

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES

General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in **2**. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies that are not listed, describe and report them in the "Cost of all other materials . . ." at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . ." Census material code 009700 99 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amount actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

Contract Work - Include all materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in **15**, line A5, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in **15**, line A2, not in **16**. The value of these products shipped by this establishment should be reported in **2** under Census product code 000999 8900 6, "Resales."

INFORMATION COPY
DO NOT USE TO REPORT

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
1	Engines				
	Diesel and semidiesel	333618 11 4			
2	Gasoline and other internal combustion engines	333618 07 2			
3	Integral horsepower electric motors and generators (1 hp or more)	335312 21 1			
4	Boat propellers	001900 88 5			
	Fabricated metal products (excluding forgings)				
5	Marine hardware (including shackles, rope sockets, tackle blocks, rope clips, clamps, etc.)	332510 13 0			
6	Bolts, nuts, screws, rivets, washers, and screw machine products	332722 03 2			
7	Other fabricated metal products	332000 61 1			
8	Forgings	332100 01 5			
9	Castings (rough and semifinished)	331000 35 6			
	Shapes and forms (excluding castings, forgings, and fabricated metal products)				
10	Steel	331200 01 4			

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

16 DETAILED COST OF MATERIALS, PARTS, AND SUPPLIES - Continued

Line No.	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in)		
			\$ Bil.	Mil.	Thou.
0634		0630	0631		
	Shapes and forms (excluding castings, forgings, and fabricated metal products) - Continued				
	Aluminum and aluminum-base alloy				
11	Sheet, plate, foil, and welded tubing	331315 01 0			
12	Extruded shapes (including extruded rod, bar, pipe, tube, etc.)	331316 00 0			
13	All other aluminum and aluminum-base alloy shapes and forms	331000 49 7			
14	Other nonferrous shapes and forms	331000 77 8			
15	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and other shapes	325211 05 0			
16	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	326100 13 8			
17	Glass fiber (textile type, bonded mat type, etc.)	327212 05 6			
18	Dressed lumber	321000 21 8			
19	Plywood	321210 03 1			
20	Carpeting	314110 03 2			
21	Canvas products	314912 00 7			
22	Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products	325510 03 0			
23	Marine nautical and navigation equipment operating by radio signal	334511 01 1			
24	Bilge pumps	333911 05 5			
25	Cost of all other materials and components, parts, containers, and supplies consumed (Specify the principal materials, etc., included in this value.) ↴	009700 99 8			
26	TOTAL (Should equal total reported in 15 , line A1)	771000 00 7			

17-21 Not Applicable.

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE

General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of **2**. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

Repair Work - Receipts for repair of nonmilitary ships should be reported on line 35 and all other repair work on line 46.

Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census code 000930 0000 8.

Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census code 000999 8900 6, "Resales."

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Outboard motorboats (excluding sailboats with auxiliary power and lifeboats) Wood or metal		↑ number ↓					
1	Runabouts	336612 1101 2						
2	Utility boats	336612 1104 6						
3	Pontoon boats	336612 1107 9						
4	Bass boats	336612 1111 1						
5	Fish and ski boats	336612 1113 7						
6	Other fish boats	336612 1116 0						
7	Other wood or metal outboard motorboats, including cabin cruisers and center consoles	336612 1119 4						
	Plastics (reinforced), fiberglass		↑ number ↓					
8	Runabouts	336612 1222 6						
9	Utility boats	336612 1225 9						
10	Cabin cruisers	336612 1228 3						
11	Center consoles	336612 1231 7						
12	Deck boats	336612 1234 1						
13	Bass boats	336612 1337 2						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	Outboard motorboats (excluding sailboats with auxiliary power and lifeboats) - Continued		number					
	Plastics (reinforced), fiberglass - Continued							
14	Fish and ski boats	336612 1239 0						
15	Other fish boats	336612 1243 2						
16	Other plastics (reinforced), fiberglass outboard motorboats	336612 1246 5						
	Inboard motorboats		number					
	Runabouts	336612 3201 8						
	Cabin cruisers		number					
18	Less than 40 feet (12.19 meters) in length	336612 3104 4						
19	40 feet (12.19 meters) or more in length (professional crew not required by Coast Guard)	336612 3107 7						
20	Personal watercraft	336999 3417 1						
21	Other inboard motorboats, including houseboats	336612 3211 7						
	Inboard-outdrive boats		number					
22	Houseboats	336612 5201 6						
23	Runabouts	336612 5204 0						
24	Cabin cruisers	336612 5107 5						
25	Fish boats	336612 5211 5						
26	Other inboard-outdrive boats, including center consoles	336612 5213 1						
	All other boats (sailboats, rowboats, canoes, etc., excluding military and commercial)		number					
27	Sailboats without auxiliary motor, all sizes	336612 7101 6						

