

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

**General** - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Materials Consumed** - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**Contract Work** - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**Resales** - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0634		0632	0631			
<b>1</b>	Antibiotics, in bulk For human and veterinary use (excluding for animal feeds) . . . . .	325411 13						
<b>2</b>	For animal feeds . . . . .	325411 15						
<b>3</b>	Vitamins, natural and synthetic, in bulk For human and veterinary use . . . . .	325412 01						
<b>4</b>	For animal feeds . . . . .	325412 03						
<b>5</b>	Agricultural products (crude) (including flowers, grains, seeds, herbs, etc.) . . . . .	111000 33						
<b>6</b>	Processed food and kindred products (lactose, meat packing plant products, yeast, etc.) . . . . .	311000 00	1000 lb					
<b>7</b>	Blood derivatives and extenders . . . . .	325414 00						
<b>8</b>	Gelatin and gelatin capsules (pharmaceutical grade) . . . . .	325998 07						
<b>9</b>	Cyclic crudes and intermediates (including organic colors) . . . . .	325192 01						
<b>10</b>	Alcohols, excluding ethyl (100 percent basis) . . . . .	325100 36						

INFORMATION COPY  
DO NOT USE TO REPORT

32520082



CONTINUE WITH **1** ON PAGE 9

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**17** DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity	Cost, including delivery cost (freight-in)			
					\$ Bil.	Mil.	Thou.	
0634		0630	0636	0632	0631			
11	Other synthetic organic chemicals (including halogenated hydrocarbons) (Specify kind) ↴	325199 31						
12	Other medicinal and botanical products, in bulk, uncompounded (excluding antibiotics and vitamins) (Specify kind) ↴	325411 07						
13	Other industrial inorganic chemicals (Specify kind) ↴	325100 72						
14	Fabricated plastics products (including closures, film, and packaging items, etc.) (excluding containers)	326100 15						
15	Metal closures and crowns for containers	332115 00						
16	Labels, coupons, instructions, and other printed material	323100 03						
17	Containers							
18	Plastics	326199 29						
19	Glass	327213 01						
20	Metal	332400 00						
21	Paperboard containers, boxes, and corrugated paperboard	322210 01						
21	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99						
22	<b>TOTAL</b> (Should equal total reported in 16, line A1)	771000 00						

**18-21** Not Applicable.

32520090



**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

**General** - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **22**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**Valuation of Products** - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**Contract Work** - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 930000 0000.

**Resales** - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

**Detailed Data Reported Elsewhere** - Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

**Pharmaceutical preparations:** Lines 9 through 17 require totals for groups of products covered in more detail on CIR Annual Report Form MA325G, Pharmaceutical Preparations, Except Biologicals.

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
<b>1</b>	Synthetic organic medicinal chemicals, medicinal and botanical drugs, chemicals, and products, in bulk, alkaloid drugs, naturally occurring vitamins, etc. For human use . . . . .	325411 5111			
<b>2</b>	For veterinary use . . . . .	325411 5121			
<b>3</b>	In-vitro diagnostic substances (clinical chemistry) reagents, standards and controls (including toxicology, blood bank, coagulation, virology, serology, cytology, etc. products, and culture media) . . . . .	325413 0700			
<b>4</b>	Biological products (excluding diagnostics) For human use Blood and blood derivatives . . . . .	325414 1100			
<b>5</b>	Vaccines, toxoids, and antigens (excluding allergens) . . . . .	325414 4100			
<b>6</b>	Other (Specify kind) ↴ _____	325414 7100			
<b>7</b>	Veterinary vaccines, bacterins, toxoids, other antigens, and other biological products (Specify kind) ↴ _____	325414 A110			
<b>8</b>	Other use, for veterinary, industrial, and all other miscellaneous uses, non-diagnostic culture media (Specify use) ↴ _____	325414 A410			

