PRODUCERS' QUESTIONNAIRE CERTAIN STEEL WIRE ROD

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than May 2, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with investigation No. TA-204-11, Certain Steel Wire Rod, under section 204(d) of the Trade Act of 1974 (19 U.S.C. § 2254(d)). The information in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 204(d) of the Trade Act of 1974. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm

2297bbA II				
City				Zip code
	de Web address			
Has your fi	rm produced certain steel w	rire rod (as defined in t	he instruction booklet)	since January 1, 2000?
\square_{NO}	(Sign the certification belo	ow and promptly return	only this page of the o	questionnaire to the Commission)
YES	(Read the instruction book return the entire questionn			onnaire, sign the certification, and
		CERTIFIC	CATION	
signed also au onnaires in in investigation lential busines resident, shou lingly. andersigned ac mmission, its cords of this in	thorizes the Commission to a nvestigations Nos. TA-201-6 in the same manner as infoss information that is submited the Commission transmited the Commission transmited the general submited and the commission transmited the commission transmited the complex that information and contract persurvestigation, or in internal and contract persurvestigation.	use in this investigation 69 and TA-204-6, and a formation received in rected may be included in it a confidential version in submitted in this question in the following in the	information submitted acknowledges that such sponse to this questions a confidential version on. If you do not consostionnaire response and the capacity of Commissiple relating to the program	rification by the Commission. In additto the Commission in response to Comming information may be used by the Comminaire. The undersigned understands to the report that the Commission transent to such use, please note the certification that the commission may be a sign employees, for developing or main to sand operations of the Commission procession.
.s.c. Appena	x 3. 1 unaerstana tnat att c	-	sign non-aisciosure agr	eemenis.
	of Authorized Official	_	Date	eemenis.

PART I.--GENERAL QUESTIONS

Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW., Washington, DC 20436.

hours	dollars	
	ad address of establishment(s) covered by reporting guidelines). If your firm is trading symbol.	
Is your firm owned,	in whole or in part, by any other firm?	
\square_{No} \square	YesList the following information.	
	<u> </u>	Extent of
Firm name	Address	<u>ownership</u>
	e any related firms, either domestic or for steel wire rod?	oreign, which are engaged in the
Does your firm have production of certain		oreign, which are engaged in the

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Karen Taylor (202-708-4101). **Supply all requested on a <u>calendar-year</u> basis.**

II-1.	Who should be contacted regarding the requested trade and related information?				
	Company contact:	Name and title		Phone No.	
II-2.	instruction bookle	t) regarding the producti	involved in a toll agreemer on of certain steel wire rod	?	
II-3.	consolidations, clo	osures, or prolonged shut duction because of short or organization relating	ngs, relocations, expansion downs because of strikes o ages of materials; or any ot to the production quantity	r equipment failure; her change in the character	
	□No□	Yes-Supply details as	to the time, nature, and sig	nificance of such changes.	

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. <u>CERTAIN STEEL WIRE ROD</u> --Report your firm's production capacity, production, shipments, inventories, and employment related to the production of certain steel wire rod in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.) Do <u>NOT</u> report data on excluded products (as defined in the instruction booklet) in this table.

(<i>Quantity</i> in short tons, <i>valu</i> e in \$1,000)					
ltem		January- February			
	2000	2001	2002	2003	
AVERAGE PRODUCTION CAPACITY (quantity)			T		
BEGINNING-OF-PERIOD INVENTORIES (quantity)					
PRODUCTION (quantity)					
U.S. SHIPMENTS:					
Commercial shipments:					
Quantity of commercial shipments					
Value of commercial shipments					
Internal consumption:					
Quantity of internal consumption					
Value ¹ of internal consumption					
Transfers to related firms:					
Quantity of transfers to related firms					
Value ¹ of transfers to related firms					
EXPORT SHIPMENTS: ²					
Quantity of export shipments					
Value of export shipments			<u>T</u>		
END-OF-PERIOD INVENTORIES ³ (quantity)					
AVERAGE NUMBER OF PRWs					
HOURS WORKED BY PRWs (1,000 hours)					
WAGES PAID TO PRWs (value)					
¹ Internal consumption and transfers to related firm basis for valuing these transactions, please specify that 2000, 2001, and 2002 below:					
² Identify your principal export markets:					
³ Reconciliation of dataPlease note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?					
Yes NoPlease explain:					

