

U.S. IMPORTERS' QUESTIONNAIRE

CIRCULAR WELDED CARBON-QUALITY STEEL PIPE FROM CHINA

This questionnaire must be received by the Commission by no later than March 14, 2008

See page 4 of the Instruction Booklet for filing instructions.

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing and antidumping duty investigations concerning circular welded carbon-quality steel pipe from China (inv. Nos. 701-TA-437 and 731-TA-1116 (Final)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ State _____ Zip Code _____
World Wide Web address _____
Has your firm imported circular welded carbon-quality steel pipe (as defined in the instruction booklet) from any country at any time since January 1, 2005?
<input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By means of this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ()</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ()</i>	

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing circular welded pipe from China into the United States or which are engaged in exporting circular welded pipe from China to the United States?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Joanna Lo (202-205-1888, joanna.lo@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of circular welded pipe since January 1, 2005?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Has your firm imported or arranged for the importation of circular welded pipe for delivery after December 31, 2007? If so, please report below (in short tons):

No Yes--Indicate when such orders are to be delivered and the quantities involved.

Source/Period	Jan-Mar 2008	Apr-Jun 2008	July-Sep 2008	Oct-Dec 2008
Quantity (1,000 short tons)				
China				
All other				

II-4. If your firm also produces circular welded pipe in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-5. **IMPORTS FROM SUBJECT SOURCE.**--Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from **China** by your firm during the specified periods. If you reported circular welded pipe from Weifang East Steel Pipe Co. and/or Jiangsu Yulong Steel Pipe Co., please also answer sections II-7 and/or II-8. (See definitions in the instruction booklet.)

CHINA (all Chinese manufacturers/exporters)

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to distributors (value)			
U.S. shipments to end users (quantity)			
U.S. shipments to end users (value)			
¹ Please identify the foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6a. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of circular welded pipe imported from **your largest country source other than China** by your firm during the specified periods. (See definitions in the instruction booklet.)

LARGEST OTHER SOURCE, COUNTRY:

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to distributors (value)			
U.S. shipments to end users (quantity)			
U.S. shipments to end users (value)			
¹ Please identify the sources and foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6b. **IMPORTS FROM NONSUBJECT SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of circular welded pipe imported from **your second largest country source other than China** by your firm during the specified periods. (See definitions in the instruction booklet.)

SECOND LARGEST OTHER SOURCE, COUNTRY:

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to distributors (value)			
U.S. shipments to end users (quantity)			
U.S. shipments to end users (value)			
¹ Please identify the sources and foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-6c. **IMPORTS FROM NONSUBJECT SOURCES.**--Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from **all other sources combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

ALL OTHER SOURCES COMBINED

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
Beginning-of-period inventories (quantity)			
Imports: ¹			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ² of internal consumption/transfers			
Export shipments: ³			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ⁴ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to distributors (value)			
U.S. shipments to end users (quantity)			
U.S. shipments to end users (value)			
¹ Please identify the sources and foreign producers, if known: _____ _____ _____			
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: _____ _____ _____			
³ Identify your principal export markets: _____ _____			
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **IMPORTS BY COMPANY.**—Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from **Weifang East Steel Pipe Co.** by your firm during the specified periods. (See definitions in the instruction booklet.)

WEIFANG EAST STEEL PIPE CO. (CHINA)

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
Beginning-of-period inventories (quantity)			
Imports:			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ¹ of internal consumption/transfers			
Export shipments: ²			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ³ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to distributors (value)			
U.S. shipments to end users (quantity)			
U.S. shipments to end users (value)			
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: <hr/>			
² Identify your principal export markets: _____ 			
³ Reconciliation of data. —Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **IMPORTS BY COMPANY.**—Report your firm's imports and your firm's shipments and inventories of circular welded pipe imported from **Jiangsu Yulong Steel Pipe Co.** by your firm during the specified periods. (See definitions in the instruction booklet.)