32520108



CONTINUE WITH **22** ON PAGE 11

CONTINUE ON PAGE 11

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
9	Pharmaceutical preparations for human use (excluding diagnostics) (See instructions.) Affecting neoplasms, the endocrine system, and metabolic diseases (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 1100			
10	Acting on the central nervous system and the sense organs (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 4100			
11	Acting on the cardiovascular system (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 7100			
12	Acting on the respiratory system (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 A100			
13	Acting on the digestive or the genito-urinary systems (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 D100			
14	Acting on the skin (Report nonmedicated skincare products on lines 22-23.) (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 G100			
15	Vitamin, nutrient, and hematinic preparations (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 L100			
16	Affecting parasitic and infective diseases, including antiseptic mouthwashes and rinses (Report nonantiseptic mouthwashes and rinses on line 21.) (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 P100			
17	Pharmaceutical preparations for veterinary use, excluding diagnostics; including medicinal premixes and medicated pet care products; excluding pet flea and tick products (Report these on line 25) (Corresponds to value of shipments reported on CIR MA325G, Pharmaceutical Preparations, Excluding Biologicals, 2007)* . . . . .	325412 T100			
18	In vivo diagnostic substances, contrast media products (both iodinated and barium products), radioactive reagents, angiourographic agents, and all other in vivo diagnostic substances . . . . .	325412 V100			
19	Cosmetics and toilet preparations (Report medicated products on lines 9-16.) Consumer use hair shampoos containing soap, or synthetic organic chemicals (including products with additives for coloring, dandruff removal, etc.) . . . . .	325620 7122			
20	Dentifrices Toothpaste (including gels and toothpowder) . . . . .	325611 D100			
21	Mouthwashes, gargles, rinses (Report antiseptic mouthwashes and gargles on line 16) . . . . .	325620 A200			
22	Creams, lotions and oils (excluding shaving, hair, and deodorant) . . . . .	325620 D300			

32520116



CONTINUE WITH 22 ON PAGE 12

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

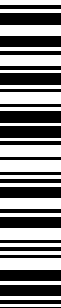
Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
23	Other cosmetics and toilet preparations (Report medicated products on lines 9-16.) (Specify kind) ↘	325620 G400			
24	Orthopedic and prosthetic foot appliances (arch supports, etc.) . . . . .	339113 2227			
25	Household and institutional pesticides and chemicals (excluding personal insect repellents) . . . . .	325320 7147			
26	Analytical and scientific instruments (excluding optical) (Corresponds to value of shipments on CIR MA334A, Electromedical Equipment and Analytical Instruments, 2007)* . . . . .	334516 0100			
27	Agricultural and commercial pesticides and chemicals . . . . .	325320 1E00			
28	Natural organic chemicals (Specify kind) ↘	325199 E100			
29	End-use chemicals and chemical products (excluding urea) and other industrial organic chemicals (Specify kind) ↘	325199 T100			

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts		
				Quantity	Value, f.o.b. plant	
					\$ Bil.	Mil.
0734		0730	0736	0732	0731	
30	Specialty bird, fish and pet food feed (excluding dog and cat) . . . . .	311119 R191	short tons			

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
31	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18			
32		26			
33		34			
34		42			
35		59			
36		67			

CONTINUE WITH **22** ON PAGE 13

32520124



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

**22** DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services *Items correspond to products reported on Current Industrial Reports (CIR)	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
<b>37</b>	Contract work - Receipts for work done for others on their materials ( <i>Specify products worked on and kind of work.</i> ) ↴	930000 0000			
<b>38</b>	Resales - Sales of products bought and sold without further manufacture, processing, or assembly ( <i>The cost of such items should be reported in 16, line A2.</i> ) . . . . .	999890 0000			
<b>39</b>	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) . . . . .	999800 0000			
<b>40</b>	<b>TOTAL</b> ( <i>Should equal total reported in 5</i> ) . . . . .	770000 0000			

**23-25** Not Applicable.

**26** SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

**1.** Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318  Yes

0319  No

**2.** Which of the following best describes this establishment's primary activity? (*Mark "X" only ONE box.*)

0362  Providing contract manufacturing services for others

0363  Transforming raw materials or components into new products that this establishment owns or controls

0364  Reselling goods manufactured by others (with or without minor final assembly)

0365  Other - *Specify* ↴

0366

**3.** Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496  Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497  Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498  No

**27-29** Not Applicable.

32520132



REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

**30** CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes  No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report	Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address	Date completed	Month	Day	Year

**Thank you for completing your 2007 ECONOMIC CENSUS form.**  
**PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.**

32520140

