

FOREIGN PRODUCER'S/EXPORTER'S QUESTIONNAIRE
CERTAIN PIPE AND TUBE FROM ARGENTINA, BRAZIL, INDIA,
KOREA, MEXICO, TAIWAN, THAILAND, AND TURKEY

>> STANDARD AND STRUCTURAL PIPE AND TUBE <<

Return completed questionnaire by March 8, 2006 to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Attn: Russell Duncan, Room 615-U
500 E Street, SW, Washington, DC 20436

Or electronically to: russell.duncan@usitc.gov

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its reviews concerning standard and structural pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey (inv. Nos. 701-TA-253 and 731-TA-132, 252, 271, 273, 532-534, and 536 (Second Reviews)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII.

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm produced or exported standard and structural pipe and tube (as defined in the instruction booklet) at any time since January 1, 1999?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification, I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature

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Phone

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Fax

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Please provide the names and addresses of the **FIVE** largest U.S. importers of your firm's standard and structural pipe and tube in 2005.

PART I.--GENERAL QUESTIONS--Continued

I-4. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for standard and structural pipe and tube?

- No Yes-- Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-5. Does your firm or any related firm produce, have the capability to produce, or have any plans to produce standard and structural pipe and tube in the United States or other countries?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's producer questionnaire (contact russell.duncan@usitc.gov for copies of that questionnaire).

I-6. Does your firm or any related firm import or have any plans to import standard and structural pipe and tube into the United States?

- No Yes--Please name the firm(s) and country(ies) below and, if U.S. producer(s), ensure that they complete the Commission's importer questionnaire (contact russell.duncan@usitc.gov for copies of that questionnaire).

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Russell Duncan (202-708-4727, russell.duncan@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of standard and structural pipe and tube since 1999?

- No Yes--Supply details as to the time, nature, and significance of such changes.

II-2. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of standard and structural pipe and tube in the future?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. *Include in your response a specific projection of your firm's capacity to produce standard and structural pipe and tube (in 1,000 short tons) for 2006 and 2007.*

II-3. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the production of standard and structural pipe and tube in the future if one, several, or all of the antidumping duty orders on standard and structural pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. Does your firm have any plans to add, expand, curtail, or shut down production capacity and/or production of standard and structural pipe and tube in Brazil, India, Korea, Mexico, Taiwan, Thailand, or Turkey in the future?

- No Yes--Please describe those plans, including planned dates and capacity/production quantities involved, and the reason(s) for such change(s). If the plans are to add or expand capacity or production, list (in descending order of importance) the markets (countries) to which such additional capacity or production would be directed. Provide relevant portions of business plans or other supporting documentation that addresses this issue.

II-5. Describe the production technology used in the production of standard and structural pipe and tube in Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey and identify major production inputs. Also discuss any significant changes in production technology since 1999.

II-6. Has your firm since 1999 produced, or does your firm anticipate producing in the future, other products on the same equipment and machinery used in the production of standard and structural pipe and tube?

- No Yes-- List the following information and report your firm's combined production capacity and production of these products and standard and structural pipe and tube in the periods indicated.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of capacity data</u>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>
<hr/>	<hr/>	<hr/>

PART II.--TRADE AND RELATED INFORMATION--Continued

Question II-6.--*continued*

Item	Quantity (in 1,000 short tons)						
	1999	2000	2001	2002	2003	2004	2005
Combined average production capacity ¹							
Production of:							
LWR pipe and tube							
Standard and structural pipe and tube (>16" O.D.)							
Standard and structural pipe and tube (≤16" & ≥ 4½" O.D.) ²							
Standard and structural pipe and tube (<4½" O.D.) ²							
Line pipe (single stencil)							
Line pipe (multiple stencil)							
Oil country tubular goods							
Other							
Total production							
¹ Report the aggregate average production capacity for all the types of pipe products listed below. These quantities should be greater than or equal to the average production capacity quantities reported in question II-16. ² The sum of the quantities reported in these two line items should match the production quantities reported in question II-16.							

II-7. Has your firm since 1999 produced, or does your firm anticipate producing in the future, other products using the same production and related workers employed to produce standard and structural pipe and tube?

- No Yes--List the following information.

<u>Product</u>	<u>Period</u>	<u>Basis for allocation of employment data</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. Please describe the constraint(s) that set the limit(s) on your production capacity and your ability to shift production capacity between products.

II-9. What percentage of your firm's total sales in its most recent fiscal year was represented by sales of standard and structural pipe and tube?

_____ Percent

II-10. Is your firm able to switch production between standard and structural pipe and tube and other products in response to a relative price change in the price of standard and structural pipe and tube vis-à-vis the price of other products, using the same equipment and labor?

