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MEDICAID ADMINISTRATIVE MATCH HEARING

3

January 18, 2008

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HELD AT 2201 SIXTH AVENUE

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SEATTLE, WASHINGTON

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10:00 a.m.

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23 REPORTED BY: Mindy L. Suurs, CCR

24 DATE: January 18, 2008

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Barbara Richards: Good morning, everyone. We'd like to welcome you to our office. It's an honor and a privilege to be here. I know a lot of people have worked hard on this issue. This is our person who's recording -- this is our transcriber, so we have an outside transcriber who is taking notes, so we have to project.

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I'm Barbara Richards. I'm the acting associate regional administrator here in the Seattle office. As the transcriber just said, we have to project, so please speak up. As I said, it's an honor and a privilege to be hosting this important event, and we welcome our tribal leaders and members from many tribes across the state. We also welcome our state partners who

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16 have been working for quite some time on this issue, and
17 we'd also like to welcome our fellow CMS colleagues, Dennis
18 Smith and Jackie Garner, who have traveled quite some ways
19 to get here.

20 In terms of the agenda, you have an agenda
21 in front of you, and we will try to stick to that agenda
22 because there are a lot of issues we would like to get
23 through.

24 In terms of housekeeping, we've got
25 beverages over there, so please take a break when you need

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1 one. We haven't scheduled a formal break, so if you need
2 to get up and take a break, please do so. Women's
3 bathrooms are on the left, men's are on the right. Ask a
4 staff person if you can't find them.

5 The last thing is we are having an opening
6 prayer, a closing prayer, and after the opening prayer,
7 we'll do introductions, and Andy Joseph is going to do the
8 opening prayer.

9 (Opening prayer.)

10 SPEAKER: Doug, we're going to turn it over
11 to you for the State issues after the introductions.

12 SPEAKER: I'll start by introducing myself.
13 My name is Doug Porter. I'm the Assistant Secretary for
14 the Health and Recovery Services Administration here in the
15 State of Washington for the Department of Social and Health
16 Services.

17 SPEAKER: My name is Roger Gantz. I'm also
18 with the Department of Social and Health Services, Recovery
19 Services Administration. I deal with legislation and
20 policy. Pleasure to be here today.

21 SPEAKER: My name is Chris Locke, and among
22 other things, I'm the interim director for the American
23 Indian Health Commission, and I understand Marilyn Scott,
24 who is the chair of the American Indian Health Commission,
25 is on her way.

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1 SPEAKER: I'm Steve Kootz. I'm a tribal
2 council member for the Cowlitz Indian Tribe, also
3 vice-chair of the health board, and manage our health
4 clinic.

5 SPEAKER: I'm Jim Sherrill, Health and Human
6 Services Director, Cowlitz Indian Tribe.

7 SPEAKER: I'm Lee Brewer, and I'm site
8 manager for the Lower Elwha.

9 SPEAKER: Cindy Gamble. I'm Health Services
10 Director for Chehalis Tribe.

11 SPEAKER: Good morning. My name is Helen
12 Fenrich, and I'm the Governmental Affairs Liasion for the
13 Tulalip Tribe and member at large on IPAP.

14 SPEAKER: My name is Frank Schneider. I'm the
15 Financial Management Branch Manager for Region 10 in
16 Seattle and for CMS.

17 SPEAKER: Good morning. My name is Roger
18 Goodacre. I'm with the Tribal Affairs Group of CMS in
19 Baltimore.

20 SPEAKER: I'm Treva Womath. I'm the
21 financial analyst for CMS, and I review the Medicaid
22 expenditures for the state of Washington.

23 SPEAKER: I'm (Inaudible) Greenway. I'm the
24 Native American contact for CMS Region 10.

25 SPEAKER: Good morning. I'm Judy Wallace,

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1 and I'm with CMSO, Center for Medicaid and State
2 Operations, and I work in the Administrative Claim Program
3 in Baltimore, and I'm very pleased to be here.

4 SPEAKER: Good morning. I'm Dennis Smith.
5 I'm the Director of the Center for Medicaid and State
6 Operations.

7 SPEAKER: Good morning. I'm Jackie Garner.
8 I'm the Consortium Administrator for all of the Medicaid
9 programs in the regional offices throughout the country.

10 SPEAKER: (Inaudible) from Port Gamble
11 (inaudible) Tribe from Kingston, Washington. I'm the
12 Health Director, and actually, Port Gamble (inaudible) was
13 the first one to pilot the administrative match program in
14 1998.

15 SPEAKER: Christina (inaudible), Port Gamble
16 (inaudible) Tribe.

17 SPEAKER: Mariah Ralston, (inaudible)
18 Nation, building coordinator.

19 SPEAKER: Good morning. My name is Jerry
20 Folsom. I'm the Self-Governance Director for the Lummi
21 Nation.

22 SPEAKER: Good morning. My name is Willie
23 Jones. I'm the vice-chairman for the Lummi Nation, and I

24 also run the Self-Governance Advisory Council and work with
25 (inaudible).

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1 SPEAKER: My name is Kim Zillyett-Harris.
2 I'm with Shoalwater Bay Indian Tribe. I'm the contract
3 (inaudible) manager and we've been doing MAM since 1999.

4 SPEAKER: Jim Roberts, Policy Analyst for
5 the (inaudible). Also serve as the (inaudible).

6 SPEAKER: (Inaudible). Good morning. My
7 Indian name in my dad's language is Badger. I'm Andy
8 Joseph, Jr. I chair the Health and Human Services
9 Committee for the (inaudible) tribes. I'm the vice-chair
10 for the Portland Area Health Board, represents 43 tribes in
11 Washington, Idaho, and Oregon and also the secretary for
12 American Indian Health.

13 SPEAKER: I'm Ed Fox sitting in, keeping the
14 seat warm for William (inaudible) who's confirmed he's
15 downstairs somewhere. I'm the technical representative for
16 T-TAG. I'm an alternate for Northwest Portland area Health
17 Board, and a delegate -- (inaudible) Washington state and
18 (inaudible) Health and Human Services at Squaxin Tribe,
19 which is a tribe in (inaudible).

20 SPEAKER: Good morning. I'm John Stephens.
21 I'm the Programs Administrator for the Swinomish Tribe.

22 SPEAKER: Good morning. My Indian name is
23 (inaudible). My name is Brian Cladoosby. I'm the chairman
24 of the Swinomish Tribe.

25 SPEAKER: My name is Todd Slevett. I'm with

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1 Department of Social and Health Services, Health and
2 Recovery Services Administration, and I'm the tribal
3 Medicaid Administrative Match Program Manager.

4 SPEAKER: My name is Deb Sosa, and I'm
5 Health Recovery Sources Administration, Native Health
6 Program Manager.

7 SPEAKER: I'm Alan Himsl. I'm with Health
8 Recovery Services Administration. I'm section manager for
9 Medicaid Administrative Match.

10 SPEAKER: Good morning. My name is Doug
11 (inaudible.) I'm the Program Administrator for the
12 Department of Social and Health Services, Indian policy.

13 SPEAKER: Brett (inaudible) with CMS
14 (inaudible).

15 SPEAKER: My name is Julia Ortiz. I work
16 for Youth Enrichment Social Services, Lummi Nation.

17 SPEAKER: Penny Hillaire, Lummi Nation.

18 SPEAKER: Julie Jefferson with (inaudible)
19 Regional Manager.

20 SPEAKER: I'm Debbie Byrne from Nooksack,
21 and Clinic Administrator, I think. I just had my
22 interview.

23 SPEAKER: I'm Rosy Jones, and I work for the
24 Lummi Care Program, which is the chemical dependency
25 program at Lummi.

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1 SPEAKER: Rosalie Scott, director of the
2 Lummi alcohol program.

3 SPEAKER: Good morning. My name is Liz
4 Tries. I'm the tribal liaison for Medicaid and the
5 Division of Medicaid and Children's Health.

6 SPEAKER (MR. PORTER): Well, Dennis and I
7 have been associated with the Medicaid program off and on
8 since 1987 in three states, all of whom have tribes in
9 Maine, California, and Washington. And today has an
10 historic feel to it because in all that time, I've never
11 had a consultation with central office and the state
12 representatives and regions and the tribes, so this is a
13 first for me, and I hope this ends as well as it started.

14 I'm going to ask that Todd hand out a graph
15 because I want to set the stage. Knowing that Dennis is a
16 proud and effective steward of taxpayer dollars, I want to
17 help him understand the scope and scale of the program
18 we're talking about.

19 I'm the Medicaid director for a program that
20 serves 1,000,000 people in the state of Washington and
21 probably spends somewhere in the ballpark of about
22 \$5,000,000,000 a year state and federal funds, and I
23 think -- you correct me if I'm wrong, Dennis -- I think we
24 have one of the more modest administrative claims programs
25 in the country. You'll see in this chart that we're

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1 looking at a total expenditure outside of the
2 administrative costs within my agency on the order of --
3 I'm going to say -- is this state and federal? -- so
4 60,000,000 all together, of which 30,000,000 is federal.

5 Most of that you'll see in this chart is the

6 local health jurisdiction, the health departments. Second
7 in the running here, about 31 percent of that expenditure
8 are school districts. And what we're talking about here
9 today is only 2 percent of that total, which, on federal
10 scales, is a tad over one-half million dollars.

11 The next chart -- next document I want you
12 to take a look at is the timeline. I want to share with
13 you a little bit, Dennis, of the journey we've been on.
14 And as you'll see, this started with our very first
15 contract in this state with the Clallum Tribe, Port
16 Gamble.

17 We had a number of conversations about our
18 school-based administrative claim with CMS in the regional
19 office and had a number of very painful conversations with
20 our local school districts about how they had to be more
21 accountable for and be more responsible for an audit trail
22 of how those dollars were being claimed and spent. We got
23 some guidance from CMS as to how we ought to allocate costs
24 and how we ought to keep track of expenditures, and we took
25 the opportunity from that learning experience to make sure
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1 we sat down with tribes and informed them of what the rules
2 were.

3 This is our understanding of how you
4 appropriately participate in this kind of a program, and we
5 had some difficult conversations with the tribes. A lot of
6 the paperwork that we were saying was going to be required,
7 a lot of the recordkeeping, a lot of the coding was
8 something that was, especially for smaller tribes,
9 difficult; but they understood the importance of being able
10 to account for the funding and for us to have a pretty
11 clear reporting trail, so did a lot of good work there.

