



A **stronger** economy.

A **healthier** environment.

SmartWay
Transport Partners
DELIVER.



SmartWay Transport Partnership Overview

January 2004

What is the SmartWay Transport Partnership?

- Voluntary partnership with the ground freight industry challenging companies to improve the environmental performance of their freight operations
 - Partnership includes carriers, shippers, and related companies
- Emission Reduction Goal
 - 33 to 66 million metric tons CO₂ annually by 2012
 - 200,000 tons NOx annually, plus PM and air toxics benefits
 - 150 million barrels of oil each year (12 million cars off the road)
- Three major SmartWay Transport components:
 - Corporate Partnerships:
 - National Transportation Idle-Free Corridors:
 - Rail/Intermodal:

Why Do We Need SmartWay Transport?

Truck and Rail:

- Travel over 200 billion miles
- Consume over 35 billion gallons of fuel
- Account for nearly 20% of transportation related energy use
- Produce approximately 350 million metric tons of CO₂

Over the next decade this impact will increase dramatically

- Increasing internet sales
- Just in time delivery

35 Billion Gallons



45 Billion Gallons



Current SmartWay Transport Partners

Carriers

Federal Express*
HEB Grocery*
Roadway Express*
Schneider National, Inc.*
Swift Transportation*
United Parcel Service*
Yellow Transportation*
American Cartage
Computers
Averitt Express
Bison Transport
Camionage C.P.
Commercial Transportation
FMI West
International Motor Freight
Lakeville Motor Express
McKelvey Trucking Company
Paschall Truck Lines Inc

Metropolitan Trucking
Southeastern Freight Lines
Texas DOT
Texas Star Express
TP Freight Lines
CSX Transportation (railroad)*
Brauns Express
GI Trucking
Arnold Transportation Services
Estes Express
Vitran Logistics
AMI Transport Service

Shippers

Canon, Inc.*
Coca-Cola*
IKEA*
Interface*
Nike*
Norm Thompson*
The Home Depot*
Dell

Press Event Unveiling SmartWay Transport

- Now that the program is fully developed and active, we are hosting a press which will:
 - Include new EPA Administrator
 - Acknowledge our Charter Partners for their help in building the program
 - Recognize all Partners that have joined
 - Discuss the emission reductions associated with our first wave of partners
- Event will be at the American Trucking Association's Leadership meeting
 - February 9th in Washington DC
 - All Partners are invited to attend

How Do Shippers Become Partners?

- Majority of reductions will come from Carriers, Shippers will “leverage” carriers into the program
- In the first 3 year phase of the SmartWay Program, we require that shippers:
 1. Commit to ship over 50% of their goods with SmartWay Partner carriers
 2. Assess and commit to improve their facility transportation emissions:
 - Forklifts, generators, loaders
 - Amount of truck idling at facility
- ***Shipper partners can use the logo when they:***
 - ARE shipping 50% of their goods with SmartWay Partner carriers
 - OR, for shippers using more than 40 carriers, have at least 20 carriers in the program (*these shippers still must commit to 50%*)

How Do Carriers Become Partners?

- Any size or type of carrier can join
 - Measure current environmental performance with FLEET Model
 - Commit to improve that performance within 3 years
 - Commitments must be tangible, quantifiable
 - Sign Partnership Agreement
 - Report annual progress
- ***Carrier partners can use the logo when:***
 - Demonstrate superior environmental performance with FLEET Model
 - Allows some carriers to qualify **immediately**
 - Intended to capture the top 10-20% of the industry (generally, the largest companies)
 - These carriers must also commit to continued improvement

The SmartWay Transport FLEET Model

- Freight Logistics Environmental and Economic Tracking Performance Models
 - Carrier version measures the environmental performance of any fleet by:
 - Calculating tons of CO₂, NO_x, and PM
 - Calculates the amount of emission reduced from technologies/strategies integrated into fleet over a one year period
 - CO₂ Environmental Performance = CO₂ emissions removed / total CO₂ emissions
 - Peer review process completed
 - Shipper version measures the environmental footprint of freight operations
 - Tracks percentage of goods shipped with SmartWay Transport Carriers
 - Calculates tons of emissions from contract trucking
 - Calculates tons of emissions from transportation related facility sources:
 - Forklifts, loaders, cranes, idling trucks

The SmartWay Transport Partnership Logo



December 3, 2003

Dave Normandin
President
Evans Express
10 Tandem Way
Hopkirk, MA 01747

Dear Dave:

RE: EPA SmartWay™ Program

The Home Depot seeks to minimize its environmental footprint. A key focus is the reduction of emissions related to freight handling. Accordingly, The Home Depot has become a charter member of a new EPA Program called "SmartWay Transport Partnership."

SmartWay™ Transport is a voluntary partnership program that enables shippers and carriers to work together to measurably reduce greenhouse gas emissions. As a member of SmartWay, The Home Depot commits to increasing the number of SmartWay Transport carriers over the next three years. Carriers become SmartWay Transport Partners by committing to improve fleet fuel efficiency with innovative practices. SmartWay Transport carriers receive technical and logistical support including an Emissions Calculator tool listing on-site carrier measures, a bulkline, and personal assistance with emissions reduction efforts.

