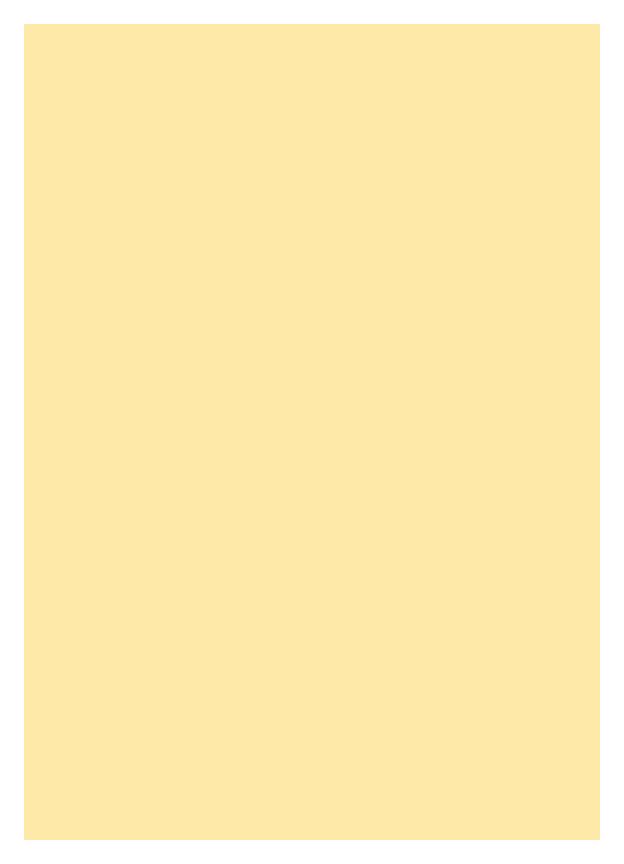
# What makes a community thrive?

# **Defining Excellence**



# People know a thriving community when they see one.

Thriving communities exhibit cohesion, growth, and stability. They provide people with steady employment, affordable homes, and opportunity for ownership, thereby helping them prosper and enjoy a better quality of life.

# Foundations of Thriving Communities

Adequate supply of safe, decent, affordable housing.

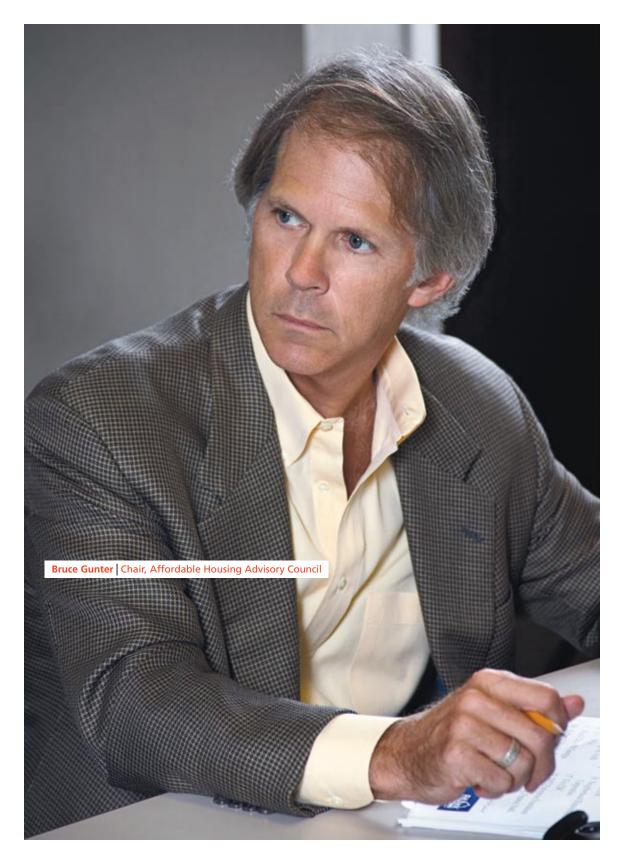
Convenient access to jobs and vital services.

Opportunity for people to realize their dreams of having a home to call their own.

# At FHLBank Atlanta, our vision of community excellence encompasses all of these ideals.

From grants that fund affordable housing, to reduced-rate advances that support community economic development, to financial assistance for first-time homebuyers, we provide resources to strengthen communities throughout the United States.

We do this in partnership with our member financial institutions and community developers. Together, we are helping communities thrive.



## A REPORT ON FHLBANK ATLANTA'S ACCOMPLISHMENTS IN AFFORDABLE HOUSING AND COMMUNITY ECONOMIC DEVELOPMENT

Affordable homes, good jobs, and vital services form the core of a strong community. Communities that truly thrive, however, offer more than these essentials. They provide people with opportunity – to buy a first home, to earn higher wages, to raise a family in a safe neighborhood – and the foundation on which to build a better quality of life.

Through its housing finance mission, Federal Home Loan Bank of Atlanta plays a unique and vital role in building thriving communities. The Bank executes its mission daily by serving as a reliable source of funding for its member financial institutions and helping them meet the residential lending needs of their communities. The Bank's success in its core advance lending business also generates significant financial resources for its community investment programs. These programs, along with the partnerships between financial institutions and community developers, serve as critical conduits for delivering affordable housing and economic development funding to communities.

In 2007, the Bank committed record amounts to its community investment programs and, in partnership with member financial institutions and community developers, helped communities – from inner-city neighborhoods to small rural towns – thrive. Funding from these programs helped finance affordable housing for thousands of low-income families, enabled hundreds of people to purchase their first homes, and stimulated local business and job growth in communities throughout the Southeast.

#### **Affordable Housing Program**

The Bank awarded \$50.7 million to the Affordable Housing Program (AHP) in 2007, representing the largest amount the Bank has contributed to the program in a single year in its 17-year history. As these funds are leveraged with other funding partners, the AHP dollars will generate up to \$574 million in affordable housing development.

With the \$50.7 million in 2007 AHP funding, member financial institutions, in partnership with community developers, will build or rehabilitate nearly 7,000 affordable units for

5

very low- to moderate-income households. Those benefiting from this investment include working families, as well as persons experiencing homelessness, senior citizens, and people with special needs.

Over the last 17 years, the Bank has committed more than \$336 million to the AHP, helping create or preserve 61,000 units of affordable housing. However, during this time, the costs and complexity of building affordable housing have increased dramatically. To ensure that the AHP continues to operate efficiently, produce measurable results, and help members with specific needs, the Bank has implemented several important changes to the program. In 2008, the Bank moved from two competitive award offerings per year to one offering annually. This change will provide members and project sponsors with more time to plan and prepare AHP applications.

In addition, the Bank increased the maximum direct AHP subsidy from \$500,000 to \$1 million per project, in recognition of higher building costs and the drive toward larger scale developments. These and other program changes not outlined here are significant, and the Advisory Council believes they will help the Bank's members and their partners meet housing demands in a more effective and cost-efficient manner.

#### First-time Homebuyer Program

In 2007, member institutions used \$7 million in funding from the First-time Homebuyer Program (FHP) to help 822 low- and moderate-income families and individuals purchase homes. Of the 67 total Bank members participating in the FHP in 2007, 17 members participated for the first time, taking advantage of the increased matching amount and higher annual funding limit implemented last year.

To address growing demand for FHP dollars and to increase flexibility in allocating them, the Bank implemented additional changes to the FHP for 2008. Among these changes are an increase in the annual member capacity limit from \$400,000 to \$1 million and an increase in the FHP set-aside to up to 35 percent of the annual AHP allocation. These enhancements will help more families attain the goal of homeownership.

