

IN THE FEDERAL HOUSING FINANCE BOARD

IN THE MATTER OF: )  
 )  
 OPEN MEETING )  
 )  
 )  
 )  
 )  
 )

Board Room  
 Federal Housing Finance Board  
 1777 F Street, N.W.  
 Washington, D.C. 20006

Wednesday,  
 May 17, 2000

The parties met, pursuant to the notice, at  
 2:43 p.m.

BEFORE: BRUCE A. MORRISON, Chairman

APPEARANCES:

Board Members:

WILLIAM C. APGAR  
 J. TIMOTHY O'NEILL

Staff:

WILLIAM A. GINSBERG  
 JANET FRONCKOWIAK  
 DEBORAH F. SILBERMAN  
 PATRICIA SWEENEY

Presentations by:

WINTHROP WATSON  
 J.P. Morgan

WILLIAM LEWIS  
 PriceWaterhouseCoopers

## P R O C E E D I N G S

1

2

(2:43 p.m.)

3

MR. MORRISON: The meeting will come to order.

4

With respect to the first item on the agenda, Final Rule:

5

Election of Federal Home Loan Bank Directors, I move that

6

the Board of directors determine that the Finance Board

7

business requires the removal of this agenda item, with

8

changes made in less than seven days notice to the public

9

and no earlier notice of these changes was possible.

10

Without objection, so ordered. And we'll move to item two

11

on the agenda, Designation of Federal Home Loan Bank

12

Directors. Janet.

13

MS. FRONCKOWIAK: Good afternoon, Chairman

14

Morrison and members of the Board of directors. Staff is

15

requesting approval by the Board of directors of the Finance

16

Board of a resolution designating the directorship of the

17

Federal Home Loan Banks. The Bank Act requires that the

18

Finance Board annually designate the number of Federal Home

19

Loan Bank elected directorships for each state and each

20

district. The number of directorships is determined by the

21

Finance Board within certain constraints provided by the

22

Bank Act.

23

Additionally, by regulation the Finance Board must

24

complete the annual designation of directorships and notify

25

the Banks of the results no later than June first of each

1 year. Finance Board action to designate the directorships  
2 will allow us to fulfill our statutory and regulatory  
3 requirements.

4 The Bank Act also governs how directorships are  
5 allocated for each state within a district. It provides  
6 that the number of elected directors is to be determined in  
7 the approximate ratio of required stockholdings of member  
8 institutions within each state at year 1999 to the total  
9 required stockholdings of all member institutions in the  
10 district at year end 1999.

11 Under this stock based allocation formula, each  
12 state must be allocated at least one elective directorship,  
13 but no state is allocated more than six elected  
14 directorships. The Bank Act also includes a grandfather  
15 provision under which each state may not be allocated fewer  
16 directorships than were allocated to it as of  
17 December 31, 1960.

18 The Bank Act also gives the Finance Board the  
19 discretion to increase by regulation the number of elective  
20 directorships to a maximum of 13 in any district containing  
21 five or more states. The Boston, Atlanta, Des Moines,  
22 Dallas, and Seattle districts contain five or more states,  
23 thus making them eligible for discretionary seats. The Bank  
24 Act further provides that in these five districts containing  
25 five or more states, the Finance Board has the authority to

1 increase the number of appointed directorships to a number  
2 not exceeding three-fourths the number of elective  
3 directorships. To date, only the Dallas Bank has not had  
4 its appointed directorships increased.

5 On November 12, 1999, the Gramm-Leach-Bliley Act  
6 became law, amending the Bank Act to establish three-year  
7 terms for all of Federal Home Loan Bank directors. The GLB  
8 Act also provides that the Finance Board and the Board of  
9 directors of each Bank shall adjust the term of any director  
10 first appointed or elected after enactment of the GLB Act,  
11 as necessary to stagger each Bank's Boards into three  
12 approximately equal classes.

13 At the Board meeting on February 23rd, the Finance  
14 Board approved a proposal to amend its regulation in light  
15 of the act to provide standards regarding the manner in  
16 which the Banks must stagger their Boards.

17 In coordination with the Banks, staff has compiled  
18 and completed the reconciliation of minimum capital stock  
19 requirements, and has applied the stock based allocation  
20 formula to arrive a the minimum required allocation of  
21 directorships. Spreadsheets contained in your Board package  
22 demonstrate how the elected directorships are allocated  
23 among the states using the stock-based allocation formula  
24 and applying the statutory grandfather provision.

25 Unlike in previous years, this year the minimum

1 required allocation does not include directorships preserved  
2 by incumbency, a concept that has been proposed to be  
3 eliminated in the rulemaking to amend the election of the  
4 Federal Home Loan Bank directors regulation.

5           Although the final rule will not have been adopted  
6 prior to this designation of directorships, it is  
7 anticipated that the final election rule will be presented  
8 to the Board of Directors for adoption very soon. This  
9 year, applying the stock based allocation formula will yield  
10 changes in the designation of directorships for the previous  
11 year in two districts, Boston and Topeka.

12           In the Boston district, the stock based allocation  
13 results in the loss of Connecticut's non-guaranteed stock  
14 sheet. This year, as a result of the stock based allocation  
15 of eight seats in the district, Massachusetts gets three  
16 seats, and the remaining five states each get one seat.

17           Last year, both Massachusetts and Connecticut got  
18 two seats under the stock based allocation, and the  
19 remaining four states each got one seat. Additionally,  
20 Massachusetts got a third seat from the grandfather benefit  
21 under the stock based allocation for the 1999 designation of  
22 directorships. In the 2000 designation of directorships,  
23 Massachusetts does not benefit from the grandfather  
24 provision because it gets its statutory number of seats  
25 based on the stock based allocation.

1           However, because this district meets the five-  
2 state minimum for consideration of discretionary seats, the  
3 Board of Directors of the Finance Board has the option to  
4 change the designation of directorships for the Boston  
5 district by approving discretionary seats.

6           In the Topeka district, the stock based allocation  
7 results in the redesignation of Oklahoma's nonguaranteed  
8 stock seats in Nebraska. Because this district does not  
9 meet the five-state minimum for consideration of  
10 discretionary seats, the Board of Directors of the Finance  
11 Board does not have the option to change this allocation.  
12 In effect, this redesignation of directorship reduces the  
13 number of directorships allocated to Oklahoma by one and  
14 increases the number of directorships allocated to Nebraska  
15 by one.

16           The total number of directorships for the Topeka  
17 district will remain unchanged at ten in the 2000  
18 designation of directorships. As part of your Board  
19 package, you will have a draft Board resolution approving  
20 the 2000 designation of directorships for your  
21 consideration.

22           This completes my presentation. If you have any  
23 questions, I'd be happy to answer them.

24           MR. MORRISON: I appreciate it. Can I have a  
25 motion to approve the resolution?

1 MR. O'NEILL: So moved.

2 MR. MORRISON: Okay. Are there any questions?

3 (No audible response)

4 MR. MORRISON: Okay. Hearing no questions, let me  
5 just for the record lay out the procedure that we are going  
6 through in the adoption of this designation and the pending  
7 proposed rule and the issue that the Banks need to decide in  
8 terms of whether to validate the 1999 elections or do the  
9 2000 elections. First, this designation, which includes the  
10 discretionary seats as well for both elected and appointed  
11 directors, and sets the stage for all of the selections,  
12 both by the members and by this Board in the months ahead  
13 will resolve the issues of how many seats are there, from  
14 which states, and whatever.

15 We have reviewed the comments on the proposed  
16 regulation, and the overwhelming majority of them are both  
17 supportive and technical in nature, the technical questions  
18 and the like. And so the final rule will be presented to  
19 the Board, probably by notational vote, in the near future,  
20 and will resemble very much the proposed rule. And there  
21 are no significant policy changes that will be proposed in  
22 the form of the final rule.

23 When the final rule has been adopted, the decision  
24 making will shift to the Banks to make a determination as to  
25 whether or not to run any elections in the year 2000. It

1 appears that there are no significant changes in the quota  
2 of seats for each state, so that unless there are some  
3 eligibility issues of which we are not aware, that is people  
4 who ran last year and their institution is no longer a  
5 member, or they are no longer with their institution, there  
6 is likely to be in every district, in every state the option  
7 of merely validating the election.

