

Delaware

1997

Issued March 2000

EC97W42A-DE(RV)

1997 Economic Census

Wholesale Trade

Geographic Area Series



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE									
42	Wholesale trade	906	12 585 529	619 458	170 996	13 509	1 262 667	380 705	406 108
	Wholesaler distributors and jobbers	677	2 600 921	233 965	54 635	7 289	469 508	260 490	273 992
	Importers	24	151 896	10 774	2 573	357	27 016	8 892	9 146
	Exporters	15	27 524	2 941	745	83	6 120	1 031	1 071
	Own brand importer-marketers	10	70 459	4 747	1 428	120	10 769	7 208	9 808
	Country grain elevators	12	81 630	1 626	397	67	4 368	11 989	10 115
	Assemblers of farm products, except country grain elevators	3	10 786	311	61	14	1 407	189	146
	Sales branches (with stock)	46	1 134 317	68 866	18 305	1 320	149 041	90 491	101 373
	Sales offices (without stock)	35	7 955 440	281 204	89 736	3 927	567 930	—	—
	Auction companies	1	D	D	D	a	D	D	D
	Brokers	15	D	D	D	b	D	D	D
	Commission merchants	13	93 856	2 824	567	54	4 616	—	—
	Import agents	1	D	D	D	a	D	D	D
	Export agents	6	43 945	1 261	113	30	2 458	—	—
	Manufacturers' agents	48	338 319	9 631	2 165	202	16 648	251	290
421	Wholesale trade, durable goods	597	2 686 540	244 499	58 990	6 233	470 122	222 682	234 985
4211	Motor vehicle & motor vehicle parts & supplies whsle	71	663 814	31 880	7 256	843	54 149	38 909	40 192
42111	Automobile & other motor vehicle whsle	18	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	18	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle	12	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	23	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	23	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	14	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	8	D	D	D	c	D	D	D
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	25	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle	25	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle	29	D	D	D	c	D	D	D
42121	Furniture whsle	13	D	D	D	c	D	D	D
421210	Furniture whsle	13	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	9	D	D	D	c	D	D	D
42122	Home furnishings whsle	16	D	D	D	b	D	D	D
421220	Home furnishings whsle	16	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	41	279 938	16 199	3 694	531	32 059	15 102	15 203
42131	Lumber, plywood, millwork, & wood panel whsle	22	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	22	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	6	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	14	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	5	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	5	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle	8	D	D	D	b	D	D	D
421390	Other construction materials whsle	8	D	D	D	b	D	D	D
4213902	Other construction materials whsle	7	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	96	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42142	Office equipment whsle	21	D	D	D	e	D	D	D
421420	Office equipment whsle	21	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	25	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	25	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	13	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	13	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42145	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	18	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	13	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	15	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	15	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	27	D	D	D	e	D	D	D
42151	Metal service centers & offices	26	D	D	D	e	D	D	D
421510	Metal service centers & offices	26	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	23	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	18	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	3	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	2	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	65	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	22	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	22	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	7	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	36	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	20	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	59	135 187	15 588	3 529	446	28 334	14 774	15 701
42171	Hardware whsle	19	D	D	D	c	D	D	D
421710	Hardware whsle	19	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	12	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	25	61 435	6 278	1 469	179	12 077	8 489	9 118
421730	Warm air heating & air-conditioning equipment & supplies whsle	25	61 435	6 278	1 469	179	12 077	8 489	9 118
42174	Refrigeration equipment & supplies whsle	3	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	152	398 865	44 356	10 952	1 277	85 860	72 751	79 035
42181	Construction & mining (except petroleum) machinery & equip whsle	17	75 391	7 079	1 611	133	13 826	25 946	29 669
421810	Construction & mining (except petroleum) machinery & equip whsle	17	75 391	7 079	1 611	133	13 826	25 946	29 669
42182	Farm & garden machinery & equipment whsle	17	66 269	7 771	2 063	273	14 723	14 580	17 057
421820	Farm & garden machinery & equipment whsle	17	66 269	7 771	2 063	273	14 723	14 580	17 057
4218201	Farm machinery & equipment—farm dealers	9	50 244	6 761	1 843	236	12 776	12 086	13 525

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	58	143 490	17 630	4 517	486	33 847	15 548	15 381
421830	Industrial machinery & equipment whsle	58	143 490	17 630	4 517	486	33 847	15 548	15 381
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	15	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	12	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	32	D	D	D	c	D	D	D
421840	Industrial supplies whsle	32	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	7	15 025	2 190	446	57	3 476	1 813	1 865
4218403	Welding supplies whsle	7	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle .	7	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	9	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	57	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	26	D	D	D	e	D	D	D
421930	Recyclable material whsle	26	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	12	D	D	D	c	D	D	D
4219303	Other recyclable material whsle .	11	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	5	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	15	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	309	9 898 989	374 959	112 006	7 276	792 545	158 023	171 123
4221	Paper & paper product whsle	33	D	D	D	e	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	13	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle .	13	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	16	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle ..	16	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	16	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	19	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	75	689 634	28 419	6 944	1 086	64 425	32 609	33 444
42241	General-line grocery whsle	5	16 183	1 205	299	56	2 426	1 127	925
422410	General-line grocery whsle	5	16 183	1 205	299	56	2 426	1 127	925
42242	Packaged frozen food whsle	6	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	6	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	7	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	7	D	D	D	b	D	D	D
42245	Confectionery whsle	2	D	D	D	b	D	D	D
422450	Confectionery whsle	2	D	D	D	b	D	D	D
42246	Fish & seafood whsle	6	17 436	1 210	277	88	2 065	509	522
422460	Fish & seafood whsle	6	17 436	1 210	277	88	2 065	509	522
42247	Meat & meat product whsle	8	D	D	D	b	D	D	D
422470	Meat & meat product whsle	8	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	14	94 812	4 100	1 044	137	14 163	1 400	1 478
422480	Fresh fruit & vegetable whsle	14	94 812	4 100	1 044	137	14 163	1 400	1 478
42249	Other grocery & related products whsle	27	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	27	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	11	D	D	D	c	D	D	D
4224903	Soft drinks whsle	9	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	18	D	D	D	b	D	D	D
42251	Grain & field bean whsle	14	82 918	1 748	422	71	4 634	12 112	10 216
422510	Grain & field bean whsle	14	82 918	1 748	422	71	4 634	12 112	10 216
42252	Livestock whsle	2	D	D	D	a	D	D	D
422520	Livestock whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	54	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	34	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	34	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	33	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	23	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals	11	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	11	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	11	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	11	D	D	D	c	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	42 014	3 427	783	131	8 817	3 911	4 116
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	42 014	3 427	783	131	8 817	3 911	4 116
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	e	D	D	D
42281	Beer & ale whsle	4	D	D	D	e	D	D	D
422810	Beer & ale whsle	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	64	D	D	D	f	D	D	D
42291	Farm supplies whsle	16	D	D	D	c	D	D	D
422910	Farm supplies whsle	16	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle . .	1	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	32	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	32	D	D	D	c	D	D	D
4229901	Art goods whsle	9	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	11	D	D	D	b	D	D	D
	Merchant wholesalers	741	2 943 216	254 364	59 839	7 930	519 188	289 799	304 278
421	Wholesale trade, durable goods	495	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	62	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	16	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	16	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	16	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	16	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	10	D	D	D	c	D	D	D
42113	Tire & tube whsle	5	D	D	D	b	D	D	D
421130	Tire & tube whsle	5	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	25	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	25	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	23	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	13	D	D	D	b	D	D	D
421220	Home furnishings whsle	13	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	31	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	c	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42132	Brick, stone, & related construction materials whsle	4	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	4	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle . .	6	D	D	D	b	D	D	D
421390	Other construction materials whsle	6	D	D	D	b	D	D	D
4213902	Other construction materials whsle	5	D	D	D	b	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	81	D	D	D	g	D	D	D
42141	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle	3	D	D	D	a	D	D	D
42142	Office equipment whsle	18	D	D	D	c	D	D	D
421420	Office equipment whsle	18	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	21	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	21	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	13	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	13	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	9	D	D	D	b	D	D	D
42146	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	24	D	D	D	e	D	D	D
42151	Metal service centers & offices	23	D	D	D	e	D	D	D
421510	Metal service centers & offices	23	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	22	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	17	D	D	D	e	D	D	D
42152	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle	1	D	D	D	a	D	D	D
4216	Electrical goods whsle	42	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle	4	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle	25	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	25	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	14	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	11	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	51	D	D	D	e	D	D	D
42171	Hardware whsle	17	D	D	D	c	D	D	D
421710	Hardware whsle	17	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	10	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	21	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	21	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	3	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle	3	D	D	D	a	D	D	D

Table 1. Summary Statistics for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DELAWARE—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	127	299 765	37 461	9 272	1 144	71 221	59 086	64 997
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	16	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	16	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	9	50 244	6 761	1 843	236	12 776	12 086	13 525
42183	Industrial machinery & equipment whsle	47	82 093	14 443	3 765	404	26 670	12 669	12 635
421830	Industrial machinery & equipment whsle	47	82 093	14 443	3 765	404	26 670	12 669	12 635
4218305	Materials handling equipment whsle	11	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	28	D	D	D	c	D	D	D
421840	Industrial supplies whsle	28	D	D	D	c	D	D	D
4218403	Welding supplies whsle	7	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	19	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	5	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	54	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	6	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	6	D	D	D	a	D	D	D
42192	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle	4	D	D	D	b	D	D	D
42193	Recyclable material whsle	26	D	D	D	e	D	D	D
421930	Recyclable material whsle	26	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers	12	D	D	D	c	D	D	D
4219303	Other recyclable material whsle ..	11	D	D	D	b	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	5	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	5	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	13	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	246	D	D	D	h	D	D	D
4221	Paper & paper product whsle	26	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	7	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
422130	Industrial & personal service paper whsle	14	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	10	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	10	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	10	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	6	D	D	D	b	D	D	D

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DELAWARE—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	16	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	4	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	2	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	D	D	D	f	D	D	D
42241	General-line grocery whsle	5	16 183	1 205	299	56	2 426	1 127	925
422410	General-line grocery whsle	5	16 183	1 205	299	56	2 426	1 127	925
42242	Packaged frozen food whsle	4	D	D	D	e	D	D	D
422420	Packaged frozen food whsle	4	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	6	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	6	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	6	D	D	D	b	D	D	D
42246	Fish & seafood whsle	6	17 436	1 210	277	88	2 065	509	522
422460	Fish & seafood whsle	6	17 436	1 210	277	88	2 065	509	522
42247	Meat & meat product whsle	7	D	D	D	b	D	D	D
422470	Meat & meat product whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	12	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	12	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	18	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	18	D	D	D	c	D	D	D
4224903	Soft drinks whsle	8	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	17	D	D	D	b	D	D	D
42251	Grain & field bean whsle	14	82 918	1 748	422	71	4 634	12 112	10 216
422510	Grain & field bean whsle	14	82 918	1 748	422	71	4 634	12 112	10 216
42252	Livestock whsle	2	D	D	D	a	D	D	D
422520	Livestock whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	1	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	35	58 265	5 702	1 288	147	10 883	4 732	5 016
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	24	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	24	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	23	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	22	138 459	8 226	2 029	311	18 104	4 706	4 901
42271	Petroleum bulk stations & terminals	10	96 445	4 799	1 246	180	9 287	795	785
422710	Petroleum bulk stations & terminals	10	96 445	4 799	1 246	180	9 287	795	785
4227101	Petroleum bulk stations & terminals (except LP)	10	96 445	4 799	1 246	180	9 287	795	785
42271011	Petroleum bulk stations (except LP)	10	96 445	4 799	1 246	180	9 287	795	785
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	42 014	3 427	783	131	8 817	3 911	4 116
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	42 014	3 427	783	131	8 817	3 911	4 116
4228	Beer, wine, & distilled alcoholic beverage whsle	7	D	D	D	e	D	D	D
42281	Beer & ale whsle	4	D	D	D	e	D	D	D
422810	Beer & ale whsle	4	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D

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DELAWARE—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	55	D	D	D	f	D	D	D
42291	Farm supplies whsle	14	D	D	D	b	D	D	D
422910	Farm supplies whsle	14	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	8	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	6	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	6	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle.	2	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
422950	Paint, varnish, & supplies whsle ..	1	D	D	D	a	D	D	D
4229501	Paint, varnish, & supplies whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	28	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	28	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle .	9	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		81	9 089 757	350 070	108 041	5 247	716 971	90 491	101 373
421	Wholesale trade, durable goods	45	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	4	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	4	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	2	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	9	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	c	D	D	D
421420	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	3	D	D	D	b	D	D	D
4216	Electrical goods whsle	12	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	36	D	D	D	h	D	D	D
4221	Paper & paper product whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	1	D	D	D	a	D	D	D
4224	Grocery & related products whsle	11	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	c	D	D	D

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DELAWARE—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	12	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	84	552 556	15 024	3 116	332	26 508	415	457
421	Wholesale trade, durable goods	57	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	5	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	2	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	a	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	2	D	D	D	a	D	D	D
4212	Furniture & home furnishings whsle	4	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	15	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	7	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	7	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	3	D	D	D	a	D	D	D

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DELAWARE—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods	27	D	D	D	b	D	D	D
4221	Paper & paper product whsle	2	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle	3	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle .	2	D	D	D	a	D	D	D
4224	Grocery & related products whsle	6	D	D	D	a	D	D	D
4225	Farm-product raw material whsle	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	a	D	D	D

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
DELAWARE									
42	Wholesale trade	1.3	1.0	5.7	2.8	—	.4	.1	.7
421	Wholesale trade, durable goods	4.2	2.8	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.6	—	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	—	—	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	D	D	—	—
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	8.5	1.0	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42132	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
421320	Brick, stone, & related construction materials whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
421330	Roofing, siding, & insulation material whsle	D	D	D	D	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle	D	D	D	D	—	—	—	—
42142	Office equipment whsle	D	D	D	D	D	D	—	—
421420	Office equipment whsle	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DELAWARE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4215101	Metal service centers & offices	D	D	D	D	—	—	—	—
	Ferrous metal service centers & sales								
	offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	D	D	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales								
	offices	D	D	—	—	—	—	—	—
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
42152	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
421520	Coal & other mineral & ore whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, &								
	const material whsle	D	D	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, &								
	const material whsle	D	D	D	D	D	D	—	—
42162	Electrical appliance, television & radio set								
	whsle	D	D	D	D	—	—	D	D
421620	Electrical appliance, television & radio set								
	whsle	D	D	D	D	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies								
	whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding								
	communications equipment) whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment &								
	supplies whsle	9.8	11.3	D	D	D	D	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42172	Plumbing & heating equipment & supplies								
	(hydronics) whsle	D	D	D	D	—	—	—	—
421720	Plumbing & heating equipment & supplies								
	(hydronics) whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment								
	& supplies whsle	15.5	16.0	D	D	—	—	—	—
421730	Warm air heating & air-conditioning								
	equipment & supplies whsle	15.5	16.0	D	D	—	—	—	—
42174	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	4.2	3.1	5.5	2.8	D	D	D	D
42181	Construction & mining (except petroleum)								
	machinery & equip whsle . . . . .	.2	.1	D	D	—	—	—	—
421810	Construction & mining (except petroleum)								
	machinery & equip whsle . . . . .	.2	.1	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	7.6	2.8	D	D	—	—	—	—
421820	Farm & garden machinery & equipment								
	whsle	7.6	2.8	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm								
	dealers . . . . .	.7	3.7	.7	3.7	—	—	—	—
42183	Industrial machinery & equipment whsle	3.3	2.8	5.9	2.1	D	D	D	D
421830	Industrial machinery & equipment whsle	3.3	2.8	5.9	2.1	D	D	D	D
4218302	Hydraulic & pneumatic (fluid-power)								
	machinery & equipment whsle	D	D	—	—	—	—	—	—
4218303	General-purpose industrial machinery &								
	equipment whsle	D	D	—	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment								
	whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	D	D
421840	Industrial supplies whsle	D	D	D	D	—	—	D	D
4218402	Mechanical power transmission supplies								
	whsle	—	—	—	—	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	—	—	—	—	—	—
42185	Service establishment equipment & supplies								
	whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies								
	whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies								
	whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment &								
	supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc								
	motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc								
	motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment &								
	supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 2. **Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DELAWARE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	—	—
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods . . . . .	.6	.5	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	2.1	1.8	D	D	D	D	D	D
42241	General-line grocery whsle	—	11.9	—	—	—	—	—	—
422410	General-line grocery whsle	—	11.9	—	—	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	6.5	—	6.5	—	—	—	—	—
422460	Fish & seafood whsle	6.5	—	6.5	—	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	—	—
422470	Meat & meat product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	1.1	D	D	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	1.1	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	7.9	—	7.9	—	—	—	—	—
422510	Grain & field bean whsle	7.9	—	7.9	—	—	—	—	—
42252	Livestock whsle	D	D	D	D	—	—	—	—
422520	Livestock whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	10.3	1.9	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—

See footnotes at end of table.