#### CIP, EDP, and EDGE

The Bank's Community Investment Program (CIP), Economic Development Program (EDP), and Economic Development and Growth Enhancement (EDGE) program also continued to serve as important sources of funding for affordable housing and economic development. Members borrowed \$228 million through the CIP and EDP in 2007 to support affordable housing and provide loans that stimulated business growth and job creation. In addition, the Bank committed \$8.1 million in below-market rate advances in 2007 through the EDGE program to help fund development projects in underserved neighborhoods throughout the district.

#### **Delivering Value to Communities and Members**

All told, since 1990 the Bank has committed more than \$5 billion in loans and subsidies through its AHP, FHP, CIP, EDP, and other community programs to accomplish affordable housing, homeownership, and economic development objectives in the district. This investment would not be possible, however, without the partnerships between the Bank, its members, and community developers.

Today, communities face rising challenges in housing, ranging from high real estate costs, to shrinking credit availability, to rising home foreclosures. This environment magnifies the importance of the Bank's funding and its partnerships with members and community developers. In the face of these challenges, we remain ready to support our members and community partners and fulfill our mission of delivering programs that help create and preserve affordable housing in both the homeownership and rental markets. By executing this mission, we will provide value to the Bank's members and help the communities they serve continue to thrive.

**Bruce Gunter** 

Chair of the Affordable Housing Advisory Council

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Richard A. Dorfman

President and Chief Executive Officer

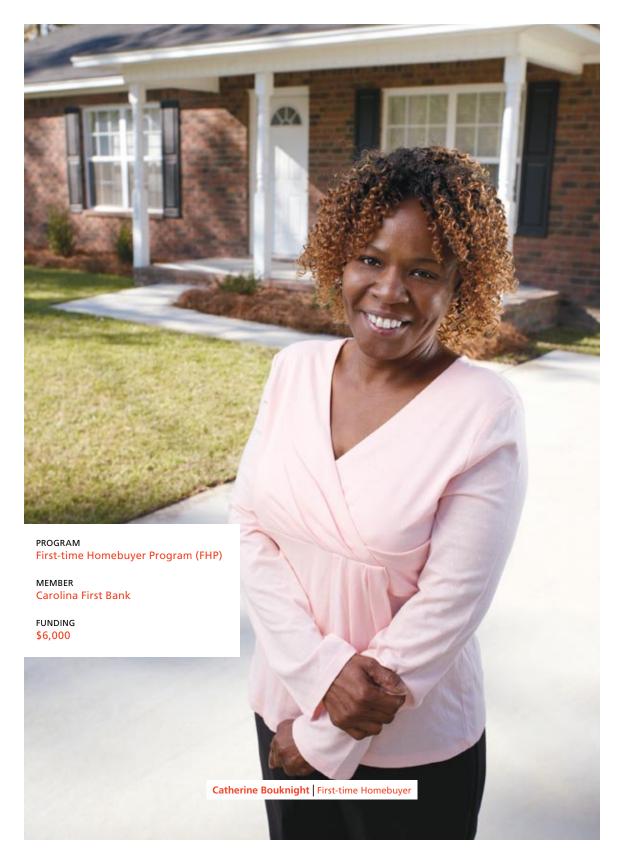
\$397,582,924

FHLBank Atlanta's contribution to AHP, FHP, and CICA\* since 1990.

\$397,583 2007

# FHLBank Atlanta Cumulative AHP and CICA\* Contributions

\*CICA total includes funds for EDGE, EDGE Opportunity Fund, Predevelopment Fund, and New Markets Fund. Amounts in thousands.



#### DEFINING EXCELLENCE

# Opportunity for Homeownership

"Homeownership provides a foundation for asset wealth for the first time in many families. It is an asset that can be passed down through generations."

RONNA COTTOM | VICE PRESIDENT AND CRA PROJECT MANAGER, CAROLINA FIRST BANK

When Catherine Bouknight first saw the new three-bedroom ranch-style house in the historic Arthurtown neighborhood of Columbia, S.C., she knew she had found "her house." A mother living with her adult son, Bouknight earned well below the area median income for Columbia and realized that it would be a challenge to purchase the home. But she was determined and turned to Carolina First Bank to help make her dream a reality.

Marilyn Drayton, Ronna Cottom, and Doris Blocker of Carolina First Bank are members of a tireless team devoted to building thriving communities throughout the state. A focus of their efforts is to help low- to moderate-income families and individuals like Catherine Bouknight become first-time homeowners.

"Homeownership provides a foundation for asset wealth for the first time in many families. It is an asset that can be passed down through generations," said Cottom. "The homeowner serves as a role model for younger generations in demonstrating both the financial discipline needed to buy a home and the budgeting skills needed to maintain the home."

In 2007, Carolina First originated 144 mortgages in South Carolina for affordable housing. To tailor each financing package to the individual borrower's needs, Carolina First tapped a number of sources for the first mortgage and supplemented the mortgages with programs such as FHLBank Atlanta's First-time Homebuyer Program (FHP). The bank used \$400,000 in matching funds from the FHP to help 43 new homeowners with down payments and closing costs, including a \$6,000 grant to first-time buyer Catherine Bouknight.

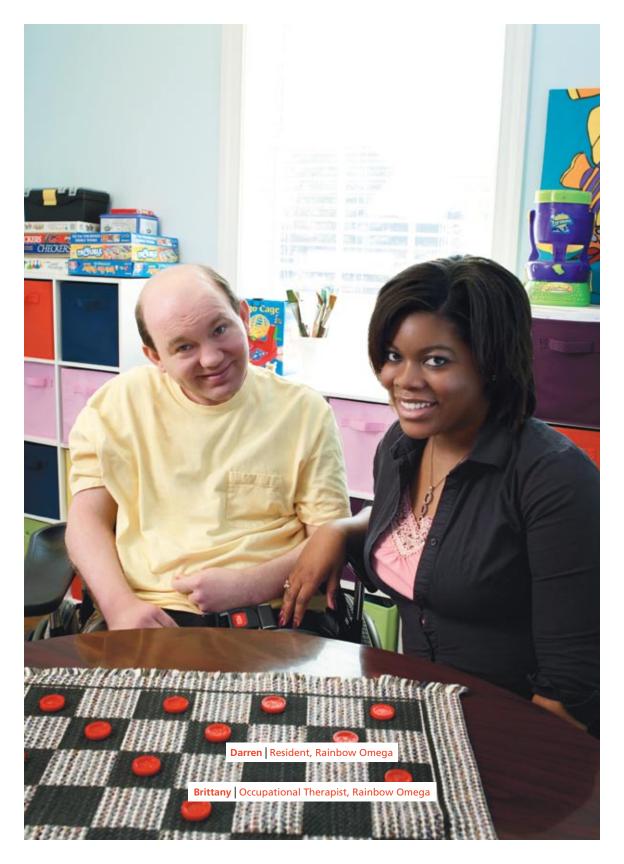
But, Bouknight's story goes deeper than her relationship with Carolina First. Her dream turned into reality is the product of a successful, long-term partnership between Carolina First and community housing nonprofit, Community Assistance Providers (CAP).

