

REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR FISCAL YEAR 2004
FISCAL YEAR 2004 (Oct. 1, 2003-Sep. 30, 2004) COMPARED WITH FISCAL YEAR 2003
(Data in Thousands) 1/

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Service Category	REVENUE				PIECES				WEIGHT			
	Fiscal Year		Change		Fiscal Year		Change		Fiscal Year		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	20,480,266	21,198,880	(718,614)	(3.4)	45,161,746	46,557,786	(1,396,039)	(3.0)	2,167,351	2,262,857	(95,505)	(4.2)
Nonautom. Presort Letters, Flats, & Parcels	875,945	1,161,614	(285,669)	(24.6)	2,159,312	2,939,737	(780,425)	(26.5)	122,010	135,394	(13,384)	(9.9)
Automation Presort Letters and Flats	13,389,648	13,109,438	280,211	2.1	44,456,303	43,545,932	910,371	2.1	2,020,579	1,763,840	256,739	14.6
Automation Carrier Route Presort Letters	204,268	227,628	(23,359)	(10.3)	718,203	802,302	(84,099)	(10.5)	33,944	34,005	(61)	(0.2)
Total Presort Letters, Flats, & Parcels	14,469,862	14,498,680	(28,818)	(0.2)	47,333,818	47,287,971	45,847	0.1	2,176,533	1,933,239	243,294	12.6
Single-Piece Cards	601,675	605,663	(3,987)	(0.7)	2,525,931	2,551,592	(25,661)	(1.0)	16,233	15,949	284	1.8
Nonautomation Presort Cards	83,559	81,534	2,025	2.5	394,264	384,608	9,656	2.5	3,092	2,982	110	3.7
Automation Presort Cards	443,986	402,610	41,376	10.3	2,438,254	2,208,231	230,023	10.4	26,088	20,717	5,371	25.9
Automation Carrier Route Presort Cards	12,300	11,674	627	5.4	72,383	68,668	3,715	5.4	643	587	56	9.5
Total Presort Cards	539,845	495,817	44,028	8.9	2,904,901	2,661,507	243,393	9.1	29,823	24,287	5,537	22.8
Domestic Mail Fees	285,197	249,280	35,917	14.4	-	-	-	-	-	-	-	-
Total First-Class Mail	36,376,845	37,048,320	(671,474)	(1.8)	97,926,396	99,058,856	(1,132,460)	(1.1)	4,389,941	4,236,332	153,609	3.6
Priority Mail												
Priority Mail	4,419,823	4,489,800	(69,977)	(1.6)	848,633	859,587	(10,954)	(1.3)	1,626,314	1,622,925	3,389	0.2
Domestic Mail Fees	1,609	4,577	(2,968)	(64.9)	-	-	-	-	-	-	-	-
Total Priority Mail	4,421,431	4,494,377	(72,945)	(1.6)	848,633	859,587	(10,954)	(1.3)	1,626,314	1,622,925	3,389	0.2
Express Mail												
Express Mail	852,842	888,073	(35,231)	(4.0)	54,123	55,831	(1,708)	(3.1)	50,624	53,183	(2,558)	(4.8)
Mailgrams												
Mailgrams	700	1,207	(507)	(42.0)	1,648	2,791	(1,143)	(40.9)	-	-	-	-
Periodicals:												
In-County	71,950	75,093	(3,143)	(4.2)	760,020	793,521	(33,501)	(4.2)	246,886	230,643	16,242	7.0
Regular	1,753,513	1,773,348	(19,835)	(1.1)	6,462,075	6,517,359	(55,283)	(0.8)	3,269,026	3,213,538	55,488	1.7
Special Nonprofit	330,511	350,221	(19,709)	(5.6)	1,850,746	1,948,261	(97,515)	(5.0)	519,023	518,611	411	0.1
Classroom	15,926	16,035	(109)	(0.7)	62,430	60,764	1,666	2.7	32,607	32,244	363	1.1
Domestic Mail Fees	19,857	20,127	(270)	(1.3)	-	-	-	-	-	-	-	-
Total Periodical Mail	2,191,758	2,234,823	(43,066)	(1.9)	9,135,272	9,319,905	(184,633)	(2.0)	4,067,542	3,995,037	72,505	1.8
Standard Mail:												
Regular - Nonautomation Presort	1,239,472	1,347,664	(108,191)	(8.0)	3,391,259	3,691,188	(299,930)	(8.1)	641,103	713,512	(72,409)	(10.1)
- Automation Presort	9,870,172	9,051,955	818,217	9.0	47,384,977	42,948,601	4,436,376	10.3	4,311,923	4,098,689	213,235	5.2
Enhanced Carrier Route	5,108,781	4,921,970	186,811	3.8	30,345,448	29,324,722	1,020,726	3.5	5,157,342	4,991,737	165,605	3.3
Total Regular and ECR	16,218,425	15,321,589	896,836	5.9	81,121,684	75,964,512	5,157,172	6.8	10,110,368	9,803,938	306,431	3.1
Nonprofit - Nonautomation Presort	320,877	363,495	(42,618)	(11.7)	1,968,285	2,253,860	(285,575)	(12.7)	123,806	130,625	(6,818)	(5.2)
- Automation Presort	1,232,349	1,176,937	55,412	4.7	9,823,299	9,295,878	527,420	5.7	701,224	659,214	42,010	6.4
Nonprofit Enhanced Carrier Route	243,189	275,841	(32,651)	(11.8)	2,650,253	2,977,984	(327,732)	(11.0)	212,900	233,838	(20,938)	(9.0)
Total Nonprofit and Nonprofit ECR	1,796,415	1,816,272	(19,857)	(1.1)	14,441,837	14,527,723	(85,886)	(0.6)	1,037,931	1,023,677	14,254	1.4
Domestic Mail Fees	107,685	93,461	14,224	15.2	-	-	-	-	-	-	-	-
Total Standard Mail	18,122,525	17,231,322	891,203	5.2	95,563,521	90,492,235	5,071,286	5.6	11,148,299	10,827,614	320,685	3.0
Package Services:												
Parcel Post	1,242,096	1,262,812	(20,716)	(1.6)	375,618	386,944	(11,326)	(2.9)	1,937,327	2,132,996	(195,669)	(9.2)
Bound Printed Matter	583,229	585,449	(2,220)	(0.4)	553,666	544,807	8,859	1.6	1,311,970	1,302,143	9,827	0.8
Media Mail	348,705	332,723	15,982	4.8	186,229	179,181	7,049	3.9	354,232	328,759	25,473	7.7
Library Mail	30,297	32,164	(1,867)	(5.8)	16,415	17,583	(1,168)	(6.6)	29,088	29,906	(819)	(2.7)
Domestic Mail Fees	2,549	2,532	17	0.7	-	-	-	-	-	-	-	-
Total Package Services	2,206,874	2,215,679	(8,805)	(0.4)	1,131,928	1,128,516	3,413	0.3	3,632,616	3,793,804	(161,187)	(4.2)

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RPW SUMMARY REPORT FOOTNOTES

- 1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*
- 2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.
- 3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.