Producers' Questionnaire - Certain Steel Wire Rod

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4.	If you reported transfers to related firms in question II-3, please indice between your firm and the related firms (e.g., joint venture, wholly of transfers were priced by market or by a non-market formula, whether to all transfers, and whether the related firms also processed inputs firms.	wned sub r your firm	sidiary), w n retained r	hether the narketing rights		
PART III.	<u>FINANCIAL INFORMATION</u>					
Address qu	estions on this part of the questionnaire to Justin Jee (202-205-3186).					
III-1.	Who should be contacted regarding the requested financial informati	on?				
	Company contact: Name and title	Phor	ne No.			
III-2.	When does your fiscal year end (month and day)?					
	If your fiscal year changed during the periods for which data are being	ng reporte	d, explain l	pelow:		
III-3.	Accounting basisThe financial records of your firm are prepared on the basis of: GAAP Tax Cash Other (specify)					
III-4.	Reports and statementsDid your firm or your parent prepare any or below during the period of the investigation? If so, please submit co completed questionnaire unless they are available on the World Wide Exchange Commission's EDGAR site).	pies of the e Web (in	em along w cluding the	ith your Securities and		
	My firm or parent does or does not prepare financial states the above documents available on the World Wide Web?	nents (ann	ual reports	, 10-K's). Are		
		YES	NO			
	At the SEC's EDGAR site?					
	At some other site? (WWW address)					
	My firm or parent does or does not prepare internal profitsteel wire rod operations which indicate the cost of production of cer My firm or parent does or does not prepare internal reports production of certain steel wire rod.	tain steel	wire rod.			

PART III.--FINANCIAL INFORMATION--Continued

III-5. Operations on certain steel wire rod.—Report the revenue and related cost information requested below on the certain steel wire rod operations of your U.S. establishment(s).¹ Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Identify and provide data for your three most recently completed fiscal years in chronological order from left to right.

chronological order from left to right. (Quantity in s	short tons, <i>value</i> in \$1,00	00)	
Item	FY	Fiscal years FY	FY
Net sales quantities: ²			•
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities			
Net sales values: ²			•
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values			
Cost of goods sold (including internal consumption and	I transfers to related firn	ns):	•
Raw materials			
Direct labor			
Other factory costs			
Total cost of goods sold			
Gross profit or (loss)			
Selling, general, and administrative (SG&A) expenses:			
Selling expenses			
General and administrative expenses			
Total SG&A expenses			
Operating income or (loss)			
Other income and expenses:			
Interest expense			
All other expense items			
All other income items			
All other income or expenses, net			
Net income or (loss) before income taxes			
Depreciation/amortization included above			

¹ Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.

² Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

Producers' Questionnaire - Certain Steel Wire Rod

III-6. <u>Capital expenditures, research and development expenditures, and asset values.</u>—Report your firm's capital expenditures and research and development expenditures on certain steel wire rod, and the values of the property, plant, and equipment used in the production of certain steel wire rod. Identify and provide data for your three most recently completed fiscal years in chronological order from left to right.