CAP received \$40,000 from FHLBank Atlanta's Affordable Housing Program through Carolina First to help finance the construction of eight single-family houses in Arthurtown, one of which is home to Catherine Bouknight. The funding helped keep the development costs down, which in turn allowed the homes to be priced affordably for lower-income buyers. In addition, CAP provides homeownership and financial management counseling to teach buyers financial skills that will help them remain in their homes.

According to Drayton of Carolina First, this is the crux of the issue. She and her team look to help as many lower-income first-time homebuyers as possible, while structuring financing in ways that give buyers the best opportunity to remain in their homes for many years.

"It is important not only to help people get into homes, but also to give them the ability to stay in the home over the long term and contribute to the community. That is when a community thrives," said Drayton.





#### DEFINING EXCELLENCE

# Affordable Homes for Everyone

"Rainbow Omega offers more than just housing and medical care. It's a nurturing environment where people interact, have fun, work, earn money, and grow."

STENTSON CARPENTER | PRESIDENT AND CEO, RAINBOW OMEGA

Darren and his caregiver Brittany sit in a cheerful room that's flooded with sunlight and adorned with colorful paintings of flowers and fish. He has just finished writing his full name on a blank sheet of paper, and Brittany gives him a reassuring hug as she says "good job." Next, they stack dominoes to help Darren improve his motor skills. For someone with cerebral palsy, these are no small accomplishments, and nor are they uncommon achievements for a resident of Rainbow Omega.

In 1991, Stentson Carpenter founded Rainbow Omega in Eastaboga, Ala., as a place where his own son, who has a mental disability, and others like him could receive care in a stable, nurturing environment and reach their full potential for independence. The community has grown during the last 16 years, and now provides housing and work opportunities for nearly 80 residents.

Darren lives in Rainbow Omega's Intermediate Care Facility (ICF), a state-of-the art 15-bed home for residents with disabilities ranging from Down syndrome to cerebral palsy to sight impairments. In addition to the ICF, the 80-acre community includes eight group homes, two five-unit apartment buildings, vocational and administrative buildings, staff housing, and five commercial greenhouses. The ICF is the community's latest addition.

"The ICF was part of our original vision for Rainbow Omega. When we were in the planning phase, I learned about the Federal Home Loan Bank's Affordable Housing Program at a conference and thought that it could help us bring this project together," said Carpenter.

Carpenter contacted Bank member Regions Bank and applied for and received an Affordable Housing Program (AHP) award of \$130,000. This funding, combined with private donations and dollars from USDA Rural Development and the Community Foundation of Calhoun County, financed the ICF.

"Because of its mission and offering to residents, Rainbow Omega was not typical in many ways, and we were delighted to be able to help them through the AHP," said Paul Carruthers, senior vice president and regional community development manager at Regions Bank. "The AHP helps Regions reach deeper to serve the needs of its community, whether for workforce housing, senior housing, or special needs housing. In this instance, it was a way for Regions to invest in the special needs population in Alabama."

Providing safe, decent, affordable housing for everyone in a community is a monumental task because individual needs are so diverse. Rainbow Omega, with the support of organizations like Regions and FHLBank Atlanta, successfully serves an often overlooked segment of the population but one that is no less important than any other. Carpenter and his dedicated staff have created in Rainbow Omega a place where residents have quality, affordable housing, meaningful work, and a chance to interact with their neighbors and share the joys and challenges of life...by any measure, a community that thrives.













#### DEFINING EXCELLENCE

# Jobs and Economic Growth

"In many cases, the Federal Home Loan Bank of Atlanta is the economic engine that allows us to offer the terms and structures that help us gain new relationships while also reducing our liquidity and interest-rate risks."

SPENCE MULLIS | PRESIDENT AND CEO, MORRIS STATE BANK

On its surface, Dublin, Ga., appears to be the classic small Southern town. A stately county courthouse anchors a downtown dominated by locally owned businesses. Peaceful tree-lined streets reveal grand antebellum homes. Residents display a genuine friendliness to locals and visitors alike. Yet, Dublin's quiet demeanor belies a thriving economy that provides a foundation for the area's robust growth and high quality of life.

Dublin, located in the heart of Georgia in the state's third largest county by area, has attracted a diversity of industry. Major distribution centers for Best Buy and Kroger, a paper recycling plant, farms, and one of three VA medical centers in the state, among other major companies, provide steady jobs and good wages to the working population. The Dublin-Laurens County Development Authority has worked diligently with local businesses to bring this economic development to the area.

"Dublin appears to be just a small town near Macon, so why would any industry choose it for their operations?" said Willie Paulk, president of the Development Authority. "The answer is pretty simple: we have a win-win attitude. We look at any potential development project with the goal of matching the needs of the industry with our needs as a community."

A recent outcome of this formula was the opening of the Southeastern distribution and manufacturing facility of Eldorado Stone, an international maker of architectural stone veneer products. According to Paulk, Dublin was an ideal choice for Eldorado Stone due to the town's location between Atlanta and Savannah and its proximity to three major interstate highways. Equally important to their selection process was a 60,000-square foot building owned by the Development Authority that was ready to be outfitted to meet the manufacturer's needs.

To complete the improvements, the Development Authority contacted FHLBank Atlanta member, Morris State Bank, one of several community banks in Dublin. Morris State worked in partnership with another local bank and tapped FHLBank Atlanta's Economic Development Program (EDP) to provide an attractive financing package for the facility renovations.

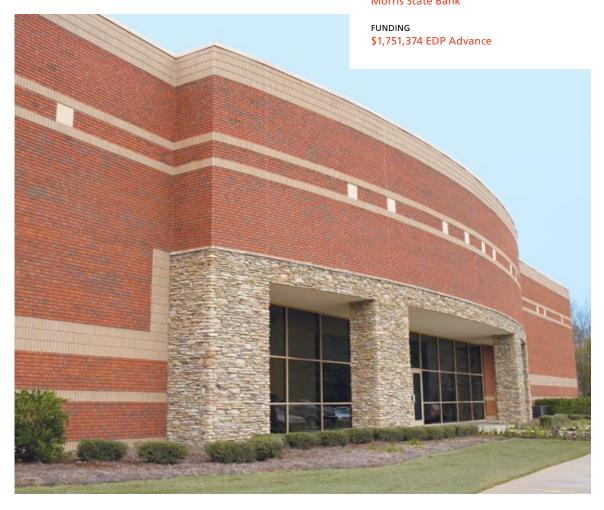
"By getting the project approved as an EDP eligible advance, we were able to reduce our funding costs and pass the savings on to the Development Authority," said Ashlee Torpy, chief financial officer for Morris State Bank. "That, in turn, enabled them to make an attractive leasing offer for the building to Eldorado Stone."

Eldorado Stone's contribution to this thriving community has been significant. The company currently employs 180 people at its facility and has contributed tens of thousands of dollars in local tax revenue in the two years since its opening.

Paulk and Morris State Bank President and CEO Spence Mullis attribute part of the success of this endeavor to the interest from local community banks in the area's development as well as outside partners, such as FHLBank Atlanta.

"There's a competitive spirit among the community bankers in this town, but when it comes time to support a development project, we all work together to make it happen," said Mullis. "In many cases, the Federal Home Loan Bank of Atlanta is the economic engine that allows us to offer the terms and structures that help us gain new relationships, while also reducing our liquidity and interest-rate risks."







