

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

INFORMATION COPY
 DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Perfume oil mixtures and blends	325620 00 3			
2	Perfume materials (synthetic organic)	325100 51 9			
3	Essential oils, natural	325998 09 4			
4	Bulk surfactants, other than sulfonated oils and fats (surface active agents)	325613 09 9			
5	Fats, oils, greases, and tallow (animal, including lanolin; marine; vegetable, including carnuba and other vegetable waxes)	311000 27 7			
6	Refined petroleum products, including mineral oil, naphtha solvents, petrolatum, waxes, etc.	324100 15 5			
7	Alcohols	325100 65 9			
8	Other synthetic organic chemicals, including halogenated hydrocarbons	325100 31 1			
9	Silicates	325188 17 5			
10	Fabricated plastics products, excluding plastics containers, including dispensing pumps and trigger and mist sprayers	326100 37 7			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
11	Containers				
	Plastics; including jars, tubes, tubs, and bottles	326100 29 4			
12	Glass	327213 01 3			
13	Paper and paperboard; including shipping containers, setup and folding cartons, etc.	322200 13 0			
14	Metal	332400 00 1			
15	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99 8			
16	TOTAL (Should equal total reported in 16 , line A1)	771000 00 7			

17-21 Not Applicable.



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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Valuation of Products - Report the value of the products shipped and services performed at the net selling value f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

The value of all products shipped in "gift" or "promotional" sets should be distributed among the individual lines for the products included in the set. All direct costs of production and profits should be equitably distributed among the products included in the set.

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 2. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR form, the sum of the detailed products should equal the total reported on this form.

NOTE: Only totals are requested; do not duplicate detail reported on the CIR.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
1	Shaving preparations				
	Shaving soap and cream	325620 1111 7			
2	Aftershave preparations (all forms)	325620 1121 6			
3	Other shaving preparations, including preshave preparations and styptics (Specify kind.) 7	325620 1131 5			
4	Perfumes, toilet waters, and colognes				
	Perfume oil mixture and blends	325620 4111 4			
5	Perfumes	325620 4121 3			
6	Toilet waters	325620 4131 2			
7	Colognes	325620 4211 2			
8	Hair preparations (including shampoos) Shampoos (including products with additives for tints, colorings, or dandruff removal) Containing soap				
	Professional	325620 7111 1			
9	Consumer use	325620 7121 0			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts			
			Value, f.o.b. plant			
			\$ Bil.	Mil.	Thou.	
	0734	0730	0731			
	Hair preparations (including shampoos) - Continued					
	Shampoos (including products with additives for tints, colorings, or dandruff removal) - Continued					
	Synthetic organic chemicals					
	Liquid					
10	Professional	325620 7131 9				
11	Consumer use	325620 7141 8				
12	Cream and gels	325620 7151 7				
	Hair tonics (including hair and scalp conditioners)					
13	Professional	325620 7211 9				
14	Consumer use	325620 7221 8				
	Hair mousse					
15	Professional	325620 7231 7				
16	Consumer use	325620 7241 6				
	Perms					
17	Consumer use (complete and refill)	325620 7251 5				
18	Professional	325620 7261 4				
19	Hair dressings; including brilliantines, creams, and pomades	325620 7271 3				
	Hair coloring preparations (bleaches, dyes, rinses, tints, etc.)					
20	Professional	325620 7281 2				
21	Consumer use	325620 7291 1				
	Hair spray					
22	Aerosol	325620 72A1 9				
23	Nonaerosol	325620 72B1 8				
24	Hair rinses, excluding color rinses	325620 72C1 7				
	Other hair preparations, including heat setting wave solutions (Specify kind.) ↴					
25		325620 72D1 6				

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Dentifrices, mouthwashes, gargles, and rinses				
26	Toothpaste, including gels and toothpowder	325611 D100 6			
27	Denture cleaners	325620 A111 7			
28	Other oral hygiene products; including mouthwashes, rinses, breath fresheners, dental floss, and dental adhesives; excluding toothbrushes and toothpicks (<i>Report antiseptic mouthwashes and gargles on line 61.</i>)	325620 A121 6			
	Creams, lotions, and oils (excluding shaving, hair, bath, and deodorant)				
	Creams				
29	Cleansing creams	325620 D111 4			
30	Foundation creams	325620 D121 3			
31	Lubricating creams, including hormone creams	325620 D131 2			
32	Moisturizing cream	325620 D141 1			
	Other creams, except eye and manicuring creams (<i>Specify kind.</i>) ↴				
33		325620 D151 0			
	Lotions and oils				
34	Suntan lotions and oils	325620 D211 2			
35	Sunscreens and sunblocks	325620 D221 1			
36	Cleansing lotions	325620 D231 0			
37	Cosmetic oils, including baby oil but excluding suntan oils	325620 D241 9			
38	Hand lotions	325620 D251 8			
39	Body lotions	325620 D261 7			
	Other lotions and oils; excluding hair, shaving, and bath (<i>Specify kind.</i>) ↴				
40		325620 D271 6			
	Other cosmetics and toilet preparations				
41	Lip preparations (lipstick, lip gloss, lip conditioners, etc.)	325620 G111 1			
42	Blushers	325620 G121 0			
43	Eye preparations (mascara, eye shadow, eye liners, eye creams, etc.)	325620 G131 9			
44	Feminine hygiene douches and deodorants - all types (<i>Report medicated douches on line 57.</i>)	325620 G211 9			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Other cosmetics and toilet preparations - Continued				
	Underarm deodorants				
45	Aerosol and spray type	325620 G221 8			
46	Roll-on, solid, etc.	325620 G231 7			
	Manicuring preparations				
47	Nail enamels and polishes	325620 G311 7			
48	Nail enamel and polish removers	325620 G321 6			
	Other manicuring preparations, including nail and cuticle conditioners and creams (Specify kind.) ↴				
49		325620 G331 5			
	Powder				
50	Talcum and toilet powder	325620 G341 4			
51	Face powder (pressed and loose)	325620 G351 3			
	Other powder; including foot powder, etc. (Specify kind.) ↴				
52		325620 G361 2			
53	Bath salts, tablets, oils, and bubble bath	325620 G371 1			
54	Premoistened towelettes, including wipes for babies	325620 G381 0			
55	Facial scrubs and masks	325620 G391 9			
56	Depilatories	325620 G3A1 7			
	Other cosmetics and toiletries (Specify kind.) ↴				
57		325620 G3B1 6			

