IMPORTERS' QUESTIONNAIRE

STEEL

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615 500 E Street, SW, Washington, DC 20436

So as to be Received by the Commission By May 6, 2003

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with investigation No. TA-204-9, Steel: Monitoring Developments in the Domestic Industry, under section 204 of the Trade Act of 1974 (19 U.S.C. 2254). The information requested in the questionnaire is needed to supplement data available to the Commission from other sources and is requested under the authority of section 204 of the Trade Act of 1974. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm	
Address	
City	State Zip code
World Wide Web address	

PLEASE SEE PAGE 2 FOR A LIST OF PRODUCT CATEGORIES INCLUDED IN THIS INVESTIGATION

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission. I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3 and that all contract personnel will sign non-disclosure agreements. I understand that the confidential business information that is furnished may be released under an administrative protective order issued by the Commission pursuant to section 206.17 of the Commission's Rules of Practice and Procedure (19 CFR § 206.17), and may be included in a confidential version of the report that the Commission transmits to the President, should the Commission transmit a confidential version. By signing this certification, I also grant consent for the Commission, and its employees and contract personnel, to use, in this investigation and in any other investigations conducted by the Commission under part 1 of Title II of the Act arising out of the relief action taken by the President as a result of the Commission's determination in investigation No. TA-201-73 on steel products, the information I provide in this questionnaire and throughout the investigation and any information provided by my firm in investigation No. TA-201-73.

Name and Title of Authorized Official			Date	Date		
			()	()		
Signature of Authorized Official			Phone	Fax		
	For official use only:					
	Carbon and alloy flat steel	Carbon and alloy long products	Carbon and alloy tubular products	/ Stainless steel products		

1. Has your firm imported any of the following (as they are defined in the instruction booklet) since April 1, 2000?

Carbon and Alloy Flat Steel	Carbon and Alloy Long Products	Carbon and Alloy Tubular Products	Stainless Steel Products
Slabs No Yes If yes complete pp. 1-4, 5-7, 17, 21, 25-29	Hot-rolled bar and light shapes No Yes If yes complete pp. 1-4, 8-10, 17, 22, 25-29	Welded tubular products other than OCTG No Yes If yes complete pp. 1-4, 11-13, 17, 23, 25-29	Bar and light shapes ☐ No ☐ Yes If yes complete pp. 1-4, 14-17, 24, 25-29
CTL/clad plate No Yes If yes complete pp. 1-4, 5-7, 17, 21, 25-29	Cold-finished bar No Yes If yes complete pp. 1-4, 8-10, 17, 22, 25-29	Flanges and fittings No Yes If yes complete pp. 1-4, 11-13, 17, 23, 25-29	Rod No Yes If yes complete pp. 1-4, 14-17, 24, 25-29
Hot-rolled sheet, strip, and coils No Yes If yes complete pp. 1-4, 5-7, 17, 21, 25-29	Rebar No Yes If yes complete pp. 1-4, 8-10, 17, 22, 25-29		Wire No Yes If yes complete pp. 1-4, 14-17, 24, 25-29
Cold-rolled sheet and strip, other than GOES No Yes If yes complete pp. 1-4, 5-7, 17, 21, 25-29			
Corrosion-resistant and other coated sheet and strip No Yes If yes complete pp. 1-4, 5-7, 17, 21, 25-29			
Tin mill products No Yes If yes complete pp. 1-4, 5-7, 17, 21, 25-29			

Please note that the above page numbers are based on printing the document(s) out in Adobe Acrobat PDF (portable document format). Should you choose to print the document(s) out in WordPerfect, Microsoft Word, or using other software, the page numbers may not coincide with the numbers listed above. Please insure that you complete all corresponding pages.

To obtain the Adobe Acrobat PDF software, please go to the following web site: http://www.adobe.com/products/acrobat/readstep2.html

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1.	Please report below the actual number of hours required and the cost to your firm of
	preparing the reply to this questionnaire and completing the form.

hours	dollars
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I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

1-3.	s your firm owned, in whole or in part, by any other firm?	

Yes--List the following information.

|--|

No

Address

Extent of ownership

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing subject steel products into the United States or which are engaged in exporting subject steel products to the United States?

YesList the following information.

<u>Firm name</u>

Address

Affiliation

PART I.--<u>GENERAL QUESTIONS</u>--Continued

I-5.	Does your firm have any related firms, either domestic or foreign, which are engaged in the production of subject steel products?				
	\square No \square YesList the following information.				
	Firm name Address	Affiliation			
I-6.	Has your firm experienced any plant openings, relocations, ex consolidations, closures, or prolonged shutdowns because of s other change in the character of your operations or organization warehouses, or temporary in-bond provisions) relating to the is since April 1, 2000?	trikes or equipment failure, or any on (including foreign zones, bonded			
	No YesSupply details as to the time, nature	e, and significance of such changes.			
I-7.	Has your firm imported or arranged for the importation of sub March 31, 2003?	ject steel products for delivery after			
	No YesIndicate when such orders are to be the country of origin.	e delivered, the quantities involved, and			
I-8.	If your firm also produces subject steel products in the United for importing this product. If your reasons differ by source, p				

PART II.--TRADE AND RELATED INFORMATION

II-1. Carbon and alloy flat steel.--Further information on this part of the questionnaire can be obtained from Elizabeth Haines (202-205-3200). Who should be contacted regarding the requested trade and related information?

Name and title	Phone No.	Fax No.	Email address

II-1-A. IMPORTS OF CARBON AND ALLOY FLAT STEEL.--Report your firm's U.S. shipments of imports and end-of-period inventories of imports of subject carbon and alloy flat steel by your firm during the specified periods. (See definitions in the instruction booklet). Report separately for each product listed below. Photocopy page as necessary and identify the product for which you are reporting in the space provided.

