



# 2007 ECONOMIC CENSUS

## Scrap and Recyclable Materials

**DUE DATE**  
**FEBRUARY 12, 2008**

**Mail** your completed form to:  
**U.S. CENSUS BUREAU**  
1201 East 10th Street  
Jeffersonville, IN 47134-0001

**WH-42337**

**Please read** the accompanying information sheet(s) before answering the questions.

**Need help or have questions about filling out this form?**

**Visit** [www.census.gov/econhelp](http://www.census.gov/econhelp)

**Call** 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

**Write** to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

**INFORMATION COPY  
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

**YOUR RESPONSE IS REQUIRED BY LAW.** Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
- Please center numbers in their respective boxes. Examples:
- Do not use pencil or felt-tip pen.
- Do not put slashes through 0 or 7.
- Place an "X" inside the box.

|                                     |   |   |   |   |   |   |   |   |   |   |
|-------------------------------------|---|---|---|---|---|---|---|---|---|---|
| <input checked="" type="checkbox"/> | 0 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|-------------------------------------|---|---|---|---|---|---|---|---|---|---|

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

**1 EMPLOYER IDENTIFICATION NUMBER**

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021  Yes - Go to **2**      0022  No - Enter current EIN (9 digits) → 0025  -

**2 PHYSICAL LOCATION**

**A.** Is this establishment's physical location the same as shown in the mailing address? (P.O. Box and rural route addresses are not physical locations.)

0031  Yes - Go to line B

0032  No - Enter physical location →

|                                |  |  |  |  |  |            |  |               |  |  |
|--------------------------------|--|--|--|--|--|------------|--|---------------|--|--|
| 0035 Number and street         |  |  |  |  |  |            |  |               |  |  |
| 0036 City, town, village, etc. |  |  |  |  |  | 0037 State |  | 0038 ZIP Code |  |  |
|                                |  |  |  |  |  |            |  |               |  |  |

**B.** Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041  Yes      0042  No      0043  No legal boundaries      0044  Do not know

**C.** In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046  City, village, or borough      0047  Town or township      0048  Other      0024  Do not know

42337014

**3 OPERATIONAL STATUS**

Which ONE of the following best describes this establishment's operational status at the end of 2007?  
(Mark "X" only ONE box.)

0011  In operation 0013  Temporarily or seasonally inactive

0014  Ceased operation - Give date at right \_\_\_\_\_ 

| Month | Day | Year |
|-------|-----|------|
|       |     |      |

0015  Sold or leased to another operator - Give date at right \_\_\_\_\_ 

| Month | Day | Year |
|-------|-----|------|
|       |     |      |

  
AND enter name and address of new owner or operator and Employer Identification Number (EIN) below

|                                    |                     |
|------------------------------------|---------------------|
| 0060 Name of new owner or operator | 0061 EIN (9 digits) |
|                                    | -                   |

0062 Mailing address (Number and street, P.O. Box, etc.)

|                                |            |               |
|--------------------------------|------------|---------------|
| 0063 City, town, village, etc. | 0064 State | 0065 ZIP Code |
|                                |            | -             |

0016  Other - Specify \_\_\_\_\_ 0815

**4 MONTHS IN OPERATION**

Mark "X" if None 

| 2007   |
|--------|
| Number |

Number of months in operation during 2007 (If none, mark "X" and go to 50.) . . . . . 0002

**HOW TO REPORT DOLLAR FIGURES**

Dollar figures should be **rounded to thousands** of dollars.

If a figure is **\$1,025,628.79:**

**Report** →

If a value is "0" (or less than \$500.00):

**Report** →

Mark "X" if None

| 2007    |         |       |      |
|---------|---------|-------|------|
| \$ Bil. | Mil.    | Thou. | Dol. |
|         | 1 0 2 6 |       |      |
|         |         |       |      |

**5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE**

**A.** Sales and operating receipts (Include the gross selling value of business conducted for others. Include shipping and handling charges. Exclude sales taxes and Hawaii's General Excise Tax.) . . . . . 0100