Table 2. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DELAWARE—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	D	D	6.8	3.8	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	—	—	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	22.4	12.4	22.4	12.4	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	22.4	12.4	22.4	12.4	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	D	D
4229901	Art goods whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 3. Summary Statistics for Metropolitan Areas: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DOVER, DE MSA									
42	Wholesale trade	110	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	72	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	38	D	D	D	f	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
Merchant wholesalers		97	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	65	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
Agents, brokers, and commission merchants		4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
42	Wholesale trade	9 964	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	6 543	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	596	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
421110	Automobile & other motor vehicle whsle	170	D	D	D	h	D	D	D
4211101	Automobile & motorcycle whsle	84	D	D	D	g	D	D	D
4211102	Bus & recreational vehicle whsle	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	12	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	48	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	255	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	105	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	138	D	D	D	g	D	D	D
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113	Tire & tube whsle	30	D	D	D	e	D	D	D
421130	Tire & tube whsle	30	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	141	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	357	D	D	D	h	D	D	D
42121	Furniture whsle	186	D	D	D	g	D	D	D
421210	Furniture whsle	186	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	88	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	98	D	D	D	g	D	D	D
42122	Home furnishings whsle	171	D	D	D	g	D	D	D
421220	Home furnishings whsle	171	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	34	D	D	D	f	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	37	D	D	D	f	D	D	D
4212203	Floor coverings whsle	50	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	50	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	290	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	115	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	16	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	23	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	76	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	54	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	54	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	22	D	D	D	c	D	D	D
4213202	Sand, gravel, & stone whsle	17	D	D	D	c	D	D	D
4213203	Cement, lime, & related products whsle	15	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
421330	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
4213301	Roofing, siding, & insulation material whsle	49	D	D	D	f	D	D	D
42139	Other construction materials whsle	72	D	D	D	f	D	D	D
421390	Other construction materials whsle	72	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	13	D	D	D	e	D	D	D
4213902	Other construction materials whsle	59	D	D	D	f	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	1 111	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	25	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	25	D	D	D	e	D	D	D
42142	Office equipment whsle	190	D	D	D	h	D	D	D
421420	Office equipment whsle	190	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	362	D	D	D	i	D	D	D
421430	Computer & computer peripheral equipment & software whsle	362	D	D	D	i	D	D	D
4214301	Computer & peripheral equipment whsle	298	D	D	D	i	D	D	D
42143011	Computers & peripheral equipment for resale	112	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	186	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	64	D	D	D	g	D	D	D
42144	Other commercial equipment whsle	134	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	134	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	74	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	60	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	284	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	284	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	252	D	D	D	h	D	D	D
4214502	Dental equipment & supplies whsle	32	D	D	D	f	D	D	D
42146	Ophthalmic goods whsle	29	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	29	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	87	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle	87	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	13	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	74	D	D	D	g	D	D	D
4215	Metal & mineral (except petroleum) whsle	351	D	D	D	h	D	D	D
42151	Metal service centers & offices	339	D	D	D	h	D	D	D
421510	Metal service centers & offices	339	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	279	D	D	D	h	D	D	D
42151011	Ferrous metal service centers	184	D	D	D	h	D	D	D
42151012	Ferrous metal sales offices	95	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	60	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	35	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	25	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle	12	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	12	D	D	D	b	D	D	D
4215201	Coal whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	950	D	D	D	j	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	370	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	370	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	73	D	D	D	f	D	D	D
421620	Electrical appliance, television & radio set whsle	73	D	D	D	f	D	D	D
42169	Other electronic parts & equipment whsle	507	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	507	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	230	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	277	D	D	D	h	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	546	D	D	D	i	D	D	D
42171	Hardware whsle	222	D	D	D	g	D	D	D
421710	Hardware whsle	222	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	143	D	D	D	g	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	143	D	D	D	g	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	147	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	34	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 592	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	89	D	D	D	g	D	D	D
42182	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	56	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	27	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	17	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	12	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	849	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	36	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	104	275 792	42 783	9 770	949	76 390	24 096	25 892
42183021	Hydraulic & pneumatic pumps & motors whsle	49	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	55	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	283	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	100	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	121	D	D	D	g	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	15	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	190	D	D	D	g	D	D	D
42184	Industrial supplies whsle	348	D	D	D	h	D	D	D
421840	Industrial supplies whsle	348	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	40	97 033	10 123	2 319	283	20 066	6 070	6 343
4218402	Mechanical power transmission supplies whsle	58	D	D	D	f	D	D	D
4218403	Welding supplies whsle	38	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	64	522 284	19 605	3 136	417	36 851	4 681	5 122
4218405	Industrial valves & fittings (except fluid-power) whsle	50	D	D	D	f	D	D	D
4218406	Other industrial supplies whsle ..	98	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	181	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	26	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	76	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	21	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	58	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	69	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	38	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	18	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	13	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	750	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	107	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	107	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	73	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle	73	D	D	D	f	D	D	D
42193	Recyclable material whsle	248	D	D	D	h	D	D	D
421930	Recyclable material whsle	248	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	94	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	52	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	42	D	D	D	e	D	D	D
4219302	Recyclable paper & paperboard whsle	41	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	113	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	106	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	106	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	97	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	216	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	216	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	11	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	14	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	64	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	40	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	Prerecorded video tapes whsle	18	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	23	D	D	D	c	D	D	D
4219906	Other durable goods whsle	64	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	3 421	D	D	D	l	D	D	D
4221	Paper & paper product whsle	469	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	86	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	86	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle . . .	193	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle . . .	193	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	190	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	190	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle . .	150	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	150	D	D	D	i	D	D	D
4222101	General-line drugs whsle	59	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	91	D	D	D	i	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle .	360	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	100	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	100	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	74	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	26	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	90	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	128	D	D	D	f	D	D	D
42234	Footwear whsle	42	D	D	D	e	D	D	D
422340	Footwear whsle	42	D	D	D	e	D	D	D
4224	Grocery & related products whsle	1 046	D	D	D	j	D	D	D
42241	General-line grocery whsle	82	D	D	D	h	D	D	D
422410	General-line grocery whsle	82	D	D	D	h	D	D	D
4224103	Other general-line grocery whsle	77	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	92	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	92	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
422430	Dairy products, (except dried or canned) whsle	63	D	D	D	g	D	D	D
4224302	Dairy product (except raw milk) whsle	62	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle	34	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	34	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	34	D	D	D	e	D	D	D
42245	Confectionery whsle	67	D	D	D	g	D	D	D
422450	Confectionery whsle	67	D	D	D	g	D	D	D
42246	Fish & seafood whsle	64	D	D	D	f	D	D	D
422460	Fish & seafood whsle	64	D	D	D	f	D	D	D
42247	Meat & meat product whsle	93	D	D	D	g	D	D	D
422470	Meat & meat product whsle	93	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	218	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	218	D	D	D	h	D	D	D
42249	Other grocery & related products whsle	333	D	D	D	i	D	D	D
422490	Other grocery & related products whsle	333	D	D	D	i	D	D	D
4224901	Coffee, tea, & spice whsle	37	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	105	D	D	D	g	D	D	D
4224903	Soft drinks whsle	50	D	D	D	g	D	D	D
4224904	Canned goods whsle	22	D	D	D	e	D	D	D
4224905	Food & beverage basic materials whsle	15	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	104	D	D	D	h	D	D	D
4225	Farm-product raw material whsle	30	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	15	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	15	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	4	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	428	D	D	D	i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	137	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	291	D	D	D	i	D	D	D
422690	Other chemical & allied products whsle	291	D	D	D	i	D	D	D
4226901	Industrial gases (except LP) whsle	23	D	D	D	e	D	D	D
4226902	Other chemical & allied products whsle	268	D	D	D	i	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products								
	whsle	154	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals .	66	D	D	D	g	D	D	D
422710	Petroleum bulk stations & terminals	66	D	D	D	g	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	64	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	40	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	24	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	88	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	88	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	115	D	D	D	h	D	D	D
42281	Beer & ale whsle	69	D	D	D	g	D	D	D
422810	Beer & ale whsle	69	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	46	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	46	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	39	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	669	D	D	D	i	D	D	D
42291	Farm supplies whsle	74	D	D	D	f	D	D	D
422910	Farm supplies whsle	74	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers ...	15	D	D	D	c	D	D	D
4229102	Farm supplies—whsle distributors	59	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
422920	Book, periodical, & newspaper whsle	103	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	82	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle ...	43	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle ..	43	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle ..	49	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	49	D	D	D	f	D	D	D
42299	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	318	D	D	D	g	D	D	D
4229901	Art goods whsle	97	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whsle	74	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	8	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	139	D	D	D	f	D	D	D
	Merchant wholesalers	7 856	D	D	D	m	D	D	D
421	Wholesale trade, durable goods	5 111	D	D	D	l	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	519	D	D	D	i	D	D	D
42111	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
421110	Automobile & other motor vehicle whsle	145	1 498 861	66 105	16 753	2 070	132 847	188 019	209 851
4211101	Automobile & motorcycle whsle .	69	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	43	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	205	D	D	D	h	D	D	D
421120	Motor vehicle supplies & new parts whsle	205	D	D	D	h	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	84	D	D	D	g	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	112	D	D	D	g	D	D	D
42113	Tire & tube whsle	28	D	D	D	e	D	D	D
421130	Tire & tube whsle	28	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle ...	141	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle .	141	D	D	D	f	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle . . .	260	D	D	D	h	D	D	D
42121	Furniture whsle	124	D	D	D	g	D	D	D
421210	Furniture whsle	124	D	D	D	g	D	D	D
4212101	Household & lawn furniture whsle	54	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	70	695 310	56 851	14 241	1 217	104 824	23 025	30 250
42122	Home furnishings whsle	136	D	D	D	g	D	D	D
421220	Home furnishings whsle	136	D	D	D	g	D	D	D
4212201	Household china, glassware, & crockery whsle	29	D	D	D	e	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	31	D	D	D	f	D	D	D
4212203	Floor coverings whsle	41	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	35	D	D	D	e	D	D	D
4213	Lumber & other construction materials whsle	213	D	D	D	h	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	84	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	84	D	D	D	g	D	D	D
4213101	Lumber without yard whsle	13	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	22	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	49	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle	41	D	D	D	e	D	D	D
421320	Brick, stone, & related construction materials whsle	41	D	D	D	e	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	14	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	15	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	12	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
421330	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
4213301	Roofing, siding, & insulation material whsle	35	D	D	D	e	D	D	D
42139	Other construction materials whsle	53	D	D	D	f	D	D	D
421390	Other construction materials whsle	53	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	10	D	D	D	e	D	D	D
4213902	Other construction materials whsle	43	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	912	D	D	D	j	D	D	D
42141	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
421410	Photographic equipment & supplies whsle	20	D	D	D	e	D	D	D
42142	Office equipment whsle	161	D	D	D	h	D	D	D
421420	Office equipment whsle	161	D	D	D	h	D	D	D
42143	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
421430	Computer & computer peripheral equipment & software whsle	300	D	D	D	h	D	D	D
4214301	Computer & peripheral equipment whsle	247	D	D	D	h	D	D	D
42143011	Computers & peripheral equipment for resale	89	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	158	D	D	D	h	D	D	D
4214302	Computer software (packaged) whsle	53	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	112	D	D	D	g	D	D	D
421440	Other commercial equipment whsle	112	D	D	D	g	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	59	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	53	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	221	D	D	D	h	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	221	D	D	D	h	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	196	D	D	D	g	D	D	D
4214502	Dental equipment & supplies whsle	25	D	D	D	e	D	D	D
42146	Ophthalmic goods whsle	25	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	25	D	D	D	e	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle.....	73	D	D	D	g	D	D	D
421490	Other professional equipment & supplies whsle.....	73	D	D	D	g	D	D	D
4214901	Religious & school supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle.....	61	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	271	D	D	D	h	D	D	D
42151	Metal service centers & offices	263	D	D	D	h	D	D	D
421510	Metal service centers & offices	263	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices.....	219	D	D	D	h	D	D	D
42151011	Ferrous metal service centers	167	D	D	D	h	D	D	D
42151012	Ferrous metal sales offices...	52	D	D	D	c	D	D	D
4215102	Nonferrous metal service centers & sales offices	44	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	31	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle ...	8	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle .	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	629	D	D	D	i	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	232	D	D	D	h	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	232	D	D	D	h	D	D	D
42162	Electrical appliance, television & radio set whsle	50	D	D	D	e	D	D	D
421620	Electrical appliance, television & radio set whsle	50	D	D	D	e	D	D	D
42169	Other electronic parts & equipment whsle	347	D	D	D	i	D	D	D
421690	Other electronic parts & equipment whsle	347	D	D	D	i	D	D	D
4216901	Communications equipment & supplies whsle	162	D	D	D	h	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	185	D	D	D	g	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	422	D	D	D	h	D	D	D
42171	Hardware whsle	183	D	D	D	g	D	D	D
421710	Hardware whsle	183	D	D	D	g	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	86	D	D	D	f	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	86	D	D	D	f	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	126	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle.....	126	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	27	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle.....	27	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 227	D	D	D	j	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	71	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	71	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	54	D	D	D	f	D	D	D
421820	Farm & garden machinery & equipment whsle	54	D	D	D	f	D	D	D
4218201	Farm machinery & equipment—farm dealers	27	D	D	D	e	D	D	D
4218202	Farm machinery & equipment—whsle distributors	16	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle.....	11	D	D	D	c	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
421830	Industrial machinery & equipment whsle	632	D	D	D	i	D	D	D
4218301	Food-processing machinery & equipment whsle	26	D	D	D	c	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	88	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	39	D	D	D	e	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	49	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	181	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle	78	D	D	D	f	D	D	D
4218305	Materials handling equipment whsle	99	323 418	51 820	12 291	1 253	90 134	30 667	29 225
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle.	11	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	149	D	D	D	g	D	D	D
42184	Industrial supplies whsle	257	D	D	D	h	D	D	D
421840	Industrial supplies whsle	257	D	D	D	h	D	D	D
4218401	General-line industrial supplies whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
4218402	Mechanical power transmission supplies whsle	43	D	D	D	e	D	D	D
4218403	Welding supplies whsle	26	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	50	D	D	D	e	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle ..	34	D	D	D	e	D	D	D
4218406	Other industrial supplies whsle .	74	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
421850	Service establishment equipment & supplies whsle	156	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle ...	22	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	67	D	D	D	f	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	47	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	57	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	57	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	32	D	D	D	e	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	15	40 320	5 967	1 306	160	10 996	5 729	6 590
4218603	Other transportation equipment & supplies whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	658	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	85	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
421920	Toy & hobby goods & supplies whsle	58	D	D	D	e	D	D	D
42193	Recyclable material whsle	238	D	D	D	h	D	D	D
421930	Recyclable material whsle	238	D	D	D	h	D	D	D
4219301	Iron & steel scrap processors & dealers	92	D	D	D	g	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	52	D	D	D	f	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	40	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	39	D	D	D	e	D	D	D
4219303	Other recyclable material whsle .	107	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	100	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	100	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	92	D	D	D	f	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	177	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	9	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	50	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	35	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	17	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	18	D	D	D	e	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	22	D	D	D	c	D	D	D
4219906	Other durable goods whsle	50	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 745	D	D	D	k	D	D	D
4221	Paper & paper product whsle	377	D	D	D	i	D	D	D
42211	Printing & writing paper whsle	73	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	73	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	143	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	143	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	161	D	D	D	h	D	D	D
422130	Industrial & personal service paper whsle	161	D	D	D	h	D	D	D
4222	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	117	D	D	D	g	D	D	D
4222101	General-line drugs whsle	59	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	58	D	D	D	f	D	D	D
4223	Apparel, piece goods, & notions whsle	281	D	D	D	h	D	D	D
42231	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
422310	Piece goods, notions, & other dry goods whsle	77	D	D	D	f	D	D	D
4223101	Piece goods—jobbers	56	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	21	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	76	D	D	D	g	D	D	D
422320	Men's & boys' clothing & furnishings whsle	76	D	D	D	g	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	98	D	D	D	f	D	D	D
42234	Footwear whsle	30	D	D	D	e	D	D	D
422340	Footwear whsle	30	D	D	D	e	D	D	D
4224	Grocery & related products whsle	851	D	D	D	j	D	D	D
42241	General-line grocery whsle	69	D	D	D	g	D	D	D
422410	General-line grocery whsle	69	D	D	D	g	D	D	D
4224103	Other general-line grocery whsle	64	D	D	D	g	D	D	D
42242	Packaged frozen food whsle	68	D	D	D	g	D	D	D
422420	Packaged frozen food whsle	68	D	D	D	g	D	D	D
42243	Dairy products, (except dried or canned) whsle	49	D	D	D	f	D	D	D
422430	Dairy products, (except dried or canned) whsle	49	D	D	D	f	D	D	D
4224302	Dairy product (except raw milk) whsle	48	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	28	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle	28	D	D	D	e	D	D	D
4224402	Poultry & poultry product (except live) whsle	28	D	D	D	e	D	D	D
42245	Confectionery whsle	49	D	D	D	e	D	D	D
422450	Confectionery whsle	49	D	D	D	e	D	D	D
42246	Fish & seafood whsle	62	D	D	D	f	D	D	D
422460	Fish & seafood whsle	62	D	D	D	f	D	D	D
42247	Meat & meat product whsle	86	D	D	D	g	D	D	D
422470	Meat & meat product whsle	86	D	D	D	g	D	D	D
42248	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D
422480	Fresh fruit & vegetable whsle	199	D	D	D	h	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	241	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	241	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	29	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	65	D	D	D	e	D	D	D
4224903	Soft drinks whsle	43	D	D	D	g	D	D	D
4224904	Canned goods whsle	14	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	8	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	82	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	25	D	D	D	c	D	D	D
42251	Grain & field bean whsle	8	D	D	D	b	D	D	D
422510	Grain & field bean whsle	8	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	12	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	12	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	310	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	93	D	D	D	g	D	D	D
422610	Plastics materials & basic forms & shapes whsle	93	D	D	D	g	D	D	D
42269	Other chemical & allied products whsle	217	D	D	D	g	D	D	D
422690	Other chemical & allied products whsle	217	D	D	D	g	D	D	D
4226901	Industrial gases (except LP) whsle	16	D	D	D	c	D	D	D
4226902	Other chemical & allied products whsle	201	D	D	D	g	D	D	D
4227	Petroleum & petroleum products whsle	118	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	47	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	36	D	D	D	f	D	D	D
42271012	Petroleum bulk terminals (except LP)	9	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	71	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	110	D	D	D	g	D	D	D
42281	Beer & ale whsle	68	D	D	D	g	D	D	D
422810	Beer & ale whsle	68	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	42	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	42	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	35	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	556	D	D	D	i	D	D	D
42291	Farm supplies whsle	66	D	D	D	f	D	D	D
422910	Farm supplies whsle	66	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers	11	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	55	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	80	D	D	D	g	D	D	D
422920	Book, periodical, & newspaper whsle	80	D	D	D	g	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	75	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle	41	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle	41	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
422950	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D
4229501	Paint, varnish, & supplies whsle	42	D	D	D	f	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
42299	Other miscellaneous nondurable goods whsle	252	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	252	D	D	D	g	D	D	D
4229901	Art goods whsle	76	D	D	D	g	D	D	D
4229902	General merchandise (nondurable goods) whsle	56	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	113	D	D	D	e	D	D	D
Manufacturers' sales branches and sales offices ..									
		741	D	D	D	k	D	D	D
421	Wholesale trade, durable goods	454	D	D	D	j	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	42	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101	Automobile & motorcycle whsle	7	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	24	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors ..	10	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	14	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle ...	15	D	D	D	c	D	D	D
42121	Furniture whsle	11	D	D	D	c	D	D	D
421210	Furniture whsle	11	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	26	D	D	D	e	D	D	D
42133	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	6	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	81	D	D	D	h	D	D	D
42142	Office equipment whsle	22	D	D	D	f	D	D	D
421420	Office equipment whsle	22	D	D	D	f	D	D	D
42143	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whsle	35	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whsle	35	D	D	D	g	D	D	D
42143011	Computers & peripheral equipment for resale	11	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use	24	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whsle	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whsle	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	31	D	D	D	e	D	D	D
42151	Metal service centers & offices	31	D	D	D	e	D	D	D
421510	Metal service centers & offices ...	31	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	23	683 560	13 864	3 458	318	36 244	59 877	59 026
42151011	Ferrous metal service centers	14	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices ...	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	117	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whsle	40	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	40	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whsle	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whsle	72	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle	72	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle	56	D	D	D	g	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	16	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	27	D	D	D	f	D	D	D
42171	Hardware whsle	5	D	D	D	b	D	D	D
421710	Hardware whsle	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	e	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	13	D	D	D	e	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	5	D	D	D	c	D	D	D
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	110	D	D	D	g	D	D	D
42183	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	52	D	D	D	f	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	22	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	10	D	D	D	c	D	D	D
42184	Industrial supplies whsle	40	D	D	D	e	D	D	D
421840	Industrial supplies whsle	40	D	D	D	e	D	D	D
4218402	Mechanical power transmission supplies whsle	9	D	D	D	b	D	D	D
4218403	Welding supplies whsle	12	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	57 507	2 646	508	52	4 097	3 189	3 322
4218406	Other industrial supplies whsle	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D

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PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods	287	D	D	D	j	D	D	D
4221	Paper & paper product whsle	42	D	D	D	f	D	D	D
42211	Printing & writing paper whsle	10	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	10	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle . . .	26	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . .	26	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	21	D	D	D	i	D	D	D
42221	Drugs, & druggists' sundries whsle . .	21	D	D	D	i	D	D	D
422210	Drugs, & druggists' sundries whsle	21	D	D	D	i	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	21	D	D	D	i	D	D	D
4223	Apparel, piece goods, & notions whsle .	18	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	71	D	D	D	h	D	D	D
42242	Packaged frozen food whsle	8	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	8	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	8	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	8	D	D	D	e	D	D	D
42245	Confectionery whsle	10	D	D	D	f	D	D	D
422450	Confectionery whsle	10	D	D	D	f	D	D	D
42249	Other grocery & related products whsle	42	D	D	D	g	D	D	D
422490	Other grocery & related products whsle	42	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle	21	D	D	D	f	D	D	D
4224903	Soft drinks whsle	7	D	D	D	e	D	D	D
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	6	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	72	D	D	D	i	D	D	D
42261	Plastics materials & basic forms & shapes whsle	18	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	18	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
422690	Other chemical & allied products whsle	54	D	D	D	i	D	D	D
4226901	Industrial gases (except LP) whsle	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4226902	Other chemical & allied products whsle	47	D	D	D	i	D	D	D
4227	Petroleum & petroleum products whsle	30	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals	18	D	D	D	e	D	D	D
422710	Petroleum bulk stations & terminals	18	D	D	D	e	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	18	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	30	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	16	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D

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PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.									
	Agents, brokers, and commission merchants	1 367	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	978	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	g	D	D	D
42111	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	9	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	8	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	26	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	26	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	11	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	12	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	82	D	D	D	e	D	D	D
42121	Furniture whsle	51	D	D	D	c	D	D	D
421210	Furniture whsle	51	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	29	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	22	D	D	D	b	D	D	D
42122	Home furnishings whsle	31	D	D	D	c	D	D	D
421220	Home furnishings whsle	31	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	5	D	D	D	b	D	D	D
4212203	Floor coverings whsle	6	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	15	66 411	2 367	525	82	4 666	118	77
4213	Lumber & other construction materials whsle	51	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	21	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	18	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	8	D	D	D	b	D	D	D
42139	Other construction materials whsle	16	D	D	D	b	D	D	D
421390	Other construction materials whsle	16	D	D	D	b	D	D	D
4213902	Other construction materials whsle	14	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	118	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	11	13 542	1 293	262	22	2 386	56	32
42144	Other commercial equipment whsle	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	47	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	47	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	42	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	5	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	8	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	7	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	49	D	D	D	c	D	D	D
42151	Metal service centers & offices	45	D	D	D	c	D	D	D
421510	Metal service centers & offices ..	45	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	37	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices ..	34	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle .	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	204	D	D	D	g	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	98	D	D	D	f	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	98	D	D	D	f	D	D	D
42162	Electrical appliance, television & radio set whsle	18	D	D	D	c	D	D	D
421620	Electrical appliance, television & radio set whsle	18	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	88	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle	88	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle	12	67 331	2 773	619	47	5 017	48	52
4216902	Electronic parts (excluding communications equipment) whsle	76	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	97	638 895	27 560	6 716	550	44 669	4 623	3 760
42171	Hardware whsle	34	D	D	D	c	D	D	D
421710	Hardware whsle	34	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	44	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	255	D	D	D	f	D	D	D
42183	Industrial machinery & equipment whsle	165	D	D	D	f	D	D	D
421830	Industrial machinery & equipment whsle	165	D	D	D	f	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	9	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	80	D	D	D	e	D	D	D
4218304	Metalworking machinery & equipment whsle	18	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	16	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	51	D	D	D	c	D	D	D
421840	Industrial supplies whsle	51	D	D	D	c	D	D	D
4218401	General-line industrial supplies whsle	10	18 137	1 153	229	23	1 899	—	—
4218402	Mechanical power transmission supplies whsle	6	20 652	800	184	16	1 260	—	—
4218404	Industrial containers & supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	166 275	8 777	1 611	146	15 243	606	717
4218406	Other industrial supplies whsle .	12	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	8	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	10	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	87	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	20	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	38	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	38	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	14	D	D	D	b	D	D	D
4219906	Other durable goods whsle	14	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	389	D	D	D	h	D	D	D
4221	Paper & paper product whsle	50	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle	24	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	24	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	23	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	12	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	12	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	61	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	25	D	D	D	b	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	124	D	D	D	g	D	D	D
42241	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
422410	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
4224103	Other general-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	19	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	19	D	D	D	c	D	D	D

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PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle—Con.								
42249	Other grocery & related products whsle	50	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	50	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	19	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	16	D	D	D	f	D	D	D
4225	Farm-product raw material whsle	5	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	3	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	46	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	26	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	20	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals .	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	83	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	7	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	62	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	62	D	D	D	c	D	D	D
4229901	Art goods whsle	19	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	18	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	24	D	D	D	b	D	D	D
Atlantic—Cape May, NJ PMSA									
42	Wholesale trade	308	1 032 546	102 594	21 379	3 219	202 325	73 236	75 929
421	Wholesale trade, durable goods	164	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	10	D	D	D	c	D	D	D
42139	Other construction materials whsle ..	3	D	D	D	b	D	D	D
421390	Other construction materials whsle	3	D	D	D	b	D	D	D
4213902	Other construction materials whsle	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	22	D	D	D	c	D	D	D
4216	Electrical goods whsle	18	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	42	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	31	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	7	D	D	D	b	D	D	D
42193	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
421930	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
4219303	Other recyclable material whsle ..	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	c	D	D	D
4219906	Other durable goods whsle	4	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	144	D	D	D	g	D	D	D
4221	Paper & paper product whsle	14	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle ...	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle ..	7	D	D	D	b	D	D	D
4224	Grocery & related products whsle	66	402 609	25 696	5 552	978	52 656	7 258	8 747
42243	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
422430	Dairy products, (except dried or canned) whsle	4	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle	4	D	D	D	c	D	D	D
42245	Confectionery whsle	5	D	D	D	c	D	D	D
422450	Confectionery whsle	5	D	D	D	c	D	D	D
42246	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
422460	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
42248	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
422480	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
42249	Other grocery & related products whsle	14	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	14	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4224903	Soft drinks whsle	3	D	D	D	D	D	D	D
4224906	Other grocery specialties whsle ..	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	7	33 329	2 524	697	98	6 126	775	338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	2	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	2	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
	Merchant wholesalers	279	D	D	D	h	D	D	D
421	Wholesale trade, durable goods	148	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
421114	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	6	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	7	D	D	D	b	D	D	D
42122	Home furnishings whsle	5	D	D	D	b	D	D	D
421220	Home furnishings whsle	5	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	9	D	D	D	c	D	D	D
42139	Other construction materials whsle	2	D	D	D	b	D	D	D
421390	Other construction materials whsle	2	D	D	D	b	D	D	D
4213902	Other construction materials whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	20	D	D	D	c	D	D	D
4216	Electrical goods whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	18	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	7	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	41	D	D	D	e	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
42184	Industrial supplies whsle	8	D	D	D	b	D	D	D
421840	Industrial supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	29	D	D	D	e	D	D	D
42193	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
421930	Recyclable material whsle	11	19 885	2 967	796	105	5 519	1 688	1 845
4219303	Other recyclable material whsle	6	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	10	D	D	D	c	D	D	D
4219906	Other durable goods whsle	3	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	131	D	D	D	g	D	D	D
4221	Paper & paper product whsle	10	D	D	D	b	D	D	D
4224	Grocery & related products whsle	58	D	D	D	f	D	D	D
42246	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
422460	Fish & seafood whsle	12	47 200	3 342	700	104	5 833	1 871	2 307
42248	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
422480	Fresh fruit & vegetable whsle	20	85 068	5 608	1 156	201	10 788	590	638
42249	Other grocery & related products whsle	8	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	8	D	D	D	b	D	D	D
4224906	Other grocery specialties whsle	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
422710	Petroleum bulk stations & terminals	7	33 329	2 524	697	98	6 126	775	338
4227101	Petroleum bulk stations & terminals (except LP)	7	33 329	2 524	697	98	6 126	775	338
42271011	Petroleum bulk stations (except LP)	7	33 329	2 524	697	98	6 126	775	338
4228	Beer, wine, & distilled alcoholic beverage whsle	5	D	D	D	c	D	D	D
42281	Beer & ale whsle	2	D	D	D	c	D	D	D
422810	Beer & ale whsle	2	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	22	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	5	D	D	D	c	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices . . .	14	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	5	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	5	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	15	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle . . .	2	D	D	D	a	D	D	D
42191	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
421910	Sporting & recreational goods & supplies whsle	1	D	D	D	a	D	D	D
	Philadelphia, PA—NJ PMSA								
42	Wholesale trade	8 777	97 034 950	5 011 859	1 208 532	119 671	10 284 693	4 543 774	4 678 929
421	Wholesale trade, durable goods	5 811	56 983 500	2 962 956	710 538	70 014	6 061 632	2 975 462	3 090 705
4211	Motor vehicle & motor vehicle parts & supplies whsle	525	19 083 782	234 064	59 275	7 813	557 276	539 178	546 653
42111	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
421110	Automobile & other motor vehicle whsle	149	17 300 202	102 341	27 129	3 467	295 546	335 565	353 270
4211101	Automobile & motorcycle whsle	74	8 423 283	40 479	10 176	1 742	174 610	180 455	168 792
4211102	Bus & recreational vehicle whsle	13	D	D	D	e	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	9	7 415 428	9 049	2 626	153	13 576	1 085	1 053
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	40	882 033	26 904	7 712	755	45 728	47 416	57 099
42112	Motor vehicle supplies & new parts whsle	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
421120	Motor vehicle supplies & new parts whsle	233	1 460 139	101 038	24 669	3 261	198 435	169 466	164 023
4211201	Motor vehicle supplies & new parts—warehouse distributors	92	582 311	38 567	9 422	1 552	79 991	94 601	95 934
4211202	Motor vehicle supplies & new parts—jobbers	129	827 664	59 129	14 534	1 640	111 966	73 717	66 697
4211203	Petroleum products marketing equipment whsle	12	50 164	3 342	713	69	6 478	1 148	1 392
42113	Tire & tube whsle	28	D	D	D	e	D	D	D
421130	Tire & tube whsle	28	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	324	1 903 825	144 081	35 311	3 658	289 267	120 551	135 047
42121	Furniture whsle	170	1 288 743	88 025	22 193	2 144	175 471	54 571	62 764
421210	Furniture whsle	170	1 288 743	88 025	22 193	2 144	175 471	54 571	62 764
4212101	Household & lawn furniture whsle	83	392 922	27 310	6 630	894	63 887	32 820	33 989
4212102	Office & business furniture whsle	87	895 821	60 715	15 563	1 250	111 584	21 751	28 775
42122	Home furnishings whsle	154	615 082	56 056	13 118	1 514	113 796	65 980	72 283
421220	Home furnishings whsle	154	615 082	56 056	13 118	1 514	113 796	65 980	72 283
4212201	Household china, glassware, & crockery whsle	27	149 023	10 630	2 654	293	24 563	18 761	20 782
4212202	Linens, domestics, draperies, & curtains whsle	34	188 851	21 154	4 916	521	36 862	25 184	27 332
4212203	Floor coverings whsle	45	163 164	14 095	3 293	352	31 808	12 463	14 008
4212204	Other home furnishings whsle	48	114 044	10 177	2 255	348	20 563	9 572	10 161
4213	Lumber & other construction materials whsle	245	3 062 587	108 171	24 673	3 002	221 161	94 340	104 162
42131	Lumber, plywood, millwork, & wood panel whsle	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
421310	Lumber, plywood, millwork, & wood panel whsle	92	2 396 683	50 570	11 296	1 451	95 026	61 376	64 393
4213101	Lumber without yard whsle	11	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	21	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	60	387 858	20 943	4 362	571	41 148	28 056	29 965
42132	Brick, stone, & related construction materials whsle	48	116 690	11 144	2 355	346	28 288	9 791	11 619
421320	Brick, stone, & related construction materials whsle	48	116 690	11 144	2 355	346	28 288	9 791	11 619
4213201	Brick, block, tile, clay/cement sewer pipe whsle	21	26 770	4 044	860	143	7 353	3 849	4 061
4213202	Sand, gravel, & stone whsle	14	23 201	4 010	737	107	8 253	3 642	4 338
4213203	Cement, lime, & related products whsle	13	66 719	3 090	758	96	12 682	2 300	3 220