#### PICTURED LEFT TO RIGHT:

CHARLES BERRIN
WILLIAM H. TILLY, JR.
LEONARD S. VAUGHN
KATHLEEN BROWNLEE
BRUCE GUNTER
REGINAL BARNER
GLADYS K. WASHINGTON
DAVID L. HERKALO
BERNIE MAZYCK
ROBERT AVERY

#### NOT PICTURED:

ROBERT J. ADAMS STEVE AUGER SCOTT DEDMAN ROBERT G. GOLDSMITH ROBERT POHLMAN

## 2007 Advisory Council

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Shea Development

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#### **Steve Auger**

Executive Director Florida Housing

**Finance Corporation** 

#### **Robert Avery**

President

Alabama Association

of Community

**Development Corporations** 

#### **Reginal Barner**

CEO

Community Development
Improvement Corporation



**Charles Berrin** The Berrin Group

Kathleen Brownlee
Director of Real
Estate Development
CF Foundation

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Neighborhood Housing &
Development Corporation

Bernie Mazyck
President/CEO
S.C. Association of Community
Development Corporations

Robert Pohlman
Executive Director
Coalition for
Nonprofit Housing
& Economic Development

William H. Tilly, Jr. Executive Director Alabama Multifamily Loan Consortium

Gladys K. Washington Senior Program Officer Mary Reynolds Babcock Foundation

# 2007 Program Guide

FHLBank Atlanta works in partnership with member financial institutions to provide affordable housing, support homeownership, and promote community economic development through grants, subsidized loans, and down-payment assistance. The Bank helps its members serve their communities through the following programs:

#### **Affordable Housing**

#### Affordable Housing Program (AHP)

The AHP is a flexible source of grants and deeply subsidized loans awarded to help members finance homebuilding and rehabilitation initiatives. Each year, the Bank allocates 10 percent of its regulatory net income to the AHP.

The Bank reviews applications for funding annually and awards funds to those projects that best meet the program's scoring criteria. The AHP frequently is used in conjunction with other funding sources including conventional loans, government-subsidized financing, tax-credit equity, foundation grants, and bond financing.

#### First-time Homebuyer Program (FHP)

A major challenge to any potential homebuyer is the ability to accumulate enough savings for the down payment and closing costs. For low-income families, saving enough funds to buy a home may seem insurmountable. That's why the Bank created the FHP.

The Bank annually allocates FHP funds for members to use for down-payment and closing-cost assistance for families that earn 80 percent or less of the area median income and are seeking to become homeowners.

#### Community Investment Program (CIP)

The CIP provides discounted advances (loans) to member financial institutions making residential loans that benefit low- and moderate-income families.

Because every loan is unique, the CIP is designed with maximum flexibility. A member financial institution can structure the CIP advance to meet the individual funding needs of both the institution and the customer. Advances are available with fixed or adjustable rates, terms of up to 20 years, and interest-only or amortizing payments. A financial institution may use a CIP advance to fund multiple small loans or to match-fund larger loans.

#### **Community Economic Development**

#### **Economic Development Program (EDP)**

The EDP provides discounted advances to member financial institutions funding certain eligible community economic development activities. These activities include those located in a low- or moderate-income neighborhood or area, those that create jobs or provide services to low- or moderate-income individuals, and those that support small businesses.



million in Affordable Housing Program (AHP) grants to build nearly 7,000 units

## 2007 AHP Awards

FHLBank Atlanta awarded \$50.7 million in Affordable Housing Program grants and subsidized loans to help build or preserve nearly 7,000 units of affordable housing in 10 states and the District of Columbia.

#### Alabama

#### Alabama HFH Katrina Recovery Baldwin, Hale, and Mobile Counties, AL

Member: Colonial Bank, National Association

Sponsor: Alabama Association of

Habitat Affiliates

Grant: \$250,000 for 25 units

#### Alabama HFH Mobile County Mobile County, AL

Member: Colonial Bank, National Association

Sponsor: Alabama Association of

Habitat Affiliates

Grant: \$250,000 for 25 units

#### Alabama HFH - 2

#### Colbert, Lauderdale, Jackson, and **Etowah Counties. AL**

Member: Colonial Bank, National Association

**Sponsor:** Alabama Association of

Habitat Affiliates

Grant: \$240,000 for 40 units

#### **Brookstone Village Apartments** Jacksonville, AL

Member: Bank Independent

Sponsor: Chimney Peak Development Corporation of Jacksonville, AL Grant: \$200,000 for 46 units

#### Church Street Homeownership Mobile, AL

Member: SunTrust Bank

Sponsor: Mobile Housing Board of Mobile, AL

Grant: \$60,000 for 6 units

#### **Deerfield Place** Eufaula, AL

Member: Regions Bank

Sponsor: Paladin, Inc. of Gadsden, AL

Grant: \$215,000 for 40 units

#### **Downtown Renaissance** Mobile, AL

Member: SunTrust Bank

Sponsor: Mobile Housing Board of Mobile, AL

Grant: \$440,000 for 88 units

#### Greenville Terrace Greenville, AL

Member: BankTrust

Sponsor: United Hopes, Inc. of Tuscaloosa, AL

Grant: \$500,000 for 48 units

#### **Hale County Habitat for Humanity** Greensboro, AL

Member: Colonial Bank, National Association

Sponsor: Alabama Association of Habitat Affiliates of Auburn, AL Grant: \$75,000 for 5 units

#### **Highland View**

#### Birmingham, AL

Member: Regions Bank

Sponsor: Aletheia House of Birmingham, AL

Grant: \$500,000 for 39 units

#### Ivy Manor

Troy, AL

Member: Regions Bank

Sponsor: Paladin, Inc. of Gadsden, AL

Grant: \$240,000 for 48 units

#### The Lovelady Center Birmingham, AL

Member: New South Federal Savings Bank

Sponsor: Freedom Rain, Inc.

of Birmingham, AL

Grant: \$500,000 for 300 units

#### Meadowcrest II Apartments, Ltd.

Luverne, AL

Member: BankTrust Sponsor: United Hopes, Inc.

of Tuscaloosa, AL Grant: \$500,000 for 32 units

#### **Mockingbird Pointe** Monroeville, AL

Member: Regions Bank Sponsor: BC Holdings, LLC of Summerville, GA

Grant: \$280,000 for 56 units

#### North Ward

#### Greensboro, AL

Member: Regions Bank

Sponsor: HERO, Hale County Housing

Resource Center

Grant: \$90,000 for 12 units

#### Owning In Hale (Hale Empowerment Revitalization Organization) Hale, AL

Member: New South Federal Savings Bank Sponsor: HERO, Hale County Housing Resource Center of Greensboro, AL Grant: \$187,500 for 25 units

#### Rammed Earth Greensboro, AL

Member: Regions Bank

Sponsor: HERO, Hale County Housing

Resource Center

Grant: \$25,500 for 3 units

#### St. Alban's Phase II

Enterprise, AL

Member: Regions Bank Sponsor: BC Holdings, LLC of

Summerville, GA

Grant: \$325,000 for 40 units

#### South Hills Pell City, AL

Member: Regions Bank

Sponsor: Paladin, Inc. of Gadsden, AL

Grant: \$280,000 for 56 units

#### Windsor Manor Homes

Huntsville, AL

Member: First American Bank Sponsor: AAMU Community Development Corporation Grant: \$96,000 for 16 units

#### **District of Columbia**

## Ft. Stevens Place Apartments Washington, DC

**Member:** City First Bank of D.C., N.A. **Sponsor:** THC Affordable Housing, Inc.

of Washington, D.C.

