

# Hawaii

# 1997

Issued March 2000

EC97W42A-HI(RV)

## 1997 Economic Census

*Wholesale Trade*

Geographic Area Series



# U.S. CENSUS BUREAU

*Helping You Make Informed Decisions*

U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU



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Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Donna L. Hambric**, Chief, Wholesale Census Branch, and **John R. Trimble**, Chief, Services Sector Statistics Division Redesign Team, assisted by **Steven L. Barron** and **Scott P. Handmaker**. Primary staff assistance was provided by **John L. Vignali**, **Gary E. Swenson**, **Karen K. Sigmon**, **Pamela Palmer**, **Keith Fuller**, **G. Brian Wilson**, **Peter J. Martin**, **Dennis R. Johnson**, **Chris Hickerson**, **Rob Meyer**, **Shannon Prell**, and **Laura Knowles**.

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# Introduction to the Economic Census

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## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

## RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

## GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

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required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

## **BASIS OF REPORTING**

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

## **DOLLAR VALUES**

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

## **AVAILABILITY OF ADDITIONAL DATA**

### **Reports in Print and Electronic Media**

All results of the 1997 Economic Census are available on the Census Bureau Internet site ([www.census.gov](http://www.census.gov)) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

### **Special Tabulations**

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673  
Service Sector Statistics Division 301-457-2668

## **HISTORICAL INFORMATION**

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

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## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at [www.census.gov/econguide](http://www.census.gov/econguide). More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at [www.census.gov/econ/www/history.html](http://www.census.gov/econ/www/history.html).

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.



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# Wholesale Trade

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## SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

## GENERAL

A list of products that provide statistics on sector 42 follows.

**Geographic area reports.** A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

**Commodity line sales report.** This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

**Establishment and firm size (including legal form of organization) report.** This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

**Miscellaneous subjects report.** This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

## **GEOGRAPHIC AREAS COVERED**

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

## **COMPARABILITY OF THE 1992 AND 1997 CENSUSES**

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

## **DISCLOSURE**

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

## **AVAILABILITY OF MORE FREQUENT ECONOMIC DATA**

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

**Table 1. Summary Statistics for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>HAWAII</b>								
	<b>Wholesale trade</b> .....	<b>1 872</b>	<b>7 147 462</b>	<b>575 955</b>	<b>138 454</b>	<b>18 532</b>	<b>1 213 543</b>	<b>691 610</b>	<b>734 465</b>
	Wholesaler distributors and jobbers .....	1 410	4 482 542	429 191	101 075	14 263	891 222	540 873	582 678
	Importers .....	120	324 212	25 075	6 079	975	64 562	61 652	59 856
	Exporters .....	50	130 228	9 377	2 071	327	21 335	13 772	14 966
	Own brand importer-marketers .....	13	110 824	5 721	1 319	156	27 829	21 052	17 972
	Assemblers of farm products, except country grain elevators .....	13	40 880	4 130	972	213	9 640	529	663
	Sales branches (with stock) .....	74	1 042 091	50 652	13 341	1 201	101 583	52 498	57 217
	Sales offices (without stock) .....	34	327 708	30 024	8 365	628	55 591	-	-
	Auction companies .....	1	D	D	D	c	D	D	D
	Brokers .....	32	301 842	8 991	2 040	232	14 279	57	40
	Commission merchants .....	28	D	D	D	b	D	D	D
	Export agents .....	1	D	D	D	a	D	D	D
	Manufacturers' agents .....	96	275 959	9 614	2 438	329	20 863	1 135	1 027
421	Wholesale trade, durable goods .....	889	2 222 169	251 292	61 080	7 339	533 822	347 083	357 049
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	59	299 862	18 818	4 414	738	57 962	64 457	60 032
42111	Automobile & other motor vehicle whsle .....	18	212 821	6 501	1 555	255	32 360	45 158	39 705
421110	Automobile & other motor vehicle whsle .....	18	212 821	6 501	1 555	255	32 360	45 158	39 705
4211101	Automobile & motorcycle whsle .....	10	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	4	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	27	69 023	9 139	2 109	341	18 720	17 187	18 074
421120	Motor vehicle supplies & new parts whsle .....	27	69 023	9 139	2 109	341	18 720	17 187	18 074
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	14	54 435	5 761	1 266	220	11 747	11 112	11 714
4211202	Motor vehicle supplies & new parts—jobbers .....	12	D	D	D	c	D	D	D
42113	Tire & tube whsle .....	9	D	D	D	b	D	D	D
421130	Tire & tube whsle .....	9	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle .....	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .....	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	60	112 853	11 496	2 650	415	24 971	14 279	15 166
42121	Furniture whsle .....	25	55 154	5 394	1 211	195	9 607	1 788	1 743
421210	Furniture whsle .....	25	55 154	5 394	1 211	195	9 607	1 788	1 743
4212101	Household & lawn furniture whsle .....	10	13 131	714	204	32	1 766	272	124
4212102	Office & business furniture whsle .....	15	42 023	4 680	1 007	163	7 841	1 516	1 619
42122	Home furnishings whsle .....	35	57 699	6 102	1 439	220	15 364	12 491	13 423
421220	Home furnishings whsle .....	35	57 699	6 102	1 439	220	15 364	12 491	13 423
4212203	Floor coverings whsle .....	6	33 474	2 697	636	84	6 757	8 271	8 961
4212204	Other home furnishings whsle .....	12	9 835	1 362	331	69	3 964	2 630	3 007
4213	Lumber & other construction materials whsle .....	53	175 511	14 784	3 592	405	30 529	22 845	23 096
42131	Lumber, plywood, millwork, & wood panel whsle .....	30	87 822	7 922	2 087	218	15 443	14 555	14 136
421310	Lumber, plywood, millwork, & wood panel whsle .....	30	87 822	7 922	2 087	218	15 443	14 555	14 136
4213101	Lumber without yard whsle .....	7	D	D	D	b	D	D	D
4213102	Lumber with yard whsle .....	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	15	20 283	2 300	744	67	4 667	2 819	3 225
42132	Brick, stone, & related construction materials whsle .....	15	43 756	2 533	535	81	8 294	2 529	2 925
421320	Brick, stone, & related construction materials whsle .....	15	43 756	2 533	535	81	8 294	2 529	2 925
4213203	Cement, lime, & related products whsle .....	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
42139	Other construction materials whsle .....	3	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	152	549 838	76 398	19 629	1 840	136 865	66 129	65 838
42141	Photographic equipment & supplies whsle .....	10	119 439	6 401	1 704	211	13 651	8 938	6 622
421410	Photographic equipment & supplies whsle .....	10	119 439	6 401	1 704	211	13 651	8 938	6 622
42142	Office equipment whsle .....	33	106 650	27 074	7 112	636	47 016	13 372	13 337
421420	Office equipment whsle .....	33	106 650	27 074	7 112	636	47 016	13 372	13 337
42143	Computer & computer peripheral equipment & software whsle .....	32	150 565	24 786	6 574	453	40 298	7 315	7 785
421430	Computer & computer peripheral equipment & software whsle .....	32	150 565	24 786	6 574	453	40 298	7 315	7 785
4214301	Computer & peripheral equipment whsle .....	31	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use .....	24	132 269	18 773	5 314	345	31 880	5 524	6 093

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>HAWAII—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42144	Other commercial equipment whsle	27	39 172	4 361	1 030	159	7 736	3 962	3 879
421440	Other commercial equipment whsle	27	39 172	4 361	1 030	159	7 736	3 962	3 879
4214401	Restaurant & hotel equipment & supplies whsle	16	33 575	3 643	888	130	6 232	3 561	3 397
4214402	Store machines & equipment whsle	11	5 597	718	142	29	1 504	401	482
42145	Medical, dental, & hospital equipment & supplies whsle	34	101 568	9 509	2 062	210	19 362	29 013	30 319
421450	Medical, dental, & hospital equipment & supplies whsle	34	101 568	9 509	2 062	210	19 362	29 013	30 319
4214501	Surgical, medical, & hospital supplies whsle	33	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle	9	15 153	2 329	548	109	4 082	1 655	1 602
421460	Ophthalmic goods whsle	9	15 153	2 329	548	109	4 082	1 655	1 602
42149	Other professional equipment & supplies whsle	7	17 291	1 938	599	62	4 720	1 874	2 294
421490	Other professional equipment & supplies whsle	7	17 291	1 938	599	62	4 720	1 874	2 294
4214902	Other professional equipment & supplies whsle	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	29	63 686	8 448	1 957	246	16 235	14 255	14 991
42151	Metal service centers & offices	29	63 686	8 448	1 957	246	16 235	14 255	14 991
421510	Metal service centers & offices	29	63 686	8 448	1 957	246	16 235	14 255	14 991
4215101	Ferrous metal service centers & sales offices	24	59 820	7 699	1 811	212	14 860	14 193	14 924
42151011	Ferrous metal service centers	17	54 173	7 168	1 707	196	13 812	14 193	14 924
4216	Electrical goods whsle	112	350 849	35 000	8 784	930	85 213	41 763	44 905
42161	Electrical apparatus & equip, wiring supp, & const material whsle	36	130 782	12 519	3 436	313	21 500	15 529	15 350
421610	Electrical apparatus & equip, wiring supp, & const material whsle	36	130 782	12 519	3 436	313	21 500	15 529	15 350
42162	Electrical appliance, television & radio set whsle	31	154 620	11 989	2 771	371	43 706	22 665	24 554
421620	Electrical appliance, television & radio set whsle	31	154 620	11 989	2 771	371	43 706	22 665	24 554
42169	Other electronic parts & equipment whsle	45	65 447	10 492	2 577	246	20 007	3 569	5 001
421690	Other electronic parts & equipment whsle	45	65 447	10 492	2 577	246	20 007	3 569	5 001
4216901	Communications equipment & supplies whsle	32	55 270	9 184	2 237	207	17 614	2 498	3 873
4216902	Electronic parts (excluding communications equipment) whsle	13	10 177	1 308	340	39	2 393	1 071	1 128
4217	Hardware, & plumbing & heating equipment & supplies whsle	76	132 140	17 209	3 881	511	33 677	21 330	22 178
42171	Hardware whsle	40	54 308	8 515	1 922	257	16 689	7 527	8 066
421710	Hardware whsle	40	54 308	8 515	1 922	257	16 689	7 527	8 066
42172	Plumbing & heating equipment & supplies (hydronics) whsle	16	28 064	2 692	684	84	5 281	2 716	2 769
421720	Plumbing & heating equipment & supplies (hydronics) whsle	16	28 064	2 692	684	84	5 281	2 716	2 769
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	35 290	3 595	747	114	7 548	8 120	8 038
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	35 290	3 595	747	114	7 548	8 120	8 038
42174	Refrigeration equipment & supplies whsle	7	14 478	2 407	528	56	4 159	2 967	3 305
421740	Refrigeration equipment & supplies whsle	7	14 478	2 407	528	56	4 159	2 967	3 305
4218	Machinery, equipment, & supplies whsle	141	271 903	42 255	10 080	1 220	89 229	62 431	65 855
42181	Construction & mining (except petroleum) machinery & equip whsle	15	59 295	10 614	2 803	304	27 369	31 526	34 293
421810	Construction & mining (except petroleum) machinery & equip whsle	15	59 295	10 614	2 803	304	27 369	31 526	34 293
42182	Farm & garden machinery & equipment whsle	16	29 421	3 522	809	111	8 625	7 912	7 736
421820	Farm & garden machinery & equipment whsle	16	29 421	3 522	809	111	8 625	7 912	7 736
4218202	Farm machinery & equipment—whsle distributors	8	17 141	1 940	436	61	5 107	5 059	6 865



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	<b>HAWAII—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	50	114 204	16 206	3 635	421	30 270	13 245	13 635
421830	Industrial machinery & equipment whsle .....	50	114 204	16 206	3 635	421	30 270	13 245	13 635
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	12	16 746	3 502	766	90	6 781	2 508	2 674
42183021	Hydraulic & pneumatic pumps & motors whsle .....	4	9 819	1 991	423	44	3 192	1 398	1 460
4218303	General-purpose industrial machinery & equipment whsle .	18	54 228	5 723	1 383	123	9 793	2 278	2 826
4218307	Other industrial machinery & equipment whsle .....	9	34 968	5 655	1 163	158	10 647	5 781	5 836
42184	Industrial supplies whsle .....	26	43 428	7 782	1 807	219	15 304	6 779	7 056
421840	Industrial supplies whsle .....	26	43 428	7 782	1 807	219	15 304	6 779	7 056
4218406	Other industrial supplies whsle .	8	27 643	4 883	1 134	127	10 105	3 446	3 628
42185	Service establishment equipment & supplies whsle .....	29	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	29	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	14	7 513	1 208	310	61	2 517	656	653
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	207	265 527	26 884	6 093	1 034	59 141	39 594	44 988
42191	Sporting & recreational goods & supplies whsle .....	37	52 882	4 820	1 093	157	10 067	8 710	9 028
421910	Sporting & recreational goods & supplies whsle .....	37	52 882	4 820	1 093	157	10 067	8 710	9 028
42192	Toy & hobby goods & supplies whsle .....	14	23 572	2 389	512	87	5 503	2 736	2 893
421920	Toy & hobby goods & supplies whsle .....	14	23 572	2 389	512	87	5 503	2 736	2 893
42193	Recyclable material whsle .....	23	39 887	4 977	1 063	183	10 351	5 970	6 871
421930	Recyclable material whsle .....	23	39 887	4 977	1 063	183	10 351	5 970	6 871
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .	16	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	85	95 333	8 250	1 921	363	19 346	17 642	21 091
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	85	95 333	8 250	1 921	363	19 346	17 642	21 091
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	80	84 839	7 788	1 803	345	18 414	16 869	19 699
42199	Other miscellaneous durable goods whsle .....	48	53 853	6 448	1 504	244	13 874	4 536	5 105
421990	Other miscellaneous durable goods whsle .....	48	53 853	6 448	1 504	244	13 874	4 536	5 105
4219903	General merchandise (durable goods) whsle .....	14	6 820	876	200	41	2 185	1 287	1 674
4219906	Other durable goods whsle .....	16	22 188	1 358	317	59	2 926	466	543
422	Wholesale trade, nondurable goods .....	983	4 925 293	324 663	77 374	11 193	679 721	344 527	377 416
4221	Paper & paper product whsle .....	76	274 118	28 497	6 975	923	55 288	29 050	30 300
42211	Printing & writing paper whsle .....	10	35 605	2 989	779	96	6 738	5 261	5 429
422110	Printing & writing paper whsle ....	10	35 605	2 989	779	96	6 738	5 261	5 429
42212	Stationery & office supplies whsle ...	38	94 264	12 966	3 226	389	22 478	9 984	11 683
422120	Stationery & office supplies whsle .	38	94 264	12 966	3 226	389	22 478	9 984	11 683
42213	Industrial & personal service paper whsle .....	28	144 249	12 542	2 970	438	26 072	13 805	13 188
422130	Industrial & personal service paper whsle .....	28	144 249	12 542	2 970	438	26 072	13 805	13 188
4222	Drugs, & druggists' sundries whsle ....	58	501 086	23 380	5 696	668	47 181	71 829	79 858
42221	Drugs, & druggists' sundries whsle ..	58	501 086	23 380	5 696	668	47 181	71 829	79 858
422210	Drugs, & druggists' sundries whsle .....	58	501 086	23 380	5 696	668	47 181	71 829	79 858
4222101	General-line drugs whsle .....	28	404 266	11 985	2 774	407	25 292	67 572	74 884
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	30	96 820	11 395	2 922	261	21 889	4 257	4 974

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<b>42</b>	<b>HAWAII—Con.</b>								
	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	156	284 985	24 818	5 736	1 006	54 807	28 701	33 391
42231	Piece goods, notions, & other dry goods whsle	29	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	29	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	23	50 495	5 734	1 270	203	12 725	5 248	5 470
42232	Men's & boys' clothing & furnishings whsle	60	132 824	10 951	2 617	451	24 679	15 271	14 208
422320	Men's & boys' clothing & furnishings whsle	60	132 824	10 951	2 617	451	24 679	15 271	14 208
42233	Women's, children's, & infants' clothing & accessories whsle	50	83 843	5 702	1 303	260	13 081	5 585	10 900
422330	Women's, children's, & infants' clothing & accessories whsle	50	83 843	5 702	1 303	260	13 081	5 585	10 900
42234	Footwear whsle	17	D	D	D	b	D	D	D
422340	Footwear whsle	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle	381	2 188 753	152 857	35 937	5 663	308 347	118 931	125 875
42241	General-line grocery whsle	48	585 625	23 909	5 959	737	44 524	35 003	36 364
422410	General-line grocery whsle	48	585 625	23 909	5 959	737	44 524	35 003	36 364
4224103	Other general-line grocery whsle	46	D	D	D	f	D	D	D
42242	Packaged frozen food whsle	55	377 744	24 039	5 849	918	52 760	25 661	26 608
422420	Packaged frozen food whsle	55	377 744	24 039	5 849	918	52 760	25 661	26 608
42243	Dairy products, (except dried or canned) whsle	11	32 173	2 370	642	109	6 227	1 631	1 784
422430	Dairy products, (except dried or canned) whsle	11	32 173	2 370	642	109	6 227	1 631	1 784
42244	Poultry & poultry product whsle	9	44 000	2 594	578	117	6 307	1 431	1 518
422440	Poultry & poultry product whsle	9	44 000	2 594	578	117	6 307	1 431	1 518
4224402	Poultry & poultry product (except live) whsle	9	44 000	2 594	578	117	6 307	1 431	1 518
42245	Confectionery whsle	35	130 984	16 345	3 982	553	29 250	3 996	4 048
422450	Confectionery whsle	35	130 984	16 345	3 982	553	29 250	3 996	4 048
42246	Fish & seafood whsle	51	211 181	15 331	3 450	518	30 130	6 344	7 798
422460	Fish & seafood whsle	51	211 181	15 331	3 450	518	30 130	6 344	7 798
42247	Meat & meat product whsle	24	115 720	10 455	2 326	437	24 001	7 962	9 129
422470	Meat & meat product whsle	24	115 720	10 455	2 326	437	24 001	7 962	9 129
42248	Fresh fruit & vegetable whsle	54	215 547	19 158	4 149	715	34 702	2 213	2 312
422480	Fresh fruit & vegetable whsle	54	215 547	19 158	4 149	715	34 702	2 213	2 312
42249	Other grocery & related products whsle	94	475 779	38 656	9 002	1 559	80 446	34 690	36 314
422490	Other grocery & related products whsle	94	475 779	38 656	9 002	1 559	80 446	34 690	36 314
4224902	Bread & baked goods whsle	24	124 116	11 709	2 796	496	23 624	10 700	11 078
4224903	Soft drinks whsle	14	97 408	8 141	1 724	263	14 156	2 194	3 026
4224904	Canned goods whsle	11	74 291	3 656	840	140	9 944	4 739	4 766
4224906	Other grocery specialties whsle	32	162 649	13 253	3 141	562	28 366	15 629	15 681
4225	Farm-product raw material whsle	9	11 733	1 182	299	70	2 847	504	837
42251	Grain & field bean whsle	5	6 066	234	54	23	664	307	630
422510	Grain & field bean whsle	5	6 066	234	54	23	664	307	630
42252	Livestock whsle	2	D	D	D	a	D	D	D
422520	Livestock whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	49	106 947	11 425	2 954	339	22 409	11 117	12 458
42261	Plastics materials & basic forms & shapes whsle	12	16 162	3 171	820	89	5 397	4 243	4 567
422610	Plastics materials & basic forms & shapes whsle	12	16 162	3 171	820	89	5 397	4 243	4 567
42269	Other chemical & allied products whsle	37	90 785	8 254	2 134	250	17 012	6 874	7 891
422690	Other chemical & allied products whsle	37	90 785	8 254	2 134	250	17 012	6 874	7 891
4226901	Industrial gases (except LP) whsle	9	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	28	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	43	898 052	22 372	5 875	518	63 122	20 286	20 852
42271	Petroleum bulk stations & terminals	24	714 655	11 056	2 887	287	33 198	18 798	19 392
422710	Petroleum bulk stations & terminals	24	714 655	11 056	2 887	287	33 198	18 798	19 392
4227101	Petroleum bulk stations & terminals (except LP)	22	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	13	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	19	183 397	11 316	2 988	231	29 924	1 488	1 460
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	19	183 397	11 316	2 988	231	29 924	1 488	1 460

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	<b>HAWAII—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	31	354 613	31 352	7 356	816	62 811	38 286	47 049
42281	Beer & ale whsle . . . . .	12	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	12	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	19	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	19	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	19	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	180	305 006	28 780	6 546	1 190	62 909	25 823	26 796
42291	Farm supplies whsle . . . . .	25	55 621	8 518	2 099	256	15 524	6 929	7 105
422910	Farm supplies whsle . . . . .	25	55 621	8 518	2 099	256	15 524	6 929	7 105
4229101	Farm supplies—farm dealers . . . . .	13	22 517	1 559	334	66	3 867	1 606	2 040
4229102	Farm supplies—whsle distributors . . . . .	12	33 104	6 959	1 765	190	11 657	5 323	5 065
42292	Book, periodical, & newspaper whsle . . . . .	15	48 656	5 431	1 077	201	11 738	1 973	1 910
422920	Book, periodical, & newspaper whsle . . . . .	15	48 656	5 431	1 077	201	11 738	1 973	1 910
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	31	25 477	5 248	1 206	304	10 349	3 025	2 809
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	31	25 477	5 248	1 206	304	10 349	3 025	2 809
42294	Tobacco & tobacco product whsle . . . . .	10	96 095	964	219	42	6 471	3 270	3 522
422940	Tobacco & tobacco product whsle . . . . .	10	96 095	964	219	42	6 471	3 270	3 522
42295	Paint, varnish, & supplies whsle . . . . .	13	9 980	1 067	216	50	2 238	1 080	1 232
422950	Paint, varnish, & supplies whsle . . . . .	13	9 980	1 067	216	50	2 238	1 080	1 232
4229501	Paint, varnish, & supplies whsle . . . . .	13	9 980	1 067	216	50	2 238	1 080	1 232
42299	Other miscellaneous nondurable goods whsle . . . . .	86	69 177	7 552	1 729	337	16 589	9 546	10 218
422990	Other miscellaneous nondurable goods whsle . . . . .	86	69 177	7 552	1 729	337	16 589	9 546	10 218
4229901	Art goods whsle . . . . .	43	38 077	4 880	1 121	199	10 744	6 665	6 981
4229902	General merchandise (nondurable goods) whsle . . . . .	12	12 203	1 092	260	66	2 188	1 612	1 885
4229904	Other nondurable goods whsle . . . . .	30	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>1 606</b>	<b>5 088 686</b>	<b>473 494</b>	<b>111 516</b>	<b>15 934</b>	<b>1 014 588</b>	<b>637 878</b>	<b>676 135</b>
421	Wholesale trade, durable goods . . . . .	756	1 639 880	197 062	46 231	6 138	425 447	309 582	317 386
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	56	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	17	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	26	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle . . . . .	26	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors . . . . .	14	54 435	5 761	1 266	220	11 747	11 112	11 714
4211202	Motor vehicle supplies & new parts—jobbers . . . . .	11	D	D	D	b	D	D	D
42113	Tire & tube whsle . . . . .	8	D	D	D	b	D	D	D
421130	Tire & tube whsle . . . . .	8	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . . . .	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . . . .	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . . . .	49	68 777	9 368	2 117	345	19 942	7 159	7 360
42121	Furniture whsle . . . . .	19	35 679	4 956	1 121	180	8 536	1 788	1 743
421210	Furniture whsle . . . . .	19	35 679	4 956	1 121	180	8 536	1 788	1 743
4212102	Office & business furniture whsle . . . . .	12	31 808	4 450	969	157	7 279	1 516	1 619
42122	Home furnishings whsle . . . . .	30	33 098	4 412	996	165	11 406	5 371	5 617
421220	Home furnishings whsle . . . . .	30	33 098	4 412	996	165	11 406	5 371	5 617
4212204	Other home furnishings whsle . . . . .	12	9 835	1 362	331	69	3 964	2 630	3 007

