



2007 ECONOMIC CENSUS

Petroleum and Petroleum Products

DUE DATE
FEBRUARY 12, 2008

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

WH-42425

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
 - Do not use pencil or felt-tip pen.
 - Place an "X" inside the box.
 - Please center numbers in their respective boxes.
 - Do not put slashes through 0 or 7.
- Examples: 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER
Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes - Go to **2** 0022 No - Enter current EIN (9 digits) → 0025 -

2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address?
(P.O. Box and rural route addresses are not physical locations.)

0031 Yes - Go to line B

0032 No - Enter physical location →

0035 Number and street			
0036 City, town, village, etc.		0037 State	0038 ZIP Code
<input type="text"/>		<input type="text"/>	<input type="text"/>

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?
(Mark "X" only ONE box.)

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 City, village, or borough 0047 Town or township 0048 Other 0024 Do not know

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3 OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2007?
(Mark "X" only ONE box.)

0011 In operation

0013 Temporarily or seasonally inactive

0014 Ceased operation - Give date at right

Month	Day	Year

0015 Sold or leased to another operator - Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below

0018

0060 Name of new owner or operator		0061 EIN (9 digits)	
		-	
0062 Mailing address (Number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
		-	

0016 Other - Specify 0815

4 MONTHS IN OPERATION

Mark "X" if None 2007 Number

Number of months in operation during 2007 (If none, mark "X" and go to 50.) 0002

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

Report

If a value is "0" (or less than \$500.00):

Report

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.
	1 0 2 6		

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

A. Sales and operating receipts (Include the gross selling value of business conducted for others and the value of transfers to your own retail service stations, retail fuel oil dealers, or retail liquefied petroleum (LP) gas dealers. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.) 0100

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

B. Did this establishment earn commissions for the sale of merchandise?

1121 Yes - Go to line C

1122 No - Go to line E

2007			
\$ Bil.	Mil.	Thou.	Dol.

C. Gross selling value of business conducted on a commission basis (Include on line A.) 1123

D. Commissions received on transactions reported on line C. 1124

E. Is this the only establishment of this firm?

0907 Yes - Go to line I

0908 No - Go to line F

CONTINUE WITH 5 ON PAGE 3

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

F. Report sales of merchandise that never entered the United States or its Foreign Trade Zones. (Exclude from line A.) 1190

G. Did any of the sales reported in line A include receipts of your own retail service stations, retail fuel oil dealers, and retail liquefied petroleum (LP) gas dealers?

1211 Yes

1212 No

H. Percent of products sold by this establishment manufactured or mined in the United States or its Foreign Trade Zones by **your company** or its subsidiaries (Include the gross selling value of business conducted for others and the value of transfers to your own retail service stations, retail fuel oil dealers, and retail liquefied petroleum (LP) gas dealers. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.) 1125

Mark "X" if None

2007	
Percent	%

I. Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

0308 Yes

0309 No

6 Not Applicable.

7 EMPLOYMENT AND PAYROLL

Include:

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.

Exclude:

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

Mark "X" if None

2007	
Number	

A. Number of employees for pay period including March 12 0320

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)

1. Annual payroll 0300

2. First quarter payroll (January-March, 2007) 0310

8 Not Applicable.

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9 VALUE OF INVENTORIES

A. Did this establishment own inventories, regardless of where held, at the end of 2007 and/or 2006?

0486 Yes - Go to line B

0487 No - Go to 16

B. Report inventories for products owned by this establishment as of December 31.

1. Total inventories before Last-in, First-out (LIFO) adjustment (if any) 0460

2. LIFO reserve (if any) 0466

3. Total inventories after LIFO adjustment (Line B1 minus line B2) 0468

Mark "X" if None

End of 2007			
\$ Bil.	Mil.	Thou.	Dol.

Mark "X" if None

End of 2006			
\$ Bil.	Mil.	Thou.	Dol.

10 INVENTORIES BY VALUATION METHOD

Report how much of the inventory reported in 9, line B1 for 2007 is subject to the following valuation methods.

