

Miscellaneous Subjects

1997

Issued September 2001

EC97A95S-SB(RV)

1997 Economic Census

*Auxiliaries, Excluding Corporate, Subsidiary, and
Regional Managing Offices*

Subject Series



U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU



ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Auxiliaries, Excluding Corporate, Subsidiary, or Regional Managing Offices sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Jack B. Moody**, Chief, Service Census Branch, assisted by **Kirk K. Degler** and **Cynthia Wrenn-Yorker**. Primary staff assistance was provided by **Kim A. Casey**, **Mary Myrick**, **Shawna Orzechowski**, and **Jennifer N. Thorne**.

Mathematical and statistical techniques as well as the coverage operations were provided by **Carl A. Konschnik**, Assistant Chief for Research and Methodology, assisted by **Carol S. King**, Chief, Statistical Methods Branch, and **Jock R. Black**, Chief, Program Research and Development Branch, with staff assistance from **Maria C. Cruz** and **David L. Kinyon**.

The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. **Shirin A. Ahmed**, Assistant Chief for Post-Collection Processing was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of **Dennis L. Shoemaker**, Chief, Census Processing Branch, assisted by **John D. Ward**. Primary staff assistance was provided by **Sonya P. Curcio**, **Richard W. Graham**, and **Cheryl E. Merkle**.

The Economic and Product Team, with primary contributions from **Andrew W. Hait** and **Jennifer E. Lins**, was responsible for the development of the system to disseminate 1997 Economic Census reports.

The staff of the National Processing Center, **Judith N. Petty**, Chief, performed mailout

preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.**, Chief, developed and coordinated the computer processing systems. **Martin S. Harahush**, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. **Robert S. Jewett** and **Barbara L. Lambert** provided special computer programming. **William C. Wester**, Chief, Services Branch assisted by **Robert A. Hill**, **Dennis P. Kelly**, and **Jeffrey S. Rosen**, supervised the preparation of the computer programs. Additional programming assistance was provided by **Donell D. Barnes**, **Daniel C. Collier**, **Gilbert J. Flodine**, **David Hiller**, **Leatrice D. Hines**, **William D. McClain**, **Jay L. Norris**, **Sarah J. Presley**, and **Michael A. Sendelbach**.

Computer Services Division, **Debra D. Williams**, Chief, performed the computer processing.

Kim D. Ottenstein and **Margaret A. Smith** of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, provided publications and printing management, graphics design and composition, and editorial review for print and electronic media. General direction and production management were provided by **Michael G. Garland**, Assistant Chief, and **Gary J. Lauffer**, Chief, Publications Services Branch.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

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-- Not applicable for this report.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division	301-457-4673
Service Sector Statistics Division	301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.
N	Not available or not comparable.
Q	Revenue not collected at this level of detail for multiestablishment firms.
S	Withheld because estimates did not meet publication standards.

V	Represents less than 50 vehicles or .05 percent.
X	Not applicable.
Y	Disclosure withheld because of insufficient coverage of merchandise lines.
Z	Less than half the unit shown.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
l	50,000 to 99,999 employees.
m	100,000 employees or more.
p	10 to 19 percent estimated.
q	20 to 29 percent estimated.
r	Revised.
s	Sampling error exceeds 40 percent.
nec	Not elsewhere classified.
nsk	Not specified by kind.
–	Represents zero (page image/print only).
(CC)	Consolidated city.
(IC)	Independent city.

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Auxiliaries

SCOPE

The Auxiliaries, Excluding Corporate, Subsidiary, and Regional Managing Offices sector (sector 95) includes establishments with payroll primarily engaged in providing services to one or more establishments of the same enterprise. These establishments generally do not produce any products nor provide services for customers outside the enterprise, but may do so as a secondary activity.

GENERAL

A list of reports that provide statistics on sector 95 follows.

Geographic area report. There will be one report for the United States and all states, including the District of Columbia. The report presents statistics on the number of establishments, sales, payroll, and employment for the United States and each state.

Miscellaneous subjects report. This report presents data on a variety of industry-specific questions. Examples include sales by type, billings by type, sources of research and development funds, and employment by type of activity. Some subjects are only applicable for a limited number of activity types (e.g., source of research and development funds).

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented according to the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports (Title 13 of the United States Codes) no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments by type of activity is not considered a disclosure; therefore, this information may be released even though other information is withheld.

Table 1. Exported Services for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	All auxiliaries			Auxiliaries responding to inquiry on exported services ¹									
		Estab-lish-ments (no.)	Employees (no.)	Receipts (\$1,000)	Estab-lish-ments (no.)	Employees (no.)	Receipts (\$1,000)	Reporting receipts from exported services				Reporting no exported services		
								Estab-lish-ments (no.)	Employees (no.)	Receipts (\$1,000)	Receipts from exported services (\$1,000)	Estab-lish-ments (no.)	Employees (no.)	Receipts (\$1,000)
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES													
484000	Truck transportation	1 084	29 788	199 850	366	11 559	138 889	4	428	10 458	3 089	362	11 131	128 431
493100	Warehousing & storage . .	4 800	332 470	4 897 584	3 096	205 955	4 518 246	20	1 026	539 577	51 852	3 076	204 929	3 978 669
514210	Data processing services .	387	40 953	D	313	30 149	D	3	147	D	D	310	30 002	D
541100	Legal services	68	1 260	D	42	587	D	-	-	D	D	42	587	D
541200	Accounting, tax return prep, bookkeeping, & payroll services	1 285	48 139	201 410	917	28 664	154 604	5	994	5 398	790	912	27 670	149 206
541700	Scientific research & development services . . .	1 048	182 077	728 053	794	127 878	638 054	68	13 192	298 566	33 185	726	114 686	339 488
541800	Advertising & related services	409	16 917	260 676	185	7 384	102 418	-	-	-	-	185	7 384	102 418
561300	Employment services	196	6 456	19 870	122	3 414	16 065	-	-	-	-	122	3 414	16 065
561610	Investigation, guard, & armored car services . . .	46	1 355	D	26	1 087	D	-	-	D	D	26	1 087	D
561700	Services to buildings & dwellings	76	1 823	D	50	1 068	D	-	-	D	D	50	1 068	D
811000	Repair & maintenance . . .	712	24 145	143 392	529	15 253	61 756	3	66	3 043	100	526	15 187	58 713
949999	Other auxiliary establishments	2 819	106 987	2 871 429	1 891	77 422	2 731 551	12	948	807 788	65 172	1 879	76 474	1 923 763

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

Table 2. Research and Development for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	All auxiliaries			Auxiliaries responding to inquiry on research and development funding ¹					
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments (number)	Employees (number)	Reporting source of funds for research and development			
							Establishments (number)	Federal Government contracts and subcontracts (\$1,000)	Nonfederal sources (\$1,000)	Other establishments of enterprise (\$1,000)
541700	Scientific research & development services	1 048	182 077	13 185 456	854	144 570	337	184 461	534 630	9 597 671