**Table 1. Summary Statistics for the State: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAWAII—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
<b>Wholesale trade, durable goods—Con.</b>									
421	Lumber & other construction materials whsle .....	45	132 181	13 370	3 227	367	25 211	21 667	21 717
42131	Lumber, plywood, millwork, & wood panel whsle .....	29	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	29	D	D	D	c	D	D	D
4213102	Lumber with yard whsle .....	8	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	15	20 283	2 300	744	67	4 667	2 819	3 225
42132	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	119	346 951	44 921	10 416	1 336	79 209	54 618	53 780
42141	Photographic equipment & supplies whsle .....	9	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle .....	9	D	D	D	c	D	D	D
42142	Office equipment whsle .....	27	44 092	13 820	3 137	435	23 023	6 453	6 116
421420	Office equipment whsle .....	27	44 092	13 820	3 137	435	23 023	6 453	6 116
42143	Computer & computer peripheral equipment & software whsle .....	21	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle .....	21	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle .....	20	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use .....	14	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	26	D	D	D	c	D	D	D
421440	Other commercial equipment whsle .....	26	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	15	D	D	D	c	D	D	D
4214402	Store machines & equipment whsle .....	11	5 597	718	142	29	1 504	401	482
42145	Medical, dental, & hospital equipment & supplies whsle .....	22	71 909	7 180	1 487	164	15 064	28 942	30 217
421450	Medical, dental, & hospital equipment & supplies whsle .....	22	71 909	7 180	1 487	164	15 064	28 942	30 217
4214501	Surgical, medical, & hospital supplies whsle .....	21	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle .....	7	D	D	D	c	D	D	D
421460	Ophthalmic goods whsle .....	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle .....	7	17 291	1 938	599	62	4 720	1 874	2 294
421490	Other professional equipment & supplies whsle .....	7	17 291	1 938	599	62	4 720	1 874	2 294
4215	Metal & mineral (except petroleum) whsle .....	24	54 063	7 766	1 800	226	14 911	13 231	13 929
42151	Metal service centers & offices .....	24	54 063	7 766	1 800	226	14 911	13 231	13 929
421510	Metal service centers & offices ..	24	54 063	7 766	1 800	226	14 911	13 231	13 929
4215101	Ferrous metal service centers & sales offices .....	21	D	D	D	c	D	D	D
42151011	Ferrous metal service centers .....	15	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	86	238 237	25 585	6 409	721	64 964	29 609	32 489
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	24	78 666	8 500	2 384	226	14 386	10 905	10 583
421610	Electrical apparatus & equip, wiring supp, & const material whsle .....	24	78 666	8 500	2 384	226	14 386	10 905	10 583
42162	Electrical appliance, television & radio set whsle .....	27	118 929	9 001	2 085	290	34 065	15 615	17 401
421620	Electrical appliance, television & radio set whsle .....	27	118 929	9 001	2 085	290	34 065	15 615	17 401
42169	Other electronic parts & equipment whsle .....	35	40 642	8 084	1 940	205	16 513	3 089	4 505
421690	Other electronic parts & equipment whsle .....	35	40 642	8 084	1 940	205	16 513	3 089	4 505
4216901	Communications equipment & supplies whsle .....	23	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle .....	12	D	D	D	b	D	D	D

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<b>HAWAII—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
<b>Wholesale trade, durable goods—Con.</b>									
421	Hardware, & plumbing & heating equipment & supplies whsle .....	60	91 142	13 793	3 102	423	27 398	18 607	19 193
42171	Hardware whsle .....	33	40 620	7 809	1 761	238	15 474	7 165	7 601
421710	Hardware whsle .....	33	40 620	7 809	1 761	238	15 474	7 165	7 601
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	5 833	992	271	34	1 946	560	570
421720	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	5 833	992	271	34	1 946	560	570
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	11	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	11	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle .....	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	133	249 424	39 895	9 508	1 165	84 629	62 131	65 574
42181	Construction & mining (except petroleum) machinery & equip whsle .....	15	59 295	10 614	2 803	304	27 369	31 526	34 293
421810	Construction & mining (except petroleum) machinery & equip whsle .....	15	59 295	10 614	2 803	304	27 369	31 526	34 293
42182	Farm & garden machinery & equipment whsle .....	16	29 421	3 522	809	111	8 625	7 912	7 736
421820	Farm & garden machinery & equipment whsle .....	16	29 421	3 522	809	111	8 625	7 912	7 736
4218202	Farm machinery & equipment—whsle distributors .....	8	17 141	1 940	436	61	5 107	5 059	6 865
42183	Industrial machinery & equipment whsle .....	46	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	46	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	12	16 746	3 502	766	90	6 781	2 508	2 674
42183021	Hydraulic & pneumatic pumps & motors whsle .....	4	9 819	1 991	423	44	3 192	1 398	1 460
4218303	General-purpose industrial machinery & equipment whsle .....	15	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle .....	9	34 968	5 655	1 163	158	10 647	5 781	5 836
42184	Industrial supplies whsle .....	24	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	24	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .....	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	27	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	27	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	12	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle .....	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle .....	184	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	32	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	32	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle .....	13	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	13	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	23	39 887	4 977	1 063	183	10 351	5 970	6 871
421930	Recyclable material whsle .....	23	39 887	4 977	1 063	183	10 351	5 970	6 871
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
4219303	Other recyclable material whsle .....	16	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	79	91 448	8 091	1 883	352	18 740	17 640	21 090
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	79	91 448	8 091	1 883	352	18 740	17 640	21 090
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	74	80 954	7 629	1 765	334	17 808	16 867	19 698
42199	Other miscellaneous durable goods whsle .....	37	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	37	D	D	D	c	D	D	D
4219906	Other durable goods whsle .....	12	D	D	D	b	D	D	D



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<b>HAWAII—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	850	3 448 806	276 432	65 285	9 796	589 141	328 296	358 749
4221	Paper & paper product whsle . . . . .	65	233 637	25 396	6 162	835	49 432	26 643	27 628
42211	Printing & writing paper whsle . . . . .	8	D	D	D	b	D	D	D
422110	Printing & writing paper whsle . . . . .	8	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . . .	32	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . . .	32	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	25	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle . . . . .	25	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	52	445 418	20 693	4 943	600	41 639	71 374	79 264
42221	Drugs, & druggists' sundries whsle . . . .	52	445 418	20 693	4 943	600	41 639	71 374	79 264
422210	Drugs, & druggists' sundries whsle . . . . .	52	445 418	20 693	4 943	600	41 639	71 374	79 264
4222101	General-line drugs whsle . . . . .	28	404 266	11 985	2 774	407	25 292	67 572	74 884
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	24	41 152	8 708	2 169	193	16 347	3 802	4 380
4223	Apparel, piece goods, & notions whsle . . . .	133	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	27	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	27	D	D	D	c	D	D	D
4223101	Piece goods—jobbers . . . . .	23	50 495	5 734	1 270	203	12 725	5 248	5 470
42232	Men's & boys' clothing & furnishings whsle . . . . .	53	116 301	10 676	2 540	441	24 054	15 271	14 208
422320	Men's & boys' clothing & furnishings whsle . . . . .	53	116 301	10 676	2 540	441	24 054	15 271	14 208
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	42	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	42	D	D	D	e	D	D	D
42234	Footwear whsle . . . . .	11	D	D	D	b	D	D	D
422340	Footwear whsle . . . . .	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	332	1 636 035	124 006	29 089	4 787	259 357	116 252	122 537
42241	General-line grocery whsle . . . . .	41	422 570	19 622	5 071	613	38 201	35 003	36 364
422410	General-line grocery whsle . . . . .	41	422 570	19 622	5 071	613	38 201	35 003	36 364
4224103	Other general-line grocery whsle . . . . .	39	D	D	D	f	D	D	D
42242	Packaged frozen food whsle . . . . .	46	D	D	D	f	D	D	D
422420	Packaged frozen food whsle . . . . .	46	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	11	32 173	2 370	642	109	6 227	1 631	1 784
422430	Dairy products, (except dried or canned) whsle . . . . .	11	32 173	2 370	642	109	6 227	1 631	1 784
42244	Poultry & poultry product whsle . . . . .	8	D	D	D	c	D	D	D
422440	Poultry & poultry product whsle . . . . .	8	D	D	D	c	D	D	D
42245	Confectionery whsle . . . . .	29	58 264	6 140	1 456	262	11 925	3 978	4 031
422450	Confectionery whsle . . . . .	29	58 264	6 140	1 456	262	11 925	3 978	4 031
42246	Fish & seafood whsle . . . . .	49	D	D	D	e	D	D	D
422460	Fish & seafood whsle . . . . .	49	D	D	D	e	D	D	D
42247	Meat & meat product whsle . . . . .	23	D	D	D	e	D	D	D
422470	Meat & meat product whsle . . . . .	23	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	49	D	D	D	f	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	49	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	76	336 210	29 253	6 811	1 225	63 571	32 091	33 038
422490	Other grocery & related products whsle . . . . .	76	336 210	29 253	6 811	1 225	63 571	32 091	33 038
4224902	Bread & baked goods whsle . . . . .	20	D	D	D	e	D	D	D
4224903	Soft drinks whsle . . . . .	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle . . . . .	30	D	D	D	f	D	D	D
4225	Farm-product raw material whsle . . . . .	8	D	D	D	b	D	D	D
42251	Grain & field bean whsle . . . . .	4	D	D	D	b	D	D	D
422510	Grain & field bean whsle . . . . .	4	D	D	D	b	D	D	D
42252	Livestock whsle . . . . .	2	D	D	D	a	D	D	D
422520	Livestock whsle . . . . .	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle . . . . .	2	D	D	D	b	D	D	D
422590	Other farm product raw material whsle . . . . .	2	D	D	D	b	D	D	D
4226	Chemical & allied products whsle . . . . .	34	40 395	5 663	1 430	179	11 148	7 314	7 811
42261	Plastics materials & basic forms & shapes whsle . . . . .	12	16 162	3 171	820	89	5 397	4 243	4 567
422610	Plastics materials & basic forms & shapes whsle . . . . .	12	16 162	3 171	820	89	5 397	4 243	4 567
42269	Other chemical & allied products whsle . . . . .	22	24 233	2 492	610	90	5 751	3 071	3 244
422690	Other chemical & allied products whsle . . . . .	22	24 233	2 492	610	90	5 751	3 071	3 244
4226902	Other chemical & allied products whsle . . . . .	22	24 233	2 492	610	90	5 751	3 071	3 244

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<b>HAWAII—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	30	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	13	85 163	6 028	1 449	178	22 531	12 034	12 104
422710	Petroleum bulk stations & terminals	13	85 163	6 028	1 449	178	22 531	12 034	12 104
4227101	Petroleum bulk stations & terminals (except LP)	11	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	7	53 687	2 438	581	87	10 870	2 125	2 321
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	17	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	17	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	27	332 077	30 965	7 229	808	61 812	38 286	47 049
42281	Beer & ale whsle	11	D	D	D	e	D	D	D
422810	Beer & ale whsle	11	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	16	D	D	D	e	D	D	D
422820	Wine & distilled alcoholic beverage whsle	16	D	D	D	e	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	16	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	169	280 496	27 806	6 353	1 147	60 890	25 715	26 681
42291	Farm supplies whsle	24	D	D	D	c	D	D	D
422910	Farm supplies whsle	24	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers	13	22 517	1 559	334	66	3 867	1 606	2 040
4229102	Farm supplies—whsle distributors	11	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	13	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	13	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	30	D	D	D	e	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	30	D	D	D	e	D	D	D
42294	Tobacco & tobacco product whsle	10	96 095	964	219	42	6 471	3 270	3 522
422940	Tobacco & tobacco product whsle	10	96 095	964	219	42	6 471	3 270	3 522
42295	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D
422950	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D
4229501	Paint, varnish, & supplies whsle	11	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	81	53 693	7 097	1 656	325	15 634	9 546	10 218
422990	Other miscellaneous nondurable goods whsle	81	53 693	7 097	1 656	325	15 634	9 546	10 218
4229901	Art goods whsle	43	38 077	4 880	1 121	199	10 744	6 665	6 981
4229902	General merchandise (nondurable goods) whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	26	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices</b>									
		<b>108</b>	<b>1 369 799</b>	<b>80 676</b>	<b>21 706</b>	<b>1 829</b>	<b>157 174</b>	<b>52 498</b>	<b>57 217</b>
421	Wholesale trade, durable goods	51	352 251	45 743	12 698	834	89 855	36 364	38 635
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	e	D	D	D
42142	Office equipment whsle	6	62 558	13 254	3 975	201	23 993	6 919	7 221
421420	Office equipment whsle	6	62 558	13 254	3 975	201	23 993	6 919	7 221
42143	Computer & computer peripheral equipment & software whsle	10	76 544	14 467	4 322	224	24 823	2 999	3 510
421430	Computer & computer peripheral equipment & software whsle	10	76 544	14 467	4 322	224	24 823	2 999	3 510
4215	Metal & mineral (except petroleum) whsle	2	D	D	D	a	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	17 424	2 405	547	57	4 343	2 720	2 983
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	1	D	D	D	a	D	D	D

**Table 1. Summary Statistics for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAWAII—Con.</b>									
<b>Manufacturers' sales branches and sales offices—Con.</b>									
422	Wholesale trade, nondurable goods . . . .	57	1 017 548	34 933	9 008	995	67 319	16 134	18 582
4221	Paper & paper product whsle . . . . .	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle . . . .	16	196 207	18 301	4 415	572	31 843	2 617	3 293
42249	Other grocery & related products whsle . . . . .	13	130 020	9 152	2 136	324	16 428	2 599	3 276
422490	Other grocery & related products whsle . . . . .	13	130 020	9 152	2 136	324	16 428	2 599	3 276
4226	Chemical & allied products whsle . . . .	14	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	14	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	14	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	13	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	11	629 492	5 028	1 438	109	10 667	6 764	7 288
422710	Petroleum bulk stations & terminals . . . . .	11	629 492	5 028	1 438	109	10 667	6 764	7 288
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	11	629 492	5 028	1 438	109	10 667	6 764	7 288
42271011	Petroleum bulk stations (except LP) . . . . .	6	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants . . . . .</b>		<b>158</b>	<b>688 977</b>	<b>21 785</b>	<b>5 232</b>	<b>769</b>	<b>41 781</b>	<b>1 234</b>	<b>1 113</b>
421	Wholesale trade, durable goods . . . . .	82	230 038	8 487	2 151	367	18 520	1 137	1 028
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . .	9	D	D	D	a	D	D	D
42121	Furniture whsle . . . . .	6	19 475	438	90	15	1 071	—	—
421210	Furniture whsle . . . . .	6	19 475	438	90	15	1 071	—	—
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	13	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	3	D	D	D	a	D	D	D
4216	Electrical goods whsle . . . . .	14	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	23 574	1 011	232	31	1 936	3	2
4218	Machinery, equipment, & supplies whsle . . . . .	5	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle . . . .	22	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . .	76	458 939	13 298	3 081	402	23 261	97	85
4221	Paper & paper product whsle . . . . .	4	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle . . . .	3	D	D	D	a	D	D	D
4223	Apparel, piece goods, & notions whsle .	22	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . .	33	356 511	10 550	2 433	304	17 147	62	45
42246	Fish & seafood whsle . . . . .	2	D	D	D	b	D	D	D
422460	Fish & seafood whsle . . . . .	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle . . . .	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle . . . .	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	3	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	9	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	5	15 484	455	73	12	955	—	—
422990	Other miscellaneous nondurable goods whsle . . . . .	5	15 484	455	73	12	955	—	—

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HAWAII</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.2</b>	<b>2.6</b>	<b>5.8</b>	<b>3.5</b>	<b>—</b>	<b>.8</b>	<b>1.0</b>	<b>—</b>
421	Wholesale trade, durable goods .....	5.6	4.5	7.6	5.6	—	2.6	.1	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1.2	3.5	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle .....	.2	2.9	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.2	2.9	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	—	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	4.0	5.1	D	D	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	4.0	5.1	D	D	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	.2	6.4	.2	6.4	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	D	D	—	—	—	—
42113	Tire & tube whsle .....	D	D	D	D	—	—	—	—
421130	Tire & tube whsle .....	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	1.4	.3	2.3	.4	D	D	D	D
42121	Furniture whsle .....	1.3	—	2.1	—	—	—	—	—
421210	Furniture whsle .....	1.3	—	2.1	—	—	—	—	—
4212101	Household & lawn furniture whsle .....	1.1	—	—	—	—	—	—	—
4212102	Office & business furniture whsle .....	1.4	—	1.9	—	—	—	—	—
42122	Home furnishings whsle .....	1.4	.5	2.5	.9	—	—	—	—
421220	Home furnishings whsle .....	1.4	.5	2.5	.9	—	—	—	—
4212203	Floor coverings whsle .....	—	—	—	—	—	—	—	—
4212204	Other home furnishings whsle .....	4.3	—	4.3	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	24.2	4.7	32.1	6.3	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.6	8.1	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.6	8.1	D	D	—	—	—	—
4213101	Lumber without yard whsle .....	D	D	—	—	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	1.2	13.6	1.2	13.6	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	8.1	1.4	D	D	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	8.1	1.4	D	D	D	D	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.8	1.5	2.8	1.4	D	D	D	D
42141	Photographic equipment & supplies whsle .....	1.5	.1	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle .....	1.5	.1	D	D	—	—	—	—
42142	Office equipment whsle .....	3.6	.3	8.8	.7	—	—	—	—
421420	Office equipment whsle .....	3.6	.3	8.8	.7	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.5	2.5	D	D	—	4.5	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.5	2.5	D	D	—	4.5	—	—
4214301	Computer & peripheral equipment whsle .....	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	.5	2.8	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	5.7	4.6	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	5.7	4.6	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	5.1	5.2	D	D	—	—	—	—
4214402	Store machines & equipment whsle .....	9.2	1.4	9.2	1.4	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	.4	1.9	.5	2.6	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	.4	1.9	.5	2.6	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle .....	1.1	3.6	D	D	—	—	—	—
421460	Ophthalmic goods whsle .....	1.1	3.6	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle .....	3.1	—	3.1	—	—	—	—	—
421490	Other professional equipment & supplies whsle .....	3.1	—	3.1	—	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HAWAII—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle . . . . .	5.5	7.3	6.5	8.6	D	D	D	D
42151	Metal service centers & offices . . . . .	5.5	7.3	6.5	8.6	—	—	—	—
421510	Metal service centers & offices . . . . .	5.5	7.3	6.5	8.6	—	—	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	5.2	7.8	D	D	—	—	—	—
42151011	Ferrous metal service centers . . . . .	.2	7.7	D	D	—	—	—	—
4216	Electrical goods whsle . . . . .	4.6	6.1	6.8	6.6	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	2.2	4.0	3.6	6.7	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	2.2	4.0	3.6	6.7	—	—	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	5.4	2.7	7.0	3.5	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	5.4	2.7	7.0	3.5	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	7.5	18.2	12.2	15.5	—	—	—	—
421690	Other electronic parts & equipment whsle . . . . .	7.5	18.2	12.2	15.5	—	—	—	—
4216901	Communications equipment & supplies whsle . . . . .	8.8	19.4	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle . . . . .	.9	11.6	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6.1	7.0	8.9	10.1	—	—	—	—
42171	Hardware whsle . . . . .	5.6	8.1	7.5	10.8	—	—	—	—
421710	Hardware whsle . . . . .	5.6	8.1	7.5	10.8	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13.2	1.7	63.7	8.0	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	13.2	1.7	63.7	8.0	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	—	12.3	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	—	12.3	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle . . . . .	9.1	—	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle . . . . .	9.1	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	4.7	3.7	5.2	4.1	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.1	4.8	.1	4.8	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	.1	4.8	.1	4.8	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	.6	.2	.6	.2	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	.6	.2	.6	.2	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors . . . . .	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	10.1	5.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	10.1	5.2	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	17.0	1.4	17.0	1.4	—	—	—	—
42183021	Hydraulic & pneumatic pumps & motors whsle . . . . .	22.5	—	22.5	—	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	10.7	—	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	5.8	13.1	5.8	13.1	—	—	—	—
42184	Industrial supplies whsle . . . . .	1.1	2.4	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	1.1	2.4	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	1.8	2.1	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	6.5	1.2	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.



**Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HAWAII—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . . . .	10.3	10.6	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	1.4	11.0	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	1.4	11.0	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	—	3.4	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	—	3.4	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	1.0	8.6	1.0	8.6	—	—	—	—
421930	Recyclable material whsle . . . . .	1.0	8.6	1.0	8.6	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	12.1	15.9	12.6	16.6	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	12.1	15.9	12.6	16.6	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	9.7	17.9	10.2	18.7	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	27.2	5.4	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle . . . . .	27.2	5.4	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle . . . . .	7.2	17.2	—	—	—	—	—	—
4219906	Other durable goods whsle . . . . .	7.1	2.2	D	D	—	—	D	D
422	Wholesale trade, nondurable goods . . . . .	3.5	1.7	4.9	2.4	—	.2	1.4	—
4221	Paper & paper product whsle . . . . .	1.0	1.2	1.1	1.1	D	D	D	D
42211	Printing & writing paper whsle . . . . .	.6	—	D	D	—	—	—	—
422110	Printing & writing paper whsle . . . . .	.6	—	D	D	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	—	3.6	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	—	3.6	D	D	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	1.6	—	D	D	—	—	—	—
422130	Industrial & personal service paper whsle . . . . .	1.6	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	2.6	1.3	3.0	1.4	D	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	2.6	1.3	3.0	1.4	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	2.6	1.3	3.0	1.4	—	—	—	—
4222101	General-line drugs whsle . . . . .	—	.9	—	.9	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	13.5	3.0	31.9	7.0	—	—	—	—
4223	Apparel, piece goods, & notions whsle . . . . .	15.3	6.2	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers . . . . .	9.5	7.0	9.5	7.0	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle . . . . .	8.8	5.4	10.1	6.2	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle . . . . .	8.8	5.4	10.1	6.2	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	29.9	8.4	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	29.9	8.4	D	D	—	—	—	—
42234	Footwear whsle . . . . .	D	D	D	D	—	—	—	—
422340	Footwear whsle . . . . .	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	3.5	1.4	4.7	1.9	—	—	—	—
42241	General-line grocery whsle . . . . .	2.0	1.4	2.8	2.0	—	—	—	—
422410	General-line grocery whsle . . . . .	2.0	1.4	2.8	2.0	—	—	—	—
4224103	Other general-line grocery whsle . . . . .	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle . . . . .	3.0	.4	D	D	—	—	—	—
422420	Packaged frozen food whsle . . . . .	3.0	.4	D	D	—	—	—	—
42243	Dairy products, (except dried or canned) whsle . . . . .	3.3	—	3.3	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle . . . . .	3.3	—	3.3	—	—	—	—	—
42244	Poultry & poultry product whsle . . . . .	—	—	D	D	—	—	—	—
422440	Poultry & poultry product whsle . . . . .	—	—	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle . . . . .	—	—	—	—	—	—	—	—
42245	Confectionery whsle . . . . .	6.4	1.7	14.4	3.8	—	—	—	—
422450	Confectionery whsle . . . . .	6.4	1.7	14.4	3.8	—	—	—	—
42246	Fish & seafood whsle . . . . .	3.4	1.6	D	D	—	—	D	D
422460	Fish & seafood whsle . . . . .	3.4	1.6	D	D	—	—	D	D
42247	Meat & meat product whsle . . . . .	5.1	.2	D	D	—	—	—	—
422470	Meat & meat product whsle . . . . .	5.1	.2	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle . . . . .	2.1	2.3	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle . . . . .	2.1	2.3	D	D	—	—	—	—
42249	Other grocery & related products whsle . . . . .	5.5	2.3	7.7	3.2	—	—	—	—
422490	Other grocery & related products whsle . . . . .	5.5	2.3	7.7	3.2	—	—	—	—
4224902	Bread & baked goods whsle . . . . .	.2	4.7	D	D	—	—	—	—
4224903	Soft drinks whsle . . . . .	.5	.4	D	D	—	—	—	—
4224904	Canned goods whsle . . . . .	29.4	—	—	—	—	—	—	—
4224906	Other grocery specialties whsle . . . . .	1.9	2.6	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HAWAII—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4225	Farm-product raw material whsle .....	29.8	4.4	D	D	—	—	D	D
42251	Grain & field bean whsle .....	40.0	8.5	D	D	—	—	—	—
422510	Grain & field bean whsle .....	40.0	8.5	D	D	—	—	—	—
42252	Livestock whsle .....	D	D	D	D	—	—	—	—
422520	Livestock whsle .....	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	2.8	2.6	7.5	7.0	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle .....	1.2	12.9	1.2	12.9	—	—	—	—
422610	Plastics materials & basic forms & shapes whsle .....	1.2	12.9	1.2	12.9	—	—	—	—
42269	Other chemical & allied products whsle .....	3.1	.8	11.7	3.0	D	D	—	—
422690	Other chemical & allied products whsle .....	3.1	.8	11.7	3.0	D	D	—	—
4226901	Industrial gases (except LP) whsle .....	D	D	—	—	—	—	—	—
4226902	Other chemical & allied products whsle .....	D	D	11.7	3.0	—	—	—	—
4227	Petroleum & petroleum products whsle .....	.7	—	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	D	D	—	—
4227102	Liquefied petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	3.5	—	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	3.5	—	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	.1	.3	.1	.3	D	D	D	D
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	8.1	7.5	6.6	8.0	D	D	D	D
42291	Farm supplies whsle .....	12.1	12.6	D	D	—	—	—	—
422910	Farm supplies whsle .....	12.1	12.6	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	22.3	14.8	22.3	14.8	—	—	—	—
4229102	Farm supplies—whsle distributors .....	5.2	11.1	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	2.4	3.8	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	2.4	3.8	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	.2	10.7	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	.2	10.7	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	—	5.6	—	5.6	—	—	—	—
422940	Tobacco & tobacco product whsle .....	—	5.6	—	5.6	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	33.4	.5	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	33.4	.5	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	33.4	.5	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	19.6	8.4	13.6	10.9	—	—	40.3	—
422990	Other miscellaneous nondurable goods whsle .....	19.6	8.4	13.6	10.9	—	—	40.3	—
4229901	Art goods whsle .....	5.9	9.3	5.9	9.3	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	14.9	4.6	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 3. Summary Statistics for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HONOLULU, HI MSA</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1 463</b>	<b>6 079 891</b>	<b>486 975</b>	<b>117 329</b>	<b>15 423</b>	<b>1 017 689</b>	<b>604 482</b>	<b>642 470</b>
421	Wholesale trade, durable goods .....	736	2 042 189	229 020	55 689	6 603	484 628	317 720	325 028
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	52	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	18	212 821	6 501	1 555	255	32 360	45 158	39 705
421110	Automobile & other motor vehicle whsle .....	18	212 821	6 501	1 555	255	32 360	45 158	39 705
4211101	Automobile & motorcycle whsle .....	10	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle .....	4	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers .....	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle .....	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .....	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle .....	56	D	D	D	e	D	D	D
42121	Furniture whsle .....	25	55 154	5 394	1 211	195	9 607	1 788	1 743
421210	Furniture whsle .....	25	55 154	5 394	1 211	195	9 607	1 788	1 743
4212101	Household & lawn furniture whsle .....	10	13 131	714	204	32	1 766	272	124
4212102	Office & business furniture whsle .....	15	42 023	4 680	1 007	163	7 841	1 516	1 619
42122	Home furnishings whsle .....	31	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	31	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	6	33 474	2 697	636	84	6 757	8 271	8 961
4213	Lumber & other construction materials whsle .....	35	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	18	59 335	5 705	1 525	145	10 800	10 185	9 456
421310	Lumber, plywood, millwork, & wood panel whsle .....	18	59 335	5 705	1 525	145	10 800	10 185	9 456
4213102	Lumber with yard whsle .....	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	12	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
42139	Other construction materials whsle .....	3	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	130	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle .....	9	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle .....	9	D	D	D	c	D	D	D
42142	Office equipment whsle .....	26	102 061	25 900	6 810	594	45 033	12 819	12 729
421420	Office equipment whsle .....	26	102 061	25 900	6 810	594	45 033	12 819	12 729
42143	Computer & computer peripheral equipment & software whsle .....	27	146 107	23 920	6 354	435	39 148	6 982	7 439
421430	Computer & computer peripheral equipment & software whsle .....	27	146 107	23 920	6 354	435	39 148	6 982	7 439
4214301	Computer & peripheral equipment whsle .....	27	146 107	23 920	6 354	435	39 148	6 982	7 439
42143012	Computers & peripheral equipment for end use .....	22	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .....	21	D	D	D	c	D	D	D
421440	Other commercial equipment whsle .....	21	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle .....	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	32	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle .....	32	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle .....	31	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle .....	9	15 153	2 329	548	109	4 082	1 655	1 602
421460	Ophthalmic goods whsle .....	9	15 153	2 329	548	109	4 082	1 655	1 602

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>HONOLULU, HI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle.....	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle.....	6	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle.....	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum)								
42151	whsle.....	20	55 393	6 854	1 578	186	13 150	13 557	14 306
421510	Metal service centers & offices.....	20	55 393	6 854	1 578	186	13 150	13 557	14 306
4215101	Metal service centers & offices.....	20	55 393	6 854	1 578	186	13 150	13 557	14 306
42151011	Ferrous metal service centers & sales offices.....	17	D	D	D	c	D	D	D
421510111	Ferrous metal service centers.....	12	D	D	D	c	D	D	D
4216	Electrical goods whsle.....	96	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle.....	34	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle.....	34	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle.....	27	151 648	11 450	2 639	350	42 699	22 224	24 099
421620	Electrical appliance, television & radio set whsle.....	27	151 648	11 450	2 639	350	42 699	22 224	24 099
42169	Other electronic parts & equipment whsle.....	35	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle.....	35	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle.....	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle.....	63	124 985	16 365	3 680	481	31 640	19 643	20 644
42171	Hardware whsle.....	32	50 546	8 129	1 832	243	15 577	6 627	7 163
421710	Hardware whsle.....	32	50 546	8 129	1 832	243	15 577	6 627	7 163
42172	Plumbing & heating equipment & supplies (hydronics) whsle.....	14	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle.....	14	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle.....	10	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle.....	10	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle.....	7	14 478	2 407	528	56	4 159	2 967	3 305
421740	Refrigeration equipment & supplies whsle.....	7	14 478	2 407	528	56	4 159	2 967	3 305
4218	Machinery, equipment, & supplies whsle.....	101	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle.....	5	41 770	7 453	1 942	210	19 178	24 593	27 150
421810	Construction & mining (except petroleum) machinery & equip whsle.....	5	41 770	7 453	1 942	210	19 178	24 593	27 150
42182	Farm & garden machinery & equipment whsle.....	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle.....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle.....	42	88 194	13 896	3 128	382	26 844	11 807	12 258
421830	Industrial machinery & equipment whsle.....	42	88 194	13 896	3 128	382	26 844	11 807	12 258
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle.....	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle.....	17	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle.....	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle.....	16	37 050	6 745	1 570	181	13 363	5 444	5 748
421840	Industrial supplies whsle.....	16	37 050	6 745	1 570	181	13 363	5 444	5 748
4218406	Other industrial supplies whsle.....	6	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle.....	25	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle.....	25	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle.....	13	D	D	D	b	D	D	D

**Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.**

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>42</b>	<b>HONOLULU, HI MSA—Con.</b>								
	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle . . .	183	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	34	50 868	4 638	1 075	153	9 538	8 555	8 489
421910	Sporting & recreational goods & supplies whsle . . . . .	34	50 868	4 638	1 075	153	9 538	8 555	8 489
42192	Toy & hobby goods & supplies whsle . . . . .	13	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle . . . . .	13	D	D	D	b	D	D	D
42193	Recyclable material whsle . . . . .	16	34 101	4 003	866	129	8 541	5 527	6 428
421930	Recyclable material whsle . . . . .	16	34 101	4 003	866	129	8 541	5 527	6 428
4219301	Iron & steel scrap processors & dealers . . . . .	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	81	89 511	7 500	1 757	346	17 961	16 726	19 909
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	81	89 511	7 500	1 757	346	17 961	16 726	19 909
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	76	79 017	7 038	1 639	328	17 029	15 953	18 517
42199	Other miscellaneous durable goods whsle . . . . .	39	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	39	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle . . . . .	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle . . . . .	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	727	4 037 702	257 955	61 640	8 820	533 061	286 762	317 442
4221	Paper & paper product whsle . . . . .	59	226 022	22 212	5 418	730	43 624	24 144	25 107
42212	Stationery & office supplies whsle . . . . .	31	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle . . . . .	31	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle . . . . .	19	117 678	9 441	2 185	326	19 481	11 062	10 573
422130	Industrial & personal service paper whsle . . . . .	19	117 678	9 441	2 185	326	19 481	11 062	10 573
4222	Drugs, & druggists' sundries whsle . . . . .	44	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle . . . . .	44	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle . . . . .	44	D	D	D	f	D	D	D
4222101	General-line drugs whsle . . . . .	20	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	24	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	144	271 456	23 642	5 469	951	51 492	26 051	30 668
42231	Piece goods, notions, & other dry goods whsle . . . . .	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers . . . . .	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	55	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	55	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	46	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	46	D	D	D	c	D	D	D
42234	Footwear whsle . . . . .	17	D	D	D	b	D	D	D
422340	Footwear whsle . . . . .	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	270	1 823 237	121 941	28 980	4 398	243 549	95 210	101 821
42241	General-line grocery whsle . . . . .	37	547 602	21 407	5 405	632	39 300	31 830	33 287
422410	General-line grocery whsle . . . . .	37	547 602	21 407	5 405	632	39 300	31 830	33 287
4224103	Other general-line grocery whsle . . . . .	37	547 602	21 407	5 405	632	39 300	31 830	33 287
42242	Packaged frozen food whsle . . . . .	47	D	D	D	f	D	D	D
422420	Packaged frozen food whsle . . . . .	47	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle . . . . .	8	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . . . .	8	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	8	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	26	103 390	14 132	3 417	470	25 403	2 602	2 589
422450	Confectionery whsle . . . . .	26	103 390	14 132	3 417	470	25 403	2 602	2 589
42246	Fish & seafood whsle . . . . .	33	168 816	11 130	2 635	381	21 765	4 967	5 572
422460	Fish & seafood whsle . . . . .	33	168 816	11 130	2 635	381	21 765	4 967	5 572
42247	Meat & meat product whsle . . . . .	19	107 999	9 364	2 089	371	21 604	7 520	8 638
422470	Meat & meat product whsle . . . . .	19	107 999	9 364	2 089	371	21 604	7 520	8 638
42248	Fresh fruit & vegetable whsle . . . . .	33	163 960	13 932	3 072	507	24 032	1 558	1 536
422480	Fresh fruit & vegetable whsle . . . . .	33	163 960	13 932	3 072	507	24 032	1 558	1 536

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	<b>HONOLULU, HI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle .....	61	D	D	D	g	D	D	D
422490	Other grocery & related products whsle .....	61	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle ....	11	D	D	D	e	D	D	D
4224903	Soft drinks whsle .....	5	D	D	D	c	D	D	D
4224904	Canned goods whsle .....	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	25	149 471	12 184	2 886	502	26 397	14 916	14 974
4226	Chemical & allied products whsle ....	37	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle .....	27	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle .....	27	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle .....	25	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	19	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals .	8	530 055	7 354	1 965	174	17 867	13 580	14 201
422710	Petroleum bulk stations & terminals .....	8	530 055	7 354	1 965	174	17 867	13 580	14 201
4227101	Petroleum bulk stations & terminals (except LP) .....	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	11	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	11	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	16	233 054	22 617	5 228	586	42 739	25 368	33 861
42281	Beer & ale whsle .....	4	D	D	D	e	D	D	D
422810	Beer & ale whsle .....	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle .....	12	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle .....	12	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle ....	12	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	134	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	16	34 221	7 619	1 904	218	13 239	5 788	5 691
422910	Farm supplies whsle .....	16	34 221	7 619	1 904	218	13 239	5 788	5 691
4229102	Farm supplies—whsle distributors .....	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle .....	13	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle .....	13	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	19	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	19	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . .	5	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	5	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle ....	10	9 162	913	179	41	1 916	969	1 123
422950	Paint, varnish, & supplies whsle ..	10	9 162	913	179	41	1 916	969	1 123
4229501	Paint, varnish, & supplies whsle .....	10	9 162	913	179	41	1 916	969	1 123
42299	Other miscellaneous nondurable goods whsle .....	71	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	71	D	D	D	e	D	D	D
4229901	Art goods whsle .....	36	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle .....	12	12 203	1 092	260	66	2 188	1 612	1 885
4229904	Other nondurable goods whsle .	22	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 244</b>	<b>4 215 679</b>	<b>389 946</b>	<b>91 761</b>	<b>13 006</b>	<b>832 085</b>	<b>555 587</b>	<b>589 893</b>
421	Wholesale trade, durable goods .....	614	1 471 453	175 312	41 008	5 420	379 822	280 638	286 004
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	49	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	17	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	21	61 289	8 110	1 853	307	16 711	15 342	16 020
421120	Motor vehicle supplies & new parts whsle .....	21	61 289	8 110	1 853	307	16 711	15 342	16 020
4211201	Motor vehicle supplies & new parts—warehouse distributors .	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	4	D	D	D	b	D	D	D

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	<b>HONOLULU, HI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	45	D	D	D	e	D	D	D
42121	Furniture whsle . . . . .	19	35 679	4 956	1 121	180	8 536	1 788	1 743
421210	Furniture whsle . . . . .	19	35 679	4 956	1 121	180	8 536	1 788	1 743
4212102	Office & business furniture whsle . . . . .	12	31 808	4 450	969	157	7 279	1 516	1 619
42122	Home furnishings whsle . . . . .	26	D	D	D	c	D	D	D
421220	Home furnishings whsle . . . . .	26	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	31	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	17	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	17	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle . . . . .	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle . . . . .	5	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle . . . . .	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	100	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
42142	Office equipment whsle . . . . .	22	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	22	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	16	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	16	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	16	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	12	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	20	D	D	D	c	D	D	D
421440	Other commercial equipment whsle . . . . .	20	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	21	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	21	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	20	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	15	45 770	6 172	1 421	166	11 826	12 533	13 244
42151	Metal service centers & offices . . . . .	15	45 770	6 172	1 421	166	11 826	12 533	13 244
421510	Metal service centers & offices . . . . .	15	45 770	6 172	1 421	166	11 826	12 533	13 244
4215101	Ferrous metal service centers & sales offices . . . . .	14	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	71	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	23	115 957	8 462	1 953	269	33 058	15 174	16 946
421620	Electrical appliance, television & radio set whsle . . . . .	23	115 957	8 462	1 953	269	33 058	15 174	16 946
42169	Other electronic parts & equipment whsle . . . . .	26	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	26	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	18	D	D	D	c	D	D	D

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	<b>HONOLULU, HI MSA—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	47	83 987	12 949	2 901	393	25 361	16 920	17 659
42171	Hardware whsle .....	25	36 858	7 423	1 671	224	14 362	6 265	6 698
421710	Hardware whsle .....	25	36 858	7 423	1 671	224	14 362	6 265	6 698
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle .....	8	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle .....	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle .....	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	94	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	41 770	7 453	1 942	210	19 178	24 593	27 150
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5	41 770	7 453	1 942	210	19 178	24 593	27 150
42182	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	38	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	14	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	14	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	14	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .....	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	24	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	24	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	162	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	29	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	29	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle .....	12	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	12	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	16	34 101	4 003	866	129	8 541	5 527	6 428
421930	Recyclable material whsle .....	16	34 101	4 003	866	129	8 541	5 527	6 428
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle ....	76	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	76	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	71	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	29	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	29	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	630	2 744 226	214 634	50 753	7 586	452 263	274 949	303 889
4221	Paper & paper product whsle .....	48	185 541	19 111	4 605	642	37 768	21 737	22 435
42212	Stationery & office supplies whsle ...	25	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle ...	25	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle .....	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	39	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	39	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	39	D	D	D	f	D	D	D
4222101	General-line drugs whsle .....	20	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	19	D	D	D	c	D	D	D



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<b>HONOLULU, HI MSA—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	121	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle	24	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle	24	D	D	D	c	D	D	D
4223101	Piece goods—jobbers	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	48	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle	48	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	38	D	D	D	c	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	238	1 307 854	95 347	22 653	3 602	198 285	93 116	99 070
42241	General-line grocery whsle	30	384 547	17 120	4 517	508	32 977	31 830	33 287
422410	General-line grocery whsle	30	384 547	17 120	4 517	508	32 977	31 830	33 287
4224103	Other general-line grocery whsle	30	384 547	17 120	4 517	508	32 977	31 830	33 287
42242	Packaged frozen food whsle	38	D	D	D	f	D	D	D
422420	Packaged frozen food whsle	38	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
42245	Confectionery whsle	22	D	D	D	c	D	D	D
422450	Confectionery whsle	22	D	D	D	c	D	D	D
42246	Fish & seafood whsle	32	D	D	D	e	D	D	D
422460	Fish & seafood whsle	32	D	D	D	e	D	D	D
42247	Meat & meat product whsle	18	D	D	D	e	D	D	D
422470	Meat & meat product whsle	18	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	31	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle	31	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	54	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	54	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	10	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle	25	149 471	12 184	2 886	502	26 397	14 916	14 974
4226	Chemical & allied products whsle	29	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	12	210 518	22 230	5 101	578	41 740	25 368	33 861
42281	Beer & ale whsle	3	D	D	D	e	D	D	D
422810	Beer & ale whsle	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	9	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	126	D	D	D	f	D	D	D
42291	Farm supplies whsle	16	34 221	7 619	1 904	218	13 239	5 788	5 691
422910	Farm supplies whsle	16	34 221	7 619	1 904	218	13 239	5 788	5 691
4229102	Farm supplies—whsle distributors	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	11	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	18	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	18	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	68	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle	68	D	D	D	e	D	D	D
4229901	Art goods whsle	36	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	20	D	D	D	b	D	D	D

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	<b>HONOLULU, HI MSA—Con.</b>								
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>78</b>	<b>1 191 769</b>	<b>76 025</b>	<b>20 553</b>	<b>1 691</b>	<b>145 286</b>	<b>47 666</b>	<b>51 469</b>
421	Wholesale trade, durable goods . . . . .	45	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	10	76 544	14 467	4 322	224	24 823	2 999	3 510
421430	Computer & computer peripheral equipment & software whsle . . . . .	10	76 544	14 467	4 322	224	24 823	2 999	3 510
4216	Electrical goods whsle . . . . .	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	33	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	7	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	7	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>141</b>	<b>672 443</b>	<b>21 004</b>	<b>5 015</b>	<b>726</b>	<b>40 318</b>	<b>1 229</b>	<b>1 108</b>
421	Wholesale trade, durable goods . . . . .	77	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	9	D	D	D	a	D	D	D
42121	Furniture whsle . . . . .	6	19 475	438	90	15	1 071	—	—
421210	Furniture whsle . . . . .	6	19 475	438	90	15	1 071	—	—
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	13	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	23 574	1 011	232	31	1 936	3	2
4219	Miscellaneous durable goods whsle . . . . .	20	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	10	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	10	D	D	D	a	D	D	D
4219906	Other durable goods whsle . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	64	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	22	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	25	D	D	D	e	D	D	D
42246	Fish & seafood whsle . . . . .	1	D	D	D	b	D	D	D
422460	Fish & seafood whsle . . . . .	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D

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<b>AREA OUTSIDE HAWAII METROPOLITAN AREAS</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>409</b>	<b>1 067 571</b>	<b>88 980</b>	<b>21 125</b>	<b>3 109</b>	<b>195 854</b>	<b>87 128</b>	<b>91 995</b>
421	Wholesale trade, durable goods .....	153	179 980	22 272	5 391	736	49 194	29 363	32 021
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	18	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	12	28 487	2 217	562	73	4 643	4 370	4 680
421310	Lumber, plywood, millwork, & wood panel whsle .....	12	28 487	2 217	562	73	4 643	4 370	4 680
42132	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	6	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	22	D	D	D	c	D	D	D
4216	Electrical goods whsle .....	16	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	13	7 155	844	201	30	2 037	1 687	1 534
4218	Machinery, equipment, & supplies whsle .....	40	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	10	17 525	3 161	861	94	8 191	6 933	7 143
421810	Construction & mining (except petroleum) machinery & equip whsle .....	10	17 525	3 161	861	94	8 191	6 933	7 143
42182	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors .....	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	8	26 010	2 310	507	39	3 426	1 438	1 377
421830	Industrial machinery & equipment whsle .....	8	26 010	2 310	507	39	3 426	1 438	1 377
4218303	General-purpose industrial machinery & equipment whsle .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	24	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle .....	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	256	887 591	66 708	15 734	2 373	146 660	57 765	59 974
4221	Paper & paper product whsle .....	17	48 096	6 285	1 557	193	11 664	4 906	5 193
42212	Stationery & office supplies whsle ...	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .....	7	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle .....	9	26 571	3 101	785	112	6 591	2 743	2 615
422130	Industrial & personal service paper whsle .....	9	26 571	3 101	785	112	6 591	2 743	2 615
4222	Drugs, & druggists' sundries whsle ...	14	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	14	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle .....	14	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	12	13 529	1 176	267	55	3 315	2 650	2 723
4224	Grocery & related products whsle .....	111	365 516	30 916	6 957	1 265	64 798	23 721	24 054
42241	General-line grocery whsle .....	11	38 023	2 502	554	105	5 224	3 173	3 077
422410	General-line grocery whsle .....	11	38 023	2 502	554	105	5 224	3 173	3 077
42242	Packaged frozen food whsle .....	8	D	D	D	e	D	D	D
422420	Packaged frozen food whsle .....	8	D	D	D	e	D	D	D
42245	Confectionery whsle .....	9	27 594	2 213	565	83	3 847	1 394	1 459
422450	Confectionery whsle .....	9	27 594	2 213	565	83	3 847	1 394	1 459
42246	Fish & seafood whsle .....	18	42 365	4 201	815	137	8 365	1 377	2 226
422460	Fish & seafood whsle .....	18	42 365	4 201	815	137	8 365	1 377	2 226
42248	Fresh fruit & vegetable whsle .....	21	51 587	5 226	1 077	208	10 670	655	776
422480	Fresh fruit & vegetable whsle .....	21	51 587	5 226	1 077	208	10 670	655	776
42249	Other grocery & related products whsle .....	33	D	D	D	e	D	D	D
422490	Other grocery & related products whsle .....	33	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle ....	13	D	D	D	b	D	D	D
4224903	Soft drinks whsle .....	9	D	D	D	b	D	D	D
4226	Chemical & allied products whsle .....	12	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle .....	10	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle .....	10	D	D	D	b	D	D	D
4226901	Industrial gases (except LP) whsle .....	7	D	D	D	b	D	D	D