Grant: \$256,000 for 32 units

## Fairmont Square Washington, DC

Member: SunTrust Bank

**Sponsor:** Development Corporation

of Columbia Heights **Grant:** \$56,000 for 7 units

## GRM Transitional Living Center Washington, DC

Member: OBA Bank

**Sponsor:** Gospel Rescue Ministries

of Washington D.C. Inc. **Grant:** \$300,000 for 24 units

#### Homeless Veterans Reintegration Housing Program Washington, DC

Member: Branch Banking and Trust Company

**Sponsor:** All Faith Consortium of Washington, D.C. **Grant:** \$500,000 for 43 units

## Trinity Plaza Washington, DC Member: United Bank

Sponsor: Far SW-SE Community

Development Corporation of Washington, D.C.

Grant: \$280,000 for 28 units

#### Florida

#### Arcadia PHD Rehab II

Arcadia, FL

Member: RBC Centura Bank Sponsor: Arcadia Housing Authority Grant: \$400,000 for 20 units

#### Bayou Pass Village Phase III

Ruskin, FL

Member: Suncoast Schools Federal

Credit Union

Sponsor: Florida Home Partnership,

Inc. of Ruskin, FL

Grant: \$500,000 for 50 units

#### Chester's Pointe Bowling Green, FL

Member: SunTrust Bank

Sponsor: Hardee County Housing Authority of Wauchula, FL Grant: \$500,000 for 20 units Subsidized Loan: \$200,000

#### Cirrus Pointe I Naples, FL

Member: Branch Banking and Trust Company

**Sponsor:** Cirrus Pointe Partners, LLC **Grant:** \$500,000 for 16 units

#### **Englewood Senior Apartments**

Pensacola, FL

Member: SunTrust Bank Sponsor: Wakulla County Senior

Citizens Council

Subsidized Loan: \$1,838,410 for 92 units

## Elmwood Apartments Fort Myers, FL

Member: Bank of America Georgia, N.A. Sponsor: Affordable Housing Solutions for Florida, Inc. of Bay Harbor Island, FL

Grant: \$400,000 for 116 units Subsidized Loan: \$2,744,652

#### **Grove Park** St. Petersburg, FL

Member: Synovus Bank of Tampa Bay Sponsor: Boley Centers, Inc. of

St. Petersburg, FL

Grant: \$146,721 for 15 units

#### **Habitat for Humanity of Broward** Dania Beach, FL

Member: Regent Bank

Sponsor: Habitat for Humanity of Broward

Grant: \$108,000 for 18 units

#### **Habitat Broward** Fort Lauderdale, FL

Member: Regent Bank

Sponsor: Habitat for Humanity of Broward

of Fort Lauderdale, FL

Grant: \$210,000 for 30 units

#### **Harbour Place Apartments** Fort Walton Beach, FL

Member: Branch Banking and Trust Company

**Sponsor:** Okaloosa Community Development Corporation Grant: \$500,000 for 12 units

#### Lakeside Park I Avon Park, FL

Member: RBC Centura Bank Sponsor: Avon Park Housing

Development Corporation of Avon Park, FL

Grant: \$350,000 for 16 units

#### Laurel Oaks Okeechobee, FL

Member: RBC Centura Bank

**Sponsor:** Affordable Housing Solutions for Florida, Inc. of Bay Harbor Island, FL

Grant: \$500,000 for 80 units

#### **Liberty Landing** Immokalee, FL

Member: Orion Bank

**Sponsor:** Habitat for Humanity of Collier County, Inc. of Naples, FL Grant: \$350,000 for 50 units

#### **Maple Crest Apartments** Fort Myers, FL

Member: SunTrust Bank

**Sponsor:** Affordable Housing Solutions

for Florida, Inc.

Grant: \$250,000 for 59 units Subsidized Loan: \$1,900,000

#### Old Orchard Village Bowling Green, FL

Member: SunTrust Bank

**Sponsor:** Affordable Housing Solutions for Florida, Inc. of Bay Harbor Island, FL

Grant: \$500,000 for 50 units Subsidized Loan: \$500,000

#### **Pahokee Apartments**

Pahokee, FL

Member: BankAtlantic Sponsor: NOAH Development Corporation of Belle Glade, FL Grant: \$288,000 for 24 units

#### **Palmetto Ridge Patio Homes**

Titusville, FL

Member: Branch Banking and Trust Company Sponsor: Coalition for the Hungry and Homeless of Brevard County, Inc of Cocoa, FL

Grant: \$500,000 for 46 units

#### Puppy Park, Phase IA Sarasota, FL

Member: The Bank of Commerce

Sponsor: Habitat for Humanity Sarasota, Inc.

Grant: \$497,000 for 71 units

#### Ridgedale Rehab

Avon Park, FL

Member: SunTrust Bank Sponsor: Avon Park Housing **Development Corporation** Grant: \$500,000 for 36 units

#### Rosene's Success House

Arcadia, FL

Member: RBC Centura Bank Sponsor: DeSoto Homeless Coalition,

Inc. of Arcadia, FL

Grant: \$500,000 for 17 units

#### Countywide

St. Johns County, FL

Member: Branch Banking and Trust Company

Sponsor: Habitat for Humanity -

St. Johns County

Grant: \$150,000 for 15 units

### St. John Village Apartments

Miami, FL

Member: Regions Bank Sponsor: St. John Community Development Corporation Grant: \$160,000 for 16 units

## Stenstrom Road Senior Wauchula, FL

Member: SunTrust Bank

Sponsor: Affordable Housing Solutions for Florida, Inc. of Bay Harbor Island, FL

**Grant:** \$500,000 for 75 units **Subsidized Loan:** \$400.000

#### Trail Ridge II Naples, FL

Member: Orion Bank

Sponsor: Habitat for Humanity of Collier County, Inc. of Naples, FL Grant: \$350,000 for 50 units

#### Georgia

#### Allen Wilson Terrace Phase I Decatur, GA

Member: Fidelity Bank

**Sponsor:** Housing Authority of the City of Decatur, Decatur Housing Authority, GA

Grant: \$500,000 for 40 units

## Atlanta Habitat for Humanity 2007 Atlanta, GA

Member: SunTrust Bank Sponsor: Habitat for Humanity in Atlanta, Inc. of Atlanta, GA Grant: \$350,000 for 70 units

#### Blakely Commons Blakely, GA

Member: SunTrust Bank Sponsor: RHA - Housing, Inc. Grant: \$500,000 for 64 units

#### Building a Village for Hopes, Lives and Dreams II Greensboro. GA

Member: BankSouth

**Sponsor:** Greene County Habitat for Humanity of Greensboro, GA **Grant:** \$334,134 for 6 units

#### Castor Village Norcross, GA

Member: Branch Banking and Trust Company

Sponsored by: The IMPACT! Group

of Duluth, GA

Grant: \$300,000 for 92 units

#### Cedarwood Apartments

Augusta, GA

Member: SunTrust Bank

Sponsor: Progressive Redevelopment, Inc.

Grant: \$500,000 for 184 units

#### Emerald Glade Bainbridge, GA

**Member:** Branch Banking and Trust Company **Sponsor:** Partnership Housing Affordable

to Society Everywhere, Inc. **Grant:** \$350,000 for 25 units

#### Fresh Start Savannah, GA

Member: The Carver State Bank Sponsor: Old Savannah City Mission

of Savannah, GA

Grant: \$250,000 for 28 units

## Harbour Oaks Apartments Unincorporated Cobb County, GA

Member: Branch Banking and Trust Company

Sponsor: Atlanta Mutual Housing

Association, Inc.

