

Table 24

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations						
Team leader	\$1,343	\$1,234	39.8	\$69,228	\$63,475	2,054
First line	1,572	1,424	40.7	81,186	73,613	2,101
Second line	2,181	1,979	41.1	112,940	102,604	2,130
Third line	3,869	3,768	41.6	199,107	195,000	2,140
Chief executives						
First line	2,843	3,427	41.3	147,835	178,227	2,146
Second line	2,924	2,683	43.4	151,856	139,522	2,255
Third line	5,579	4,952	45.2	275,083	250,001	2,229
General and operations managers						
Team leader	1,431	1,320	40.0	74,213	68,661	2,075
First line	1,636	1,385	42.7	85,054	72,030	2,222
Second line	2,376	2,170	41.8	123,540	112,850	2,175
Third line	4,245	4,231	39.9	220,725	220,000	2,074
Advertising and promotions managers						
Team leader	1,331	1,328	39.2	69,195	69,056	2,036
First line	1,333	1,154	40.8	69,292	60,000	2,123
Marketing managers						
Team leader	1,758	1,911	39.0	91,408	99,393	2,030
First line	2,147	2,063	40.3	111,656	107,278	2,098
Second line	3,403	3,531	45.1	176,959	183,589	2,343
Sales managers						
Team leader	1,600	1,415	44.7	83,210	73,603	2,324
First line	1,791	1,554	41.6	93,126	80,829	2,161
Second line	1,930	1,904	39.9	100,356	99,016	2,076
Public relations managers						
Team leader	1,122	1,002	39.7	58,352	52,098	2,064
First line	1,596	1,543	39.3	82,992	80,238	2,044
Administrative services managers						
Team leader	876	840	40.4	45,162	43,682	2,084
First line	1,271	1,177	40.2	66,082	61,200	2,088
Second line	1,626	1,617	42.0	84,572	84,094	2,186
Computer and information systems managers						
Team leader	1,773	1,692	39.7	92,177	88,001	2,066
First line	2,163	2,080	40.0	112,026	107,072	2,069
Second line	2,262	2,263	40.5	117,615	117,701	2,108
Financial managers						
Team leader	1,312	1,202	39.9	68,230	62,504	2,074
First line	1,627	1,453	40.5	84,377	75,568	2,101
Second line	2,161	2,100	40.3	112,361	109,222	2,095
Third line	4,246	3,077	42.4	220,772	159,998	2,207
Compensation and benefits managers						
First line	1,558	1,533	40.7	81,025	79,726	2,117

See footnotes at end of table.

Table 24

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued						
Training and development managers						
Team leader	\$1,564	\$1,604	40.0	\$81,305	\$83,408	2,080
First line	1,346	1,252	40.3	69,993	65,126	2,095
Industrial production managers						
Team leader	1,518	1,473	41.1	78,922	76,586	2,136
First line	1,516	1,559	41.6	78,830	81,053	2,163
Second line	1,712	1,544	41.0	89,018	80,283	2,133
Purchasing managers						
Team leader	1,165	1,244	40.0	60,586	64,709	2,080
First line	1,870	1,476	40.8	97,255	76,773	2,120
Transportation, storage, and distribution managers						
Team leader	1,189	1,290	40.1	61,803	67,088	2,086
First line	1,404	1,384	40.3	72,672	69,118	2,088
Second line	1,875	1,575	41.3	97,510	81,900	2,148
Construction managers						
Team leader	1,367	1,200	40.2	71,090	62,400	2,090
First line	1,473	1,442	41.9	76,307	75,001	2,172
Second line	1,469	1,432	41.0	76,379	74,456	2,132
Education administrators, preschool and child care center/program						
Team leader	855	990	34.7	44,096	51,480	1,788
First line	925	878	40.2	46,823	45,556	2,035
Education administrators, elementary and secondary school						
Team leader	1,540	1,520	39.1	71,823	69,811	1,826
First line	1,798	1,810	39.8	84,984	82,622	1,880
Second line	1,872	1,805	40.0	90,234	93,812	1,930
Education administrators, postsecondary						
Team leader	1,137	998	37.8	57,682	51,921	1,920
First line	1,435	1,356	38.7	74,378	70,518	2,003
Second line	3,034	3,113	44.3	150,346	160,501	2,194
Engineering managers						
Team leader	1,838	1,840	40.5	95,572	95,680	2,107
First line	2,168	2,135	40.9	112,731	111,008	2,126
Second line	2,521	2,515	40.3	131,110	130,786	2,095
Third line	2,901	2,866	40.0	150,856	149,024	2,080
Food service managers						
Team leader	749	851	40.7	38,242	39,999	2,079
First line	1,069	963	43.7	55,205	50,003	2,260
Lodging managers						
First line	816	767	43.4	42,410	39,867	2,257

See footnotes at end of table.

Table 24

Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued

Occupation ¹	Weekly ²			Annual ³		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Management occupations –Continued						
Medical and health services managers						
Team leader	\$1,098	\$1,175	39.4	\$57,103	\$61,112	2,049
First line	1,538	1,367	40.4	79,984	71,067	2,102
Second line	2,204	1,975	40.7	114,623	102,706	2,117
Property, real estate, and community association managers						
Team leader	864	715	40.3	44,933	37,190	2,094
First line	1,059	959	39.8	55,046	49,870	2,068
Social and community service managers						
Team leader	1,042	874	38.0	54,161	45,431	1,978
First line	1,017	937	39.4	52,832	48,736	2,046
Second line	1,213	1,179	40.6	63,059	61,318	2,111

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

³ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.