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	<b>AREA OUTSIDE HAWAII METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle .....	24	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	16	184 600	3 702	922	113	15 331	5 218	5 191
422710	Petroleum bulk stations & terminals	16	184 600	3 702	922	113	15 331	5 218	5 191
4227101	Petroleum bulk stations & terminals (except LP)	15	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	10	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	15	121 559	8 735	2 128	230	20 072	12 918	13 188
42281	Beer & ale whsle	8	D	D	D	c	D	D	D
422810	Beer & ale whsle	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods								
	whsle .....	46	D	D	D	e	D	D	D
42291	Farm supplies whsle	9	21 400	899	195	38	2 285	1 141	1 414
422910	Farm supplies whsle	9	21 400	899	195	38	2 285	1 141	1 414
4229101	Farm supplies—farm dealers	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	12	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	12	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle	5	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle	5	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	15	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	15	D	D	D	b	D	D	D
	<b>Merchant wholesalers</b>	<b>362</b>	<b>873 007</b>	<b>83 548</b>	<b>19 755</b>	<b>2 928</b>	<b>182 503</b>	<b>82 291</b>	<b>86 242</b>
421	Wholesale trade, durable goods	142	168 427	21 750	5 223	718	45 625	28 944	31 382
4211	Motor vehicle & motor vehicle parts & supplies whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	14	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	12	28 487	2 217	562	73	4 643	4 370	4 680
421310	Lumber, plywood, millwork, & wood panel whsle	12	28 487	2 217	562	73	4 643	4 370	4 680
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	b	D	D	D
4216	Electrical goods whsle	15	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	13	7 155	844	201	30	2 037	1 687	1 534
4218	Machinery, equipment, & supplies whsle	39	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors	5	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	8	26 010	2 310	507	39	3 426	1 438	1 377
421830	Industrial machinery & equipment whsle	8	26 010	2 310	507	39	3 426	1 438	1 377
4218303	General-purpose industrial machinery & equipment whsle	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	22	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	220	704 580	61 798	14 532	2 210	136 878	53 347	54 860
4221	Paper & paper product whsle	17	48 096	6 285	1 557	193	11 664	4 906	5 193
42212	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	7	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	9	26 571	3 101	785	112	6 591	2 743	2 615
422130	Industrial & personal service paper whsle	9	26 571	3 101	785	112	6 591	2 743	2 615
4222	Drugs, & druggists' sundries whsle	13	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	12	13 529	1 176	267	55	3 315	2 650	2 723

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<b>AREA OUTSIDE HAWAII METROPOLITAN AREAS—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle . . . . .	94	328 181	28 659	6 436	1 185	61 072	23 136	23 467
42241	General-line grocery whsle . . . . .	11	38 023	2 502	554	105	5 224	3 173	3 077
422410	General-line grocery whsle . . . . .	11	38 023	2 502	554	105	5 224	3 173	3 077
42242	Packaged frozen food whsle . . . . .	8	D	D	D	e	D	D	D
422420	Packaged frozen food whsle . . . . .	8	D	D	D	e	D	D	D
42245	Confectionery whsle . . . . .	7	D	D	D	b	D	D	D
422450	Confectionery whsle . . . . .	7	D	D	D	b	D	D	D
42246	Fish & seafood whsle . . . . .	17	D	D	D	c	D	D	D
422460	Fish & seafood whsle . . . . .	17	D	D	D	c	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	18	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	18	D	D	D	c	D	D	D
42249	Other grocery & related products whsle . . . . .	22	D	D	D	c	D	D	D
422490	Other grocery & related products whsle . . . . .	22	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle . . . . .	10	D	D	D	b	D	D	D
4224903	Soft drinks whsle . . . . .	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	16	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	9	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	9	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	8	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	15	121 559	8 735	2 128	230	20 072	12 918	13 188
42281	Beer & ale whsle . . . . .	8	D	D	D	c	D	D	D
422810	Beer & ale whsle . . . . .	8	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	43	D	D	D	e	D	D	D
42291	Farm supplies whsle . . . . .	8	D	D	D	b	D	D	D
422910	Farm supplies whsle . . . . .	8	D	D	D	b	D	D	D
4229101	Farm supplies—farm dealers . . . . .	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	12	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	13	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	13	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>30</b>	<b>178 030</b>	<b>4 651</b>	<b>1 153</b>	<b>138</b>	<b>11 888</b>	<b>4 832</b>	<b>5 748</b>
422	Wholesale trade, nondurable goods . . . . .	24	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	7	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	7	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>17</b>	<b>16 534</b>	<b>781</b>	<b>217</b>	<b>43</b>	<b>1 463</b>	<b>5</b>	<b>5</b>
422	Wholesale trade, nondurable goods . . . . .	12	D	D	D	b	D	D	D

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU, HI MSA</b>								
<b>42</b>	<b>Wholesale trade</b> .....	<b>4.0</b>	<b>2.6</b>	<b>5.7</b>	<b>3.5</b>	—	.9	<b>1.0</b>	—
421	Wholesale trade, durable goods .....	5.6	4.3	7.7	5.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	.2	2.9	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.2	2.9	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	—	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	4.0	3.4	—	—	—	—
421120	Motor vehicle supplies & new parts whsle .....	D	D	4.0	3.4	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	D	D
42121	Furniture whsle .....	1.3	—	2.1	—	—	—	—	—
421210	Furniture whsle .....	1.3	—	2.1	—	—	—	—	—
4212101	Household & lawn furniture whsle .....	1.1	—	—	—	—	—	—	—
4212102	Office & business furniture whsle .....	1.4	—	1.9	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle .....	—	—	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.8	4.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.8	4.7	D	D	—	—	—	—
4213102	Lumber with yard whsle .....	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle .....	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle .....	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
421390	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42142	Office equipment whsle .....	2.4	.3	D	D	—	—	—	—
421420	Office equipment whsle .....	2.4	.3	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.1	2.6	D	D	—	4.5	—	—
421430	Computer & computer peripheral equipment & software whsle .....	.1	2.6	D	D	—	4.5	—	—
4214301	Computer & peripheral equipment whsle .....	.1	2.6	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use .....	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle .....	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle .....	1.1	3.6	—	—	—	—	—	—
421460	Ophthalmic goods whsle .....	1.1	3.6	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle .....	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	5.0	8.4	6.0	10.2	—	—	—	—
42151	Metal service centers & offices .....	5.0	8.4	6.0	10.2	—	—	—	—
421510	Metal service centers & offices .....	5.0	8.4	6.0	10.2	—	—	—	—
4215101	Ferrous metal service centers & sales offices .....	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU, HI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle . . . . .	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	5.5	2.3	7.2	3.0	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	5.5	2.3	7.2	3.0	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6.1	6.9	9.0	10.2	—	—	—	—
42171	Hardware whsle . . . . .	6.0	7.5	8.3	10.2	—	—	—	—
421710	Hardware whsle . . . . .	6.0	7.5	8.3	10.2	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle . . . . .	9.1	—	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle . . . . .	9.1	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	—	6.9	—	6.9	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	—	6.9	—	6.9	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	11.0	5.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	11.0	5.2	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	—	2.8	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	—	2.8	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	1.5	9.2	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	1.5	9.2	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	—	10.1	—	10.1	—	—	—	—
421930	Recyclable material whsle . . . . .	—	10.1	—	10.1	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	12.0	15.5	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	12.0	15.5	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	9.5	17.6	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle . . . . .	D	D	—	—	—	—	—	—
4219906	Other durable goods whsle . . . . .	D	D	—	—	—	—	D	D

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU, HI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	3.3	1.7	4.6	2.5	D	D	D	D
4221	Paper & paper product whsle .....	.5	1.0	.6	.8	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	.7	—	D	D	—	—	—	—
422130	Industrial & personal service paper whsle .....	.7	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle .....	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	12.6	6.1	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle .....	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers .....	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle .....	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle .....	D	D	D	D	—	—	—	—
42234	Footwear whsle .....	D	D	D	D	—	—	—	—
422340	Footwear whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	3.7	1.2	5.2	1.6	D	D	D	D
42241	General-line grocery whsle .....	2.1	1.0	3.0	1.5	—	—	—	—
422410	General-line grocery whsle .....	2.1	1.0	3.0	1.5	—	—	—	—
4224103	Other general-line grocery whsle .....	2.1	1.0	3.0	1.5	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle .....	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle .....	D	D	—	—	—	—	—	—
42245	Confectionery whsle .....	8.1	1.7	D	D	—	—	—	—
422450	Confectionery whsle .....	8.1	1.7	D	D	—	—	—	—
42246	Fish & seafood whsle .....	3.5	.8	D	D	—	—	D	D
422460	Fish & seafood whsle .....	3.5	.8	D	D	—	—	D	D
42247	Meat & meat product whsle .....	5.2	.3	D	D	—	—	—	—
422470	Meat & meat product whsle .....	5.2	.3	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.9	3.0	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	.9	3.0	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	—	—	—	—	—	—
4224904	Canned goods whsle .....	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle .....	1.9	.3	1.9	.3	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle .....	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	.1	.4	.1	.4	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle .....	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.



**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU, HI MSA—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
42291	Farm supplies whsle .....	13.2	17.0	13.2	17.0	—	—	—	—
422910	Farm supplies whsle .....	13.2	17.0	13.2	17.0	—	—	—	—
4229102	Farm supplies—whsle distributors .....	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle .....	29.4	.5	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle .....	29.4	.5	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle .....	29.4	.5	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
4229901	Art goods whsle .....	D	D	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whsle .....	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle .....	14.9	4.6	D	D	—	—	—	—
	<b>AREA OUTSIDE HAWAII METROPOLITAN AREAS</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.0</b>	<b>2.8</b>	<b>6.1</b>	<b>3.4</b>	—	—	<b>1.0</b>	—
421	Wholesale trade, durable goods .....	6.5	7.4	7.0	7.9	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	1.2	15.3	1.2	15.3	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle .....	1.2	15.3	1.2	15.3	—	—	—	—
42132	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
421320	Brick, stone, & related construction materials whsle .....	D	D	—	—	—	—	—	—
4213203	Cement, lime, & related products whsle ...	D	D	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6.8	8.9	6.8	8.9	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle .....	.4	—	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle .....	.4	—	—	—	—	—	—	—
42182	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors .....	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle .....	7.1	5.4	7.1	5.4	—	—	—	—
421830	Industrial machinery & equipment whsle .....	7.1	5.4	7.1	5.4	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle ...	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AREA OUTSIDE HAWAII METROPOLITAN AREAS—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods .....	4.7	1.8	5.9	2.3	D	D	D	D
4221	Paper & paper product whsle .....	3.3	2.3	3.3	2.3	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	6.0	—	6.0	—	—	—	—	—
422130	Industrial & personal service paper whsle .....	6.0	—	6.0	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	69.8	8.4	69.8	8.4	—	—	—	—
4224	Grocery & related products whsle .....	2.3	2.7	2.5	3.0	—	—	—	—
42241	General-line grocery whsle .....	.9	7.0	.9	7.0	—	—	—	—
422410	General-line grocery whsle .....	.9	7.0	.9	7.0	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
42245	Confectionery whsle .....	—	1.4	D	D	—	—	—	—
422450	Confectionery whsle .....	—	1.4	D	D	—	—	—	—
42246	Fish & seafood whsle .....	3.0	4.7	D	D	—	—	—	—
422460	Fish & seafood whsle .....	3.0	4.7	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	6.2	—	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	6.2	—	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle .....	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	D	D	—	—	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
422690	Other chemical & allied products whsle .....	D	D	—	—	—	—	—	—
4226901	Industrial gases (except LP) whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	D	D	D	D	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
422810	Beer & ale whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	10.4	5.6	D	D	—	—	—	—
422910	Farm supplies whsle .....	10.4	5.6	D	D	—	—	—	—
4229101	Farm supplies—farm dealers .....	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 5. Summary Statistics for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>HAWAII COUNTY, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>179</b>	<b>457 317</b>	<b>35 888</b>	<b>8 287</b>	<b>1 362</b>	<b>79 733</b>	<b>37 741</b>	<b>41 032</b>
421	Wholesale trade, durable goods .....	63	76 201	8 929	2 134	276	18 432	11 541	13 021
4213	Lumber & other construction materials whsle .....	7	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	18	40 925	4 627	1 096	109	8 936	7 312	7 510
42183	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ..	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	116	381 116	26 959	6 153	1 086	61 301	26 200	28 011
4221	Paper & paper product whsle .....	8	20 707	2 610	595	67	4 725	1 850	2 016
42212	Stationery & office supplies whsle ..	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	49	158 333	12 421	2 797	543	25 933	8 673	9 003
42245	Confectionery whsle .....	3	19 010	1 356	338	37	2 103	534	626
422450	Confectionery whsle .....	3	19 010	1 356	338	37	2 103	534	626
42246	Fish & seafood whsle .....	10	D	D	D	b	D	D	D
422460	Fish & seafood whsle .....	10	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle .....	11	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle .....	11	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	13	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	13	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	9	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	6	74 498	1 541	378	42	7 562	2 991	3 242
422710	Petroleum bulk stations & terminals .....	6	74 498	1 541	378	42	7 562	2 991	3 242
4227101	Petroleum bulk stations & terminals (except LP) .....	6	74 498	1 541	378	42	7 562	2 991	3 242
42271011	Petroleum bulk stations (except LP) .....	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	7	45 668	3 141	747	92	7 216	5 313	5 529
42281	Beer & ale whsle .....	4	D	D	D	b	D	D	D
422810	Beer & ale whsle .....	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	25	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	6	D	D	D	b	D	D	D
422910	Farm supplies whsle .....	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	9	9 316	2 542	592	147	4 575	333	306
422930	Flower, nursery stock, & florists' supplies whsle .....	9	9 316	2 542	592	147	4 575	333	306
42294	Tobacco & tobacco product whsle ..	2	D	D	D	a	D	D	D
422940	Tobacco & tobacco product whsle ..	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
<b>421</b>	<b>Wholesale trade, durable goods .....</b>	<b>57</b>	<b>69 819</b>	<b>8 659</b>	<b>2 040</b>	<b>266</b>	<b>16 862</b>	<b>11 348</b>	<b>12 695</b>
4218	Machinery, equipment, & supplies whsle .....	18	40 925	4 627	1 096	109	8 936	7 312	7 510
42183	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle .....	4	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	99	297 363	24 168	5 468	997	56 571	23 659	25 004
4221	Paper & paper product whsle .....	8	20 707	2 610	595	67	4 725	1 850	2 016
42212	Stationery & office supplies whsle ..	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle ..	5	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	41	D	D	D	e	D	D	D
42246	Fish & seafood whsle .....	9	D	D	D	b	D	D	D
422460	Fish & seafood whsle .....	9	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	37 454	1 345	284	42	7 774	1 808	1 871
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals .....	3	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) .....	3	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HAWAII COUNTY, HI—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle.....	7	45 668	3 141	747	92	7 216	5 313	5 529
4229	Miscellaneous nondurable goods whsle .....	23	D	D	D	c	D	D	D
42291	Farm supplies whsle .....	5	10 546	602	124	23	1 490	691	771
422910	Farm supplies whsle .....	5	10 546	602	124	23	1 490	691	771
42293	Flower, nursery stock, & florists' supplies whsle.....	9	9 316	2 542	592	147	4 575	333	306
422930	Flower, nursery stock, & florists' supplies whsle.....	9	9 316	2 542	592	147	4 575	333	306
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	15	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	12	D	D	D	b	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
422	Agents, brokers, and commission merchants .....	8	D	D	D	b	D	D	D
<b>HONOLULU COUNTY, HI *</b>									
42	Wholesale trade .....	1 463	6 079 891	486 975	117 329	15 423	1 017 689	604 482	642 470
421	Wholesale trade, durable goods .....	736	2 042 189	229 020	55 689	6 603	484 628	317 720	325 028
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	52	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	18	212 821	6 501	1 555	255	32 360	45 158	39 705
421110	Automobile & other motor vehicle whsle .....	18	212 821	6 501	1 555	255	32 360	45 158	39 705
4211101	Automobile & motorcycle whsle ..	10	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle.....	4	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle .....	22	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	11	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	10	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle ..	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	56	D	D	D	e	D	D	D
42121	Furniture whsle .....	25	55 154	5 394	1 211	195	9 607	1 788	1 743
421210	Furniture whsle .....	25	55 154	5 394	1 211	195	9 607	1 788	1 743
4212101	Household & lawn furniture whsle .....	10	13 131	714	204	32	1 766	272	124
4212102	Office & business furniture whsle .....	15	42 023	4 680	1 007	163	7 841	1 516	1 619
42122	Home furnishings whsle .....	31	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	31	D	D	D	c	D	D	D
4212203	Floor coverings whsle .....	6	33 474	2 697	636	84	6 757	8 271	8 961
4213	Lumber & other construction materials whsle .....	35	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	18	59 335	5 705	1 525	145	10 800	10 185	9 456
421310	Lumber, plywood, millwork, & wood panel whsle .....	18	59 335	5 705	1 525	145	10 800	10 185	9 456
4213102	Lumber with yard whsle.....	3	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle.....	12	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle .....	9	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle .....	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle.....	5	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	2	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D.]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	130	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	9	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	9	D	D	D	c	D	D	D
42142	Office equipment whsle . . . . .	26	102 061	25 900	6 810	594	45 033	12 819	12 729
421420	Office equipment whsle . . . . .	26	102 061	25 900	6 810	594	45 033	12 819	12 729
42143	Computer & computer peripheral equipment & software whsle . . . . .	27	146 107	23 920	6 354	435	39 148	6 982	7 439
421430	Computer & computer peripheral equipment & software whsle . . . . .	27	146 107	23 920	6 354	435	39 148	6 982	7 439
4214301	Computer & peripheral equipment whsle . . . . .	27	146 107	23 920	6 354	435	39 148	6 982	7 439
42143012	Computers & peripheral equipment for end use . . . . .	22	D	D	D	e	D	D	D
42144	Other commercial equipment whsle . . . . .	21	D	D	D	c	D	D	D
421440	Other commercial equipment whsle . . . . .	21	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	12	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	32	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	32	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	31	D	D	D	c	D	D	D
42146	Ophthalmic goods whsle . . . . .	9	15 153	2 329	548	109	4 082	1 655	1 602
421460	Ophthalmic goods whsle . . . . .	9	15 153	2 329	548	109	4 082	1 655	1 602
42149	Other professional equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle . . . . .	4	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	20	55 393	6 854	1 578	186	13 150	13 557	14 306
42151	Metal service centers & offices . . . . .	20	55 393	6 854	1 578	186	13 150	13 557	14 306
4215101	Metal service centers & offices . . . . .	20	55 393	6 854	1 578	186	13 150	13 557	14 306
42151011	Ferrous metal service centers & sales offices . . . . .	17	D	D	D	c	D	D	D
421510111	Ferrous metal service centers . . . . .	12	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	96	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	34	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	27	151 648	11 450	2 639	350	42 699	22 224	24 099
421620	Electrical appliance, television & radio set whsle . . . . .	27	151 648	11 450	2 639	350	42 699	22 224	24 099
42169	Other electronic parts & equipment whsle . . . . .	35	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	35	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	27	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	63	124 985	16 365	3 680	481	31 640	19 643	20 644
42171	Hardware whsle . . . . .	32	50 546	8 129	1 832	243	15 577	6 627	7 163
421710	Hardware whsle . . . . .	32	50 546	8 129	1 832	243	15 577	6 627	7 163
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	14	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	14	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	10	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	10	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	7	14 478	2 407	528	56	4 159	2 967	3 305
421740	Refrigeration equipment & supplies whsle . . . . .	7	14 478	2 407	528	56	4 159	2 967	3 305

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle .....	101	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	5	41 770	7 453	1 942	210	19 178	24 593	27 150
421810	Construction & mining (except petroleum) machinery & equip whsle .....	5	41 770	7 453	1 942	210	19 178	24 593	27 150
42182	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle .....	8	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle .....	42	88 194	13 896	3 128	382	26 844	11 807	12 258
421830	Industrial machinery & equipment whsle .....	42	88 194	13 896	3 128	382	26 844	11 807	12 258
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .....	17	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	16	37 050	6 745	1 570	181	13 363	5 444	5 748
421840	Industrial supplies whsle .....	16	37 050	6 745	1 570	181	13 363	5 444	5 748
4218406	Other industrial supplies whsle .....	6	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle .....	25	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	25	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle .....	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	183	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	34	50 868	4 638	1 075	153	9 538	8 555	8 489
421910	Sporting & recreational goods & supplies whsle .....	34	50 868	4 638	1 075	153	9 538	8 555	8 489
42192	Toy & hobby goods & supplies whsle .....	13	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	13	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	16	34 101	4 003	866	129	8 541	5 527	6 428
421930	Recyclable material whsle .....	16	34 101	4 003	866	129	8 541	5 527	6 428
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	81	89 511	7 500	1 757	346	17 961	16 726	19 909
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	81	89 511	7 500	1 757	346	17 961	16 726	19 909
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	76	79 017	7 038	1 639	328	17 029	15 953	18 517
42199	Other miscellaneous durable goods whsle .....	39	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	39	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle .....	11	D	D	D	b	D	D	D
4219906	Other durable goods whsle .....	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	727	4 037 702	257 955	61 640	8 820	533 061	286 762	317 442
4221	Paper & paper product whsle .....	59	226 022	22 212	5 418	730	43 624	24 144	25 107
42212	Stationery & office supplies whsle ...	31	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle ...	31	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	19	117 678	9 441	2 185	326	19 481	11 062	10 573
422130	Industrial & personal service paper whsle .....	19	117 678	9 441	2 185	326	19 481	11 062	10 573
4222	Drugs, & druggists' sundries whsle ...	44	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ...	44	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	44	D	D	D	f	D	D	D
4222101	General-line drugs whsle .....	20	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	24	D	D	D	c	D	D	D

