

**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

INFORMATION COPY  
DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
	Fluid power products (hydraulic and pneumatic)				
<b>1</b>	Pumps, motors, and hydrostatic transmissions . . . . .	333996 01 5			
<b>2</b>	Cylinders and rotary actuators . . . . .	333995 01 7			
<b>3</b>	Filters . . . . .	333999 01 9			
<b>4</b>	Hose or tube fittings and assemblies . . . . .	332912 03 9			
<b>5</b>	Valves . . . . .	332912 07 0			
	Fabricated metal products (excluding forgings)				
<b>6</b>	Fabricated structural metal products . . . . .	332000 99 1			
<b>7</b>	Bolts, nuts, screws, rivets, washers, and screw machine products . . . . .	332722 03 2			
<b>8</b>	Metal stampings . . . . .	332000 AC 2			
<b>9</b>	Fabricated wire products (including wire rope, cable, springs, link chain, etc.) . . . . .	332900 09 1			
<b>10</b>	All other fabricated metal products . . . . .	332000 11 6			

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**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>11</b>	Forgings				
	Iron and steel . . . . .	332111 01 2			
<b>12</b>	Nonferrous . . . . .	332112 01 0			
	Castings (rough and semifinished)				
<b>13</b>	Iron and steel . . . . .	331510 01 6			
<b>14</b>	Nonferrous (aluminum, copper, etc.) . . . . .	331520 11 4			
	Shapes and forms (excluding castings, forgings, and fabricated metal products)				
	Steel				
<b>15</b>	Bars, bar shapes, and plate . . . . .	331200 07 1			
<b>16</b>	Sheet and strip . . . . .	331200 17 0			
<b>17</b>	Structural shapes and sheet piling . . . . .	331200 19 6			
<b>18</b>	All other . . . . .	331200 91 5			
<b>19</b>	Aluminum and aluminum-base alloy . . . . .	331000 39 8			
<b>20</b>	Other nonferrous . . . . .	331000 77 8			
<b>21</b>	Integral horsepower electric motors and generators (1 hp or more) . . . . .	335312 21 1			
<b>22</b>	Electrical transmission, distribution, and control equipment . . . . .	001900 B1 6			
<b>23</b>	Ball and roller bearings (mounted or unmounted) . . . . .	332991 01 7			
<b>24</b>	Rubber and plastics hose and belting . . . . .	326220 01 9			
<b>25</b>	Speed changers, gears, and industrial high-speed drives . . . . .	333612 00 0			

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**16** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>26</b>	Paints, varnishes, lacquers, stains, shellacs, japans, enamels, and allied products . . . . .	325510 03 0			
<b>27</b>	Cost of all other materials and components, parts, containers, and supplies consumed ( <i>Specify the principal materials, etc., included in this value.</i> ) 7	009700 99 8			
<b>28</b>	<b>TOTAL</b> ( <i>Should equal total reported in 15, line A1</i> ) . . . . .	771000 00 7			

**17-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

**Detailed Data Reported Elsewhere** - Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR form, the sum of the detailed products should equal the total reported on this form. For corresponding survey item codes, see paragraph 4, "Comparability," of CIR Instruction Manual.

**NOTE:** Only totals are requested; do not duplicate detail reported on the CIR.

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Hoists, excluding automobile hoists (used on tow trucks) (Report automobile hoists used on tow trucks on line 25.)		↑ number ↓					
	Hand hoists							
1	Chain . . . . .	333923 1101 6						
2	Ratchet lever . . . . .	333923 1106 5						
3	Wire rope pullers . . . . .	333923 1111 5						
	Chain hoists (except hand)							
4	Electric (roller and link) . . . . .	333923 1116 4						
5	Air or other nonelectric . . . . .	333923 1141 2						
	Wire rope hoists (except hand)							
6	Other hoists, powered by electric motor . .	333923 1121 4						
7	Electric (excluding mine shaft and slope wire rope hoists) . . . . .	333923 1131 3						
8	Air or other nonelectric (excluding mine shaft and slope wire rope hoists) . . . . .	333923 1146 1						
9	Other hoists, not powered by electric motor . .	333923 1151 1						
10	Parts and attachments for hoists (sold separately) . . . . .	333923 1261 8						
	Overhead traveling cranes and monorail systems		↑ number ↓					
	Overhead traveling cranes (excluding construction power cranes)							
11	Single top running bridge type . . . . .	333923 3101 4						
12	Double top running bridge type . . . . .	333923 3206 1						
13	Under running bridge type . . . . .	333923 3111 3						
14	Gantry type . . . . .	333923 3116 2						
15	Stacker/storage type . . . . .	333923 3121 2						
16	Other overhead traveling cranes on fixed support . . . . .	333923 3131 1						

