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**IMPORTERS' QUESTIONNAIRE**  
**STAINLESS STEEL BAR FROM**  
**FRANCE, GERMANY, ITALY, KOREA, AND THE UNITED KINGDOM**

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*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than August 30, 2007**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty order on stainless steel bar from Italy and antidumping duty orders on stainless steel bar from France, Germany, Italy, Korea, and the United Kingdom (inv. Nos. 701-TA-413 (Review) and 731-TA-913-916 and 918 (Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip code</b> _____
<b>World Wide Web address</b> _____
Has your firm imported stainless steel bar (as defined in the instruction booklet) from any country at any time since January 1, 2001?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these reviews in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these reviews may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these reviews or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

\_\_\_\_\_  
*Email address*

**PART I.--GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours \_\_\_\_\_ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see pages 3-4 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing stainless steel bar from France, Germany, Italy, Korea, or the United Kingdom into the United States or which are engaged in exporting stainless steel bar from France, Germany, Italy, Korea, or the United Kingdom to the United States?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I.--GENERAL QUESTIONS--Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing stainless steel bar from other than France, Germany, Italy, Korea, and the United Kingdom into the United States or which are engaged in exporting stainless steel bar from countries other than France, Germany, Italy, Korea, and the United Kingdom to the United States?

No  Yes--List the following information.

<u>Country/firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of stainless steel bar?

No  Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-7. Please indicate the nature of your firm's importing operations on stainless steel bar. More than one answer may be applicable.

Importer of record
   
  Takes title to the imported product(s)

Consignee of the imported product(s)
   
  Customs broker or freight forwarder

I-8. If your firm is an importer of record of stainless steel bar but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-9. Please indicate whether your firm enters stainless steel bar into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones  No  Yes--list location(s):

\_\_\_\_\_

Bonded warehouses  No  Yes--list location(s):

\_\_\_\_\_



**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of stainless steel bar in the future?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of stainless steel bar in the future if the countervailing duty order on stainless steel bar from Italy and/or the antidumping duty orders on stainless steel bar from France, Germany, Italy, Korea, and the United Kingdom were to be revoked?

- No                       Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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II-5. Has your firm imported or arranged for the importation of stainless steel bar from France, Germany, Italy, Korea, or the United Kingdom for delivery after June 30, 2007?

- No                       Yes--Indicate the country of production, when such orders are to be delivered (in short tons), and the quantities involved (in short tons).

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II-6. If your firm also produces stainless steel bar in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

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**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7a. **IMPORTS BY SOURCE**--Report your firm's imports and your firm's shipments and inventories of stainless steel bar imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

France     Germany     Italy     Korea     United Kingdom     All other sources combined<sup>1</sup>

(Quantity in short tons, value in \$1,000)								
Item	2001	2002	2003	2004	2005	2006	Jan.-June	
							2006	2007
<b>BEGINNING-OF-PERIOD INVENTORIES</b> <i>(quantity)</i>								
<b>IMPORTS:<sup>2</sup></b>								
Quantity of imports								
Value of imports								
<b>U.S. SHIPMENTS:</b>								
<b>Commercial shipments:</b>								
Quantity of commercial shipments								
Value of commercial shipments								
<b>Internal consumption/company transfers:</b>								
Quantity of internal consumption/transfers								
Value <sup>3</sup> of internal consumption/transfers								
<b>EXPORT SHIPMENTS:<sup>4</sup></b>								
Quantity of export shipments								
Value of export shipments								
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> <i>(quantity)</i>								
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> <i>(quantity)</i>								
<b>U.S. SHIPMENTS TO END USERS</b> <i>(quantity)</i>								
<sup>1</sup> Please identify these sources: _____ _____								
<sup>2</sup> Please identify the foreign producers, if known: _____ _____								
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001-2006 below: _____ _____								
<sup>4</sup> Identify your principal export markets: _____ _____								
<sup>5</sup> <b>Reconciliation of data</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____								

