

# U.S. Exports to Bahrain

## A State Perspective

The United States exported \$509 million in merchandise to Bahrain in 2003. Bahrain was the 64th largest market for U.S. goods in 2003, out of a total of 229 markets.

U.S. exports to Bahrain increased by \$161 million (46 percent) from 1999 to 2003. This was the 44th largest dollar increase among U.S. export markets over the period.

The 46 percent increase in exports to Bahrain over the 1999–2003 period was more than ten times the 4.5 percent rise in total U.S. merchandise exports during this time.

Among larger U.S. export markets (i.e., those that purchased more than \$500 million in U.S. merchandise in 2003), Bahrain's 1999–2003 percentage growth ranked eighth behind only Vietnam, China, Pakistan, Hungary, Kuwait, Nigeria, and Ecuador.

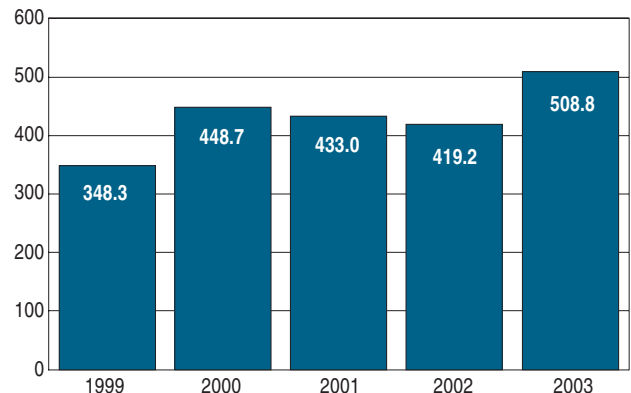
Thirty-three states exported more than \$1 million each in goods to Bahrain in 2003. Nine of these states exported goods worth more than \$10 million.

Washington was by far the top state exporter to Bahrain in 2003. The state recorded merchandise exports to Bahrain totaling \$205 million, representing 40 percent of total U.S. exports to this market in 2003.

Other states that posted significant export totals to Bahrain in 2003 were Maryland (\$35 million), California (\$26 million),

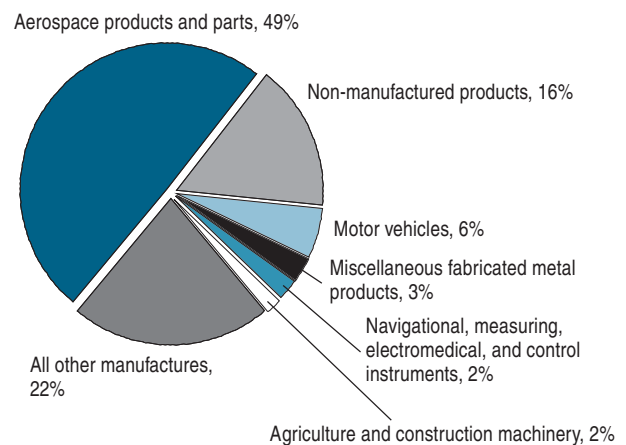
### U.S. Exports to Bahrain Were 46 Percent Higher in 2003 Than in 1999

Merchandise Exports to Bahrain, \$ Millions



### The Majority of Merchandise Exports to Bahrain Are Manufactured Products

\$509 Million in Total Merchandise Exports, 2003



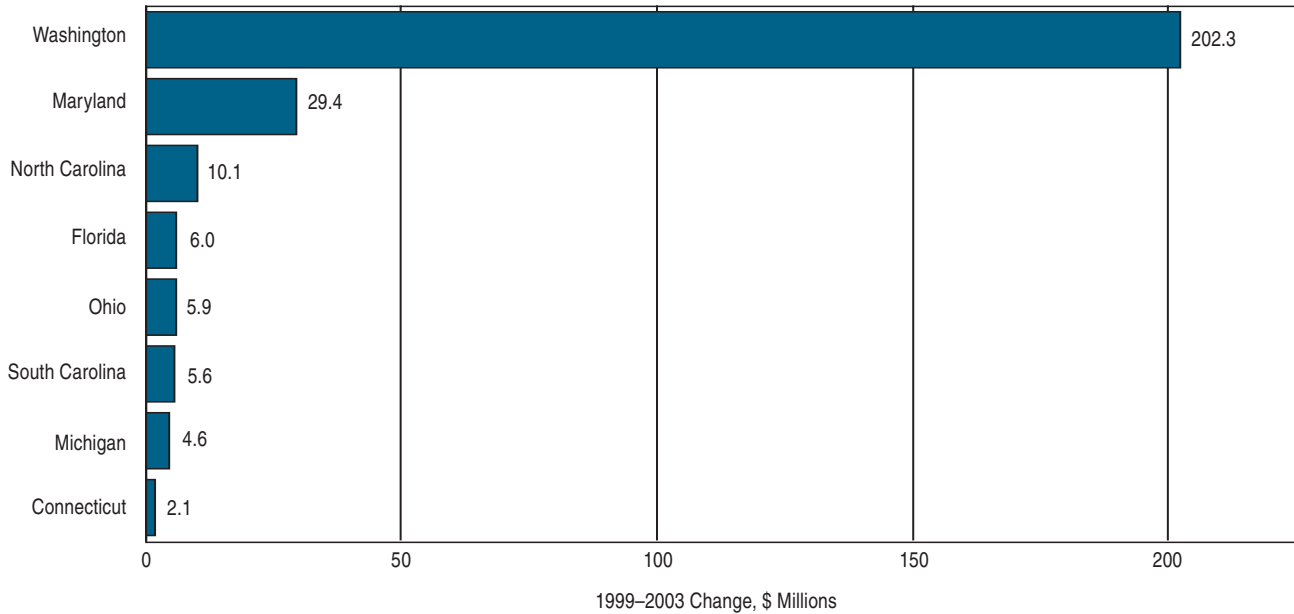
Note: This report covers exports of merchandise—i.e., tangible goods—only. Data are unavailable for state exports of services, or for state imports of both goods and services.

Source: Origin of Movement State Export Series and Exporter Data Base, Bureau of the Census, U.S. Department of Commerce. The Origin of Movement series allocates exports to states based on transportation origin, i.e., the state from which goods begin their journey to the port (or other point) of exit from the United States. The transportation origin of exports is not always the same as the location where the goods were produced. Thus, conclusions about “export production” in a state should not be made solely on the basis of the Origin of Movement state export figures.

Prepared by the Office of Trade and Industry Information, Manufacturing and Services, International Trade Administration, U.S. Department of Commerce.



