

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Broadwoven fabrics	313210 17			
2	Lumber, rough and dressed	321000 19			
3	Paperboard containers, boxes, and corrugated paperboard	322210 01			
4	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 02			
5	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.	325211 05			
6	Plastics products consumed in the form of sheets, rods, tubes, film, and other shapes	326100 13			
7	All other chemicals and allied products (excluding plastics materials and resins)	325000 28			
8	Metal bolts, nuts, screws, washers, rivets, and other screw machine products	332722 03			
9	Steel sheet and strip (including tinplate)	331000 22			
10	All other steel shapes and forms	331000 00			
11	Aluminum and aluminum-base alloy castings (rough and semifinished)	331520 05			
12	Other castings, rough and semifinished	331500 07			

INFORMATION COPY
 DO NOT USE TO REPORT

33907080



CONTINUE WITH **1** ON PAGE 9

CONTINUE ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
13	Other fabricated metal products (excluding forgings, castings, bolts, nuts, screws, rivets, washers, and screw machine products)	332001 00			
14	Parts specially designed for sporting goods	001900 04			
15	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↗	009700 99			
16	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00			

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Fishing tackle and equipment	339920 1100			

CONTINUE WITH 22 ON PAGE 10

33907098



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
2	Golf equipment (excluding apparel and shoes)				
	Golf balls and clubs	339920 3511			
3	Other golf equipment (including golf bags, handcars for golf bags, golf club shafts sold separately, tees, and training devices) <i>(Specify kind.)</i> ↴				
		339920 3431			
4	Playground equipment				
	Playground equipment for home use (including sandboxes, seesaws, slides, and swing sets)	339920 5101			
5	Playground equipment for other uses (including heavy-duty commercial and institutional) <i>(Specify kind.)</i> ↴				
		339920 5106			
6	Gymnasium and exercise equipment				
	Gymnasium and gymnastic apparatus and equipment (including horizontal and parallel bars, balance beams, trampolines, and mats) . . .	339920 7101			
7	Home gyms and training units	339920 7131			
8	Treadmills	339920 7141			
9	Other exercise, health, and physical fitness equipment (including ab exercisers, cross-country ski exercisers, gliders and riders, rowing machines, and free weight lifting equipment) <i>(Specify kind.)</i> ↴				
		339920 7191			
10	Other sporting and athletic goods				
	Billiard and pool equipment (including tables, balls, and cues sold separately)	339920 A102			
11	Bowling equipment				
	Bowling balls	339920 A116			
12	Other bowling equipment (excluding apparel and shoes) <i>(Specify kind.)</i> ↴				
		339920 A117			
13	Water and underwater sports equipment				
	Sailboards, surfboards, water skis, and underwater sports equipment (excluding cameras and watches)	339920 A119			
14	Other water sports equipment (excluding cameras, watches, shoes, and apparel) <i>(Specify kind.)</i> ↴				
		339920 A120			

33907106



CONTINUE WITH **22** ON PAGE 11

CONTINUE ON PAGE 11

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Other sporting and athletic goods - Continued				
15	Sports helmets, body protective equipment, baseball and softball bats, and other team sports equipment (excluding apparel and shoes)	339920 A125			
16	Archery and tennis equipment (excluding apparel, nets, and shoes)	339920 A135			
17	Wood and plastic skateboards	339920 A186			
	Snow and winter sports equipment (excluding apparel, body protective equipment, helmets, and footwear)				
18	Snow skis, snowboards, and other snow ski equipment	339920 A191			
	Snow and winter sports equipment (excluding apparel, body protective equipment, helmets, and footwear) Other winter sports equipment (including in-line skates, bobsleds, toboggans, ice skates, and hockey equipment) (Specify kind.) ↴				
19		339920 A192			
20	Above-ground swimming pools, 15 feet or more in diameter, filtered, completely manufactured	339920 A197			
	Other sporting and athletic equipment (badminton, paint ball, racquetball, squash, table tennis, and roller skates) (excluding apparel and shoes) (Specify kind.) ↴				
21		339920 A199			
	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.				
22		18			
23		26			
24		34			
25		42			
26		59			
27		67			
	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴				
28		930000 0000			
	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)				
29		999890 0000			

CONTINUE WITH 22 ON PAGE 12

CONTINUE ON PAGE 12

33907114



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
30	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	999800 0000			
31	TOTAL (Should equal total reported in 5)	770000 0000			

23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

33907122



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address	Date completed	Month	Day	Year

Thank you for completing your 2007 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

33907130

