



2007 ECONOMIC CENSUS

Building Material and Supplies Dealers

DUE DATE
FEBRUARY 12, 2008

Mail your completed form to:
U.S. CENSUS BUREAU
1201 East 10th Street
Jeffersonville, IN 47134-0001

RT-44401

**INFORMATION COPY
DO NOT USE TO REPORT**

(Please correct any errors in this mailing address.)

Please read the accompanying information sheet(s) before answering the questions.

Need help or have questions about filling out this form?

Visit www.census.gov/econhelp

Call 1-800-233-6136, between 8:00 a.m. and 6:00 p.m., Eastern time, Monday through Friday.

- OR -

Write to the address above. Include your 11-digit Census File Number (CFN) printed in the mailing address.

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the U.S. Census Bureau. By the same law, **YOUR CENSUS REPORT IS CONFIDENTIAL.** It may be seen only by persons sworn to uphold the confidentiality of Census Bureau information and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

- Use blue or black ballpoint pen.
 - Do not use pencil or felt-tip pen.
 - Place an "X" inside the box.
 - Please center numbers in their respective boxes.
 - Do not put slashes through 0 or 7.
- Examples: 0 1 2 3 4 5 6 7 8 9

The reporting unit for this form is an establishment. An **establishment** is generally a single physical location where business is conducted or where services or industrial operations are performed. For further clarification, see information sheet(s).

1 EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the mailing address the same as the one used for this establishment on its latest 2007 Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return?

0021 Yes - Go to **2** 0022 No - Enter current EIN (9 digits) → 0025 -

2 PHYSICAL LOCATION

A. Is this establishment's physical location the same as shown in the mailing address? (P.O. Box and rural route addresses are not physical locations.)

0031 Yes - Go to line B

0032 No - Enter physical location →

0035 Number and street			
0036 City, town, village, etc.	0037 State	0038 ZIP Code	

B. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.? (Mark "X" only ONE box.)

0041 Yes 0042 No 0043 No legal boundaries 0044 Do not know

C. In what type of municipality is this establishment physically located? (Mark "X" only ONE box.)

0046 City, village, or borough 0047 Town or township 0048 Other 0024 Do not know

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3 OPERATIONAL STATUS

Which ONE of the following best describes this establishment's operational status at the end of 2007?
(Mark "X" only ONE box.)

0011 In operation 0013 Temporarily or seasonally inactive

0014 Ceased operation - Give date at right _____ →

Month	Day	Year

0015 Sold or leased to another operator - Give date at right _____ →

Month	Day	Year

AND enter name and address of new owner or operator and Employer Identification Number (EIN) below ↴

0060 Name of new owner or operator	0061 EIN (9 digits)
	-

0062 Mailing address (Number and street, P.O. Box, etc.)

0063 City, town, village, etc.	0064 State	0065 ZIP Code
		-

0016 Other - Specify _____ → 0815 _____

4 MONTHS IN OPERATION

Mark "X" if None

2007
Number

Number of months in operation during 2007 (If none, mark "X" and go to 50.) 0002

HOW TO REPORT DOLLAR FIGURES	▶	Dollar figures should be rounded to thousands of dollars.	Mark "X" if None	2007			
		If a figure is \$1,025,628.79 :	Report → <input type="checkbox"/>	\$ Bil.	Mil.	Thou.	Dol.
		If a value is "0" (or less than \$500.00):	Report → <input checked="" type="checkbox"/>				

5 SALES, SHIPMENTS, RECEIPTS, OR REVENUE

Mark "X" if None

2007			
\$ Bil.	Mil.	Thou.	Dol.

Sales of merchandise and other operating receipts (Exclude sales or other taxes collected.) 0100

6 Not Applicable.

7 EMPLOYMENT AND PAYROLL

- Include:**
- Full- and part-time employees working at this establishment whose payroll was reported on Internal Revenue Service Form 941, Employer's Quarterly Federal Tax Return, and filed under the Employer Identification Number (EIN) shown in the mailing address or corrected in 1.
- Exclude:**
- Temporary staffing obtained from a staffing service.
 - Contractors, subcontractors, or independent contractors.
 - Full- or part-time leased employees whose payroll was filed under an employee leasing company's EIN.
 - Purchased or managed services, such as janitorial, guard, or landscape services.
 - Professional or technical services purchased from another firm, such as software consulting, computer programming, engineering, or accounting services.

For further clarification, see information sheet(s).

