

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$16.24	\$13.00	\$650	\$514	40.0	\$33,699	\$26,651	2,076
<b>Management occupations</b> .....	36.58	31.41	1,540	1,279	42.1	79,798	66,518	2,182
General and operations managers .....	38.85	31.41	1,732	1,615	44.6	90,069	83,990	2,319
Marketing and sales managers .....	57.54	41.60	2,587	2,465	45.0	134,545	128,192	2,338
Sales managers .....	42.46	41.60	1,997	2,465	47.0	103,859	128,192	2,446
Financial managers .....	44.10	36.06	1,815	1,442	41.2	94,373	75,001	2,140
Human resources managers ... ..	32.96	31.98	1,335	1,312	40.5	69,437	68,199	2,107
Industrial production managers .....	33.53	34.14	1,359	1,365	40.5	70,679	71,001	2,108
Transportation, storage, and distribution managers .....	31.44	34.40	1,244	1,290	39.6	64,702	67,088	2,058
Construction managers .....	33.32	27.50	1,426	1,230	42.8	71,311	63,948	2,140
Education administrators .....	16.11	14.19	643	568	39.9	33,305	29,515	2,067
Education administrators, preschool and child care center/program .....	15.93	14.19	637	568	40.0	33,136	29,515	2,080
Food service managers .....	24.25	24.16	1,045	1,087	43.1	54,316	56,537	2,240
Medical and health services managers .....	29.26	24.37	1,237	1,062	42.3	64,324	55,212	2,198
Property, real estate, and community association managers .....	23.00	26.33	921	1,053	40.0	47,890	54,756	2,082
<b>Business and financial operations occupations</b> .....	31.09	27.89	1,258	1,185	40.5	65,413	61,599	2,104
Buyers and purchasing agents .....	27.59	24.23	1,164	1,288	42.2	60,549	67,001	2,194
Claims adjusters, appraisers, examiners, and investigators .....	30.14	31.38	1,194	1,255	39.6	62,069	65,275	2,060
Claims adjusters, examiners, and investigators .....	27.52	26.81	1,087	1,072	39.5	56,537	55,759	2,055
Human resources, training, and labor relations specialists .....	21.03	20.00	818	760	38.9	42,512	39,521	2,022
Accountants and auditors .....	35.42	38.22	1,429	1,529	40.4	74,321	79,500	2,098
Financial analysts and advisors .....	44.35	29.62	1,774	1,185	40.0	92,246	61,599	2,080
Loan counselors and officers .....	34.65	25.20	1,388	1,008	40.1	72,192	52,416	2,084
Loan officers .....	34.65	25.20	1,388	1,008	40.1	72,192	52,416	2,084

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Computer and mathematical science occupations</b> .....	\$33.50	\$32.43	\$1,346	\$1,297	40.2	\$69,418	\$67,459	2,072
Computer software engineers	44.08	40.00	1,766	1,600	40.1	91,854	83,200	2,084
Computer software engineers, systems software .....	47.12	44.06	1,885	1,762	40.0	98,014	91,639	2,080
Computer support specialists	24.15	19.81	966	792	40.0	50,242	41,205	2,080
Computer systems analysts ....	53.21	48.32	2,129	1,933	40.0	110,682	100,495	2,080
Network and computer systems administrators ....	27.07	27.43	1,099	1,097	40.6	53,591	49,999	1,980
<b>Architecture and engineering occupations</b> .....	22.81	20.25	925	741	40.6	48,094	38,542	2,108
Engineers .....	33.09	32.21	1,383	1,287	41.8	71,893	66,920	2,173
Civil engineers .....	28.98	34.19	1,260	1,538	43.5	65,523	80,000	2,261
Drafters .....	20.34	16.35	814	654	40.0	42,167	34,000	2,073
Electrical and electronic engineering technicians	24.54	23.81	982	952	40.0	51,045	49,514	2,080
Surveying and mapping technicians .....	13.27	13.00	531	520	40.0	27,592	27,040	2,080
<b>Life, physical, and social science occupations</b> .....	41.48	40.22	1,680	1,609	40.5	87,365	83,666	2,106
<b>Community and social services occupations</b> .....	15.07	15.39	603	615	40.0	31,349	32,001	2,080
Social workers .....	17.14	16.35	686	654	40.0	35,649	34,010	2,080
<b>Legal occupations</b> .....	20.41	17.09	842	700	41.3	43,801	36,400	2,146
Lawyers .....	33.33	30.11	1,558	1,615	46.7	81,015	84,001	2,431
Miscellaneous legal support workers .....	20.40	16.62	861	748	42.2	44,777	38,895	2,195
Title examiners, abstractors, and searchers .....	20.40	16.62	861	748	42.2	44,777	38,895	2,195
<b>Education, training, and library occupations</b> .....	15.68	12.46	626	572	40.0	28,212	26,279	1,800
Postsecondary teachers .....	19.42	14.77	762	591	39.2	37,912	30,717	1,952
Miscellaneous postsecondary teachers	19.64	13.59	782	544	39.8	40,676	28,269	2,071