- No Yes--Please identify the other products, the approximate time and cost involved in switching, and the minimum relative price change required for your firm to switch production to or from standard and structural pipe and tube.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-11. Has your firm maintained any inventories of standard and structural pipe and tube in the United States (not including inventories held by firms identified in questions I-3, I-5, or I-6 above) since 1999?

- No Yes--Report the quantity (in 1,000 short tons) of such **end-of-period** inventories below.

1999	2000	2001	2002	2003	2004	2005
_____	_____	_____	_____	_____	_____	_____

II-12. (a) Are your firm's exports of standard and structural pipe and tube subject to tariff or non-tariff barriers to trade (for example, antidumping or countervailing duty findings or remedies, tariffs, quotas, or regulatory barriers) in any countries other than the United States?

- No Yes-- List the products(s), country(ies), the year each such barrier was imposed, and the type of barrier.

<u>Product</u>	<u>Country</u>	<u>Year imposed</u>	<u>Barrier (if tariff, give rate)</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

(b) Are your firm's exports of standard and structural pipe and tube subject to current investigations in any countries other than the United States that might result in tariff or non-tariff barriers to trade?

- No Yes--List the products(s), country(ies), and type of investigation.

<u>Product</u>	<u>Period</u>	<u>Type of investigation</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART II.--TRADE AND RELATED INFORMATION--Continued

II-13. Identify export markets (other than the United States) that you have developed or where you have increased your sales of standard and structural pipe and tube as a result of the countervailing duty order on standard and structural pipe and tube from Turkey and the antidumping duty orders on standard and structural pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey. Please identify and discuss below.

II-14. Describe the significance of the existing countervailing duty order covering imports of standard and structural pipe and tube from Turkey and the antidumping duty orders covering imports of standard and structural pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey in terms of their effect on your firm's production capacity, production, home market shipments, exports to the United States and other markets, and inventories. You may wish to compare your firm's operations before and after the imposition of the orders.

II-15. Would your firm anticipate any changes in its production capacity, production, home market shipments, exports to the United States and other markets, or inventories relating to the production of standard and structural pipe and tube in the future if the countervailing duty order on standard and structural pipe and tube from Turkey and the antidumping duty orders on standard and structural pipe and tube from Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey were to be revoked?

- No Yes-- Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

PART II--TRADE AND RELATED INFORMATION--Continued

II-16. Please report production capacity, production, shipments, and inventories of standard and structural pipe and tube produced by your firm in 1999-2005. Within a single country, please consolidate all operations for reporting purposes. (See definitions in the instructions booklet)

Quantity (in 1,000 short tons) and value (in \$1,000)							
Item	1999	2000	2001	2002	2003	2004	2005
Average production capacity ¹ (quantity)							
Beginning-of-period inventories ² (quantity)							
Production ³ (quantity)							
Shipments:							
Home market:							
Internal consumption/transfers: (quantity)							
Commercial shipments: (quantity)							
(value)							
Exports to—							
the United States: ⁴ (quantity)							
(value)							
Other export markets:							
European Union: ⁵ (quantity)							
(value)							
China: (quantity)							
(value)							
Asia (excluding China): ⁶ (quantity)							
(value)							
Other: ⁷ (quantity)							
(value)							
Total shipments: (quantity)							
(value)							
End-of-period inventories (quantity)							

¹ The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

² Reconciliation of data.--Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes No--Please explain: _____
³ Please estimate the percentage of total production of standard and structural pipe and tube in this country accounted for by your firm's production in 2005: _____ Percent

⁴ Please estimate the percentage of total exports to the United States of standard and structural pipe and tube from this country accounted for by your firm's exports in 2005: _____ Percent

⁵ Identify your principal European Union export markets: _____.

⁶ Identify your principal Asian export markets: _____.

⁷ Identify your principal other export markets: _____.

PART III.-- MARKET FACTORS

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248, clark.workman@usitc.gov).

III-1. Approximately what share of your firm's sales of standard and structural pipe and tube to U.S. customers in 2005 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long term contracts	_____
Short term contracts	_____
Spot sales	_____

III-2. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

III-3. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet or release provision? _____

PART III.-- MARKET FACTORS--Continued

III-4. What is the average lead time between a U.S. customer's order and the date of delivery for your firm's sales of standard and structural pipe and tube?

<u>Source</u>	<u>Share of sales, 2005</u>	<u>Lead time</u>
From inventory	_____	_____
Produced to order	_____	_____
Total	100 %	_____

III-5. To what extent have changes in the prices of raw materials affected your firm's selling prices for standard and structural pipe and tube during January 1999-December 2005? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-6. Have any changes occurred in any other factors affecting supply (*e.g.*, changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of Brazil-, India-, Korea-, Mexico-, Taiwan-, Thailand-, or Turkey-produced standard and structural pipe and tube in the U.S. market since 1999? Differentiate by country as appropriate.

