

Table 32

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups**

Occupational group <sup>3</sup>	Goods producing			Service providing					
	Mining	Construction	Manufacturing	Trade, transportation, and utilities					Financial activities
				All	Wholesale trade	Retail trade	Transportation and warehousing	Utilities	All
<b>All workers</b> .....	\$23.79	–	\$19.94	\$16.27	–	\$13.07	\$19.23	\$28.76	–
<b>Management, professional, and related</b> .....	42.14	–	35.52	31.20	–	27.35	29.95	37.06	–
Management, business, and financial .....	45.19	–	39.14	33.57	–	29.90	30.06	39.77	–
Professional and related .....	39.63	–	32.87	28.53	–	25.29	29.46	35.20	–
<b>Service</b> .....	19.96	–	12.55	12.01	–	10.06	23.02	16.24	–
<b>Sales and office</b> .....	19.99	–	18.04	13.98	–	11.89	16.01	20.70	–
Sales and related .....	30.90	–	24.96	13.99	–	11.83	22.76	26.81	–
Office and administrative support .....	18.53	–	16.21	13.94	–	12.16	15.44	20.37	–
<b>Natural resources, construction, and maintenance</b> .....	20.16	–	20.04	19.81	–	17.79	22.10	28.03	–
Installation, maintenance, and repair .....	20.49	–	20.53	19.90	–	17.85	22.19	28.56	–
<b>Production, transportation, and material moving</b> .....	18.81	–	15.26	15.21	–	11.06	18.89	26.48	–
Production .....	20.44	–	15.57	14.83	–	13.67	20.09	28.28	–
Transportation and material moving .....	17.23	–	13.60	15.28	–	10.42	18.86	20.63	–

See footnotes at end of table.

Table 32

**Private industry sector<sup>1</sup>: Mean hourly earnings<sup>2</sup>  
for major occupational groups — Continued**

Occupational group <sup>3</sup>	Service providing								
	Financial activities		Education and health services			Leisure and hospitality			Other services
	Finance and insurance	Real estate and rental and leasing	All	Educational services	Health care and social assistance	All	Arts, entertainment, and recreation	Accommodation and food services	
<b>All workers</b> .....	—	\$17.04	\$19.07	\$25.99	\$18.23	—	\$13.66	—	\$15.73
<b>Management, professional, and related</b> .....	—	29.75	26.38	31.45	25.49	—	24.66	—	26.60
Management, business, and financial .....	—	30.44	28.98	32.12	28.00	—	23.29	—	29.64
Professional and related .....	—	26.24	25.96	31.26	25.14	—	26.08	—	23.42
<b>Service</b> .....	—	13.13	10.96	12.92	10.89	—	10.88	—	11.28
<b>Sales and office</b> .....	—	14.56	14.09	15.65	13.87	—	12.48	—	13.61
Sales and related .....	—	14.85	14.63	19.19	12.37	—	10.78	—	12.92
Office and administrative support .....	—	14.31	14.08	15.42	13.89	—	13.49	—	13.89
<b>Natural resources, construction, and maintenance</b> .....	—	18.04	18.68	19.37	18.45	—	16.59	—	16.77
Installation, maintenance, and repair .....	—	16.98	17.89	16.96	18.07	—	15.71	—	16.70
<b>Production, transportation, and material moving</b> .....	—	12.09	12.29	16.78	12.09	—	11.68	—	11.13
Production .....	—	16.61	12.47	17.24	12.33	—	19.03	—	11.47
Transportation and material moving .....	—	11.18	12.17	16.60	11.93	—	10.31	—	10.69

<sup>1</sup> Industry sectors are determined by the 2002 North American Industry Classification System (NAICS).

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.  
SOURCE: Bureau of Labor Statistics, National Compensation Survey.