JIANGSU YULONG STEEL PIPE CO. (CHINA)

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
Beginning-of-period inventories (quantity)			
Imports:			
Quantity of imports			
Value of imports			
U.S. shipments:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption/company transfers:			
Quantity of internal consumption/transfers			
Value ¹ of internal consumption/transfers			
Export shipments: ²			
Quantity of export shipments			
Value of export shipments			
End-of-period inventories ³ (quantity)			
Channels of distribution:			
U.S. shipments to distributors (quantity)			
U.S. shipments to distributors (value)			
U.S. shipments to end users (quantity)			
U.S. shipments to end users (value)			
¹ Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2005, 2006, and 2007 below: <hr/>			
² Identify your principal export markets: _____ 			
³ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____			

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9a. Certain circular welded pipe may be produced from “*micro-alloy*” steel that has been modified through the addition of alloying elements that may exceed the individual weight limits for nonalloy steel provided for in the HTSUS. (See definitions in the instruction booklet.) Please report below the quantity (in short tons) and value (in \$1,000) of any such circular welded pipe included in the data reported by your firm in response to questions II-5 through II-8 above.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
IMPORTS OF “MICRO-ALLOY” STEEL CIRCULAR WELDED PIPE FROM CHINA			
Quantity of imports			
Value of imports			
IMPORTS OF “MICRO-ALLOY” STEEL CIRCULAR WELDED PIPE FROM ALL OTHER SOURCES			
Quantity of imports			
Value of imports			

II-9b. Certain circular welded pipe may be *multiple-stenciled* to both ASTM and API specifications to an ASTM specification and other specifications, such as API 5L or X-42 (for purposes of these investigations, such pipe is considered to be “circular welded pipe” if is 32 feet in length or less; is less than 2.0 inches (50 mm) in outside diameter; has a galvanized and/or painted surface finish; or has a threaded and/or coupled end finish; see definitions in the instruction booklet.) Please report below the quantity (in short tons) and value (in \$1,000) of any such circular welded pipe included in the data reported by your firm in response to questions II-5 through II-8 above.

Quantity (in short tons), value (in \$1,000)			
Item	Calendar years		
	2005	2006	2007
IMPORTS OF “MULTIPLE-STENCILED” CIRCULAR WELDED PIPE FROM CHINA			
Quantity of imports			
Value of imports			
IMPORTS OF “MULTIPLE-STENCILED” CIRCULAR WELDED PIPE FROM ALL OTHER SOURCES			
Quantity of imports			
Value of imports			

II-10. Did your firm import during the periods presented below? If so, please report below (in short tons):

- No Yes—Indicate when such orders are were delivered and the quantities involved.

Source/Period	Dec 2006- Feb 2007	Mar 2007- May 2007	June 2007- Aug 2007	Sep 2007- Nov 2007
Quantity (short tons)				
China				
All other				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. **PROFILE OF CIRCULAR WELDED PIPE SHIPMENTS:** Please report the share (in percent) of your firm's total 2007 U.S. shipments from **China** as reported in item II-5 (based on quantity) that was sold as indicated below.

CHINA

A. By certification:

- ___ percent Stenciled to *only* ASTM specifications
- ___ percent Stenciled to an ASTM specification *and* another specification such as API 5L or X-42 (used in standard/structural applications)
- ___ percent Stenciled to proprietary specifications (e.g., certain fence tubing)
- ___ percent Not stenciled to any specification (describe _____)
- ___ percent Other (describe _____)
- 100 percent

B. By grade:

- ___ percent ASTM A-53A
- ___ percent ASTM A-53B
- ___ percent ASTM A-135/795
- ___ percent ASTM A-500/A-252
- ___ percent Other (describe _____)
- 100 percent

C. By size:

- ___ percent Less than or equal to 4.5 inches in outside diameter
- ___ percent Greater than 4.5 inches but less than or equal to 10.75 inches in outside diameter
- ___ percent Greater than 10.75 inches but less than or equal to 16 inches in outside diameter
- 100 percent