Grant: \$500,000 for 80 units

#### Hillside Apartments Atlanta, GA

**Member:** SunTrust Bank **Sponsor:** RBC Development, LLC of Decatur, GA

Grant: \$450,000 for 38 units

## Housing Services of Union Mission Savannah, GA

Member: First Chatham Bank Sponsor: Union Mission, Inc.

of Savannah, GA

Grant: \$300,000 for 48 units

#### Neighborhood Revitalization Projects Clarke and Oglethorpe Counties, GA

Member: AFB&T

**Sponsor:** Athens Area Habitat for Humanity

Grant: \$64,000 for 16 units

#### People of Hope Manufactured Housing Community Athens, GA

**Member:** First American Bank and Trust Company

Sponsor: Athens Land Trust, Inc.

of Athens, GA

Grant: \$464,443 for 40 units

#### Pepper Ridge II Fort Gaines, GA

Member: Regions Bank

**Sponsor:** Southwest Georgia Housing Development Corporation of Cuthbert, GA

Grant: \$360,000 for 36 units

## Rural Single Family Housing Development Pembroke, GA

Member: First Citizens Bank

Sponsor: JCVision and Associates, Inc.

of Hinesville, GA

Grant: \$305,850 for 10 units

#### Senior Connections Urban Rehabilitation (Cobb/Gwinnett) Cobb and Gwinnett Counties, GA

**Member:** United Community Bank **Sponsor:** Senior Connections of

Chamblee, GA

Grant: \$500,000 for 50 units

#### Senior Connections Urban Rehabilitation (DeKalb) Dekalb County, GA

**Member:** United Community Bank **Sponsor:** Senior Connections of

Chamblee, GA

Grant: \$500,000 for 50 units

#### Senior Connections Urban Rehabilitation (Fulton) Fulton County, GA

Member: United Community Bank Sponsor: Senior Connections of

Chamblee, GA

Grant: \$500,000 for 50 units

## Seven Courts Apartments Atlanta, GA

Member: SunTrust Bank

Sponsor: Progressive Redevelopment, Inc.

**Grant:** \$500,000 for 171 units

#### SHIP Hampton Henry County, GA

Member: The Park Avenue Bank

**Sponsor:** Community Committed To Character

Grant: \$70,000 for 7 units

#### SHIP Locust Grove Henry County, GA

Member: The Park Avenue Bank

Sponsor: Community Committed To Character

Grant: \$70,000 for 7 units

## SHIP McDonough McDonough, GA

Member: The Park Avenue Bank

**Sponsor:** Community Committed To Character

Grant: \$70,000 for 7 units

#### SHIP Stockbridge Henry County, GA

Member: The Park Avenue Bank

**Sponsor:** Community Committed To Character

Grant: \$70,000 for 7 units

#### Southwest Georgia Housing Rehabilitation Project Baker, Calhoun, Colquitt, Decatu

Baker, Calhoun, Colquitt, Decatur, Early, Grady, Lee, Miller, Mitchell, Seminole, Terrell, Thomas, and Worth Counties, GA

Member: Southwest Georgia Bank Sponsor: Southwest Georgia Community Action Council, Inc. of Moultrie, GA Grant: \$420,000 for 70 units

## Thomaston Gardens-Rehabilitation 2007 Thomaston, GA

Member: First State Bank and Trust Company

**Sponsor:** RHA - Housing, Inc. **Grant:** \$500,000 for 100 units

#### Vine City Apartments Atlanta, GA

**Member:** Bank of America Georgia, N.A. **Sponsor:** Reynoldstown Revitalization

Corporation

Grant: \$500,000 for 56 units

#### Louisiana

#### Baronne Street New Orleans, LA

Member: Regions Bank

Sponsor: Galilee Housing Initiative and Community Development Corp Grant: \$120,000 for 12 units

#### Maryland

#### Cambridge Commons Cambridge, MD

Member: SunTrust Bank

**Sponsor:** Shelter Development, LLC **Grant:** \$500,000 for 96 units

#### East Baltimore Good Neighbor Initiative: Phase I

Baltimore, MD

Member: Bradford Bank Sponsor: Chesapeake Habitat for Humanity of Baltimore, MD Grant: \$300,000 for 30 units

#### Parktown Apartments Baltimore, MD

Member: Bay National Bank Sponsor: I Can't - We Can, Inc. Grant: \$258.705 for 48 units

## St. Ambrose Intervention Buying Baltimore, MD

Member: Bradford Bank Sponsor: St. Ambrose Housing Aid Center, Inc. of Baltimore, MD Grant: \$200,000 for 20 units

## The Senior Housing Community at Rolling Road Catonsville, MD

Member: SunTrust Bank Sponsor: Enterprise Housing Corporation of Baltimore, MD Grant: \$373,500 for 83 units

#### Somerset Commons Princess Anne, MD

Member: SunTrust Bank

Sponsor: Shelter Development, LLC

of Baltimore, MD

Grant: \$100,000 for 60 units

#### **North Carolina**

#### A.L. Harris Subdivision Henderson, NC

nenderson, NC

Member: Branch Banking and Trust Company

Sponsor: Gateway Community

Development Corporation of Henderson, NC

Grant: \$89,100 for 9 units

## The Arbors at Winmore Carrboro, NC

**Member:** Bank of America Georgia, N.A. **Sponsor:** United Housing Associates, Inc.

of Columbia, SC

Grant: \$250,000 for 58 units Subsidized Loan: \$1,990,000

#### BDC-Homeownership

Bavboro, NC

Member: First South Bank

Sponsor: Bayboro Development Center, Inc.

Grant: \$140,000 for 14 units

#### Bellemont Oaks Pittsboro, NC

Member: SunTrust Bank
Sponsor: North Carolina Housing
Foundation, Inc. of Winston-Salem, NC

Grant: \$432,000 for 72 units

#### Cardinal Ridge Hillsborough, NC

Member: Branch Banking and

Trust Company

**Sponsor:** North Carolina Housing Foundation, Inc. of Winston-Salem, NC

Grant: \$432,000 for 72 units

### Crossroads Rescue Mission

Shelby, NC

**Member:** The First National Bank of Shelby **Sponsor:** Crossroads Rescue Mission

of Shelby, NC

Grant: \$350,000 for 65 units

## East Cornwallis Sustainable Housing Pittsboro, NC

Member: Branch Banking and Trust Company Sponsor: Chatham Habitat for Humanity of Pittsboro, NC Grant: \$120,000 for 15 units

## Elliott Properties Fayetteville, NC

Member: Lumbee Guaranty Bank Sponsor: North Carolina Indian

Housing Authority

Grant: \$400,000 for 110 units Subsidized Loan: \$400,000

## Habitat Homes in Moore and Richmond Counties, NC

Moore and Richmond Counties, NC

Member: First Bank

**Sponsor:** Habitat for Humanity of

Moore County

Grant: \$280,000 for 35 units

#### Haliwa-Saponi Rehabilitation III Halifax and Warren, NC

Member: RBC Centura Bank Sponsor: Haliwa-Saponi Indian Tribe

of Hollister, NC

Grant: \$250,000 for 32 units

## Kannapolis Revitalization Project Kannapolis, NC

Member: First Bank

Sponsor: Prosperity Unlimited, Inc.

