



Managing Change in an Ever- Changing Electronic Environment

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Topics Discussed

- What is change, what is transition, what is resistance?
- Organizational change curve
- What is change management?
- Electronic Records Archives Program (ERA) Change Management



Change vs. Transition

These terms are NOT the same

Change is a
shift in the **external situation**

Transition is the
psychological reorientation
in response to change

-- William Bridges & Associates 2000



Resistance

It's the **transition** - not the change - that people often resist

- ❖ Loss of their identity and their world
- ❖ Disorientation of the neutral zone
- ❖ Risk of failing in a new beginning



Organizational Change Curve

Degrees of emotional reaction to change:

- Shock/surprise
- Denial
- Hostility/Anger
- Negotiation
- Depression
- Trial
- Acceptance



What is Change Management?

Change management is a multi-disciplinary process of:

- Developing a planned approach to change in an organization – addresses the curve
- Minimizing program risk
- Minimizing resistance
- Maximizing collaborative efforts
- Mitigating organizational impacts



Goals of Change Management

- Ensure the business keeps running while changes are in process
- Build and maintain momentum to set the changes in motion
- Deal with the human side of change so that resistance is minimized and
- Manage the transition to the new way of doing business



Hallmark of Effective Change Management

- Alignment and visible support of the executive team, including senior managers
- Planning and preparation of the change management team
- Consistent communication to employees, including early involvement of employees in the process
- Frequent communications and negotiations with stakeholders



The Five Greatest Change Management Obstacles

- Employee and staff resistance
- Middle management resistance
- Poor executive sponsorship
- Limited time, budget, and resources
- Organizational inertia and politics



ERA

Change Management Goals and Objectives

- Facilitate active and visible executive support of the program
- Leverage mid-level managers and SMEs to drive change
- Engage NARA staff and agencies in the development of system
- Prepare and equip workforce to NARA continues to do its work while the changes are in progress
- Manage the transition to a sustainable new state



ERA Change Management

- Anticipating and planning for the impacts of change
 - Reducing stakeholder resistance
 - Maintaining control and perception of ERA during its development
 - Identifying and managing political imbalances and shifts
 - Managing the reactions of impacted stakeholders



Where Are We Now?

- Developed and executing a Change Management Plan that addresses:
 - Leadership Alignment
 - Communications
 - Workforce Transition
 - Training
- Provided approach for successful selection of 4 Increment 1 agencies
- Creation of Expert User Program to engage Program Office SMEs
 - Human factors focus groups
 - Training and Communications Information Sharing Groups



Where Are We Now? (cont'd)

- Leadership Alignment
 - Developed an approach to ensure decision timeliness and raise visibility of program decisions
 - Program-wide process for issue escalation
 - Decision registry to track decision status
 - Review with ERA Oversight Group (EOG)



Where Are We Now? (cont'd)

- Communications
 - Developed and executing a Communications Plan
 - Brief records officers at BRIDG meetings
 - Developing strategy in conjunction with records officers to promote buy-in at their agencies
 - Conducted two ERA Town hall meetings (also available to staff via webcast)
 - Maintain ERA website
 - “For the e-Record” newsletter – COMING IN AUGUST!
 - Participate in Program Office sessions on ERA



Where Are We Now? (cont'd)

- Workforce Transition
 - Collaborated with Program Offices to create end user landscape for Increment 1
 - Workforce Transition Strategy scheduled for delivery in October 2006



Where Are We Now? (cont'd)

- Training
 - Training Strategy in development – scheduled for delivery in October 2006
 - Creation and delivery of ERA module for Advanced Management of Electronic Records course



Root Sources of Breakthroughs

- Acknowledge and respect the human factors
- Work to increase success of others
- Build personal and professional credibility
- Increase awareness through strategic alliances
- Then lead into methodology
- And build desire for mitigation



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