D. By end finish:

- ___ percent Plain end / square cut
- ___ percent Beveled
- ___ percent Threaded or threaded & coupled
- ___ percent Other (describe _____)
- 100 percent

E. By surface finish:

- ___ percent Black
- ___ percent Painted
- ___ percent Galvanized
- ___ percent Other (describe _____)
- 100 percent

F. By length:

- ___ percent Single random lengths (approximately 20 feet)
- ___ percent Double random lengths (approximately 40 feet)
- ___ percent Triple random lengths (approximately 60 feet)
- ___ percent Other (describe _____)
- 100 percent

PART II.--TRADE AND RELATED INFORMATION--Continued

II-12. **PROFILE OF CIRCULAR WELDED PIPE SHIPMENTS:** Please report the share (in percent) of your firm's total 2007 U.S. shipments from **all other sources combined** as reported in item II-6 (based on quantity) that was sold as indicated below.

ALL OTHER SOURCES COMBINED

A. By certification:

- ___ percent Stenciled to *only* ASTM specifications
- ___ percent Stenciled to an ASTM specification *and* another specification such as API 5L or X-42 (used in standard/structural applications)
- ___ percent Stenciled to proprietary specifications (e.g., certain fence tubing)
- ___ percent Not stenciled to any specification (describe _____)
- ___ percent Other (describe _____)
- 100 percent

B. By grade:

- ___ percent ASTM A-53A
- ___ percent ASTM A-53B
- ___ percent ASTM A-135/795
- ___ percent ASTM A-500/A-252
- ___ percent Other (describe _____)
- 100 percent

C. By size:

- ___ percent Less than or equal to 4.5 inches in outside diameter
- ___ percent Greater than 4.5 inches but less than or equal to 10.75 inches in outside diameter
- ___ percent Greater than 10.75 inches but less than or equal to 16 inches in outside diameter
- 100 percent

D. By end finish:

- ___ percent Plain end / square cut
- ___ percent Beveled
- ___ percent Threaded or threaded & coupled
- ___ percent Other (describe _____)
- 100 percent

E. By surface finish:

- ___ percent Black
- ___ percent Painted
- ___ percent Galvanized
- ___ percent Other (describe _____)
- 100 percent

F. By length:

- ___ percent Single random lengths (approximately 20 feet)
- ___ percent Double random lengths (approximately 40 feet)
- ___ percent Triple random lengths (approximately 60 feet)
- ___ percent Other (describe _____)
- 100 percent

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226, craig.thomsen@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

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Section III-A.--PRICE DATA

Please report total quarterly selling quantity and value data concerning your firm's U.S. commercial shipments to U.S. distributors unrelated to your firm of its imported circular welded carbon quality steel pipe (circular welded pipe) (1) from China (all manufacturers/exporters), and (2) from your firm's single largest (in short tons imported) nonsubject country, (3) from Weifang East Steel Pipe Co. only, (4) from Jiangsu Yulong Steel Pipe Co. only, source based on its total U.S. imported circular welded pipe from nonsubject countries during 2005-07. Report the requested pricing data for the following four product categories and four specific products shipped to your U.S. distributor customers during January 2005-December 2007:

Please note that the four product categories 1, 2, 3, and 4 are accompanied by a specific product within each category for which price data are also requested. Quantities and values of the specific product(s) must be included in the totals reported for the broader product categories.

Product 1.—ASTM A-53 schedule 40 black plain-end, with nominal outside diameter of 2-4 inches inclusive.

Product 1a.—ASTM A-53 schedule 40 black plain-end, with nominal outside diameter of 2 inches.

Product 2.—ASTM A-53 schedule 40 galvanized plain-end, with nominal outside diameter of 2-4 inches inclusive.

Product 2a.—ASTM A-53 schedule 40 galvanized plain-end, with nominal outside diameter of 2 inches.