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	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	144	271 456	23 642	5 469	951	51 492	26 051	30 668
42231	Piece goods, notions, & other dry goods whsle . . . . .	26	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle . . . . .	26	D	D	D	c	D	D	D
4223101	Piece goods—jobbers . . . . .	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	55	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle . . . . .	55	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	46	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	46	D	D	D	c	D	D	D
42234	Footwear whsle . . . . .	17	D	D	D	b	D	D	D
422340	Footwear whsle . . . . .	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	270	1 823 237	121 941	28 980	4 398	243 549	95 210	101 821
42241	General-line grocery whsle . . . . .	37	547 602	21 407	5 405	632	39 300	31 830	33 287
422410	General-line grocery whsle . . . . .	37	547 602	21 407	5 405	632	39 300	31 830	33 287
4224103	Other general-line grocery whsle . . . . .	37	547 602	21 407	5 405	632	39 300	31 830	33 287
42242	Packaged frozen food whsle . . . . .	47	D	D	D	f	D	D	D
422420	Packaged frozen food whsle . . . . .	47	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle . . . . .	8	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . . . .	8	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle . . . . .	8	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	26	103 390	14 132	3 417	470	25 403	2 602	2 589
422450	Confectionery whsle . . . . .	26	103 390	14 132	3 417	470	25 403	2 602	2 589
42246	Fish & seafood whsle . . . . .	33	168 816	11 130	2 635	381	21 765	4 967	5 572
422460	Fish & seafood whsle . . . . .	33	168 816	11 130	2 635	381	21 765	4 967	5 572
42247	Meat & meat product whsle . . . . .	19	107 999	9 364	2 089	371	21 604	7 520	8 638
422470	Meat & meat product whsle . . . . .	19	107 999	9 364	2 089	371	21 604	7 520	8 638
42248	Fresh fruit & vegetable whsle . . . . .	33	163 960	13 932	3 072	507	24 032	1 558	1 536
422480	Fresh fruit & vegetable whsle . . . . .	33	163 960	13 932	3 072	507	24 032	1 558	1 536
42249	Other grocery & related products whsle . . . . .	61	D	D	D	g	D	D	D
422490	Other grocery & related products whsle . . . . .	61	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle . . . . .	11	D	D	D	e	D	D	D
4224903	Soft drinks whsle . . . . .	5	D	D	D	c	D	D	D
4224904	Canned goods whsle . . . . .	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle . . . . .	25	149 471	12 184	2 886	502	26 397	14 916	14 974
4226	Chemical & allied products whsle . . . . .	37	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle . . . . .	27	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	27	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle . . . . .	25	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	19	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	8	530 055	7 354	1 965	174	17 867	13 580	14 201
422710	Petroleum bulk stations & terminals . . . . .	8	530 055	7 354	1 965	174	17 867	13 580	14 201
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	3	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	11	D	D	D	c	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	11	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	16	233 054	22 617	5 228	586	42 739	25 368	33 861
42281	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	12	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	12	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	12	D	D	D	c	D	D	D

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	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle .....	134	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	16	34 221	7 619	1 904	218	13 239	5 788	5 691
422910	Farm supplies whsle .....	16	34 221	7 619	1 904	218	13 239	5 788	5 691
4229102	Farm supplies—whsle distributors .....	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper								
	whsle .....	13	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle .....	13	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	19	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle .....	19	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle . . .	5	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle . . .	5	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle . . . .	10	9 162	913	179	41	1 916	969	1 123
422950	Paint, varnish, & supplies whsle . . . .	10	9 162	913	179	41	1 916	969	1 123
4229501	Paint, varnish, & supplies whsle .....	10	9 162	913	179	41	1 916	969	1 123
42299	Other miscellaneous nondurable goods whsle .....	71	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle .....	71	D	D	D	e	D	D	D
4229901	Art goods whsle .....	36	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . .	12	12 203	1 092	260	66	2 188	1 612	1 885
4229904	Other nondurable goods whsle . . . .	22	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1 244</b>	<b>4 215 679</b>	<b>389 946</b>	<b>91 761</b>	<b>13 006</b>	<b>832 085</b>	<b>555 587</b>	<b>589 893</b>
421	Wholesale trade, durable goods .....	614	1 471 453	175 312	41 008	5 420	379 822	280 638	286 004
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	49	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle .....	17	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle .....	17	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	21	61 289	8 110	1 853	307	16 711	15 342	16 020
421120	Motor vehicle supplies & new parts whsle .....	21	61 289	8 110	1 853	307	16 711	15 342	16 020
4211201	Motor vehicle supplies & new parts—warehouse distributors . . .	11	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	4	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle . . .	4	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle . . .	45	D	D	D	e	D	D	D
42121	Furniture whsle .....	19	35 679	4 956	1 121	180	8 536	1 788	1 743
421210	Furniture whsle .....	19	35 679	4 956	1 121	180	8 536	1 788	1 743
4212102	Office & business furniture whsle .....	12	31 808	4 450	969	157	7 279	1 516	1 619
42122	Home furnishings whsle .....	26	D	D	D	c	D	D	D
421220	Home furnishings whsle .....	26	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	31	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle .....	17	D	D	D	c	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle .....	17	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle .....	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle .....	5	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	2	D	D	D	b	D	D	D
421390	Other construction materials whsle .....	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle .....	1	D	D	D	b	D	D	D



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	<b>HONOLULU COUNTY, HI *—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	100	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
42142	Office equipment whsle . . . . .	22	D	D	D	e	D	D	D
421420	Office equipment whsle . . . . .	22	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	16	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle . . . . .	16	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle . . . . .	16	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use . . . . .	12	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	20	D	D	D	c	D	D	D
421440	Other commercial equipment whsle . . . . .	20	D	D	D	c	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	11	D	D	D	c	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	21	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	21	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle . . . . .	20	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	15	45 770	6 172	1 421	166	11 826	12 533	13 244
42151	Metal service centers & offices . . . . .	15	45 770	6 172	1 421	166	11 826	12 533	13 244
421510	Metal service centers & offices . . . . .	15	45 770	6 172	1 421	166	11 826	12 533	13 244
4215101	Ferrous metal service centers & sales offices . . . . .	14	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	71	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	22	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	23	115 957	8 462	1 953	269	33 058	15 174	16 946
421620	Electrical appliance, television & radio set whsle . . . . .	23	115 957	8 462	1 953	269	33 058	15 174	16 946
42169	Other electronic parts & equipment whsle . . . . .	26	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle . . . . .	26	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle . . . . .	18	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	47	83 987	12 949	2 901	393	25 361	16 920	17 659
42171	Hardware whsle . . . . .	25	36 858	7 423	1 671	224	14 362	6 265	6 698
421710	Hardware whsle . . . . .	25	36 858	7 423	1 671	224	14 362	6 265	6 698
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	8	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle . . . . .	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	94	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	41 770	7 453	1 942	210	19 178	24 593	27 150
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	5	41 770	7 453	1 942	210	19 178	24 593	27 150
42182	Farm & garden machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle . . . . .	8	D	D	D	b	D	D	D

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<b>HONOLULU COUNTY, HI *—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle .....	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle .....	38	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle .....	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	14	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle .....	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle .....	14	D	D	D	c	D	D	D
421840	Industrial supplies whsle .....	14	D	D	D	c	D	D	D
4218406	Other industrial supplies whsle .	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle .....	24	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle .....	24	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	12	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	162	D	D	D	f	D	D	D
42191	Sporting & recreational goods & supplies whsle .....	29	D	D	D	c	D	D	D
421910	Sporting & recreational goods & supplies whsle .....	29	D	D	D	c	D	D	D
42192	Toy & hobby goods & supplies whsle .....	12	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle .....	12	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	16	34 101	4 003	866	129	8 541	5 527	6 428
421930	Recyclable material whsle .....	16	34 101	4 003	866	129	8 541	5 527	6 428
4219301	Iron & steel scrap processors & dealers .....	2	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle ....	76	D	D	D	e	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	76	D	D	D	e	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .....	71	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle .....	29	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle .....	29	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods .....	630	2 744 226	214 634	50 753	7 586	452 263	274 949	303 889
4221	Paper & paper product whsle .....	48	185 541	19 111	4 605	642	37 768	21 737	22 435
42212	Stationery & office supplies whsle ...	25	D	D	D	e	D	D	D
422120	Stationery & office supplies whsle .	25	D	D	D	e	D	D	D
42213	Industrial & personal service paper whsle .....	16	D	D	D	e	D	D	D
422130	Industrial & personal service paper whsle .....	16	D	D	D	e	D	D	D
4222	Drugs, & druggists' sundries whsle ...	39	D	D	D	f	D	D	D
42221	Drugs, & druggists' sundries whsle ..	39	D	D	D	f	D	D	D
422210	Drugs, & druggists' sundries whsle .....	39	D	D	D	f	D	D	D
4222101	General-line drugs whsle .....	20	D	D	D	e	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	19	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	121	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle .....	24	D	D	D	c	D	D	D
422310	Piece goods, notions, & other dry goods whsle .....	24	D	D	D	c	D	D	D
4223101	Piece goods—jobbers .....	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle .....	48	D	D	D	e	D	D	D
422320	Men's & boys' clothing & furnishings whsle .....	48	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle .....	38	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle ....	38	D	D	D	c	D	D	D
42234	Footwear whsle .....	11	D	D	D	b	D	D	D
422340	Footwear whsle .....	11	D	D	D	b	D	D	D

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<b>HONOLULU COUNTY, HI *—Con.</b>									
<b>Merchant wholesalers—Con.</b>									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle . . . .	238	1 307 854	95 347	22 653	3 602	198 285	93 116	99 070
42241	General-line grocery whsle . . . . .	30	384 547	17 120	4 517	508	32 977	31 830	33 287
422410	General-line grocery whsle . . . . .	30	384 547	17 120	4 517	508	32 977	31 830	33 287
4224103	Other general-line grocery whsle . . . . .	30	384 547	17 120	4 517	508	32 977	31 830	33 287
42242	Packaged frozen food whsle . . . . .	38	D	D	D	f	D	D	D
422420	Packaged frozen food whsle . . . . .	38	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle . . . . .	7	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . . . .	7	D	D	D	b	D	D	D
42245	Confectionery whsle . . . . .	22	D	D	D	c	D	D	D
422450	Confectionery whsle . . . . .	22	D	D	D	c	D	D	D
42246	Fish & seafood whsle . . . . .	32	D	D	D	e	D	D	D
422460	Fish & seafood whsle . . . . .	32	D	D	D	e	D	D	D
42247	Meat & meat product whsle . . . . .	18	D	D	D	e	D	D	D
422470	Meat & meat product whsle . . . . .	18	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	31	D	D	D	e	D	D	D
422480	Fresh fruit & vegetable whsle . . . . .	31	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	54	D	D	D	g	D	D	D
422490	Other grocery & related products whsle . . . . .	54	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle . . . . .	10	D	D	D	e	D	D	D
4224906	Other grocery specialties whsle . . . . .	25	149 471	12 184	2 886	502	26 397	14 916	14 974
4226	Chemical & allied products whsle . . . . .	29	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle . . . . .	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle . . . . .	19	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	14	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	12	210 518	22 230	5 101	578	41 740	25 368	33 861
42281	Beer & ale whsle . . . . .	3	D	D	D	e	D	D	D
422810	Beer & ale whsle . . . . .	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	9	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle . . . . .	9	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	126	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	16	34 221	7 619	1 904	218	13 239	5 788	5 691
422910	Farm supplies whsle . . . . .	16	34 221	7 619	1 904	218	13 239	5 788	5 691
4229102	Farm supplies—whsle distributors . . . . .	9	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle . . . . .	11	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle . . . . .	11	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	18	D	D	D	c	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	18	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	68	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	68	D	D	D	e	D	D	D
4229901	Art goods whsle . . . . .	36	D	D	D	c	D	D	D
4229902	General merchandise (nondurable goods) whsle . . . . .	11	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle . . . . .	20	D	D	D	b	D	D	D

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	<b>HONOLULU COUNTY, HI *—Con.</b>								
	<b>Manufacturers' sales branches and sales offices . .</b>	<b>78</b>	<b>1 191 769</b>	<b>76 025</b>	<b>20 553</b>	<b>1 691</b>	<b>145 286</b>	<b>47 666</b>	<b>51 469</b>
421	Wholesale trade, durable goods . . . . .	45	D	D	D	f	D	D	D
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle . . . . .	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle . . . . .	10	76 544	14 467	4 322	224	24 823	2 999	3 510
421430	Computer & computer peripheral equipment & software whsle . . . . .	10	76 544	14 467	4 322	224	24 823	2 999	3 510
4216	Electrical goods whsle . . . . .	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle . . . . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . . .	33	D	D	D	f	D	D	D
4224	Grocery & related products whsle . . . . .	7	D	D	D	f	D	D	D
42249	Other grocery & related products whsle . . . . .	5	D	D	D	e	D	D	D
422490	Other grocery & related products whsle . . . . .	5	D	D	D	e	D	D	D
4226	Chemical & allied products whsle . . . . .	7	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle . . . . .	7	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle . . . . .	7	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals . . . . .	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	1	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>141</b>	<b>672 443</b>	<b>21 004</b>	<b>5 015</b>	<b>726</b>	<b>40 318</b>	<b>1 229</b>	<b>1 108</b>
421	Wholesale trade, durable goods . . . . .	77	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle . . . . .	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	9	D	D	D	a	D	D	D
42121	Furniture whsle . . . . .	6	19 475	438	90	15	1 071	—	—
421210	Furniture whsle . . . . .	6	19 475	438	90	15	1 071	—	—
4213	Lumber & other construction materials whsle . . . . .	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	12	D	D	D	b	D	D	D
4216	Electrical goods whsle . . . . .	13	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	9	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	13	23 574	1 011	232	31	1 936	3	2
4219	Miscellaneous durable goods whsle . . . . .	20	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	10	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle . . . . .	10	D	D	D	a	D	D	D
4219906	Other durable goods whsle . . . . .	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods . . . . .	64	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle . . . . .	22	D	D	D	b	D	D	D
4224	Grocery & related products whsle . . . . .	25	D	D	D	e	D	D	D
42246	Fish & seafood whsle . . . . .	1	D	D	D	b	D	D	D
422460	Fish & seafood whsle . . . . .	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle . . . . .	3	D	D	D	a	D	D	D

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<b>KAUAI COUNTY, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>64</b>	<b>176 689</b>	<b>11 904</b>	<b>2 773</b>	<b>423</b>	<b>29 007</b>	<b>13 192</b>	<b>14 123</b>
421	Wholesale trade, durable goods .....	28	23 197	3 269	775	119	7 719	4 303	4 735
4213	Lumber & other construction materials whsle .....	5	12 479	1 496	285	45	3 748	1 613	1 790
4218	Machinery, equipment, & supplies whsle .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	36	153 492	8 635	1 998	304	21 288	8 889	9 388
4224	Grocery & related products whsle .....	15	52 071	4 305	895	173	8 889	4 401	4 383
42249	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	5	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .....	4	56 929	746	180	21	4 093	613	663
422710	Petroleum bulk stations & terminals .....	4	56 929	746	180	21	4 093	613	663
4227101	Petroleum bulk stations & terminals (except LP) .....	4	56 929	746	180	21	4 093	613	663
42271011	Petroleum bulk stations (except LP) .....	3	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	20 096	1 381	335	34	3 035	2 114	2 140
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>55</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	25	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	13	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	5	D	D	D	a	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MAUI COUNTY, HI *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>166</b>	<b>433 565</b>	<b>41 188</b>	<b>10 065</b>	<b>1 324</b>	<b>87 114</b>	<b>36 195</b>	<b>36 840</b>
421	Wholesale trade, durable goods .....	62	80 582	10 074	2 482	341	23 043	13 519	14 265
4213	Lumber & other construction materials whsle .....	6	18 174	1 325	329	39	3 682	2 783	2 413
4214	Professional & commercial equipment & supplies whsle .....	11	12 413	2 066	522	78	3 846	1 154	1 141
4218	Machinery, equipment, & supplies whsle .....	13	19 808	2 612	617	80	6 156	5 579	6 461
4219	Miscellaneous durable goods whsle ...	14	D	D	D	b	D	D	D

**Table 5. Summary Statistics for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>MAUI COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . .	104	352 983	31 114	7 583	983	64 071	22 676	22 575
4221	Paper & paper product whsle . . . . .	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	47	155 112	14 190	3 265	549	29 976	10 647	10 668
42249	Other grocery & related products whsle . . . . .	14	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	14	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	10	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals . . . . .	6	53 173	1 415	364	50	3 676	1 614	1 286
422710	Petroleum bulk stations & terminals . . . . .	6	53 173	1 415	364	50	3 676	1 614	1 286
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP) . . . . .	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	5	55 795	4 213	1 046	104	9 821	5 491	5 519
42281	Beer & ale whsle . . . . .	2	D	D	D	b	D	D	D
422810	Beer & ale whsle . . . . .	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle . . . . .	16	D	D	D	b	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>151</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>g</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods . . . . .	60	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle . . . . .	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle . . . . .	11	12 413	2 066	522	78	3 846	1 154	1 141
4218	Machinery, equipment, & supplies whsle . . . . .	13	19 808	2 612	617	80	6 156	5 579	6 461
4219	Miscellaneous durable goods whsle . . . . .	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods . . . .	91	D	D	D	f	D	D	D
4221	Paper & paper product whsle . . . . .	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . .	40	148 429	13 776	3 155	534	29 291	10 626	10 639
42249	Other grocery & related products whsle . . . . .	9	D	D	D	b	D	D	D
422490	Other grocery & related products whsle . . . . .	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	8	46 708	3 149	736	74	6 235	1 598	1 208
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	5	55 795	4 213	1 046	104	9 821	5 491	5 519
4229	Miscellaneous nondurable goods whsle . . . . .	15	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices . . . . .</b>	<b>7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods . . . .	6	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants . . . . .</b>	<b>8</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
<b>HAWAII COUNTY, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>5.1</b>	<b>3.0</b>	<b>6.3</b>	<b>3.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	4.2	5.9	4.5	6.5	—	—	—	—
4213	Lumber & other construction materials whsle ....	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.9	2.9	.9	2.9	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	5.3	2.4	6.8	3.1	D	D	—	—
4221	Paper & paper product whsle .....	—	—	—	—	—	—	—	—
42212	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle .....	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.6	2.9	D	D	—	—	—	—
42245	Confectionery whsle .....	—	—	—	—	—	—	—	—
422450	Confectionery whsle .....	—	—	—	—	—	—	—	—
42246	Fish & seafood whsle .....	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle .....	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	D	D	—	—	—	—	—	—
422480	Fresh fruit & vegetable whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	16.7	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals .....	—	—	D	D	—	—	—	—
42271011	(except LP) .....	—	—	D	D	—	—	—	—
422710111	Petroleum bulk stations (except LP) .....	—	—	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
422810	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42291	Farm supplies whsle .....	D	D	4.9	11.4	—	—	—	—
422910	Farm supplies whsle .....	D	D	4.9	11.4	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	.5	6.8	.5	6.8	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle .....	.5	6.8	.5	6.8	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—
<b>HONOLULU COUNTY, HI *</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>4.0</b>	<b>2.6</b>	<b>5.7</b>	<b>3.5</b>	<b>—</b>	<b>.9</b>	<b>1.0</b>	<b>—</b>
421	Wholesale trade, durable goods .....	5.6	4.3	7.7	5.3	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	.2	2.9	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.2	2.9	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	D	D	—	—	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle .....	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle ....	D	D	4.0	3.4	—	—	—	—
421120	Motor vehicle supplies & new parts whsle ....	D	D	4.0	3.4	—	—	—	—
4211201	Motor vehicle supplies & new parts—warehouse distributors .....	D	D	D	D	—	—	—	—
4211202	Motor vehicle supplies & new parts—jobbers .....	D	D	—	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	D	D	D	D	—	—	D	D
42121	Furniture whsle .....	1.3	—	2.1	—	—	—	—	—
421210	Furniture whsle .....	1.3	—	2.1	—	—	—	—	—
4212101	Household & lawn furniture whsle .....	1.1	—	—	—	—	—	—	—
4212102	Office & business furniture whsle .....	1.4	—	1.9	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	D	D	—	—	—	—
421220	Home furnishings whsle .....	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle .....	—	—	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle . . . .	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle . . . . .	1.8	4.7	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle . . . . .	1.8	4.7	D	D	—	—	—	—
4213102	Lumber with yard whsle . . . . .	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle . . . . .	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle . . . . .	D	D	—	—	D	D	—	—
421320	Brick, stone, & related construction materials whsle . . . . .	D	D	—	—	D	D	—	—
4213203	Cement, lime, & related products whsle . . . . .	D	D	—	—	—	—	—	—
42133	Roofing, siding, & insulation material whsle . . . . .	D	D	D	D	—	—	—	—
421330	Roofing, siding, & insulation material whsle . . . . .	D	D	D	D	—	—	—	—
4213301	Roofing, siding, & insulation material whsle . . . . .	D	D	D	D	—	—	—	—
42139	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
421390	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle . . . . .	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle . . . . .	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42142	Office equipment whsle . . . . .	2.4	.3	D	D	—	—	—	—
421420	Office equipment whsle . . . . .	2.4	.3	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle . . . . .	.1	2.6	D	D	—	4.5	—	—
421430	Computer & computer peripheral equipment & software whsle . . . . .	.1	2.6	D	D	—	4.5	—	—
4214301	Computer & peripheral equipment whsle . . . . .	.1	2.6	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use . . . . .	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle . . . . .	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle . . . . .	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle . . . . .	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle . . . . .	1.1	3.6	—	—	—	—	—	—
421460	Ophthalmic goods whsle . . . . .	1.1	3.6	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle . . . . .	D	D	—	—	—	—	—	—
4215	Metal & mineral (except petroleum) whsle . . . . .	5.0	8.4	6.0	10.2	—	—	—	—
42151	Metal service centers & offices . . . . .	5.0	8.4	6.0	10.2	—	—	—	—
421510	Metal service centers & offices . . . . .	5.0	8.4	6.0	10.2	—	—	—	—
4215101	Ferrous metal service centers & sales offices . . . . .	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers . . . . .	D	D	—	—	—	—	—	—
4216	Electrical goods whsle . . . . .	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	D	D	D	D	—	—	D	D
42162	Electrical appliance, television & radio set whsle . . . . .	5.5	2.3	7.2	3.0	—	—	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	5.5	2.3	7.2	3.0	—	—	—	—
42169	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421690	Other electronic parts & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4216901	Communications equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.