of Concord, NC

Grant: \$70,000 for 14 units

## Project New Hope Winston-Salem, NC

Member: Southern Community Bank

and Trust

**Sponsor:** Habitat for Humanity

of Forsyth County

Grant: \$150,000 for 10 units

#### Ridgeland Terrace Yadkinville, NC

Member: Branch Banking and Trust Company

Sponsor: DBT Developers, LLC

of Aynor, SC

Grant: \$192,000 for 48 units

#### River's Edge at Elizabeth Crossing Elizabeth City, NC

Member: Branch Banking and Trust Company

Sponsor: Halcon Development, LLC Grant: \$229.600 for 56 units

#### River's Retreat at Elizabeth Crossing Elizabeth City, NC

Member: Branch Banking and Trust Company

Sponsor: DBT Developers, LLC

of Aynor, SC

Grant: \$240,000 for 40 units

#### Wesley CDC Energy Efficient Affordable Housing II Haywood, Iredell, Macon, and Yadkin Counties, NC

Member: Branch Banking and Trust Company

**Sponsor:** Wesley Community Development Corporation **Grant:** \$200,000 for 15 units

#### Sunrise Crossing Matthews, NC

Member: Branch Banking and Trust Company Sponsor: Habitat for Humanity Matthews

Grant: \$80,000 for 16 units

## Third Avenue ILC Gastonia, NC

**Member:** Branch Banking and Trust Company **Sponsor:** Gaston Residential Services, Inc.

Grant: \$53,000 for 8 units

## Winston-Salem New Life Center Winston-Salem, NC

**Member:** Branch Banking and Trust Company **Sponsor:** Winston-Salem Rescue Mission

Grant: \$400,000 for 37 units

#### Winterstone Spruce Pine, NC

Member: Bank of Granite Sponsor: Northwestern Housing

Enterprises, Inc.

Grant: \$250,000 for 8 units

#### **South Carolina**

## Allendale County Rehabilitation II Allendale, SC

Member: Palmetto State Bank Sponsor: Allendale County ALIVE, Inc.

of Allendale, SC

Grant: \$120,000 for 20 units

#### Bailey Gardens Apartments Lake City, SC

Member: Branch Banking and Trust Company

Sponsor: Southeastern Housing

Preservation, Inc.

Grant: \$335,000 for 24 units Subsidized Loan: \$30,000

#### Butterfly House-Phase 2

Blackville, SC

Member: Community Resource Bank, N.A.

**Sponsor:** Butterfly House, Inc. **Grant:** \$60,000 for 6 units

#### CDIC's Owner Occupied Rehabilitation Program Aiken, Edgefield, Saluda, and Lexington, SC

Member: First Citizens Bank and Trust

Company, Inc.

**Sponsor:** Community Development and Improvement Corporation of Aiken, SC

Grant: \$300,000 for 40 units

#### Clark Street Commons Greenville, SC

Member: Branch Banking and Trust Company

Sponsor: The Housing Authority of

the City of Greenville, SC **Grant:** \$500,000 for 96 units

#### EPCHHA d/b/a Trinity Place

Sumter, SC

**Member:** The National Bank of South Carolina **Sponsor:** Empowered Personal Care Home

Health Alliance

Grant: \$500,000 for 80 units

#### Fulghum Project Ridgeland, SC

Member: CoastalStates Bank Sponsor: Hilton Head Regional Habitat for Humanity of Bluffton, SC

Grant: \$55,000 for 10 units

#### Gower Place- Phase II

Greenville, SC

Member: Regions Bank Sponsor: BGM. Inc.

Grant: \$100,000 for 12 units

#### Hallmark Homes at Bluffton

Bluffton, SC

Member: RBC Centura Bank Sponsor: United Housing Associates, Inc. of Columbia, SC Grant: \$500,000 for 72 units

#### Lowcountry Owner Occupied Rehab III Charleston County, SC

Member: First Federal Savings and

Loan Association

**Sponsor:** Lowcountry Housing and Economic Development Foundation, Inc.

Grant: \$399,000 for 15 units

#### Magnolia Park Apartments

Andrews, SC

Member: Branch Banking and Trust Company

Sponsor: Southeastern Housing

Preservation, Inc.

Grant: \$350,000 for 24 units Subsidized Loan: \$40,000

#### Pecan Grove Darlington, SC

Member: Carolina Bank

Sponsor: The Mid-Atlantic Foundation

Grant: \$400,000 for 32 units Subsidized Loan: \$110,000

## Pickens Gardens-Rehabilitation 2007 Pickens, SC

Member: First State Bank and Trust Company

**Sponsor:** RHA - Housing, Inc. **Grant:** \$500,000 for 77 units

#### Phoenix Trace Apartments Greenville, SC

**Member:** Branch Banking and Trust Company **Sponsor:** Greenville Housing Futures, Inc.

Grant: \$150,000 for 12 units

#### Pine Hill Apartments Orangeburg, SC

Member: Bank of America Georgia, N.A. Sponsor: Humanities Foundation, Inc. Grant: \$500,000 for 72 units

#### Samaritan House-Rehab Orangeburg, SC

Member: First Citizens Bank and

Trust Company, Inc.

Sponsor: Samaritan House

Grant: \$160,000 for 42 units

#### Springs Place Saluda, SC

Member: Security Federal Bank Sponsor: Community Development and

Improvement Corporation

Grant: \$275,000 for 26 units

## The Reserve of Columbia Columbia, SC

**Member:** Bank of America Georgia, N.A. **Sponsor:** Santee-Lynches Affordable Housing

& Community Assistance Provider Grant: \$500,000 for 112 units Subsidized Loan: \$200,000

## Ware Shoals Inn Senior Housing Ware Shoals, SC

ware snoals, sc

**Member:** Branch Banking and Trust Company **Sponsor:** United Housing Associates, Inc.

Grant: \$500,000 for 24 units Subsidized Loan: \$162,882

#### 6 homes

#### Oconee County, SC

Member: Oconee Federal Savings

and Loan Association

Sponsor: Oconee County Habitat

for Humanity

Grant: \$30,000 for 6 units

#### **Tennessee**

#### Colonial Manor Apartments

Pikeville, TN

Member: Regions Bank

Sponsor: Crossville Housing Authority

Grant: \$378,000 for 48 units

### Columbia Meadows- Rehabilitation 2007

Columbia, TN

Member: First State Bank and Trust Company

**Sponsor:** RHA - Housing, Inc. **Grant:** \$350,000 for 61 units

#### Loudon Gardens-Rehabilitation 2007 Loudon, TN

Member: First State Bank and Trust Company

**Sponsor:** RHA - Housing, Inc. **Grant:** \$500,000 for 50 units

#### Nowlin Court-Rehabilitation 2007 Columbia. TN

Member: First State Bank and Trust Company

**Sponsor:** RHA - Housing, Inc. **Grant:** \$195,000 for 35 units

#### Orchard View McMinnville, TN

Member: SunTrust Bank

Sponsor: The Mid Atlantic Foundation

Grant: \$103,500 for 64 units Subsidized Loan: \$1,680,000

#### Preservation Pointe Johnson City, TN

Member: The First Bank and Trust Company Sponsor: Eastern Eight Community Development Corporation of Johnson City, TN