Product 3.—ASTM A-53 schedule 40 black plain-end, with nominal outside diameter of 6-8 inches inclusive.

Product 3a.—ASTM A-53 schedule 40 black plain-end, with nominal outside diameter of 6 inches.

Product 4.—Galvanized fence tube, with nominal outside diameter of 1-3/8 – 2-3/8 inches inclusive, and wall thickness of 0.055-0.075 inch.

Product 4a.—Galvanized fence tube, with nominal outside diameter of 2 inches (also referred to as 2 and 3/8 inch in the fence tube industry), and wall thickness of 0.065 inch (+/- 10 percent).

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs to your distributor customers. For sales on a delivered basis, deduct from the delivered price any U.S.-inland freight and shipping charges from your U.S. shipping point to your distributor customers and report the resulting effective f.o.b. U.S. point of shipment value (do not report transactions where you cannot report values, either actual or adjusted, on a f.o.b. U.S. point of shipment basis). Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts, rebates, etc.). See instruction booklet.

Report the requested pricing data in the table on the following page for sales to U.S. distributors unrelated to your firm for each of the four specified products.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1a. Report below the quarterly price data¹ for pricing products² imported from **China (all manufacturers/exporters)** and sold by your firm.

(Quantity in short tons, value in dollars)				
Period of shipment	Product 1		Product 1a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 2		Product 2a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1: _____				
Product 1a: _____				
Product 2: _____				
Product 2a: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1a. Report below the quarterly price data¹ for pricing products² imported from **China (all manufacturers/exporters)** and sold by your firm.

(Quantity in short tons, value in dollars)				
Period of shipment	Product 3		Product 3a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 4		Product 4a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part IV.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 3: _____				
Product 3a: _____				
Product 4: _____				
Product 4a: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1b. Report below the quarterly price data¹ for pricing products² imported from **China (Weifang only)** and sold by your firm.

(Quantity in short tons, value in dollars)				
Period of shipment	Product 1		Product 1a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 2		Product 2a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1: _____				
Product 1a: _____				
Product 2: _____				
Product 2a: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1b. Report below the quarterly price data¹ for pricing products² imported from **China (Weifang only)** and sold by your firm.

(Quantity in short tons, value in dollars)				
Period of shipment	Product 3		Product 3a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 4		Product 4a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: _____

Product 3a: _____

Product 4: _____

Product 4a: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA –Continued

III-A-1c. Report below the quarterly price data¹ for pricing products² imported from **China (Jiangsu Yulong only)** and sold by your firm.

(Quantity in short tons, value in dollars)				
Period of shipment	Product 1		Product 1a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 2		Product 2a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 1: _____ Product 1a: _____ Product 2: _____ Product 2a: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1c. Report below the quarterly price data¹ for pricing products² imported from **China (Jiangsu Yulong only)** and sold by your firm.

(Quantity in short tons, value in dollars)				
Period of shipment	Product 3		Product 3a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 4		Product 4a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. ² Pricing product definitions are provided on the first page of Part IV.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: Product 3: _____ Product 3a: _____ Product 4: _____ Product 4a: _____				

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1d. Report below the quarterly price data¹ for pricing products² imported from **the largest nonsubject country** and sold by your firm. Please specify: (_____)

(Quantity in short tons, value in dollars)				
Period of shipment	Product 1		Product 1a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 2		Product 2a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 1a: _____

Product 2: _____

Product 2a: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA –Continued

III-A-1d. Report below the quarterly price data¹ for pricing products² imported from **the largest nonsubject country** and sold by your firm. Please specify: (_____)

(Quantity in short tons, value in dollars)				
Period of shipment	Product 3		Product 3a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 4		Product 4a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: _____

Product 3a: _____

Product 4: _____

Product 4a: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-1d. Report below the quarterly price data¹ for pricing products² imported from **your second-largest nonsubject source country** and sold by your firm. Please specify: (_____)

