

**U.S. IMPORTERS' QUESTIONNAIRE**

**LIGHT WALLED RECTANGULAR (LWR) PIPE AND TUBE**

*Please return completed questionnaire to the Commission by **July 11, 2007** to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Russell Duncan (202-708-4727, [russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov))  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty (CVD) investigation concerning light-walled rectangular (LWR) pipe and tube from China (Inv. No. 701-TA-449 (Preliminary)) and its antidumping (AD) investigations concerning LWR pipe and tube from China, Korea, Mexico, and Turkey (Inv. Nos. 731-TA-1118-1121 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>City</b> _____ <b>State</b> _____ <b>Zip Code</b> _____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm imported LWR pipe and tube (as defined in the instruction booklet) <i>from any country</i> at any time since January 1, 2004?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>
--

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise.*

*I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

_____ <i>Name of Authorized Official</i>	_____ <i>Title of Authorized Official</i>	_____ <i>Date</i>
_____ <i>Signature</i>	_____ <i>Phone: ( )</i>	_____ <i>E-mail address</i>
	_____ <i>Fax ( )</i>	

**PART I.—GENERAL INFORMATION**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. **OMB statistics.**--Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_hours \_\_\_\_\_dollars

I-1b. **OMB statistics.**--We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. **Establishments covered.**--Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. **Ownership.**--Is your firm owned, in whole or in part, by any other firm?

No       Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL INFORMATION--Continued**

I-4. **Related importers/exporters.**--Does your firm have any related firms, either domestic or foreign, which are engaged in importing LWR pipe and tube from China, Korea, Mexico, or Turkey into the United States or which are engaged in exporting LWR pipe and tube from China, Korea, Mexico, or Turkey to the United States?

No             Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-5. **Producer in the United States.**--Since January 1, 2004, has your firm produced LWR pipe and tube in the United States?

No             Yes--**COMPLETE AND RETURN A U.S. PRODUCERS' QUESTIONNAIRE**

I-6. **Producer in a country other than the United States.**--Since January 1, 2004, has your firm produced LWR pipe and tube in a country other than the United States?

No             Yes--**COMPLETE AND RETURN A FOREIGN PRODUCERS' QUESTIONNAIRE**

I-7. **Related producers.**--Does your firm have any related firms, either in the United States or any other country, which are engaged in the production of LWR pipe and tube?

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-8. **FTZ or Bonded Warehouse.**--Please indicate whether your firm enters LWR pipe and tube into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones     No             Yes

Bonded warehouses     No             Yes

I-9. **TIB.**--Please indicate whether your firm imports LWR pipe and tube under the TIB (temporary importation under bond) program.

No             Yes

**PART I.--GENERAL INFORMATION--Continued**

I-10. **Other investigations.**--To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in any country other than the United States?

No             Yes--Please specify. \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART II.--TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Russell Duncan (202-708-4727, [russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov)). **Supply all data requested on a calendar-year basis.**

II-1. **Contract information (Trade)**--Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
Name and title

( ) \_\_\_\_\_  
Phone number E-mail address

II-2. **Changes in operations**--Please indicate whether your firm has experienced any of the following in relation to the importation of LWR pipe and tube since January 1, 2004.

<i>(check as many as appropriate)</i>	<i>(please describe)</i>
<input type="checkbox"/> plant/warehouse openings .....	_____
<input type="checkbox"/> plant/warehouse closings.....	_____
<input type="checkbox"/> relocations .....	_____
<input type="checkbox"/> expansions .....	_____
<input type="checkbox"/> acquisitions.....	_____
<input type="checkbox"/> consolidations.....	_____
<input type="checkbox"/> closures.....	_____
<input type="checkbox"/> prolonged shutdowns or production curtailments .....	_____
<input type="checkbox"/> other.....	_____

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. **Arranged imports.**--Has your firm imported or arranged for the importation of LWR pipe and tube from China, Korea, Mexico, Turkey, or any other source for delivery after March 31, 2007?

- No                       Yes--Indicate when such orders were or are to be delivered and the quantities involved in the table provided.