**PART II.--TRADE AND RELATED INFORMATION--Continued**

II-7b. **IMPORTS BY COMPANY**--Report your firm's imports and your firm's shipments and inventories of stainless steel bar produced by **UGITECH S.A. (France)**, **Walzwerke Einsal (Germany)**, **Acciaieria Foroni S.P.A. (Italy)**, **Acciaieria Valbruna (Italy)**, **Rodacciai (Italy)**, **Trafilerie Bedini Srl (Italy)** and **Corus Engineering Steels (UK)** and from all other companies combined in the subject countries during the specified periods. (See definitions in the instruction booklet.) **Photocopy as many pages as you need.**

- Acciaieria Valbruna (It)  
  Acciaieria Foroni (It)  
  Rodacciai (It)  
  Trafilerie Bedini (It)  
 UGITECH (Fr)  
  Walzwerke Einsal (Ger)  
  Corus Engineering Steels (UK)  
  All other:<sup>1</sup> \_\_\_\_\_

(Quantity in short tons, value in \$1,000)								
Item	2001	2002	2003	2004	2005	2006	Jan.-June	
							2006	2007
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )								
<b>IMPORTS:<sup>2</sup></b>								
Quantity of imports								
Value of imports								
<b>U.S. SHIPMENTS:</b>								
<b>Commercial shipments:</b>								
Quantity of commercial shipments								
Value of commercial shipments								
<b>Internal consumption/company transfers:</b>								
Quantity of internal consumption/transfers								
Value <sup>3</sup> of internal consumption/transfers								
<b>EXPORT SHIPMENTS:<sup>4</sup></b>								
Quantity of export shipments								
Value of export shipments								
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> ( <i>quantity</i> )								
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )								
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )								
<sup>1</sup> Please identify these sources: _____ _____								
<sup>2</sup> Please identify the foreign producers, if known: _____ _____								
<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001-2006 below: _____ _____								
<sup>4</sup> Identify your principal export markets: _____ _____								
<sup>5</sup> <b>Reconciliation of data</b> --Please note that the <b>quantities</b> reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____ _____								





**PART III.--PRICING AND MARKET FACTORS**

Further information on this part of the questionnaire can be obtained from Clark Workman (202-205-3248) or E-mail (clark.workman@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

**Section III-A.--PRICE DATA**

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following products during January 2001-June 2007. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits.

**Product 1.**--Stainless steel bar, grade AISI 316/316L, 6 to 10 inches in diameter, annealed, peeled or peeled and polished, of round shape.

**Product 2.**--Stainless steel bar, grade AISI 303, 1 1/16 to 1.25 inch in diameter, cold finished from annealed wire rod coil, cut-to-length, straightened, or annealed in straight-length, cold finished bar, of round shape.

**Product 3.**--Stainless steel bar, grade 630 (17-4PH), 3 to 8 inches in diameter, double precipitation hardened in condition DH1150, turned (peeled or peeled and polished), of round shape.

**Product 4.**--Stainless steel bar, grade AISI 630 (17-4), 2 to 4 inches in diameter, annealed, (condition A), cold finished (smooth turned, peeled and polished, or centerless ground), of round shape.

**Product 5.**--Stainless steel bar, grade AISI 304/304L, 3 to 5 inches in diameter, annealed, turned (peeled or peeled and polished), of round shape.

**Product 6.**--Stainless steel bar, grade AISI 410, 3 to 8 inches in diameter, annealed, quenched and double tempered, turned (peeled or peeled and polished), of round shape.

**Product 7.**--Stainless steel bar, grade AISI 410, 9 to 12 inches in diameter, quenched and double tempered, turned (peeled or peeled and polished), of round shape.

**COPY AND COMPLETE THE FOLLOWING PAGE AS EXPLAINED BELOW.** Copy and complete a separate page for each of the seven products you imported and sold from each of the specified countries. For example, if you imported product 2 from Italy, check the box for product 2 and check the box for Italy and complete the page for all your sales of imported product 2 from all Italian sources combined. In addition, if you imported and sold stainless steel bar produced by UGITECH (France), Acciaieria Foroni (Italy), Acciaieria Valbruna (Italy), Rodacciai (Italy), Trafilerie Bedini (Italy), Walzwerke Einsal (Germany), or Corus Engineering Steels (United Kingdom) complete a separate page for each product from each of those suppliers. (Separate data are needed for those firms because Trafilerie Bedini was excluded from the countervailing and antidumping duty orders ever since they were imposed and UGITECH, Acciaieria Foroni, Acciaieria Valbruna, Rodacciai, Trafilerie Bedini, Walzwerke Einsal, and Corus Engineering Steels were excluded from the antidumping duty orders as of April 23, 2007.)