12 We had our own consultation with the tribes
13 back in June of 2005. Looking here for the -- we a meeting
14 up here in February 2006 with the regional CMS folks. And
15 I'll take pains to say that, as difficult as some of these
16 negotiations were, I felt both the state -- all three of
17 us: The state, the tribes, and regional office folks --
18 were negotiating very transparently and in good faith, we
19 were sharing information step by step, trying to get
20 reality checks as we went along -- are we on the right path
21 here? Are we doing enough there? And I felt very good
22 about the partnership that we had established amongst the

23 three parties.

24 We submitted our final draft back in August
25 2006 and engaged in a series of Q and A, and we have come

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1 to a point, I think, Dennis, where we feel as though the
2 proposal we have put forth is a reasonable one and that the
3 additional requirements that are being proposed or
4 suggested by CMS at this stage of the game in our
5 assessment exceeds those that are expected of school
6 districts. It's more onerous than what is being expected
7 of the local health jurisdictions. And I think we, the
8 state, share the tribes' notion that we're now in an area
9 of overkill here, that what we think we're being asked to
10 do with our staffing is not reasonable, particularly when
11 you look at the risk we're talking about (inaudible) and
12 this is, as I said, about \$500,000 of federal money we're
13 trying to make sure we keep track of here.

14 And at this point in time, it pains me to
15 say this, but I think it's fair to say there is a strong
16 feeling that tribes are being discriminated against in this
17 process, that the standards that they're being held
18 accountable to is not a fair one, not an equitable one,
19 it's more restrictive than what other administrative
20 claiming entities are involved with, and I think at this
21 point in time, what we would ask of you is that you accept
22 the proposal that we have put forward and retract any of
23 the additional requirements that have been on the table and
24 been a point of dispute. Approve this and let us move
25 forward in partnership. And I'll pause and ask Brian here

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1 if he'd like to make a remark.

2 MR. CLADOOSBY: My name is Brian Cladoosby.
3 I'm the chairman of the Swinomish Tribe, and I thank the
4 creator, Dennis, for giving you traveling mercies. I
5 understand you come to us from Washington D.C. It's quite
6 a trip to make. I know many of us in this room have done
7 it many times, and it's a long trip, and so I thank God
8 that you're able to get here safely -- you and your staff,
9 whoever else came from D.C. with you.

10 And just to give you a little bit of my
11 background, I've been on the tribal council for 23 years
12 now, and I've been the tribal chair for -- this is my 11th
13 year as the tribal chair of Swinomish. And so just a

14 little bit of background, there are 29 tribes in the state
15 of Washington, and I'm not sure if you're familiar with how
16 we operate out here, the tribes do, but we work together
17 quite wonderfully on health issues, and it's a testament to
18 those around the room here who have made this issue a top
19 priority.

20 And you may not know, but there's many
21 different types of tribes: There's small tribes and large
22 tribes, there's rural tribes, there's urban tribes, there's
23 isolated tribes that are -- you know, some are out on the
24 coast, some are up in the mountains. And it's an
25 understatement to say that the status of health on Indian

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1 reservations is extremely poor. You've seen the
2 statistics. You know what we have to deal with on our
3 reservations. And take, for example, maternal health. The
4 statistics will show that of all the racial groups in the
5 state of Washington -- and I'm talking about new Alaska
6 Native and Native American mothers, the ones that are just
7 experiencing this wonderful experience -- and just a side
8 note, I finally became a grandfather on December 17th. And
9 it's awesome. It's a wonderful experience to be able to
10 hold your granddaughter when she's three years old. Many
11 of you in the room know what I'm talking about.

12 And so to experience seeing my daughter have
13 the benefit of going through a well-planned and a
14 well-overseen pregnancy and to deliver a healthy baby is an
15 experience I want all tribal members to feel and
16 experience. There is nothing like it in the world. And
17 unfortunately, a lot of these young mothers -- and up in
18 Lummi on Sunday, I spent three hours with my
19 great-great-grandnephew. My wife's grandniece just had a
20 little boy. And you can't explain the experience unless
21 you've been there. And my wife is Lummi, I'm Swinomish,
22 and my grandniece -- to see her there holding her newborn
23 son is just a sight to behold, and to know that that child
24 was one of the few that was able to experience going
25 through this in a good way. Unfortunately, we have a lot

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1 of mothers that are poor, that are addicted to substance
2 abuse, smoking, drugs, alcohol. They've experienced abuse
3 from a physical standpoint, from a mental standpoint, from
4 a sexual standpoint that we here as men can't understand.

5 And it is those ones that we need to address
6 to make sure that they get the care that they need. And
7 unfortunately, they are not. And the statistics will show
8 that 36 percent of new American mothers have been diagnosed
9 with a mental health problem, and they are underenrolled in
10 the CMS program. Those are the mothers that we need to
11 look out for and those children. We need to give those
12 children a chance. And I can't thank my creator enough the
13 chance that my grandchild is having.

14 And I'm here letting you know how compassion
15 I feel about all of our mothers in Indian country. We have
16 such a strong place in our society for our elder mothers,
17 for our mothers. They're just so important. I can't
18 underestimate the importance of them in our culture.

19 And, you know, this last statement is a
20 problem, and we need you to help us solve it. We're not
21 asking you to be the knight in shining armor, come in and
22 fix all our problems. We want you to be a partner with
23 us. We want you to help us solve these problems. And I
24 can't underestimate the importance of this program and how
25 important it is for us tribes to be able to participate.

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1 Like I said, some of these tribes are very
2 small tribes, and some of them -- you know, casinos are
3 becoming a good benefit for tribes, but unfortunately,
4 there's a lot of small tribes -- you hear about all the
5 successes, but you don't hear about the small tribes that
6 aren't able to get involved in the gaming and they don't
7 have the staff necessary and the requirements that we want
8 to put on these small tribes is just too onerous, and
9 they're throwing up their hands saying why, you know, why
10 even try.

11 I've got a couple documents I'm going to
12 have John here bring to you. One of them is the "Improving
13 Health Through Partnerships." And this is a publication of
14 a tribal group representing Washington state tribes. And
15 our very own American Indian Health Commission is relied
16 upon heavily by our tribes to work with our state Medicaid
17 program on issues to improve the Alaska Native and American
18 Indian health programs. And you'll see in that document
19 there -- the other one I gave you is the "American Indian
20 and the Alaska Native Strategic Plan," and this is a
21 publication of CMS that documents -- and this comes from

22 the publication -- the importance of federal trust and
23 government relationships and sovereignty.

24 I cannot say that enough. I'll never get
25 tired of saying those. And, you know, it's like when my

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1 grandchild gets ready to learn the ABCs. I'm not going to
2 tell her once and my children aren't going to tell her once
3 and she's going to get it. And it's the same with these
4 issues that we bring about continually: Federal trust,
5 government-to-government relationships, and sovereignty.
6 Just when we get people like you to understand what that
7 means to us, then you move on and somebody new comes in.
8 So that's why I never get tired of saying those and
9 repeating them and explaining what it means to us.

10 Also in that publication is the
11 underenrollment in CMS programs of tribal members. And the
12 publication also addresses the impact CMS policies have on
13 Indian health programs in Washington state. And there's
14 two important quotes that I'd like to share with you from
15 this document. It says: "Changes in CMS policies and
16 programs can make a significant difference in Indian health
17 budgets. While they are insignificant to the CMS budgets,
18 Alaska Indians and Native Americans comprise about 1/10th
19 of 1 percent of the total CMS beneficiary population."

20 So when you look at it in those terms, it is
21 very small, but that small portion to us is very
22 important. I cannot underestimate that.

23 So every requirement CMS places on MAM
24 (inaudible) tribe will be able to participate in that
25 program, and that is sad, because we are thinking about our

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1 mothers and our children in the future and we have to do
2 whatever we can as a team to help them.

3 Washington tribes have been able to
4 accomplish significant strides in improving Indian health
5 by working with the State. As you can see, there's a
6 partnership here, and this partnership is going to include
7 you once you approve this plan, and we're going to make the
8 lives of many tribal members a lot better after today. As
9 a team.

10 And so we need to extend that type of mutual
11 cooperative relationship with you because it is so integral
12 to Indian health. I want to be sure that all tribes are

13 able to participate in all CMS programs, including MAM.

14 So how can we achieve that goal today? Do
15 you agree that this program is an important vehicle not
16 only to improve Indian health status and access to Medicaid
17 services, but to also improve the problem of
18 underenrollment of Indians in CMS programs?

19 I look at this as a long-term benefit to
20 have healthy tribal communities. We need to break the
21 cycle in Indian country. We need -- we've been in the
22 cycle for a couple generations now where we've had these
23 health disparities. And you might -- may or may not have
24 read "The Quiet Crisis" that came out here recently that
25 shows the disparities in Indian country. And I believe it

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1 takes two generations to break a cycle, and this is a cycle
2 that we need to break.

3 There can be a positive impact long-term to
4 health budgets that tribes rely on from the Feds, from the
5 state, from the local, and from their own budget process;
6 and so we need to break that cycle. We need to make sure
7 that we leave this room saying that yes, we can sign this
8 plan, we can agree to it, and we can move forward.

9 This is the second time in three years that
10 I as a leader have come down here to talk about this very
11 important subject. The last time was with the regional
12 administrator, I believe -- correct me if I'm wrong -- and
13 so this is the second time in three years that we're
14 working on the same issues. Let's get it done and move
15 forward so our mothers and children out there have a
16 fighting chance to succeed like my grandchild and my
17 great-great-grandnephew have. Thank you.

18 DENNIS SMITH: Anyone else going to speak?

19 SPEAKER: I have an announcement,
20 everybody. Marilyn Scott was stuck in the traffic behind a
21 wreck and then there was an incident of road rage and the
22 police pulled over five cars, and one of those are hers.
23 So she probably won't make it here, and she wants to give
24 her sincere apologies because she was trying very hard to
25 get here, but, you know, sometimes God puts obstacles in

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1 front of us for a reason. Thank you.

2 DENNIS SMITH: Thank you. Hope she gets
3 released soon.

4 SPEAKER: I would like to add to what Brian
5 said. I need to let you know that our tribes -- a lot of
6 people think we don't pay taxes, but you can check any of
7 my paychecks, and we do pay taxes, and some of our tribes
8 are the biggest employers in our part of the state. I know
9 my tribe is. I believe we employ somewhere around 4,000
10 people. And that's not only our tribal members that
11 benefit from our employment either; it's the whole -- we
12 have two counties and then the outskirts of our counties is
13 actually seven counties involved in Colville. So I'd like
14 to make that statement.

