

Table 6. Estimated Sales and Commissions of Electronic Markets, Agents, Brokers, and Commission Merchants for the United States: 2004 through 2007

[Estimates are shown in millions of dollars and are based on data from the Annual Wholesale Trade Survey. Estimates have **not** been adjusted using the results of the 2002 Economic Census.]

2002 NAICS CODE	Data Item	2004¹	2005¹	2006¹	2007
4251	Total sales	532,479	557,962	612,837	689,462
4251	Sales on own account	8,386	9,127	9,642	12,371
4251	Sales made on the account of others	524,093	548,835	603,195	677,091
4251	Commissions received for sales made on the account of others				
4251	Amount	19,540	21,071	22,953	26,217
4251	As a percent of sales on the account of others	3.7	3.8	3.8	3.9
4251	Operating Expenses				
4251	Amount	15,148	15,734	18,413	20,008
4251	As a percent of total sales	2.8	2.8	3.0	2.9

Notes:

Estimates have not been adjusted for price changes. Table 6A provides estimated measures of sampling variability. Additional information on confidentiality protection, sampling error, sample design, and definitions may be found at http://www.census.gov/wholesale/www/how_surveys_are_collected/index.html.

Footnotes:

¹ Revised data.