				<i>II</i> Tin mill products			
(Quan	<i>tity</i> in short tons)					
All product April 2002- March 2003							
		Covered by relief					
March 2000 -	March 2001 -	Excluded from relief	Imported under quota	Subject to extra tariffs			
1 2	•			•			
•	•			•			
	Iled sheet, C d coils str (Quan All pr April 2000 - March 2001	Iled sheet, d coils Cold-rolled sheet a strip, other than GO (Quantity in short tons All product April 2000 - March 2001 March 2002	Iled sheet, d coils Cold-rolled sheet and strip, other than GOES Corross other coards (Quantity in short tons) Ile product April 2000 - April 2001 - March 2002 April 2000 - March 2001 April 2001 - March 2002 Excluded from relief	Iled sheet, d coils Cold-rolled sheet and strip, other than GOES Corrosion-resistant and other coated sheet and strip (Quantity in short tons) All product April 2002- March 200 April 2000 - March 2001 April 2001 - March 2002 Excluded from relief Imported under quota			

Canada, Israel, Jordan, Mexico, and the following developing countries: Albania, Angola, Antigua and Barbuda, Argentina, Bahrain, Bangladesh, Barbados, Belize, Benin, Bolivia, Botswana, Bulgaria, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Chile, Colombia, Congo (Brazzaville), Congo (Kinshasa), Costa Rica, Cote d'Ivoire, Croatia, Czech Republic, Djibouti, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Estonia, Fiji, Gabon, the Gambia, Georgia, Ghana, Grenada, Guatemala, Guinea, Guinea Bissau, Guyana, Haiti, Honduras, Hungary, India, Indonesia, Jamaica, Jordan, Kenya, Kyrgyzstan, Latvia, Lesotho, Lithuania, Macedonia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Namibia, Niger, Nigeria, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Romania, Rwanda, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Senegal, Sierra Leone, Slovakia, Solomon Islands, South Africa, Sri Lanka, Suriname, Swaziland, Tanzania, Thailand, Togo, Trinidad and Tobago, Tunisia, Turkey, Uganda, Uruguay, Venezuela, Zambia, and Zimbabwe. Additionally, imports of tin mill products from Brazil are not covered by the relief but imports of all other subject carbon and alloy flat product from Brazil are covered by the relief.

Sources of imports 3

Sources of imports

PART II.--TRADE AND RELATED INFORMATION--Continued

II-1. Carbon and alloy flat steel.--Continued

Please note that if your answer to questions II-1-B through II-1-D is product specific, you should check only one box per page and report <u>separately</u> for each product listed below; however if your answers apply to more than one product you may check more than one box. Photocopy page as necessary and identify the product(s) for which you are reporting in the space provided.

11		11	11	11	11	11
	Slabs	CTL/clad plate	Hot-rolled sheet, strip, and coils	Cold-rolled sheet and strip, other than GOES	Corrosion-resistant and other coated sheet and strip	Tin mill products
TT 1		.1 .1	6.1	1/ . :00		6

II-1-B. Describe the significance of the tariffs and/or tariff-rate quotas imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's imports and your firm's U.S. commercial shipments, exports, inventories and consumption of the imported steel (including manufacture and sale of products containing subject imported steel). You may wish to compare your firm's operations before and after the imposition of relief. Please identify the product(s) for which you are reporting. Attach additional pages as needed.

- II-1-C. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of subject steel products after the import relief currently in effect terminates?
 - ____ No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide. Please note if your response differs by country.

II-1-D. Has your firm been reimbursed or otherwise compensated by your foreign supplier(s) for the tariffs imposed on subject imports?

|--|

Yes–Please identify the foreign producer(s), country(ies), and product(s), as well as the amount of such reimbursement below.

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PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-1. Carbon and alloy flat steel.--Continued

...

...

II-1-E. **Excluded and product-specific quota products**.--In order for the Commission to better understand the significance of the **subject carbon and alloy flat steel** which are now excluded from the remedy, please report your import quantity for the <u>now excluded products</u>. (For purposes of this question, excluded products are products excluded from the scope of the 201 investigation, and products excluded from the section 203 remedy by the President on or after March 20, 2002. Excluded products do not include products otherwise subject to the section 203 remedy that were imported from non-covered countries.) Specific products which are excluded from the additional remedy tariffs or are excluded up to a certain quota amount are identified by temporary Harmonized Tariff Schedule (HTS) subheadings in the instruction booklet that accompanied this questionnaire. Please identify each product by specifying the temporary HTS subheading which covers it. To the extent possible, please report your imports <u>separately</u> for each temporary HTS subheading, please report your total imports for the product group and identify the temporary HTS subheadings for which you are reporting. **Please photocopy page and report <u>separately</u> for each product group listed below.**

...

Slabs ¹	" CTL/clad plate	" Hot-rolled sheet, strip, and coils		lled sheet and er than GOES	Corrosion-resistant a other coated sheet and	
		(<i>Quantity</i> (in s	hort tons)		
	Temporary	HTS subheading		April 2000 - March 2001	April 2001 - March 2002	April 2002 - March 2003
Products ex	cluded from the	scope of the 201 inves	tigation:			
Tatal						
Total	aludad from the	agation 202 romodu				
Products ex	ciuded from the	section 203 remedy:				[
Total						

¹ For slabs do not report for temporary HTS subheadings 9903.72.38, 9903.72.42, and 9903.72.46, because these are not product-specific quotas, but instead are country quotas for covered slabs.