8           The Office of General Counsel will prepare a  
9 document for the Banks along this line to basically apply  
10 the rule to this choice to allow the Boards probably in June  
11 to make their judgment as to which way they want to go on  
12 this so they can move ahead. Yes.

13           MR. O'NEILL: I guess one question, the only place  
14 where we have more directorships than we did before, I  
15 guess, was Nebraska, which now has three rather than two.

16           MR. MORRISON: Well, the way things work in  
17 Nebraska under the proposed rule and what would be brought  
18 up to the Board as a final rule, when a seat moves like  
19 that, the person sitting in the seat loses eligibility. But  
20 the seat continues, and the seat's term continues as it was  
21 established in order to preserve the staggering of  
22 directors, which you are required to do under Gramm-Leach-  
23 Bliley.

24           So what will happen there is that the current  
25 incumbent will become ineligible at the end of this calendar



1 year. But the seat will be then vacant, and that will be up  
2 to the Board of directors of the Federal Home Loan Bank of  
3 Topeka to fill that seat for the remainder of the term, and  
4 then the first election will occur when that term expires so  
5 that it doesn't engage in any election.

6 MR. O'NEILL: And the only thing that they have to  
7 do is make sure that the person that they pick is somebody  
8 from Nebraska.

9 MR. MORRISON: Well, he also has to be an officer  
10 or director of one of the institutions in Nebraska that is a  
11 member of the Bank. But there are a lot more people in  
12 Nebraska than that.

13 (Laughter)

14 MR. MORRISON: Okay. And so with that  
15 clarification, are there any questions? Yes.

16 MR. GINSBERG: One clarification for the record,  
17 Mr. Chairman. Janet spoke at length about the effect of the  
18 year end '99 stock purchase or stock holdings of the members  
19 in the Boston district, for example. But I just wanted to  
20 make sure that the Board members understand that it is in  
21 the record that the resolution that is before you that has  
22 been moved includes the approval of discretionary seats as  
23 well, including the discretionary seats in Connecticut and  
24 Massachusetts that Janet made reference to, being at the  
25 option of the Board, and in fact includes discretionary

1 seats throughout the System.

2 So I just wanted to make sure that it is clear  
3 that that is in the resolution that has now been moved and  
4 it is before the Board.

5 MR. MORRISON: Right. And to say one other thing  
6 on that score, although in contrast to our past rule, the  
7 proposed rule permits the termination of a term of office  
8 before it is completed, that is, in the past we had these  
9 retained by incumbency situations because our rule did not  
10 allow the termination. In fact, our action today, in  
11 creation or maintenance of discretionary seats does not do  
12 that to anybody. We have the power to do it under the new  
13 rule, but we are not doing it. We are basically maintaining  
14 people to complete their terms because it is convenient to  
15 do that in all the instances where it arises.

16 MR. O'NEILL: And in Connecticut, which is another  
17 seat that lost one under the stock because we are putting in  
18 a discretionary seat, right now they have two, and next year  
19 they will have two.

20 MR. MORRISON: Right. Although they don't have a  
21 carrying over incumbent. They have another person who will  
22 have won the election if the bank chooses to validate the  
23 '99 election, or they can run the new election for the seat.  
24 Okay? Therefore, the vote occurs on the motion by  
25 Mr. O'Neill that the resolution be adopted as presented.

1 All in favor, please say aye.

2 (Chorus of ayes)

3 MR. MORRISON: Opposed, no. The ayes have it, and  
4 the resolution is agreed to.

5 MR. APGAR: Before we go to the final, I just  
6 wanted to make just one observation here. People may have  
7 noticed that sitting over in that chair, Jim Gray is no  
8 longer there. That is not Jim Gray.

9 MR. MORRISON: Yeah.

10 (Laughter)

11 MR. APGAR: And first of all, I just wanted to  
12 make on the record our thanks to Jim, although he couldn't  
13 be here. I think he is busy at his new job, but he really  
14 made my time here easier in transition. He served the Board  
15 well. And, of course, I am now drawing on another  
16 experienced member of the staff to help me in my role as the  
17 HUD's designated. I just wanted to, perhaps given Jim's  
18 long years of service, maybe I can impose on the Chairman to  
19 draft a joint letter from the Board thanking him for his  
20 service and wishing him well in his endeavors.

21 MR. MORRISON: Absolutely.

22 MR. APGAR: Okay.

23 MR. MORRISON: We'll do that immediately.

24 MR. APGAR: Thank you.

25 MR. MORRISON: We join you in thanking Jim and

1 welcoming Diane to his seat. Okay. Let's move to item  
2 three. The Gramm-Leach-Bliley Act made a significant number  
3 of important changes in the Federal Home Loan Bank System,  
4 but none more important than the approval of a new capital  
5 structure to accommodate universal voluntary membership and  
6 to incorporate risk based governance of the amount of  
7 capital, has had not been the case heretofore.

8           The Congress provided for a year for the Finance  
9 Board to promulgate regulations governing this new capital  
10 structure, and the Board has been hard at work. The staff  
11 of the Board has been hard at work over the past six months  
12 in formulating those rules. And the target date for  
13 promulgation of a final rule is November 12th of 2000.

14           For that reason, we have scheduled a meeting next  
15 week, May 22nd, for the consideration of a proposed rule to  
16 be followed by a 90-day comment period to allow ample time  
17 to comment, but also to allow enough time for the  
18 finalization of the rule by November, and that the  
19 promulgation of a final rule in November, under the statute,  
20 will then be followed by a 90-day period. I mean a nine-  
21 month period, excuse me a nine-month period, a 270-day  
22 period, during which the Banks will formulate their actual  
23 capital plans, that is, use the regulatory structure to make  
24 their own decisions with their members about which choices  
25 to make under the rule, which will be then submitted to the

1 Finance Board.

2 The deadline there is August of 2001. And then  
3 following approval with whatever modifications may be  
4 necessary during the approval process, a beginning of up to  
5 three-year transition period for the Banks.

6 So while this is a very big set of changes, there  
7 is quite a long time period during which they are actually  
8 adopted and implemented. And we are essentially at the  
9 beginning of that process about to set sail next week.

10 In preparation for that, there have been a number  
11 of meetings between experts retained by the Federal Home  
12 Loan Banks and our staff working through some of the more  
13 challenging details of writing a regulation. And at the  
14 request of a Board member that we have an opportunity before  
15 our action next week to ask questions of those experts, we  
16 have scheduled this meeting.

17 In the Board book is a document prepared by J.P.  
18 Morgan, one of the consultants to the Federal Home Loan  
19 Banks on this matter. It is styled draft three, which I  
20 suppose protects everyone against any sense of finality in  
21 any of this. But, obviously, it is three, which means it  
22 itself has been subjected to a good deal of discussion. And  
23 that is the document that has been presented to the Bank  
24 Presidents and presented to us and discussed by us.

25 In the preparation of that document, J.P. Morgan

1 had the benefit of two documents prepared by our staff, one  
2 of which was a narrative of principles and parameters that  
3 was followed by a more detailed outline and a somewhat  
4 modified outline that described our ideas about what a  
5 regulation might include. And it is on the basis of that  
6 discussion and analysis that Mr. Watson is here on behalf of  
7 J.P. Morgan, and Mr. Lewis is here on behalf of  
8 PriceWaterhouseCoopers to mostly to respond to questions  
9 that Board members may have. But we have invited them to  
10 make a short introductory presentation.

11 The thrust of what we are doing here is not to say  
12 what shall the final rule say because that is what we have a  
13 comment period about, but to answer questions or make  
14 statements about the shape of the proposed rule and whether  
15 it is consistent with the process that is about to begin of  
16 analysis that is going to go in the banks to respond to the  
17 proposed rule.