Mark "X" if None

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |

**B.** Did this establishment earn commissions for the sale of merchandise?

1121  Yes - Go to line C

1122  No - Go to line E

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |

**C.** Gross selling value of business conducted on a commission basis (Include on line A.) . . . . . 1123

**D.** Commissions received on transactions reported on line C . . . . . 1124

**E.** Is this the only establishment of this firm?

0907  Yes - Go to line G

0908  No - Go to line F

Mark "X" if None

| 2007    |  |
|---------|--|
| Percent |  |
|         |  |
|         |  |

**F.** Percent of products sold by this establishment manufactured or mined in the United States by **your company** or its subsidiaries. . . . . 1125

**G.** Did e-commerce account for more than 50% of this establishment's sales and/or operating receipts as reported on line A?

0308  Yes

0309  No

42337022

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**6** Not Applicable.

**7** EMPLOYMENT AND PAYROLL

**Include:**

- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in **1**.

**Exclude:**

- Temporary staffing obtained from a staffing service.
- Contractors, subcontractors, or independent contractors.
- Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
- Purchased or managed services, such as janitorial, guard, or landscape services.
- Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

Mark "X" if None

|        |  |  |  |
|--------|--|--|--|
| 2007   |  |  |  |
| Number |  |  |  |
|        |  |  |  |

**A.** Number of employees for pay period including March 12 . . . . . 0320

Mark "X" if None

|         |      |       |      |
|---------|------|-------|------|
| 2007    |      |       |      |
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |

**B.** Payroll before deductions (Exclude employer's cost for fringe benefits.)

**1.** Annual payroll . . . . . 0300

**2.** First quarter payroll (January-March, 2007) . . . . . 0310

**8** Not Applicable.

**9** VALUE OF INVENTORIES

**A.** Did this establishment own inventories, regardless of where held, at the end of 2007 and/or 2006?

0486  Yes - Go to line B

0487  No - Go to **16**

**B.** Report inventories for products owned by this establishment as of December 31.

**1. Total inventories before Last-in, First-out (LIFO) adjustment (if any)** . . . . . 0460

**2. LIFO reserve (if any)** . . . . . 0466

**3. Total inventories after LIFO adjustment (Line B1 minus line B2)** . . . . . 0468

Mark "X" if None

|             |      |       |      |
|-------------|------|-------|------|
| End of 2007 |      |       |      |
| \$ Bil.     | Mil. | Thou. | Dol. |
|             |      |       |      |
|             |      |       |      |
|             |      |       |      |

Mark "X" if None

|             |      |       |      |
|-------------|------|-------|------|
| End of 2006 |      |       |      |
| \$ Bil.     | Mil. | Thou. | Dol. |
|             |      |       |      |
|             |      |       |      |
|             |      |       |      |

42337030



**10 INVENTORIES BY VALUATION METHOD**

Report how much of the inventory reported in 9, line B1 for 2007 is subject to the following valuation methods.

Mark "X" if None

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |
|         |      |       |      |

A. LIFO valuation method before adjustment . . . . . 0244

B. First-in, First-out (FIFO) . . . . . 0491

C. Average cost . . . . . 0492

D. Standard cost . . . . . 0493

E. Other valuation method - Specify method ↴

0895

0494

F. **TOTAL** (Add lines A through E. Total should equal 9, line B1.) . . . . . 0490

**11-15** Not Applicable.

**16 SELECTED EXPENSES**

Mark "X" if None

| 2007    |      |       |      |
|---------|------|-------|------|
| \$ Bil. | Mil. | Thou. | Dol. |
|         |      |       |      |
|         |      |       |      |

A. Operating expenses (Include payroll. Exclude cost of goods sold and interest expense.) . . . . . 0140

B. Purchases of merchandise for resale, net of returns, allowances, and trade and cash discounts (Include amounts allowed for trade-ins.) . . . . . 1160

C. For the value reported on line B, were any of these goods ordered over an Internet, Extranet, Electronic Data Interchange (EDI) network, electronic mail, or other online system?

0441  Yes

0442  No

0443  Do not know

42337048



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 and 18 Not Applicable.

19 A. KIND OF BUSINESS

Which ONE of the following best describes this establishment's principal kind of business in 2007?  
(Mark "X" only ONE box.)

