

Table 3. Estimated Sales and Inventories of U.S. Manufacturers' Sales Branches and Offices: 2002 through 2007

[Sales and inventory estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. All estimates have been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	Kind of Business	2002 ¹	2003 ¹	2004 ¹	2005 ¹	2006 ¹	2007
42	Sales	U.S. Manufacturers' Sales Branches and Offices	1,316,069	1,383,052	1,503,159	1,589,326	1,645,470	1,631,610
423	Sales	Durable goods	749,765	768,757	834,008	863,276	909,446	882,822
4231	Sales	Motor Vehicle and Motor Vehicle Parts and Supplies	346,771	349,437	369,196	361,367	371,699	352,906
4232	Sales	Furniture and Home Furnishings	17,944	17,136	17,992	18,723	18,714	17,519
4233	Sales	Lumber & Other Construction Materials	20,416	22,011	24,699	27,336	28,436	26,638
4234	Sales	Professional and Commercial Equipment and Supplies	133,985	149,051	158,612	172,022	189,386	180,116
42343	Sales	Computer and Computer Peripheral Equipment and Software	81,903	95,026	99,471	110,657	114,628	104,929
4235	Sales	Metals and Minerals, ex. Petroleum	35,709	37,574	46,216	53,157	58,193	56,610
4236	Sales	Electrical Goods	99,419	94,401	104,215	107,060	S	S
4237	Sales	Hardware, and Plumbing and Heating Equipment and Supplies	14,148	14,262	15,643	17,396	18,324	17,792
4238	Sales	Machinery, Equipment, and Supplies	70,178	73,205	83,451	92,371	100,500	97,028
4239	Sales	Miscellaneous Durable Goods	S	S	13,984	13,844	14,001	13,274
424	Sales	Nondurable goods	566,304	614,295	669,151	726,050	736,024	748,788
4241	Sales	Paper and Paper Products	41,765	42,335	45,607	48,424	48,687	47,769
4242	Sales	Drugs and Druggists' Sundries	141,233	153,104	167,605	177,031	170,864	155,502
4243	Sales	Apparel, Piece Goods, and Notions	12,543	11,630	12,299	13,219	13,002	12,596
4244	Sales	Groceries and Related Products	125,557	136,487	142,403	145,678	152,517	158,465
4246	Sales	Chemicals and Allied Products	47,833	50,816	56,553	59,235	60,169	61,053
4247	Sales	Petroleum and Petroleum Products	128,580	152,905	174,888	209,391	216,693	236,295
4248	Sales	Beer, Wine, and Distilled Alcoholic Beverages	8,370	8,523	9,606	11,680	S	12,224
4249	Sales	Miscellaneous Nondurable Goods	60,423	58,495	60,190	61,392	63,017	64,884
42	Inventories	U.S. Manufacturers' Sales Branches and Offices	64,139	71,944	78,641	86,761	90,420	93,108
423	Inventories	Durable goods	31,362	36,854	40,942	45,607	46,930	49,004
4231	Inventories	Motor Vehicle and Motor Vehicle Parts and Supplies	6,837	11,743	12,427	13,511	11,816	12,612
4232	Inventories	Furniture and Home Furnishings	849	840	936	934	1,033	1,091
4233	Inventories	Lumber & Other Construction Materials	1,571	1,671	2,010	2,371	2,456	2,742
4234	Inventories	Professional and Commercial Equipment and Supplies	6,754	7,282	8,003	8,824	10,197	10,604
42343	Inventories	Computer and Computer Peripheral Equipment and Software	2,466	2,525	2,573	2,615	2,659	2,807
4235	Inventories	Metals and Minerals, ex. Petroleum	2,522	2,443	3,121	3,769	4,209	4,689
4236	Inventories	Electrical Goods	3,694	3,423	3,583	4,539	4,864	5,141
4237	Inventories	Hardware, and Plumbing and Heating Equipment and Supplies	1,256	1,180	1,261	1,386	1,665	1,462
4238	Inventories	Machinery, Equipment, and Supplies	7,003	7,283	8,525	9,211	9,575	9,641
4239	Inventories	Miscellaneous Durable Goods	S	S	1,076	1,062	1,115	1,022
424	Inventories	Nondurable goods	32,777	35,090	37,699	41,154	43,490	44,104
4241	Inventories	Paper and Paper Products	1,397	1,412	1,557	1,758	2,200	2,188
4242	Inventories	Drugs and Druggists' Sundries	13,162	13,845	14,820	15,183	15,687	13,877
4243	Inventories	Apparel, Piece Goods, and Notions	1,476	1,685	1,688	1,948	1,961	1,924
4244	Inventories	Groceries and Related Products	3,821	6,309	6,812	7,231	7,795	8,039
4246	Inventories	Chemicals and Allied Products	3,810	3,792	3,860	4,117	4,484	4,678
4247	Inventories	Petroleum and Petroleum Products	4,711	4,207	4,988	6,622	7,257	8,671
4248	Inventories	Beer, Wine, and Distilled Alcoholic Beverages	223	239	249	234	480	500
4249	Inventories	Miscellaneous Nondurable Goods	4,177	3,601	3,725	4,061	3,626	4,227

Notes:

S - Corresponding estimate in Table 3 does not meet publication standards because of high sampling variability (coefficient of variation is greater than 30%) or poor response quality (total quantity response rate is less than 50%). For a description of publication standards and the total quantity response rate, see http://www.census.gov/quality/S20-0_v1.0_Data_Release.pdf.

There are no manufacturers' sales branches and offices in NAICS code 4245.

Estimates have not been adjusted for price changes. Table 3A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html.

Footnotes:

¹ Revised data.