

Table 1019. Retail Sales and Leases of New and Used Vehicles: 1990 to 2007

[In thousands, except as noted (51,390 represents 51,390,000)]

Item	1990	2000	2001	2002	2003	2004	2005	2006	2007
Vehicle sales and leases, total . . .	51,390	58,964	59,742	59,835	60,215	59,411	61,086	59,070	58,547
New vehicle sales and leases	13,860	17,344	17,118	16,810	16,643	16,866	16,948	16,504	17,129
New vehicle sales ¹	13,285	13,181	13,510	13,639	13,594	13,609	13,551	13,271	13,671
Passenger cars	8,766	6,580	6,407	6,370	5,932	5,737	5,806	6,088	6,342
Light trucks	4,519	6,601	7,103	7,269	7,663	7,872	7,745	7,184	7,329
New vehicle leases ²	575	4,163	3,608	3,171	3,049	3,257	3,397	3,233	3,458
Passenger cars	534	2,272	2,015	1,732	1,683	1,768	1,861	1,693	1,743
Light trucks	41	1,891	1,593	1,439	1,366	1,489	1,536	1,540	1,715
Used vehicle sales ³	37,530	41,620	42,624	43,025	43,572	42,545	44,138	42,566	41,418
New and used vehicle sales, total value (bil. dol.) ⁴	446	737	737	721	738	765	776	786	774
New vehicle sales (bil. dol.)	227	380	369	371	382	407	421	445	435
Used vehicle sales (bil. dol.)	219	356	367	350	356	358	355	341	339

¹ New vehicle sales data is calculated by subtracting CNW Marketing's vehicle leasing data from Bureau of Economic Analysis' data which combines sales and leases. ² Consumer leases only. ³ Used car sales include sales from franchised dealers, independent dealers, and casual sales. ⁴ Includes leased vehicles.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See <http://www.bts.gov/publications/national_transportation_statistics/>. Data supplied by following sources: New vehicle sales and leases—U.S. Department of Commerce, Bureau of Economic Analysis; New vehicle leases—<<http://bea.doc.gov/>>; CNW Marketing/Research, personal communication, Mar. 18, 2007; Used vehicle sales and value: Manheim, Used Car Market Report, Atlanta, GA.