

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>1</b>	Mining and quarrying of chemical and fertilizer minerals (including barite, borate, potash, fluorspar, and rocksalt) . . . . .	212393 01			
<b>2</b>	Mining and quarrying of other nonmetallic minerals (excluding fuels, kaolin, ball clay, chemical and fertilizer minerals, and sand and gravel) . . . . .	212300 02			
<b>3</b>	Sand and gravel . . . . .	212320 02			
<b>4</b>	Glues and adhesives . . . . .	325520 02			
<b>5</b>	Glass fiber (textile-type, bonded mat type, etc.) . . . . .	327212 04			
<b>6</b>	Converted aluminum foil . . . . .	322222 02			
<b>7</b>	All other chemicals and allied products . . . . .	325000 48			
<b>8</b>	Paper shipping sacks and multiwall bags . . . . .	322224 03			
<b>9</b>	Other converted paper and paperboard products . . . . .	322200 11			
<b>10</b>	Other paper and paperboard products . . . . .	322000 07			
<b>11</b>	Plastics resins (excluding vinyl) consumed in the form of granules, pellets, powders, liquids, etc. . . . .	325211 15			
<b>12</b>	Plastics products consumed in the form of sheets, rods, tubes, and other shapes . . . . .	326100 13			

INFORMATION COPY  
DO NOT USE TO REPORT

32718082



CONTINUE WITH **18** ON PAGE 9

CONTINUE ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
<b>13</b>	Portland and blended cements . . . . .	327310 05			
<b>14</b>	Crude blast furnace slag . . . . .	331111 03			
<b>15</b>	Cost of all other materials and components, parts, containers, and supplies consumed ( <i>Specify the principal materials, etc., included in this value.</i> ) ↗	009700 99			
<b>16</b>	<b>TOTAL</b> ( <i>Should equal total reported in 16, line A1</i> ) . . . . .	771000 00			

**18-21** Not Applicable.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>1</b>	Mineral wool for thermal and acoustical envelope insulation, for insulating homes and commercial and industrial buildings Loose fiber (blowing and pouring) (shipped as such) and granulated fiber . . . . .	327993 1111			

CONTINUE WITH 22 ON PAGE 10

32718090



**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
	Mineral wool for thermal and acoustical envelope insulation, for insulating homes and commercial and industrial buildings - Continued				
	Building batts, blankets, and rolls in thermal resistance (R) values, for homes and commercial and industrial buildings				
<b>2</b>	Thermal resistance (R) values R19 or more . . . . .	327993 1211			
<b>3</b>	Thermal resistance (R) values R11 to R18.9 . . . . .	327993 1311			
<b>4</b>	Thermal resistance (R) values R10.9 or less . . . . .	327993 1321			
<b>5</b>	Acoustical (wall and ceiling) sold as acoustical insulation . . . . .	327993 1411			
<b>6</b>	Board (including roof insulation) . . . . .	327993 1511			
	Other mineral wool for thermal insulation ( <i>Specify kind.</i> ) ↴				
<b>7</b>		327993 1521			
	Mineral wool for industrial, equipment, and appliance insulation				
	Blankets (flexible) (including fabricated pieces, rolls, and batts)				
<b>8</b>	Plain . . . . .	327993 4111			
<b>9</b>	Coated . . . . .	327993 4121			
<b>10</b>	Faced and metal meshed . . . . .	327993 4131			
<b>11</b>	Special-purpose insulation pieces (special-purpose automotive, appliance, aerospace items, and original equipment parts) . . . . .	327993 4211			
	Other blocks and boards ( <i>Specify kind.</i> ) ↴				
<b>12</b>		327993 4311			
<b>13</b>	Pipe insulation . . . . .	327993 4321			
<b>14</b>	Acoustical (including pads, boards, patches, etc.) . . . . .	327993 4331			
	Other mineral wool for insulation, including air duct, loose fiber (shipped as such), granulated fiber, insulating and finishing cements, high temperature insulation fibers, etc. ( <i>Specify kind.</i> ) ↴				
<b>15</b>		327993 4341			
<b>16</b>	Mica products . . . . .	327999 0111			
<b>17</b>	Dry-mixed concrete materials, prepackaged sand, gravel, mortar, and cement premixes . . . . .	327999 0211			
	Other nonmetallic mineral products, magnesite floor composition, stucco, artificial graphite, synthetic stones, etc. ( <i>Specify kind.</i> ) ↴				
<b>18</b>		327999 0311			

32718108



CONTINUE WITH **22** ON PAGE 11

CONTINUE ON PAGE 11

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>19</b>	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>	18			
<b>20</b>		26			
<b>21</b>		34			
<b>22</b>		42			
<b>23</b>		59			
<b>24</b>		67			
<b>25</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) $\nabla$	930000 0000			
<b>26</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> )	999890 0000			
<b>27</b>	Miscellaneous receipts, including receipts for repair work, sales of scrap and refuse, etc.	999800 0000			
<b>28</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> )	770000 0000			

**23-25** Not Applicable.

32718116



**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report	Title
<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Telephone	Area code	Number		Extension	Fax	Area code	Number	
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Internet e-mail address	Date completed	Month	Day	Year
<input style="width: 100%;" type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

**Thank you for completing your 2007 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

32718124