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

Table 3. Establishments Reporting Sales for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	All auxiliaries			Auxiliaries responding to inquiry on sales ¹						
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Reporting sales to customers outside the company			
								Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Sales (\$1,000)
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES										
484000	Truck transportation	1 084	29 788	947 158	1 031	28 045	874 144	290	7 956	277 171	199 850
493100	Warehousing & storage	4 800	332 470	8 810 858	4 039	281 620	7 298 367	430	24 162	736 707	4 897 584
514210	Data processing services.....	387	40 953	1 806 887	343	36 557	1 592 020	84	6 646	286 933	D
541100	Legal services	68	1 260	98 323	61	949	78 633	4	77	9 204	D
541200	Accounting, tax return prep, bookkeeping, & payroll services.....	1 285	48 139	2 194 954	1 098	39 403	1 779 242	121	4 229	254 612	201 410
541700	Scientific research & development services.....	1 048	182 077	13 185 456	850	128 286	9 222 499	210	43 262	3 205 820	728 053
541800	Advertising & related services...	409	16 917	954 379	306	10 741	644 557	44	1 124	36 926	260 676
561300	Employment services	196	6 456	300 550	162	4 711	212 614	11	1 425	58 359	19 870
561610	Investigation, guard, & armored car services	46	1 355	49 043	40	1 001	38 816	5	442	18 123	D
561700	Services to buildings & dwellings	76	1 823	51 545	68	1 773	46 387	12	270	5 515	D
811000	Repair & maintenance	712	24 145	900 469	613	19 823	743 133	87	4 024	124 433	143 392
949999	Other auxiliary establishments ..	2 819	106 987	3 814 697	2 371	90 866	3 024 695	396	22 581	792 353	2 871 429

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

Table 4. Value of Inventories for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	All auxiliaries			Auxiliaries responding to inquiry on value of inventories ¹					
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments (number)	Employees (number)	Reporting inventories			
							Establishments (number)	Employees (number)	Value of inventories	
									End-of-1997 (\$1,000)	End-of-1996 (\$1,000)
AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES										
484000	Truck transportation	1 084	29 788	947 158	381	11 889	53	2 164	62 864	85 358
493100	Warehousing & storage	4 800	332 470	8 810 858	2 769	213 164	2 060	180 684	26 568 435	25 022 916
514210	Data processing services.....	387	40 953	1 806 887	304	31 200	12	1 228	D	D
541100	Legal services	68	1 260	98 323	38	494	-	-	D	D
541200	Accounting, tax return prep, bookkeeping, & payroll services	1 285	48 139	2 194 954	927	29 054	103	2 921	483 597	487 609
541700	Scientific research & development services ..	1 048	182 077	13 185 456	822	135 042	126	21 940	188 180	188 006
541800	Advertising & related services.....	409	16 917	954 379	219	7 445	9	1 215	37 400	33 070
561300	Employment services	196	6 456	300 550	124	3 597	1	D	D	D
561610	Investigation, guard, & armored car services.....	46	1 355	49 043	26	960	-	-	D	D
561700	Services to buildings & dwellings	76	1 823	51 545	52	1 104	6	703	D	D
811000	Repair & maintenance	712	24 145	900 469	541	15 802	170	7 888	289 808	280 005
949999	Other auxiliary establishments	2 819	106 987	3 814 697	1 796	71 590	271	16 663	1 734 455	1 714 509

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

Table 5. Value of Billings to Other Establishments of the Same Company for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business	All auxiliaries			Auxiliaries responding to inquiry on billings ¹								
		Estab-lish-ments (no.)	Em-ploy-ees (no.)	Annual payroll (\$1,000)	Estab-lish-ments (no.)	Em-ploy-ees (no.)	Reporting billings to other establishments of the same company			Reporting no billings to other establishments of the same company			
							Estab-lish-ments (no.)	Em-ploy-ees (no.)	Annual payroll (\$1,000)	Billings (\$1,000)	Estab-lish-ments (no.)	Em-ploy-ees (no.)	
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES												
484000	Truck transportation	1 084	29 788	947 158	331	9 917	'133	'3 057	'117 926	'340 694	'198	'6 860	
493100	Warehousing & storage	4 800	332 470	8 810 858	2 764	191 655	'497	'61 856	'1 637 442	'72 903 780	'2 267	'129 799	
514210	Data processing services	387	40 953	1 806 887	244	29 693	53	11 305	491 934	D	191	18 388	
541100	Legal services	68	1 260	98 323	43	523	7	145	24 463	D	36	378	
541200	Accounting, tax return prep, bookkeeping, & payroll services	1 285	48 139	2 194 954	852	26 348	98	3 251	157 689	958 109	754	23 097	
541700	Scientific research & development services	1 048	182 077	13 185 456	711	105 818	188	34 513	2 724 680	4 592 995	523	71 305	
541800	Advertising & related services	409	16 917	954 379	170	5 903	13	685	21 536	150 461	157	5 218	
561300	Employment services	196	6 456	300 550	123	3 511	8	1 428	51 642	68 087	115	2 083	
561610	Investigation, guard, & armored car services	46	1 355	49 043	27	825	5	410	10 176	D	22	415	
561700	Services to buildings & dwellings	76	1 823	51 545	44	452	4	39	362	D	40	413	
811000	Repair & maintenance	712	24 145	900 469	496	15 568	136	4 684	219 070	815 848	360	10 884	
949999	Other auxiliary establishments	2 819	106 987	3 814 697	1 733	66 935	273	20 006	528 674	2 533 454	1 460	46 929	

