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HHS Pulse

"Keep America Healthy...Invest in a Small Business"

Volume 5 Issue 7

Message from the Director



Debbie Ridgely—OSDBU Director

Welcome to FY 07 and the debut of a new Procurement Forecast on our website. Our monthly Vendor Outreach Sessions are filling to capacity rapidly and the feedback is excellent. Our SB success story features Ascellon Corporation who has been working for the Centers for Medicare and Medicaid Services for over nine (9) years. They began as a subcontractor and graduated to a prime. The Deputy Secretary and I continue to emphasize the importance that HHS places on increasing our awards to service-disabled veteran-owned Small Businesses. We completed a Climate Assessment of the SB Program in 06 so look for positive changes and improvements to our SB Program in 07. Continue to partner with us for we all know *"Small Business is the HEART of our economy."*

Achieving Results in a Competitive Environment

Ascellon Corporation is a small disadvantaged business firm with both 8(a) and HUBZone certifications. This firm is a provider of IT services, survey development and design, and program management. It operates in a fiercely competitive environment. Initially they provided small levels of support to the Centers for Medicare and Medicaid Services (CMS). Slowly, the company developed its relationship with CMS and became a Prime Contractor, providing analytical and program support. In the past nine years, it has successfully provided services on a much larger scale.



"We attribute much of our growth to working hard and working smart to solve our customers' problems and being flexible in responding to changing requirements," stated A. Adebisi, President. An important factor in being successful at growing their business has been CMS's Small Business Office's proactive efforts to provide opportunities for small businesses. Their small business specialist,

Alice Roache is a strong advocate for qualified small businesses.

Ascellon Corporation has been successful in obtaining and retaining work at CMS because they respond to problems with an experienced cadre of senior professionals. All of their senior professionals have at least a Masters degree in their areas of expertise and years of experience. They are mindful to provide them at competitive prices. Another success factor is that they have a GSA schedule for every category of service they provide. This allows customers to reduce their bid/contracting cycle.

Ascellon Corporation looks forward to continuing their support of CMS in their goals and objectives and is happy to be on the HHS/CMS Team of Small Businesses! For more information, please log on to www.ascellon.com.



Web Sites to Bookmark

HHS Know Net Small Business Site
[www.knownet.hhs.gov/
smallbus](http://www.knownet.hhs.gov/smallbus)

Federal Business Opportunities
www.fedbizopps.gov

General Services Administration
www.gsa.gov

SBA Government Contracting and
Business Development
www.sba.gov/gcbd/

Small Business Administration
www.sbaonline.sba.gov

Central Contractor Registration
www.ccr.gov

Government Blue Pages Online
Directory
www.usbluepages.gov

Excluded Parties List System
www.epls.gov

Women-Owned Businesses Links:

National Association of
Women Business Owners
www.nawbo.org

Small Business Administration:
Contract Assistance for Women
Business Owners
[www.sba.gov/GC/
indexprograms-cawbo.html](http://www.sba.gov/GC/indexprograms-cawbo.html)

Women's Business Center, Inc.
www.womensbusinesscenter.org

Women Impacting Public Policy
www.wipp.org



Navy Celebrates the Javits-Wagner-O'Day (JWOD) Program during National Disability Employment Awareness Month in October

By Stephanie Lesko, Public Affairs Specialist
Committee for Purchase From People Who
Are Blind or Severely Disabled.

Created in 1938, the Javits-Wagner-O'Day (JWOD) Program is a unique Federal procurement program that employs more than 46,000 Americans who are blind or have other severe disabilities. More than 53 million people in the United States are blind or have a severe disability; nearly 70 percent of them are not employed. The JWOD Act was passed by Congress to help alleviate this employment inequity.



The law enables people with severe disabilities at more than 600 community-based nonprofit agencies to lead more productive and independent lives through work. Through the auspices of the JWOD Program, Federal customers buy an array of quality products and services furnished by the JWOD-associated nonprofit agencies.

According to President Bush, "All of our citizens should have the opportunity to live and work with dignity and freedom. Every October, we observe National Disability Employment Awareness Month, to recognize the talents, skills, and dedication of disabled Americans who are a vital part of our workforce." Not only are people who are blind or have other severe disabilities a vital part of the country's workforce, under the JWOD Program they are a critical link in the military's manufacturing industrial base.

The JWOD Program works closely with the Department of the Navy to supply quality SKILCRAFT® and other JWOD products and services to Navy customers nationwide.

The Navy is represented on the Committee for Purchase From People Who Are Blind or Severely Disabled, the Federal agency that administers the Program. Rear Admiral Daniel H. Stone, SC, USN, Commander, Naval Supply Systems Command was selected by President Bush to represent the interests of the Navy on the Committee.

Many sailors and Navy civilian personnel know the JWOD Program through the 25 Naval Base Supply Centers and ServMarts operated through the auspices of the JWOD Program. These retail centers – located primarily on military installations across the nation – facilitate the sale of JWOD office supplies and create retail jobs for persons who are blind or have other severe disabilities. Further, the JWOD Program helps the Navy meet its mission by providing a range of other essential products, such as, mattresses, clothing and textiles, biodegradable cotton trash bags (for submarine use), food items (cookie and cake mixes!) and abandon-ship survival food packets.

The Navy is the one of the JWOD Program's largest customers and a steadfast supporter of the JWOD Program mission. In addition to the retail operations, JWOD-associated nonprofit agencies meet a range of Navy service requirements, including laundry services, customized recruitment and promotional materials, and food services.

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In fact, the military's largest food service contract is performed through the JWOD Program at the Great Lakes Naval Training Center in Great Lakes, IL. 25,000 meals per day. During peak periods, JWOD-associated employees dished up nearly 31,000 meals per day. The Great Lakes contract provides employment to more than 750 people with severe disabilities. Hats off to all the sailors and Navy personnel for supporting this tremendous opportunity and to the hundreds of individuals with severe disabilities working on this contract for their dedication and commitment to their mission.

The Navy purchases JWOD military-unique products through the Defense Logistics Agency (DLA), the General Services Administration (GSA) and authorized JWOD commercial distributors. And for those who may not yet be aware, many JWOD-authorized distributors represent a range of Federal socioeconomic procurement programs, including the Small Business Administration's (SBA) 8(a) and Women-Owned Business, HUBZone and Native American Owned Business Programs. For example, among military-unique products, examples include chemical protective suits, cold and weather suits. Some common-use items, purchased through these channels include pens, file folders and note pads. Other items, such as flashlights, linens, and galley and food preparation products meet the Navy's Plastics Removal in Marine Environment (PRIME) Program requirements. In 2005, the Navy purchased nearly \$220 million in services and more than \$10 million in products – all furnished by JWOD-associated nonprofit agencies.

National Disability Employment Awareness month provides Federal employees with the opportunity to recognize those individuals within their agencies who support the JWOD Program, and to honor those individuals who work on JWOD contracts in your office and on military installations. The month long celebration also allows Federal employees to learn more about JWOD capabilities and how the JWOD Program can help meet their procurement needs. There are a number of different activities Federal employees may consider in order to recognize the JWOD Program and JWOD-associated workers both in October or any time throughout the year.

You may contact Committee staff for assistance in planning a JWOD celebration during National Disability Employment Awareness Month at jwodworks@jwod.gov or visit www.jwod.gov for more information.



Events Calendar

September 28, 2006
7th Annual Procurement Expo
University of Delaware's Bob Carpenter Center
One Innovations Way, Suite 301
Newark, DE
www.delawarecontracts.com/

October 12 - 13, 2006
21st National Hispanic Women's Conference
Phoenix Civic Plaza Convention Center
Phoenix, AZ
www.hispanicwomen.org

October 26, 2006
4th Annual Procurement Match Making Symposium
El Paso Community College
El Paso, TX
josephc@epcc.edu
or call, 915-831-7748

October 29 - November 1, 2006
NMSDC Annual Conference and Business Opportunity Fair
San Diego Convention Center
San Diego, CA
www.nmsdc.org

November 4, 2006
National Human Resources Creativity Conference
Lowe's Hotel & the Kimmel Center
Indianapolis, IN
earlfields@ezhrinc.com or
www.ezhrinc.com

November 4 - 7, 2006
24th Annual Entrepreneurship Education Forum
Sheraton Crescent Hotel,
Phoenix, AZ
www.entre-ed.org

November 6 - 9, 2006
2006 Fall National SBIR/STTR Conference
Hilton Milwaukee City Center,
Milwaukee, WI
sbir@dbamig.com or visit
www.sbirworld.com

Office of Small & Disadvantaged Business Utilization

HHH Building
200 Independence Ave., SW
Washington, DC 20201
Phone: (202) 690-7300

www.hhs.gov/osdbu

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Contracting Opportunities

NAICS	Product or Service Description	Est. \$ Range	Quarter	Set-Aside	Full & Open	Point of Contact
2362	Exterior Building Repairs – Hamilton, MT	A	4	SB		Kelly Hudson, 406-363-9434
2371	Water Main Extension	A	4	SB		Carol Johnson or John Bercier, 605-226-7567, Carol.johnson@ihs.gov
2371	Waste Water Treatment Facility	B	4		X	
2371	Upgrade of Existing Waste Water Facility	B	4		X	
2371	Rural Water Extension	B	4		X	
2371	Force Main and Lift Station	B	4		X	
2371	Force Main and Lift Station	B	4	SB		
2371	Elevated Water Tank	B	4		X	
2371	Nespelem Sewer	B	4	SB		
2371	Klamath Pumphouse and Water Main	A	4	SB		
2371	Effects of Erythropoietin on Infarct Size and Left Ventricular Remodeling in Survivors of Large Myocardial Infarctions	C	4		Yes	
5417	Neurophysiology Studies of Simulated Neural Auditory Prostheses	C	4		Yes	
5417	Neuralphysiological Studies of Electrical Stimulation for the Vestibular Nerve	C	4		Yes	
5417	CMV Related Hearing Loss	C	4		Yes	
5417	Neuralphysiological Studies of Electrical Stimulation for the Vestibular Nerve	C	4		Yes	
5611	NCS Logistics Support Follow-On	A	4	X		Jennifer Awkard, 301-435-6957
6114	Alcoholism Counselor Training	A	4	Buy Indian		Bryan Armstrong, 916-930-2981 ext.319 Bryan.armstrong@ihs.gov
6215	Area-Wide Laboratory & Pathology Services	D	4		X	Ron Sieler, 605-226-7289, Ron.sieler@ihs.gov
6215	Radiology Services – Belcourt, ND	C	4		X	Tammy Dennert, 605-226-7567, Tammy.dennert@ihs.gov
6215	Reference Laboratory Services	B	4		X	Priscilla Duncan, 928-871-1336 priscilla.duncan@ihs.gov OR
6215	Pathology Services	B	4		X	DuWayne Begay, 928-871-1310 duwayne.begay@ihs.gov
6215	Teleradiology Interpretations	A	4		X	
6215	Onsite (weekly) Ultrasound Services – Patient Care	A	4	SB		Laura Razo, 520-295-2464, Laura.Razo@mail.ihs.gov
6219	Alcoholism & Ancillary Health Services – Hawaii	A	4	Sole Source		Harry Weiss, 916-930-3981, ext. 316, Harry.weiss@ish.gov
6221	CHS Hospital Referral Services	B	4		X	Tammy Dennert, 605-226-7567, Tammy.dennert@ihs.gov
6221	CHS Hospital Referral Services	C	4		X	
6241	Community Alcohol Rehabilitation Center – Sioux City, IA	A	4	Buy Indian		Ron Sieler, 605-226-7289, Ron.sieler@ihs.gov
8071	Mobile Mammography Services	A	4	SB		Laura Razo, 520-295-2464, Laura.Razo@mail.ihs.gov
42112	IT Services	C	4	SB		Sanford Cook, 301-402-5583
51421	NCI Contract System Support	C	4	8(a)		Annette Owens-Scarboro, 301-496-9639, scarbora@od.nih.gov
236210	Replace filter system on AHUs 49/49A Clifton Road	A	4	HUBZONE		Curtis Bryant, 770-488-2806, cbryant1@cdc.gov
236210	Building 1M/1S – Replace Ceilings in Corridors	A	4	SDVOSB		
236210	Building 3, Life safety remediation	A	4	SDVOSB		
236210	Building 19, Window was Roof Anchors	A	4	HUBZONE		
236210	Building 110, Add Smoking Chamber	A	4	SDVOSB		
238220	ORA San Juan replacement of PVC exhaust fans	A	4	8(a)		Alfonso Bautista, 301-827-7015, alfonso.bautista@fda.gov
339111	Freezer Repository	A	4	SB		Patricia Wright, 301-827-7217, patric.wright@oc.fda.gov
514210	Biomedical Computing Support	D	4	SB		Annette Owens-Scarboro, 301-496-9639, scarbora@od.nih.gov
519190	Cancer Genetics Network	E	4		No-JOFOC	
541170	Synthesis & Distribution of Opioid & Related Peptides	A	4		Yes	Diane Loeb, 301-443-6677, dl294p@nih.gov
541170	Pharmacokinetic & Pharmacodynamic Studies of Drugs of Abuse	B	4		Yes	Mandy Parham, 301-443-6677, mo497g@nih.gov
541410	Space Planning Support	B		SB		James Patterson, 919-541-7821, patters1@niehs.nih.gov
541430	Photography and Graphics Services			SB		

Contracting Opportunities continued

NAICS	Product or Service Description	Est. \$ Range	Quarter	Set-Aside	Full & Open	Point of Contact
541519	Copier Maintenance	A	4		Yes	Barbara Kennedy, 301-827-7166, barbara.kennedy@oc.fda.gov
541611	Management & Technical Assistance	A	4	8(a)		Curtis Bryant, 770-488-2806, cbryant1@cdc.gov
541611	Management & Technical Assistance	C	4	8(a)		
541611	Ombudsman Services for AHRQ	B	4	SDVOSB		Shelley Namoski, 301-443-3337, shelley.namoski@psc.hhs.gov
541611	Spending Estimates RFP 270-06-0149		4		X	
541611	CSAP OD TA and Planning and Implementation Support 277-06-0154		4	SBSA (IDIQ)		Andrew Payne, 240-276-1514, Andrew.Payne@samhsa.hhs.gov
541612	Actuarial Services	A	4	Small-TBD		Chris Molling, 410-786-6399
541614	To provide logistics management services for Regional Oral Health Care Consultants and other oral health experts to provide technical assistance to the twelve Head Start Regional Offices.	C	4	SB		Grey Jones, 301-443-5116
541690	Injury Study of Older Adults	A	4		Yes	Curtis Bryant, 770-488-2806, cbryant1@cdc.gov
541690	Cancer Chemoprevention Clinical Trials Monitoring and Informatics Support	E	4		Yes	Annette Owens-Scarboro, 301-496-9639, scarbora@od.nih.gov
541690	State Systems Technical Assistance Project RFP 270-06-0152		4		IDIQ	Lynn Tantardini, 240-276-1508, Lynn.Tantardini@samhsa.hhs.gov
541690	Fellowships RFP 277-06-0158		4	SBSA (IDIQ)		Susan Dawson, 240-276-1514, Susan.Dawson@samhsa.hhs.gov
541690	2006 State MH Agency Profile and Expenditure Project RFP 280-06-0155		4	SBSA (IDIQ)		Maryann Deal, 240-276-1507, Maryann.Deal@samhsa.hhs.gov
541690	MHBG/PAIMI Monitoring and Review, RFP 280-06-0161		4	SBSA (IDIQ)		Hildy Pollard, 240-276-1505, Hildy.Pollard@samhsa.hhs.gov
541710	Vaccine Adverse Event Reporting System (VAERS)	E	4		X	Curtis Bryant, 770-488-2806, cbryant1@cdc.gov
541710	Biomechanical Assessment Suite Development/ABACAS	C	4		X	
541710	Immune Tolerance Network	E	4		Yes	Erin Goldstein, 301-496-6423, egoldstein@mail.nih.gov
541710	DAIDS Specimen Repository	C	4		Yes	Joshua LaVine, 301-496-2509, jlavine@mail.nih.gov
541710	Development of a Trivalent (ABE) Recombinant Botulinum Vaccine	E	4		Yes	Ross Kelley, 301-402-2234, rkelly@mail.nih.gov
541710	Laboratory Assessment of Tobacco Use Behavior	E	4		Yes	Annette Owens-Scarboro, 301-496-9639, scarbora@od.nih.gov
541710	Resynthesis of compounds for preclinical development	D	4		Yes	
541720	NCCDPHP-DASH requirement for Evaluation of School Health	C	4	SDVOSB		Curtis Bryant, 770-488-2806, cbryant1@cdc.gov
541990	Integrated Emergency Management Planning	E	4		X	
541990	National Resource Center on Homelessness RFP 280-06-0150		4	SBSA	X	
541990	Suicide/Youth RFP 280-06-0159		4	SBSA (IDIQ)		Andrew Maine, 240-276-1523, Andrew.Maine@samhsa.hhs.gov
541990	Olmstead, Conference, Data Infrastructure RFP 280-06-0160		4	SBSA (IDIQ)		Mary Farrell, 240-276-1506, Mary.Farrell@samhsa.hhs.gov
561110	Evaluation HIV/STD Pregnancy Prevention	C	4		Yes	Curtis Bryant, 770-488-2806, cbryant1@cdc.gov
562111	Disposal of Fly Ash	A	4		Yes	
621498	Outpatient Care Services for Indian Health Services	C	4		Yes	Allison Ford, 301-443-0101, allison.ford@psc.hhs.gov
TBD	HIV Research Network	D	4	No	Yes	Sharon Williams, 301-427-1781, SWilliams@ahrq.hhs.gov
TBD	National Quality Measures Clearinghouse	D	4	No	Yes	M Haines, 301-427-1786, mhaines@ahrq.gov
TBD	Healthcare Cost and Utilization Project	D	4	No	Yes	Sharon Williams, 301-427-1781, SWilliams@ahrq.hhs.gov
TBD	Studies of Impact of Quality Reporting Under Pay for Performance	A	4	SB/XRAD Task		
TBD	Evaluation of Frontier Extended Stay Clinic Demonstration	A	4	SB/XRAD Task		Bill Tate, 410-786-1535



Visit the following Web site for instructions on how to utilize these contracting opportunities:
www.hhs.gov/osdbu/publications/forecast.html