Name and title

PART II.--TRADE AND RELATED INFORMATION -- Continued

II-2. <u>Carbon and alloy long products</u>.--Further information on this part of the questionnaire can be obtained from Elizabeth Haines (202-205-3200). Who should be contacted regarding the requested trade and related information?

II-2-A. IMPORTS OF CARBON AND A					
period inventories of imports of sul definitions in the instruction bookle					
and identify the product for which				. Fliotocopy page	: as necessary
			// D.1		
Hot-rolled bar and light sh	lapes Col	d-finished bar	Rebar		
	(Quant	<i>tity</i> in short tons)	i		
	All product		April 2002- March 2003		
				Covered	by relief
ltem	April 2000 - April 2001 - March 2001 March 2002		Excluded from relief	Imported under quota	Subject to extra tariffs
COUNTRIES NOT COVERED BY RELIEF	1 2				
Internal consumption/transfers					
U.S. COMMERCIAL SHIPMENTS: Total					
To distributors					
To end-users					
End-of-period inventories					
COUNTRIES COVERED BY RELIEF: ³					
Internal consumption/transfers					
U.S. COMMERCIAL SHIPMENTS: Total					
To distributors					
To end-users					
End-of-period inventories					
¹ Canada, Israel, Jordan, Mexico, and th					

Bahrain, Bangladesh, Barbados, Belize, Benin, Bolivia, Botswana, Brazil, Bulgaria, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Chile, Colombia, Congo (Brazzaville), Congo (Kinshasa), Costa Rica, Cote d'Ivoire, Croatia, Czech Republic, Dibouti, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Estonia, Fiji, Gabon, the Gambia, Georgia, Ghana, Grenada, Guatemala, Guinea, Guinea Bissau, Guyana, Haiti, Honduras, Hungary, India, Indonesia, Jamaica, Jordan, Kenya, Krygyzstan, Latvia, Lesotho, Lithuania, Macedonia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mongolia, Morocco, Mozambique, Namibia, Niger, Nigeria, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Romania, Rwanda, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Senegal, Sierra Leone, Slovakia, Solomon Islands, South Africa, Sri Lanka, Suriname, Swaziland, Tanzania, Thailand, Togo, Trinidad and Tobago, Tunisia, Uganda, Uruguay, Zambia, and Zimbabwe. Additionally, import of hot-rolled bar and light shapes and cold-finished bar from Moldova, Turkey, and Venezuela are not covered by the relief but imports of rebar from Moldova, Turkey, and Venezuela are covered by the relief.

² Sources of imports

³ Sources of imports

Email address

Phone No.

Fax No.

PART II.--<u>TRADE AND RELATED INFORMATION</u>--Continued

II-2. Carbon and alloy long products.--Continued

Please note that if your answer to questions II-2-B through II-2-D is product specific, you should check only one box per page and report <u>separately</u> for each product listed below; however if your answers apply to more than one product you may check more than one box. Photocopy page as necessary and identify the product(s) for which you are reporting in the space provided.

- *II II II*

 Hot-rolled bar and light shapes
 Cold-finished bar
 Rebar
- II-2-B. Describe the significance of the tariffs and/or tariff-rate quotas imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's imports and your firm's U.S. commercial shipments, exports, inventories and consumption of the imported steel (including manufacture and sale of products containing subject imported steel). You may wish to compare your firm's operations before and after the imposition of relief. Please identify the product(s) for which you are reporting. Attach additional pages as needed.

- II-2-C. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of subject steel products after the import relief currently in effect terminates?
 - ____No

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide. Please note if your response differs by country.

II-2-D. Has your firm been reimbursed or otherwise compensated by your foreign supplier(s) for the tariffs imposed on subject imports?

Yes–Please identify the foreign producer(s), country(ies), and product(s), as well as the amount of such reimbursement below.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-2. Carbon and alloy long products.--Continued

II-2-E. Excluded and product-specific quota products.--In order for the Commission to better understand the significance of the subject carbon and alloy long products which are now excluded from the remedy, please report your import quantity for the <u>now excluded products</u>. (For purposes of this question, excluded products are products excluded from the scope of the 201 investigation, and products excluded from the section 203 remedy by the President on or after March 20, 2002. Excluded products do not include products otherwise subject to the section 203 remedy that were imported from non-covered countries.) Specific products which are excluded from the additional remedy tariffs or are excluded up to a certain quota amount are identified by temporary Harmonized Tariff Schedule (HTS) subheadings in the instruction booklet that accompanied this questionnaire. Please identify each product by specifying the temporary HTS subheading as well as the total for the product group. If you are not able to report separately for each temporary HTS subheading, please report your total imports for the product group and identify the temporary HTS subheadings for which you are reporting. Please photocopy page and report separately for each product group listed below.

Hot-rolled bar and light shapes Cold-finished bar Rebar

<i>Quantity</i> (in	short tons)		
Temporary HTS subheading	April 2000 - March 2001	April 2001 - March 2002	April 2002 - March 2003
Products excluded from the scope of the 201 investigation:		•	
Total			
Products excluded from the section 203 remedy:		1	1
Total			

II-3. <u>Carbon and alloy tubular products</u>.--Further information on this part of the questionnaire can be obtained from Fred Fischer (202-205-3179 or ffischer@usitc.gov). Who should be contacted regarding the requested trade and related information?

Fax No.

Flanges and fittings

Name and title

Phone No.