**Washington Recorded the Biggest Dollar Gain in Exports to Bahrain  
From 1999 to 2003  
Top Eight States by Dollar Change**



Texas (\$22 million), North Carolina (\$16 million), Virginia (\$16 million), Michigan (\$15 million), Florida (\$11 million), Ohio (\$10 million), and New York (\$9 million). Together, these nine states accounted for another 32 percent of total U.S. merchandise exports to Bahrain.

Thirty-one states increased their merchandise exports to Bahrain from 1999 to 2003. Washington recorded the largest dollar gain, boosting shipments to Bahrain by \$202 million. Other states with noteworthy increases in export value to Bahrain over the 1999–2003 period were Maryland (up \$29.4 million), North Carolina (up \$10.1 million), Florida (up \$6.0 million), Ohio (up \$5.9 million), South Carolina (up \$5.6 million), Michigan (up \$4.6 million), Connecticut (up \$2.1 million), Indiana (up \$1.5 million), and Tennessee (up \$1.1 million).

Washington was also the fastest growing state exporter to Bahrain in percentage terms. Washington’s exports to this market grew more than 6,800 percent, from slightly less than \$3 million in 1999 to

more than \$205 million in 2003. Sixteen other states more than doubled their merchandise exports to Bahrain over the 1999–2003 period. These were West Virginia, Maine, Oregon, Maryland, Hawaii, Nebraska, Alaska, North Dakota, South Carolina, Connecticut, Iowa, Nevada, North Carolina, Rhode Island, Ohio, and Florida.

Manufactured goods accounted for 84 percent of U.S. merchandise exports to Bahrain in 2003, slightly less than the 89 percent figure for total U.S. exports of goods. Aerospace products and parts was the largest manufactured export category, with \$252 million, or 49 percent, of total U.S. shipments of merchandise. Washington alone was responsible for 80 percent of total U.S. exports to Bahrain of aerospace products and parts.

Other significant manufactured export categories were motor vehicles (\$28.4 million); miscellaneous fabricated metal products (\$14.1 million); navigational, measuring, electromedical and control instruments (\$11.6 million); and agriculture and construction machinery (\$8.5 million).

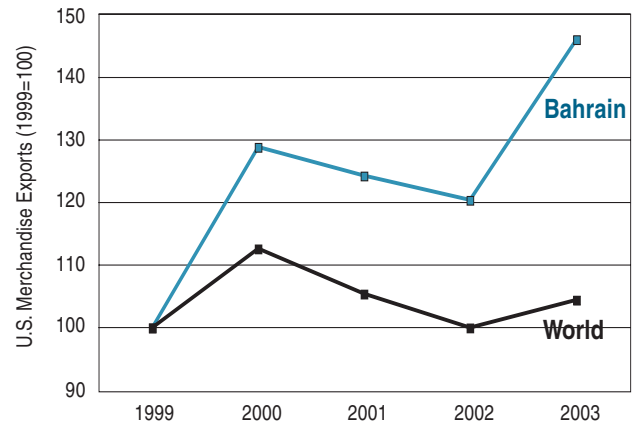
Aerospace products and parts also recorded the largest increase in exports to Bahrain, surging by \$186 million from \$65 million in 1999. Other manufactured export categories that registered large dollar growth to this market were motor vehicles (exports up \$10.5 million from 1999 to 2003); navigational, measuring, electro-medical, and control instruments (up \$5.8 million); ships and boats (up \$3.1 million); and office furniture, including fixtures (up \$2.9 million).

Cement and concrete products is the fastest growing manufactured export category to Bahrain, measured in percentage terms (among product categories that were exported in both 1999 and 2003). U.S. exports of these products to Bahrain grew nearly 25,000 percent, from approximately \$4,000 in 1999 to \$1.0 million in 2003. Other rapidly increasing manufactured exports to Bahrain are bolts, nuts, screws, rivets, washers, and other turned products; ships and boats; miscellaneous wood products; leather and tanned hides; and magnetic and optical media. Exports to Bahrain of all these categories rose more than 500 percent from 1999 to 2003.

A total of 1,492 U.S. companies exported merchandise to Bahrain in 2001 (the latest year for which data are available). Of those, 65 percent were small and medium-sized enterprises (SMEs) with fewer than 500 employees.

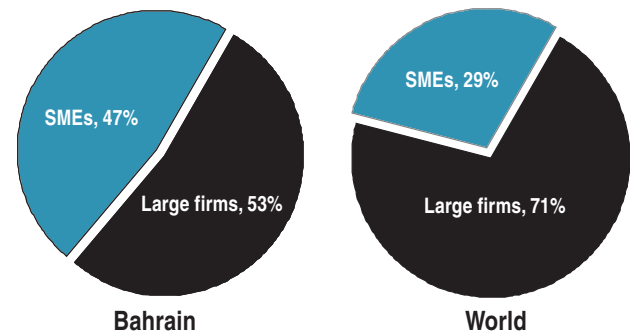
SMEs generated nearly half (47 percent) of the known value of U.S. exports to Bahrain in 2001. This was well above the SME share of U.S. exports to the world, which in 2001 stood at 29 percent.

### U.S. Exports to Bahrain Are Growing Faster Than Total U.S. Exports



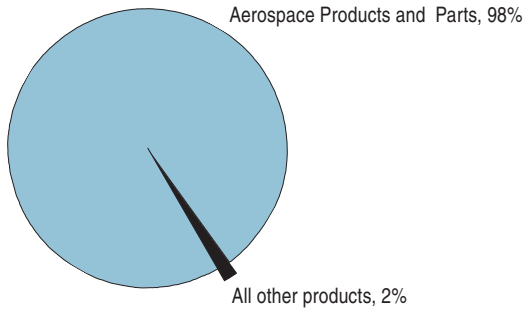
### SMEs Account for Nearly Half of Total Exports to Bahrain