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42133	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
421330	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
4213301	Roofing, siding, & insulation material whsle	42	279 318	15 540	3 302	333	34 718	7 469	11 625
42139	Other construction materials whsle ..	63	269 896	30 917	7 720	872	63 129	15 704	16 525
421390	Other construction materials whsle	63	269 896	30 917	7 720	872	63 129	15 704	16 525
4213901	Flat glass & other construction glass whsle	12	D	D	D	e	D	D	D
4213902	Other construction materials whsle	51	D	D	D	e	D	D	D
4214	Professional & commercial equipment & supplies whsle	985	7 537 218	771 861	197 514	15 602	1 547 393	474 826	474 700
42141	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
421410	Photographic equipment & supplies whsle	22	168 372	11 368	2 929	298	23 492	17 299	17 460
42142	Office equipment whsle	161	997 482	130 421	33 830	2 949	214 734	42 812	44 993
421420	Office equipment whsle	161	997 482	130 421	33 830	2 949	214 734	42 812	44 993
42143	Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
421430	Computer & computer peripheral equipment & software whsle	335	4 160 114	360 805	97 272	6 489	763 591	209 225	224 125
4214301	Computer & peripheral equipment whsle	277	3 774 055	325 630	88 088	5 509	705 258	202 252	219 336
42143011	Computers & peripheral equipment for resale	108	1 133 668	55 334	13 580	1 044	123 568	99 802	103 973
42143012	Computers & peripheral equipment for end use	169	2 640 387	270 296	74 508	4 465	581 690	102 450	115 363
4214302	Computer software (packaged) whsle	58	386 059	35 175	9 184	980	58 333	6 973	4 789
42144	Other commercial equipment whsle .	112	316 881	33 500	7 412	999	65 276	17 435	19 672
421440	Other commercial equipment whsle	112	316 881	33 500	7 412	999	65 276	17 435	19 672
4214401	Restaurant & hotel equipment & supplies whsle	60	208 456	19 988	4 547	601	37 744	12 841	14 570
4214402	Store machines & equipment whsle	52	108 425	13 512	2 865	398	27 532	4 594	5 102
42145	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
421450	Medical, dental, & hospital equipment & supplies whsle	259	1 518 451	185 532	43 988	3 637	382 626	112 131	87 217
4214501	Surgical, medical, & hospital supplies whsle	230	1 323 552	156 141	36 699	3 041	311 009	98 408	75 191
4214502	Dental equipment & supplies whsle	29	194 899	29 391	7 289	596	71 617	13 723	12 026
42146	Ophthalmic goods whsle	28	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	28	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	68	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	68	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	56	D	D	D	f	D	D	D
4215	Metal & mineral (except petroleum) whsle	324	3 343 966	170 742	38 303	3 720	357 807	341 395	350 957
42151	Metal service centers & offices	313	3 231 884	166 135	37 714	3 678	350 029	338 195	347 177
421510	Metal service centers & offices ..	313	3 231 884	166 135	37 714	3 678	350 029	338 195	347 177
4215101	Ferrous metal service centers & sales offices	255	2 751 014	140 425	32 212	3 105	291 771	300 396	308 496
42151011	Ferrous metal service centers	167	1 834 490	126 244	28 828	2 815	267 012	300 396	308 496
42151012	Ferrous metal sales offices ..	88	916 524	14 181	3 384	290	24 759	-	-
4215102	Nonferrous metal service centers & sales offices	58	480 870	25 710	5 502	573	58 258	37 799	38 681
42151021	Nonferrous metal service centers	34	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	24	D	D	D	c	D	D	D
42152	Coal & other mineral & ore whsle ...	11	112 082	4 607	589	42	7 778	3 200	3 780
421520	Coal & other mineral & ore whsle ...	11	112 082	4 607	589	42	7 778	3 200	3 780
4215201	Coal whsle	7	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	870	10 388 375	550 855	133 351	11 475	1 163 936	309 514	347 247
42161	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
421610	Electrical apparatus & equip, wiring supp, & const material whsle	338	4 661 437	173 881	40 159	4 021	397 474	106 380	116 518
42162	Electrical appliance, television & radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
421620	Electrical appliance, television & radio set whsle	66	658 238	21 595	5 477	514	54 809	24 745	27 371
42169	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
421690	Other electronic parts & equipment whsle	466	5 068 700	355 379	87 715	6 940	711 653	178 389	203 358
4216901	Communications equipment & supplies whsle	206	2 543 313	231 323	60 021	4 408	476 533	81 013	82 960
4216902	Electronic parts (excluding communications equipment) whsle	260	2 525 387	124 056	27 694	2 532	235 120	97 376	120 398
4217	Hardware, & plumbing & heating equipment & supplies whsle	478	2 350 911	185 522	41 708	4 722	354 684	197 700	216 122
42171	Hardware whsle	197	789 122	74 642	16 253	2 012	137 497	73 188	78 665
421710	Hardware whsle	197	789 122	74 642	16 253	2 012	137 497	73 188	78 665
42172	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
421720	Plumbing & heating equipment & supplies (hydronics) whsle	133	920 302	53 947	11 884	1 246	108 093	63 389	72 274
42173	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	117	D	D	D	g	D	D	D
42174	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	31	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	1 402	6 313 203	567 617	127 375	13 122	1 046 528	588 118	623 695
42181	Construction & mining (except petroleum) machinery & equip whsle	72	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	72	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	37	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	37	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors	11	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
421830	Industrial machinery & equipment whsle	779	2 581 161	304 298	68 286	6 856	570 583	243 784	248 806
4218301	Food-processing machinery & equipment whsle	34	93 815	14 281	3 266	326	24 923	10 786	10 024
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	93	263 303	41 239	9 449	903	73 684	22 847	24 522
42183021	Hydraulic & pneumatic pumps & motors whsle	45	88 416	13 337	3 127	309	22 407	7 171	7 725
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	48	174 887	27 902	6 322	594	51 277	15 676	16 797
4218303	General-purpose industrial machinery & equipment whsle	266	874 090	96 560	20 513	2 235	180 311	79 223	85 150
4218304	Metalworking machinery & equipment whsle	93	283 873	24 175	5 046	544	47 899	13 906	15 294
4218305	Materials handling equipment whsle	105	434 416	63 948	15 230	1 449	116 039	39 514	35 718
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	14	69 630	9 118	1 974	125	19 088	8 487	8 812
4218307	Other industrial machinery & equipment whsle	174	562 034	54 977	12 808	1 274	108 639	69 021	69 286

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42184	Industrial supplies whsle	310	2 363 530	133 203	29 527	2 974	229 599	90 597	97 052
421840	Industrial supplies whsle	310	2 363 530	133 203	29 527	2 974	229 599	90 597	97 052
4218401	General-line industrial supplies whsle	40	97 033	10 123	2 319	283	20 066	6 070	6 343
4218402	Mechanical power transmission supplies whsle	46	259 449	17 407	4 095	418	29 904	12 027	14 059
4218403	Welding supplies whsle	32	63 066	11 718	2 931	327	18 628	8 938	8 953
4218404	Industrial containers & supplies whsle	56	505 197	17 722	2 811	370	32 495	3 702	4 047
4218405	Industrial valves & fittings (except fluid-power) whsle	45	360 265	31 218	6 448	610	53 176	20 307	21 154
4218406	Other industrial supplies whsle	91	1 078 520	45 015	10 923	966	75 330	39 553	42 496
42185	Service establishment equipment & supplies whsle	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
421850	Service establishment equipment & supplies whsle	152	452 647	45 206	10 493	1 339	82 988	34 343	34 397
4218501	Beauty & barber shop equipment & supplies whsle	19	37 471	6 344	1 428	204	11 191	5 900	6 097
4218502	Custodial, janitors' equipment & supplies whsle	64	104 202	18 976	4 448	562	32 537	11 348	10 338
4218503	Laundry & dry-cleaning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	49	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
421860	Transportation equipment & supplies (exc motor vehicle) whsle	52	463 111	29 040	6 705	637	56 486	86 966	99 092
4218601	Aircraft & aeronautical equipment & supplies whsle	28	313 992	16 575	4 123	392	34 247	79 259	90 525
4218602	Marine machinery, equipment, & supplies whsle	12	80 767	6 401	1 399	159	11 572	5 233	5 930
4218603	Other transportation equipment & supplies whsle	12	68 352	6 064	1 183	86	10 667	2 474	2 637
4219	Miscellaneous durable goods whsle	658	2 999 633	230 043	53 028	6 900	523 580	309 840	292 122
42191	Sporting & recreational goods & supplies whsle	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
421910	Sporting & recreational goods & supplies whsle	93	563 446	59 605	13 293	1 630	134 638	82 787	84 256
42192	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
421920	Toy & hobby goods & supplies whsle	67	411 889	20 482	4 743	562	63 770	26 302	24 163
42193	Recyclable material whsle	207	1 143 433	77 035	18 276	2 284	167 206	50 682	60 078
421930	Recyclable material whsle	207	1 143 433	77 035	18 276	2 284	167 206	50 682	60 078
4219301	Iron & steel scrap processors & dealers	82	636 890	32 516	8 167	904	74 137	29 002	41 669
42193011	Iron & steel scrap processors (using power processing equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
42193012	Iron & steel scrap processors (not using power processing equip)	38	324 151	6 129	1 538	194	13 430	5 522	19 834
4219302	Recyclable paper & paperboard whsle	37	180 976	14 787	3 403	400	32 863	3 933	3 902
4219303	Other recyclable material whsle	88	325 567	29 732	6 706	980	60 206	17 747	14 507
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	98	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	90	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
421990	Other miscellaneous durable goods whsle	193	D	D	D	g	D	D	D
4219901	Musical instruments & supplies whsle	10	D	D	D	c	D	D	D
4219902	Forest products (except lumber) whsle	11	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	58	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	38	243 600	17 694	4 187	716	37 304	55 111	51 912
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	22	176 036	10 509	2 319	446	24 021	48 087	47 171
42199042	Prerecorded video tapes whsle	16	67 564	7 185	1 868	270	13 283	7 024	4 741
4219905	Fire extinguishers & fire safety equipment whsle	19	D	D	D	b	D	D	D
4219906	Other durable goods whsle	57	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	2 966	40 051 450	2 048 903	497 994	49 657	4 223 061	1 568 312	1 588 224
4221	Paper & paper product whsle	426	3 371 594	236 393	55 725	5 665	479 885	169 303	166 019
42211	Printing & writing paper whsle	80	1 469 751	76 121	18 460	1 397	160 554	52 406	50 333
422110	Printing & writing paper whsle	80	1 469 751	76 121	18 460	1 397	160 554	52 406	50 333
42212	Stationery & office supplies whsle	173	594 515	56 340	12 861	1 477	114 544	39 202	41 794
422120	Stationery & office supplies whsle	173	594 515	56 340	12 861	1 477	114 544	39 202	41 794
42213	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
422130	Industrial & personal service paper whsle	173	1 307 328	103 932	24 404	2 791	204 787	77 695	73 892
4222	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
42221	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
422210	Drugs, & druggists' sundries whsle	128	10 230 401	462 882	125 954	6 882	853 295	353 794	355 752
4222101	General-line drugs whsle	50	2 165 975	46 404	11 247	1 396	97 559	272 217	278 571
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	78	8 064 426	416 478	114 707	5 486	755 736	81 577	77 181
4223	Apparel, piece goods, & notions whsle	332	1 689 725	108 399	24 671	3 298	251 432	190 263	192 082
42231	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
422310	Piece goods, notions, & other dry goods whsle	97	422 356	26 873	6 097	748	63 945	52 645	54 678
4223101	Piece goods—jobbers	72	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	25	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
422320	Men's & boys' clothing & furnishings whsle	79	634 051	39 118	8 751	1 453	87 988	80 168	88 977
42233	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	117	363 533	24 585	5 718	650	57 866	25 065	27 380
42234	Footwear whsle	39	269 785	17 823	4 105	447	41 633	32 385	21 047
422340	Footwear whsle	39	269 785	17 823	4 105	447	41 633	32 385	21 047
4224	Grocery & related products whsle	888	12 177 718	587 128	136 622	17 065	1 270 895	309 059	336 244
42241	General-line grocery whsle	78	1 937 651	93 480	21 564	2 535	181 239	78 630	80 568
422410	General-line grocery whsle	78	1 937 651	93 480	21 564	2 535	181 239	78 630	80 568
4224103	Other general-line grocery whsle	73	1 927 037	93 079	21 471	2 519	180 419	78 093	79 909
42242	Packaged frozen food whsle	82	1 238 894	42 677	10 520	1 257	98 505	22 287	39 274
422420	Packaged frozen food whsle	82	1 238 894	42 677	10 520	1 257	98 505	22 287	39 274
42243	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
422430	Dairy products, (except dried or canned) whsle	59	495 282	39 413	8 643	1 130	87 120	13 771	13 098
4224302	Dairy product (except raw milk) whsle	58	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
422440	Poultry & poultry product whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
4224402	Poultry & poultry product (except live) whsle	30	260 004	12 446	2 750	365	24 255	3 570	3 998
42245	Confectionery whsle	60	517 443	33 624	7 678	1 045	76 305	17 173	17 360
422450	Confectionery whsle	60	517 443	33 624	7 678	1 045	76 305	17 173	17 360
42246	Fish & seafood whsle	44	195 132	14 195	3 220	365	28 439	6 497	9 135
422460	Fish & seafood whsle	44	195 132	14 195	3 220	365	28 439	6 497	9 135
42247	Meat & meat product whsle	81	1 139 018	48 240	10 862	1 355	98 088	26 619	27 330
422470	Meat & meat product whsle	81	1 139 018	48 240	10 862	1 355	98 088	26 619	27 330
42248	Fresh fruit & vegetable whsle	162	1 445 242	88 053	19 628	2 486	179 207	23 692	22 067
422480	Fresh fruit & vegetable whsle	162	1 445 242	88 053	19 628	2 486	179 207	23 692	22 067
42249	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
422490	Other grocery & related products whsle	292	4 949 052	215 000	51 757	6 527	497 737	116 820	123 414
4224901	Coffee, tea, & spice whsle	33	202 882	17 854	4 221	566	33 125	10 406	12 157
4224902	Bread & baked goods whsle	89	407 257	33 036	8 126	1 180	65 615	5 613	6 164
4224903	Soft drinks whsle	41	346 082	43 531	9 905	1 230	85 731	8 365	8 402
4224904	Canned goods whsle	21	1 346 756	18 520	4 510	460	41 861	6 415	6 601
4224905	Food & beverage basic materials whsle	14	71 633	7 218	1 484	166	16 044	1 122	1 387
4224906	Other grocery specialties whsle	94	2 574 442	94 841	23 511	2 925	255 361	84 899	88 703
4225	Farm-product raw material whsle	24	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	11	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	11	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	367	4 203 667	280 887	67 731	5 811	564 191	151 783	144 133
42261	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
422610	Plastics materials & basic forms & shapes whsle	116	771 382	53 581	12 320	1 231	105 962	59 650	58 295
42269	Other chemical & allied products whsle	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
422690	Other chemical & allied products whsle	251	3 432 285	227 306	55 411	4 580	458 229	92 133	85 838
4226901	Industrial gases (except LP) whsle	20	119 007	12 651	3 031	327	25 007	6 132	5 591
4226902	Other chemical & allied products whsle	231	3 313 278	214 655	52 380	4 253	433 222	86 001	80 247
4227	Petroleum & petroleum products whsle	111	4 082 235	74 053	18 465	1 654	182 699	105 951	100 108
42271	Petroleum bulk stations & terminals	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
422710	Petroleum bulk stations & terminals	47	1 878 702	49 292	12 243	1 075	127 150	73 235	67 256
4227101	Petroleum bulk stations & terminals (except LP)	45	D	D	D	g	D	D	D
42271011	Petroleum bulk stations (except LP)	23	D	D	D	e	D	D	D
42271012	Petroleum bulk terminals (except LP)	22	D	D	D	f	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	64	2 203 533	24 761	6 222	579	55 549	32 716	32 852
4228	Beer, wine, & distilled alcoholic beverage whsle	102	847 463	76 072	16 736	1 793	154 523	58 430	57 438
42281	Beer & ale whsle	62	D	D	D	g	D	D	D
422810	Beer & ale whsle	62	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	40	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	33	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	588	D	D	D	i	D	D	D
42291	Farm supplies whsle	64	363 423	18 088	4 275	654	44 136	28 655	29 435
422910	Farm supplies whsle	64	363 423	18 088	4 275	654	44 136	28 655	29 435
4229101	Farm supplies—farm dealers	14	33 196	2 549	582	90	5 020	2 367	2 432
4229102	Farm supplies—whsle distributors	50	330 227	15 539	3 693	564	39 116	26 288	27 003
42292	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
422920	Book, periodical, & newspaper whsle	94	830 436	72 555	17 373	2 639	138 916	74 485	77 661
42293	Flower, nursery stock, & florists' supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
422930	Flower, nursery stock, & florists' supplies whsle	66	211 813	31 270	7 358	1 267	56 321	26 107	27 011
42294	Tobacco & tobacco product whsle	39	774 717	14 169	3 353	442	29 625	16 134	17 229
422940	Tobacco & tobacco product whsle	39	774 717	14 169	3 353	442	29 625	16 134	17 229
42295	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
422950	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
4229501	Paint, varnish, & supplies whsle	45	230 165	20 758	4 955	591	51 272	20 005	21 159
42299	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	280	D	D	D	g	D	D	D
4229901	Art goods whsle	89	327 864	34 381	7 711	1 032	81 212	41 942	38 101
4229902	General merchandise (nondurable goods) whsle	61	70 834	7 479	1 295	207	12 596	4 851	6 365
4229903	Textile bags, bagging, & burlap whsle	5	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle	125	D	D	D	f	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers	6 855	43 621 025	3 377 789	776 526	89 351	6 976 562	3 771 317	3 938 350
421	Wholesale trade, durable goods	4 496	25 548 120	2 178 521	500 800	54 914	4 418 707	2 431 059	2 569 904
4211	Motor vehicle & motor vehicle parts & supplies whsle	457	2 137 203	145 704	35 797	5 249	290 413	324 374	344 105
42111	Automobile & other motor vehicle whsle	125	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	125	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	60	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	12	D	D	D	e	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	13	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	35	D	D	D	f	D	D	D
42112	Motor vehicle supplies & new parts whsle	191	569 822	62 581	15 029	2 439	119 870	121 930	125 597
421120	Motor vehicle supplies & new parts whsle	191	569 822	62 581	15 029	2 439	119 870	121 930	125 597
4211201	Motor vehicle supplies & new parts—warehouse distributors	76	349 013	33 898	8 313	1 405	67 762	78 842	80 624
4211202	Motor vehicle supplies & new parts—jobbers	106	D	D	D	f	D	D	D
42113	Tire & tube whsle	26	D	D	D	e	D	D	D
421130	Tire & tube whsle	26	D	D	D	e	D	D	D
42114	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
421140	Motor vehicle parts, (used) whsle	115	D	D	D	f	D	D	D
4212	Furniture & home furnishings whsle	232	1 331 453	123 943	30 211	3 213	249 170	118 261	132 873
42121	Furniture whsle	111	892 607	75 303	18 556	1 877	150 517	53 337	61 584
421210	Furniture whsle	111	892 607	75 303	18 556	1 877	150 517	53 337	61 584
4212101	Household & lawn furniture whsle	51	D	D	D	f	D	D	D
4212102	Office & business furniture whsle	60	D	D	D	g	D	D	D
42122	Home furnishings whsle	121	438 846	48 640	11 655	1 336	98 653	64 924	71 289
421220	Home furnishings whsle	121	438 846	48 640	11 655	1 336	98 653	64 924	71 289
4212201	Household china, glassware, & crockery whsle	23	D	D	D	c	D	D	D
4212202	Linens, domestics, draperies, & curtains whsle	28	D	D	D	f	D	D	D
4212203	Floor coverings whsle	37	D	D	D	e	D	D	D
4212204	Other home furnishings whsle	33	47 633	7 810	1 730	266	15 897	9 454	10 084
4213	Lumber & other construction materials whsle	179	2 597 211	90 561	20 674	2 579	185 205	86 090	90 976
42131	Lumber, plywood, millwork, & wood panel whsle	66	2 221 729	43 283	9 653	1 267	80 249	57 133	59 271
421310	Lumber, plywood, millwork, & wood panel whsle	66	2 221 729	43 283	9 653	1 267	80 249	57 133	59 271
4213101	Lumber without yard whsle	9	D	D	D	e	D	D	D
4213102	Lumber with yard whsle	20	D	D	D	f	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	37	D	D	D	e	D	D	D
42132	Brick, stone, & related construction materials whsle	36	96 255	8 731	1 805	266	24 222	7 209	9 032
421320	Brick, stone, & related construction materials whsle	36	96 255	8 731	1 805	266	24 222	7 209	9 032
4213201	Brick, block, tile, clay/cement sewer pipe whsle	13	D	D	D	b	D	D	D
4213202	Sand, gravel, & stone whsle	12	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle	11	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle	30	D	D	D	c	D	D	D
42139	Other construction materials whsle	47	D	D	D	f	D	D	D
421390	Other construction materials whsle	47	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle	9	D	D	D	e	D	D	D
4213902	Other construction materials whsle	38	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	803	4 117 303	492 400	114 592	11 489	934 386	414 072	430 723
42141	Photographic equipment & supplies whsle	17	D	D	D	c	D	D	D
421410	Photographic equipment & supplies whsle	17	D	D	D	c	D	D	D
42142	Office equipment whsle	136	D	D	D	g	D	D	D
421420	Office equipment whsle	136	D	D	D	g	D	D	D
42143	Computer & computer peripheral equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
421430	Computer & computer peripheral equipment & software whsle	276	2 302 832	205 679	47 587	4 383	382 283	191 322	206 686
4214301	Computer & peripheral equipment whsle	229	1 930 315	171 797	38 665	3 425	326 336	184 405	201 929
42143011	Computers & peripheral equipment for resale	86	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	143	D	D	D	g	D	D	D
4214302	Computer software (packaged) whsle	47	372 517	33 882	8 922	958	55 947	6 917	4 757
42144	Other commercial equipment whsle	90	D	D	D	f	D	D	D
421440	Other commercial equipment whsle	90	D	D	D	f	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	45	D	D	D	f	D	D	D
4214402	Store machines & equipment whsle	45	D	D	D	e	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	202	803 223	116 856	26 433	2 538	249 144	82 155	75 753
421450	Medical, dental, & hospital equipment & supplies whsle	202	803 223	116 856	26 433	2 538	249 144	82 155	75 753
4214501	Surgical, medical, & hospital supplies whsle	179	712 692	103 935	23 535	2 243	221 865	77 286	70 478
4214502	Dental equipment & supplies whsle	23	90 531	12 921	2 898	295	27 279	4 869	5 275
42146	Ophthalmic goods whsle	24	D	D	D	e	D	D	D
421460	Ophthalmic goods whsle	24	D	D	D	e	D	D	D
42149	Other professional equipment & supplies whsle	58	D	D	D	f	D	D	D
421490	Other professional equipment & supplies whsle	58	D	D	D	f	D	D	D
4214901	Religious & school supplies whsle	11	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	47	229 743	34 489	8 481	783	64 739	62 690	64 833
4215	Metal & mineral (except petroleum) whsle	250	2 116 592	145 334	32 490	3 255	303 427	282 640	293 730
42151	Metal service centers & offices	243	D	D	D	h	D	D	D
421510	Metal service centers & offices	243	D	D	D	h	D	D	D
4215101	Ferrous metal service centers & sales offices	199	1 716 914	120 170	27 329	2 705	245 264	242 848	252 523
42151011	Ferrous metal service centers	152	1 567 028	112 790	25 562	2 531	231 564	242 848	252 523
42151012	Ferrous metal sales offices	47	149 886	7 380	1 767	174	13 700	—	—
4215102	Nonferrous metal service centers & sales offices	44	D	D	D	f	D	D	D
42151021	Nonferrous metal service centers	31	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices	13	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
421520	Coal & other mineral & ore whsle	7	D	D	D	b	D	D	D
4216	Electrical goods whsle	578	6 716 813	388 658	89 911	8 242	881 639	266 718	302 536
42161	Electrical apparatus & equip, wiring supp, & const material whsle	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
421610	Electrical apparatus & equip, wiring supp, & const material whsle	212	3 356 518	107 260	24 928	2 724	289 021	83 509	94 133
42162	Electrical appliance, television & radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
421620	Electrical appliance, television & radio set whsle	46	180 016	11 801	3 048	355	29 130	19 840	22 284
42169	Other electronic parts & equipment whsle	320	3 180 279	269 597	61 935	5 163	563 488	163 369	186 119
421690	Other electronic parts & equipment whsle	320	3 180 279	269 597	61 935	5 163	563 488	163 369	186 119
4216901	Communications equipment & supplies whsle	146	1 877 455	180 195	42 544	3 232	401 102	73 459	74 780
4216902	Electronic parts (excluding communications equipment) whsle	174	1 302 824	89 402	19 391	1 931	162 386	89 910	111 339