Email address

II-3-A. <u>IMPORTS OF CARBON AND ALLOY TUBULAR PRODUCTS</u>.--Report your firm's U.S. shipments of imports and end-of-period inventories of imports of subject carbon and alloy tubular products by your firm during the specified periods. (See definitions in the instruction booklet). Report <u>separately</u> for each product listed below. Photocopy page as necessary and identify the product for which you are reporting in the space provided.

Welded tubular product other than OCTG

(Quantity in short tons) All product April 2002- March 2003 Covered by relief Item April 2000 -April 2001 -Excluded from Imported Subject to March 2001 March 2002 relief extra tariffs under quota COUNTRIES NOT COVERED BY RELIEF:¹² Internal consumption/transfers **U.S. COMMERCIAL SHIPMENTS:** Total To distributors To end-users **End-of-period inventories** COUNTRIES COVERED BY RELIEF:³ Internal consumption/transfers **U.S. COMMERCIAL SHIPMENTS:** Total To distributors To end-users **End-of-period inventories**

¹ Canada, Israel, Jordan, Mexico, and the following developing countries: Albania, Angola, Antigua and Barbuda, Argentina, Bahrain, Bangladesh, Barbados, Belize, Benin, Bolivia, Botswana, Brazil, Bulgaria, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Chile, Colombia, Congo (Brazzaville), Congo (Kinshasa), Costa Rica, Cote d'Ivoire, Croatia, Czech Republic, Djibouti, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Estonia, Fiji, Gabon, the Gambia, Georgia, Ghana, Grenada, Guatemala, Guinea, Guinea Bissau, Guyana, Haiti, Honduras, Hungary, Indonesia, Jamaica, Jordan, Kenya, Krygyzstan, Latvia, Lesotho, Lithuania, Macedonia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Namibia, Niger, Nigeria, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Rwanda, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Senegal, Sierra Leone, Slovakia, Solomon Islands, South Africa, Sri Lanka, Suriname, Swaziland, Tanzania, Togo, Trinidad and Tobago, Tunisia, Turkey, Uganda, Uruguay, Venezuela, Zambia, and Zimbabwe. Additionally, imports of welded tubular products other than OCTG from India and Romania are not covered by the releif but imports of flanges and fittings are covered by the relief. Please note that imports of all subject carbon and alloy tubular products from Thailand <u>are</u> covered by the relief.

² Sources of imports

⁴ Sources of imports

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Carbon and alloy tubular products.--Continued

Please note that if your answer to questions II-3-B through II-3-D is product specific, you should check only one box per page and report <u>separately</u> for each product listed below; however if your answers apply to more than one product you may check more than one box. Photocopy page as necessary and identify the product(s) for which you are reporting in the space provided.

Welded tubular product other than OCTG Flanges and fittings

II-3-B. Describe the significance of the tariffs and/or tariff-rate quotas imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's imports and your firm's U.S. commercial shipments, exports, inventories and consumption of the imported steel (including manufacture and sale of products containing subject imported steel). You may wish to compare your firm's operations before and after the imposition of relief. Please identify the product(s) for which you are reporting. Attach additional pages as needed.

- II-3-C. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of subject steel products after the import relief currently in effect terminates?
 - ____No

11

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide. Please note if your response differs by country.

II-3-D. Has your firm been reimbursed or otherwise compensated by your foreign supplier(s) for the tariffs imposed on subject imports?

Yes–Please identify the foreign producer(s), country(ies), and product(s), as well as the amount of such reimbursement below.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-3. Carbon and alloy tubular products.--Continued

II-3-E. Excluded and product-specific quota products.--In order for the Commission to better understand the significance of the subject carbon and alloy tubular products which are now excluded from the remedy, please report your import quantity for the <u>now excluded products</u>. (For purposes of this question, excluded products are products excluded from the scope of the 201 investigation, and products excluded from the section 203 remedy by the President on or after March 20, 2002. Excluded products do not include products otherwise subject to the section 203 remedy that were imported from non-covered countries.) Specific products which are excluded from the additional remedy tariffs or are excluded up to a certain quota amount are identified by temporary Harmonized Tariff Schedule (HTS) subheadings in the instruction booklet that accompanied this questionnaire. Please identify each product by specifying the temporary HTS subheading as well as the total for the product group. If you are not able to report separately for each temporary HTS subheading, please report your total imports for the product group and identify the temporary HTS subheadings for which you are reporting. Please photocopy page and report <u>separately</u> for each product group listed below.

11

II

Welded tubular product other than OCTG

Flanges and fittings

<i>Quantity</i> (in short tons)				
Temporary HTS subheading	April 2000 - March 2001	April 2001 - March 2002	April 2002 - March 2003	
Products excluded from the scope of the 201 investigation:				
Total				
Products excluded from the section 203 remedy:				
Total				

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. <u>Stainless steel products</u>.--Further information on this part of the questionnaire can be obtained from Fred Fischer (202-205-3179 or ffischer@usitc.gov). Who should be contacted regarding the requested trade and related information?

Name and title

Phone No.

Fax No.

Email address

II-4-A. <u>IMPORTS OF STAINLESS STEEL PRODUCTS</u>.--Report your firm's U.S. shipments of imports and end-of-period inventories of imports of subject stainless steel products by your firm during the specified periods. (See definitions in the instruction booklet). Report <u>separately</u> for each product listed below. Photocopy page as necessary and identify the product for which you are reporting in the space provided.