18 So that is where we are. Does anybody, either of  
19 my colleagues, want to say anything else in preparation?

20 MR. O'NEILL: No.

21 MR. APGAR: No.

22 MR. MORRISON: Okay. Mr. Watson.

23 MR. WATSON: Thank you, Mr. Chairman. I was going  
24 to start with a brief summary of our involvement here.  
25 Maybe I'll just, in the risk of repeating you for a minute,

1 just go through it. We were hired in mid to late April by  
2 the 12 Federal Home Loan Banks with a narrow mission for our  
3 assignment. The assignment was to review the materials that  
4 have been put together by the FHFB in preparation for the  
5 May 22nd meeting to proposed regulations related to capital,  
6 and our assignment to review these and see whether we  
7 thought that they were consistent with the ability to have  
8 the best possible process for the Banks to raise capital.

9 In so doing, we developed a framework for looking  
10 at the capital process, and through that framework developed  
11 some recommendations, which we presented to the bank  
12 presidents and to the FHFB staff and to Chairman Morrison  
13 and Director O'Neill two days ago. So with that as a  
14 background, let me just give you a quick snapshot of the  
15 work that we did.

16 In the framework of looking at the published  
17 materials prepared at the FHFB, we identified what we viewed  
18 as five major areas which raised issues. The first was an  
19 area, the accounting tax and regulatory accounting, where we  
20 identified a number of issues that will need to be resolved  
21 for members, for Banks and members to evaluate importantly  
22 their accounting structures, tax implications of the  
23 conversion from today's structure to the structure that is  
24 mandated in Gramm-Leach-Bliley, and also looking at also  
25 influence we believe the way members will evaluate their

1 returns.

2 There are a number of open issues which  
3 PriceWaterhouseCoopers began looking at. I think that most  
4 of those are not resolved and will be resolved as capital  
5 structures are developed. We identified three points which  
6 we thought could be changed in the May 3rd release from the  
7 FHFB draft. And PriceWaterhouseCoopers today is providing  
8 comments to your staff, which will change language, we  
9 believe, in ways that will create the flexibility that we  
10 believe that you intended.

11 The second part of the framework that we looked at  
12 was thinking through the issue of what will the members  
13 incentives be to buy class stock. We started off from an  
14 assumption here, an informed assumption, I believe, that the  
15 banks will be looking at this economically. They will be  
16 looking at the total return that their stock provides to  
17 them. The total return will be a function of both the  
18 dividend of return on their stock plus the benefit that a  
19 member gets from the use of the FHLB services. And that  
20 benefit will vary by the nature of the organization that  
21 uses the services and the amount that they use the services.

22 To understand that benefit fully and to understand  
23 the attractiveness of the stocks, it is going to be  
24 imperative for the banks to develop business plans and look  
25 at accounting and tax issues to go through the issues of



1 voting rights, which with a two class structure will need to  
2 be balanced between the class Bs and the class As, looking  
3 at different business models to run the organizations of  
4 which the concept of activity based stock we think will be  
5 important for banks to evaluate and potentially to use. And  
6 then lastly, the FHFB has proposed subclass or tracking  
7 stock, which we think could have the potential to be very  
8 useful tools in developing the structures of the stock in  
9 determining whether the incentives there will be to buy  
10 class B stock.

11           So in summary, the structure of the stock and the  
12 economics of the stock will determine the attractiveness.  
13 And our objective is to be sure that in our view that the  
14 regulatory framework allowed for the flexibility necessary  
15 for the Banks to achieve the best results. A comment there,  
16 I think that this works all the way through, that this  
17 restructuring is complex. There are quite a number of  
18 issues that will need to be balanced. And, too, it is not  
19 clear at the beginning that there is necessarily one way to  
20 do this, probably a number of ways of restructuring the  
21 stock. And flexibility will be important in allowing the  
22 banks to determine what mix and match will work best for the  
23 members, which gets to the third key issue raised, which is  
24 a point we have called flexibility in structuring and  
25 converting stock.

1           The one point there is the inclusion activity  
2 based stock allows for a lot of flexibility in terms of  
3 having the banks respond to market demands for their  
4 services. We think that the Banks have got two ways of  
5 structuring themselves, as par value stocks or can do more  
6 commonly publicly traded stock. And there will be some  
7 choices that will need to be made there, which again are  
8 complicated choices, and flexibility in doing so will help  
9 come to the right choice.

10           We also make a note that a pure auction process in  
11 selling the stock, where a stock is created by a Bank and a  
12 Board of directors, and members are told tell us how much  
13 you want of this at a given price. The situation is more  
14 complex than that, and we'll need a more iterative process  
15 to build business plans and governance structures that work  
16 with members' expectations. And we see it from an  
17 investment banking perspective as an elongated book-building  
18 process to determine what a clearing price will be for  
19 stock.

20           In looking at the Federal Home Loan Bank stock and  
21 earnings capability over time, leveraging capital as fully  
22 as possible within the boundaries of the regulatory limits  
23 of safety and soundness is a valuable exercise from an  
24 earnings perspective. The proposed regulations introduced  
25 the concept of callable capital. We can mend the creativity

1 associated with callable capital, recognizing that there is  
2 a fair amount of work to be done to determine, particularly  
3 from an accounting and regulatory perspective, to determine  
4 the ultimate value to members in the Banks of callable  
5 capital. More work needs to be done.

6 But we also caution that from an optics (phonetic)  
7 perspective, callable capital could have the impact of  
8 creating questions about how the home loan capital structure  
9 looks on a comparable basis to other kinds of organizations.

10 And we think that if the ultimate end is substantive, it  
11 can be explained. But it will have to be developed with a  
12 view that it would need to be explained to a number of  
13 different constituencies, including the CO investors.

14 The last point that we would make is we see as a  
15 framework that the Banks will need to move promptly to  
16 develop the plans that we have discussed, the need for  
17 business plans, and working through the open issues to  
18 develop a sense of certainty of how a stock will ultimately  
19 work and behave, and what the earnings dynamic will look  
20 like. And incorporated in with that will be the array of  
21 asset choices the Banks will have the opportunity to make.

22 I would leave this with a couple of points. One  
23 is the reminder that I have made a couple of times that  
24 flexibility is going to be important to match up with the  
25 complexity that is inherent in the shift to a two tier

1 capital structure. We mentioned four items that where we  
2 thought more flexibility in the regulation, post-regulation,  
3 would be useful. One is three of them are being dealt with  
4 that I mentioned before by PriceWaterhouseCoopers of your  
5 staff. A fourth is in the area of voting and governance,  
6 where we believe that while the 50 percent limitation that  
7 you proposed, a minimum for the class-B holders, makes  
8 economic sense.

9           We think it is possible that a more complex  
10 governance plan that would allow for 50 percent being the  
11 voting rights for certain types of issues, but potentially  
12 super-majority for other types of issues; also the potential  
13 for class A owners to have kick-in voting rights if they  
14 don't receive dividends over some period of time. I'm not  
15 being prescriptive about these. These are just options that  
16 would be useful for consideration that potentially the 50  
17 percent limit would make it hard to consider. So we  
18 recommend the 50 percent limit be taken out in the current  
19 draft.

20           And then I would just like to make a handful of  
21 points of things that we think will receive lots of  
22 consideration and should receive lots of consideration from  
23 you and others, and that would be the issues of callable  
24 capital, the conversion auction process, voting and  
25 governance, the trading of the stock, which as we mentioned

1 in our meetings with you and in this presentation, is  
2 unlikely, given the nature of the organization and the  
3 limited number of people who own the instruments, to be  
4 particularly liquid; and ultimately, the issue of activity  
5 based stock.

6 That's the end of my remarks.

7 MR. MORRISON: Mr. Lewis, do you want to add  
8 anything to that?

9 MR. LEWIS: Sure, Mr. Morrison. First, I would  
10 like to say that Mr. Watson has summarized quite well the  
11 approach we took in terms of collaborating with him as he  
12 worked with the Finance Board and the System in reviewing  
13 the draft regulation and the other materials. I would add a  
14 few things from an accounting and tax side.

15 First, the uncertainties surrounding the ultimate  
16 capital structures at this point preclude the conveyance in  
17 any sort of firm opinions on these matters, but our role  
18 really here was to try and raise issues for consideration by  
19 the Board staff and the Banks as they try to mold this  
20 regulation.