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22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued								
Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
	All other boats (sailboats, rowboats, canoes, etc., excluding military and commercial) - Continued		↑ number ↓					
28	Sailboats with auxiliary motor Not more than 6.5 meters (21.33 feet) in length	336612 7104 0						
29	More than 6.5 meters (21.33 feet) but not over 9.0 meters (29.53 feet) in length	336612 7107 3						
30	More than 9.0 meters (29.53 feet) but not over 12.0 meters (39.03 feet) in length	336612 7111 5						
31	More than 12.0 meters (39.03 feet) in length	336612 7113 1						
32	Canoes (made from all types of materials)	336612 7116 4						
	Other boats, not elsewhere classified (<i>Specify kind.</i>) ↘							
33		336612 7119 8						
34	Hovercraft (professional crew not required by Coast Guard)	336611 5199 4						
35	Repair of nonmilitary ships	336611 9104 0						
	Nonmilitary self-propelled ships (new construction) (<i>Specify kind.</i>) ↘							
36		336611 5YWV 6						
37	Boat trailers, 26,000 pounds or less GVW	336214 3105 6						
38	Parts for automobile and light truck trailers	336999 3513 7						
	All other products made in this establishment - <i>Specify and report each product with sales value of \$50,000 or more that cannot be assigned to one of the "listed products and services". For all remaining products, write "Other" and report a single total value.</i>							
39		18						
40		26						
41		34						
42		42						
43		59						
44		67						

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If not shown, please enter your 11-digit Census File Number (CFN) from the mailing address.

22 DETAIL OF SALES, SHIPMENTS, RECEIPTS, OR REVENUE - Continued

Line No.	Products and services	Census product code	Unit of measure for quantities	Products shipped and other receipts				
				Quantity	Value, f.o.b. plant			
					\$ Bil.	Mil.	Thou.	
0734		0730	0736	0732	0731			
45	Contract work - Receipts for work done for others on their materials (<i>Specify products worked on and kind of work.</i>) ↴	000930 0000 8						
46	Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.)	000999 8000 5						
47	Resales - Sales of products bought and sold without further manufacture, processing, or assembly (The cost of such items should be reported in 15 , line A2.)	000999 8900 6						
48	TOTAL (<i>Should equal 4, line A</i>)	770000 0000 8						

23-27 Not Applicable.



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28 ESTABLISHMENT ACTIVITIES

A. Indicate activities that were performed by this establishment or were performed for this establishment by another company during 2002.
(Mark "X" ALL that apply.)