(Quantity in short tons, value in dollars)				
Period of shipment	Product 1		Product 1a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 2		Product 2a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 1a: _____

Product 2: _____

Product 2a: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA –Continued

III-A-1d. Report below the quarterly price data¹ for pricing products² imported from **your second-largest nonsubject source country** and sold by your firm. Please specify: (_____)

(Quantity in short tons, value in dollars)				
Period of shipment	Product 3		Product 3a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				
Period of shipment	Product 4		Product 4a	
	Quantity	Value	Quantity	Value
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part IV.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: _____

Product 3a: _____

Product 4: _____

Product 4a: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-2. If your firm uses/issues price lists for its U.S.-produced circular welded pipe, please enclose a copy of the most recent price list, if possible, with your submission; if your price list is large, please submit sample pages. Note if the price list differs by type of customer (e.g., distributor, type of distributor, end user, type of end user, etc.).

III-A-3. Please explain in what units (per short ton or per 100 feet) your U.S. customers preferred to have prices quoted to them during 2005-07 for your firm's imported circular welded pipes. Answer separately for distributors and for end users. Please explain, if applicable, why some customers prefer to have prices quoted per short ton and others per 100 feet.

Distributors: _____

End users: _____

III-A-4. Please explain the extent to which your net U.S. f.o.b. selling prices may have differed among products within each product category (1, 2, 3, and 4) during 2005-07 on a per short ton basis for your firm's imported circular welded pipes, and explain the reason(s) for any price differences among the products in each product category (e.g., differences in wall thickness or diameter; timing of sales within quarter; volume of sales; level of trade; etc.). Please report only for product categories which your firm reported the requested price data on pages 13-22.

Product category 1: _____

Product category 2: _____

Product category 3: _____

Product category 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-5. Please explain why net U.S. f.o.b. selling price differences of \$100 or more per short ton during 2005-07 might have existed among responding U.S. importers for their imported circular welded pipes in each of the four specified product categories 1, 2, 3, and 4 for which price data were requested. Please answer separately for each such product category.

Product category 1: _____

Product category 2: _____

Product category 3: _____

Product category 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.-- PRICE DATA --Continued

III-A-6. a) Please identify for the U.S. market the factors that define master distributors of circular welded pipe and how such firms may differ from other distributors of circular welded pipe.

b) Specify, to the extent possible, when (month and year) master distributors appeared in the U.S. market for circular welded pipe.

c) Please explain the influence of master distributors in the U.S. market for circular welded pipe during 2005-07 and how any such influence changed during this period.

d) Please explain how and why U.S. selling prices in general (not restricted to the pricing products) may have differed for your firm's sales of its imported circular welded pipes to master distributors vis-à-vis sales to other distributors during 2005-07.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A--PRICE DATA—Continued

III-A-7. a) Please specify and discuss any foreign transportation delays/difficulties concerning your firm's imported circular welded pipe from China that it experienced during 2005-07.

b) What impact have any foreign transportation delays/difficulties had on the prices your firm sold its imported products from China vis-a-vis the U.S.-produced products during 2005-07?

c) Please estimate below the share (in percent) of your firm's total imported circular welded pipe from China during 2005-07 that involved foreign transportation delays/difficulties, which impacted the prices your firm sold the subject imported products (as indicated above).

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A--PRICE DATA—Continued

III-A-8. What, if any, effect have the following events had on your firm's U.S. selling prices and quantities of its imported circular welded pipe during 2007 and into 2008? For each event, identify the magnitude and timing of any effect on your firm's U.S. selling prices and/or shipment volumes of its U.S.-produced circular welded pipe.

a) The filing of the countervailing/antidumping duty petition on June 7, 2007?

b) The reported abolishment by the Chinese Government of the 13 percent commodity export rebate, effective on July 1, 2007?

c) Preliminary countervailing duty determination and imposition of preliminary bonding requirements on November 13, 2007?

d) Preliminary antidumping duty determination and imposition of preliminary bonding requirements on January 15, 2008?