21 There are also some external factors that are  
22 occurring that we have talked about with the Finance Board  
23 staff as well as the Banks that will also affect the  
24 ultimate judgment on accounting and tax matters, and they  
25 include the fact that the Financial Accounting Standards

1 Board is in the process of preparing to release for comment  
2 a statement on accounting for liabilities and equity to  
3 clarify the attributes that should exist in financial  
4 instruments to have them characterized as either liability  
5 or equity instruments. And the outcome of those  
6 deliberations and rulemakings by the FASB will have an  
7 effect ultimately on the accounting that the System will use  
8 to account for these instruments that are being developed  
9 under this regulation.

10 The second is that the current accounting by  
11 members for FHLB stock is governed by the AICPA's bank audit  
12 guide. That process evolved as a result of FIRREA and the  
13 need for members and their accounting firms to have guidance  
14 as to how to treat the unique aspects of FHLB stock. And it  
15 has been our recommendation that the banks anticipate the  
16 need to change that guidance as your capital structure  
17 changes and that they work with the AICPA on ways to ensure  
18 that the guidance is current and is relevant to the ultimate  
19 structure that develops. So those two outside influences  
20 are important.

21 The other key considerations in finalizing views  
22 on accounting and tax matters will really rest with the  
23 development and finalization of capital plans by the Banks.  
24 As Mr. Watson mentioned, the regulation's objectives is to  
25 provide for flexibility, we believe, in allowing the Banks

1 to meet the requirements of the law and the regulations, but  
2 also to do that in a way that is best suited for the Banks  
3 themselves and the members. And as those capital plans are  
4 finalized, and the options inherent in those decisions are  
5 also finalized, then it will be time, or we will be able to  
6 decide what accounting ramifications there are of those  
7 decisions.

8           Obviously, we won't look to make those decisions  
9 after the fact, but rather as people feel they have got a  
10 capital plan that is the one they are going to go with,  
11 well, then we'll be able to work with them to try as best we  
12 can to give opinions on how those capital plans would be  
13 implemented by both members and the system.

14           The other important consideration will be the form  
15 of what I'll call transition from the existing shares or  
16 stock to the new classes of stock. The form of transition  
17 will have important considerations, particularly from a tax  
18 standpoint. So it will be as soon as it is clear as to  
19 whether or not there will be a common form of transition by  
20 the Banks or whether Banks will have individual forms of  
21 transition, it will be important to assess the tax aspects  
22 and accounting aspects of those forms of transition to see  
23 whether the accounting results would be and to also decide  
24 whether one form of transition is a better option for both  
25 the Bank and the members at that point.

1           Mr. Watson also noted the fact that the callable  
2 capital rules have some unique considerations. First,  
3 callable capital, as I have described it, as we have had  
4 discussions here with the staff, I think when you come to  
5 unpaid capital, there is a range on accounting rules that  
6 could possibly apply. On one end of the range are rules  
7 that would apply to simple commitments that have been  
8 conveyed by the potential investor. On the other end would  
9 be rules that would apply to more firm commitments, such as  
10 subscriptions or notes, et cetera.

11           And so as we have looked at your intents with  
12 respect to callable capital, we have had discussions with  
13 you about how those rules would apply, depending on the  
14 circumstances that would surround the way you have actually  
15 structured those instruments.

16           Also important is the treatment that for  
17 regulatory capital purposes that the members will receive  
18 for their interest or investment in the Home Loan Bank  
19 system. Currently, there are rules specifically on point as  
20 to what risk rating would apply to the current investments  
21 that members have in the System. It will be important, I  
22 think, and we have observed it will be important for the  
23 Banks to have discussions with the bank regulators for the  
24 commercial and for banks and thrifts to understand whether  
25 or not there would be any effects of the changes, either in



1 the two tier structure itself or a callable structure, if  
2 such was the case, so that people could assess the impact of  
3 that as well.

4 While that is not a matter that really we are in a  
5 position to give an opinion on because the regulators are  
6 the ultimate arbiters of those rules, it is something that I  
7 think will be an important decision for both the members and  
8 the Banks as they go forward.

9 That's a summary of the discussions we have had,  
10 and we'll be pleased to talk to you about any questions that  
11 you might have.

12 MR. MORRISON: Thank you. Questions? Mr.  
13 O'Neill.

14 MR. O'NEILL: Regarding the costs versus the  
15 benefits of the System, do you find that in deciding whether  
16 or not to purchase class B stock members will consider both  
17 the value of services they receive from the Federal Home  
18 Loan Bank and the potential dividend? We have debated, but  
19 never have reached closure on the appropriate balance  
20 between the value of services such as advances, pricing, and  
21 the dividend yield. What is your view of that balance, if  
22 you have one?

23 MR. WATSON: My view is that in a cooperative  
24 environment, there is no right answer, and that it is the  
25 responsibility of the Board of directors of each cooperative

1 organization to set that balance for themselves. I think it  
2 is likely that a financial institution owner of a stock will  
3 be looking for a dividend that covers its cost of carry-on  
4 stock, but that it would also look very closely at the value  
5 of the services, and we look at the two as a combined  
6 package. So the division of those two issues is one that  
7 members will put back together ultimately when they review  
8 the returns.

9 MR. O'NEILL: Kind of a follow-up question on that  
10 is assuming advances in other products such as MPF remain  
11 competitively priced, what rate of return will class B  
12 stockholders expect on their stock investment? For  
13 simplicity, let's suppose that class B stock is risk rated  
14 100 percent on members' balance sheets. Do you have a view  
15 of what kind of return they would expect?

16 MR. WATSON: Our assignment so far has been to  
17 look at the framework of these issues relative to the  
18 regulatory work, and we have not developed a set of expected  
19 returns at this point for members. I do think it would be  
20 influenced significantly by the structure and a business  
21 plan of the home loan bank and the level of risk in the  
22 stock related to the return of the stock. And I think that  
23 members will look at their own returns to generate proper  
24 returns for their owners, and they'll use in part basic  
25 return on capital analysis, and they'll look at the returns

1 available to them on comparable instruments. And in that  
2 evaluation, they'll look at the combination at both the  
3 dividend plus the value of the services.

4 MR. MORRISON: We should clarify, you would agree,  
5 I take it, that their return on equity, their equity, in  
6 Federal Home Loan Bank stock is a leveraged return based on  
7 their own capital holding. Again, it is kind of, their  
8 stock, in other words, if one were to compare the members of  
9 the system and their legal leverage with the average  
10 investor in equity and their leverage, that these  
11 institutions have special leveraging powers that are not  
12 generally available.

13 MR. WATSON: You are assuming, which I think I am,  
14 that the class B stock in likelihood would have a FFEAC  
15 100 percent risk rating?

16 MR. MORRISON: Well, whatever the risk rating is.

17 MR. WATSON: Yeah. I think it would. My answer  
18 to that would be dependent on the risk rating. And if the  
19 risk rating were 100 percent, I would answer the question  
20 yes. With 20 percent, I would also say that in terms of the  
21 risk rating that members are going to look at the risk rated  
22 return on the stock. We believe that more will look at the  
23 stock with respect to the leverage ratios being a constraint  
24 as opposed to the risk rating. But they will probably look  
25 at both, and some will go on to look at the economic

1 returns, which would be more of a pure return on risk kind  
2 of analysis.

3 MR. O'NEILL: The report states that earnings will  
4 depend on the scope of the allowable investments. Can you  
5 quantify how much each of certain variables would have on  
6 the economic attractiveness, things like the collateral  
7 provisions of Gramm-Leach-Bliley or the tax consequences of  
8 a structure or the accounting treatment or the consequences  
9 from new community mortgage? Is there any way of kind of  
10 factoring what will really matter in the attractiveness of  
11 the stock?

12 MR. WATSON: I think the attractiveness of the  
13 stock is going to be a combination of the elements that you  
14 have just described plus the business plans of the banks.  
15 They'll take into account some facts. They'll take into  
16 account some assumptions about what the future markets and  
17 opportunities will be. They'll take into account potential  
18 pricing of Federal Home Loan Bank services. They should  
19 take into account the competitive dynamics. I also think  
20 that the attractiveness of the stock will be influenced  
21 significantly by the governance structure and voting rights  
22 of the members.