15 Another reason why I believe that we deserve
16 to be treated equal as anybody else in this nation is our
17 people serve our country more than anybody in the United
18 States per capita-wise. I could give you an example. My
19 family, there's my dad, my two brothers, myself, my
20 sister. On my wife's family, her dad, three of her
21 brothers, and both of our grandparents. So we need to
22 recognize our people that serve the country.

23 It was last year that I attended a funeral
24 service in D.C., and it was one of my good friend's sons,
25 another tribal member of the (inaudible) tribe. So I just
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1 wanted to make that known, that we pay taxes, we serve our
2 country, and that we should be treated just as equal.
3 Thank you.

4 SPEAKER: Yes, Steve Koots with the Cowlitz
5 Indian Tribe. I think also we're here representing our
6 tribal members, but for those of us who have clinics -- and
7 that's all of the tribes in the room plus many that are not
8 here -- we serve many other tribes from across the United
9 States, so we're not just here on behalf of our own tribal
10 members. In our case, we serve members from over 90
11 different tribes throughout the United States and from
12 Alaska, and many of them are moving and they're mobile and
13 they're around the country and they live in poor
14 circumstances, and we need to have means and mechanisms and
15 tools to try and engage these people with services to
16 increase their health status and keep their health from
17 declining.

18 And we see it all the time, and it's a
19 battle we fight constantly every day.

20 SPEAKER: I would like to add it's 2008 and

21 you're still -- for a person that's on Medicaid -- oh, my
22 name is William Penn from the Squaxin Island Tribe, and I
23 was just saying it's 2008, and there are still a lot of
24 barriers put in place for a person that's on Medicaid to
25 try to get a service (inaudible) they're at capacity with
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1 their Medicaid clients, and there's -- we got to look at
2 ways to overcome these kind of obstacles and make it a
3 better deal for the medical providers. (Inaudible) That
4 would allow people to get better health care when they're
5 in the Medicaid system.

6 DENNIS SMITH: Thank you very much. Again,
7 I want to thank everyone for coming today, thank everyone
8 for inviting me, and looking at your timeline that you've
9 laid out, I feel that I also need to apologize that this is
10 an issue that has gone on longer than I had certainly
11 realized in terms of we want to be good partners also and
12 to be able to solve problems.

13 I do want to make some just very brief
14 remarks. First, to everyone, that the privilege of
15 embarrassing Doug Porter in front of everyone, to extend my
16 gratitude to Doug for all of his work. He mentioned it,
17 but in a far too modest way about his role that he has
18 served in not only three states, but nationally. And Doug
19 has served on the Medicaid board, on the executive
20 committee, various different capacities, and is truly one
21 of the handful of true Medicaid experts. There are only a
22 few Medicaid experts in the United States or the world, and
23 Doug is one of them and whose counsel I value a great
24 deal. We're very fortunate to have him in Washington and
25 in the region.

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1 Secondly, I want to say up front that I
2 share the very goal that you so eloquently described, and I
3 firmly believe and have been trying very much to get every
4 woman, every mother, every child, every man who is eligible
5 for Medicaid, to find them, to get them enrolled in the
6 program, to be able to provide the health insurance and the
7 access to health care that they need.

8 I believe so passionately in that that I'm
9 actually getting sued in another part of the program. Last
10 August I sent out a guidance to the states saying 95
11 percent of all of your poor Medicaid and SCHIP eligible

12 children, you should sign them up, you should find them,
13 you have an obligation to go out and find them before you
14 are extending benefits to higher income individuals. That
15 is the goal that we set out, and we're actually being sued
16 for saying you shouldn't be (inaudible) such a goal. But
17 that is exactly the same way that I feel. We should find
18 every single individual who is eligible for the program to
19 give them the access to care that they need.

20 And I also want to say very much so there
21 is -- I want to assure you the issue is the accountability
22 that I am being held to in Washington to a -- yesterday,
23 right before I flew out, had a meeting with Congressional
24 staff that were pressing us about unapproved drugs that the
25 Medicaid program was allegedly paying for, and the concern

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1 that was being expressed by Congressional staff -- this was
2 an oversight staff -- that Medicaid was not -- didn't --
3 the allegation was we didn't have control of our program.

4 We went back in preparing for the meeting,
5 we did a run on the national drug codes, ADC codes, against
6 our databases, and in one quarter found that we potentially
7 had paid \$9,000 inappropriately.

8 Again, I sympathize with you in terms of the
9 view that you may have that the scrutiny that the program
10 is under, but that scrutiny is there not because it is
11 about the tribes or the tribal organizations, but it is the
12 scrutiny across the entire program. It's not about the
13 tribes. And it is in many respects, as I have again been
14 called on a number of times to justify my stewardship of
15 the Medicaid program, and people do like to tend to say
16 well, it's only X number of dollars. But to put that into
17 context, that's what I was being questioned on yesterday.
18 Being questioned on \$9,000, trying to account for that
19 money.

20 So this is -- we all are accountable. We
21 are all held accountable. And from our perspective, that
22 is only what we are trying to do. Our intent is not to
23 erect barriers. Quite the opposite. We want to tear down
24 those barriers, but -- and we want to support the work that
25 you are doing, the type of work that you are doing, but as

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1 we do that and support that, we also believe that we need
2 to build in the accountability so that we can get a clean

3 record that we can account for all of those dollars.

4 So I do want to hasten to assure you our
5 relationship is extremely important to me personally. It's
6 extremely important to the agency that I serve in, the
7 department and to the administration. And it is my goal,
8 it is my desire that we do get to approval on the state
9 plan amendment to provide the services and the activities
10 that are so important to finding those individuals who are
11 eligible for the program. So that is my desire: To get to
12 approval.

13 The issues that have played out in
14 Washington, in the state of Washington here in terms of the
15 administrative claim have played out elsewhere as we've
16 dealt with schools. And again, we recently took action on
17 schools because we believe there was not sufficient
18 accountability built into the system. And people could
19 arguably say, well, good things were happening, so why
20 don't you just let us continue doing what we've been
21 doing.

22 Medicaid was being billed to build schools.
23 I'm all for building schools, but I think that's beyond the
24 role and the capacity of the Medicaid program. We cannot
25 be held for that. We are paying the paying the salaries of
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1 principals and secretaries to principals and people who
2 have virtually nothing to do with enrolling children or
3 providing services, and -- but that is about the
4 accountability that we have been building into it.

5 We also have recently come out with a rule
6 on target case management, again out of a reaction because
7 of where there was a lack of accountability in the system
8 again to where Medicaid was being pulled into becoming a
9 financing source with many programs and agencies that were
10 well beyond the mission of the Medicaid program.

11 So looking at the timeline that you have
12 laid out for your particular plan, I readily see to some
13 extent almost being caught in the current of everything
14 else that has been going on in Medicaid in terms of those
15 accountabilities. So I can appreciate and understand your
16 frustration as you are looking at, say, well, this is just
17 about a simple state plan amendment for a very simple
18 program that we're trying to support, when, in fact, as I
19 said, looking at your time frame, you've been pulled into

20 the current of other critical issues as well.

21 I want to move forward. You all have
22 already worked very hard. The tribes have, the state has,
23 the regional office, the consultation with central office.
24 It's my impression we are very close. This discussion
25 isn't about revisiting all the good work that you've

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1 already done; it's about finding the solutions to the last
2 couple -- finding those last couple of pieces to the puzzle
3 and putting them in place. And I want to -- I will not
4 hold you to any standard that I don't hold anyone else to,
5 but I also can't hold you to a lesser standard. And I
6 don't think that you would -- you're not asking for that
7 and I want to acknowledge that you're not asking for that
8 either.

9 So it might be helpful as these issues are
10 fresher in other people's mind than they are mine, I go
11 back and forth about them, but perhaps I can ask Judy and
12 Doug and Brian to sort of say where do we think we are now
13 at this point in time, what are the last couple of -- and
14 Barb Richards -- I want to acknowledge her role and her
15 staff out here in all of these issues -- what are the last
16 pieces that we need to find to make this complete so we can
17 get this approved and support the very important work that
18 you are doing. But I can also go back and assure everyone
19 that the accountability on our end is there.

20 Doug?

21 MR. PORTER: Take a first shot at it,
22 Dennis, and invite others to fill in the blanks. From the
23 state's perspective, I think we are interested in -- I
24 guess I want to preface this by saying I don't think this
25 has to do with a lack of accountability or less

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1 accountability. What I'm talking about right now is
2 frequency of accountability. So this is information that
3 we're going to get sooner or later, and the request we've
4 heard from CMS is that we need quarterly monitoring.
5 Quarterly monitoring would be looking at expenditures,
6 average expenditures under the new cost allocation plan
7 that we've been using with tribes that are in this program
8 of between \$13,000 and \$18,000 for a quarter, for three
9 movements. Tribes have up to a year to submit a claim.
10 And so we think it makes sense to do an annual monitoring,

11 not a quarterly monitoring. We'll both get the
12 information. We'll all have the information that we all
13 think we need to be accountable. Simply the frequency with
14 which we will be gathering it, so we would ask that that
15 request for quarterly monitoring be withdrawn.

16 We think that the cost allocation plan has
17 withstood adequate scrutiny. Our methodology we think is
18 sound. We think we have had confirmation from the regional
19 office, and I think there are now unresolved -- the
20 suggestion of additional activity codes that I guess get a
21 more granular accounting of where the activities are
22 occurring, and I have to stop talking about that because I
23 don't understand anymore of that than what I just said, so
24 I'll let somebody else fill in those blanks.

25 SPEAKER: I'm (Inaudible), Klallam Tribe,

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1 and I just wanted to talk from Port Gamble's perspective on
2 accountability. And we do do annual audit for the tribe,
3 so we're very accountable. Whatever on our contract that
4 we apply for, we'll send them a single audit. We passed
5 with flying colors. I think a lot of tribes here go
6 through single audits. We're a small tribe, and we make
7 sure our internal controls are in place and people are
8 handling things the right way. We all pretty much have our
9 own MAM coordinators. I have mine here with me today. And
10 anytime any new staff come on, we do the training to make
11 sure they're claiming correctly. So I think as far as
12 accountability, tribes do very well. So just wanted to
13 make that point.

14 SPEAKER: Chris Locke from American Indian
15 Health Commission. I also think you do the tribal MAM
16 program a great disservice by comparing it to the
17 school-based programs. And I think that part of the
18 problems have also been created because of the requirements
19 and the overreview MAM cost allocation plans have been
20 housed with the same staff who have been overseeing the
21 school programs. They're not alike. They're not alike at
22 all. And I think that this has caused part of the
23 problem.

