

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**

11/02/2004

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(Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	4,891,056	5,147,989	(256,933)	(5.0)	10,733,682	11,303,675	(569,992)	(5.0)	518,967	550,235	(31,268)	(5.7)
Nonautom. Presort Letters, Flats, & Parcels	210,810	280,311	(69,501)	(24.8)	523,891	710,601	(186,710)	(26.3)	29,516	34,437	(4,921)	(14.3)
Automation Presort Letters and Flats	3,267,909	3,217,285	50,624	1.6	10,867,036	10,671,582	195,455	1.8	481,133	458,024	23,109	5.0
Automation Carrier Route Presort Letters	44,502	52,900	(8,398)	(15.9)	156,120	186,835	(30,715)	(16.4)	7,457	9,271	(1,814)	(19.6)
Total Presort Letters, Flats, & Parcels	3,523,220	3,550,496	(27,275)	(0.8)	11,547,047	11,569,017	(21,970)	(0.2)	518,106	501,732	16,374	3.3
Single-Piece Cards	142,603	152,370	(9,767)	(6.4)	599,709	639,953	(40,244)	(6.3)	3,860	4,021	(160)	(4.0)
Nonautomation Presort Cards	19,225	20,207	(982)	(4.9)	90,686	95,318	(4,632)	(4.9)	783	726	57	7.8
Automation Presort Cards	107,078	98,195	8,884	9.0	587,332	538,105	49,227	9.1	6,127	5,133	993	19.4
Automation Carrier Route Presort Cards	2,494	2,455	38	1.6	14,670	14,444	226	1.6	121	122	(1)	(0.9)
Total Presort Cards	128,797	120,857	7,940	6.6	692,688	647,867	44,821	6.9	7,031	5,982	1,049	17.5
Domestic Mail Fees	66,575	58,784	7,791	13.3	-	-	-	-	-	-	-	-
Total First-Class Mail	8,752,252	9,030,496	(278,245)	(3.1)	23,573,127	24,160,512	(587,385)	(2.4)	1,047,964	1,061,970	(14,006)	(1.3)
Priority Mail												
Domestic Mail Fees	344	1,006	(661)	(65.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,031,944	1,092,464	(60,519)	(5.5)	202,508	212,870	(10,363)	(4.9)	366,929	388,720	(21,791)	(5.6)
Express Mail												
Total Express Mail	216,066	221,529	(5,463)	(2.5)	13,845	14,035	(190)	(1.4)	12,172	12,777	(605)	(4.7)
Mailgrams												
Total Mailgrams	204	337	(133)	(39.4)	491	800	(309)	(38.6)	-	-	-	-
Periodicals:												
In-County	18,155	19,355	(1,201)	(6.2)	189,772	201,229	(11,457)	(5.7)	63,735	60,855	2,880	4.7
Regular	440,348	444,351	(4,004)	(0.9)	1,622,953	1,645,613	(22,659)	(1.4)	829,439	819,006	10,433	1.3
Special Nonprofit	80,913	87,873	(6,961)	(7.9)	458,332	491,695	(33,362)	(6.8)	126,874	128,514	(1,639)	(1.3)
Classroom	2,444	3,256	(812)	(24.9)	10,104	14,595	(4,491)	(30.8)	4,999	6,213	(1,214)	(19.5)
Domestic Mail Fees	4,760	5,128	(368)	(7.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	546,619	559,965	(13,345)	(2.4)	2,281,162	2,353,132	(71,970)	(3.1)	1,025,047	1,014,588	10,459	1.0
Standard Mail:												
Regular - Nonautomation Presort	303,743	335,186	(31,443)	(9.4)	819,023	910,470	(91,447)	(10.0)	158,332	178,677	(20,346)	(11.4)
- Automation Presort	2,455,253	2,206,000	249,253	11.3	11,894,130	10,553,279	1,340,851	12.7	1,028,723	1,002,567	26,156	2.6
Enhanced Carrier Route	1,176,607	1,111,641	64,965	5.8	7,115,992	6,747,085	368,907	5.5	1,175,091	1,143,171	31,920	2.8
Total Regular and ECR	3,935,603	3,652,827	282,775	7.7	19,829,145	18,210,834	1,618,311	8.9	2,362,145	2,324,415	37,730	1.6
Nonprofit - Nonautomation Presort	72,579	81,133	(8,554)	(10.5)	447,054	505,647	(58,594)	(11.6)	27,571	28,693	(1,123)	(3.9)
- Automation Presort	276,671	259,095	17,577	6.8	2,194,480	2,042,684	151,796	7.4	153,695	148,774	4,920	3.3
Nonprofit Enhanced Carrier Route	53,934	54,320	(386)	(0.7)	593,517	608,933	(15,416)	(2.5)	45,172	51,260	(6,088)	(11.9)
Total Nonprofit and Nonprofit ECR	403,184	394,547	8,637	2.2	3,235,051	3,157,264	77,787	2.5	226,437	228,727	(2,291)	(1.0)
Domestic Mail Fees	21,516	18,848	2,668	14.2	-	-	-	-	-	-	-	-
Total Standard Mail	4,360,302	4,066,222	294,080	7.2	23,064,197	21,368,098	1,696,098	7.9	2,588,582	2,553,142	35,440	1.4
Package Services:												
Parcel Post	265,010	274,520	(9,510)	(3.5)	82,293	86,408	(4,114)	(4.8)	403,479	447,345	(43,866)	(9.8)
Bound Printed Matter	126,465	134,060	(7,595)	(5.7)	117,681	123,623	(5,941)	(4.8)	275,800	291,900	(16,100)	(5.5)
Media Mail	79,497	81,608	(2,111)	(2.6)	42,486	44,111	(1,625)	(3.7)	80,370	82,100	(1,730)	(2.1)
Library Mail	6,962	7,605	(643)	(8.4)	3,787	4,223	(435)	(10.3)	6,726	6,888	(162)	(2.4)
Domestic Mail Fees	551	520	31	6.0	-	-	-	-	-	-	-	-
Total Package Services	478,485	498,313	(19,827)	(4.0)	246,248	258,364	(12,116)	(4.7)	766,375	828,233	(61,858)	(7.5)

