

Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2006

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail and food services sales, total	2,019,131	2,158,299	2,335,650	2,456,129	2,609,561	2,732,043	2,859,332
	Total (excl. motor vehicle and parts dealers)	1,599,778	1,684,351	1,793,415	1,875,287	1,980,874	2,077,030	2,169,653
	Retail sales, total	1,815,716	1,942,248	2,110,021	2,222,504	2,366,665	2,474,003	2,587,105
	Retail sales, total (excl. motor vehicle and parts dealers)	1,396,363	1,468,300	1,567,786	1,641,662	1,737,978	1,818,990	1,897,426
	GAFO¹	534,367	571,790	617,379	651,071	683,678	714,453	759,063
441	Motor vehicle and parts dealers	419,353	473,948	542,235	580,842	628,687	655,013	689,679
4411, 4412	Automobile and other motor vehicle dealers	377,230	428,933	492,780	528,722	572,902	596,250	629,449
4411	Automobile dealers	359,110	407,832	468,869	502,482	544,789	565,509	594,400
44111	New car dealers	333,801	379,522	435,661	464,642	502,340	518,972	542,559
44112	Used car dealers	25,309	28,310	33,208	37,840	42,449	46,537	51,841
4413	Auto parts, access., and tire stores	42,123	45,015	49,455	52,120	55,785	58,763	60,230
442, 443	Furniture, home furnishings, electronics and appliance stores	95,230	104,347	117,964	128,520	136,363	143,074	152,255
442	Furniture and home furnishings stores	52,467	55,587	60,551	63,601	67,848	72,863	77,569
4421	Furniture stores	31,608	33,356	35,562	37,034	39,231	41,945	44,182
4422	Home furnishings stores	20,859	22,231	24,989	26,567	28,617	30,918	33,387
443	Electronics and appliance stores	42,763	48,760	57,413	64,919	68,515	70,211	74,686
44311	Appl., TV, and other elect. stores	29,002	32,610	37,942	42,142	43,310	43,060	46,655
443111	Household appliance stores	8,443	9,143	9,051	9,986	10,221	10,380	11,105
443112	Radio, TV, and other elect. stores	20,559	23,467	28,891	32,156	33,089	32,680	35,550
44312	Computer and software stores	11,453	13,851	17,187	20,502	22,905	24,803	25,387
444	Building mat. and garden equip. and supplies dealers	131,244	141,220	157,497	164,831	176,972	191,345	202,724
4441	Building mat. and supplies dealers	110,495	120,613	135,297	141,218	150,656	162,277	172,426
44413	Hardware stores	12,720	13,051	13,831	13,764	13,955	13,998	15,010
445	Food and beverage stores	371,451	375,440	385,265	391,312	402,020	410,288	417,433
4451	Grocery stores	337,925	341,855	351,056	356,932	366,075	373,072	378,675
4453	Beer, wine, and liquor stores	21,825	21,675	22,240	22,145	23,300	24,222	25,533
446	Health and personal care stores	89,782	92,671	96,442	101,719	109,646	118,769	129,699
44611	Pharmacies and drug stores	77,806	79,720	82,006	85,851	91,821	98,833	108,426
447	Gasoline stations	156,556	162,587	171,416	181,294	194,601	199,856	191,887
448	Clothing and clothing access. stores	120,346	125,001	129,341	131,593	136,851	140,565	149,433
4481	Clothing stores	85,459	88,222	90,260	90,809	93,820	97,831	104,237
44811	Mens' clothing stores	10,185	9,968	10,039	9,322	9,554	10,077	10,204
44812	Women's clothing stores	31,840	32,377	30,611	28,723	28,266	27,851	28,363
44814	Family clothing stores	33,159	35,311	38,118	40,014	42,275	45,259	50,169
4482	Shoe stores	18,630	19,042	19,210	20,354	21,248	21,463	22,251
44831	Jewelry stores	15,184	16,571	17,996	19,152	20,317	19,778	21,430
451	Sporting goods, hobby, book, and music stores	49,296	52,368	57,538	60,922	64,055	65,573	68,939
45111	Sporting goods stores	15,702	16,913	18,951	19,986	20,931	21,286	22,408
451211	Book stores	8,338	9,119	10,119	11,208	11,918	12,755	13,294
452	General merchandise stores	247,968	266,088	285,278	300,589	315,398	331,454	351,186
4521	Department stores (excl. L.D.)	177,089	187,685	198,945	205,920	212,203	220,108	223,290
452111	Department Stores (except discount dept. stores)	85,153	86,325	89,402	89,300	92,172	93,985	94,308
452112	Discount dept. stores	91,936	101,360	109,543	116,620	120,031	126,123	128,982
4521	Department stores (incl. L.D.) ²	181,255	192,125	203,808	210,919	217,001	225,062	228,934
452111	Department Stores (except discount dept. stores)	87,384	88,720	92,015	92,258	95,065	97,013	97,523
452112	Discount dept. stores	93,871	103,405	111,793	118,661	121,936	128,049	131,411
4529	Other general merchandise stores	70,879	78,403	86,333	94,669	103,195	111,346	127,896
45291	Warehouse clubs and superstores	40,025	46,628	57,756	65,101	73,079	81,919	98,493
45299	All other general merchandise stores	30,854	31,775	28,577	29,568	30,116	29,427	29,403
453	Miscellaneous store retailers	55,833	62,601	70,585	77,177	84,109	91,669	99,757
454	Nonstore retailers	78,657	85,977	96,460	103,705	117,963	126,397	134,113
4541	Electronic shopping and mail-order houses	35,252	40,725	47,093	52,741	61,174	70,136	80,366
45431	Fuel dealers	16,669	17,570	18,704	19,824	22,567	21,946	18,931
722	Food services and drinking places	203,415	216,051	225,629	233,625	242,896	258,040	272,227
7221	Full-service restaurants	86,493	91,476	97,117	99,430	104,514	114,591	120,035
7222	Limited-service eating places	87,433	94,736	98,446	103,143	106,192	109,298	115,794
7224	Drinking places	12,352	12,209	11,826	12,515	13,015	13,445	14,035