24 As (inaudible) said, tribes are used to
25 being extremely accountable to the federal government for a

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1 variety of different programs. I think Brian and others

2 have eloquently made the point that the MAM program is
3 really important to Washington state tribes because it's
4 the only program available out there that will help provide
5 some funding for enrollment, outreach, and other kinds of
6 activities that are so important to deal with some of the
7 maternal health status problems that Brian alluded to.
8 It's getting those women enrolled. And Indian women face
9 really unusual circumstances to get enrolled and it's
10 difficult to get them enrolled because they feel they're
11 entitled to health care services through the federal
12 government. They don't often understand that, by enrolling
13 in the Medicaid program, that means their tribe will be
14 able to get extra income, they'll be able to get additional
15 services. So the unique issues that Indian women and
16 Indian people in general, elders because of the state
17 recovery issue -- face really require a different kind of
18 outreach that only tribes really can provide because the
19 Indian people trust their tribal staff.

20 So again, this MAM program is really
21 important to tribes. It's not like schools. It's far more
22 like health departments, but it's not even like health
23 departments.

24 But another point. We did a quick
25 calculation of what it might cost for the Washington state

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1 tribes just in the first year to comply with these extra
2 coding requirements that we feel are unnecessary to begin
3 with, but we understand that there's probably about six
4 additional codes that would be required. We estimate it
5 would cost about \$80,000 in the first year, and this would
6 include the training that all the tribal staff would need,
7 it includes the extra time that the staff would have to do
8 to segment their time into these additional codes. And
9 again, for a program that provides \$500,000 a year, to
10 spend \$80,000 for these additional requirements that,
11 again, I think that it's not the same standard. It's a
12 standard in excess of what you're asking other entities
13 that have MAM contracts with the state.

14 So again, the issues of small tribes are not
15 being like the school districts, but like other kinds of
16 unusual entities. The importance of the MAM program to
17 really get Indian people who we know are underenrolled in
18 the Medicaid program enrolled, just really, again, I think

19 tribes have made a lot of concessions to the draft MAM
20 program that's on the table now, and we'd like to ask you
21 to just accept this draft as opposed to imposing yet again
22 additional costs to the administration of the program for
23 the tribes.

24 DENNIS SMITH: So the issues we have are
25 annual instead of quarterly and the additional activities

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1 codes. Other issues? Judy?

2 SPEAKER: I'm Judy Wallace, and I review all
3 the claiming plans that come in from any claiming entity
4 that comes in within a state. And because of the unique
5 nature of tribes, we want the tribes to be able to provide
6 outreach and enrollment in the home setting. Most of the
7 other claiming entities -- Chris mentioned schools -- are
8 not allowed to provide outreach and enrollment in a home,
9 only in a school.

10 And I think that we worked very closely to
11 provide some additional code examples. Right now you have
12 a Code 4, a Code 8 that you capture services -- activities
13 that are provided in a clinic setting in terms of outreach
14 and enrollment. And I think what CMS had asked was that
15 the tribes be able to distinguish that when that was
16 provided in the home setting. In addition, all claiming
17 plans that come into CMS --

18 DENNIS SMITH: For a second, so the purpose
19 of the additional code is to be able to support and
20 recognize an activity that you are being allowed to do
21 which is in the home, which generally wouldn't be allowed.

22 MS. LOCKE: I don't think that's true.
23 Someone who knows more about that --

24 SPEAKER: My name is Todd Slevett. I'd just
25 like to --

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1 DENNIS SMITH: Just offhand, I'm not certain
2 who else we pay to go door to door for this -- as I said,
3 the schools -- we certainly don't pay schools to go into
4 homes for that activity.

5 SPEAKER: Again, my name is Todd Slevett.
6 I'm with HRSA. I've been working on the tribal cap. I'm
7 the program manager. And my understanding is that the CMS
8 claiming guide which we've been told to use as the source
9 to develop our cost allocation plan, does not actually have

10 any information regarding where a Medicaid administrative
11 match activity should take place.

12 Our understanding is outreach -- it makes
13 sense that you're going to be going out into the community
14 talking to people outside of an office setting to go talk
15 to them about Medicaid.

16 So I guess my point is we were never under
17 the understanding that these activities would only be
18 taking place in a clinic setting or an office setting. My
19 understanding is that many other states are doing exactly
20 the same thing.

21 DENNIS SMITH: Again, stipulating for the
22 moment that other states might not be, again, the purpose
23 is simply to be able to distinguish and support the
24 activity that you're actually doing.

25 MS. WALLACE: In terms of capturing the

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1 setting in which the activity took place, and we're only
2 talking about outreach and enrollment and referral and
3 the -- you know, we want to move forward in terms of I
4 think Todd and Alan and many of you have been talking with
5 us months back, and that all claiming plans, most of which
6 have come into CMS, are approved in a clinic setting.
7 Because of the unique nature of tribes, we want the tribes
8 to be able to do the outreach and enrollment knowing the
9 rural areas and the fact that they feel more comfortable in
10 that setting.

11 So our understanding is that the school
12 guide, which we know is sorely out of date and we hope to
13 revise in the future, was created first for school
14 entities, as Dennis mentioned, because of some very clear
15 accountability issues, and we've applied it to other
16 claiming entities moving forward.

17 We want you to be able to meet all of your
18 goals and visions in terms of enrolling your members in
19 tribes in their home. We're just asking that you report
20 that data.

21 And my second point is that all claiming
22 plans that come in are asked to capture data and report
23 that to their regional office, so that's not something that
24 we're -- is unique to tribes. Any new plan that's approved
25 has that stipulation.

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1 SPEAKER: Steve Kootz with the Cowlitz
2 Tribe. In my previous job I worked in public health, and I
3 will tell you a whole lot of outreach, getting people
4 signed up and connected with care, happens outside the
5 office. It happens in the community, it happens in the
6 schools, it happens in the homes, it happens at church
7 gatherings, it happens everywhere, and we were not required
8 to do this.

9 Secondly, it's not very efficient -- I
10 realize that -- it's not very efficient to drive an hour or
11 more sometimes to go and see somebody in their home to get
12 them signed up, but sometimes you have to do what you have
13 to do. And, you know, we're not getting paid to drive an
14 hour or two hours to go and do that, but sometimes that's
15 what it takes because there's a whole lot of reasons why
16 they don't neatly come in and line up -- in a lot of
17 circumstances -- line up just to sign up for benefits.

18 SPEAKER: Jennifer LaPoint, Cowlitz Tribe.
19 I just want some clarification, I guess, from the statement
20 you made about why does it really -- what is that data
21 going to be used for that it makes it necessary to collect
22 the data separately. If tribes are the only ones
23 supposedly cleared to do outreach in the home, what is CMS
24 going to use the data for if we are taking the time to
25 enter it separately?

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1 MS. WALLACE: That's a great question. And
2 the data is reported to the regional offices. When we
3 talked with Alan we said this format could be developed by
4 the state that would address how they'd like to report this
5 information. But it's really just for us to know that
6 activities of Medicaid outreach and enrollment -- how much
7 of the activities are being provided in the home and how
8 many are being provided in the clinic. It doesn't
9 distinguish anything characteristic of a particular
10 Medicaid enrollee; it's just some summary numbers of
11 reporting that information because we're allowing this new
12 from CMS so that, if somebody asks us from an
13 accountability perspective, how much of your outreach and
14 enrollment is being provided in the clinic, how much in a
15 home setting or an other setting, we want to be able to
16 answer those questions across states.

17 DENNIS SMITH: Let me ask a clarifying

18 question of Judy, and by all means, you're the expert, not
19 me, on these areas, but does it not also then -- and
20 correct me if I'm wrong -- again, on the accountability
21 side, because the funding is using certified public
22 expenditures on an audit basis, auditors would want it
23 broken out between the clinic to where -- versus in the
24 home setting? Because you need to identify the -- where
25 the -- the funding is going to come from two different

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1 places, so you want to prevent duplicative billing, and you
2 want to be able to support where the nonfederal share is
3 coming from.

4 SPEAKER: So the funding -- if we provide
5 service in our clinic versus outreach in the home or at
6 another community location, they come from different
7 funding costs. Is that --

8 MS. WALLACE: No, not exactly. I think what
9 we're saying is that, if you look at your chart, this
10 reports in terms of how much money has been collected from
11 Medicaid, this is the federal share. The state is putting
12 up the match. And what Dennis was talking about was that
13 we're looking for -- that's referred to as certifying your
14 public expenditures in terms of how the money is being
15 used.

16 SPEAKER: (Jackie Garner?) One thing, we're
17 talking a lot about accountability and this is a small
18 piece, but as this program evolves, it also advises all of
19 us on our planning. If we don't know where activities take
20 place, then going forward, if we want to do something
21 creative with outreach, we're lacking that information and
22 then typically I have to call the regions and they have to
23 scurry around and try and answer questions like that. But
24 I come from a program background, and in my mind, it's good
25 program -- it's just good program work to know where your

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1 activities are taking place if you want to think down the
2 road about what might be possible.

3 SPEAKER: I think what Jennifer's point is
4 is that to spend \$80,000 for tribes to come up with
5 information that clearly -- I mean you don't have a purpose
6 for it right now -- to me just seems extraordinary. And
7 if, in fact, this is a standard thing that everybody else
8 across the country has to report these kinds of codes,

9 perhaps you can make a case, but, you know, I just don't
10 see it here. And again, the smallness of the tribes, the
11 importance of this program to them -- it's baffling to me.
12 It really is.

13 SPEAKER: Thank you for a second to
14 clarify. I mean I guess to me, from my perspective, I do
15 believe in data and program planning, and my whole job is
16 infrastructure development, and I'm also trying not to be a
17 little bit offended that you think that we don't track that
18 for our own program development, where if we want to change
19 how we do outreach in our community, we do that internally
20 and (inaudible) report to CMS. But I guess I just have a
21 hard time collecting data with no purpose. I don't think
22 you should ever collect information if you don't already
23 know how you're going to use it. And I didn't hear an
24 answer from any of you that you conclusively have any use
25 for it besides collecting it and reporting it to the

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1 regional office.

2 SPEAKER: I can maybe offer some -- some
3 reason for the home setting documentation (inaudible) if
4 you need to justify the time spent in a particular area as
5 opposed to a different area, I can see where the home
6 setting would probably require more time, and so if you
7 were saying that we spent this much time doing such and
8 such, it would help to verify your home studies as being
9 reasonable to think that there's probably more time spent
10 doing a home setting as opposed to those who come in and
11 out of the clinic quickly or a phone call to the clinic
12 quickly. That's one reason I can see for some
13 clarification as to where the setting is actually taking
14 place.