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> —Continued								
Primary, secondary, and special education school teachers .....	\$19.82	\$20.19	\$790	\$807	39.8	\$32,433	\$33,792	1,636
Teacher assistants .....	10.19	9.13	407	365	39.9	19,545	19,648	1,919
<b>Arts, design, entertainment, sports, and media occupations</b> .....	17.59	15.39	699	600	39.8	36,366	31,200	2,067
Designers .....	20.11	16.25	810	650	40.3	42,107	33,800	2,094
Graphic designers .....	18.65	17.00	746	680	40.0	38,796	35,360	2,080
<b>Healthcare practitioner and technical occupations</b> .....	27.12	19.01	1,085	761	40.0	56,408	39,549	2,080
Pharmacists .....	50.50	50.47	2,020	2,019	40.0	105,043	104,978	2,080
Registered nurses .....	25.38	24.58	1,014	983	39.9	52,718	51,126	2,077
Therapists .....	38.96	37.00	1,559	1,480	40.0	81,044	76,960	2,080
Licensed practical and licensed vocational nurses	18.81	18.50	735	740	39.1	38,225	38,480	2,032
<b>Healthcare support occupations</b> .....	13.35	11.00	511	440	38.3	26,584	22,880	1,991
Nursing, psychiatric, and home health aides .....	9.20	9.00	352	354	38.3	18,303	18,396	1,991
Home health aides .....	8.18	9.00	313	320	38.3	16,279	16,640	1,991
Nursing aides, orderlies, and attendants .....	9.36	9.27	363	352	38.8	18,893	18,308	2,018
Miscellaneous healthcare support occupations .....	13.14	12.64	498	480	37.9	25,896	24,943	1,971
Dental assistants .....	16.79	15.50	576	558	34.3	29,959	29,016	1,785
Medical assistants .....	11.37	11.00	454	440	39.9	23,610	22,880	2,076
<b>Protective service occupations</b>	9.65	9.50	384	380	39.8	19,964	19,760	2,069
Security guards and gaming surveillance officers .....	9.21	8.33	366	300	39.8	19,044	15,594	2,068
Security guards .....	9.21	8.33	366	300	39.8	19,044	15,594	2,068
<b>Food preparation and serving related occupations</b> .....	7.19	7.04	275	260	38.2	14,239	13,520	1,979

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b> –Continued								
First-line supervisors/managers, food preparation and serving workers .....	\$12.99	\$12.50	\$551	\$504	42.4	\$28,635	\$26,191	2,204
First-line supervisors/managers of food preparation and serving workers .....	12.99	12.50	551	504	42.4	28,635	26,191	2,204
Cooks .....	8.58	8.40	330	320	38.4	17,022	16,640	1,983
Cooks, fast food .....	7.55	7.83	278	290	36.8	14,467	15,080	1,915
Cooks, institution and cafeteria .....	10.46	9.74	397	374	37.9	19,268	16,640	1,842
Cooks, restaurant .....	9.02	9.11	352	364	39.1	18,314	18,949	2,031
Cooks, short order .....	8.14	8.25	325	330	40.0	16,924	17,160	2,080
Food preparation workers .....	7.72	7.04	295	260	38.2	15,330	13,520	1,986
Food service, tipped .....	3.87	2.75	142	103	36.7	7,377	5,335	1,909
Bartenders .....	5.89	6.00	218	206	37.0	11,320	10,712	1,922
Waiters and waitresses .....	3.14	2.35	115	85	36.6	5,968	4,430	1,904
Dining room and cafeteria attendants and bartender helpers .....	5.99	5.88	222	219	37.0	11,534	11,408	1,926
Fast food and counter workers .....	7.31	6.75	279	260	38.2	14,481	13,520	1,980
Combined food preparation and serving workers, including fast food .....	7.23	6.50	276	256	38.2	14,372	13,312	1,988
Counter attendants, cafeteria, food concession, and coffee shop .....	7.82	7.95	297	286	38.0	15,111	14,884	1,933
Dishwashers .....	7.42	7.00	287	280	38.6	14,901	14,560	2,007
Hosts and hostesses, restaurant, lounge, and coffee shop .....	6.83	7.11	255	213	37.4	13,267	11,088	1,943
<b>Building and grounds cleaning and maintenance occupations</b> .....	8.48	7.50	328	300	38.6	17,022	15,600	2,008