The Home Depot strongly encourages all its carrier partners to join SmartWay Transport. Participation in SmartWay Transport will provide tangible benefits:

- Fuel Savings
- Long Term Cost Savings
- Proficiency in THD Logistics Sourcing activity
- "Green" Image - appeal to environmentally conscious customers
- Access to growing groups of environmentally conscious customers
- Technical and infrastructure support from Home Depot
- Fully around an industry standard for emissions reduction

For more information, visit www.epa.gov/smartway/transport. If you have any questions you may contact Matt Payne at mattp@homedepot.com.

Sincerely,

Wayne G. Paul
Vice President Transportation Services







IdleAire Service Delivery Module

SECURITY LOCK
Rotate the external locking handle to engage the security locks

CARD READER
Slide a fleet card, major credit card, prepaid value card, or member card to activate services

TOUCH SCREEN COMPUTER
Easy-to-read, step-by-step instructions for system operation, thermostat controls, and Internet access

HELP
Press this Go button for on-screen help in using the IdleAire system. In addition, reach our 24/7 customer care center by dialing *611 from your in-cab phone or toll free 877-738-7024 from any phone

GO BUTTONS
Press for easy, one touch access to main and future services

120V AC
Plug in your own appliances inside the cab, or block/fuel heaters and shore power connections outside

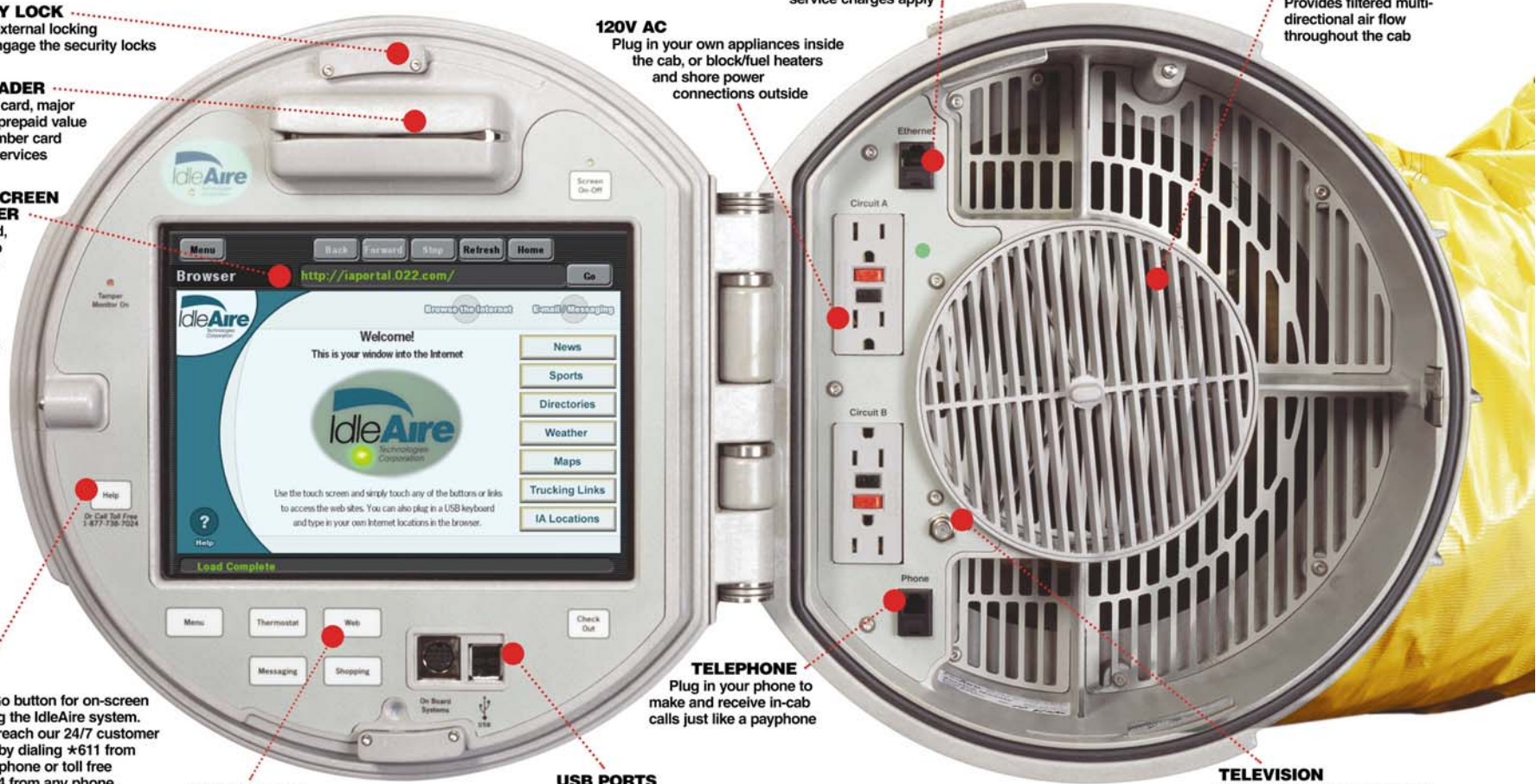
INTERNET
High-speed Internet access is available; Ethernet interface required; additional service charges apply

HEAT/AIR
Provides filtered multi-directional air flow throughout the cab

TELEPHONE
Plug in your phone to make and receive in-cab calls just like a payphone

USB PORTS
Plug in a keyboard and mouse to surf the Web. Connect other USB devices for enhanced functionality

TELEVISION
Basic satellite cable TV included. Up-graded services available for additional fee



Front View







