## Table 6a. Estimated Measures of Sampling Variability1 for Sales and Commissions of ElectronicMarkets, Agents, Brokers, and Commission Merchants for the United States:2007

[Estimates are shown as a percentage and are based on data from the Annual Wholesale Trade Survey. Estimates have not been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	Estimated Measures of Sampling Variability <sup>1</sup>			
		2004 <sup>2</sup>	2005 <sup>2</sup>	2006 <sup>2</sup>	2007
4251	Total sales	4.4	4.4	4.4	4.8
4251	.Sales on own account	16.1	17.4	18.0	20.0
4251	.Sales made on the account of others	4.4	4.5	4.5	4.9
4251	Commissions received for sales made on the account of others				
4251	.Amount	4.5	5.5	6.6	6.6
4251	As a percent of sales on the account of others.	0.1	0.1	0.1	0.1
4251	Operating Expenses				
4251	.Amount	5.1	5.0	6.6	6.7
4251	.As a percent of total sales	2.9	2.4	2.6	2.6

Notes:

Z - Estimate is less than 0.05%.

Estimated measures of sampling variability for commisions as a percent of sales made on the account of others as a percent of sales are calculated as standard error. All other estimated measure of sampling variability in Table 6a are calculated as coefficients of variation.

Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at http://www.census.gov/wholesale/www/how\_surveys\_are\_collected/index.html.

Footnote:

<sup>1</sup> Estimated measures of sampling variability for sales on own account, sales made on the account of others, amount of commissions received for sales made on the acount of others, and operating expenses are calculated as coefficients of variation. Estimated measures of sampling variability for commissions received as a percent of sales on the account of others and operating expenses as a percent of total sales are measured as standard error.

<sup>2</sup> Revised data.