

Conference:  
Program:

AI19A AMERICAN GENERAL LIFE INSURANCE COMPANIES  
AIG Independent Agency Convention 2008

Pick-up Report

as of: Friday October 03, 2008 10:48 AM

	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Revenue
<b>Total Contracted Rooms</b>																	
Staff Rooms	250.00	9	9	9	9	9	9	9	1							64	16,000.00
Garden/Resort	325.00	2	2	3	3	3	3									16	5,200.00
Pool View	325.00			7	7	7	7									28	9,100.00
Pool View	375.00		2	68	68	68	68	13								287	107,625.00
Ocean View	425.00		2	17	17	17	17									68	28,900.00
Executive Suites	325.00		2	8	8	8	8									26	8,450.00
Presidential Suite	3,200.00		1	1	1	1	1									5	16,000.00
<b>Total</b>			16	116	116	116	116	22								494	191,275.00

	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Revenue
<b>Minimum Room Pick-Up Requirements</b>																	
Staff Rooms	250.00	9	9	9	9	9	9	9	1							64	16,000.00
Garden/Resort	325.00	1	1	2	2	2	2	2	2	1						10	3,250.00
Pool View	325.00			7	7	7	7									28	9,100.00
Pool View	375.00		2	68	68	68	68	13								287	107,625.00
Ocean View	425.00		2	17	17	17	17									68	28,900.00
Executive Suites	325.00		2	8	8	8	8									26	8,450.00
Presidential Suite	3,200.00		1	1	1	1	1									5	16,000.00
Garden/Resort	0.00		1	1	1	1	1									6	
Resort room	337.20															44	14,866.60
<b>Total</b>			16	116	116	116	116	22								446	186,660.00

	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Revenue
<b>Rooms Occupied</b>																	
Staff Rooms	250.00	3	3	3	3	3	3	2	1							21	5,250.00
Garden/Resort	325.00	3	3	3	3	2	2	2								18	5,850.00
Pool View	325.00																
Pool View	375.00	1	5	53	53	52	52									216	81,000.00
Ocean View	425.00			1	1	1	1									4	1,700.00
Executive Suites	325.00	1	2	5	4	4	4									20	6,500.00
Presidential Suite	1,600.00		1	1	1	1	1									5	8,000.00
Royal suite:	1,600.00		1	1	1	1	1									5	8,000.00
Garden/Resort	0.00	1	1	1	1	1	1									6	
<b>Total</b>		9	16	68	67	65	65	4	1							295	116,300.00

	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Revenue
<b>No Show Fees</b>																	
Pool View	375.00															2	750.00
Executive Suites	325.00															1	325.00
<b>Total</b>																3	1,075.00

	Rate	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total	Revenue
<b>Early Departure/Cancellation Fees</b>																	
Pool View	375.00															1	375.00
<b>Total</b>																1	375.00

	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Total
<b>Room Nights Difference: over/(under)</b>								
Staff Rooms	(6)	(6)	(6)	(6)	(6)	(6)	(7)	
Garden/Resort	2	2	1	1	1	1	2	
Pool View			(7)	(7)	(7)	(6)		
Pool View	1	3	(13)	(15)	(18)	(18)	(13)	
Ocean View			(18)	(18)	(16)	(18)		
Executive Suites	2		(1)	(2)	(2)	(2)		
Presidential Suite								
Royal suite:	(1)							
Garden/Resort	1	1	1	1	1	1		
<b>Total</b>			(37)	(39)	(40)	(41)	(13)	

Minimum Revenue Requirements	170,739.40
Actual Revenue	117,750.00
Attrition	52,989.40
Occupancy Tax	5,383.72
<b>Total</b>	58,373.12

Rooms Occupied	363	269	319	399	112
Rooms Available	94%	67%	80%	100%	28%
	37	131	81	1	288
	9%	33%	20%	0%	72%

Complimentary Rooms Calculation	
Ratio 1 / 40:	6
Already applied:	
Difference:	6
Daily Rate:	375.00
Sub-total:	(2,250.00)
10.16% Occupancy Tax:	(228.60)
<b>Total:</b>	<b>(2,478.60)</b>