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	363	1 023 236	131 034	29 030	3 707	256 176	151 460	166 742
42171	Hardware whsle	161	436 254	65 372	14 015	1 830	119 770	69 020	74 784
421710	Hardware whsle	161	436 254	65 372	14 015	1 830	119 770	69 020	74 784
42172	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
421720	Plumbing & heating equipment & supplies (hydronics) whsle	78	262 221	28 820	6 513	803	59 550	32 880	36 646
42173	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
421730	Warm air heating & air-conditioning equipment & supplies whsle	100	257 933	28 392	6 442	830	60 915	40 328	43 927
42174	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
421740	Refrigeration equipment & supplies whsle	24	66 828	8 450	2 060	244	15 941	9 232	11 385
4218	Machinery, equipment, & supplies whsle	1 062	3 273 168	450 141	99 462	10 810	835 535	518 213	554 085
42181	Construction & mining (except petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	60	D	D	D	f	D	D	D
42182	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	36	D	D	D	e	D	D	D
4218201	Farm machinery & equipment—farm dealers	16	D	D	D	c	D	D	D
4218203	Lawn & garden machinery & equipment whsle	10	54 668	6 504	1 960	189	11 969	7 667	9 186
42183	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
421830	Industrial machinery & equipment whsle	572	1 662 284	240 463	52 625	5 538	454 122	214 185	220 552
4218301	Food-processing machinery & equipment whsle	25	70 675	10 458	2 344	240	19 804	9 639	8 786
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	79	216 042	37 103	8 428	813	65 679	19 860	21 637
42183021	Hydraulic & pneumatic pumps & motors whsle	36	64 315	11 367	2 672	264	19 085	5 997	6 497
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	43	151 727	25 736	5 756	549	46 594	13 863	15 140
4218303	General-purpose industrial machinery & equipment whsle	168	440 369	73 124	15 251	1 771	140 143	74 764	80 644
4218304	Metalworking machinery & equipment whsle	72	211 994	19 685	3 912	451	39 923	12 978	14 252
4218305	Materials handling equipment whsle	84	302 336	46 354	10 994	1 089	80 611	28 185	26 155
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	10	D	D	D	c	D	D	D
4218307	Other industrial machinery & equipment whsle	134	D	D	D	g	D	D	D
42184	Industrial supplies whsle	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
421840	Industrial supplies whsle	224	643 308	96 931	21 142	2 299	168 269	72 145	79 406
4218401	General-line industrial supplies whsle	30	78 896	8 970	2 090	260	18 167	6 070	6 343
4218402	Mechanical power transmission supplies whsle	32	93 641	12 902	2 980	325	22 491	10 856	12 758
4218403	Welding supplies whsle	21	D	D	D	e	D	D	D
4218404	Industrial containers & supplies whsle	42	91 143	15 714	2 340	330	28 407	3 702	4 047
4218405	Industrial valves & fittings (except fluid-power) whsle	29	136 483	19 795	4 329	412	33 836	16 512	17 115
4218406	Other industrial supplies whsle	70	D	D	D	f	D	D	D
42185	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
421850	Service establishment equipment & supplies whsle	127	227 591	38 602	9 037	1 207	71 347	30 255	30 269
4218501	Beauty & barber shop equipment & supplies whsle	15	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	55	86 193	16 673	3 899	507	29 137	10 847	9 876
4218503	Laundry & dry-cleaning equipment & supplies whsle	19	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle	38	D	D	D	e	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
421860	Transportation equipment & supplies (exc motor vehicle) whsle	43	342 875	25 659	5 979	579	50 022	86 966	99 092
4218601	Aircraft & aeronautical equipment & supplies whsle	24	281 747	15 561	3 893	372	32 353	79 259	90 525
4218602	Marine machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	572	2 235 141	210 746	48 633	6 370	482 756	269 231	254 134
42191	Sporting & recreational goods & supplies whsle	73	D	D	D	g	D	D	D
421910	Sporting & recreational goods & supplies whsle	73	D	D	D	g	D	D	D
42192	Toy & hobby goods & supplies whsle	52	147 085	15 045	3 425	385	52 795	23 846	21 476
421920	Toy & hobby goods & supplies whsle	52	147 085	15 045	3 425	385	52 795	23 846	21 476
42193	Recyclable material whsle	197	D	D	D	g	D	D	D
421930	Recyclable material whsle	197	D	D	D	g	D	D	D
4219301	Iron & steel scrap processors & dealers	80	D	D	D	f	D	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	44	312 739	26 387	6 629	710	60 707	23 480	21 835
42193012	Iron & steel scrap processors (not using power processing equip)	36	D	D	D	c	D	D	D
4219302	Recyclable paper & paperboard whsle	35	D	D	D	e	D	D	D
4219303	Other recyclable material whsle	82	D	D	D	f	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	93	D	D	D	f	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	93	D	D	D	f	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	86	D	D	D	f	D	D	D
42199	Other miscellaneous durable goods whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
421990	Other miscellaneous durable goods whsle	157	515 830	46 931	11 045	1 622	100 560	80 318	54 143
4219901	Musical instruments & supplies whsle	8	D	D	D	c	D	D	D
4219903	General merchandise (durable goods) whsle	45	D	D	D	e	D	D	D
4219904	Prerecorded media whsle	33	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	17	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle	16	67 564	7 185	1 868	270	13 283	7 024	4 741
4219905	Fire extinguishers & fire safety equipment whsle	18	D	D	D	b	D	D	D
4219906	Other durable goods whsle	45	D	D	D	e	D	D	D
422	Wholesale trade, nondurable goods	2 359	18 072 905	1 199 268	275 726	34 437	2 557 855	1 340 258	1 368 446
4221	Paper & paper product whsle	344	2 310 826	196 201	45 900	4 968	379 370	160 314	155 667
42211	Printing & writing paper whsle	68	D	D	D	g	D	D	D
422110	Printing & writing paper whsle	68	D	D	D	g	D	D	D
42212	Stationery & office supplies whsle	131	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle	131	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle	145	997 856	95 055	22 495	2 654	186 697	76 343	72 425
422130	Industrial & personal service paper whsle	145	997 856	95 055	22 495	2 654	186 697	76 343	72 425
4222	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
42221	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
422210	Drugs, & druggists' sundries whsle	99	2 618 015	71 932	16 842	1 992	161 344	303 801	310 240
4222101	General-line drugs whsle	50	2 165 975	46 404	11 247	1 396	97 559	272 217	278 571
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	49	452 040	25 528	5 595	596	63 785	31 584	31 669

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	Philadelphia, PA—NJ PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	257	1 273 766	93 332	20 862	3 017	217 526	181 325	183 441
42231	Piece goods, notions, & other dry goods whsle	74	297 978	22 621	4 975	674	51 757	52 637	54 673
422310	Piece goods, notions, & other dry goods whsle	74	297 978	22 621	4 975	674	51 757	52 637	54 673
4223101	Piece goods—jobbers	54	D	D	D	f	D	D	D
4223102	Notions & other dry goods whsle	20	D	D	D	c	D	D	D
42232	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
422320	Men's & boys' clothing & furnishings whsle	65	586 055	36 973	8 234	1 392	83 367	73 879	83 278
42233	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
422330	Women's, children's, & infants' clothing & accessories whsle	91	197 358	21 083	4 859	583	50 930	25 065	27 380
42234	Footwear whsle	27	192 375	12 655	2 794	368	31 472	29 744	18 110
422340	Footwear whsle	27	192 375	12 655	2 794	368	31 472	29 744	18 110
4224	Grocery & related products whsle	713	6 631 362	428 840	98 454	12 595	946 381	289 049	316 655
42241	General-line grocery whsle	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
422410	General-line grocery whsle	65	1 096 265	72 122	16 468	1 966	147 451	74 447	76 256
4224103	Other general-line grocery whsle	60	1 085 651	71 721	16 375	1 950	146 631	73 910	75 597
42242	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
422420	Packaged frozen food whsle	59	599 330	27 933	6 796	837	57 224	17 435	33 723
42243	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
422430	Dairy products, (except dried or canned) whsle	46	352 211	29 911	6 190	808	65 830	11 293	11 589
4224302	Dairy product (except raw milk) whsle	45	D	D	D	f	D	D	D
42244	Poultry & poultry product whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
422440	Poultry & poultry product whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
4224402	Poultry & poultry product (except live) whsle	24	127 577	10 141	2 277	308	20 577	3 328	3 449
42245	Confectionery whsle	43	239 671	12 633	2 647	396	28 263	16 531	16 766
422450	Confectionery whsle	43	239 671	12 633	2 647	396	28 263	16 531	16 766
42246	Fish & seafood whsle	42	D	D	D	e	D	D	D
422460	Fish & seafood whsle	42	D	D	D	e	D	D	D
42247	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
422470	Meat & meat product whsle	74	1 037 557	46 953	10 593	1 324	95 194	25 969	26 770
42248	Fresh fruit & vegetable whsle	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
422480	Fresh fruit & vegetable whsle	147	1 313 576	82 431	18 326	2 394	167 410	23 536	21 918
42249	Other grocery & related products whsle	213	D	D	D	h	D	D	D
422490	Other grocery & related products whsle	213	D	D	D	h	D	D	D
4224901	Coffee, tea, & spice whsle	26	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	59	D	D	D	e	D	D	D
4224903	Soft drinks whsle	35	230 454	29 422	6 513	861	56 513	5 880	6 561
4224904	Canned goods whsle	13	D	D	D	c	D	D	D
4224905	Food & beverage basic materials whsle	7	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	73	D	D	D	g	D	D	D
4225	Farm-product raw material whsle	21	D	D	D	c	D	D	D
42251	Grain & field bean whsle	6	D	D	D	b	D	D	D
422510	Grain & field bean whsle	6	D	D	D	b	D	D	D
42259	Other farm product raw material whsle	10	D	D	D	b	D	D	D
422590	Other farm product raw material whsle	10	D	D	D	b	D	D	D
4225901	Hides, skins, & pelts whsle	3	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	268	1 195 595	115 214	26 337	2 726	231 476	96 270	89 428
42261	Plastics materials & basic forms & shapes whsle	81	418 134	42 372	9 707	1 015	86 516	38 861	38 575
422610	Plastics materials & basic forms & shapes whsle	81	418 134	42 372	9 707	1 015	86 516	38 861	38 575
42269	Other chemical & allied products whsle	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
422690	Other chemical & allied products whsle	187	777 461	72 842	16 630	1 711	144 960	57 409	50 853
4226901	Industrial gases (except LP) whsle	13	17 515	4 582	1 031	112	8 773	1 954	2 025
4226902	Other chemical & allied products whsle	174	759 946	68 260	15 599	1 599	136 187	55 455	48 828

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	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4227	Petroleum & petroleum products whsle	77	D	D	D	f	D	D	D
42271	Petroleum bulk stations & terminals .	30	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals	30	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	28	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)	21	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	47	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	47	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	97	D	D	D	g	D	D	D
42281	Beer & ale whsle	61	D	D	D	g	D	D	D
422810	Beer & ale whsle	61	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle	36	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	29	D	D	D	f	D	D	D
4229	Miscellaneous nondurable goods whsle	483	D	D	D	i	D	D	D
42291	Farm supplies whsle	56	D	D	D	f	D	D	D
422910	Farm supplies whsle	56	D	D	D	f	D	D	D
4229101	Farm supplies—farm dealers ...	10	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	46	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	73	434 957	53 484	12 283	2 012	108 343	73 078	77 587
422920	Book, periodical, & newspaper whsle	73	434 957	53 484	12 283	2 012	108 343	73 078	77 587
42293	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	61	D	D	D	g	D	D	D
42294	Tobacco & tobacco product whsle ...	37	D	D	D	e	D	D	D
422940	Tobacco & tobacco product whsle.	37	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
422950	Paint, varnish, & supplies whsle ..	38	D	D	D	e	D	D	D
4229501	Paint, varnish, & supplies whsle	38	D	D	D	e	D	D	D
42299	Other miscellaneous nondurable goods whsle	218	D	D	D	g	D	D	D
422990	Other miscellaneous nondurable goods whsle	218	D	D	D	g	D	D	D
4229901	Art goods whsle	69	269 083	32 535	7 257	979	76 481	41 642	37 792
4229902	General merchandise (nondurable goods) whsle	45	49 535	6 720	1 121	178	11 142	4 851	6 365
4229903	Textile bags, bagging, & burlap whsle	4	D	D	D	a	D	D	D
4229904	Other nondurable goods whsle .	100	D	D	D	e	D	D	D
	Manufacturers' sales branches and sales offices ..	658	42 173 650	1 319 043	360 150	22 931	2 742 456	756 694	725 084
421	Wholesale trade, durable goods	406	24 171 880	573 023	162 455	10 329	1 266 718	533 650	510 637
4211	Motor vehicle & motor vehicle parts & supplies whsle	39	14 771 895	68 017	18 664	1 440	226 589	214 354	202 022
42111	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
421110	Automobile & other motor vehicle whsle	16	14 055 826	32 542	9 685	674	150 920	166 895	163 647
4211101	Automobile & motorcycle whsle .	7	D	D	D	e	D	D	D
4211102	Bus & recreational vehicle whsle	1	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	4	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	f	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	f	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers.....	13	D	D	D	f	D	D	D

Table 3. Summary Statistics for Metropolitan Areas: 1997—Con.

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	Philadelphia, PA—NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whse . . .	14	D	D	D	c	D	D	D
42121	Furniture whse	10	D	D	D	c	D	D	D
421210	Furniture whse	10	D	D	D	c	D	D	D
4212102	Office & business furniture whse	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whse	24	297 866	12 252	2 785	336	26 922	8 203	13 123
42133	Roofing, siding, & insulation material whse	6	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whse	6	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whse	6	D	D	D	b	D	D	D
42139	Other construction materials whse . .	3	D	D	D	b	D	D	D
421390	Other construction materials whse	3	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	73	2 989 931	255 135	77 148	3 694	562 617	59 761	42 962
42142	Office equipment whse	19	639 214	47 012	13 748	732	80 813	8 237	8 096
421420	Office equipment whse	19	639 214	47 012	13 748	732	80 813	8 237	8 096
42143	Computer & computer peripheral equipment & software whse	32	D	D	D	g	D	D	D
421430	Computer & computer peripheral equipment & software whse	32	D	D	D	g	D	D	D
4214301	Computer & peripheral equipment whse	32	D	D	D	g	D	D	D
42143012	Computers & peripheral equipment for end use	22	D	D	D	g	D	D	D
42145	Medical, dental, & hospital equipment & supplies whse	16	563 358	52 873	13 734	849	98 450	29 222	10 794
421450	Medical, dental, & hospital equipment & supplies whse	16	563 358	52 873	13 734	849	98 450	29 222	10 794
4214501	Surgical, medical, & hospital supplies whse	14	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whse	2	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whse	27	D	D	D	e	D	D	D
42151	Metal service centers & offices	27	D	D	D	e	D	D	D
421510	Metal service centers & offices	27	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	21	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices	9	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	6	D	D	D	b	D	D	D
4216	Electrical goods whse	101	2 061 567	109 843	31 755	2 224	195 558	42 422	44 143
42161	Electrical apparatus & equip, wiring supp, & const material whse	34	622 100	41 183	9 777	768	66 597	22 602	21 941
421610	Electrical apparatus & equip, wiring supp, & const material whse	34	622 100	41 183	9 777	768	66 597	22 602	21 941
42162	Electrical appliance, television & radio set whse	5	339 167	6 351	1 565	90	19 244	4 891	5 042
421620	Electrical appliance, television & radio set whse	5	339 167	6 351	1 565	90	19 244	4 891	5 042
42169	Other electronic parts & equipment whse	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
421690	Other electronic parts & equipment whse	62	1 100 300	62 309	20 413	1 366	109 717	14 929	17 160
4216901	Communications equipment & supplies whse	48	598 527	48 355	16 858	1 129	70 414	7 506	8 128
4216902	Electronic parts (excluding communications equipment) whse	14	501 773	13 954	3 555	237	39 303	7 423	9 032
4217	Hardware, & plumbing & heating equipment & supplies whse	25	731 625	28 927	6 358	498	56 841	41 617	45 636
42171	Hardware whse	5	D	D	D	b	D	D	D
421710	Hardware whse	5	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whse	12	456 020	15 656	3 297	268	30 863	29 541	34 695
421720	Plumbing & heating equipment & supplies (hydronics) whse	12	456 020	15 656	3 297	268	30 863	29 541	34 695
42173	Warm air heating & air-conditioning equipment & supplies whse	4	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whse	4	D	D	D	c	D	D	D

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	Philadelphia, PA—NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.								
42174	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
421740	Refrigeration equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	98	2 097 041	72 387	18 209	1 453	133 523	66 853	66 972
42183	Industrial machinery & equipment whsle	48	441 305	37 989	9 792	802	73 176	27 955	26 962
421830	Industrial machinery & equipment whsle	48	441 305	37 989	9 792	802	73 176	27 955	26 962
4218303	General-purpose industrial machinery & equipment whsle .	20	174 600	8 384	2 038	184	15 822	3 801	3 878
4218305	Materials handling equipment whsle	6	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle	38	1 432 364	22 997	5 700	435	38 522	17 646	16 729
421840	Industrial supplies whsle	38	1 432 364	22 997	5 700	435	38 522	17 646	16 729
4218402	Mechanical power transmission supplies whsle	8	145 156	3 705	931	77	6 153	1 171	1 301
4218403	Welding supplies whsle	11	D	D	D	b	D	D	D
4218404	Industrial containers & supplies whsle	2	D	D	D	a	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	5	57 507	2 646	508	52	4 097	3 189	3 322
4218406	Other industrial supplies whsle .	12	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle ...	1	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	5	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle	1	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	252	18 001 770	746 020	197 695	12 602	1 475 738	223 044	214 447
4221	Paper & paper product whsle	36	833 502	30 034	7 728	540	82 399	8 988	10 304
42211	Printing & writing paper whsle	9	D	D	D	e	D	D	D
422110	Printing & writing paper whsle	9	D	D	D	e	D	D	D
42212	Stationery & office supplies whsle ...	21	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle .	21	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
42221	Drugs, & druggists' sundries whsle ..	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
422210	Drugs, & druggists' sundries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	19	7 576 795	390 324	108 979	4 874	690 251	49 993	45 512
4223	Apparel, piece goods, & notions whsle .	17	229 752	8 729	2 336	143	20 925	8 872	8 564
42231	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle	8	D	D	D	a	D	D	D
4224	Grocery & related products whsle	60	2 717 662	94 679	22 852	2 672	221 156	15 635	15 090
42242	Packaged frozen food whsle	7	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	7	D	D	D	c	D	D	D
42243	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
422430	Dairy products, (except dried or canned) whsle	7	D	D	D	e	D	D	D
4224302	Dairy product (except raw milk) whsle	7	D	D	D	e	D	D	D
42249	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
422490	Other grocery & related products whsle	34	2 080 402	55 999	13 460	1 538	122 209	6 771	6 327
4224902	Bread & baked goods whsle	14	288 532	23 668	5 823	796	48 361	3 791	3 976
4224903	Soft drinks whsle	6	115 628	14 109	3 392	369	29 218	2 485	1 841
4224904	Canned goods whsle	2	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle .	6	D	D	D	c	D	D	D

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	Philadelphia, PA—NJ PMSA—Con.								
	Manufacturers' sales branches and sales offices—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	60	2 908 531	162 325	40 694	3 017	326 100	55 107	54 202
42261	Plastics materials & basic forms & shapes whsle	13	287 510	9 520	2 263	177	15 885	20 724	19 652
422610	Plastics materials & basic forms & shapes whsle	13	287 510	9 520	2 263	177	15 885	20 724	19 652
42269	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
422690	Other chemical & allied products whsle	47	2 621 021	152 805	38 431	2 840	310 215	34 383	34 550
4226901	Industrial gases (except LP) whsle	7	101 492	8 069	2 000	215	16 234	4 178	3 566
4226902	Other chemical & allied products whsle	40	2 519 529	144 736	36 431	2 625	293 981	30 205	30 984
4227	Petroleum & petroleum products whsle	28	3 106 751	31 273	8 079	624	73 792	72 280	68 478
42271	Petroleum bulk stations & terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
422710	Petroleum bulk stations & terminals	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
4227101	Petroleum bulk stations & terminals (except LP)	16	1 345 927	19 955	5 154	420	51 305	56 530	50 680
42271012	Petroleum bulk terminals (except LP)	14	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	12	1 760 824	11 318	2 925	204	22 487	15 750	17 798
4229	Miscellaneous nondurable goods whsle	29	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle	15	D	D	D	e	D	D	D
422920	Book, periodical, & newspaper whsle	15	D	D	D	e	D	D	D
42295	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
422950	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
4229501	Paint, varnish, & supplies whsle	4	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1 264	11 240 275	315 027	71 856	7 389	565 675	15 763	15 495
421	Wholesale trade, durable goods	909	7 263 500	211 412	47 283	4 771	376 207	10 753	10 164
4211	Motor vehicle & motor vehicle parts & supplies whsle	29	2 174 684	20 343	4 814	1 124	40 274	450	526
42111	Automobile & other motor vehicle whsle	8	D	D	D	g	D	D	D
421110	Automobile & other motor vehicle whsle	8	D	D	D	g	D	D	D
4211101	Automobile & motorcycle whsle	7	D	D	D	g	D	D	D
42112	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	21	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	10	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle	3	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	78	D	D	D	e	D	D	D
42121	Furniture whsle	49	D	D	D	c	D	D	D
421210	Furniture whsle	49	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle	28	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	21	D	D	D	b	D	D	D
42122	Home furnishings whsle	29	D	D	D	c	D	D	D
421220	Home furnishings whsle	29	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	4	D	D	D	b	D	D	D
4212203	Floor coverings whsle	5	D	D	D	a	D	D	D
4212204	Other home furnishings whsle	15	66 411	2 367	525	82	4 666	118	77

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	Philadelphia, PA—NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	42	167 510	5 358	1 214	87	9 034	47	63
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	15	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle	6	D	D	D	a	D	D	D
42139	Other construction materials whsle ..	13	44 020	2 038	470	33	3 299	47	63
421390	Other construction materials whsle ..	13	44 020	2 038	470	33	3 299	47	63
4213902	Other construction materials whsle ..	11	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	109	429 984	24 326	5 774	419	50 390	993	1 015
42143	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
421430	Computer & computer peripheral equipment & software whsle	27	D	D	D	b	D	D	D
4214301	Computer & peripheral equipment whsle	16	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale	12	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle	11	13 542	1 293	262	22	2 386	56	32
42144	Other commercial equipment whsle ..	22	D	D	D	b	D	D	D
421440	Other commercial equipment whsle ..	22	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	15	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle	7	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	41	151 870	15 803	3 821	250	35 032	754	670
421450	Medical, dental, & hospital equipment & supplies whsle	41	151 870	15 803	3 821	250	35 032	754	670
4214501	Surgical, medical, & hospital supplies whsle	37	D	D	D	c	D	D	D
4214502	Dental equipment & supplies whsle	4	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	6	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle	6	D	D	D	a	D	D	D
4214902	Other professional equipment & supplies whsle	5	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle	47	D	D	D	c	D	D	D
42151	Metal service centers & offices	43	D	D	D	c	D	D	D
421510	Metal service centers & offices	43	D	D	D	c	D	D	D
4215101	Ferrous metal service centers & sales offices	35	D	D	D	c	D	D	D
42151011	Ferrous metal service centers	3	D	D	D	b	D	D	D
42151012	Ferrous metal sales offices	32	D	D	D	b	D	D	D
4215102	Nonferrous metal service centers & sales offices	8	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices	8	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
421520	Coal & other mineral & ore whsle ...	4	D	D	D	a	D	D	D
4216	Electrical goods whsle	191	1 609 995	52 354	11 685	1 009	86 739	374	568
42161	Electrical apparatus & equip, wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
421610	Electrical apparatus & equip, wiring supp, & const material whsle	92	682 819	25 438	5 454	529	41 856	269	444
42162	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45
421620	Electrical appliance, television & radio set whsle	15	139 055	3 443	864	69	6 435	14	45