See footnotes at end of table.

Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2006 -Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS Code	Kind of business	1999	2000	2001	2002	2003	2004	2005	2006
	Retail and food services sales, total	3,093,569	3,294,217	3,385,577	3,466,136	3,615,170	3,846,316	4,081,692	4,307,730
	Total (excl. motor vehicle and parts dealers)	2,328,020	2,496,649	2,568,636	2,645,867	2,773,955	2,981,775	3,195,695	3,409,106
	Retail sales, total	2,808,556	2,988,756	3,067,725	3,134,322	3,265,477	3,474,340	3,688,059	3,887,363
	Retail sales, total (excl. motor vehicle and parts dealers)	2,043,007	2,191,188	2,250,784	2,314,053	2,424,262	2,609,799	2,802,062	2,988,739
	GAFO¹	816,827	863,903	883,866	913,925	948,246	1,007,195	1,062,366	1,120,147
441	Motor vehicle and parts dealers	765,549	797,568	816,941	820,269	841,215	864,541	885,997	898,624
4411, 4412	Automobile and other motor vehicle dealers	702,650	733,875	755,592	757,354	776,620	797,292	814,829	824,540
4411	Automobile dealers	662,768	688,733	708,623	707,675	721,032	734,729	748,143	755,672
44111	New car dealers	606,167	630,123	649,413	645,759	656,885	665,894	675,402	675,425
44112	Used car dealers	56,601	58,610	59,210	61,916	64,147	68,835	72,741	80,247
4413	Auto parts, access., and tire stores	62,899	63,693	61,349	62,915	64,595	67,249	71,168	74,084
442, 443	Furniture, home furnishings, electronics and appliance stores	163,589	173,691	172,039	178,507	184,485	200,114	213,372	226,021
442	Furniture and home furnishings stores	84,451	91,328	91,644	94,610	97,528	105,303	111,763	117,659
4421	Furniture stores	47,094	50,689	50,646	51,342	52,070	56,476	59,848	61,930
4422	Home furnishings stores	37,357	40,639	40,998	43,268	45,458	48,827	51,915	55,729
443	Electronics and appliance stores	79,138	82,363	80,395	83,897	86,957	94,811	101,609	108,362
44311	Appl., TV, and other elect. stores	52,228	58,260	60,245	63,343	66,129	72,247	77,577	83,110
443111	Household appliance stores	12,088	12,636	13,485	14,211	14,524	15,725	17,031	18,054
443112	Radio, TV, and other elect. stores	40,140	45,624	46,760	49,132	51,605	56,522	60,546	65,056
44312	Computer and software stores	23,898	20,713	16,930	17,311	17,512	19,096	20,515	21,676
444	Building mat. and garden equip. and supplies dealers	218,611	229,320	239,707	248,888	265,052	298,782	327,192	344,728
4441	Building mat. and supplies dealers	188,156	197,890	207,263	217,445	231,984	263,604	290,366	306,853
44413	Hardware stores	15,631	16,224	16,584	17,009	17,610	18,122	18,564	19,357
445	Food and beverage stores	434,599	445,666	463,330	465,794	477,130	494,966	514,998	533,779
4451	Grocery stores	394,724	402,988	418,596	420,288	429,962	444,610	462,568	477,736
4453	Beer, wine, and liquor stores	26,635	28,668	29,783	30,061	30,676	32,434	33,902	36,737
446	Health and personal care stores	142,829	155,372	166,678	180,143	192,224	198,933	209,008	224,752
44611	Pharmacies and drug stores	121,293	130,867	141,781	153,946	164,588	167,243	175,834	189,109