15 SPEAKER: My name is Willie Jones, and I'm
16 the vice chairman for the Lummi Nation, and as I sit here
17 and listen, I listened to some statistics earlier about --
18 and I can go back and quote like Brian did on several
19 different areas where we're the lowest on the totem pole as
20 far as health is concerned, and we're actually low on the
21 totem pole as far as registration for Medicaid for help in
22 our communities.

23 And I've been wondering how do we get a plan
24 in Lummi to get our people in to register? I agree with
25 the lady there: It's got to be our plan to do this. And I

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1 look at some of the reasons why our people don't come in.
2 They're disgusted with the past systems that didn't work.
3 We have a hard time getting them to come in. A lot of them
4 are waiting for the treaty to be served, a guaranteed
5 treaty, and when we debated whether we were even going to
6 take Medicaid, several tribal leaders across this country
7 hesitated because of the impact that might have on our
8 treaty until we were assured that it wasn't going to affect
9 our treaty at all.

10 And so it needs to be tribal plan and tribal
11 data of how we recruit and get our people in to get them
12 signed up to get help because some of them stay home and be
13 sick because they're sick and tired of the system that
14 don't work and the treaty that's not lived up to. So we
15 have to do outreach, and it's got to be our plan. And
16 we're unique. We're not the same as the state or the
17 national level. The Lummi Tribe is unique, and Shoalwater
18 Bay is unique in its problems.

19 And so the thing I like about this meeting
20 is that we have the state sitting here and the feds sitting
21 here and the tribes sitting here, but I'd like us to look
22 at the problems and really try to solve the problems here
23 and look at the facts. This is a tribal issue. This is a
24 tribal -- it should be tribal data and a tribal plan
25 working in coordination with both state and feds. We have

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1 to work that way. So I just needed to state what I was
2 hearing here, and it's really bothering me because I have
3 people at home that won't even come into our office because
4 of the way they've been treated by the state and the
5 federal government. But I like where we're at around a
6 table like this. We've come a long way. And I'd like us
7 to go forward from here. That's all I've got to say.

8 DENNIS SMITH: And again, I would like to
9 think we're in passionate agreement that we do want you to
10 go into the home because you're saying they won't come to
11 the clinic. We're saying we will support you going into
12 the home. Our request is simply to distinguish when you do
13 that, that there are specific ways of reporting that that's
14 what you did, and we're simply asking you to use that.

15 If that's burdensome because you have to
16 train your workers to use the codes, again, I would be open

17 to suggestions on how we can train your workers to use the
18 codes.

19 SPEAKER: I was glad you said training
20 because that would alleviate some of the money, but then --
21 we have a very -- we're not a small tribe, but adding
22 things into the program -- I guess I'm not seeing what the
23 report was. Was this the one that was separate? That
24 little one?

25 MS. WALLACE: No, I think what CMS offered,
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1 just so that everyone is on the same page, is that we even
2 took your codes and offered a suggestion to modifying your
3 codes to add -- currently you have a 2A -- you have a
4 Code 2 and a Code 4 in terms of outreach and enrollment.
5 We asked that it be distinguished as an A, B, and C in
6 terms of where that activity took place because we do want
7 to be sensitive to the tribes and we want to make sure that
8 more people are reached in the home, and so that's the
9 reason we went so far as to actually making some
10 suggestions to your plan for modifications that would --
11 that we thought were very minor.

12 SPEAKER: Judy, this is Todd Slevett. I'd
13 like to just give a brief summary. We have a little
14 miscommunication in the coding. You're using the codes
15 that you suggested. The tribes understand the suggested
16 changes this way: We currently have Code 1, which is
17 outreach. A is non-Medicaid outreach; B is Medicaid
18 outreach.

19 What CMS is suggesting is that that B code
20 for Medicaid outreach delineate further into three
21 settings: One, activities in a home setting, activities in
22 an office setting, and activities elsewhere. They also are
23 suggesting that we make that same distinction for Code 2.
24 2B is eligibility determinations. And we make the
25 distinction that they're happening in either a home, the

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1 office, or community setting, and for what's currently
2 Code 9, which is referral coordination monitoring, that we
3 make those same distinctions for the 9B code.

4 So essentially, it's nine new codes, ways of
5 looking at things. So that's what they're asking us to do
6 in our cost allocation plan.

7 SPEAKER: I want to mention a couple of

8 things here and also respond to some of the remarks you
9 opened with --

10 SPEAKER: Jim, can you introduce yourself.

11 I think we're getting ahead of our transcriber by not
12 introducing ourselves. So just a reminder for her benefit,
13 state your name.

14 SPEAKER: I'm Jim Roberts with Northwest
15 Portland Area Health Board. I wanted to make mention of
16 one of the opening remarks that Mr. Smith mentioned about
17 scrutiny in his program and the oversight that you're under
18 back in Washington.

19 I am familiar with some of that that goes on
20 in D.C. and I'm sympathetic with what you have to go
21 through in responding to committees and finance and ways
22 and means and such, but I think certainly the example that
23 you gave about prescription costs in a situation where
24 reimbursements might have not been proper and efficient in
25 the course of that context isn't necessarily representative

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1 of this particular program and does it some disservice in
2 the sense that the internal controls, the cost allocation
3 plan, and everything that the tribes and states have --
4 state has worked here to submit to CMS to this point is
5 fully compliant with the regulatory requirements of this
6 program, consistent with the requirements of the
7 school-based guide, and from an accountability standpoint,
8 I think there are a number of internal controls that are
9 built in (inaudible) the billing worksheets and some of the
10 documents that have been developed in concert with CMS
11 staff, the state, and tribes I think provide the
12 accountability matrix that are required in this program and
13 go to the point that Doug Porter mentioned earlier to the
14 point of being overkill.

15 Also, Chris mentioned that the comparison to
16 what happened in the schools isn't necessarily entirely
17 fair to the tribal health programs. Tribes are completely
18 different than health. Schools have principals and
19 teachers and occasionally one or two nurses or R.N.s that
20 provide services to the schools. Tribes have inside their
21 facility docs, physicians, nurses, dentists, et cetera,
22 et cetera.

23 So when you're looking at the level of
24 professionals that are carrying out this program, they're

25 completely different than what's involved in the school
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1 setting. So that said, I think Todd mentioned the staff or
2 at least the codes, and I think this is one of the things
3 that tribes have always kind of I think had a little rub
4 with CMS in terms of we feel we've had the settings and the
5 internal controls to distinguish between services provided
6 outside of -- in the home that are related to the MAM
7 program, and those are related to the medical-type
8 service. Todd explained the codes. But certainly there's
9 the timesheets is another important one, I think. And I'm
10 not as familiar with some of the technical aspects in
11 carrying out this program, so please, Todd, and other
12 tribal folks that carry out the MAM program, if I'm not
13 correct, please correct me.

14 And I think the burden of creating more
15 codes provides more technical aspects that need to be
16 carried out or training requirements that cost the tribes
17 more money, so we end up actually spending more money
18 trying to regulate something in terms of the actual benefit
19 back to the program. So I think from that standpoint, it's
20 extremely onerous on the tribes.

21 But I just wanted to make mention that I do
22 think that the codes are there, at least what I've heard in
23 terms of the technical people that assisted us in
24 developing this program, and I think the training and
25 materials that both the state and the tribes use, I think

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1 the people carrying out this program at the ground level
2 understand what they can and cannot do.

3 DENNIS SMITH: Again, let me again
4 backtrack just a little bit in terms of I'm agreeing with
5 your comments to say you're not schools. We agree you're
6 not schools. These are activities that -- these were ideas
7 that we tried to come up with to support what you want to
8 do. We're -- we are trying to -- again, I think that
9 the -- these -- the settings -- you're saying, you are
10 saying what we're doing is unique. You're saying we're not
11 schools. You're saying et cetera, so we're trying to find
12 the balance, we're trying to achieve the balance to
13 recognize that you are -- the activities that you're
14 doing -- I'll say again -- I want to support those
15 activities. We are trying to find a balance.

16 The codes that we came up with were
17 intended, whether they came out that way or not, but the
18 intent was to say, you told us what you do, what you want
19 to do; so our response back was to say, this is how we
20 could recognize it.

21 MS. WALLACE: Following up on what Dennis
22 said, we want to be sensitive to capture the setting,
23 whether it's home, clinic, or other, and we would like it
24 if you could come up with a way because we want you to go
25 out to the home to reach all of the unenrolled members of

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1 the tribes to be able to do that and do it in a very cost
2 effective way so that it's not costing the state or the
3 tribes more money and that the money is being spent for
4 reaching out to more folks because that's what's important,
5 and I think that's where we worked with Todd to -- because
6 we heard what you said and we wanted to be sensitive to the
7 fact that many people are not coming to clinics, that
8 they're scared of clinics, and that you want to go out to
9 the homes more and to the tribes and tribal organizations
10 that are afraid when they hear underinsured or Medicaid and
11 they don't want to be recognized as such.

12 So I think what we're asking is for you to
13 come up with a way that's cost efficient for you because we
14 didn't see it as -- we were offering suggestions, which is
15 far beyond what CMS would normally do in terms of coming up
16 with code sets to delineate.

17 So our intent was not to create additional
18 burden; it was to help you to distinguish the setting and
19 to be responsive to the unique nature of the tribes.

20 SPEAKER: Let me offer my opinion from the
21 State's perspective where there may have been a
22 misunderstanding, I think. We are of the opinion that the
23 proposal that we put before CMS would allow us to claim
24 activities outside the clinic and the office setting; is
25 that correct? What I hear you guys saying, our federal

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1 partners, is we have an interest in knowing what activities
2 are occurring in the clinic and outside of the clinic in
3 the community. So can we, the State, as we collect
4 information inform -- with the existing codes, can we
5 answer those questions what's happening outside the clinic
6 versus what's happening in the clinic or in the office?

7 SPEAKER: I don't think we can give specific
8 data with the current structure. The way our cost
9 allocation plan works currently with these codes with
10 outreach eligibility determinations is that the staff is
11 conducting an activity as per the CMS claiming guide where
12 it says if you're informing potential eligible about the
13 Medicaid program and so forth, there's nothing in the
14 claiming guide that we started working on three years ago
15 that said we had to say where that activity is taking
16 place. It was our understanding that as long as we were
17 doing that type of an activity, informing the potentially
18 eligible person about the Medicaid program, that we were
19 meeting the intent of the CMS claiming guide. And again,
20 we started this three years ago.

