County, MA (Part)

Andover town, MA

Haverhill city, MA

Lawrence city, MA

Methuen city, MA

North Andover town, MA

Rockingham County, NH (Part)

Derry town, NH

Salem town, NH

Lowell, MA—NH PMSA

Middlesex County, MA (Part)

Billerica town, MA

Chelmsford town, MA

Dracut town, MA

Lowell city, MA

Pepperell town, MA

Tewksbury town, MA

Westford town, MA

Hillsborough County, NH (Part)

Pelham town, NH

New Bedford, MA PMSA

Bristol County, MA (Part)
Dartmouth town, MA
Fairhaven town, MA
New Bedford city, MA
Plymouth County, MA (Part)

Pittsfield, MA MSA

Berkshire County, MA (Part)
Pittsfield city, MA

Providence—Fall River—Warwick, RI—MA MSA

Bristol County, MA (Part)
Attleboro city, MA
Fall River city, MA
North Attleborough town, MA
Seekonk town, MA
Somerset town, MA
Swansea town, MA
Westport town, MA
Bristol County, RI
Barrington town, RI
Bristol town, RI
Warren town, RI
Kent County, RI
Coventry town, RI
East Greenwich town, RI
Warwick city, RI
West Warwick town, RI
Newport County, RI (Part)
Tiverton town, RI
Providence County, RI
Burrillville town, RI
Central Falls city, RI
Cranston city, RI
Cumberland town, RI
East Providence city, RI
Johnston town, RI
Lincoln town, RI
North Providence town, RI

Providence—Fall River—Warwick, RI—MA MSA—Con.

Providence County, RI—Con.
North Smithfield town, RI
Pawtucket city, RI
Providence city, RI
Scituate town, RI
Smithfield town, RI
Woonsocket city, RI
Washington County, RI (Part)
Narragansett town, RI
North Kingstown town, RI
South Kingstown town, RI

Springfield, MA MSA

Franklin County, MA (Part)
Hampden County, MA (Part)
Agawam city, MA
Chicopee city, MA
East Longmeadow town, MA
Holyoke city, MA
Longmeadow town, MA
Ludlow town, MA
Palmer town, MA
Springfield city, MA
Westfield city, MA
West Springfield town, MA
Wilbraham town, MA
Hampshire County, MA (Part)
Amherst town, MA
Belchertown town, MA
Easthampton town, MA
Northampton city, MA
South Hadley town, MA

Worcester, MA—CT PMSA

Windham County, CT (Part)
Hampden County, MA (Part)

Worcester, MA—CT PMSA—Con.

Worcester County, MA (Part)
Auburn town, MA
Charlton town, MA
Clinton town, MA
Grafton town, MA
Holden town, MA
Leicester town, MA
Millbury town, MA
Northborough town, MA

Worcester, MA—CT PMSA—Con.

Northbridge town, MA
Oxford town, MA
Shrewsbury town, MA
Southbridge town, MA
Spencer town, MA
Uxbridge town, MA
Webster town, MA
Westborough town, MA
Worcester city, MA