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A--PRICE DATA—Continued

III-A-11. Please describe for each of your firm's three-largest nonsubject country sources of its imported circular welded pipe since January 2005 the role of such imports in competing or otherwise providing alternatives for your firm's circular welded pipe imported from China. Please specify any differences or similarities and why you imported from both the nonsubject country and China, or why you imported just from the nonsubject country or just from China.

Nonsubject country (specify _____) vis-à-vis China

Nonsubject country (specify _____) vis-à-vis China

Nonsubject country (specify _____) vis-à-vis China

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A--PRICE DATA—Continued

III-A-12. a) Please list in the following tabulation all offers that your firm received from nonsubject-country foreign suppliers for 2008 delivery of circular welded pipe, regardless whether your firm accepted such offers. For each such offer that your firm accepted, place an "A" beside the quantity, and for each such offer solicited by your firm place an "S" beside the offer date.

	Supplier name	Country-of-origin	Offer date	Quantity offered (short tons)	Estimated delivery date
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.					
12.					

b) Based on the offer information provided above, please discuss in a separate attachment each offer that constitutes an alternative to circular welded pipe from China, and explain the reasons and likelihood that such offers would replace any imported circular welded pipe from China. Please discuss each such transaction separately, noting the number of the transaction shown in the tabulation above.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS

Unless otherwise instructed, please answer all questions in the rest of part III based on your firm's total U.S. sales of its imported circular welded pipe from China from 2005 to 2007. If your responses differ by sales to different types of U.S. customers (distributors, end users, or types of end users), or by product specifications of the circular welded pipe that you imported from China, please explain in the margin or attach a separate response. **Please respond fully to the questions and attach additional pages of discussion as needed; identify attached responses with the question number.**

****Note.—Please answer questions in Section III-B based on your firm's imported circular welded pipe from China, regardless of the identity of the Chinese producers. However, if your responses differ for the imported Chinese products produced by Weifang and/or Jiangsu Yulong, please attach separate comments for each of these Chinese producers; identify attached responses with the question number.***

III-B-1. Please estimate below the share of your firm's total U.S. commercial shipments quantity of its U.S.-produced circular welded pipe during 2007 that was on a (1) long-term basis (multiple deliveries for more than 12 months after the purchase agreement), (2) short-term basis (multiple deliveries up to 12 months), and (3) spot sales basis (usually one-time delivery, within 30 days of the purchase agreement). The three different sales bases include both written contracts and verbal agreements.

Type of sale:	Share of U.S. commercial shipments of circular welded pipe imported from China (<i>percent</i>)
Long-term	
Short-term	
Spot-sales	
Total	

III-B-2. Please discuss the following provisions of your U.S. sales on a typical long-term basis that involved your U.S.-produced circular welded pipe.

- a) What is the average duration of a contract? _____
- b) Can prices be renegotiated during the contract period? _____
- c) Does the contract fix quantity, price, or both? _____
- d) Does the contract have a meet or release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-B-3. Please discuss the following provisions of your U.S. sales on a typical short-term basis that involved your U.S.-produced circular welded pipe.

- a) What is the average duration of a contract? _____
- b) Can prices be renegotiated during the contract period? _____
- c) Does the contract fix quantity, price, or both? _____
- d) Does the contract have a meet or release provision? _____

III-B-4. Please identify and discuss below, for your firm's U.S. sales of its imported circular welded pipe from China during 2005-07, the factors considered by your firm and its process in negotiating/determining the prices that it charged for long-term and short-term sales of circular welded pipe to its U.S. customers (e.g., the role of quantity sold in arriving at prices, the role of a bid process, the use/role of price lists, use of follow-up price quotes, the role of circular welded pipe bundled with other products you sell, etc.). To the extent there were differences by type of customer (e.g., distributor, master distributor, type of end user, etc.), please answer separately for each type.