- | | | |
|-----------------------------|---|----------|
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | Brazil |
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | India |
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | Korea |
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | Mexico |
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | Taiwan |
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | Thailand |
| <input type="checkbox"/> No | <input type="checkbox"/> Yes ¹ | Turkey |

¹ Please note below the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices, especially in regards to the country(ies) of your firm's operations.

PART III.-- MARKET FACTORS--Continued

III-7. (a) Do you anticipate any changes in terms of the availability of Brazil-, India-, Korea-, Mexico-, Taiwan-, Thailand-, or Turkey-produced standard and structural pipe and tube in the U.S. market in the future?

- | | | | |
|-----------------------------------|------------------------------------|-----------------------------------|----------|
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | Brazil |
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | India |
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | Korea |
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | Mexico |
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | Taiwan |
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | Thailand |
| <input type="checkbox"/> Increase | <input type="checkbox"/> No Change | <input type="checkbox"/> Decrease | Turkey |

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue. Differentiate by country as appropriate and especially providing comments on the country(ies) of your firm's operations.

III-8. Describe how easily your firm can shift its sales of standard and structural pipe and tube between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints (including any third-country trade barriers such as tariffs, quotas, or other non-tariff barriers) that would prevent or retard your firm from shifting standard and structural pipe and tube between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.-- MARKET FACTORS--Continued

III-9. Is the product range, product mix, or marketing of standard and structural pipe and tube in your home market significantly different from the product range, product mix, or marketing of standard and structural pipe and tube for export to the United States or to third-country markets? Have there been any significant changes in the product range, product mix, or marketing of standard and structural pipe and tube in your home market, for export to the United States, or for export to third-country markets since 1999?

- No Yes-- Please describe and quantify if possible.

III-10. Please discuss any anticipated changes in terms of the product range, product mix, or marketing of standard and structural pipe and tube in your home market, for export to the United States, or for export to third-country markets in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-11. (a) Please list in order of importance any products that may be substituted for standard and structural pipe and tube.

- (i) _____
- (ii) _____
- (iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

PART III.-- MARKET FACTORS--Continued

(c) Have changes in the prices of these products affected the price for standard and structural pipe and tube?

- No Yes-- To what degree do changes in their prices affect the price for standard and structural pipe and tube? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of standard and structural pipe and tube or final end use?

III-12. Have there been any changes in the number or types of products that can be substituted for standard and structural pipe and tube since 1999?

- No Yes--Please explain.

III-13. Do you anticipate any changes in terms of the substitutability of other products for standard and structural pipe and tube in the future?

- No Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.-- MARKET FACTORS--Continued

III-14. Is the standard and structural pipe and tube produced by your firm and sold in its home market interchangeable (i.e., can be used in the same applications) with your firm's standard and structural pipe and tube sold to the United States and/or to third-country markets?

- Yes No--Identify the market(s) and any differences in the products.

III-15. Describe the end uses of the standard and structural pipe and tube that you manufacture and sell to your home market. If these end uses differ from those of the standard and structural pipe and tube you sell to the U.S. market or to third-country markets, explain.

III-16. Have there been any changes in the end uses of standard and structural pipe and tube since 1999?

- No Yes--Please describe.

PART III.-- MARKET FACTORS--Continued

III-17. Do you anticipate any changes in terms of the end uses of standard and structural pipe and tube in the future?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-18. How has demand for standard and structural pipe and tube changed since 1999:

(a) within your home market?

- Increased Unchanged Decreased
 Other (describe: _____)

What were the principal factors affecting changes in demand?

(b) in the United States?

- Increased Unchanged Decreased
 Other (describe: _____)

What were the principal factors affecting changes in demand?

(c) in other national/regional markets?

- Increased Unchanged Decreased
 Other (describe: _____)

What were the principal factors affecting changes in demand?

PART III.-- MARKET FACTORS--Continued

III-19. Do you anticipate any future changes in standard and structural pipe and tube demand in your home market and the United States and, if known, the rest of the world?

- No Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-20. Please compare market prices of standard and structural pipe and tube in your home market, the United States, and third-country markets, if known. Provide specific information as to time periods and regions for any price comparisons.

III-21. Describe briefly your home market for standard and structural pipe and tube, including the number of, and competition between, producers.

III-22. Do you face competition from imports of standard and structural pipe and tube in your home market?

- No Yes--Please identify the country sources of any imports of standard and structural pipe and tube into your home market.

PART III.-- MARKET FACTORS--Continued

III-23. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss standard and structural pipe and tube supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including Brazil, India, Korea, Mexico, Taiwan, Thailand, and Turkey, and (3) the world as a whole. Of particular interest is such data from 1999 to the present and forecasts for the future.

III-24. Does your firm sell standard and structural pipe and tube over the internet?

- No Yes--Please describe, noting the estimated percentage of your firm's total sales of standard and structural pipe and tube in 2005 accounted for by internet sales.
