

17 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **16**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **16**, line A2, not in **17**. The value of these products shipped by this establishment should be reported in **2** under Census product code 999890 0000, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Metal for printing plates	331000 05			
2	Unexposed photosensitive printing plates	325992 01			
3	Light sensitive films	325992 11			
4	Light sensitive papers (including photographic paper and diffusion transfer paper)	325992 13			
5	Color proofing materials	333315 00			
6	Paper, all types excluding light sensitive (including newsprint, book, bond, cover, and coated)	322120 01			
7	Cost of all other materials and components, parts, containers, and supplies consumed (<i>Specify the principal materials, etc., included in this value.</i>) ↴	009700 99			
8	TOTAL (<i>Should equal total reported in 16, line A1</i>)	771000 00			

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18 Not Applicable.

If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

19 TYPE OF OPERATION
(Mark "X" ALL that apply.)

Operations performed

- 0620 334 Typesetting/imagesetting
- 344 Platemaking and/or platemaking services
- 300 Printing
- 299 Postpress services, including binding
- 301 Print brokering

Equipment used

- 309 Lithographic (offset)
- 312 Gravure
- 306 Flexographic
- 302 Screen process
- 328 Quick printing
- 330 Digital printing
- 314 Engraving (printing)
- 304 Letterpress
- 316 Photocopying
- 362 Blueprinting

20 and 21 Not Applicable.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of 22. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 999890 0000, "Resales."

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
1	Prepress services, including typesetting, imagesetting, color separations, and other film work (excluding platemaking)	323122 1100			

CONTINUE WITH 22 ON PAGE 10

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
	0734	0730	0731		
	Printing plates, prepared for printing, excluding blank plates (<i>Report manufacturing of blank plates on lines 26 through 31.</i>)				
2	Lithographic	323122 3106			
3	Flexographic	323122 3117			
4	Gravure, including gravure cylinders prepared for printing (excluding blank cylinders)	323122 3126			
	All other plates prepared for printing, excluding blank plates (<i>Specify kind of plates.</i>) ↴				
5		323122 3192			
6	Etching and engraving metal nameplates	332812 0808			
	Commercial printing, including job				
7	Quick printing (<i>Report receipts for photocopying on line 32.</i>)	323114 0100			
8	Digital printing	323115 0100			
	Lithographic (offset) printing				
	Magazines and periodicals, including comics and magazine supplements for newspapers (<i>Specify products printed.</i>) ↴				
9		323110 1YWV			
10	Label printing	323110 3125			
11	Printed rolls and sheets for packaging purposes (printing only) (<i>Report converting and printing or converting without printing on lines 26 through 31.</i>)	323110 3145			
12	Catalog and directory printing, including direct mail catalogs, business reference services directories, and all other catalogs and directories	323110 5100			
	Financial and legal printing (<i>Specify products printed.</i>) ↴				
13		323110 7YWV			
	Advertising printing (<i>Specify products printed.</i>) ↴				
14		323110 9YWV			
	Other general lithographic (offset) job printing (<i>Specify products printed.</i>) ↴				
15		323110 BYWV			

CONTINUE WITH **23** ON PAGE 11

CONTINUE ON PAGE 11

32305104



If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
16	Commercial printing, including job - Continued Gravure printing (Specify products printed.) ↴	323111 WYWW			
17	Flexographic printing Labels and wrappers (Specify products printed.) ↴	323112 1YWV			
18	Other flexographic printing (Specify products printed.) ↴	323112 3YWV			
19	Screen printing, including labels, apparel, and other products (Specify products printed.) ↴	323113 WYWW			
20	Engraving printing, including security, social, and commercial (Report metal nameplate engraving on line 6.) (Specify products printed.) ↴	323119 EYWV			
21	Letterpress printing (Specify products printed.) ↴	323119 WYWW			
22	Pad printing (Specify products printed.) ↴	323119 J102			
23	Commercial printing using a process not already listed above (Report receipts for photocopying, blueprinting, and print brokering on lines 32 through 34.) (Specify and describe the process used and products printed.) ↴	323119 J104			
24	Softcover, pamphlet, sample book, and other book binding (excluding hardcover binding) (Specify kinds of books.) ↴	323121 5YWV			

CONTINUE WITH **22** ON PAGE 12

CONTINUE ON PAGE 12

32305112



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Products shipped and other receipts		
			Value, f.o.b. plant		
			\$ Bil.	Mil.	Thou.
0734		0730	0731		
25	Miscellaneous binding and postpress work, including collating, perforating, folding, gluing, die-cutting, gold or foil stamping, etc. (Specify kinds of postpress work.) ↴	323121 7100			
26	All other products made in this establishment - Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.	18			
27		26			
28		34			
29		42			
30		59			
31		67			
32	Receipts for photocopying and duplicating	973340 0000			
33	Receipts for blueprinting services	973340 1000			
34	Receipts for services as print broker	973890 0000			
35	Sales of scrap and refuse	999801 3000			
36	Other miscellaneous receipts (including receipts for repair work, etc.)	999809 8000			
37	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 16, line A2.)	999890 0000			
38	TOTAL (Should equal total reported in 5)	770000 0000			

23-25 Not Applicable.

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26 SPECIAL INQUIRIES

OTHER ESTABLISHMENT ACTIVITIES

1. Did this establishment design, engineer, or formulate the manufactured products that it sold, produced, or shipped?

0318 Yes

0319 No

2. Which of the following best describes this establishment's primary activity? (Mark "X" only ONE box.)

0362 Providing contract manufacturing services for others

0363 Transforming raw materials or components into new products that this establishment owns or controls

0364 Reselling goods manufactured by others (with or without minor final assembly)

0365 Other - Specify ↴

0366

3. Did this establishment purchase contract manufacturing services from other companies or other establishments of your company to process materials or components that this establishment owns or controls?

0496 Yes, primarily with establishments WITHIN the 50 States and the District of Columbia

0497 Yes, primarily with establishments OUTSIDE of the 50 States and the District of Columbia

0498 No

27-29 Not Applicable.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>

Name of person to contact regarding this report	Title
<input style="width: 100%; height: 20px;" type="text"/>	<input style="width: 100%; height: 20px;" type="text"/>

Telephone	Area code	Number			Extension	Fax	Area code	Number		
	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

Internet e-mail address	Date completed	Month	Day	Year
<input style="width: 100%; height: 20px;" type="text"/>		<input type="text"/>	<input type="text"/>	<input type="text"/>

Thank you for completing your 2007 ECONOMIC CENSUS form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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