- 0700 423 930 11 1  Iron and steel (ferrous) scrap processors using power processing equipment
- 423 930 12 1  Iron and steel (ferrous) scrap dealers not using power processing equipment
- 423 930 20 1  Recyclable paper and paperboard
- 423 930 30 1  Other recyclable products, including nonferrous metal scrap
- 423 510 11 1  Ferrous metals service center with inventory
- 423 510 12 1  Ferrous metals sales office without inventory
- 423 510 21 1  Nonferrous metals service center with inventory
- 423 510 22 1  Nonferrous metals sales office without inventory
- 424 130 00 1  Paper and plastic products
- 423 140 10 2  Used motor vehicle parts and supplies dealer
- 771 000 00 1  Other kind of business - Specify

0701

19 B. TYPE OF OPERATION

Which ONE of the following best describes this establishment's principal type of operation in 2007?  
(Mark "X" only ONE box.)

**Merchant wholesaler, buying and selling on own account**

- 0600 12  Importer
- 13  Exporter
- 11  Merchant wholesale distributor or jobber
- 14  Own-brand importer and marketer
- 20  **Manufacturers' sales branch or office**

**Agent, broker, or commission merchant**

- 41  Auction company
- 42  Broker, representing buyers and sellers
- 43  Commission merchant
- 44  Import agent
- 45  Export agent
- 46  Manufacturers' agent

CONTINUE WITH 19 ON PAGE 6

42337055





If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**21** METHOD OF SELLING

Which ONE of the following best describes this establishment's principal method of selling in 2007?  
(Mark "X" only ONE box.)

- 0751  Electronic commerce (selling goods or facilitating the sale of goods via the Internet or other electronic means)
- 0752  Store or display showroom (selling from a fixed or permanent location with physical displays of priced merchandise and/or from a counter)
- 0753  Warehouse or office (including telephone/fax orders or outside sales representatives)
- 0754  Mail order
- 0755  Home shopping via television
- 0756  Direct selling (selling in a face-to-face manner away from a fixed location, such as house-to-house, party plan, or temporary kiosk sales)
- 0757  Vending machines
- 0758  Other - Specify

0759

**HOW TO REPORT PERCENTS**

If figure is **38.76%** of total sales:

**Report whole percents**

| 2007   |      |       |      |         |
|--|------|-------|------|---------|
| Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |
| \$ Bil.  | Mil. | Thou. | Dol. | Percent |
|  |      |       |      | 3 9     |

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

(Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales reported in 5, line A. Include the value of merchandise marketed under capital, finance, or full payout leases, and rental receipts derived from merchandise under operating leases. See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above. Do not combine data for two or more lines.)

| Description of sales, shipments, receipts, or revenue                                | Census use | 2007   |      |       |      |         |  |  |  |      |
|--|------------|--|------|-------|------|---------|--|--|--|------|
|  |            | Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |  |  |  |      |
|  |            | \$ Bil.  | Mil. | Thou. | Dol. | Percent |  |  |  |      |
| 0723   | 0720       | 0721   |      |       |      |         |  |  |  | 0722 |
| <b>1.</b> Ferrous metal scrap  |            |  |      |       |      |         |  |  |  |      |
| <b>a.</b> Prepared ferrous metal scrap processed by this establishment . . . . .     | 12911      |  |      |       |      |         |  |  |  |      |
| <b>b.</b> Prepared ferrous metal scrap not processed by this establishment . . . . . | 12912      |  |      |       |      |         |  |  |  |      |
| <b>c.</b> Unprepared ferrous metal scrap, including bi-metal cans . . . . .          | 12913      |  |      |       |      |         |  |  |  |      |
| <b>d. Sum lines 1a through 1c</b> . . . . .  | 12900      |  |      |       |      |         |  |  |  |      |
| <b>2.</b> Nonferrous metal scrap   |            |  |      |       |      |         |  |  |  |      |
| <b>a.</b> Aluminum scrap . . . . .   | 12921      |  |      |       |      |         |  |  |  |      |
| <b>b.</b> Copper and copper alloy scrap . . . . .                                    | 12922      |  |      |       |      |         |  |  |  |      |
| <b>c.</b> Lead scrap . . . . .   | 12923      |  |      |       |      |         |  |  |  |      |