A. LIFO valuation method before adjustment 0244

B. First-in, First-out (FIFO) 0491

C. Average cost 0492

D. Standard cost 0493

E. Other valuation method - Specify method 7

0895 0494

F. TOTAL (Add lines A through E. Total should equal 9, line B1.) 0490

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

11-15 Not Applicable.

16 SELECTED EXPENSES

A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) 0140

B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) 1160

C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?

0441 Yes

0442 No

0443 Do not know

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

17 and 18 Not Applicable.

42425041



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

19 A. KIND OF BUSINESS

Which ONE of the following best describes this establishment's principal kind of business in 2007?
(Mark "X" only ONE box.)

- 0700 424 710 11 6 Bulk station (storage capacity of 10,000 to 100,000 gallons)
- 424 710 11 7 Bulk station (storage capacity of 100,000 to 2,100,000 gallons and receiving bulk products by truck or railroad car)
- 424 710 12 5 Bulk terminal (storage capacity of at least 2,100,000 gallons)
- 424 710 12 6 Bulk terminal (storage capacity of 100,000 to 2,100,000 gallons and receiving bulk products by tanker (ship), barge, or pipeline)
- 424 720 00 2 Petroleum distributor with no storage capacity
- 424 720 00 1 Liquefied petroleum (LP) bottle distributor
- 454 311 00 1 Heating/fuel oil dealer
- 424 710 20 1 Liquefied petroleum (LP) bulk station or terminal, sold for resale
- 454 312 00 2 Liquefied petroleum (LP) dealer, sold for consumption
- 447 190 10 1 Gasoline station
- 447 190 20 1 Truck stop
- 523 130 00 4 Petroleum futures commodity traders
- 221 210 00 3 Natural gas distribution
- 771 000 00 1 Other kind of business - *Specify* ↴

0701

19 B. TYPE OF OPERATION

Which ONE of the following best describes this establishment's principal type of operation in 2007?
(Mark "X" only ONE box.)

Merchant wholesaler, buying and selling on own account

- 0600 12 Importer
- 13 Exporter
- 11 Merchant wholesale distributor or jobber
- 14 Own-brand importer and marketer
- 20 **Manufacturers' sales branch or office**

Agent, broker, or commission merchant

- 41 Auction company
- 42 Broker, representing buyers and sellers
- 43 Commission merchant
- 44 Import agent

CONTINUE WITH 19 ON PAGE 6

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19 B. TYPE OF OPERATION - Continued

Agent, broker, or commission merchant - Continued

- 0600 45 Export agent
- 46 Manufacturers' agent
- 49 **Electronic market - business-to-business marketplace that facilitates the sale of goods via the Internet or other electronic means, and operates on a commission or fee basis**
- 77 **Other broker or agent - Specify ↴**

0601

20 CLASS OF CUSTOMER

A. As a general business practice, did this establishment sell to household consumers and individual users in 2007?

- 0251 Yes
- 0252 No

B. Were 75% or more of this establishment's sales to retailers/wholesalers for resale in 2007?

- 0256 Yes
- 0257 No

C. Did this establishment require proof of business or professional license from new customers in 2007?

- 0276 Yes
- 0277 No

CONTINUE WITH **20** ON PAGE 7

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HOW TO REPORT PERCENTS



If figure is **38.76%** of total sales:

Report whole percents

2007				
Estimates are acceptable. Report dollars OR percents.				
\$ Bil.	Mil.	Thou.	Dol.	Percent
				39

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in 5, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
1. Refined petroleum products, excluding liquefied petroleum (LP)						
a. Aviation gasoline	15411					
b. Motor gasoline	15412					
c. Special naphtha	15413					
d. Jet fuel, naphtha or kerosene	15414					
e. No. 2 distillate fuel oil, including no. 2 diesel and no. 2 heating oil	15415					
f. All other distillate fuel oil, including no.1 and no. 4 diesel and heating oil	15416					
g. Residual fuel oil, including no. 5 and no. 6 heavy diesel	15417					
h. Lubricating oil and greases	15418					
i. Sum lines 1a through 1h	15400					
2. Liquefied petroleum (LP)	15420					
3. Crude oil	15500					
4. Other petroleum products, including asphalt, road oil, and wax	15520					
5. Petroleum products marketing equipment	10250					
6. Chemicals and allied products, including antifreeze but excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP) and petroleum						
a. Biofuels, including ethanol, methanol, biodiesel, and gasohol not included with petroleum products	15339					
b. Other chemicals and allied products	15344					
c. Sum lines 6a and 6b	15330					
7. Farm supplies, including agricultural chemicals, feed, and fertilizers	15800					
8. Hardware	11700					
9. New and rebuilt automotive parts and supplies, and trailer parts and supplies <i>(Report parts installed in repair work on line 18.)</i>	10200					

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CONTINUE WITH 22 ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007								
		Estimates are acceptable. Report dollars OR percents.								
		\$ Bil.	Mil.	Thou.	Dol.	Percent				
0723	0720	0721								0722
10. Tires and tubes	10300									
11. Grocery specialties, including pasta and pet food	14880									
12. Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12350									
13. Industrial containers and supplies, including drums and barrels	12450									
14. General-purpose industrial machinery, equipment, and parts	12320									
15. Miscellaneous commodities - Specify ↴										
a. _____	19811									
b. _____	19812									
c. _____	19813									
16. Rental and operating lease receipts	19940									
17. Pipeline transportation receipts	19840									
18. Service receipts and labor charges, including installed parts	19700									
19. TOTAL (Should equal 5, line A if reporting in dollars.)	19990									1 0 0

23 Not Applicable.

24 SHIPPING AND HANDLING

A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2007?

0981 Yes - Go to line B

0982 No - Go to 26

2007			
Estimates are acceptable			
\$ Bil.	Mil.	Thou.	Dol.

B. Receipts of this establishment from customers for shipping and handling of merchandise. 0985

C. Are receipts for shipping and handling included in sales and receipts (reported in 5, line A)?

0988 Yes

0989 No

25 Not Applicable.

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26 SPECIAL INQUIRIES

A. EMPLOYMENT BY PRIMARY FUNCTION

(List the number of employees reported in 7, line A, by the employee's primary function.)

- 1. Selling 1131
- 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers 1132
- 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees 1133
- 4. Packaging 1135
- 5. Production - including employees who manufacture products from raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.) 1136
- 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products 1134
- 7. Other - Specify ↴
 0837 1137
- 8. **TOTAL** (Add lines 1 through 7. Total should equal 7, line A.) 1138

Census use	2007			
	Paid employees			
1131				
1132				
1133				
1135				
1136				
1134				
1137				
1138				

B. BULK PETROLEUM

1. Did this establishment have bulk petroleum storage capacity of more than 30,000 gallons in 2007?

- 1221 Yes
- 1222 No

2. Which ONE of the following is the primary method of receiving bulk liquid products? (Mark "X" only ONE box.)

- 1231 Truck
- 1232 Railroad car
- 1233 Tanker (ship)
- 1234 Barge
- 1235 Pipeline

C. STORAGE CAPACITY

Report the storage capacity, including underground, that this establishment had in gallons on its last day of business in 2007 for the following types of petroleum:

- 1. Refined petroleum products 1251
- 2. Liquefied petroleum gases, excluding natural gas 1252
- 3. Crude oil 1253
- 4. **TOTAL STORAGE CAPACITY** (Sum lines 1 through 3.) 1250

Mark "X" if None

2007	
Thousands of Gallons	

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CONTINUE WITH 26 ON PAGE 11

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

26 SPECIAL INQUIRIES - Continued

D. FUEL PUMPS

Did this establishment have public-access fuel pumps in 2007?

1217 Yes

1218 No

E. PERCENT OF DROP SHIPPED SALES

Percentage of sales (reported in **5**, line A) that were drop shipped and did not enter this establishment 1111

2007	
Whole percent of sales and receipts	
	%

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone	Area code	Number	Extension	Fax	Area code	Number

Internet e-mail address

Date completed

Month Day Year

Thank you for completing your 2007 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

42425116