IIIIIIBar and light shapesRodWire

(<i>Quantity</i> in short tons)					
	All product		April 2002- March 2003		
Item	April 2000 -	April 2001 - March 2002	Excluded from relief	Covered	by relief
	March 2000 -			Imported under quota	Subject to extra tariffs
COUNTRIES NOT COVERED BY RELIEF	1 2				
Internal consumption/transfers					
U.S. COMMERCIAL SHIPMENTS: Total					
To distributors					
To end-users					
End-of-period inventories					
COUNTRIES COVERED BY RELIEF: ³					
Internal consumption/transfers					
U.S. COMMERCIAL SHIPMENTS: Total					
To distributors					
To end-users					
End-of-period inventories					

¹ Canada, Israel, Jordan, Mexico, and the following developing countries: Albania, Angola, Antigua and Barbuda, Argentina, Bahrain, Bangladesh, Barbados, Belize, Benin, Bolivia, Botswana, Brazil, Bulgaria, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Chile, Colombia, Congo (Brazzaville), Congo (Kinshasa), Costa Rica, Cote d'Ivoire, Croatia, Czech Republic, Djibouti, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Estonia, Fiji, Gabon, the Gambia, Georgia, Ghana, Grenada, Guatemala, Guinea, Guinea Bissau, Guyana, Haiti, Honduras, Hungary, India, Indonesia, Jamaica, Jordan, Kenya, Kyrgyzstan, Latvia, Lesotho, Lithuania, Macedonia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Namibia, Niger, Nigeria, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Romania, Rwanda, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Senegal, Sierra Leone, Slovakia, Solomon Islands, South Africa, Sri Lanka, Suriname, Swaziland, Tanzania, Thailand, Togo, Trinidad and Tobago, Tunisia, Turkey, Uganda, Uruguay, Venezuela, Zambia, and Zimbabwe.

² Sources of imports_

³ Sources of imports

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. Stainless steel products.--Continued

Please note that if your answer to questions II-4-B through II-4-D is product specific, you should check only one box per page and report <u>separately</u> for each product listed below; however if your answers apply to more than one product you may check more than one box. Photocopy page as necessary and identify the product(s) for which you are reporting in the space provided.

Bar and light shapes Rod Wire

II-4-B. Describe the significance of the tariffs and/or tariff-rate quotas imposed by the President effective on or after March 20, 2002, in terms of their effect on your firm's imports and your firm's U.S. commercial shipments, exports, inventories and consumption of the imported steel (including manufacture and sale of products containing subject imported steel). You may wish to compare your firm's operations before and after the imposition of relief. Please identify the product(s) for which you are reporting. Attach additional pages as needed.

- II-4-C. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of subject steel products after the import relief currently in effect terminates?
 - ____No

II

Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide. Please note if your response differs by country.

II-4-D. Has your firm been reimbursed or otherwise compensated by your foreign supplier(s) for the tariffs imposed on subject imports?

Yes–Please identify the foreign producer(s), country(ies), and product(s), as well as the amount of such reimbursement below.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. Stainless steel products.--Continued

II-4-E. Excluded and product-specific quota products.--In order for the Commission to better understand the significance of the subject stainless steel products which are now excluded from the remedy, please report your import quantity for the <u>now excluded products</u>. (For purposes of this question, excluded products are products excluded from the section 203 remedy by the President on or after March 20, 2002. Excluded products do not include products otherwise subject to the section 203 remedy that were imported from non-covered countries.) Specific products which are excluded from the additional remedy tariffs or are excluded up to a certain quota amount are identified by temporary Harmonized Tariff Schedule (HTS) subheadings in the instruction booklet that accompanied this questionnaire. Please identify each product by specifying the temporary HTS subheading as well as the total for the product group. If you are not able to report separately for each temporary HTS subheading, please report your total imports for the product group and identify the temporary HTS subheadings for which you are reporting. Please photocopy page and report separately for each product group listed below.

IIIIIIBar and light shapesRodWire

<i>Quantity</i> (in short tons)				
Temporary HTS subheading	April 2000 - March 2001	April 2001 - March 2002	April 2002 - March 2003	
Products excluded from the scope of the 201 investigation:			•	
Total				
Products excluded from the section 203 remedy:				
Total				

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Josh Levy (202-205-3236) or jlevy@usitc.gov.

Who should be contacted regarding the requested pricing and related information?

Company contact:

Name and title

Phone No.

Section III-A.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's shipments of the following products imported by your firm and sold to unrelated U.S. customers during April 2000-March 2003. Definitions for each product for which pricing data are requested begin on the next page and are separated into different sections for (1) carbon and alloy steel flat steel (section III-A-1); (2) carbon and alloy steel long products (section III-A-2); (3) carbon and alloy steel tubular products (section III-A-3); and (4) stainless steel products (section III-A-4).

Please report separately for your firm's sales of each of the products imported by your firm and sold to unrelated U.S. customers. Total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the <u>FINAL NET</u> amount paid to you (i.e., should be net of all deductions for discounts or rebates).

Please report (separately) for your firm's imports of steel (1) from countries that were non-exempt from the President's remedy and (2) from countries that were exempt from the remedy. Countries that were **EXEMPTED** include Canada, Israel, Jordan, Mexico, and the following developing countries (with certain exclusions noted below):

Albania, Angola, Antigua and Barbuda, Argentina, Bahrain, Bangladesh, Barbados, Belize, Benin, Bolivia, Botswana, Brazil, Bulgaria, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Chile, Colombia, Congo (Brazzaville), Congo (Kinshasa), Costa Rica, Cote d'Ivoire, Croatia, Czech Republic, Djibouti, Dominica, Dominican Republic, Ecuador, Egypt, El Salvador, Estonia, Fiji, Gabon, the Gambia, Georgia, Ghana, Grenada, Guatemala, Guinea, Guinea Bissau, Guyana, Haiti, Honduras, Hungary, India, Indonesia, Jamaica, Jordan, Kenya, Krygyzstan, Latvia, Lesotho, Lithuania, Macedonia, Madagascar, Malawi, Mali, Mauritania, Mauritius, Moldova, Mongolia, Morocco, Mozambique, Namibia, Niger, Nigeria, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Romania, Rwanda, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Senegal, Sierra Leone, Slovakia, Solomon Islands, South Africa, Sri Lanka, Suriname, Swaziland, Tanzania, Thailand, Togo, Trinidad and Tobago, Tunisia, Turkey, Uganda, Uruguay, Venezuela, Zambia, and Zimbabwe.