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2004 (Apr. 1, 2004-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)**

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RPW SUMMARY REPORT FOOTNOTES

- 1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*
- 2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.
- 3/ Not included elsewhere in this report.
- 4/ Other Revenue includes a \$72.5 million Accounting adjustment credit for emergency preparedness appropriations.

- Report totals may not sum due to rounding.

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YEAR-TO-DATE
FISCAL YEAR 2004 (Oct. 1, 2003-Jun. 30, 2004) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003
(Data in Thousands)**

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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
First-Class Mail:												
Single-Piece Letters, Flats, & Parcels	15,716,547	16,213,762	(497,215)	(3.1)	34,728,658	35,721,784	(993,126)	(2.8)	1,660,382	1,727,028	(66,646)	(3.9)
Nonautom. Presort Letters, Flats, & Parcels	673,702	893,495	(219,793)	(24.6)	1,661,008	2,262,926	(601,919)	(26.6)	91,966	100,662	(8,696)	(8.6)
Automation Presort Letters and Flats	10,066,931	9,868,147	198,784	2.0	33,398,548	32,792,346	606,202	1.8	1,469,424	1,277,038	192,387	15.1
Automation Carrier Route Presort Letters	158,742	172,622	(13,880)	(8.0)	557,938	610,372	(52,434)	(8.6)	26,172	24,637	1,536	6.2
Total Presort Letters, Flats, & Parcels	10,899,375	10,934,264	(34,889)	(0.3)	35,617,494	35,665,645	(48,151)	(0.1)	1,587,563	1,402,336	185,227	13.2
Single-Piece Cards	452,254	453,006	(753)	(0.2)	1,898,317	1,910,549	(12,232)	(0.6)	12,119	11,921	198	1.7
Nonautomation Presort Cards	62,613	61,403	1,210	2.0	295,438	289,652	5,786	2.0	2,267	2,202	64	2.9
Automation Presort Cards	334,438	304,000	30,438	10.0	1,836,918	1,667,572	169,346	10.2	18,536	14,961	3,575	23.9
Automation Carrier Route Presort Cards	9,471	9,042	428	4.7	55,738	53,190	2,547	4.8	482	459	24	5.1
Total Presort Cards	406,521	374,445	32,076	8.6	2,188,094	2,010,415	177,679	8.8	21,285	17,622	3,663	20.8
Domestic Mail Fees	221,187	190,971	30,216	15.8	-	-	-	-	-	-	-	-
Total First-Class Mail	27,695,883	28,166,448	(470,565)	(1.7)	74,432,564	75,308,393	(875,830)	(1.2)	3,281,349	3,158,907	122,442	3.9
Priority Mail												
Domestic Mail Fees	1,199	2,879	(1,680)	(58.3)	-	-	-	-	-	-	-	-
Total Priority Mail	3,397,390	3,498,527	(101,137)	(2.9)	649,463	666,615	(17,152)	(2.6)	1,254,539	1,262,137	(7,597)	(0.6)
Express Mail												
Total Express Mail	645,565	673,268	(27,703)	(4.1)	40,857	42,169	(1,312)	(3.1)	38,774	40,901	(2,127)	(5.2)