447	Gasoline stations	212,682	249,975	251,537	250,770	273,566	320,435	373,855	416,246
448	Clothing and clothing access. stores	160,043	167,968	172,583	172,617	178,778	190,079	201,534	214,876
4481	Clothing stores	111,792	118,210	119,323	122,954	128,303	137,057	146,145	156,207
44811	Mens' clothing stores	9,675	9,515	8,632	8,119	8,488	9,051	9,479	9,903
44812	Women's clothing stores	29,581	31,480	31,487	31,280	32,525	34,734	36,823	39,100
44814	Family clothing stores	55,333	58,928	60,165	64,305	67,272	71,963	77,441	82,031
4482	Shoe stores	22,704	22,888	22,897	23,215	23,219	23,740	25,315	26,686
44831	Jewelry stores	23,857	24,988	23,728	24,816	25,543	27,543	29,199	29,906
451	Sporting goods, hobby, book, and music stores	72,764	76,112	77,138	76,988	77,335	80,061	81,801	84,772
45111	Sporting goods stores	23,826	25,436	26,286	26,347	27,168	28,853	30,887	34,289
451211	Book stores	14,185	14,892	15,110	15,450	16,179	16,757	16,861	16,733
452	General merchandise stores	380,291	404,344	427,586	446,648	468,734	497,174	525,248	552,109
4521	Department stores (excl. L.D.)	230,304	232,475	228,377	220,743	214,427	215,657	214,346	212,749
452111	Department Stores (except discount dept. stores)	96,652	96,282	90,782	86,857	85,982	86,110	86,327	83,499
452112	Discount dept. stores	133,652	136,193	137,595	133,886	128,445	129,547	128,019	129,250
4521	Department stores (incl. L.D.) ²	236,847	239,921	235,579	227,773	221,030	221,972	220,688	218,982
452111	Department Stores (except discount dept. stores)	100,302	100,284	93,871	90,228	89,298	89,274	89,636	86,677
452112	Discount dept. stores	136,545	139,637	141,708	137,545	131,732	132,698	131,052	132,305
4529	Other general merchandise stores	149,987	171,869	199,209	225,905	254,307	281,517	310,902	339,360
45291	Warehouse clubs and superstores	118,809	139,614	164,716	191,252	216,327	242,423	270,177	296,749
45299	All other general merchandise stores	31,178	32,255	34,493	34,653	37,980	39,094	40,725	42,611
453	Miscellaneous store retailers	105,577	108,052	104,381	104,163	103,056	105,253	108,398	115,802
454	Nonstore retailers	152,022	180,688	180,805	189,535	203,902	224,002	246,656	275,654
4541	Electronic shopping and mail-order houses	94,361	113,877	114,844	122,313	131,171	147,199	164,345	190,865
45431	Fuel dealers	19,918	26,699	26,100	23,988	28,961	31,879	37,023	39,311
722	Food services and drinking places	285,013	305,461	317,852	331,814	349,693	371,976	393,633	420,367
7221	Full-service restaurants	125,706	134,204	140,682	148,211	155,085	163,834	171,660	183,102
7222	Limited-service eating places	119,991	127,879	132,924	138,302	147,087	158,699	169,175	179,872
7224	Drinking places	14,610	15,415	15,769	16,417	17,580	18,168	19,120	21,005

¹GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

²Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Estimates have not been adjusted for price changes. Additional information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions can be found on the Internet at www.census.gov/svsd/www/artstbl.html.