AIG American General  
 9/22/2008 - 9/30/2008  
 Spa Gaucin

The St. Regis Resort, Monarch Beach

Date	Ref	Description	Amount
25-SEP-08	5237	Spa Operations	\$ 212.00
25-SEP-08	5238	Spa Operations	\$ 210.00
25-SEP-08	5239	Spa Operations	\$ 210.00
25-SEP-08	5249	Spa Operations	\$ 420.00
25-SEP-08	5250	Spa Operations	\$ 210.00
25-SEP-08	5251	Spa Operations	\$ 210.00
25-SEP-08	5254	Spa Operations	\$ 210.00
25-SEP-08	5255	Spa Operations	\$ 210.00
25-SEP-08	5256	Spa Operations	\$ 210.00
25-SEP-08	5257	Spa Operations	\$ 210.00
25-SEP-08	5261	Spa Operations	\$ 420.00
25-SEP-08	5265	Spa Operations	\$ 210.00
25-SEP-08	5266	Spa Operations	\$ 210.00
25-SEP-08	5267	Spa Operations	\$ 210.00
25-SEP-08	5268	Spa Operations	\$ 210.00
25-SEP-08	5269	Spa Operations	\$ 210.00
25-SEP-08	5270	Spa Operations	\$ 210.00
25-SEP-08	5271	Spa Operations	\$ 210.00
25-SEP-08	5272	Spa Operations	\$ 210.00
25-SEP-08	5273	Spa Operations	\$ 210.00
25-SEP-08	5274	Spa Operations	\$ 210.00
25-SEP-08	5275	Spa Operations	\$ 210.00
25-SEP-08	5276	Spa Operations	\$ 210.00
25-SEP-08	5277	Spa Operations	\$ 210.00
25-SEP-08	5278	Spa Operations	\$ 210.00
25-SEP-08	5279	Spa Operations	\$ 212.00
25-SEP-08	5280	Spa Operations	\$ 210.00
25-SEP-08	5281	Spa Operations	\$ 210.00
25-SEP-08	5282	Spa Operations	\$ 210.00
25-SEP-08	5283	Spa Operations	\$ 210.00
25-SEP-08	5285	Spa Operations	\$ 210.00
25-SEP-08	5286	Spa Operations	\$ 210.00
25-SEP-08	5287	Spa Operations	\$ 210.00
25-SEP-08	5291	Spa Operations	\$ 420.00
25-SEP-08	5292	Spa Operations	\$ 210.00
25-SEP-08	5293	Spa Operations	\$ 210.00
25-SEP-08	5294	Spa Operations	\$ 210.00
25-SEP-08	5295	Spa Operations	\$ 210.00
25-SEP-08	5296	Spa Operations	\$ 210.00
25-SEP-08	5297	Spa Operations	\$ 210.00
25-SEP-08	5298	Spa Operations	\$ 210.00
25-SEP-08	5299	Spa Operations	\$ 210.00
25-SEP-08	5300	Spa Operations	\$ 420.00

AIG American General  
9/22/2008 - 9/30/2008  
Vogue Salon

The St. Regis Resort, Monarch Beach

Date	Ref	Description	Amount
24-SEP-08	2381	Vogue Salon	\$ 42.00
24-SEP-08	2384	Vogue Salon	\$ 108.00
25-SEP-08	2391	Vogue Salon	\$ 162.00
25-SEP-08	2390	Vogue Salon	\$ 150.00
25-SEP-08	2392	Vogue Salon	\$ 127.00
25-SEP-08	2393	Vogue Salon	\$ 150.00
25-SEP-08	2394	Vogue Salon	\$ 162.00
25-SEP-08	2399	Vogue Salon	\$ 125.00
26-SEP-08	2406	Vogue Salon	\$ 125.00
26-SEP-08	2406	Vogue Salon	\$ 25.00
26-SEP-08	2407	Vogue Salon	\$ 125.00
26-SEP-08	2407	Vogue Salon	\$ 25.00
26-SEP-08	2409	Vogue Salon	\$ 55.00
26-SEP-08	2409	Vogue Salon	\$ 11.00
27-SEP-08	2421	Vogue Salon	\$ 80.00
27-SEP-08	2421	Vogue Salon	\$ 16.00
Total			\$ 1,488.00