

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code 0630	Unit of measure for quantity 0636	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity 0632	Cost, including delivery cost (freight-in)			
					\$ Bil. 0631	Mil.	Thou.	
0634		0630	0636	0632	0631			
1	Bulk surface active intermediates (active weight) . . .	325613 03	1000 lb					
2	Bulk surfactants, other than sulfonated oils and assistants (excluding intermediates) Primarily for detergent purposes (active weight)	325613 05						
3	Other emulsifiers, wetting agents, penetrants, etc. (active weight)	325613 07						
4	Glycerin (100 percent)	325611 00						
5	Vegetable oil	311200 02						
6	Perfume oil mixtures and blends	325620 01						
7	Fatty acids	325199 01	1000 lb					
8	Grease and inedible tallow	311613 01						
9	Chlorine (100 percent Cl)	325181 03	short tons					
10	Sodium carbonate (58 percent Na ₂ O) (soda ash) . . .	325181 05						
11	Sodium hydroxide (100 percent NaOH) (caustic soda)	325181 07						
12	Sodium tripolyphosphate (100 percent) (STPP) . . .	325188 21						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
				Quantity	Cost, including delivery cost (freight-in)		
					\$ Bil.	Mil.	Thou.
0634		0630	0636	0632	0631		
13	Other potassium and sodium compounds (Specify kind.) ↴	325188 19					
14	Refined petroleum products (including mineral oil, naphtha solvents, petrolatum, waxes, etc., excluding surface active intermediates)	324100 14					
15	Other organic and inorganic chemicals (Specify kind.) ↴	325100 05					
16	Labels, coupons, instructions, and other printed material	323100 03					
17	Containers						
18	Plastics	326199 29					
19	Metal	332400 00					
20	Paperboard containers, boxes, and corrugated paperboard	322210 01					
21	Fabricated plastics products (including dispensing pumps and triggers and mist sprayers, excluding containers)	326199 37					
21	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99					
22	TOTAL (Should equal total reported in 16, line A1)	771000 00					

18-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

The value of all products shipped in "gift" or "promotional" sets should be distributed among the individual lines for the products included in the set. All direct costs of production and profits should be equitably distributed among the products included in the set.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

Special Reporting Instructions and Definitions -

Commercial, industrial, and institutional soaps and detergents - Bulk products and products usually sold in containers holding more than 25 pounds or 1 gallon; for commercial, industrial, and institutional use.

Household soaps and detergents - Products usually sold in containers holding less than 25 pounds or gallon; for use by family units.

Soaps - Products, including combination of synthetic organic surface active agents and alkaline detergents, containing more than 25 percent anhydrous soap.

Bulk surfactants - Includes all amphoteric, anionic, cationic, and nonionic bulk surface active agents that reduce surface tension of water or other solvents and are used chiefly as detergents, dispersing agents, emulsifiers, foaming agents, or wetting agents in either aqueous or nonaqueous systems. Exclude surface active agents produced or purchased and sold as active ingredients in formulated products.

Light-duty detergents - Detergents products for hand dishwashing and for fine fabrics with little or no phosphate builder.

Heavy-duty phosphate-based detergents - Detergent products for laundry applications with a substantial phosphate builder.

Heavy-duty phosphate-free detergents - Detergent products for laundry applications containing alkaline compounds, but excluding phosphate builders.

Presoaks - Products containing essentially one or more of the following ingredients: alkaline compounds, synthetic organic surface active agents, soap, and soil releasing agents such as (but not confined to) protease, amylase, and lipase (enzymes).

