

**IMPORTERS' QUESTIONNAIRE**  
**CERTAIN COLORED SYNTHETIC ORGANIC OLEORESINOUS PIGMENT**  
**DISPERSIONS FROM INDIA**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615-B  
500 E Street, SW, Washington, DC 20024

**So as to be received by the Commission by no later than June 20, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigation concerning certain colored synthetic organic oleoresinous pigment dispersions from India (inv. Nos. 701-TA-436 (Preliminary) and 731-TA-1042 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<b>Name of firm</b> _____
<b>Address</b> _____
<b>City</b> _____ <b>State</b> _____ <b>Zip code</b> _____
<b>E-Mail</b> _____ <b>World Wide Web address</b> _____
Has your firm imported certain colored synthetic organic oleoresinous pigment dispersions (as defined in the instruction booklet) from any country at any time since January 1, 2000?
<input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)
<input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this investigation in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout this investigation may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this investigation or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

**PART I. GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 20 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No                       Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing certain colored synthetic organic oleoresinous pigment dispersions from India into the United States or which are engaged in exporting certain colored synthetic organic oleoresinous pigment dispersions from India to the United States?

No                       Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I. GENERAL QUESTIONS—Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of certain colored synthetic organic oleoresinous pigment dispersions?

No  Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on certain colored synthetic organic oleoresinous pigment dispersions. More than one answer may be applicable.

Importer of record  Takes title to the imported product(s)

Consignee of the imported product(s)  Customs broker or freight forwarder

I-7. If your firm is an importer of record of certain colored synthetic organic oleoresinous pigment dispersions but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters certain colored synthetic organic oleoresinous pigment dispersions into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones  No  Yes

Bonded warehouses  No  Yes

I-9. Please indicate whether your firm imports certain colored synthetic organic oleoresinous pigment dispersions under the TIB (temporary importation under bond) program.

No  Yes

I-10. To your knowledge, have the products subject to this investigation been the subject of any other import relief investigations in the United States or in any other countries?

No  Yes—Please specify. \_\_\_\_\_

\_\_\_\_\_



**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of certain colored synthetic organic oleoresinous pigment dispersions imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for India and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

India                       All other sources combined<sup>1</sup>

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
<b>IMPORTS:<sup>2</sup></b>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:<sup>4</sup></b>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> (quantity)					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)					
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)					

<sup>1</sup> Please identify these sources: \_\_\_\_\_

<sup>2</sup> Identify the foreign producers, if known: \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes     No—Please explain: \_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-6. **SHIPMENTS OF SUBJECT MERCHANDISE IN INK FORM.**—Report your firm's shipments and inventories of printing ink produced from subject merchandise imported by your firm.

<i>(Quantity in 1,000 pounds, value in \$1,000)</i>					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>Subject merchandise consumed in ink production:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>U.S. shipments of printing ink:</b>					
<i>Quantity</i> of shipments					
<i>Value</i> of shipments					
<b>Percent by weight of subject merchandise in ink shipments:</b>					
<b>Export shipments of printing ink:</b>					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					

II-7. **SHIPMENTS OF INK BY PROCESS COLOR.**—Report your firm's quantity and value of printing ink produced from subject merchandise imported by your firm for each of the three process colors.

<i>(Quantity in 1,000 pounds, value in \$1,000)</i>					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>Red ink shipments:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Yellow ink shipments:</b>					
<i>Quantity</i>					
<i>Value</i>					
<b>Blue ink shipments:</b>					
<i>Quantity</i>					
<i>Value</i>					

**PART III. PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Mary Pedersen (202-205-3247).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

**Section III-A. PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from India during January 2000-March 2003:

The following products are used in flushes/bases for use in *heatset web offset printing inks*

**Product 1.**--PR-57:1 (red) (CAS 5281-04-9)

**Product 2.**--PY-12 (yellow) (CAS 15541-56-7/6358-85-6)

**Product 3.**--PB-15:3 (blue) (CAS 147-14-8)

The following products are used in flushes/bases for use in *sheetfed inks*

**Product 4.**--PR-57:1 (red) (CAS 5281-04-9)

**Product 5.**--PY-12 (yellow) (CAS 15541-56-7/6358-85-6)

**Product 6.**--PB-15:3 (blue) (CAS 147-14-8)

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-A. PRICE DATA—Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified products<sup>1</sup> imported from India and sold by your firm. Also complete a separate page for each subject country you import from.

