FINANCIAL REPORTING MESSAGE FROM THE CHIEF FINANCIAL OFFICER

I am pleased to submit the U.S. Small Business Administration's (SBA) Performance and Accountability report for FY 2002. It provides the SBA's program and financial results as required by the Reports Consolidation Act.

As a result of issues related to the Agency's loan asset sale program, the SBA's independent auditor issued a "disclaimer" for our FY 2002 financial statements. In addition, the auditor withdrew its "unqualified" opinions for FY 2000 and FY 2001. Although the loan asset sale program financial results have been under review since FY 2000, they received additional scrutiny in FY 2002 from the General Accounting Office and the independent auditor. Action has begun to resolve the loan asset sale issues and I expect that the SBA's FY 2003 financial statement audit will reflect this improvement.

During FY 2002, the SBA implemented a new administrative accounting system based on Oracle Federal Financial software as a first step toward modernization of our financial operations. Although this new system is currently operational, implementation and ongoing support costs are well above initial projections. We are now considering alternatives that will allow us to reduce costs while improving Oracle functionality. We are also continuing to refine our Managerial Cost Accounting model for use as a reporting and decision making tool. Lastly, our financial reporting process provided quarterly financial results in the new reporting format required for FY 2002.

The President's Management Agenda is a guide for the SBA's financial management initiatives to improve financial performance, integrate budget and performance management and expand electronic Government. I was appointed as the SBA's Chief Financial Officer last Spring with a specific mandate to address these important issues. We are aggressively working on this agenda at the SBA to make improvements to provide timely and accurate financial information to support programmatic decision-making and to ensure taxpayer funds are used efficiently.

We look forward to future challenges, including the acceleration of financial reporting in FY 2004 to provide more timely management information. Thank you for your interest in our FY 2002 Performance and Accountability Report.

Roman O. Damarest

Thomas Dumaresq Chief Financial Officer

Introduction

This is the twelfth year that the SBA has issued Agencywide financial statements. The preparation of financial statements is a critical aspect of ensuring the accountability and stewardship for the public resources entrusted to the SBA. Preparation of these statements is also an important part of Agency financial management's goal of providing accurate and reliable information that may be used to assess performance and allocate resources.

These themes of accuracy and accountability resonate particularly strongly this year because in the course of our efforts, a critical longstanding issue was identified as undermining our ability to meet these core objectives in our financial accounting and reporting. Specifically, apparent inconsistencies and weaknesses in the budgeting and accounting for the SBA's loan Asset Sale program led our auditor to conclude that the SBA could not accurately state the impact of our loan sale program on the financial statements. Because of this issue, our auditor determined that the SBA would receive a "disclaimer" on its financial statements for FY 2002, and that it would withdraw its unqualified opinions of the previous two years. The SBA and our auditor spent much of the audit period conducting an in depth, but inconclusive, review of this issue.

The SBA is continuing to work vigorously to resolve the issue and has teamed with the Office of Management and Budget (OMB) and hired additional outside contract assistance to expedite the resolution process. The SBA is committed to taking responsibility for successfully resolving this discrepancy and restoring confidence to our accounting and budgeting processes and results.

Our independent auditor determined that the SBA did not furnish sufficient evidence to support statement lines and related notes with respect to two issues other than that of budgeting and accounting for asset sales. These were the calculation of a liability for guarantees for the pre-Federal Credit Reform business loan portfolio and the estimation of residual liability related to our Master Reserve Fund. The SBA intends to resolve both issues prior to restatement of its previous years' financial statements.

The responsibility for the accuracy and propriety of the information contained in the principal financial statements and the quality of internal controls rests with management. The financial statements have been prepared from the books and records of the Agency; however they differ from the financial reports used to monitor and control budget execution. Also, the Agency recognizes that it cannot liquidate liabilities not covered by budgetary resources without an enactment of an appropriation by the Congress and an apportionment by the OMB.

The principal financial statements have been prepared to report the financial position and results of operations of the entity, pursuant to the requirements of 31 U.S.C. 3515 (b). While the statements have been prepared from the books and records of the entity in accordance with generally accepted accounting principals (GAAP) for Federal entities and the formats prescribed by OMB, the statements are in addition to the financial reports used to monitor and control budgetary resources which are prepared from the same books and records.

The statements should be read with the realization that they are for a component of the U.S. Government, a sovereign entity.

Balance Sheet

The Consolidated Balance Sheet summarizes the assets, liabilities, and net position as of the end of the fiscal year. For clarity in presentation, assets and liabilities have been differentiated between those resulting from transactions between Federal entities (intragovernment al) and those resulting from transactions between the Agency and non-Federal entities. Information for two years is presented for the purpose of comparison.

The SBA's total assets decreased \$882.3 million or 6% from \$14.3 billion as of September 30, 2001 to \$13.4 billion as of September 30, 2002. Credit program receivables and related foreclosed property increased by \$251.2 million due to an decrease in the allowance for subsidy. The SBA began selling pools of loans from its portfolios in 1999 instead of continuing to service the loans. A single sale was completed in 2000 and two sales were made in 2001 and 2002. Advances increased by \$126.1 million because of growth in the Small Business Investment Company program.

SBA's total liabilities decreased \$277.3 million or 2 percent from \$14.1 billion as of September 30, 2001 to \$13.9 billion as of September 30, 2002. Intragovernmental liabilities decreased by \$282.6 million due to a decrease in the amount owed to Treasury as a result of sales of loans from SBA's business and disaster loan portfolios. The decrease is also attributable to a decrease in the unfunded subsidy payable in both the business and disaster loan programs. Total other liabilities – public increased by \$5.3 million due to a increase in the loan guarantee liabilities of the business and pollution control programs.

SBA's net position consists of Unexpended Appropriations and Cumulative Results of Operations. Unexpended Appropriations reflects spending authority made available to the SBA by congressional appropriation. Cumulative Results of Operations reflects the net results of SBA's operations over time. As of September 30, 2002 SBA's Net Position decreased by \$605 million due to a decrease in Cumulative Results of Operations.

Statement of Net Cost

The Consolidated Statement of Net Cost shows, by major program, how much it cost SBA to provide its services for the fiscal year. Net cost is calculated by subtracting any earned revenues from gross cost.

In FY 2002, SBA's Net Cost of Operations was \$1.135 billion, a 147 percent increase from the FY 2001 cost of \$460.2 million. The net increase of \$675.3 million is the result of a \$771.49 million increase in Business program costs, a \$100.86 million decrease in costs for disaster assistance programs, and a \$4.64 million increase in costs not assigned to programs.

The \$771.49 million increase in net business program costs is due to an increase in both gross costs with the public and intragovernmental gross costs. The increase in gross costs with the public is primarily the result of two loan asset sales during FY 2002. The increase in intragovernmental gross costs is the result of an upward reestimate for loan subsidy in FY 2002.

The \$100.86 million decrease in the net cost of disaster assistance programs is due to a increase in earned revenue from the public, offset with a decrease in the gross costs with the public, and a decrease in intragovernmental gross costs. The decrease in gross costs with the public is the result of a reduction in SBA's loss allowance expense and fewer program expenses. These reductions are attributable to a smaller credit receivable portfolio. The increase in intragovernmental gross costs is the result of an upward reestimate for loan subsidy in FY 2002 while no reestimate was recorded in FY 2001.

FY 2002 costs were allocated between two major programs: Business programs for \$790.5 million or 69.6 percent, and disaster assistance programs for \$321.4 million or 28.3 percent. A small residual amount of \$23.7 million or 2.1 percent was attributable to a "Costs Not Assigned to Programs" category that included the costs of the SBA's Inspector General and local initiatives funded by Congress in SBA's budget.

Cost in Dollars

(in millions)

| Fiscal Year | Business Intragovt. | Business Public | Business Total | Disaster Intragovt. | Disaster Public | Disaster Total | Not Assigned |
|----------------|------------------------|--------------------|-------------------|------------------------|--------------------|-------------------|-----------------|
| 2001 | \$68.8 | (\$49.9) | \$18.9 | \$145.8 | \$276.4 | \$422.2 | \$19.0 |
| 2002 | (\$36.7) | \$827.2 | \$790.5 | \$248.1 | \$73.2 | \$321.4 | \$23.7 |

Cost as Percentages

| (in millions) | |
|---------------|--|
|---------------|--|

| | 2001 | 2002 |
|--------------|--------|-------|
| Business | 4.1% | 69.6% |
| Disaster | 91.8% | 28.3% |
| Not Assigned | 4.1% | 2.1% |
| Total | 100.0% | 100% |

Statement of Changes in Net Position

The Consolidated Statement of Changes in Net Position shows how SBA's net cost of operations was funded. The statement also shows the Agency's net position at the beginning of the fiscal year, the major components that caused the net position to change, and the ending net position (which is the same as "Total Net Position" shown on the Balance Sheet.) Changes were discussed in the analysis of the Consolidated Balance Sheet.

Budgetary Resources

The Combined Statement of Budgetary Resources provides information about the funding and availability of budgetary resources and the status at the end of the reporting period. It is the only financial statement from which data is derived exclusively from budgetary accounts in the general ledger.

Data on the Combined Statement of Budgetary Resources is consistent with budget execution information on the SF 133 Report on Budget Execution Budgetary Resources, with one exception. A line item, Offsetting Receipts, has been added to the Combined Statement of Budgetary Resources. Offsetting receipts are used to offset budgetary authority and outlays at the Agency level and are presented in this statement to reconcile outlay information in the Budget of the United States Government.

Total budgetary resources for SBA were \$11.82 billion, a decrease of \$31.99 million from FY 2001. The majority of SBA's funding was derived from the previous year's unobligated balance (63 percent) and offsetting collections (25 percent). Appropriations, borrowing authority, recoveries from prior year obligations, and non-available funding rounded out the balance of total budgetary resources.

Funding is further pro-rated between budgetary financing (18 percent) and non-budgetary financing (82 percent). The largest source of funding for the \$9.7 billion non-budgetary portion was from FY 2001 unobligated balances of \$6.1 billion. For the \$2.2 billion budgetary financing, the FY 2001 unobligated balance also provided the single greatest amount of \$1.3 billion.

The following tables show a comparison of the two most recent fiscal years of total budgetary resources available for use and the status of resources:

Budgetary Resources

(Dollars in Billions)

| | | | Spending Authority | | | |
|------|-----------|-----------------|-----------------------|----------------------------|---------------|-----------|
| | | | from | | | Total |
| | Budget | Unobligated | Offsetting | Recoveries of Prior | Permanently | Budgetary |
| | Authority | Balance (1 Oct) | Collections | Year Obligations | not Available | Resources |
| 2001 | \$2.21 | \$7.21 | \$3.43 | \$0.12 | (\$1.11) | \$11.86 |
| 2002 | \$3.15 | \$7.44 | \$3.16 | \$0.27 | (\$2.20) | \$11.82 |

Status of Budgetary Resources

| (Domais | III DIIIIOIIS) | | | |
|---------|----------------|-------------|--------------|-----------------|
| | | Unobligated | Unobligated | Total Status of |
| | Obligations | Balances | Balances Not | Budgetary |
| | Incurred | Available | Available | Resources |
| 2001 | \$4.41 | \$2.55 | \$4.90 | \$11.86 |
| 2002 | \$5.08 | \$3.05 | \$3.69 | \$11.82 |

Statement of Financing

The Consolidated Statement of Financing shows the relationship between SBA's net obligations drawn from budgetary accounting and net cost of operations drawn from proprietary accounting by identifying key differences between the two amounts. The statement shows total resources used within the reporting period and adjustments to these resources based upon their usage to finance net obligations or net cost.

Budgetary resources obligated in FY 2002 were \$5.08 billion, a 15 percent increase from FY 2001 obligations of \$4.4 billion. Spending authority from offsetting collections and recoveries

of \$3.42 billion was a decrease of 3 percent from the previous year's amount of \$3.54 billion. Both of these categories (less offsetting receipts), which sum to the net obligations, can be tied to amounts in the Combined Statement of Budgetary Resources. Net obligation, transfers in (out), and resources used to finance items not part of the net cost of operations result in the Total Resources Used to Finance the Net Cost of Operations.

Adjustments to the Total Resources Used to Finance the Net Cost of Operations created the Total Resources Used to Finance Net Cost of Operations of \$550.2 million, a decrease of 60 percent from the previous year's amount of \$1.38 billion. The major adjustment item was in the Components of the Net Cost of Operations that will not Require or Generate Resources in the Current Period, i.e., 'Upward/Downward re-estimates of Credit Subsidy Expense'. Net Cost of Operations is also shown on the Statement of Net Cost and the Statement of Net Position.

Auditor's Opinion

COTTON & COMPANY LLP

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Independent Auditor's Report

Inspector General U.S. Small Business Administration

We were engaged to audit the accompanying consolidated balance sheets of the U.S. Small Business Administration (SBA) as of September 30, 2002, and 2001; the related consolidated statements of net cost, changes in net position, and financing; and the combined statements of budgetary resources for the years then ended. These financial statements are the responsibility of SBA management.

We were unable to satisfy ourselves with respect to certain of SBA's financial statement line items identified below (and related footnote disclosures), because SBA could not provide sufficient evidence to support the amounts reported and disclosures made in the consolidated and combined financial statements as of and for the years ended September 30, 2002, and 2001, thereby limiting the scope of the audit. Details follow under the next three captions.

Disaster Loan Program Model

As explained more fully in the accompanying Independent Auditor's Report on Internal Control, SBA's disaster loan modeling contains deficiencies, and is no longer adequate for determining the costs of disaster loans sold or reestimating the costs of loans not sold. SBA's existing modeling became inadequate when over \$5 billion of loans were sold in Fiscal Years 2000 through 2002. SBA is evaluating its loan models to identify and correct the modeling deficiencies. Once corrected, these deficiencies could materially impact amounts reported by SBA in the accompanying principal financial statements. Please see the table on the following page.

We were unable to satisfy ourselves that the amounts identified on the following table are fairly stated, because SBA has not completed its assessment of the disaster loan program model, and determined the effect of the modeling deficiencies.



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| | Financial | Reported Amounts 2002 | Reported Amounts 2001 |
|-----------------------------------------------------------|-----------|-----------------------------|-----------------------------|
| Financial Statement Line Item | Statement | (thousands) | (thousands) |
| Credit Program Receivables and Related Foreclosed | | | |
| Property, Net | BS | \$ 5,469,485 | \$5,218,274 |
| Other Liabilities | BS | 56,416 | 148,332 |
| Cumulative Results of Operations | BS | (1,451,573) | (879,335) |
| Intragovernmental Gross Costs (Disaster Assistance | | | |
| Program) | SNC | 684,009 | 612,891 |
| Gross Costs with the Public (Disaster Assistance Program) | SNC | 330,940 | 404,767 |
| Earned Revenue from the Public (Disaster Assistance | | | |
| Program) | SNC | 257,708 | 128,340 |
| Beginning Net Position | SCNP | (879,335) | (823,927) |
| Transfers In/Out Without Reimbursement | SCNP | (263,127) | (299,683) |
| Spending Authority From Offsetting Collections | SBR | 2,961,112 | 3,428,503 |
| Obligations Incurred | SBR, SF | 5,084,400 | 4,413,660 |
| Obligated Balance, Beginning of Period | SBR | 1,177,283 | 863,982 |
| Obligated Balance End of Period (Accounts Receivable) | SBR | (72,611) | (435,674) |
| Obligated Balance End of Period (Accounts Payable) | SBR | 258,327 | 922,654 |
| Transfers In (Out) | SF | (263,127) | (299,683) |
| Upward/Downward Reestimates of Credit Subsidy Expense | SF | 542,065 | (214,831) |
| Spending Authority From Offsetting Collections and | SF | 3,423,694 | 3,544,724 |
| Recoveries | | | |

Pre-1992 Loan Guarantees

As explained more fully in the accompanying Independent Auditor's Report on Internal Control, SBA did not present future expected default costs of pre -1992 loan guarantees or determine the correct valuation of related line items in accordance with federal accounting standards. SBA made several adjusting entries to both FYs 2002 and 2001 financial statements in an effort to correct the presentation and related valuation of future expected default costs.

SBA did not, however, have a calculation methodology to determine its future expected default costs and related liability or to support adjustments made to its financial statements. Therefore, SBA could not provide sufficient documentary evidence to satisfy us that the financial statement line items identified on the following table are fairly stated.

| Financial Statement Line Item | Financial Statement | Reported Amounts 2002 (thousands) | Reported Amounts 2001 (thousands) |
|----------------------------------------------|------------------------|--------------------------------------------|--------------------------------------------|
| Other Liabilities (Intragovernmental) | BS | \$ 947,039 | \$1,479,295 |
| Liabilities for Loan Guarantees | BS | 1,525,038 | 1,436,997 |
| Gross Costs with the Public (Business | | | |
| Programs) | SNC | 1,004,517 | (23,910) |
| Prior Period Adjustments | SCNP | 557 | (422,237) |
| Other, Current-Year Liquidating Equity | | | |
| Activity | SCNP | (204,976) | 378,045 |
| Other Financing Sources | SF | (204,976) | 378,045 |
| Change in Due to Treasury, Liquidating Funds | SF | 204,976 | (378,045) |
| Provision for Losses on Estimated Guarantees | SF | (242,945) | (219,267) |

Master Reserve Fund (MRF) Residual Liability

As explained more fully in the accompanying Independent Auditor's Report on Internal Control, SBA's sampling of MRF activity for FYs 2002 and 2001 precluded SBA from ensuring that the projection of the MRF residual asset or liability is reliable. SBA's sampling methodology was based on small, judgmental samples of closed pools containing characteristics that differed in important respects from the total population of pools; thus the samples were not entirely representative. As a result, SBA did not sufficiently support the MRF's residual liability or asset disclosed in Note 4, Master Reserve Fund, or the estimated MRF residual asset, valued at \$68 million on SBA's September 30, 2001, balance sheet.

We were unable to satisfy ourselves that SBA's disclosures of the MRF residual liability for FY 2002 and asset for FY 2001 and the estimated residual asset valued at \$68 million on SBA's September 30, 2001, balance sheet, are fairly stated.

* * *

In our Independent Auditor's Report dated February 22, 2002, we expressed unqualified opinions on SBA's principal financial statements as of and for the years ended September 30, 2001 and 2000. This report updates our report dated February 22, 2002, with respect to SBA's September 30, 2001, financial statements and contains a disclaimer of opinion on such financial statements. The circumstances and events described in the preceding paragraphs, which impact the reliability of the financial statements as of and for the year ended September 30, 2001, caused us to issue a disclaimer on SBA's FY 2001 financial statements.

We were unable to apply other auditing procedures regarding the three scope limitations discussed above. Accordingly, we are not able to express, and we do not express, an opinion on these financial statements.

SBA restated its FY 2001 financial statements as explained in Note 1.V. to the financial statements. It was unable, however, to adequately support all necessary restatements with respect to pre-1992 loan guarantees. This matter contributed to our disclaimer of opinion, as explained above.

SBA's FY 2002 Performance and Accountability Report

We noted one additional matter causing us reservations regarding the fair presentation of SBA's financial statements. As discussed in Note 1.V., SBA restated its FY 2001 financial statements to recognize subsidy expense at the time loans are disbursed rather than at the time loan commitments are made. The FY 2001 adjustments for the guaranteed loan program were made to the allowance for subsidy account rather than the liability for loan guarantees account. Therefore, the FY 2001 Credit Program Receivables and Related Foreclosed Property, Net and the Liability for Loan Guarantees financial statement line items and related footnote disclosures (FY 2002 and FY 2001) are misstated by approximately \$95 million.

SBA management's discussion and analysis, required supplementary stewardship information, required supplementary information, and other accompanying information are not required parts of the financial statements, but are additional information required by the Federal Accounting Standards Advisory Board and OMB Bulletin No. 01-09, *Form and Content of Federal Financial Statements*. This information has not been subjected to auditing procedures; accordingly, we express no opinion on this information.

In accordance with *Government Auditing Standards*, we have also issued reports dated January 29, 2003, on our consideration of SBA's internal control and on its compliance with laws and regulations. Those reports, which disclose material weaknesses and a reportable condition in internal control and noncompliance with the Federal Financial Management Improvement Act, are integral parts of a report prepared in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our work.

COTTON & COMPANY LLP

Churt-layur

Charles Hayward, CPA

January 29, 2003 Alexandria, Virginia

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Independent Auditor's Report on Internal Control

Inspector General U.S. Small Business Administration

We were engaged to audit the financial statements of the U.S. Small Business Administration (SBA) as of and for the years ended September 30, 2002, and 2001, and have issued our report thereon dated January 29, 2003, in which we disclaimed an opinion on those financial statements. These financial statements are the responsibility of SBA's management.

In planning and performing our work, we considered SBA's internal control over financial reporting by obtaining an understanding of SBA's internal control, determining if internal control had been placed in operation, assessing control risk, and performing tests of control. We limited our internal control testing to those controls necessary to achieve objectives described in Office of Management and Budget (OMB) Bulletin No. 01-02, *Audit Requirements for Federal Financial Statements*. We did not test all internal controls relevant to operating objectives as broadly defined by the Federal Managers' Financial Integrity Act of 1982, such as those controls relevant to ensuring efficient operations. The objective of our work was not to provide assurance on internal control. Consequently, we do not provide an opinion on internal control.

Our consideration of internal control over financial reporting would not necessarily disclose all matters in internal control over financial reporting that might be reportable conditions. Under standards issued by the American Institute of Certified Public Accountants (AICPA), reportable conditions are matters coming to our attention relating to significant deficiencies in the design or operation of internal control that, in our judgment, could adversely affect SBA's ability to record, process, summarize, and report financial data consistent with management assertions in the financial statements.

Material weaknesses are reportable conditions in which the design or operation of one or more internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Because of inherent limitations in internal control, misstatements, losses, or noncompliance may nevertheless occur and not be detected.



333 North Fairfax Street ? Suite 401? Alexandria, Virginia 22314 703/836/6701? FAX 703/836/0941? WWW.COTTONCPA.COM? DCOTTON@COTTONCPA.COM We noted six matters involving internal control and its operation that we consider to be reportable conditions. We consider the first five to be material weaknesses under standards established by AICPA and OMB Bulletin No. 01-02.

1. DISASTER LOAN PROGRAM MODELING

The cost of loans sold and re-estimates of the subsidy for remaining loans not sold cannot be determined for the disaster loan program, because, for instance, SBA's cash flow estimates for these purposes are based on broad historical averages and do not recognize important differences between characteristics of loans sold and remaining loans.

Loans under this program are made to businesses and individuals. The characteristics of these loans vary substantially, particularly in the term to maturity, which ranges from 5 to 30 years. SBA estimates the cost of the loans to businesses with a single proxy loan that has characteristics equal to overall averages of historical business loans. Similarly, SBA estimates the cost of loans to individuals with a proxy loan based on historical averages for household loans. The use of these proxies to represent a portfolio of substantially dissimilar loans became inadequate when over \$5 billion in loans were sold in FY 2000 through 2002.

Because characteristics of loans sold were different from remaining loans, historical averages ceased to fairly represent either group. Among other things, the original term of loans sold was several years longer than loans kept. Because the cost of such loans is directly related to the term to maturity (due to subsidized interest rates), the proxies understate the cost of loans sold (which have a relatively longer term) and overstate the cost of loans kept (which have a relatively shorter term). Additional differences between historical averages and characteristics of loans sold versus loans kept may arise in the assumptions affecting defaults, recoveries, and prepayments. Analysis is needed to determine if other dissimilarities exist between loans sold and loans kept that would affect estimates of their cost.

The inability to determine the book value of loans sold and to re-estimate the cost of loans not sold affects all of SBA's financial statements, including a number of line items on each statement and related footnote disclosures.

At September 30, 2002, and 2001, the disaster loan allowance for subsidy account had balances that increased the valuation of the disaster loan portfolio by over \$500 million and \$144 million, respectively. These values appear to understate the cost of loans held, because the present value of future cash flows of an interest-subsidized program, such as the disaster loan program, should be less than face value, not more.

Statement of Federal Financial Accounting Standards (SFFAS) No. 2, *Accounting for Direct Loans and Loan Guarantees*, and SFFAS 18, *Amendments To Accounting Standards For Direct Loans and Loan Guarantees In Statement of Federal Financial Accounting Standards No.* 2, require credit program receivables to be stated at the present value of future cash flows. The adjustment to present value from face value is accomplished with the subsidy calculation and resulting allowance for subsidy account.

SFFAS No. 2 and No. 18 and OMB Circular A-11, *Preparation, Submission, and Execution of the Budget*, define the cost of loans sold (or pre-modification costs) as the present value of remaining cash flows of such loans in the most recent budget baseline. OMB Circular A-11 defines re-estimates as:

...revisions of the subsidy cost estimate of a cohort (or risk category) based on information about the actual performance and/or estimated changes in future cash flows of the cohort.

Finally, SBA does not maintain formal documentation and supporting material for preparing direct and guarantee loan subsidy estimates, in accordance with Federal Financial Accounting and Auditing Technical Release No. 3: *Preparing and Auditing Direct Loan and Loan Guarantee Subsidies under the Federal Credit Reform Act of 1990*.

Recommendations

We recommend that SBA's Chief Financial Officer (CFO):

- 1A. Direct a coordinated effort among the Office of Financial Analysis and the Offices of Financial Reporting and Financial Administration to revise the approach to estimating cash flows for the disaster loan program. At a minimum, a new approach needs to:
 - Support separate estimation of cash flows associated with loans sold and remaining loans, taking into account original term to maturity and other characteristics that influence the cost of the loans.
 - Support a direct comparison between assumptions and actual experience regarding default costs and related recoveries, prepayments, and assets sold. The comparison should suggest ways to determine how well cash flow assumptions are borne out in each cohort and at what point the assumptions should be reexamined.
 - Ensure that historical data used to make assumptions about future cohorts are free of defects.
- 1B. Ensure that the Office of Financial Analysis adheres to documentation requirements of Federal Financial Accounting and Auditing Technical Release No. 3.

2. LIABILITY FOR LOAN GUARANTEES AND RELATED ACCOUNTS FOR PRE-1992 LOAN COMMITMENTS

We noted the following two matters regarding SBA's liability for loan guarantees and related accounts for pre-1992 loan commitments.

Invalid Undelivered Orders and Other Obligation Transactions

SFFAS No. 2 requires that:

...the liabilities of pre-1992 loan guarantees be recognized when it is more likely than not that the loan guarantees will require a future cash outflow to pay default claims.

The standard illustrates this recognition of cost via a proprietary liability and default expense.

SBA misinterpreted SFFAS No. 2 guidance and presented the liability for future default claims by establishing an undelivered order, as shown on the combined statement of budgetary

resources. The liability for future default claims is unfunded and should not have a related undelivered order. Invalid recoveries of prior-year obligations were also reported on the draft financial statements, because of SBA's practice of estimating undelivered orders based on outstanding commitments and making downward adjustments to reflect expected future default costs.

As a result of our testing, SBA made correcting entries and posted adjustments to beginning obligated and unobligated balances on the combined statement of budgetary resources, removing invalid undelivered orders and recovery transactions.

Calculation Methodology to Estimate the Liability for Pre-1992 Loan Guarantees

SBA lacks a calculation methodology to estimate the liability related to future default payments for pre-1992 loan guarantees. To present the liability for loan guarantees on its FY 2002 and FY 2001 balance sheets, SBA recorded adjusting entries using the same amounts for which it had previously established undelivered orders. Thus, SBA could not provide sufficient documentation to support the valuation of resulting balances. In addition, SBA did not review resulting balances once the entries were made to assess their reasonableness as part of its quality control procedures.

SFFAS No. 2 states that the liability of pre-1992 loan guarantees should be "reestimated each year as of the date of the financial statements" utilizing "risk factors." In addition, OMB Circular A-123, *Internal Control Systems*, states that "…documentation for transactions, management controls, and other significant events must be clear and readily available for examination."

Because a calculation methodology was not used, we were unable to assess the reasonableness of the resulting liability of \$115 million for FY 2002 and \$354 million for FY 2001 (restated), which contributed to our disclaimer of opinion.

Recommendation

2. We recommend that the CFO develop a model to estimate the Pre-1992 guarantee loan default liability utilizing risk factors in accordance with SFFAS No. 2; maintain sufficient documentation to support the assumptions in the calculation model; and request the Office of Financial Administration to perform a thorough analysis to ensure that liquidating fund account balances and account activity are accounted for and presented in accordance with SFFAS No. 2.

3. **FINANCIAL REPORTING PROCESS**

SBA made efforts to improve its financial reporting process for FY 2002. SBA also made some progress in addressing FY 2001 recommendations to document all aspects of its financial reporting process and prepare a financial statement compilation manual. Although improvement was noted in these areas, SBA continued to experience widespread difficulties in producing complete, accurate, timely, and adequately supported draft and final financial statements (including related footnotes). Additional attention is needed to ensure a fully effective quality assurance process is documented and in place.

SBA's difficulties with financial reporting may be attributable to devoting insufficient resources to the process, particularly regarding the quality control function.

For various internal reasons, SBA did not deliver its draft financial statements by the original agreed-upon date. Moreover, after being delivered late, we found that the draft statements and related

footnotes contained numerous and significant errors and misclassifications. These matters are discussed below.

Late Delivery of Financial Statements

The Office of the Chief Financial Officer (OCFO) and Office of Inspector General (OIG) established dates at the beginning of fieldwork by which the financial statements would be provided. These dates were intended to ensure adequate review time and still allow SBA to meet OMB's reporting timeframe. OCFO was required to deliver draft and final financial statements to us on December 20, 2002, and on January 13, 2003, respectively. It delivered the draft financial statements and footnotes on December 23, 2002, but they contained excessive errors and misclassifications, many of which SBA did not correct until after submitting several subsequent drafts. While OCFO met the January 13 deadline, it needed to submit five subsequent versions before January 27, when we received the final version.

Financial Statement Errors and Misclassifications

We identified several material errors or potential misstatements within SBA's draft financial statements, some of which SBA was able to correct. Several examples are summarized below.

- A significant number of material adjustments were required to SBA's draft financial statements involving 14 proprietary and budgetary general ledger accounts in regard to SBA's practice of tracking loan sale administrative costs. SBA's accounting for these administrative costs was not in compliance with the United States Standard General Ledger (USSGL).
- SBA modified the Financial Reporting Information System (FRIS) during FY 2002, but did not detect an error in its budgetary crosswalk created during these modifications in a timely manner. Consequently, SBA processed direct loan transactions that did not post in accord with the USSGL. SBA corrected these posting errors after we brought these errors to its attention.
- The balance sheet line item "Other Liabilities Public" was understated by \$15,937,079, due to processing errors in the Joint Accounting and Administrative Management System (JAAMS). SBA was unable to determine why this error occurred and therefore could not correct it before finalizing its financial statements.
- SBA's draft financial statements showed several financial statement line items with material fluctuations between FY 2002 and 2001. Before it submitted draft financial statements, SBA did not evaluate whether such fluctuations were supported by substantive accounting activity or were caused by error. After we brought concerns to management's attention, SBA identified and corrected material errors in its draft financial statements.

For instance, SBA's offsetting receipts line items on its FY 2002 combined statement of budgetary resources and consolidated statement of financing were overstated, because SBA included inappropriate transactions in FY 2002 related to its interest on borrowings from Treasury. An analysis of the fluctuation between FY 2002 and FY 2001 should have identified this error.

o In the footnotes to its draft financial statements, SBA disclosed and discussed a book value adjustment made to the calculation of loan sale losses based on comments by

General Accounting Office. We were unable to satisfy ourselves with respect to much of this draft information, because SBA did not have adequate documentation allowing us to test book value adjustments and total loan sale losses. SBA deleted this footnote disclosure in subsequent drafts.

Linkage Between Accounts and Financial Statements

As we reported last year, SBA's spreadsheet-based support for its financial statements crosswalks did not provide a clear audit trail to link general ledger account balances to financial statement line items. For example, SBA continued to use numerous mapping equations, many involving lengthy and in some cases complex formulae, without providing any written documentation of what the equations accomplished. This condition required us to review all formulae and perform some reconstruction to determine how general ledger accounts crosswalk to the financial statements before testing the statements. SBA prepared a "Mapping Documentation" spreadsheet, which may be a useful audit trail. We did not use or fully review this document as part of our audit, because it was not provided before testing ended.

OMB Circular A-123 states that "...documentation for transactions, management controls, and other significant events must be clear and readily available for examination."

Recommendations

3A. We recommend that SBA's Administrator assess whether SBA has devoted sufficient resources to adequately address its current financial reporting shortcomings and determine if the current process will need re-engineering and additional resources to enable SBA to meet accelerated financial reporting deadlines in future years.

We also recommend that SBA's CFO:

- 3B. Perform fluctuation analyses and determine reasons for all material changes in all financial statement account balances to permit inaccuracies that become obvious while performing such analyses to be corrected before submitting draft financial statements.
- 3C. Re-engineer and enhance its quality control process and continue to develop and document its financial reporting process in order to avoid submitting draft financial statements and related footnotes containing material and widespread errors and misclassifications.

4. FUNDS CONTROL WEAKNESSES

SBA maintained inadequate funds control with respect to the following conditions:

- SBA established invalid undelivered orders in liquidating funds during FY 2002 related to its misinterpretation of SFFAS No. 2.
- SBA did not return all unobligated balances in liquidating funds to the general fund at the end of the fiscal year.
- SBA incurred obligations against anticipated resources for several cohorts in the Business Loan Investment Fund (BLIF) financing funds and did not ensure that

non-subsidy cost collections were only utilized to establish obligations in the cohort that generated the collections during FY 2002.

- SBA did not have adequate funds control over its loan programs' budgetary resources except for those allotted in the Loan Accounting and Allotment System and related disbursements in the Loan Accounting System. For instance, SBA did not have sufficient funds control in place to ensure that guarantee loan purchase transactions did not exceed apportioned authority or preclude obligations from being incurred against anticipated budgetary resources. In addition, SBA did not have a mechanism to ensure that obligation transactions entered into FRIS by journal voucher were valid and did not exceed the lesser of apportioned authority or realized resources.
- SBA's Denver Finance Center (DFC) accountants record apportionments by journal voucher (JV) entry into the FRIS GL based on OMB-approved Standard Forms 132, *Apportionment and Reapportionment Schedule*, without controls designed to ensure that JV entries are reviewed by supervisors for accuracy before approving and posting.

These shortcomings increase the risk that SBA may violate the Antidefiency Act. OMB Circular A-11 defines a valid obligation as "a binding agreement that will result in outlays, immediately or in the future." In addition, OMB Circular A-11 provides the following funds control requirements:

- "You (the agency) must transfer any unobligated balance remaining at the end of the fiscal year to the general fund" (citation relates to liquidating funds)."
- "...obligations should not be incurred against any anticipated budgetary resources, even if funds are apportioned" and "non-subsidy cost collections may be used only for the cohort that generated the collection."
- "...the agency system of administrative control should be designed to keep obligations and expenditures from exceeding apportionments and allotments."

Recommendations

We recommend that the CFO review SBA's system of funds control to ensure compliance with OMB Circular A-11 and, at a minimum:

4A. Develop and implement procedures to review obligated and unobligated balances remaining in liquidating funds at the end of the fiscal year. De-obligate unneeded undelivered orders and return unobligated balances to the general fund at the end of each fiscal year.

- 4B. Develop and implement an integrated funds control system that allots the lesser of apportioned authority or realized resources at the fund and cohort level.
- 4C. Develop and implement a process to ensure that apportionment amounts are accurately recorded in SBA's GL, which includes supervisory reviews by both DFC accountants and the Office of Administration, Accounting Liaison and Quality Assurance Branch. These reviews should compare the SF 132s by fund to apportionments recorded in the FRIS GL to ensure accuracy.

5. MASTER RESERVE FUND (MRF)

SBA's fiscal and transfer agent maintains the MRF to facilitate operation of the 7(a) secondary market program. Borrowers with SBA-guaranteed loans make periodic payments to lenders who in turn submit payments to the MRF for loans sold on the secondary market. Monthly payments to secondary market certificate holders are made from the MRF, and excess funds in the MRF are invested. Earnings on investments are used to fund shortages to certificate holders caused by timing differences between loans in the pool and the life of pool certificates. SBA owns any excess of earnings over payments to certificate holders.

SBA expended considerable effort during FY 2002 toward enhancing accounting disclosures of its MRF activity and in assessing the most appropriate financial statement treatment of that activity. We believe SBA made substantial improvement within the context of treating its MRF as a trust fund pursuant to SFFAS No. 7, *Accounting for Revenue and Other Financing Sources and Concepts for Reconciling Budgetary and Financial Accounting*

In both FY 2002 and FY 2001, however, SBA used small, judgmental samples of closed pools to estimate the excess or deficiency of MRF investment earnings over payments to certificate holders. The characteristics of SBA's samples differed in important respects from the remaining population of pools. Although SBA considered its sample sizes sufficient, by using small and non-representative samples, SBA derived conclusions about the MRF excess or deficiency that were statistically unsound and may not be reliable, as required by Statement on Federal Financial Accounting Concepts No. 1, *Objectives of Federal Financial Reporting*, Paragraph 160, and Technical Release No. 3.

Recommendation

We recommend that the CFO develop a process for estimating SBA's ownership in earnings from the MRF that provides accurate, complete, and timely data for the financial statements. SBA's process should at least include a representative statistical sample to estimate the gain or loss on closed pools and an extrapolation of such results, taking into account any differences in characteristics between closed and open pools.

5. AGENCY-WIDE INFORMATION SYSTEMS CONTROL

SBA continued to improve internal control over its information system environment in certain areas. Specifically, it accomplished the following during FY 2002:

- Conducted certification and accreditation reviews for additional major applications.
- o Implemented its JAAMS, a new financial and administrative system.
- o Rolled out the Windows 2000 operating system.
- o Implemented a new online back-up system.
- o Selected and began implementing a new intrusion-detection tool.

These actions are essential elements for a sound information system control environment. Areas for improvements, however, continue to exist in each of the following six *Federal Information System Controls Audit Manual* (FISCAM) general control categories and the four FISCAM application control areas we tested:

General Control Categories

- o Entity-wide security program control
- o Access control
- o Application software development and program change control
- o System software control
- o Segregation-of-duty control
- o Service continuity control

Application Control Categories (Joint Accounting and Administrative Management System only)

- o Authorization control
- o Completeness control
- o Integrity of processing and data file control
- o Accuracy control

SBA's OIG will issue a separate report titled *Audit of SBA's Information System Controls, FY 2002* that will detail findings and recommendations in this area.

STATUS OF PRIOR-YEAR FINDINGS

As required by *Government Auditing Standards*, we provide the status of reportable conditions for the prior-year audit.

| Description | Recommendation | Status |
|-----------------------------|----------------------------------|----------------------------------------|
| Financial Reporting Process | 1. Fully document the financial | 1. Some documentation provided; not |
| | reporting process. | fully implemented. See |
| | 2. Prepare compilation manual | Recommendation 3C. |
| | for financial reporting. | 2. Some documentation provided; not |
| | 3. Prepare quarterly | fully implemented. See |
| | agencywide financial | Recommendation 3C. |
| | statements. | 3. Implemented. |
| Subsidy Re-Estimates | 4. Upgrade cash flow modeling | 4. and 5. Progress made regarding |
| | tool. | prior year finding and recommendation. |
| | 5. Enhance quality of subsidy | Reclassified to a management letter |
| | re-estimates. | comment. However, see new |
| | | recommendations 1A and 1B. |
| Master Reserve Fund | 6. Accurately estimate SBA's | 6. Implementation in progress. See |
| | earnings within the MRF. | recommendation 5A. |
| Agencywide Information | Please refer to separate report. | Unresolved. Updated in separate |
| Systems Control | | report. |

In addition, we considered SBA's internal control over required supplementary stewardship information by obtaining an understanding of SBA's internal control, determining if internal control had been placed in operation, assessing control risk, and performing tests of control as required by OMB Bulletin No. 01-02. Our objectives were not to provide assurance on internal control; accordingly, we do not provide an opinion on such control.

Finally, with respect to internal control related to SBA performance measures, we obtained an understanding of the design of significant internal control relating to existence and completeness assertions, as required by OMB Bulletin No. 01-02. Our procedures were not designed to provide assurance on internal control over reported performance measures; accordingly we do not provide an opinion on such control.

We also noted certain other matters involving internal control that we will report to SBA management in a separate letter.

This report is intended solely for the information and use of SBA management, OMB, and Congress, and is not intended to be and should not be used by anyone other than these specified parties.

COTTON & COMPANY LLP

Churt-layur

Charles Hayward, CPA

January 29, 2003 Alexandria, Virginia



auditors • advisors

DAVID L. COTTON, CPA, CFE, CGFM & CHARLES HAYWARD, CPA, CFE, CISA & MICHAEL W. GILLESPIE, CPA, CFE & CATHERINE L. NOCERA, CPA, CISA MATTHEW H. JOHNSON, CPA, CGFM & SAM HADLEY, CPA, CGFM & COLETTE Y. WILSON, CPA & ALAN ROSENTHAL, CPA

Independent Auditor's Report on Compliance with Laws and Regulations

Inspector General U.S. Small Business Administration

We were engaged to audit the financial statements of the U.S. Small Business Administration (SBA) as of and for the years ended September 30, 2002, and 2001, and have issued our report thereon dated January 29, 2003, in which we disclaimed an opinion on those financial statements.

SBA management is responsible for complying with laws and regulations applicable to the agency. We performed tests of SBA's compliance with certain provisions of laws and regulations, noncompliance with which could have a direct and material effect on the determination of financial statement amounts, and certain other laws and regulations specified in Office of Management and Budget (OMB) Bulletin No. 01-02, *Audit Requirements for Federal Financial Statements*, including requirements referred to in the Federal Financial Management Improvement Act (FFMIA) of 1996. We limited our tests of compliance to these provisions, and we did not test compliance with all laws and regulations applicable to SBA.

Under FFMIA, we are required to report whether SBA's financial management systems substantially complied with federal financial management system requirements, applicable federal accounting standards, and the United States Government Standard General Ledger at the transaction level. To meet this requirement, we performed tests of compliance with FFMIA Section 803(a) requirements. The results of our tests disclosed instances, described below, indicating that SBA's financial management systems did not substantially comply with federal financial management system requirements, applicable federal accounting standards, and the United States Government Standard General Ledger at the transaction level.

SBA is not in substantial compliance with federal financial management system requirements, as follows:

o SBA's core financial system is not able to provide complete, reliable, timely, and consistent financial management information on programs to enable management to fulfill its responsibility to the public and provide timely financial information for managing current operations.



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- Access control, segregation-of-duty, and other general control weaknesses exist, which will be described in the Office of Inspector General report *Audit of SBA's Information System Controls, FY 2002*.
- Funds control deficiencies exist, discussed in our Independent Auditor's Report on Internal Control in the section titled Funds Control Weaknesses.

SBA is not in substantial compliance with federal accounting standards because it cannot support:

- The reliability of the reported cost of loans sold and reestimates of the subsidy for the loans not sold, as required by Statement of Federal Financial Accounting Standards (SFFAS) No. 2, Accounting for Direct Loans and Loan Guarantees, and SFFAS 18, Amendments To Accounting Standards For Direct Loans and Loan Guarantees In Statement of Federal Financial Accounting Standards No. 2.
- o Liabilities for loan guarantees committed before October 1, 1992, and related financial statement line items, as required by SFFAS No. 2.
- o The reported future excess or deficit of earnings over payments in the Master Reserve Fund. SBA used small judgmental samples to estimate the excess or deficit of MRF investment earnings over payments to certificate holders from those earnings, contrary to Statement on Federal Financial Accounting Concept No. 1, *Objectives of Federal Financial Reporting*, paragraph 160, and Technical Release No. 3, *Preparing and Auditing Direct Loan and Loan Guarantee Subsidies under the Federal Credit Reform Act of 1990*.

SBA is not in substantial compliance with the United States Government Standard General Ledger at the transaction level, because it:

- Modified the Financial Reporting Information System (FRIS) during FY 2002, but did not detect an error in its budgetary crosswalk created during these modifications in a timely manner. Consequently, SBA processed direct loan transactions that did not post in accordance with the United States Government Standard General Ledger.
- Posted invalid recoveries of prior-year obligations and obligations incurred because of conversion problems from its Federal Financial System to its current Oracle-based administrative accounting system.

The Office of the Chief Financial Officer is responsible for financial management systems within SBA. SBA should assign priority to corrective actions for these FFMIA related-matters consistent with requirements of OMB Circular A-50, *Audit Followup*.

Results of our tests of compliance disclosed one additional instance of noncompliance with laws and regulations that is required to be reported under *Government Auditing Standards* and OMB Bulletin No. 01- 02.

Our Independent Auditor's Report on Internal Control describes certain funds control shortcomings central to SBA's mission of guaranteeing loans and providing direct loans. These funds control shortcomings represent noncompliance with OMB Circular A-11 that we are required to report under *Government Auditing Standards* and OMB Bulletin No. 01-02.

Providing an opinion on compliance with certain provisions of laws and regulations was not an objective of our work; accordingly, we do not express such an opinion.

This report is intended solely for the information and use of SBA management, OMB, and Congress and is not intended to be and should not be used by anyone other than these specified parties.

COTTON & COMPANY LLP

Churt-layur

Charles Hayward, CPA

January 29, 2003 Alexandria, Virginia

Chief Financial Officer's Reply



U.S. SMALL BUSINESS ADMINISTRATION WASHINGTON, DC 20416

CFO Reply

DATE: January 30, 2003

TO: Robert Seabrooks, Assistant IG for Auditing

FROM: Thomas Dumaresq, Chief Financial Officer

SUBJECT: FY 2002 Financial Statement Audit Report

The Small Business Administration (SBA) is in receipt of the draft Independent Public Accountant (IPA) reports from Cotton and Company, LLP, that include the auditor's opinion and separate reports on internal controls and compliance with laws and regulations. As you know, the IPA audit of the Agency's financial statements and related processes is a core component of SBA's financial management program.

Unfortunately, the results of this year's audit process indicate that despite SBA's commitment to improved financial management, our efforts have not been sufficient to meet existing financial management standards. The IPA has indicated that it is unable to satisfy itself that the SBA's financial statements fairly present the financial position of SBA as of September 2002 and 2001. The IPA report cites three specific findings which have resulted in this disclaimed opinion: the Disaster loan program model; treatment of pre-1992 loan guarantees; and measurement and treatment of the Master Reserve Fund (MRF) residual liability.

Throughout the FY 2002 audit process, SBA worked closely with the IPA on the Disaster loan program modeling issue. SBA management acknowledges the depth and breadth of the impact that this issue has on the Agency's financial statements and therefore accepts the IPA's conclusion that a disclaimed audit opinion on SBA's financial statements is warranted given this issue. SBA is working aggressively with OMB and an outside contractor to resolve the issue as quickly as possible. We are conducting a very detailed review of the disaster budget models, the hold model, and the accounting methodologies used for this direct credit program. In addition,

we are analyzing the interrelationships between these different models and procedures to ensure consistency in approaches, assumptions and results.

SBA also worked closely with the IPA on the MRF residual liability measurement and treatment during the FY 2002 audit process. While SBA made substantial progress in improving its capacity to estimate the MRF residual liability this year, we agree with the IPA's recommendation that additional analysis should be completed and we are committed to undertaking that analysis in the coming year. Nevertheless, because of the remote nature of this potential liability, we do not agree that potential changes in the residual liability estimate would be sufficient to materially change the financial statements. We believe classifying this as an issue that merits a disclaimer opinion on SBA's financial statements substantially overstates its importance.

The treatment of SBA's pre-1992 loan guarantees is an issue that was raised relatively late in the audit process and has received comparatively less review by SBA and the IPA than the MRF and asset sales issues. The IPA's concern is with a decline in our reserves for loan guarantees made prior to fiscal year 1992 and our inability to provide satisfactory reasons for that change. While we agree that more clarity and documentation regarding our methodology for this calculation is warranted, and we intend to provide it in subsequent years, we are not convinced that the issue merits such a grave assessment.

The IPA's Report on Internal Control identifies two material weaknesses in addition to those described above. The two items include the financial reporting process and funds control weaknesses. While SBA acknowledges that it still needs to make progress in all of these areas, we believe that we did make meaningful improvements this year and that overall the process is better and more rigorous than it has been in the past. In most cases, the "errors" identified by the IPA are things that SBA had treated in a similar manner in prior years with no objection from the IPA. While SBA agrees with the many theoretical accounting policy changes made this year, we believe that the IPA's decision to highlight so many of the items in their reports creates the false impression that our financial statements and reporting process are weaker than they have been in the past. In contrast, we see these results as evidence that our efforts and the audit process are achieving their intended objectives – improving the accuracy and reliability of our financial statements.

Moreover, we would note that the key issues that the IPA raised this year – the Disaster loan program model, and the MRF – have been elements of SBA's financial statements for several years now and only this year has the IPA determined that these issues merit a "disclaimed" opinion. It is not SBA's treatment of these issues that has changed, but rather the IPA's perspective in reviewing them. As discussed above, we concur with the IPA's recommendations on these issues. However, we think it is important to note that the changed audit opinion does not reflect a decline in the quality of our financial statements but rather a more in-depth assessment by the auditor of what has been in our financial statements for at least the past several years.

SBA's view is that bringing these important financial management and reporting issues to light so we can begin resolving them is a positive step forward for the Agency. SBA is strongly

committed to addressing all of the issues raised by the IPA and resolving them during the coming year. We are committed to full compliance with all financial management laws, regulations, and policies.

We appreciate all of your efforts and those of your colleagues in the Office of the Inspector General as well as those of our IPA. While the audit process was very challenging this year, we believe our efforts and the assistance we received from you and the IPA resulted in substantial improvements in the quality of our financial statements and our financial management capacity, which is our most important objective. With the additional improvements we plan to achieve in the coming year, we believe we will be well positioned to achieve a "clean" audit opinion next year.