Long-term: _____

Short-term: _____

III-B-5. Please explain how your firm establishes prices for sales of its U.S.-imported circular welded pipe on a spot basis.

III-B-6. What were your firm's typical payment terms on sales of its U.S.-produced circular welded pipe shipped to U.S. customers from 2005 to 2007 (e.g., 2/10 net 30 days, net 30 days, etc.)

_____?

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-B-7. *Report below for your firm's U.S. shipments, during 2005-07, of its imported circular welded pipe from China.*

a) On what basis does your firm typically quote prices of its U.S.-produced circular welded pipe to its U.S. customers: f.o.b. plant/warehouse or delivered ? (Check one)

b) If f.o.b., do your customers typically arrange the freight or does your firm arrange the freight ? (Check one)

c) If your firm arranges freight on its f.o.b. sales, does it typically prepay the freight or send the products freight collect ? (Check one)

III-B-8. Please describe terms of your firm's discount policy, if any, (quantity discounts per shipment, total annual volume (quantity or value) based discounts, etc.) on its U.S. sales, during 2005-07, of its imported circular welded pipe from China. Also indicate if any discounts for circular welded pipe were based on a sales volume of both circular welded pipe and other types of pipes combined, and indicate the period for such volumes to qualify for discounts. Do not include any payment discounts covered in question III-B-6.

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-B-10. *Report below for your firm's U.S. shipments, from 2005 to 2007, of its imported circular welded pipe.*

a) What was the approximate percentage of the total delivered cost of your firm's circular welded pipe that was accounted for by U.S. inland transportation costs? _____ percent.

b) Who generally arranged the transportation to your customers' locations? Your firm or purchaser ? (Check one)

c) What was the approximate percentage of your sales occurred within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-B-11. What was the geographic market area in the United States, during 2005-07, that was served by your firm's imported circular welded pipe from China?

- Northeast Mid-Atlantic Midwest Southeast
 Southwest Rocky Mountains West Coast Northwest
 National Other (describe: _____)

Note any changes in your U.S. market area since January 2005.

III-B-12. a) What was the average lead time (in days) between your firm's U.S. customers' orders and the date of delivery for your firm's 2007 U.S. commercial shipments of its imported circular welded pipe from China, from (1) its U.S. inventory, and, if applicable, (2) directly from Chinese production/inventory? Also report the percentage share of your firm's total 2007 U.S. shipment quantity that was from U.S. inventory and directly from Chinese production.

Source	Share of 2007 U.S. commercial shipments quantity	Lead time (in days)
From U.S. inventory		
Direct from Chinese production/inventory		
Total	100 %	

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-B-12. b) Have the average lead times changed since January 2005?

No Yes.

If yes, please note dates of any changes and explain how and why lead times changed and the effect it had on your ability to compete with the U.S.-produced circular welded pipe (respond separately for lead times from U.S. inventory and direct from Chinese production/ inventory).

U.S. Inventory: _____

Chinese production/inventory: _____

III-B-13. Did your firm sell its imported circular welded pipe from China over the internet in the U.S. market during 2005-07?

No Yes--Please describe below, noting the estimated share of your firm's total U.S. sales quantity in 2007 of its imported circular welded pipe from China that was accounted for by internet sales.

III-B-14. Have there been any significant changes in the product range or marketing of circular welded pipe in the United States since January 2005?

No Yes--Please describe below any such changes, the time periods any such changes occurred, and the impact such changes had on your firm's U.S. sales prices and quantities of its imported circular welded pipe from China.

III-B-15. Based on your two largest sales of its imported circular welded pipe from China to domestic customers from 2005 to 2007, identify, to the extent possible, the principal end-use product associated with each sale and the percentage share of the total cost to produce the end product accounted for by circular welded pipe.