21 So we were never under the understanding
22 that we needed to separate where these activities are
23 taking place, and I think that's really what our primary
24 concern here is, is that we started three years ago working
25 under the guide and in full compliance in our mind and the
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1 tribes' without this information being in the guide. And
2 we were sharing this information with CMS all along the
3 way, and these issues never came up until recently.

4 DENNIS SMITH: And that's what I appreciate
5 in terms of, as these are done, then you have discussions
6 like this and we've had them on the phone: Okay, outside
7 the clinic. What does that mean? What do you want to do?
8 Well, we want to go into the home. Okay, you want to go
9 into the home. So how do we recognize that? That's
10 again -- that's what -- what the purpose is.

11 SPEAKER: Again, I don't understand why you
12 need to have it recognized.

13 SPEAKER: Dennis, Brian Cladoosby of the
14 Swinomish Tribe again. And I think what we're trying to do
15 is we're trying to implement what you're being sued on. We
16 are trying to get out there to reach those people that are
17 below that poverty level that you're concerned with and
18 we're concerned with for whatever reason they don't like to
19 come to a clinic setting, whether it's fear of the tribal
20 government, federal government, all the stuff they have to
21 deal with. So, you know, we're just trying to implement
22 what you want us to do.

23 DENNIS SMITH: And again, we're in

24 passionate agreement about that.

25 MR. CLADOOSBY: We just need to make sure

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1 that -- scrutiny is important. Everybody has to be
2 scrutinized for what they do. And the tribes, I think, are
3 very familiar with having to do reporting on a big scale.
4 And if you took a snapshot of the tribes and the work
5 they've done in reporting to the federal government and
6 looking at the audits, if you took a little survey of the
7 twenty-nine tribes and picked out a handful of tribes,
8 you'll see that we've done a great job. What we don't want
9 to do is have to do more than what is required, and, you
10 know, we're living under an administration of smaller
11 government, and, you know, I just want to make it very
12 clear that we don't want to be in a position where we're
13 not providing information. We want to provide
14 information. But we want to provide the information that
15 is, you know, equal to what others are doing.

16 And I need to know from your group, is the
17 concern here that we're going to hire, 40, 50, 100 people
18 and it's going to be a monetary situation that you'll see
19 tribes going out and hiring 40 people to go out and scour
20 the bushes to look for people to sign up? I need to know.
21 I need to hear that. Is it a monetary concern if you start
22 seeing the number of people outside the clinic being signed
23 up in comparison to how much money -- because you said the
24 point -- you know, people out there are using this money to
25 build schools. If you look at how much money the tribes

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1 are receiving, you know, we're not in that position to
2 build much with the amount of money; so that shouldn't be a
3 concern from your standpoint, I hope. But I do understand
4 that accountability is important.

5 And is it a -- I need to know. Is it a
6 concern from your staff that they need to know this in
7 relationship to the money that is being provided?

8 DENNIS SMITH: It's not a concern in regards
9 to -- it's not a concern in relationship to what you are
10 doing is going to increase the amount of money that is
11 claimed. Doing what you're suggesting that you want to do,
12 in my mind, probably does mean there will be increased
13 costs. I'm not objecting to increased costs.

14 SPEAKER: Can I ask a clarifying question?

15 Do tribes currently track this broken out by the average
16 eligibility and referral?

17 SPEAKER: No.

18 SPEAKER: Do you track it -- so none of the
19 tribes currently are doing this; is that right? It sounds
20 like some are doing different types of reporting, and I'm
21 just trying to figure out how much of a further burden this
22 would be moving from what you may already be doing to --

23 DENNIS SMITH: To my point though, can I go
24 back to Brian's point, I would also suggest that in a way,
25 it might actually be helpful to you to say -- to come back

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1 and say, look, our costs did increase. What we are
2 claiming from the federal government did increase, and we
3 can tell you why. We can tell you why it is because we did
4 hire 40 new workers and we increased enrollment, and that
5 was what the goal was. The goal was to get more people
6 enrolled.

7 So the reporting supports what the outcome
8 is intended to be.

9 MR. CLADOOSBY: Swinomish receives \$120,000
10 under this program. How much is the total budget that
11 we're talking about here in the state and federal
12 government? It's not a lot. So to manage that amount,
13 we're not -- so, you know, we're not going to hire 40
14 people to go out there from Swinomish's perspective, and I
15 don't think you're going to see a lot of other tribes doing
16 the same thing based on the amount of money that we receive
17 for this program. So I know it's a concern, but hopefully
18 I can show you that --

19 SPEAKER: We've got hands going on all the
20 way behind you too.

21 SPEAKER: I'm Kim Elliott from Shoalwater
22 Bay Indian Tribe. I've been the MAM coordinator. We have
23 35 staff that does this. We put in for \$12,000 for the
24 first quarter. Costs \$4,000 in administrative time to get
25 this ready to go. So we're bringing in \$8,000. It's

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1 better than nothing, but you put more codes on, it's going
2 to take more of my staff time. I'm the only one doing
3 this, preparing for getting this into the state.

4 DENNIS SMITH: Again, I want to keep this in
5 perspective. All we're saying is you went to the home, and

6 now you have a way to record it.

7 SPEAKER: That's true.

8 DENNIS SMITH: That's all it is.

9 SPEAKER: Mariah Ralston from the Quinault
10 Tribe. I think the fear is you want to collect this data,
11 but you're not really giving us a good reason why. And so
12 that's the fear of what you're going to do with this
13 information.

14 SPEAKER: Stand up and talk, Ed. Go ahead,
15 Ed.

16 DENNIS SMITH: Go ahead.

17 SPEAKER: We just need to know, if that's
18 our concern of all the tribes in the room and across the
19 country, is not the federal government collecting
20 information; it's what are you going to do with it once you
21 have it and what safeguards do we have with your use of
22 this information. That's standard -- I mean every area
23 where the feds are asking for information, tribes are
24 asking those questions: Why do you need it? What are you
25 going to do with it? What safeguards do we have in the
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1 future? And what do we get out of it?

2 DENNIS SMITH: The whole idea of a cost
3 allocation plan -- and Doug, jump in here if I say
4 something wrong -- you have -- I mean to some extent,
5 you're almost arguing why do you need any cost allocation
6 plan whatsoever. That's not what we're -- you know, you
7 already can see the need for a cost allocation plan. You
8 have said these are activities that we do, that we want to
9 do, and that is the purpose of the codes, is to say we went
10 to the home. Right now you have no way of expressing that
11 in the way you are saying here are the costs. The federal
12 government is funding the share. There's -- it's being
13 funded in various ways. This is what the money -- this is
14 what the money went to do.

15 SPEAKER: Can we call to order here a little
16 bit? We've had people's hands up in the back. Could
17 somebody be appointed to start taking names down so
18 Mr. Smith can call on them as they raise their hands?

19 SPEAKER: I'm going to nominate our host,
20 Barbara, to be the moderator here going forward, but I have
21 a comment and a suggestion. The comment would be, Dennis,
22 that I think if you feel any heat underneath some of the

23 remarks that are being made here about the codes -- it's my
24 opinion that it's not just about the codes; it's about we
25 thought we had a deal, we -- and I guess I want to say
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1 this: You said in your opening remarks, "We're very
2 close." We have heard that for at least three years that
3 we're very close, and I think I would -- so that's my
4 comment. The suggestion would be that if this is the
5 sticking point, if you all are okay on the reporting
6 frequency being annually but feel strongly about capturing
7 this information through codes, and if this is it, if this
8 is the deal maker or deal breaker, I would suggest that we
9 take a few minutes to caucus. I'll have the tribes go off
10 and discuss it. The state folks can discuss it. You all
11 can regroup and then reconvene.

12 However, if there are other issues that have
13 not yet been put on the table, I wouldn't recommend that.

14 DENNIS SMITH: And that's why I asked also
15 -- I tried to ask all parties, "It's just these two issues;
16 right?" And that was my understanding, was that's all that
17 separates us from -- are the two issues.

18 SPEAKER: Barbara, do you want to --

19 BARBARA RICHARDS: Just to make sure, Judy
20 and Treva -- are they the only two remaining issues
21 (inaudible) that we've got on the table?

22 MS. WALLACE: The quarterly reports, I think
23 I (inaudible) earlier, all claiming (inaudible) are being
24 held to that same standard regardless of the claiming
25 entity. So the other issue is really CMS requesting that

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1 we distinguish the (inaudible.) That's the issue you're
2 asking to caucus about.

3 SPEAKER: And let me make sure about the
4 statistical sampling, the 95% caucus interval. As I
5 understand it, that was an issue that might still be in
6 play, and I need to make sure where that is.

7 MS. WALLACE: I think we got a response from
8 the State on that issue in terms of the statistical
9 validity -- that that had been reviewed with our
10 statistician, Todd, so I think we're --

11 SPEAKER: For 98%?

12 SPEAKER: No, we went through this
13 negotiation process probably a few years ago with

14 (inaudible) and our statistician and a statistician from
15 the Northwest Portland Area Indian Health Board, and they
16 all came to an agreement of what needed to be met in our
17 cost allocation plan in order for it to be approvable, and
18 we are operating under those assumptions.

19 And I actually found the e-mail from
20 (inaudible) that gives us exactly what we were expected to
21 do under our time study methodology, and we are meeting
22 these expectations. And we haven't heard anything since
23 then that there was any other issues with our time study
24 method.

25 SPEAKER: This is Treva Womath. When we

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1 looked at that, didn't we do that based on a 95 percent?

2 MR. SLEVETT: Yes, and I would offer that
3 that's the last we've ever heard about the time study
4 methodology. We have never received anything from CMS in
5 writing or vice versa regarding our Medicaid administrative
6 match contracts, that there's any other methodology that we
7 needed to have.

8 SPEAKER: So 98 percent was -- that just
9 surfaced?

10 MR. SLEVETT: Yeah, we just heard that
11 through a rumor, something to do with SCHIP or something of
12 that nature, but we haven't heard anything officially.

13 SPEAKER: Yeah, Steve Kootz with the Cowlitz
14 Indian Tribe. Before I ask my question or make my
15 statement, I would like to see people raise their hands in
16 the room who have actually sat down and during the day that
17 you have to do your codes actually done it. So if you can
18 please raise your hands.

