



**3 OPERATIONAL STATUS**

Which ONE of the following best describes this establishment's operational status at the end of 2007?

(Mark "X" only ONE box.)

0011  In operation

0013  Temporarily or seasonally inactive

0014  Ceased operation - Give date at right

Month	Day	Year

0015  Sold or leased to another operator - Give date at right AND enter name and address of new owner or operator and Employer Identification Number (EIN) below

0018

0060 Name of new owner or operator		0061 EIN (9 digits)	
		-	
0062 Mailing address (Number and street, P.O. Box, etc.)			
0063 City, town, village, etc.	0064 State	0065 ZIP Code	
		-	

0016  Other - Specify

0815

**4 MONTHS IN OPERATION**

Mark "X" if None 2007 Number

Number of months in operation during 2007 (If none, mark "X" and go to 50.) . . . . . 0002

HOW TO REPORT DOLLAR FIGURES

Dollar figures should be rounded to thousands of dollars.

If a figure is \$1,025,628.79:

Report

Mark "X" if None

If a value is "0" (or less than \$500.00):

Report

2007			
\$ Bil.	Mil.	Thou.	Dol.
	1 0 2 6		

**5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

A. Sales and operating receipts (Include the gross selling value of business conducted for others. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.) . . . . . 0100

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

B. Did this establishment earn commissions for the sale of merchandise?

1121  Yes - Go to line C

1122  No - Go to line E

2007			
\$ Bil.	Mil.	Thou.	Dol.

C. Gross selling value of business conducted on a commission basis (Include on line A.) . . . . . 1123

D. Commissions received on transactions reported on line C . . . . . 1124

E. Is this the only establishment of this firm?

0907  Yes - Go to line G

0908  No - Go to line F

Mark "X" if None 2007 Percent

F. Percent of products sold by this establishment manufactured or mined in the United States by your company or its subsidiaries. . . . . 1125

	%
--	---

G. Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

0308  Yes

0309  No

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**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**6** Not Applicable.

**7** EMPLOYMENT AND PAYROLL

**Include:**

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.

**Exclude:**

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

Mark "X" if None	2007
	Number
<input type="checkbox"/>	

**A.** Number of employees for pay period including March 12 . . . . . 0320

<b>B.</b> Payroll before deductions (Exclude employer's cost for fringe benefits.)	Mark "X" if None	2007			
		\$ Bil.	Mil.	Thou.	Dol.
1. Annual payroll . . . . . 0300	<input type="checkbox"/>				
2. First quarter payroll (January-March, 2007) . . . . . 0310	<input type="checkbox"/>				

**8** Not Applicable.

**9** VALUE OF INVENTORIES

**A.** Did this establishment own inventories, regardless of where held, at the end of 2007 and/or 2006?

0486  Yes - Go to line B

0487  No - Go to 16

**B.** Report inventories for products owned by this establishment as of December 31.

<b>1. Total inventories before Last-in, First-out (LIFO) adjustment (if any)</b> . . . . . 0460	Mark "X" if None	End of 2007				Mark "X" if None	End of 2006			
		\$ Bil.	Mil.	Thou.	Dol.		\$ Bil.	Mil.	Thou.	Dol.
	<input type="checkbox"/>									
<b>2. LIFO reserve (if any)</b> . . . 0466	<input type="checkbox"/>									
<b>3. Total inventories after LIFO adjustment (Line B1 minus line B2)</b> . 0468	<input type="checkbox"/>									

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**10 INVENTORIES BY VALUATION METHOD**

Report how much of the inventory reported in 9, line B1 for 2007 is subject to the following valuation methods.

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

A. LIFO valuation method before adjustment . . . . . 0244

B. First-in, First-out (FIFO) . . . . . 0491

C. Average cost . . . . . 0492

D. Standard cost . . . . . 0493

E. Other valuation method - Specify method ↴

0895  0494

F. **TOTAL** (Add lines A through E. Total should equal 9, line B1.) . . . . . 0490

**11-15** Not Applicable.

**16 SELECTED EXPENSES**

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) . . . . . 0140

B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) . . . . . 1160

C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?