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	Philadelphia, PA—NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	84	788 121	23 473	5 367	411	38 448	91	79
421690	Other electronic parts & equipment whsle	84	788 121	23 473	5 367	411	38 448	91	79
4216901	Communications equipment & supplies whsle	12	67 331	2 773	619	47	5 017	48	52
4216902	Electronic parts (excluding communications equipment) whsle	72	720 790	20 700	4 748	364	33 431	43	27
4217	Hardware, & plumbing & heating equipment & supplies whsle	90	596 050	25 561	6 320	517	41 667	4 623	3 744
42171	Hardware whsle	31	D	D	D	c	D	D	D
421710	Hardware whsle	31	D	D	D	c	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
421720	Plumbing & heating equipment & supplies (hydronics) whsle	43	202 061	9 471	2 074	175	17 680	968	933
42173	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	13	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	242	942 994	45 089	9 704	859	77 470	3 052	2 638
42183	Industrial machinery & equipment whsle	159	477 572	25 846	5 869	516	43 285	1 644	1 292
421830	Industrial machinery & equipment whsle	159	477 572	25 846	5 869	516	43 285	1 644	1 292
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	8	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	78	259 121	15 052	3 224	280	24 346	658	628
4218304	Metalworking machinery & equipment whsle	17	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	15	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	31	D	D	D	b	D	D	D
42184	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
421840	Industrial supplies whsle	48	287 858	13 275	2 685	240	22 808	806	917
4218401	General-line industrial supplies whsle	10	18 137	1 153	229	23	1 899	—	—
4218402	Mechanical power transmission supplies whsle	6	20 652	800	184	16	1 260	—	—
4218404	Industrial containers & supplies whsle	12	D	D	D	b	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	11	166 275	8 777	1 611	146	15 243	606	717
4218406	Other industrial supplies whsle	9	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	8	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle	2	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	81	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle	18	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle	18	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
421920	Toy & hobby goods & supplies whsle	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	b	D	D	D
421930	Recyclable material whsle	10	D	D	D	b	D	D	D
4219301	Iron & steel scrap processors & dealers	2	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)	2	D	D	D	b	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Philadelphia, PA–NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle—Con.								
42199	Other miscellaneous durable goods whsle	35	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	35	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle	13	D	D	D	b	D	D	D
4219906	Other durable goods whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	355	3 976 775	103 615	24 573	2 618	189 468	5 010	5 331
4221	Paper & paper product whsle	46	227 266	10 158	2 097	157	18 116	1	48
42212	Stationery & office supplies whsle	21	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	21	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle	22	D	D	D	b	D	D	D
422130	Industrial & personal service paper whsle	22	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle	58	186 207	6 338	1 473	138	12 981	66	77
42231	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	15	D	D	D	b	D	D	D
4223101	Piece goods—jobbers	12	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	3	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	22	D	D	D	b	D	D	D
42234	Footwear whsle	11	D	D	D	b	D	D	D
422340	Footwear whsle	11	D	D	D	b	D	D	D
4224	Grocery & related products whsle	115	2 828 694	63 609	15 316	1 798	103 358	4 375	4 499
42241	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
422410	General-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
4224103	Other general-line grocery whsle	13	841 386	21 358	5 096	569	33 788	4 183	4 312
42242	Packaged frozen food whsle	16	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	16	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42245	Confectionery whsle	8	D	D	D	b	D	D	D
422450	Confectionery whsle	8	D	D	D	b	D	D	D
42247	Meat & meat product whsle	6	D	D	D	b	D	D	D
422470	Meat & meat product whsle	6	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	15	131 666	5 622	1 302	92	11 797	156	149
422480	Fresh fruit & vegetable whsle	15	131 666	5 622	1 302	92	11 797	156	149
42249	Other grocery & related products whsle	45	D	D	D	f	D	D	D
422490	Other grocery & related products whsle	45	D	D	D	f	D	D	D
4224902	Bread & baked goods whsle	16	D	D	D	b	D	D	D
4224904	Canned goods whsle	6	D	D	D	c	D	D	D
4224906	Other grocery specialties whsle	15	D	D	D	f	D	D	D
4226	Chemical & allied products whsle	39	99 541	3 348	700	68	6 615	406	503
42261	Plastics materials & basic forms & shapes whsle	22	65 738	1 689	350	39	3 561	65	68
422610	Plastics materials & basic forms & shapes whsle	22	65 738	1 689	350	39	3 561	65	68
42269	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
422690	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
4226902	Other chemical & allied products whsle	17	33 803	1 659	350	29	3 054	341	435
4227	Petroleum & petroleum products whsle	6	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
	Agents, brokers, and commission merchants—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	76	D	D	D	e	D	D	D
42292	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	6	D	D	D	c	D	D	D
42299	Other miscellaneous nondurable goods whsle	58	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	58	D	D	D	c	D	D	D
4229901	Art goods whsle	18	D	D	D	b	D	D	D
4229902	General merchandise (nondurable goods) whsle	16	21 299	759	174	29	1 454	—	—
4229904	Other nondurable goods whsle .	23	D	D	D	b	D	D	D
	Vineland—Millville—Bridgeton, NJ PMSA								
42	Wholesale trade	189	989 379	69 405	15 175	2 230	149 970	91 636	110 184
421	Wholesale trade, durable goods	94	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	19	D	D	D	c	D	D	D
42144	Other commercial equipment whsle .	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
42149	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	28	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle .	1	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	4	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Vineland—Millville—Bridgeton, NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whsle ...	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
421930	Recyclable material whsle	10	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle ..	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	95	D	D	D	g	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	52	D	D	D	f	D	D	D
42248	Fresh fruit & vegetable whsle	28	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	28	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	11	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	11	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	5	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	10	D	D	D	c	D	D	D
42294	Tobacco & tobacco product whsle ...	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle ..	1	D	D	D	b	D	D	D
	Merchant wholesalers	172	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	87	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	8	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
421110	Automobile & other motor vehicle whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	6	D	D	D	c	D	D	D
42122	Home furnishings whsle	3	D	D	D	c	D	D	D
421220	Home furnishings whsle	3	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	17	D	D	D	c	D	D	D
42144	Other commercial equipment whsle ..	4	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	7	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Vineland—Millville—Bridgeton, NJ PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	27	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	6	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
4218303	General-purpose industrial machinery & equipment whsle ..	1	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	14	D	D	D	c	D	D	D
42193	Recyclable material whsle	10	D	D	D	c	D	D	D
421930	Recyclable material whsle	10	D	D	D	c	D	D	D
4219301	Iron & steel scrap processors & dealers	3	D	D	D	b	D	D	D
4219303	Other recyclable material whsle ..	7	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	2	D	D	D	a	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	2	D	D	D	a	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	85	D	D	D	f	D	D	D
4221	Paper & paper product whsle	5	D	D	D	c	D	D	D
4224	Grocery & related products whsle	44	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle	24	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	7	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	7	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	4	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
422690	Other chemical & allied products whsle	4	D	D	D	c	D	D	D
4226901	Industrial gases (except LP) whsle	1	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	18	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals ..	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	13	D	D	D	b	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals) ...	13	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	13	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	9	D	D	D	b	D	D	D
4224	Grocery & related products whsle	7	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D
422480	Fresh fruit & vegetable whsle	4	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA								
42	Wholesale trade	690	D	D	D	J	D	D	D
421	Wholesale trade, durable goods	474	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	49	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle	15	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	14	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	14	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	6	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle ...	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle ..	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle ...	19	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	D	D	D	b	D	D	D
421220	Home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	32	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	17	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	11	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	85	D	D	D	g	D	D	D
42142	Office equipment whsle	18	D	D	D	e	D	D	D
421420	Office equipment whsle	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle ..	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle ..	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	15	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	12	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	22	D	D	D	e	D	D	D
42151	Metal service centers & offices	21	D	D	D	e	D	D	D
421510	Metal service centers & offices ...	21	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	19	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	14	132 170	9 259	2 022	279	20 220	20 432	24 973
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	56	D	D	D	f	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	20	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	31	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	18	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	44	D	D	D	e	D	D	D
42171	Hardware whsle	17	D	D	D	c	D	D	D
421710	Hardware whsle	17	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	20	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	120	321 117	35 248	8 605	975	67 669	57 736	62 052
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	9	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
421830	Industrial machinery & equipment whsle	48	125 276	15 072	3 968	414	29 203	12 029	11 851
4218303	General-purpose industrial machinery & equipment whsle	13	D	D	D	c	D	D	D
4218305	Materials handling equipment whsle	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	12	D	D	D	c	D	D	D
42184	Industrial supplies whsle	24	50 318	6 250	1 503	200	11 974	4 910	5 266
421840	Industrial supplies whsle	24	50 318	6 250	1 503	200	11 974	4 910	5 266
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	47	D	D	D	e	D	D	D
42193	Recyclable material whsle	20	D	D	D	c	D	D	D
421930	Recyclable material whsle	20	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	216	D	D	D	i	D	D	D
4221	Paper & paper product whsle	24	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle . . .	12	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle . .	12	D	D	D	c	D	D	D
4222	Drugs, & druggists' sundries whsle . . .	13	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle . .	13	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle .	16	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	40	345 953	15 150	3 629	570	41 544	10 785	10 724
42244	Poultry & poultry product whsle	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle . . .	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whsle	16	D	D	D	e	D	D	D
422490	Other grocery & related products whsle	16	D	D	D	e	D	D	D
4224902	Bread & baked goods whsle	6	D	D	D	c	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	3	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	49	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	28	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	14	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	7	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	7	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	7	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	7	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	8	D	D	D	e	D	D	D
42281	Beer & ale whsle	5	D	D	D	e	D	D	D
422810	Beer & ale whsle	5	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	49	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper								
	whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper								
	whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists'								
	supplies whsle	9	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle . . .	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle .	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable								
	goods whsle	26	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable								
	goods whsle	26	D	D	D	c	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229902	General merchandise								
	(nondurable goods) whsle	12	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	6	D	D	D	a	D	D	D
	Merchant wholesalers	550	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	380	1 305 853	150 775	34 470	4 161	297 231	157 733	165 458
4211	Motor vehicle & motor vehicle parts & supplies whsle	43	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle								
	whsle	14	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle								
	whsle	14	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	6	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts								
	whsle	9	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts								
	whsle	9	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors .	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle . . .	19	D	D	D	c	D	D	D
421140	Motor vehicle parts, (used) whsle .	19	D	D	D	c	D	D	D
4212	Furniture & home furnishings whsle . . .	15	D	D	D	c	D	D	D
42121	Furniture whsle	8	D	D	D	c	D	D	D
421210	Furniture whsle	8	D	D	D	c	D	D	D
4212102	Office & business furniture								
	whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
421220	Home furnishings whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials								
	whsle	22	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	12	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	12	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	7	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	72	D	D	D	g	D	D	D
42142	Office equipment whsle	15	D	D	D	c	D	D	D
421420	Office equipment whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral								
	equipment & software whsle	20	D	D	D	e	D	D	D
421430	Computer & computer peripheral								
	equipment & software whsle	20	D	D	D	e	D	D	D
4214301	Computer & peripheral								
	equipment whsle	15	D	D	D	e	D	D	D
42143012	Computers & peripheral								
	equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle .	11	D	D	D	b	D	D	D
421440	Other commercial equipment								
	whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital								
	equipment & supplies whsle	10	D	D	D	c	D	D	D
421450	Medical, dental, & hospital								
	equipment & supplies whsle	10	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital								
	supplies whsle	8	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42149	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	34	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	10	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	21	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	36	D	D	D	e	D	D	D
42171	Hardware whsle	14	D	D	D	c	D	D	D
421710	Hardware whsle	14	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	97	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle	8	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers	4	32 951	3 400	725	106	6 224	9 694	10 589
42183	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	38	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	11	D	D	D	c	D	D	D
42184	Industrial supplies whsle	20	D	D	D	c	D	D	D
421840	Industrial supplies whsle	20	D	D	D	c	D	D	D
4218403	Welding supplies whsle	5	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	20	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	9	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	3	D	D	D	b	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse . . .	43	D	D	D	e	D	D	D
42193	Recyclable material whse	20	D	D	D	c	D	D	D
421930	Recyclable material whse	20	D	D	D	c	D	D	D
4219303	Other recyclable material whse	12	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whse	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whse	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	170	D	D	D	g	D	D	D
4221	Paper & paper product whse	18	D	D	D	c	D	D	D
42211	Printing & writing paper whse	5	D	D	D	b	D	D	D
422110	Printing & writing paper whse	5	D	D	D	b	D	D	D
42212	Stationery & office supplies whse	7	D	D	D	b	D	D	D
422120	Stationery & office supplies whse	7	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whse	9	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whse	9	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whse	9	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whse	13	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whse	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whse	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whse	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whse	3	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whse	3	D	D	D	b	D	D	D
4224	Grocery & related products whse	36	D	D	D	f	D	D	D
42244	Poultry & poultry product whse	2	D	D	D	b	D	D	D
422440	Poultry & poultry product whse	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whse	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whse	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whse	13	D	D	D	c	D	D	D
422490	Other grocery & related products whse	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whse	4	D	D	D	c	D	D	D
4224903	Soft drinks whse	5	D	D	D	c	D	D	D
4226	Chemical & allied products whse	30	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whse	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whse	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whse	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whse	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whse	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	8	D	D	D	e	D	D	D
42281	Beer & ale whse	5	D	D	D	e	D	D	D
422810	Beer & ale whse	5	D	D	D	e	D	D	D

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	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
	Merchant wholesalers—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	43	D	D	D	e	D	D	D
42291	Farm supplies whsle	8	D	D	D	b	D	D	D
422910	Farm supplies whsle	8	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	7	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	8	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	23	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle ..	6	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	65	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	40	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	c	D	D	D
421420	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	D	D	D	b	D	D	D
42151	Metal service centers & offices	4	D	D	D	b	D	D	D
421510	Metal service centers & offices ..	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	25	D	D	D	h	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	2	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA—Con.								
	Wilmington–Newark, DE–MD PMSA—Con.								
	Agents, brokers, and commission merchants	75	573 190	15 782	3 302	318	28 341	415	454
421	Wholesale trade, durable goods	54	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	5	D	D	D	b	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	4	D	D	D	b	D	D	D
4216	Electrical goods whsle	11	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle	2	D	D	D	a	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS								
42	Wholesale trade	159	481 178	35 929	8 636	1 435	80 951	40 625	40 732
421	Wholesale trade, durable goods	86	174 765	20 394	4 969	756	44 987	22 535	23 456
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D

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	AREA OUTSIDE DELAWARE METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	13 525	1 488	365	63	3 005	1 879	2 177
4218	Machinery, equipment, & supplies whsle	23	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
421820	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	73	306 413	15 535	3 667	679	35 964	18 090	17 276
4224	Grocery & related products whsle	32	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	5	D	D	D	a	D	D	D
	Merchant wholesalers	138	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	79	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	21	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
421820	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	59	D	D	D	f	D	D	D
4224	Grocery & related products whsle	20	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	4	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle	4	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS—Con.								
	Manufacturers' sales branches and sales offices . .	9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DOVER, DE MSA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
	PHILADELPHIA–WILMINGTON–ATLANTIC CITY, PA–NJ–DE–MD CMSA								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	5.7	5.8	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	5.7	5.8	—	—	D	D
4211101	Automobile & motorcycle whsle	D	D	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	D	D	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	D	D	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	D	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	—	—	—	—	D	D
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	D	D	D	D
42121	Furniture whsle	D	D	D	D	D	D	D	D
421210	Furniture whsle	D	D	D	D	D	D	D	D
4212101	Household & lawn furniture whsle	D	D	D	D	—	—	D	D
4212102	Office & business furniture whsle	D	D	2.8	1.5	D	D	D	D
42122	Home furnishings whsle	D	D	D	D	—	—	D	D
421220	Home furnishings whsle	D	D	D	D	—	—	D	D
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	D	D	D	D	—	—	—	—
4212203	Floor coverings whsle	D	D	D	D	—	—	D	D
4212204	Other home furnishings whsle	D	D	D	D	—	—	.2	.1

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whse	D	D	D	D	D	D	D	D
42131	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whse	D	D	D	D	—	—	D	D
4213101	Lumber without yard whse	D	D	D	D	—	—	—	—
4213102	Lumber with yard whse	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whse	D	D	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whse	D	D	D	D	—	—	D	D
421320	Brick, stone, & related construction materials whse	D	D	D	D	—	—	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whse	D	D	D	D	—	—	—	—
4213202	Sand, gravel, & stone whse	D	D	D	D	—	—	—	—
4213203	Cement, lime, & related products whse	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whse	D	D	D	D	D	D	D	D
421330	Roofing, siding, & insulation material whse . .	D	D	D	D	D	D	D	D
4213301	Roofing, siding, & insulation material whse	D	D	D	D	D	D	D	D
42139	Other construction materials whse	D	D	D	D	D	D	D	D
421390	Other construction materials whse	D	D	D	D	D	D	D	D
4213901	Flat glass & other construction glass whse	D	D	D	D	—	—	—	—
4213902	Other construction materials whse	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whse	D	D	D	D	D	D	D	D
42141	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
421410	Photographic equipment & supplies whse	D	D	D	D	—	—	—	—
42142	Office equipment whse	D	D	D	D	D	D	—	—
421420	Office equipment whse	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	D	D
421430	Computer & computer peripheral equipment & software whse	D	D	D	D	D	D	D	D
4214301	Computer & peripheral equipment whse . .	D	D	D	D	D	D	D	D
42143011	Computers & peripheral equipment for resale	D	D	D	D	D	D	D	D
42143012	Computers & peripheral equipment for end use	D	D	D	D	D	D	—	—
4214302	Computer software (packaged) whse	D	D	D	D	—	—	.3	—
42144	Other commercial equipment whse	D	D	D	D	—	—	D	D
421440	Other commercial equipment whse	D	D	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whse	D	D	D	D	—	—	D	D
4214402	Store machines & equipment whse	D	D	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	4.8	D	D
421450	Medical, dental, & hospital equipment & supplies whse	D	D	D	D	—	4.8	D	D
4214501	Surgical, medical, & hospital supplies whse	D	D	D	D	D	D	D	D
4214502	Dental equipment & supplies whse	D	D	D	D	D	D	D	D
42146	Ophthalmic goods whse	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whse	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
4214901	Religious & school supplies whse	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whse	D	D	D	D	—	—	D	D
4215	Metal & mineral (except petroleum) whse	D	D	D	D	D	D	D	D
42151	Metal service centers & offices	D	D	D	D	D	D	D	D
421510	Metal service centers & offices	D	D	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	3.4	D	D
42151011	Ferrous metal service centers	D	D	D	D	D	D	D	D
42151012	Ferrous metal sales offices	D	D	D	D	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	D	D	D	D	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42151022	Nonferrous metal sales offices	D	D	D	D	—	—	D	D
42152	Coal & other mineral & ore whse	D	D	D	D	—	—	D	D
421520	Coal & other mineral & ore whse	D	D	D	D	—	—	D	D
4215201	Coal whse	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	D	D
42162	Electrical appliance, television & radio set whsle	D	D	D	D	—	5.7	D	D
421620	Electrical appliance, television & radio set whsle	D	D	D	D	—	5.7	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	D	D	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	D	D	1.1	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	D	D	D	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	D	D	.2	.4
42171	Hardware whsle	D	D	D	D	D	D	D	D
421710	Hardware whsle	D	D	D	D	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
421720	Plumbing & heating equipment & supplies (hydronics) whsle	D	D	D	D	D	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
421740	Refrigeration equipment & supplies whsle	D	D	D	D	D	D	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	D	D	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218301	Food-processing machinery & equipment whsle	D	D	D	D	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.1	6.0	D	D	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	D	D	D	D	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218304	Metalworking machinery & equipment whsle	D	D	D	D	—	—	D	D
4218305	Materials handling equipment whsle	D	D	12.2	.7	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	D	D	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
42184	Industrial supplies whsle	D	D	D	D	D	D	D	D
421840	Industrial supplies whsle	D	D	D	D	D	D	D	D
4218401	General-line industrial supplies whsle	2.7	4.5	3.4	3.7	—	—	—	8.3
4218402	Mechanical power transmission supplies whsle	D	D	D	D	D	D	—	—
4218403	Welding supplies whsle	D	D	D	D	D	D	—	—
4218404	Industrial containers & supplies whsle	1.3	7.1	D	D	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	D	D	D	D	—	—	—	—
4218406	Other industrial supplies whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
421850	Service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	D	D	7.0	2.3	—	—	D	D
4218603	Other transportation equipment & supplies whsle	D	D	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	D	D
421920	Toy & hobby goods & supplies whsle	D	D	D	D	—	—	D	D
42193	Recyclable material whsle	D	D	D	D	—	—	D	D
421930	Recyclable material whsle	D	D	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment)	D	D	D	D	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	D	D	D	D	—	—	D	D
4219302	Recyclable paper & paperboard whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	D	D	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	D	D	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle	D	D	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	.7	—	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	D	D	D	D
42211	Printing & writing paper whsle	D	D	D	D	D	D	—	—
422110	Printing & writing paper whsle	D	D	D	D	D	D	—	—
42212	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
422120	Stationery & office supplies whsle	D	D	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	D	D	D	D	—	—	D	D
422130	Industrial & personal service paper whsle	D	D	D	D	—	—	D	D
4222	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
42221	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
422210	Drugs, & druggists' sundries whsle	D	D	D	D	D	D	D	D
4222101	General-line drugs whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	D	D	D	D	D	D	D	D
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	D	D
42234	Footwear whsle	D	D	D	D	—	—	D	D
422340	Footwear whsle	D	D	D	D	—	—	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	D	D
42241	General-line grocery whsle	D	D	D	D	—	—	—	.3
422410	General-line grocery whsle	D	D	D	D	—	—	—	.3
4224103	Other general-line grocery whsle	D	D	D	D	—	—	—	.3
42242	Packaged frozen food whsle	D	D	D	D	D	D	D	D
422420	Packaged frozen food whsle	D	D	D	D	D	D	D	D
42243	Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	D	D	D	D	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
422440	Poultry & poultry product whsle	D	D	D	D	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	D	D
42245	Confectionery whsle	D	D	D	D	D	D	D	D
422450	Confectionery whsle	D	D	D	D	D	D	D	D
42246	Fish & seafood whsle	D	D	D	D	—	—	—	—
422460	Fish & seafood whsle	D	D	D	D	—	—	—	—
42247	Meat & meat product whsle	D	D	D	D	—	—	D	D
422470	Meat & meat product whsle	D	D	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	D	D	D	D
422490	Other grocery & related products whsle	D	D	D	D	D	D	D	D
4224901	Coffee, tea, & spice whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	D	D	D	D
4224903	Soft drinks whsle	D	D	D	D	D	D	—	—
4224904	Canned goods whsle	D	D	D	D	D	D	D	D
4224905	Food & beverage basic materials whsle	D	D	D	D	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	D	D
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	D	D
422590	Other farm product raw material whsle	D	D	D	D	—	—	D	D
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	D	D
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	D	D
42269	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
422690	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	10.4	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	D	D
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	D	D
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	D	D	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	2.5	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	2.5	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
422920	Book, periodical, & newspaper whsle	D	D	D	D	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	D	D	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	D	D	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	D	D	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	D	D	D	D	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	D	D	D	D	—	—	D	D
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	D	D
4229904	Other nondurable goods whsle	D	D	D	D	—	—	D	D
	Atlantic—Cape May, NJ PMSA								
42	Wholesale trade	8.8	11.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
421114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	D	D	D	D	—	—	—	—
421840	Industrial supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	D	D
42191	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	D	D	—	—	—	—	D	D
42193	Recyclable material whsle	8.2	48.5	8.2	48.5	—	—	—	—
421930	Recyclable material whsle	8.2	48.5	8.2	48.5	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Atlantic—Cape May, NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
422120	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4224	Grocery & related products whsle	7.2	6.6	D	D	D	D	—	—
42243	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
422430	Dairy products, (except dried or canned) whsle	D	D	—	—	—	—	—	—
4224302	Dairy product (except raw milk) whsle	D	D	—	—	—	—	—	—
42245	Confectionery whsle	D	D	—	—	—	—	—	—
422450	Confectionery whsle	D	D	—	—	—	—	—	—
42246	Fish & seafood whsle	11.0	.3	11.0	.3	—	—	—	—
422460	Fish & seafood whsle	11.0	.3	11.0	.3	—	—	—	—
42248	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	—	—	—	—
422480	Fresh fruit & vegetable whsle	14.2	10.5	14.2	10.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	D	D	—	—
422490	Other grocery & related products whsle	D	D	D	D	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4224906	Other grocery specialties whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals .....	.1	—	.1	—	—	—	—	—
422710	Petroleum bulk stations & terminals .....	.1	—	.1	—	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP) .....	.1	—	.1	—	—	—	—	—
42271011	Petroleum bulk stations (except LP) .....	.1	—	.1	—	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Philadelphia, PA—NJ PMSA								
42	Wholesale trade	3.6	3.1	8.0	4.9	—	1.9	.4	.6
421	Wholesale trade, durable goods	2.9	3.3	6.4	5.4	—	1.9	.2	.6
4211	Motor vehicle & motor vehicle parts & supplies whsle	1.1	1.1	9.6	10.1	—	—	—	.1
42111	Automobile & other motor vehicle whsle .....	.5	.5	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle .....	.5	.5	D	D	—	—	D	D
4211101	Automobile & motorcycle whsle .....	.5	.2	D	D	D	D	D	D
4211102	Bus & recreational vehicle whsle	D	D	D	D	D	D	—	—
4211103	Light truck & van (14,000 lb or less) whsle ..	—	—	—	—	D	D	—	—
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	D	D	D	D	—	—	—	—
4211105	Heavy truck & tractor (over 26,000 lb) whsle .....	.8	6.5	D	D	D	D	—	—
42112	Motor vehicle supplies & new parts whsle	4.3	7.7	11.0	19.4	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	4.3	7.7	11.0	19.4	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5.4	12.0	9.1	19.7	D	D	—	—
4211202	Motor vehicle supplies & new parts—jobbers	3.6	4.8	D	D	D	D	D	D
4211203	Petroleum products marketing equipment whsle	2.2	7.1	—	—	—	—	D	D
42113	Tire & tube whsle	D	D	D	D	—	—	—	—
421130	Tire & tube whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	6.2	2.6	8.9	1.1	D	D	D	D
42121	Furniture whsle	2.0	2.5	2.9	1.1	D	D	D	D
421210	Furniture whsle	2.0	2.5	2.9	1.1	D	D	D	D
4212101	Household & lawn furniture whsle	1.6	.2	D	D	—	—	D	D
4212102	Office & business furniture whsle	2.2	3.5	D	D	D	D	D	D
42122	Home furnishings whsle	15.1	3.0	21.1	.9	—	—	D	D
421220	Home furnishings whsle	15.1	3.0	21.1	.9	—	—	D	D
4212201	Household china, glassware, & crockery whsle	21.2	1.2	D	D	—	—	D	D
4212202	Linens, domestics, draperies, & curtains whsle	23.0	7.5	D	D	—	—	—	—
4212203	Floor coverings whsle	9.3	1.4	D	D	—	—	D	D
4212204	Other home furnishings whsle	2.3	.1	5.2	.1	—	—	.2	.1