Please note the following developing countries/product combinations are **NOT** exempted from the remedy. Data for these country/product combinations **SHOULD** be reported in the following tables with data from other non-exempt countries.

Brazil:slabs and flat steel (except for tin mill products)India:carbon flanges

India:	carbon flanges
Moldova:	rebar
Romania:	carbon flanges
Thailand:	carbon flanges, welded pipe
Turkey:	rebar
Venezuela:	rebar

(Note: If your firms imports steel products that are subject to specific product exclusions and those products fall within the definitions for which pricing data are requested, please do not include data for those products in the reported price data.)

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

Section III-A.--<u>PRICE DATA</u>

Definitions for each product for which pricing data are requested are listed below and are separated into different sections for (1) carbon and alloy flat steel (section III-A-1); (2) carbon and alloy steel long products (section III-A-2); (3) carbon and alloy steel tubular products (section III-A-3); stainless steel products (section III-A-4).

Carbon and Alloy Steel Flat Steel:

- **PRODUCT 1:SLABS**-Low carbon slabs with chemistries of up to 0.15 max carbon and 0.60 max manganese
exclusive of IF or specialty chemistries. (This product definition matches the product
definition for "Product 1" in the questionnaire for the steel 201 investigation (Inv. TA-201-
73, dated July 30, 2001).
- PRODUCT 2: CTL/CLAD PLATE--Hot-rolled carbon steel plate, ASTM A-36 or equivalent as rolled, sheared edge, not heat treated, not cleaned or oiled, in cut lengths, over 72" through 96" in width, 1.00" through 2.00" in thickness. Not including high-strength or mill proprietary products, or products tested to other specifications, unless otherwise noted. (This product definition matches the product definition for "Product 2" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 3A:** HOT-ROLLED SHEET AND STRIP, INCLUDING PLATE IN COILS--Hot-rolled carbon steel plate in coils, as-rolled (unprocessed), not pickled or temper-rolled, not high-strength, produced to AISI-1006-1025 grade (including, but not limited to, ASTM A36), 0.187" through 0.625" in nominal or actual thickness, 40" through 72" in width. (This product definition matches the product definition for "Product 3A" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- PRODUCT 3B: HOT-ROLLED SHEET AND STRIP, INCLUDING PLATE IN COILS--Hot-rolled carbon sheet in coils, commercial quality, SAE 1006-1015 or ASTM 569 equivalent, not high-strength, not pickled and oiled, not temper-rolled, 0.090" through 0.171" in nominal or actual thickness, 40" to 60" in width. (This product definition matches the product definition for "Product 3B" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 4A:COLD-ROLLED SHEET AND STRIP OTHER THAN GRAIN-ORIENTED**
ELECTRICAL STEEL--Cold-rolled carbon steel sheet, in coils, commercial quality (ASTM A-
366), not interstitial free, box annealed and temper rolled, 36" to 72" in width, 0.022" to less than
0.028" in thickness. (This product definition matches the product definition for "Product
4A" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30,
2001).
- **PRODUCT 4B:PRODUCT 4B:** COLD-ROLLED SHEET AND STRIP OTHER THAN GRAIN-
ORIENTED ELECTRICAL STEEL--Cold-rolled carbon steel sheet in coils, commercial
quality (ASTM A-366), not interstitial free, box annealed and temper-rolled, 36" to 72" in width,
0.028" to less than 0.090" in thickness. (This product definition matches the product
definition for "Product 4B" in the questionnaire for the steel 201 investigation (Inv. TA-
201-73, dated July 30, 2001).

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--<u>PRICE DATA</u>

Carbon and Alloy Flat Steel:-(Continued)

- PRODUCT 5A: CORROSION-RESISTANT AND OTHER COATED SHEET AND STRIP--Aluminum-zinc alloy coated carbon steel sheet, in coils, hot dipped, structural quality, ASTM A-792, grade 50, AZ50, 40" to 49" in width, 0.019" to 0.0219" in thickness. This product has a coating of 55 percent aluminum, 43.5 percent zinc, and 1.5 percent silicon, and has a variety of product names worldwide including "Galvalume," "Zincalume," "Aluzink," "Zinkalit," and "Zalutite." This product is not pre-painted, has no organic coating, and is not high strength. (This product definition matches the product definition for "Product 6A" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- PRODUCT 5B: CORROSION-RESISTANT AND OTHER SHEET AND STRIP--Electrolytically zinc coated carbon steel sheet, in coils, ASTM A-879, 50-90 grams/square meter per side coating, without organic coating, forming steel, 40" to under 60" in width, 0.022" to under 0.044" in thickness. This product is not prepainted, is not high strength, and is not mill proprietary. (This product definition matches the product definition for "Product 6B" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 6:** TIN MILL PRODUCTS--Base price for single-reduced, electrolytic tin plate (1CRETP), 70-75 pound per base box. (This product definition matches the product definition for "Product 7" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).