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	\$10.11	\$9.25	\$389	\$370	38.4	\$20,212	\$19,240	1,999
Building cleaning workers .....	8.35	7.38	322	278	38.5	16,724	14,430	2,002
Janitors and cleaners, except maids and housekeeping cleaners	8.65	7.50	341	280	39.4	17,710	14,560	2,048
Maids and housekeeping cleaners .....	7.46	7.25	278	258	37.3	14,470	13,416	1,940
Grounds maintenance workers .....	8.45	8.00	334	320	39.5	17,237	16,320	2,040
<b>Personal care and service occupations</b> .....	8.96	8.36	346	320	38.7	17,993	16,640	2,009
First-line supervisors/managers of personal service workers	11.41	11.98	432	433	37.9	22,485	22,519	1,970
Child care workers .....	8.46	8.00	332	319	39.2	17,230	16,575	2,038
<b>Sales and related occupations</b> .....	17.49	12.12	715	490	40.8	37,154	25,501	2,124
First-line supervisors/managers, sales workers .....	22.76	14.64	957	614	42.1	49,774	31,928	2,187
First-line supervisors/managers of retail sales workers ..	16.04	14.64	670	606	41.8	34,840	31,499	2,172
First-line supervisors/managers of non-retail sales workers .....	40.25	19.04	1,725	762	42.9	89,723	39,601	2,229
Retail sales workers .....	11.68	9.00	474	359	40.6	24,646	18,680	2,111
Cashiers, all workers .....	7.24	7.08	283	280	39.0	14,697	14,560	2,030
Cashiers .....	7.24	7.08	283	280	39.0	14,697	14,560	2,030
Counter and rental clerks and parts salespersons ..	15.22	12.50	608	500	40.0	31,637	26,000	2,079
Counter and rental clerks	15.97	15.21	637	608	39.9	33,103	31,631	2,072
Parts salespersons .....	13.79	12.00	555	480	40.2	28,841	24,960	2,092

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Retail salespersons .....	\$12.94	\$10.25	\$542	\$400	41.8	\$28,164	\$20,800	2,176
Insurance sales agents .....	19.00	17.31	777	692	40.9	40,385	36,001	2,125
Securities, commodities, and financial services sales agents .....	24.91	23.34	996	934	40.0	51,803	48,543	2,080
Sales representatives, wholesale and manufacturing .....	23.22	20.89	965	865	41.6	50,206	44,990	2,162
Sales representatives, wholesale and manufacturing, technical and scientific products .....	29.33	21.11	1,220	871	41.6	63,443	45,300	2,163
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	21.22	20.78	882	865	41.6	45,869	44,990	2,161
Miscellaneous sales and related workers .....	20.36	10.20	812	408	39.9	42,205	21,216	2,073
<b>Office and administrative support occupations</b> .....	13.85	13.00	547	520	39.5	28,442	27,040	2,053
First-line supervisors/managers of office and administrative support workers .....	20.80	19.25	829	770	39.9	43,114	40,040	2,072
Financial clerks .....	13.20	13.00	525	520	39.7	27,277	27,040	2,067
Bill and account collectors	13.98	12.83	559	513	40.0	29,082	26,676	2,080
Billing and posting clerks and machine operators	13.19	14.00	520	560	39.4	27,035	29,120	2,050
Bookkeeping, accounting, and auditing clerks .....	13.99	13.50	555	540	39.6	28,837	28,080	2,062
Tellers .....	11.77	11.28	471	451	40.0	24,478	23,460	2,080
Credit authorizers, checkers, and clerks .....	12.03	12.50	454	438	37.7	23,599	22,750	1,962
Customer service representatives .....	17.04	16.88	666	665	39.1	34,489	34,601	2,024
Hotel, motel, and resort desk clerks .....	8.31	8.00	321	300	38.7	16,707	15,600	2,010