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	2.4	4.7	2.8	3.9	—	12.2	.1	4.3
42131	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	—	—	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	1.5	2.0	1.7	1.6	—	—	D	D
4213101	Lumber without yard whsle	D	D	D	D	—	—	—	—
4213102	Lumber with yard whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	3.6	3.9	D	D	—	—	D	D
42132	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	—	—	D	D
421320	Brick, stone, & related construction materials whsle	13.7	19.1	16.5	23.1	—	—	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle	42.2	18.1	D	D	—	—	—	—
4213202	Sand, gravel, & stone whsle	20.4	18.5	D	D	—	—	—	—
4213203	Cement, lime, & related products whsle	—	19.7	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	—	—
421330	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	—	—
4213301	Roofing, siding, & insulation material whsle	1.0	10.0	D	D	D	D	—	—
42139	Other construction materials whsle	6.4	17.3	D	D	D	D	—	—
421390	Other construction materials whsle	6.4	17.3	D	D	D	D	—	—
4213901	Flat glass & other construction glass whsle	D	D	D	D	—	—	D	D
4213902	Other construction materials whsle	D	D	D	D	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	4.2	5.1	7.7	7.2	—	3.0	.1	.2
42141	Photographic equipment & supplies whsle . . . . .	.1	9.2	D	D	—	—	—	—
421410	Photographic equipment & supplies whsle . . . . .	.1	9.2	D	D	—	—	—	—
42142	Office equipment whsle	2.0	5.9	D	D	—	1.9	—	—
421420	Office equipment whsle	2.0	5.9	D	D	—	1.9	—	—
42143	Computer & computer peripheral equipment & software whsle	4.2	5.1	7.6	7.1	D	D	D	D
421430	Computer & computer peripheral equipment & software whsle	4.2	5.1	7.6	7.1	D	D	D	D
4214301	Computer & peripheral equipment whsle	4.2	5.2	8.2	7.6	D	D	D	D
42143011	Computers & peripheral equipment for resale	6.7	9.1	D	D	—	—	D	D
42143012	Computers & peripheral equipment for end use	3.2	3.6	D	D	D	D	—	—
4214302	Computer software (packaged) whsle	4.3	4.3	4.5	4.4	—	—	.3	—
42144	Other commercial equipment whsle	5.4	2.2	D	D	—	—	D	D
421440	Other commercial equipment whsle	5.4	2.2	D	D	—	—	D	D
4214401	Restaurant & hotel equipment & supplies whsle	1.4	.3	D	D	—	—	D	D
4214402	Store machines & equipment whsle	13.0	5.9	D	D	—	—	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	3.7	5.3	7.0	6.7	—	4.8	—	.1
421450	Medical, dental, & hospital equipment & supplies whsle	3.7	5.3	7.0	6.7	—	4.8	—	.1
4214501	Surgical, medical, & hospital supplies whsle	4.1	6.0	7.6	7.4	D	D	D	D
4214502	Dental equipment & supplies whsle	1.0	.3	2.2	.6	D	D	D	D
42146	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
421460	Ophthalmic goods whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	D	D
4214901	Religious & school supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	5.0	2.7	—	—	D	D
4215	Metal & mineral (except petroleum) whsle	8.2	6.4	12.9	8.5	D	D	D	D
42151	Metal service centers & offices	7.8	6.6	D	D	D	D	D	D
421510	Metal service centers & offices	7.8	6.6	D	D	D	D	D	D
4215101	Ferrous metal service centers & sales offices	7.2	5.4	11.4	7.2	D	D	D	D
42151011	Ferrous metal service centers	10.3	6.5	12.1	6.2	D	D	D	D
42151012	Ferrous metal sales offices . . . . .	.8	3.1	4.9	17.7	D	D	D	D
4215102	Nonferrous metal service centers & sales offices	11.5	13.9	D	D	D	D	D	D
42151021	Nonferrous metal service centers	D	D	D	D	—	—	—	—
42151022	Nonferrous metal sales offices	D	D	D	D	—	—	D	D
42152	Coal & other mineral & ore whsle	18.4	—	D	D	—	—	D	D
421520	Coal & other mineral & ore whsle	18.4	—	D	D	—	—	D	D
4215201	Coal whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	1.1	3.4	1.6	2.8	—	7.2	—	.8
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	—	11.6	—	1.5
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1.2	2.8	1.7	1.4	—	11.6	—	1.5
42162	Electrical appliance, television & radio set whsle . . . . .	.8	5.7	2.8	10.1	—	5.7	—	—
421620	Electrical appliance, television & radio set whsle . . . . .	.8	5.7	2.8	10.1	—	5.7	—	—
42169	Other electronic parts & equipment whsle . . . . .	.9	3.7	1.4	3.9	—	5.3	.1	.4
421690	Other electronic parts & equipment whsle . . . . .	.9	3.7	1.4	3.9	—	5.3	.1	.4
4216901	Communications equipment & supplies whsle . . . . .	.6	4.1	.7	4.0	—	4.8	1.1	—
4216902	Electronic parts (excluding communications equipment) whsle	1.3	3.3	2.4	3.9	—	5.8	—	.4
4217	Hardware, & plumbing & heating equipment & supplies whsle	3.8	3.0	8.6	6.5	—	.3	.2	.4
42171	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
421710	Hardware whsle	7.1	1.0	12.9	1.7	D	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	—	.5	.4	—
421720	Plumbing & heating equipment & supplies (hydronics) whsle	2.3	2.6	7.7	8.3	—	.5	.4	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	3.0	8.1	D	D	D	D
42174	Refrigeration equipment & supplies whsle	D	D	5.1	24.4	D	D	—	—
421740	Refrigeration equipment & supplies whsle	D	D	5.1	24.4	D	D	—	—
4218	Machinery, equipment, & supplies whsle	4.4	3.9	8.2	4.2	—	5.2	.8	.3
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
4218202	Farm machinery & equipment—whsle distributors	D	D	—	—	—	—	—	—
4218203	Lawn & garden machinery & equipment whsle . . . . .	.2	—	.2	—	—	—	—	—
42183	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	—	12.4	1.0	—
421830	Industrial machinery & equipment whsle	4.4	4.7	6.6	4.0	—	12.4	1.0	—
4218301	Food-processing machinery & equipment whsle . . . . .	.4	.5	.6	.7	—	—	—	—
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	6.3	5.6	7.7	5.3	—	—	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle	12.9	12.0	17.7	11.5	—	—	—	—
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	3.0	2.3	3.5	2.7	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	3.3	6.9	6.5	6.8	—	17.6	.1	—
4218304	Metalworking machinery & equipment whsle	2.6	1.0	2.4	1.0	—	—	D	D
4218305	Materials handling equipment whsle	8.6	3.2	12.3	.7	D	D	D	D
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle . . . . .	.7	8.0	D	D	—	—	—	—
4218307	Other industrial machinery & equipment whsle	4.2	4.1	D	D	D	D	D	D
42184	Industrial supplies whsle	1.3	3.3	4.7	4.9	—	3.0	.5	.9
421840	Industrial supplies whsle	1.3	3.3	4.7	4.9	—	3.0	.5	.9
4218401	General-line industrial supplies whsle	2.7	4.5	3.4	3.7	—	—	—	8.3
4218402	Mechanical power transmission supplies whsle	1.3	3.2	3.6	8.8	—	—	—	—
4218403	Welding supplies whsle	10.9	11.4	D	D	D	D	—	—
4218404	Industrial containers & supplies whsle	1.3	7.3	5.8	1.0	D	D	D	D
4218405	Industrial valves & fittings (except fluid-power) whsle	1.2	—	3.1	—	—	—	—	—
4218406	Other industrial supplies whsle . . . . .	.7	1.9	D	D	D	D	D	D

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
421850	Service establishment equipment & supplies whsle	5.4	2.0	10.4	4.1	D	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle	4.8	6.1	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	5.2	1.4	6.3	1.7	—	—	—	—
4218503	Laundry & dry-cleaning equipment & supplies whsle	D	D	D	D	D	D	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	17.2	3.1	23.3	1.1	—	—	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	17.2	3.1	23.3	1.1	—	—	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle	24.5	4.3	27.3	1.0	—	—	—	—
4218602	Marine machinery, equipment, & supplies whsle	—	1.1	D	D	—	—	D	D
4218603	Other transportation equipment & supplies whsle	4.4	—	D	D	—	—	D	D
4219	Miscellaneous durable goods whsle	6.0	6.0	7.9	8.0	D	D	D	D
42191	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	—	—	D	D
421910	Sporting & recreational goods & supplies whsle	7.4	7.9	D	D	—	—	D	D
42192	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	—	—	D	D
421920	Toy & hobby goods & supplies whsle	2.5	1.1	7.1	1.8	—	—	D	D
42193	Recyclable material whsle	3.0	7.6	D	D	—	—	D	D
421930	Recyclable material whsle	3.0	7.6	D	D	—	—	D	D
4219301	Iron & steel scrap processors & dealers .....	.6	11.8	D	D	—	—	D	D
42193011	Iron & steel scrap processors (using power processing equipment) .....	.2	21.1	.2	21.1	—	—	—	—
42193012	Iron & steel scrap processors (not using power processing equip)	1.0	2.8	D	D	—	—	D	D
4219302	Recyclable paper & paperboard whsle	1.0	2.3	D	D	—	—	—	—
4219303	Other recyclable material whsle	8.7	2.4	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
421990	Other miscellaneous durable goods whsle	D	D	12.9	5.6	D	D	D	D
4219901	Musical instruments & supplies whsle	D	D	D	D	—	—	—	—
4219902	Forest products (except lumber) whsle	D	D	—	—	—	—	—	—
4219903	General merchandise (durable goods) whsle	D	D	D	D	—	—	D	D
4219904	Prerecorded media whsle .....	.6	—	D	D	—	—	—	—
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle .....	.7	—	D	D	—	—	—	—
42199042	Prerecorded video tapes whsle .....	.5	—	.5	—	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
4219906	Other durable goods whsle	D	D	D	D	—	—	D	D
422	Wholesale trade, nondurable goods	4.7	2.9	10.2	4.2	—	2.0	.7	.7
4221	Paper & paper product whsle	4.1	2.8	5.9	2.4	—	4.1	.4	2.0
42211	Printing & writing paper whsle	1.2	.8	D	D	D	D	—	—
422110	Printing & writing paper whsle	1.2	.8	D	D	D	D	—	—
42212	Stationery & office supplies whsle	6.0	5.2	D	D	D	D	D	D
422120	Stationery & office supplies whsle	6.0	5.2	D	D	D	D	D	D
42213	Industrial & personal service paper whsle	6.4	3.9	8.4	4.1	—	—	D	D
422130	Industrial & personal service paper whsle	6.4	3.9	8.4	4.1	—	—	D	D
4222	Drugs, & druggists' sundries whsle .....	.3	.7	1.1	2.3	—	.1	—	—
42221	Drugs, & druggists' sundries whsle .....	.3	.7	1.1	2.3	—	.1	—	—
422210	Drugs, & druggists' sundries whsle .....	.3	.7	1.1	2.3	—	.1	—	—
4222101	General-line drugs whsle .....	.1	.4	.1	.4	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle .....	.3	.8	5.5	11.4	—	.1	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle	12.8	6.6	16.9	4.9	—	15.6	.5	6.9
42231	Piece goods, notions, & other dry goods whsle	3.8	11.8	5.4	11.6	D	D	D	D
422310	Piece goods, notions, & other dry goods whsle	3.8	11.8	5.4	11.6	D	D	D	D
4223101	Piece goods—jobbers	D	D	D	D	—	—	D	D
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	D	D
42232	Men's & boys' clothing & furnishings whsle	21.2	.4	22.8	—	—	—	—	—
422320	Men's & boys' clothing & furnishings whsle	21.2	.4	22.8	—	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	—	—	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	18.0	5.5	32.8	.4	—	—	D	D
42234	Footwear whsle . . . . .	.1	14.3	.2	14.0	—	—	D	D
422340	Footwear whsle . . . . .	.1	14.3	.2	14.0	—	—	D	D
4224	Grocery & related products whsle	6.4	3.1	11.4	4.0	—	3.8	.8	.1
42241	General-line grocery whsle	1.6	1.8	2.8	3.1	—	—	—	.3
422410	General-line grocery whsle	1.6	1.8	2.8	3.1	—	—	—	.3
4224103	Other general-line grocery whsle	1.2	1.8	2.2	2.9	—	—	—	.3
42242	Packaged frozen food whsle	3.5	2.2	7.3	4.5	D	D	D	D
422420	Packaged frozen food whsle	3.5	2.2	7.3	4.5	D	D	D	D
42243	Dairy products, (except dried or canned) whsle . . . . .	.9	3.2	1.2	4.5	D	D	—	—
422430	Dairy products, (except dried or canned) whsle . . . . .	.9	3.2	1.2	4.5	D	D	—	—
4224302	Dairy product (except raw milk) whsle	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	—	—	D	D
422440	Poultry & poultry product whsle	2.6	2.8	5.3	5.7	—	—	D	D
4224402	Poultry & poultry product (except live) whsle	2.6	2.8	5.3	5.7	—	—	D	D
42245	Confectionery whsle	2.4	2.6	5.2	5.1	—	—	D	D
422450	Confectionery whsle	2.4	2.6	5.2	5.1	—	—	D	D
42246	Fish & seafood whsle	26.4	3.0	D	D	—	—	—	—
422460	Fish & seafood whsle	26.4	3.0	D	D	—	—	—	—
42247	Meat & meat product whsle	17.2	4.7	18.8	5.1	—	—	D	D
422470	Meat & meat product whsle	17.2	4.7	18.8	5.1	—	—	D	D
42248	Fresh fruit & vegetable whsle	5.5	1.9	4.3	2.1	—	—	16.7	—
422480	Fresh fruit & vegetable whsle	5.5	1.9	4.3	2.1	—	—	16.7	—
42249	Other grocery & related products whsle	7.2	3.8	D	D	—	4.8	D	D
422490	Other grocery & related products whsle	7.2	3.8	D	D	—	4.8	D	D
4224901	Coffee, tea, & spice whsle	4.4	15.0	D	D	—	—	—	—
4224902	Bread & baked goods whsle	4.3	16.6	D	D	—	20.2	D	D
4224903	Soft drinks whsle	6.2	13.2	9.3	2.5	—	34.5	—	—
4224904	Canned goods whsle	—	.5	D	D	D	D	D	D
4224905	Food & beverage basic materials whsle	—	.1	D	D	—	—	—	—
4224906	Other grocery specialties whsle	12.0	1.4	D	D	D	D	D	D
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
42251	Grain & field bean whsle	D	D	D	D	—	—	—	—
422510	Grain & field bean whsle	D	D	D	D	—	—	—	—
42259	Other farm product raw material whsle	D	D	D	D	—	—	—	—
422590	Other farm product raw material whsle	D	D	D	D	—	—	—	—
4225901	Hides, skins, & pelts whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	1.5	4.9	5.2	8.9	—	3.5	.7	.4
42261	Plastics materials & basic forms & shapes whsle	1.5	14.6	2.7	9.0	—	26.1	.7	—
422610	Plastics materials & basic forms & shapes whsle	1.5	14.6	2.7	9.0	—	26.1	.7	—
42269	Other chemical & allied products whsle	1.5	2.8	6.6	8.9	—	1.0	.7	1.1
422690	Other chemical & allied products whsle	1.5	2.8	6.6	8.9	—	1.0	.7	1.1
4226901	Industrial gases (except LP) whsle	3.0	8.9	20.3	—	—	10.4	—	—
4226902	Other chemical & allied products whsle	1.4	2.6	6.3	9.1	—	.6	.7	1.1
4227	Petroleum & petroleum products whsle	4.6	1.5	D	D	—	1.4	D	D
42271	Petroleum bulk stations & terminals . . . . .	.1	—	D	D	—	—	D	D
422710	Petroleum bulk stations & terminals . . . . .	.1	—	D	D	—	—	D	D
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	D	D
42271011	Petroleum bulk stations (except LP)	D	D	D	D	—	—	—	—
42271012	Petroleum bulk terminals (except LP)	D	D	—	—	D	D	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.5	2.8	D	D	—	2.5	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	8.5	2.8	D	D	—	2.5	—	—

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Philadelphia, PA—NJ PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle . . .	5.2	3.8	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
42291	Farm supplies whsle	28.8	11.3	D	D	—	—	—	—
422910	Farm supplies whsle	28.8	11.3	D	D	—	—	—	—
4229101	Farm supplies—farm dealers	56.9	3.1	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	26.0	12.1	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	11.1	9.5	20.9	11.5	D	D	D	D
422920	Book, periodical, & newspaper whsle	11.1	9.5	20.9	11.5	D	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	30.0	3.1	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	30.0	3.1	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	7.4	2.6	D	D	—	—	—	—
422940	Tobacco & tobacco product whsle	7.4	2.6	D	D	—	—	—	—
42295	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	—	—
422950	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	—	—
4229501	Paint, varnish, & supplies whsle	2.5	7.7	D	D	D	D	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	D	D	D	D
4229901	Art goods whsle	6.4	2.5	7.6	3.0	—	—	D	D
4229902	General merchandise (nondurable goods) whsle	34.7	14.2	49.5	16.5	—	—	.2	8.8
4229903	Textile bags, bagging, & burlap whsle	D	D	D	D	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	D	D
	Vineland—Millville—Bridgeton, NJ PMSA								
42	Wholesale trade	4.6	5.4	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	—	—
4211103	Light truck & van (14,000 lb or less) whsle	D	D	—	—	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4212201	Household china, glassware, & crockery whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—

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Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Vineland—Millville—Bridgeton, NJ PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218303	General-purpose industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219301	Iron & steel scrap processors & dealers	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	D	D	D	D	—	—	—	—
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	D	D
42248	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
422480	Fresh fruit & vegetable whsle	D	D	D	D	—	—	D	D
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	—	—	—	—
42269	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
422690	Other chemical & allied products whsle	D	D	D	D	—	—	—	—
4226901	Industrial gases (except LP) whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	—	—	—	—
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	Wilmington—Newark, DE—MD PMSA								
42	Wholesale trade	D	D	D	D	D	D	.1	.3
421	Wholesale trade, durable goods	D	D	6.9	3.4	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	D	D	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4212	Furniture & home furnishings whsle.....	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle.....	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle.....	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
421330	Roofing, siding, & insulation material whsle ..	D	D	—	—	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	D	D
42142	Office equipment whsle	D	D	D	D	D	D	—	—
421420	Office equipment whsle	D	D	D	D	D	D	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	—	—
4214301	Computer & peripheral equipment whsle ..	D	D	D	D	—	—	—	—
42143012	Computers & peripheral equipment for end use	D	D	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
421440	Other commercial equipment whsle	D	D	D	D	—	—	—	—
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	D	D
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	—	—	D	D
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	D	D	—	—
42151	Metal service centers & offices	D	D	D	D	D	D	—	—
421510	Metal service centers & offices	D	D	D	D	D	D	—	—
4215101	Ferrous metal service centers & sales offices	D	D	D	D	—	—	—	—
42151011	Ferrous metal service centers	4.2	—	D	D	—	—	—	—
4215102	Nonferrous metal service centers & sales offices	D	D	—	—	—	—	—	—
42151021	Nonferrous metal service centers	D	D	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	—	—
42162	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
421620	Electrical appliance, television & radio set whsle	D	D	—	—	—	—	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
421690	Other electronic parts & equipment whsle ...	D	D	D	D	—	—	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	—	—	—	—
4216902	Electronic parts (excluding communications equipment) whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	D	D
42171	Hardware whsle	D	D	D	D	—	—	—	—
421710	Hardware whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	3.9	2.4	D	D	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
421820	Farm & garden machinery & equipment whsle	D	D	D	D	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	—	—	—	—	—	—	—	—
42183	Industrial machinery & equipment whsle	3.9	1.8	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	3.9	1.8	D	D	D	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	—	—	—	—	—	—
4218305	Materials handling equipment whsle	D	D	—	—	—	—	—	—
4218307	Other industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	6.7	1.9	D	D	—	—	D	D
421840	Industrial supplies whsle	6.7	1.9	D	D	—	—	D	D
4218402	Mechanical power transmission supplies whsle	D	D	—	—	—	—	—	—
4218403	Welding supplies whsle	D	D	D	D	—	—	—	—
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
422120	Stationery & office supplies whsle	D	D	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle . . . . .	.3	4.0	D	D	—	—	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	.5	—	.5	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	.5	—	.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	D	D	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4225	Farm-product raw material whsle	D	D	—	—	—	—	D	D
42259	Other farm product raw material whsle	D	D	—	—	—	—	D	D
422590	Other farm product raw material whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 4. **Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	PHILADELPHIA—WILMINGTON—ATLANTIC CITY, PA—NJ—DE—MD CMSA—Con.								
	Wilmington—Newark, DE—MD PMSA—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	—	—	—	—	—	—
4229902	General merchandise (nondurable goods) whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS								
42	Wholesale trade	5.9	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	9.6	3.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.6	12.2	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	11.1	6.5	11.1	6.5	—	—	—	—
421820	Farm & garden machinery & equipment whsle	11.1	6.5	11.1	6.5	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 4. Percent of Sales Data Based on Administrative Records and Estimation for Metropolitan Areas: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For definitions of metropolitan areas (CMSAs, MSAs, and PMSAs), see Appendix E]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	AREA OUTSIDE DELAWARE METROPOLITAN AREAS—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	3.8	3.1	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 5. Summary Statistics for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
KENT COUNTY, DE									
42	Wholesale trade	110	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	72	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	14	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	38	D	D	D	f	D	D	D
4224	Grocery & related products whsle	9	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4224903	Soft drinks whsle	2	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
	Merchant wholesalers	97	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	65	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
421390	Other construction materials whsle	1	D	D	D	b	D	D	D
4213902	Other construction materials whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	20	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	32	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
422420	Packaged frozen food whsle	1	D	D	D	c	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	5	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	9	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	4	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
NEW CASTLE COUNTY, DE									
42	Wholesale trade	637	D	D	D	j	D	D	D
421	Wholesale trade, durable goods	439	D	D	D	i	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	41	D	D	D	f	D	D	D
42111	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	12	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	13	D	D	D	e	D	D	D
421120	Motor vehicle supplies & new parts whsle	13	D	D	D	e	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	8	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	19	D	D	D	c	D	D	D
42121	Furniture whsle	10	D	D	D	c	D	D	D
421210	Furniture whsle	10	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	8	D	D	D	c	D	D	D
42122	Home furnishings whsle	9	D	D	D	b	D	D	D
421220	Home furnishings whsle	9	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	31	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	16	D	D	D	e	D	D	D
4213101	Lumber without yard whsle	5	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	10	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	83	D	D	D	g	D	D	D
42142	Office equipment whsle	18	D	D	D	e	D	D	D
421420	Office equipment whsle	18	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
421430	Computer & computer peripheral equipment & software whsle	23	D	D	D	f	D	D	D
4214301	Computer & peripheral equipment whsle	18	D	D	D	f	D	D	D
42143012	Computers & peripheral equipment for end use	15	D	D	D	f	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	13	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	10	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	14	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	13	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	21	D	D	D	e	D	D	D
42151	Metal service centers & offices	20	D	D	D	e	D	D	D
421510	Metal service centers & offices	20	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	18	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	13	D	D	D	e	D	D	D
4215102	Nonferrous metal service centers & sales offices	2	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers	1	D	D	D	b	D	D	D