Grant: \$120,000 for 12 units

#### Tullahoma Village-Rehabilitation 2007 Tullahoma, TN

Member: First State Bank and Trust Company

**Sponsor:** RHA - Housing, Inc. **Grant:** \$500,000 for 89 units

## Williamson County Work Force Housing Williamson County, TN

Member: Regions Bank

Sponsor: Community Housing Partnership

of Williamson County **Grant:** \$450,000 for 15 units

#### Virginia

#### Abingdon Green Abingdon, VA

Member: Highlands Union Bank Sponsor: Southwest Virginia Housing Corporation of Abingdon, VA Grant: \$180,000 for 32 units

#### Angelwood Development Phase II King George, VA

Member: Union Bank and Trust Company

Sponsor: Project FAITH, Inc. of

King George, VA

Grant: \$160,000 for 32 units

#### College Green II Warsaw, VA

Member: Branch Banking and Trust Company

**Sponsor:** Community Housing

Partners Corporation of Christiansburg, VA

Grant: \$85,000 for 16 units

## Covenant Heights - Phase II Harrisonburg, VA

Member: United Bank

Sponsor: Hope Community Builders

of Harrisonburg, VA

Grant: \$105,000 for 21 units

#### Habitat Builds Homes

Hampton City and Newport News City, VA

Member: The Old Point National Bank

of Phoebus

Sponsor: Peninsula Habitat for Humanity of Newport News, VA Grant: \$42,500 for 5 units

#### Housing Rehabilitation Program Buchanan, Dickerson, Russell, and Washington, VA

Member: Highlands Union Bank Sponsor: People Incorporated of Southwest Virginia of Abingdon, VA Grant: \$100,000 for 20 units

#### Hillcrest Manor Buena Vista, VA

Member: Branch Banking and Trust Company

Sponsor: Mark-Dana Corporation

of The Woodlands, TX **Grant:** \$215,900 for 40 units

#### New Road Village III Exmore, VA

Member: Shore Bank

Sponsor: New Road Community Development

Group of Exmore, Inc. of Exmore, VA Grant: \$104,000 for 16 units

#### New Gilmer Project Roanoke, VA

Member: First- Citizens Bank &

Trust Company

**Sponsor:** Blue Ridge Housing

Development Corporation of Roanoke, VA

Grant: \$80,400 for 6 units

#### Norton Green Norton City, VA

Member: The First Bank and Trust Company

Sponsor: Southwest Virginia Housing Corporation of Abingdon, VA Grant: \$200,000 for 40 units

#### Parker View Williamsburg, VA

Member: Citizens and Farmers Bank

Sponsor: Bay Aging

Grant: \$335,000 for 67 units

## People Incorporated Homebuyer Program Buchanan, Dickenson, Russell,

Washington Counties, VA

Member: The First Bank and Trust Company

Sponsor: People Incorporated of

Southwest Virginia

Grant: \$100,000 for 10 units

#### Pulaski Village Pulaski. VA

Member: The First Bank and Trust Company

Sponsor: Southwest Virginia Housing Corporation of Abingdon, VA Grant: \$220,000 for 44 units

#### Rush Creek Housing Rehabilitation Project Glade Spring, VA

Member: Highlands Union Bank Sponsor: People Incorporated of Southwest Virginia of Abingdon, VA Grant: \$75,000 for 15 units

#### Sterling Court B Warrenton, VA

Member: Marshall National Bank

and Trust Company

Sponsor: Fauguier Habitat for Humanity

Grant: \$70,200 for 9 units

#### Thomas Jefferson Community Workforce Housing Albemarle, Louisa, Nelson, Fluvanna, and Greene, VA

Member: Branch Banking and Trust Company

**Sponsor:** Piedmont Housing Alliance of Charlottesville, VA **Grant:** \$394,500 for 41 units

#### Senior Home Repair Program Chesterfield, Henrico, Petersburg City, Richmond City, and Charles City, VA

Member: SunTrust Bank

Sponsor: ElderHomes Corporation

of Richmond, VA

Grant: \$418,750 for 133 units

#### **West Virginia**

#### Baker Heights Apartments Martinsburg, WV

Member: Branch Banking and Trust Company

**Sponsor:** Telamon Corporation of Raleigh, NC

Grant: \$500,000 for 56 units

#### Carewood Housing Project Delbarton, WV

**Member:** Branch Banking and Trust Company **Sponsor:** Housing Authority of Mingo County

Grant: \$329,000 for 4 units

## Chelyan Village Apartments Cabin Creek, WV

Member: Branch Banking and Trust Company

**Sponsor:** Telamon Corporation

of Raleigh, NC

Grant: \$500,000 for 48 units

#### West Main Street II Ronceverte, WV

Member: Branch Banking and Trust Company Sponsor: Southeastern Appalachian Rural

Alliance, Inc. of Lewisburg, WV Grant: \$24,000 for 3 units

## 2007 EDGE Awards

FHLBank Atlanta awarded below-market rate loans of more than \$8.1 million for seven economic development projects, which have total development costs of \$26 million.

#### The Goler Family Education & Enrich

Member: BB&T of North Carolina Borrower: Goler Memorial AME Zion

Churchment Center

Project City and State: Winston Salem, NC Loan to Borrower: \$2,100,000 at 2.125%

for 180 months

Total Project Cost: \$2,075,600

## The Center for Parks & People at Auchentoroly Terrace

Member: Bradford Bank

Borrower: Parks & People Foundation Project City and State: Baltimore, MD Loan to Borrower: \$2,000,000 at 3.0%

for 60 months

Total Project Cost: \$10,037,738

#### Shops at Shelton

Member: Yadkin Valley Bank and

Trust Company

**Borrower:** Iredell Statesville Community

**Enrichment Corporation** 

Project City and State: Statesville, NC Loan to Borrower: \$768,800 at 3.25%

for 120 months

Total Development Cost: \$968,800

#### **Human Development Resource Center**

Member: Grand Bank and Trust of Florida Borrower: Boys & Girls Club of St. Lucie County, Inc.

Project City and State: Fort Pierce, FL Loan to Borrower: \$1 million at 2.5%

for 60 months

Total Development Cost: \$4,624,369

#### **EMI Community Center**

Member: First National Bank of

**Baldwin County** 

Borrower: Ecumenical Ministries, Inc. Project City and State: Fairhope, AL Loan to Borrower: \$750,000 at 4.0%

for 240 months

Total Development Cost: \$750,000

#### Phase 1 - The 13th Avenue Dream Center

Member: Synovus Bank of Tampa Bay Borrower: United Community Centers, Inc. Project City and State: Bradenton, FL Loan to Borrower: \$1 million at 3.0%

for 120 months

Total Development Cost: \$3,250,000

#### **ACCION USA Florida Loan Fund**

Member: BankUnited, FSB Borrower: ACCION USA, Inc. Project City and State: Miami, FL Loan to Borrower: \$500,000 at 2%

for 120 months

Total Development Cost: \$4,400,000

## 2007 FHLBank Atlanta Management

#### Richard A. Dorfman

President and Chief Executive Officer

#### **Executive Vice Presidents**

Steven Goldstein

Chief Financial Officer

Marian M. Lucia

Chief Information Officer

Kirk R. Malmberg

Chief Credit Officer

**Gregory Mayfield** 

**General Counsel** 

W. Wesley McMullan

**Financial Management** 

Jill Spencer

**Chief Operating Officer** 

#### **Senior Vice Presidents**

Cathy C. Adams

**Human Resources and Staff Services** 

**Charlotte McRanie** 

**Financial Operations Management** 

Andrew B. Mills

Treasury and Asset/Liability Management

Richard A. Patrick

Internal Audit

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