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

Table 6. Sales by Type for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or sales by type	All auxiliaries			Auxiliaries responding to inquiry on sales by type ¹				
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments ² (number)	Employees ² (number)	Annual payroll ² (\$1,000)	Auxiliaries reporting sales by type ³	
								Establishments (number)	Sales (\$1,000)
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES								
484000	Truck transportation	1 084	29 788	947 158	273	8 993	336 584	94	138 972
	Products manufactured at this establishment	X	X	X	X	X	X	X	-
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	22 395
	Products resold	X	X	X	X	X	X	X	11 002
	Franchise fees	X	X	X	X	X	X	X	-
	Investment income	X	X	X	X	X	X	X	-
	Mineral extraction	X	X	X	X	X	X	X	-
	Construction	X	X	X	X	X	X	X	-
	Transport & warehousing	X	X	X	X	X	X	X	94 807
	Equipment repairs	X	X	X	X	X	X	X	44
	Research & development	X	X	X	X	X	X	X	-
	Professional, scientific, & technical services	X	X	X	X	X	X	X	-
	Management & administrative support	X	X	X	X	X	X	X	4
	Other	X	X	X	X	X	X	X	10 720
493100	Warehousing & storage	4 800	332 470	8 810 858	2 549	173 986	4 440 716	365	4 204 928
	Products manufactured at this establishment	X	X	X	X	X	X	X	14 502
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	981 875
	Products resold	X	X	X	X	X	X	X	2 164 042
	Franchise fees	X	X	X	X	X	X	X	27 952
	Investment income	X	X	X	X	X	X	X	37
	Mineral extraction	X	X	X	X	X	X	X	-
	Construction	X	X	X	X	X	X	X	1 360
	Transport & warehousing	X	X	X	X	X	X	X	407 407
	Equipment repairs	X	X	X	X	X	X	X	316
	Research & development	X	X	X	X	X	X	X	1
	Professional, scientific, & technical services	X	X	X	X	X	X	X	-
	Management & administrative support	X	X	X	X	X	X	X	187
	Other	X	X	X	X	X	X	X	607 249
514210	Data processing services	387	40 953	1 806 887	239	22 342	1 028 929	39	D
	Products manufactured at this establishment	X	X	X	X	X	X	X	D
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	D
	Products resold	X	X	X	X	X	X	X	D
	Franchise fees	X	X	X	X	X	X	X	D
	Investment income	X	X	X	X	X	X	X	D
	Mineral extraction	X	X	X	X	X	X	X	D
	Construction	X	X	X	X	X	X	X	D
	Transport & warehousing	X	X	X	X	X	X	X	D
	Equipment repairs	X	X	X	X	X	X	X	D
	Research & development	X	X	X	X	X	X	X	D
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
541100	Legal services	68	1 260	98 323	33	306	20 671	2	D
	Products manufactured at this establishment	X	X	X	X	X	X	X	D
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	D
	Products resold	X	X	X	X	X	X	X	D
	Franchise fees	X	X	X	X	X	X	X	D
	Investment income	X	X	X	X	X	X	X	D
	Mineral extraction	X	X	X	X	X	X	X	D
	Construction	X	X	X	X	X	X	X	D
	Transport & warehousing	X	X	X	X	X	X	X	D
	Equipment repairs	X	X	X	X	X	X	X	D
	Research & development	X	X	X	X	X	X	X	D
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
541200	Accounting, tax return prep, bookkeeping, & payroll services	1 285	48 139	2 194 954	825	26 845	1 198 618	94	148 627
	Products manufactured at this establishment	X	X	X	X	X	X	X	699
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	15 155
	Products resold	X	X	X	X	X	X	X	34 478
	Franchise fees	X	X	X	X	X	X	X	63 890
	Investment income	X	X	X	X	X	X	X	1 617
	Mineral extraction	X	X	X	X	X	X	X	780
	Construction	X	X	X	X	X	X	X	-
	Transport & warehousing	X	X	X	X	X	X	X	284
	Equipment repairs	X	X	X	X	X	X	X	307
	Research & development	X	X	X	X	X	X	X	113
	Professional, scientific, & technical services	X	X	X	X	X	X	X	13 794
	Management & administrative support	X	X	X	X	X	X	X	3 648
	Other	X	X	X	X	X	X	X	13 862
541700	Scientific research & development services	1 048	182 077	13 185 456	697	109 682	7 668 245	195	830 052
	Products manufactured at this establishment	X	X	X	X	X	X	X	65 505
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	57 165
	Products resold	X	X	X	X	X	X	X	29 908
	Franchise fees	X	X	X	X	X	X	X	56 736
	Investment income	X	X	X	X	X	X	X	-

See footnotes at end of table.

Table 6. Sales by Type for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or sales by type	All auxiliaries			Auxiliaries responding to inquiry on sales by type ¹				
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments ² (number)	Employees ² (number)	Annual payroll ² (\$1,000)	Auxiliaries reporting sales by type ³	
								Establishments (number)	Sales (\$1,000)
541700	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES—Con.								
	Scientific research & development services—Con.								
	Mineral extraction	X	X	X	X	X	X	X	—
	Construction	X	X	X	X	X	X	X	—
	Transport & warehousing	X	X	X	X	X	X	X	—
	Equipment repairs	X	X	X	X	X	X	X	—
	Research & development	X	X	X	X	X	X	X	571 961
	Professional, scientific, & technical services	X	X	X	X	X	X	X	30 552
	Management & administrative support	X	X	X	X	X	X	X	34
	Other	X	X	X	X	X	X	X	18 191
541800	Advertising & related services	409	16 917	954 379	140	4 799	266 778	31	102 414
	Products manufactured at this establishment	X	X	X	X	X	X	X	9
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	—
	Products resold	X	X	X	X	X	X	X	2 309
	Franchise fees	X	X	X	X	X	X	X	387
	Investment income	X	X	X	X	X	X	X	—
	Mineral extraction	X	X	X	X	X	X	X	—
	Construction	X	X	X	X	X	X	X	—
	Transport & warehousing	X	X	X	X	X	X	X	—
	Equipment repairs	X	X	X	X	X	X	X	—
	Research & development	X	X	X	X	X	X	X	—
	Professional, scientific, & technical services	X	X	X	X	X	X	X	12
	Management & administrative support	X	X	X	X	X	X	X	—
	Other	X	X	X	X	X	X	X	99 697
561300	Employment services	196	6 456	300 550	103	2 773	108 355	8	16 065
	Products manufactured at this establishment	X	X	X	X	X	X	X	—
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	—
	Products resold	X	X	X	X	X	X	X	1 492
	Franchise fees	X	X	X	X	X	X	X	1 565
	Investment income	X	X	X	X	X	X	X	—
	Mineral extraction	X	X	X	X	X	X	X	—
	Construction	X	X	X	X	X	X	X	—
	Transport & warehousing	X	X	X	X	X	X	X	—
	Equipment repairs	X	X	X	X	X	X	X	—
	Research & development	X	X	X	X	X	X	X	—
	Professional, scientific, & technical services	X	X	X	X	X	X	X	—
	Management & administrative support	X	X	X	X	X	X	X	—
	Other	X	X	X	X	X	X	X	13 008
561610	Investigation, guard, & armored car services	46	1 355	49 043	24	748	25 894	3	D
	Products manufactured at this establishment	X	X	X	X	X	X	X	D
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	D
	Products resold	X	X	X	X	X	X	X	D
	Franchise fees	X	X	X	X	X	X	X	D
	Investment income	X	X	X	X	X	X	X	D
	Mineral extraction	X	X	X	X	X	X	X	D
	Construction	X	X	X	X	X	X	X	D
	Transport & warehousing	X	X	X	X	X	X	X	D
	Equipment repairs	X	X	X	X	X	X	X	D
	Research & development	X	X	X	X	X	X	X	D
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
561700	Services to buildings & dwellings	76	1 823	51 545	39	379	9 941	6	D
	Products manufactured at this establishment	X	X	X	X	X	X	X	D
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	D
	Products resold	X	X	X	X	X	X	X	D
	Franchise fees	X	X	X	X	X	X	X	D
	Investment income	X	X	X	X	X	X	X	D
	Mineral extraction	X	X	X	X	X	X	X	D
	Construction	X	X	X	X	X	X	X	D
	Transport & warehousing	X	X	X	X	X	X	X	D
	Equipment repairs	X	X	X	X	X	X	X	D
	Research & development	X	X	X	X	X	X	X	D
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
811000	Repair & maintenance	712	24 145	900 469	427	11 317	387 892	72	60 772
	Products manufactured at this establishment	X	X	X	X	X	X	X	537
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	492
	Products resold	X	X	X	X	X	X	X	604
	Franchise fees	X	X	X	X	X	X	X	210
	Investment income	X	X	X	X	X	X	X	7
	Mineral extraction	X	X	X	X	X	X	X	—
	Construction	X	X	X	X	X	X	X	412
	Transport & warehousing	X	X	X	X	X	X	X	128
	Equipment repairs	X	X	X	X	X	X	X	37 507
	Research & development	X	X	X	X	X	X	X	—

See footnotes at end of table.