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Loan interviewers and clerks	\$16.43	\$15.05	\$647	\$580	39.4	\$33,645	\$30,160	2,048
New accounts clerks .....	11.74	11.29	468	452	39.9	24,335	23,479	2,074
Order clerks .....	10.89	10.00	435	400	40.0	22,645	20,800	2,080
Receptionists and information clerks .....	11.29	10.50	447	410	39.6	23,230	21,294	2,058
Dispatchers .....	11.33	9.00	464	360	40.9	24,125	18,720	2,129
Dispatchers, except police, fire, and ambulance .....	11.38	9.00	467	360	41.0	24,268	18,720	2,132
Production, planning, and expediting clerks .....	14.24	14.50	570	580	40.0	29,624	30,160	2,080
Shipping, receiving, and traffic clerks .....	12.43	13.48	495	539	39.8	25,720	28,038	2,068
Stock clerks and order fillers	11.24	10.50	459	420	40.8	23,431	21,840	2,084
Secretaries and administrative assistants .....	16.94	17.32	663	678	39.2	34,491	35,263	2,036
Executive secretaries and administrative assistants .....	20.08	19.19	800	768	39.8	41,592	39,915	2,072
Legal secretaries .....	15.45	14.90	612	596	39.6	31,837	31,000	2,061
Medical secretaries .....	15.81	15.36	620	583	39.2	32,239	30,326	2,040
Secretaries, except legal, medical, and executive	15.47	17.09	593	654	38.3	30,795	34,001	1,990
Data entry and information processing workers .....	12.61	12.00	501	480	39.7	26,030	24,960	2,064
Data entry keyers .....	11.20	11.96	448	478	40.0	23,289	24,877	2,080
Insurance claims and policy processing clerks .....	14.51	14.00	567	560	39.1	29,475	29,120	2,031
Office clerks, general .....	11.99	12.00	470	480	39.2	24,463	24,960	2,041
<b>Construction and extraction occupations</b> .....	15.79	13.54	633	542	40.1	32,785	28,080	2,077
First-line supervisors/managers of construction trades and extraction workers .....	24.85	19.75	1,023	786	41.2	53,198	40,872	2,140
Construction laborers .....	10.44	9.50	417	380	40.0	21,644	19,760	2,074
Construction equipment operators .....	13.59	14.00	544	560	40.0	28,274	29,120	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
Operating engineers and other construction equipment operators ....	\$14.45	\$14.25	\$578	\$570	40.0	\$30,049	\$29,640	2,080
Electricians .....	16.11	15.69	645	628	40.0	33,516	32,641	2,080
Pipelayers, plumbers, pipefitters, and steamfitters .....	18.45	19.00	738	760	40.0	38,377	39,520	2,080
Plumbers, pipefitters, and steamfitters .....	19.35	19.00	774	760	40.0	40,242	39,520	2,080
Sheet metal workers .....	15.28	14.75	611	590	40.0	31,791	30,680	2,080
Helpers, construction trades ..	11.35	10.50	454	420	40.0	23,468	21,840	2,068
Miscellaneous construction and related workers .....	14.00	11.44	560	458	40.0	29,124	23,795	2,080
<b>Installation, maintenance, and repair occupations .....</b>	17.60	16.92	712	677	40.5	36,774	35,183	2,090
First-line supervisors/managers of mechanics, installers, and repairers .....	24.13	23.22	1,029	1,000	42.7	53,518	52,000	2,218
Computer, automated teller, and office machine repairers .....	15.92	18.10	637	724	40.0	33,119	37,648	2,080
Radio and telecommunications equipment installers and repairers .....	21.94	24.19	878	968	40.0	45,630	50,311	2,080
Telecommunications equipment installers and repairers, except line installers .....	21.94	24.19	878	968	40.0	45,630	50,311	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers .....	17.78	17.46	718	696	40.4	37,350	36,198	2,101
Electrical and electronics repairers, commercial and industrial equipment .....	16.74	17.40	670	696	40.0	34,816	36,198	2,080

See footnotes at end of table.



**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Automotive technicians and repairers .....	\$16.90	\$14.40	\$688	\$590	40.7	\$35,791	\$30,680	2,118
Automotive body and related repairers .....	14.47	14.38	579	575	40.0	30,095	29,900	2,080
Automotive service technicians and mechanics .....	17.55	15.25	718	679	40.9	37,343	35,298	2,128
Bus and truck mechanics and diesel engine specialists ...	16.66	15.00	675	600	40.5	35,106	31,200	2,107
Heavy vehicle and mobile equipment service technicians and mechanics .....	16.24	16.26	650	650	40.0	33,788	33,817	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	19.66	19.00	793	760	40.4	41,254	39,520	2,099
Industrial machinery installation, repair, and maintenance workers .....	16.48	16.94	659	677	40.0	33,951	35,229	2,060
Industrial machinery mechanics .....	20.83	17.01	833	680	40.0	41,162	34,403	1,976
Maintenance and repair workers, general .....	14.61	16.26	585	650	40.0	30,397	33,821	2,080
Line installers and repairers ...	24.44	25.94	978	1,038	40.0	50,833	53,951	2,080
Electrical power-line installers and repairers	27.18	28.00	1,087	1,120	40.0	56,543	58,240	2,080
Telecommunications line installers and repairers	23.02	24.76	921	990	40.0	47,886	51,490	2,080
Miscellaneous installation, maintenance, and repair workers .....	13.06	12.72	521	509	39.9	26,595	25,958	2,036
Helpers--installation, maintenance, and repair workers .....	10.15	9.44	406	378	40.0	20,071	19,631	1,978
<b>Production occupations</b> .....	12.70	11.25	507	450	39.9	26,365	23,400	2,076