*Complete this table if you responded "yes" to this question.*

<b>Quantity (in short tons)</b>				
<b>Source</b>	<b>2007</b>			<b>2008</b>
	<b>April - June</b>	<b>July - September</b>	<b>October - December</b>	<b>January - March</b>
Imports from--				
China				
Korea				
Mexico				
Turkey				
All other sources				

II-4. **Producers' reasons for importing.**--If your firm also produces LWR pipe and tube in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

---



---



---

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5a. **IMPORTS FROM CHINA.**—Report your firm’s imports and your firm’s shipments and inventories of LWR pipe and tube imported from China by your firm during the specified periods. (See definitions in the instruction booklet.) If you need assistance in completing this table please contact Russell Duncan ([russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov), 202-708-4727).

## CHINA

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-March	
	2004	2005	2006	2006	2007
<b>Beginning-of-period (BOP) inventories</b> (quantity)					
<b>Imports from China:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/Transfers to related firms:</b>					
Quantity of internal cons/transfers					
Value <sup>2</sup> of internal cons/transfers					
<b>(Re) Export shipments:</b> <sup>3</sup>					
Quantity of exports					
Value of exports					
<b>End-of-period (EOP) inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the Chinese producers: _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January 2004 to March 2007 below: _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows:					
<b>BOP Inv. + Production - Total Shipments = EOP Inv.</b>					
Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5b. **IMPORTS FROM KOREA.**—Report your firm’s imports and your firm’s shipments and inventories of LWR pipe and tube imported from Korea by your firm during the specified periods. (See definitions in the instruction booklet.) If you need assistance in completing this table please contact Russell Duncan ([russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov), 202-708-4727).

## KOREA

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-March	
	2004	2005	2006	2006	2007
<b>Beginning-of-period (BOP) inventories</b> (quantity)					
<b>Imports from Korea:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/Transfers to related firms:</b>					
Quantity of internal cons/transfers					
Value <sup>2</sup> of internal cons/transfers					
<b>(Re) Export shipments:</b> <sup>3</sup>					
Quantity of exports					
Value of exports					
<b>End-of-period (EOP) inventories</b> <sup>4</sup> (quantity)					
<b>Channels of distribution:</b>					
U.S. shipments to distributors (quantity)					
U.S. shipments to end users (quantity)					
<sup>1</sup> Please identify the Korean producers: _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January 2004 to March 2007 below: _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows:					
<b>BOP Inv. + Production - Total Shipments = EOP Inv.</b>					
Do the data reported reconcile?					
<input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5c. **IMPORTS FROM MEXICO.**—Report your firm’s imports and your firm’s shipments and inventories of LWR pipe and tube imported from Mexico by your firm during the specified periods. (See definitions in the instruction booklet.) If you need assistance in completing this table please contact Russell Duncan ([russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov), 202-708-4727).

## MEXICO

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-March	
	2004	2005	2006	2006	2007
<b>Beginning-of-period (BOP) inventories</b> <i>(quantity)</i>					
<b>Imports from Mexico:</b> <sup>1</sup>					
Quantity of imports					
Value of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/Transfers to related firms:</b>					
Quantity of internal cons/transfers					
Value <sup>2</sup> of internal cons/transfers					
<b>(Re) Export shipments:</b> <sup>3</sup>					
Quantity of exports					
Value of exports					
<b>End-of-period (EOP) inventories</b> <sup>4</sup> <i>(quantity)</i>					
<b>Channels of distribution:</b>					
U.S. shipments to distributors <i>(quantity)</i>					
U.S. shipments to end users <i>(quantity)</i>					
<sup>1</sup> Please identify the Mexican producers: _____ _____ _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January 2004 to March 2007 below: _____ _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows:  <b>BOP Inv. + Production - Total Shipments = EOP Inv.</b>  Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5d. **IMPORTS FROM TURKEY.**--Report your firm's imports and your firm's shipments and inventories of LWR pipe and tube imported from Turkey by your firm during the specified periods. (See definitions in the instruction booklet.) If you need assistance in completing this table please contact Russell Duncan ([russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov), 202-708-4727).