Table 6. Sales by Type for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or sales by type	All auxiliaries			Auxiliaries responding to inquiry on sales by type ¹				
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments ² (number)	Employees ² (number)	Annual payroll ² (\$1,000)	Auxiliaries reporting sales by type ³	
								Establishments (number)	Sales (\$1,000)
811000	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES—Con.								
	Repair & maintenance—Con.								
	Professional, scientific, & technical services	X	X	X	X	X	X	X	7 173
	Management & administrative support	X	X	X	X	X	X	X	9 732
	Other	X	X	X	X	X	X	X	3 970
949999	Other auxiliary establishments	2 819	106 987	3 814 697	1 621	61 555	2 076 168	296	2 292 402
	Products manufactured at this establishment	X	X	X	X	X	X	X	5 160
	Products manufactured by other estabs of this enterprise...	X	X	X	X	X	X	X	826 734
	Products resold	X	X	X	X	X	X	X	393 420
	Franchise fees	X	X	X	X	X	X	X	175 711
	Investment income	X	X	X	X	X	X	X	1 733
	Mineral extraction	X	X	X	X	X	X	X	12
	Construction	X	X	X	X	X	X	X	10 043
	Transport & warehousing	X	X	X	X	X	X	X	2 332
	Equipment repairs	X	X	X	X	X	X	X	636
	Research & development	X	X	X	X	X	X	X	2 385
	Professional, scientific, & technical services	X	X	X	X	X	X	X	44 317
	Management & administrative support	X	X	X	X	X	X	X	5 452
	Other	X	X	X	X	X	X	X	824 467

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

²Data are presented for establishments reporting zero sales or reporting sales by type.

³Data are presented for establishments reporting sales by type. Total sales by type for each NAICS code is a summation of reported details by type and will not equal the total sales values published in Table 3, Establishments Reporting Sales for the United States.

Table 7. Billings by Type for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or billings by type	All auxiliaries			Auxiliaries responding to inquiry on billings by type ¹				
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments ² (number)	Employees ² (number)	Annual payroll ² (\$1,000)	Auxiliaries reporting billings by type ³	
								Establishments (number)	Billings (\$1,000)
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES								
484000	Truck transportation	1 084	29 788	947 158	'322	9 450	'357 521	'147	'460 041
	Products manufactured at this establishment	X	X	X	X	X	X	X	-
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	-
	Products resold	X	X	X	X	X	X	X	'43 399
	Franchise fees	X	X	X	X	X	X	X	-
	Investment income	X	X	X	X	X	X	X	-
	Mineral extraction	X	X	X	X	X	X	X	-
	Construction	X	X	X	X	X	X	X	141
	Transport & warehousing	X	X	X	X	X	X	X	'385 851
	Equipment repairs	X	X	X	X	X	X	X	'8 807
	Research & development	X	X	X	X	X	X	X	-
	Professional, scientific, & technical services	X	X	X	X	X	X	X	-
	Management & administrative support	X	X	X	X	X	X	X	'1 382
	Other	X	X	X	X	X	X	X	'20 461
493100	Warehousing & storage	4 800	332 470	8 810 858	2 816	221 281	5 643 034	'640	'78 194 306
	Products manufactured at this establishment	X	X	X	X	X	X	X	'64 754
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	'9 464 403
	Products resold	X	X	X	X	X	X	X	'49 456 005
	Franchise fees	X	X	X	X	X	X	X	40 319
	Investment income	X	X	X	X	X	X	X	188 125
	Mineral extraction	X	X	X	X	X	X	X	-
	Construction	X	X	X	X	X	X	X	15
	Transport & warehousing	X	X	X	X	X	X	X	18 512 574
	Equipment repairs	X	X	X	X	X	X	X	2 106
	Research & development	X	X	X	X	X	X	X	-
	Professional, scientific, & technical services	X	X	X	X	X	X	X	1 570
	Management & administrative support	X	X	X	X	X	X	X	9 202
	Other	X	X	X	X	X	X	X	'455 233
514210	Data processing services	387	40 953	1 806 887	299	29 437	1 308 380	59	D
	Products manufactured at this establishment	X	X	X	X	X	X	X	D
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	D
	Products resold	X	X	X	X	X	X	X	D
	Franchise fees	X	X	X	X	X	X	X	D
	Investment income	X	X	X	X	X	X	X	D
	Mineral extraction	X	X	X	X	X	X	X	D
	Construction	X	X	X	X	X	X	X	D
	Transport & warehousing	X	X	X	X	X	X	X	D
	Equipment repairs	X	X	X	X	X	X	X	D
	Research & development	X	X	X	X	X	X	X	D
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
541100	Legal services	68	1 260	98 323	39	512	50 969	8	D
	Products manufactured at this establishment	X	X	X	X	X	X	X	D
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	D
	Products resold	X	X	X	X	X	X	X	D
	Franchise fees	X	X	X	X	X	X	X	D
	Investment income	X	X	X	X	X	X	X	D
	Mineral extraction	X	X	X	X	X	X	X	D
	Construction	X	X	X	X	X	X	X	D
	Transport & warehousing	X	X	X	X	X	X	X	D
	Equipment repairs	X	X	X	X	X	X	X	D
	Research & development	X	X	X	X	X	X	X	D
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
541200	Accounting, tax return prep, bookkeeping, & payroll services	1 285	48 139	2 194 954	844	28 809	1 304 997	115	1 138 326
	Products manufactured at this establishment	X	X	X	X	X	X	X	-
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	367 622
	Products resold	X	X	X	X	X	X	X	411 959
	Franchise fees	X	X	X	X	X	X	X	4 303
	Investment income	X	X	X	X	X	X	X	415
	Mineral extraction	X	X	X	X	X	X	X	-
	Construction	X	X	X	X	X	X	X	-
	Transport & warehousing	X	X	X	X	X	X	X	375
	Equipment repairs	X	X	X	X	X	X	X	136
	Research & development	X	X	X	X	X	X	X	143 956

See footnotes at end of table.