Product 1  Product 2  Product 3  Product 4  Product 5  Product 6   
 India  All Others

(Quantity in 1,000 pounds, value in dollars)		
Period of shipment	Quantity	Value <sup>2</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
<sup>1</sup> If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product: <hr/> <hr/>		
<sup>2</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		



**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of certain colored synthetic organic oleoresinous pigment dispersions (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for certain colored synthetic organic oleoresinous pigment dispersions imported from India (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what percentage of your firm's sales of certain colored synthetic organic oleoresinous pigment dispersions imported from India are on a contract (\_\_\_ percent) vs. spot sales (\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) How frequently are contracts renegotiated? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

(e) What are the standard quantity requirements, if any? \_\_\_\_\_

(f) What is the price premium for sub-minimum shipments? \_\_\_ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of certain colored synthetic organic oleoresinous pigment dispersions? \_\_\_\_\_

III-B-6. What is the approximate percentage of the total delivered cost of certain colored synthetic organic oleoresinous pigment dispersions that is accounted for by transportation costs? \_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_ or purchaser \_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_ percent. 101 to 1,000 miles? \_\_\_ percent. Over 1,000 miles? \_\_\_ percent.

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of certain colored synthetic organic oleoresinous pigment dispersions from India?

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III-B-8. What other products may be substitutes for certain colored synthetic organic oleoresinous pigment dispersions?

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III-B-9. Describe the end uses of the certain colored synthetic organic oleoresinous pigment dispersions that you import from India. For each end use product, what percentage of the total cost is accounted for by certain colored synthetic organic oleoresinous pigment dispersions?

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III-B-10. How has the demand within the United States (and outside the United States if known) for certain colored synthetic organic oleoresinous pigment dispersions changed since January 1, 2000? What were the principal factors affecting changes in demand?

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III-B-11. Have there been any significant changes in the product range or marketing of certain colored synthetic organic oleoresinous pigment dispersions in the past five years?

No       Yes—Please describe.

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III-B-12. Does your firm purchase or sell certain colored synthetic organic oleoresinous pigment dispersions over the internet?

No       Yes—Please describe, noting the estimated percentage of your firm's total purchases/sales of certain colored synthetic organic oleoresinous pigment dispersions in 2002 accounted for by internet transactions.

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-13. Are the U.S.-produced and imported certain colored synthetic organic oleoresinous pigment dispersions from India used interchangeably (i.e., can they physically be used in the same applications)?

Yes       No—Please explain.

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III-B-14. Are the U.S.-produced and NONSUBJECT imported certain colored synthetic organic oleoresinous pigment dispersions (i.e., product imported from countries/firms not subject to this investigation) generally used interchangeably?

Yes       No—Please explain, by country.

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III-B-15. Are NONSUBJECT imported certain colored synthetic organic oleoresinous pigment dispersions and imported certain colored synthetic organic oleoresinous pigment dispersions from India used interchangeably?

Yes       No—Please explain, by country.

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III-B-16. Are there any differences in product characteristics or sales conditions between U.S.-produced certain colored synthetic organic oleoresinous pigment dispersions and certain colored synthetic organic oleoresinous pigment dispersions imported from India that are a significant factor in your firm's sales of certain colored synthetic organic oleoresinous pigment dispersions?

No       Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the imported product (e.g., quality, availability, transportation network, product range, technical support, etc.).

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-17. Are there any differences in product characteristics or sales conditions between U.S.-produced certain colored synthetic organic oleoresinous pigment dispersions and NONSUBJECT imported certain colored synthetic organic oleoresinous pigment dispersions that are a significant factor in your firm's sales of certain colored synthetic organic oleoresinous pigment dispersions?

- No                       Yes—Please describe any such advantages or disadvantages of the domestic product vis-a-vis the nonsubject imported product, by country of origin.

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III-B-18. Are there any differences in product characteristics or sales conditions between NONSUBJECT imported certain colored synthetic organic oleoresinous pigment dispersions and imported certain colored synthetic organic oleoresinous pigment dispersions from India that are a significant factor in your firm's sales of certain colored synthetic organic oleoresinous pigment dispersions?

- No                       Yes—Please describe, by country, any such advantages or disadvantages of the nonsubject imported product vis-a-vis the imported product from India.

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III-B-19. If your firm is a distributor or reseller of subject merchandise, what are the major types of consumers to which you sell the imported colored synthetic organic oleoresinous pigment flushes and bases?

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III-B-20. What are your customer's specific end-uses for the subject merchandise that you resell to them? Please identify specific products and end-uses:

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-21. If your firm internally consumes subject merchandise, what are the products into which the subject merchandise is further processed or manufactured?

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III-B-22. If your firm internally consumes subject merchandise, report the percent that the subject merchandise accounted for of the total cost of materials and the cost of production of your further processed or manufactured product in 2002:

Percent of cost of materials

Percent of cost of production

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-C. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for certain colored synthetic organic oleoresinous pigment dispersions imported from India during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of certain colored synthetic organic oleoresinous pigment dispersions from India that each of these customers accounted for in 2002.

<b>No.</b>	<b>Customer's name</b>	<b>Street address (not P.O. box), state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2002 sales (%)</b>
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					