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
1	Soaps and detergents, commercial, industrial, and institutional		1000 lb					
2	Hard surface cleaners (dry, liquid and aerosol)	325611 1141						
3	Laundry detergents (dry and liquid)	325611 1231						
4	Dishwashing detergents (dry and liquid)	325611 1331						
5	Metal cleaners	325611 1411						
	Scouring cleaners	325611 1511						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
6	Soaps and detergents, commercial, industrial, and institutional - Continued Dairy, farm, and food plant cleaners, sanitizers, etc.	325611 1611	1000 lb 1000 gal					
7	All other soaps, detergents and cleaners (bars, liquids, pastes, chips, flakes, granules, powders and aerosols) (Specify kind.) ↴	325611 1751	1000 lb					
8	Household detergents Dry laundry detergents, heavy-duty and light-duty, phosphate free and phosphate based, liquid laundry detergents, light-duty and heavy-duty	325611 4611						
9	Liquid and dry alkaline automatic dishwashing detergents	325611 4512						
10	Household liquid and dry alkaline hard surface cleaners (including degreasers and liquid and dry alkaline scouring cleaners).	325611 4513						
11	Soaps, household (including bars, liquids, novelty, deodorant and nondeodorant, excluding medicated soaps and speciality cleaners).	325611 7400						
12	Glycerin, natural	325611 A100						
13	Household bleaches, liquid and dry (chlorine and nonchlorine)	325612 1100						
14	Specialty cleaning and sanitation products Disinfectants, nonagricultural Industrial and institutional	325612 5111						
15	Household	325612 5491						
16	Glass window cleaning preparations (excluding automotive windshield washer fluid) Industrial and institutional	325612 5421						
17	Household	325612 5411						
18	Automotive windshield washer fluid	325612 5431						
19	Oven cleaners	325612 5441						
20	Toilet bowl cleaners Industrial and institutional	325612 5461						
21	Household	325612 5451						
22	Drain pipe solvents	325612 5471						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Specialty cleaning and sanitation products - Continued							
23	Bathroom, tub, and tile cleaners	325612 5481						
24	Laundry aids Industrial and institutional liquid laundry fabric softeners and rinses	325612 5831						
25	Household dry and liquid laundry fabric softeners and rinses, dryer sheets, starch preparations including permanent types. . .	325612 5871						
26	Other laundry aids (including ironing aids and drycleaning spotting preparations) (Specify kind.) ↴ 	325612 5861						
27	Air and room fresheners (excluding potpourri) Industrial and institutional	325612 5321						
28	Household	325612 5351						
29	Rug and upholstery cleaners Industrial and institutional	325612 54F1						
30	Consumer	325612 54E1						
31	Household ammonia	325612 54G1						
32	Other specialty detergents (including sweeping compounds, waterless hand cleaners, wallpaper cleaners) (Specify kind.) ↴ 	325612 54J1						
33	Polishing preparations and related products Automobile body polish and cleaners Industrial and institutional	325612 7121						
34	Household	325612 7111						
35	Furniture polishes and cleaners Industrial and institutional	325612 7141						
36	Household	325612 7131						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts			
				Quantity	Value, f.o.b. plant		
					\$ Bil.	Mil.	Thou.
0734		0730	0736	0732	0731		
37	Polishing preparations and related products - Continued Floor polish Water emulsion Household	325612 7151					
38	Industrial and institutional	325612 7161					
39	Liquid (nonemulsion)	325612 7171					
40	Other than liquid form (including paste and cake) (Specify kind.) ↘ [Redacted]	325612 7181					
41	Shoe polishes and cleaners	325612 7191					
42	Leather dressing and finishes (excluding shoe polish)	325612 71A1					
43	Other polishing preparations and related products (including metal polishes and polishing cloths and papers) (Specify kind.) ↘ [Redacted]	325612 71B1					
44	Surfactants, finishing agents and assistants Assistants and finishes, textile and leather (excluding tanning agents and surfactants) Textile Assistants	325613 0111					
45	Finishes	325613 0121					
46	Leather assistants and finishes	325613 0131					
47	Bulk surfactants (surface active agents)	325613 0241					
48	All shaving preparations	325620 1200					
49	Perfumes, toilet waters, and colognes	325620 4300					
50	Consumer-use hair shampoos containing soap or synthetic organic chemicals (including products with additives for coloring, dandruff removal, etc.)	325620 7122					
51	Toothpaste (including gels and toothpowder)	325611 D100					
52	Creams, lotions and oils (excluding shaving, hair, and deodorant)	325620 D300					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
53	Other cosmetics and toilet preparations (Specify kind.) ↴	325620 G400						
54	Miscellaneous allied paint products (including paint and varnish removers, thinners, pigment dispersions, glazing compounds, etc.) (Corresponds to value of shipments on CIR MA325F, Paint and Allied Products, 2007)* (Specify kind.) ↴	325510 B100						
55	Alkalies other than chlorine and sodium hydroxide	325181 7100						
56	Miscellaneous end-use chemicals and chemical products (excluding urea) (Specify kind.) ↴	325199 T100						
57	Synthetic organic chemicals for use as flavor and perfume materials, mixed and unmixed.	325199 H100						
58	Miscellaneous cyclic and acyclic chemicals and chemical products (excluding fatty acid esters) (Specify kind.) ↴	325199 V100						
59	Thermoplastic resins and plastics materials							
60	Polyethylene	325211 1110						
61	Polypropylene	325211 1120						
62	Polystyrene	325211 1130						
63	Polyvinyl chloride	325211 1140						
64	Polyester	325211 1150						
64	Other (Specify kind.) ↴	325211 1160						
65	Household and institutional pesticides and chemicals (excluding personal insect repellents) . .	325320 7147						
66	Fatty acids (produced for sale as such)	325199 1115						
67	Automotive chemicals	325998 E100						
68	Water treating compounds (excluding swimming pool and cooling tower)	325998 A142	1000 lb					

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
69	Lubricating oils (including hydraulic fluids, quenching and cutting oils, transformer oils, liquid rust preventives, etc., not made in a refinery)	324191 0111						
	All other products made in this establishment - Specify and report each product with a sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.							
70		18						
71		26						
72		34						
73		42						
74		59						
75		67						
	Contract work - Receipts for work done for others on their materials (Specify products worked on and kind of work.) ↴							
76		930000 0000						
	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16 , line A2.)							
77		999890 0000						
	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)							
78		999800 0000						
79	TOTAL (Should equal total reported in 5)	770000 0000						

23-25 Not Applicable.

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26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report	Title
<input style="width: 100%;" type="text"/>	<input style="width: 100%;" type="text"/>

Telephone	Area code	Number		Extension	Fax	Area code	Number	
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Internet e-mail address	Date completed	Month	Day	Year
<input style="width: 100%;" type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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