Table 7. Billings by Type for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or billings by type	All auxiliaries			Auxiliaries responding to inquiry on billings by type ¹				
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments ² (number)	Employees ² (number)	Annual payroll ² (\$1,000)	Auxiliaries reporting billings by type ³	
								Establishments (number)	Billings (\$1,000)
541200	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES—Con.								
	Accounting, tax return prep, bookkeeping, & payroll services—Con.								
	Professional, scientific, & technical services	X	X	X	X	X	X	X	133 152
	Management & administrative support	X	X	X	X	X	X	X	40 649
Other	X	X	X	X	X	X	X	35 759	
541700	Scientific research & development services	1 048	182 077	13 185 456	732	120 176	8 529 221	240	6 845 174
Products manufactured at this establishment	X	X	X	X	X	X	X	X	49 542
Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	X	127 810
Products resold	X	X	X	X	X	X	X	X	158 269
Franchise fees	X	X	X	X	X	X	X	X	103 594
Investment income	X	X	X	X	X	X	X	X	—
Mineral extraction	X	X	X	X	X	X	X	X	—
Construction	X	X	X	X	X	X	X	X	254
Transport & warehousing	X	X	X	X	X	X	X	X	629
Equipment repairs	X	X	X	X	X	X	X	X	—
Research & development	X	X	X	X	X	X	X	X	5 770 704
Professional, scientific, & technical services	X	X	X	X	X	X	X	X	516 439
Management & administrative support	X	X	X	X	X	X	X	X	12 181
Other	X	X	X	X	X	X	X	X	105 752
541800	Advertising & related services	409	16 917	954 379	126	4 963	273 943	15	152 174
Products manufactured at this establishment	X	X	X	X	X	X	X	X	10 678
Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	X	713
Products resold	X	X	X	X	X	X	X	X	—
Franchise fees	X	X	X	X	X	X	X	X	1 000
Investment income	X	X	X	X	X	X	X	X	—
Mineral extraction	X	X	X	X	X	X	X	X	—
Construction	X	X	X	X	X	X	X	X	—
Transport & warehousing	X	X	X	X	X	X	X	X	—
Equipment repairs	X	X	X	X	X	X	X	X	—
Research & development	X	X	X	X	X	X	X	X	—
Professional, scientific, & technical services	X	X	X	X	X	X	X	X	125 945
Management & administrative support	X	X	X	X	X	X	X	X	—
Other	X	X	X	X	X	X	X	X	13 838
561300	Employment services	196	6 456	300 550	104	2 936	113 129	9	68 523
Products manufactured at this establishment	X	X	X	X	X	X	X	X	—
Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	X	—
Products resold	X	X	X	X	X	X	X	X	—
Franchise fees	X	X	X	X	X	X	X	X	—
Investment income	X	X	X	X	X	X	X	X	—
Mineral extraction	X	X	X	X	X	X	X	X	—
Construction	X	X	X	X	X	X	X	X	—
Transport & warehousing	X	X	X	X	X	X	X	X	—
Equipment repairs	X	X	X	X	X	X	X	X	—
Research & development	X	X	X	X	X	X	X	X	—
Professional, scientific, & technical services	X	X	X	X	X	X	X	X	639
Management & administrative support	X	X	X	X	X	X	X	X	12 034
Other	X	X	X	X	X	X	X	X	55 850
561610	Investigation, guard, & armored car services	46	1 355	49 043	25	765	26 619	5	D
Products manufactured at this establishment	X	X	X	X	X	X	X	X	D
Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	X	D
Products resold	X	X	X	X	X	X	X	X	D
Franchise fees	X	X	X	X	X	X	X	X	D
Investment income	X	X	X	X	X	X	X	X	D
Mineral extraction	X	X	X	X	X	X	X	X	D
Construction	X	X	X	X	X	X	X	X	D
Transport & warehousing	X	X	X	X	X	X	X	X	D
Equipment repairs	X	X	X	X	X	X	X	X	D
Research & development	X	X	X	X	X	X	X	X	D
Professional, scientific, & technical services	X	X	X	X	X	X	X	X	D
Management & administrative support	X	X	X	X	X	X	X	X	D
Other	X	X	X	X	X	X	X	X	D
561700	Services to buildings & dwellings	76	1 823	51 545	38	309	8 640	5	D
Products manufactured at this establishment	X	X	X	X	X	X	X	X	D
Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	X	D
Products resold	X	X	X	X	X	X	X	X	D
Franchise fees	X	X	X	X	X	X	X	X	D
Investment income	X	X	X	X	X	X	X	X	D
Mineral extraction	X	X	X	X	X	X	X	X	D
Construction	X	X	X	X	X	X	X	X	D
Transport & warehousing	X	X	X	X	X	X	X	X	D
Equipment repairs	X	X	X	X	X	X	X	X	D
Research & development	X	X	X	X	X	X	X	X	D

See footnotes at end of table.

Table 7. Billings by Type for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or billings by type	All auxiliaries			Auxiliaries responding to inquiry on billings by type ¹				
		Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Establishments ² (number)	Employees ² (number)	Annual payroll ² (\$1,000)	Auxiliaries reporting billings by type ³	
								Establishments (number)	Billings (\$1,000)
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES—Con.								
561700	Services to buildings & dwellings—Con.								
	Professional, scientific, & technical services	X	X	X	X	X	X	X	D
	Management & administrative support	X	X	X	X	X	X	X	D
	Other	X	X	X	X	X	X	X	D
811000	Repair & maintenance	712	24 145	900 469	500	14 121	544 817	145	911 836
	Products manufactured at this establishment	X	X	X	X	X	X	X	15
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	50 095
	Products resold	X	X	X	X	X	X	X	104 276
	Franchise fees	X	X	X	X	X	X	X	—
	Investment income	X	X	X	X	X	X	X	—
	Mineral extraction	X	X	X	X	X	X	X	71
	Construction	X	X	X	X	X	X	X	404 571
	Transport & warehousing	X	X	X	X	X	X	X	1 134
	Equipment repairs	X	X	X	X	X	X	X	312 821
	Research & development	X	X	X	X	X	X	X	—
	Professional, scientific, & technical services	X	X	X	X	X	X	X	2 424
	Management & administrative support	X	X	X	X	X	X	X	1 752
	Other	X	X	X	X	X	X	X	34 677
949999	Other auxiliary establishments	2 819	106 987	3 814 697	1 626	66 468	2 145 412	294	3 316 834
	Products manufactured at this establishment	X	X	X	X	X	X	X	167 287
	Products manufactured by other estabs of this enterprise	X	X	X	X	X	X	X	600 235
	Products resold	X	X	X	X	X	X	X	1 225 622
	Franchise fees	X	X	X	X	X	X	X	98 706
	Investment income	X	X	X	X	X	X	X	292
	Mineral extraction	X	X	X	X	X	X	X	42 102
	Construction	X	X	X	X	X	X	X	1 311
	Transport & warehousing	X	X	X	X	X	X	X	75 702
	Equipment repairs	X	X	X	X	X	X	X	21 858
	Research & development	X	X	X	X	X	X	X	—
	Professional, scientific, & technical services	X	X	X	X	X	X	X	60 350
	Management & administrative support	X	X	X	X	X	X	X	73 022
	Other	X	X	X	X	X	X	X	950 347

¹Data are presented for establishments which respond to the inquiry. No estimation was made for nonrespondents.

²Data are presented for establishments reporting zero billings or reporting billings by type.

³Data are presented for establishments reporting billings by type. Total billings by type for each NAICS code is a summation of reported details by type and will not equal the total billings values published in Table 5, Value of Billings to Other Establishments of the Same Company for the United States.

