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| <p style="text-align: center;">FACT SHEET PART C RECONSIDERATION APPEALS DATA - 2007</p> |
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Part C Appeals Process

An appeal is the process by which an individual enrolled in a Medicare Health Plan (an “enrollee”) may challenge a plan’s organization determination. Appeals begin with a request by an enrollee (or his or her representative) for a reconsideration by the plan. If the plan’s reconsideration decision continues to uphold its original denial (in whole or in part), the plan must forward the reconsideration to the Part C independent review entity (also called the Part C qualified independent contractor or “Part C QIC”). An enrollee who is dissatisfied with the independent review entity’s decision may appeal to an administrative law judge. If the enrollee continues to be dissatisfied with the decision, additional appeal levels include the Medicare Appeals Council and federal judicial review.

The following data summarizes and highlights some of the key data on Part C reconsiderations from January 1, 2007 – December 31, 2007.

Reconsideration Volume

The Part C QIC received 28,315 reconsideration requests during calendar year 2007. This represents a rate of 3.27 reconsiderations for each 1000 Medicare beneficiaries enrolled.¹ It also represents a 26% increase in the aggregate number of appeals received in 2006. The dollar value of the 2007 appeals is estimated at \$89M.

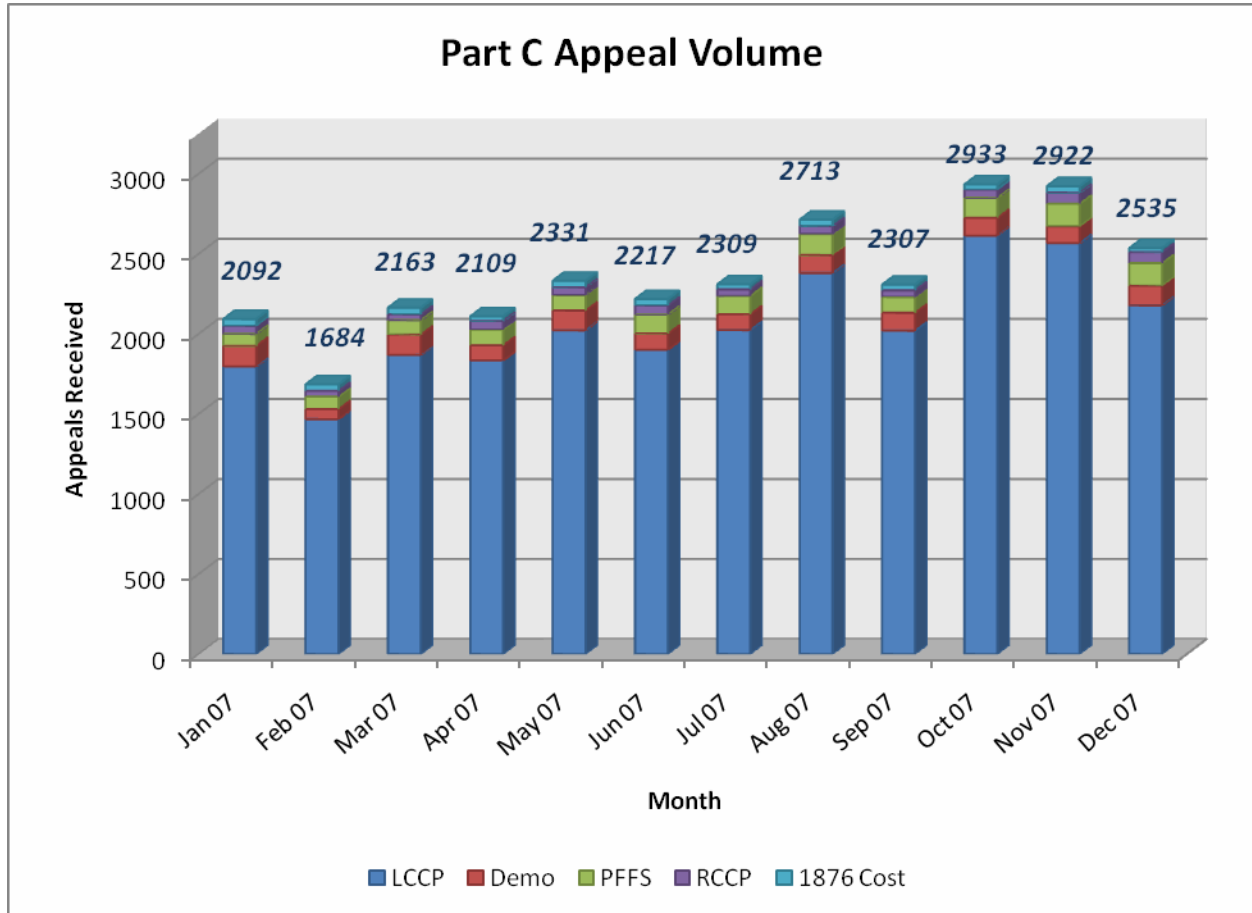
Standard pre-service cases represented 23% of all appeals received and resulted in a rate of 0.75 reconsiderations for each 1000 beneficiaries enrolled.