A. Number of employees for pay period including March 12 0320

B. Payroll before deductions (Exclude employer's cost for fringe benefits.)		1. Annual payroll 0300	Mark "X" if None	2007			
		2. First quarter payroll (January-March, 2007) 0310	Report → <input type="checkbox"/>	\$ Bil.	Mil.	Thou.	Dol.
			Report → <input type="checkbox"/>				

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

8 - 13 Not Applicable.

19 KIND OF BUSINESS

Which ONE of the following best describes this establishment's principal kind of business in 2007?
(Mark "X" only ONE box.)

- 0700
- 444 130 00 1 Hardware store
- 444 130 00 4 Tool store or dealer
- 444 110 00 1 Home improvement center
- 444 190 10 1 Retail lumber yard
- 444 120 00 1 Paint and wallpaper store or dealer
- 444 190 21 2 Flat glass and other construction glass dealer
- 444 190 22 3 Cabinet shop, including stock and custom kitchen and bath cabinets to be installed
- 444 190 23 2 Ceramic tile dealer
- 444 190 29 5 Hardwood flooring dealer
- 442 210 00 2 Floor coverings store or dealer
- 444 190 29 7 Metal door and/or window store or dealer
- 444 190 22 1 Wooden door and/or window store or dealer
- 444 190 27 2 Electrical supplies store or dealer, including ceiling fan/light fixture store
- 444 190 28 1 Plumbing equipment and supplies store or dealer
- 444 190 29 3 Welding supplies store or dealer
- 444 190 28 2 Water treatment and conditioning equipment store or dealer
- 423 730 00 2 Heating equipment and supplies store or dealer
- 423 740 00 2 Refrigeration equipment and supplies store or dealer
- 444 190 22 2 Plywood, veneer, and millwork dealer
- 444 190 23 1 Brick, block, tile, clay/cement sewer pipe dealer
- 444 190 26 1 Roofing, siding, and insulation dealer
- 444 190 24 1 Sand, gravel, and stone dealer
- 444 190 25 1 Cement, lime, and related products dealer
- 444 190 29 9 Garage door dealer
- 444 190 29 8 Other specialized building materials store or dealer, including fencing, prefabricated buildings, etc.
- 453 930 00 1 Manufactured (mobile) home retailer, new and used
- 444 220 20 1 Farm supplies store or dealer, including feed, seed, grain, and fertilizer
- 423 820 10 3 Farm machinery and equipment store or dealer

CONTINUE WITH 19 ON PAGE 4

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44401032



19 KIND OF BUSINESS - Continued

- 0700 444 210 00 1 Outdoor power equipment store or dealer, including lawnmowers, chainsaws, trimmers, etc.
- 444 220 40 1 Retail nursery
- 541 320 00 4 Landscape counseling and planning
- 561 730 00 1 Lawn and garden services
- 327 320 00 1 Ready-mixed concrete distributor
- 777 444 01 1 Construction contractor - general or trade, including heating, plumbing, electrical, painting, etc. - *Specify* ↴
- 0701
- 772 000 00 1 Other kind of business - *Specify* ↴
- 0701

20 CLASS OF CUSTOMER

A. As a general business practice, did this establishment sell to household consumers and individual users in 2007?

0251 Yes

0252 No

B. Were 75% or more of this establishment's sales to retailers/wholesalers for resale in 2007?

0256 Yes

0257 No

C. Did this establishment require proof of business or professional license from new customers in 2007?

0276 Yes

0277 No

CONTINUE WITH **20** ON PAGE 5

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HOW TO REPORT PERCENTS		2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
If figure is 38.76% of total sales:		Report whole percents			3 9	

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE
 (Report sales for each product line sold by this establishment, either as a dollar figure or as a whole percent of total sales (reported in 5). See HOW TO REPORT DOLLAR FIGURES on page 2 and HOW TO REPORT PERCENTS above.)