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	NEW CASTLE COUNTY, DE— Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	53	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp. & const material whsle	18	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp. & const material whsle	18	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	5	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	30	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	30	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	17	D	D	D	c	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	40	D	D	D	e	D	D	D
42171	Hardware whsle	15	D	D	D	c	D	D	D
421710	Hardware whsle	15	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	19	D	D	D	c	D	D	D
421730	Warm air heating & air- conditioning equipment & supplies whsle	19	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	109	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	12	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	6	D	D	D	b	D	D	D
4218201	Farm machinery & equipment— farm dealers	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	43	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	43	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle	10	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle	9	D	D	D	c	D	D	D
42184	Industrial supplies whsle	23	D	D	D	c	D	D	D
421840	Industrial supplies whsle	23	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle	5	D	D	D	b	D	D	D
4218403	Welding supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	7	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	5	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	42	D	D	D	e	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219303	Other recyclable material whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	11	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D

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NEW CASTLE COUNTY, DE—									
Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	198	D	D	D	i	D	D	D
4221	Paper & paper product whsle	23	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	6	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	6	D	D	D	b	D	D	D
42212	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle	11	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
422210	Drugs, & druggists' sundries whsle	13	D	D	D	g	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	16	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	6	D	D	D	b	D	D	D
4224	Grocery & related products whsle	34	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whsle	13	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	13	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	4	D	D	D	b	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	49	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	20	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	29	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	28	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	12	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
422710	Petroleum bulk stations & terminals	5	D	D	D	c	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	5	D	D	D	c	D	D	D
42271011	Petroleum bulk stations (except LP)	5	D	D	D	c	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	D	D	D	e	D	D	D
422810	Beer & ale whsle	3	D	D	D	e	D	D	D
42282	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
422820	Wine & distilled alcoholic beverage whsle	3	D	D	D	c	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	3	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	43	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle	4	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	7	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle	1	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	24	D	D	D	c	D	D	D
4229901	Art goods whsle	6	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D

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	NEW CASTLE COUNTY, DE— Con.								
	Merchant wholesalers	506	D	D	D	i	D	D	D
421	Wholesale trade, durable goods	351	D	D	D	h	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	35	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle	11	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle	11	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	8	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	5	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle	15	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	15	D	D	D	c	D	D	D
42121	Furniture whsle	8	D	D	D	c	D	D	D
421210	Furniture whsle	8	D	D	D	c	D	D	D
4212102	Office & business furniture whsle	7	D	D	D	c	D	D	D
42122	Home furnishings whsle	7	D	D	D	b	D	D	D
421220	Home furnishings whsle	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	21	D	D	D	e	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	11	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	71	D	D	D	g	D	D	D
42142	Office equipment whsle	15	D	D	D	c	D	D	D
421420	Office equipment whsle	15	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	20	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle	20	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle	15	D	D	D	e	D	D	D
42143012	Computers & peripheral equipment for end use	13	D	D	D	e	D	D	D
42144	Other commercial equipment whsle	11	D	D	D	b	D	D	D
421440	Other commercial equipment whsle	11	D	D	D	b	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle	6	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle	9	D	D	D	c	D	D	D
4214501	Surgical, medical, & hospital supplies whsle	7	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
421490	Other professional equipment & supplies whsle	12	D	D	D	c	D	D	D
4214902	Other professional equipment & supplies whsle	11	D	D	D	c	D	D	D
4215	Metal & mineral (except petroleum) whsle	18	D	D	D	e	D	D	D
42151	Metal service centers & offices	17	D	D	D	e	D	D	D
421510	Metal service centers & offices	17	D	D	D	e	D	D	D
4215101	Ferrous metal service centers & sales offices	17	D	D	D	e	D	D	D
42151011	Ferrous metal service centers	12	D	D	D	c	D	D	D
4216	Electrical goods whsle	32	D	D	D	e	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	9	D	D	D	c	D	D	D
42169	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
421690	Other electronic parts & equipment whsle	20	D	D	D	c	D	D	D
4216901	Communications equipment & supplies whsle	12	D	D	D	b	D	D	D

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NEW CASTLE COUNTY, DE—									
Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	34	D	D	D	e	D	D	D
42171	Hardware whsle	13	D	D	D	c	D	D	D
421710	Hardware whsle	13	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle	16	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	86	207 655	26 354	6 539	761	49 540	40 015	43 739
42181	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle	7	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
421820	Farm & garden machinery & equipment whsle	5	D	D	D	b	D	D	D
4218201	Farm machinery & equipment—farm dealers	2	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	33	D	D	D	e	D	D	D
421830	Industrial machinery & equipment whsle	33	D	D	D	e	D	D	D
4218307	Other industrial machinery & equipment whsle	8	D	D	D	c	D	D	D
42184	Industrial supplies whsle	19	D	D	D	c	D	D	D
421840	Industrial supplies whsle	19	D	D	D	c	D	D	D
4218403	Welding supplies whsle	4	D	D	D	b	D	D	D
42185	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
421850	Service establishment equipment & supplies whsle	18	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	7	D	D	D	b	D	D	D
4218504	Other service establishment equipment & supplies whsle ...	7	D	D	D	b	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle ...	3	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	39	D	D	D	e	D	D	D
42193	Recyclable material whsle	17	D	D	D	c	D	D	D
421930	Recyclable material whsle	17	D	D	D	c	D	D	D
4219303	Other recyclable material whsle.	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle	9	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	155	D	D	D	g	D	D	D
4221	Paper & paper product whsle	17	D	D	D	c	D	D	D
42211	Printing & writing paper whsle	5	D	D	D	b	D	D	D
422110	Printing & writing paper whsle	5	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	9	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	9	D	D	D	b	D	D	D
422210	Drugs, & druggists' sundries whsle	9	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	5	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	13	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle	1	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
NEW CASTLE COUNTY, DE—									
Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	30	D	D	D	e	D	D	D
42248	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
422480	Fresh fruit & vegetable whsle	8	85 275	3 865	971	120	13 538	1 386	1 453
42249	Other grocery & related products whsle	10	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	10	D	D	D	c	D	D	D
4224903	Soft drinks whsle	5	D	D	D	c	D	D	D
4226	Chemical & allied products whsle	30	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle	11	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle	19	D	D	D	b	D	D	D
4226902	Other chemical & allied products whsle	18	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	11	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	4	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	4	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	6	D	D	D	e	D	D	D
42281	Beer & ale whsle	3	D	D	D	e	D	D	D
422810	Beer & ale whsle	3	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle	38	D	D	D	e	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
422910	Farm supplies whsle	6	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors	6	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle	6	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
422990	Other miscellaneous nondurable goods whsle	22	D	D	D	c	D	D	D
4229904	Other nondurable goods whsle	6	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices									
421	Wholesale trade, durable goods	39	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers	1	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	e	D	D	D
42142	Office equipment whsle	3	D	D	D	c	D	D	D
421420	Office equipment whsle	3	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle	3	D	D	D	c	D	D	D
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle	5	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	10	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	NEW CASTLE COUNTY, DE— Con.								
	Manufacturers' sales branches and sales offices— Con.								
422	Wholesale trade, nondurable goods	24	D	D	D	h	D	D	D
4226	Chemical & allied products whsle	12	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
422610	Plastics materials & basic forms & shapes whsle	5	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
422690	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	1	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)	1	D	D	D	b	D	D	D
42271011	Petroleum bulk stations (except LP)	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	68	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	49	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	b	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
421120	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	1	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	8	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	10	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle	2	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle	4	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	13	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle	6	D	D	D	a	D	D	D
42184	Industrial supplies whsle	3	D	D	D	a	D	D	D
421840	Industrial supplies whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
SUSSEX COUNTY, DE									
42	Wholesale trade	159	481 178	35 929	8 636	1 435	80 951	40 625	40 732
421	Wholesale trade, durable goods	86	174 765	20 394	4 969	756	44 987	22 535	23 456
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
421490	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4214902	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	9	13 525	1 488	365	63	3 005	1 879	2 177
4218	Machinery, equipment, & supplies whsle	23	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
421820	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	11	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	73	306 413	15 535	3 667	679	35 964	18 090	17 276
4224	Grocery & related products whsle	32	D	D	D	e	D	D	D
42244	Poultry & poultry product whsle	5	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ...	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	5	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	12	D	D	D	c	D	D	D
422490	Other grocery & related products whsle	12	D	D	D	c	D	D	D
4224902	Bread & baked goods whsle	7	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	c	D	D	D
42271	Petroleum bulk stations & terminals .	4	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	14	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D
4229904	Other nondurable goods whsle .	5	D	D	D	a	D	D	D
	Merchant wholesalers	138	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	79	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	16	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	7	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle .	7	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	6	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle	4	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	8	D	D	D	b	D	D	D

Table 5. Summary Statistics for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
SUSSEX COUNTY, DE—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42182	whsle	21	D	D	D	e	D	D	D
421820	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm & garden machinery & equipment whsle	6	27 323	4 401	1 249	161	8 215	5 465	6 194
4218201	Farm machinery & equipment—farm dealers	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
421830	Industrial machinery & equipment whsle	10	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	9	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	59	D	D	D	f	D	D	D
4224	Grocery & related products whsle	20	D	D	D	c	D	D	D
42244	Poultry & poultry product whsle	4	D	D	D	b	D	D	D
422440	Poultry & poultry product whsle ...	4	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle	4	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	9	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	7	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whsle	12	D	D	D	b	D	D	D
42291	Farm supplies whsle	5	D	D	D	b	D	D	D
422910	Farm supplies whsle	5	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ...									
		9	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	c	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	4	D	D	D	b	D	D	D
422490	Other grocery & related products whsle	4	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
		12	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	7	D	D	D	a	D	D	D

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
KENT COUNTY, DE									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
421390	Other construction materials whsle	D	D	D	D	—	—	—	—
4213902	Other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
422420	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
422490	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
NEW CASTLE COUNTY, DE									
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
421110	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
421120	Motor vehicle supplies & new parts whsle	D	D	D	D	D	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors	D	D	D	D	—	—	D	D
4211202	Motor vehicle supplies & new parts—jobbers	D	D	—	—	D	D	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
421210	Furniture whsle	D	D	D	D	—	—	—	—
4212102	Office & business furniture whsle	D	D	D	D	—	—	—	—
42122	Home furnishings whsle	D	D	D	D	—	—	—	—
421220	Home furnishings whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213101	Lumber without yard whsle	D	D	—	—	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
421330	Roofing, siding, & insulation material whsle ..	D	D	—	—	—	—	D	D
4213301	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEW CASTLE COUNTY, DE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	D	D	-	-
42142	Office equipment whsle	D	D	D	D	D	D	-	-
421420	Office equipment whsle	D	D	D	D	D	D	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	-	-
421430	Computer & computer peripheral equipment & software whsle	D	D	D	D	D	D	-	-
4214301	Computer & peripheral equipment whsle	D	D	D	D	D	-	-	-
42143012	Computers & peripheral equipment for end use	D	D	D	D	-	-	-	-
42144	Other commercial equipment whsle	D	D	D	D	-	-	-	-
421440	Other commercial equipment whsle	D	D	D	D	-	-	-	-
4214401	Restaurant & hotel equipment & supplies whsle	D	D	D	D	-	-	-	-
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-
421450	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	-	-	-	-
4214501	Surgical, medical, & hospital supplies whsle	D	D	D	D	-	-	-	-
42149	Other professional equipment & supplies whsle	D	D	D	D	-	-	-	-
421490	Other professional equipment & supplies whsle	D	D	D	D	-	-	-	-
4214902	Other professional equipment & supplies whsle	D	D	D	D	-	-	-	-
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	-	-	-	-
42151	Metal service centers & offices	D	D	D	D	-	-	-	-
421510	Metal service centers & offices	D	D	D	D	-	-	-	-
4215101	Ferrous metal service centers & sales offices	D	D	D	D	-	-	-	-
42151011	Ferrous metal service centers	D	D	D	D	-	-	-	-
4215102	Nonferrous metal service centers & sales offices	D	D	-	-	-	-	-	-
42151021	Nonferrous metal service centers	D	D	-	-	-	-	-	-
4216	Electrical goods whsle	D	D	D	D	D	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	-	-
421610	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	D	D	D	D	-	-
42162	Electrical appliance, television & radio set whsle	D	D	-	-	-	-	D	D
421620	Electrical appliance, television & radio set whsle	D	D	-	-	-	-	D	D
42169	Other electronic parts & equipment whsle	D	D	D	D	-	-	D	D
421690	Other electronic parts & equipment whsle	D	D	D	D	-	-	D	D
4216901	Communications equipment & supplies whsle	D	D	D	D	-	-	-	-
4216902	Electronic parts (excluding communications equipment) whsle	D	D	-	-	-	-	-	-
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	-	-	D	D
42171	Hardware whsle	D	D	D	D	-	-	-	-
421710	Hardware whsle	D	D	D	D	-	-	-	-
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	-	-	-	-
421730	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	5.5	2.4	D	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
421810	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	-	-	-	-
42182	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
421820	Farm & garden machinery & equipment whsle	D	D	D	D	-	-	-	-
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	-	-	-	-
42183	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
421830	Industrial machinery & equipment whsle	D	D	D	D	D	D	D	D
4218303	General-purpose industrial machinery & equipment whsle	D	D	-	-	-	-	-	-
4218305	Materials handling equipment whsle	D	D	-	-	-	-	-	-
4218307	Other industrial machinery & equipment whsle	D	D	D	D	-	-	-	-
42184	Industrial supplies whsle	D	D	D	D	-	-	D	D
421840	Industrial supplies whsle	D	D	D	D	-	-	D	D
4218402	Mechanical power transmission supplies whsle	D	D	-	-	-	-	-	-
4218403	Welding supplies whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEW CASTLE COUNTY, DE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
421850	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4218502	Custodial, janitors' equipment & supplies whsle	D	D	D	D	—	—	—	—
4218504	Other service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
421860	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4218601	Aircraft & aeronautical equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42193	Recyclable material whsle	D	D	D	D	—	—	—	—
421930	Recyclable material whsle	D	D	D	D	—	—	—	—
4219303	Other recyclable material whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
421990	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
4219905	Fire extinguishers & fire safety equipment whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	D	D
4221	Paper & paper product whsle	D	D	D	D	—	—	—	—
42211	Printing & writing paper whsle	D	D	D	D	—	—	—	—
422110	Printing & writing paper whsle	D	D	D	D	—	—	—	—
42212	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
422120	Stationery & office supplies whsle	D	D	—	—	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
422210	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
422310	Piece goods, notions, & other dry goods whsle	D	D	D	D	—	—	—	—
4223102	Notions & other dry goods whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
422330	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	.5	—	.5	—	—	—	—
422480	Fresh fruit & vegetable whsle	—	.5	—	.5	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
422490	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4224903	Soft drinks whsle	D	D	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
422610	Plastics materials & basic forms & shapes whsle	D	D	D	D	D	D	—	—
42269	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
422690	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4226902	Other chemical & allied products whsle	D	D	D	D	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
422710	Petroleum bulk stations & terminals	D	D	D	D	D	D	—	—
4227101	Petroleum bulk stations & terminals (except LP)	D	D	D	D	D	D	—	—
42271011	Petroleum bulk stations (except LP)	D	D	D	D	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
422810	Beer & ale whsle	D	D	D	D	—	—	—	—
42282	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
422820	Wine & distilled alcoholic beverage whsle	D	D	—	—	—	—	—	—
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 6. Percent of Sales Data Based on Administrative Records and Estimation for Counties: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEW CASTLE COUNTY, DE—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
4229102	Farm supplies—whsle distributors	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
422920	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42293	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
422930	Flower, nursery stock, & florists' supplies whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
422940	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
4229901	Art goods whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	D	D	—	—	—	—
	SUSSEX COUNTY, DE								
42	Wholesale trade	5.9	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	9.6	3.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
421140	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
421310	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4213103	Plywood, veneer, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	—	—	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
421490	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4214902	Other professional equipment & supplies whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.6	12.2	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle	11.1	6.5	11.1	6.5	—	—	—	—
421820	Farm & garden machinery & equipment whsle	11.1	6.5	11.1	6.5	—	—	—	—
4218201	Farm machinery & equipment—farm dealers	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
421830	Industrial machinery & equipment whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	3.8	3.1	D	D	D	D	D	D
4224	Grocery & related products whsle	D	D	D	D	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
422440	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
4224402	Poultry & poultry product (except live) whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
422490	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4224902	Bread & baked goods whsle	D	D	—	—	—	—	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
422710	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
422910	Farm supplies whsle	D	D	D	D	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
422990	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
4229904	Other nondurable goods whsle	D	D	—	—	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Table 7. Summary Statistics for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
DOVER, DE									
42	Wholesale trade	40	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	30	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	6 802	669	128	20	1 260	536	682
422	Wholesale trade, nondurable goods	10	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	27	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	3	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	6	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	7	6 802	669	128	20	1 260	536	682
422	Wholesale trade, nondurable goods	8	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
Agents, brokers, and commission merchants									
		1	D	D	D	a	D	D	D
ELSMERE, DE									
42	Wholesale trade	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
421	Wholesale trade, durable goods	1	D	D	D	a	D	D	D
GEORGETOWN, DE									
42	Wholesale trade	4	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
Merchant wholesalers									
422	Wholesale trade, nondurable goods	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
LAUREL, DE									
42	Wholesale trade	7	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	b	D	D	D
LEWES, DE									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
MIDDLETOWN, DE									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	8	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		1	D	D	D	a	D	D	D
MILFORD, DE *									
42	Wholesale trade	19	43 241	2 920	726	129	6 178	1 804	1 925
421	Wholesale trade, durable goods	13	25 022	1 844	470	78	4 243	966	1 088
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 228	852	232	32	1 754	808	831
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	6	18 219	1 076	256	51	1 935	838	837
4229	Miscellaneous nondurable goods whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	10	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	4	5 228	852	232	32	1 754	808	831
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
Manufacturers' sales branches and sales offices ..									
		3	D	D	D	b	D	D	D
Agents, brokers, and commission merchants									
422	Wholesale trade, nondurable goods	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
MILFORD, DE (KENT COUNTY PART) *									
42	Wholesale trade	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
Merchant wholesalers									
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..									
		3	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	MILFORD, DE (SUSSEX COUNTY PART) *								
42	Wholesale trade	11	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	8	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	a	D	D	D
	NEWARK, DE								
42	Wholesale trade	52	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	34	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	11	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	4	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	8	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	18	D	D	D	e	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	8	14 403	2 589	759	172	4 929	3 360	3 666
	Merchant wholesalers	42	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	26	17 877	3 444	752	133	6 473	1 853	2 365
4218	Machinery, equipment, & supplies whsle	8	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle .	5	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle	3	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	6	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	2	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	c	D	D	D
4218	Machinery, equipment, & supplies whsle	1	D	D	D	a	D	D	D
42183	Industrial machinery & equipment whsle	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	8	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	a	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

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NEW CASTLE, DE									
42	Wholesale trade	76	718 667	61 571	14 792	1 521	111 261	74 604	80 641
421	Wholesale trade, durable goods	62	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	11	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	4	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	4	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	8	D	D	D	c	D	D	D
42142	Office equipment whsle	2	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	82 876	4 225	982	116	7 840	12 923	16 354
42151	Metal service centers & offices	4	82 876	4 225	982	116	7 840	12 923	16 354
4216	Electrical goods whsle	11	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	30 753	1 885	453	63	3 150	3 293	3 058
42169	Other electronic parts & equipment whsle	7	D	D	D	c	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	2	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	8 041	1 366	255	32	2 314	992	1 027
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	14	D	D	D	e	D	D	D
4221	Paper & paper product whsle	4	39 710	2 404	602	67	4 566	6 709	6 917
4222	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
	Merchant wholesalers	62	613 858	53 462	12 569	1 343	98 455	72 307	78 251
421	Wholesale trade, durable goods	50	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	9	D	D	D	c	D	D	D
42111	Automobile & other motor vehicle whsle	3	D	D	D	c	D	D	D
42112	Motor vehicle supplies & new parts whsle	1	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	3	D	D	D	b	D	D	D
42121	Furniture whsle	2	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	7	D	D	D	c	D	D	D
42142	Office equipment whsle	1	D	D	D	b	D	D	D
42143	Computer & computer peripheral equipment & software whsle	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	3	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	4	82 876	4 225	982	116	7 840	12 923	16 354
42151	Metal service centers & offices	4	82 876	4 225	982	116	7 840	12 923	16 354
4216	Electrical goods whsle	6	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	4	D	D	D	b	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	1	D	D	D	a	D	D	D

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	NEW CASTLE, DE—Con.								
	Merchant wholesalers—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies								
42184	whsle	13	D	D	D	c	D	D	D
42184	Industrial supplies whsle	5	8 041	1 366	255	32	2 314	992	1 027
42186	Transportation equipment & supplies (exc motor vehicle) whsle	1	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle ...	2	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	e	D	D	D
4221	Paper & paper product whsle	3	D	D	D	b	D	D	D
4222	Drugs, & druggists' sundries whsle ...	1	D	D	D	b	D	D	D
42221	Drugs, & druggists' sundries whsle ..	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	1	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	c	D	D	D
42281	Beer & ale whsle	1	D	D	D	c	D	D	D
	Manufacturers' sales branches and sales offices ..	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
	Agents, brokers, and commission merchants	3	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle	1	D	D	D	a	D	D	D
	SEAFORD, DE								
42	Wholesale trade	25	147 587	12 031	2 847	386	29 624	15 806	14 577
421	Wholesale trade, durable goods	9	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	16	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Merchant wholesalers	19	D	D	D	e	D	D	D
421	Wholesale trade, durable goods	7	D	D	D	b	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	12	D	D	D	c	D	D	D
4224	Grocery & related products whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	2	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	3	D	D	D	b	D	D	D
42291	Farm supplies whsle	1	D	D	D	a	D	D	D
	Manufacturers' sales branches and sales offices ..	4	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D

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SMYRNA, DE *									
42	Wholesale trade	11	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	6	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
SMYRNA, DE (KENT COUNTY PART) *									
42	Wholesale trade	10	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	5	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Merchant wholesalers	9	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	4	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	1	D	D	D	a	D	D	D
SMYRNA, DE (NEW CASTLE COUNTY PART) *									
42	Wholesale trade	1	D	D	D	a	D	D	D
	Merchant wholesalers	1	D	D	D	a	D	D	D
WILMINGTON, DE									
42	Wholesale trade	106	1 158 065	70 089	17 324	1 736	122 315	30 517	31 051
421	Wholesale trade, durable goods	74	404 490	52 057	12 926	1 238	86 595	20 346	20 874
4211	Motor vehicle & motor vehicle parts & supplies whsle	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	4	3 533	522	151	16	1 027	152	154
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	2	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	16	175 160	30 690	7 779	564	45 220	3 283	3 772
42143	Computer & computer peripheral equipment & software whsle	5	D	D	D	e	D	D	D
4216	Electrical goods whsle	7	109 940	5 394	1 787	116	8 469	337	354
42161	Electrical apparatus & equip, wiring supp, & const material whsle	3	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whsle	1	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	6	22 520	3 587	777	89	6 368	3 601	3 553
42173	Warm air heating & air-conditioning equipment & supplies whsle	3	15 226	2 006	419	54	3 981	3 150	3 248
4218	Machinery, equipment, & supplies whsle	14	25 908	3 471	730	116	7 726	6 241	6 815
42185	Service establishment equipment & supplies whsle	4	10 794	1 372	342	52	3 114	1 334	1 388
4219	Miscellaneous durable goods whsle ...	13	D	D	D	c	D	D	D
42193	Recyclable material whsle	8	D	D	D	c	D	D	D