This activity was performed -			
By this establishment	By another establishment of this company	By another company	Not at all
0921 <input type="checkbox"/>	8071 <input type="checkbox"/>	0941 <input type="checkbox"/>	0961 <input type="checkbox"/>
1. Product design/engineering			
2. Order fulfillment			
0923 <input type="checkbox"/>	8072 <input type="checkbox"/>	0943 <input type="checkbox"/>	0963 <input type="checkbox"/>
a. Bundling or kitting (combining multiple items into a prepackaged product)			
0924 <input type="checkbox"/>	8073 <input type="checkbox"/>	0944 <input type="checkbox"/>	0964 <input type="checkbox"/>
b. Pick and pack (taking goods from inventory and packaging them to fill orders).			
0925 <input type="checkbox"/>	8074 <input type="checkbox"/>	0945 <input type="checkbox"/>	0965 <input type="checkbox"/>
c. Warehousing of finished products			
0926 <input type="checkbox"/>	8075 <input type="checkbox"/>	0946 <input type="checkbox"/>	0966 <input type="checkbox"/>
d. Breaking bulk (reducing large shipments into smaller portions for customers)			
0927 <input type="checkbox"/>	8076 <input type="checkbox"/>	0947 <input type="checkbox"/>	0967 <input type="checkbox"/>
e. Local delivery (within a city, town, or other local area, including adjoining towns and suburban areas)			
0928 <input type="checkbox"/>	8077 <input type="checkbox"/>	0948 <input type="checkbox"/>	0968 <input type="checkbox"/>
f. Long distance delivery (beyond local areas and commercial zones)			
0932 <input type="checkbox"/>	8078 <input type="checkbox"/>	0952 <input type="checkbox"/>	0972 <input type="checkbox"/>
g. Processing of returned merchandise			

B. During 2002 did this establishment:

- | | | |
|--|-----------------------------------|----------------------------------|
| 1. Manage inventory owned by this establishment AND held at this location? | 0936 <input type="checkbox"/> Yes | 0937 <input type="checkbox"/> No |
| 2. Manage inventory owned by this establishment BUT held at a customer's location? | 0956 <input type="checkbox"/> Yes | 0957 <input type="checkbox"/> No |
| 3. Manage inventory owned by another company BUT held at this location? | 0976 <input type="checkbox"/> Yes | 0977 <input type="checkbox"/> No |
| 4. Manage inventory owned by another company AND held somewhere other than at this location? | 0994 <input type="checkbox"/> Yes | 0995 <input type="checkbox"/> No |
| 5. Contract with another firm for any of your production using materials owned by this location? | 8041 <input type="checkbox"/> Yes | 8042 <input type="checkbox"/> No |
| 6. Send any partially completed products to a foreign facility for processing that were then returned to this establishment for completion? | 8044 <input type="checkbox"/> Yes | 8045 <input type="checkbox"/> No |
| 7. Manufacture products for a government to their specifications? | 8047 <input type="checkbox"/> Yes | 8048 <input type="checkbox"/> No |
| 8. Manufacture products for another business to their specifications? | 8016 <input type="checkbox"/> Yes | 8017 <input type="checkbox"/> No |
| 9. Manufacture products for a final retail customer to their specifications? | 8060 <input type="checkbox"/> Yes | 8062 <input type="checkbox"/> No |



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29 OPERATIONAL STATUS

Activity that best describes this establishment's status at the end of 2002
(Mark "X" only ONE box.)

- 0011 In operation
- 0012 Under construction, development, or exploration
- 0013 Temporarily or seasonally inactive
- 0014 Ceased operation - Give date at right →
- 0015 Sold or leased to another operator - Give date at right AND enter new name and mailing address below ↴

0018	Month	Day	Year

0060 Name of new owner or operator		0061 Employer Identification Number		
		Enter EIN of new owner (9 digits) →		
0062 Mailing address (number and street, P.O. Box, etc.)				
0063 City, town, village, etc.		0064 State	0065 ZIP Code	

Remarks (Please use this space for any explanations that may be essential in understanding your reported data.)

30 CERTIFICATION - This report is substantially accurate and was prepared in accordance with the instructions.

Is the time period covered by this report a calendar year?

- 0078 Yes
- 0079 No - Enter time period covered →

FROM	Month	Year	TO	Month	Year
0070			0071		

0072 Name of person to contact regarding this report		0073 Title			

Telephone	Area code	Number		Extension	Fax	Area code	Number	
0074		-			0075		-	

0076 Internet e-mail address			Date completed	Month	Day	Year
			0069			

Thank you for completing your 2002 Economic Census form.
PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS AND RETURN THE ORIGINAL.

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