23 MR. O'NEILL: Some would argue that there are no  
24 limits in place yet on investments. But I think everyone  
25 would agree that there is the perception that either limits

1 do exist or that they are forthcoming. Does this perception  
2 factor into whether members will buy class B stock?

3 MR. WATSON: Investors will take into account the  
4 limitation on the potential assets that they can buy or the  
5 potential for assets that they can buy, or services that  
6 they can undertake to be limited. The perception of that  
7 could be a determination. And I think that in the analysis  
8 the investors/members would look at what potential they  
9 would believe there would be in the absence of specific  
10 information, they would make guesses as to what limitations  
11 there might be, and then they would look at the economic  
12 impact of those limitations.

13 If the impact of that was significant limitations  
14 on earnings capabilities, they would put that in  
15 significantly into their analysis. They could also do that  
16 analysis and find the impact was de minimis, in which case  
17 the impact would be substantially less.

18 MR. O'NEILL: With the Finance Board's recently  
19 proposed regulation defining core mission activities, there  
20 is an implicit assumption that acquired member assets such  
21 as MPF would generate profits approximating those earned by  
22 mortgage backed securities. Are you familiar enough with  
23 MPF to make a judgment on that assumption?

24 MR. WATSON: We're certainly familiar with MPF,  
25 but we haven't done, I think the rigorous analysis necessary

1 to compare MPF to mortgaged-backed securities.

2 MR. O'NEILL: It seems to me that this is a  
3 critical matter because by virtue of our final regulation,  
4 on the Federal Home Loan Bank's strategic business plans and  
5 the proposed regulation on core mission activities, you are  
6 compelling the Federal Home Loan Banks to include in their  
7 capital plans business models that exclude mortgage backed  
8 securities and other non-CMAs from the list of possible  
9 earning assets. In your opinion, is this a prudent decision  
10 on the part of the Finance Board?

11 MR. WATSON: We haven't annualized the full impact  
12 of the CMA. Let me rephrase this because there is nothing  
13 written down about it. We haven't analyzed the potential  
14 impact of imposition of CMA limitations on the Banks. I  
15 think that in an environment of uncertainty, injecting  
16 uncertainty into earnings and business models certainly has  
17 potential to detract from the value of the stock that is  
18 being sold and could make it harder to sell.

19 MR. O'NEILL: In your opinion, is it better for us  
20 to hold off on implementing core mission assets or other  
21 mission activities within the Federal Home Loan Bank System,  
22 which some might perceive as being earnings constraints,  
23 until after the capital restructure?

24 MR. WATSON: I think that the FHFBS could make some  
25 beneficial actions to ease uncertainties around the

1 valuation, the inputs that would ultimately be necessary to  
2 value the stock from the point of view of the B members or  
3 the A members. And so actions that would relieve  
4 uncertainty about asset choice would be positive. If those  
5 actions eliminated asset choice, provided certain unlimited  
6 asset choice, that would certainly be a negative. If the  
7 uncertainty just lifted provided clarity and not a break in  
8 asset choice, that would be a positive.

9 MR. MORRISON: You are not suggesting that a  
10 federal agency charged with defining a mission and  
11 regulating the mission of a GSE should allow anything to go  
12 on if it generates positive earnings, that it doesn't have a  
13 role to make those judgments, right?

14 MR. WATSON: No. I'm saying from an investment  
15 perspective if the value of an instrument, a stock, is more  
16 valuable if it has more choices than less choices. I'm  
17 opining on the policy dynamics. I'm opining from the  
18 financial returns.

19 MR. MORRISON: Right. Because they are obviously,  
20 well, just to take a for instance. The statute would permit  
21 the Federal Home Loan Banks to own various kinds of  
22 equities, and the Finance Board has historically made a  
23 judgment that except for a very narrow range of targeted  
24 equity investments should not invest in equities.  
25 Obviously, equities have over time a higher rate of return

1 than other investments.

2 I am just trying to understand, are you suggesting  
3 that because a higher rate of return always would make a  
4 more attractive investment for an investor, that judgments  
5 such as that should be suspended in order to boost the  
6 earnings for the sale of the stock, at least the potential?

7 MR. WATSON: Two points to answer that question.  
8 I think that what I haven't been clear on, I would like to  
9 add the focus of investors will be return on return relative  
10 to the risk to risk, so investors will be looking for high  
11 returns for higher risk and low return for lower risk, with  
12 the assumption that there is an efficiency curve on return  
13 relative to risk. So investors would look, even though they  
14 would get higher returns for stocks, they would evaluate  
15 that relative to risk. They would look at mortgage- related  
16 risk relative to that risk. They would look at advanced  
17 risk relative to that risk and other risks that they would  
18 have.

19 MR. MORRISON: And that all assumes that would be  
20 risk based capital structure tracks the risk.

21 MR. WATSON: That's right. And I'm definitely  
22 making that assumption, right, that you know, proposing a  
23 sophisticated model for evaluating asset risk. And the  
24 other part of the question, I recognize that the Federal  
25 Home Loan Banks are chartered by the government with public



1 policy benefits, and recognize that choices need to be made  
2 around public policy activities. That being said, I think  
3 within the range of public policy activities, there are  
4 assets which are more attractive and less attractive. And I  
5 think that Boards of directors have responsibilities as well  
6 as the regulator at helping in determining which of those  
7 activities can meet the requirements.

8 MR. MORRISON: And when you say within that  
9 constraint, obviously, there is a normative judgment to be  
10 made by this Board as to where to draw the circles, what is  
11 inside and what is outside. Given that that is a judgment  
12 that can be made now or can be made later, I hear you saying  
13 that certainty, more certainty, more information about what  
14 judgments are likely to be is a positive. Obviously, there  
15 is a range of choices, and you are arguing for broader  
16 rather than narrower range of choices. But I heard you say  
17 that within any set of choices for doing business plans and  
18 selling the stock, the more information about what the  
19 likely choices are, the better. Is that what you meant by  
20 certainty?

21 MR. WATSON: Yes.

22 MR. MORRISON: I mean, there is no such thing as  
23 certainty in life, but there is more rather than less  
24 certainty.

25 MR. WATSON: I think that, yes. I think that if

1 it is known, the decisions, is known by the FHFB, for  
2 instance, that decisions on asset choice would be made some  
3 time in the future, with certainty, I think it would be,  
4 even if those were limiting choices, I think that  
5 information would rather be known by investors today than  
6 later, if there is certainty there. And I think that I can  
7 understand in today's environment why members would be  
8 potentially concerned about what certainty there might be  
9 related to asset choice, having seen the FMMA, understanding  
10 where, at a point in time, the Board was going.

11 And I think that the introduction of the CMA and  
12 the definition of core mission assets is, I believe,  
13 fanatically in sync with the FMMA. And so there is  
14 uncertainty, I think, gets introduced into the System, which  
15 I think is there, and it will provide a sense of caution on  
16 the part of investors.

17 On the other hand, I mean not on the other hand,  
18 but as a point of comparison, I think that uncertainty  
19 exists in most if not all equities of regulated institutions  
20 where regulators can make decisions on a forward looking  
21 basis that influence the value of a stock. But the degree  
22 to which that uncertainty is folded into the stock is a  
23 function of investors' perception of the range of likely  
24 actions by the regulatory body, which is a guess. Maybe  
25 sometimes it is an informed guess, but a guess about

1 motivations and change over time through administrations.

2 MR. O'NEILL: And is there any way of knowing, or  
3 would you hazard a guess, how much easier this proposed  
4 capital rule would be to pass if there were no real or  
5 perceived limits on mortgage backed securities?

6 MR. WATSON: I don't know. I would say that there  
7 are other issues which I think will be very high in their  
8 priority in the investors' minds. Amongst those will be the  
9 governance structure, the tax and accounting issues. And I  
10 think in many cases, the ability to implement activity based  
11 stock.

12 MR. O'NEILL: This one is for you, Bill. I know  
13 that PriceWaterhouseCoopers has been engaged to deal with  
14 both tax and accounting issues. Briefly describe what  
15 issues you have identified so far, and have you come to any  
16 kind of conclusion, or is it just too early for that?

