

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

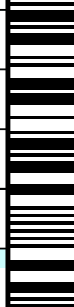
Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | |
|-----------|---|----------------------|--|------|-------|
| | | | Cost, including delivery cost (freight-in) | | |
| | | | \$ Bil. | Mil. | Thou. |
| 0634 | | 0630 | 0631 | | |
| 1 | Wood furniture frames | 337215 00 | | | |
| | Lumber, rough and dressed | | | | |
| 2 | Hardwood | 321000 25 | | | |
| 3 | Softwood | 321000 31 | | | |
| 4 | Plywood, hardwood and softwood | 321000 91 | | | |
| 5 | Hardwood veneer | 321211 04 | | | |
| 6 | Particleboard (wood) | 321219 02 | | | |
| 7 | Medium density fiberboard (MDF) | 321219 06 | | | |
| 8 | Hardboard (wood fiberboard) | 321219 09 | | | |
| 9 | Hardwood cut stock and dimension (excluding furniture frames) | 321912 03 | | | |
| 10 | Furniture and builders' hardware, including cabinet hardware, casters, glides, handles, hinges, locks, etc. | 332510 01 | | | |
| 11 | Coated and laminated fabrics, including vinyl coated | 313320 06 | | | |

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | |
|-----------|---|----------------------|--|------|-------|
| | | | Cost, including delivery cost (freight-in) | | |
| | | | \$ Bil. | Mil. | Thou. |
| 0634 | | 0630 | 0631 | | |
| | Woven upholstery fabrics (excluding ticking) | | | | |
| 12 | Cotton | 313210 07 | | | |
| 13 | Other fabrics, including rayon, nylon, polyester, etc | 313210 11 | | | |
| 14 | Paddings, battings, and fillings (excluding rubber and plastics foam) | 314999 01 | | | |
| 15 | Formed and slab stock for pillows, cushions, seating, etc. (urethane) | 326150 00 | | | |
| 16 | Foam mattress cores, including latex (excluding topper pads) | 326150 01 | | | |
| 17 | Plastics furniture parts and components | 337215 09 | | | |
| 18 | Plastics resins consumed in the form of granules, pellets, powders, liquids, etc. | 325211 05 | | | |
| 19 | Laminated plastics, sheet | 326130 01 | | | |
| 20 | Steel sheet and strip, including tinplate | 331000 22 | | | |
| 21 | All other steel shapes and forms | 331000 00 | | | |
| 22 | Aluminum and aluminum-base alloy sheet, plate, foil, and welded tubing | 331315 00 | | | |
| 23 | All other aluminum and aluminum-base alloy shapes and forms (excluding castings, forgings, sheet, plate, foil, welded tubing, and fabricated metal) | 331000 54 | | | |
| 24 | Castings, rough and semifinished | 331500 07 | | | |
| 25 | Metal stampings | 332000 62 | | | |
| 26 | Other fabricated metal products, including forgings | 332000 07 | | | |
| 27 | Flat glass (plate, float, and sheet) | 327211 01 | | | |
| 28 | Mirrors, framed and unframed | 327215 03 | | | |
| 29 | Constructions (sleeper mechanisms) for dual purpose sleep furniture | 332510 07 | | | |
| 30 | Springs | 332610 01 | | | |
| 31 | Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products | 325510 02 | | | |
| 32 | Paperboard containers, boxes, and corrugated paperboard | 322210 01 | | | |

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17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | |
|-----------|---|----------------------|--|------|-------|
| | | | Cost, including delivery cost (freight-in) | | |
| | | | \$ Bil. | Mil. | Thou. |
| 0634 | | 0630 | 0631 | | |
| 33 | Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↘ | 009700 99 | | | |
| | | | | | |
| | | | | | |
| 34 | TOTAL (Should equal total reported in 16, line A1) | 771000 00 | | | |

18-21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Furniture and Fixture Product Classification - If applicable, classify furniture and fixture products based on the component materials from which they are made: Classify furniture and fixture products made from more than one material based on the material used in the frame, or if there is no frame, the predominant component material.

Upholstered Furniture - Upholstered furniture is interior seating furniture (excluding dining room, folding, and kitchen chairs) that accommodates one or more person and has a construction or frame with loose back, detachable back or seat cushions; or has a construction or frame with more than the front of the back or top surface of the seat covered.

Furniture in Suites - If your records are maintained in suites, an estimate of the distribution of the individual pieces (based on a sample of invoices or on cutting orders supplied to your production department) will be acceptable.

| Line No. | Products and services | Census product code | Value, of receipts, f.o.b. plant | | |
|----------|--|---------------------|----------------------------------|------|-------|
| | | | \$ Bil. | Mil. | Thou. |
| 0734 | | 0730 | 0731 | | |
| 1 | Metal household furniture Dining room and kitchen, including padded and plain seating, tables, cabinets and carts | 337124 1100 | | | |

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services | Census product code | Value, of receipts, f.o.b. plant | | |
|----------|---|---------------------|----------------------------------|------|-------|
| | | | \$ Bil. | Mil. | Thou. |
| | 0734 | 0730 | 0731 | | |
| | Metal household furniture - Continued | | | | |
| | Nonupholstered metal household furniture | | | | |
| 2 | Outdoor and casual, including beach, lawn, garden, and porch, assembled and ready-to-assemble | 337124 4300 | | | |
| 3 | Beds, including army, folding, rollable cots and bed frames | 337124 8131 | | | |
| 4 | Infants' and children's furniture, including chairs, car seats, playpens, play yards, portable cribs, and tables | 337124 8221 | | | |
| 5 | Other types, including medicine cabinets and folding trays - (Specify kind of nonupholstered metal furniture.) ↴ [Redacted] | 337124 8241 | | | |
| | Nonupholstered wood household furniture | | | | |
| 6 | Den, library, family and living room furniture, excluding custom sold directly to the customer at retail | 337122 1600 | | | |
| 7 | Infants' and children's furniture, excluding custom sold directly to the customer at retail | 337122 A300 | | | |
| 8 | Dining room and kitchen furniture, excluding kitchen cabinets and those custom sold directly to the customer at retail | 337122 4500 | | | |
| 9 | Bedroom furniture, excluding custom sold directly to the customer at retail | 337122 8600 | | | |
| 10 | Custom furniture sold directly to the customer at retail, excluding kitchen cabinets, bathroom vanities and related cabinetwork | 337122 H100 | | | |
| 11 | Outdoor furniture, assembled and ready-to-assemble, including beach, lawn, garden, and porch furniture | 337122 E111 | | | |
| 12 | Other types, excluding custom sold directly to retail customer (Specify kind of nonupholstered wood household furniture.) ↴ [Redacted] | 337122 E195 | | | |
| 13 | Rattan, reed, wicker, and willow nonupholstered household furniture, including seating and laundry hampers | 337125 0431 | | | |
| 14 | Nonupholstered household furniture (excluding wood and metal) other types, including plastic infant car seats (Specify kind of nonupholstered household furniture.) ↴ [Redacted] | 337125 0531 | | | |

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services | Census product code | Value, of receipts, f.o.b. plant | | |
|----------|---|---------------------|----------------------------------|------|-------|
| | | | \$ Bil. | Mil. | Thou. |
| 0734 | | 0730 | 0731 | | |
| 15 | Housings and cabinets for televisions, radios, speakers, sewing machines and other components Wood cabinets used as housings Television, audio, and television and audio combination cabinets, used as housings | 337129 0311 | | | |
| 16 | All other types, including sewing machine cabinets, used as housings (Specify kind of cabinet or housing.) ↴ | 337129 0321 | | | |
| 17 | Plastics housings | 326199 6185 | | | |
| 18 | Metal Housings | 332322 3100 | | | |
| 19 | Plastic household cabinets, including audio and television (excluding cabinets used as housings) | 337125 0111 | | | |
| 20 | Upholstered wood household furniture, excluding stock line dual-purpose sleep furniture (If your records are maintained in suites, see special instructions for 2.) Davenports, sofas, loveseats, and settees, excluding chairs sold as part of suites and sectional sofa pieces and those sold directly to the customer at retail | 337121 1111 | | | |
| 21 | Sectional sofa pieces (excluding custom sold directly to the customer at retail), including pieces seating one person | 337121 1211 | | | |
| 22 | Rocking chairs (excluding custom sold directly to the customer at retail), including swivel rockers | 337121 1311 | | | |
| 23 | Reclining chairs, excluding custom sold directly to the customer at retail | 337121 1411 | | | |
| 24 | Upholstered household furniture, other types (excluding stock line dual-purpose sleep furniture), including custom sold directly to the customer at retail (Specify kind of upholstered wood household furniture.) ↴ | 337121 1551 | | | |
| 25 | Dual-purpose sleep furniture, including convertible sofas, jackknife sofa and chair beds, studio couches, excluding those custom sold directly to the customer at retail | 337121 4110 | | | |
| 26 | Futons shipped with frames | 337121 4120 | | | |
| 27 | Furniture frames, wood | 337215 J300 | | | |
| 28 | Framed mirrors | 327215 9126 | | | |
| 29 | All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. | 18 | | | |
| 30 | | 26 | | | |
| 31 | | 34 | | | |

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services | Census product code | Value, of receipts, f.o.b. plant | | |
|-----------|---|---------------------|----------------------------------|------|-------|
| | | | \$ Bil. | Mil. | Thou. |
| 0734 | | 0730 | 0731 | | |
| 32 | | 42 | | | |
| 33 | | 59 | | | |
| 34 | | 67 | | | |
| 35 | Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴ | 930000 0000 | | | |
| 36 | Resales - Sales of products bought and sold without further manufacture, processing, or assembly (<i>The cost of such items should be reported in 16, line A2.</i>) | 999890 0000 | | | |
| 37 | Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc. | 999800 0000 | | | |
| 38 | TOTAL (<i>Should equal total reported in 5</i>) | 770000 0000 | | | |

23-25 Not Applicable.

26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (*Mark "X" only ONE box.*)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - *Specify* ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

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REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM

Month

Year

TO

Month

Year

Name of person to contact regarding this report

Title

Telephone

Area code

Number

Extension

Fax

Area code

Number

Internet e-mail address

Date completed

Month

Day

Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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