Carbon and Alloy Steel Long Products:

PRODUCT 7:	HOT-ROLLED BAR AND LIGHT SHAPESHot-rolled bars, grade ASTM A36 or equivalent in sizes 3 inches and under. (This product definition matches the product definition for "Product 9" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
PRODUCT 8A:	COLD-FINISHED BAR C1045, one inch round (This product definition matches the product definition for "Product 10A" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
PRODUCT 8B:	COLD-FINISHED BAR C12L14, one inch round. (This product definition matches the product definition for "Product 10B" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
PRODUCT 9:	REBAR Straight ASTM A615, Nos. 4 and 5, grade 60 rebar. (This product definition matches the product definition for "Product 11" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A.--<u>PRICE DATA</u>

Carbon and Alloy Steel Tubular Products:

- **PRODUCT 10A:** WELDED TUBULAR PRODUCTS OTHER THAN OCTG--Circular welded non-alloy steel pipe meeting ASTM A-53 or equivalent, schedule 40, black, plain-end, two inches nominal inside diameter. (This product definition matches the product definition for "Product 20A" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 10B:** WELDED TUBULAR PRODUCTS OTHER THAN OCTG--ASTM A-513 (mechanical) or A-500 grade A or B (ornamental) tubing, carbon-welded, pickled and oiled, 1 inch square, 0.065 inch nominal wall thickness (+ or - 10 percent), 20 foot to 24 foot mill lengths. (This product definition matches the product definition for "Product 20B" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 11:** FLANGES AND FITTINGS--Carbon steel butt-weld pipe fitting, 6 inch nominal diameter, 90 degree elbow, long radius, standard weight, meeting ASTM A-234, grade WPB or equivalent specification. (This product definition matches the product definition for "Product 22" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).

Stainless Steel Products:

- PRODUCT 12A: BAR AND LIGHT SHAPES--Stainless steel bar, grade 304/304L, 1 inch in diameter, annealed, cold-finished, of round shape. (This product definition matches the product definition for "Product 25A" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 12B:** BAR AND LIGHT SHAPES--Grade 304, hot-rolled, annealed and descaled stainless steel, 90degree angle, 2" x 2" x 1/4". (This product definition matches the product definition for "Product 25B" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 13: ROD--**Grade AISI 304 wire rod, 5.5 mm (0.217") diameter, hot-rolled, annealed, and pickled. (This product definition matches the product definition for "Product 26" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).
- **PRODUCT 14:** WIRE --Grade 302 HQ cold-heading stainless steel round wire, 0.099 to 0.127 inch (2.515 to 3.226 mm) in diameter annealed. (This product definition matches the product definition for "Product 28" in the questionnaire for the steel 201 investigation (Inv. TA-201-73, dated July 30, 2001).

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-A-1.--PRICE DATA-CARBON AND ALLOY FLAT STEEL

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified carbon and alloy steel flat products imported and sold by your firm to unrelated U.S. customers. Report separately for imports from (1) countries subject to the President's remedy (i.e. non-exempt countries) and (2) countries exempt from the remedy. Photcopy page as necessary.

Product 4A	Product 4B Product 5A	Product 5B Product 6
	II Non-exempt countries	Exempt countries
Period of shipment	Quantity (short tons)	F.o.b. value (dollars) ¹
2000:		
AprJune		
July-Sept.		
OctDec.		
2001:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2002:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2003:		
JanMar.		

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

II

Section III-A-2.--PRICE DATA-CARBON AND ALLOY STEEL LONG PRODUCTS

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified carbon and alloy steel long products imported and sold by your firm to unrelated U.S. customers. Report separately for imports from (1) countries subject to the President's remedy (i.e. non-exempt countries) and (2) countries exempt from the remedy. Photcopy page as necessary.

Product 7 Product 8A Product 8B Product 9

Non-exempt countries

II Exempt countries

Period of shipment	Quantity (short tons)	F.o.b. value (dollars)
2000:		·
AprJune		
July-Sept.		
OctDec.		
2001:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2002:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2003:		
JanMar.		
	es values less all discounts, allowa our U.S. point of shipment.	nces, rebates, prepaid freight, and the value

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

II

Section III-A-3.--PRICE DATA-CARBON AND ALLOY STEEL TUBULAR PRODUCTS

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified carbon and alloy steel tubular products imported and sold by your firm to unrelated U.S. customers. Report separately for imports from (1) countries subject to the President's remedy (i.e. non-exempt countries) and (2) countries exempt from the remedy. Photcopy page as necessary.

Product 10A Product 10B Product 11

II

Non-exempt countries

Exempt countries

Period of shipment	Quantity (short tons)	F.o.b. value (dollars)
2000:		!
AprJune		
July-Sept.		
OctDec.		
2001:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2002:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2003:		
JanMar.		
¹ Net values (i.e., gross sal	les values less all discounts, allowar our U.S. point of shipment.	nces, rebates, prepaid freight, and the value

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

Section III-A-4.--PRICE DATA-STAINLESS STEEL PRODUCTS

II

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified stainless steel products imported and sold by your firm to unrelated U.S. customers. Report separately for imports from (1) countries subject to the President's remedy (i.e. non-exempt countries) and (2) countries exempt from the remedy. Photcopy page as necessary.

Product 12A Product 12B Product 13 Product 14

II

Non-exempt countries

Exempt countries

Period of shipment	Quantity (short tons)	F.o.b. value (dollars)
2000:		!
AprJune		
July-Sept.		
OctDec.		
2001:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2002:		
JanMar.		
AprJune		
July-Sept.		
OctDec.		
2003:		
JanMar.		
	les values less all discounts, allowa	nces, rebates, prepaid freight, and the value

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--PRICE-RELATED QUESTIONS

PLEASE NOTE THAT THE QUESTIONS IN THE FOLLOWING SECTION REFER TO ALL TYPES OF STEEL COVERED IN THIS QUESTIONNAIRE AND IMPORTED FROM ALL COUNTRIES. IF YOUR RESPONSE TO ANY QUESTION DIFFERS DEPENDING ON THE TYPE OF STEEL OR THE COUNTRY OF ORIGIN, PLEASE NOTE THIS IN YOUR RESPONSE AND REPORT SEPARATELY FOR THE DIFFERENT PRODUCTS/COUNTRIES.