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-A.--PRICE DATA--Continued**

Check 1:  Product 1  Product 2  Product 3  Product 4  Product 5  Product 6  Product 7

Check 1:  France  Germany  Italy  Korea  United Kingdom  Other \_\_\_\_\_

Supplier, check 1:  Acciaieria Foroni (It)  Acciaieria Valbruna (It)  Corus Engineering Steels (UK)

Rodacciai (It)  Trafilerie Bedini (It)  UGITECH (Fr)  Walzwerke Einsal (Ger)

All other combined \_\_\_\_\_

<i>(Quantity in short tons, value in dollars)</i>				
Period of shipment	Sales to unrelated distributors		Sales to unrelated end users	
	Quantity	Value <sup>1</sup>	Quantity	Value <sup>1</sup>
<b>2001:</b> January-March				
April-June				
July-September				
October-December				
<b>2002:</b> January-March				
April-June				
July-September				
October-December				
<b>2003:</b> January-March				
April-June				
July-September				
October-December				
<b>2004:</b> January-March				
April-June				
July-September				
October-December				
<b>2005:</b> January-March				
April-June				
July-September				
October-December				
<b>2006:</b> January-March				
April-June				
July-September				
October-December				
<b>2007:</b> January-March				
April-June				

<sup>1</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of stainless steel bar (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

Transaction by transaction     
  Contracts     
  Set price lists  
 Other– Please describe: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

Quantity discounts     
  Annual total volume discounts     
  No discounts  
 No discount policy     
  Other– Please describe: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

III-B-3. What are your firm's typical sales terms for imported stainless steel bar (e.g., 2/10 net 30 days)? \_\_\_\_\_  
 \_\_\_\_\_

On what basis are your prices of such product usually quoted? (Check one)

F.o.b.– Please specify point, \_\_\_\_\_     
  delivered)

III-B-4. Approximately what shares of your firm's sales of its stainless steel bar imported in 2006 were on a (1) long-term contract basis (multiple deliveries 12 months or longer), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

III-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period?  Yes  No

(c) Does the contract fix quantity, price, or both?  Quantity  Price  Both

(d) Does the contract have a meet-or-release provision?  Yes  No

(e) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place?

No  Yes—Please estimate the percentage of your firm's contract sales during the period of investigation in which a price change took place while the contract was in place.  
\_\_\_\_\_ percent.

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period?  Yes  No

(c) Does the contract fix quantity, price, or both?  Quantity  Price  Both

(d) Does the contract have a meet-or-release provision?  Yes  No

(e) If contracts have a meet-or-release clause, has your firm actually changed prices during the period in which the contract was in place?

No  Yes—Please estimate the percentage of your firm's contract sales during the period of investigation in which a price change took place while the contract was in place.  
\_\_\_\_\_ percent.

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of stainless steel bar?

Source	Share of 2006 sales	Lead time
From inventory		
Produced to order		
<b>Total</b>	<b>100%</b>	

III-B-8. (a) What is the approximate percentage of the total delivered cost of stainless steel bar that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_\_ or purchaser \_\_\_\_\_ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

III-B-9. What is the geographic market area in the United States served by your firm's stainless steel bar?

- Northeast   
  Mid-Atlantic   
  Midwest   
  Southeast  
 Southwest   
  Rocky Mountains   
  West Coast   
  Northwest  
 National   
  Other (describe) \_\_\_\_\_

III-B-10. Describe the end uses of the stainless steel bar that you import. For each end-use product, what percentage of the total cost is accounted for by stainless steel bar?

<u>End use</u>	<u>Share of the total cost of this end-use product that is accounted for by stainless steel bar (percent)</u>
_____	_____
_____	_____
_____	_____

**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-B-11. Have there been any changes in the end uses of stainless steel bar since 2002?