Standard retrospective cases represented 68% of all appeals received and resulted in a rate of 2.21 reconsiderations for each 1000 beneficiaries enrolled.

Expedited cases represented 9% of all appeals received and resulted in a rate of 0.31 expedited cases for each 1000 beneficiaries enrolled.

¹ Annual volume, divided by mid-year enrollment (times 1000) is used to calculate the annual rate of appeals per 1,000 enrollees.

Number of appeals received by the Part C QIC by month



Part C Appeal Volume by Contract Type

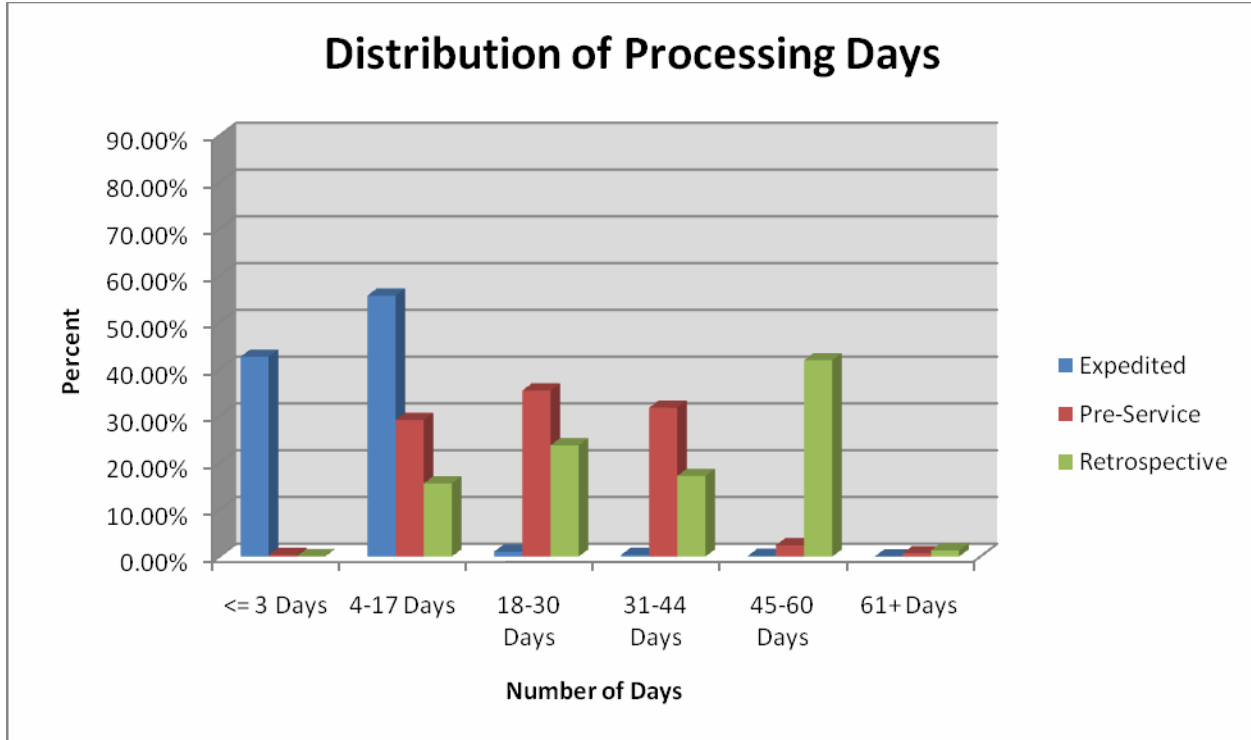
| Month | LCCP | Demo | PFFS | RCCP | 1876 Cost | Total |
|--------------|---------------|--------------|--------------|------------|------------|---------------|
| Jan 07 | 1,796 | 129 | 75 | 50 | 42 | 2,092 |
| Feb 07 | 1,467 | 63 | 78 | 36 | 40 | 1,684 |
| Mar 07 | 1,868 | 128 | 90 | 36 | 41 | 2,163 |
| Apr 07 | 1,834 | 95 | 98 | 54 | 28 | 2,109 |
| May 07 | 2,022 | 124 | 96 | 49 | 40 | 2,331 |
| Jun 07 | 1,901 | 101 | 119 | 57 | 39 | 2,217 |
| Jul 07 | 2,024 | 99 | 114 | 41 | 31 | 2,309 |
| Aug 07 | 2,380 | 112 | 132 | 50 | 39 | 2,713 |
| Sep 07 | 2,020 | 112 | 98 | 42 | 35 | 2,307 |
| Oct 07 | 2,613 | 112 | 125 | 51 | 32 | 2,933 |
| Nov 07 | 2,567 | 105 | 141 | 69 | 40 | 2,922 |
| Dec 07 | 2,178 | 123 | 141 | 69 | 24 | 2,535 |
| Total | 24,670 | 1,303 | 1,307 | 604 | 431 | 28,315 |