Small and Medium-Sized Enterprises' Shares of U.S. Exports, 2001

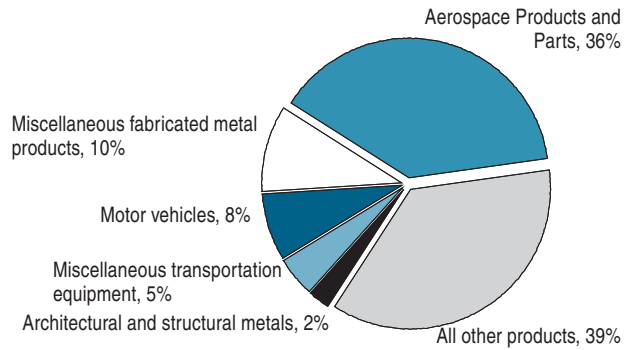


## Product Breakdown of Merchandise Exports to Bahrain, Top Five States, 2003 Dollar Values

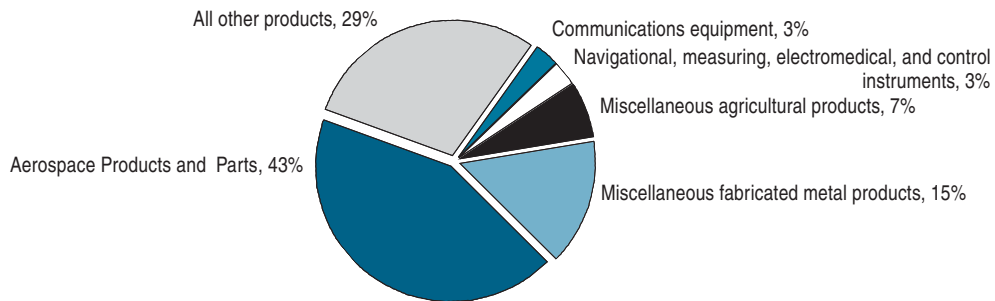
**Washington: \$205.2 Million**



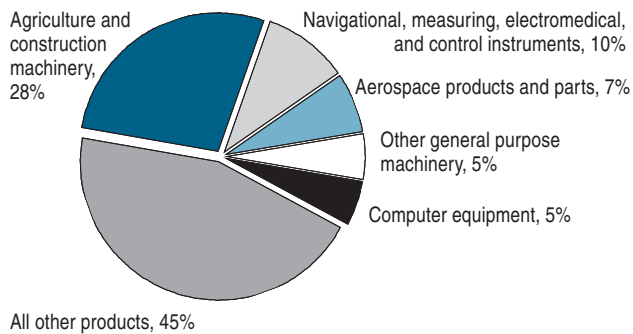
**Maryland: \$35.2 Million**



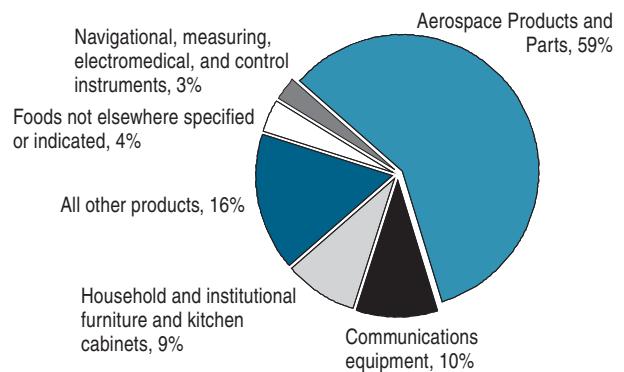
**California: \$26.4 Million**



**Texas: \$22.2 Million**



**North Carolina: \$15.6 Million**



## State Merchandise Export Totals to Bahrain, 1999–2003

Thousands of Dollars

State	1999	2000	2001	2002	2003	\$ Change 1999–2003	\$ Change 2002–2003	% Change 1999–2003	% Change 2002–2003
Alabama	2,623	8,167	5,109	6,286	2,918	295	-3,368	11.3	-53.6
Alaska	128	0	5	7	565	436	558	340.3	8,017.1
Arizona	1,732	667	26,612	28,651	2,754	1,022	-25,896	59.0	-90.4
Arkansas	579	666	3,146	771	824	245	54	42.4	7.0
California	39,921	13,093	24,965	32,518	26,417	-13,504	-6,102	-33.8	-18.8
Colorado	884	1,286	629	424	782	-102	358	-11.6	84.5
Connecticut	877	1,680	1,285	1,040	2,949	2,072	1,909	236.1	183.6
Delaware	2,192	620	448	1,629	1,035	-1,157	-595	-52.8	-36.5
Florida	5,102	55,693	12,197	9,860	11,085	5,983	1,225	117.3	12.4
Georgia	9,865	5,328	13,465	13,942	7,393	-2,472	-6,549	-25.1	-47.0
Hawaii	60	6	61	49	350	291	301	487.3	617.0
Idaho	2,250	1,091	996	557	529	-1,721	-28	-76.5	-5.1
Illinois	4,318	3,911	3,302	3,563	4,550	232	987	5.4	27.7
Indiana	1,568	2,348	1,974	1,034	3,088	1,520	2,054	96.9	198.7
Iowa	482	1,414	805	1,271	1,414	932	143	193.5	11.3
Kansas	1,346	1,689	1,058	2,466	408	-938	-2,058	-69.7	-83.5
Kentucky	1,070	1,121	676	2,044	1,306	237	-737	22.1	-36.1
Louisiana	16,485	629	1,410	2,449	1,823	-14,662	-626	-88.9	-25.5
Maine	21	61	61	103	246	224	143	1,051.2	139.2
Maryland	5,821	11,892	32,321	67,746	35,230	29,408	-32,517	505.2	-48.0
Massachusetts	2,808	3,076	3,848	2,556	3,725	917	1,169	32.7	45.7
Michigan	10,608	6,815	19,229	14,260	15,207	4,600	948	43.4	6.6
Minnesota	3,090	1,520	1,072	883	1,040	-2,050	157	-66.3	17.8
Mississippi	1,466	1,506	2,591	2,335	1,496	30	-839	2.1	-35.9
Missouri	1,356	523	2,557	1,733	1,491	135	-242	9.9	-14.0
Montana	329	0	0	7	7	-321	0	-97.8	4.7
Nebraska	81	53	231	298	464	383	166	475.8	55.7
Nevada	573	54	262	432	1,616	1,042	1,184	181.8	274.4
New Hampshire	487	561	136	1,515	388	-99	-1,127	-20.3	-74.4
New Jersey	5,890	5,108	6,574	7,822	4,288	-1,602	-3,534	-27.2	-45.2
New Mexico	50	5	532	81	31	-19	-50	-38.6	-62.1
New York	11,804	10,930	13,128	9,361	8,649	-3,155	-712	-26.7	-7.6
North Carolina	5,556	3,338	8,138	10,025	15,626	10,070	5,601	181.3	55.9
North Dakota	62	140	490	668	266	204	-402	326.3	-60.2
Ohio	4,529	4,108	5,133	10,325	10,428	5,899	103	130.2	1.0
Oklahoma	1,771	2,371	6,980	1,099	1,810	40	711	2.2	64.7
Oregon	187	410	362	1,579	1,145	958	-434	512.9	-27.5
Pennsylvania	25,823	12,371	6,184	3,391	3,009	-22,813	-382	-88.3	-11.3
Rhode Island	27	111	135	74	72	45	-1	163.3	-2.0
South Carolina	2,074	5,440	4,595	7,798	7,626	5,552	-173	267.7	-2.2
South Dakota	3	0	27	410	4	1	-407	45.1	-99.1
Tennessee	1,997	4,217	3,782	3,522	3,065	1,068	-457	53.5	-13.0
Texas	25,069	27,402	63,407	16,337	22,217	-2,852	5,880	-11.4	36.0
Utah	972	921	698	122	1,923	950	1,800	97.7	1,469.7
Vermont	414	317	158	20	29	-385	9	-93.0	45.0
Virginia	48,080	20,958	33,205	28,096	15,572	-32,508	-12,524	-67.6	-44.6
Washington	2,964	3,478	5,773	2,488	205,242	202,278	202,754	6,824.2	8,149.0
West Virginia	9	244	80	79	142	133	63	1,453.7	80.4
Wisconsin	3,725	871	2,192	1,755	2,882	-843	1,128	-22.6	64.3
Wyoming	24	0	0	99	0	-24	-99	-100.0	-100.0
District of Columbia	107	166,205	48,637	38,533	16,984	16,878	-21,549	15,842.4	-55.9
Puerto Rico	69	43	97	0	108	39	108	55.6	-
Virgin Islands	0	0	0	0	259	259	259	-	-
Unallocated	88,957	54,236	62,225	75,086	56,350	-32,607	-18,736	-36.7	-25.0
UNITED STATES	348,285	448,694	432,981	419,199	508,829	160,544	89,630	46.1	21.4