Thomas O. Damaret

Thomas A. Dumaresq Chief Financial Officer

Financial Statements



U. S. Small Business Administration Consolidated Balance Sheet

as of September 30, 2002 and 2001

| (Dollars in Thousands) | 2002 | Restated 2001 |
|-------------------------------------------------------------------------------------------------|---------------|---------------|
| ASSETS | | |
| Intragovernmental Assets | | |
| Fund Balances with Treasury (Note 2) | \$ 7,492,740 | \$ 8,336,655 |
| Accounts Receivable (Note 5) | 529 | 369,313 |
| Advances (Note 8) | 4,428 | 2,496 |
| Total Intragovernmental | 7,497,697 | 8,708,464 |
| Assets - Public and Other | | |
| Cash (Note 3) | 3,458 | 2,443 |
| Interest Receivable (Note 4) | | 68,000 |
| Accounts Receivable (Note 5) Credit Program Receivables and Related Foreclosed Property, Net | 76,974 | 57,188 |
| (Note 6) | 5,469,485 | 5,218,274 |
| General Property and Equipment, Net (Note 7) | 6,828 | 8,518 |
| Advances (Note 8) | 379,856 | 253,708 |
| Total Assets - Public | 5,936,601 | 5,608,131 |
| Total Assets | \$13,434,298 | \$14,316,595 |
| LIABILITIES | | |
| Intragovernmental Liabilities | | |
| Accounts Payable | \$ 27,992 | \$ 698,190 |
| Debt (Note 10) | 11,138,280 | 10,218,415 |
| Other (Note 12) | 947,039 | 1,479,295 |
| Total Intragovernmental | 12,113,311 | 12,395,900 |
| Other Liabilities - Public | | |
| Accounts Payable | 149,134 | 139,172 |
| Liabilities for Loan Guarantees (Note 6) | 1,525,038 | 1,436,997 |
| FECA Actuarial Liability (Note 11) | 31,487 | 32,255 |
| Other (Note 12) | 56,416 | 148,332 |
| Total Other Liabilities - Public | 1,762,075 | 1,756,756 |
| Total Liabilities | \$ 13,875,386 | \$14,152,656 |
| NET POSITION | | |
| Unexpended Appropriations | \$ 1,010,485 | \$ 1,043,274 |
| Cumulative Results of Operations | (1,451,573) | (879,335) |
| Total Net Position | \$ (441,088) | \$ 163,939 |
| Total Liabilities and Net Position | \$ 13,434,298 | \$14,316,595 |

U. S. Small Business Administration Consolidated Statement of Net Cost

for the periods ended September 30, 2002 and 2001

| (Dollars in Thousands) | 2002 | Restated 2001 | | |
|-------------------------------------------------|--------------|---------------|--|--|
| PROGRAMS Business Programs | | | | |
| Intragovernmental Gross Costs | \$ (4,551) | \$ 140,336 | | |
| Less: Intragovernmental Earned Revenue | 32,148 | 71,489 | | |
| Intragovernmental - Net Costs | \$ (36,699) | \$ 68,847 | | |
| Gross Costs with the Public | \$ 1,004,517 | \$ (23,910) | | |
| Less: Earned Revenue from the Public | 177,379 | 25,989 | | |
| Net Costs with the Public | \$ 827,138 | \$ (49,899) | | |
| Net Cost of Business Programs | \$ 790,439 | \$ 18,948 | | |
| Disaster Assistance Programs | | | | |
| Intragovernmental Gross Costs | \$ 684,009 | \$ 612,891 | | |
| Less: Intragovernmental Earned Revenue | 435,879 | 467,093 | | |
| Intragovernmental - Net Costs | \$ 248,130 | \$ 145,798 | | |
| Gross Costs with the Public | | \$ 404,767 | | |
| Less: Earned Revenue from the Public | 257,708 | 128,340 | | |
| Net Costs with the Public | \$ 73,232 | \$ 276,427 | | |
| Net Cost of Disaster Assistance Programs | \$ 321,362 | \$ 422,225 | | |
| Cost not assigned to Programs | \$ 40,410 | \$ 26,631 | | |
| Less: Earned Revenue not attributed to Programs | 16,752 | 7,611 | | |
| Net Cost not assigned to Programs | \$ 23,658 | \$ 19,020 | | |
| Net Cost of Operations | \$ 1,135,459 | \$ 460,193 | | |

(Note 13)

U. S. Small Business Administration Consolidated Statement of Changes in Net Position

for the periods ended September 30, 2002 and 2001

| (Dollars in Thousands) | | | 2002 | 2 | | | | Restat 200 | | | |
|----------------------------------------------------------------------|-----------------------------------------|------------------------------|------|-----------------------|-------------|----------------|----------------------------------|---------------|-----------------------|----|-----------------------|
| | • • • • • • • • • • • • • • • • • • • • | tive Results of perations | Une | xpended opriations | Т | otal | tive Results of perations | Une | xpended opriations | r | Fotal |
| Beginning Net Position - October 1 Prior Period Adjustments | \$ | (879,335) (1,399) | \$ | 1,043,274 1,956 | \$ | 163,939 557 | \$ (823,927) (541,451) | \$ | 763,154 119,214 | \$ | (60,773) (422,237) |
| Beginning Net Position, as Adjusted | | (880,734) | | 1,045,230 | | 164,496 | (1,365,378) | | 882,368 | | (483,010) |
| Budgetary Financing Sources | | | | | | | | | | | |
| Appropriations Received Appropriations Transferred - in/out (+/-) | | | | 1,013,208 | 1 | ,013,208 | | | 969,117 101,362 | | 969,117 101,362 |
| Rescissions | | | | (5,985) | | (5,985) | | | (31,972) | | (31,972) |
| Adjustment - Cancelled Authority | | | | (24,154) | | (24,154) | | | (24,546) | | (24,546) |
| Other Adjustments | | 273 | | (2,916) | | (2,643) | | | (3,000) | | (3,000) |
| Appropriations Used | | 1,014,898 | | (1,014,898) | | | 850,055 | | (850,055) | | |
| Donations of Cash and Cash | | | | | | | - | | | | - |
| Equivalents Transfers - in/out Without | | 132 | | | | 132 | 78 | | | | 78 |
| Reimbursement (+/-) | | | | | | | | | | | |
| Other Financing Sources Transfers - in/out Without | | | | | | | | | | | |
| Reimbursement (+/-) Imputed Financing from Costs | | (263,127) | | | (| 263,127) | (299,683) | | | | (299,683) |
| Absorbed by Others Other - Current Year Liquidating | | 17,420 | | | | 17,420 | 17,741 | | | | 17,741 |
| Equity Activity (+/-) | | (204,976) | | | (| 204,976) | 378,045 | | | | 378,045 |
| Total Financing Sources | \$ | 564,620 | \$ | (34,745) | \$ | 529,875 | \$ 946,236 | \$ | 160,906 | \$ | 1,107,142 |
| Net Cost of Operations | \$ | 1,135,459 | | \$ | \$ 1 | ,135,459 | \$ 460,193 | | \$ | \$ | 460,193 |
| Ending Net Position | \$ | (1,451,573) | \$ | 1,010,485 | \$ (| (441,088) | \$ (879,335) | \$ | 1,043,274 | \$ | 163,939 |
| (Note 14) | | | | | | | | | | | |

U.S. Small Business Administration Combined Statement of Budgetary Resources for the periods ended September 30, 2002 and 2001

| (Dollars in Thousands) | for the pe | 2002 | 50, 2002 and | 2001 | Restated 2001 | |
|-------------------------------------------------------------------------------------------|---------------------|----------------------------|--------------------------|---------------------------|----------------------------|------------------------|
| | Budgetary | Non-Budgetary Financing | Total | Budgetary | Non-Budgetary Financing | Total |
| | | 8 | | 0, | 8 | |
| BUDGETARY RESOURCES Budget Authority Appropriations Received Borrowing Authority | \$1,013,208 | \$ 2,168,244 | \$1,013,208 2,168,244 | \$969,117 | \$ 1,172,127 | 1,172,127 |
| Net Transfers (+/-) | (29,545) | 2,100,211 | (29,545) | 72,910 | 1,1/2,12/ | 72,910 |
| Unobligated Balance Brought Forward October 1 Net Transfers (+/-) | 1,306,034 | 6,136,976 | 7,443,010 | 1,349,649 (184,638) | 6,045,141 | 7,394,790 (184,638) |
| Spending Authority from Offsetting Collections Earned | 426,461 | 2,534,651 | 2,961,112 | 546,853 | 2,881,650 | 3,428,503 |
| Change in Unfilled Customer Orders | 55,074 | 140,913 | 195,987 | | ,, | -, -, |
| Recoveries of Prior Year Obligations Permanently Not Available | 81,373 (691,455) | 185,222 (1,502,472) | 266,595 (2,193,927) | 65,704 (297,931) | 50,517 (814,429) | 116,221 (1,112,360) |
| Total Budgetary Resources | \$ 2,161,150 | \$9,663,534 | \$11,824,684 | \$ 2,521,664 | \$9,335,006 | \$11,856,670 |
| (Dollars in Thousands) | | 2002 | | | 2001 | |
| | Budgetary | Non-Budgetary Financing | Total | Budgetary | Non-Budgetary Financing | Total |
| STATUS OF BUDGETARY RESOURCES | 0 . | | | | | |
| Obligations Incurred Unobligated Balances Available | \$ 1,449,398 | \$ 3,635,002 | \$ 5,084,400 | \$ 1,215,630 | \$ 3,198,030 | \$4,413,660 |
| Apportioned - Currently Available Exempt from Apportionment | 335,356 104 | 2,710,442 | 3,045,798 104 | 604,193 | 1,945,018 | 2,549,211 |
| Unobligated Balances Not Available | 376,292 | 3,318,090 | 3,694,382 | 701,841 | 4,191,958 | 4,893,799 |
| Total Status of Budgetary Resources | \$ 2,161,150 | \$ 9,663,534 | \$11,824,684 | \$ 2,521,664 | \$ 9,335,006 | 11,856,670 |
| | | 2002 | | | 2001 | |
| RELATIONSHIP OF OBLIGATIONS TO OUTLAYS | Budgetary | Non-Budgetary Financing | Total | Budgetary | Non-Budgetary Financing | Total |
| Obligated Balance, Beginning of Period | \$ 533,173 | \$ 644,110 | \$ 1,177,283 | \$ 467,922 | \$ 396,060 | \$ 863,982 |
| Obligated Balance, End of Period Accounts Receivable | (16,590) | (56,021) | (72,611) | (66,362) | (369,312) | (435,674) |
| Unfilled Customer Orders from Federal Sources | | (140,913) | (140,913) | | (166,763) | (166,763) |
| Undelivered Orders | 464,984 | 242,667 | 707,651 | 457,541 | 399,525 | 857,066 |
| Accounts Payable Total Obligated Balance, End of | 75,641 524,035 | 182,686 228,419 | 258,327 | <u>141,994</u> 533,173 | 780,660 644,110 | 922,654 |
| Period Outlays | 524,055 | 220,419 | 752,454 | 555,175 | 044,110 | 1,177,205 |
| Disbursements | 1,426,932 | 4,204,614 | 5,631,546 | 1,208,178 | 2,868,596 | 4,076,774 |
| Collections | (531,307) | (3,014,707) | (3,546,014) | (670,435) | (2,850,778) | (3,521,213) |
| Subtotal | 895,625 | 1,189,907 | 2,085,532 | 537,743 | 17,818 | 555,561 |
| Less: Offsetting Receipts | | 403,861 | 403,861 | | 1,106,679 | 1,106,679 |
| Net Outlays | \$ 895,625 | \$ 786,046 | \$ 1,681,671 | \$ 537,743 | \$ (1,088,861) | \$ (551,118) |
| (Note 15) | | | | | | |

U. S. Small Business Administration Consolidated Statement of Financing for the periods ended September 30, 2002 and 2001

| (Dollars in Thousands) | 2002 | Restated 2001 |
|---------------------------------------------------------------------------------------------------------------|---------------------------------------|------------------|
| Resources Used to Finance Activities | | |
| Budgetary Resources Obligated | | |
| Obligations Incurred | \$5,084,400 | \$4,413,660 |
| Less: Spending Authority from Offsetting Collections and Recoveries | 3,423,694 | 3,544,724 |
| Obligations Net of Offsetting Collections and Recoveries | 1,660,706 | 868,936 |
| Less: Offsetting Receipts | 403,861 | 1,106,679 |
| Net Obligations | \$1,256,845 | \$(237,743) |
| Other Resources | | |
| Transfers In (Out) | (263,127) | (299,683) |
| Imputed Financing | 17,420 | 17,741 |
| Other Financing Sources | (204,976) | 378,045 |
| Net Other Resources Used to Finance Activities | \$(450,683) | \$ 96,103 |
| Total Resources Used to Finance Activities | \$ 806,162 | \$(141,640) |
| Resources Used to Finance Items not Part of the Net Cost of Operations | | |
| Change in Undelivered Orders | 270,531 | (295,870) |
| Budgetary Offsetting Collections and Receipts that Do Not Affect Net Cost of Operations | 2,534,651 | 2,714,888 |
| Resources that Finance the Acquisition of Assets or Liquidation of Liabilities | (3,070,232) | (1,318,358) |
| Adjustments to Net Obligated Resources That Do Not Affect Net Cost of Operations | 9,085 | 418,935 |
| Total Resources Used to Finance Items Not Part of the Net Cost of Operations | \$ (255,965) | \$1,519,595 |
| Total Resources Used to Finance the Net Cost of Operations | \$550,197 | \$1,377,955 |
| Components of the Net Cost of Operations that will not Require or Generate Resources in the Current Period | | |
| Components Requiring or Generating Resources in Future Periods Change in Annual Leave Liability | \$ 754 | \$ 587 |
| Increase in Unfunded Liability for Claims against SBA | | 800 |
| Upward/ Downward reestimates of Credit Subsidy Expense | 542,065 | (214,831) |
| Change in Revenue Receivable from Public | 64,399 | (26,687) |
| Change in Due to Treasury - Liquidating Funds that is not an obligation | 204,976 | (378,045) |
| Provision for Losses on Estimated Guarantees | (242,945) | (219,267) |
| Unfunded Employee Benefits | (661) | 1,670 |
| Total Components of the Net Cost of Operations that will not Require or Generate | | |
| Resources in the Current Period | \$ 568,588 | \$ (835,773) |
| Components Not Requiring or Generating Resources | | |
| Depreciation or Amortization | 2,521 | |
| Bad Debt Expense - Noncredit Reform | 14,153 | (81,989) |
| Total Components of Net Cost that will Not Require or Generate | | |
| Resources | 16,674 | (81,989) |
| Total Components of Net Cost of Operations Not Requiring or Generating | · · · · · · · · · · · · · · · · · · · | <u> </u> |
| Resources in the Current Period | \$ 585,262 | \$ (917,762) |
| Net Cost of Operations | \$ 1,135,459 | \$ 460,193 |
| v . | | |
| | | |

(Note 16)

U. S. Small Business Administration Notes to Financial Statements

for the periods ended September 30, 2002 and 2001

(Dollars in Thousands)

NOTE 1. Significant Accounting Policies

A. Basis of Accounting and Presentation

These financial statements have been prepared to report the financial position and results of operations of the Small Business Administration (SBA), as required by the Chief Financial Officers Act of 1990. They have been prepared from the books and records of the SBA in accordance with generally accepted accounting principles (GAAP) of the United States and the form and content for entity financial statements specified by the Office of Management and Budget (OMB). The financial statements differ from financial reports that are prepared pursuant to OMB directives for the purpose of reviewing and controlling the SBA's use of budgetary resources.

The statements reflect transactions recorded on both a proprietary accrual accounting basis and a budgetary obligation basis. Under the accrual method, revenues are recognized when earned and expenses are recognized when liabilities are incurred, without regard to receipt or payment of cash. Budgetary accounting recognizes legal obligation of funds often in advance of the proprietary accrual. Budgetary accounting facilitates compliance with legal constraints and controls over the use of Federal funds.

Established under the terms of the Federal Advisory Committee Act (FACA), as amended, the Federal Accounting Standards Advisory Board (FASAB), after consideration, recommends Federal accounting concepts and standards to the Secretary of Treasury, the Director of OMB and Comptroller General of the General Accounting Office (GAO) co-principals of the FASAB. If the principals do not object, after ninety days the recommendation becomes authoritative.

On October 19, 1999 the Council of American Institute of Certified Public Accountants (AICPA) recognized the FASAB as the body designated to establish generally accepted accounting principals for Federal Governmental entities under Rule 203, "Accounting Principles", of the AICPA's Code of Professional Conduct. In April 2000, the AICPA through Statement on Auditing Standards (SAS) No. 91, Amendment to Statement on Auditing Standards No. 69, The Meaning of Present Fairly in Conformity with Generally Accepted Accounting Principles in the Independent Auditor's Report, established the generally accepted accounting principles hierarchy for Federal financial reporting entities. The Federal hierarchy is:

FASAB Statements and Interpretations, plus AICPA and Financial Accounting Standards Board (FASB) pronouncements if made applicable to Federal Governmental entities by FASAB Statements or Interpretations; FASAB Technical Bulletins and the following pronouncements if specifically made applicable to Federal Governmental entities by the AICPA and cleared by the FASAB, AICPA Industry Audit and Accounting Guides and AICPA Statements of Position;

AICPA Accounting Standard Executive Committee Practice Bulletins if specifically made applicable to Federal Governmental entities and cleared by the FASAB, as well as Technical Releases of the Accounting and Auditing Policy Committee of the FASAB; or

Implementation guides published by the FASAB staff, as well as practices that are widely recognized and prevalent in the Federal Government.

B. Reporting Entity

The SBA was created as an independent Federal Agency by the Small Business Act of 1953. Its mission is to maintain and strengthen the Nation's economy by aiding, counseling, assisting, and protecting, the interests of small business, and to help businesses and families recover from disasters.

The SBA operates through the execution of its congressionally approved budget primarily with eight major programs. The SBA's budget consists of annual, multi-year and no-year appropriations covering salaries and expenses and various program and trust fund activities.

1. Major Programs Supporting SBA's Mission

Helping Business Succeed with Business Programs

The <u>Business Loan</u> program, through an assortment of guarantee and direct programs, is the SBA's largest financial assistance program. Banks and certain non-bank lenders make loans, which are guaranteed by the SBA, at percentages varying from 50 percent to 90 percent.

The <u>Development Company</u> program provides small business owners the means to expand, modernize and compete by providing long-term fixed asset financing through Certified Development Companies.

The <u>Small Business Investment Company</u> program addresses the need for venture capital by small and emerging enterprises through Small Business Investment Companies.

The <u>Surety Bond Guarantees</u> program assists small business contractors in obtaining the required bid, performance and payment bonds for construction, service, and supply contracts.

The <u>Business Development</u> program assists small disadvantaged businesses with marketing support, management and technical assistance.

The <u>Government Contracting</u> program ensures that small businesses receive a fair share of Government contracts and subcontracts.

The <u>Entrepreneurial Development</u> program provides assistance to small businesses in the form of training and counseling.

Helping Businesses and Families Recover from Disaster with Disaster Assistance Programs

The <u>Disaster Loan</u> program provides assistance to victims of physical disasters such as earthquakes, floods and hurricanes by extending direct loans to individuals and businesses.

2. Fund Accounting Structure

The SBA's financial activities are accounted for by the following fund types:

Trust Fund

The <u>Business Assistance Trust Fund</u> is funded by donations and used to provide services in support of carrying out the mission of counseling, assisting and protecting the interest of small businesses.

Program Funds

The <u>Disaster Program Fund</u> is funded by appropriations and provides resources to support subsidy and administration costs of disaster related loans.

The <u>Business Program Fund</u> is funded by appropriations and provides resources to support subsidy and administration costs of business related loans.

Administrative Funds

The <u>Salaries and Expenses Fund</u> is funded by appropriations which are used to support the administrative costs incurred in carrying out the missions and functions of the SBA.

The <u>Office of Inspector General Fund</u> is funded by appropriations which are used to support the operation of the Office of Inspector General in carrying out the missions and functions of the SBA.

Revolving Fund

The <u>Surety Bond Guarantees Revolving Fund</u> provides assistance to small business contractors in obtaining bid, performance and payment bonds for construction, service and supply contracts.

Liquidating Funds

The <u>Pollution Control Equipment Contract Guarantee Fund</u> supports the costs associated with the credit portfolio of pre-October, 1991, pollution control equipment loans and guarantees being liquidated by the Agency.

The <u>Disaster Loan Liquidating Fund</u> supports the costs associated with the credit portfolio of pre-October, 1991, disaster assistance loans being liquidated by the Agency.

The <u>Business Loan Liquidating Fund</u> supports the costs associated with the credit portfolio of pre-October, 1991, business loans and guarantees being liquidated by the Agency.

Financing Funds

<u>The Business Direct Loan Financing Fund</u> supports the credit costs associated with the portfolio of post-September, 1991, direct business loans which are funded by Treasury borrowings and subsidy received from the program fund.

<u>The Business Guaranteed Loan Financing Fund</u> supports the credit costs associated with the portfolio of post-September, 1991, guaranteed and defaulted business loans and receives subsidy from the program funds.

<u>The Disaster Direct Loan Financing Fund</u> supports the credit costs associated with the portfolio of post-September, 1991, direct disaster loans which are funded by Treasury borrowings and subsidy received from the program fund.

C. Budgets and Budgetary Accounting for Loan Programs

Each SBA loan disbursement is financed by a combination of two sources: one for the long term cost of the loan and another for the remaining non-subsidized portion of the loan. Congress provides one-year, multi-year, and no-year appropriations to cover the estimated long term costs of SBA loans. The long term costs are defined as the net present value of the estimated cash outflows associated with the loans less the estimated cash inflows. The portion of each loan disbursement that does not represent long term cost is financed under a permanent indefinite authority to borrow funds from the U.S. Department of the Treasury. Congress also annually adopts an appropriation bill limiting the dollar amount of obligations that can be made for direct loans and loan guarantees.

A permanent indefinite appropriation is available to finance the costs of subsidy reestimates that occur after the year in which a loan is disbursed. Modification of loans

or loan guarantees require that budget authority for the additional cost be appropriated, if not available from existing appropriations or other budgetary resources.

D. Intragovernmental Assets and Liabilities

The Consolidated Balance Sheet presentation distinguishes "intragovernmental" assets and liabilities from "other" assets and liabilities. Intragovernmental assets and liabilities are those that arise from transactions between Federal entities. Other assets and liabilities are either receivable from or payable to the public; or represent investments of the SBA in property, plant and equipment or other items.

E. Assets

The assets are resources which the SBA has authority to use in its operations. The authority to use funds in the SBA's operations means that the SBA management has the authority to decide how funds are used, or management is legally obligated to use funds to meet entity obligations.

F. Credit Program Receivable Sales

The SBA continued a program initiated in 1999 to sell pools of loans from its loan portfolio rather than servicing such loans itself. Sale two was held during FY 2000 with over 26,000 loans sold and an unpaid principal balance in excess of \$1.2 billion. During FY 2001, the SBA completed sales three and four selling 49,000 loans with unpaid principal balance of \$2.3 billion. During FY 2002, sales five and six were completed selling 59,000 loans with unpaid principal balance of \$1.25 billion.

Gains and losses from the sale of credit program receivables are recognized as cost of operations for the pre-1992 loans and reflected in the Liquidating Funds. For post-1991 loans the gains and losses are included in the adjustment for the subsidy allowance in the Financing Funds.

G. Fund Balances with Treasury and Cash

The SBA does not maintain cash in commercial bank accounts except for certain limited program activities that are not funds for the Government (See Note 1H). Cash receipts and disbursements are processed by the U.S. Department of the Treasury. Fund Balances with Treasury and cash are comprised primarily of appropriated, revolving and trust funds, which are available to make expenditures and pay liabilities. Amounts are included in Fund Balances which are unavailable for obligation because they relate to expired authority. (See Notes 2 & 3)

H. Interest Receivable-Master Reserve Fund

The 7(a) secondary market program, one of the Business Loans programs, is administered by an agent of the SBA. The agent receives collections from banks on 7(a) loans

guaranteed by the SBA and makes payments to secondary holders who have investments in pools of 7(a) guaranteed loans. These payments flow through the Master Reserve Fund (MRF) and accumulated interest is the property of the SBA, but future payments, required to the holders of 7(a) secondary market securities, could exceed the principal amount of the investment. The interest, as well as the principal in the investment, is mostly invested in Treasury guaranteed securities. The SBA's policy, revised in FY 2001, was to record the residual portion of the interest as interest receivable and an offsetting deferred credit. In FY 2002 this policy was revised again according to SFFAS 7 requirements on trust funds to present the MRF results in a footnote to the financial statement (see Note 4 for additional information) without recording MRF results on the face of the financial statements.

I. Accounts Receivable

Accounts Receivable - Intragovernmental is reimbursements due from other Federal agencies and funds. The SBA did not record an interest receivable from Treasury for FY 2002 because the interest due was received before the end of the fiscal year. The SBA records intrafund receivables and payables between program and financing funds for subsidy reestimates.

Accounts Receivable which are not intragovernment al primarily represent amounts due from participating financial institutions for guarantee fees, and advances from asset sale purchasers. The balance in the Salaries and Expenses fund represents receivables due from Agency employees or vendors for net credits from various transactions. See Note 5.

The SBA provides no allowance for uncollectible or unrecoverable accounts because of the historic immateriality of losses due to stringent collection policy and the ability to offset against the lender's share of collections, payments to employees, or payments to vendors.

J. Credit Program Receivables and Related Foreclosed Property

Accounting for Loan Assets Obligated Prior to FY 1992.

Loans, similar receivables, and related accrued interest are recorded at book value less an allowance for uncollectible amounts.

Accounting for Loan Assets Obligated After FY 1991.

Loans, similar receivables, and related accrued interest are recorded at book value. An allowance for subsidy is recorded to reduce the value of credit receivables and foreclosed property to net present value as required by the Federal Credit Reform Act of 1990 and Statement of Federal Financial Accounting Standards (SFFAS) #2. The allowance account is valued at the present value of subsidized costs described in note 6.

K. General Property and Equipment

The buildings in which the SBA operates are provided by the General Services Administration, which charges the SBA rent that approximates the commercial rental rates for similar properties. Equipment is capitalized at cost, if the initial unit acquisition cost is \$50,000 or more and service life is at least five years. Equipment with an acquisition cost of less than \$50,000 or less than five years of life is expensed when purchased. Equipment is depreciated using the straight-line method over five years. Computer related equipment is capitalized at cost, if the initial unit acquisition cost is \$50,000 or more and has a service life of at least three years. Computer related equipment and software with an acquisition cost of less than \$50,000 or less than three years of life is expensed when purchased. Computer related equipment and software is depreciated using the straight-line method over three years.

Software for internal use, whether internally developed, contractor developed, or commercial off-the-shelf (COTS), is capitalized at cost, if the initial unit acquisition cost is \$250,000 or more and has a service life of at least three years. For internally developed software, the capitalizable costs are the direct and indirect costs incurred after the SBA has completed all planning, designing, coding and testing activities that are necessary to establish that the software can meet design specifications up to the point of final acceptance. Internally developed, contractor developed, and COTS software with a development or acquisition cost of less than \$250,000 or less than three years of life is expensed when purchased or developed. Software for internal use is depreciated using the straight-line method over three years. Enhancements are capitalized when it is more likely than not that they will result in significant additional capabilities. Costs that do not meet the capitalization criteria are expensed when incurred.

L. Advances

Intragovernmental

The SBA advances payments semiannually to the Federal Financing Bank for loans guaranteed under Section 503 of the Small Business Act. The advances are liquidated by receipt of the next installment payments from state or local development companies. To the extent that those installments may not repay advances, balances remain collectible from the development companies.

Public

Advances are made to honor the SBA's timely payment requirement of principal and interest due for debentures in the SBA's Section 503, Section 504 and SBIC programs.

The Section 503 program was discontinued in 1986 and replaced by the Section 504 program which is a part of the Development Company program described Note 1.B.1.

The Section 504, Certified Development Company (CDC) program provides growing businesses with long-term, fixed-rate financing for major fixed assets, such as land and buildings. Typically, a 504 project includes a loan secured with a junior lien from the

CDC, backed by a 100 percent SBA-guaranteed debenture, covering up to 40 percent of the project cost. The maximum SBA debenture generally is \$750,000 but may be as much as \$1,000,000 in some cases.

The Small Business Investment Company (SBIC) program provides long term loans and or venture capital to small firms. SBICs are privately owned and operated investment companies, which are licensed and regulated by the SBA. The SBA guarantees SBIC debentures and preferred securities sold to private investors. The SBA also guarantees non-voting preferred stock and participating securities.

M. Liabilities

Liabilities are the recognition of probable future outflow of resources that results from past transactions. If the transaction was between Federal entities, the liability is an Intragovernmental Liability.

Liabilities are recognized when incurred even if budgetary resources are not available to pay them. Liabilities must not be paid until budgetary resources become available. Liabilities funded by budgetary resources as of the reporting date are considered to be liabilities covered by budgetary resources, while liabilities not funded as of that date are considered to be liabilities not covered by budgetary resources. (See Note 9).

N. Debt

Borrowings payable to the Treasury result from loans provided by the Treasury to fund a portion of the Agency's credit reform financing accounts activity. The financing accounts are required to make periodic principal payments to Treasury based on the collections of loans receivable.

Borrowings payable to the Federal Financing Bank (FFB) result from a sale of loans to the FFB of loans from the Business Liquidating Account. As the FFB collects the principal of these loans the SBA's liability to FFB is reduced as well as an offsetting Loan Receivable. (See Note 10).

O. Liability for Loan Guarantees

There are two components to the Agency's liability for guaranteed loans: liabilities for losses on pre-1992 loans, and liabilities on post-1991 loans made under the Federal Credit Reform (FCR) legislation. For pre-1992 guarantees, the amount is an estimate of losses on guarantees outstanding based on historical experience. For post-1991 loans, the liability is based on the present value of future cash flows related to the guarantees, as described in Note 6-L.

P. Contingencies

The SBA is a party in various administrative proceedings, legal actions, environmental suits and claims brought against it. In the opinion of the SBA management and legal counsel, the ultimate resolution of these proceedings, actions, suits and claims will not materially affect the financial position or results of the SBA operations. The likelihood of loss to the SBA ranges from remote to probable for these litigation matters. (See Note 12).

Q. Annual, Sick and Other Leave

A liability for annual leave is accrued as it is earned and reduced as leave is taken. Each year, the balance in the accrued annual leave is adjusted to reflect current pay rates. To the extent current or prior year appropriations are not available to fund annual leave earned but not taken, funding will be obtained from future appropriations.

Sick leave and other types of non-vested leave are expensed as taken.

R. Employee Health and Life Insurance Benefits

SBA employees are eligible to participate in contributory Federal Employees Health Benefit program (FEHB) and the Federal Employees Group Life Insurance program (FEGLI). The SBA matches employee contributions to each program. These contributions are recognized as current operating expenses.

S. Employee Pension Benefits

SBA employees participate in either the Civil Service Retirement System (CSRS) or the Federal Employees' Retirement System (FERS). For employees participating in CSRS, 7.0 percent of their gross earnings was withheld and transferred to the Civil Service Retirement and Disability Fund. SBA contributes an additional 8.51 percent of the employee gross earnings to the CSRS Retirement and Disability Fund. For employees participating in FERS, SBA withholds .8 percent of gross earnings, and matches the withholding with a 10.7 percent employer contribution. This total is transferred to the Federal Employees' Retirement Fund.

The CSRS and FERS retirement funds are administered by the Office of Personnel Management (OPM). SBA contributions to the CSRS and FERS are recognized as current operating expenses. SBA's contribution for FY 2002 is \$7.8 million and for FY 2001 is \$7.4 million to CSRS and for FY 2002 \$14.7 million and for FY2001 \$13.2 million to FERS. The imputed cost for the two programs was \$6.4 million for FY 2002 and \$7.3 million for FY 2001.

FERS participants are also covered under the Federal Insurance Contribution Act (FICA) and are subject to FICA withholdings. The SBA makes matching contributions for FICA, recognized as operating expenses.

On April 1, 1987, the Federal Government initiated the Thrift Savings Plan (TSP), a defined contribution retirement savings and investment plan for employees covered by either CSRS or FERS. CSRS participants may contribute up to 7 percent of their gross pay (8 percent beginning October, 2002) to the TSP, but there is no Agency matching contribution. FERS participants may contribute up to 12 percent (13 percent beginning October, 2002) of their gross pay to the TSP. A primary feature of FERS is that it offers a savings plan to SBA employees which automatically contributes 1 percent of basic pay, matches any employee contributions dollar for dollar for the first 3 percent of pay, and for each dollar of the next 2 percent of pay contributions are matched 50 cents on the dollar. The SBA contributions to the TSP are recognized as current operating expenses. The maximum amount that either FERS or CSRS employees may contribute to the TSP is \$11,000 (\$12,000 beginning January, 2003). Employee and employer contributions to the TSP are transferred to the Federal Retirement Thrift Investment Board.

The SBA recognizes the full cost of providing future CSRS and FERS pension benefits to covered employees at the time the employees' services are rendered. The pension expense recognized in the financial statements equals the service cost for covered SBA employees, less amounts contributed by these employees. Service cost represents the actuarial present value of benefits attributed to services rendered by covered employees during the accounting period. The measurement of service cost requires the use of actuarial cost methods to determine the percentage of the employees' basic compensation sufficient to fund their projected pension benefit. These percentages (cost factors) are provided by the OPM and applied by the SBA to the basic annual compensation of covered employees to arrive at the amount of total pension expense to be recognized in the SBA's financial statements.

The excess of total pension expense over the amount contributed by the Agency and by the SBA's employees represents the amount of pension expense which must be financed directly by the OPM. The SBA recognized as non-exchange revenue an imputed financing source equal to the excess amount. The SBA does not report in its financial statements FERS or CSRS assets, accumulated plan benefits or unfunded liabilities, if any, applicable to its employees.

T. Other Retirement Benefits

SBA employees eligible to participate in the FEHB and the FEGLI may continue to participate in these programs after their retirement. SBA recognizes a current operating expense for the future cost of these and other retirement benefits (ORB) at the time the employee's services are rendered. This ORB expense must be financed by the OPM, and is offset by the SBA through recognition of an imputed financing source. Using cost factors supplied by the OPM, the SBA recorded ORB expense and imputed financing sources of \$11.1 million for FY 2002 and \$9.8 million for FY 2001.

U. Revenues and Other Financing Sources

The SBA recognizes as revenues and other financing sources appropriations used, earned revenue, donations, imputed financing sources, and non-expenditure transfers.

The SBA receives the majority of the funding needed to support its operations through congressional appropriations. The Agency receives one year, multi-year and no year appropriations that may be used, within statutory limits, for operating expenditures. A financing source, appropriations are considered used when good or services financed by an appropriation are provided, regardless of when paid. This is reported in the Consolidated Statement of Changes in Net Position.

Earned revenue results from exchange transactions that benefit both parties. The SBA has earned revenues such as loan guarantee fees, interest on its loan portfolios, and interest on fund balances. These revenues are presented on the Consolidated Statement of Net Cost as reductions to operating cost.

Donations are treated as revenues and reported in the Consolidated Statement of Changes in Net Position.

Imputed financing sources are operating costs of the SBA which are paid for through funds appropriated to other Federal entities. These include items such as employee pension benefits and post-employment benefits for former employees. The imputed financing source is reported in the Consolidated Statement of Changes in Net Position while the associated cost is reflected in the Consolidated Statement of Net Cost.

Non-expenditure transfers of appropriated amounts or of assets without reimbursement included items such as transfers to Treasury of downward subsidy reestimates and unobligated balances from liquidating accounts. These transfers are included in the Consolidated Statement of changes in Net Position.

V. Accounting Changes

In FY 2002, SBA corrected an error for the recording of the subsidy expense associated with direct loans and loan guarantees. SBA had been recording subsidy expense at the time of commitment to make loans rather than the time loans were actually disbursed. Recognizing subsidy expense at the time loans are disbursed resulted in a prior period adjustment, to accurately state the beginning balances in the subsidy cost allowance account, a reduction of \$119 million for periods prior to FY 2001 and a reduction of \$41 million for FY 2001. The SBA follows SFFAS #21, Reporting Corrections of Errors and Changes in Accounting Principles. In accordance with that guidance, the SBA has restated its FY 2001 financial statements. See Note 17.

For FY 2002, the new Oracle Financial accounting system allowed SBA to more accurately account for its reimbursable activity. This was a significant change in accounting practice from previous years. Due to this change in accounting practice, SBA

began recording balances in a number of reimbursable accounts in FY 2002. Specifically, SBA began to use accounts such as Unfilled Orders With Advance, Reimbursements and Other Income Earned - Collected, Advances From Others, and Revenue From Services Provided. Thus 2002 financial statements reflect balances in these accounts, whereas previous years statements did not. In addition, a prior period adjustment of \$557,000 was made to reclassify Unexpended Appropriations balances that were determined to be reimbursable as Cumulative Results of Operations to reflect the reimbursable nature of the net position balance. The SBA did not restate its financial statements for this prior period adjustment.

The SBA had recorded, as valid obligations amounts that it expected to outlay for honoring guarantee agreements in its liquidating funds. This recordation as undelivered orders was incorrect. The recognition was changed to an unfunded guarantee liability. The effect of this change was \$354 million. The financial statements for FY 2001 have been restated to reflect this change.

SBA determined that the non-entity assets of \$1.8 billion included in prior balance sheets should be included in Treasury's statements instead of the SBA. The SBA has restated its 2001 fund balances with Treasury to reflect this change for purposes of comparative reporting.

NOTE 2. Fund Balances with Treasury

(Dollars in Thousands)

| Fund Balances | FY 20 | 02 | FY 2 | 001 |
|--------------------------------------------------------------|-------|-----------|------|-----------|
| Entity | | | | |
| Trust Fund | \$ | 278 | \$ | 214 |
| Liquidating Funds | | 492,845 | | 1,012,884 |
| Financing Funds | | 6,256,952 | | 6,497,449 |
| Revolving Fund | | 26,706 | | 26,089 |
| Appropriated Funds | | 715,959 | | 800,019 |
| Total Fund Balances | \$ | 7,492,740 | \$ | 8,336,655 |
| Status of Fund Balances with Treasury Unobligated Balance | | | | |
| Available | \$ | 3,045,904 | \$ | 2,549,211 |
| Unavailable | | 3,694,382 | | 4,610,161 |
| Obligated Balance Not Yet Disbursed | | 752,454 | | 1,177,283 |
| Total | \$ | 7,492,740 | \$ | 8,336,655 |

NOTE 3. Cash

Cash held outside the U.S. Treasury consists of undeposited funds under the control of the SBA at field offices or lock boxes.

(Dollars in Thousands)

| | FY 2002 | FY 2001 | | |
|---------------------|-------------|---------------|----|-------|
| Cash | Entity Asse | Entity Assets | | |
| At Field Offices | \$ | 3,391 | \$ | 2,095 |
| Lock boxes | | 67 | | 348 |
| | \$ | 3,458 | \$ | 2,443 |

NOTE 4. Master Reserve Fund

The Small Business Secondary Market Improvements Act of 1984, P.L. 98-352 (Improvement Act) provided statutory authority for the 7(a) secondary market, and for the pooling of 7(a) loans, as well as the central registration of secondary market loans and improved disclosure of 7(a) secondary market loans. The Improvement Act also provided for SBA's regulation of brokers and dealers operating in the 7(a) secondary market and for reporting to Congress on secondary market results. The 7(a) secondary market has approximately \$12 billion of currently outstanding investments held by 7(a) secondary holders.

The Master Reserve Fund (MRF) is maintained by the SBA's fiscal agent as part of its administration of the 7(a) secondary market program. The intent of Congress in the Improvement Act was for the SBA to develop the MRF as a mechanism to fund the 7(a) secondary market pooling program at no cost to the Federal taxpayer. The MRF also provides for the pooling of bans having terms that vary within a range prescribed by the SBA, while the secondary investors have a fixed term for their investment that is the term of the longest loan in the pool. The MRF is funded by the timing of cashflows in the 7(a) secondary market program, including the principal portion of the borrower's first payment for pooled loans and float on borrower payments prior to payment to the secondary holders. It used to fund the SBA's guarantee of the timely payment of principal and interest owed to the 7(a) secondary market holders and to pay expenses of the MRF trustee and investment advisor.

The composition of the MRF at September 30, 2002 and September 30, 2001 is shown in the following table. A reconciliation of the change in MRF assets from September 30, 2002 and September 30, 2001 is also shown.

Master Reserve Fund

| indicited iteleft to i unu | | | | |
|-----------------------------------------|----|-----------|----|-----------|
| (Dollars in Thousands) | | | | |
| Receivables | (| 09/30/02 | 0 | 9/30/01 |
| Securities | \$ | 218,000 | \$ | 228,630 |
| Net Interest | | 13,183 | | 12,338 |
| Other Income | | | | 1,350 |
| Interest Sold/Matured | | 12 | | 528 |
| Total Receivables | \$ | 231,195 | \$ | 242,846 |
| Payables | | (12) | | (57) |
| Government Bonds | | | | |
| Treasury Bonds | | 166,835 | | 102,582 |
| Treasury Notes | | 644,537 | | 691,811 |
| Total Government Bonds | \$ | 811,372 | \$ | 794,393 |
| Cash Equivalents - Money Market Funds | | 27,444 | | 20,490 |
| Short Term Investments - Treasury Bills | | 143,384 | | 136,978 |
| Net Assets | \$ | 1,213,383 | \$ | 1,194,650 |
| Master Reserve Fund | \$ | 1,213,383 | \$ | 1,194,650 |

| | Reconciliation of MRF Assets | |
|---------------------------------|-------------------------------------|-----------|
| (Dollars in Thousands) | | |
| Beginning Net Assets - 09/30/01 | \$ | 1,194,650 |
| <u>Receipts</u> | | |
| Regular Loan Payments | | 1,181,896 |
| Prepayments | | 1,194,960 |
| Defaults from SBA or the Lender | | 561,200 |
| Other Receipts | | 10,099 |
| Earned Income | | 61,138 |
| Net Realized Gain (Loss) | | (2,708) |
| Total Receipts | \$ | 3,006,585 |
| Disbursements | | |
| Regular Payments to Investors | | 1,229,997 |
| Prepayments | | 1,194,960 |
| Defaults | | 561,200 |
| Expenses | | 1,695 |
| Total Disbursements | \$ | 2,987,852 |
| Ending Net Assets - 09/30/02 | \$ | 1,213,383 |

A legal opinion has provided the SBA with the right to the interest earned by the MRF. At September 30, 2002 there was approximately \$551 million (compared to \$490 million for FY 2001) of interest earned by the MRF since its inception in 1986. This amount, however, has and will be reduced to fund the cost of providing timely payment of the amounts owed to secondary market investors. Currently the SBA estimates that there is a potential future deficit in the MRF in the range of zero to \$18.3 million required to liquidate the obligations in the 7(a) secondary market. This estimate is disclosed here, but not included in the SBA's financial statements as a contingent liability because the likelihood of the liability is remote. This potential deficit contrasts with FY 2001 where an estimated \$68 million of interest receivable was included in SBA's FY 2001 financial statements.

The SBA determined this estimate through an analysis of a representative sample of 50 closed MRF pools performed by the SBA's fiscal agent. Although the fiscal agent does not maintain an accounting of MRF funds on an individual pool basis, the actual mechanics of MRF activity were used by the fiscal agent to model the results of the 50 closed pools. The results of this analysis were extrapolated to the approximately 1000 closed pools, and then projected to the approximately 5000 open pools in the MRF to provide the estimate of the potential future deficit of the MRF to meet 7(a) secondary market timely payment obligations. This estimate depends on future economic conditions that affect the MRF earnings and obligations.

The SBA, however, expects that changes that can be made to the 7(a) secondary market program will provide additional MRF income to eliminate the potential future deficit in the MRF should it become more imminent. Curing the cause of the deficit will meet the intent of Congress that the program should not create an additional cost or liability to the Government and that the SBA's secondary market pooling program should have no budgetary repercussions. However, since the SBA would be required to finance a future shortage in the MRF, in the remote circumstances that it would materialize, the SBA has agreed to work with the Office of Management and Budget to include the MRF under Federal Credit Reform reporting procedures in the future.

NOTE 5. Accounts Receivable

Accounts receivable are displayed by type. Additional information about the types of receivables is contained in Note 1I.

Cash adjustments are Funds with Treasury transactions that Treasury has not applied as of the Balance Sheet date or Treasury transactions that SBA has not recorded due to timing differences.

| | | Ву Т | уре | | | |
|--------------------------------|--------|-------------|-----------|---------|------------|-----------|
| | | FY 200 |)2 | FY 2001 | | |
| | Intrag | overnmental | Public | Intrago | vernmental | Public |
| Subsidy Receivable from | \$ | 1,129,078 | \$ | \$ | 587,013 | \$ |
| Program Fund to Financing Fund | | | | | | |
| Interest Receivable From | | 0 | | | 369,285 | |
| Treasury | | | | | | |
| Other Intrafund Receivables | | 72,610 | | | 66,361 | |
| Overpayment to Secondary | | | 578 | | | 340 |
| Guarantee Fees Receivable | | | 49,003 | | | 27,585 |
| Examination Fees -SBIC | | | 76 | | | 99 |
| Administrative Receivables | | | 617 | | | 268 |
| Refunds | | | 4,140 | | | 4,433 |
| Revenue Receivable | | | 1,001 | | | |
| Receivable due from Banks | | | 12,432 | | | 1,599 |
| Cash Adjustments | | | 8,990 | | | 21,641 |
| Receivable due from Purchasers | | | | | | |
| - Asset Sales | | | 137 | | | 115 |
| Reimbursables | | 529 | | | | |
| Miscellaneous | | | 0 | | 28 | 1,108 |
| Sub-Total Before | \$ | 1,202,217 | \$76,974 | \$ | 1,022,687 | \$ |
| Eliminations | | | , | | | 57,188 |
| Eliminations -Intrafund | | \$ | | | \$ | ŕ |
| Receivables | | (72,610) | | | (66,361) | |
| Eliminations - Subsidy | | (1,129,078) | | | (587,013) | |
| Balance Sheet Total | \$ | 529 | \$ 76,974 | \$ | 369,313 | \$ 57,188 |

NOTE 6. Credit Program Receivables and Related Foreclosed Property

A. The SBA operates the following loan and loan guarantee programs:

- (1) Business, Direct
- (2) Disaster, Direct
- (3) Business, Guarantee
- (4) Pollution Control, Guarantee

Direct loan obligations and defaulted guarantee commitments made prior to 1992 are reported net of an allowance for estimated uncollectible loans or estimated losses. Loss allowances represent estimates of what the SBA does not expect to recover on its loans receivable obligated prior to FY 1992. These allowances are based upon historical experience, current market conditions and an analysis of individual assets. They are unfunded and merely attempt to reflect the anticipated uncollectible loans receivable.

Direct loan obligations or loan guarantee commitments made after FY 1991, and the resulting direct loans or loan guarantees, are governed by the Federal Credit Reform Act. The Act provides that the present value of the subsidy costs (i.e., interest rate differentials, interest subsidies, estimated delinquencies and defaults, fee offsets, and other cash flows) associated with direct loans and loan guarantees be recognized as a cost in the year the loan or loan guarantee is made.

An analysis of loans receivable, loan guarantees, liability for loan guarantees, and the nature and amounts of the subsidy and administrative costs associated with the loans and loan guarantees is provided in the following sections.

The SBA establishes a 100 percent allowance for pre-credit reform loans that are past due more than 180 days.

Interest receivable is comprised of accrued interest on accounts and loans receivable, and purchased interest related to defaulted guaranteed loans. Interest income is accrued at the contractual rate on the outstanding principal amount and is reduced by the amount of interest income accrued to non-performing loans (those in excess of 90 days delinquent). Purchased interest is carried at cost. A 100 percent allowance is established for all purchased interest on non-performing pre-credit reform loans.

B. Direct Loans Obligated Prior to FY 1992:

(Dollars in Thousands)

| FY 2002 | | | | | | | | | | |
|------------------------------|-------------------------------|---------|----|-------|------------------------------|----------|------------------------|-------|-----------------------------------------------|---------|
| Liquidating Loan Programs | Loans Receivable, Gross | | | | Allowance for Loan Losses | | Foreclosed Property | | Value of Assets Related to Direct Loans | |
| (1) Business | \$ | 104,002 | \$ | 874 | \$ | (17,365) | \$ | 6,234 | \$ | 93,745 |
| (2) Disaster | | 113,256 | | 1,666 | | (11,002) | | 85 | | 104,005 |
| Total | \$ | 217,258 | \$ | 2,540 | \$ | (28,367) | \$ | 6,319 | \$ | 197,750 |

C. Direct Loans Obligated After FY 1991:

(Dollars in Thousands)

| F 1 2002 | | | | | | | | |
|---------------------------|-------------------------------|----------------------------------------------------|----------|--------------------------------------------------|--------------------------------------------------------------|-----------|--|--|
| Credit Reform Programs | Loans Receivable, Gross | eivable, Interest Foreclose Receivable Property | | Allowance for Subsidy Cost (Present Value) | Net Present Value of Assets Related to Direct Loans | | | |
| | \$ | \$ | \$ | \$ | | | | |
| (1) Business | 120,761 | 1,261 | - | (13,568) | \$ | 108,454 | | |
| (2) Disaster | 3,109,685 | 29,293 | 1,486 | 521,783 | | 3,662,247 | | |
| Total | \$ 3,230,446 | \$ 30,554 | \$ 1,486 | \$ 508,215 | \$ | 3,770,700 | | |

EV 2002

D. Total Amount of Direct Loans Disbursed (Post-1991):

(Dollars in Thousands)

| | FY 2002 | FY 2001 | | |
|---------------------------|--------------|------------|--|--|
| Credit Reform Programs | | | | |
| (1) Business | \$ 25,205 | \$ 24,983 | | |
| (2) Disaster | 1,225,255 | 585,774 | | |
| Total | \$ 1,250,460 | \$ 610,757 | | |

E. Subsidy Expense for Direct Loans by Program and Component Post-1991 Loans: (Dollars in Thousands)

Subsidy Expense for New Direct Loans Disbursed FY 2002

| | Subsidy I | Expense for file D | ficer Loans Disbuis | Scu F I 2002 | |
|----------------------------|--------------------------|--------------------|---------------------|--------------|------------|
| Direct Loan Programs | Interest Differential | Defaults | Fees | Other | Total |
| | \$ | \$ | | | \$ |
| (1) Business | 2,005 | 142 | \$ | \$ | 2,147 |
| (2) Disaster | 109,905 | 110,274 | (22,729) | 16,790 | 214,240 |
| | \$ | \$ | \$ | \$ | \$ |
| Total | 111,910 | 110,416 | (22,729) | 16,790 | 216,387 |
| | Subsidy B | Expense for New Di | irect Loans Disburs | sed FY 2001 | |
| Direct Loan Programs | Interest Differential | Defaults | Fees | Other | Total |
| (1) Business | \$ 3,262 | \$ 48 | \$ | \$ | \$ 3,310 |
| (2) Disaster | 105,155 | 40,847 | (14,306) | 9,903 | 141,599 |
| Total | \$ 108,417 | \$ 40,895 | \$ (14,306) | \$ 9,903 | \$ 144,909 |
| | | Reestimates FY 20 | 002 | | |
| Loan | | | Technical | Total | |
| Programs | | | Reestimates | Reestimates | |
| (1) Business | | | \$ 1,139 | \$ 1,139 | |
| (2) Disaster | | | (78,210) | (78,210) | |
| Total | | | \$ (77,071) | \$ (77,071) | |
| | | Reestimates FY 20 | 001 | | |
| Loan | | | Technical | Total | |
| Programs | | | Reestimates | Reestimates | |
| (1) Business | | | \$ (3,001) | \$ (3,001) | |
| (2) Disaster | | | 498,251 | 498,251 | |
| | | | | | |

The FY 2001 disaster reestimate of \$498 million was booked in 2001, but was never apportioned by OMB and has been netted with the FY 2002 reestimate of \$420 million for the FY 2002 net result of (\$78 million.)

\$

495,250

495,250

\$

Total Direct Loan Subsidy Expenses

| FY 2002 | | | FY 2001 | | | |
|---------------|----|---------|---------|---------------|----|---------|
| Loan Programs | | Total | | Loan Programs | | Total |
| (1) Business | \$ | 3,286 | | (1) Business | \$ | 309 |
| (2) Disaster | | 136,030 | | (2) Disaster | | 639,850 |
| Total | \$ | 139,316 | _ | Total | \$ | 640,159 |

Total

F. Subsidy Rates for Direct Loans by Program and Component: Budget Subsidy Rates for Direct Loans for the Current Year's Cohorts:

| FY 2002 | | | | | | | |
|-----------------|-------------|----------|--------|-------|--------|--|--|
| 1. Direct Loans | | | | | | | |
| Loan | Interest | | | | | | |
| Programs | Supplements | Defaults | Fees | Other | Total | | |
| (1) Business | 6.52% | 0.26% | 0.00% | 0.00% | 6.78% | | |
| (2) Disaster | 6.88% | 8.18% | -1.59% | 1.20% | 14.67% | | |

G. Schedule for Reconciling Subsidy Cost Allowa nce Balances:

(Dollars in Thousands)

| | - 1991 Dir 2002 | siness) 7 2001 | (Post - 1991 Dir FY 2002 | ect Disaster) FY 2001 |
|--------------------------------------------------------------------|--------------------|--------------------|-----------------------------|---------------------------|
| Beginning balance of the | | | | |
| subsidy cost allowance | \$ 23,748 | \$ 34,108 | \$ (144,283) | \$ 505,445 |
| Add: subsidy expense for | | | | |
| Direct loans disbursed during the reporting years by component: | | | | |
| Interest rate differential costs | 2,005 | 3,262 | 109,905 | 105,155 |
| Default costs (net of recoveries) | 142 | 48 | 110,274 | 40,847 |
| Fees and other collections | | | (22,729) | (14,306) |
| Other Subsidy Costs | | | 16,790 | 9,903 |
| Total of the above subsidy expense | | | | |
| components | 2,147 | 3,310 | 214,240 | 141,599 |
| Adjustments: | | | | |
| Loans written off | (121) | (100) | (108,981) | (161,843) |
| Subsidy allowance | | | | |
| amortization | (13,345) | (5,828) | (404,549) | (645,929) |
| Loss Allowance Adjustment | | (712) | | (414,175) |
| Subsidy Restatement | | (4,028) | | (67,631) |
| Ending balance of the subsidy cost | | | | |
| allowance before reestimates | 12,429 | 26,750 | (443,573) | (642,534) |
| Add or subtract subsidy reestimates by component: | | | | |
| (a) Interest rate reestimate | | | | |
| (b) Technical/ default reestimate Total of the above reestimate | 1,139 | (3,002) | (78,210) | 498,251 |
| components | 1,139 | (3,002) | (78,210) | 498,251 |
| Ending balance of the subsidy cost | , | × ? / | (,, | , |
| allowance | \$ 13,568 | \$ 23,748 | \$ (521,783) | \$(144,283) |

(Post - 1991 Guarantee Business)

| | FY 2002 | | FY 2001 | |
|--------------------------------------------------------|---------|---------|---------|---------|
| Beginning balance of the subsidy cost allowance | \$ | 162,563 | \$ | 86,339 |
| Adjustment related to the purchase of guaranteed loans | | 47,817 | | 76,224 |
| Other | | | | 0 |
| Ending balance of the subsidy cost | | | | |
| allowance before reestimates | \$ | 210,380 | \$ | 162,563 |

H. Defaulted Guaranteed Loans from Pre-1992 Guarantees:

(Dollars in Thousands)

| FY 2002 | | | | | | | | | | |
|-------------------------------------------|-------------|-----------------------------------------------|----|-------------------|----|--------------------------|----|-----------------|-------|--------------------------------------|
| Liquidating Loan Guarantee Programs | Guara Re | efaulted nteed Loans ceivable, Gross | | terest eivable | | owance for oan Losses | | closed perty | Guara | faulted nteed Loans vable, Net |
| (1) Business | \$ | 323,576 | \$ | 8,942 | \$ | (116,212) | \$ | 756 | \$ | 217,062 |
| (2) Pollution | ¢ | 48,702 | ¢ | 415 | ¢ | (33,064) | ¢ | ==< | ¢ | \$16,053 |
| Total | \$ | 372,278 | \$ | 9,357 | \$ | (149,276) | \$ | 756 | \$ | 233,115 |

I. Defaulted Guaranteed Loans from Post-1991 Guarantees:

(Dollars in Thousands)

| | FY 2002 | | | | | | | | | |
|--------------------------------------------|---------|-------------------------------------------------|----|--------------------|----|-------------------|----|-----------------------------------------|----------------------|-----------------------------------------------------------------------|
| Credit Reform Loan Guarantee Program | Guara | efaulted anteed Loans eceivable, Gross | | terest eeivable | | eclosed operty | Su | owance for bsidy Cost sent Value) | of Ass to I Gu | resent Value sets Related Defaulted aranteed s Receivable |
| (1) Business | \$ | 1,458,966 | \$ | 5,947 | \$ | 13,387 | \$ | (210,380) | \$ | 1,267,920 |

J. Guaranteed Loans:

(Dollars in Thousands)

Guaranteed Loans Outstanding:

| | FY 2002 | | | | | FY 2001 | | | |
|---------------|---------|-------------|---------------|------------|-------------------|------------|---------------|------------|--|
| - | Ou | Outstanding | | Amount of | | tstanding | Amount of | | |
| | Pı | rincipal, | Outstanding | | Principal, | | Outstanding | | |
| Loan Programs | Gu | aranteed | Principal | | Guaranteed | | Principal | | |
| | | Receivable, | Guaranteed By | | Loans Receivable, | | Guaranteed By | | |
| | Fa | ce Value | | SBA | Fa | ce Value | | SBA | |
| (1) Business | \$ | 50,089,639 | \$ | 40,440,908 | \$ | 46,605,001 | \$ | 37,452,750 | |
| (2) Pollution | | 12,207 | | 12,207 | | 15,921 | | 15,921 | |
| Total | \$ | 50,101,846 | \$ | 40,453,115 | \$ | 46,620,922 | \$ | 37,468,671 | |

New Guaranteed Loans Disbursed:

(Dollars in Thousands)

| | FY 2 | 2002 | FY 2001 | | |
|---------------|----------------------------------------------------------------------------|------------------------------------------------------------|----------------------------------------------------------------------------|------------------------------------------------------------|--|
| Loan Programs | Outstanding Principal, Guaranteed Loans Receivable, Face Value | Amount of Outstanding Principal Guaranteed By SBA | Outstanding Principal, Guaranteed Loans Receivable, Face Value | Amount of Outstanding Principal Guaranteed By SBA | |
| (1) Business | \$12,904,326 | \$10,308,950 | \$11,298,036 | \$8,899,482 | |

K. Liability for Loan Guarantees:

(Dollars in Thousands)

| Loan Programs | Liabilities Guarantee 1992 Gua | | 2002 ies for Loan rantees for st-1991 arantees ent Value) | | iabilities for Guarantees | |
|------------------------------------------------------|----------------------------------------------------------------|-----------------------|--------------------------------------------------------------------------|----------------------------------------------------|------------------------------|-----------------------------------|
| (1) Business | \$ | 115,556 | \$ | 1,409,339 | \$ | 1,524,895 |
| (2) Pollution(3) Disaster | | 143 | | | | 143 |
| Total | \$ | 115,699 | \$ | 1,409,339 | \$ | 1,525,038 |
| | | | FY | 2001 | | |
| Loan Programs | Liabilities for Loan Guarantees For Pre- 1992 Guarantees | | Guar Po Gu | ies for Loan rantees for st-1991 arantees | fo | Liabilities r Loan arantees |
| (1) Business | \$ | 359,746 | (Pres | ent Value) 1,076,583 | \$ | 1,436,329 |
| (2) Pollution | ψ | 525 | ψ | 1,070,000 | ψ | 525 |
| (3) Disaster Total | \$ | 143 360,414 | \$ | 1,076,583 | \$ | 143 1,436,997 |

L. Subsidy Expense for Post-1991 Loan Guarantees:

(Dollars in Thousands)

Subsidy Expense for New Loan Guarantees

| | | | FY 2002 | | | |
|--------------|----|---------|-----------------|----------------|----|---------|
| Loan Program | D | efaults | Fees | Other | _ | Total |
| Business | \$ | 483,037 | \$ (339,382) | \$ (21,288) | \$ | 122,367 |

| | | FY 2001 | | | |
|--------------|-----------|--------------|----------------|----|---------|
| Loan Program | Defaults | Fees | Other | _ | Total |
| Business | \$603,946 | \$ (376,632) | \$ (72,457) | \$ | 154,857 |

| | Reestimates FY 2002 | | |
|--------------|---------------------|-------------|---------|
| | Technical | | Total |
| Loan Program | Reestimates | Reestimates | |
| | \$ | | |
| Business | 412,001 | \$ | 412,001 |

| Re | estimates FY 2001 | | | |
|---------------|-------------------|-----------------|--|--|
| | Technical | Technical Total | | |
| Loan Programs | Reestimates | Reestimates | | |
| Business | \$ (282,874) | \$ (282,874) | | |

Total Loan Guarantee Subsidy Expenses

| | F | YY 2002 | FY 2001 |
|--------------|----|---------|--------------|
| Loan Program | | Total | Total |
| Business | \$ | 534,368 | \$ (128,017) |

M. Subsidy Rates for Loan Guarantees by Program and Component: Budget Subsidy Rates for Loan Guarantees for the Current Year's Cohorts:

| FY 2002 | | | | | | | |
|-------------------------------|----------|--------|--------|--------|--|--|--|
| Loan Programs | Defaults | Fees | Other | Total | | | |
| Business | | | | | | | |
| 7(a) and NAFTA | 4.38% | -3.23% | -0.08% | 1.07% | | | |
| 7(a) Delta | 5.04% | -3.23% | -0.08% | 1.73% | | | |
| 504 Debentures | 2.46% | -5.35% | 2.89% | 0.00% | | | |
| 504 Delta | 2.83% | -5.31% | 3.32% | 0.84% | | | |
| SBIC Debentures | 9.04% | -3.00% | -6.04% | 0.00% | | | |
| SBIC Participating Securities | 5.95% | -3.03% | -2.92% | 0.00% | | | |
| SBIC New Markets | 14.74% | 0.00% | 0.00% | 14.74% | | | |
| Microloan | 1.76% | 0.00% | 6.41% | 8.17% | | | |

N. Schedule for Reconciling Loan Guarantee Liability Balances: (Post - 1991 Business Loan Guarantees)

(Dollars in Thousands)

| | FY 2002 | FY 2001 |
|----------------------------------------------------|--------------|--------------|
| Beginning balance of the loan guarantee liability | \$ 1,076,583 | \$ 1,263,239 |
| Add: subsidy expense for guarantee loans disbursed | | |
| during the reporting years by component: | | |
| Default costs (net of recoveries) | 483,037 | 603,945 |
| Fees and other collections | (339,382) | (376,631) |
| Other Subsidy Costs | (21,288) | (72,456) |
| Total of the above subsidy expense components | 122,367 | 154,858 |
| Loans written off | (377,469) | (265,776) |
| Amortization of Subsidy | 315,619 | 338,786 |
| Loss Allowance Adjustment | | (53,273) |
| Restatement Subsidy | (95,102) | |
| Adjustment related to the purchase of guaranteed | | |
| loans | (47,816) | (76,225) |
| Other | 3,157 | (2,152) |
| Ending balance of the subsidy cost | | |
| allowance before reestimates | 997,339 | 1,359,457 |
| Add or subtract subsidy reestimates by component: | | |
| Technical / default reestimate | 412,001 | (282,874) |
| Total of the above reestimate components | 412,001 | (282,874) |
| Ending balance of the loan guarantee liability | \$ 1,409,340 | \$ 1,076,583 |

O. Administrative Expense:

(Dollars in Thousands)

| FY 2002 | | | | | |
|--------------|------------|-----------------|-----------|--|--|
| Direct Loan | | Loan Guarantees | | | |
| Programs | Total | Total Program | | | |
| (1) Business | \$ 23,374 | Business | \$ 93,498 | | |
| (2) Disaster | 93,307 | | | | |
| Total | \$ 116,681 | | | | |

P. Summary of Note 6B, 6C, 6H and 6I

| | FY 2002 | | |
|------------------------------------------------------------|---------|-----------|--|
| Direct Loans Obligated Prior to FY 1992: | \$ | 197,750 | |
| Direct Loans Obligated After FY1991: | | 3,770,700 | |
| Defaulted Guaranteed Loans from Pre-1992 Guarantees: | | 233,115 | |
| Defaulted Guaranteed Loans from Post-1991 Guarantees: | | 1,267,920 | |
| Credit Program Receivables and Related Foreclosed Property | \$ | 5,469,485 | |

Q. Other Information:

Part J of this note, for pre-1992 business loans, relates to outstanding gross amounts guaranteed for FY 2002 of \$1.1 billion and for FY 2001 of \$1.5 billion. Of this amount, the Agency's share for FY 2002 is \$939 million and for FY 2001 is \$1.5 billion. For Pollution Control Equipment Contract Guarantee Fund (PCECGF), the outstanding guarantees for FY 2002 total \$12.2 million and for FY 2001 total \$15.9 million. This amount is both gross and Agency share. For post-1991 loans, the gross amount guaranteed for business loans for FY 2002 is \$49 billion and for FY 2001 is \$45.1 billion. The Agency's share is \$39.5 billion for FY 2002 and \$36 billion for FY 2001.

The SBA has outstanding loan commitments of \$10.6 billion as of September 30, 2002, and \$9.3 billion as of September 30, 2001. These figures are comprised entirely of post-1991 commitments.

The FY 2002 foreclosed property referred to in Parts B, C, H, and I is comprised of \$21.03 million of real estate outstanding on 75 loans and \$919 thousand of other property outstanding on 17 loans. The average number of days for the outstanding foreclosed property was 532 days. The number of items in process as of September 30, 2002 was 16.

R. Credit Program Subsidy:

The subsidy rates disclosed pertain only to cohorts with outstanding balances in the current year. These rates cannot be applied to the direct loans and guarantee programs disbursed during the current reporting year to yield the subsidy expense. The subsidy expense for new loans reported in the current year could result from both current year

cohorts and prior year's cohorts. The subsidy expense reported in the current year also includes reestimates.

The Federal Credit Reform Act of 1990 requires that all agencies budget for the cost of credit programs by measuring the net present value of cash flows to and from the Government. Loans originated during the same fiscal year are assigned to a "cohort" which is funded by appropriations for that year. Extensive amounts of transactional loan data and accounting data are used to model the cash flows for the SBA programs, culminating in the development of a subsidy rate. The terms below refer to definitions provided in OMB Circular A-11, which provides direction on the preparation of the estimates, which are also known as subsidy rates.

The credit subsidy rate represents the present value cost of a given program to the Government, expressed as a percentage of dollars of loan commitments of each loan or loan guarantee program. The process to develop subsidy rate calculations is lengthy and complex, requiring unique data collection techniques and analysis efforts for each program. The SBA develops its subsidy rates by creating models that incorporate data on loan maturity, borrowers' interest rates, fees, grace periods, interest subsidies (if appropriate), delinquencies, default or purchase rates, recoveries, prepayments and borrower characteristics. Loan receivable, net or the value of assets related to direct loans, is not the same as the proceeds that the SBA would expect to receive from selling loans.

After the initial estimate is made for budgetary purposes, the estimations are updated each year. These are known as reestimates. For scheduling purposes, the SBA conducts these reestimates using information as of June 30, which is then annualized. Changes in any subsidy rate after the cohort has been funded result in the submission of funds to or receipt from the U.S. Treasury under this reestimate.

Guarantee Programs

The 7(a) General Business Loan Guarantee Program

The following table shows the latest reestimate of subsidy rates for the 7(a) program for all cohorts originated under the requirements of the Federal Credit Reform Act. The total subsidy cost, presented on the left, is the sum of the components for the interest subsidy costs, default costs (net of recoveries), fees and other collections, and other costs. The SBA has prepared these estimates for cohorts in the current year's budget for the current and past years' cohorts. Each subsidy rate represents the cost, a percentage of the amount of guaranteed loans obligated in the cohort. Negative percentages indicate that the Government currently expects a positive cash flow for that cohort. (Note: sometimes components or their sums are rounded).

| Cohort Year | Original Subsidy Rate | Current reestimate of Subsidy Rate and Components | | | | |
|-------------|--------------------------|------------------------------------------------------|----------|---------|-----------|--|
| | Total | Total | Interest | Default | Fee/Other | |
| 1992 | 4.85 | 1.62 | 0.00 | 3.15 | (1.53) | |
| 1993 | 5.47 | 0.82 | 0.00 | 2.54 | (1.72) | |
| 1994 | 2.15 | 0.81 | 0.00 | 2.69 | (1.88) | |
| 1995 | 2.74 | 1.81 | 0.00 | 3.62 | (1.81) | |
| 1996 | 2.74 | 0.40 | 0.00 | 3.55 | (3.15) | |
| 1997 | 1.93 | 0.22 | 0.00 | 3.38 | (3.16) | |
| 1998 | 2.14 | 0.41 | 0.00 | 3.69 | (3.28) | |
| 1999 | 1.39 | 0.46 | 0.00 | 3.71 | (3.25) | |
| 2000 | 1.16 | 0.28 | 0.00 | 3.75 | (3.47) | |
| 2001 | 1.16 | 1.22 | 0.00 | 4.68 | (3.46) | |
| 2002 | 1.07 | 0.04 | 0.00 | 4.06 | (4.02) | |

7(a) loan performance is affected by economic conditions, legislation, credit origination and servicing policies. In order to more accurately forecast the costs of the program, the SBA intends to implement a new model next year which will use loan mix and economic conditions to adjust its cost estimates.

During 2002, default costs increased from prior estimates for the cohorts originating from FY 1993 through FY 1998. SBA's management has attributed this to the effect of the National economic cycle. The most recent cohorts, which remain volatile due to their lack of seasoning, experienced a fall in default costs resulting from updated projected default data.

Fee income rose slightly from the prior year. Fee income can be affected by many items, including the rate of prepayments, defaults and the mix in volumes. It appears that lower defaults in the past have increased the level of fees to date.

The SBA's subsidy account is entitled to 2 fees from loan guarantees: an upfront "guarantee fee" and an annual servicing fee. Since 1992, fees have increased as a result of changes in the statutory fee rates. Prior to the enactment of Credit Reform, the fee on loan guarantees was 1% on the SBA share of loans of \$75,000 or less and 2% on the remaining loans. In 1996, Congress changed this to a layered fee schedule referenced in 13 CFR 120. Under this regulation, fees on loans with a maturity of greater than 12 months increased to a minimum of 2% and a maximum of 3.875%. Under legislative mandate, for new loans made following December 2000, 25% of fees on smaller loans (those under \$150,000) may be retained by the originating lender. Additionally, the maximum rate was lowered to 3.5%.

In 1993, Congress enacted legislation mandating a servicing fee amounting to 40 basis points of the annual outstanding balance, accruing to the subsidy account, on the outstanding balance of all loans sold in the secondary market. In 1996, this was extended to all loans, and increased to 50 basis points. In general, this has caused rates to fall from the original projection.

In FY 2001, congress enacted legislation mandating a prepayment penalty for long term loans that prepay in the first 3 years after disbursement. To date, the Agency has collected less than \$1 million for this fee.

504 Loans – The Certified Development Program

The following table shows the latest reestimate of subsidy rates for the 504 program for all cohorts originated under the requirements of the Federal Credit Reform Act. The total subsidy cost is the sum of the components for the interest subsidy costs, default costs (net of recoveries), fees and other collections, and other costs. The SBA has prepared these estimates for loan guarantees in the current year's budget for the current and past years' cohorts. Each subsidy rate represents the cost, in the percentage of the guaranteed loans amount obligated in the cohort.

| Cohort Year | Original Subsidy Rate | | | | |
|-------------|--------------------------|--------|----------|---------|------------|
| | Total | Total | Interest | Default | Fee/ Other |
| 1992 | 0.49 | 3.65 | 0.00 | 3.53 | 0.12 |
| 1993 | 0.54 | 2.27 | 0.00 | 2.35 | (0.08) |
| 1994 | 0.51 | 3.11 | 0.00 | 2.90 | 0.21 |
| 1995 | 0.57 | 2.98 | 0.00 | 3.66 | (0.68) |
| 1996 | 0.00 | 2.36 | 0.00 | 3.78 | (1.42) |
| 1997 | 0.00 | (2.49) | 0.00 | 4.45 | (6.94) |
| 1998 | 0.00 | (2.07) | 0.00 | 4.59 | (6.66) |
| 1999 | 0.00 | (0.77) | 0.00 | 5.48 | (6.26) |
| 2000 | 0.00 | 0.43 | 0.00 | 5.20 | (4.77) |
| 2001 | 0.00 | 0.49 | 0.00 | 5.91 | (5.42) |
| 2002 | 0.00 | 0.51 | 0.00 | 4.99 | (4.48) |

The performance of this loan guarantee program is affected by economic conditions, legislation, credit origination and servicing policies. For most of the cohorts, the current reestimated subsidy rates were higher than the previous year's reestimates. This was primarily due to higher actual defaults reported in FY 2002 reflecting in part the effects of the economic slowdown experienced during the year.

Small Business Investment Companies - The Debentures Program

The following table shows the latest reestimate of subsidy rates for the SBIC Debentures program for all cohorts originated under the requirements of the Federal Credit Reform Act. The total subsidy cost is the sum of the components for the interest subsidy costs, default costs (net of recoveries), fees and other collections, and other costs. The SBA has prepared these estimates for loan guarantees in the current year's budget for the current and past years' cohorts. Each subsidy rate represents the cost, in the percentage of the guaranteed loans amount obligated in the cohort.

| Cohort Year | Original Subsidy Rate | Current reestimate of Subsidy Rate and Components | | | | |
|-------------|--------------------------|------------------------------------------------------|----------|---------|-----------|--|
| | Total | Total | Interest | Default | Fee/Other | |
| 1992 | 14.29 | 16.01 | 0.00 | 16.92 | (0.91) | |
| 1993 | 15.40 | 9.62 | 0.00 | 10.54 | (0.92) | |
| 1994 | 16.25 | 0.37 | 0.00 | 1.79 | (1.42) | |
| 1995 | 14.65 | (0.34) | 0.00 | 1.19 | (1.53) | |
| 1996 | 15.46 | 1.35 | 0.00 | 2.89 | (1.54) | |
| 1997 | 3.19 | (4.23) | 0.00 | 4.72 | (8.95) | |
| 1998 | 1.94 | (0.24) | 0.00 | 9.89 | (10.13) | |
| 1999 | 1.38 | 2.63 | 0.00 | 12.72 | (10.09) | |
| 2000 | 0.00 | (2.10) | 0.00 | 8.76 | (10.86) | |
| 2001 | 0.00 | (2.02) | 0.00 | 8.55 | (10.57) | |
| 2002 | 0.00 | (2.09) | 0.00 | 9.03 | (11.12) | |

The performance of this loan guarantee program is affected by economic conditions, legislation, credit origination and servicing policies. Overall, program costs arising from defaults remain covered by inflows generated from annual fees.

Small Business Investment Companies – The Participating Securities Program

The following table shows the latest reestimate of subsidy rates for the SBIC Participating Securities program for all cohorts originated under the requirements of the Federal Credit Reform Act. The total subsidy cost is the sum of the components for the interest subsidy costs, default costs (net of recoveries), fees and other collections, and other costs. The SBA has prepared these estimates for loan guarantees in the current year's budget for the current and past years' cohorts. Each subsidy rate represents the cost, in the percentage of the guaranteed loans amount obligated in the cohort.

| Cohort Year | Original Subsidy Rate | | | | |
|-------------|--------------------------|---------|----------|---------|------------|
| | Total | Total | Interest | Default | Fee/ Other |
| 1994 | 9.00 | (15.19) | 0.00 | 1.47 | (16.66) |
| 1995 | 8.90 | (4.19) | 0.00 | 6.13 | (10.32) |
| 1996 | 9.00 | (6.68) | 0.00 | 6.88 | (13.56) |
| 1997 | 3.29 | 5.11 | 0.00 | 12.64 | (7.53) |
| 1998 | 2.20 | 3.85 | 0.00 | 9.88 | (6.03) |
| 1999 | 2.19 | 10.60 | 0.00 | 8.96 | 1.64 |
| 2000 | 1.80 | 4.15 | 0.00 | 8.48 | (4.33) |
| 2001 | 1.31 | (4.89) | 0.00 | 7.04 | (11.93) |
| 2002 | 0.00 | (4.24) | 0.00 | 7.04 | (11.28) |

Participating Securities loan performance is affected by economic conditions, legislation, credit origination and servicing policies. Actual defaults increased mainly from forced redemptions on outstanding securities purchased by the program office in FY 2002.

Direct Loan Programs

The Disaster Loan Program

The following table shows the latest reestimate of subsidy rates for the Disaster Loan program for all cohorts originated under the requirements of the Federal Credit Reform Act. The total subsidy cost is the sum of the components for the interest subsidy costs, default costs (net of recoveries), and other collections, and other costs. The SBA has prepared these estimates for direct loans in the current year's budget for the current and past years' cohorts. Each subsidy rate represents the cost, in the percentage of the amount of direct loans obligated in the cohort.

| Cohort Year | Original Subsidy Rate | | Current ree Subsidy Rate an | | |
|-------------|--------------------------|-------|--------------------------------|---------|--------|
| | Total | Total | Interest | Default | Other |
| 1992 | 33.93 | 32.71 | 14.79 | 14.17 | 3.75 |
| 1993 | 20.58 | 25.10 | 13.08 | 8.65 | 3.38 |
| 1994 | 22.99 | 20.43 | 14.94 | 3.88 | 1.61 |
| 1995 | 31.54 | 21.62 | 15.21 | 5.00 | 1.42 |
| 1996 | 28.08 | 20.70 | 12.75 | 3.90 | 4.04 |
| 1997 | 20.02 | 19.92 | 12.16 | 2.18 | 5.57 |
| 1998 | 23.46 | 15.06 | 8.53 | 2.59 | 3.94 |
| 1999 | 22.36 | 17.89 | 10.26 | 7.72 | (0.09) |
| 2000 | 22.20 | 19.03 | 13.03 | 7.44 | (1.43) |
| 2001 | 17.46 | 12.29 | 6.49 | 6.18 | (0.37) |
| 2002 | 14.67 | | | | |

The performance of this direct loan program is affected by economic conditions, legislation, credit origination and servicing policies. During 2002, several modifications to the data processing methodology were incorporated, which resulted in slight upward revisions in comparison to 2001. The 2002 reestimates also incorporate the impact of asset sales. For almost all cohorts, 2002 reestimates continue to be lower than original estimates. Since disaster loans are disbursed over a period of years, reestimates are delayed by one year. Therefore, the 2002 cohort has not been reestimated.

S. Loan Asset Sales:

In 1999, the SBA implemented a program to sell loans in bulk sales. Most of the loans sold to date have been disaster loans, for home and business borrowers. The remaining loans sold have been SBA business loans, including 7(a) loan guarantees and 504 CDC loan guarantees.

Two loan sales occurred in FY 2001. The SBA received \$1.54 billion for over 49,000 loans with unpaid principal balance of \$2.29 billion. A book loss occurred and was recognized in liquidating funds for Pre-1992 loans, and as a charge to the subsidy account for Federal Credit Reform loans.

Two loan sales occurred in FY 2002. SBA received \$861.7 million for approximately 58,700 loans with unpaid principal balance of \$1.25 billion. During FY 2002, the

General Accounting Office (GAO) reviewed SBA's asset sales and concluded that the Book Value Adjustment for the Post-1991 credit reform disaster loans was incorrectly calculated because it did not include all subsidy factors affecting loan valuation. The SBA recomputed the Book Value Adjustment per GAO's recommendation. The recomputation affected no amounts presented herein, since book value adjustment plus loan sale loss, no matter how allocated, total to the difference between unpaid principal balance of the sold loans and the amount of net proceeds received for them and are both closed to the subsidy allowance account for credit reform funds, per SFFAS #2, Accounting for Direct Loans and Loan Guarantees.

NOTE 7. General Property and Equipment

| (Dollars | in | Thousands) |
|----------|----|------------|
|----------|----|------------|

| | FY 2002 | | |
|--------------------------------------|----------|--------------|------------|
| | | | Net |
| Major Classes | Cost | Amortization | Book Value |
| Internal Use Software in Development | \$ 1,786 | | \$ 1,786 |
| Internal Use Software | 7,563 | (2,521) | 5,042 |
| | \$ 9,349 | \$ (2,521) | \$ 6,828 |
| (Dollars in Thousands) | | | |
| | FY 2001 | | |
| | | | Net |
| Major Classes | Cost | | Book Value |
| Internal Use Software in Development | \$ 8,518 | | \$ 8,518 |
| | \$ 8,518 | | \$ 8,518 |

Software was not in service as of September 30, 2001, therefore it has not been amortized for FY 2001.

NOTE 8. Advances

(Dollars in Thousands)

| | FY 2002 | | | FY 2001 | | | | |
|-------------------------------|-------------------|----------|----|------------|-------------------|-------|----|---------|
| | Intragovernmental | | | Public | Intragovernmental | | Pu | ıblic |
| Sec. 503 Debentures | \$ | 4,428 | | \$ | \$ | 2,496 | | \$ |
| Sec. 504 Debentures | | | | 11,881 | | | | 7,507 |
| SBIC | | | | 367,975 | | | | 247,179 |
| Advances from Program Funds | | 76,305 | | | | | | |
| Loss Allowance | | | | | | | | (978) |
| Sub-Total before Eliminations | \$ | 80,733 | | \$ 379,856 | \$ | 2,496 | \$ | 253,708 |
| Eliminations | | (76,305) | | | | | | |
| Balance Sheet Total | \$ | 4,428 | \$ | 379,856 | \$ | 2,496 | \$ | 253,708 |

When the SBA honors its guarantee agreement with an SBIC, any associated advances will be reclassified as receivables. It is estimated that the percentage of SBIC advances that may be reclassified as credit receivables to be approximately 20%. Of this percentage, only approximately 60% may be recoverable.

NOTE 9. Liabilities Not Covered by Budgetary Resources

(Dollars in Thousands)

Intragovernmental

| Accounts Payable | FY 2002 | FY 2001 |
|-----------------------------------|-----------------|----------------|
| Business Loan and Investment Fund | \$ 667,979 | \$ 88,762 |
| Disaster Loan Fund | 461,099 | 498,251 |
| | | \$ |
| Sub-Total | \$ 1,129,078 | 587,013 |
| Eliminations | (1,129,078) | (587,013) |
| Total | \$ 0 | \$ 0 |

Accounts Payable is liability from Program Funds to Financing Funds for Subsidy Reestimates.

| \$ 254,359 | \$ | 374,636 |
|---------------|--------------------------------------|----------------------------------|
| 41,057 | | 0 |
| 5,470 | | 5,363 |
| \$ 300,886 | \$ | 379,999 |
| | | |
| \$ 300,886 | \$ | 379,999 |
| | 41,057 5,470 \$ 300,886 | 41,057 5,470 \$ 300,886 \$ |

Intragovernmental Other for the Business Loan and Investment Fund and the Disaster Loan Fund is the downward subsidy reestimate liability to Treasury. The Salaries and Expenses amount is the FECA liability.

| Total Intragovernmental | \$ | 300,886 | \$379,999 |
|-----------------------------------------------|---------|--------------|-----------|
| Other Liabilities - Public Not Covered by | Budgeta | ry Resources | |
| FECA Actuarial Liability (Note 11) | \$ | 31,487 | \$32,255 |
| Other | | | |
| Business Loan and Investment | | | \$ |
| Fund | \$ | 395 | 1,912 |
| Disaster Loan Fund | | 226 | 44 |
| Salaries and Expenses | | 21,244 | 20,490 |
| Total | \$ | 21,865 | \$ 22,446 |
| Total Other Liabilities - Pub by Budgetary | | | |
| Resources | \$ | 53,352 | \$ 54,701 |

Other for Business Loan and Investment Fund and Disaster Loan Fund is Prior Loans Outstanding on Acquired Collateral. The Salaries and Expenses amount is annual leave for all SBA employees.

NOTE 10. Debt

(Dollars in Thousands)

| | FY 2002 | | | | | |
|------------------------------|----------------------|-------------------|----------------|-------------------|--|--|
| | Beginning Balance | New Borrowings | Repayments | Ending Balance | | |
| Intragovernmental Debt: | | | | | | |
| Borrowing from the Treasury | \$ 10,086,452 | \$ 2,451,887 | \$ (1,502,479) | \$ 11,035,860 | | |
| Borrowing from Federal | | | | | | |
| Financing Bank | 131,963 | | (29,543) | 102,420 | | |
| Total Intragovernmental Debt | \$ 10,218,415 | \$ 2,451,887 | \$ (1,532,022) | \$ 11,138,280 | | |

| | FY 2001 | | | | | | |
|------------------------------|----------------------|-------------------|--------------|-------------------|--|--|--|
| | Beginning Balance | New Borrowings | Repayments | Ending Balance | | | |
| Intragovernmental Debt: | | _ | | | | | |
| Borrowing from the Treasury | \$ 10,012,391 | \$ 888,485 | \$ (814,424) | \$ 10,086,452 | | | |
| Borrowing from Federal | | | | | | | |
| Financing Bank | 159,164 | | (27,201) | 131,963 | | | |
| Total Intragovernmental Debt | \$ 10,171,555 | \$ 888,485 | \$ (841,625) | \$ 10,218,415 | | | |

The FY 2002 new borrowings figure includes \$284 million of borrowing authority that was carried over from the prior fiscal year.

NOTE 11. FECA Actuarial Liability

The future workers' compensation estimates are generated from an application of actuarial procedures developed to estimate the liability for FECA benefits. The FECA actuarial liability includes the present value of the expected liability for employee death, disability, medical, and miscellaneous costs for approved compensation cases. It is estimated using the paid-losses extrapolation method calculated over the next 23 years. This method uses historical benefit payment patterns related to a specific incurred period to predict the entire payments related to that period. This is a non-current liability "non-intragovernmental" not covered by budgetary resources. FY 2002 liability is \$31.5 million and FY 2001 liability is \$32.3 million.

NOTE 12. Other Liabilities

(Dollars in Thousands)

| 1. Intragovernmental Payable to Special Receipt Fund Employment Taxes Payable Unfunded FECA Liability Due Federal Financing Bank Net Assets of Liquidating Funds Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations Eliminations | | Current abilities \$ 2,416 641,127 643,543 | - | 295,416 854 5,470 1,756 76,305 379,801 | <u>Li</u> \$ | Total abilities 295,416 854 5,470 2,416 641,127 1,756 5,255 |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----|-----------------------------------------------------------|----|--------------------------------------------------------------|-----------------|---------------------------------------------------------------------------------------------------|
| Payable to Special Receipt Fund Employment Taxes Payable Unfunded FECA Liability Due Federal Financing Bank Net Assets of Liquidating Funds Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations | | 2,416 641,127 643,543 | | 854 5,470 1,756 76,305 | \$ | 854 5,470 2,416 641,127 1,756 |
| Employment Taxes Payable Unfunded FECA Liability Due Federal Financing Bank Net Assets of Liquidating Funds Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations | | 2,416 641,127 643,543 | | 854 5,470 1,756 76,305 | \$ | 854 5,470 2,416 641,127 1,756 |
| Unfunded FECA Liability Due Federal Financing Bank Net Assets of Liquidating Funds Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations | | 641,127 643,543 | \$ | 5,470 1,756 76,305 | | 5,470 2,416 641,127 1,756 |
| Due Federal Financing Bank Net Assets of Liquidating Funds Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations | | 641,127 643,543 | \$ | 1,756 76,305 | | 2,416 641,127 1,756 |
| Net Assets of Liquidating Funds Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations | | 641,127 643,543 | \$ | 76,305 | | 641,127 1,756 |
| Due to Treasury Advances from Other Agencies Advances from Program Fund Sub-Total before Eliminations | | 643,543 | \$ | 76,305 | | 1,756 |
| Advances from Program Fund Sub-Total before Eliminations | | , | \$ | 76,305 | | |
| Sub-Total before Eliminations | | , | \$ | | | - |
| | | , | \$ | 379,801 | | 76,305 |
| Eliminations | \$ | | | | \$ | 1,023,344 |
| Emmations | \$ | | | (76,305) | | (76,305) |
| Total Intragovernmental Liabilities – Other | | 643,543 | \$ | 303,496 | \$ | 947,039 |
| 2. Liabilities – Public | | | | | | |
| Accrued Funded Payroll Benefits | | \$ | \$ | 6,207 | \$ | 6,207 |
| Accrued Unfunded Annual Leave | | | | 21,244 | | 21,244 |
| Advances From Others | | | | (15,937) | | (15,937) |
| Cash Adjustments | | | | 27,972 | | 27,972 |
| Suspense Accounts | | | | (2,241) | | (2,241) |
| Prior liens on Real Estate | | 620 | | | | 620 |
| Deferred Credits – Interest Income | | 3,224 | | | | 3,224 |
| Contingent Liabilities | | 14,527 | | 800 | | 15,327 |
| Total Public Liabilities – Other | \$ | 18,371 | \$ | 38,045 | \$ | 56,416 |
| | | | | ¥ 2001 | | |
| | | -Current abilities | - | urrent | т | Total |
| 1. Intragovernmental | LI | adinues | | abilities | L | abilities |
| Payable to Special Receipt Fund | | \$ | \$ | 374,636 | \$ | 374,636 |
| Employment Taxes Payable | | φ | φ | 2,006 | ¢ | 2,006 |
| Unfunded FECA Liability | | | | 5,363 | | 5,363 |
| Due Federal Financing Bank | | 2,823 | | 5,505 | | 2,823 |
| Net Assets of Liquidating Funds | | 2,025 | | | | 2,029 |
| Due to Treasury | | 1,094,467 | | | | 1,094,467 |
| Total Intragovernmental Liabilities – Other | \$ | 1,097,290 | \$ | 382,005 | \$ | 1,479,295 |
| 2. Liabilities – Public | Ψ | 1,031,150 | Ŷ | , | 4 | _,, |
| Accrued Funded Payroll Benefits | | \$ | \$ | 14,586 | \$ | 14,586 |
| Accrued Unfunded Annual Leave | | * | ÷ | 20,490 | Ŧ | 20,490 |
| Master Reserve Fund Liability | | 68,000 | | | | 68,000 |
| Cash Adjustments | | | | 26,564 | | 26,564 |
| Suspense Accounts | | | | 2,874 | | 2,874 |
| Prior liens on Real Estate | | 1,957 | | | | 1,957 |
| Deferred Credits – Interest Income | | 518 | | | | 518 |
| Contingent Liabilities | | 12,543 | | 800 | | 13,343 |
| Total Public Liabilities – Other | \$ | 83,018 | \$ | 65,314 | \$ | 148,332 |

For FY 2001, the amount shown as "Public" under "Non-Current Liabilities" for BLIF consists primarily of a deferred credit of \$68 million related to the Master Reserve Fund discussed in Note 1H.

SBA recorded a contingent liability of \$800,000 for claims that were reasonably possible to be realized. The SBA has estimated that its ultimate losses for contingent liabilities for other claims related to various administrative proceedings, legal actions, environmental suits, and claims brought against it may range from zero to \$35 million.

The FY 2001 current liabilities were restated to exclude the Non-entity fund balance with Treasury.

NOTE 13. Statement of Net Cost

Federal cost accounting standards require the SBA to report operating costs by program activity. Full costs include all direct and indirect costs consumed by a program. Full costs are reduced by exchange (earned) revenues to arrive at net operating cost.

1. Operating Cost

The full and net operating costs of the SBA's major programs are presented in the Consolidated Statement of Net Cost. Full program costs are comprised of all direct costs consumed by the program and those indirect costs which can be reasonably assigned or allocated to the program, including employee pension and other retirement benefit costs paid by the OPM and imputed by the SBA.

2. Earned Revenue

Earned revenues arise from exchange transactions which occur through the provision of goods and services for a price, and are deducted from the full cost of the SBA's major programs to arrive at net program cost. Earned revenues are recognized by the SBA when reimbursements are payable from other Federal agencies and from the public, as a result of costs incurred or services performed on their behalf. A major source of earned revenue includes interest earned on the SBA's outstanding Business and Disaster loan portfolios.

3. Costs Not Assigned

Costs Not Assigned are costs the Agency has determined are not properly allocable to programs such as the Office of Inspector General, Congressional Initiatives, and some grants for FY 2002.

4. Earned Revenue Not Attributed to Programs

Earned Revenue Not Attributed to Programs are revenues the Agency has determined are not properly allocable to programs such as the Office of Inspector

| (Dollars in Thousands) | | | | | | |
|----------------------------------------------------|-----------------|-----|-----------|----|------------|----------------|
| | 2002 | Eli | minations | Co | nsolidated | 2001 |
| Business Programs | | | | | | |
| Intragovernmental | | | | | | |
| Gross Costs | \$ 112,321 | \$ | (116,872) | \$ | (4,551) | \$ 140,336 |
| Less: Earned Revenue | 32,148 | | | | 32,148 | 71,489 |
| Net Costs | \$ 80,173 | \$ | (116,872) | \$ | (36,699) | \$ 68,847 |
| Public | | | | | | |
| Gross Costs | \$ 1,004,517 | | \$ | \$ | 1,004,517 | \$ (23,910) |
| Less: Earned Revenue | 177,379 | | | | 177,379 | 25,989 |
| Net Costs | \$ 827,138 | | \$ | \$ | 827,138 | \$ (49,899) |
| Net Cost of Business Programs | \$ 907,311 | \$ | (116,872) | \$ | 790,439 | \$ 18,948 |
| Disaster Programs | | | | | | |
| Intragovernmental | | | | | | |
| Gross Costs | \$ 777,316 | \$ | (93,307) | \$ | 684,009 | \$ 612,891 |
| Less: Earned Revenue | 435,879 | | | | 435,879 | 467,093 |
| Net Costs | \$ 341,437 | \$ | (93,307) | \$ | 248,130 | \$ 145,798 |
| Public | | | | | | |
| Gross Costs | \$ 330,940 | | \$ | \$ | 330,940 | \$ 404,767 |
| Less: Earned Revenue | 257,708 | | | | 257,708 | 128,340 |
| Net Costs | \$ 73,232 | | \$ | \$ | 73,232 | \$ 276,427 |
| Net Cost of Disaster Programs | \$ 414,669 | \$ | (93,307) | \$ | 321,362 | \$ 422,225 |
| Cost not assigned to programs | \$ 40,410 | | | \$ | 40,410 | \$ 26,631 |
| Less: Earned revenue not attributed to programs | 226,931 | | (210,179) | | 16,752 | 7,611 |
| 1 0 | · | | | | , | |
| Net Cost not assigned to Programs | \$ (186,521) | \$ | 210,179 | \$ | 23,658 | \$ 19,020 |
| Net Cost of Operations | \$ 1,135,459 | | \$ | \$ | 1,135,459 | \$ 460,193 |
| | | | | | | |

| (Dollars in Thousands) | | FY 2002 | | |
|-----------------------------------------------------------------------------------|------------------------------------------------|--------------------------------------------|----------------------------------------------|--|
| Functional Classification | Gross Cost | Earned Revenue | Net Cost | |
| Commerce and Housing Credit Community and Regional Development Total | \$ 999,966 1,055,359 \$ 2,055,325 | \$ 209,527 710,339 \$ 919,866 | \$ 790,439 345,020 \$ 1,135,459 | |
| | | FY 2001 | | |
| Functional Classification | Gross Cost | Earned Revenue | Net Cost | |
| | | | | |

| Business Programs | | 2002 | | 2001 |
|---------------------------------------|------------|---------------------|-----------------|-----------------------------------------|
| Business Loan Programs | | 2002 | · · · · · · | 2001 |
| Intragovernmental Gross Costs | \$ | (30,509) | \$ | 96,417 |
| Less: Earned Revenue | Ф | (30,309) 31,385 | Ф | 55,021 |
| Net Costs | \$ | (61,894) | \$ | 41,396 |
| | | | | |
| Public Gross Costs | \$ | 296,241 | \$ | (4,229) |
| Less: Earned Revenue | φ | 57,844 | φ | 14,076 |
| Net Costs | \$ | 238,397 | \$ | (18,305) |
| Total Net Cost | \$ | 176,503 | \$ | 23,091 |
| | | , | | , |
| Development Company Programs | | | | |
| Intragovernmental | | | | |
| Gross Costs | \$ | 5,549 | \$ | 30,373 |
| Less: Earned Revenue Net Costs | \$ | <u>314</u> 5,235 | \$ | 1,638 28,735 |
| Net Costs | Ф | 5,255 | Ф | 28,755 |
| Public | | | | |
| Gross Costs | \$ | 48,419 | \$ | (54,568) |
| Less: Earned Revenue | <u>ф</u> | 39,590 | ¢ | 3,353 |
| Net Costs | \$ | 8,829 | \$ | (57,921) |
| Total Net Cost | \$ | 14,064 | \$ | (29,186) |
| Small Business Investment Company (SB | IC) Progra | ims | | |
| Intragovernmental | | | | |
| Gross Costs | \$ | (31,629) | \$ | 13,546 |
| Less: Earned Revenue | | 449 | | 14,830 |
| Net Costs | \$ | (32,078) | \$ | (1,284) |
| Public | | | | |
| Gross Costs | \$ | 435,419 | \$ | (14,401) |
| Less: Earned Revenue | | 79,941 | | 5,913 |
| Net Costs | \$ | 355,478 | \$ | (20,314) |
| Total Net Cost | \$ | 323,400 | \$ | (21,598) |
| Surety Bond Guarantees Programs | | | | |
| Intragovernmental | | | | |
| Intragovernmental Gross Costs | \$ | 888 | | \$ |
| Less: Earned Revenue | Ŧ | | | Ŧ |
| Net Costs | \$ | 888 | | \$ |
| Public | | | | |
| Gross Costs | \$ | 10,359 | \$ | (7,711) |
| Less: Earned Revenue | | 4 | | 2,647 |
| Net Costs | \$ | 10,355 | \$ | (10,358) |
| Total Net Cost | \$ | 11,243 | \$ | (10,358) |
| | т | -,= | * | (),,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |

Business Development Programs

| Gross Costs\$\$1,726Less: Earned Revenue\$\$1,726Net Costs\$\$1,726Total Net Cost\$\$64,085Government Contracting ProgramsIntragovernmental Gross Costs\$\$1,104Less: Earned Revenue\$\$1,04Net Costs\$\$1,04Public Gross Costs\$\$1,04Less: Earned Revenue\$\$1,04Net Costs\$\$21,361Total Net Cost\$\$21,361Total Net Cost\$\$26,465Entrepreneurial Development Programs\$Intragovernmental Gross Costs\$\$30,997Less: Earned Revenue\$\$30,997Net Costs\$\$30,997Public Gross Costs\$\$129,735Less: Earned Revenue\$\$129,735Net Costs\$\$129,735 | Dusiness Development 110gruins | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------|----------|---------|----|
| Gross Costs\$12,359Less: Earned Revenue\$12,359Public\$\$Gross Costs\$\$Less: Earned Revenue\$\$Net Costs\$\$Net Costs\$\$Fotal Net Cost\$\$Gross Costs\$\$Gross Costs\$\$Gross Costs\$\$Gross Costs\$\$Less: Earned Revenue\$Net Costs\$\$Public\$\$Gross Costs\$\$Less: Earned Revenue\$Net Costs\$\$Net Costs\$\$Intragovernmental\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Standard Revenue\$Net Costs\$Less: Earned Revenue\$Net Costs\$Standard Revenue\$Net Costs\$Standard Revenue\$Net Costs\$Standard Revenue\$Net Costs\$Standard Revenue\$ | Intragovernmental | | | _ |
| Less: Earned Revenue\$12,359PublicGross Costs\$\$Gross Costs\$\$Less: Earned Revenue\$\$Net Cost\$64,085Government Contracting ProgramsIntragovernmental\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Stocks\$Stocks\$Stocks\$Less: Earned Revenue\$Net Costs\$Stocks\$Costs\$Stocks\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Stocks\$Stocks\$Less: Earned Revenue\$Net Costs\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Stocks\$Less: Earned Revenue\$Net Costs\$Stocks\$Less: Earned Revenue\$Net Costs\$Stocks\$Less: Earned Revenue\$Net Costs\$Stocks\$Less: Earned Revenue\$Net Costs\$Stocks\$Less: Ear | | \$ | 12 359 | |
| Net Costs\$12,359Public Gross Costs\$ $51,726$ Less: Earned Revenue\$ $51,726$ Net Costs\$ $51,726$ Total Net Cost\$ $64,085$ Government Contracting Programs\$Intragovernmental Gross Costs\$ $5,104$ Met Costs\$ $5,104$ Public Gross Costs\$ $5,104$ Public Gross Costs\$ $21,361$ Less: Earned Revenue Net Costs\$ $21,361$ Net Costs\$ $21,361$ Less: Earned Revenue Net Costs\$ $30,997$ Public Gross Costs\$ $30,997$ Less: Earned Revenue Net Costs\$ $30,997$ Public Gross Costs\$ $129,735$ Less: Earned Revenue Net Costs\$ $129,735$ | | Ψ | 12,339 | |
| Public Gross Costs\$ $51,726$ \$Less: Earned Revenue Net Costs\$ $51,726$ \$Total Net Cost\$ $64,085$ \$Government Contracting Programs\$ $64,085$ \$Intragovernmental Gross Costs\$ $5,104$ \$Less: Earned Revenue Net Costs\$ $5,104$ \$Public Gross Costs\$ $21,361$ \$Costs\$ $21,361$ \$Less: Earned Revenue Net Costs\$ $26,465$ \$Standard Revenue Net Costs\$ $30,997$ Less: Earned Revenue Net Costs\$ $129,735$ \$Public Gross Costs Less: Earned Revenue Net Costs\$ $129,735$ \$Public Gross Costs Less: Earned Revenue Net Costs\$ $129,735$ \$ | | ¢ | 12 250 | |
| Gross Costs\$\$1,726Less: Earned Revenue\$\$Net Costs\$\$Total Net Cost\$\$Government Contracting ProgramsIntragovernmental Gross Costs\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Public Gross Costs\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Public Gross Costs\$Gross Costs\$Less: Earned Revenue\$Net Costs\$S\$Public Gross Costs\$S\$Intragovernmental Gross Costs\$Gross Costs\$Less: Earned Revenue\$Net Costs\$S\$Intragovernmental Gross Costs\$Gross Costs\$Less: Earned Revenue\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$Net Costs\$S\$S\$S\$S\$S\$ <td>Net Costs</td> <td>2</td> <td>12,359</td> <td></td> | Net Costs | 2 | 12,359 | |
| Less: Earned Revenue Net Costs\$\$\$\$\$\$Total Net Cost\$\$64,085\$\$\$Government Contracting Programs Intragovernmental Gross Costs\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$\$Public Gross Costs\$\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$\$Met Costs\$\$\$\$\$\$\$\$Sotta\$\$\$\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$\$\$\$\$\$\$\$\$ | Public | | | |
| Less: Earned Revenue Net Costs\$\$\$\$\$\$Total Net Cost\$\$64,085\$\$\$Government Contracting Programs Intragovernmental Gross Costs\$\$\$\$\$\$Met Costs\$\$\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$Public Gross Costs\$\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$Net Costs\$\$\$\$\$\$\$\$Met Costs\$\$\$\$\$\$\$\$State\$\$\$\$\$\$\$\$\$Intragovernmental Gross Costs\$\$\$\$\$\$\$\$\$\$\$\$\$\$ | Gross Costs | \$ | 51,726 | \$ |
| Net Costs\$51,726Total Net Cost\$64,085Government Contracting ProgramsIntragovernmental Gross Costs\$5,104Met Costs\$5,104Public Gross Costs\$21,361Met Costs\$21,361Net Costs\$26,465Entrepreneurial Dewlopment ProgramsIntragovernmental Gross Costs\$30,997Less: Earned Revenue Net Costs\$30,997Public Gross Costs\$30,997Less: Earned Revenue Net Costs\$129,735Sublic Gross Costs\$129,735Met Costs\$129,735 | | Ŧ | , | |
| Total Net Cost\$64,085Government Contracting ProgramsIntragovernmental Gross Costs\$5,104Less: Earned Revenue\$5,104Net Costs\$5,104Public Gross Costs\$21,361Less: Earned Revenue\$21,361Net Costs\$26,465Entrepreneurial Development ProgramsIntragovernmental Gross Costs\$30,997Less: Earned Revenue\$30,997Net Costs\$30,997Public Gross Costs\$30,997Less: Earned Revenue\$30,997Net Costs\$\$Sterned Revenue\$\$Net Costs\$\$Sterned Revenue\$\$Net Costs\$\$Sterned Revenue\$\$Net Costs\$\$Less: Earned Revenue\$\$Net Costs\$\$Less: Earned Revenue\$Net Costs\$\$Net Costs\$\$Net Costs\$\$Net Costs\$\$Net Costs\$\$Standard Revenue\$\$Net Costs\$\$Standard Revenue\$\$Net Costs\$\$Net Costs\$\$Net Costs\$\$Standard Revenue\$Net Costs\$\$Net Costs\$Standard Revenue <td< td=""><td></td><td>\$</td><td>51 726</td><td>*</td></td<> | | \$ | 51 726 | * |
| Government Contracting Programs Intragovernmental Gross Costs \$ 5,104 Less: Earned Revenue Net Costs Gross Costs \$ 21,361 Public Gross Costs \$ 21,361 Less: Earned Revenue \$ 21,361 Net Costs \$ 21,361 Fotal Net Cost \$ 26,465 Entrepreneurial Development Programs Intragovernmental \$ 30,997 Gross Costs \$ 30,997 Net Costs \$ 30,997 Public \$ 30,997 Intragovernmental \$ 30,997 Gross Costs \$ 30,997 Net Costs \$ 129,735 Net Costs \$ 129,735 | | ψ | 51,720 | Ψ |
| Intragovernmental Gross Costs Less: Earned Revenue Net Costs S S S S S S S S S S S S S | Total Net Cost | \$ | 64,085 | \$ |
| Gross Costs\$5,104Less: Earned Revenue\$5,104Net Costs\$5,104PublicGross Costs\$Gross Costs\$21,361Less: Earned Revenue\$21,361Net Costs\$26,465Entrepreneurial Dewlopment ProgramsIntragovernmental\$Gross Costs\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Sublic\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Sublic\$Gross Costs\$Less: Earned Revenue\$Net Costs\$Net Costs\$Net Costs\$Net Costs\$Net Costs\$Net Costs\$Net Costs\$Sublic\$Sublic\$Net Costs\$Net Costs\$Sublic\$Net Costs\$Sublic\$Net Costs\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic\$Net Costs\$Net Costs\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic\$Sublic </td <td>Government Contracting Programs</td> <td></td> <td></td> <td></td> | Government Contracting Programs | | | |
| Gross Costs\$5,104Less: Earned Revenue\$5,104Public\$5,104Gross Costs\$21,361Less: Earned Revenue\$21,361Net Costs\$26,465Entrepreneurial Development ProgramsIntragovernmental\$Gross Costs\$IntragovernmentalGross Costs\$Net Costs\$SupportPublicGross Costs\$Gross Costs\$Less: Earned RevenueNet Costs\$Net Costs\$Net Costs\$Net Costs\$Net Costs\$Net Costs\$Intragovernue\$SupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupportSupport | Intragovernmental | | | |
| Less: Earned Revenue Net Costs\$5,104Public Gross Costs Less: Earned Revenue Net Costs\$21,361 Fotal Net Cost \$21,361 Fotal Net Cost \$26,465 Entrepreneurial Dewlopment Programs Intragovernmental Gross Costs Less: Earned Revenue Net Costs\$30,997\$Public Gross Costs Less: Earned Revenue Net Costs\$129,735Less: Earned Revenue Net Costs\$129,735 | | \$ | 5.104 | \$ |
| Net Costs\$5,104Public Gross Costs Less: Earned Revenue Net Costs\$21,361\$Total Net Cost\$21,361\$Fotal Net Cost\$26,465\$Entrepreneurial Development Programs Intragovernmental Gross Costs Less: Earned Revenue Net Costs\$30,997Public Gross Costs Less: Earned Revenue Net Costs\$30,997Public Gross Costs Less: Earned Revenue | | Ψ | 2,101 | Ψ |
| Public Gross Costs Less: Earned Revenue Net Costs\$ 21,361\$Total Net Cost\$ 26,465\$Entrepreneurial Development Programs\$Intragovernmental Gross Costs Less: Earned Revenue Net Costs\$ 30,997Public Gross Costs Less: Earned Revenue Net Costs\$ 129,735S\$ 129,735\$ | | \$ | 5 104 | |
| Gross Costs\$21,361\$Less: Earned Revenue\$21,361\$Net Costs\$26,465\$Entrepreneurial Dewlopment Programs\$30,997Less: Earned Revenue\$30,997Net Costs\$30,997Public\$30,997Gross Costs\$\$Less: Earned Revenue\$Net Costs\$\$Starter Revenue\$Net Costs\$Starter Revenue\$Starter Revenue\$Starter Revenue\$Net Costs\$Starter Revenue\$Net Costs\$Starter Revenue\$Net Costs\$Starter Revenue\$Net Costs\$Starter Revenue\$Starter Revenue\$< | Net Costs | φ | 5,104 | |
| Less: Earned Revenue Net Costs\$21,361Total Net Cost\$26,465Entrepreneurial Dewelopment ProgramsIntragovernmental Gross Costs Less: Earned Revenue Net Costs\$30,997Public Gross Costs Less: Earned Revenue Net Costs\$129,735\$129,735\$129,735\$ | Public | | | |
| Net Costs\$21,361Total Net Cost\$26,465Entrepreneurial Development ProgramsIntragovernmental Gross Costs Less: Earned Revenue Net Costs\$30,997Public Gross Costs Less: Earned Revenue Net Costs\$129,735\$129,735\$129,735\$ | Gross Costs | \$ | 21,361 | \$ |
| Total Net Cost\$26,465Entrepreneurial Development ProgramsIntragovernmental Gross Costs\$30,997Less: Earned Revenue Net Costs\$30,997Public Gross Costs Less: Earned Revenue Net Costs\$129,735S\$129,735\$ | Less: Earned Revenue | | | |
| Entrepreneurial Development Programs Intragovernmental Gross Costs Less: Earned Revenue Net Costs S 129,735 S Less: Earned Revenue Net Costs S 129,735 S | Net Costs | \$ | 21,361 | \$ |
| Entrepreneurial Development Programs Intragovernmental Gross Costs S 30,997 Less: Earned Revenue Net Costs S 129,735 S Less: Earned Revenue Net Costs S 129,735 S | | | | |
| Intragovernmental Gross Costs \$ 30,997 Less: Earned Revenue Net Costs \$ 30,997 Public Gross Costs \$ 129,735 Less: Earned Revenue Net Costs \$ 129,735 \$ 129,735 \$ | Fotal Net Cost | \$ | 26,465 | \$ |
| Gross Costs\$ 30,997Less: Earned Revenue\$ 30,997Net Costs\$ 30,997Public\$ 129,735Gross Costs\$ 129,735Less: Earned Revenue\$ 129,735Net Costs\$ 129,735 | Entrepreneurial Development Programs | | | |
| Gross Costs\$ 30,997Less: Earned Revenue\$ 30,997Net Costs\$ 30,997Public\$ 30,997Gross Costs\$ 129,735Less: Earned Revenue\$ 129,735Net Costs\$ 129,735 | Intragovernmental | | | |
| Less: Earned RevenueNet Costs\$ 30,997PublicGross CostsGross Costs\$ 129,735Less: Earned Revenue\$ 129,735Net Costs\$ 129,735 | | \$ | 30 997 | |
| Net Costs\$ 30,997Public Gross Costs Less: Earned Revenue Net Costs\$ 129,735\$ 129,735\$ | | Ψ | 50,771 | |
| Public Gross Costs \$ 129,735 Less: Earned Revenue Net Costs \$ 129,735 \$ | | <u>۴</u> | 20.007 | |
| Gross Costs\$129,735\$Less: Earned Revenue*129,735\$Net Costs\$129,735\$ | INEL COSIS | 2 | 30,997 | |
| Less: Earned Revenue Net Costs \$ 129,735 | Public | | | |
| Net Costs \$ 129,735 \$ | | \$ | 129,735 | \$ |
| | Less: Earned Revenue | | | |
| | Net Costs | \$ | 129,735 | \$ |
| Total Net Cost \$ 160,732 | | | | |
| | Total Net Cost | \$ | 160,732 | \$ |

Improving Business Environment

| r - 0 | | | | |
|-----------------------------|----|-----------|----|----------|
| Intragovernmental | | | | |
| Gross Costs | | | | |
| Office of Advocacy | \$ | 1,539 | | |
| National Advisory Council | | | | |
| Ombudsman | | 588 | | |
| Office of Veterans' Affairs | | 438 | | |
| Women's Business Council | | 125 | | |
| Gross Costs | \$ | 2,690 | | |
| Less: Earned Revenue | | | | |
| Net Costs | \$ | 2,690 | | |
| Public | | | | |
| Gross Costs | | | | |
| Office of Advocacy | \$ | 6,440 | | \$6,533 |
| National Advisory Council | | | | 160 |
| Ombudsman | | 2,461 | | 954 |
| Office of Veterans' Affairs | | 1,832 | | 7,083 |
| Women's Business Council | | 524 | | 694 |
| Gross Costs | \$ | 11,257 | | \$15,424 |
| Less: Earned Revenue | | | | |
| Net Costs | \$ | 11,257 | | \$15,424 |
| Total Net Cost | \$ | 13,947 | \$ | 15,424 |
| Business Programs | | | | |
| Intragovernmental | | | | |
| Gross Costs | \$ | (4,551) | \$ | 140,336 |
| Less: Earned Revenue | | 32,148 | | 71,489 |
| Net Costs | \$ | (36,699) | \$ | 68,847 |
| Public | | | | |
| Gross Costs | \$ | 1,004,517 | \$ | (23,910) |
| Less: Earned Revenue | · | 177,379 | | 25,989 |
| Net Costs | \$ | 827,138 | \$ | (49,899) |
| Total Net Cost | \$ | 790,439 | \$ | 18,948 |

The large increase in Net Costs for Development Company and Small Business Investment Company are due to subsidy reestimates. The large increase in the BLIF is due to subsidy reestimates and the change in accounting for guarantee liability.