0441  Yes

0442  No

0443  Do not know

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 and 18 Not Applicable.

**19 A. KIND OF BUSINESS**

Which ONE of the following best describes this establishment's principal kind of business in 2007?  
(Mark "X" only ONE box.)

- 0700 424 610 00 1  Plastics materials and basic shapes and forms
- 424 690 10 1  Industrial gases, excluding liquefied petroleum (LP)
- 424 910 20 2  Farm supplies, including agricultural chemicals
- 424 690 20 5  Adhesives, polishes, sealants, and waxes
- 424 690 20 6  Alkalies, chlorine, and water treatment chemicals
- 424 690 20 7  Other chemicals and allied products, including non-agricultural insecticides, drilling fluids, dry ice, and explosives
- 423 840 30 1  Welding supplies, excluding gases
- 221 210 00 3  Natural gas distribution
- 423 850 20 2  Janitorial equipment and supplies
- 423 830 30 2  General-purpose industrial machinery
- 424 130 00 8  Industrial and personal service paper, including disposable paper and plastic items
- 771 000 00 1  Other kind of business - *Specify* ↴

0701

**19 B. TYPE OF OPERATION**

Which ONE of the following best describes this establishment's principal type of operation in 2007?  
(Mark "X" only ONE box.)

**Merchant wholesaler, buying and selling on own account**

- 0600 12  Importer
- 13  Exporter
- 11  Merchant wholesale distributor or jobber
- 14  Own-brand importer and marketer
- 20  **Manufacturers' sales branch or office**

**Agent, broker, or commission merchant**

- 41  Auction company
- 42  Broker, representing buyers and sellers
- 43  Commission merchant
- 44  Import agent
- 45  Export agent
- 46  Manufacturers' agent

CONTINUE WITH 19 ON PAGE 6

42423053





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**21** METHOD OF SELLING

Which ONE of the following best describes this establishment's principal method of selling in 2007?  
(Mark "X" only ONE box.)

- 0751  Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic means)
- 0752  Store or display showroom (selling from a fixed or permanent location with physical displays of priced merchandise and/or from a counter)
- 0753  Warehouse or office (including telephone/fax orders or outside sales representatives)
- 0754  Mail order
- 0755  Home shopping via television
- 0756  Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, party plan, or temporary kiosk sales)
- 0757  Vending machines
- 0758  Other - Specify

0759

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

**Report whole percents**

2007				
Estimates are acceptable. Report dollars OR percents.				
\$ Bil.	Mil.	Thou.	Dol.	Percent
				3 9

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in 5, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

Description of sales, shipments, receipts, or revenue	Census use	2007								
		Estimates are acceptable. Report dollars OR percents.								
		\$ Bil.	Mil.	Thou.	Dol.	Percent				
0723	0720	0721								0722
<b>1.</b> Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum										
<b>a.</b> Compressed and liquefied gases, excluding liquefied petroleum (LP)	15331									
<b>b.</b> Alkalies and chlorine	15332									
<b>c.</b> Organic fibers	15334									
<b>d.</b> Detergents and soaps	15335									
<b>e.</b> Sanitation chemicals, polishes, and waxes	15336									
<b>f.</b> Wood chemicals, naval stores, and gum	15338									
<b>g.</b> Nonagricultural insecticides	15341									
<b>h.</b> Adhesives, sealants, and glues	15342									
<b>i.</b> Explosives	15343									