17 MR. LEWIS: I can start off by saying that we  
18 really haven't been able to come to tentative conclusions or  
19 conclusions of any sort because of the fact that, as I  
20 mentioned earlier, there are a number of uncertainties, both  
21 related to the eventual development of capital plans and  
22 transitions that the Banks will opt for, and the external  
23 factors that I alluded to earlier.

24 And, however, that having been said, we have been  
25 able to identify a number of issues that we think need to be

1 considered by the System and will ultimately have to be  
2 considered by the members as they make the choices that are  
3 going to be before them in terms of how they are going to  
4 implement these changes.

5           The first issues that is out there is the fact  
6 that there was a change in the tax law in 1997 which could  
7 potentially have an effect on whether or not the exchange,  
8 and I'll use that term very broadly of the existing stock by  
9 members for the new forms of stock will qualify as a tax-  
10 free transaction. And essentially, those provisions which  
11 are in Section 351G of the tax code set some standards that  
12 would in some cases not permit certain stocks to achieve  
13 tax- free treatment. And there are certain attributes that  
14 already perhaps, by virtue of the statute, could accrue to  
15 the stock that we are talking about that the System would  
16 ultimately issue, the Bank System would ultimately issue,  
17 which could perhaps not allow those stock transfers to  
18 qualify for tax free.

19           The put-right that the member would have is the  
20 most important issue, and the fact, too, that if the  
21 dividends are tied, it could also be an issue. An  
22 offsetting consideration, though, is that the ability of the  
23 investee in that stock to participate in growth, the  
24 relative ability of them to participate in growth, can be an  
25 offsetting consideration.

1           So the reason why you can't conclude at this point  
2 is that until a capital plan is developed by a Bank that  
3 considers those elements and the mix of those elements is  
4 assessed in that capital plan, you wouldn't be able to make  
5 a determination. But the fact is that element of the tax  
6 law will at least raise a question about whether certain of  
7 these transactions can receive tax free treatment.

8           Another issue that we have discussed is what the  
9 ultimate accounting by the Federal Home Loan Banks will be  
10 for these shares on a go forward basis. Currently, the  
11 stock in the System is classified as capital. It is  
12 permitted by general accepted accounting principles. The  
13 change in the form of stock of a system will have to be  
14 reevaluated under those accounting standards.

15           The existing accounting standards would be applied  
16 would depend on the ultimate structure and the attributes  
17 that the individual pieces of stock would have. So, for  
18 instance, things like the preference in dividends, the  
19 preference in liquidation, the tax treatment, frankly, and  
20 other qualitative type considerations such as voting powers  
21 and influence can have an effect, and rights to corporate  
22 growth, participation in other corporate activities will be  
23 the types of things which will determine how a member will  
24 account for those investments as whether they are debt  
25 instruments or equity instruments for the member, and also

1 how the Banks will account for those instruments, as to  
2 whether they are debt or equity instruments.

3           So again, it will depend on the capital structures  
4 that are ultimately developed. However, the extra  
5 consideration will be the fact that by the time this change  
6 is implemented, we will be likely to have new accounting  
7 standards from the FASB in this area. So it will be  
8 important that they be watched by the Banks and the members  
9 as those standards develop so that they can be considered as  
10 the capital plans are ultimately developed.

11           Another issue that we considered was the  
12 accounting ramifications for the callable stock. As I  
13 mentioned earlier, there is a range where you have nonpaid  
14 in capital as to what the accounting treatment can be, one  
15 end of the range being if it is pure commitment, it would be  
16 not recognized by either the investor or the issuer; the  
17 other range being if it was a well-secured, short-term  
18 payable instrument, there is a possibility of recognition.  
19 So we have pointed out to the Board staff and the Banks that  
20 we have talked to that the way this callable feature is  
21 ultimately implemented, along that spectrum of accounting  
22 possibilities will guide the decision as to what the proper  
23 accounting would be.

24           And as you mentioned, there are also regulatory  
25 considerations, as I alluded to earlier, for risk based

1 capital purposes, which really are going to have to be the  
2 ultimate decision of the bank regulators.

3 MR. O'NEILL: Winthrop, you recommended that our  
4 capital regulation provide the Federal Home Loan Banks  
5 considerable latitude in designing our capital plans. By  
6 providing that latitude, is it conceivable that we will have  
7 12 different capital plans from the Banks? Is this  
8 problematic? Is it necessary for the 12 plans to be  
9 substantially similar?

10 MR. WATSON: I think it is possible that you have  
11 12 different capital plans. I think it is unlikely that you  
12 are going to have 12 all completely different capital plans  
13 because I think there are a handful of key drivers of  
14 choices, from structuring economic choices and governance  
15 choices. In terms of them all needing to look alike, I'm  
16 not sure that they do all need to look alike. But I think  
17 that at this point in time, I think that the approach the  
18 FHFB has taken to allow the Banks to make choices is the  
19 right set of choices.

20 There are issues that I think go between the  
21 various Banks, between the 12 Banks. And I think that at  
22 this point in time, it makes sense for the Banks and the  
23 members to come to the conclusions themselves about which  
24 issues have the potential to be limiting, and if so, to fix  
25 them themselves.

1           MR. O'NEILL: I would agree with that. I guess  
2 the only problem is that we have several big bank holding  
3 companies in several different districts, and if you have  
4 different rules, maybe there will be some districts that  
5 they would get out of, and others that they would flock to.

6           MR. WATSON: That's possible.

7           MR. O'NEILL: Do you have any suggestions or can  
8 we in the Federal Home Loan Banks go about communicating to  
9 members, rating agencies, debt investors FFEAC as we work to  
10 finalize this reg? One concern I have is misinformation.  
11 For example, with the concept of callable capital, you state  
12 that it has attractive attributes but may pose political  
13 problems for the System. I think it would be worthwhile for  
14 the concept. And I am concerned about the marketplace  
15 overreacting. Should we make it abundantly clear in our  
16 preamble that this regulation is one issue that we are  
17 undecided, but would welcome insightful comments?

18          MR. WATSON: Yes.

19          MR. O'NEILL: Are there other issues other than  
20 callable capital that you would put in that category?

21          MR. WATSON: I mentioned initially that I thought  
22 that there was enough complication around all of these  
23 issues that inviting comment on major issues and welcoming  
24 comment on other issues would be very valuable. Areas of  
25 complexity, many of them very beneficial for the Banks,



1 would include activity based stock, the conversion of  
2 auction process for converting the stock, the voting and  
3 governance issues, issues around the tradability and  
4 liquidity of the stock. And my last point was callable  
5 capital.

6 Certainly, I think constituents should feel free  
7 to and then I would expect the FHFB would take those  
8 comments seriously. In the discussion, you have indicated  
9 that that is the intention.

10 MR. O'NEILL: Is there a problem with putting in  
11 that in the preamble so that we highlight the issues.

12 MR. MORRISON: All of those items are going to be  
13 discussed, although I'm doubtful that callable capital will  
14 actually be in the rule in any particular form.

15 MR. O'NEILL: The report states at one point that  
16 governance structure should provide the ability to deal with  
17 conflicts between class A and class B shareholders since  
18 there would strong incentives for each to gain the other.  
19 The report lists two gaining possibilities. Are there any  
20 more concrete examples of potential gaining, and also what  
21 you had in mind when you speak of governance structure?

22 MR. WATSON: By governance structure, I mean the  
23 structure of voting rights and Board of directors. As I  
24 mentioned earlier, you could have a simple structure as  
25 opposed in the May third materials that we received, which

1 proposes 50 percent for the B owners, which as I mentioned  
2 before, I think might ultimately be the way it plays out.  
3 But you could add complexity to that through adding super  
4 majority rights for certain classes, kick-in rights for  
5 certain classes and various situations.

6 Any time you have got a situation where you have  
7 got some members owning instruments with one set of rights,  
8 other members owning instruments with another set of rights,  
9 you have the potential for conflict between them, and a  
10 governance structure is one way to help to have a framework  
11 and a form and a process for those conflicts to be resolved.