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	WILMINGTON, DE—Con.								
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods	32	753 575	18 032	4 398	498	35 720	10 171	10 177
4224	Grocery & related products whse	8	90 083	3 527	879	116	13 455	1 232	1 238
42248	Fresh fruit & vegetable whse	3	80 037	2 558	646	62	11 719	917	942
4226	Chemical & allied products whse	9	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whse	3	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	2	D	D	D	c	D	D	D
42281	Beer & ale whse	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse	3	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whse	1	D	D	D	b	D	D	D
	Merchant wholesalers	92	D	D	D	g	D	D	D
421	Wholesale trade, durable goods	65	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whse	6	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whse	4	3 533	522	151	16	1 027	152	154
4213	Lumber & other construction materials whse	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whse	15	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whse	4	D	D	D	e	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whse	6	22 520	3 587	777	89	6 368	3 601	3 553
42173	Warm air heating & air-conditioning equipment & supplies whse	3	15 226	2 006	419	54	3 981	3 150	3 248
4218	Machinery, equipment, & supplies whse	11	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whse	4	10 794	1 372	342	52	3 114	1 334	1 388
4219	Miscellaneous durable goods whse	13	D	D	D	c	D	D	D
42193	Recyclable material whse	8	D	D	D	c	D	D	D
422	Wholesale trade, nondurable goods	27	D	D	D	e	D	D	D
4224	Grocery & related products whse	8	90 083	3 527	879	116	13 455	1 232	1 238
42248	Fresh fruit & vegetable whse	3	80 037	2 558	646	62	11 719	917	942
4226	Chemical & allied products whse	8	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whse	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	2	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whse	2	D	D	D	c	D	D	D
42281	Beer & ale whse	1	D	D	D	c	D	D	D
4229	Miscellaneous nondurable goods whse	2	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices	8	D	D	D	c	D	D	D
421	Wholesale trade, durable goods	5	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whse	1	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	3	D	D	D	b	D	D	D
4226	Chemical & allied products whse	1	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whse	1	D	D	D	a	D	D	D
	Agents, brokers, and commission merchants	6	D	D	D	b	D	D	D
421	Wholesale trade, durable goods	4	D	D	D	b	D	D	D
4216	Electrical goods whse	3	D	D	D	b	D	D	D
42162	Electrical appliance, television & radio set whse	1	D	D	D	b	D	D	D

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BALANCE OF KENT COUNTY, DE									
42	Wholesale trade	52	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	31	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	21	D	D	D	e	D	D	D
4224	Grocery & related products whsle	8	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	2	D	D	D	b	D	D	D
	Merchant wholesalers	48	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	29	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	3	D	D	D	b	D	D	D
42139	Other construction materials whsle ..	1	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	12	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	e	D	D	D
4224	Grocery & related products whsle	7	D	D	D	e	D	D	D
42242	Packaged frozen food whsle	1	D	D	D	c	D	D	D
4227	Petroleum & petroleum products whsle	3	D	D	D	b	D	D	D
	Manufacturers' sales branches and sales offices ..	2	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	2	D	D	D	a	D	D	D
BALANCE OF NEW CASTLE COUNTY, DE									
42	Wholesale trade	385	9 250 630	398 238	117 837	7 051	851 503	173 039	188 079
421	Wholesale trade, durable goods	253	1 113 645	92 698	22 796	2 263	205 367	98 897	102 459
4211	Motor vehicle & motor vehicle parts & supplies whsle.....	20	186 499	5 639	1 197	194	13 755	12 261	13 025
42111	Automobile & other motor vehicle whsle	8	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle	7	D	D	D	b	D	D	D
42114	Motor vehicle parts, (used) whsle ...	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle ...	16	D	D	D	b	D	D	D
42121	Furniture whsle	8	D	D	D	b	D	D	D
42122	Home furnishings whsle	8	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	17	177 988	8 296	1 949	239	16 493	7 139	7 047
42131	Lumber, plywood, millwork, & wood panel whsle	9	D	D	D	c	D	D	D
42133	Roofing, siding, & insulation material whsle	5	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle.....	53	262 701	28 593	7 711	628	78 646	20 783	19 410
42142	Office equipment whsle	14	D	D	D	e	D	D	D
42143	Computer & computer peripheral equipment & software whsle.....	15	15 376	4 301	968	78	7 537	1 735	1 866
42144	Other commercial equipment whsle ..	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	10	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	9	D	D	D	c	D	D	D
42151	Metal service centers & offices	8	D	D	D	c	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
	BALANCE OF NEW CASTLE COUNTY, DE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	31	125 393	12 674	2 514	204	23 365	5 984	6 264
42161	Electrical apparatus & equip, wiring supp, & const material whsle	9	61 076	5 008	1 244	116	9 083	2 926	3 060
42169	Other electronic parts & equipment whsle	18	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	22	37 863	4 236	943	121	8 120	4 447	4 408
42171	Hardware whsle	9	20 057	2 400	502	70	4 196	2 312	2 330
42173	Warm air heating & air-conditioning equipment & supplies whsle	11	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	67	197 249	22 922	5 937	599	44 253	37 041	40 538
42181	Construction & mining (except petroleum) machinery & equip whsle	8	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	30	86 758	10 590	2 850	278	21 287	9 085	8 540
42184	Industrial supplies whsle	14	37 167	4 216	1 079	143	8 033	3 410	3 710
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle	18	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	4	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	132	8 136 985	305 540	95 041	4 788	646 136	74 142	85 620
4221	Paper & paper product whsle	12	48 180	2 783	625	64	8 487	498	624
4222	Drugs, & druggists' sundries whsle	9	D	D	D	g	D	D	D
42221	Drugs, & druggists' sundries whsle	9	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle	8	55 961	3 370	980	132	9 341	3 729	5 544
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	23	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	8	25 472	1 216	302	45	2 466	270	287
4226	Chemical & allied products whsle	38	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	16	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	22	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	8	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals	3	D	D	D	b	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle	2	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	30	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
42292	Book, periodical, & newspaper whsle	2	D	D	D	a	D	D	D
42299	Other miscellaneous nondurable goods whsle	17	D	D	D	b	D	D	D
	Merchant wholesalers	294	822 358	79 519	19 133	2 398	186 993	92 828	97 413
421	Wholesale trade, durable goods	196	D	D	D	g	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	17	D	D	D	c	D	D	D
42114	Motor vehicle parts, (used) whsle	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle	12	D	D	D	b	D	D	D
42121	Furniture whsle	6	10 450	774	178	21	1 328	951	980
4213	Lumber & other construction materials whsle	11	D	D	D	c	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	6	D	D	D	c	D	D	D
4214	Professional & commercial equipment & supplies whsle	43	D	D	D	e	D	D	D
42142	Office equipment whsle	12	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle	13	D	D	D	b	D	D	D
42144	Other commercial equipment whsle	8	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle	6	D	D	D	b	D	D	D
4215	Metal & mineral (except petroleum) whsle	7	D	D	D	b	D	D	D
42151	Metal service centers & offices	6	D	D	D	b	D	D	D

Table 7. Summary Statistics for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
BALANCE OF NEW CASTLE COUNTY, DE—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle	20	43 567	8 230	1 994	158	16 108	5 446	5 419
42161	Electrical apparatus & equip, wiring supp, & const material whsle	4	22 040	3 989	882	91	7 454	2 926	3 060
42169	Other electronic parts & equipment whsle	13	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	19	D	D	D	c	D	D	D
42173	Warm air heating & air-conditioning equipment & supplies whsle	10	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	51	129 815	17 507	4 590	492	32 131	25 302	28 635
42181	Construction & mining (except petroleum) machinery & equip whsle	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle	3	D	D	D	b	D	D	D
42183	Industrial machinery & equipment whsle	22	45 726	8 515	2 363	211	15 890	6 372	5 960
42184	Industrial supplies whsle	11	23 183	3 646	948	128	6 699	3 140	3 432
42185	Service establishment equipment & supplies whsle	9	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle ...	16	D	D	D	c	D	D	D
42199	Other miscellaneous durable goods whsle	3	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	98	D	D	D	f	D	D	D
4221	Paper & paper product whsle	8	D	D	D	b	D	D	D
4223	Apparel, piece goods, & notions whsle.	6	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	20	D	D	D	c	D	D	D
42249	Other grocery & related products whsle	6	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	20	41 991	3 049	609	74	6 680	3 452	3 818
42269	Other chemical & allied products whsle	12	24 815	2 226	435	51	4 608	1 599	1 912
4227	Petroleum & petroleum products whsle	7	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle	28	D	D	D	c	D	D	D
42291	Farm supplies whsle	6	D	D	D	b	D	D	D
42299	Other miscellaneous nondurable goods whsle	16	D	D	D	b	D	D	D
Manufacturers' sales branches and sales offices ..		41	8 080 097	308 859	96 718	4 468	647 104	79 803	90 235
421	Wholesale trade, durable goods	22	D	D	D	e	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	1	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle	5	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	7	43 485	4 738	1 198	85	10 652	11 739	11 903
42183	Industrial machinery & equipment whsle	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	19	D	D	D	h	D	D	D
4226	Chemical & allied products whsle	11	D	D	D	h	D	D	D
42261	Plastics materials & basic forms & shapes whsle	4	D	D	D	e	D	D	D
42269	Other chemical & allied products whsle	7	D	D	D	h	D	D	D
4227	Petroleum & petroleum products whsle	1	D	D	D	b	D	D	D
42271	Petroleum bulk stations & terminals ..	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle	1	D	D	D	a	D	D	D

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[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories* (\$1,000)	End-of-1997 inventories* (\$1,000)
BALANCE OF NEW CASTLE COUNTY, DE—Con.									
	Agents, brokers, and commission merchants	50	348 175	9 860	1 986	185	17 406	408	431
421	Wholesale trade, durable goods	35	D	D	D	c	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	2	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle	2	D	D	D	a	D	D	D
4213	Lumber & other construction materials whsle	5	D	D	D	b	D	D	D
42133	Roofing, siding, & insulation material whsle	2	D	D	D	b	D	D	D
4216	Electrical goods whsle	7	38 375	1 556	185	30	2 861	—	—
42169	Other electronic parts & equipment whsle	3	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle	9	23 949	677	149	22	1 470	—	—
42183	Industrial machinery & equipment whsle	5	D	D	D	a	D	D	D
42184	Industrial supplies whsle	2	D	D	D	a	D	D	D
422	Wholesale trade, nondurable goods	15	D	D	D	b	D	D	D
4226	Chemical & allied products whsle	7	D	D	D	b	D	D	D
BALANCE OF SUSSEX COUNTY, DE									
42	Wholesale trade	111	279 007	19 741	4 861	849	43 710	22 579	23 917
421	Wholesale trade, durable goods	65	104 015	13 228	3 309	544	27 067	15 691	16 647
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	5 409	914	249	49	2 050	980	1 025
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	23 936	1 782	410	68	3 566	2 388	2 482
42131	Lumber, plywood, millwork, & wood panel whsle	3	D	D	D	b	D	D	D
4218	Machinery, equipment, & supplies whsle	16	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	c	D	D	D
42183	Industrial machinery & equipment whsle	8	10 144	1 722	433	63	2 749	1 536	1 593
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	46	174 992	6 513	1 552	305	16 643	6 888	7 270
4224	Grocery & related products whsle	20	117 133	3 170	790	133	8 969	3 591	3 735
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	9	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	13 337	864	219	39	1 546	255	189
4229	Miscellaneous nondurable goods whsle	8	D	D	D	b	D	D	D
	Merchant wholesalers	101	D	D	D	f	D	D	D
421	Wholesale trade, durable goods	61	D	D	D	f	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	12	5 409	914	249	49	2 050	980	1 025
42114	Motor vehicle parts, (used) whsle ...	6	D	D	D	b	D	D	D
4213	Lumber & other construction materials whsle	5	23 936	1 782	410	68	3 566	2 388	2 482
4218	Machinery, equipment, & supplies whsle	14	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle	4	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle ...	7	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	40	D	D	D	e	D	D	D
4224	Grocery & related products whsle	15	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle	7	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle	4	13 337	864	219	39	1 546	255	189
4229	Miscellaneous nondurable goods whsle	7	D	D	D	b	D	D	D

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	BALANCE OF SUSSEX COUNTY, DE—Con.								
	Manufacturers' sales branches and sales offices . .	3	D	D	D	b	D	D	D
422	Wholesale trade, nondurable goods	2	D	D	D	b	D	D	D
4224	Grocery & related products whsle	2	D	D	D	b	D	D	D
42249	Other grocery & related products whsle	2	D	D	D	b	D	D	D
	Agents, brokers, and commission merchants	7	D	D	D	a	D	D	D
421	Wholesale trade, durable goods	3	D	D	D	a	D	D	D

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	DOVER, DE								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	1.3	15.9	1.3	15.9	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
	ELSMERE, DE								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	D	D
	GEORGETOWN, DE								
42	Wholesale trade	D	D	D	D	D	D	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
	LAUREL, DE								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
	LEWES, DE								
42	Wholesale trade	D	D	D	D	—	—	—	—
	MIDDLETOWN, DE								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
	MILFORD, DE *								
42	Wholesale trade	1.2	2.0	D	D	D	D	D	D
421	Wholesale trade, durable goods	2.1	3.5	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	—	—	—	—	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	—	—	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
	MILFORD, DE (KENT COUNTY PART) *								
42	Wholesale trade	D	D	D	D	D	D	—	—
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
	MILFORD, DE (SUSSEX COUNTY PART) *								
42	Wholesale trade	D	D	D	D	—	—	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	—	—	—	—	D	D
4229	Miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle	D	D	—	—	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	NEWARK, DE								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	14.4	7.7	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42112	whsle	D	D	—	—	D	D	—	—
	Motor vehicle supplies & new parts whsle	D	D	—	—	D	D	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	D	D	—	—
42183	Industrial machinery & equipment whsle	D	D	—	—	D	D	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4223	Apparel, piece goods, & notions whsle	D	D	D	D	—	—	—	—
42233	Women's, children's, & infants' clothing & accessories whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	6.8	2.0	D	D	—	—	—	—
	NEW CASTLE, DE								
42	Wholesale trade .....	.9	1.9	1.1	.7	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies								
42111	whsle	D	D	D	D	—	—	D	D
	Automobile & other motor vehicle whsle	D	D	D	D	—	—	D	D
42112	Motor vehicle supplies & new parts whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
4214	Professional & commercial equipment & supplies								
42142	whsle	D	D	D	D	—	—	—	—
	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	—	—	—	—
42149	Other professional equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	—	—	—	—	—	—	—	—
42151	Metal service centers & offices	—	—	—	—	—	—	—	—
4216	Electrical goods whsle	D	D	D	D	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	—	30.2	D	D	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	—	—	—	—	—	—
4217	Hardware, & plumbing & heating equipment & supplies whsle	D	D	D	D	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42184	Industrial supplies whsle	—	5.2	—	5.2	—	—	—	—
42186	Transportation equipment & supplies (exc motor vehicle) whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	—	—	—	—
4221	Paper & paper product whsle	—	—	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D.]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
SEAFORD, DE									
42	Wholesale trade	1.5	2.1	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	D	D	-	-
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	D	D	-	-	-	-	-	-
42149	Other professional equipment & supplies whsle	D	D	-	-	-	-	-	-
4218	Machinery, equipment, & supplies whsle	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	-	-
4224	Grocery & related products whsle	D	D	D	D	-	-	-	-
42249	Other grocery & related products whsle	D	D	-	-	-	-	-	-
4225	Farm-product raw material whsle	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
4229	Miscellaneous nondurable goods whsle	D	D	D	D	-	-	-	-
42291	Farm supplies whsle	D	D	D	D	-	-	-	-
SMYRNA, DE *									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
SMYRNA, DE (KENT COUNTY PART) *									
42	Wholesale trade	D	D	D	D	-	-	D	D
421	Wholesale trade, durable goods	D	D	D	D	-	-	-	-
422	Wholesale trade, nondurable goods	D	D	D	D	-	-	-	-
4227	Petroleum & petroleum products whsle	D	D	D	D	-	-	-	-
SMYRNA, DE (NEW CASTLE COUNTY PART) *									
42	Wholesale trade	D	D	D	D	-	-	-	-
WILMINGTON, DE									
42	Wholesale trade	4.6	1.9	D	D	D	D	D	D
421	Wholesale trade, durable goods	12.7	4.4	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	-	-	-	-
42114	Motor vehicle parts, (used) whsle	-	-	-	-	-	-	-	-
4213	Lumber & other construction materials whsle	D	D	D	D	-	-	-	-
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	-	-	-	-	-	-
4214	Professional & commercial equipment & supplies whsle	2.8	5.7	D	D	D	D	-	-
42143	Computer & computer peripheral equipment & software whsle	D	D	D	D	-	-	-	-
4216	Electrical goods whsle	-	-	-	-	-	-	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle	D	D	-	-	-	-	-	-
42162	Electrical appliance, television & radio set whsle	D	D	-	-	-	-	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	37.2	8.6	37.2	8.6	-	-	-	-
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	12.7	D	12.7	-	-	-	-
4218	Machinery, equipment, & supplies whsle	21.5	15.7	D	D	-	-	-	-
42185	Service establishment equipment & supplies whsle	24.6	24.2	24.6	24.2	-	-	-	-
4219	Miscellaneous durable goods whsle	D	D	D	D	-	-	-	-
42193	Recyclable material whsle	D	D	D	D	-	-	-	-

See footnotes at end of table.

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NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	WILMINGTON, DE—Con.								
	Wholesale trade—Con.								
42	Wholesale trade, nondurable goods .....	.2	.6	D	D	D	D	—	—
4224	Grocery & related products whsle	—	1.0	—	1.0	—	—	—	—
42248	Fresh fruit & vegetable whsle	—	—	—	—	—	—	—	—
4226	Chemical & allied products whsle	D	D	D	D	D	D	—	—
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	D	D	—	—	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	D	D	—	—	—	—
42281	Beer & ale whsle	D	D	D	D	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—
42294	Tobacco & tobacco product whsle	D	D	—	—	—	—	—	—
	BALANCE OF KENT COUNTY, DE								
42	Wholesale trade	D	D	D	D	D	D	D	D
421	Wholesale trade, durable goods	D	D	D	D	—	—	—	—
4211	Motor vehicle & motor vehicle parts & supplies whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	D	D	D	D	—	—	—	—
42139	Other construction materials whsle	D	D	D	D	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	—	—	—	—	—	—
422	Wholesale trade, nondurable goods	D	D	D	D	D	D	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42242	Packaged frozen food whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	—	—	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	—	—	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	—	—	—	—
	BALANCE OF NEW CASTLE COUNTY, DE								
42	Wholesale trade .....	.5	.5	5.7	4.4	—	.2	.2	.1
421	Wholesale trade, durable goods	1.9	2.6	D	D	D	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle .....	.5	.1	D	D	D	D	D	D
42111	Automobile & other motor vehicle whsle	D	D	—	—	—	—	—	—
42112	Motor vehicle supplies & new parts whsle	D	D	—	—	—	—	D	D
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4212	Furniture & home furnishings whsle	D	D	D	D	—	—	—	—
42121	Furniture whsle	D	D	1.4	4.8	—	—	—	—
42122	Home furnishings whsle	D	D	—	—	—	—	—	—
4213	Lumber & other construction materials whsle .....	.5	1.6	D	D	—	—	D	D
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	D	D	—	—	—	—
42133	Roofing, siding, & insulation material whsle	D	D	—	—	—	—	D	D
4214	Professional & commercial equipment & supplies whsle	2.3	4.4	D	D	D	D	—	—
42142	Office equipment whsle	D	D	D	D	—	—	—	—
42143	Computer & computer peripheral equipment & software whsle	7.7	30.5	D	D	—	—	—	—
42144	Other commercial equipment whsle	D	D	D	D	—	—	—	—
42145	Medical, dental, & hospital equipment & supplies whsle	D	D	D	D	—	—	—	—
4215	Metal & mineral (except petroleum) whsle	D	D	D	D	—	—	—	—
42151	Metal service centers & offices	D	D	D	D	—	—	—	—
4216	Electrical goods whsle .....	.9	2.2	2.7	6.4	—	—	—	—
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1.3	—	3.7	—	—	—	—	—
42169	Other electronic parts & equipment whsle	D	D	D	D	—	—	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle	5.0	20.6	D	D	—	—	—	—
42171	Hardware whsle	6.4	—	—	—	—	—	—	—
42173	Warm air heating & air-conditioning equipment & supplies whsle	D	D	D	D	—	—	—	—

See footnotes at end of table.

Table 8. **Percent of Sales Data Based on Administrative Records and Estimation for Places: 1997—Con.**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For information on geographic areas followed by *, see Appendix D]

NAICS code	Geographic area and kind of business	All types of operation percent of sales—		Merchant wholesalers percent of sales—		Manufacturers' sales branches and offices percent of sales—		Agents, brokers, and commission merchants percent of sales—	
		From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²	From administrative records ¹	Estimated ²
	BALANCE OF NEW CASTLE COUNTY, DE—Con.								
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle	2.4	1.3	3.3	1.4	—	1.9	1.6	—
42181	Construction & mining (except petroleum) machinery & equip whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	3.8	2.1	7.1	2.2	D	D	D	D
42184	Industrial supplies whsle	1.2	1.4	2.0	2.2	—	—	D	D
42185	Service establishment equipment & supplies whsle	D	D	D	D	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
42199	Other miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods .....	.3	.3	D	D	D	D	D	D
4221	Paper & paper product whsle	1.4	1.2	D	D	—	—	—	—
4222	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
42221	Drugs, & druggists' sundries whsle	D	D	—	—	—	—	—	—
4223	Apparel, piece goods, & notions whsle .....	.3	—	D	D	—	—	—	—
42231	Piece goods, notions, & other dry goods whsle ..	D	D	D	D	—	—	—	—
4224	Grocery & related products whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	—	1.2	D	D	—	—	—	—
4226	Chemical & allied products whsle	D	D	14.2	—	D	D	D	D
42261	Plastics materials & basic forms & shapes whsle	D	D	—	—	D	D	—	—
42269	Other chemical & allied products whsle	D	D	24.1	—	D	D	—	—
4227	Petroleum & petroleum products whsle	D	D	D	D	D	D	—	—
42271	Petroleum bulk stations & terminals	D	D	—	—	D	D	—	—
4228	Beer, wine, & distilled alcoholic beverage whsle ..	D	D	—	—	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	D	D	—	—
42291	Farm supplies whsle	D	D	D	D	—	—	—	—
42292	Book, periodical, & newspaper whsle	D	D	—	—	—	—	—	—
42299	Other miscellaneous nondurable goods whsle ..	D	D	D	D	—	—	—	—
	BALANCE OF SUSSEX COUNTY, DE								
42	Wholesale trade	9.3	3.2	D	D	D	D	D	D
421	Wholesale trade, durable goods	16.0	5.6	D	D	—	—	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle	51.1	—	51.1	—	—	—	—	—
42114	Motor vehicle parts, (used) whsle	D	D	D	D	—	—	—	—
4213	Lumber & other construction materials whsle	1.8	—	1.8	—	—	—	—	—
42131	Lumber, plywood, millwork, & wood panel whsle	D	D	—	—	—	—	—	—
4218	Machinery, equipment, & supplies whsle	D	D	D	D	—	—	—	—
42182	Farm & garden machinery & equipment whsle ..	D	D	D	D	—	—	—	—
42183	Industrial machinery & equipment whsle	—	15.1	—	—	—	—	—	—
4219	Miscellaneous durable goods whsle	D	D	D	D	—	—	—	—
422	Wholesale trade, nondurable goods	5.4	1.8	D	D	D	D	—	—
4224	Grocery & related products whsle .....	.9	.7	D	D	D	D	—	—
42244	Poultry & poultry product whsle	D	D	D	D	—	—	—	—
42249	Other grocery & related products whsle	D	D	—	—	D	D	—	—
4225	Farm-product raw material whsle	D	D	D	D	—	—	—	—
4227	Petroleum & petroleum products whsle	—	16.6	—	16.6	—	—	—	—
4229	Miscellaneous nondurable goods whsle	D	D	D	D	—	—	—	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in

allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

DELAWARE

Milford is in Kent and Sussex Counties.

Smyrna is in Kent and New Castle Counties.

Appendix E. Metropolitan Areas

DELAWARE

Dover, DE MSA

Kent County, DE

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA

Atlantic—Cape May, NJ PMSA

Atlantic County, NJ

Cape May County, NJ

Philadelphia, PA—NJ PMSA

Burlington County, NJ

Camden County, NJ

Gloucester County, NJ

Salem County, NJ

Bucks County, PA

Chester County, PA

Philadelphia—Wilmington—Atlantic City, PA—NJ—DE—MD CMSA—Con.

Philadelphia, PA—NJ PMSA—Con.

Delaware County, PA

Montgomery County, PA

Philadelphia County, PA

Vineland—Millville—Bridgeton, NJ PMSA

Cumberland County, NJ

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

Wilmington—Newark, DE—MD PMSA

New Castle County, DE

Cecil County, MD