NOTE 14. Disclosures Related to the Statement of Changes in Net Position

The SBA's net position, as of September 30, 2002, consisted of the following:

1. Unexpended Appropriations

Unexpended appropriations represent (1) unobligated amounts and (2) amounts for which orders for goods, services or benefits, have been placed, but not yet filled. Multi-year appropriations remain available to the SBA for obligation in future periods. Unobligated balances associated with appropriations that expire at the end of the fiscal year remain available for obligation adjustments, but not new obligations, until that account is closed, five years after the appropriations expire.

The SBA's unexpended appropriations beginning balance was restated on the FY 2001 statement by \$119.2 million to cover period adjustments for the years occurring prior to FY 2001, and on the FY 2002 statement, prior period adjustments of \$2 million were made for FY 2001. These prior period adjustments were made to reflect the change in accounting for the recording of subsidy expense and reimbursable activity.

2. Cumulative Results of Operations

Cumulative results of operations is the accumulated difference between expenses and financing sources since the inception of the SBA.

The SBA restated the Cumulative Results of Operations beginning balance by (\$541.5) million to cover prior period adjustments for the years occurring prior to FY 2001, and on the FY 2002 statement, prior period adjustments of (\$1.4) million were made for FY 2001. These prior period adjustments were made to reflect the change in accounting for the recording of probable defaults on pre-credit loan guarantees from undelivered orders and reimbursable activity.

NOTE 15. Disclosures Related to the Statement of Budgetary Resources

The Budget of the United States, the President's Budget, with actual numbers for the Fiscal Year 2002 has not yet been published. It is expected to be published February 4, 2003 and will be available via the internet at www.firstgov.gov or via written or telephone request to Office of Citizen Services and Communications, U.S. General Services Administration, 1800 F Street, NW Washington, DC 20405, 1-800-333-4636.

SBA had no borrowing or contract authority at the end of FY 2002. SBA had borrowing authority of \$284 million and no contract authority at the end of FY 2001. Repayments of borrowings are made annually from collections received through the SBA's credit reform portfolio. Borrowing repayments are calculated using the guidance provided by OMB. The SBA has access to permanent indefinite appropriations for liquidating fund obligations and upward subsidy reestimates.

The SBA incurred \$5.08 billion of direct obligations of which \$654.29 million was apportioned by fiscal quarters (type A apportionment) and the \$4.45 billion was apportioned by fiscal year for (type B apportionment). The SBA adjusted their undelivered orders by (\$31.7) million after the FACTS II revision period.

The large decrease in the offsetting receipts in the amount of \$702.8 million for FY 2002 was because of subsidy reestimates.

Explanation of Material Differences Between the Statement of Budgetary Resources and the Statement of Budget Execution

A reconciliation of budgetary resources, status of resources and outlays, as presented in the Combined Statement of Budgetary Resources, to the Statement of Budget Execution (SF133) for FY 2002 is shown below.

| | Budgeta | Budgetary Resources | | of Resources | Outlays | |
|---------------------------|---------|---------------------|----|--------------|---------|-----------|
| Consolidated Statement of | ¢ | 11.004.004 | ¢ | 11 024 694 | ¢ | 2 095 522 |
| Budgetary Resources | Э | 11,824,684 | Э | 11,824,684 | Э | 2,085,532 |
| SF 133 | | 11,858,316 | | 11,858,316 | | 2,083,531 |
| Difference | \$ | (33,632) | \$ | (33,632) | \$ | 2,001 |

The change is due to an erroneous entry in FACTS II during the revision period to correct the reporting of asset sales activity.

NOTE 16. Disclosures Related to the Statement of Financing

Imputed Financing includes an imputed cost of \$6.37 million for pension benefits, \$11.02 million for health benefits and \$37 thousand for life insurance.

The "Other" component of "Components of the Net Cost of Operations that will not Require or Generate Resources in the Current Period" are expenses to be funded in future periods.

The Balance Sheet reflects the account balances for liabilities not covered by budgetary resources as described in Note 9. The Statement of Financing reflects changes from period-to-period in those unfunded liabilities in the section titled "Components of the net cost of operations that will not require or generate resources in the current period."

NOTE 17. Disclosure Related to Restatement of FY 2001 Financial Statements

Issue 1: Fund Balance with Treasury

The SBA determined that the non-entity assets in the amount of \$1.8 billion included on the SBA's 2001 Consolidated Balance Sheet should not have been reflected on its statements.

Issue 2: Subsidy Approval vs. Disbursed

The SBA corrected a longstanding problem caused by recording subsidy expense at the time of loan approval rather than disbursement.

Issue 3: Invalid Undelivered Orders Recorded in the Liquidating Funds

The SBA changed its recognition of probable defaults on loan guarantees from undelivered orders (funded) to a contingent liability (unfunded). This is result of reconsideration of SFFAS 2.

Issue 4: Federal / Nonfederal

The SBA restated some items from federal to nonfederal and vice versa.

Issue 5: Change in Reporting Line

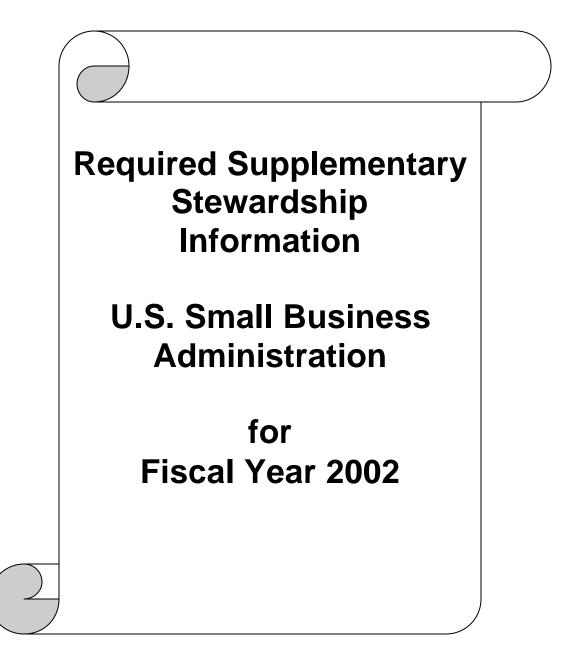
The SBA changed the presentation of certain financial data to more accurately reflect the nature of the underlying activity according to our current understanding of OMB's Form and Content guidance.

Below is a summary of the items by principal statement that were restated for FY 2001. The issue number corresponds to the issue number directly above.

| (Dollars in Thousands) | | | | |
|-------------------------------------------|-------|---------------|----------------|--------------|
| Balance Sheet | Issue | As Reported | Adjustment | Restated |
| Fund Balance with Treasury | 1 | \$ 10,169,491 | \$ (1,832,836) | \$ 8,336,655 |
| Accounts Receivable | 2 | 376,087 | (6,774) | 369,313 |
| Credit Program Receivables | 2 | 5,051,123 | 167,151 | 5,218,274 |
| Accounts Payable | 2 | (698,233) | 43 | (698,190) |
| Other Intragovernmental Liabilities | 1 | (1,832,836) | 1,832,836 | |
| Other Intragovernmental Liabilities | 3 | (1,833,486) | 354,191 | (1,479,295) |
| Total Other Intragovernmental Liabilities | | (3,666,322) | 2,187,027 | (1,479,295) |
| Liabilities for Loan Guarantees | 2 | | (354,191) | |
| Liabilities for Loan Guarantees | 3 | | 214 | |
| Total Liabilities for Loan Guarantees | | (1,083,020) | (353,977) | (1,436,997) |
| Unexpended Appropriations | 2 | 882,641 | 160,633 | 1,043,274 |
| Statement of Net Cost | | | | |
| Business Programs | | | | |
| Intragovernmental Gross Costs | 4 | \$ 2,933 | \$ 137,403 | \$ 140,336 |
| Intragovernmental Earned Revenue | 4 | 78,207 | (6,718) | 71,489 |
| Gross Costs with the Public | 2 | | (5,165) | |
| Gross Costs with the Public | 3 | | (187,260) | |
| Gross Costs with the Public | 4 | | (137,402) | |
| Total Gross Costs with the Public | | 305,917 | (329,827) | (23,910) |
| Earned Revenue from the Public | 4 | 19,272 | 6,717 | 25,989 |
| Disaster Assistance Programs | | | | |
| Intragovernmental Gross Costs | 4 | 838,565 | (225,674) | 612,891 |
| Intragovernmental Earned Revenue | 4 | 436,414 | 30,679 | 467,093 |
| Gross Costs with the Public | 2 | | (36,254) | |
| Gross Costs with the Public | 4 | | 225,674 | |
| Total Gross Costs with the Public | | 215,347 | 189,420 | 404,767 |
| Earned Revenue from the Public | 4 | 159,018 | (30,678) | 128,340 |
| Statement of Changes in Net Position | | | | |
| Prior Period Adjustments | 2 | | \$ 119,214 | |
| Prior Period Adjustments | 3 | | (541,451) | |
| Total Prior Period Adjustments | | | (422,237) | (422,237) |
| Transfers – In/Out W/O Reimbursement | 3 | (275,827) | (23,856) | (299,683) |
| Other – Current Year Liquidating Equity | 5 | | 378,045 | 378,045 |
| Activity (+/-) | | | , | 570,045 |
| Net Cost of Operations | 2 | | (41,418) | |
| Net Cost of Operations | 3 | | (187,260) | |
| Total Net Cost of Operations | | 688,871 | (228,678) | 460,193 |

Statement of Budgetary Resources

| Unobligated Balance Brought Forward Recoveries of Prior Year Obligations Obligations Incurred Unobligated Balances Not Available Obligated Balance, Beginning of Period Accounts Receivable Accounts Payable Undelivered Orders, End of Period Undelivered Orders, End of Period Total Undelivered Orders, End of Period | 3 3 3 3 2 2 2 2 3 | \$ | 6,853,339 617,611 4,727,794 4,539,529 1,405,433 (602,437) 1,082,682 1,051,229 | \$ 541,451 (501,390) (314,134) 354,270 (541,451) 166,763 (160,028) (354,192) (194,163) | \$ | 7,394,790 116,221 4,413,660 4,893,799 863,982 (435,674) 922,654 857,066 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------|----|----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|----|----------------------------------------------------------------------------------------------|
| Statement of Financing | | | | | | |
| Obligations Incurred | 3 | \$ | 4,727,794 | \$ (314,134) | \$ | 4,413,660 |
| Spending Authority from Offsetting Collections and Recoveries | 3 | | 4,046,114 | (501,390) | | 3,544,724 |
| Transfers In (Out) Other Financing Sources | 3 5 | | (275,827) | (23,856) 378,045 | | (299,683) 378,045 |
| Change in Amount of Goods, Services and Benefits Ordered But Not Yet Provided Budgetery Officiations and | 3 | | (115,344) | (180,526) | | (295,870) |
| Budgetary Offsetting Collections and Receipts that do not Affect Net Cost of Operations | 5 | | 3,988,329 | (1,273,441) | | 2,714,888 |
| Resources that Finance the Acquisition of Assets or Liquidation of Liabilities | 5 | (2 | 2,424,438) | 1,106,080 | (| (1,318,358) |
| Adjustments to Net Obligated Resources That Do Not Affect Net Cost of Operations | 3 | | 299,720 | 119,215 | | 418,935 |
| Change in Due to Treasury - Liquidating Funds | 3 | | (23,856) | (354,189) | | (378,045) |
| Provision for Losses on Estimated Guarantees | 3 | | (32,007) | (187,260) | | (219,267) |



U. S. Small Business Administration Required Supplementary Stewardship Information Stewardship Investments in Human Capital

for the periods ended September 30, 2002, 2001, 2000, 1999 and 1998

| (Dollars in Thousands) | | | | | |
|-------------------------------------------------------|------------|------------|------------|------------|------------|
| | 2002 | 2001 | 2000 | 1999 | 1998 |
| Office of Small Business Development Centers | \$ 98,721 | \$ 98,583 | \$ 88,162 | \$ 79,078 | \$79,735 |
| Business Information Centers | 13,816 | 16,015 | 11,719 | 7,832 | 8,023 |
| Office of Women's Business Ownership | 15,892 | 15,934 | 6,488 | 12,085 | 7,978 |
| One Stop Capital Shops | 0 | 8,114 | 8,495 | 5,137 | 2,052 |
| Other Business Initiatives | 11,870 | 6,050 | 4,900 | 4,254 | 4,943 |
| Service Corps of Retired Executives | 14,789 | 5,988 | 8,210 | 9,236 | 8,617 |
| Office of International Trade | 2,984 | 2,955 | | 5,769 | 6,178 |
| Business Linc | 0 | 2,518 | | | |
| Office of Native American Affairs | 843 | 1,394 | 1,748 | 2,504 | 392 |
| Welfare to Work | 0 | 8 | 2,034 | 2,988 | |
| Disability Initiative | 130 | 8 | | | |
| Electronic Government | 649 | | | | |
| Egypt, Nigeria - Reimbursed Expenses | 973 | | | | |
| BATF donations - Reimbursed Expenses | 65 | | | | |
| Office of Veterans' Affairs ⁽¹⁾ | | | 2,776 | 2,862 | 1,566 |
| Ombudsman ⁽¹⁾ | | | 1,507 | 3,396 | |
| Women's Business Council ⁽¹⁾ | | | 1,106 | 693 | |
| HubZones Program ⁽¹⁾ | | | 6,734 | 4,872 | |
| Small Business Innovation and Research ⁽¹⁾ | | | | 3,597 | 56 |
| Total | \$ 160,732 | \$ 157,567 | \$ 143,879 | \$ 144,303 | \$ 119,540 |

Human Capital. Human Capital investments are expenses included in net cost for education and training programs that are intended to increase or maintain national economic productive capacity and that produce outputs and outcomes that provide evidence of maintaining or increasing national productive capacity. The definition excludes education and training expenses for Federal personnel.

A detailed description of the programs, outputs, and outcomes may be found in the Government Performance and Results Act (GPRA) Details portion of the Performance and Accountability Report.

Office of Small Business Development Centers delivers management and technical assistance, economic development and management training to existing and prospective small businesses through cooperative agreements with universities and colleges and government organizations.

Business Information Centers (BICs) provide a one-stop location where current and future small business owners can receive assistance and advice. Through partnerships with the public and private sector, BICs offer the latest computer technology, hardware and software, as well as extensive small business reference library of hard copy books and publications and current management videotapes for entrepreneurs. At a BIC they can plan their business, expand an existing business, or venture into new business areas. The use of software for a variety of business applications offers clients of all types a means for addressing diverse needs.

Office of Women's Business Ownership provides assistance to women business owners and acts as their advocate in the public and private sectors.

One Stop Capital Shops combines SBA resources and community partnerships to offer entrepreneurial development assistance to small businesses located in distressed inner cities and rural communities.

Other Business Initiatives include Youth Entrepreneurship, Classroom and e-commerce, and PRIME.

Service Corps of Retired Executives is a nonprofit organization which provides small business counseling and training under a grant from the U.S. Small Business Administration (SBA). SCORE members are successful, retired business men and women who volunteer their time to assist aspiring entrepreneurs and small business owners. There are SCORE chapters in every state.

Office of International Trade oversees and delivers SBA's business development and financing programs for small business exporters.

Business Linc On June 5, 1998 the BusinessLINC initiative was announced to encourage more private sector business-to-business linkages that enhance the economic vitality and competitive capacity of small businesses, particularly those located in economically distressed urban and rural areas. The name conveys the full range of business-to-business assistance programs. The LINC acronym stands for "Learning, Information, Networking, Collaboration." This is a joint effort between the Treasury and the SBA.

Office of Native American Affairs provides assistance to American Indian, Native Alaskan, and Native Hawaiian small business clients, tribally owned small businesses, and small businesses located in Native American communities.

Welfare to Work The SBA is helping small businesses gain access to a new pool of potential workers as well as helping former welfare recipients become entrepreneurs. The enactment of the Personal Responsibility and Work Opportunity Reconciliation Act (PL 104-193) of 1996 along with the President's Welfare to Work Initiative have made this possible.

Disability Initiative The SBA is helping small businesses gain access to a new pool of potential workers as well as assisting Americans with disabilities start small businesses.

(1) Office of Veterans' Affairs, Ombudsman, and Women's Business Council are now reported under "Improving Business Environment". HubZones Program is currently reported under "Business Development". Small Business Innovation and Research is reported under "Government Contracting".

U. S. Small Business Administration Required Supplementary Stewardship Information Stewardship Investments in Research and Development

for the periods ended September 30, 2002, 2001, 2000, 1999 and 1998

(Dollars in Thousands)

| | 20 | 02 | 200 | 01 | 200 |)0 | 19 | 99 | 1998 | |
|--------------------------|----|-------|-----|-------|-----|-------|----|-------|------|----|
| The Office of Technology | \$ | 1,103 | \$ | 1,906 | \$ | 1,720 | \$ | 3,597 | \$ | 56 |

Research and Development. Research and Development investments are expenses included in net cost incurred to support the search for new or refined knowledge and ideas and for the application or use of such knowledge and ideas for the development of new or improved products and processes with the expectation of maintaining or increasing national economic productive capacity or yielding other future benefits.

A detailed description of the programs, outputs, and outcomes may be found in the Government Performance and Results Act (GPRA) Details portion of the Performance and Accountability Report.



U. S. Small Business Administration Required Supplementary Information Intragovernmental Assets and Liabilities

for the period ended September 30, 2002

(Dollars in Thousands)

| Trading Partner | Fund Balance With Treasury | | Accounts Receivable | | | | | | Advances | | Accounts Payable | Debt/Borrowings from Other Agencies | | - |)ther Ibilities |
|--------------------------------------|-------------------------------|---|------------------------|-----|---------|----|--------------|----|------------|----|---------------------|-------------------------------------------|--|---|--------------------|
| Department of Defense | \$ | 5 | \$ | 347 | | \$ | \$ | | \$ | | \$ | | | | |
| Federal Financing Bank | | | | | 4,42 | 28 | 3,069 | | 102,420 | | 2,416 | | | | |
| Agency for International Development | | | | 150 | | | | | | | 475 | | | | |
| Department of Labor | | | | | | | | | | | 5,470 | | | | |
| Office of Personnel Management | | | | 8 | | | | | | | 854 | | | | |
| Department of the Treasury | 7,492,740 |) | | | | | 24,923 | | 11,035,860 | | 936,541 | | | | |
| Other Agencies | | | | 24 | | | | | | | 1,283 | | | | |
| Total | \$ 7,492,740 |) | \$ | 529 | \$ 4,42 | 28 | \$ 27,992 | \$ | 11,138,280 | \$ | 947,039 | | | | |

U. S. Small Business Administration Required Supplementary Information Intragovernmental Earned Revenues and Related Costs for the period ended September 30, 2002

(Dollars in Thousands)

| Trading Partner | Earned Revenue | Gross Cost |
|----------------------------------------------------------------------------------------------------------------|-------------------------------------------|-------------------------------------|
| Department of the Treasury | \$ 468,027 | \$ 800,400 |
| Total | \$ 468,027 | \$ 800,400 |
| Budget Functional Classification Commerce and Housing Credit Community and Regional Development Total | \$ 32,148 435,879 \$ 468,027 | \$ 685,515 114,885 \$ 800,400 |

The Intragovernmental Earned Revenues and Related Costs are for the SBA's Financing Accounts; therefore interest earned is an offset to cost of operations.

U.S. Small Business Administration **Required Supplementary Information Combining Statement of Budgetary Resources** for the period ended September 30, 2002

| (Dollars in Thousands) | | BLIF | DLF | SBGRF |
|------------------------------------------------------------------------------------------------|------------------------|----------------------------|---------------------------------------|-----------|
| BUDGETARY RESOURCES | Budgetary | Non-Budgetary Financing | Non-Budgetary Budgetary Financing | Budgetary |
| Budget Authority Appropriations Received Borrowing Authority Net Transfers (+/-) | \$ 375,554 (29,545) | \$ 873,784 | \$ 284,714 (2,500) \$ 1,294,460 | |
| Unobligated Balance Brought Forward October 1 Net Transfers (+/-) | 778,809 | 453,329 | 439,239 5,683,647 | 25,506 |
| Spending Authority from Offsetting Collections Earned Change in Unfilled Customer Orders | 47,052 | 783,502 102,777 | 134,628 1,751,149 38,136 | |
| Recoveries of Prior Year Obligations Temporarily Not Available Pursuant to Public Law | 26,246 | 2,813 | 32,246 182,409 | |
| Permanently Not Available | (371,805) | (17,004) | (308,492) (1,485,468) | |
| Total Budgetary Resources | \$ 826,311 | \$ 2,199,201 | \$ 579,835 \$ 7,464,333 | \$ 31,228 |

U. S. Small Business Administration Required Supplementary Information Combining Statement of Budgetary Resources for the period ended September 30, 2002

| (Dollars in Thousands) | | | BLIF | | | | | SBGRF | | |
|--------------------------------------------------------------------------------------------------|-----|----------------------|------|--------------------------------|----|----------------------|-----|-------------------------------|-----------|------------------|
| STATUS OF BUDGETARY RESOURCES | Buc | lgetary | | Budgetary ancing | Bu | dgetary | | Budgetary nancing | Bud | getary |
| Obligations Incurred | \$ | 404,332 | \$ | 1,656,299 | \$ | 394,526 | \$ | 1,978,703 | \$ | 5,628 |
| Unobligated Balances Available Apportioned - Currently Available Exempt from Apportionment | | 18,125 | | 1,058,503 | | 240,559 | | 1,651,939 | | 14,168 |
| Unobligated Balances Not Yet Available | | 403,854 | | (515,601) | | (55,250) | | 3,833,691 | | 11,432 |
| Total Status of Budgetary Resources | \$ | 826,311 | \$ | 2,199,201 | \$ | 579,835 | \$ | 7,464,333 | \$ | 31,228 |
| (Dollars in Thousands) | | | BLIF | | | | DLF | | SB | GRF |
| RELATIONSHIP OF OBLIGATIONS TO OUTLAYS | Buc | lgetary | | Budgetary ancing | Bu | dgetary | | Budgetary nancing | Budgetary | |
| Obligated Balance, Beginning of Period Obligated Balance, End of Period | \$ | 126,624 | \$ | 31,645 | \$ | 92,796 | \$ | 612,465 | \$ | 585 |
| Accounts Receivable Unfilled Customer Orders from | | (4,467) | | (5,202) | | (12,123) | | (50,819) | | |
| Federal Sources Undelivered Orders Accounts Payable | | 139,117 45,381 | | (102,777) 25,680 124,657 | | 38,217 22,129 | ۵ | (38,136) 216,987 58,029 | | 1,106 |
| Total Obligated Balance, End of Period | | 180,031 | | 42,358 | | 48,223 | _ | 186,061 | | 1,106 |
| Outlays | | 206 572 | | 1 (05 242 | | 204 720 | | 0.500.071 | | 5 106 |
| Disbursements Collections | | 386,573 (108,948) | | 1,695,343 (938,849) | | 394,729 (122,505) | | 2,509,271 (2,075,858) | | 5,106 (5,722) |
| Subtotal | \$ | 277,625 | \$ | 756,494 | \$ | 272,224 | \$ | 433,413 | \$ | (616) |
| Less: Offsetting Receipts Net Outlays | \$ | 277,625 | \$ | 389,382 367,112 | \$ | 272,224 | \$ | 14,479 418,934 | \$ | (616) |
| | | | | | | | | | | |

U. S. Small Business Administration Required Supplementary Information Combining Statement of Budgetary Resources for the period ended September 30, 2002

| (Dollars in Thousands) | PCECGF | SE | OIG | BATF | TOTAL | TOTAL | |
|---------------------------------------------------------------------------------------------|-------------|-------------------|-----------|-----------|-------------------|----------------------------|---------------------------|
| BUDGETARY RESOURCES | Budgetary | Budgetary | Budgetary | Budgetary | Budgetary | Non-Budgetary Financing | Total |
| Budget Authority Appropriations Received Borrowing Authority | \$ 3,000 | \$ 338,476 | \$ 11,464 | \$ | \$ 1,013,208 | \$ 2,168,244 | \$ 1,013,208 2,168,244 |
| Net Transfers (+/-) | | 2,500 | | | (29,545) | | (29,545) |
| Unobligated Balance: Brought Forward October 1 Net Transfers (+/-) | 2,897 | 58,622 | 756 | 205 | 1,306,034 | 6,136,976 | 7,443,010 |
| Spending Authority from Offsetting Colle Earned Change in Unfilled Customer Orders | ections 209 | 238,432 55,021 | 285 53 | 133 | 426,461 55,074 | 2,534,651 140,913 | 2,961,112 195,987 |
| Recoveries of Prior Year Obligations Temporarily Not Available Pursuant to Public Law | | 22,723 | 158 | | 81,373 | 185,222 | 266,595 |
| Permanently Not Available | (2,898) | (8,254) | (6) | | (691,455) | (1,502,472) | (2,193,927) |
| Total Budgetary Resources | \$ 3,208 | \$ 707,520 | \$ 12,710 | 338 | \$ 2,161,150 | \$ 9,663,534 | \$11,824,684 |

U. S. Small Business Administration Required Supplementary Information Combining Statement of Budgetary Resources for the period ended September 30, 2002

| (Dollars in Thousands) STATUS OF BUDGETARY RESOURCES | PCECGF Budgetary | | | | SE Budgetary | OIG Budgetary | | BATF Budgetary | | TOTAL Budgetary | | TOTAL Non-Budgetary Financing | | Total |
|--------------------------------------------------------------------------------------------------|---------------------|-------|------------|----|-----------------|------------------|------------|-------------------|----------------|--------------------|-----------|-------------------------------------|--|-------|
| Obligations Incurred | \$ | 0 | \$ 632,733 | \$ | 12,104 | \$ | 75 | \$ | 449,398 | \$ | 3,635,002 | \$ 5,084,400 | | |
| Unobligated Balances Available Apportioned - Currently Available Exempt from Apportionment | | 3,041 | 59,007 | | 336 | | 120 104 | | 335,356 104 | | 2,710,442 | 3,045,798 104 | | |
| Unobligated Balances Not Yet Available | | 167 | 5,780 | | 270 | | 39 | | 376,292 | | 3,318,090 | 3,694,382 | | |
| Total Status of Budgetary Resources | \$ | 3,208 | \$ 707,520 | \$ | 12,710 | \$ | 338 | \$: | 2,161,150 | \$ | 9,663,534 | \$ 1,824,684 | | |

| U. S. Small Business Administration Required Supplementary Information Combining Statement of Budgetary Resources for the period ended September 30, 2002 (Dollars in Thousands) PCECGF SE OIG BATF TOTAL TOTAL RELATIONSHIP OF | | | | | | | | | | | | | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----------|----|-----------------------------|----|-------------------|-----------|----------|-----------|------------------------------|----------------------------|--------------------------------------------|----|--------------------------------------------|
| OBLIGATIONS TO OUTLAYS | Buc | dgetary B | | udgetary | Bu | dgetary | Budgetary | | Budgetary | | Non-Budgetary Financing | | | Total |
| Obligated Balance, Beginning of Period Obligated Balance - End of Period | \$ | 0 | S | \$ 311,203 | \$ | 1,956 | \$ | 9 | \$ | 533,173 | \$ | 644,110 | \$ | 177,283 |
| Accounts Receivable | | | | | | | | | | (16,590) | | (56,021) | | (72,611) |
| Unfilled Customer Orders from Federal Sources Undelivered Orders Accounts Payable Total Obligated Balance, End of Period | | 0 | | 286,899 6,872 293,771 | | 737 153 890 | | 14 14 | | 464,984 75,641 524,035 | | (140,913) 242,667 182,686 228,419 | | (140,913) 707,651 258,327 752,454 |
| Outlays: Disbursements | | | | 627,442 | | 13,013 | | 69 | | 1,426,932 | | 4,204,614 | | 5,631,546 |
| Collections | | (209) | | (293,453) | | (337) | | (133) | | (531,307) | | (3,014,707) | (3 | 3,546,014) |
| Subtotal | \$ | (209) | \$ | 333,989 | \$ | 12,676 | \$ | (64) | \$ | 895,625 | \$ | 1,189,907 | | 2,085,532 |
| Less: Offsetting Receipts Net Outlays | \$ | (209) | \$ | 333,989 | \$ | 12,676 | \$ | (64) | \$ | 895,625 | \$ | 403,861 786,046 | \$ | 403,861 1,681,671 |



U. S. Small Business Administration Additional Accompanying Information Consolidating Balance Sheet for the period ended September 30, 2002

| (Dollars in Thousands) | | for the p | beriod ended Septem | iber 30, 2002 | | | | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------|--------------------------------------------|---------------------------------------------|----------------------------|---------------------------------------------|------------------------------------------------------------------|----------------------------|----------------------------------------------------------|
| ASSETS | BLIF | DLF | SBGRF | PCECGF | SE | OIG | BATF | Combined Total |
| Intragovernmental Assets Fund Balances with Treasury Accounts Receivable Advances | \$ 1,187,270 677,648 16,686 | \$ 5,905,223 524,040 64,047 | \$ 26,706 | \$ 3,209 | \$ 368,558 529 | \$ 1,496 | \$ 278 | \$ 7,492,740 1,202,217 80,733 |
| Total Intragovernmental | \$ 1,881,604 | \$ 6,493,310 | \$ 26,706 | \$ 3,209 | \$ 369,087 | \$ 1,496 | \$ 278 | \$ 8,775,690 |
| Assets - Public and Other Cash Accounts Receivable Credit Program Receivables and R | 3,458 71,130 | 86 | 5,141 | | 589 | 28 | | 3,458 76,974 |
| Foreclosed Property, Net General Property and Equipment, 1 Advances | 1,687,180 | 3,766,252 | | 16,053 | 6,828 | | | 5,469,485 6,828 379,856 |
| Total Assets - Public and Other Total Assets | 2,141,624 \$ 4,023,228 | 3,766,338 \$ 10,259,648 | 5,141 \$ 31,847 | 16,053 \$ 19,262 | 7,417 \$ 376,504 | 28 \$ 1,524 | 0 \$ 278 | 5,936,601 \$ 14,712,291 |
| LIABILITIES Intragovernmental Liabilities Accounts Payable Debt Other | \$ 759,322 1,396,087 660,463 | \$ 470,358 9,742,193 | \$ | \$ | \$ 84,333 | \$ 54 | \$ | \$ 1,229,680 11,138,280 1,023,344 |
| Total Intragovernmental | \$ 2,815,872 | \$ 10,471,783 | \$ 0 | \$ 19,262 | \$ 84,333 | \$ 54 | \$ 0 | \$ 13,391,304 |
| Other Liabilities -Public Accounts Payable Liabilities for Loan Guarantees FECA Actuarial Liability Other Total Other Liabilities -Public | \$ 77,116 1,524,895 24,098 1,626,109 | \$ 70,897 143 <u>4,938</u> 75,978 | \$ 1,114 | \$ | \$ 3 31,487 12,052 43,542 | $\begin{array}{r} \$ 4 \\ \hline 262 \\ \hline 266 \end{array}$ | \$ | \$ 149,134 1,525,038 31,487 56,416 1,762,075 |
| Total Liabilities | \$ 4,441,981 | \$ 10,547,761 | \$ 16,180 | \$ 19,262 | \$ 127,875 | \$ 320 | \$ 0 | \$ 15,153,379 |
| NET POSITION Unexpended Appropriations Cumulative Results of Operations Total Net Position | \$ 249,236 (667,989) \$ (418,753) | \$ 172,986 (461,099) \$ (288,113) | \$ 289,001 (273,334) \$ 15,667 | \$ \$0 | \$ 297,535 (48,906) \$ 248,629 | \$ 1,727 (523) \$ 1,204 | \$ 278 \$ 278 | \$ 1,010,485 (1,451,573) \$ (441,088) |
| Total Liabilities and Net Position | \$ 4,023,228 | \$ 10,259,648 | \$ 31,847 | \$ 19,262 | \$ 376,504 | \$ 1,524 | \$ 278 | \$ 14,712,291 |

U. S. Small Business Administration Additional Accompanying Information Consolidating Balance Sheet for the period ended September 30, 2002

| | for the period ended September | |
|----------------------------------------|--------------------------------|-----------------------|
| (Dollars in Thousands) ASSETS | Eliminations | Consolidated TOTAL |
| Intragovernmental Assets | | |
| Fund Balances with Treasury | \$ | \$ 7,492,740 |
| Accounts Receivable | (1,201,688) | 529 |
| Advances | (76,305) | 4,428 |
| Total Intragovernmental | \$ (1,277,993) | \$ 7,497,697 |
| Other Assets -Public | | |
| Cash | | 3,458 |
| Accounts Receivable | | 76,974 |
| Credit Program Receivables and Related | | 5 4 50 405 |
| Foreclosed Property, Net | | 5,469,485 |
| General Property and Equipment, Net | | 6,828 |
| Advances | | 379,856 |
| Total Other Assets -Public | 0 | 5,936,601 |
| Total Assets | \$ (1,277,993) | \$ 13,434,298 |
| LIABILITIES | | |
| Intragovernmental Liabilities | | |
| Accounts Payable | \$ (1,201,688) | \$ 27,992 |
| Debt | | 11,138,280 |
| Other | (76,305) | 947,039 |
| Total Intragovernmental | \$ (1,277,993) | \$ 12,113,311 |
| Other Liabilities -Public | | |
| Accounts Payable | \$ | 149,134 |
| Liabilities for Loan Guarantees | | 1,525,038 |
| FECA Actuarial Liability | | 31,487 |
| Other | | 56,416 |
| Total Other Liabilities -Public | 0 | 1,762,075 |
| Total Liabilities | \$ (1,277,993) | \$ 13,875,386 |
| NET POSITION | | |
| Unexpended Appropriations | \$ | 1,010,485 |
| Cumulative Results of Operations | | (1,451,573) |
| Total Net Position | \$ 0 | \$ (441,088) |
| Total Liabilities and Net Position | \$ (1,277,993) | \$ 13,434,298 |
| Total Net Position | | \$ (441,088) |

U. S. Small Business Administration Additional Accompanying Information Consolidating Statement of Financing for the period ended September 30, 2002

(Dollars in Thousands)

| - | BLIF | DLF | SI | BGRF | PC | ECGF | SE | OIG | BA | ATF | Total |
|------------------------------------------------------------------------------------------|----------------------|-------------------|----|-------|----|-------|---------------|--------------|----|------|----------------------|
| Resources Used to Finance Activities | | | | | | | | | | | |
| Budgetary Resources Obligated | | | | | | | | | | | |
| Obligations Incurred | \$2,060,631 | \$ 2,373,229 | \$ | 5,628 | \$ | 0 | \$ 632,733 | \$ 12,104 | \$ | 75 | \$ 5,084,400 |
| Less: Spending Authority from Offsetting Collections and Recoveries | 962,390 | 2,138,568 | | 5,722 | | 209 | 316,176 | 496 | | 133 | 3,423,694 |
| Obligations Net of Offsetting Collections and Recoveries Less: Offsetting Receipts | 1,098,241 389,382 | 234,661 14,479 | | (94) | | (209) | 316,557 | 11,608 | | (58) | 1,660,706 403,861 |
| Net Obligations | \$ 708,859 | \$ 220,182 | \$ | (94) | \$ | (209) | \$ 316,557 | \$ 11,608 | \$ | (58) | \$ 1,256,845 |
| Other Resources | | | | | | | | | | | |
| Transfers In (Out) | (224,352) | (38,775) | | | | | | | | | (263,127) |
| Imputed Financing | | 25.021 | | | | (750) | 17,420 | | | | 17,420 |
| Other Financing Sources | (242,047) | 37,821 | | | | (750) | | | | | (204,976) |
| Net Other Resources Used to Finance Activities | \$(466,399) | \$ (954) | \$ | 0 | \$ | (750) | \$ 17,420 | \$ 0 | \$ | 0 | \$ (450,683) |
| Total Resources Used to Finance Activities | \$ 242,460 | \$ 219,228 | \$ | (94) | \$ | (959) | \$ 333,977 | \$ 11,608 | \$ | (58) | \$ 806,162 |

U. S. Small Business Administration Additional Accompanying Information Consolidating Statement of Financing for the period ended September 30, 2002

(Dollars in Thousands)

| | BLIF | DLF | SB | GRF | PC | ECGF | SE | OIG | F | BATF | Total |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|---------------|----|------|----|-------|---------------|--------------|----|------|-----------------|
| Resources Used to Finance Items not Part of the Net Cost of Operations Change in Amount of Goods, Services and Benefits Ordered But Not Yet Provided | \$ 57,944 | \$ 148,588 | | \$ | | \$ | \$ 63,274 | \$ 730 | \$ | (5) | \$ 270,531 |
| Budgetary Offsetting Collections and Receipts that Do Not Affect Net Cost of Operations | 783,502 | 1,751,149 | | | | | | | | | 2,534,651 |
| Resources that Finance the Acquisition of Assets or Liquidation of Liabilities Other Resources or Adjustments | (1,285,495) | (1,781,531) | | | | 145 | (3,351) | | | | (3,070,232) |
| to Net Obligated Resources That Do Not Affect Net Cost of Operations | (1,047) | | | | | | 9,894 | 106 | | 132 | 9,085 |
| Total Resources Used to Finance Items Not Part of the Net Cost of Operations | \$ (445,096) | \$ 118,206 | \$ | 0 | \$ | 145 | \$ 69,817 | \$ 836 | \$ | 127 | \$ (255,965) |
| Total Resources Used to Finance the Net Cost of Operations | \$ (202,636) | \$ 337,434 | \$ | (94) | \$ | (814) | \$ 403,794 | \$ 12,444 | \$ | 69 | \$ 550,197 |

U. S. Small Business Administration Additional Accompanying Information Consolidating Statement of Financing for the period ended September 30, 2002

| | | for | the period of | ended | Septembe | r 30, 2 | 2002 | | | | | | | | |
|---------------------------------------------------------------------------------------------------------------------|------------|-----|----------------|-------|----------|---------|-------|----|---------|----|--------|----|----|----|-----------------------------|
| (Dollars in Thousands) | | | | | | | | | | | | | | | |
| | BLIF | | DLF | SB | GRF | PCI | ECGF | | SE | (| DIG | BA | ГF | | Total |
| Components of the Net Cost of | | | | | | | | | | | | | | | |
| Operations that will not Require or Generate Resources in the Current Period | | | | | | | | | | | | | | | |
| Change in Annual Leave | | | | | | | | | | | | | | | |
| Liability | | | | | | | | | 754 | | | | | | 754 |
| Increase in Unfunded Liability for Claims against SBA Upward/ Downward | | | | | | | | | | | | | | | |
| reestimates of Credit Subsidy Expense Change in Revenue Receivable | 579,218 | | (37,153) | | | | | | | | | | | | 542,065 |
| from Public | 63,833 | | 532 | | 397 | | (15) | | (320) | | (28) | | | | 64,399 |
| Change in Due to Treasury - Liquidating Funds that is not an obligation | 242,047 | | (37,821) | | | | 750 | | | | | | | | 204,976 |
| Provision for Losses on | ,• | | (= , , = = -) | | | | | | | | | | | | , |
| Estimated Guarantees | (244,404) | | | | 1,985 | | (526) | | | | | | | (| (242,945) |
| Unfunded Employee Benefits | | | | | | | | | (661) | | | | | | (661) |
| Components of the Net Cost of Operations that will not Require or Generate Resources in the Current Period | \$ 640,694 | \$ | (74,442) | \$ | 2,382 | \$ | 209 | \$ | (227) | \$ | (28) | \$ | 0 | \$ | 568,588 |
| Components Not Requiring or Generating Resources | | | | | | | | | | | | | | | |
| Depreciation or Amortization Bad Debt Expense - Noncredit | | | | | | | | | 2,521 | | | | | | 2,521 |
| Reform | 7,851 | | 6,447 | | | | (145) | | | | | | | | 14,153 |
| Total Components of Net Cost that Will Not Require or Generate Resources | 7,851 | | 6,447 | | | | (145) | | 2,521 | | | | | | 16,674 |
| Total Components of Net Cost of Operations Not Requiring or Generating Resources in the Current | \$ 648,545 | \$ | (67,995) | \$ | 2,382 | \$ | 64 | \$ | 2,294 | \$ | (28) | \$ | 0 | \$ | 585,262 |
| Period | | | (| т | -, | Ŧ | ~ - | Ŧ | _,· | т | (==) | т | 2 | Ŧ | · · · <i>,</i> _ · - |
| | \$ 445,909 | | 269,439 | | 2,288 | | (750) | | 406,088 | | 12,416 | | 69 | | 1,135,459 |

U. S. Small Business Administration Additional Accompanying Information Consolidating Statement of Changes in Net Position for the period ended September 30, 2002

(Dollars in Thousands)

| | | BLI | F | | | DLF | 7 | | SBGRF | | | | | |
|--------------------------------------------------|-------------------------------------|-----------|----|-------------------------|----|----------------------------|----|-------------------------|-------|----------------------------|----|-------------------------|--|--|
| | Cumulative Results of Operations | | | expended ropriations | | ative Results perations | | expended ropriations | | ative Results perations | | expended copriations | | |
| Beginning Bal ances Prior Period Adjustments | \$ | (88,761) | \$ | 228,640 | \$ | (498,252) | \$ | 198,318 | \$ | (275,375) | \$ | 293,330 | | |
| Beginning Balances, as Adjusted | | (88,761) | | 228,640 | | (498,252) | | 198,318 | | (275,375) | | 293,330 | | |
| Budgetary Financing Sources | | | | | | | | | | | | | | |
| Appropriations Received Appropriations | | | | 375,554 | | | | 284,714 | | | | | | |
| Transferred -in/out (+/-) | | | | (5.500) | | | | (2,500) | | | | | | |
| Rescissions Adjustment -Cancelled | | | | (5,500) | | | | | | | | | | |
| Authority | | | | (16,378) | | | | | | | | | | |
| Other Adjustments Appropriations Used | | 333,080 | | (333,080) | | 307,546 | | (307,546) | | 4,329 | | (4,329) | | |
| Donations of Cash | | 555,080 | | (555,000) | | 507,540 | | (307,340) | | 4,527 | | (4,52)) | | |
| Transfers-in/out Without Reimbursement | | | | | | | | | | | | | | |
| Other Financing Sources | | | | | | | | | | | | | | |
| Transfers-in/out Without Reimbursement | | (224,352) | | | | (38,775) | | | | | | | | |
| Imputed Financing from | | (,,_,) | | | | (= 0,) | | | | | | | | |
| Costs Absorbed by Others Other - Current Year | | | | | | | | | | | | | | |
| Liquidating Equity Activity (+/-) | | (242,047) | | | | 37,821 | | | | | | | | |
| Total Financing Sources | \$ | (133,319) | \$ | 20,596 | \$ | 306,592 | \$ | (25,332) | \$ | 4,329 | \$ | (4,329) | | |
| Less: Net Cost of | | | | | | | | | | | | | | |
| Operations | \$ | 445,909 | | | \$ | 269,439 | | | \$ | 2,288 | | | | |
| Net Position - End of Period | ¢ | (667,989) | ¢ | 249,236 | \$ | (461,099) | \$ | 172,986 | ¢ | (273,334) | \$ | 289,001 | | |
| 1 01100 | \$ | (007,989) | \$ | 249,230 | ወ | (401,099) | Φ | 172,980 | \$ | (213,334) | ቅ | 209,001 | | |

On the Consolidated Statement of Net Costs, the costs are reported by major program using the SBA's cost accounting study, while on this statement the costs are reported by fund and are not allocated using the cost accounting study.

U. S. Small Business Administration Additional Accompanying Information Consolidating Statement of Changes in Net Position for the period ended September 30, 2002

(Dollars in Thousands)

| | | PCEC | GF | | | SE | | | OIG | | | | | |
|----------------------------------------------------------------------------|---------|-------------|-------|------------|-------|---------------------|------|------------------|--------|--------------|------|-----------------|--|--|
| | Cumulat | ive Results | Une | xpended | Cumul | ative Results | Une | expended | Cumula | tive Results | Une | xpended | | |
| | of Op | erations | Appro | opriations | of O | perations | Appr | opriations | of Op | oerations | Appr | opriations | | |
| Beginning Balances Prior Period Adjustments | \$ | 0 | \$ | 0 | \$ | (16,638) (1,399) | \$ | 320,291 1,956 | \$ | (524) | \$ | 2,695 | | |
| Beginning Balances, as Adjusted | | 0 | | 0 | | (18,037) | | 322,247 | | (524) | | 2,695 | | |
| Budgetary Financing Sources | | | | | | | | | | | | | | |
| Appropriations Received Appropriations | | | | 3,000 | | | | 338,476 | | | | 11,464 | | |
| Transferred -in/out (+/-) Rescissions | | | | | | | | 2,500 (479) | | | | (6) | | |
| Adjustment -Cancelled Authority | | | | | | | | (7,776) | | | | | | |
| Other Adjustments Appropriations Used Donations of Cash | | | | (3,000) | | 273 357,526 | | 93 (357,526) | | 12,417 | | (9) (12,417) | | |
| Transfers-in/out Without Reimbursement | | | | | | | | | | | | | | |
| Other Financing Sources Transfers-in/out Without Reimbursement | | | | | | | | | | | | | | |
| Imputed Financing from Costs Absorbed by Others Other - Current Year | | | | | | 17,420 | | | | | | | | |
| Liquidating Equity Activity (+/-) | | (750) | | | | | | | | | | | | |
| Total Financing Sources | \$ | (750) | \$ | 0 | \$ | 375,219 | \$ | (24,712) | \$ | 12,417 | \$ | (968) | | |
| Less: Net Cost of | | | | | | | | | | | | | | |
| Operations | \$ | (750) | | | \$ | 406,088 | | | \$ | 12,416 | | | | |
| Net Position - End of | | | | | | | | | | | | | | |
| Period | \$ | 0 | \$ | 0 | \$ | (48,906) | \$ | 297,535 | \$ | (523) | \$ | 1,727 | | |

On the Consolidated Statement of Net Costs, the costs are reported by major program using the SBA's cost accounting study, while on this statement the costs are reported by fund and are not allocated using the cost accounting study.

| | | | | 0 | | Changes in beptember 30 | | | | | | | |
|-------------------------------------------------------------------------------------------------------|----------|-----------------|---------------|---|--------------|-----------------------------------|--------------------|-----------------|----------|------------------------------------|------------------------|-----------------------------------|---------------------|
| (Dollars in Thousands) | | D.4 7 | F | | | | | | | | - | Λ. Τ | |
| | | BAT | - | | Eliminations | | | | | | TOT | | |
| | | ive Results | Unexpe | | | tive Results | | xpended | | ulative Results | | expended | Total |
| Beginning Balances Prior Period Adjustments | <u> </u> | erations 215 | Appropr \$ | 0 | \$ | perations 0 | <u>Appro</u> \$ | opriations 0 | <u> </u> | Operations (879,335) (1,399) | <u>App</u> \$ \$ | ropriations 1,043,274 1,956 | \$ 163,939 557 |
| Beginning Balances, as Adjusted | | 215 | | 0 | | 0 | | 0 | | (880,734) | | 1,045,230 | 164,496 |
| Budgetary Financing Sources Appropriations Received Appropriations Transferred -in/out (+/-) | | | | | | | | | | | | 1,013,208 | 1,013,208 |
| Rescissions | | | | | | | | | | | | (5,985) | (5,985) |
| Adjustment -Cancelled Authority Other Adjustments | | | | | | | | | | 273 | | (24,154) (2,916) | (24,154) (2,643) |
| Appropriations Used Donations of Cash Transfers-in/out Without Reimbursement | | 132 | | | | | | | | 1,014,898 132 | | (1,014,898) | 132 |
| Other Financing Sources Transfers-in/out Without Reimbursement | | | | | | | | | | (263,127) | | | (263,127) |
| Imputed Financing from Costs Absorbed by Others | | | | | | | | | | (203,127) | | | (203,127) |
| Other - Current Year Liquidating Equity Activity (+/-) | | | | | | | | | | (204,976) | | | (204,976) |
| Total Financing Sources | \$ | 132 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | 564,620 | \$ | (34,745) | \$ 529,875 |
| Less: Net Cost of Operations | \$ | 69 | | | | | | | \$ | 1,135,459 | | | \$1,135,459 |
| Net Position - End of | Ψ | 37 | | | | | | | Ψ | 1,100,105 | | | +1,100,107 |
| Period | \$ | 278 | \$ | 0 | \$ | 0 | \$ | 0 | \$ | (1,451,573) | \$ | 1,010,485 | \$ (441,088) |

U. S. Small Business Administration Additional Accompanying Information

On the Consolidated Statement of Net Costs, the costs are reported by major program using the SBA's cost accounting study, while on this statement the costs are reported by fund and are not allocated using the cost accounting study.

Agency Management Challenges

The OIG identifies SBA's top management challenges and annually publishes a report with recommendations for corrective action. The SBA has taken major strides toward corrective actions on the recommendations made by the OIG in FY 2002 that the OIG has evaluated in its January 2003 report. The OCFO tracks the challenges and the corrective actions taken. An updated status report is published on the SBA Intranet and corrective action is published as it occurs.

In addition, a quarterly request is sent to the program offices by the OCFO, requesting updated information for current actions taken for completion of the corrective action. Information provided by the program offices is also placed on the Intranet. The OIG reviews corrective actions quarterly. The OCFO places the result of the OIG's assessment on the Intranet. This working coordination has proved beneficial to the SBA. The periodic reviews conducted by the OIG allow a clear understanding between the OIG and SBA management.

The OIG has provided SBA management its *FY 2003 Agency Management Challenges, Report Number: 3-04,* as of January 17, 2003. A copy of that report is included at Appendix 4 and is available at <u>http://www.sba.gov/ig/igreadingroom.html</u> by selecting <u>FY 2003 Challenges</u>.