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued							
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts				
			Value, f.o.b. plant				
			\$ Bil.	Mil.	Thou.		
0734		0730	0731				
58	Pharmaceutical preparations for human use (excluding diagnostics) Acting on the central nervous system and the sense organs (Corresponds to value of shipments reported on CIR Form MA325G, Pharmaceutical Preparations Excluding Biologicals, for 2002)*	325412 4100 9					
59	Acting on the digestive or genito-urinary system (Corresponds to value of shipments reported on CIR Form MA325G, Pharmaceutical Preparations Excluding Biologicals, for 2002)*	325412 D100 9					
60	Acting on the skin (Corresponds to value of shipments reported on CIR Form MA325G, Pharmaceutical Preparations Excluding Biologicals, for 2002)*	325412 G100 6					
61	Affecting parasitic and infective diseases (Corresponds to value of shipments reported on CIR Form MA325G, Pharmaceutical Preparations Excluding Biologicals, for 2002)*	325412 P100 7					
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
62	Toilet soaps, in bars, except medicated soaps Bars		1000 lb				
63	Deodorant	325611 7111 0					
64	Nondeodorant	325611 7211 8					
65	Liquids	325611 7321 5	1000 gal				
66	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18					
67		26					
68		34					
69		42					
70		59					
71		67					
72	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.)	000930 0000 8					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
73	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	000999 8000 5						
74	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15 , line A2.)	000999 8900 6						
75	TOTAL (Should equal 4 , line A)	770000 0000 8						

23-27 Not Applicable.



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28 ESTABLISHMENT ACTIVITIES

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
1. Product design/engineering			
2. Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
a. Bundling or kitting (combining multiple items into a prepackaged product)			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
b. Pick and pack (taking goods from inventory and packaging them to fill orders).			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
c. Warehousing of finished products			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
d. Breaking bulk (reducing large shipments into smaller portions for customers)			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
f. Long distance delivery (beyond local areas and commercial zones)			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
g. Processing of returned merchandise			

B. During 2002 did this establishment:

- | | | |
|--|-----------------------------------|----------------------------------|
| 1. Manage inventory owned by this establishment AND held at this location? | 0936 <input type="checkbox"/> Yes | 0937 <input type="checkbox"/> No |
| 2. Manage inventory owned by this establishment BUT held at a customer's location? | 0956 <input type="checkbox"/> Yes | 0957 <input type="checkbox"/> No |
| 3. Manage inventory owned by another company BUT held at this location? | 0976 <input type="checkbox"/> Yes | 0977 <input type="checkbox"/> No |
| 4. Manage inventory owned by another company AND held somewhere other than at this location? | 0994 <input type="checkbox"/> Yes | 0995 <input type="checkbox"/> No |
| 5. Contract with another firm for any of your production using materials owned by this location? | 8041 <input type="checkbox"/> Yes | 8042 <input type="checkbox"/> No |
| 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? | 8044 <input type="checkbox"/> Yes | 8045 <input type="checkbox"/> No |
| 7. Manufacture products for a government to their specifications? | 8047 <input type="checkbox"/> Yes | 8048 <input type="checkbox"/> No |
| 8. Manufacture products for another business to their specifications? | 8016 <input type="checkbox"/> Yes | 8017 <input type="checkbox"/> No |
| 9. Manufacture products for a final retail customer to their specifications? | 8060 <input type="checkbox"/> Yes | 8062 <input type="checkbox"/> No |



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29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

- 0011 In operation
- 0012 Under construction, development, or exploration
- 0013 Temporarily or seasonally inactive
- 0014 Ceased operation - Give date at right →
- 0015 Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴

0018	Month	Day	Year

0060 Name of new owner or operator		0061 Employer Identification Number		
		Enter EIN of new owner (9 digits) →		
0062 Mailing address (number and street, P.O. Box, etc.)				
0063 City, town, village, etc.		0064 State	0065 ZIP Code	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

- 0078 Yes
- 0079 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report		0073 Title			

Telephone	Area code	Number		Extension	Fax	Area code	Number	
0074		-			0075		-	

0076 Internet e-mail address			Date completed	Month	Day	Year
			0069			

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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