

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

| Line No.  | Materials, parts, and supplies  | Census material code | Consumption of purchased materials and of materials received from other establishments of your company |      |       |
|-----------|---|----------------------|--|------|-------|
|           |   |                      | Cost, including delivery cost (freight-in)   |      |       |
|           |   |                      | \$ Bil.  | Mil. | Thou. |
| 0634      |   | 0630                 | 0631   |      |       |
| <b>1</b>  | Fabricated plastics products (excluding gaskets) . . . . .  | 326190 11            |  |      |       |
| <b>2</b>  | Forgings . . . . .  | 332110 00            |  |      |       |
| <b>3</b>  | Iron and steel castings (rough and semifinished) . . . . .  | 331510 01            |  |      |       |
| <b>4</b>  | Steel bars, bar shapes, and plate (excluding castings, forgings, and fabricated metal products) . . . . . | 331200 07            |  |      |       |
| <b>5</b>  | All other steel shapes and forms (excluding castings, forgings, and fabricated metal products) . . . . .  | 331200 85            |  |      |       |
| <b>6</b>  | Aluminum and aluminum-base alloy castings (rough and semifinished) . . . . .                              | 331520 05            |  |      |       |
| <b>7</b>  | Other fabricated metal products (excluding fluid power products and forgings) . . . . .                   | 332000 51            |  |      |       |
| <b>8</b>  | Electric motors, generators, and parts . . . . .  | 335312 07            |  |      |       |
| <b>9</b>  | Storage batteries . . . . .   | 335911 01            |  |      |       |
| <b>10</b> | Mechanical speed changers, gears, and industrial high-speed drives . . . . .                              | 333612 00            |  |      |       |

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

| Line No.  | Materials, parts, and supplies  | Census material code | Consumption of purchased materials and of materials received from other establishments of your company |      |       |
|-----------|---|----------------------|--|------|-------|
|           |   |                      | Cost, including delivery cost (freight-in)   |      |       |
|           |   |                      | \$ Bil.  | Mil. | Thou. |
| 0634      |   | 0630                 | 0631   |      |       |
| <b>11</b> | Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴ | 009700 99            |  |      |       |
|           |   |                      |  |      |       |
|           |   |                      |  |      |       |
| <b>12</b> | <b>TOTAL</b> (Should equal total reported in 16, line A1) . . . . .   | 771000 00            |  |      |       |

**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

| Line No. | Products and services  | Census product code | Products shipped and other receipts |      |       |
|----------|--|---------------------|-------------------------------------|------|-------|
|          |  |                     | Value, f.o.b. plant                 |      |       |
|          |  |                     | \$ Bil.                             | Mil. | Thou. |
| 0734     |  | 0730                | 0731                                |      |       |
| <b>1</b> | Power-driven handtools, battery-powered (cordless) (including parts)<br>Battery-powered (cordless) screwdrivers (without 3-jaw chuck), driver-drills, drills, and handsaws . . . . . | 333991 7105         |                                     |      |       |
| <b>2</b> | Other battery-powered (cordless) handtools (Specify kind.) ↴   | 333991 7121         |                                     |      |       |
| <b>3</b> | Parts, attachments, and accessories for battery-powered (cordless) handtools (sold separately) . . . . .   | 333991 7126         |                                     |      |       |

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services  | Census product code | Products shipped and other receipts |      |       |
|----------|--|---------------------|-------------------------------------|------|-------|
|          |  |                     | Value, f.o.b. plant                 |      |       |
|          |  |                     | \$ Bil.                             | Mil. | Thou. |
| 0734     |  | 0730                | 0731                                |      |       |
|          | Power-driven handtools and parts, electric (excluding battery-powered)   |                     |                                     |      |       |
| 4        | Drills . . . . .   | 333991 9101         |                                     |      |       |
| 5        | Screwdrivers and nut-runners . . . . .   | 333991 9136         |                                     |      |       |
| 6        | Hammers, percussion and rotary, without drill chuck . . . . .  | 333991 9132         |                                     |      |       |
| 7        | Hammer-drills, with drill chuck . . . . .  | 333991 9141         |                                     |      |       |
| 8        | Impact wrenches . . . . .  | 333991 9148         |                                     |      |       |
| 9        | Shears and nibblers . . . . .  | 333991 9156         |                                     |      |       |
| 10       | Planers . . . . .  | 333991 9164         |                                     |      |       |
|          | Routers  |                     |                                     |      |       |
| 11       | Less than 1/2 inch collet size (maximum collet capacity) . . . . .   | 333991 9188         |                                     |      |       |
| 12       | 1/2 inch collet size (maximum collet capacity) or more . . . . .   | 333991 9192         |                                     |      |       |
|          | Polishers, circular sanders, and grinders (excluding bench grinders)<br>Right angle polishers, circular sanders, and grinders  |                     |                                     |      |       |
| 13       | Less than 7 inch wheel drive . . . . .   | 333991 9144         |                                     |      |       |
| 14       | 7 inch wheel drive or more . . . . .   | 333991 9152         |                                     |      |       |
| 15       | All other polishers, circular sanders, and grinders (including die grinders) (excluding bench grinders) . . . . .  | 333991 9161         |                                     |      |       |
|          | Sanders (excluding circular)   |                     |                                     |      |       |
| 16       | Belt . . . . .   | 333991 9168         |                                     |      |       |
| 17       | Oscillating, reciprocating, vibrating, and random orbit . . . . .  | 333991 9181         |                                     |      |       |
|          | Saws, circular (excluding armatures mounted primarily on sleeve bearings)  |                     |                                     |      |       |
| 18       | 7 inch blade or less . . . . .   | 333991 9121         |                                     |      |       |
| 19       | More than 7 inch to less than 8 inch blade . . . . .   | 333991 9124         |                                     |      |       |
| 20       | 8 inch blade or more . . . . .   | 333991 9128         |                                     |      |       |
| 21       | Electric hand jig, saber, and circular saws (armature mounted on ball bearings, sleeve bearings, and on other than ball bearings) and reciprocating saws (excluding battery-powered) . . . . . | 333991 9106         |                                     |      |       |
| 22       | Chain saws . . . . .   | 333991 9176         |                                     |      |       |