## TURKEY

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-March	
	2004	2005	2006	2006	2007
<b>Beginning-of-period (BOP) inventories</b> <i>(quantity)</i>					
<b>Imports from Turkey:</b> <sup>1</sup>					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
<b>Internal consumption/Transfers to related firms:</b>					
<i>Quantity</i> of internal cons/transfers					
<i>Value</i> <sup>2</sup> of internal cons/transfers					
<b>(Re) Export shipments:</b> <sup>3</sup>					
<i>Quantity</i> of exports					
<i>Value</i> of exports					
<b>End-of-period (EOP) inventories</b> <sup>4</sup> <i>(quantity)</i>					
<b>Channels of distribution:</b>					
U.S. shipments to distributors <i>(quantity)</i>					
U.S. shipments to end users <i>(quantity)</i>					
<sup>1</sup> Please identify the Turkish producers: _____ _____ _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January 2004 to March 2007 below: _____ _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> Reconciliation of data.--Please note that the quantities reported above should reconcile as follows:  <b>BOP Inv. + Production - Total Shipments = EOP Inv.</b>  Do the data reported reconcile?  <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-5e. **IMPORTS FROM ALL OTHER SOURCES.**—Report your firm’s imports and your firm’s shipments and inventories of LWR pipe and tube imported from All Other Sources (*i.e.* any country other than China, Korea, Mexico, or Turkey) by your firm during the specified periods. (See definitions in the instruction booklet.) If you need assistance in completing this table please contact Russell Duncan ([russell.duncan@usitc.gov](mailto:russell.duncan@usitc.gov), 202-708-4727).

## ALL OTHER SOURCES

**Including:** ( \_\_\_\_\_ )

*Please indicate the countries reported here.*

Quantity (in short tons) and value (in \$1,000)					
Item	Calendar years			January-March	
	2004	2005	2006	2006	2007
<b>Beginning-of-period (BOP) inventories</b> <i>(quantity)</i>					
<b>Imports from All Other Sources:<sup>1</sup></b>					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
<b>U.S. shipments:</b>					
<b>Commercial shipments:</b>					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
<b>Internal consumption/Transfers to related firms:</b>					
<i>Quantity</i> of internal cons/transfers					
<i>Value<sup>2</sup></i> of internal cons/transfers					
<b>(Re) Export shipments:<sup>3</sup></b>					
<i>Quantity</i> of exports					
<i>Value</i> of exports					
<b>End-of-period (EOP) inventories<sup>4</sup></b> <i>(quantity)</i>					
<b>Channels of distribution:</b>					
U.S. shipments to distributors <i>(quantity)</i>					
U.S. shipments to end users <i>(quantity)</i>					
<sup>1</sup> Please identify the foreign producers: _____					
<sup>2</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for January 2004 to March 2007 below: _____					
<sup>3</sup> Identify your principal export markets: _____					
<sup>4</sup> <b>Reconciliation of data.</b> --Please note that the quantities reported above should reconcile as follows:  <b>BOP Inv. + Production - Total Shipments = EOP Inv.</b>  Do the data reported reconcile?  <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____					

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-6. **Corrosion-resistant and black LWR pipe and tube.**--Please provide the following information on your firm's 2006 importation of LWR pipe and tube.

	<b>Imports in 2006 (in short tons)</b>	<b>Share (percent)</b>
<b>Imports from <u>China</u>--</b>		
Corrosion-resistant LWR pipe and tube		
Black LWR pipe and tube		
Total		100 percent
<b>Imports from <u>Korea</u>--</b>		
Corrosion-resistant LWR pipe and tube		
Black LWR pipe and tube		
Total		100 percent
<b>Imports from <u>Mexico</u>--</b>		
Corrosion-resistant LWR pipe and tube		
Black LWR pipe and tube		
Total		100 percent
<b>Imports from <u>Turkey</u>--</b>		
Corrosion-resistant LWR pipe and tube		
Black LWR pipe and tube		
Total		100 percent
<b>Imports from <u>All Other Sources</u>--</b>		
Corrosion-resistant LWR pipe and tube		
Black LWR pipe and tube		
Total		100 percent

**PART III.--PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Ioana Mic (202-205-3196, [ioana.mic@usitc.gov](mailto:ioana.mic@usitc.gov))

III-1. **Contact information (Price)**--Who should be contacted regarding the requested pricing and related information?