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce.

Prepared by the Office of Trade and Industry Information, International Trade Administration, U.S. Department of Commerce.

## State Merchandise Export Totals to Bahrain, 1999–2003, Ranked by 2003 Export Value

Thousands of Dollars

Rank	State	1999	2000	2001	2002	2003	\$ Change 1999–2003	\$ Change 2002–2003	% Change 1999–2003	% Change 2002–2003
1	Washington	2,964	3,478	5,773	2,488	205,242	202,278	202,754	6,824.2	8,149.0
2	Maryland	5,821	11,892	32,321	67,746	35,230	29,408	-32,517	505.2	-48.0
3	California	39,921	13,093	24,965	32,518	26,417	-13,504	-6,102	-33.8	-18.8
4	Texas	25,069	27,402	63,407	16,337	22,217	-2,852	5,880	-11.4	36.0
5	North Carolina	5,556	3,338	8,138	10,025	15,626	10,070	5,601	181.3	55.9
6	Virginia	48,080	20,958	33,205	28,096	15,572	-32,508	-12,524	-67.6	-44.6
7	Michigan	10,608	6,815	19,229	14,260	15,207	4,600	948	43.4	6.6
8	Florida	5,102	55,693	12,197	9,860	11,085	5,983	1,225	117.3	12.4
9	Ohio	4,529	4,108	5,133	10,325	10,428	5,899	103	130.2	1.0
10	New York	11,804	10,930	13,128	9,361	8,649	-3,155	-712	-26.7	-7.6
11	South Carolina	2,074	5,440	4,595	7,798	7,626	5,552	-173	267.7	-2.2
12	Georgia	9,865	5,328	13,465	13,942	7,393	-2,472	-6,549	-25.1	-47.0
13	Illinois	4,318	3,911	3,302	3,563	4,550	232	987	5.4	27.7
14	New Jersey	5,890	5,108	6,574	7,822	4,288	-1,602	-3,534	-27.2	-45.2
15	Massachusetts	2,808	3,076	3,848	2,556	3,725	917	1,169	32.7	45.7
16	Indiana	1,568	2,348	1,974	1,034	3,088	1,520	2,054	96.9	198.7
17	Tennessee	1,997	4,217	3,782	3,522	3,065	1,068	-457	53.5	-13.0
18	Pennsylvania	25,823	12,371	6,184	3,391	3,009	-22,813	-382	-88.3	-11.3
19	Connecticut	877	1,680	1,285	1,040	2,949	2,072	1,909	236.1	183.6
20	Alabama	2,623	8,167	5,109	6,286	2,918	295	-3,368	11.3	-53.6
21	Wisconsin	3,725	871	2,192	1,755	2,882	-843	1,128	-22.6	64.3
22	Arizona	1,732	667	26,612	28,651	2,754	1,022	-25,896	59.0	-90.4
23	Utah	972	921	698	122	1,923	950	1,800	97.7	1,469.7
24	Louisiana	16,485	629	1,410	2,449	1,823	-14,662	-626	-88.9	-25.5
25	Oklahoma	1,771	2,371	6,980	1,099	1,810	40	711	2.2	64.7
26	Nevada	573	54	262	432	1,616	1,042	1,184	181.8	274.4
27	Mississippi	1,466	1,506	2,591	2,335	1,496	30	-839	2.1	-35.9
28	Missouri	1,356	523	2,557	1,733	1,491	135	-242	9.9	-14.0
29	Iowa	482	1,414	805	1,271	1,414	932	143	193.5	11.3
30	Kentucky	1,070	1,121	676	2,044	1,306	237	-737	22.1	-36.1
31	Oregon	187	410	362	1,579	1,145	958	-434	512.9	-27.5
32	Minnesota	3,090	1,520	1,072	883	1,040	-2,050	157	-66.3	17.8
33	Delaware	2,192	620	448	1,629	1,035	-1,157	-595	-52.8	-36.5
34	Arkansas	579	666	3,146	771	824	245	54	42.4	7.0
35	Colorado	884	1,286	629	424	782	-102	358	-11.6	84.5
36	Alaska	128	0	5	7	565	436	558	340.3	8,017.1
37	Idaho	2,250	1,091	996	557	529	-1,721	-28	-76.5	-5.1
38	Nebraska	81	53	231	298	464	383	166	475.8	55.7
39	Kansas	1,346	1,689	1,058	2,466	408	-938	-2,058	-69.7	-83.5
40	New Hampshire	487	561	136	1,515	388	-99	-1,127	-20.3	-74.4
41	Hawaii	60	6	61	49	350	291	301	487.3	617.0
42	North Dakota	62	140	490	668	266	204	-402	326.3	-60.2
43	Maine	21	61	61	103	246	224	143	1,051.2	139.2
44	West Virginia	9	244	80	79	142	133	63	1,453.7	80.4
45	Rhode Island	27	111	135	74	72	45	-1	163.3	-2.0
46	New Mexico	50	5	532	81	31	-19	-50	-38.6	-62.1
47	Vermont	414	317	158	20	29	-385	9	-93.0	45.0
48	Montana	329	0	0	7	7	-321	0	-97.8	4.7
49	South Dakota	3	0	27	410	4	1	-407	45.1	-99.1
50	Wyoming	24	0	0	99	0	-24	-99	-100.0	-100.0
	District of Columbia	107	166,205	48,637	38,533	16,984	16,878	-21,549	15,842.4	-55.9
	Puerto Rico	69	43	97	0	108	39	108	55.6	-
	Virgin Islands	0	0	0	0	259	259	259	-	-
	Unallocated	88,957	54,236	62,225	75,086	56,350	-32,607	-18,736	-36.7	-25.0
	UNITED STATES	348,285	448,694	432,981	419,199	508,829	160,544	89,630	46.1	21.4