III-B.1. Please describe any changes in how your firm determines the prices that it charges for sales of its steel (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.) since March 20, 2002, the date import relief measures were implemented.

III-B.2. Please describe any change in your firm's discount policy (volume discounts, year-end rebates, etc.) since March 20, 2002.

- III-B.3 Since March 20, 2002, has there been a change in the percent of sales made by your firm that are on a contract basis and on a spot basis? If so, please describe.
- III-B.4 a) In general, do prices for sales of steel pursuant to contracts follow a similar trend to prices for steel sold in spot sales? If so, please describe.

b) Since March 20, 2002, has there been a change in either the relative levels or in the trends of spot and contract prices for steel? If so, please describe.

III-B.5. Since March 20, 2002, has there been a change in the average lead time between a customer's order and the delivery of your firm's sales of its steel? If so, please describe.

From inventory:

From production:

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

Section III-B.--<u>PRICE-RELATED QUESTIONS</u>-Continued

III-B.6.	Since March 20, 2002, has there been a change in the share of your firm's sales of steel that are from inventory?						
	Yes NoPlease explain the change.						
	Please explain any price differences that result from sales of inventory as opposed to sales directly from						
	production.						
III-B.7.	Since March 20, 2002, has there been any change in the geographic market in the United States in which your firm sells its steel?						
III-B.8.	Since March 20, 2002, have there been changes in the channels of distribution that have affected the quantity sold and price of steel? If so, please describe.						
III-B.9.	Since March 20, 2002, have there been any changes in the types or prices of substitute products that have affected the demand for steel? If so, please describe.						
III-B.10.	How has demand for steel changed since March 20, 2002? What are the principal factors that have affected demand?						

PART III.--<u>PRICING AND RELATED INFORMATION</u>--Continued

Section III-B.--<u>PRICE-RELATED QUESTIONS</u>--Continued

III-B.11.	Since March 20, 2002, has the product range (i.e., different qualities, dimensions, etc.) or the marketing of steel changed significantly?					
III-B.12.	Since March 20, 2002, have there been any changes in the demand for or production of alternate products that have affected the your firm's production of steel?					
III-B.13.	a) Since March 20, 2002, has your firm's order backlog for steel products increased, decreased, or remained the same? "I"Increased I"I"Increased I Decreased I Stayed the same Please explain (noting the specific product to which you are referring).					
	 b) Since March 20, 2002, has your firm's on-time shipment percentage for steel products increased, decreased, or remained the same? <i>II II II II II II II II</i>					
	 c) Since March 20, 2002, has your firm made any efforts to increase product availability to your customers, either in terms of the quantity of products available or by increasing your product offerings (e.g., new size ranges, qualities, products, etc.)? <i>II II II</i> Yes No If yes, please describe such efforts (noting the specific product to which you are referring). 					

PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--<u>PRICE-RELATED QUESTIONS</u>--Continued

III-B.14. Since March 20, 2002, has your firm imported steel from foreign producers from which you had not imported prior to that date? If so, please identify such suppliers and note the specific product and the country of origin.

III-B.15. Please indicate whether the following factors have tended to increase, decrease, or have had no effect on the price of steel in the U.S. market since March 20, 2002, and rate the factors on a scale of 1-4 according to their relative contribution to the price of steel products, with 1 being very important, 2 important, 3 somewhat important, and 4 not important.

Changes in competit	tion between U	J.S. J	producers (pleas	se specif	fy).	
11	Increase	11	Decrease	11	No change		Importance
Changes in the level	of competitio	n fro	m substitute pro	oducts			
11	Increase	II	Decrease	11	No change		Importance
Changes in the level	of competitio	n by	imports				
11	Increase	II	Decrease	11	No change		Importance
Changes in the cost	of raw materia	ıls (p	lease specify)	
"	Increase	Ш	Decrease	11	No change		Importance
Changes in energy c	osts						
"	Increase	II	Decrease	11	No change		Importance
Changes in U.S. pro	Changes in U.S. production capacity (please specify).						
с 11	Increase	л Ш	Decrease	11	No change		Importance
Changes in the alloc	ation of produ	ctior	a capacity to alt	ernate p	roducts		
"	Increase	II	Decrease	Ш	No change		Importance
Changes in the prod	uctivity of dor	nesti	c producers				
с и	Increase	11	Decrease	11	No change		Importance
Changes in labor ag	reements, cont	racts	, etc.				
Ш	Increase	II	Decrease	11	No change		Importance

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PART III.--PRICING AND RELATED INFORMATION--Continued

Section III-B.--<u>PRICE-RELATED QUESTIONS</u>--Continued

III-B.15.-- Continued

Changes in transport	ation/delivery	cost changes				
11	Increase	II Decrease	11	No change		Importance
Changing market pat	terns (please	explain)		
11	Increase	II Decrease	11	No change		Importance
Changes in demand f	for steel (plea	se explain)	
Ш	Increase	II Decrease	Ш	No change		Importance
Other (please specify)			
u i	Increase	II Decrease	, II	No change		Importance

Use the space below for any detailed discussion/elaboration on factors affecting price changes of steel in the U.S. market since March 20, 2002: