f.o.b. export carrier at U.S. ports, at U.S. border points of exit, at U.S. airports if shipped by air, or, if transshipped through Canada at ports on the Great Lakes, or on the St. Lawrence River, or (2) basis U.S. warehouse for commodities delivered to such warehouse before export, or (3) basis f.a.s. or f.o.b. U.S. inland or coastal loading point for commodities delivered before export under through bill of lading. The port value shall not include ocean freight for a c. & f. sale or ocean freight and marine and war risk insurance for a c.i.f. sale but may include carrying charges as provided for in the sales contract. The net amount of the exporter's sales price means the exporter's contract price for the commodities, on the basis stated above, less any payments made to the exporter and less any discounts, credits, or allowances by the exporter.

- (w) Sale means a contract to sell on credit U.S. agricultural commodities to be financed under GSM-5.
- (x) United States means the 50 States, the District of Columbia, and Puerto Rico.
- (y) *U.S. bank* means a bank organized under the laws of the United States, a State, or the District of Columbia.
- (z) USDA announcement means an announcement published monthly by the U.S. Department of Agriculture (USDA), and which includes the list of eligible commodities and interest rates under GSM-5.
- (aa) Vice President, CCC means the Vice President who is the General Sales Manager, Office of the General Sales Manager.

[42 FR 10999. Feb. 25, 1977, as amended at 42 FR 30833, June 17, 1977; Amdt. 5, 43 FR 25992, June 16, 1978]

FINANCING EXPORT SALES

§ 1488.3 General.

When considering the extension of CCC credit for the purpose of financing agricultural commodities, CCC will take into account the extent to which CCC credit financing will:

- (a) Permit U.S. exporters to meet competition from other countries.
- (b) Prevent a decline in U.S. commercial export sales.

- (c) Substitute commercial dollar sales for sales made pursuant to Pub. L. 480 or other concessional programs.
- (d) Result in a new use of the agricultural commodity in the importing country.
- (e) Permit expanded consumption of agricultural commodities in the importing country and thereby increase total commercial sales of agricultural commodities to the importing country.

§ 1488.4 Submission of requests for sale registrations.

- (a) An eligible exporter shall submit a request for a sale registration for financing to the office specified in §1488.22.
- (b) Requests for sale registrations shall be in writing. If such a request is made by telephone, it must be confirmed by letter or wire.
- (c) The total amount requested to be registered under a sale shall not exceed the sale contract value, including the upward tolerance, if any.
- (d) Requests for sale registration shall incorporate by reference all terms and conditions of GSM-5. The following information shall also be included in the exporter's request for a sale registration:
- (1) The name, class, grade, or quality, as applicable, and quantity of the commodity to be exported.
 - (2) The country of destination.
- (3) The port value of the commodity to be exported and the sale contract tolerance, if applicable.
- (4) The date of sale and exporter's sale number.
- (5) The date of delivery or the period for delivery and the month in which application for payment will be submitted.
 - (6) The financing period.
- (7) Whether the bank obligation assuring payment of the account receivable will be issued by a U.S. bank, branch bank, or foreign bank. If it will be issued by a foreign bank, its name and address, and the name of the confirming U.S. bank, branch bank, or agency bank (if approved as provided in § 1488.12b), and the percentage of confirmation.
- (8) The name and address of the foreign importer.