

Table 1109. Software Publishers—Estimated Revenue, Expenses, and Inventories: 2004 and 2005

[In millions of dollars (112,261 represents \$112,261,000,000), except percent. For taxable and tax-exempt employer firms. Covers NAICS 5112. Estimates have been adjusted to the results of the 2002 Economic Census. Based on the North American Industry Classification System (NAICS), 2002. See text, this section, and Section 15. Minus sign (–) indicates decrease]

Item			Percent change, 2004–05
	2004	2005	
Operating revenue	112,261	119,623	6.6
Source of revenue:			
System software publishing ¹	43,696	46,965	7.5
Operating system software	17,836	18,250	2.3
Network software	10,952	12,708	16.0
Database management software	6,304	6,651	5.5
Development tools and programming languages software	3,579	3,538	–1.1
Application software publishing ¹	40,680	42,690	4.9
General business productivity and home use applications	18,391	19,162	4.2
Cross-industry application software	12,150	12,658	4.2
Vertical market application software	6,726	7,153	6.3
Utilities software	925	1,000	8.1
Other services ¹	27,885	29,969	7.5
Customization and integration of packaged software	4,454	5,219	17.2
Information technology technical consulting services	4,000	4,412	10.3
Resale of computer hardware and software	2,648	2,303	–13.0
Information technology-related training services	1,497	1,567	4.7
Operating expenses	88,280	86,696	–1.8
Personnel costs	49,950	49,516	–0.9
Gross annual payroll	41,817	40,339	–3.5
Employer's cost for fringe benefits	6,116	6,709	9.7
Temporary staff and leased employee expense	2,017	2,468	22.4
Expensed materials, parts and supplies (not for resale)	(S)	2,306	(S)
Expensed equipment	663	770	16.1
Expensed purchase of other materials, parts and supplies	(S)	1,536	(S)
Expensed purchased services ¹	9,378	9,276	–1.1
Purchased electricity and fuels (except motor fuel)	253	292	15.4
Lease and rental payments	2,509	2,326	–7.3
Purchased repair and maintenance	377	427	13.3
Purchased advertising and promotional services	4,989	5,162	3.5
Other operating expenses	25,702	25,598	–0.4
Inventories at end of year	1,549	1,686	8.8
Finished goods	965	1,227	27.2
Works-in-process	56	53	–5.4
Materials, supplies, fuel, etc.	528	406	–23.1

S Data do not meet publication standards. ¹ Includes other sources of revenue and other expenses, not shown separately.

Source: U.S. Census Bureau, "2005 Service Annual Survey, Information Sector Services." See <<http://www.census.gov/econ/www/servmenu.html>> (released February 2007).