Table 8. Employment by Function for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or employees by function	Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Coverage ratio
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES				
484000	Truck transportation	1 084	29 788	947 158	40.4
	Administrative & management	X	3 564	X	X
	Executive & general management	X	1 604	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	839	X	X
	Personnel/human relations	X	119	X	X
	Advertising	X	—	X	X
	Marketing/marketing research—except direct sales staff	X	176	X	X
	Legal	X	—	X	X
	Computer systems design & custom computer programming	X	131	X	X
	Electronic data processing	X	40	X	X
	Other	X	655	X	X
	Sales employees	X	333	X	X
	Research & development	X	—	X	X
	Security	X	2	X	X
	Building services	X	42	X	X
	Repair & maintenance	X	1 444	X	X
	Trucking	X	22 817	X	X
	Warehousing	X	685	X	X
	Manufacturing	X	97	X	X
	All other	X	804	X	X
493100	Warehousing & storage	4 800	332 470	8 810 858	71.8
	Administrative & management	X	28 734	X	X
	Executive & general management	X	12 577	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	5 264	X	X
	Personnel/human relations	X	1 507	X	X
	Advertising	X	526	X	X
	Marketing/marketing research—except direct sales staff	X	1 601	X	X
	Legal	X	40	X	X
	Computer systems design & custom computer programming	X	1 252	X	X
	Electronic data processing	X	1 105	X	X
	Other	X	4 862	X	X
	Sales employees	X	1 992	X	X
	Research & development	X	237	X	X
	Security	X	946	X	X
	Building services	X	2 387	X	X
	Repair & maintenance	X	4 251	X	X
	Trucking	X	16 627	X	X
	Warehousing	X	268 749	X	X
	Manufacturing	X	2 880	X	X
	All other	X	5 667	X	X
514210	Data processing services	387	40 953	1 806 887	68.6
	Administrative & management	X	33 833	X	X
	Executive & general management	X	1 854	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	1 492	X	X
	Personnel/human relations	X	537	X	X
	Advertising	X	13	X	X
	Marketing/marketing research—except direct sales staff	X	275	X	X
	Legal	X	68	X	X
	Computer systems design & custom computer programming	X	11 130	X	X
	Electronic data processing	X	15 522	X	X
	Other	X	2 942	X	X
	Sales employees	X	620	X	X
	Research & development	X	119	X	X
	Security	X	99	X	X
	Building services	X	259	X	X
	Repair & maintenance	X	122	X	X
	Trucking	X	67	X	X
	Warehousing	X	116	X	X
	Manufacturing	X	—	X	X
	All other	X	5 718	X	X
541100	Legal services	68	1 260	98 323	48.0
	Administrative & management	X	1 235	X	X
	Executive & general management	X	31	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	35	X	X
	Personnel/human relations	X	2	X	X
	Advertising	X	—	X	X
	Marketing/marketing research—except direct sales staff	X	—	X	X
	Legal	X	1 138	X	X
	Computer systems design & custom computer programming	X	—	X	X
	Electronic data processing	X	2	X	X
	Other	X	27	X	X
	Sales employees	X	—	X	X
	Research & development	X	—	X	X
	Security	X	—	X	X
	Building services	X	—	X	X
	Repair & maintenance	X	—	X	X
	Trucking	X	—	X	X
	Warehousing	X	—	X	X
	Manufacturing	X	—	X	X
	All other	X	25	X	X

Table 8. Employment by Function for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or employees by function	Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Coverage ratio
541200	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES—Con.				
	Accounting, tax return prep, bookkeeping, & payroll services	1 285	48 139	2 194 954	63.9
	Administrative & management	X	41 235	X	X
	Executive & general management	X	4 480	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	30 389	X	X
	Personnel/human relations	X	1 286	X	X
	Advertising	X	329	X	X
	Marketing/marketing research—except direct sales staff	X	644	X	X
	Legal	X	190	X	X
	Computer systems design & custom computer programming	X	2 143	X	X
	Electronic data processing	X	751	X	X
	Other	X	1 023	X	X
	Sales employees	X	1 330	X	X
	Research & development	X	225	X	X
	Security	X	402	X	X
	Building services	X	256	X	X
	Repair & maintenance	X	293	X	X
	Trucking	X	1 082	X	X
	Warehousing	X	473	X	X
	Manufacturing	X	157	X	X
All other	X	2 686	X	X	
541700	Scientific research & development services	1 048	182 077	13 185 456	87.9
	Administrative & management	X	22 222	X	X
	Executive & general management	X	6 516	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	2 878	X	X
	Personnel/human relations	X	950	X	X
	Advertising	X	106	X	X
	Marketing/marketing research—except direct sales staff	X	1 523	X	X
	Legal	X	473	X	X
	Computer systems design & custom computer programming	X	2 358	X	X
	Electronic data processing	X	496	X	X
	Other	X	6 922	X	X
	Sales employees	X	1 274	X	X
	Research & development	X	145 302	X	X
	Security	X	336	X	X
	Building services	X	2 161	X	X
	Repair & maintenance	X	2 732	X	X
	Trucking	X	11	X	X
	Warehousing	X	266	X	X
	Manufacturing	X	1 449	X	X
	All other	X	6 324	X	X
541800	Advertising & related services	409	16 917	954 379	39.7
	Administrative & management	X	13 635	X	X
	Executive & general management	X	685	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	559	X	X
	Personnel/human relations	X	288	X	X
	Advertising	X	10 031	X	X
	Marketing/marketing research—except direct sales staff	X	1 093	X	X
	Legal	X	11	X	X
	Computer systems design & custom computer programming	X	192	X	X
	Electronic data processing	X	30	X	X
	Other	X	746	X	X
	Sales employees	X	2 150	X	X
	Research & development	X	19	X	X
	Security	X	5	X	X
	Building services	X	102	X	X
	Repair & maintenance	X	109	X	X
	Trucking	X	—	X	X
	Warehousing	X	141	X	X
	Manufacturing	X	229	X	X
	All other	X	527	X	X
561300	Employment services	196	6 456	300 550	58.5
	Administrative & management	X	5 360	X	X
	Executive & general management	X	227	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	110	X	X
	Personnel/human relations	X	4 235	X	X
	Advertising	X	42	X	X
	Marketing/marketing research—except direct sales staff	X	19	X	X
	Legal	X	3	X	X
	Computer systems design & custom computer programming	X	229	X	X
	Electronic data processing	X	21	X	X
	Other	X	474	X	X
	Sales employees	X	70	X	X
	Research & development	X	27	X	X
	Security	X	—	X	X
	Building services	X	—	X	X
	Repair & maintenance	X	34	X	X
	Trucking	X	189	X	X
	Warehousing	X	210	X	X
	Manufacturing	X	—	X	X
	All other	X	566	X	X

