

Table 1012. Merchant Wholesalers—Summary: 1995 to 2006

[In billions of dollars (2,159.0 represents \$2,159,000,000,000), except ratios. Inventories and inventories/sales ratios, as of December, seasonally adjusted. Excludes manufacturers' sales branches and offices. Data reflect latest revision. Based on data from the Annual Wholesale Trade Survey and the Monthly Wholesale Trade Survey; see Appendix III]

Kind of business	2002 NAICS code ¹	1995	2000	2002	2003	2004	2005	2006
		SALES						
Merchant wholesalers	42	2,159.0	2,814.6	2,835.5	2,962.3	3,296.5	3,585.0	3,952.0
Durable goods	423	1,141.7	1,486.7	1,421.5	1,448.9	1,654.6	1,778.4	1,942.8
Motor vehicles, parts, and supplies	4231	169.7	222.2	251.9	257.3	277.8	294.4	324.0
Furniture and home furnishings	4232	36.6	52.7	53.5	54.8	58.3	61.0	67.9
Lumber and construction materials	4233	66.3	87.2	95.1	105.7	128.6	140.9	146.9
Professional and commercial equipment	4234	197.9	282.2	272.5	272.6	296.3	311.5	332.2
Computer, peripheral equipment and software	42343	(NA)	174.8	150.6	144.3	157.5	164.3	173.3
Metals and minerals (except petroleum)	4235	87.0	93.8	81.7	81.4	121.2	136.8	156.3
Electrical and electronic goods	4236	186.6	260.0	223.0	227.1	253.8	266.1	293.0
Hardware, plumbing and heating equipment	4237	56.4	72.1	70.4	71.2	77.5	84.6	92.3
Machinery, equipment and supplies	4238	191.3	256.1	227.8	230.8	260.2	291.5	320.7
Miscellaneous durable goods	4239	149.9	160.3	145.6	148.0	181.0	191.7	209.5
Nondurable goods	424	1,017.3	1,327.9	1,414.0	1,513.3	1,641.9	1,806.6	2,009.3
Paper and paper products	4241	66.1	77.8	72.6	73.9	81.6	87.8	93.9
Drugs and druggists' sundries	4242	83.7	176.0	245.6	273.5	296.6	330.9	374.0
Apparel, piece goods, and notions	4243	67.6	96.5	105.8	104.4	108.4	112.7	122.9
Grocery and related products	4244	309.0	374.7	385.9	405.3	409.7	429.3	454.2
Farm-product raw materials	4245	125.5	102.7	103.4	115.1	123.0	115.3	131.9
Chemical and allied products	4246	50.3	62.3	67.7	69.7	76.4	87.3	93.7
Petroleum and petroleum products	4247	126.5	195.8	192.7	225.7	274.9	353.4	430.2
Beer, wine, and distilled beverages	4248	52.5	71.3	79.2	82.2	85.6	91.3	96.1
Miscellaneous nondurable goods	4249	136.0	170.9	161.1	163.4	185.7	198.6	212.3
INVENTORIES								
Merchant wholesalers	42	238.4	308.0	298.8	303.3	332.8	357.5	388.2
Durable goods	423	154.1	201.9	185.3	187.7	212.9	228.8	248.4
Motor vehicles, parts, and supplies	4231	23.0	29.1	30.3	31.8	33.7	36.8	38.2
Furniture and home furnishings	4232	4.9	6.4	6.3	6.5	6.8	7.1	7.7
Lumber and construction materials	4233	6.7	8.7	9.0	10.5	13.4	14.5	15.1
Professional and commercial equipment	4234	23.6	28.1	25.2	25.3	27.4	28.1	31.1
Computer, peripheral equipment and software	42343	(NA)	12.3	9.5	10.1	10.9	10.8	11.4
Metals and minerals (except petroleum)	4235	11.0	13.3	12.1	12.2	19.1	19.1	24.9