No  Yes--Please describe.

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III-B-12. Do you anticipate any changes in terms of the end uses of stainless steel bar in the future?

No  Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-13. (a) Please list in order of importance any products that may be substituted for stainless steel bar.

(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

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(c) Have changes in the prices of these products affected the price for stainless steel bar?

No  Yes

III-B-14. Have there been any changes in the number or types of products that can be substituted for stainless steel bar since 2002?

No  Yes--Please explain.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-B-15. Do you anticipate any changes in terms of the substitutability of other products for stainless steel bar in the future?

- No       Yes--Please describe. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-16. To what extent have changes in the prices of raw materials affected your firm's selling prices for stainless steel bar during January 2002-March 2007? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-17. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced stainless steel bar in the U.S. market since 2002?

- No       Yes--Please note the time period(s) of any such changes, the factors(s) involved, and the impact such changes had on your shipment volumes and prices.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-18. Has your firm refused, declined, or been unable to supply stainless steel bar at any time since 2002? (Examples include placing customers on allocation, declining to accept new customers or renew existing customers, delivering less than the quantity promised, unable to meet timely shipment commitments, etc.)

No                       Yes—provide information requested below.

Name of purchaser	Specific grades/ types/ sizes	Time period(s) (if deliveries were late, how late)	Quantity requested (and sent) (tons)	Did your firm (1) place purchasers on allocation, (2) not accept a new customer, (3) not renew an existing customer, (4) deliver less than promised quantity, (5) deliver shipments later than committed, (6) other (please explain).



**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

III-B-19. (a) Do you anticipate any changes in terms of the availability of stainless steel bar imported from France, Germany, Italy, Korea, or the United Kingdom in the U.S. market in the future?

Increase                       No Change                       Decrease

(b) If you anticipate changes in supply, please identify the changes including the country, the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-20. Has the availability of NONSUBJECT imported stainless steel bar changed since 2002?

No                       Yes--Please explain.

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III-B-21. Describe how easily your firm can shift its sales of stainless steel bar between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting stainless steel bar between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-22. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of stainless steel bar since 2002?

No                       Yes--Please describe and quantify if possible.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

III-B-23. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of stainless steel bar in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

No  Yes--Please identify, including the time period.

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III-B-24. How has demand within the United States for stainless steel bar changed since 2002?

Increased  Unchanged  Decreased

Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

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III-B-25. How has demand outside the United States for stainless steel bar changed since 2002?

Increased  Unchanged  Decreased

Other (describe) \_\_\_\_\_

What were the principal factors affecting changes in demand?

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III-B-26. Do you anticipate any future changes in stainless steel bar demand in the United States?

No  Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--MARKET FACTORS--Continued**

III-B-27. Do you anticipate any future changes in stainless steel bar demand outside the United States?

No

Yes--Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

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III-B-28. Please compare market prices of stainless steel bar in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

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III-B-29. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss stainless steel bar supply (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including France, Germany, Italy, Korea, and the United Kingdom, and (3) the world as a whole. Of particular interest are such data from 2002 to the present and forecasts for the future.

III-B-30. Are your exports of stainless steel bar subject to any tariff or non-tariff barriers to trade in other countries?

No

Yes--Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 2002, or that are expected to occur in the future.

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-B-31. Is stainless steel bar produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable, "S" to indicate that the products are *sometimes* interchangeable, "N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	France	Germany	Italy	Korea	United Kingdom	Other countries
United States							
France							
Germany							
Italy							
Korea							
United Kingdom							

<sup>1</sup> For any country-pair producing stainless steel bar which is *sometimes* or *never* interchangeable, please explain the factors that limit or preclude interchangeable use:

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**PART III.--PRICING AND MARKET FACTORS--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

III-B-32. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between stainless steel bar produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant, "S" to indicate that such differences are *sometimes* significant, "N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.<sup>1</sup>

Country-pair	United States	France	Germany	Italy	Korea	United Kingdom	Other countries
United States							
France							
Germany							
Italy							
Korea							
United Kingdom							

<sup>1</sup> For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of stainless steel bar, identify the country-pair and report the advantages or disadvantages imparted by such factors:

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