Table 8. Employment by Function for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business or employees by function	Establishments (number)	Employees (number)	Annual payroll (\$1,000)	Coverage ratio
	AUXILIARIES, EXC CORP, SUBSIDIARY, & REGIONAL MANAGING OFFICES—Con.				
561610	Investigation, guard, & armored car services	46	1 355	49 043	81.2
	Administrative & management	X	168	X	X
	Executive & general management	X	40	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	26	X	X
	Personnel/human relations	X	15	X	X
	Advertising	X	6	X	X
	Marketing/marketing research—except direct sales staff	X	14	X	X
	Legal	X	7	X	X
	Computer systems design & custom computer programming	X	7	X	X
	Electronic data processing	X	38	X	X
	Other	X	15	X	X
	Sales employees	X	49	X	X
	Research & development	X	5	X	X
	Security	X	985	X	X
	Building services	X	4	X	X
	Repair & maintenance	X	2	X	X
	Trucking	X	—	X	X
	Warehousing	X	4	X	X
	Manufacturing	X	—	X	X
	All other	X	138	X	X
561700	Services to buildings & dwellings	76	1 823	51 545	58.6
	Administrative & management	X	205	X	X
	Executive & general management	X	89	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	41	X	X
	Personnel/human relations	X	7	X	X
	Advertising	X	—	X	X
	Marketing/marketing research—except direct sales staff	X	—	X	X
	Legal	X	—	X	X
	Computer systems design & custom computer programming	X	—	X	X
	Electronic data processing	X	—	X	X
	Other	X	68	X	X
	Sales employees	X	9	X	X
	Research & development	X	—	X	X
	Security	X	—	X	X
	Building services	X	1 388	X	X
	Repair & maintenance	X	55	X	X
	Trucking	X	2	X	X
	Warehousing	X	2	X	X
	Manufacturing	X	92	X	X
	All other	X	70	X	X
811000	Repair & maintenance	712	24 145	900 469	72.8
	Administrative & management	X	2 570	X	X
	Executive & general management	X	1 452	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	445	X	X
	Personnel/human relations	X	121	X	X
	Advertising	X	7	X	X
	Marketing/marketing research—except direct sales staff	X	11	X	X
	Legal	X	7	X	X
	Computer systems design & custom computer programming	X	188	X	X
	Electronic data processing	X	71	X	X
	Other	X	268	X	X
	Sales employees	X	273	X	X
	Research & development	X	4	X	X
	Security	X	55	X	X
	Building services	X	536	X	X
	Repair & maintenance	X	16 955	X	X
	Trucking	X	302	X	X
	Warehousing	X	1 702	X	X
	Manufacturing	X	108	X	X
	All other	X	1 640	X	X
949999	Other auxiliary establishments	2 819	106 987	3 814 697	70.9
	Administrative & management	X	43 406	X	X
	Executive & general management	X	8 593	X	X
	Accounting, billing, tax preparation, & bookkeeping	X	5 043	X	X
	Personnel/human relations	X	1 374	X	X
	Advertising	X	330	X	X
	Marketing/marketing research—except direct sales staff	X	4 420	X	X
	Legal	X	192	X	X
	Computer systems design & custom computer programming	X	3 218	X	X
	Electronic data processing	X	1 544	X	X
	Other	X	18 692	X	X
	Sales employees	X	11 912	X	X
	Research & development	X	1 410	X	X
	Security	X	260	X	X
	Building services	X	862	X	X
	Repair & maintenance	X	1 299	X	X
	Trucking	X	1 136	X	X
	Warehousing	X	6 184	X	X
	Manufacturing	X	7 097	X	X
	All other	X	33 421	X	X

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

NUMBER OF ESTABLISHMENTS

An establishment is generally a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two or more activities were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

NUMBER OF PAID EMPLOYEES FOR PAY PERIOD INCLUDING MARCH 12

Paid employees consist of the full-time and part-time employees who were on the payroll during the pay period including March 12, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

SALES (\$1,000)

Sales is defined as income received from sources outside of the company. Included are merchandise sales, receipts for services provided, franchise and license fees, royalties, and other nonoperating revenues. These sales exclude all excise and sales taxes that are paid directly to taxing agencies. Also excluded are transactions with other establishments of the owning company.

Appendix B.

NAICS Codes, Titles, and Descriptions

484 TRUCK TRANSPORTATION

Industries in the Truck Transportation subsector provide over-the-road transportation of cargo using motor vehicles, such as trucks and tractor trailers. The subsector is subdivided into general freight trucking and specialized freight trucking. This distinction reflects differences in equipment used, type of load carried, scheduling, terminal, and other networking services. General freight transportation establishments handle a wide variety of general commodities, generally palletized, and transported in a container or van trailer. Specialized freight transportation is the transportation of cargo that, because of size, weight, shape, or other inherent characteristics require specialized equipment for transportation.

Each of these industry groups is further subdivided based on distance traveled. Local trucking establishments primarily carry goods within a single metropolitan area and its adjacent nonurban areas. Long-distance trucking establishments carry goods between metropolitan areas.

The Specialized Freight Trucking industry group includes a separate industry for Used Household and Office Goods Moving. The household and office goods movers are separated because of the substantial network of establishments that has been developed to deal with local and long-distance moving and the associated storage. In this area, the same establishment provides both local and long-distance services, while other specialized freight establishments generally limit their services to either local or long-distance hauling.

4931 WAREHOUSING AND STORAGE

This NAICS industry group includes establishments classified in the following NAICS industries: 49311, General Warehousing and Storage; 49312, Refrigerated Warehousing and Storage; 49313, Farm Product Warehousing and Storage; and 49319, Other Warehousing and Storage.

514210 DATA PROCESSING SERVICES

This industry comprises establishments primarily engaged in providing electronic data processing services. These establishments may provide complete processing and preparation of reports from data supplied by customers; specialized services, such as automated data entry services; or may make data processing resources available to clients on an hourly or timesharing basis.

AUXILIARIES

The data published with NAICS code 514210 are comprised of the following SIC industry:

7374 Data Processing Services

5411 LEGAL SERVICES

This NAICS industry group includes establishments classified in the following NAICS industries: 54111, Offices of Lawyers; and 54119, Other Legal Services.

5412 ACCOUNTING, TAX PREPARATION, BOOKKEEPING, AND PAYROLL SERVICES

This industry comprises establishments primarily engaged in providing services, such as auditing of accounting records, designing accounting systems, preparing financial statements, developing budgets, preparing tax returns, processing payrolls, bookkeeping, and billing.

5417 SCIENTIFIC RESEARCH AND DEVELOPMENT SERVICES

This industry group comprises establishments engaged in conducting original investigation undertaken on a systematic basis to gain new knowledge (research) and/or the application of research findings or other scientific knowledge for the creation of new or significantly improved products or processes (experimental development). The industries within this industry group are defined on the basis of the domain of research; that is, on the scientific expertise of the establishment.

5418 ADVERTISING AND RELATED SERVICES

This NAICS industry group includes establishments classified in the following NAICS industries: 54181, Advertising Agencies; 54182, Public Relations Agencies; 54183, Media Buying Agencies; 54184, Media Representatives; 54185, Display Advertising; 54186, Direct Mail Advertising; 54187, Advertising Material Distribution Services; and 84189, Other Services Related to Advertising.

5613 EMPLOYMENT SERVICES

This NAICS industry group includes establishments classified in the following NAICS industries: 56131, Employment Placement Agencies; 56132, Temporary Help Services; and 56133, Employee Leasing Services.

56161 INVESTIGATION, GUARD, AND ARMORED CAR SERVICES

This industry comprises establishments primarily engaged in providing one or more of the following: (1) investigation and detective services; (2) guard and patrol services; and (3) picking up and delivering money, receipts, or other valuable items with personnel and equipment to protect such properties while in transit.

5617 SERVICES TO BUILDINGS AND DWELLINGS

This NAICS industry group includes establishments classified in the following NAICS industries: 56171, Exterminating and Pest Control Services; 56172, Janitorial Services; 56174, Carpet and Upholstery Cleaning Services; and 56179, Other Services to Buildings and Dwellings.