Company contact:

\_\_\_\_\_

( )

\_\_\_\_\_

\_\_\_\_\_

**PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China, Korea, Mexico, or Turkey during January 2004-March 2007:

**Product 1**-- ASTM A-513 (mechanical) or A-500 grade A or B (ornamental), carbon welded, not pickled and oiled, 2 inch square, 0.120 inch (+ or - 10 percent) wall thickness (11 gauge), 20 foot or 24 foot lengths.

**Product 2**-- ASTM A-513 (mechanical) or A-500 grade A or B (ornamental) tubing, carbon welded, pickled and oiled, 1 inch square, 0.065 inch nominal wall thickness (+ or - 10 percent) (16 gauge), 20 foot or 24 foot lengths.

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2a. **Price Data on U.S. Sales of Imports from China.**--Report the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> below.

## CHINA

<i>(Quantity in short tons, value in dollars)</i>				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2004</b>				
January-March				
April-June				
July-September				
October-December				
<b>2005</b>				
January-March				
April-June				
July-September				
October-December				
<b>2006</b>				
January-March				
April-June				
July-September				
October-December				
<b>2007</b>				
January-March				
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of section III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1:				
Product 2:				

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2b. **Price Data on U.S. Sales of Imports from Korea.**--Report the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> below.

## KOREA

(Quantity in short tons, value in dollars)				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2004</b>				
January-March				
April-June				
July-September				
October-December				
<b>2005</b>				
January-March				
April-June				
July-September				
October-December				
<b>2006</b>				
January-March				
April-June				
July-September				
October-December				
<b>2007</b>				
January-March				
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of section III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1:				
Product 2:				

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2c. **Price Data on U.S. Sales of Imports from Mexico.**--Report the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> below.

## MEXICO

<i>(Quantity in short tons, value in dollars)</i>				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2004</b>				
January-March				
April-June				
July-September				
October-December				
<b>2005</b>				
January-March				
April-June				
July-September				
October-December				
<b>2006</b>				
January-March				
April-June				
July-September				
October-December				
<b>2007</b>				
January-March				
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of section III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1:				
Product 2:				



**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2d. **Price Data on U.S. Sales of Imports from Turkey.**--Report the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> below.

## TURKEY

<i>(Quantity in short tons, value in dollars)</i>				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2004</b>				
January-March				
April-June				
July-September				
October-December				
<b>2005</b>				
January-March				
April-June				
July-September				
October-December				
<b>2006</b>				
January-March				
April-June				
July-September				
October-December				
<b>2007</b>				
January-March				
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of section III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1:				
Product 2:				

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-2e. **Price Data on U.S. Sales of Imports from All Other Foreign Sources.**--Report the quarterly price data<sup>1</sup> for pricing products<sup>2</sup> below.

## ALL OTHER SOURCES

<i>(Quantity in short tons, value in dollars)</i>				
Period of shipment	Product 1		Product 2	
	Quantity	Value	Quantity	Value
<b>2004</b>				
January-March				
April-June				
July-September				
October-December				
<b>2005</b>				
January-March				
April-June				
July-September				
October-December				
<b>2006</b>				
January-March				
April-June				
July-September				
October-December				
<b>2007</b>				
January-March				
<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. <sup>2</sup> Pricing product definitions are provided on the first page of section III.				
Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:				
Product 1:				
Product 2:				

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-3. How does your firm determine the prices that it charges for sales of LWR pipe and tube (*check all that apply*)? If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

- Transaction by transaction                       Contracts                       Set price lists  
 Other--Please describe: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

III-4. Please describe your firm's discount policy (*check all that apply*).

- Quantity discounts                       Annual total volume discounts                       No discount policy  
 Other--Please describe: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

III-5. (a) What are your firm's typical sales terms for imported LWR pipe and tube (e.g., 2/10 net 30 days)? \_\_\_\_\_.