Types of Appeals and Rates of Overturn of Plan Denials

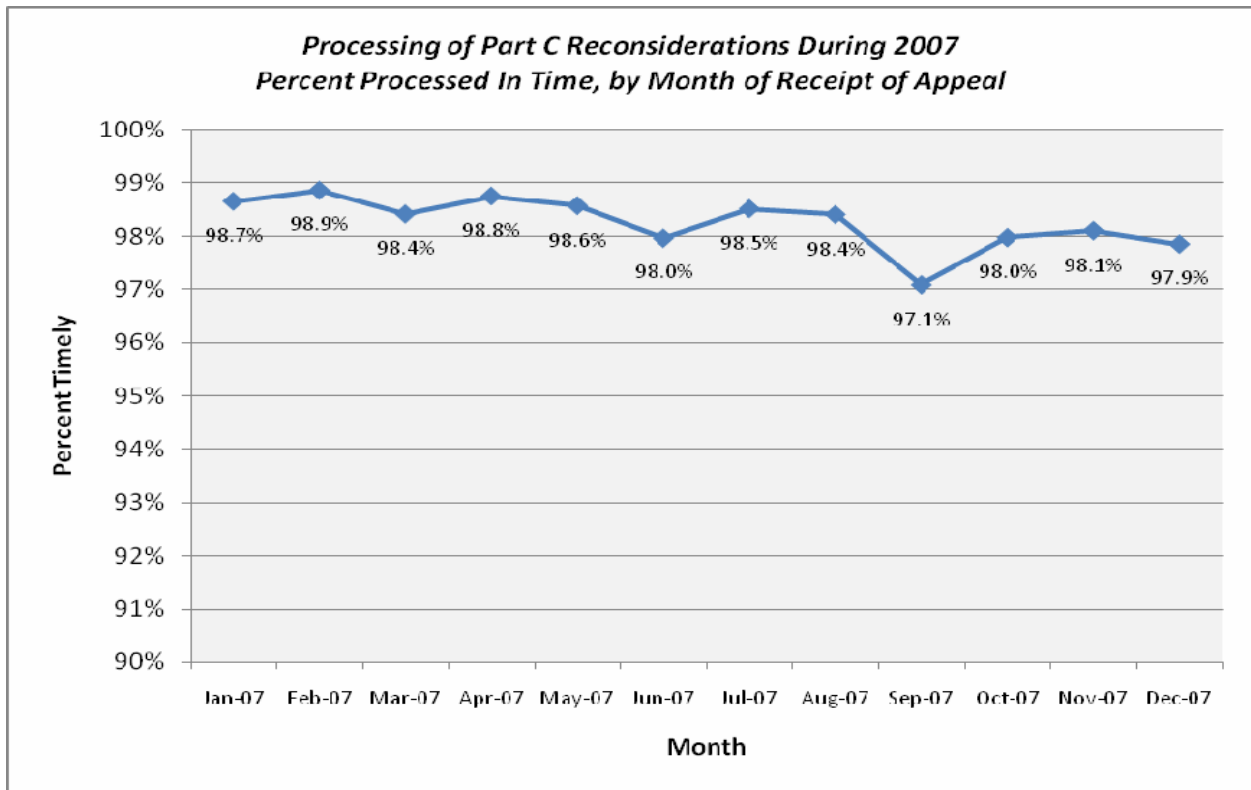
| Appeal Type | Cases | Pct of Cases | N Overturned | Pct Overturned² | Pct Of All Overturns |
|---------------------------------|--------------|---------------------|---------------------|-----------------------------------|-----------------------------|
| DME | 2,584 | 9.1% | 212 | 10.5% | 6.0% |
| Diagnostic Imaging | 2,951 | 10.4% | 406 | 24.4% | 11.5% |
| Drugs | 887 | 3.1% | 119 | 18.8% | 3.3% |
| Emergency | 994 | 3.5% | 161 | 27.6% | 4.5% |
| Home Health | 387 | 1.3% | 77 | 33.6% | 2.1% |
| Hospital Inpatient | 2,775 | 9.8% | 397 | 26.0% | 11.2% |
| Laboratory | 1,083 | 3.8% | 87 | 18.7% | 2.4% |
| Non-MD Practitioner | 2,614 | 9.2% | 324 | 14.6% | 9.2% |
| Other | 192 | 6% | 17 | 11.9% | 4% |
| Out of Area | 2,294 | 8.1% | 238 | 19.1% | 6.7% |
| Physician Services | 6,946 | 24.5% | 719 | 17.4% | 20.4% |
| Prosthetics/Supplies | 1,096 | 3.8% | 82 | 9.1% | 2.3% |
| Skilled Nursing Facility | 1,894 | 6.6% | 568 | 34.6% | 16.1% |
| Transportation | 1,618 | 5.7% | 113 | 12.3% | 3.2% |
| TOTALS: | 28,315 | 100% | 3,520 | 19.2% | 100% |

² Withdrawn and dismissed appeals are removed from the calculation of % Overturned.

Timeliness of Reconsideration Cases, Calendar Year 2007



Variable time standards apply to the completion of appeals of different appeal priorities. Expedited appeals are to be completed in 3 days, unless an extension is warranted to complete information required of the decision. An extension can be for up to 14 additional days. Standard pre-service appeals are to be completed in 30 days; again, and extension of up to 14 days may be taken if warranted. Standard retrospective (claim) denials are to be completed within 60 days.



The Part C QIC is required to process at least 95% of all reconsiderations within the applicable time standard.