CONTINUE WITH 22 ON PAGE 8

42337071



**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Description of sales, shipments, receipts, or revenue   | Cen-<br>sus<br>use | 2007   |      |       |      |         |
|---|--------------------|--|------|-------|------|---------|
|   |                    | Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |
|   |                    | \$ Bil.  | Mil. | Thou. | Dol. | Percent |
| 0723  | 0720               | 0721   |      |       |      | 0722    |
| <b>2.</b> Nonferrous metal scrap - Continued  |                    |  |      |       |      |         |
| <b>d.</b> Other nonferrous metallic scrap, including nickel, zinc, and precious metals                    | 12924              |  |      |       |      |         |
| <b>e. Sum lines 2a through 2d</b>   | 12920              |  |      |       |      |         |
| <b>3.</b> Recyclable paper and paperboard   | 12930              |  |      |       |      |         |
| <b>4.</b> Recyclable materials, excluding metals and paper  |                    |  |      |       |      |         |
| <b>a.</b> Recyclable textiles, including rags and textile scraps  | 12941              |  |      |       |      |         |
| <b>b.</b> Recyclable plastics   | 12943              |  |      |       |      |         |
| <b>c.</b> Recyclable glass  | 12944              |  |      |       |      |         |
| <b>d.</b> Slags   | 12946              |  |      |       |      |         |
| <b>e.</b> Other recyclable materials, including rubber and bones  | 12945              |  |      |       |      |         |
| <b>f. Sum lines 4a through 4e</b>   | 12940              |  |      |       |      |         |
| <b>5.</b> Semi-finished iron and steel products   | 11100              |  |      |       |      |         |
| <b>6.</b> Flat iron and steel products  | 11120              |  |      |       |      |         |
| <b>7.</b> Iron and steel wire and wire products   | 11140              |  |      |       |      |         |
| <b>8.</b> Iron and steel pipes and tubing   | 11150              |  |      |       |      |         |
| <b>9.</b> Alloy steel   | 11170              |  |      |       |      |         |
| <b>10.</b> Stainless steel  | 11180              |  |      |       |      |         |
| <b>11.</b> Copper and brass   | 11200              |  |      |       |      |         |
| <b>12.</b> Other iron and steel products  | 11160              |  |      |       |      |         |
| <b>13.</b> Aluminum shapes and forms  | 11220              |  |      |       |      |         |
| <b>14.</b> Other nonferrous metals, including magnesium, nickel, tin, lead, and zinc, excluding gemstones | 11230              |  |      |       |      |         |
| <b>15.</b> Paper and plastic products   | 13400              |  |      |       |      |         |
| <b>16.</b> Used automotive parts, accessories, and equipment  | 10240              |  |      |       |      |         |
| <b>17.</b> Miscellaneous commodities - <i>Specify</i> ↴   |                    |  |      |       |      |         |
| <b>a.</b> _____   | 19811              |  |      |       |      |         |
| <b>b.</b> _____   | 19812              |  |      |       |      |         |
| <b>c.</b> _____   | 19813              |  |      |       |      |         |

42337089



CONTINUE WITH **22** ON PAGE 9

CONTINUE ON PAGE 9



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Description of sales, shipments, receipts, or revenue                        | Census use | 2007   |      |       |      |         |  |
|--|------------|--|------|-------|------|---------|--|
|  |            | Estimates are acceptable.<br>Report dollars OR percents. |      |       |      |         |  |
|  |            | \$ Bil.  | Mil. | Thou. | Dol. | Percent |  |
| 0723   | 0720       | 0721   |      |       |      | 0722    |  |
| <b>18.</b> Rental and operating lease receipts . . . . .                     | 19940      |  |      |       |      |         |  |
| <b>19.</b> Service receipts and labor charges, including installed parts     |            |  |      |       |      |         |  |
| <b>a.</b> Labor charges for repair work . . . . .                            | 19701      |  |      |       |      |         |  |
| <b>b.</b> Parts installed in repair work . . . . .                           | 19702      |  |      |       |      |         |  |
| <b>c.</b> Other service receipts and labor charges - <i>Specify</i> ↴        |            |  |      |       |      |         |  |
| _____  | 19703      |  |      |       |      |         |  |
| <b>d. Sum lines 19a through 19c</b> . . . . .                                | 19700      |  |      |       |      |         |  |
| <b>20.</b> Construction receipts . . . . .                                   | 19950      |  |      |       |      |         |  |
| <b>21. TOTAL</b> (Should equal 5, line A if reporting in dollars.) . . . . . | 19990      |  |      |       |      | 1 0 0   |  |