Mailgrams												
Total Mailgrams	537	1,090	(553)	(50.7)	1,268	2,531	(1,262)	(49.9)	-	-	-	-
Periodicals:												
In-County	53,850	57,216	(3,366)	(5.9)	566,305	603,915	(37,610)	(6.2)	183,661	174,834	8,827	5.0
Regular	1,322,177	1,357,357	(35,180)	(2.6)	4,878,081	4,985,763	(107,682)	(2.2)	2,463,334	2,453,414	9,920	0.4
Special Nonprofit	251,010	266,755	(15,745)	(5.9)	1,417,430	1,496,586	(79,156)	(5.3)	388,465	392,361	(3,895)	(1.0)
Classroom	11,645	12,515	(870)	(6.9)	44,821	46,804	(1,983)	(4.2)	24,552	25,682	(1,131)	(4.4)
Domestic Mail Fees	14,884	15,377	(492)	(3.2)	-	-	-	-	-	-	-	-
Total Periodical Mail	1,653,566	1,709,219	(55,653)	(3.3)	6,906,638	7,133,069	(226,432)	(3.2)	3,060,012	3,046,291	13,721	0.5
Standard Mail:												
Regular - Nonautomation Presort	945,098	1,032,063	(86,965)	(8.4)	2,586,944	2,833,779	(246,835)	(8.7)	488,253	545,263	(57,009)	(10.5)
- Automation Presort	7,340,930	6,769,407	571,524	8.4	35,221,972	32,121,001	3,100,971	9.7	3,200,443	3,035,777	164,666	5.4
Enhanced Carrier Route	3,789,217	3,697,133	92,085	2.5	22,548,058	22,049,647	498,411	2.3	3,823,586	3,687,618	135,968	3.7
Total Regular and ECR	12,075,246	11,498,603	576,643	5.0	60,356,974	57,004,427	3,352,548	5.9	7,512,282	7,268,657	243,625	3.4
Nonprofit - Nonautomation Presort	244,414	274,373	(29,959)	(10.9)	1,499,888	1,701,382	(201,494)	(11.8)	93,546	96,809	(3,263)	(3.4)
- Automation Presort	914,572	874,136	40,436	4.6	7,301,987	6,929,783	372,204	5.4	512,679	468,048	44,631	9.5
Nonprofit Enhanced Carrier Route	177,656	212,151	(34,495)	(16.3)	1,944,046	2,286,649	(342,603)	(15.0)	151,864	164,705	(12,841)	(7.8)
Total Nonprofit and Nonprofit ECR	1,336,642	1,360,660	(24,018)	(1.8)	10,745,921	10,917,814	(171,893)	(1.6)	758,089	729,562	28,527	3.9
Domestic Mail Fees	86,028	74,479	11,550	15.5	-	-	-	-	-	-	-	-
Total Standard Mail	13,497,916	12,933,741	564,175	4.4	71,102,896	67,922,241	3,180,655	4.7	8,270,371	7,998,220	272,151	3.4
Package Services:												
Parcel Post	969,947	993,109	(23,163)	(2.3)	294,358	304,284	(9,926)	(3.3)	1,515,395	1,691,252	(175,856)	(10.4)
Bound Printed Matter	427,749	435,284	(7,535)	(1.7)	395,981	396,009	(27)	(0.0)	953,510	966,140	(12,631)	(1.3)
Media Mail	263,770	247,656	16,114	6.5	141,710	133,852	7,857	5.9	266,865	242,475	24,390	10.1
Library Mail	22,658	24,221	(1,564)	(6.5)	12,312	13,297	(985)	(7.4)	21,540	22,247	(707)	(3.2)
Domestic Mail Fees	1,882	1,761	122	6.9	-	-	-	-	-	-	-	-
Total Package Services	1,686,005	1,702,031	(16,026)	(0.9)	844,361	847,443	(3,082)	(0.4)	2,757,310	2,922,114	(164,804)	(5.6)