12 MR. O'NEILL: Is there any other way to resolve  
13 some of those conflicts other than the governance structure?

14 MR. WATSON: The governance structure will be a  
15 very important one.

16 MR. MORRISON: But isn't it true that the original  
17 structure of rights can resolve many of the questions? That  
18 is to say, one of these two instruments that partake of  
19 fundamentally two ends of the spectrum as to who is junior  
20 and who is senior in terms of the risk. And the basic  
21 decision to recognize in the governance structure the need  
22 to protect in comparison to those risks seems to me to be  
23 the fundamental choice, whether it is made here by us. You  
24 have suggested that we withdraw from a few of the  
25 conclusions that flow almost like day from night from the

1 fact that class B shareholders are both the upside and  
2 downside senior, junior rather participants.

3 MR. WATSON: Yeah.

4 MR. MORRISON: And we will probably take your  
5 advice in that regard. But it does seem that there are some  
6 economic realities about how these things have to be, no  
7 matter how many bells and whistles you attach, there are  
8 eight directorships available under the statute, and there  
9 are not an infinite ways to structure who gets to elect  
10 eight people.

11 MR. WATSON: That's right. And I think my point  
12 about the complexity stems from the complexity being  
13 generated by the statutory requirements as to how the class  
14 A/class B structure will work in the whole context of a  
15 reorganized Federal Home Loan Bank. And I'm presuming that  
16 the statute holds, but then there are potential conflicts  
17 that are created by the statute, which can be resolved,  
18 which I'm not sure can always be resolved if the framework  
19 for that resolution through a governance structure. I  
20 thought you might have been saying earlier that, you know,  
21 another form of solving those issues is regulatory  
22 structure.

23 MR. MORRISON: No, I wasn't saying that. I was  
24 saying quite specifically that I think this isn't nearly as  
25 complicated an economic and governance problem as it is a

1 political problem, and that the desire being reflected in  
2 having us not occupy the field on this question is one that  
3 is not primarily driven by economic analysis, that we have a  
4 long history in the System of institution, various charter  
5 types, geographical boundaries, sizes, and other things as  
6 determining who shall have power. And the Congress has  
7 essentially thrown that over in favor of a more economic  
8 power kind of System, and that the resolving of that  
9 transition probably won't work very well if the political  
10 overwhelms the economic because I doubt that people will buy  
11 things that they can't protect, and that where their  
12 economic interests is. I mean, and you have talked about  
13 many kinds of uncertainty, but I sure wouldn't want to buy a  
14 stock, a common stock, where the Board was all elected by  
15 the debt holders. And that is essentially what we are  
16 talking about here as to how those things fall out.

17 MR. WATSON: That's not what I am recommending.

18 MR. MORRISON: No, no. You're recommending that  
19 people decide.

20 MR. WATSON: Right. I'm acting under the  
21 assumption that ultimately economic choices will prevail in  
22 terms of attracting B stock.

23 MR. MORRISON: Yeah. And I'm just suggesting that  
24 there was a time in the legislative process where an attempt  
25 was made to resolve this problem legislative. And the

1 legislative resolution was stopped by political  
2 considerations, which didn't take account of the economic  
3 changes. And I think the same is going on as we speak.

4 MR. WATSON: I understand where you are coming  
5 from, in this environment.

6 MR. O'NEILL: You underlined at several points how  
7 you have to have flexibility in balancing class A and class  
8 B issues, such as voting rights. As a safety and soundness  
9 matter, is it preferable to say that as a matter of law,  
10 class A must have some voting rights so that each member  
11 will have some say in the System?

12 MR. WATSON: I think that that is for the Board of  
13 directors to decide as they develop their governance plans.

14 MR. GINSBERG: Can I ask for a clarification on  
15 the question? You said as a matter of law. So is your  
16 question about Gramm-Leach-Bliley and what it requires for  
17 the benefit of class A shareholders in participation of the  
18 governance structure?

19 MR. O'NEILL: No. What I guess I am saying is  
20 with our capital regulation, should we say as a matter of  
21 safety and soundness that both A and B should have some  
22 voting rights, some say in the System?

23 MR. MORRISON: Well, I assume we got the answer to  
24 that. The answer was no. The answer was let the Boards of  
25 directors of the Banks decide that question. And as a

1 matter of law, our advice so far has been that section 7, to  
2 the extent that it makes any particular requirements on  
3 this, makes none because it is being implicitly repealed by  
4 the elimination of stock required under section 7 and  
5 section 6. So essentially, we are free to empower the Banks  
6 to decide these questions as a matter of the legal question.

7 So the advice that I hear is have the Board keep  
8 that question as open as possible within the legal  
9 constraints, and that what we hear from the Office of  
10 General Counsel is we have generally, except for the size of  
11 the Board, which is not changed by the statutory changed, we  
12 have pretty broad discretion to grant, and the  
13 recommendation is that we grant it. And certainly my  
14 inclination is to present a proposal that does grant that  
15 kind of flexibility.

16 MR. O'NEILL: Your report refers to activity based  
17 stock. In the opinion of J.P. Morgan, if you were creating  
18 a capital structure for the Federal Home Loan Bank System,  
19 would you recommend that activity based stock be available  
20 for members? What are the pros and cons of having such  
21 stock for the system?

22 MR. WATSON: Yes, I would recommend having  
23 activity based stock. The pro is that it is a useful  
24 technique to manage the demand. It is a useful technique  
25 for allowing the Bank to capitalize itself over time to

1 match the demand for its products and services as they flow  
2 from their member communities. The downside, I don't think  
3 there is a downside about the concept of activity based  
4 stock. There are complexities of implementing activity  
5 based stock, and there are complexities in trying to meet  
6 the demands of a community such as the Federal Home Loan  
7 Banks for these services without stock, only different  
8 complexities.

9 MR. O'NEILL: Another point, the report refers to  
10 callable capital. And again, in the opinion of J.P. Morgan,  
11 if you were designing a capital structure for the System,  
12 would you include callable capital, the pros and cons, if  
13 you did include callable activity, would it be fully secured  
14 or not?

15 MR. WATSON: In terms of the approach with  
16 callable capital, I would proceed exactly, I think, as you  
17 have in your regulation, draft regulation, that we have  
18 reviewed as of May third, which provides the opportunity to  
19 evaluate callable capital.

20 MR. O'NEILL: The reports states that the members'  
21 overall return on stock committed to the Federal Home Loan  
22 Bank would improve if it could be invested in funds set  
23 aside for Federal Home Loan Bank callable capital in  
24 instruments that generate a higher return in Federal Home  
25 Loan Bank stock. Is this a recommendation or an opinion of

1 J.P. Morgan or our staff?

2 MR. WATSON: It is a view of J.P. Morgan, the view  
3 would be refined relative to the accounting and FFEAC  
4 requirements, and it would relate to the nature of  
5 collateral that would be required by Federal Home Loan Bank,  
6 by a member for that callable stock, and the ultimate value  
7 of that comment would go to how the member would determine  
8 its overall return on home loan capital.

9 MR. O'NEILL: When you refer to instruments that  
10 generate a higher return, what are you talking about there?

11 MR. WATSON: If you think about collateralizing,  
12 why would you collateralize callable capital if callable  
13 capital existed? You collateralize it so that in the event  
14 that the FHLBank called the capital, that there would be  
15 certainty that there would be cash available to be called.  
16 And then there would be a choice as to what types of  
17 instruments would be available as collateral. Some  
18 organizations require treasuries. Others require other high  
19 quality instruments. And depending upon what mix of  
20 instruments are required for collateral, those instruments  
21 would generate different returns to the member holding.

22 MR. O'NEILL: The report recommends a book  
23 building process for class B stock and recommends symbolic  
24 leadership needed for a more refined option process. What  
25 do you mean by book building and symbolic leadership?



1           MR. WATSON: As I mentioned in my opening remarks,  
2 we think a pure auction process is inappropriate for the  
3 complexity of the security, and it is not commonly used in  
4 selling stocks. But we think a process which is a variation  
5 on the process for IPOs, or even better, for private equity,  
6 in which a process is undertaken to define the structure and  
7 economic attributes and governance of a stock instrument,  
8 and then major investors are given a chance to review the  
9 stock and give indications as to what price they would buy  
10 it and how much, and often have significant input into the  
11 governance structure or the business plan.