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**State Merchandise Export Totals to Bahrain, 1999–2003,  
Ranked by 1999–2003 Dollar Change**

Thousands of Dollars

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1	Washington	2,964	3,478	5,773	2,488	205,242	202,278	202,754	6,824.2	8,149.0
2	Maryland	5,821	11,892	32,321	67,746	35,230	29,408	-32,517	505.2	-48.0
3	North Carolina	5,556	3,338	8,138	10,025	15,626	10,070	5,601	181.3	55.9
4	Florida	5,102	55,693	12,197	9,860	11,085	5,983	1,225	117.3	12.4
5	Ohio	4,529	4,108	5,133	10,325	10,428	5,899	103	130.2	1.0
6	South Carolina	2,074	5,440	4,595	7,798	7,626	5,552	-173	267.7	-2.2
7	Michigan	10,608	6,815	19,229	14,260	15,207	4,600	948	43.4	6.6
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12	Arizona	1,732	667	26,612	28,651	2,754	1,022	-25,896	59.0	-90.4
13	Oregon	187	410	362	1,579	1,145	958	-434	512.9	-27.5
14	Utah	972	921	698	122	1,923	950	1,800	97.7	1,469.7
15	Iowa	482	1,414	805	1,271	1,414	932	143	193.5	11.3
16	Massachusetts	2,808	3,076	3,848	2,556	3,725	917	1,169	32.7	45.7
17	Alaska	128	0	5	7	565	436	558	340.3	8,017.1
18	Nebraska	81	53	231	298	464	383	166	475.8	55.7
19	Alabama	2,623	8,167	5,109	6,286	2,918	295	-3,368	11.3	-53.6
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21	Arkansas	579	666	3,146	771	824	245	54	42.4	7.0
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24	Maine	21	61	61	103	246	224	143	1,051.2	139.2
25	North Dakota	62	140	490	668	266	204	-402	326.3	-60.2
26	Missouri	1,356	523	2,557	1,733	1,491	135	-242	9.9	-14.0
27	West Virginia	9	244	80	79	142	133	63	1,453.7	80.4
28	Rhode Island	27	111	135	74	72	45	-1	163.3	-2.0
29	Oklahoma	1,771	2,371	6,980	1,099	1,810	40	711	2.2	64.7
30	Mississippi	1,466	1,506	2,591	2,335	1,496	30	-839	2.1	-35.9
31	South Dakota	3	0	27	410	4	1	-407	45.1	-99.1
32	New Mexico	50	5	532	81	31	-19	-50	-38.6	-62.1
33	Wyoming	24	0	0	99	0	-24	-99	-100.0	-100.0
34	New Hampshire	487	561	136	1,515	388	-99	-1,127	-20.3	-74.4
35	Colorado	884	1,286	629	424	782	-102	358	-11.6	84.5
36	Montana	329	0	0	7	7	-321	0	-97.8	4.7
37	Vermont	414	317	158	20	29	-385	9	-93.0	45.0
38	Wisconsin	3,725	871	2,192	1,755	2,882	-843	1,128	-22.6	64.3
39	Kansas	1,346	1,689	1,058	2,466	408	-938	-2,058	-69.7	-83.5
40	Delaware	2,192	620	448	1,629	1,035	-1,157	-595	-52.8	-36.5
41	New Jersey	5,890	5,108	6,574	7,822	4,288	-1,602	-3,534	-27.2	-45.2
42	Idaho	2,250	1,091	996	557	529	-1,721	-28	-76.5	-5.1
43	Minnesota	3,090	1,520	1,072	883	1,040	-2,050	157	-66.3	17.8
44	Georgia	9,865	5,328	13,465	13,942	7,393	-2,472	-6,549	-25.1	-47.0
45	Texas	25,069	27,402	63,407	16,337	22,217	-2,852	5,880	-11.4	36.0
46	New York	11,804	10,930	13,128	9,361	8,649	-3,155	-712	-26.7	-7.6
47	California	39,921	13,093	24,965	32,518	26,417	-13,504	-6,102	-33.8	-18.8
48	Louisiana	16,485	629	1,410	2,449	1,823	-14,662	-626	-88.9	-25.5
49	Pennsylvania	25,823	12,371	6,184	3,391	3,009	-22,813	-382	-88.3	-11.3
50	Virginia	48,080	20,958	33,205	28,096	15,572	-32,508	-12,524	-67.6	-44.6
	District of Columbia	107	166,205	48,637	38,533	16,984	16,878	-21,549	15,842.4	-55.9
	Puerto Rico	69	43	97	0	108	39	108	55.6	.
	Virgin Islands	0	0	0	0	259	259	259	.	.
	Unallocated	88,957	54,236	62,225	75,086	56,350	-32,607	-18,736	-36.7	-25.0
	UNITED STATES	348,285	448,694	432,981	419,199	508,829	160,544	89,630	46.1	21.4

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce.

Prepared by the Office of Trade and Industry Information, International Trade Administration, U.S. Department of Commerce.