(<i>Valu</i> e in \$1,000)					
140	Fiscal years				
ltem	FY	FY	FY		
Capital expenditures					
Research and development expenditures					
Property, plant, and equipment:	Property, plant, and equipment:				
Original cost					
Book value					

PART IV.--COMPETITIVE EFFORTS AND ADJUSTMENTS

Furthe	r information on this part	of the questio	nnaire can be obta	ined from Karen Taylor (202-708-4101).	
IV-1.	V-1. Who should be contacted in your firm regarding the information requested in par				
	Company contact: Nam	ne and title		Phone No.	
IV-2.	effectively in the U.S. m	arket for cert	ain steel wire rod?		
	No	YesDe	escribe, as indicated	d below:	
	March 1, 2000 to compe effort was made, (3) the dollars), and (4) the effective., increased production etc.). ATTACH ADDIT have been made primaril indicate this with an aster furnish the Commission such competitive efforts responding to the question	te more effect expenditure is ctiveness of yon, cost reduction. FIONAL PA by to compete erisk and give with memora were undertations in this section.	tively, (2) the perionvolved or savings four efforts, includition, quality impro GES IF NECESS with sales of important the reasons to supenda, studies, or othe ken primarily againstion, please refer to tionnaires and brie	nade by your firm and/or its workers since od (month(s) and year(s)) in which the is involved, as applicable, (in thousands of ing any competitive advantage acquired ovement, increased market share or sales, ARY. If you feel that any of these effort orted certain steel wire rod, please port your beliefs. To the extent possible, her documentation which indicate that inst imports of certain steel wire rod. In to the specifics of the detailed adjustment efs) during investigation No. TA-201-69,	
EFI	FORTS TO COMPETE	PERIOD	S = SAVINGS (\$1,000)	COMPETITIVE ADVANTAGE ACQUIRED	
Inves	tments made:				
	city reductions (specify tor disposition of plant and eq		on, whether tempo	prary or permanent–if permanent, explain	
11					

PART IV.--COMPETITIVE EFFORTS AND ADJUSTMENTS--Continued

EFFORTS TO COMPETE	PERIOD	E = EXPENSE S = SAVINGS (\$1,000)	EFFECTIVENESS OF EFFORTS/ COMPETITIVE ADVANTAGE ACQUIRED				
Cost reductions with existing equipment:							
Diversifications/expansions:	Diversifications/expansions:						
Mergers and consolidations:							
N	ı						
New products developed or nev	v applications	for existing produc	cts:				
Organizational changes:							
organizational orialigoo.							
Changes in production practices							
	_						
Marketing changes U.S. and for	eign markets	:					
Employee reductions (identify P	'RW, manage	ement, other):					

PART IV.--COMPETITIVE EFFORTS AND ADJUSTMENTS--Continued

EFFORTS TO COMPETE	PERIOD	E = EXPENSE S = SAVINGS (\$1,000)	EFFECTIVENESS OF EFFORTS/ COMPETITIVE ADVANTAGE ACQUIRED	
Changes in pension liabilities, h	Changes in pension liabilities, healthcare, and union contracts:			
All other efforts made by firm or v	vorkers (identi	fy which) to compet	te:	

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PART V.--PRICING INFORMATION

Further information on this part of the questionnaire can be obtained from Catherine DeFilippo	(202-205-
3253).	

Who should be contacted regarding the requested pricing and related information?				
Company contact:				
	Name and title	Phone No.		

PRICE DATA

This section requests quarterly price and quantity data concerning the following certain steel wire rod produced by your firm and sold during January 2000-March 2003:

Industrial quality wire rod, grade C1006, 5.5 mm (7/32 inch) through 12 mm (15/32 inch) in diameter, for hangers, chain link fencing, collated nails & staples, grates, and other formed products (in green condition, e.g., NOT cleaned, coated, etc.).

Please note that values should be based on the U.S. point of shipment (f.o.b.), be net of all discounts and rebates (including end-of-quarter and end-of-year volume rebates), and **exclude** U.S.-inland transportation costs for delivery to the customer.

Period	Quantity (short tons)	F.o.b. value (dollars)
2000: JanMar.		
AprJune		
July-Sept.		
OctDec.		
2001: JanMar.		
AprJune		
July-Sept.		
OctDec.		
2002: JanMar.		
AprJune		
July-Sept.		
OctDec.		
2003: JanMar.		
	nt exactly meet the product specific de a description of your product:	ations but is competitive with the