811 REPAIR AND MAINTENANCE

Industries in the Repair and Maintenance subsector restore machinery, equipment, and other products to working order. These establishments also typically provide general or routine maintenance (i.e., servicing) on such products to ensure they work efficiently and to prevent breakdown and unnecessary repairs.

The NAICS structure for this subsector brings together most types of repair and maintenance establishments and categorizes them based on production processes (i.e., on the type of repair and maintenance activity performed, and the necessary skills, expertise, and processes that are found in different repair and maintenance establishments). This NAICS classification does not delineate between repair services provided to businesses versus those that serve households. Although some industries primarily serve either businesses or households, separation by class of customer is limited by the fact that many establishments serve both. Establishments repairing computers and consumer electronics products are two examples of such overlap.

The Repair and Maintenance subsector does not include all establishments that do repair and maintenance. For example, a substantial amount of repair is done by establishments that also manufacture machinery, equipment, and other goods. These establishments are included in the Manufacturing sector in NAICS. In addition, repair of transportation equipment is often provided by or based at transportation facilities, such as airports, seaports, and these activities are included in the Transportation and Warehousing sector. A particularly unique situation exists with repair of buildings. Plumbing, electrical installation and repair, painting and decorating, and other construction-related establishments are often involved in performing installation or other work on new construction as well as providing repair services on existing structures. While some specialize in repair, it is difficult to distinguish between the two types and all have been included in the Construction sector.

Excluded from this subsector are establishments primarily engaged in rebuilding or remanufacturing machinery and equipment. These are classified in Sector 31-33, Manufacturing. Also excluded are retail establishments that provide after-sale services and repair. These are classified in Sector 44-45, Retail Trade.

949999 UNCLASSIFIED AUXILIARY ESTABLISHMENTS

This U.S. industry comprises establishments primarily engaged in providing support services not identified elsewhere to establishments of the same enterprise.

These establishments were included as auxiliaries in the 1987 Standard Industrial Classification (SIC) System. Auxiliaries were classified based upon the industry served so that data published with NAICS code 949999 could potentially include any SIC.

95 AUXILIARIES, EXCEPT CORPORATE, SUBSIDIARY, AND REGIONAL MANAGING OFFICES

This U.S. Sector comprises establishments primarily engaged in providing various support services to one or more establishments of the same enterprise. Characteristically, auxiliaries service only locations of the same enterprise, and generally do not produce any products nor provide services for the public, other business firms, or government. They may sell products or provide services, as a secondary activity, to the public or other business firms.

Auxiliary establishments are classified based on the primary support function they perform. The census classifies twelve support functions. These functions are:

484000	Truck transportation
493100	Warehouse and storage
514210	Data processing services
541100	Legal services
541200	Accounting, tax preparation, bookkeeping, and payroll services
541700	Scientific research and development services
541800	Advertising and related services
561300	Employment services
561610	Investigation, guard, and armored car services
561700	Services to buildings and dwellings
811000	Repair and maintenance
949999	Unclassified auxiliary establishments

This sector excludes establishments often called central administrative offices or corporate, subsidiary and regional managing offices. Sector 55 Management of Companies and Enterprises includes these establishments.

Several establishments classified in subsector 486; industry groups 2211, 2212, 5221, 5241; and industries 51331 and 52519 provide support services for other establishments of the same enterprise. When the support service is an integral part of the enterprise's business

(e.g., loan processing departments of a bank, underwriting departments of an insurance carrier, or billing department of a power company), we classify the establishment in the respective NAICS sector as an operating establishment.

We do not classify agriculture, mining, construction, and manufacturing establishments primarily producing goods or providing services for establishments of the same enterprise as auxiliaries, but are classified based on their primary activity. Also, separate establishments primarily engaged in long-distance trucking, stevedoring, water transportation, railroad transportation, or pipeline transportation for other establishments of the same enterprise are classified in the corresponding transportation industry. However, we classify establishments primarily providing local trucking; warehousing; communications or electric, gas and sanitary services for other establishments of the same enterprise as auxiliaries.

In Public Administration, establishments engaged in performing central administrative and managerial activities are classified as operating establishments in the Public Administration sector. Establishments primarily engaged in performing other auxiliary activities for establishments in Public Administration, such as warehouses, automotive maintenance shops, and recreation facilities, are classified as auxiliary establishments. However, government establishments are excluded from the economic census.

An enterprise is a business, service, or other organization consisting of one or more establishments under common, direct or indirect ownership or control. An enterprise

is the highest level of establishment aggregation. An enterprise may vary in composition ranging from a single establishment company (e.g., corporation, partnership, etc.) to a complex family of parent and subsidiary companies (or firms) under common ownership or control.

An enterprise must have at least one operating establishment to have an establishment classified as an auxiliary. An operating establishment is one that produces or distributes goods or performs services for the public or other business firms. The particular legal organization of an enterprise has no bearing on the classification of an establishment as an auxiliary. So, an enterprise may consist of one or more "legal entities" and thus have one or more Employer Identification (EI) number. Some enterprises, in fact, have separate EI numbers set up exclusively for these administrative and service support services provided by auxiliaries.

For purposes of classification, an auxiliary should be considered a separate establishment if it provides support services to at least one other establishment of the same enterprise at a different location. An auxiliary at the same physical location as one of the enterprise's operating establishment is considered a separate establishment if: (1) it also services at least one other establishment of the enterprise, (2) the data for the operating establishment and the auxiliary at the same location is significant, and (3) separate establishment type data can be reported. If an auxiliary and operating establishment at the same location cannot meet all three conditions, the entire location is treated as one establishment and is classified by its primary activity measured by employment.

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

All known auxiliary establishments were sent questionnaires to be completed and returned to the Census Bureau by mail.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

Auxiliary establishments are classified based on the primary support function they perform. The census classifies 12 support functions. These functions are:

484000	Truck transportation
493100	Warehousing and storage
514210	Data processing services
541100	Legal services
541200	Accounting, tax preparation, bookkeeping, and payroll services
541700	Scientific research and development services
541800	Advertising and related services
561300	Employment services
561610	Investigation, guard, and armored car services
561700	Services to buildings and dwellings
811000	Repair and maintenance
949999	Unclassified auxiliary establishments

This sector excludes establishments often called central administrative offices or corporate, subsidiary and regional managing offices. Sector 55, Management of Companies and Enterprises includes these establishments. See Appendix B for definitions of Auxiliary establishments.

RELIABILITY OF DATA

All data compiled for this sector are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual

universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data. The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which include location, sales, payroll, and number of employees were available from a combination of sources for all establishments. Data for industry-specific inquiries, which include employees by type, sales by type, inventories, research and development, and selected purchased services were available only from the establishments that completed the appropriate inquiries on the questionnaire. Data for the industry-specific inquiries are presented on an "as reported" basis, so totals for these inquiries cannot be directly compared to a corresponding basic data inquiry (e.g., the total of the employment by type industry-specific inquiry will not equal the employment basic inquiry.)

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan Areas

Not applicable for this report.