Electrical and electronic goods	4236	23.9	31.7	25.8	25.1	27.5	29.2	32.4
Hardware, plumbing and heating equipment	4237	8.7	11.8	11.3	11.4	12.7	13.8	14.6
Machinery, equipment and supplies	4238	36.1	52.1	47.2	45.4	50.7	57.0	62.3
Miscellaneous durable goods	4239	16.2	20.7	18.2	19.5	21.7	23.2	22.1
Nondurable goods	424	84.3	106.0	113.5	115.6	119.9	128.8	139.8
Paper and paper products	4241	5.3	6.5	5.2	5.2	5.9	6.3	6.4
Drugs and druggists' sundries	4242	10.4	23.0	30.4	30.5	30.1	29.2	31.3
Apparel, piece goods, and notions	4243	11.6	13.9	14.4	13.7	14.0	14.7	15.1
Grocery and related products	4244	18.1	20.2	20.1	20.1	20.6	22.8	25.0
Farm-product raw materials	4245	10.6	9.1	9.1	11.1	8.4	9.9	14.8
Chemical and allied products	4246	4.9	6.1	6.9	6.9	7.6	8.3	8.7
Petroleum and petroleum products	4247	4.3	5.0	5.7	6.2	9.0	11.6	12.2
Beer, wine, and distilled beverages	4248	5.1	7.1	7.6	7.8	8.3	8.9	9.6
Miscellaneous nondurable goods	4249	13.9	15.2	14.1	14.1	16.1	17.0	16.8
INVENTORIES/SALES RATIO								
Merchant wholesalers	42	1.28	1.28	1.24	1.18	1.16	1.14	1.14
Durable goods	423	1.55	1.65	1.59	1.49	1.46	1.47	1.49
Motor vehicles, parts, and supplies	4231	1.60	1.55	1.43	1.40	1.44	1.43	1.30
Furniture and home furnishings	4232	1.60	1.45	1.47	1.41	1.37	1.33	1.28
Lumber and construction materials	4233	1.21	1.19	1.16	1.14	1.20	1.13	1.33
Professional and commercial equipment	4234	1.33	1.26	1.12	1.09	1.07	1.04	1.08
Computer, peripheral equipment and software	42343	(NA)	0.93	0.77	0.82	0.79	0.79	0.73
Metals and minerals (except petroleum)	4235	1.53	1.71	1.86	1.63	1.67	1.53	1.88
Electrical and electronic goods	4236	1.47	1.44	1.40	1.29	1.26	1.29	1.23
Hardware, plumbing and heating equipment	4237	1.73	1.95	2.00	1.90	1.90	1.81	1.88
Machinery, equipment and supplies	4238	2.06	2.49	2.54	2.31	2.13	2.19	2.29
Miscellaneous durable goods	4239	1.27	1.57	1.53	1.47	1.29	1.39	1.29
Nondurable goods	424	0.96	0.90	0.92	0.89	0.85	0.81	0.81
Paper and paper products	4241	0.96	0.98	0.86	0.82	0.83	0.82	0.81
Drugs and druggists' sundries	4242	1.40	1.45	1.43	1.29	1.18	1.00	0.98
Apparel, piece goods, and notions	4243	1.98	1.66	1.71	1.53	1.49	1.48	1.45
Grocery and related products	4244	0.68	0.63	0.61	0.61	0.59	0.62	0.63
Farm-product raw materials	4245	1.02	1.02	0.91	1.02	0.85	1.03	1.29
Chemical and allied products	4246	1.12	1.12	1.24	1.17	1.11	1.09	1.06
Petroleum and petroleum products	4247	0.40	0.26	0.30	0.31	0.37	0.35	0.33
Beer, wine, and distilled beverages	4248	1.14	1.17	1.09	1.11	1.13	1.19	1.15
Miscellaneous nondurable goods	4249	1.16	1.04	1.05	0.98	0.99	1.02	0.95

NA Not available. ¹ North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, "Annual Revision of Monthly Wholesale Distributors: Sales and Inventories: January 1992 Through January 2007" published 29 March 2007; <<http://www.census.gov/mwts/www/mwtshtst.html>>.