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721			0722	
1. Dimensional lumber and other building/structural materials and supplies, including heating stoves and prefabricated fireplaces (Report major appliances on line 9, portable electric heaters and other small appliances on line 10, and paint and sundries on line 2. Report the sale of materials installed by this establishment in construction, renovation, or repair on line 30a or 30b.)						
a. Dimensional lumber, nontreated	20641					
b. Treated lumber	20642					
c. Boards, all grades (Report gypsum, specialty boards, and treatments on line 1d.)	20643					
d. Gypsum, specialty boards, and treatments, including plaster, tape, and joint compounds	20644					
e. Engineered wood products, including glu-lam, laminated veneer lumber (LVL), wood I-joists, etc.	20645					
f. Structural panels, including softwood plywood and oriented strand board (OSB)	20646					
g. Other panel products, including hardwood plywood, waferboard, and particle board/sanded/specialty plywood	20647					
h. Building components, including floor trusses, roof trusses, framed wall panels, etc. (Report flooring and floor coverings on line 6.)	20648					
i. Connectors, including joist hangers, tie-downs, etc.	20649					
j. Steel studs	20651					
k. Doors and moulding, including interior/exterior pre-hung or slab doors, garage doors, mouldings, and jambs	20652					
l. Windows, skylights, and patio doors, including wood or wood clad, vinyl, aluminum, or other	20653					
m. Glass (Report glassware on line 7.)	20654					
n. Masonry supplies, including cement, lime, plaster, brick, etc.	20655					
o. Insulation (all types) and weatherization products	20656					
p. Siding, exterior trim, and soffit	20657					
q. Roofing (all types), including roofing supplies	20658					
r. Ceilings and ceiling systems	20659					

44401065



CONTINUE WITH 22 ON PAGE 7

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
1. Dimensional lumber and other building/structural materials and supplies, including heating stoves and prefabricated fireplaces - Continued						
s. Kitchen and bath cabinets and countertops, including bathroom vanities and vanity tops, medicine cabinets, etc.	20661					
t. Heating and HVAC units, fuel storage tanks, and related parts and equipment; ductwork; heating stoves, including wood, kerosene, and oil; and prefabricated fireplaces (Report stand-alone air-conditioners on line 9 and parts installed in repair on line 30c.)	20662					
u. Refrigeration equipment and supplies	20665					
v. All other building/structural materials and supplies	20666					
w. Sum lines 1a through 1v	20640					
2. Paint and sundries (Report automotive paint on line 20.)						
a. Interior paint	20673					
b. Exterior paint	20674					
c. Stain, varnish, shellac, and other coatings	20675					
d. Painting equipment, including tools, brushes, scrapers, etc.	20676					
e. Painting supplies, including compounds and other consumable materials	20677					
f. Sum lines 2a through 2e	20670					
3. Wallpaper and other flexible wallcoverings	20690					
4. Hardware, tools, and plumbing and electrical supplies						
a. Hardware	20601					
b. Tools and equipment, including hand tools, portable electric power tools, power air tools, stationary/benchttop power tools, accessories (blades, bits, etc.), ladders, and scaffolding (Report outdoor power equipment on line 5f or 5g.)	20602					
c. Plumbing fixtures and supplies	20603					
d. Wiring and wire products	20605					
e. Welding supplies	20606					
f. Electrical supplies, including lighting fixtures, light bulbs, ceiling fans, boxes, devices, etc. (Report lamps on line 7.)	20607					
g. Sum lines 4a through 4f	20600					

CONTINUE WITH 22 ON PAGE 8

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44401073



22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007					
		Estimates are acceptable. Report dollars OR percents.					
		\$ Bil.	Mil.	Thou.	Dol.	Percent	
0723	0720	0721				0722	
5. Lawn, garden, and farm equipment and supplies; cut flowers; plants and shrubs; fertilizers; etc.							
a. Cut flowers	20621						
b. Indoor potted plants and floral items	20626						
c. Outdoor nursery stock, including trees, shrubs, bedding plants, bulbs, sod, seeds, etc.	20627						
d. Fertilizer, lime, chemicals, and other soil treatments	20628						
e. Lawn and garden tools	20631						
f. Lawn and garden machinery, equipment, and parts	20636						
g. Farm machinery, equipment, and parts	20637						
h. All other lawn and garden supplies, including fencing	20639						
i. All other farm supplies (<i>Report saddlery on line 16.</i>)	20638						
j. Sum lines 5a through 5i	20620						
6. Flooring and floor coverings							
a. Soft-surface (textile) floor coverings and accessories	20361						
b. Hardwood flooring	20363						
c. Other hard-surface floor coverings and accessories, including tile and sheet goods	20364						
d. Sum lines 6a through 6c	20360						
7. Kitchenware and home furnishings, including cookware, cooking accessories, dinnerware, glassware, giftware, decorative accessories, clocks, mirrors, closet and bathroom accessories, outdoor charcoal grills, etc. (<i>Report outdoor gas grills on line 9.</i>)	20380						
8. Curtains, draperies, blinds, slipcovers, bed and table coverings							
a. Curtains and draperies	20281						
b. Vertical and horizontal blinds, woven wood blinds, and shades	20282						
c. Furniture coverings and domestics	20285						
d. Sum lines 8a through 8c	20280						
9. Major household appliances, including vacuum cleaners, sewing machines, refrigerators, freezers, dehumidifiers, room air-conditioners, dishwashers, ranges, microwave ovens, clothes washers and dryers, trash compactors, outdoor gas grills, etc. (<i>Report outdoor charcoal grills on line 7.</i>)	20300						