12           And often that is a very iterative structure,  
13 iterative process, in which, in financial jargon, a book is  
14 built of potential buyers who will buy certain amounts of  
15 certain terms. And that is the process that I would argue  
16 would be important here. But since this is the Federal Home  
17 Loan Banks, you would want to be sure you had a process in  
18 which every member felt they had an opportunity to buy at  
19 terms that seemed reasonable, given the economic and  
20 structural constraints. And there, I think, in terms of the  
21 book building process, it will be important that members who  
22 are leaders and viewed as leaders will weigh in and be  
23 available to buy the stock to symbolically indicate to  
24 others that they think the structure and attributes of the  
25 instrument would be fair.

1           MR. O'NEILL: The report refers to the term  
2     reliant members. Can or will reliant members change, become  
3     nonreliant over time?

4           MR. WATSON: We make a comment about members who  
5     are, we use the phrase reliant members, but members who  
6     actively use the home loan services because the economics of  
7     those services are more attractive to them than other  
8     alternatives. And I think that over periods of time,  
9     members can switch their sources of funds for the advanced  
10    business or choices for selling mortgage risk. And some of  
11    those choices will be more or less expensive, and members  
12    can over time make adjustments. Those adjustments could  
13    have positive or negative economic consequences.

14          MR. O'NEILL: That is all of the questions I have.  
15    First, thank you, both of you, for allowing me to ask the  
16    questions. But I think that this rule that you have right  
17    now does have a lot of flexibility for the Federal Home Loan  
18    Banks. And I think that that flexibility is absolutely  
19    essential. So I hope that that continues throughout, but I  
20    really appreciate your giving me the opportunity to put  
21    these questions on the record.

22          MR. MORRISON: Mr. Apgar, any questions?

23          MR. APGAR: No.

24          MR. MORRISON: I just have a couple of things.  
25    There were in your presentation four specific

1 recommendations, which I guess it would be fair to say was  
2 one was yours and three were PWCs.

3 MR. WATSON: That's effectively right.

4 MR. MORRISON: And PWC is providing some language,  
5 as I understand it. And the first one we discussed at some  
6 length, which is the voting rights issue.

7 MR. WATSON: Yes.

8 MR. MORRISON: And the bottom line there is it may  
9 come out the way we voted, but let's let the process get  
10 there rather than prejudge the process. Is that fair?

11 MR. WATSON: On the voting rights questions?

12 MR. MORRISON: Yes. In other words, it may very  
13 well turn out.

14 MR. WATSON: Yes. I'm sorry, right. The reality  
15 (Simultaneous discussion)

16 MR. MORRISON: Is likely.

17 MR. WATSON: Yes.

18 MR. MORRISON: Or some variation of it.

19 MR. WATSON: Yes, right.

20 MR. MORRISON: But it would be better to let the  
21 process find its own level.

22 MR. WATSON: Right. That's my view.

23 MR. MORRISON: Okay. And secondly, with respect  
24 to callable capital, you have identified as having some  
25 potential. But you have also identified it as problematic

1 in both optical terms and also in complexity that you  
2 attached.

3 MR. WATSON: Don't know.

4 MR. MORRISON: Accounting.

5 MR. WATSON: I think they are open. I'm not sure  
6 that those are necessarily problems. I think they are open  
7 issues on the accounting front that when those open issues  
8 are better understood, the attractiveness of callable  
9 capital to the member will be clear.

10 MR. MORRISON: But you are not in a position today  
11 to say either, number one, that it is necessary to the  
12 selling of class B stock.

13 MR. WATSON: No.

14 MR. MORRISON: Or class A stock, nor that there  
15 are potential political and substantive problems with its  
16 implementation in the accounting area, for instance, as to  
17 whether or not it's, you don't know.

18 (Simultaneous discussion)

19 MR. WATSON: I think it will raise political  
20 issues, and I think it will bear on their accounting, their  
21 accounting uncertainties. All that being said, I do think  
22 that the ability to leverage the terms will make the stock  
23 more attractive to members if it is done within a context of  
24 the safety and soundness, the risk bearing of capital  
25 requirements that you are imposing and the Gramm-Leach-

1 Bliley capital requirements.

2 MR. MORRISON: And so, I mean, at this point,  
3 having discussed your four recommendations and what we have  
4 just discussed on callable capital, is it fair to say you  
5 don't see any showstoppers in the outline that you saw?

6 MR. WATSON: I don't see any showstoppers in the  
7 outline I saw. I think in all honesty that significant  
8 issues are likely to come up during the comment period as a  
9 broader group of people, particularly the members, will have  
10 a chance to focus on the specifics that you are introducing  
11 in the regulatory process and have a chance to really think  
12 about them. And I think that it is highly likely that  
13 people will come up with ideas that collectively you and us  
14 haven't fully considered in the period of time that we have  
15 had to consider them. So you encourage you, and I have  
16 heard you be open to this in the preamble and during the  
17 comment period, to be open to the issues that people bring  
18 forward.

19 MR. MORRISON: And that being said, and everything  
20 else that you said, my conclusion from your report, most of  
21 all, is that the creation of business plans by the Banks and  
22 they themselves understanding the potential ways in which  
23 they can operate with new capital, can't start soon enough  
24 so as to provide input to the ultimate decisions rather than  
25 be delayed until after there is a reg, and then there is a

1 capital plan that doesn't quite work because something in  
2 the reg wasn't thought of before.

3 MR. WATSON: No. I argue that if the Banks are  
4 able to present, they don't necessarily need to be, you  
5 know, 100 page bound, perfect business plans, but an array  
6 of business.

7 MR. MORRISON: Fifty pages?

8 MR. WATSON: Of business choices and preliminary  
9 views on what economic returns choices. And it would give  
10 members the chance to think through the issues. And I think  
11 that at the next round, the members may be the ones who come  
12 up with further constructive dialogue about the  
13 effectiveness and the implementability of the regulations.

14 MR. LEWIS: And I might add from an accounting  
15 standpoint that that is a critical element of getting to  
16 more certainty on accounting decisions from a couple of  
17 perspectives, the ones I mentioned, but in addition, sort of  
18 the comment that Director O'Neill made about a commonality  
19 is the explainability of the capital structures in your  
20 combined financial statements is something that has to be  
21 considered so that there is credibility and explainability  
22 in the marketplace as to how these broad differences, they  
23 are all presented in a combined way.

24 The second, as I indicated, you know, the AICPA in  
25 many respects assisted the member of the Federal Home Loan

1 Bank System by developing a common set of guidance for all  
2 of your members as well as their auditors as to how to  
3 account for the investment in the Federal Home Loan Bank  
4 System. And because the determination in these capital  
5 plans will dictate how that accounting will occur, the  
6 uncertainty surrounding that for all of the members and for  
7 all of their independent accounts can be more quickly  
8 resolved as those capital plans are cemented.

9 So I would also add my view that quick movement on  
10 capital plan development will be in everyone's best interest  
11 from an accounting standpoint.

12 MR. MORRISON: Okay. Anything further from my  
13 colleagues? We thank you both gentlemen for spending this  
14 time with us and for the hard work that went before you did  
15 that. And we expect to see more of you. Thanks very much.

16 The meeting is adjourned.

17 (Whereupon, at 4:08 p.m., the meeting was  
18 adjourned.)

19 //

20 //

21 //

22 //

23 //

24 //

25 //

1 //

2 //

3

4

REPORTER'S CERTIFICATE

5

6 DOCKET NO.: N/A

7 CASE TITLE: FHFB OPEN MEETING

8 HEARING DATE: MAY 17, 2000

9 LOCATION: Washington, DC

10

11 I hereby certify that the proceedings and evidence are  
12 contained fully and accurately on the tapes and notes  
13 reported by me at the hearing in the above case before the

14

15

16

17

Date: MAY 17, 2000

18

19

Jan M. Jablonsky

20

Official Reporter

21

Heritage Reporting Corporation

22

Suite 600

23

1220 L Street, N. W.

24

Washington, D. C. 20005-4018

25



1

2