19 Okay. The statement that I wanted to make
20 was we're all sitting in the room, and part of what we're
21 talking about is codes, and let me tell you, when you're
22 trying to train your staff and multiple staff to keep these
23 codes straight, to have your data reproduceable from staff
24 to staff and tribe to tribe, the more variables you put in
25 here, the harder it is to keep all the information

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1 straight. And so, you know, here we're talking about you
2 want to know is it in the home, is it in the community, is
3 it in the clinic, and it's taken nine codes to get there.
4 It shouldn't have to.

5 And so it is incredibly -- whether you
6 realize it or not -- and if you haven't had to code your
7 day in 15-minute increments to all of these things, you
8 really ought to do it because we're trying to make it so
9 that it's doable and it's accurate and it makes sense to
10 them because it doesn't make sense in a lot of ways. We're
11 fighting that battle constantly. So that's what I wanted
12 to say.

13 And the other thing too is it isn't just
14 that people are afraid to come into the clinic. You know
15 what? They come into the clinic and their paperwork isn't
16 complete and it gets rejected and they don't have phones
17 and they've moved three times since they started the
18 paperwork, and so these activities have to go on in
19 multiple locations just to bring somebody forward because
20 we have -- just like the population but probably in greater
21 terms, we have people that have a lot of things in their
22 lives that make it so, you know, it's pretty hard even just
23 to get to the grocery store and go buy milk let alone fill
24 out all this paperwork. And so you have to bird dog them
25 in multiple locations or you give up and they then don't

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1 get access to care.

2 DENNIS SMITH: Yes, sir.

3 SPEAKER: John Stephens, Swinomish. Before
4 the tribes come to caucus, I need to ask a very specific
5 question. Is CMS saying that the ability of tribes to
6 provide outreach services in the home is not allowed unless
7 the code is provided showing that that service was provided
8 in the home, or is the fact that we state that we're
9 providing it sufficient to meet the requirements? Because
10 if the -- part of the message I'm receiving is that you're
11 attempting to help us in terms of do this in the home, we
12 believe that we can do it; otherwise, if we thought that
13 was a good idea, we would have made the suggestion two
14 years ago.

15 That's another part of the problem is this
16 process. I asked my chairman if it was all right for me to
17 participate in the tribal workroom. That was three and a
18 half years ago. He said, "How long do you think it will
19 take?" I said, "Maybe six months."

20 So our tribe is committed a lot of time and
21 resources to attempt to comply with what we think are the

22 requirements, and my chairman said we only want to meet the
23 requirements at a minimum so that we satisfy the law. We
24 don't need additional reporting burdens placed upon us.
25 We, in our own administrations, can handle prioritization

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1 and data collection to serve our communities.

2 So my initial question is: Is it CMS's
3 position that providing outreach in the home is not allowed
4 unless there's a code that shows that the outreach was done
5 in the home?

6 DENNIS SMITH: Well, I came to solve the
7 problem that is separating us, and I don't want to lay down
8 something that says I'm just unwilling to accept. I was at
9 least under the impression that if we were able to discuss
10 what we were -- ways to meet our mutual interests, we would
11 be able to do that. I didn't come to issue ultimatums. I
12 don't intend to issue ultimatums now. I'm trying to solve
13 a problem that has separated us. So it doesn't do any good
14 for me to say yes, I'm laying down that ultimatum. That's
15 not what I came for. That's not the spirit in which I
16 came. I'm trying to explain to you as to what we are --
17 our efforts were intended to support what you wanted to
18 do.

19 SPEAKER: Jim Roberts with Portland Area
20 Health Board. I want to come back to the discussion on the
21 time study for a moment. I don't want to talk about it,
22 but I want to use it as an example of how we've always had
23 this moving target of issues as we've tried to resolve this
24 issue.

25 I think clearly what's important in this

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1 timeline is that we began to work on this in June 2005.
2 We're in January 2008. We are almost at three years in
3 working on the issues associated with this plan, and the
4 whole time -- the reason why it's taken so long is we've
5 always had these moving targets of issues.

6 So it's particularly frustrating to me to
7 hear there might be another 98 percent confidence level.

8 SPEAKER: We think that's off the table.

9 SPEAKER: Good, because that involved the
10 collaboration of all three statisticians from the tribal
11 side, the state side, and CMS; and to hear CMS might be
12 talking about something different was problematic. I'm

13 glad to hear that's off the table.

14 But, I guess, I think one of the things
15 that -- before we go on to caucus that I think's important
16 for us to understand is that, if we can reach an agreement
17 on the issues that are outstanding right now, can you give
18 us a commitment before you leave this room that you would
19 approve the Washington State MAM plan.

20 DENNIS SMITH: I came to solve the remaining
21 issues so you will have an approved plan. That's what I
22 came to do. I think --

23 SPEAKER: I think we would like to go with
24 Doug's suggestion of taking a 10-minute caucus.

25 SPEAKER: I'm not ready to do that. I'm Jim

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1 Sherrill, Health & Human Services Director (inaudible)
2 Indian tribe.

3 I think the follow-up question to John's,
4 then, if you're unwilling to say that the code issue is a
5 deal breaker or not from CMS's point of view and if it's
6 true that you're here to help solve that issue, my
7 position, frankly, is it's solvable by your approving the
8 plan as submitted. That allows us to do what needs to be
9 done. So given that position and if you are, in fact,
10 looking for some middle ground, what is it?

11 DENNIS SMITH: That's what I --

12 SPEAKER: From your point of view, what is
13 it?

14 DENNIS SMITH: My remarks were to, as I
15 said, in my response, I wasn't prepared to issue an
16 ultimatum

17 SPEAKER: Are you prepared to suggest a
18 middle ground?

19 DENNIS SMITH: That's what I would hope that
20 the discussion would lead to, is to where we can find a
21 mutually acceptable way to meet our goals, whether we do --
22 variety of ways of doing that. We go to the codes, we
23 phase it in. We go to the code -- again, I'm not familiar
24 with -- do we need nine codes? Does five suffice? Do we
25 need -- that's the sort of discussion I think that would be

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1 helpful.

2 Again, we have two issues: We have the
3 frequency of reporting, and we have the issue of how to

4 capture the information sufficient to support what you want
5 to do. I think it would be a useful -- I would feel the
6 value of talking with my colleagues for five minutes to
7 regroup to say it's been a great discussion, perhaps I hope
8 we have a better understanding of where we all are, so how
9 do we just now get the problem solved.

10 As I said, I didn't come in the spirit of
11 issuing ultimatums. I would prefer you not force me to --
12 into that position. But can we break for five minutes?

13 SPEAKER: Dennis, I need to excuse myself
14 once again. Thank you for coming out here. I have another
15 meeting. We're dealing with the state on a culvert issue,
16 so we're going to negotiate another issue. As a tribal
17 leader, you know, fish, casinos, culverts, water,
18 transportation, now this issue, and --

19 DENNIS SMITH: I would always want you on my
20 side.

21 SPEAKER: Thank you, and I pray the creator
22 gives you traveling mercies as you go back to D.C.

23 MODERATOR: If we could reconvene here in 10
24 minutes.

25 (Recess taken.)

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1 DENNIS SMITH: Do we have a suggestion? Did
2 someone else want to speak for the tribes? Okay, great,
3 speak.

4 MR. PORTER: We thought we'd do the -- we
5 went first in the first go-around; we thought we'd offer
6 you the opportunity to make any remarks you might want to
7 make as a result of your get-together; but before we start,
8 we wanted to find out if anybody has a hard timeline. What
9 time does everybody have to walk out the door?

10 DENNIS SMITH: I have to leave in 10
11 minutes, but deadlines, in my mind, are a good thing to get
12 focused. We had a couple of suggestions, and, again, as I
13 said, I didn't come in the spirit of ultimatums, but we are
14 two ways on the quarterly and annual reporting, again, if
15 that is something -- if there's some way we can work that
16 out with the state in a way that -- and I'm not certain we
17 can -- that doesn't sort of impact the tribes, we would be
18 open to that.

19 The second part, again, I do feel very
20 strongly that I want to capture the information of those

21 types of home visits. However, I'm willing to reduce the
22 number of codes it takes to capture that information if
23 there's a way to -- you already have 21 or 22 codes
24 already; right? You currently report on 22 codes. The
25 suggestion we came up with that was leading you to nine
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1 more; is that correct? If there's some way to do it in a
2 number less than nine, if we can get it down to three, I
3 thought that that would be some way to achieve the same
4 purpose. So that was my thinking.

5 MR. PORTER: We had a lot of discussion,
6 Dennis, about this, and a couple points that were made that
7 I want to be able to represent accurately.

8 First is that it is still difficult to
9 understand what problems are being solved by the additional
10 requirements that CMS is asking for. As I said at the
11 outset, we think that the years we've spent negotiating
12 this agreement have put forth a plan and a cost allocation
13 model that is accountable and that is doable by the
14 tribes. The additional frequency of monitoring or
15 reporting is not something that either the state or the
16 tribes find useful in the management of the program. And
17 the additional codes, while it may be interesting to
18 capture the information, again, is not something that would
19 be useful across the board for tribes. They have different
20 ways of keeping track of how they do what they do out there
21 to enroll folks, and these kinds of codes would be an
22 artificial sort of -- another way to represent that that
23 wouldn't really help them in their management of the
24 program.

25 And finally -- and this may be news -- but
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1 local health jurisdictions and schools also do outreach
2 outside of their physical boundaries and are not required
3 to keep track and split these things out. So it still does
4 feel like an unfair additional burden for tribes. And I
5 think what I'm hearing from my colleagues is, if you
6 require these additional complex codes, which I've assured
7 them you are likely to do, of other organizations, then
8 that would not be so unfair; however, it would still be a
9 burden for tribes as it would be for these other
10 jurisdictions as well.

11 So I think, bottom line, Dennis, as far as

12 the collection of tribes here are concerned is we think the
13 plan we put forth is one you could approve without these
14 additional requirements. If you are not inclined to do
15 that, then I think the tribes would just as soon wait until
16 you tell us what you will approve and then each individual
17 tribe can make a decision as to whether or not they want to
18 participate in the program.

19 SPEAKER: That captured, I think, the
20 consensus that we all came to here (inaudible.)

21 DENNIS SMITH: Let's take them one at a
22 time. The quarterly versus annual report. And folks can
23 jump in here and make sure --

24 MR. PORTER: Can I say one more thing about
25 that that may help Judy understand where we're coming

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1 from? My own opinion as a Medicaid director, I don't care
2 so much. We'll report every month if we have to. But what
3 I think I heard from folks in the room here was, since we
4 have a year to submit our claims, to avoid the
5 administrative burden of filling out a report every three
6 months, I'm not going to submit any claims for a year. So
7 my report's very easy: Zero, zero, zero, 13,000, 130,000.
8 There. Is that useful to you, having that kind of
9 quarterly report? And I think that's a serious thought to
10 take into account. Really, what is being gained by that
11 frequency if they have a year to submit claims?

