

**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1  
FISCAL YEAR 2004 (Oct. 1, 2003-Dec. 31, 2003) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2003**

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(Data in Thousands) 1/

Service Category	REVENUE				PIECES				WEIGHT			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent	FY 2004	FY 2003	FY 2004 over FY 2003 Amount	FY 2004 over FY 2003 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters, Flats, & Parcels	5,665,959	5,766,060	(100,100)	(1.7)	12,677,381	12,766,854	(89,473)	(0.7)	598,416	617,097	(18,680)	(3.0)
Nonautom. Presort Letters, Flats, & Parcels	236,890	302,543	(65,653)	(21.7)	576,253	762,978	(186,724)	(24.5)	32,435	32,490	(55)	(0.2)
Automation Presort Letters and Flats	3,324,704	3,292,410	32,293	1.0	11,016,955	10,948,351	68,604	0.6	486,040	401,008	85,032	21.2
Automation Carrier Route Presort Letters	59,319	60,083	(764)	(1.3)	208,128	212,867	(4,739)	(2.2)	9,722	7,640	2,083	27.3
Total Presort Letters, Flats, & Parcels	3,620,913	3,655,037	(34,124)	(0.9)	11,801,337	11,924,196	(122,859)	(1.0)	528,197	441,137	87,060	19.7
Single-Piece Cards	156,328	151,126	5,203	3.4	655,257	639,174	16,083	2.5	4,151	3,955	196	5.0
Nonautomation Presort Cards	22,344	21,626	718	3.3	105,361	102,023	3,337	3.3	757	776	(19)	(2.4)
Automation Presort Cards	114,428	108,524	5,904	5.4	628,320	595,869	32,452	5.4	6,183	5,050	1,133	22.4
Automation Carrier Route Presort Cards	3,408	3,619	(211)	(5.8)	20,046	21,286	(1,240)	(5.8)	160	168	(8)	(4.8)
Total Presort Cards	140,179	133,768	6,411	4.8	753,727	719,178	34,549	4.8	7,100	5,994	1,106	18.5
Domestic Mail Fees	78,252	64,184	14,068	21.9	-	-	-	-	-	-	-	-
Total First-Class Mail	9,661,632	9,770,174	(108,543)	(1.1)	25,887,702	26,049,402	(161,700)	(0.6)	1,137,865	1,068,183	69,682	6.5
<b>Priority Mail</b>												
Domestic Mail Fees	401	950	(549)	(57.8)	-	-	-	-	-	-	-	-
Total Priority Mail	1,272,530	1,282,698	(10,168)	(0.8)	233,920	234,706	(786)	(0.3)	492,238	480,015	12,223	2.5
<b>Express Mail</b>												
	216,850	230,196	(13,346)	(5.8)	13,432	14,121	(688)	(4.9)	14,502	15,400	(899)	(5.8)
<b>Mailgrams</b>												
	159	311	(152)	(48.8)	371	656	(285)	(43.4)	-	-	-	-
<b>Periodicals:</b>												
In-County	18,807	19,265	(458)	(2.4)	194,453	203,452	(8,999)	(4.4)	64,611	59,353	5,258	8.9
Regular	447,857	463,291	(15,434)	(3.3)	1,624,924	1,663,054	(38,130)	(2.3)	846,990	844,273	2,717	0.3
Special Nonprofit	86,191	90,565	(4,374)	(4.8)	484,751	507,342	(22,591)	(4.5)	132,826	132,721	105	0.1
Classroom	3,927	4,072	(145)	(3.6)	12,054	12,915	(861)	(6.7)	9,420	9,182	237	2.6
Domestic Mail Fees	5,244	5,172	72	1.4	-	-	-	-	-	-	-	-
Total Periodical Mail	562,025	582,364	(20,339)	(3.5)	2,316,182	2,386,762	(70,581)	(3.0)	1,053,846	1,045,529	8,317	0.8
<b>Standard Mail:</b>												
Regular - Nonautomation Presort	323,585	360,652	(37,068)	(10.3)	897,503	1,010,485	(112,981)	(11.2)	166,110	185,845	(19,735)	(10.6)
- Automation Presort	2,420,320	2,322,421	97,899	4.2	11,592,223	11,034,156	558,067	5.1	1,075,371	1,022,442	52,930	5.2
Enhanced Carrier Route	1,423,297	1,447,490	(24,193)	(1.7)	8,253,636	8,444,634	(190,998)	(2.3)	1,485,403	1,436,729	48,674	3.4
Total Regular and ECR	4,167,202	4,130,563	36,639	0.9	20,743,363	20,489,275	254,088	1.2	2,726,884	2,645,016	81,868	3.1
Nonprofit - Nonautomation Presort	89,742	104,364	(14,622)	(14.0)	548,683	644,618	(95,935)	(14.9)	35,142	37,453	(2,311)	(6.2)
- Automation Presort	334,901	333,991	909	0.3	2,686,392	2,665,748	20,644	0.8	192,907	176,030	16,878	9.6
Nonprofit Enhanced Carrier Route	63,481	99,700	(36,218)	(36.3)	685,220	1,039,994	(354,774)	(34.1)	58,960	68,945	(9,986)	(14.5)
Total Nonprofit and Nonprofit ECR	488,124	538,055	(49,931)	(9.3)	3,920,295	4,350,360	(430,066)	(9.9)	287,009	282,428	4,581	1.6
Domestic Mail Fees	30,604	26,265	4,339	16.5	-	-	-	-	-	-	-	-
Total Standard Mail	4,685,930	4,694,883	(8,953)	(0.2)	24,663,658	24,839,635	(175,978)	(0.7)	3,013,893	2,927,444	86,449	3.0
<b>Package Services:</b>												
Parcel Post	408,222	413,783	(5,561)	(1.3)	124,847	125,603	(756)	(0.6)	667,545	716,525	(48,980)	(6.8)
Bound Printed Matter	147,966	146,937	1,029	0.7	138,941	134,614	4,327	3.2	340,159	333,783	6,376	1.9
Media Mail	93,740	84,336	9,403	11.1	50,794	45,560	5,233	11.5	94,655	81,553	13,101	16.1
Library Mail	8,263	8,531	(268)	(3.1)	4,488	4,664	(176)	(3.8)	7,823	7,980	(157)	(2.0)
Domestic Mail Fees	734	643	91	14.1	-	-	-	-	-	-	-	-
Total Package Services	658,925	654,231	4,695	0.7	319,071	310,442	8,628	2.8	1,110,182	1,139,841	(29,659)	(2.6)



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RPW SUMMARY REPORT FOOTNOTES

- 1/ RPW data are reported on a new Fiscal Year basis (October 1-September 30). In addition, RPW data are reported on a calendar month basis. Quarterly RPW reports are now defined as the sum of three calendar months (e.g., quarter one corresponds to the time period of October 1-December 31). In order to provide a basis for comparison, FY 2003 data have been recast to reflect these reporting changes. *The recast of FY 2003 data uses representative data from Accounting, PERMIT, the RPW sample and other input systems and can only provide an approximate basis for calculating changes to same period last year (SPLY) data. Therefore, the changes indicated in this report should be viewed as preliminary and subject to uncertainty.*
- 2/ Global Direct Entry Inbound (GDEI) mail activity from private mailers is now reported in Domestic mail categories. These data were formerly reported as International mail. FY 2003 RPW data have been recast to reflect this change.
- 3/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.