CONTINUE WITH 22 ON PAGE 8

CONTINUE ON PAGE 8

42423079



**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
<b>1.</b> Chemicals and allied products, excluding agricultural chemicals, plastics, industrial and natural gases, liquefied petroleum (LP), and petroleum - Continued						
<b>j.</b> Biofuels, including ethanol, methanol, biodiesel, and gasohol not included with petroleum products	15339					
<b>k.</b> Other chemicals and allied products	15344					
<b>l. Sum lines 1a through 1k</b>	15330					
<b>2.</b> Farm supplies, including agricultural chemicals	15800					
<b>3.</b> Plastics materials and basic shapes						
<b>a.</b> Plastic pipes, rods, tubes, and shapes	15311					
<b>b.</b> High pressure laminates	15312					
<b>c.</b> Plastics raw materials	15313					
<b>d.</b> Other plastics materials and basic shapes	15314					
<b>e. Sum lines 3a through 3d</b>	15300					
<b>4.</b> Industrial gases, including welding gases	15320					
<b>5.</b> Welding supplies, excluding gases	12440					
<b>6.</b> Refined petroleum products, excluding liquefied petroleum (LP)	15400					
<b>7.</b> Liquefied petroleum (LP)	15420					
<b>8.</b> Paper and plastic products	13400					
<b>9.</b> Pharmaceuticals, pharmaceutical supplies, cosmetics, and toiletries, including veterinarians' medicines	13500					
<b>10.</b> Paint, paint supplies, wallpaper, and wallpaper supplies	16000					
<b>11.</b> Abrasives, strapping, tape, ink, and mechanical rubber goods	12460					
<b>12.</b> Industrial containers and supplies	12450					
<b>13.</b> General-purpose industrial machinery, equipment, and parts	12320					
<b>14.</b> Janitorial equipment and supplies						
<b>a.</b> Power janitorial equipment	12521					
<b>b.</b> Nonpower janitorial equipment	12522					
<b>c.</b> Janitorial supplies	12523					
<b>d. Sum lines 14a through 14c</b>	12520					
<b>15.</b> Laundry and dry-cleaning equipment and supplies	12530					

CONTINUE WITH 22 ON PAGE 9

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42423087





If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007						
		Estimates are acceptable. Report dollars OR percents.						
		\$ Bil.	Mil.	Thou.	Dol.	Percent		
0723	0720	0721					0722	
16. Surgical, medical, and hospital supplies . . . . .	11000							
17. Electronic parts and equipment, excluding communications equipment	11600							
18. Hardware . . . . .	11700							
19. Plumbing and hydronic heating equipment and supplies, including gas appliances, water heaters, and other water system components . . . . .	11800							
20. Flat iron and steel products . . . . .	11120							
21. Iron and steel wire and wire products . . . . .	11140							
22. Iron and steel pipes and tubing . . . . .	11150							
23. Copper and brass . . . . .	11200							
24. Aluminum shapes and forms . . . . .	11220							
25. Miscellaneous commodities - Specify ↴								
a. _____	19811							
b. _____	19812							
c. _____	19813							
26. Rental and operating lease receipts . . . . .	19940							
27. Service receipts and labor charges, including installed parts . . . . .	19700							
28. <b>TOTAL</b> (Should equal 5, line A if reporting in dollars.) . . . . .	19990							1 0 0

**23** Not Applicable.

**24** SHIPPING AND HANDLING

**A.** Did this establishment have any receipts from customers for shipping and handling of merchandise in 2007?

0981  Yes - Go to line B

0982  No - Go to 26

**B.** Receipts of this establishment from customers for shipping and handling of merchandise. . . . . 0985

2007			
Estimates are acceptable			
\$ Bil.	Mil.	Thou.	Dol.

**C.** Are receipts for shipping and handling included in sales and receipts (reported in 5, line A)?

0988  Yes

0989  No

**25** Not Applicable.

42423095



**26** SPECIAL INQUIRIES

**A. EMPLOYMENT BY PRIMARY FUNCTION**

(List the number of employees reported in **7**, line A, by the employee's primary function.)

- 1. Selling . . . . .
- 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers . . . . .
- 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees . . . . .
- 4. Packaging . . . . .
- 5. Production - including employees who manufacture products from raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.) . . . . .
- 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products . . . . .
- 7. Other - Specify  $\nearrow$
- 8. **TOTAL** (Add lines 1 through 7. Total should equal **7**, line A.) . . . . .

Cen- sus use	2007	
	Paid employees	
1131		
1132		
1133		
1135		
1136		
1134		
0837		
1137		
1138		

**B. PERCENT OF DROP SHIPPED SALES**

Percentage of sales (reported in **5**, line A) that were drop shipped and did not enter this establishment . . . . .

1111

2007	
Whole percent of sales and receipts	
	%

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered  $\rightarrow$

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address

Date completed

Month	Day	Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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