CONTINUE WITH **23** ON PAGE 9

CONTINUE ON PAGE 9

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Census use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
10. Small electric appliances, including mixers; blenders; can openers; toasters; coffee makers; frypans; and personal care appliances, such as hair dryers, curling irons, shavers, etc.	20310					
11. Furniture, including outdoor/patio furniture	20340					
12. Televisions, video players and recorders, video cameras, video tapes, DVDs, etc., including parts and accessories	20320					
13. Audio equipment, musical instruments, radios, stereos, compact discs, records, tapes, audio books, sheet music, accessories	20330					
14. Groceries and other food items for human consumption off the premises, including candy, gum, packaged snacks, etc. (<i>Report pet food on line 23.</i>)	20100					
15. Toys, hobby goods, and games	20460					
16. Sporting goods, including saddlery	20500					
17. Men's wear, including accessories (<i>Report boys' wear on line 29 and footwear on line 18.</i>)	20200					
18. Footwear, including accessories	20260					
19. Household fuels, including oil, LP gas, wood, coal	20780					
20. Automotive tires, paint, batteries, parts, accessories	20740					
21. Automotive fuels	20720					
22. Automotive lubricants, including oil, greases, etc.	20730					
23. Pets, pet foods, and pet supplies	20800					
24. Seasonal decorations (<i>Report cut live and balled live Christmas trees on line 5c.</i>)	20878					
25. Soaps, detergents, and household cleaners	20180					
26. Computer hardware, software, and supplies	20370					
27. Sewing, knitting, needlework goods, including fabrics, patterns, sewing supplies, notions, yarns, laces, trimmings, needlework kits, etc.	20270					
28. Manufactured (mobile) homes, excluding modular homes	20680					
29. All other merchandise (<i>Report receipts for services on line 30.</i>) <i>Specify principal lines and estimated sales below</i>	29810					
a. _____	29811					
b. _____	29812					
c. _____	29813					

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CONTINUE WITH **22** ON PAGE 10

CONTINUE ON PAGE 10

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Description of sales, shipments, receipts, or revenue	Cen- sus use	2007				
		Estimates are acceptable. Report dollars OR percents.				
		\$ Bil.	Mil.	Thou.	Dol.	Percent
0723	0720	0721				0722
30. All nonmerchandise receipts, including receipts from rentals, storage, and other services provided to customers EXCLUDING SALES AND OTHER TAXES						
a. Construction receipts, including material and labor charges for adding rooms, installing windows, building fences, rebuilding furnaces, reroofing, etc., for work done by employees of this establishment (Report receipts for work done by hired subcontractors on line 30c.)	29901					
b. Repair and maintenance receipts, including material and labor charges for property upkeep such as landscaping, lawn service, painting, furnace cleaning, furnace repair, roof repair, etc., performed by employees of this establishment (Report receipts for work done by hired subcontractors on line 30c.)	29902					
c. All other nonmerchandise receipts, including charges for delivery, storage, rental or lease of tools and equipment, etc.	29946					
d. Sum lines 30a through 30c	29900					
31. TOTAL (Should equal 5 if reporting in dollars.)	29990					1 0 0

23 Not Applicable.

24 SHIPPING AND HANDLING

A. Did this establishment have any receipts from customers for shipping and handling of merchandise in 2007?

0981 Yes - Go to line B

0982 No - Go to 26

2007			
Estimates are acceptable			
\$ Bil.	Mil.	Thou.	Dol.

B. Receipts of this establishment from customers for shipping and handling of merchandise 0985

C. Are receipts for shipping and handling included in sales and receipts (reported in 5)?

0988 Yes

0989 No

25 Not Applicable.

26 SPECIAL INQUIRIES

FRANCHISE

Was this establishment operating under a trademark authorized by a franchisor in 2007? (Mark "X" only ONE box.)

0237 Yes - franchisee owned establishment

0238 Yes - franchisor owned establishment

0239 No

27-29 Not Applicable.

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

REMARKS (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

Yes

No - Enter time period covered →

FROM	Month	Year	TO	Month	Year

Name of person to contact regarding this report

Title

Telephone	Area code	Number		Extension	Fax	Area code	Number	
			-					-

Internet e-mail address

Date completed

Month Day Year

Thank you for completing your 2007 ECONOMIC CENSUS form.

PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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