**State Merchandise Export Totals to Bahrain, 1999–2003,  
Ranked by 1999–2003 Percentage Change**

Thousands of Dollars

Rank	State	1999	2000	2001	2002	2003	\$ Change 1999–2003	\$ Change 2002–2003	% Change 1999–2003	% Change 2002–2003
1	Washington	2,964	3,478	5,773	2,488	205,242	202,278	202,754	6,824.2	8,149.0
2	West Virginia	9	244	80	79	142	133	63	1,453.7	80.4
3	Maine	21	61	61	103	246	224	143	1,051.2	139.2
4	Oregon	187	410	362	1,579	1,145	958	-434	512.9	-27.5
5	Maryland	5,821	11,892	32,321	67,746	35,230	29,408	-32,517	505.2	-48.0
6	Hawaii	60	6	61	49	350	291	301	487.3	617.0
7	Nebraska	81	53	231	298	464	383	166	475.8	55.7
8	Alaska	128	0	5	7	565	436	558	340.3	8,017.1
9	North Dakota	62	140	490	668	266	204	-402	326.3	-60.2
10	South Carolina	2,074	5,440	4,595	7,798	7,626	5,552	-173	267.7	-2.2
11	Connecticut	877	1,680	1,285	1,040	2,949	2,072	1,909	236.1	183.6
12	Iowa	482	1,414	805	1,271	1,414	932	143	193.5	11.3
13	Nevada	573	54	262	432	1,616	1,042	1,184	181.8	274.4
14	North Carolina	5,556	3,338	8,138	10,025	15,626	10,070	5,601	181.3	55.9
15	Rhode Island	27	111	135	74	72	45	-1	163.3	-2.0
16	Ohio	4,529	4,108	5,133	10,325	10,428	5,899	103	130.2	1.0
17	Florida	5,102	55,693	12,197	9,860	11,085	5,983	1,225	117.3	12.4
18	Utah	972	921	698	122	1,923	950	1,800	97.7	1,469.7
19	Indiana	1,568	2,348	1,974	1,034	3,088	1,520	2,054	96.9	198.7
20	Arizona	1,732	667	26,612	28,651	2,754	1,022	-25,896	59.0	-90.4
21	Tennessee	1,997	4,217	3,782	3,522	3,065	1,068	-457	53.5	-13.0
22	South Dakota	3	0	27	410	4	1	-407	45.1	-99.1
23	Michigan	10,608	6,815	19,229	14,260	15,207	4,600	948	43.4	6.6
24	Arkansas	579	666	3,146	771	824	245	54	42.4	7.0
25	Massachusetts	2,808	3,076	3,848	2,556	3,725	917	1,169	32.7	45.7
26	Kentucky	1,070	1,121	676	2,044	1,306	237	-737	22.1	-36.1
27	Alabama	2,623	8,167	5,109	6,286	2,918	295	-3,368	11.3	-53.6
28	Missouri	1,356	523	2,557	1,733	1,491	135	-242	9.9	-14.0
29	Illinois	4,318	3,911	3,302	3,563	4,550	232	987	5.4	27.7
30	Oklahoma	1,771	2,371	6,980	1,099	1,810	40	711	2.2	64.7
31	Mississippi	1,466	1,506	2,591	2,335	1,496	30	-839	2.1	-35.9
32	Texas	25,069	27,402	63,407	16,337	22,217	-2,852	5,880	-11.4	36.0
33	Colorado	884	1,286	629	424	782	-102	358	-11.6	84.5
34	New Hampshire	487	561	136	1,515	388	-99	-1,127	-20.3	-74.4
35	Wisconsin	3,725	871	2,192	1,755	2,882	-843	1,128	-22.6	64.3
36	Georgia	9,865	5,328	13,465	13,942	7,393	-2,472	-6,549	-25.1	-47.0
37	New York	11,804	10,930	13,128	9,361	8,649	-3,155	-712	-26.7	-7.6
38	New Jersey	5,890	5,108	6,574	7,822	4,288	-1,602	-3,534	-27.2	-45.2
39	California	39,921	13,093	24,965	32,518	26,417	-13,504	-6,102	-33.8	-18.8
40	New Mexico	50	5	532	81	31	-19	-50	-38.6	-62.1
41	Delaware	2,192	620	448	1,629	1,035	-1,157	-595	-52.8	-36.5
42	Minnesota	3,090	1,520	1,072	883	1,040	-2,050	157	-66.3	17.8
43	Virginia	48,080	20,958	33,205	28,096	15,572	-32,508	-12,524	-67.6	-44.6
44	Kansas	1,346	1,689	1,058	2,466	408	-938	-2,058	-69.7	-83.5
45	Idaho	2,250	1,091	996	557	529	-1,721	-28	-76.5	-5.1
46	Pennsylvania	25,823	12,371	6,184	3,391	3,009	-22,813	-382	-88.3	-11.3
47	Louisiana	16,485	629	1,410	2,449	1,823	-14,662	-626	-88.9	-25.5
48	Vermont	414	317	158	20	29	-385	9	-93.0	45.0
49	Montana	329	0	0	7	7	-321	0	-97.8	4.7
50	Wyoming	24	0	0	99	0	-24	-99	-100.0	-100.0
	District of Columbia	107	166,205	48,637	38,533	16,984	16,878	-21,549	15,842.4	-55.9
	Puerto Rico	69	43	97	0	108	39	108	55.6	.
	Virgin Islands	0	0	0	0	259	259	259	.	.
	Unallocated	88,957	54,236	62,225	75,086	56,350	-32,607	-18,736	-36.7	-25.0
	UNITED STATES	348,285	448,694	432,981	419,199	508,829	160,544	89,630	46.1	21.4

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce.

Prepared by the Office of Trade and Industry Information, International Trade Administration, U.S. Department of Commerce.