- (b) On what basis are your prices of imported LWR pipe and tube usually quoted? (check one)  
 F.o.b.--Please specify point: \_\_\_\_\_                       Delivered

III-6. Approximately what share of your firm's sales of imported LWR pipe and tube in 2006 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long term contracts	
Short term contracts	
Spot sales	
Total	100 %

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  No
- (e) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place?  
 No  Yes—Please estimate the percentage of your firm's contract sales during the period of investigation in which a price change took place while the contract was in place.  
\_\_\_\_\_ percent.

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? \_\_\_\_\_
- (b) Can prices be renegotiated during the contract period?  Yes  No
- (c) Does the contract fix quantity, price, or both?  Quantity  Price  Both
- (d) Does the contract have a meet or release provision?  Yes  Not
- (e) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place?  
 No  Yes—Please estimate the percentage of your firm's contract sales during the period of investigation in which a price change took place while the contract was in place.  
\_\_\_\_\_ percent.

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your imported LWR pipe and tube?

Source	Share of sales 2006	Lead time
From inventory	percent	days
Produced to order	percent	days
Total	100 percent	days

III-10. (a) What is the approximate percentage of the total delivered cost of LWR pipe and tube that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? (check one)  
 Your firm                                       Purchaser

(c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. Within 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

III-11. What is the geographic market area in the United States served by your firm's LWR pipe and tube? (*check all that apply*)

- Northeast                       Midwest                       Southeast
- Central Southwest               Mountains                       Pacific Coast
- Other (*i.e.*, non-contiguous U.S.--Please describe: \_\_\_\_\_)

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-12. Describe the end uses of the LWR pipe and tube that you import. For each end-use, provide the percentage your firm's sales in 2006 to end users in that category and what percentage of the total cost (*i.e.* to the end user) is typically accounted for by LWR pipe and tube (their raw material input).

<u>End use</u>	<u>Share of your firm's 2006 sales (percent)</u>	<u>Share of total cost of end product (in percent or a range of percentages)</u>
Fences	_____	_____
Window guards	_____	_____
Shelving and racks	_____	_____
Athletic equipment	_____	_____
Furniture	_____	_____
Other: _____	_____	_____
Other: _____	_____	_____
Other: _____	_____	_____
Other: _____	_____	_____

III-13. Please list in order of importance any products that may be substituted for LWR pipe and tube. For each possible substitute product, please give examples of applications and end uses for which they are substitutes and indicate whether changes in the price of the substitute affect the price for LWR pipe and tube.

<b>Substitute</b>	<b>End use</b>	<b>Have changes in the prices of this substitute affected the price for LWR pipe and tube?</b>
1.		<input type="checkbox"/> No <input type="checkbox"/> Yes
2.		<input type="checkbox"/> No <input type="checkbox"/> Yes
3.		<input type="checkbox"/> No <input type="checkbox"/> Yes
4.		<input type="checkbox"/> No <input type="checkbox"/> Yes
5.		<input type="checkbox"/> No <input type="checkbox"/> Yes
6.		<input type="checkbox"/> No <input type="checkbox"/> Yes

**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-14. How has the demand within the United States for LWR pipe and tube changed since January 1, 2004? What principal factors affect changes in demand?

Increase       No Change       Decrease       Other (\_\_\_\_\_)

---

---

---

III-15. Have there been any significant changes in the product range or marketing of LWR pipe and tube since January 1, 2004?

No       Yes-- Please describe.

---

---

---







**PART III.--PRICING AND RELATED INFORMATION--Continued**

III-18. Please identify below the names and addresses of your firm's 10 largest customers for LWR pipe and tube during January 2004 - March 2007. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of LWR pipe and tube from China, Korea, Mexico, or Turkey that each of these customers accounted for in 2006.

<b>No.</b>	<b>Customer's Name</b>	<b>Street address (not P.O. box), city, state, and zip code</b>	<b>Contact Person</b>	<b>Area code and telephone number</b>	<b>Share of 2006 sales(%)</b>
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					