<u>End use product</u>	<u>Share of total cost accounted for by circular welded pipe (percent)</u>
------------------------	--

_____	_____
-------	-------

_____	_____
-------	-------

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-B-16. a) Please explain if your firm's U.S. inventories of its imported circular welded pipe from China during 2005-07 were committed to customers by supply agreements, or other reasons that would have prevented your firm from using some or all of this inventory to increase shipments in the U.S. market within a 12-month period.

b) Estimate the share of the total quantity of your firm's 2007 U.S. end-of-period inventories of its imported circular welded pipe from China that could have been used to increase shipments in the U.S. market in a 12-month period in response to an increase in U.S. demand.

III-B-17. How has the demand for circular welded pipe in the United States and outside the United States, if known, changed since January 1, 2005? What principal factors affected any changes in demand?

a) **United States**

Increased Unchanged Decreased Fluctuated

b) **Outside the United States:** (Specify below the countries/regions to which you refer)

Increased Unchanged Decreased Fluctuated

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

Substitution in demand refers to products that can, based on market price considerations and consumer/industrial user preferences/technical requirements, reasonably be expected to substitute for each other when the price of one product changes vis-a-vis the price of the other product—some consumers/industrial users may require greater price changes than others before they switch among the alternative products.

Discuss substitution in demand in the U.S. market between circular welded pipe and alternative products in the following question.

If none, please indicate.

None (skip to the next question)

III-B-18. a) Please list in descending order of importance the top two products that may substitute for circular welded pipe, or vice-a-versa, in the U.S. market, based on your firm's experience during 2005-07, and show the type of circular welded pipe product for which each alternative product is the most probable substitute.

1. _____

2. _____

b) For each possible substitute product-pair listed, please note the most likely principal application(s)/end-use product(s) in which they may substitute for each other.

1. _____

2. _____

c) To what extent do changes in the relative prices of the substitute product-pairs affect the price or quantity of the circular welded pipe product? What is the time lag for any such impact and does this vary by type of circular welded pipe or final end-use?

1. _____

2. _____

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-B-19. Are all types of circular welded pipe produced in the United States, imported from China, and imported from other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using “A” to indicate that the products from a specified country-pair are *always* interchangeable, “F” to indicate that the products are *frequently* interchangeable, “S” to indicate that the products are *sometimes* interchangeable, “N” to indicate that the products are *never* interchangeable, and “0” to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Canada	India	Korea	Mexico	Taiwan	Thailand	Turkey	Other countries
United States									
China									
¹ For any country-pair producing circular welded pipe which is <i>sometimes</i> or <i>never</i> interchangeable, please explain the factors that limit or preclude interchangeable use. Also, identify any “other countries” included in the last-column comparisons.									

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.—PRICE-RELATED QUESTIONS—Continued

III-20. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between circular welded pipe produced in the United States, imported from China, and imported from other countries a significant factor in your firm's sales of its imported products from China? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "O" to indicate *no familiarity* with products from a specified country-pair.¹

Country-pair	China	Canada	India	Korea	Mexico	Taiwan	Thailand	Turkey	Other countries
United States									
China									
¹ For any country-pair for which factors other than price <i>always</i> or <i>frequently</i> are a significant factor in your firm's sales of circular welded pipe, identify the country-pair, the type of circular welded pipe, and report the advantages or disadvantages imparted by such factors. Also, identify any "other countries" included in the last-column comparisons.									

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-C.—CUSTOMER IDENTIFICATION

Please provide the names and addresses of your firm's 10 largest U.S. customers for its imported circular welded pipe from China during 2005-07. Please also provide the name and telephone number of a contact person and the percentage share of the quantity (based on short tons) of your firm's total U.S. shipments of its imported circular welded pipe from China that each of these customers accounted for in 2007. For any customers related to your firm, place an R by the name of each such customer.

No.	Customer's name	Street address (not P.O. box), city, state, and zip code	Contact person	Area code and telephone number	Share of 2007 shipments (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					