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No. | Products and services   | Census product code | Products shipped and other receipts |      |       |
|----------|---|---------------------|-------------------------------------|------|-------|
|          |   |                     | Value, f.o.b. plant                 |      |       |
|          |   |                     | \$ Bil.                             | Mil. | Thou. |
| 0734     |   | 0730                | 0731                                |      |       |
| 23       | Power-driven handtools and parts, electric (excluding battery-powered) - Continued<br>Other electric-powered handtools (Specify kind.) ↴  | 333991 9184         |                                     |      |       |
| 24       | Parts, attachments, and accessories for electric-powered handtools (sold separately) (excluding saw blades, drill bits, router bits, screwdrivers, motors, and switches)  | 333991 9172         |                                     |      |       |
| 25       | Power-driven handtools, pneumatic, hydraulic, and power-actuated<br>Pneumatic<br>Percussion tools (including runners, riveters, chippers, and scalers)  | 333991 1101         |                                     |      |       |
| 26       | Drills, screwdrivers, and nut-runners   | 333991 1106         |                                     |      |       |
| 27       | Impact wrenches   | 333991 1111         |                                     |      |       |
| 28       | Rotary grinders, polishers, and sanders   | 333991 1116         |                                     |      |       |
| 29       | Staplers  | 333991 1126         |                                     |      |       |
| 30       | Nailers   | 333991 1131         |                                     |      |       |
| 31       | Other pneumatic-powered handtools (Specify kind.) ↴   | 333991 1136         |                                     |      |       |
| 32       | Parts, attachments, and accessories for pneumatic-powered handtools (sold separately) (excluding drill bits, router bits, screwdrivers, etc.)   | 333991 1141         |                                     |      |       |
| 33       | Other pneumatic hand grinders, polishers, sanders, and power-actuated handtools and parts (Specify kind.) ↴   | 333991 1123         |                                     |      |       |
| 34       | Hydraulic<br>Power-Driven handtools   | 333991 1151         |                                     |      |       |
| 35       | Parts, attachments, and accessories for hydraulic handtools   | 333991 1156         |                                     |      |       |
| 36       | Power-driven handtools, internal combustion engine driven (including chain saws, cut-off saws, and drills) and parts, attachments, and accessories  | 333991 3100         |                                     |      |       |
| 37       | All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value. | 18                  |                                     |      |       |
| 38       |   | 26                  |                                     |      |       |

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**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

| Line No.  | Products and services   | Census product code | Products shipped and other receipts |      |       |
|-----------|---|---------------------|-------------------------------------|------|-------|
|           |   |                     | Value, f.o.b. plant                 |      |       |
|           |   |                     | \$ Bil.                             | Mil. | Thou. |
| 0734      |   | 0730                | 0731                                |      |       |
| <b>39</b> |   | 34                  |                                     |      |       |
| <b>40</b> |   | 42                  |                                     |      |       |
| <b>41</b> |   | 59                  |                                     |      |       |
| <b>42</b> |   | 67                  |                                     |      |       |
| <b>43</b> | Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↴  | 930000 0000         |                                     |      |       |
| <b>44</b> | Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . . | 999890 0000         |                                     |      |       |
| <b>45</b> | Receipts for repair work . . . . .  | 999806 1000         |                                     |      |       |
| <b>46</b> | Sales of scrap and refuse . . . . .   | 999801 3000         |                                     |      |       |
| <b>47</b> | Other miscellaneous receipts . . . . .  | 999809 8000         |                                     |      |       |
| <b>48</b> | <b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .  | 770000 0000         |                                     |      |       |

**23-25** Not Applicable.

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**26 SPECIAL INQUIRIES**

**OTHER ESTABLISHMENT ACTIVITIES**

**1.** Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

**2.** Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

**3.** Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30 CERTIFICATION** - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

|      |       |      |    |       |      |
|------|-------|------|----|-------|------|
| FROM | Month | Year | TO | Month | Year |
|      |       |      |    |       |      |

|   |       |
|---|-------|
| Name of person to contact regarding this report | Title |
|   |       |

|           |           |        |   |  |           |     |           |        |   |  |
|-----------|-----------|--------|---|--|-----------|-----|-----------|--------|---|--|
| Telephone | Area code | Number |   |  | Extension | Fax | Area code | Number |   |  |
|           |           |        | - |  |           |     |           |        | - |  |

|                         |                |       |     |      |
|-------------------------|----------------|-------|-----|------|
| Internet e-mail address | Date completed | Month | Day | Year |
|                         |                |       |     |      |

**Thank you for completing your 2007 ECONOMIC CENSUS form.**

**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

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