**State Merchandise Export Totals to Bahrain, 1999–2003,  
Ranked by 2002–2003 Dollar Change**

Thousands of Dollars

Rank	State	1999	2000	2001	2002	2003	\$ Change 1999–2003	\$ Change 2002–2003	% Change 1999–2003	% Change 2002–2003
1	Washington	2,964	3,478	5,773	2,488	205,242	202,278	202,754	6,824.2	8,149.0
2	Texas	25,069	27,402	63,407	16,337	22,217	-2,852	5,880	-11.4	36.0
3	North Carolina	5,556	3,338	8,138	10,025	15,626	10,070	5,601	181.3	55.9
4	Indiana	1,568	2,348	1,974	1,034	3,088	1,520	2,054	96.9	198.7
5	Connecticut	877	1,680	1,285	1,040	2,949	2,072	1,909	236.1	183.6
6	Utah	972	921	698	122	1,923	950	1,800	97.7	1,469.7
7	Florida	5,102	55,693	12,197	9,860	11,085	5,983	1,225	117.3	12.4
8	Nevada	573	54	262	432	1,616	1,042	1,184	181.8	274.4
9	Massachusetts	2,808	3,076	3,848	2,556	3,725	917	1,169	32.7	45.7
10	Wisconsin	3,725	871	2,192	1,755	2,882	-843	1,128	-22.6	64.3
11	Illinois	4,318	3,911	3,302	3,563	4,550	232	987	5.4	27.7
12	Michigan	10,608	6,815	19,229	14,260	15,207	4,600	948	43.4	6.6
13	Oklahoma	1,771	2,371	6,980	1,099	1,810	40	711	2.2	64.7
14	Alaska	128	0	5	7	565	436	558	340.3	8,017.1
15	Colorado	884	1,286	629	424	782	-102	358	-11.6	84.5
16	Hawaii	60	6	61	49	350	291	301	487.3	617.0
17	Nebraska	81	53	231	298	464	383	166	475.8	55.7
18	Minnesota	3,090	1,520	1,072	883	1,040	-2,050	157	-66.3	17.8
19	Iowa	482	1,414	805	1,271	1,414	932	143	193.5	11.3
20	Maine	21	61	61	103	246	224	143	1,051.2	139.2
21	Ohio	4,529	4,108	5,133	10,325	10,428	5,899	103	130.2	1.0
22	West Virginia	9	244	80	79	142	133	63	1,453.7	80.4
23	Arkansas	579	666	3,146	771	824	245	54	42.4	7.0
24	Vermont	414	317	158	20	29	-385	9	-93.0	45.0
25	Montana	329	0	0	7	7	-321	0	-97.8	4.7
26	Rhode Island	27	111	135	74	72	45	-1	163.3	-2.0
27	Idaho	2,250	1,091	996	557	529	-1,721	-28	-76.5	-5.1
28	New Mexico	50	5	532	81	31	-19	-50	-38.6	-62.1
29	Wyoming	24	0	0	99	0	-24	-99	-100.0	-100.0
30	South Carolina	2,074	5,440	4,595	7,798	7,626	5,552	-173	267.7	-2.2
31	Missouri	1,356	523	2,557	1,733	1,491	135	-242	9.9	-14.0
32	Pennsylvania	25,823	12,371	6,184	3,391	3,009	-22,813	-382	-88.3	-11.3
33	North Dakota	62	140	490	668	266	204	-402	326.3	-60.2
34	South Dakota	3	0	27	410	4	1	-407	45.1	-99.1
35	Oregon	187	410	362	1,579	1,145	958	-434	512.9	-27.5
36	Tennessee	1,997	4,217	3,782	3,522	3,065	1,068	-457	53.5	-13.0
37	Delaware	2,192	620	448	1,629	1,035	-1,157	-595	-52.8	-36.5
38	Louisiana	16,485	629	1,410	2,449	1,823	-14,662	-626	-88.9	-25.5
39	New York	11,804	10,930	13,128	9,361	8,649	-3,155	-712	-26.7	-7.6
40	Kentucky	1,070	1,121	676	2,044	1,306	237	-737	22.1	-36.1
41	Mississippi	1,466	1,506	2,591	2,335	1,496	30	-839	2.1	-35.9
42	New Hampshire	487	561	136	1,515	388	-99	-1,127	-20.3	-74.4
43	Kansas	1,346	1,689	1,058	2,466	408	-938	-2,058	-69.7	-83.5
44	Alabama	2,623	8,167	5,109	6,286	2,918	295	-3,368	11.3	-53.6
45	New Jersey	5,890	5,108	6,574	7,822	4,288	-1,602	-3,534	-27.2	-45.2
46	California	39,921	13,093	24,965	32,518	26,417	-13,504	-6,102	-33.8	-18.8
47	Georgia	9,865	5,328	13,465	13,942	7,393	-2,472	-6,549	-25.1	-47.0
48	Virginia	48,080	20,958	33,205	28,096	15,572	-32,508	-12,524	-67.6	-44.6
49	Arizona	1,732	667	26,612	28,651	2,754	1,022	-25,896	59.0	-90.4
50	Maryland	5,821	11,892	32,321	67,746	35,230	29,408	-32,517	505.2	-48.0
	District of Columbia	107	166,205	48,637	38,533	16,984	16,878	-21,549	15,842.4	-55.9
	Puerto Rico	69	43	97	0	108	39	108	55.6	.
	Virgin Islands	0	0	0	0	259	259	259	.	.
	Unallocated	88,957	54,236	62,225	75,086	56,350	-32,607	-18,736	-36.7	-25.0
	UNITED STATES	348,285	448,694	432,981	419,199	508,829	160,544	89,630	46.1	21.4

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce.

Prepared by the Office of Trade and Industry Information, International Trade Administration, U.S. Department of Commerce.

**State Merchandise Export Totals to Bahrain, 1999–2003,  
Ranked by 2002–2003 Percentage Change**

Thousands of Dollars

Rank	State	1999	2000	2001	2002	2003	\$ Change 1999–2003	\$ Change 2002–2003	% Change 1999–2003	% Change 2002–2003
1	Washington	2,964	3,478	5,773	2,488	205,242	202,278	202,754	6,824.2	8,149.0
2	Alaska	128	0	5	7	565	436	558	340.3	8,017.1
3	Utah	972	921	698	122	1,923	950	1,800	97.7	1,469.7
4	Hawaii	60	6	61	49	350	291	301	487.3	617.0
5	Nevada	573	54	262	432	1,616	1,042	1,184	181.8	274.4
6	Indiana	1,568	2,348	1,974	1,034	3,088	1,520	2,054	96.9	198.7
7	Connecticut	877	1,680	1,285	1,040	2,949	2,072	1,909	236.1	183.6
8	Maine	21	61	61	103	246	224	143	1,051.2	139.2
9	Colorado	884	1,286	629	424	782	-102	358	-11.6	84.5
10	West Virginia	9	244	80	79	142	133	63	1,453.7	80.4
11	Oklahoma	1,771	2,371	6,980	1,099	1,810	40	711	2.2	64.7
12	Wisconsin	3,725	871	2,192	1,755	2,882	-843	1,128	-22.6	64.3
13	North Carolina	5,556	3,338	8,138	10,025	15,626	10,070	5,601	181.3	55.9
14	Nebraska	81	53	231	298	464	383	166	475.8	55.7
15	Massachusetts	2,808	3,076	3,848	2,556	3,725	917	1,169	32.7	45.7
16	Vermont	414	317	158	20	29	-385	9	-93.0	45.0
17	Texas	25,069	27,402	63,407	16,337	22,217	-2,852	5,880	-11.4	36.0
18	Illinois	4,318	3,911	3,302	3,563	4,550	232	987	5.4	27.7
19	Minnesota	3,090	1,520	1,072	883	1,040	-2,050	157	-66.3	17.8
20	Florida	5,102	55,693	12,197	9,860	11,085	5,983	1,225	117.3	12.4
21	Iowa	482	1,414	805	1,271	1,414	932	143	193.5	11.3
22	Arkansas	579	666	3,146	771	824	245	54	42.4	7.0
23	Michigan	10,608	6,815	19,229	14,260	15,207	4,600	948	43.4	6.6
24	Montana	329	0	0	7	7	-321	0	-97.8	4.7
25	Ohio	4,529	4,108	5,133	10,325	10,428	5,899	103	130.2	1.0
26	Rhode Island	27	111	135	74	72	45	-1	163.3	-2.0
27	South Carolina	2,074	5,440	4,595	7,798	7,626	5,552	-173	267.7	-2.2
28	Idaho	2,250	1,091	996	557	529	-1,721	-28	-76.5	-5.1
29	New York	11,804	10,930	13,128	9,361	8,649	-3,155	-712	-26.7	-7.6
30	Pennsylvania	25,823	12,371	6,184	3,391	3,009	-22,813	-382	-88.3	-11.3
31	Tennessee	1,997	4,217	3,782	3,522	3,065	1,068	-457	53.5	-13.0
32	Missouri	1,356	523	2,557	1,733	1,491	135	-242	9.9	-14.0
33	California	39,921	13,093	24,965	32,518	26,417	-13,504	-6,102	-33.8	-18.8
34	Louisiana	16,485	629	1,410	2,449	1,823	-14,662	-626	-88.9	-25.5
35	Oregon	187	410	362	1,579	1,145	958	-434	512.9	-27.5
36	Mississippi	1,466	1,506	2,591	2,335	1,496	30	-839	2.1	-35.9
37	Kentucky	1,070	1,121	676	2,044	1,306	237	-737	22.1	-36.1
38	Delaware	2,192	620	448	1,629	1,035	-1,157	-595	-52.8	-36.5
39	Virginia	48,080	20,958	33,205	28,096	15,572	-32,508	-12,524	-67.6	-44.6
40	New Jersey	5,890	5,108	6,574	7,822	4,288	-1,602	-3,534	-27.2	-45.2
41	Georgia	9,865	5,328	13,465	13,942	7,393	-2,472	-6,549	-25.1	-47.0
42	Maryland	5,821	11,892	32,321	67,746	35,230	29,408	-32,517	505.2	-48.0
43	Alabama	2,623	8,167	5,109	6,286	2,918	295	-3,368	11.3	-53.6
44	North Dakota	62	140	490	668	266	204	-402	326.3	-60.2
45	New Mexico	50	5	532	81	31	-19	-50	-38.6	-62.1
46	New Hampshire	487	561	136	1,515	388	-99	-1,127	-20.3	-74.4
47	Kansas	1,346	1,689	1,058	2,466	408	-938	-2,058	-69.7	-83.5
48	Arizona	1,732	667	26,612	28,651	2,754	1,022	-25,896	59.0	-90.4
49	South Dakota	3	0	27	410	4	1	-407	45.1	-99.1
50	Wyoming	24	0	0	99	0	-24	-99	-100.0	-100.0
	District of Columbia	107	166,205	48,637	38,533	16,984	16,878	-21,549	15,842.4	-55.9
	Puerto Rico	69	43	97	0	108	39	108	55.6	.
	Virgin Islands	0	0	0	0	259	259	259	.	.
	Unallocated	88,957	54,236	62,225	75,086	56,350	-32,607	-18,736	-36.7	-25.0
	UNITED STATES	348,285	448,694	432,981	419,199	508,829	160,544	89,630	46.1	21.4