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(Data in Thousands)**

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Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent	FY 2004	FY 2003	Amount	Percent
U.S. Postal Service Mail	-	-	-	-	383,935	294,705	89,229	30.3	78,402	60,526	17,876	29.5
Free Mail for the Blind and Handicapped	-	-	-	-	53,874	55,197	(1,324)	(2.4)	26,723	22,529	4,194	18.6
Total Domestic Mail	48,578,062	48,687,204	(109,141)	(0.2)	154,415,854	152,272,364	2,143,490	1.4	18,767,480	18,511,625	255,856	1.4
International Mail:												
Economy - Letter-Post	32,997	31,435	1,563	5.0	5,530	5,458	71	1.3	13,970	13,572	398	2.9
- Parcel Post	60,555	55,662	4,894	8.8	2,145	1,856	289	15.6	24,553	22,684	1,869	8.2
- Periodicals	16,949	21,935	(4,986)	(22.7)	12,378	15,685	(3,307)	(21.1)	6,616	8,368	(1,752)	(20.9)
Total Economy Mail	110,502	109,031	1,471	1.3	20,053	22,999	(2,947)	(12.8)	45,139	44,624	515	1.2
Airmail - Letter-Post	534,876	516,120	18,756	3.6	388,878	373,320	15,558	4.2	45,268	42,806	2,463	5.8
- Parcel Post	174,839	156,473	18,366	11.7	5,286	4,810	476	9.9	40,935	35,979	4,956	13.8
Total Airmail	709,715	672,593	37,122	5.5	394,164	378,129	16,034	4.2	86,203	78,784	7,419	9.4
International Express Mail	124,056	105,781	18,274	17.3	3,761	3,363	398	11.8	15,080	12,045	3,035	25.2
International Surface Airlift Mail	53,598	50,895	2,703	5.3	84,594	79,927	4,667	5.8	15,943	14,435	1,508	10.4
International Priority Airmail	65,263	50,482	14,781	29.3	145,081	117,354	27,727	23.6	10,036	7,718	2,317	30.0
International Other Mail	10,579	9,287	1,293	13.9	3,791	2,906	885	30.5	2,165	1,820	346	19.0
International Mail Subtotal	1,073,713	998,070	75,643	7.6	651,443	604,678	46,765	7.7	174,566	159,427	15,140	9.5
Foreign Postal Transactions	204,974	195,452	9,522	4.9	-	-	-	-	-	-	-	-
International Mail Fees	17,503	14,058	3,445	24.5	-	-	-	-	-	-	-	-
Total International Mail	1,296,190	1,207,579	88,611	7.3	651,443	604,678	46,765	7.7	174,566	159,427	15,140	9.5
Total All Mail	49,874,252	49,894,783	(20,531)	(0.0)	155,067,297	152,877,042	2,190,255	1.4	18,942,047	18,671,051	270,995	1.5
Domestic Special and Other Services:												
Registered	42,715	47,822	(5,108)	(10.7)	3,725	4,247	(522)	(12.3)				
Insurance	95,882	104,922	(9,040)	(8.6)	41,098	45,403	(4,305)	(9.5)				
Collect on Delivery	8,243	8,839	(596)	(6.7)	1,387	1,479	(92)	(6.2)				
Certified	480,540	472,957	7,583	1.6	208,931	205,632	3,299	1.6				
Delivery Receipt Services	408,770	379,696	29,075	7.7	641,697	568,848	72,849	12.8				
Money Orders	131,460	138,787	(7,326)	(5.3)	142,276	152,284	(10,008)	(6.6)				
Total Domestic Special Services	1,167,611	1,153,022	14,589	1.3	1,039,114	977,893	61,221	6.3				
Outstanding MO Taken into Revenue	0	0	0	-								
Stamped Envelopes and Cards	16,329	18,237	(1,908)	(10.5)								
Box Rents	592,124	605,105	(12,981)	(2.1)								
Total Domestic Services	1,776,065	1,776,365	(300)	(0.0)								
International Special Services:												
Money Orders	2,162	2,384	(221)	(9.3)	586	705	(119)	(16.9)				
Other Special Services	18,419	20,957	(2,537)	(12.1)	3,592	3,785	(192)	(5.1)				
Total International Services	20,582	23,340	(2,758)	(11.8)	4,178	4,489	(311)	(6.9)				
Total Services	1,796,646	1,799,705	(3,059)	(0.2)								
Total Mail and Services	51,670,899	51,694,488	(23,589)	(0.0)								
Other Revenue	497,961	382,760	115,202	30.1								
Total Revenue	52,168,860	52,077,248	91,612	0.2								
									Total			24,848

Special Service Transactions
U.S. Postal Service Mail
Quarter 3 YTD, FY 2004 1/
=====

Registered	9,411
Certified	1,325
Delivery Receipt Services	4,041
Mail Fee Services	10,023
Special Handling	47

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1/ Not included elsewhere in this report.

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