

AT-A-GLANCE

ACCELERATING AND EXPANDING AT A RAPID PACE describes Grants.gov's successes and milestones from April 2004 to present and the activities on the horizon for the fall.

MADE POSSIBLE BY CROSS-AGENCY COLLABORATION highlights benefits of the Grants.gov partnership with Federal grant-making agencies and the support of detailees, past and present, within the Program Management Office.

See what's being said about Grants.gov in **THE WORD ON THE STREET**. (Page 2)

GET INVOLVED with Grants.gov today! Help shape the future of the Program. (Page 2)

Keep track of upcoming events within the grant community in which Grants.gov is making an appearance in **GRANTS.GOV NEWS**. (Page 2)

MANAGING PARTNER



Unifying Federal Grants

ACCELERATING AND EXPANDING AT A RAPID PACE

What do 16 million page views, 160+ electronic grant application packages and almost 1,000 grant applicants submitting applications all have in common? These facts, among others, speak to the rapid growth and adoption of Grants.gov across the grant community. Since April 2004, Grants.gov has ramped-up all operations to grow over 3-fold in functionality and usage.

Maintaining and driving agency participation has been a key to this success. Grants.gov continuously updates grant information and new applications for the Find and Apply features. With all Federal agencies posting grant opportunity notifications, there are now over 1,400 opportunities available online. Additionally, agencies posting applications to the Apply function is on the rise. In just 4 months, Grants.gov nearly doubled the number of agencies participating. Now, more than half of all 26 Federal agencies have posted over 165 electronic grant applications, an increase of 140%. Leading the number of electronic applications posted are the U.S. Departments of Health and Human Services, Agriculture, Commerce and Education, with the Departments of Interior and Justice quickly following suit, along with numerous other agencies.

Grants.gov continues garnering support from the grant community as their resource for Federal grant information. Web site traffic has grown from 1 million to over 3 million page views a month. The number of Find grant opportunity email notifications distributed daily has grown from 40,000 to over 70,000, nearly an 80% increase. Additionally, registered users prepared to apply for grants have tripled and continue to grow 20% monthly. The strongest indicator of Grants.gov usage and adoption is the growth of electronic submissions received. Exceeding expectations and projections, application submissions have shot up over 12-fold, from only 65 submissions in early April to over 1,000. (Continued on Page 2)

MADE POSSIBLE BY CROSS-AGENCY COLLABORATION

The cross-agency collaboration of 26 Federal grant-making agencies is the force behind making Grants.gov a reality. Upon its inception, 11 of the largest grant-making agencies, awarding the bulk of all Federal grants, were designated as supporting partners for the Grants.gov initiative lead by the U.S. Department of Health and Human Services, the managing partner. This collaboration formed the Grants.gov Executive Board, staffed the Grants.gov Program Management Office (PMO) and funded the Program's development. Partnering agencies include the Departments of Agriculture (USDA), Commerce (DOC), Defense (DOD), Education (ED), Housing and Urban Development (HUD), Justice (DOJ), Labor (DOL), Transportation (DOT), the National Science Foundation (NSF) and the Federal Emergency Management Agency (FEMA).

Merging the grant management experience of these agencies, Grants.gov began rotating agency detailees leading critical development activities within the PMO by identifying, guiding and executing Program objectives. Contributing anywhere from 3 months to over 1 year, these grant experts provide invaluable insight on their agencies' grant management processes and the needs of their grant applicants. Grants.gov and the grant community have greatly benefited from agency participation and expertise in steering operations, as well as getting agencies engaged and making electronic applications available through the efforts of: (Continued on Page 2)

ACCELERATING AND EXPANDING (CON'T)

These positive trends are just the beginning. Over the next few months Grants.gov will continue ramp-up efforts, securing its authoritative presence as the Federal resource for grant opportunities, including:

- Reaching the goal of all 26 agencies posting over 500 electronic grant application packages by October 2004;
- Launching the research and related (R&R) standard application forms enabling more grant-making agencies like NSF, NASA, DOE, HHS/NIH and DOD to build and post electronic application packages on Grants.gov;
- Expanding the Grants.gov features and functionality to individual grant applicants allowing them to join the thousands of organizations to apply directly at Grants.gov;
- Commencing a national campaign expected to reach over 1 million grant community users to "spread the word."

Stay tuned and visit Grants.gov to ride the momentum.

CROSS-AGENCY COLLABORATION (CON'T)

- Grants.gov PMO leadership, with over 25 years of grants and grant management systems experience. From Charles Havekost of HHS, former Grants.gov Program Manager (PM); Rebecca Spitzgo, former detailee from ED, now the Grants.gov PM; to Kim Deutsch, a detailee from NSF, as acting Deputy PM; Terry Nicolosi, a detailee from HUD, the Program Management and IV&V Manager; and Katie Root of HHS, the Outreach Program Manager.
- Grant expertise, participation and commitment from individual detailees. Current detailees include Peter Brunner (DOL), Lowell Denning (DOJ), Carol Huber (DOT) and Evelyn Baisey-Thomas (NSF). Past detailees making early program contributions include, Diana King (HHS/ACF), Peter Laub (USDA), Paul Markovitz (HHS/NIH), Thomas Martin (DOL), Thomas Murphy (DOC), and Sandra Swab (OMB).
- Oversight by the Executive Board composed of executive and senior management from 11 partner agencies.

The Grants.gov PMO recently received the 2004 Secretary's Award for Distinguished Service from Secretary Tommy Thompson for achieving consensus among the 26 Federal grant-making agencies and creating a unified web storefront to find and apply for Federal grants. Grants.gov shares this honor with the agencies and detailees serving as cornerstones to the Grants.gov program and welcomes all agencies to come on board!

THE WORD ON THE STREET

"Thanks to Grants.gov, we've become aware of funding opportunities that might have been missed or didn't know to think of, helping us to expand rapidly to meet the growing need for services. The Town of Lexington, SC cannot thank Grants.gov enough and emphasize how valuable it has been to us as end users!"

-Mary Louise Resch, Grants Administrator, Lexington, SC

"The greatest obstacle for county officials searching for Federal grant opportunities is a lack of awareness of opportunities. The need is obvious. The Grants.gov solution fits the need."

-Larry E. Naake, National Association of Counties

"Electronic submissions through Grants.gov accounted for 10% of applications received in response to two particular announcements, far exceeding the 1% expected. Electronic application using downloadable forms and electronic signature credentials is a new experience for most Federal grant applicants. It has been a learning experience for [all]."

-Diana King, HHS Administration for Children and Families

GRANTS.GOV NEWS

Upcoming Events

Connect with Grants.gov at the following upcoming events:

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| 8/11 | Georgia Hospital Association, St. Simons Isle, GA |
| 8/17 | State/Local Government First Responders, National Summit, Washington, DC |
| 9/19-9/22 | Grant Resource Center AASCU, Washington, DC |

GET INVOLVED

We want to hear from you!

- FIND AND APPLY – Visit www.Grants.gov/GetStarted to find and apply for grants.
- HELP PROMOTE GRANTS.GOV – Spread the word about Grants.gov by accessing and downloading our online resources at www.Grants.gov/Resources.
- JOIN THE GRANTS.GOV TEAM – Attend the monthly Grants.gov Stakeholder Meeting to learn more about program developments! To register contact us at support@grants.gov.