12 MS. WALLACE: Let me just provide
13 clarification. The State currently provides quarterly
14 reporting of expenditures to CMS and to the regional
15 office. That's ongoing. Every claiming plan that has come
16 into CMS regardless of the claiming entity, that has been a
17 condition of approval -- that the state provides monitoring
18 and reports quarterly. So I'm going to actually turn that
19 around on you, Doug, in terms of what are you going to
20 require working with your team in the tribal organizations
21 and come up with something that meets everybody's -- so
22 it's a win-win situation

23 MR. PORTER: Again, I will report what I'm
24 required to report whatever expenditures I know about, so I
25 have no problem with that, per se. I'm just suggesting to

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1 you all, as you deal with these sovereign set of
2 governments on a government-to-government basis, the

3 reasons you're asking for compliance with certain
4 requirements have got to be more than, well, that's what
5 everybody else does.

6 So you're hearing from the tribes it would
7 be not useful -- in fact, more of a burden --
8 administratively to have quarterly reporting. If you
9 require that, then they'll have to figure out how they
10 would respond to that.

11 Suffice to say, I don't think this is the
12 deal breaker.

13 MS. WALLACE: I don't either.

14 DOUG PORTER: I think we're getting down to
15 now that they've trained their staff on how to do this
16 again, to go back out and train them how to do it
17 differently when other jurisdictions are claiming today for
18 the same kinds of activities and not having to use those
19 codes, why should the tribes agree to do that here and
20 now? And if that is a deal breaker for you all, then you
21 should say so and tell us what is required and then, again,
22 instead of collectively having an agreement, each tribe
23 will have to sit down and say is it worth it to me to go
24 through this.

25 BARBARA RICHARDS: And I think that in the
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1 spirit of cooperation, that what I've heard today is you
2 all want to go out and provide these services in the home,
3 and we do not want to dictate the actual how you report
4 that information; we just want to know the activities,
5 whether or not they're provided in the home or clinic
6 setting. And again, what we had suggested to the State was
7 really some ways that you could capture that for the same
8 activity, so I think that we would offer that the state, in
9 concert with the tribes, go back and see if there's a way
10 that you could capture outreach, enrollment, and referral
11 and coordination to distinguish whether that activity was
12 provided in the home or clinic for us and which is a way
13 that you could do that to distinguish from an
14 accountability standpoint and every claiming plan that has
15 come in to us is being held to that standard going
16 forward. I can't speak to the history because I probably
17 wasn't here when some of those other plans were approved.

18 SPEAKER: So are you saying that all the
19 other plans are going to have that same requirement that

20 you said is being placed on the tribes?

21 SPEAKER: I will tell you that partly I

22 don't understand what is so unique about the home because
23 when you say "outreach," tell you the truth, outreach means
24 you go out of your office by definition. Outreach happens
25 in cars, it happens in restaurants, happens in libraries,

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1 happens in community centers, happens in churches, happens
2 in tribal centers, happens at gatherings, I mean it is a
3 huge -- it is a huge thing. So to a certain extent, what
4 you're saying is if home is so important, we need to know
5 why, Number 1, or is it important to know that it happens
6 in a clinic setting or outside of a clinic setting because
7 if home is so important, why isn't it important to know how
8 many times you have to go meet them in their car because
9 they don't want you in their home or you're meeting them
10 out in the woods because they're living out in the woods
11 and oh, by the way, they're moving all the time and they
12 don't really have a home.

13 So I guess you need to help us understand
14 what is so important about the word "home."

15 DENNIS SMITH: The logical extension of that
16 argument, though, is to say, well, it doesn't really
17 matter, so just give us the money, and we're not going to
18 do that. And this is a standard we will hold everyone to,
19 whether it's a tribe or a clinic or a school or anything
20 else. I am prepared to, as I said -- we thought we were
21 trying to accommodate the request on how things were broken
22 out. Nine is too many. If you can do it with three, I'm
23 agreeable to doing it with three. If you can do it that
24 way.

25 SPEAKER: And so what three codes are you

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1 talking about? Are you talking about clinic, home. What's
2 the third?

3 MS. WALLACE: I think when the State came to
4 us and asked where were these activities being performed,
5 they said that there may be another, so that was really our
6 attempt to come up with something that was responsive to
7 the State. So if you want to do home and clinic for each
8 of the codes --

9 MS. SOSA: Do you understand that we have
10 tribes that don't have medical clinics in the state of

11 Washington so that it would always be not even home, it
12 would be outreach? I'm just not sure if you understand the
13 diverse dynamics here in the state of Washington and what
14 the gentleman was just sharing with you about the diversity
15 of the situations of the families that we're working with.
16 Homes are not necessarily always what they have.

17 DENNIS SMITH: Which is, I think, why we
18 suggested "other."

19 SPEAKER: I need clarification. Is there
20 really something about home/not home; or is it really in
21 the clinic/outside the clinic? And then once we get down
22 to that, for example, if that was the approval in the
23 clinic/out of the clinic, then I need more clarification
24 because probably 80 percent of my stuff happens in the
25 parking lot. Is that in the clinic if it's on the premises

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1 or is it not in the four walls? I mean you just keep
2 getting more and more -- I'm just curious if it's really
3 home or if it's in the clinic or out of the clinic because
4 then you wouldn't need another if everything out of the
5 clinic is out of the clinic.

6 SPEAKER: There's another way to ask the
7 same question. You said this is going to be a standard.
8 What is the standard that's going to be applied to all
9 other others other than tribes? You just said there's
10 going to be a new standard.

11 DENNIS SMITH: We want to capture this
12 information whether it is a tribe or anyone else sending
13 folks out to their homes. Again, I --

14 SPEAKER: Home. You used the word "home,"
15 so it's not clinic?

16 MS. WALLACE: Home, clinic, other.

17 DENNIS SMITH: If you have a different
18 suggestion, again, we're trying to respond to what you tell
19 us.

20 SPEAKER: (Inaudible.)

21 DENNIS SMITH: Pardon?

22 SPEAKER: We didn't ask for that though.

23 DENNIS SMITH: You didn't ask for what?

24 SPEAKER: Home, clinic setting.

25 DENNIS SMITH: You all told me this morning

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1 you wanted to send people to people's homes. I'm trying to

2 capture that.

3 SPEAKER: Again, this is Jim Sherrill from
4 Cowlitz Tribe. And again, we think we can send people to
5 their homes given approval of the current plan -- the
6 outreach -- if you approve it as sent to you, we will
7 continue to do outreach in homes and community. So the
8 simplest solution from our point of view is to approve the
9 proposed plan.

10 The alternative that was discussed -- and
11 again, this has got to be placed in the context of
12 individual tribes will make a decision, not us as a
13 collective -- but that if there's any modification to what
14 I previously said, it's two codes: Clinic and other.

15 SPEAKER: To me, I think it could be
16 actually just one code with the checkoff box: "Clinic" or
17 "other." I don't think you need to add places in here in
18 your application that's going to be dragging it on any
19 further than that.

20 DENNIS SMITH: Agreed. So do you want to do
21 clinic, community?

22 SPEAKER: And a home is in a community. And
23 as for the parking lot issue, the way we deal with it with
24 hospitals is if it's part of the legal entity -- I'm sorry,
25 Jackie Garner, CMS -- if it's part of the legal entity,

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1 then that would be the clinic. If the parking lot is not
2 part of the clinic's legal lease or whatever, then it's
3 community.

4 DOUG PORTER: I'm only smiling slightly
5 because we're a nonreservation-based tribe, but I can tell
6 you, on a reservation, the clinic doesn't have an entity.
7 The tribe has an entity, and it's the reservation, and they
8 would consider their entity the whole reservation. And I
9 mean I'm just -- you know, the clinic doesn't neatly own
10 sometimes a neat little parcel. It's -- they're part of
11 the broader reservation. But just a comment.

12 DENNIS SMITH: I am out of time, but if the
13 distinction between clinic, which is a physical place, and
14 the community or other being outside that -- and I think
15 that's a reasonable distinction to make -- I will, again --
16 I'm prepared to do that now. If you would rather have some
17 additional time to reflect on it, the extent to which,
18 again, whether you say we, you know -- we are anxious to

19 pass on the honor of being the first to someone else and,
20 you know, because my guess is, as our discussion here,
21 other entities are interested -- they generally are -- in
22 how these things come out, and -- but that's what I'm
23 prepared to do today.

24 If you would prefer a different or
25 additional discussions, my feelings won't be hurt, that if

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1 you want to take some additional time to consider.

2 SPEAKER: I think that probably, realizing
3 you have to you catch a plane, I'm assuming that's why you
4 need to get moving and knowing the traffic out there, you
5 need to make sure you take care of that -- I think probably
6 we can go ahead and quickly caucus afterwards and see if we
7 can come to a decision. And Doug, you can probably relay
8 it to Barbara who can relay it to you and we can probably
9 come up with something fairly quickly or we can't. We'll
10 know one way or another pretty quick.

11 DOUG PORTER: And if we can't, Dennis, safe
12 to say, the State would still want to work with our federal
13 partners in coming up with what we think would be the most
14 reasonable compromise, and individual tribes could decide
15 whether or not they could make that work. But let's take
16 one last effort to see. You heard from folks clearly that
17 you have in your hand support from the existing proposal.

18 We'll take one more breakout session to talk
19 about this clinic, non-clinic, or some other more
20 simplistic coding issue, and then we'll get back to
21 Barbara.

22 SPEAKER: So Dennis, we want to thank you
23 for coming out and having this consultation with us and
24 taking the time, so thanks from all of us.

25 DENNIS SMITH: My pleasure, and thank you.

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2 STATE OF WASHINGTON) I, Mindy L. Suurs, CCR, a duly
) authorized Notary Public in
3 COUNTY OF KING) and for the State of
 Washington, residing at
4 Bellevue, do hereby certify:
5
6

7 That the foregoing proceedings were taken before me

and thereafter transcribed under my direction;

8

That I am not a relative, employee, attorney, or
9 counsel of any party to this action or relative or employee
of any such attorney or counsel and that I am not
10 financially interested in the said action or the outcome
thereof;

11

IN WITNESS WHEREOF, I have hereunto set my hand and
12 affixed my official seal this 31 day of January, 2008.

13

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20
Mindy L. Suurs
21 Notary Public in and for the State
of Washington, residing at Bellevue.

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