Source: Origin of Movement Series, Bureau of the Census, U.S. Department of Commerce.

Prepared by the Office of Trade and Industry Information, International Trade Administration, U.S. Department of Commerce.

## Data Notes on the Origin of Movement Series

All state export statistics in this report are drawn from the Census Bureau's Origin of Movement (OM) state export series. The OM series is based on information supplied by U.S. exporters on official Shippers Export Declarations (SEDs) for goods leaving the United States. All statistics in the OM series are on a free-alongside-ship (f.a.s.) basis and include both domestic exports and re-exports.

The OM series seeks to measure state exports on the basis of transportation origin—i.e., the location from which exports begin their journey to the port (or other point) of exit from the United States.

The OM series covers exports of merchandise only. Exports of services are excluded from the data. Also, OM statistics are available only at the state level. There are currently no equivalent figures for exports by metropolitan areas, counties, zip codes, or other sub-state areas.

Similarly, no OM statistics are available for state-level imports. The collection of state import data presents enormous technical challenges, since it would require tracking foreign goods through the U.S. wholesale and retail distribution systems. Consequently, it is not currently possible—using OM data or any other U.S. trade data—to calculate state trade balances.

The Origin of Movement series covers direct exports only. A direct export is one consisting of final goods shipped to a destination outside the United States. So-called indirect exports are excluded from the data. Indirect exports are typically intermediate goods, parts, or other inputs that are shipped within the United States, and subsequently incorporated in final export goods. Such shipments represent domestic transactions—they are not considered exports in U.S. trade statistics.

Also, cross-border shipments made by foreign affiliates of U.S. companies (e.g., a shipment from a French subsidiary to a German customer) are not U.S. exports. These transactions may affect the finances of U.S. firms and reflect a global business

strategy, but they are not exports. Exports include only goods and services that are outbound from the United States and which transit its borders.

The OM series was not designed to measure the state distribution of U.S. export production or export-related jobs. The focus is transportation origin, not manufacturing origin.

There are nonetheless many cases when the state origin of movement and the state of production happen to be the same. The origin of movement and origin of production often coincide because many manufacturers ship exports directly from the factory gate, or from a nearby distribution facility.

There is no listing of states for which the Origin of Movement series is a good proxy for export production. Additional research is needed in this area. As a general rule, however, it appears that the OM series is indicative of export production when (1) intermediaries are minor exporters in a state, (2) manufacturers—especially single-establishment firms—dominate exports, and (3) the state is a known producer of the goods being exported.

The OM series in some cases will show considerable manufactured exports from states known to have little manufacturing capability. This is partly attributable to export marketing by in-state intermediaries. These exporters frequently ship manufactures produced by out-of-state suppliers from in-state distribution centers. Another factor is shipments of manufactures from in-state warehouses and other distribution centers that are arranged by exporters located out-of-state. In both cases, manufactured exports from the non-industrial state are magnified on an origin-of-movement basis.

Another limitation of the OM series is that, in certain cases, it falls short of its goal of measuring transportation origin. The problem stems from the fact that many intermediaries have traditionally listed the state in which they are located—which is not necessarily the origin of movement—as the "state of origin" on SEDs. For many other transactions, intermediaries specify the

state location of the port of exit—which very often is not the state where goods began their export journey.

The result is significant inconsistencies in the state-level allocation of exports sold by intermediaries. The primary impact is on the state distribution of non-manufactured exports—where intermediaries are overwhelmingly dominant. Most affected is the allocation of exports of farm products, minerals, and other bulk commodities—virtually all of which are sold abroad by intermediaries. The impact on manufactured exports is much more limited, due to the fact that intermediaries account for only about one-third of U.S. exports of manufactures.

The most visible result of the problem is a tendency to understate exports from agricultural states and inflate exports from states having ports that handle high-value shipments of farm products (e.g., Louisiana).

Yet another data issue is that some shippers fail to fill in the "state of origin" block on the SED, or furnish invalid or illegible entries. Consequently, the Census Bureau is presently unable to determine the state origin of movement for about five percent of the value of U.S. exports.

For additional information on the Origin of Movement series, visit the Census Bureau's website at <http://www.census.gov/foreign-trade/aip/elom.html>.