**23** Not Applicable.

**24** SHIPPING AND HANDLING

**A.** Did this establishment have any receipts from customers for shipping and handling of merchandise in 2007?

0981  Yes - Go to line B

0982  No - Go to 26

| 2007                     |      |       |      |
|--------------------------|------|-------|------|
| Estimates are acceptable |      |       |      |
| \$ Bil.                  | Mil. | Thou. | Dol. |
|                          |      |       |      |

**B.** Receipts of this establishment from customers for shipping and handling of merchandise. . . . . 0985

**C.** Are receipts for shipping and handling included in sales and receipts (reported in 5, line A)?

0988  Yes

0989  No

**25** Not Applicable.

42337097



**26** SPECIAL INQUIRIES

**A. EMPLOYMENT BY PRIMARY FUNCTION**

(List the number of employees reported in 7, line A, by the employee's primary function.)

- 1. Selling . . . . .
- 2. Sales support - including office, clerical, warehousing, customer service, maintenance employees, and drivers . . . . .
- 3. General support of other establishments in your company - including central administrative, accounting, research, and other support employees . . . . .
- 4. Packaging . . . . .
- 5. Production - including employees who manufacture products from raw materials or semi-finished products (Report 'knockdown' assembly employees on line 6 below.) . . . . .
- 6. 'Knockdown' assembly - assembling prefabricated components designed for a single application or reassembly of completed products . . . . .
- 7. Other - Specify

| Cen-<br>sus<br>use | 2007           |  |  |  |
|--------------------|----------------|--|--|--|
|                    | Paid employees |  |  |  |
| 1131               |                |  |  |  |
| 1132               |                |  |  |  |
| 1133               |                |  |  |  |
| 1135               |                |  |  |  |
| 1136               |                |  |  |  |
| 1134               |                |  |  |  |
| 0837               |                |  |  |  |
| 1137               |                |  |  |  |
| 1138               |                |  |  |  |

**8. TOTAL** (Add lines 1 through 7. Total should equal 7, line A.) . . . . .

**B. PERCENT OF DROP SHIPPED SALES**

Percentage of sales (reported in 5, line A) that were drop shipped and did not enter this establishment . . . . . 1111

| 2007                                |   |
|-------------------------------------|---|
| Whole percent of sales and receipts |   |
|                                     | % |

CONTINUE WITH 26 ON PAGE 11

42337105

**If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.**

**26** SPECIAL INQUIRIES - Continued

**C. OTHER ESTABLISHMENT ACTIVITIES**

**1.** Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

**2.** Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

**3.** Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

|      |                      |                      |    |                      |                      |
|------|----------------------|----------------------|----|----------------------|----------------------|
| FROM | Month                | Year                 | TO | Month                | Year                 |
|      | <input type="text"/> | <input type="text"/> |    | <input type="text"/> | <input type="text"/> |

Name of person to contact regarding this report

Title

|           |                      |                      |                      |                      |     |                      |                      |                      |
|-----------|----------------------|----------------------|----------------------|----------------------|-----|----------------------|----------------------|----------------------|
| Telephone | Area code            | Number               |                      | Extension            | Fax | Area code            | Number               |                      |
|           | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> |     | <input type="text"/> | <input type="text"/> | <input type="text"/> |

Internet e-mail address

Date completed

|                      |                      |                      |
|----------------------|----------------------|----------------------|
| Month                | Day                  | Year                 |
| <input type="text"/> | <input type="text"/> | <input type="text"/> |

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

42337113