**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	6.1	6.9	9.0	10.2	—	—	—	—
42171	Hardware whsle . . . . .	6.0	7.5	8.3	10.2	—	—	—	—
421710	Hardware whsle . . . . .	6.0	7.5	8.3	10.2	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	—	—	—	—	—	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle . . . . .	D	D	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle . . . . .	9.1	—	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle . . . . .	9.1	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle . . . . .	D	D	D	D	D	D	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle . . . . .	—	6.9	—	6.9	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle . . . . .	—	6.9	—	6.9	—	—	—	—
42182	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle . . . . .	11.0	5.2	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle . . . . .	11.0	5.2	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle . . . . .	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle . . . . .	—	2.8	D	D	—	—	—	—
421840	Industrial supplies whsle . . . . .	—	2.8	D	D	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle . . . . .	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle . . . . .	1.5	9.2	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle . . . . .	1.5	9.2	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle . . . . .	D	D	D	D	—	—	—	—
42193	Recyclable material whsle . . . . .	—	10.1	—	10.1	—	—	—	—
421930	Recyclable material whsle . . . . .	—	10.1	—	10.1	—	—	—	—
4219301	Iron & steel scrap processors & dealers . . . . .	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	12.0	15.5	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	12.0	15.5	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle . . . . .	9.5	17.6	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
421990	Other miscellaneous durable goods whsle . . . . .	D	D	D	D	—	—	D	D
4219903	General merchandise (durable goods) whsle . . . . .	D	D	—	—	—	—	—	—
4219906	Other durable goods whsle . . . . .	D	D	—	—	—	—	D	D
422	Wholesale trade, nondurable goods . . . . .	3.3	1.7	4.6	2.5	D	D	D	D
4221	Paper & paper product whsle . . . . .	.5	1.0	.6	.8	—	—	—	—
42212	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle . . . . .	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle . . . . .	.7	—	D	D	—	—	—	—
422130	Industrial & personal service paper whsle . . . . .	.7	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle . . . . .	D	D	D	D	—	—	—	—
4222101	General-line drugs whsle . . . . .	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle . . . . .	D	D	D	D	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle . . . . .	12.6	6.1	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle . . . . .	D	D	D	D	—	—	—	—
4223101	Piece goods—jobbers . . . . .	D	D	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle . . . . .	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle . . . . .	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle . . . . .	D	D	D	D	—	—	—	—
42234	Footwear whsle . . . . .	D	D	D	D	—	—	—	—
422340	Footwear whsle . . . . .	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	3.7	1.2	5.2	1.6	D	D	D	D
42241	General-line grocery whsle . . . . .	2.1	1.0	3.0	1.5	—	—	—	—
422410	General-line grocery whsle . . . . .	2.1	1.0	3.0	1.5	—	—	—	—
4224103	Other general-line grocery whsle . . . . .	2.1	1.0	3.0	1.5	—	—	—	—
42242	Packaged frozen food whsle . . . . .	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle . . . . .	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle . . . . .	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle . . . . .	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle . . . . .	D	D	—	—	—	—	—	—
42245	Confectionery whsle . . . . .	8.1	1.7	D	D	—	—	—	—
422450	Confectionery whsle . . . . .	8.1	1.7	D	D	—	—	—	—
42246	Fish & seafood whsle . . . . .	3.5	.8	D	D	—	—	D	D
422460	Fish & seafood whsle . . . . .	3.5	.8	D	D	—	—	D	D
42247	Meat & meat product whsle . . . . .	5.2	.3	D	D	—	—	—	—
422470	Meat & meat product whsle . . . . .	5.2	.3	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle . . . . .	.9	3.0	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle . . . . .	.9	3.0	D	D	—	—	—	—
42249	Other grocery & related products whsle . . . . .	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle . . . . .	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle . . . . .	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle . . . . .	D	D	—	—	—	—	—	—
4224904	Canned goods whsle . . . . .	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle . . . . .	1.9	.3	1.9	.3	—	—	—	—
4226	Chemical & allied products whsle . . . . .	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle . . . . .	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle . . . . .	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle . . . . .	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle . . . . .	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals . . . . .	—	—	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals . . . . .	—	—	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP) . . . . .	D	D	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP) . . . . .	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	—	—	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	.1	.4	.1	.4	—	—	—	—
42281	Beer & ale whsle . . . . .	D	D	D	D	—	—	—	—
422810	Beer & ale whsle . . . . .	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle . . . . .	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle . . . . .	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle . . . . .	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle . . . . .	D	D	D	D	—	—	D	D
42291	Farm supplies whsle . . . . .	13.2	17.0	13.2	17.0	—	—	—	—
422910	Farm supplies whsle . . . . .	13.2	17.0	13.2	17.0	—	—	—	—
4229102	Farm supplies—whsle distributors . . . . .	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle . . . . .	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle . . . . .	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle . . . . .	D	D	—	—	—	—	—	—
42295	Paint, varnish, & supplies whsle . . . . .	29.4	.5	—	—	—	—	—	—
422950	Paint, varnish, & supplies whsle . . . . .	29.4	.5	—	—	—	—	—	—
4229501	Paint, varnish, & supplies whsle . . . . .	29.4	.5	—	—	—	—	—	—

See footnotes at end of table.

**Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU COUNTY, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whse—Con.								
42299	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whse	D	D	D	D	—	—	D	D
4229901	Art goods whse	D	D	D	D	—	—	—	—
4229902	General merchandise (nondurable goods) whse	14.9	4.6	D	D	—	—	—	—
4229904	Other nondurable goods whse	D	D	D	D	—	—	—	—
	<b>KAUAI COUNTY, HI</b>								
<b>42</b>	<b>Wholesale trade</b>	<b>3.5</b>	<b>1.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods	14.7	6.8	D	D	—	—	—	—
4213	Lumber & other construction materials whse	21.8	—	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	1.9	.7	D	D	D	D	—	—
4224	Grocery & related products whse	4.6	1.9	D	D	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse	—	—	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—
	<b>MAUI COUNTY, HI *</b>								
<b>42</b>	<b>Wholesale trade</b>	<b>5.5</b>	<b>3.0</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods	6.5	9.0	D	D	—	—	—	—
4213	Lumber & other construction materials whse	1.4	22.1	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whse	11.5	—	11.5	—	—	—	—	—
4218	Machinery, equipment, & supplies whse	8.3	—	8.3	—	—	—	—	—
4219	Miscellaneous durable goods whse	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	5.3	1.7	D	D	D	D	—	—
4221	Paper & paper product whse	D	D	D	D	—	—	—	—
4224	Grocery & related products whse	1.3	2.9	1.4	3.0	—	—	—	—
42249	Other grocery & related products whse	D	D	D	D	—	—	—	—
422490	Other grocery & related products whse	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whse	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	—	—	—	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	—	—	—	—	—	—	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whse	—	—	—	—	—	—	—	—
42281	Beer & ale whse	D	D	—	—	—	—	—	—
422810	Beer & ale whse	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whse	D	D	D	D	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

**Table 7. Summary Statistics for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
<b>AIEA, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>70</b>	<b>293 347</b>	<b>31 857</b>	<b>7 756</b>	<b>1 087</b>	<b>64 340</b>	<b>22 510</b>	<b>21 461</b>
421	Wholesale trade, durable goods .....	35	109 803	10 033	2 421	325	20 848	8 651	8 848
4214	Professional & commercial equipment & supplies whsle .....	7	32 570	3 769	918	123	5 679	2 144	2 045
42144	Other commercial equipment whsle .	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	5	40 429	2 293	554	61	5 387	2 984	3 190
42162	Electrical appliance, television & radio set whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	35	183 544	21 824	5 335	762	43 492	13 859	12 613
4221	Paper & paper product whsle .....	5	17 373	1 920	434	75	4 359	3 306	2 960
4223	Apparel, piece goods, & notions whsle .	9	24 677	3 125	745	124	7 090	4 506	3 518
4224	Grocery & related products whsle .....	8	61 672	10 005	2 529	341	17 614	1 722	1 700
42245	Confectionery whsle .....	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	c	D	D	D
	<b>Merchant wholesalers .....</b>	<b>60</b>	<b>229 327</b>	<b>21 910</b>	<b>5 280</b>	<b>818</b>	<b>47 485</b>	<b>22 427</b>	<b>21 359</b>
421	Wholesale trade, durable goods .....	29	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	4	16 501	2 743	683	109	4 321	2 073	1 943
42144	Other commercial equipment whsle .	1	D	D	D	b	D	D	D
4216	Electrical goods whsle .....	5	40 429	2 293	554	61	5 387	2 984	3 190
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	31	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	5	17 373	1 920	434	75	4 359	3 306	2 960
4223	Apparel, piece goods, & notions whsle .	9	24 677	3 125	745	124	7 090	4 506	3 518
4224	Grocery & related products whsle .....	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	1	D	D	D	c	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	c	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>53 130</b>	<b>9 356</b>	<b>2 354</b>	<b>251</b>	<b>15 322</b>	<b>-</b>	<b>-</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>7</b>	<b>10 890</b>	<b>591</b>	<b>122</b>	<b>18</b>	<b>1 533</b>	<b>83</b>	<b>102</b>
421	Wholesale trade, durable goods .....	5	D	D	D	a	D	D	D
<b>CAPTAIN COOK, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>EWA BEACH, HI</b>									
42	<b>Wholesale trade</b> .....	11	352 507	13 470	3 712	324	28 984	28 554	30 078
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
<b>Merchant wholesalers</b> .....									
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	1	D	D	D	b	D	D	D
42193	Recyclable material whsle .....	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	4	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	c	D	D	D
42241	General-line grocery whsle .....	1	D	D	D	c	D	D	D
<b>Manufacturers' sales branches and sales offices</b> ..									
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants</b> .....									
		1	D	D	D	a	D	D	D
<b>HAIKU-PAUWELA, HI</b>									
42	<b>Wholesale trade</b> .....	3	D	D	D	a	D	D	D
<b>Merchant wholesalers</b> .....									
		3	D	D	D	a	D	D	D
<b>HALAWA, HI</b>									
42	<b>Wholesale trade</b> .....	10	4 554	681	103	17	1 483	267	630
421	Wholesale trade, durable goods .....	8	D	D	D	a	D	D	D
<b>Merchant wholesalers</b> .....									
421	Wholesale trade, durable goods .....	8	D	D	D	a	D	D	D
<b>HAUULA, HI</b>									
42	<b>Wholesale trade</b> .....	1	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants</b> .....									
		1	D	D	D	a	D	D	D
<b>HEEIA, HI</b>									
42	<b>Wholesale trade</b> .....	1	D	D	D	a	D	D	D
<b>Merchant wholesalers</b> .....									
		1	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
<b>HILO, HI</b>									
42	<b>Wholesale trade</b> .....	<b>87</b>	<b>314 200</b>	<b>21 967</b>	<b>5 062</b>	<b>811</b>	<b>49 419</b>	<b>23 163</b>	<b>24 723</b>
421	Wholesale trade, durable goods .....	32	46 318	5 412	1 280	152	10 766	6 444	6 919
4218	Machinery, equipment, & supplies								
42183	whsle .....	13	34 715	3 751	881	82	7 157	5 265	5 379
	Industrial machinery & equipment								
	whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	55	267 882	16 555	3 782	659	38 653	16 719	17 804
4221	Paper & paper product whsle .....	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	23	124 157	8 666	1 998	378	18 525	7 414	7 803
42245	Confectionery whsle .....	2	D	D	D	b	D	D	D
42246	Fish & seafood whsle .....	5	D	D	D	b	D	D	D
42249	Other grocery & related products								
	whsle .....	6	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	7	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals								
	.....	5	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
42294	whsle .....	11	D	D	D	c	D	D	D
	Tobacco & tobacco product whsle .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers</b> .....	<b>75</b>	<b>240 104</b>	<b>19 792</b>	<b>4 504</b>	<b>751</b>	<b>45 367</b>	<b>20 822</b>	<b>21 939</b>
421	Wholesale trade, durable goods .....	30	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies								
42183	whsle .....	13	34 715	3 751	881	82	7 157	5 265	5 379
	Industrial machinery & equipment								
	whsle .....	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	45	D	D	D	f	D	D	D
4221	Paper & paper product whsle .....	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	19	104 598	7 792	1 785	349	16 938	7 277	7 664
42246	Fish & seafood whsle .....	4	D	D	D	b	D	D	D
42249	Other grocery & related products								
	whsle .....	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	3	D	D	D	b	D	D	D
	Petroleum bulk stations & terminals								
	.....	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods								
	whsle .....	11	D	D	D	c	D	D	D
	<b>Manufacturers' sales</b>								
	<b>branches and sales offices</b> ..	<b>11</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
	<b>Agents, brokers, and</b>								
	<b>commission merchants</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HOLUALOA, HI</b>									
42	<b>Wholesale trade</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers</b> .....	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>HONOLULU, HI *</b>									
42	<b>Wholesale trade</b> .....	<b>1 114</b>	<b>4 537 499</b>	<b>354 198</b>	<b>85 211</b>	<b>11 332</b>	<b>749 606</b>	<b>417 654</b>	<b>449 140</b>

**Table 7. Summary Statistics for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories <sup>f</sup> (\$1,000)	End-of-1997 inventories <sup>f</sup> (\$1,000)
	<b>HONOLULU, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
421	Wholesale trade, durable goods .....	553	1 518 415	169 281	41 676	4 922	361 536	213 750	219 192
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	40	241 394	13 807	3 203	538	46 464	54 964	50 919
42111	Automobile & other motor vehicle whsle .....	15	200 276	5 913	1 417	234	31 252	43 593	38 306
42112	Motor vehicle supplies & new parts whsle .....	15	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	43	73 061	8 085	1 771	290	16 556	6 317	6 288
42121	Furniture whsle .....	19	48 533	4 844	1 063	172	8 444	1 590	1 555
42122	Home furnishings whsle .....	24	24 528	3 241	708	118	8 112	4 727	4 733
4213	Lumber & other construction materials whsle .....	18	77 248	6 076	1 504	165	10 696	7 631	8 181
42132	Brick, stone, & related construction materials whsle .....	6	30 265	1 201	266	35	2 743	1 380	1 489
42133	Roofing, siding, & insulation material whsle .....	2	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	104	409 351	56 952	15 180	1 341	101 718	32 544	31 335
42141	Photographic equipment & supplies whsle .....	8	D	D	D	c	D	D	D
42142	Office equipment whsle .....	23	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	23	134 323	18 682	5 266	336	32 327	5 980	6 376
42144	Other commercial equipment whsle .	18	22 081	2 469	558	95	4 694	2 237	2 151
42145	Medical, dental, & hospital equipment & supplies whsle .....	21	40 181	4 678	997	107	8 973	2 672	2 882
42149	Other professional equipment & supplies whsle.....	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle .....	13	35 445	5 037	1 210	135	9 244	11 788	12 217
42151	Metal service centers & offices .....	13	35 445	5 037	1 210	135	9 244	11 788	12 217
4216	Electrical goods whsle .....	79	278 066	28 300	7 128	740	72 107	34 727	37 604
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	27	105 141	9 690	2 711	245	16 772	12 134	11 869
42162	Electrical appliance, television & radio set whsle .....	20	112 309	8 859	2 033	282	36 909	19 344	21 103
42169	Other electronic parts & equipment whsle .....	32	60 616	9 751	2 384	213	18 426	3 249	4 632
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	44	92 363	12 568	2 836	389	23 972	14 235	15 085
42171	Hardware whsle .....	23	38 316	6 752	1 508	207	13 038	5 458	5 929
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	10	25 924	2 339	602	69	4 564	2 537	2 587
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	7	19 377	2 098	425	79	4 059	4 618	4 836
4218	Machinery, equipment, & supplies whsle .....	73	140 329	21 795	4 989	660	44 008	25 807	28 568
42183	Industrial machinery & equipment whsle .....	29	69 673	10 474	2 256	277	19 831	10 225	10 498
42184	Industrial supplies whsle .....	10	32 663	6 239	1 467	167	12 320	4 730	5 009
42185	Service establishment equipment & supplies whsle.....	19	17 925	2 835	672	110	4 990	2 092	2 180
4219	Miscellaneous durable goods whsle ...	139	171 158	16 661	3 855	664	36 771	25 737	28 995
42191	Sporting & recreational goods & supplies whsle .....	19	28 975	2 389	595	75	4 864	5 384	5 369
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	74	86 865	6 940	1 635	309	16 581	16 003	18 795
42199	Other miscellaneous durable goods whsle .....	28	39 627	4 815	1 054	173	8 943	2 659	3 064

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	<b>HONOLULU, HI *—Con.</b>								
<b>42</b>	<b>Wholesale trade—Con.</b>								
422	Wholesale trade, nondurable goods . . . . .	561	3 019 084	184 917	43 535	6 410	388 070	203 904	229 948
4221	Paper & paper product whsle . . . . .	39	121 458	15 453	3 742	498	29 105	14 443	14 882
42212	Stationery & office supplies whsle . . . . .	21	49 681	7 158	1 793	206	12 814	4 320	5 245
42213	Industrial & personal service paper whsle . . . . .	11	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	32	438 078	14 446	3 361	442	31 290	63 784	71 368
42221	Drugs, & druggists' sundries whsle . . . . .	32	438 078	14 446	3 361	442	31 290	63 784	71 368
4223	Apparel, piece goods, & notions whsle . . . . .	120	228 202	19 645	4 520	768	42 505	20 612	26 244
42231	Piece goods, notions, & other dry goods whsle . . . . .	21	42 285	4 842	1 015	150	10 708	3 952	4 223
42232	Men's & boys' clothing & furnishings whsle . . . . .	45	92 855	7 732	1 908	332	17 009	9 399	9 259
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	39	79 061	5 113	1 162	225	11 436	5 057	10 370
42234	Footwear whsle . . . . .	15	14 001	1 958	435	61	3 352	2 204	2 392
4224	Grocery & related products whsle . . . . .	221	1 279 142	88 888	20 216	3 302	177 448	61 842	66 105
42241	General-line grocery whsle . . . . .	30	D	D	D	e	D	D	D
42242	Packaged frozen food whsle . . . . .	41	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle . . . . .	5	40 167	1 865	379	70	5 095	1 150	1 237
42245	Confectionery whsle . . . . .	22	35 478	3 641	847	161	6 887	2 489	2 339
42246	Fish & seafood whsle . . . . .	29	165 198	10 716	2 510	344	21 011	4 885	5 044
42247	Meat & meat product whsle . . . . .	15	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle . . . . .	29	160 959	13 755	3 039	501	23 655	1 517	1 475
42249	Other grocery & related products whsle . . . . .	47	D	D	D	f	D	D	D
4226	Chemical & allied products whsle . . . . .	25	72 067	7 280	1 950	203	14 880	7 467	7 815
42269	Other chemical & allied products whsle . . . . .	16	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	12	622 177	13 381	3 740	296	35 301	13 007	13 590
42271	Petroleum bulk stations & terminals . . . . .	6	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) . . . . .	6	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle . . . . .	11	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle . . . . .	9	47 816	5 987	1 280	146	13 754	5 912	12 753
4229	Miscellaneous nondurable goods whsle . . . . .	98	D	D	D	f	D	D	D
42291	Farm supplies whsle . . . . .	11	22 238	6 463	1 609	164	10 235	3 360	3 093
42292	Book, periodical, & newspaper whsle . . . . .	9	36 176	3 571	855	138	8 320	948	838
42293	Flower, nursery stock, & florists' supplies whsle . . . . .	13	12 784	2 043	448	111	4 463	2 433	2 391
42294	Tobacco & tobacco product whsle . . . . .	3	66 696	521	112	19	5 360	1 795	1 975
42299	Other miscellaneous nondurable goods whsle . . . . .	55	D	D	D	e	D	D	D
	<b>Merchant wholesalers . . . . .</b>	<b>950</b>	<b>2 987 420</b>	<b>280 164</b>	<b>65 378</b>	<b>9 557</b>	<b>609 097</b>	<b>383 364</b>	<b>412 484</b>
421	Wholesale trade, durable goods . . . . .	461	1 057 705	123 124	28 858	3 923	273 559	186 851	191 091
4211	Motor vehicle & motor vehicle parts & supplies whsle . . . . .	39	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle . . . . .	14	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle . . . . .	15	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . . . .	35	50 194	7 462	1 643	268	14 913	4 978	4 908
42121	Furniture whsle . . . . .	14	D	D	D	c	D	D	D
42122	Home furnishings whsle . . . . .	21	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle . . . . .	15	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle . . . . .	2	D	D	D	b	D	D	D
42139	Other construction materials whsle . . . . .	1	D	D	D	b	D	D	D



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	<b>HONOLULU, HI *—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle . . . . .	80	251 433	28 166	6 615	890	50 290	22 616	20 668
42141	Photographic equipment & supplies whsle . . . . .	8	D	D	D	c	D	D	D
42142	Office equipment whsle . . . . .	19	33 527	10 019	2 208	316	16 286	4 498	4 181
42143	Computer & computer peripheral equipment & software whsle . . . . .	12	D	D	D	c	D	D	D
42144	Other commercial equipment whsle . . . . .	17	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle . . . . .	14	27 750	3 791	755	87	6 815	2 672	2 882
42149	Other professional equipment & supplies whsle . . . . .	5	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle . . . . .	9	D	D	D	c	D	D	D
42151	Metal service centers & offices . . . . .	9	D	D	D	c	D	D	D
4216	Electrical goods whsle . . . . .	56	169 022	19 116	4 819	535	52 320	22 573	25 188
42161	Electrical apparatus & equip, wiring supp, & const material whsle . . . . .	16	55 025	5 851	1 702	159	10 016	7 510	7 102
42162	Electrical appliance, television & radio set whsle . . . . .	16	76 618	5 871	1 347	201	27 268	12 294	13 950
42169	Other electronic parts & equipment whsle . . . . .	24	37 379	7 394	1 770	175	15 036	2 769	4 136
4217	Hardware, & plumbing & heating equipment & supplies whsle . . . . .	34	60 546	10 002	2 246	321	19 106	11 873	12 563
42171	Hardware whsle . . . . .	19	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle . . . . .	7	19 377	2 098	425	79	4 059	4 618	4 836
4218	Machinery, equipment, & supplies whsle . . . . .	69	120 733	19 697	4 504	615	40 328	25 663	28 448
42183	Industrial machinery & equipment whsle . . . . .	27	D	D	D	e	D	D	D
42184	Industrial supplies whsle . . . . .	9	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle . . . . .	18	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . . . .	124	146 057	16 188	3 722	638	35 196	25 707	28 976
42191	Sporting & recreational goods & supplies whsle . . . . .	17	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle . . . . .	69	D	D	D	e	D	D	D
42199	Other miscellaneous durable goods whsle . . . . .	21	22 484	4 554	992	160	8 240	2 659	3 064
422	Wholesale trade, nondurable goods . . . . .	489	1 929 715	157 040	36 520	5 634	335 538	196 513	221 393
4221	Paper & paper product whsle . . . . .	31	104 898	13 859	3 308	460	25 957	14 166	14 597
42212	Stationery & office supplies whsle . . . . .	16	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle . . . . .	9	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . . . .	27	382 678	11 764	2 609	376	25 762	63 329	70 774
42221	Drugs, & druggists' sundries whsle . . . . .	27	382 678	11 764	2 609	376	25 762	63 329	70 774
4223	Apparel, piece goods, & notions whsle . . . . .	102	D	D	D	f	D	D	D
42231	Piece goods, notions, & other dry goods whsle . . . . .	20	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle . . . . .	40	D	D	D	e	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle . . . . .	33	D	D	D	c	D	D	D
4224	Grocery & related products whsle . . . . .	197	879 687	73 630	16 753	2 852	152 372	60 180	63 692
42241	General-line grocery whsle . . . . .	23	D	D	D	e	D	D	D
42242	Packaged frozen food whsle . . . . .	35	D	D	D	e	D	D	D
42245	Confectionery whsle . . . . .	20	D	D	D	c	D	D	D
42246	Fish & seafood whsle . . . . .	28	D	D	D	e	D	D	D
42247	Meat & meat product whsle . . . . .	14	88 681	7 153	1 565	274	17 063	6 221	6 978
42248	Fresh fruit & vegetable whsle . . . . .	27	D	D	D	e	D	D	D
42249	Other grocery & related products whsle . . . . .	43	D	D	D	f	D	D	D
4226	Chemical & allied products whsle . . . . .	20	28 256	4 399	1 140	123	8 359	6 222	6 589
42269	Other chemical & allied products whsle . . . . .	11	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle . . . . .	8	106 351	9 360	2 546	216	26 592	9 328	9 628
42271	Petroleum bulk stations & terminals . . . . .	3	D	D	D	b	D	D	D