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Overhead traveling cranes and monorail systems - Continued		↑ number ↓					
	Overhead traveling cranes (excluding construction power cranes) - Continued							
17	Other overhead traveling cranes . . . . .	333923 3136 0						
18	Buckets, grabs, and grips . . . . .	333923 3141 0						
19	Other parts and attachments for overhead traveling cranes . . . . .	333923 3346 5						
20	Monorail systems (manual and powered) . . . .	333923 3156 8	number					
21	Parts and attachments for monorail systems (sold separately) . . . . .	333923 3361 4						
	Winches, aerial work platforms, and automotive wrecker hoists							
22	Personnel aerial work platforms (excluding parts) (Corresponds to the value of shipments reported on CIR Form MA333D, Construction Machinery, for 2002.)* . . . . .	333923 7110 1						
	Winches for mounting on wheel or crawler tractors or other prime movers, complete units (Corresponds to the value of shipments reported on CIR Form MA333D, Construction Machinery, for 2002.)* . . . . .							
23		333923 7230 7						
	Winches (including winches for marine use) (excluding winches for mounting on wheel or crawler tractors)							
24	Electric . . . . .	333923 7353 7						
25	Other (including automobile hoists, used on tow trucks) . . . . .	333923 7358 6						
	Parts for winches, aerial work platforms, and automobile hoists (sold separately)							
26	Parts for winches for mounting on tractors and other prime movers (sold separately) . . . . .	333923 7493 1						
27	Parts for winches (except for mounting on tractors and other prime movers), aerial work platforms, automobile hoists (sold separately) . . . . .	333923 7495 6						
28	Mobile straddle carriers and cranes . . . . .	333924 1661 7	number					

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.							
<b>29</b>		18						
<b>30</b>		26						
<b>31</b>		34						
<b>32</b>		42						
<b>33</b>		59						
<b>34</b>		67						
	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴							
<b>35</b>		000930 0000 8						
<b>36</b>	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	000999 8000 5						
<b>37</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15, line A2.)	000999 8900 6						
<b>38</b>	<b>TOTAL</b> (Should equal 4, line A)	770000 0000 8						

**23-27** Not Applicable.



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**28** ESTABLISHMENT ACTIVITIES

**A.** Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.  
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
<b>1.</b> Product design/engineering . . . . .			
<b>2.</b> Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
<b>a.</b> Bundling or kitting (combining multiple items into a prepackaged product) . . . . .			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
<b>b.</b> Pick and pack (taking goods from inventory and packaging them to fill orders). . . . .			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
<b>c.</b> Warehousing of finished products . . . . .			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
<b>d.</b> Breaking bulk (reducing large shipments into smaller portions for customers) . . . . .			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
<b>e.</b> Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas) . . . . .			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
<b>f.</b> Long distance delivery (beyond local areas and commercial zones) . . . . .			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
<b>g.</b> Processing of returned merchandise . . . . .			

**B.** During 2002 did this establishment:

- |  |                                   |                                  |
|--|-----------------------------------|----------------------------------|
| <b>1.</b> Manage inventory owned by this establishment AND held at this location? . . . . .  | 0936 <input type="checkbox"/> Yes | 0937 <input type="checkbox"/> No |
| <b>2.</b> Manage inventory owned by this establishment BUT held at a customer's location? . . . . .  | 0956 <input type="checkbox"/> Yes | 0957 <input type="checkbox"/> No |
| <b>3.</b> Manage inventory owned by another company BUT held at this location? . . . . .   | 0976 <input type="checkbox"/> Yes | 0977 <input type="checkbox"/> No |
| <b>4.</b> Manage inventory owned by another company AND held somewhere other than at this location? . . . . .  | 0994 <input type="checkbox"/> Yes | 0995 <input type="checkbox"/> No |
| <b>5.</b> Contract with another firm for any of your production using materials owned by this location? . . . . .  | 8041 <input type="checkbox"/> Yes | 8042 <input type="checkbox"/> No |
| <b>6.</b> Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? . . . . . | 8044 <input type="checkbox"/> Yes | 8045 <input type="checkbox"/> No |
| <b>7.</b> Manufacture products for a government to their specifications? . . . . .   | 8047 <input type="checkbox"/> Yes | 8048 <input type="checkbox"/> No |
| <b>8.</b> Manufacture products for another business to their specifications? . . . . .   | 8016 <input type="checkbox"/> Yes | 8017 <input type="checkbox"/> No |
| <b>9.</b> Manufacture products for a final retail customer to their specifications? . . . . .  | 8060 <input type="checkbox"/> Yes | 8062 <input type="checkbox"/> No |



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**29 OPERATIONAL STATUS**

Activity that best describes this establishment's status at the end of 2002  
(Mark "X" only ONE box.)

- 0011  In operation
- 0012  Under construction, development, or exploration
- 0013  Temporarily or seasonally inactive
- 0014  Ceased operation - Give date at right
- 0015  Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴

0018	Month	Day	Year

0060 Name of new owner or operator	0061 Employer Identification Number		
	Enter EIN of new owner (9 digits)	-	
0062 Mailing address (number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
		-	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

- 0078  Yes
- 0079  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report	0073 Title

Telephone	Area code	Number	Extension	Fax	Area code	Number
0074		-		0075		-

0076 Internet e-mail address	Date completed	Month	Day	Year
	0069			

**Thank you for completing your 2002 Economic Census form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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