

PRODUCERS' QUESTIONNAIRE
CERTAIN STEEL WIRE ROD

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than May 2, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with investigation No. TA-204-11, Certain Steel Wire Rod, under section 204(d) of the Trade Act of 1974 (19 U.S.C. § 2254(d)). The information in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 204(d) of the Trade Act of 1974. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____
Address _____
City _____ **State** _____ **Zip code** _____
World Wide Web address _____

Has your firm produced certain steel wire rod (as defined in the instruction booklet) since January 1, 2000?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
 YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

The undersigned certifies that the information herein supplied in response to this questionnaire is complete and correct to the best of his/her knowledge and belief and understands that the information submitted is subject to audit and verification by the Commission. In addition, the undersigned also authorizes the Commission to use in this investigation information submitted to the Commission in response to Commission questionnaires in investigations Nos. TA-201-69 and TA-204-6, and acknowledges that such information may be used by the Commission in this investigation in the same manner as information received in response to this questionnaire. The undersigned understands that the confidential business information that is submitted may be included in a confidential version of the report that the Commission transmits to the President, should the Commission transmit a confidential version. If you do not consent to such use, please note the certification accordingly.

The undersigned acknowledges that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

() _____
Phone

() _____
Fax

PART I.--GENERAL QUESTIONS

Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain steel wire rod?

No Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Karen Taylor (202-708-4101).
Supply all requested on a calendar-year basis.

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title Phone No.

II-2. Since January 1, 2000, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of certain steel wire rod?

No Yes--Name firm: _____

II-3. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production quantity or quality of certain steel wire rod since March 1, 2000?

No Yes--Supply details as to the time, nature, and significance of such changes.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. **CERTAIN STEEL WIRE ROD**--Report your firm's production capacity, production, shipments, inventories, and employment related to the production of certain steel wire rod in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Do **NOT** report data on **excluded products** (as defined in the instruction booklet) in this table.

(Quantity in short tons, value in \$1,000)				
Item	Calendar years			January-February
	2000	2001	2002	2003
AVERAGE PRODUCTION CAPACITY (quantity)				
BEGINNING-OF-PERIOD INVENTORIES (quantity)				
PRODUCTION (quantity)				
U.S. SHIPMENTS:				
Commercial shipments:				
Quantity of commercial shipments				
Value of commercial shipments				
Internal consumption:				
Quantity of internal consumption				
Value ¹ of internal consumption				
Transfers to related firms:				
Quantity of transfers to related firms				
Value ¹ of transfers to related firms				
EXPORT SHIPMENTS:²				
Quantity of export shipments				
Value of export shipments				
END-OF-PERIOD INVENTORIES³ (quantity)				
AVERAGE NUMBER OF PRWs				
HOURS WORKED BY PRWs (1,000 hours)				
WAGES PAID TO PRWs (value)				

¹ Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below:

² Identify your principal export markets: _____

³ **Reconciliation of data**--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____

PART III.--FINANCIAL INFORMATION--Continued

III-5. Operations on certain steel wire rod.--Report the revenue and related cost information requested below on the certain steel wire rod operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Identify and provide data for your three most recently completed fiscal years in chronological order from left to right.

(Quantity in short tons, value in \$1,000)			
Item	Fiscal years		
	FY ____	FY ____	FY ____
Net sales quantities:²			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities			
Net sales values:²			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values			
Cost of goods sold (including internal consumption and transfers to related firms):			
Raw materials			
Direct labor			
Other factory costs			
Total cost of goods sold			
Gross profit or (loss)			
Selling, general, and administrative (SG&A) expenses:			
Selling expenses			
General and administrative expenses			
Total SG&A expenses			
Operating income or (loss)			
Other income and expenses:			
Interest expense			
All other expense items			
All other income items			
All other income or expenses, net			
Net income or (loss) before income taxes			
Depreciation/amortization included above			
¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations. ² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.			

III-6. Capital expenditures, research and development expenditures, and asset values.--Report your firm's capital expenditures and research and development expenditures on certain steel wire rod, and the values of the property, plant, and equipment used in the production of certain steel wire rod. Identify and provide data for your three most recently completed fiscal years in chronological order from left to right.

(Value in \$1,000)			
Item	Fiscal years		
	FY _____	FY _____	FY _____
Capital expenditures			
Research and development expenditures			
Property, plant, and equipment:			
Original cost			
Book value			

PART IV.--COMPETITIVE EFFORTS AND ADJUSTMENTS--Continued

EFFORTS TO COMPETE	PERIOD	E = EXPENSE S = SAVINGS (\$1,000)	EFFECTIVENESS OF EFFORTS/ COMPETITIVE ADVANTAGE ACQUIRED
Cost reductions with existing equipment:			
Diversifications/expansions:			
Mergers and consolidations:			
New products developed or new applications for existing products:			
Organizational changes:			
Changes in production practices:			
Marketing changes U.S. and foreign markets:			
Employee reductions (identify PRW, management, other):			

PART IV.--COMPETITIVE EFFORTS AND ADJUSTMENTS--*Continued*

EFFORTS TO COMPETE	PERIOD	E = EXPENSE S = SAVINGS (\$1,000)	EFFECTIVENESS OF EFFORTS/ COMPETITIVE ADVANTAGE ACQUIRED
Changes in pension liabilities, healthcare, and union contracts:			
All other efforts made by firm or workers (identify which) to compete:			