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	<b>HONOLULU, HI *—Con.</b>								
	<b>Merchant wholesalers—Con.</b>								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle .....	93	D	D	D	f	D	D	D
42291	Farm supplies whsle .....	11	22 238	6 463	1 609	164	10 235	3 360	3 093
42292	Book, periodical, & newspaper whsle .....	8	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle .....	12	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	53	D	D	D	e	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>61</b>	<b>1 004 236</b>	<b>57 787</b>	<b>15 927</b>	<b>1 187</b>	<b>109 636</b>	<b>33 180</b>	<b>35 690</b>
421	Wholesale trade, durable goods .....	36	269 313	40 060	11 238	704	74 641	25 846	27 175
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	16	145 216	28 058	8 373	432	49 675	9 857	10 626
42143	Computer & computer peripheral equipment & software whsle .....	10	76 544	14 467	4 322	224	24 823	2 999	3 510
4216	Electrical goods whsle .....	12	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	734 923	17 727	4 689	483	34 995	7 334	8 515
4224	Grocery & related products whsle .....	5	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	4	97 407	6 672	1 520	218	11 354	1 605	2 373
4227	Petroleum & petroleum products whsle .....	4	515 826	4 021	1 194	80	8 709	3 679	3 962
42271	Petroleum bulk stations & terminals ..	3	D	D	D	b	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>103</b>	<b>545 843</b>	<b>16 247</b>	<b>3 906</b>	<b>588</b>	<b>30 873</b>	<b>1 110</b>	<b>966</b>
421	Wholesale trade, durable goods .....	56	191 397	6 097	1 580	295	13 336	1 053	926
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle .....	1	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	8	12 702	728	192	19	1 753	71	41
4216	Electrical goods whsle .....	11	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	8	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	15	25 101	473	133	26	1 575	30	19
42199	Other miscellaneous durable goods whsle .....	7	17 143	261	62	13	703	—	—
422	Wholesale trade, nondurable goods .....	47	354 446	10 150	2 326	293	17 537	57	40
4223	Apparel, piece goods, & notions whsle ..	17	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	19	D	D	D	c	D	D	D
42246	Fish & seafood whsle .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	3	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle .....	2	D	D	D	a	D	D	D
	<b>ISLAND OF LANAI, HI *</b>								
42	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>KAHALUU, HI</b>								
42	<b>Wholesale trade .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>KAHALUI, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>54</b>	<b>205 784</b>	<b>18 145</b>	<b>4 122</b>	<b>530</b>	<b>39 396</b>	<b>17 823</b>	<b>18 226</b>
421	Wholesale trade, durable goods .....	20	32 791	3 960	930	104	9 677	6 871	6 728
4213	Lumber & other construction materials whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	12 135	1 869	399	47	4 561	3 553	3 921
422	Wholesale trade, nondurable goods .....	34	172 993	14 185	3 192	426	29 719	10 952	11 498
4224	Grocery & related products whsle .....	17	97 225	8 707	1 878	281	18 135	7 056	7 198
4227	Petroleum & petroleum products whsle .....	5	43 233	2 528	577	57	4 948	1 185	1 187
42271	Petroleum bulk stations & terminals .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>50</b>	<b>193 860</b>	<b>17 618</b>	<b>3 993</b>	<b>512</b>	<b>37 419</b>	<b>16 996</b>	<b>17 281</b>
421	Wholesale trade, durable goods .....	19	D	D	D	c	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	8	12 135	1 869	399	47	4 561	3 553	3 921
422	Wholesale trade, nondurable goods .....	31	D	D	D	e	D	D	D
4224	Grocery & related products whsle .....	16	D	D	D	e	D	D	D
4227	Petroleum & petroleum products whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>KAILUA, HI (HAWAII COUNTY)</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>34</b>	<b>60 574</b>	<b>5 719</b>	<b>1 275</b>	<b>174</b>	<b>12 507</b>	<b>7 100</b>	<b>8 413</b>
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	18	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	8	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>32</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	16	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	16	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	9 012	1 241	237	39	2 024	155	282
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>KAILUA, HI (HONOLULU COUNTY)</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>26</b>	<b>58 412</b>	<b>3 883</b>	<b>754</b>	<b>81</b>	<b>7 243</b>	<b>1 911</b>	<b>1 886</b>
421	Wholesale trade, durable goods .....	16	35 400	3 470	652	64	6 282	1 787	1 739
4213	Lumber & other construction materials whsle .....	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	6 635	775	182	19	1 568	200	229
422	Wholesale trade, nondurable goods .....	10	23 012	413	102	17	961	124	147
4223	Apparel, piece goods, & notions whsle ..	5	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>17</b>	<b>27 758</b>	<b>2 686</b>	<b>473</b>	<b>49</b>	<b>5 054</b>	<b>1 876</b>	<b>1 846</b>
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	2	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle .....	4	6 635	775	182	19	1 568	200	229
	<b>Agents, brokers, and commission merchants .....</b>	<b>9</b>	<b>30 654</b>	<b>1 197</b>	<b>281</b>	<b>32</b>	<b>2 189</b>	<b>35</b>	<b>40</b>
421	Wholesale trade, durable goods .....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	6	D	D	D	a	D	D	D

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<b>KALAEHO, HI</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>KALAOA, HI</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>KANEOHE, HI</b>									
42	Wholesale trade .....	22	23 091	1 898	421	84	4 138	1 393	1 585
421	Wholesale trade, durable goods .....	13	15 038	1 337	301	65	2 886	1 299	1 405
422	Wholesale trade, nondurable goods .....	9	8 053	561	120	19	1 252	94	180
	Merchant wholesalers .....	17	13 278	1 728	382	72	3 667	1 393	1 585
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	5	9 813	170	39	12	471	—	—
421	Wholesale trade, durable goods .....	3	D	D	D	a	D	D	D
<b>KAPAA, HI</b>									
42	Wholesale trade .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
	Merchant wholesalers .....	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	4	D	D	D	b	D	D	D
<b>KAUNAKAKAI, HI</b>									
42	Wholesale trade .....	4	3 308	352	88	15	637	288	160
	Merchant wholesalers .....	4	3 308	352	88	15	637	288	160
<b>KEKAHA, HI</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>KIHEI, HI</b>									
42	Wholesale trade .....	10	15 910	4 502	1 246	48	7 655	394	552
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
	Merchant wholesalers .....	10	15 910	4 502	1 246	48	7 655	394	552
422	Wholesale trade, nondurable goods .....	7	D	D	D	b	D	D	D
<b>LAHAINA, HI</b>									
42	Wholesale trade .....	9	6 009	907	212	30	1 701	925	1 215
421	Wholesale trade, durable goods .....	3	3 735	441	102	10	761	693	952
4219	Miscellaneous durable goods whsle ...	3	3 735	441	102	10	761	693	952
	Merchant wholesalers .....	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	3	3 735	441	102	10	761	693	952
4219	Miscellaneous durable goods whsle ...	3	3 735	441	102	10	761	693	952
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>LAIE, HI</b>									
42	Wholesale trade .....	1	D	D	D	b	D	D	D
	Merchant wholesalers .....	1	D	D	D	b	D	D	D

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<b>LIHUE, HI</b>									
42	Wholesale trade .....	35	112 582	8 384	2 010	295	19 522	9 952	10 663
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	10	D	D	D	c	D	D	D
42249	Other grocery & related products whsle .....	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle .....	3	21 755	1 030	288	25	4 081	414	386
42271	Petroleum bulk stations & terminals .....	2	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle .....	3	20 096	1 381	335	34	3 035	2 114	2 140
	<b>Merchant wholesalers .....</b>	<b>29</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>e</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	17	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	8	42 687	3 195	695	130	7 136	3 644	3 626
4227	Petroleum & petroleum products whsle .....	2	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	5	D	D	D	b	D	D	D
<b>MAILI, HI</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MAKAHA, HI</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MAKAKILO CITY, HI</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MAKAWAO, HI</b>									
42	Wholesale trade .....	7	4 816	829	176	52	1 812	336	348
	<b>Merchant wholesalers .....</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MAUNAWILI, HI</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>MILILANI TOWN, HI</b>									
42	Wholesale trade .....	14	37 540	6 274	1 352	115	10 603	2 289	2 154
421	Wholesale trade, durable goods .....	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42141	Photographic equipment & supplies whsle .....	1	D	D	D	a	D	D	D
	<b>Merchant wholesalers .....</b>	<b>12</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	1	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1	D	D	D	a	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>

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<b>MOUNTAIN VIEW, HI</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>NANAKULI, HI</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>NAPILI-HONOKOWAI, HI</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
<b>PEARL CITY, HI</b>									
42	Wholesale trade .....	37	176 063	14 837	3 833	517	30 600	20 245	22 370
421	Wholesale trade, durable goods .....	15	30 097	3 788	938	131	8 150	7 633	8 385
4212	Furniture & home furnishings whse ...	1	D	D	D	b	D	D	D
42122	Home furnishings whse .....	1	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	145 966	11 049	2 895	386	22 450	12 612	13 985
4221	Paper & paper product whse .....	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whse ...	5	11 327	1 173	307	45	1 843	1 107	1 403
4224	Grocery & related products whse .....	7	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
	Merchant wholesalers .....	33	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	20	D	D	D	e	D	D	D
4221	Paper & paper product whse .....	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whse ...	5	11 327	1 173	307	45	1 843	1 107	1 403
4224	Grocery & related products whse .....	6	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	3	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
4224	Grocery & related products whse .....	1	D	D	D	a	D	D	D
<b>PUKALANI, HI</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>PUPUKEA, HI</b>									
42	Wholesale trade .....	3	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>VILLAGE PARK, HI</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
	Merchant wholesalers .....	2	D	D	D	a	D	D	D

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<b>WAHIAWA, HI</b>									
42	Wholesale trade .....	5	5 005	567	102	14	1 558	657	965
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
421	Merchant wholesalers .....	5	5 005	567	102	14	1 558	657	965
421	Wholesale trade, durable goods .....	2	D	D	D	a	D	D	D
<b>WAIANA, HI</b>									
42	Wholesale trade .....	2	D	D	D	a	D	D	D
42	Merchant wholesalers .....	2	D	D	D	a	D	D	D
<b>WAIKANA, HI</b>									
42	Wholesale trade .....	4	D	D	D	a	D	D	D
42	Merchant wholesalers .....	3	D	D	D	a	D	D	D
42	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>WAILUA HOMESTEADS, HI</b>									
42	Wholesale trade .....	1	D	D	D	a	D	D	D
42	Agents, brokers, and commission merchants .....	1	D	D	D	a	D	D	D
<b>WAILUKU, HI</b>									
42	Wholesale trade .....	45	126 858	11 664	3 024	464	25 740	11 508	11 587
421	Wholesale trade, durable goods .....	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	28	D	D	D	e	D	D	D
4221	Paper & paper product whse .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	16	45 603	4 117	1 032	193	8 843	3 212	3 055
42249	Other grocery & related products whse .....	4	14 540	1 485	342	72	2 866	623	604
4228	Beer, wine, & distilled alcoholic beverage whse .....	1	D	D	D	b	D	D	D
42281	Beer & ale whse .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42	Merchant wholesalers .....	42	D	D	D	e	D	D	D
421	Wholesale trade, durable goods .....	17	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whse .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whse ...	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	25	D	D	D	e	D	D	D
4221	Paper & paper product whse .....	4	D	D	D	b	D	D	D
4224	Grocery & related products whse .....	15	D	D	D	c	D	D	D
42249	Other grocery & related products whse .....	4	14 540	1 485	342	72	2 866	623	604
4229	Miscellaneous nondurable goods whse .....	1	D	D	D	a	D	D	D
42	Manufacturers' sales branches and sales offices ..	1	D	D	D	a	D	D	D
42	Agents, brokers, and commission merchants .....	2	D	D	D	a	D	D	D
<b>WAIMALU, HI</b>									
42	Wholesale trade .....	18	10 026	1 486	351	86	3 048	1 497	1 430
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
421	Merchant wholesalers .....	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods .....	7	D	D	D	b	D	D	D
42	Agents, brokers, and commission merchants .....	3	D	D	D	a	D	D	D

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<b>WAIMANALO, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>1</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D
<b>WAIPAHU, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>60</b>	<b>364 737</b>	<b>41 285</b>	<b>9 660</b>	<b>1 246</b>	<b>81 704</b>	<b>57 754</b>	<b>58 859</b>
421	Wholesale trade, durable goods .....	39	150 139	21 648	5 209	643	47 058	35 254	34 306
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	4	38 678	2 942	731	120	6 826	5 689	5 143
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	17 774	3 827	801	99	6 591	2 559	2 694
4216	Electrical goods whsle .....	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	7	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	214 598	19 637	4 451	603	34 646	22 500	24 553
4221	Paper & paper product whsle .....	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	30 810	3 478	806	150	7 841	1 461	1 860
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2	D	D	D	e	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>54</b>	<b>356 431</b>	<b>40 614</b>	<b>9 487</b>	<b>1 232</b>	<b>79 910</b>	<b>57 597</b>	<b>58 698</b>
421	Wholesale trade, durable goods .....	33	141 833	20 977	5 036	629	45 264	35 097	34 145
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle .....	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	5	17 774	3 827	801	99	6 591	2 559	2 694
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	2	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	5	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle .....	2	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle .....	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	21	214 598	19 637	4 451	603	34 646	22 500	24 553
4221	Paper & paper product whsle .....	2	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	7	30 810	3 478	806	150	7 841	1 461	1 860
4228	Beer, wine, & distilled alcoholic beverage whsle .....	2	D	D	D	e	D	D	D
42281	Beer & ale whsle .....	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle .....	4	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>4</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>



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	<b>BALANCE OF HAWAII COUNTY, HI</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>50</b>	<b>75 705</b>	<b>7 418</b>	<b>1 746</b>	<b>321</b>	<b>16 115</b>	<b>7 374</b>	<b>7 765</b>
421	Wholesale trade, durable goods .....	13	14 696	1 701	439	67	3 914	1 798	2 012
422	Wholesale trade, nondurable goods .....	37	61 009	5 717	1 307	254	12 201	5 576	5 753
4224	Grocery & related products whsle .....	17	19 347	1 851	398	94	4 407	976	774
4229	Miscellaneous nondurable goods whsle .....	8	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>43</b>	<b>68 678</b>	<b>7 164</b>	<b>1 671</b>	<b>306</b>	<b>14 915</b>	<b>7 275</b>	<b>7 613</b>
421	Wholesale trade, durable goods .....	10	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	33	D	D	D	c	D	D	D
4224	Grocery & related products whsle .....	14	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>2</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>Agents, brokers, and commission merchants .....</b>	<b>5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>a</b>	<b>D</b>	<b>D</b>	<b>D</b>
	<b>BALANCE OF HONOLULU COUNTY, HI</b>								
<b>42</b>	<b>Wholesale trade .....</b>	<b>55</b>	<b>192 945</b>	<b>15 163</b>	<b>3 705</b>	<b>453</b>	<b>30 932</b>	<b>48 757</b>	<b>50 554</b>
421	Wholesale trade, durable goods .....	27	100 425	8 819	2 165	217	18 427	40 192	41 035
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	3	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle .....	5	31 194	2 768	812	63	5 227	7 627	6 466
42131	Lumber, plywood, millwork, & wood panel whsle .....	5	31 194	2 768	812	63	5 227	7 627	6 466
4214	Professional & commercial equipment & supplies whsle.....	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	28	92 520	6 344	1 540	236	12 505	8 565	9 519
4221	Paper & paper product whsle .....	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	8	37 272	2 595	644	104	5 563	704	675
42245	Confectionery whsle.....	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle .....	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle .....	12	D	D	D	b	D	D	D
	<b>Merchant wholesalers .....</b>	<b>46</b>	<b>120 984</b>	<b>9 387</b>	<b>2 281</b>	<b>271</b>	<b>20 526</b>	<b>43 690</b>	<b>44 656</b>
421	Wholesale trade, durable goods .....	24	89 572	7 616	1 882	187	16 382	38 383	38 915
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle .....	5	31 194	2 768	812	63	5 227	7 627	6 466
42131	Lumber, plywood, millwork, & wood panel whsle .....	5	31 194	2 768	812	63	5 227	7 627	6 466
4214	Professional & commercial equipment & supplies whsle.....	1	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle .....	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle .....	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	22	31 412	1 771	399	84	4 144	5 307	5 741
4229	Miscellaneous nondurable goods whsle .....	11	D	D	D	b	D	D	D
	<b>Manufacturers' sales branches and sales offices ..</b>	<b>6</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>c</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	c	D	D	D
	<b>Agents, brokers, and commission merchants .....</b>	<b>3</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>b</b>	<b>D</b>	<b>D</b>	<b>D</b>
422	Wholesale trade, nondurable goods .....	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle .....	1	D	D	D	b	D	D	D

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<b>BALANCE OF KAUAI COUNTY, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>18</b>	<b>54 084</b>	<b>2 378</b>	<b>509</b>	<b>84</b>	<b>7 129</b>	<b>1 572</b>	<b>1 875</b>
421	Wholesale trade, durable goods .....	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products								
42271	whsle .....	2	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	2	D	D	D	a	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods .....	8	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	1	D	D	D	a	D	D	D
<b>BALANCE OF MAUI COUNTY, HI</b>									
<b>42</b>	<b>Wholesale trade .....</b>	<b>25</b>	<b>61 639</b>	<b>4 002</b>	<b>984</b>	<b>155</b>	<b>8 188</b>	<b>4 100</b>	<b>4 207</b>
421	Wholesale trade, durable goods .....	12	8 004	1 367	333	63	2 865	787	855
422	Wholesale trade, nondurable goods .....	13	53 635	2 635	651	92	5 323	3 313	3 352
4227	Petroleum & petroleum products								
42271	whsle .....	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle.....	2	D	D	D	b	D	D	D
<b>Merchant wholesalers .....</b>									
421	Wholesale trade, durable goods .....	12	8 004	1 367	333	63	2 865	787	855
422	Wholesale trade, nondurable goods .....	10	D	D	D	b	D	D	D
<b>Manufacturers' sales branches and sales offices ..</b>									
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods .....	2	D	D	D	a	D	D	D
<b>Agents, brokers, and commission merchants .....</b>									
		1	D	D	D	a	D	D	D

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>AIEA, HI</b>								
42	Wholesale trade .....	2.0	.8	2.6	1.1	—	—	—	—
421	Wholesale trade, durable goods .....	1.8	1.1	D	D	D	D	D	D
4214	Professional & commercial equipment & supplies whsle .....	—	.8	—	1.5	—	—	—	—
42144	Other commercial equipment whsle .....	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	1.1	—	1.1	—	—	—	—	—
42162	Electrical appliance, television & radio set whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.1	.7	D	D	D	D	—	—
4221	Paper & paper product whsle .....	—	—	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	15.6	.1	15.6	.1	—	—	—	—
4224	Grocery & related products whsle .....	—	.4	D	D	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
	<b>CAPTAIN COOK, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>EWA BEACH, HI</b>								
42	Wholesale trade .....	—	—	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42193	Recyclable material whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>HAIKU-PAUWELA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>HALAWA, HI</b>								
42	Wholesale trade .....	27.0	25.6	27.0	25.6	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>HAUULA, HI</b>								
42	Wholesale trade .....	D	D	—	—	—	—	D	D
	<b>HEEIA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>HILO, HI</b>								
42	Wholesale trade .....	2.9	1.2	3.8	1.5	D	D	D	D
421	Wholesale trade, durable goods .....	4.2	1.9	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	.6	.1	.6	.1	—	—	—	—
42183	Industrial machinery & equipment whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.7	1.1	D	D	D	D	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.1	.5	.1	.6	—	—	—	—
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle .....	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	D	D	—	—	—	—	—	—

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HOLUALOA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>HONOLULU, HI *</b>								
42	Wholesale trade .....	4.9	2.8	7.3	3.9	—	1.1	1.2	—
421	Wholesale trade, durable goods .....	6.9	4.6	9.9	5.8	—	3.4	.1	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	1.3	2.9	D	D	—	—	D	D
42111	Automobile & other motor vehicle whsle .....	.2	3.0	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle .....	1.6	.2	2.4	.3	—	—	D	D
42121	Furniture whsle .....	1.0	—	D	D	—	—	—	—
42122	Home furnishings whsle .....	2.8	.7	D	D	—	—	—	—
4213	Lumber & other construction materials whsle ....	49.2	4.2	D	D	D	D	—	—
42132	Brick, stone, & related construction materials whsle .....	—	1.6	—	—	D	D	—	—
42133	Roofing, siding, & insulation material whsle .....	D	D	D	D	—	—	—	—
42139	Other construction materials whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	1.6	1.5	2.5	1.1	—	2.4	1.4	—
42141	Photographic equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42142	Office equipment whsle .....	D	D	7.3	.2	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle .....	.1	2.7	D	D	—	4.5	—	—
42144	Other commercial equipment whsle .....	6.7	8.2	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	1.0	—	1.3	—	—	—	—	—
42149	Other professional equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle .....	.2	11.0	D	D	—	—	—	—
42151	Metal service centers & offices .....	.2	11.0	D	D	—	—	—	—
4216	Electrical goods whsle .....	5.3	7.0	8.8	8.2	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle .....	2.7	4.6	5.1	8.7	—	—	D	D
42162	Electrical appliance, television & radio set whsle .....	6.3	3.1	9.3	4.5	—	—	—	—
42169	Other electronic parts & equipment whsle .....	8.0	18.5	13.0	15.1	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle .....	6.6	8.2	10.0	12.5	—	—	D	D
42171	Hardware whsle .....	3.9	7.4	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies (hydronics) whsle .....	12.5	1.4	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle .....	—	22.4	—	22.4	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	6.8	5.9	7.9	6.9	D	D	—	—
42183	Industrial machinery & equipment whsle .....	12.9	6.6	D	D	—	—	—	—
42184	Industrial supplies whsle .....	—	2.1	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle .....	3.3	1.0	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	14.7	8.5	17.2	9.9	—	—	.1	.2
42191	Sporting & recreational goods & supplies whsle .....	2.6	.1	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle .....	12.0	14.7	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	35.2	1.5	61.9	2.7	—	—	.1	—

See footnotes at end of table.

**Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by \*, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>HONOLULU, HI *—Con.</b>								
	<b>Wholesale trade—Con.</b>								
42	Wholesale trade, nondurable goods .....	4.0	1.9	5.9	2.9	—	.2	1.8	—
4221	Paper & paper product whsle .....	—	.7	—	.1	—	—	—	—
42212	Stationery & office supplies whsle .....	.1	1.6	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle .....	.5	.6	.6	.7	—	—	—	—
42221	Drugs, & druggists' sundries whsle .....	.5	.6	.6	.7	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	13.0	7.1	D	D	—	—	D	D
42231	Piece goods, notions, & other dry goods whsle .....	4.0	8.1	D	D	—	—	—	—
42232	Men's & boys' clothing & furnishings whsle .....	2.9	6.6	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle .....	31.7	8.4	D	D	—	—	—	—
42234	Footwear whsle .....	1.5	—	—	—	—	—	—	—
4224	Grocery & related products whsle .....	5.2	1.5	7.5	2.2	D	D	D	D
42241	General-line grocery whsle .....	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle .....	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle .....	—	—	—	—	—	—	—	—
42245	Confectionery whsle .....	23.6	5.1	D	D	—	—	—	—
42246	Fish & seafood whsle .....	3.6	.2	D	D	—	—	D	D
42247	Meat & meat product whsle .....	D	D	6.4	.3	—	—	—	—
42248	Fresh fruit & vegetable whsle .....	.6	2.8	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle .....	1.9	2.9	4.9	7.4	—	—	—	—
42269	Other chemical & allied products whsle .....	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals) .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle .....	.6	1.3	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	D	D
42291	Farm supplies whsle .....	9.3	9.6	9.3	9.6	—	—	—	—
42292	Book, periodical, & newspaper whsle .....	2.1	3.1	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle .....	—	15.8	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle .....	—	7.5	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
	<b>ISLAND OF LANAI, HI *</b>								
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
	<b>KAHALUU, HI</b>								
42	<b>Wholesale trade .....</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—	—	—
	<b>KAHULUI, HI</b>								
42	<b>Wholesale trade .....</b>	<b>2.2</b>	<b>1.4</b>	<b>2.3</b>	<b>1.5</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
421	Wholesale trade, durable goods .....	1.2	2.7	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	2.4	1.1	D	D	—	—	—	—
4224	Grocery & related products whsle .....	.9	.9	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
	<b>KAILUA, HI (HAWAII COUNTY)</b>								
42	<b>Wholesale trade .....</b>	<b>2.2</b>	<b>6.7</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	9.2	2.4	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>KAILUA, HI (HONOLULU COUNTY)</b>								
42	Wholesale trade .....	5.0	5.9	10.5	12.3	—	—	—	—
421	Wholesale trade, durable goods .....	8.0	9.7	D	D	—	—	D	D
4213	Lumber & other construction materials whsle .....	D	D	D	D	—	—	D	D
4218	Machinery, equipment, & supplies whsle .....	—	—	—	—	—	—	—	—
422	Wholesale trade, nondurable goods .....	.4	—	—	—	—	—	D	D
4223	Apparel, piece goods, & notions whsle .....	D	D	—	—	—	—	—	—
	<b>KALAHEO, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>KALAOA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>KANEOHE, HI</b>								
42	Wholesale trade .....	3.6	16.1	6.2	28.1	—	—	—	—
421	Wholesale trade, durable goods .....	2.2	22.8	D	D	—	—	D	D
422	Wholesale trade, nondurable goods .....	6.1	3.7	—	—	—	—	—	—
	<b>KAPAA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>KAUNAKAKAI, HI</b>								
42	Wholesale trade .....	—	—	—	—	—	—	—	—
	<b>KEKAHA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>KIHEI, HI</b>								
42	Wholesale trade .....	71.9	2.3	71.9	2.3	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
	<b>LAHAINA, HI</b>								
42	Wholesale trade .....	12.1	—	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	—	D	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	—	D	—	—	—	—	—
	<b>LAIE, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>LIHUE, HI</b>								
42	Wholesale trade .....	.1	1.3	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle .....	D	D	—	1.4	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle .....	—	—	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	—	—	—	—	—	—	—	—
	<b>MAILI, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>MAKAHA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—

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		From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>	From administrative records <sup>1</sup>	Estimated <sup>2</sup>
	<b>MAKAKILO CITY, HI</b>								
42	Wholesale trade .....	D	D	—	—	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	—	—	—	—	—	—
	<b>MAKAWAO, HI</b>								
42	Wholesale trade .....	1.4	—	D	D	—	—	D	D
	<b>MAUNAWILI, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>MILILANI TOWN, HI</b>								
42	Wholesale trade .....	.6	.5	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	D	D	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42141	Photographic equipment & supplies whsle .....	D	D	—	—	—	—	—	—
	<b>MOUNTAIN VIEW, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>NANAKULI, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>NAPILI-HONOKOWAI, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>PEARL CITY, HI</b>								
42	Wholesale trade .....	.5	3.6	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	.3	1.6	D	D	D	D	—	—
4212	Furniture & home furnishings whsle .....	D	D	—	—	—	—	—	—
42122	Home furnishings whsle .....	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.5	4.0	D	D	—	—	D	D
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle .....	—	13.0	—	13.0	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle .....	D	D	D	D	—	—	—	—
	<b>PUKALANI, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>PUPUKEA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D
	<b>VILLAGE PARK, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>WAHIAWA, HI</b>								
42	Wholesale trade .....	—	29.1	—	29.1	—	—	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>WAIANA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
	<b>WALEA-MAKENA, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	D	D

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	<b>WAILUA HOMESTEADS, HI</b>								
42	Wholesale trade .....	D	D	—	—	—	—	D	D
	<b>WAILUKU, HI</b>								
42	Wholesale trade .....	3.0	6.8	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	2.3	7.8	D	D	—	—	—	—
42249	Other grocery & related products whsle .....	—	—	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
42281	Beer & ale whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>WAIMALU, HI</b>								
42	Wholesale trade .....	9.4	4.7	D	D	—	—	D	D
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
	<b>WAIMANALO, HI</b>								
42	Wholesale trade .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	D	D	D	D	—	—	—	—
	<b>WAIPAHAU, HI</b>								
42	Wholesale trade .....	.9	1.5	.9	1.5	D	D	D	D
421	Wholesale trade, durable goods .....	.6	1.5	.7	1.5	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle ..	—	5.4	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle .....	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle ..	—	—	—	—	—	—	—	—
4216	Electrical goods whsle .....	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle ..	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle ..	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle ..	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	1.1	1.5	1.1	1.5	—	—	—	—
4221	Paper & paper product whsle .....	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle .....	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle .....	—	1.4	—	1.4	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle .....	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
	<b>BALANCE OF HAWAII COUNTY, HI</b>								
42	Wholesale trade .....	16.9	6.8	18.4	7.5	D	D	D	D
421	Wholesale trade, durable goods .....	4.9	5.3	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	19.8	7.2	D	D	—	—	—	—
4224	Grocery & related products whsle .....	16.2	19.4	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	—	—	—	—	—	—

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<b>BALANCE OF HONOLULU COUNTY, HI</b>									
42	<b>Wholesale trade</b> .....	2.2	2.5	3.5	3.9	D	D	D	D
421	Wholesale trade, durable goods .....	—	3.5	—	4.0	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle .....	—	—	—	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle .....	—	—	—	—	—	—	—	—
4214	Professional & commercial equipment & supplies whsle .....	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle .....	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle .....	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	4.6	1.3	13.5	3.8	D	D	D	D
4221	Paper & paper product whsle .....	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle .....	4.2	2.6	—	—	—	—	D	D
42245	Confectionery whsle .....	D	D	—	—	—	—	—	—
42249	Other grocery & related products whsle .....	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle .....	D	D	D	D	—	—	—	—
<b>BALANCE OF KAUAI COUNTY, HI</b>									
42	<b>Wholesale trade</b> .....	10.5	.7	D	D	D	D	—	—
421	Wholesale trade, durable goods .....	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
<b>BALANCE OF MAUI COUNTY, HI</b>									
42	<b>Wholesale trade</b> .....	1.7	2.2	D	D	D	D	D	D
421	Wholesale trade, durable goods .....	7.1	16.6	7.1	16.6	—	—	—	—
422	Wholesale trade, nondurable goods .....	.8	.1	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle .....	D	D	—	—	—	—	—	—
42271	Petroleum bulk stations & terminals .....	D	D	—	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—

<sup>1</sup>Includes sales information obtained from administrative records of other Federal agencies.

<sup>2</sup>Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

# Appendix A.

## Explanation of Terms

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### **ANNUAL PAYROLL (\$1,000)**

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

### **BEGINNING-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **END-OF-YEAR INVENTORIES (\$1,000)**

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

### **FIRST-QUARTER PAYROLL (\$1,000)**

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

### **NUMBER OF EMPLOYEES**

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

### **WHOLESALE TRADE**

### **NUMBER OF ESTABLISHMENTS**

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

### **OPERATING EXPENSES (\$1,000)**

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

### **SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)**

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

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**SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)**

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

**SALES (\$1,000)**

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

# Appendix B.

## NAICS Codes, Titles, and Descriptions

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### 42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

### 421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

### 4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

### 42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

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### **421110 Automobile and Other Motor Vehicle Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

### **4211101 Automobile and Motorcycle Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

### **4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

### **4211103 Light Truck and Van (14,000 lb or Less) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

### **4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

### **4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

### **42112 Motor Vehicle Supplies and New Parts Wholesalers**

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

### **421120 Motor Vehicle Supplies and New Parts Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

### **4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors**

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

### **4211202 Motor Vehicle Supplies and New Parts-Jobbers**

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

### **4211203 Petroleum Products Marketing Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

### **42113 Tire and Tube Wholesalers**

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

### **421130 Tire and Tube Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

### **42114 Motor Vehicle Parts (Used) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

### **421140 Motor Vehicle Parts (Used) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

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## **4212 Furniture and Home Furnishing Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

### **42121 Furniture Wholesalers**

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

#### **421210 Furniture Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

#### **4212101 Household and Lawn Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

#### **4212102 Office and Business Furniture Wholesalers**

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

#### **42122 Home Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

#### **421220 Home Furnishing Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

#### **4212201 Household China, Glassware, and Crockery Wholesalers**

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

## **4212202 Linen, Domestic, Drapery, and Curtain Wholesalers**

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

### **4212203 Floor Coverings Wholesalers**

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

### **4212204 Other Home Furnishings Wholesalers**

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

## **4213 Lumber and Other Construction Materials Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

### **42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

#### **421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

#### **4213101 Lumber Wholesalers (Without Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.



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#### **4213102 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

#### **42131021 Lumber Wholesalers (With Yard)**

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

#### **4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### **42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers**

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

#### **42132 Brick, Stone, and Related Construction Materials Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

#### **421320 Brick, Stone, and Related Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

#### **4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### **42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers**

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

#### **4213202 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

#### **42132021 Sand, Gravel, and Stone Wholesalers**

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

#### **4213203 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

#### **42132031 Cement, Lime, and Related Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

#### **42133 Roofing, Siding, and Insulation Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### **421330 Roofing, Siding, and Insulation Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

#### **4213301 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

#### **42133011 Roofing, Siding, and Insulation Materials Wholesalers**

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

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### **42139 Other Construction Material Wholesalers**

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

### **421390 Other Construction Material Wholesalers**

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

### **4213901 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **42139011 Flat Glass and Other Construction Glass Wholesalers**

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

### **4213902 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **42139021 Other Construction Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

### **4214 Professional and Commercial Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

### **42141 Photographic Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

### **421410 Photographic Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

### **42142 Office Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

### **421420 Office Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

### **42143 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

### **421430 Computer and Computer Peripheral Equipment and Software Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:



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5045 (pt) Computers and computer peripheral equipment and software

#### **4214301 Computers and Peripheral Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

#### **42143011 Computers and Peripheral Equipment, Sold for Resale**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

#### **42143012 Computers and Peripheral Equipment, Sold for End Use**

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

#### **4214302 Computer Software (Packaged) Wholesalers**

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

#### **42144 Other Commercial Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

#### **421440 Other Commercial Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

#### **4214401 Restaurant and Hotel Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

#### **4214402 Store Machines and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

#### **42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

#### **421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

#### **4214501 Surgical, Medical, and Hospital Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

#### **4214502 Dental Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

#### **42146 Ophthalmic Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

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#### **421460 Ophthalmic Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

#### **42149 Other Professional Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

#### **421490 Other Professional Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

#### **4214901 Religious and School Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

#### **4214902 Other Professional Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

#### **4215 Metal and Mineral (Except Petroleum) Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

#### **42151 Metal Service Centers and Offices**

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

#### **421510 Metal Service Centers and Offices**

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

#### **4215101 Ferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

#### **42151011 Ferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

#### **42151012 Ferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

#### **4215102 Nonferrous Metals Service Centers and Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

#### **42151021 Nonferrous Metals Service Centers**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

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### **42151022 Nonferrous Metals Sales Offices**

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

### **42152 Coal and Other Mineral and Ore Wholesalers**

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

### **421520 Coal and Other Mineral and Ore Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

### **4215201 Coal Wholesalers**

Establishments primarily engaged in the wholesale distribution of coal and coke.

### **4215202 Other Minerals and Ores Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

### **4216 Electrical Goods Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

### **42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

### **421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

### **42162 Electrical Appliance, Television, and Radio Set Wholesalers**

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

### **421620 Electrical Appliance, Television, and Radio Set Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

### **42169 Other Electronic Parts and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

### **421690 Other Electronic Parts and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

### **4216901 Communications Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of communications equipment.

### **4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers**

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

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### **4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

#### **42171 Hardware Wholesalers**

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

#### **421710 Hardware Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

#### **42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

#### **421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

#### **42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

#### **421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

### **42174 Refrigeration Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

#### **421740 Refrigeration Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

### **4218 Machinery, Equipment, and Supplies Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

#### **42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

#### **421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

#### **42182 Farm and Garden Machinery and Equipment Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

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### **421820 Farm and Garden Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

### **4218201 Farm Machinery and Equipment—Farm Dealers**

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

### **4218202 Farm Machinery and Equipment—Wholesale Distributors**

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

### **4218203 Lawn and Garden Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

### **42183 Industrial Machinery and Equipment wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

### **421830 Industrial Machinery and Equipment Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment  
5085 (pt) Industrial supplies

### **4218301 Food Processing Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

### **4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

### **42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

### **42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

### **4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

### **4218304 Metalworking Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

### **4218305 Materials Handling Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

### **4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

### **4218307 Other Industrial Machinery and Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.



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## **42184 Industrial Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

### **421840 Industrial Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

#### **4218401 General Line Industrial Supplies Wholesaler**

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

#### **4218402 Mechanical Power Transmission Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

#### **4218403 Welding Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

#### **4218404 Industrial Containers and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

#### **4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers**

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

#### **4218406 Other Industrial Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

## **42185 Service Establishment Equipment and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

### **421850 Service Establishment Equipment and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

#### **4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

#### **4218502 Custodial and Janitors' Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

#### **4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

#### **4218504 Other Service Establishment Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

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and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

#### **42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

#### **421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

#### **4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

#### **4218602 Marine Machinery, Equipment, and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

#### **4218603 Other Transportation Equipment and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

#### **4219 Miscellaneous Durable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

#### **42191 Sporting and Recreational Goods and Supplies wholesalers**

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

#### **421910 Sporting and Recreational Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

#### **42192 Toy and Hobby Goods and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

#### **421920 Toy and Hobby Goods and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

#### **42193 Recyclable Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

#### **421930 Recyclable Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

#### **4219301 Iron and Steel Scrap Processors and Dealers**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

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**42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers**

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

**42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)**

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

**4219302 Recyclable Paper and Paperboard Wholesalers**

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

**4219303 Other Recyclable Materials Wholesalers**

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

**42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

**421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

**4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers**

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

**4219402 Precious Metals (Excluding Ores) Wholesalers**

Establishments primarily engaged in the wholesale distribution of precious metals.

**42199 Other Miscellaneous Durable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

**421990 Other Miscellaneous Durable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods  
7822 (pt) Motion picture and video tape distribution

**4219901 Musical Instruments and Supplies Wholesalers**

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

**4219902 Forest Products (Except Lumber) Wholesalers**

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

**4219903 General Merchandise (Durable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.



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#### **4219904 Prerecorded Media Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

#### **42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers**

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

#### **42199042 Prerecorded Video Tape Wholesalers**

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

#### **4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers**

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

#### **4219906 Other Durable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

#### **422 Wholesale trade, nondurable goods**

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

#### **4221 Paper and Paper Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

#### **42211 Printing and Writing Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

#### **422110 Printing and Writing Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

#### **42212 Stationery and Office Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

#### **422120 Stationery and Office Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

#### **42213 Industrial and Personal Service Paper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

#### **422130 Industrial and Personal Service Paper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

#### **4222 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **42221 Drugs and Druggists' Sundries Wholesalers**

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

## **422210 Drugs and Druggists' Sundries Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

## **4222101 General Line Drugs Wholesalers**

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

## **4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers**

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

## **4223 Apparel, Piece Goods, and Notions Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

## **42231 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

## **422310 Piece Goods, Notions, and Other Dry Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

## **4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers**

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

## **4223102 Notions and Other Dry Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

## **42232 Men's and Boys' Clothing and Furnishings Wholesalers**

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

## **422320 Men's and Boys' Clothing and Furnishings Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

## **42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

## **422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

## **42234 Footwear Wholesalers**

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

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#### **422340 Footwear Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

#### **4224 Grocery and Related Product Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

#### **42241 General Line Grocery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

#### **422410 General Line Grocery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

#### **4224101 General Line, Grocery Wholesalers, Voluntary Group**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

#### **4224102 General Line, Grocery Wholesalers, Retail Cooperative**

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

#### **4224103 Other General Line Grocery Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

#### **42242 Packaged Frozen Food Wholesalers**

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

#### **422420 Packaged Frozen Food Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

#### **42243 Dairy Product (Except Dried or Canned) Wholesalers**

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

#### **422430 Dairy Product (Except Dried or Canned) Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

#### **4224301 Raw Milk Wholesalers**

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

#### **4224302 Dairy Products, (Except Raw Milk) Wholesalers**

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

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#### **42244 Poultry and Poultry Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

#### **422440 Poultry and Poultry Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

#### **4224401 Live Poultry Wholesalers**

Establishments primarily engaged in the wholesale distribution of live poultry.

#### **4224402 Poultry and Poultry Products (Except Live) Wholesalers**

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

#### **42245 Confectionery Wholesalers**

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

#### **422450 Confectionery Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

#### **42246 Fish and Seafood Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

#### **422460 Fish and Seafood Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

#### **42247 Meat and Meat Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

#### **422470 Meat and Meat Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

#### **42248 Fresh Fruit and Vegetable Wholesalers**

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

#### **422480 Fresh Fruit and Vegetable Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

#### **42249 Other Grocery and Related Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

#### **422490 Other Grocery and Related Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

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#### **4224901 Coffee, Tea, and Spices Wholesalers**

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

#### **4224902 Bread and Baked Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

#### **4224903 Soft Drinks and Bottled Water Wholesalers**

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

#### **4224904 Canned Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

#### **4224905 Food and Beverage Basic Material Wholesalers**

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

#### **4224906 Other Grocery Specialties Wholesalers**

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

#### **4225 Farm Product Raw Material Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

#### **42251 Grain and Field Bean Wholesalers**

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

#### **422510 Grain and Field Bean Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

#### **42252 Livestock Wholesalers**

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

#### **422520 Livestock Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

#### **42259 Other Farm Product Raw Material Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

#### **422590 Other Farm Product Raw Material Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

#### **4225901 Hides, Skins, and Pelts Wholesalers**

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.



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#### **4225902 Leaf Tobacco Wholesalers**

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

#### **4225903 Wool, Wool Tops, and Mohair Wholesalers**

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

#### **4225904 Cotton Wholesalers**

Establishments primarily engaged in buying and/or marketing cotton.

#### **4225905 Other Farm Product Raw Materials Wholesalers**

Establishments primarily engaged in buying and/or marketing other farm products.

#### **4226 Chemical and Allied Products Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

#### **42261 Plastics Materials and Basic Forms and Shapes Wholesalers**

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

#### **422610 Plastics Materials and Basic Forms and Shapes Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

#### **42269 Other Chemical and Allied Products Wholesalers**

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

#### **422690 Other Chemical and Allied Products Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

#### **4226901 Industrial Gases, (Except LP) Wholesalers**

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

#### **4226902 Other Chemicals and Allied Products Wholesalers**

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

#### **4227 Petroleum and Petroleum Products Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

#### **42271 Petroleum Bulk Stations and Terminals**

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

#### **422710 Petroleum Bulk Stations and Terminals**

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

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### **4227101 Petroleum Bulk Stations and Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

### **42271011 Petroleum Bulk Stations (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

### **42271012 Petroleum Bulk Terminals (Except LP)**

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

### **4227102 Liquefied Petroleum Bulk Stations and Terminals**

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

### **42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

### **422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)**

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

### **4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers**

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

### **42281 Beer and Ale Wholesalers**

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

### **422810 Beer and Ale Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

### **42282 Wine and Distilled Alcoholic Beverage Wholesalers**

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

### **422820 Wine and Distilled Alcoholic Beverage Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

### **4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers**

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

### **4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers**

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

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### **4229 Miscellaneous Nondurable Goods Wholesalers**

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

### **42291 Farm Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

### **422910 Farm Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

### **4229101 Farm Supplies—Farm Dealers**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

### **4229102 Farm Supplies—Wholesale Distributors**

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

### **42292 Book, Periodical, and Newspaper Wholesalers**

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

### **422920 Book, Periodical, and Newspaper Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

### **42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

### **422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

### **42294 Tobacco and Tobacco Product Wholesalers**

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

### **422940 Tobacco and Tobacco Product Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

### **42295 Paint, Varnish, and Supplies Wholesalers**

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **422950 Paint, Varnish, and Supplies Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

### **4229501 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.



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### **42295011 Paints, Varnishes, and Supplies (Wholesalers)**

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

### **42299 Other Miscellaneous Nondurable Goods Wholesalers**

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

### **422990 Other Miscellaneous Nondurable Goods Wholesalers**

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

### **4229901 Art Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

### **4229902 General Merchandise (Nondurable Goods) Wholesalers**

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

### **4229903 Textile Bags, Bagging, and Burlap Wholesalers**

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

### **4229904 Other Nondurable Goods Wholesalers**

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

# Appendix C.

## Coverage and Methodology

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### **MAIL/NONMAIL UNIVERSE**

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

### **INDUSTRY CLASSIFICATION OF ESTABLISHMENTS**

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at [www.census.gov/naics](http://www.census.gov/naics).

### **RELIABILITY OF DATA**

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

### **TREATMENT OF NONRESPONSE**

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

# Appendix D.

## Geographic Notes

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### HAWAII

**Hawaii** has no incorporated places in the sense of functioning governmental units; however, in agreement with Hawaiian law, the Census Bureau reports data for “census designated places” (CDPs) which have been designated as place equivalents. Those CDPs, only for the State of Hawaii, with 2,500 or more population are recognized.

**Honolulu CDP.** Aliamanu and Fort Shafter were erroneously reported separately as CDPs for the 1992 Economic Census. Aliamanu and Fort Shafter were corrected and made part of the Honolulu CDP.

**Honolulu County** is coextensive with Honolulu city which is not recognized for the economic census; however, Honolulu CDP is recognized for the economic census.

**Island of Lanai.** See “Maui County.”

**Island of Molokai.** See “Maui County.”

**Maui County** consists of four islands. The State requested that two of the islands, Lanai and Molokai, be recognized as “places” for the economic census. Included on the island of Molokai is the nonfunctioning county of Kalawao.

**Waihee-Waiehu** is a spelling correction from Waihee-Waiehue.

# Appendix E. Metropolitan Areas

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## **HAWAII**

### **Honolulu, HI MSA**

Honolulu County, HI