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
First-line supervisors/managers of production and operating workers .....	\$18.71	\$19.48	\$758	\$779	40.5	\$39,416	\$40,518	2,106
Electrical, electronics, and electromechanical assemblers .....	9.79	9.50	392	380	40.0	20,366	19,760	2,080
Electrical and electronic equipment assemblers ..	9.49	8.55	380	342	40.0	19,748	17,784	2,080
Miscellaneous assemblers and fabricators .....	9.35	9.34	374	374	40.0	19,448	19,427	2,080
Bakers .....	9.05	8.30	362	332	40.0	18,815	17,264	2,080
Butchers and other meat, poultry, and fish processing workers .....	12.91	10.75	516	430	40.0	26,849	22,360	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	13.24	13.00	530	520	40.0	27,545	27,040	2,080
Machinists .....	14.39	13.05	577	520	40.1	29,995	27,040	2,084
Molders and molding machine setters, operators, and tenders, metal and plastic .....	10.53	9.45	421	378	40.0	21,899	19,656	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic .....	10.53	9.45	421	378	40.0	21,899	19,656	2,080
Welding, soldering, and brazing workers .....	12.88	12.65	515	506	40.0	26,791	26,304	2,080
Welders, cutters, solderers, and brazers .....	12.88	12.65	515	506	40.0	26,782	26,304	2,080
Bookbinders and bindery workers .....	15.29	16.14	612	645	40.0	31,813	33,561	2,080
Bindery workers .....	14.95	16.14	598	645	40.0	31,088	33,561	2,080
Printers .....	15.97	15.00	633	600	39.6	32,911	31,200	2,061
Printing machine operators	16.81	15.00	667	600	39.7	34,675	31,200	2,063
Laundry and dry-cleaning workers .....	9.10	8.75	360	350	39.6	18,735	18,200	2,058
Sewing machine operators .....	9.24	9.50	370	380	40.0	19,223	19,760	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Miscellaneous plant and system operators .....	\$24.37	\$26.59	\$975	\$1,064	40.0	\$50,700	\$55,307	2,080
Inspectors, testers, sorters, samplers, and weighers ....	16.87	16.89	675	676	40.0	35,085	35,131	2,080
Painting workers .....	10.69	11.01	428	440	40.0	22,233	22,899	2,080
Miscellaneous production workers .....	10.52	9.37	419	375	39.9	21,812	19,490	2,073
Helpers--production workers .....	10.83	10.75	428	430	39.5	22,261	22,360	2,056
<b>Transportation and material moving occupations</b> .....	12.78	11.85	528	477	41.3	27,275	24,700	2,135
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	13.70	13.87	548	555	40.0	28,504	28,850	2,080
Driver/sales workers and truck drivers .....	13.85	13.50	592	560	42.7	30,717	29,120	2,218
Driver/sales workers .....	13.65	13.39	571	602	41.9	29,702	31,326	2,176
Truck drivers, heavy and tractor-trailer .....	14.83	15.00	651	600	43.9	33,869	31,200	2,284
Truck drivers, light or delivery services .....	12.17	11.00	499	470	41.0	25,789	24,436	2,119
Dredge, excavating, and loading machine operators	12.56	12.00	503	480	40.0	26,132	24,960	2,080
Excavating and loading machine and dragline operators .....	12.56	12.00	503	480	40.0	26,132	24,960	2,080
Industrial truck and tractor operators .....	11.15	9.50	447	380	40.1	23,254	19,760	2,085
Laborers and material movers, hand .....	9.20	9.00	366	360	39.8	18,750	18,720	2,038
Cleaners of vehicles and equipment .....	9.29	9.00	372	360	40.0	19,328	18,720	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
Laborers and freight, stock, and material movers, hand .....	\$9.31	\$9.07	\$368	\$363	39.5	\$18,603	\$18,866	1,998
Packers and packagers, hand .....	8.37	7.63	335	305	40.0	17,401	15,866	2,080

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.